

# BID EVALUATION MATRIX

RFP 26-0007

Project: Central Elementary & Country Oaks Re-Cabling

Evaluator Name: Emily Goderich

Vendor Name: Universal Cabling

Date: 2/26/26

## SCORING INSTRUCTIONS

Score each category up to the maximum percentage shown.

Higher score = stronger proposal.

Total possible score = 100 percent.

| <u>Evaluation Criteria</u>                         | <u>Max Percentage</u> | <u>Score</u>   |
|--|-----------------------|----------------|
| Total Cost   | 30                    | <u>20</u> / 30 |
| Equipment Integration into Existing Infrastructure | 20                    | <u>20</u> / 20 |
| Conformity to Specifications                       | 10                    | <u>9</u> / 10  |
| On-Site Engineering Services                       | 10                    | <u>8</u> / 10  |
| Equipment Warranty Period                          | 10                    | <u>10</u> / 10 |
| Past Performance of Bidder                         | 10                    | <u>10</u> / 10 |
| Customer References                                | 10                    | <u>10</u> / 10 |

## TOTAL SCORE

Total Percentage Awarded: 87 / 100

Evaluator Signature: 

UC

# E-RATE DOCUMENTATION NOTES

*(Internal notes)*

- Cost is the highest weighted factor (30%)
- Lowest Corresponding Price (LCP) confirmed
- Fiber and Ethernet pricing separated
- Ineligible items clearly allocated
- No mathematical errors identified
- SPI (474) billing acknowledged

## PHASE 1: MANDATORY RESPONSIVENESS (Pass / Fail)

### Submission Compliance

- Proposal received by deadline (02/26/2026 – 8:00 AM EST)
- Submitted via required email address
- All addenda acknowledged
- Separate pricing provided for fiber and Ethernet

### Required Documentation

- Vendor SPIN (498 ID) provided
- Three completed reference forms included
- Complete materials list with part numbers included
- LCP (Lowest Corresponding Price) certification implied/confirmed *○ no direct call out*

### Vendor Qualification

- Mandatory walk-through attended
- Acknowledgement of SPI (Form 474) invoicing requirement *○ no direct callout.*
- Agreement to 5-year warranty minimum *25 years*

UC

- Agreement to labeling standards
- Agreement to scheduling constraints (summer 2026 / after hours) *signed addendum 4*
- Agreement to fingerprinting/vendor screening if needed

### E-Rate Compliance

- Pricing consistent with LCP requirement *0*
- SPI (474) billing method confirmed *0*
- Acknowledges no billing prior to May 29, 2026
- Acknowledges December 31, 2026 deadline
- Contingent upon funding language accepted

### Scope Conformity – Central Elementary

- 276 Cat6A runs accounted for correctly
- 11 OS2 12-strand fiber runs included ~~to be specifically done~~
- 12U racks (qty 10) included
- High density fiber enclosure (MDF) included
- NEMA boxes correct quantities
- Patch cables (1ft white/purple + 3ft AP) included
- AP biscuit jack installation included

### Scope Conformity – Country Oaks

- 375 Cat6A runs accounted for correctly
- 17 OS2 12-strand fiber runs included

VC

- 18 wall mount racks included
- 2 high density fiber enclosures (MDF) included
- Fiber coiling/storage at 99-062 included *no call out*
- NEMA boxes correct quantities

### Installation & Technical Standards

- OS2 outdoor/equivalent fiber specified
- 10 Gig fiber modules included *no call out*
- 1" inner duct included for penetrations
- Conduit/trenching included
- MEWP equipment responsibility acknowledged
- Labeling scheme matches RFP requirements
- Testing & certification included
- Grounding included

### Notes

- Special considerations not listed for CES/COES.
- No call out for 10 gig fiber modules.
- No E-Rate acknowledgement of SPI (Form 474) of LCP Cert./confirmed

# BID EVALUATION MATRIX RFP 26-0007

Project: Central Elementary & Country Oaks Re-Cabling

Evaluator Name: Emily Goderich

Vendor Name: Unitec

Date: 2/26/26

## SCORING INSTRUCTIONS

Score each category up to the maximum percentage shown.

Higher score = stronger proposal.

Total possible score = 100 percent.

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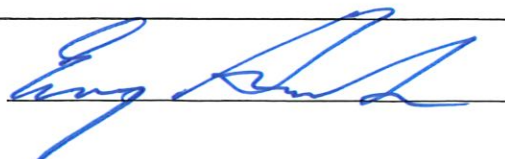
| <u>Evaluation Criteria</u>                         | <u>Max Percentage</u> | <u>Score</u>   |
|--|-----------------------|----------------|
| Total Cost   | 30                    | <u>25</u> / 30 |
| Equipment Integration into Existing Infrastructure | 20                    | <u>5</u> / 20  |
| Conformity to Specifications                       | 10                    | <u>4</u> / 10  |
| On-Site Engineering Services                       | 10                    | <u>4</u> / 10  |
| Equipment Warranty Period                          | 10                    | <u>10</u> / 10 |
| Past Performance of Bidder                         | 10                    | <u>10</u> / 10 |
| Customer References                                | 10                    | <u>4</u> / 10  |

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## TOTAL SCORE

Total Percentage Awarded: 62 / 100

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Evaluator Signature: 

# E-RATE DOCUMENTATION NOTES

- Cost is the highest weighted factor (30%)
- Lowest Corresponding Price (LCP) confirmed
- Fiber and Ethernet pricing separated
- Ineligible items clearly allocated
- No mathematical errors identified
- SPI (474) billing acknowledged

## PHASE 1: MANDATORY RESPONSIVENESS (Pass / Fail)

### Submission Compliance

- Proposal received by deadline (02/26/2026 – 8:00 AM EST)
- Submitted via required email address
- All addenda acknowledged
- Separate pricing provided for fiber and Ethernet

### Required Documentation

- Vendor SPIN (498 ID) provided
- Three completed reference forms included
- Complete materials list with part numbers included
- LCP (Lowest Corresponding Price) certification implied/confirmed

### Vendor Qualification

- Mandatory walk-through attended
- Acknowledgement of SPI (Form 474) invoicing requirement
- Agreement to 5-year warranty minimum

Unitec

- Agreement to labeling standards
- Agreement to scheduling constraints (summer 2026 / after hours) *Signed addendum #4*
- Agreement to fingerprinting/vendor screening if needed

### E-Rate Compliance

- Pricing consistent with LCP requirement
- SPI (474) billing method confirmed
- Acknowledges no billing prior to May 29, 2026
- Acknowledges December 31, 2026 deadline *Signed addendum #2*
- Contingent upon funding language accepted

### Scope Conformity – Central Elementary

- 276 Cat6A runs accounted for correctly *311 Listed, only need 276*
- 11 OS2 12-strand fiber runs included *no direct fiber count listed*
- 12U racks (qty 10) included *Listed 18, only need 10.*
- High density fiber enclosure (MDF) included
- NEMA boxes correct quantities *Listed 14 total, only need 12*
- Patch cables (1ft white/purple + 3ft AP) included
- AP biscuit jack installation included

### Scope Conformity – Country Oaks

- 375 Cat6A runs accounted for correctly *325 listed, need 375*
- 17 OS2 12-strand fiber runs included *no direct fiber count listed.*

# Unitec

- 18 wall mount racks included *Listed 10, need 18.*
- 2 high density fiber enclosures (MDF) included *Listed 1 MDF, 2 needed.*
- Fiber coiling/storage at 99-062 included *no call out, not listed*
- NEMA boxes correct quantities *Listed 12, needed 17.*

## Installation & Technical Standards

- OS2 outdoor/equivalent fiber specified
- 10 Gig fiber modules included
- 1" inner duct included for penetrations *proposal includes 2", HCSD requires 1"*
- Conduit/trenching included
- MEWP equipment responsibility acknowledged *No call out listed.*
- Labeling scheme matches RFP requirements
- Testing & certification included
- Grounding included

*Special considerations not listed for CES or COES.  
References only included one school.*

# BID EVALUATION MATRIX

RFP 26-0007

Project: Central Elementary & Country Oaks Re-Cabling

Evaluator Name: Emily Goderich

Vendor Name: UDT

Date: 2/26/20

## SCORING INSTRUCTIONS

Score each category up to the maximum percentage shown.

Higher score = stronger proposal.

Total possible score = 100 percent.

| <u>Evaluation Criteria</u>                         | <u>Max Percentage</u> | <u>Score</u>   |
|--|-----------------------|----------------|
| Total Cost   | 30                    | <u>30</u> / 30 |
| Equipment Integration into Existing Infrastructure | 20                    | <u>10</u> / 20 |
| Conformity to Specifications                       | 10                    | <u>4</u> / 10  |
| On-Site Engineering Services                       | 10                    | <u>10</u> / 10 |
| Equipment Warranty Period                          | 10                    | <u>10</u> / 10 |
| Past Performance of Bidder                         | 10                    | <u>10</u> / 10 |
| Customer References                                | 10                    | <u>10</u> / 10 |

## TOTAL SCORE

Total Percentage Awarded: 84 / 100

Evaluator Signature: 

UPT

# E-RATE DOCUMENTATION NOTES

- Cost is the highest weighted factor (30%)
- Lowest Corresponding Price (LCP) confirmed
- Fiber and Ethernet pricing separated
- Ineligible items clearly allocated
- No mathematical errors identified
- SPI (474) billing acknowledged

## PHASE 1: MANDATORY RESPONSIVENESS (Pass / Fail)

### Submission Compliance

- Proposal received by deadline (02/26/2026 – 8:00 AM EST)
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- All addenda acknowledged
- Separate pricing provided for fiber and Ethernet

### Required Documentation

- Vendor SPIN (498 ID) provided
- Three completed reference forms included
- Complete materials list with part numbers included
- LCP (Lowest Corresponding Price) certification implied/confirmed

### Vendor Qualification

- Mandatory walk-through attended
- Acknowledgement of SPI (Form 474) invoicing requirement
- Agreement to 5-year warranty minimum

UDT

- Agreement to labeling standards
- Agreement to scheduling constraints (summer 2026 / after hours)
- Agreement to fingerprinting/vendor screening if needed

### E-Rate Compliance

- Pricing consistent with LCP requirement
- SPI (474) billing method confirmed
- Acknowledges no billing prior to May 29, 2026
- Acknowledges December 31, 2026 deadline
- Contingent upon funding language accepted

### Scope Conformity – Central Elementary

- 276 Cat6A runs accounted for correctly *Total for both schools listed as 720, need 276 for CES.*
- 11 OS2 12-strand fiber runs included
- 12U racks (qty 10) included *Acknowledges 50W ~~10~~ 10 but itemized list shows 18 no direct call out.*
- High density fiber enclosure (MDF) included
- NEMA boxes correct quantities
- Patch cables (1ft white/purple + 3ft AP) included
- AP biscuit jack installation included

### Scope Conformity – Country Oaks

- 375 Cat6A runs accounted for correctly *Total for both schools listed as 720, need 375 for COE*
- 17 OS2 12-strand fiber runs included *Lists 11, needs 17.*

UDT

- 18 wall mount racks included *11 listed, need 18.*
- 2 high density fiber enclosures (MDF) included *no direct call out.*
- Fiber coiling/storage at 99-062 included
- NEMA boxes correct quantities

### Installation & Technical Standards

- OS2 outdoor/equivalent fiber specified
- 10 Gig fiber modules included *no direct call out.*
- 1" inner duct included for penetrations
- Conduit/trenching included
- MEWP equipment responsibility acknowledged
- Labeling scheme matches RFP requirements
- Testing & certification included
- Grounding included

Total CATGA is 720 on master bill of materials  
when we need 651 total for both schools.

# BID EVALUATION MATRIX

RFP 26-0007

Project: Central Elementary & Country Oaks Re-Cabling

Evaluator Name: T Busin

Vendor Name: Unitec

Date: 2/26/20

## SCORING INSTRUCTIONS

Score each category up to the maximum percentage shown.

Higher score = stronger proposal.

Total possible score = 100 percent.

| <u>Evaluation Criteria</u>                         | <u>Max Percentage</u> | <u>Score</u>   |
|--|-----------------------|----------------|
| Total Cost   | 30                    | <u>25</u> / 30 |
| Equipment Integration into Existing Infrastructure | 20                    | <u>10</u> / 20 |
| Conformity to Specifications                       | 10                    | <u>3</u> / 10  |
| On-Site Engineering Services                       | 10                    | <u>4</u> / 10  |
| Equipment Warranty Period                          | 10                    | <u>10</u> / 10 |
| Past Performance of Bidder                         | 10                    | <u>4</u> / 10  |
| Customer References                                | 10                    | <u>4</u> / 10  |

## TOTAL SCORE

Total Percentage Awarded: 60 / 100

Evaluator Signature: 

# BID EVALUATION MATRIX

BFP 26-0007

Project: Central Elementary & Country Oaks Re-Cabling

Evaluator Name: Tony Busin

Vendor Name: UDT

Date: 2/26/26

## SCORING INSTRUCTIONS

Score each category up to the maximum percentage shown.

Higher score = stronger proposal.

Total possible score = 100 percent.

| <u>Evaluation Criteria</u>                         | <u>Max Percentage</u> | <u>Score</u>   |
|--|-----------------------|----------------|
| Total Cost   | 30                    | <u>30</u> / 30 |
| Equipment Integration into Existing Infrastructure | 20                    | <u>15</u> / 20 |
| Conformity to Specifications                       | 10                    | <u>3</u> / 10  |
| On-Site Engineering Services                       | 10                    | <u>10</u> / 10 |
| Equipment Warranty Period                          | 10                    | <u>10</u> / 10 |
| Past Performance of Bidder                         | 10                    | <u>8</u> / 10  |
| Customer References                                | 10                    | <u>10</u> / 10 |

## TOTAL SCORE

Total Percentage Awarded: 86 / 100

Evaluator Signature: 

# BID EVALUATION MATRIX

BFP 26-0007

Project: Central Elementary & Country Oaks Re-Cabling

Evaluator Name: T Busin

Vendor Name: UC

Date: 22626

## SCORING INSTRUCTIONS

Score each category up to the maximum percentage shown.

Higher score = stronger proposal.

Total possible score = 100 percent.

| <u>Evaluation Criteria</u>                         | <u>Max Percentage</u> | <u>Score</u>   |
|--|-----------------------|----------------|
| Total Cost   | 30                    | <u>20</u> / 30 |
| Equipment Integration into Existing Infrastructure | 20                    | <u>20</u> / 20 |
| Conformity to Specifications                       | 10                    | <u>9</u> / 10  |
| On-Site Engineering Services                       | 10                    | <u>8</u> / 10  |
| Equipment Warranty Period                          | 10                    | <u>10</u> / 10 |
| Past Performance of Bidder                         | 10                    | <u>10</u> / 10 |
| Customer References                                | 10                    | <u>10</u> / 10 |

## TOTAL SCORE

Total Percentage Awarded: 87 / 100

Evaluator Signature: AK

# BID EVALUATION MATRIX

RFP 26-0007

Project: Central Elementary & Country Oaks Re-Cabling

Evaluator Name: Miguel Rodriguez

Vendor Name: Universal Cabling

Date: 2/26/2026

## SCORING INSTRUCTIONS

Score each category up to the maximum percentage shown.

Higher score = stronger proposal.

Total possible score = 100 percent.

| <u>Evaluation Criteria</u>                         | <u>Max Percentage</u> | <u>Score</u>   |
|--|-----------------------|----------------|
| Total Cost   | 30                    | <u>20</u> / 30 |
| Equipment Integration into Existing Infrastructure | 20                    | <u>20</u> / 20 |
| Conformity to Specifications                       | 10                    | <u>9</u> / 10  |
| On-Site Engineering Services                       | 10                    | <u>8</u> / 10  |
| Equipment Warranty Period                          | 10                    | <u>10</u> / 10 |
| Past Performance of Bidder                         | 10                    | <u>10</u> / 10 |
| Customer References                                | 10                    | <u>10</u> / 10 |

## TOTAL SCORE

Total Percentage Awarded: 87 / 100

Evaluator Signature: 

# BID EVALUATION MATRIX

BFP 20-0007

Project: Central Elementary & Country Oaks Re-Cabling

Evaluator Name: Miguel Rodriguez

Vendor Name: Unitec

Date: 2/26/2026

## SCORING INSTRUCTIONS

Score each category up to the maximum percentage shown.


Higher score = stronger proposal.

Total possible score = 100 percent.

| <u>Evaluation Criteria</u>                         | <u>Max Percentage</u> | <u>Score</u>   |
|--|-----------------------|----------------|
| Total Cost   | 30                    | <u>25</u> / 30 |
| Equipment Integration into Existing Infrastructure | 20                    | <u>5</u> / 20  |
| Conformity to Specifications                       | 10                    | <u>4</u> / 10  |
| On-Site Engineering Services                       | 10                    | <u>4</u> / 10  |
| Equipment Warranty Period                          | 10                    | <u>10</u> / 10 |
| Past Performance of Bidder                         | 10                    | <u>10</u> / 10 |
| Customer References                                | 10                    | <u>4</u> / 10  |

## TOTAL SCORE

Total Percentage Awarded: 62 / 100

Evaluator Signature: 

# BID EVALUATION MATRIX

BFP 26-0007

Project: Central Elementary & Country Oaks Re-Cabling

Evaluator Name: Miguel Rodriguez

Vendor Name: UDT

Date: 2/26/2026

## SCORING INSTRUCTIONS

Score each category up to the maximum percentage shown.

Higher score = stronger proposal.

Total possible score = 100 percent.

| <u>Evaluation Criteria</u>                         | <u>Max Percentage</u> | <u>Score</u>   |
|--|-----------------------|----------------|
| Total Cost   | 30                    | <u>30</u> / 30 |
| Equipment Integration into Existing Infrastructure | 20                    | <u>10</u> / 20 |
| Conformity to Specifications                       | 10                    | <u>4</u> / 10  |
| On-Site Engineering Services                       | 10                    | <u>10</u> / 10 |
| Equipment Warranty Period                          | 10                    | <u>10</u> / 10 |
| Past Performance of Bidder                         | 10                    | <u>10</u> / 10 |
| Customer References                                | 10                    | <u>10</u> / 10 |

## TOTAL SCORE

Total Percentage Awarded: 84 / 100

Evaluator Signature: 

# BID EVALUATION MATRIX

RFP 26-0007

Project: Central Elementary & Country Oaks Re-Cabling

Evaluator Name: Rene Gomez

Vendor Name: Unitech

Date: 2/26/26

## SCORING INSTRUCTIONS

Score each category up to the maximum percentage shown.

Higher score = stronger proposal.

Total possible score = 100 percent.

| <u>Evaluation Criteria</u>                         | <u>Max Percentage</u> | <u>Score</u>   |
|--|-----------------------|----------------|
| Total Cost   | 30                    | <u>30</u> / 30 |
| Equipment Integration into Existing Infrastructure | 20                    | <u>16</u> / 20 |
| Conformity to Specifications                       | 10                    | <u>6</u> / 10  |
| On-Site Engineering Services                       | 10                    | <u>4</u> / 10  |
| Equipment Warranty Period                          | 10                    | <u>10</u> / 10 |
| Past Performance of Bidder                         | 10                    | <u>10</u> / 10 |
| Customer References                                | 10                    | <u>4</u> / 10  |

## TOTAL SCORE

Total Percentage Awarded: 80 / 100

Evaluator Signature: 

# BID EVALUATION MATRIX

RFP 20-0007

Project: Central Elementary & Country Oaks Re-Cabling

Evaluator Name: Rene Gomez

Vendor Name: UDT

Date: 2/26/26

## SCORING INSTRUCTIONS

Score each category up to the maximum percentage shown.

Higher score = stronger proposal.

Total possible score = 100 percent.

| <u>Evaluation Criteria</u>                         | <u>Max Percentage</u> | <u>Score</u>   |
|--|-----------------------|----------------|
| Total Cost   | 30                    | <u>25</u> / 30 |
| Equipment Integration into Existing Infrastructure | 20                    | <u>11</u> / 20 |
| Conformity to Specifications                       | 10                    | <u>5</u> / 10  |
| On-Site Engineering Services                       | 10                    | <u>10</u> / 10 |
| Equipment Warranty Period                          | 10                    | <u>10</u> / 10 |
| Past Performance of Bidder                         | 10                    | <u>10</u> / 10 |
| Customer References                                | 10                    | <u>10</u> / 10 |

## TOTAL SCORE

Total Percentage Awarded: 81 / 100

Evaluator Signature: Rene Gomez

# BID EVALUATION MATRIX

RFP 20-0007

Project: Central Elementary & Country Oaks Re-Cabling

Evaluator Name: Rene Gomez

Vendor Name: Universal Cabling Systems INC

Date: 2/26/26

## SCORING INSTRUCTIONS

Score each category up to the maximum percentage shown.

Higher score = stronger proposal.

Total possible score = 100 percent.

| <u>Evaluation Criteria</u>                         | <u>Max Percentage</u> | <u>Score</u>   |
|--|-----------------------|----------------|
| Total Cost   | 30                    | <u>18</u> / 30 |
| Equipment Integration into Existing Infrastructure | 20                    | <u>18</u> / 20 |
| Conformity to Specifications                       | 10                    | <u>9</u> / 10  |
| On-Site Engineering Services                       | 10                    | <u>8</u> / 10  |
| Equipment Warranty Period                          | 10                    | <u>10</u> / 10 |
| Past Performance of Bidder                         | 10                    | <u>10</u> / 10 |
| Customer References                                | 10                    | <u>10</u> / 10 |

## TOTAL SCORE

Total Percentage Awarded: 83 / 100

Evaluator Signature: Rene Gomez

# BID EVALUATION MATRIX

AFP 26-0007

Project: Central Elementary & Country Oaks Re-Cabling

Evaluator Name: Francisco Muñoz

Vendor Name: Universal Cabling

Date: 2/26/26

## SCORING INSTRUCTIONS

Score each category up to the maximum percentage shown.

Higher score = stronger proposal.

Total possible score = 100 percent.

| <u>Evaluation Criteria</u>                         | <u>Max Percentage</u> | <u>Score</u>   |
|--|-----------------------|----------------|
| Total Cost   | 30                    | <u>24</u> / 30 |
| Equipment Integration into Existing Infrastructure | 20                    | <u>20</u> / 20 |
| Conformity to Specifications                       | 10                    | <u>10</u> / 10 |
| On-Site Engineering Services                       | 10                    | <u>10</u> / 10 |
| Equipment Warranty Period                          | 10                    | <u>10</u> / 10 |
| Past Performance of Bidder                         | 10                    | <u>10</u> / 10 |
| Customer References                                | 10                    | <u>10</u> / 10 |

## TOTAL SCORE

Total Percentage Awarded: 94 / 100

Evaluator Signature: 

# BID EVALUATION MATRIX

BFP 20-0007

Project: Central Elementary & Country Oaks Re-Cabling

Evaluator Name: Francisco Muna

Vendor Name: UDT

Date: 2/26/20

## SCORING INSTRUCTIONS

Score each category up to the maximum percentage shown.

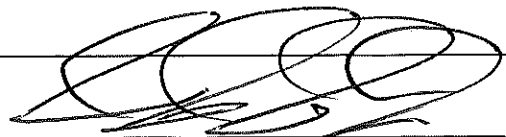
Higher score = stronger proposal.

Total possible score = 100 percent.

| <u>Evaluation Criteria</u>                         | <u>Max Percentage</u> | <u>Score</u>   |
|--|-----------------------|----------------|
| Total Cost   | 30                    | <u>30</u> / 30 |
| Equipment Integration into Existing Infrastructure | 20                    | <u>16</u> / 20 |
| Conformity to Specifications                       | 10                    | <u>7</u> / 10  |
| On-Site Engineering Services                       | 10                    | <u>10</u> / 10 |
| Equipment Warranty Period                          | 10                    | <u>10</u> / 10 |
| Past Performance of Bidder                         | 10                    | <u>10</u> / 10 |
| Customer References                                | 10                    | <u>10</u> / 10 |

## TOTAL SCORE

Total Percentage Awarded: 93 / 100

Evaluator Signature: 

# BID EVALUATION MATRIX

RFP -26 -0007

Project: Central Elementary & Country Oaks Re-Cabling

Evaluator Name: Francisco Munoz

Vendor Name: Unitec

Date: 2/26/26

## SCORING INSTRUCTIONS

Score each category up to the maximum percentage shown.

Higher score = stronger proposal.

Total possible score = 100 percent.

| <u>Evaluation Criteria</u>                         | <u>Max Percentage</u> | <u>Score</u>   |
|--|-----------------------|----------------|
| Total Cost   | 30                    | <u>23</u> / 30 |
| Equipment Integration into Existing Infrastructure | 20                    | <u>12</u> / 20 |
| Conformity to Specifications                       | 10                    | <u>4</u> / 10  |
| On-Site Engineering Services                       | 10                    | <u>4</u> / 10  |
| Equipment Warranty Period                          | 10                    | <u>10</u> / 10 |
| Past Performance of Bidder                         | 10                    | <u>10</u> / 10 |
| Customer References                                | 10                    | <u>4</u> / 10  |

## TOTAL SCORE

Total Percentage Awarded: 67 / 100

Evaluator Signature: 