Agenda Item Summary

TO: Dr. Michael Schumacher
FROM: Drew Lane, Executive Director of Information and Communications Technology
SUBJECT: Authorization to Contract with Unite Private Networks (d/b/a Segra) for Wide Area Network (WAN) Connections
DATE: February 23, 2026

Recommendation: The Executive Director of Information and Communication Technology recommends contracting with vendor Unite Private Networks, LLC (d/b/a Segra) ("UPN") to provide Wide Area Network ("WAN") connection services for a ten-year (120-month) term commencing on July 1, 2026 and running through June 30, 2036) in the estimated amount of $23,050.00 per month ($276,000.00 per year/$2,766,000.00 over the course of the ten-year term), along with any additional applicable taxes or fees. Final costs are contingent upon the number of connections/circuits that may be needed by the District over the course of the ten-year term. These services would be funded by Operating Funds; continent upon approval of E-Rate funding (see "Overview" section), the District estimates that $2,718,000.00 of this expense would be E-Rate eligible, with 60% of this eligible cost reimbursed via federal E-Rate funds. This expenditure meets the goals of Strategic Plan Strategy 4 (Technology).

Overview: The District's WAN is needed to connect various District sites into a single, cohesive network. With the current ten-year WAN contract expiring in June 2026, the District publicly issued a Request for Proposal ("RFP") in October 2025 for WAN connectivity. The RFP was posted on the District's website and the national bid platform Public Purchase. As the District is seeking cost reimbursement from the federal E-Rate program, the RFP information was also shared on the E-Rate program site (listed as 470 #260002301).

The District received RFP responses from the following five vendors: Everfast Fiber, UPN, Spectrum Business, VERO, and WANRack. District staff evaluated these proposals using the following criteria: the vendor's experience and qualifications; the vendor's proposed service approach; the vendor's proposed implementation timeline; the E-Rate eligible cost/charges of the proposed solution; and the E-Rate ineligible cost/charges of the proposed solution. UPN had the lowest cost, highest ranked proposal.

Of UPN's estimated $2,766,000.00 cost, $2,718,000.00 of this expense is eligible for E-Rate reimbursement; pending E-Rate approval, the District would be able to recoup 60% of this eligible expense.

Founded in 1998 and headquartered in Kansas City, Missouri, UPN provides WAN connectivity to hundreds of schools throughout the United States; UPN is also the District's current WAN service provider.

Objective(s): To provide quality WAN connectivity for the District.

Budget Impact: The WAN service contract would have a ten-year (120-month) term commencing on July 1, 2026 and running through June 30, 2036) in the estimated amount of $23,050.00 per month ($276,000.00 per year/$2,766,000.00 over the course of the ten-year term), along with any additional applicable taxes or fees. Final costs are contingent upon the number of connections/circuits that may be needed by the District over the course of the ten-year term. These services would be funded by Operating Funds; continent upon approval of E-Rate funding (see “Overview” section), the District estimates that $2,718,000.00 of this expense would be E-Rate eligible, with 60% of this eligible cost reimbursed via federal E-Rate funds.

Strategic Plan Pillars: Strategic Plan Strategy 4 (Technology).