BAKERSFIELD CITY SCHOOL DISTRICT

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Addendum No. One (1)
To
BCSD RFP #26-02-01,
ELOP-AFTERSCHOOL ELEMENTARY SPORTS PROGRAM

Bid Date: Wednesday, March 18, 2026 @ 11:00 A.M.

Issued by:

Department of Stores and Purchasing
David West, Director
Bakersfield City School District
March 11, 2026

Questions and Answers:

1. **Question:** Who is/was the incumbent provider for the TK–6 ELOP Afterschool Elementary Sports Program and for the junior high scorekeeper services (if separate)?

   Answer: Elevo.

2. **Question:** What was the total length of the prior contract (including all renewals or extensions exercised)?

   Answer: Three years.

3. **Question:** What is the District's rationale for issuing this RFQP at this time (e.g., contract expiration, scope expansion to additional sites, performance concerns, funding changes, consolidation to one vendor, or pricing)?

   Answer: Contract expiration.

4. **Question:** Is the District intending to award to one vendor only for all 32 elementary sites and junior high scorekeeping, or could awards be split by region/service?

   Answer: One vendor.

5. **Question:** The RFQP references "services require 52 coaches." Does this mean 52 coaches deployed daily concurrently across 32 sites, or 52 total staff headcount including part-time rotations and substitutes?

   Answer: All coaches will need to be deployed across all schools daily at the same time.

6. **Question:** Please confirm expected staffing model requirements (e.g., site leads/area supervisors) beyond the stated operations manager collaboration expectation.

   Answer: Area supervisors may be included in the staffing model though not required.

7. **Question:** Please confirm the required ratios: 20:1 for grades 1–6 and 10:1 for TK–K. Are there any sites or student populations where the District expects lower ratios or additional support staff?

   Answer: 20:1 for 1st-6th grade and 10:1 for TK and K. This program is optional for students so there may be days when more students are interested in participating and other days that they are not. We have also seen interest change depending on the season/sport.

8. **Question:** For junior high scorekeepers: Which junior high sites are included, what are typical game days/times/locations, and are there any training, certification, or background clearance requirements specific to scorekeepers?

   Answer: Jr. High Scorekeepers are used for all sports Monday, Tuesday, Thursday, & Friday. Games are typically an hour long but we indicated 1.5 hrs to include set up. The games are held at a variety of locations. The game schedule will be given to the company that wins the RFPQ. The athletics coordinator will meet with the awarded vendor to ensure that the scorekeepers have the proper training.

9. **Question:** Please clarify the District's definition of "accredited curriculum." What qualifies as acceptable (publisher program, standards alignment, District approval, etc.)?

   Answer: The expectation is the curriculum to be aligned to standard and include an SEL component.

10. **Question:** For the required Grade 3 SEL sample curriculum, does the District prefer a single unit/lesson plan, a week-by-week scope and sequence, or a full-season plan? Are there any preferred SEL frameworks or District SEL priorities we should align to?

    Answer: A single lesson plan along with a scope and sequence for the year. The District uses the CASEL core competencies the standard.

11. **Question:** Facilities/logistics: What spaces are typically available per site (gym, field, blacktop), and are there known constraints (shared-use conflicts, lighting, storage limitations, restroom access, campus access rules)?

    Answer: This varies by site. It could be the grassy field or the blacktop. There are not gyms or cafeterias available for use. The area is shared with PE in the afterschool program, and other sports practices that may be taking place that are sponsored by the school. When daylight savings comes to an end, there are some challenges with lighting as not all sites have sufficient lighting on their fields. This has resulted in the sports taking place closer to buildings in well-lit areas.

12. **Question:** Equipment: Since vendor provides all sports equipment, are there any required safety standards, prohibited items, or preferred brands/specs (balls, cones, pinnies, goals, etc.)?

    Answer: No, but campuses have limited space to store equipment. Items such as goals would need to be collapsible.

13. **Question:** Compliance/background checks: Are District-issued ID badges required in addition to DOJ/FBI and TB clearances? What is the expected onboarding timeline for clearances?

    Answer: The District will not be issuing ID badges. Coaches will be expected to sign in at the front office and have identification with them that can be scanned using the Verkada system. We expect coaches to begin the first day of school.

14. **Question:** CPR/First Aid: Must every coach hold CPR/First Aid certification, or is certification required per site/shift (e.g., at least one certified lead on site)?

    Answer: Every coach must be CPR certified.

15. **Question:** Mandated reporter training: Does BCSD require a specific training platform/module, or may the vendor provide its own training?

    Answer: The vendor may provide their own training.

16. **Question:** Budget: Is there a districtwide not-to-exceed (NTE) amount for this contract (annual and total potential term)?

    Answer: No, responses will be ranked per the evaluation criteria in the solicitation.

17. **Question:** Budget structure: Is funding allocated by site (per-site cap) or centrally (one districtwide budget/invoice pool)?

    Answer: Centrally for the afterschool sports program but by site for any recess/lunch program requests.

18. **Question:** Budget assumptions: Does the District have a per-student target/NTE (per participant or per ADA) used for budgeting?

    Answer: No.

19. **Question:** Please provide projected participation assumptions used for planning/budgeting: anticipated roster size and/or ADA by site, including TK/K vs grades 1–6 breakdown if available.

    Answer: The rosters will not exceed what is allowed by ratio. If one coach, then 20 students. We will work with the vendor to design a schedule so that more students can rotate thru the coaches throughout their time on campus.

20. **Question:** Billing method: Does the District prefer billing based on actual attendance, scheduled staffing (fixed), or a hybrid model? Is there a minimum payment expectation to cover required ratios when attendance fluctuates?

    Answer: Billing should be based on the actual attendance of the staffing at the site. We do not increase the number of coaches at the site due to student interest in the program. We work with the vendor to create schedules that can accommodate the groups of students interested in participating in sports.

21. **Question:** Reimbursables: Should costs for equipment, coach training, background checks, CPR/First Aid, insurance, management/oversight, and substitute coverage be built into the proposed rate, or are any separately reimbursable?

    Answer: Built in, but itemized in your proposal.

22. **Question:** Historical data request: Please share the most recent full year (and YTD if available) for the program by site: average daily attendance/enrollment, unduplicated participants, waitlists, attrition/no-show rates, days canceled and reasons, and any available incident/safety summary and satisfaction/evaluation results.

    Answer: The afterschool sports program is an option that we make available to students. These students are currently enrolled in the Afterschool STEAM Academies. Attending sports is a choice that they have. Sites average 10-40

students per rotation of sports and they typically have 2 rotations each day. We do not have a waitlist of students interested in participating in sports.

23. **Question:** Are there any known upcoming changes (additional sites, schedule shifts, funding changes, program design expectations) that proposers should plan for in year one?

    Answer: There may be schools that reach out to the awarded vendor to contract for noontime sports. This varies year-to-year. We do not anticipate schedule shifts, but rather flexibility with facility access due to the end of daylight savings in the fall. This can create some challenges due to a lack of light for activities on the playgrounds. It may result in coaches needing to be creative when planning locations for their activities.

TO BE INCLUDED WITH BID:

I (we) acknowledge receipt of the following addenda to the specifications, all of the provisions and requirement of which have been taken into consideration on the preparation of the foregoing bid:

Addendum No. 1 (Initials) _____

Company: _____

By: _____

Title: _____

Address: _____

_____

Telephone: _____