NH School Administrative Unit 106 | Timberlane Regional School District
30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
Timberlane.net @TimberlaneRegional @TimberlaneRSD @TimberlaneRSD

Thursday, July 18, 2024
AGENDA

Regular Business Meeting
SAU 106 Boardroom

Justin Krieger, Superintendent
Katie Knutsen, Chair
Mark Sherwood, Vice Chair

1. **7:00 PM Call to Order – Chair**
2. **Roll Call – Minute Taker**
3. **Pledge of Allegiance**
4. **Delegates and Individuals**
5. **Approval of Minutes**
6. **Current Business**
   a. **Athletic Booster Sign Sponsorship – ACTION**
   b. **Annual Review of Sports Injury Emergency Action Plan – INFORMATIONAL**
   c. **Elementary Enrollment Update – INFORMATIONAL/ACTION**
   d. **Policies – ACTION**
   e. **2024-25 School Board Calendar – ACTION**
   f. **NHSBA Resolution/Delegate Assembly – INFORMATIONAL**
   g. **RFP Recommendations – ACTION**
      - **Classroom Projectors**
      - **Parking Lot Crack Sealing and Line Painting**
      - **Sandown North Boiler**
      - **Infield Groomer**
      - **Turf Grass Products and Management Services**
   h. **Facilities Update – INFORMATIONAL**
7. **Administrator's Report**
8. **Personnel Report**
9. **Committee Reports/Reports of the School Board**
10. **Other Business**
11. **Nonpublic Session – if required.**

DATE	*TIME*	*LOCATION*	*TYPE OF MEETING*
August 15th	7:00 PM	SAU Boardroom	School Board

DRAFT NOT-APPROVED

Note: When feasible, TRSB meetings are videotaped. These meeting minutes reflect only a basic summary of the meeting topics, discussion, and action. The Vimeo recording of this meeting can be viewed at: https://vimeo.com/trsd
Materials presented at the board meeting may be viewed at: School Board Meeting Agenda Materials

Timberlane Regional School Board
Meeting Minutes

Regular Board Meeting | **Superintendent's Office**
June 20, 2024 | **30 Greenough Road**
7:04 PM | **Plaistow, NH**

Call to Order

Mrs. Knutsen introduced the new appointed School Board member for Plaistow, Alyssa Kowalczyk.

Board Members Present
Donald Woodworth, Jack Sapia, Katie Knutsen, Kim McCormick, Brienna Woodworth, Alyssa Kowalczyk.

Excused Absence: Paul LeCain, Shauna Manthorn, Mark Sherwood

Seated at the Board Table
Justin Krieger, Superintendent
Sandra Allaire, Assistant Superintendent

Administrators Present
Fran DeCinto, Director of Human Resources
Karl Ingoldsby, Director of Plant Operations
Kelley Brooks, Director of Special Education
Ken Henderson, Director of Technology
Maria Watkins, Business Administrator/CFO
Lucy Canotas, Director of Elementary Education

STUDENT, STAFF, FAMILY SHARE

Mr. Henderson highlighted the work they will be doing to improve the School District website. He described all the information there is on the School Board website and the changes that were made to make it more intuitive and user friendly. The website was displayed on the screen and he walked them through on how to navigate the website to access the information they are looking for.

DELEGATES AND INDIVIDUALS

Carol Hillard of Danville came before the Board to explain how upset she is over her property tax increase and wants the Board to return the unassigned fund balance.

Kara Malo of Atkinson read from a prepared letter she wrote. She spoke about her experience while working as a long term substitute teacher.

MOTION: Mrs. McCormick motioned to move the remaining 24 minutes to the end of the meeting. Seconded by Mrs. Woodworth Motion passed: 6-0-0

APPROVAL OF MINUTES

MOTION: Mrs. McCormick motioned to accept the regular public meeting minutes of June 6, 2024. Seconded by Mrs. Woodworth Motion passed: 5-0-1 (Kowalczyk abstained)

MOTION: Mr. Sapia motioned to accept the non-public minutes of June 6, 2024 as written. Seconded by Mr. Woodworth. Motion passed 5-0-1 (Kowalczyk abstained)

CURRENT BUSINESS

a. Annual Special Education Update

Mrs. Brooks presented her annual update to the Board. The District has seen an increase in the amount of students being identified in the schools. There were 100 students referred for testing during the 23-24 school year and 72 of them were found eligible for special education services. This is a high percentage of students. She stated for every evaluation, it is going to take a special educator about 10 hours to do it. More and more children are coming to us at an earlier age which is a trend going across the country. The School District has 677 identified students who are residents of Atkinson, Danville, Plaistow, and Sandown and although this is a decrease in the overall number, the intensity of the students and their disabilities have increased. Mrs. Brooks reviewed her report which includes bar graphs and charts of historical numbers compared to current enrollment.

Mrs. Brooks spoke about the special education facilitator positions that will be in each elementary building and one shared between the middle and the high school. These positions are going to be very valuable for our schools. With the facilitators across the district, the elementary

administration will now have the opportunity to focus on the entire student population and the middle and high school coordinators can have time wo work with staff in their buildings. They are heading in the right direction by having programs being developed in the District and identifying some of the areas in curriculum to help bridge the gap between special and regular education.

b. Budget Transfer Request: Special Education

Mrs. Brooks is requesting a budget transfer in the amount of $84,000 from the high school tuition line to the contracted speech line to finish paying invoices for the 23/24 school year.

MOTION: Mr. Woodworth motioned to accept the budget transfer of $84,000. Seconded by Mr. Sapia Motion passed: 6-0-0

c. **Enrollment Update**

Mrs. Canotas provided her latest enrollment report to the Board. She explained not much is different from the last time she presented. They are continuing to watch the second grade enrollment in Danville. They will know better if an additional staff is needed toward the end of August.

Mrs. Woodworth asked if there is a position that could be repurposed in the event an additional staff person is necessary. Mrs. Allaire explained there is.

d. **Atkinson Academy Interventionist Position**

Mrs. Allaire explained these positions have been pivotal in increasing access for students identified as needing support beyond core classroom instruction, to small-group targeted instruction designed to enhance skill development and promote accelerated catch-up growth at the students' current grade level. The District currently has four grant-funded positions focused on intervention. The allocation of federal funds to each elementary school is based on a strict formula that directs the district to distribute percentages of aid in accordance with need, as determined through Free and Reduced Lunch applications.

Atkinson Academy does not qualify for federal funding. She is requesting approval from the Board to redefine open and vacant para educator positions to create a FTE regular education interventionist positions at Atkinson Academy.

MOTION: Mr. Sapia motioned to approve the redefining of two vacant para educator positions to create a 1.0 FTE regular education interventionist position at Atkinson Academy. Seconded by Mrs. Woodworth. Motion passed 6-0-0

e. Annual Federal Funding Authorization

Mrs. Watkins explained this authorization is required each year in order to apply for and receive federal and state grants/funding. She provided the Board with Policy DAF-Administration of Federal Grant Funds.

MOTION: Mrs. McCormick motioned to authorize the Superintendent, Assistant Superintendent, and Business Administrator to apply for and receive on behalf of the District, federal and state grants and funding and to file such authorization with the NH Department of Education. Seconded by Mr. Woodworth. Motion passed 6-0-0

f. Policies

Policies DJ, DJB, DJE, EFAA, IHBAB, and IKFC were presented to the Board as a First Read.

Mrs. Allaire stated that Policy DJ – Purchasing and Policy DJB – Purchasing Procedures has had no changes and are recommended to be reaffirmed.

Mrs. Allaire stated Policy DJE – Bidding Requirements has had some edits incorporating language from other districts' policies. There was also discussion about adding broader language to ensure projects are advertised in recognized industry-related networks.

Policy EFAA-Meal Charging had some edits to reflect NHSBA language, updates to the RSA, and audit recommendations.

In regards to Policy IHBAB – Special Education Evaluations, there has been some changes to the law and they are recommending adopting the NHSBA policy.

Policy IKFC – Alternate Diplomas for Students with Significant Cognitive Disabilities. This policy had a different title and has now been corrected according to NHSBA.

MOTION: Mr. Sapia motioned to accept Policy DJ, Policy DJB, and Policy DJE for a First and Second Read. Seconded by Mrs. Woodworth. Motion passed 6-0-0

MOTION: Mr. Sapia motioned to accept Policy EFAA, Policy IHBAB, and Policy IKFC for a First Read. Seconded by Mrs. Woodworth Motion passed 6-0-0

g. Unassigned Fund Balance

Mr. Krieger explained they don't have anything substantial to report that has impacted or changed the projection regarding the unassigned fund balance. The school administration has not brought forth any projects in excess of the budget and we do not anticipate them doing so before the end of the fiscal year. He mentioned some of the drivers they have identified that make up the unassigned fund balance. The School District does not anticipate doing any new projects.

Mr. Krieger reviewed the timeline they put out. The fiscal year ends on June 30th. During the month of July, the district will be reconciling invoices and in August, they will move through an audit with the auditors. On September 1st, two forms will be submitted to the State. That is the date the unassigned fund balance becomes static and it will not change any more. The relief from the returned unassigned fund balance will be seen in the December/January tax bill.

Mr. Sapia stated the budget they are working on now was created two School Boards ago. He referred to comments he reads on social media. There is so much misinformation and half-truths. It is factually untrue for people to say we are going to go out and spend all the money. He referred to the boat. They purchased a boat for $700.00 because they did the irrigation pond. For years the spent thousands of dollars replacing sprinkler heads and the pump getting constantly clogged. This boat purchase is to save money for the taxpayer's long term.

Mrs. Watkins wanted taxpayers to understand the $11 million is a projection.

Mrs. Woodworth asked about the $584,000 voted for capital improvement. Mrs. Watkins explained those funds do not roll over into next year if we do not utilize those capital funds this year.

Mrs. Watkins said each year we can retain either 5% or $500,000 of the fund balance. That money can only be used for emergencies. She will ask the Board at their next meeting to make a motion to retain that amount. Historically, it has been $500,000.

h. RFP Recommendations

Mr. Ingoldsby presented bid submissions received for three RFP's. The costs of these proposals are included in his budget.

1. Building Automation/HVAC Controls Maintenance Agreement

Control Technologies is the only vendor who attended the mandatory walkthrough and submitted a proposal. They received a Three-Year Commitment for an annual cost of $57,198.00 per year. Mr. Ingoldsby included an Add Alternate to install a controller at Pollard to allow remote access and monitoring of the Pollard School HVAC Systems at a cost of $26,500. He is asking approval of the Base Bid and the add alternate for a total one-time cost of $83,698 with a continued annual cost of $57,108 for the two additional years.

MOTION: Mrs. McCormick motioned to approve the bid from Control Technologies, Inc. in the amount of $83,698 for the first year with a continued annual cost of $57,108 for the additional two years. Seconded by Mr. Woodworth Motion passed 6-0-0

2. Cabinetry Upgrades/Replacement

This is part of the Capital Improvement Committee recommendation to replace cabinets in some of the schools due to the condition and functionality of the existing cabinets. They had one vendor, Hertz Furniture Systems, LLC. The proposal included Danville classrooms, teachers workroom, OT/PT room and Music Room t $25,246.69. The Installation cost is $13,001.74. The proposal also included the Middle School Family and Consumer Science Classroom for $36,287.68 with the installation cost of $7,407.00. The total base bid is $81,943.11.

There was an Add Alternate to replace the Stand Alone Cabinets in the FACS classroom for $16,616.16. The total bid with the add alternate is $98,569.27.

MOTION: Mrs. McCormick motioned to approve the recommendation for the Hertz Furniture Systems cabinet in the amount of $98,569.27. Seconded by Mr. Woodworth Motion passed 6-0-0

3. Varsity Softball Field Maintenance

The Varsity Softball Field has a few issues in need of being addressed including improper drainage/pitch causing extended periods that the field cannot be used after rainstorms, and a defined lip on the edge of the infield with an over abundance of organic material on the infield skin allowing weeds and grass to grow readily.

Three vendors attended the walkthrough and subsequently submitted proposals. Sports Turf Specialties was the lowest bidder with $25,140.00.

MOTION: Mrs. McCormick motioned to accept the recommendation for Sports Turf Specialties in the amount of $25,140.00 Seconded by Mrs. Woodworth. Motion passed 6-0-0

ADMINISTRATORS' REPORT

Mr. Krieger informed the Board that the two ad hoc committees for Kindergarten and Early Childhood Education have started their initial work and have drafted a survey. They will come before the Board in the fall with recommendations.

The Timberlane School District received its IDEA allocation around $1 million which is consistent with the historical past.

Mr. Ingoldsby submitted the LCHIP for the Belfry at Atkinson Academy.

Mr. Krieger referred to special education transportation and recognized the work by Mrs. Brooks. Mrs. Brooks cross checked all the invoices and logs and found discrepancies. They met with the bus company and the bus company will get them resolved.

There is an RFP out for projectors in the classrooms.

There is an RFP out for grass products and are looking for a multi-year agreement to take care of the athletic fields.

He informed the Board that he has had conversations with community members who feel they have expertise in the area of writing RFP's who are looking to maybe partner with us to help us out on a pro bono basis. If this comes to fruition, he will bring it to the Board.

PERSONNEL REPORT

a. Professional nominations

Mrs. McCormick read aloud the names provided on the electronically-signed personnel report dated June 14, 2024.

Professional nominations of: Christine Martin, Director of Operatons/Special Projects at the SAU; Andrew Ferguson, Special Education Teacher at Atkinson; Madison Furnari, Elementary School Teacher at Atkinson.

Professional resignation of: Maura Burns, Kindergarten Teacher at TLC.

Re-nomination of: Katherine Mittica, Elementary Education at Sandown North.

MOTION: Mrs. McCormick motioned to accept the professional nominations of Shaun O'Loughlin, English Teacher at TRHS; David Segnini, Elementary Teacher at Pollard; Andrea Simkins, Special Education Teacher at Danville. Seconded by Mrs. Woodworth Motion passed: 6-0-0

Professional resignations

MOTION: Mrs. McCormick motioned to accept the professional resignation of Stephanie LaFreniere, Principal at Pollard. Seconded by Mrs. Woodworth Motion passed: 6-0-0

b. Vacancy Report

Mrs. DeCinto provided the vacancy report as of June 14, 2024. She stated they are making great progress.

COMMITTEE REPORTS

Mr. Sapia – He attended the CIP meeting and they are working on prioritizing the lists.

Mr. Woodworth – He congratulated Mr. Krieger and Mrs. Allaire for all their help this past year and thanked them.

Mrs. Knutsen – The Safety Committee has not met. The Budget Committee is working on the walkthroughs for September. She attended the high school graduation and had the opportunity to speak. It was a great event and wished the graduating students the best.

Mrs. McCormick – She attended the 8th Grade graduation with Mrs. Manthorn and said the kids did a great job.

Mrs. Woodworth – The CIP met on June 10, 2024. It was more of a workshop and they discussed missions and goals and the current fund levels. The Fiscal Year 24/25 is mapped out they are looking to dive into Fiscal Year 25/26. The next meeting is to be determined.

DELEGATES AND INDIVIDUALS – cont'd

Doug Gelina of Danville explained the people in his group are rightfully upset. Money is tight and they are trying to decide if they can afford their home. He asked the Board to keep that in mind as to why they are upset. People want transparency.

NON-PUBLIC SESSION

There was no further public business before the Board.

The public meeting adjourned at 9:00 pm and the School Board will not be returning to public session.

MOTION: Mrs. McCormick motioned to enter non-public under 91-A:3, Paragraph II (c) Matters which, if discussed in public, would likely affect adversely the reputation of any person, other than a member of the public body itself, unless such person requests an open meeting. This exemption shall extend to any application for assistance or tax abatement or waiver of a fee, fine, or other levy, if based on inability to pay or poverty of the applicant. Seconded by Mrs. Kowalczyk
Motion passed 6-0-0

The Board was polled:

D. Woodworth – yes Knutsen – yes Sapia – yes Kowalczyk – yes McCormick – yes
B. Woodworth - yes

Motion passed 6-0-0 to enter non-public at 9:00 pm.

Respectfully submitted,

Linda Mahoney
Recording Secretary

Approved by the School Board on

TIMBERLANE REGIONAL HIGH SCHOOL

36 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6541 Fax: (603) 382-8086
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June 26, 2024

Executive Summary

Booster groups wishing to display sign sponsorships from businesses on school grounds must have School Board approval. Per the School board, requests need to be made every year. As a result, Booster presidents must complete the fundraising form outlining the sign sponsorship details.

To streamline the approval process, we ask that the School Board approve **ALL** sign sponsorships for the booster groups at the upcoming July 18th, 2024, School Board meeting. The information from each booster group will be kept on file in the Athletic Office.

On behalf of the TRHS Booster Groups, thank you for considering this request.

Prepared by: Mr. Angelo Fantasia, Director of Athletics, Timberlane Regional School District

TIMBERLANE REGIONAL HIGH SCHOOL
ATHLETIC FUNDRAISING ACTIVITY REQUEST FORM

In order to place an activity on the Athletic Department calendar, this form must be made out and submitted at least two weeks in advance of the activity to the Athletic Department. If the school facilities are needed a Use of Facilities form must also be filled out.

Name of Booster Organization	Boys' Lacrosse
Contact Person	Kurt St. Jean
Telephone #	603-785-9687
Activity Proposed	Sign Sponsorship
Facilities Needed	N/A
Activity Date	April-June
Time	TBD
Location of Activity	TBD
# of Students Involved	N/A
# of Adults Supervising	2-3
Estimated Profit	TBD

Description or Purpose: ___Ad Book ___Tag Day ___Concession ___Clinic _X__Other

Please Describe_____

Required Signatures:

Athletic Director: Angelo Fantasia Date: 6/27/24

Head Coach: Ken Blaszka Date: 6/27/24

Town Official: _____ Date: _____

Other: _____ Date: _____

If you are fundraising during school hours, a school activity request must also be filled out.

(SIGN SPONSORSHIPS-PLEASE TURN OVER FOR DETAILED DESCRIPTION)

1. The Location of any Signs incorporating Businesses:

Fencing on Varsity LAX Field

2. The size of any signage:

TBD

3. The cost to the business:

TBD

4. Are there limits to the number of signs/businesses to be posted. PLEASE EXPLAIN

No Limit

5. How will the profits be used by the Booster Club

Scholarships, Equipment, snacks, etc.

Please note that the Timberlane School District reserves the right to remove any signs at any time.

The Timberlane Regional School District does not approve of any signage promoting Drug, Alcohol, or Tobacco products.

TIMBERLANE REGIONAL HIGH SCHOOL
ATHLETIC FUNDRAISING ACTIVITY REQUEST FORM

In order to place an activity on the Athletic Department calendar, this form must be made out and submitted at least two weeks in advance of the activity to the Athletic Department. If the school facilities are needed a Use of Facilities form must also be filled out.

Name of Booster Organization	Girls' Lacrosse
Contact Person	Meg Fitzgersald
Telephone #	603-548-3962
Activity Proposed	Sign Sponsorship
Facilities Needed	N/A
Activity Date	April-June
Time	TBD
Location of Activity	TBD
# of Students Involved	N/A
# of Adults Supervising	2-3
Estimated Profit	TBD

Description or Purpose: ___Ad Book ___Tag Day ___Concession ___Clinic _X__Other

Please Describe_____

Required Signatures:

Athletic Director: ____Angelo Fantasia_____ Date: _6/26/24_____

Head Coach: _____Helena Bird_____ Date: __6/26/24_____

Town Official: _____ Date: _____

Other: _____ Date: _____

If you are fundraising during school hours, a school activity request must also be filled out.

(SIGN SPONSORSHIPS-PLEASE TURN OVER FOR DETAILED DESCRIPTION)

1. The Location of any Signs incorporating Businesses:

Fencing on Varsity LAX Field

2. The size of any signage:

TBD

3. The cost to the business:

TBD

4. Are there limits to the number of signs/businesses to be posted. PLEASE EXPLAIN

No Limit

5. How will the profits be used by the Booster Club

Scholarships, Equipment, snacks, etc.

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TIMBERLANE REGIONAL HIGH SCHOOL
ATHLETIC FUNDRAISING ACTIVITY REQUEST FORM

In order to place an activity on the Athletic Department calendar, this form must be made out and submitted at least two weeks in advance of the activity to the Athletic Department. If the school facilities are needed a Use of Facilities form must also be filled out.

Name of Booster Organization	Timberlane Baseball
Contact Person	Alex Horgan
Telephone #	603 686 2850
Activity Proposed	Sign Sponsorships
Facilities Needed	Baseball Field - Left field Fence
Activity Date	3/24 - 6/1
Time	Season
Location of Activity	Baseball Field
# of Students Involved	—
# of Adults Supervising	
Estimated Profit	$1000

Description or Purpose: ___Ad Book ___Tag Day ___Concession ___Clinic X Other

Please Describe Fence - Sign Sponsorship

Required Signatures:

Athletic Director: _____ Date: 6/26/24

Head Coach: Alex Horgan Date: 6/25/24

Town Official: _____ Date: _____

Other: _____ Date: _____

If you are fundraising during school hours, a school activity request must also be filled out.

(SIGN SPONSORSHIPS-PLEASE TURN OVER FOR DETAILED DESCRIPTION)

1. The Location of any Signs incorporating Businesses:

   Left field Large fence

2. The size of any signage:

   3 x 5 ft

3. The cost to the business:

   $100 - $250

4. Are there limits to the number of signs/businesses to be posted. PLEASE EXPLAIN

   NO

5. How will the profits be used by the Booster Club

   Banquets, scholarships

Please note that the Timberlane School District reserves the right to remove any signs at any time.

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TIMBERLANE REGIONAL HIGH SCHOOL
ATHLETIC FUNDRAISING ACTIVITY REQUEST FORM

In order to place an activity on the Athletic Department calendar, this form must be made out and submitted at least two weeks in advance of the activity to the Athletic Department. If the school facilities are needed a Use of Facilities form must also be filled out.

Name of Booster Organization	Timberlane Softball Boosters
Contact Person	Jillian Salafia
Telephone #	603-303-3461
Activity Proposed	Sponsor Signs
Facilities Needed	Varsity and JV Softball
Activity Date	Spring 2025
Time	N/A
Location of Activity	Varsity and JV Softball Field Fences
# of Students Involved	N/A
# of Adults Supervising	2-3
Estimated Profit	$3,000

Description or Purpose: ___Ad Book ___Tag Day ___Concession ___Clinic __X__Other

Please Describe Sponsor Signs

Required Signatures:

Athletic Director: _____ Date: 6/27/24

Head Coach: Eric Schoenenberger Date: 06/06/24

Town Official: _____ Date: _____

Other: _____ Date: _____

If you are fundraising during school hours, a school activity request must also be filled out.

(SIGN SPONSORSHIPS-PLEASE TURN OVER FOR DETAILED DESCRIPTION)

1. The Location of any Signs incorporating Businesses:

   Fence of both the JV and Varsity softball fields

2. The size of any signage:

   3 x 5

3. The cost to the business:

   $200 - $400 depending on sponsorship

4. Are there limits to the number of signs/businesses to be posted. PLEASE EXPLAIN

   No

5. How will the profits be used by the Booster Club

   Senior scholarships, Keene bus, banquet, team bonding events, senior night and gifts

Please note that the Timberlane School District reserves the right to remove any signs at any time.

The Timberlane Regional School District does not approve of any signage promoting Drug, Alcohol, or Tobacco products.

TIMBERLANE REGIONAL HIGH SCHOOL
ATHLETIC FUNDRAISING ACTIVITY REQUEST FORM

In order to place an activity on the Athletic Department calendar, this form must be made out and submitted at least two weeks in advance of the activity to the Athletic Department. If the school facilities are needed a Use of Facilities form must also be filled out.

Name of Booster Organization	TRHS Football Boosters
Contact Person	Jaclyn Kelley
Telephone #	603-553-1144
Activity Proposed	Sponsorship Signs
Facilities Needed	Fence along football field.
Activity Date	8/1/24 - 12/01/2024
Time	Home football games 6pm-10 pm
Location of Activity	H.S. Football Field.
# of Students Involved	N/A
# of Adults Supervising	N/A
Estimated Profit	Unknown

Description or Purpose: ___Ad Book ___Tag Day ___Concession ___Clinic X Other

Please Describe Field Sponsorship Signs.

Required Signatures:

Athletic Director: _____ Date: 6/6/24

Head Coach: _____ Date: 6/04/2024

Town Official: _____ Date: _____

Other: _____ Date: _____

If you are fundraising during school hours, a school activity request must also be filled out.

(PLEASE TURN OVER FOR DETAILED DESCRIPTION)

1. The Location of any Signs incorporating Businesses:
   High School football field along fence.
2. The size of any signage: 9' x 2'
3. The cost to the business:
   $500.00 Gold Sponsor $1,000.00 Platinum Sponsor
4. Are there limits to the number of signs/businesses to be posted. PLEASE EXPLAIN
   NO
5. How will the profits be used by the Booster Club
   Scholarships, Apparel, Food, Banquet, Equipment etc.

Please note that the Timberlane School District reserves the right to remove any signs at any time.

The Timberlane Regional School District does not approve of any signage promoting Drug, Alcohol, or Tobacco products.

TIMBERLANE REGIONAL HIGH SCHOOL
ATHLETIC FUNDRAISING ACTIVITY REQUEST FORM

In order to place an activity on the Athletic Department calendar, this form must be made out and submitted at least two weeks in advance of the activity to the Athletic Department. If the school facilities are needed a Use of Facilities form must also be filled out.

Name of Booster Organization	Timberlane Runners Boosters Club
Contact Person	Jessica Aprile
Telephone #	978-621-5707
Activity Proposed	Sponsor signs
Facilities Needed	Track
Activity Date	Spring 2025
Time	N/A
Location of Activity	Track and field fences
# of Students Involved	N/A
# of Adults Supervising	2-3
Estimated Profit	$3000

Description or Purpose: ___Ad Book ___Tag Day ___Concession ___Clinic _x_Other

Please Describe Sponsor signs

Required Signatures:

Athletic Director: _____ Date: 6/24/24

Head Coach: _____ Date: 6/24/24

Town Official: _____ Date: _____

Other: _____ Date: _____

If you are fundraising during school hours, a school activity request must also be filled out.

(PLEASE TURN OVER FOR DETAILED DESCRIPTION)

1. The Location of any Signs incorporating Businesses:

Fence of track

2. The size of any signage:

Approx 3x5

3. The cost to the business:

$200-$400 depending on size of business

4. Are there limits to the number of signs/businesses to be posted. PLEASE EXPLAIN

No

5. How will the profits be used by the Booster Club

Senior scholarship, new track equipment, uni

Please note that the Timberlane School District reserves the right to remove any signs at any time.

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TIMBERLANE REGIONAL HIGH SCHOOL
ATHLETIC FUNDRAISING ACTIVITY REQUEST FORM

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Name of Booster Organization	BOYS & GIRLS SOCCER
Contact Person	JEFF BAUMANN
Telephone #	603-505-1507
Activity Proposed	SIGN SPONSORSHIPS
Facilities Needed	SIDE of FIELD
Activity Date	FALL
Time	N/A
Location of Activity	SOCCER FIELD
# of Students Involved	NA
# of Adults Supervising	NA
Estimated Profit	TBD

Description or Purpose: ___Ad Book ___Tag Day ___Concession ___Clinic X Other

Please Describe sign sponsorships

Required Signatures:

Athletic Director: _____ Date: 6-26-24

Head Coach: _____ Date: 6.26.24

Town Official: _____ Date: _____

Other: _____ Date: _____

If you are fundraising during school hours, a school activity request must also be filled out.

(SIGN SPONSORSHIPS-PLEASE TURN OVER FOR DETAILED DESCRIPTION)

1. The Location of any Signs incorporating Businesses:

   Field fencing

2. The size of any signage:

   ~ 3 x 5'

3. The cost to the business:

4. Are there limits to the number of signs/businesses to be posted. PLEASE EXPLAIN

   NO

5. How will the profits be used by the Booster Club

   Banquet Scholarships

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TIMBERLANE REGIONAL HIGH SCHOOL
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June 28, 2024

Executive Summary

Senate Bill 148-FN was signed by Governor Sununu on August 10, 2021 to take effect on September 1, 2022. This Bill requires Emergency Action Plans for sports related injuries.

The Timberlane Athletic Department has created an Emergency Action Plan. The original document was sent to the SAU to ensure compliance and the updated Emergency Action Plan is provided.

Coaches and student-athletes from our middle school and high school teams are required to practice emergency drills in preparation for a traumatic incident. Coaches assign roles and responsibilities to all members of the team. The athletic trainer coordinates drills for each team and provides feedback.

The safety and security of our coaches, student-athletes, and community members are our highest priority. There are now two additional fixed AED's on the high school and middle school campus. One is housed in a fixed location on the concession stand, and the other in a fixed location on the maintenance building next to the JV baseball field. Additionally, updates have been made to the existing list of local medical facilities.

Prepared by:

Angelo Fantasia, CMAA, Director of Athletics, Timberlane Regional School District

TIMBERLANE REGIONAL HIGH SCHOOL

ATHLETICS EMERGENCY ACTION PLAN

POLICIES AND PROCEDURES

FOR THE SAFETY OF ATHLETES, STAFF, AND SPECTATORS



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TRSD Athletic Training Mission Statement

The mission of the Timberlane Athletic Training staff is to deliver the highest quality patient care by utilizing an interdisciplinary team. We strive to reach our goals of injury prevention, recognition, and return to sport through continuing education, evidence based information, and effective communication with coaches, parents, and school staff. Furthermore, the Athletic Training staff serves as an advocate for student-athletes when such health issues arise, and are available to ensure the athlete reaches and maintains his or her optimum health.

A Message to Parents from the Athletic Director

Many of life's lessons can be learned through athletic participation. As an Education-Based Program, the Timberlane Athletic Department provides opportunities for student-athletes to strive for excellence academically, athletically, and socially. Athletic participation allows our students to enhance characteristics such as dedication, teamwork, integrity, and self-esteem while representing their families and communities here at Timberlane. *Sportsmanship, respect, and integrity are the cornerstones of success in Timberlane High School Athletics.*

Feel free to call the Athletic Office at 382-6541 for any information regarding our athletic programs or visit our website at http://www.timberlane.net/hs/ and click on Athletics. You can also follow us on twitter! # TRHSOwls #GoOwls

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Middle School Athletic Coordinator
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Welcome to Timberlane Athletics

The Timberlane Regional School District Athletic Department welcomes you to become a part of our athletic program. Listed below are the known NHIAA start dates for season specific sports and all NHIAA recognized sports programs offered at TRSD. Please note that start dates may vary for different sports and seasons.

HIGH SCHOOL

FALL 08/2024	WINTER 11/2024	SPRING 3/2025
Bass Fishing (Co-Ed)	Basketball (Girls)	Baseball
ESports- Rocket League	Basketball (Boys)	Lacrosse (Girls)
Cross Country (Girls)	ESports- Super Smash Bros.	Lacrosse (Boys)
Cross Country (Boys)	Gymnastics	Outdoor Track (Girls)
Field Hockey	Ice Hockey (Co-Ed)	Outdoor Track (Boys)
Football (Co-Ed)	Indoor Track (Girls)	Softball
Golf (Co-Ed)	Indoor Track (Boys)	Tennis (Girls)
Soccer (Girls)	Ski Team (Co-Ed)	Volleyball (Boys)
Soccer (Boys)	Swimming (Girls)	
Fall Spirit (Co-Ed)	Swimming (Boys)	
Volleyball (Girls)	Winter Spirit (Co-Ed)	
	Wrestling (Co-Ed)	

MIDDLE SCHOOL

FALL 08/2024	WINTER 11/2024	SPRING 3/2024
Cross Country (Girls)	Basketball (Girls)	Baseball
Cross Country (Boys)	Basketball (Boys)	Softball
Field Hockey	Winter Spirit (Co-Ed)	Outdoor Track (Girls)
Soccer (Girls)	Wrestling (Co-Ed)	Outdoor Track (Boys))
Soccer (Boys)		Lacrosse (Girls)
Volleyball (Girls)		Lacrosse (Boys)

Athletic Health Care Team

- Director of Athletics: Angelo Fantasia, CMAA.
  angelo.fantasia@timberlane.net
  603-382-6541 Ext 3941
- Athletics Administrative Assistant: Jessica Soucy, MBA, NHLAT, ATC.
  jessica.soucy@timberlane.net
  603-382-6541 Ext 3940
- Athletic Trainer: Gina Carbone, NHLAT, ATC.
  gcarbone@timberlane.net
- HS School Nurse: Stephanie Burrows, RN, BSW.
  stephanie.burrows@timberlane.net
  603-382-6541 Ext 3913
- MS School Nurse: Kelly Sirois, RN, BSN.
  kelly.sirois@timberlane.net
  603-382-7131 Ext 4913
- Middle School Athletic Coordinator: Zachary Champion
  zachary.champion@timberlane.net
  603-382-6541 Ext 3923

The Athletic Training staff is supervised by the physicians at Exeter Hospital and Core Physicians in Exeter.

3 Alumni Dr | Exeter, NH | 03833 | 1-800-439-3837

CORE PHYSICIANS
an exeter health resource | The Art of Wellness

Health Care Team Role Delineation:

- **Athletic Director:** Responsible for the coordination of sporting events, approving eligibility for student-athletes, securing Athletic Training medical documents, maintaining the End of Season Report each year, and handling any athletic issues that may arise throughout the school year.
- **Athletic Trainer:** The ATC is responsible for providing appropriate emergency medical care, first aid, injury prevention, and injury management to the school's athletic population. This individual is the first point of contact for parents, school staff, and administrators in the event of an injury after school hours. The ATC works in conjunction with the Athletic Director and the Health Office to ensure the best outcome for the student-athlete.
- **Health Office:** The nursing staff is responsible for administering first aid care, following-up with submitted injury reports, keeping contact open with parents/guardians, and keeping a thorough record of physical examinations. The health office is the first point of contact for student-athletes during the school day. The nursing staff meets with the Athletic Trainer one hour a week to review and verify injury reports to maintain accuracy.

Athletics' Medical Clearance Policy

Pre-Participation Physical Examinations

A TRSD student-athlete must successfully pass a physical examination and complete the physical examination form provided by the Timberlane Regional High School Athletic Department or the issued physical exam form provided by the Doctor's Office. This must be done prior to playing or practicing a sport at Timberlane Regional High School. The exam may be valid for two (2) years, unless specified yearly by the Physician or Practitioner.

Prior to the start of each season, the Athletic Director or designee will send out notifications to those who need an updated physical examination and/or ImPACT test.

ImPACT Testing

All TRSD student-athletes are required to pass the ImPACT test during 8th grade, freshman year, and junior year. The test is an online concussion baseline test taken prior to trying out, playing, or practicing any sport. The Athletic Trainer shall hold and proctor ImPACT baseline testing days for all student-athletes prior to the start of each sport season. Each passing exam will be valid for two (2) years. ImPACT is a research-based, 20-minute, comprehensive computer test developed to help medical professionals determine an athlete's readiness to return to play after sustaining a concussion. ImPACT testing is recognized as one tool in a concussion management protocol.

Athletic Equipment

Football Equipment

After each fall season, the football pads and helmets are sent out to Riddell Sports for reconditioning and inspection. They are returned to the school to be disbursed once more prior to the beginning of the next fall season. Equipment is properly fitted and inspected by Timberlane coaching staff and the Athletic Trainer.

Uniforms

The Timberlane Regional School District provides its student-athletes with uniforms and some necessary equipment. The athlete shall be responsible for the uniforms and/or the equipment issued. All uniforms and equipment issued to the student-athletes shall be collected at the end of the respective season. It is the responsibility of the student-athlete to ensure that uniforms are returned clean, and in good condition. A student-athlete will not receive any other equipment/uniform until the previous equipment is returned or reimbursed.

Locker Use

Lockers must be cleaned out at the conclusion of each season. The Athletic Department will not be responsible for any lost equipment. Any student-athlete who fails to complete the season is responsible for returning his or her uniform and equipment immediately upon leaving the team.

Practice and Competition Fields/Facilities



1. Athletic Wing TRHS (36 Greenough Rd)
    a. Athletic Training Office (Door B12 @ Mini Gym)
    b. 302 A/B Gymnasium Doors B9
    c. 300 Mini Gym
    d. Weight Room
    e. Boys/Girls Locker Rooms (PE and Sports)
2. JV Softball Field
3. JV Soccer Field
4. Varsity Baseball Field
5. Tennis Courts
6. Varsity Softball Field
7. Field Hockey Field
8. Marching Band Practice Field
9. Football/ Boys' Lacrosse/ Track
10. Pole Vault/ Long Jump/ High Jump/ Throwing Circle
11. Varsity Soccer/ Girls' Lacrosse Field
12. JV/ Freshmen/ Middle School Baseball Field
13. Football Practice Field
14. Middle School Soccer Fields
15. Middle School Softball Field
16. Athletic Wing TRMS (44 Greenough Rd)
    a. Gymnasium
    b. Boys'/Girls' Locker Rooms (PE and Sports)
17. Middle School Field Hockey/ Lacrosse Field
18. Cross Country Trails
19. Ropes Course
20. Science Pond

Off-Site Venues

Please note that coaches and players must be aware of EAP procedures at off-site venues

- **Methuen High School Ice Rink** - 1 Ranger Rd, Methuen, MA, 01844
- **Salem ICENTER** - 60 Lowell Rd, Salem, NH, 03079
- **Pat's Peak Ski Resort** - 686 Flanders Rd, Henniker, NH, 03242
- **Bradford Ski Area** - 60 S Cross Rd, Haverhill, MA, 01835
- **Cedardale Aquatics Center**- 931 Boston Rd, Haverhill, MA, 01835
- **A2 Gym and Cheer** - 16 Garabedian Dr, Salem, NH, 03079
- **Phanzone Indoor Complex** - 142 NH-111, Hampstead, NH, 03841
- **Granite Fields Indoor Complex** - 7 NH-125, Kingston, NH, 03848
- **Atkinson Country Club** - 85 Country Club Dr, Atkinson, NH, 03811

Athletic Training Room

Schedule

The Athletic Training room is open and staffed beginning at 2:10pm each school day. There is a board outside the door stating the Athletic Trainer's location when outside. After the treatment window is over, the door will be locked and the individual is responsible for seeking the Athletic Trainer at their designated location.

Illness Prevention Strategies

NFHS Guidelines

The National Federation of State High School Association states that "Proper precautions are needed to minimize the potential risk of the spread of communicable disease and skin infections during athletic competition. These conditions include skin infections that occur due to skin contact with competitors and equipment. The transmission of infections such as Methicillin-resistant Staphylococcus aureus (MRSA) and Herpes Gladiatorum, blood-borne pathogens such as HIV and Hepatitis B, and other infectious diseases such as Influenza can often be greatly reduced through proper hygiene."

The Timberlane Regional Athletics Department encourages adherence to the guidelines outlined below to ensure that our athletes care for themselves and their teammates' overall health.

Universal Hygiene Protocol for All Sports:

- Shower immediately after every competition and practice.
- Wash all workout clothing after each practice.
- Wash personal gear (knee pads and braces) weekly.
- Do not share towels or personal hygiene products (razors) with others.
- Refrain from full body (chest, arms, and abdomen) cosmetic shaving.

Strategies for reducing the potential exposure to these infectious agents include:

- Athletes shall be required to notify a parent or guardian, Athletic Trainer and coach of any skin lesion prior to any competition or practice. An appropriate health-care professional should evaluate any skin lesion before returning to competition.
- If an outbreak occurs on a team, especially in a contact sport, all team members should be evaluated to help prevent the potential spread of the infection.
- Coaches, officials, and appropriate health-care professionals must follow NFHS or state/local guidelines on "time until return to competition."

Participation with a covered lesion may be considered if in accordance with NFHS, state or local guidelines and the lesion is no longer contagious.

Blood-borne Infectious Diseases

Strategies for reducing the potential exposure to these agents include following Universal Precautions such as:

- An athlete who is bleeding, has an open wound, has any amount of blood on his/her uniform, or has blood on his/her person, shall be directed to leave the activity (game or practice) until the bleeding is stopped, the wound is covered, the uniform and/or body is appropriately cleaned, and/or the uniform is changed before returning to activity.
- Athletic trainers or other caregivers need to wear gloves and take other precautions to prevent blood or body fluid-splash from contaminating themselves or others.
- In the event of a blood or body fluid-splash, immediately wash contaminated skin or mucous membranes with soap and water.
- Clean all contaminated surfaces and equipment with disinfectant before returning to competition. Be sure to use gloves when cleaning.
- Any blood exposure or bites to the skin that break the surface must be reported and immediately evaluated by an appropriate health-care professional.

Other Communicable Diseases

Means of reducing the potential exposure to these agents include:

- Appropriate vaccination of athletes, coaches and staff as recommended by the Centers for Disease Control (CDC).

During times of outbreak, follow the guidelines set forth by the CDC as well as State and local Health Departments. For more detailed information, refer to the "Infectious Disease and Blood-borne Pathogens" and “Skin Disorders” sections contained in the NFHS Sports Medicine Handbook.

Environmental Conditions



Lightning/Thunder

According to the New Hampshire Sports Medicine By-Law Sect. 10 per NHIAA, "Lightning is the most consistent and significant weather hazard that may affect outdoor activities...The existence of blue sky and the absence of rain are not protection from lightning. See it, flee it. Hear it, clear it."

In the event of impending weather, the following safety precautions shall be followed.

- All athletic department staff and game personnel are to monitor threatening weather. The Athletic Trainer will monitor via the WeatherBug Spark Lightning application. This provides real time radar and alerts to active lightning strikes in the area.
- If lightning is detected within a 10 mile radius, coaches will be notified of impending weather.
- When a double blast from an air horn is heard, all athletes, coaches, and spectators are to evacuate the fields and seek shelter.

The high school is our designated safe zone. In the event that an individual cannot reach the high school in time, they are to seek shelter in a nearby vehicle.

- Do not lie down. Do not stay in an open field. Do not stay in a standing pool of water or under a single tall tree.
- Officials and coaches must wait 30 minutes after the last observed lightning or thunder boom before being able to resume activity. A timer will be utilized by the Athletic Trainer, Athletic Director, or Officials, who will in turn notify coaches about resuming activity.

The Athletic Trainer and Athletic Director have final say over the determination of game/practice play regarding weather conditions.



Heat

According to the NHIAA Sports Medicine By-Law Sect. 10, knowing both the temperature and humidity is important. The greater the humidity, the more difficult it is for the body to cool itself. Timberlane Regional High School's Athletic Trainer will test the air quality using a Wet Bulb Globe Thermometer (WBGT) prior to practices and/or games. The WBGT takes into account air temperature, relative humidity, radiant heat, and air movement. The NHIAA also has a simpler chart that involves knowing the temperature and relative humidity. The chart, below, describes what humidity levels are dangerous and critical based on the concurrent temperature, while utilizing a wet bulb device.

AIR TEMPERATURE	DANGER ZONE	CRITICAL ZONE
70 degrees	80% relative humidity	100% relative humidity
75 degrees	70% relative humidity	100% relative humidity
80 degrees	50% relative humidity	80% relative humidity
85 degrees	40% relative humidity	68% relative humidity
90 degrees	30% relative humidity	55% relative humidity
95 degrees	20% relative humidity	40% relative humidity
100 degrees	10% relative humidity	30% relative humidity

Heat Acclimatization

Heat acclimatization is a gradual increase in an athlete's exposure to the duration and intensity of physical activity in the heat and is necessary to minimize the risk of exertional heat-illness.



Snow/Cold

To prevent cold related injuries, such as frostbite, hypothermia, chilblain, and trench foot, the Athletic Trainer and/or Athletic Director will make decisions about practice and game participation due to cold, wet, and windy temperatures. They will access the temperature and wind chill through the Weather channel and/or WeatherBug applications. They will also check for wind chill advisories, wind chill warnings, and wind chill factor, which will be factored into the "real feel" temperature chart seen below. In the event of school closure, practice/game times are cancelled as well.

From the NHIAA:

Cold Weather Policy: If the temperature is below –4 degrees F, for cross country, and –10 degrees F, for alpine and jumping, measured at the coldest point of the course, a competition will be modified, postponed or cancelled by the Jury. With difficult weather conditions (e.g., strong wind, high air humidity, heavy snowfall, or high temperature) the Jury may, in consultation with the coaches of the participating teams, modify, postpone or cancel the competition.

30 degrees and below	Be aware of the potential for cold injury and notify the appropriate personnel of the potential.	Coaches will be notified of the possibility of modified practice times.
25 degrees and below	Provide additional protective clothing, cover as much exposed skin as practical. Provide opportunities and facilities for rewarming.	TRSD recommends no more than 1 hour of outdoor practice. Must have hats, gloves, and jackets. *Frostbite can occur in 30 mins or less*
15 degrees and below	Consider modifying activity to limit exposure or to allow more frequent chances to rewarm.	TRSD recommends no outdoor practice.
0 degrees and below	Consider terminating or rescheduling activities.	TRSD recommends no outdoor practice.

Injury Intervention

The TRSD Athletic Training staff is the first point of contact when an injury occurs. When an injury is reported, a comprehensive evaluation is completed and documented. If the parent/guardian is not present during the time of injury, they will be promptly notified. The Athletic Trainer will then make the recommendation for further treatment if necessary. Same game, return to play decisions are made solely by the Athletic Trainer and cannot be overridden by a coach or parent/guardian. In the event that the athlete needs further medical attention, they must provide documentation from a physician before beginning the return to play protocol.

Each member of our coaching staff is required to complete training courses in first aid/CPR, AED, concussion in sport, and heat illness. They are required to report any injuries to the Athletic Trainer and to fill out an injury report if it occurs at an away event.

Concussion

Concussion in sport can be a very serious injury and often requires a longer healing time. In the event that a student-athlete is believed to have sustained a concussion, the Athletic Trainer will complete a comprehensive evaluation and neuro exam. The Sport Concussion Assessment Tool (SCAT5) is utilized to interpret overall signs and symptoms. It is not a diagnostic tool, but does help the healthcare provider gauge the individual's overall concussion signs and symptoms. If a concussion is diagnosed, the student-athlete will not return to play, the parent/guardian will be notified and provided with educational material on concussion protocol. The student-athlete will then need to be further evaluated by a physician to provide documentation. The Timberlane Regional nursing staff requires that the Acute Concussion Evaluation (ACE) form be completed by a physician and returned. The physician's documentation will be delivered to the Health Office, which in return notifies the student-athlete's teachers and coaches. The Timberlane Regional School District also has an Academic Protocol that is followed in order to ensure that the student-athlete is allowed ample time to catch up on school work in the event that a modified schedule is deemed necessary.

When the student-athlete is completely symptom-free, the Health Office will then provide the student-athlete with the Timberlane Regional Medical/Parental Clearance form to be signed by the overseeing physician and the parent/guardian. After this is returned to the Health Office, the Athletic Trainer is notified, and return to play progression begins. The progression is a five step process to ensure that physical activity does not exacerbate concussion symptoms once more. The student-athlete is brought through this progression under the supervision of the Athletic Trainer and each step is documented. The progression is sport specific, with each step being completed on consecutive days. In the event that concussion symptoms occur, the student-athlete will be required to complete the previous step before progressing to the next day.

For more information on sport related concussion, please visit the NHIAA website (NHIAA.org) and click the drop down menu titled "Sports Medicine". From there you select "concussion" and can browse multiple educational sites.

Emergency Action Plan (EAP)

Emergency Team Roles (Athletic Trainer, School Administration, Coaches):

A. Acute care is provided by the most qualified individual at the scene
B. Emergency equipment retrieval
C. Activation of EMS
D. Meet and direct EMS to the scene (unlock all doors and gates)
E. Head Coaches make sure there is at least one cell phone accessible at all times

Emergency Phone Numbers:

A. Emergency: 911
B. High School Athletic Trainer: Gina Carbone
C. Middle School Athletic Trainer: TBD
D. Plaistow Fire: (603) 382-5012
E. Plaistow Police: (603) 382-1200
F. Athletic Training Room: (603) 382-6541, ext. 3346
G. Athletic Director: Angelo Fantasia – (603) 401-8972

Emergency Care of an Athlete:

A. Athletic Trainer IS present at game or practice

1. Emergency equipment is retrieved by coach or athlete
2. Athletic Trainer will designate an adult to contact EMS.
    - If Athletic Trainer is not present, the Head Coach will designate an individual to call EMS
3. Information provided to EMS
    - Name and phone number of caller
    - Name, age, condition and number of athlete(s) in need of help
    - Treatment given
    - Specific directions to the scene of the injury
    - Any other information requested by the dispatcher
4. Coordinate EMS arrival
    - The AD, Assistant AD, or coach will be responsible for meeting and directing EMS to the site of emergency and will provide direct access. This includes traffic coordination, and opening locked gates or doors.

B. Athletic Trainer IS NOT immediately available or present

a. The coach will respond to the athlete and provide immediate, life sustaining care
    i. If the Athletic Trainer is not present, a responsible adult will activate EMS and follow the directions as outlined above in sections A-c and A-d.

C. Immediately following the activation of EMS, the athletic trainer, athletic director, or coach will contact the athlete's parents using the phone number(s) provided on their emergency card.

D. After arrival of EMS, care of the injured athlete will be turned over to the qualified persons. The athletic trainer or immediate care provider will inform EMS the details involved with the injury/incident.

E. A parent/guardian or a member of the coaching staff should accompany the injured athlete(s) to the hospital.

F. The athlete's emergency card should be sent with them to the hospital.



Medical Equipment Needs for Coaches

- ✔ Medical Kit
- ✔ Athlete Emergency Cards

- ✔ Supplementary Masks
- ✔ Hand Sanitizer

AED Locations

1. Outside the HS cafeteria- Fixed AED
2. Athletic Dept. HS 300 Hall near Senior Photos Board- Fixed AED
3. HS Health Office- Portable AED
4. With the Athletic Trainer- Portable AED
5. Outside MS Main Office
6. Outside MS RM 207, Exterior Door C7
7. Concession Stand- Fixed AED
8. JV Baseball Maintenance Building- Fixed AED

Emergency Phone Locations (Large gray box with phone inside)

Gymnasium: located on the wall inside the gym from the right side school entrance
Mini Gym: located on the wall to the right side of the mini gym entrance

Local Hospitals and Clinics

A. Hospitals:

- Lawrence General Hospital
  (978) 683-4000
  1 General St. Lawrence, MD 01841
- Exeter Hospital
  (603) 778-7311
  5 Alumni Dr. Exeter, NH 03833
- Holy Family Hospital
  (978) 374-2000
  140 Lincoln Ave Haverhill, MA 01830

B. Urgent Care Centers:

- Plaistow Emergency Room: A campus of Parkland Medical Center
  (603) 257-6100
  26 Plaistow Rd, Plaistow, NH, 03865
- ClearChoiceMD Urgent Care
  (603) 797-9289
  127 Plaistow Rd, Plaistow, NH 03865

Nutrition and Mental Health

Counseling/Education

Athletes, parents, and coaches are encouraged to reach out to the Athletic Trainer or Health Office in regards to nutrition and mental health. The Athletic Trainer and Health Office have a strong background in proper nutrition and mental health implementation. These individuals are able to provide us with nutritional programs to follow for optimal performance and guidance on maintaining a healthy mind, body, and soul. Coaches are strongly encouraged to reach out to the Athletic Trainer if they would like to stage a discussion with their team regarding proper nutrition or mental health.

Mental Health Crisis

All Timberlane coaches and employees are required each year to be trained in recognizing signs of mental health distress, and how to access the appropriate counseling staff from the student's school, who may conduct a risk assessment if there are safety concerns around suicide, homicide or other mental health concerns. In the event that other school counseling staff are unavailable, parents will be contacted to pick up their child and given the 9-8-8 mental health crisis line as a resource. Coaches will contact school staff to reach out on the following school day.

In the event that you see, hear, or witness someone struggling with their overall health and nutrition, individuals are encouraged to reach out to the school's Health Office, the Athletic Trainer, or school administration. All information is kept confidential, unless deemed life threatening or dangerous to oneself or others.

The National Federation of High School Sports also offers courses and handouts for parents on both of these topics.

Please go to: http://www.nhiaa.org/sports-medicine for more information

The Multi-Disciplinary Athlete: Playing Multiple Sports

Timberlane Regional School District encourages student-athletes to pursue participation in multiple sports due to the increasing positive research suggesting that this helps to create a well-rounded individual and to prevent wear/tear on their bodies.

According to an article written by Dr. Thomas John, published by the NFHS, "Sport specific overtraining can lead to negative health outcomes such as chronic joint issues, constant fatigue, and/or an increase in injuries overall." He also states that athletes who specialize in one sport were twice as likely to report a lower extremity injury as compared to those who played multiple sports. According to the American Medical Society for Sports Medicine, "88 percent of NCAA Division I male and female athletes participated in an average of at least two or three sports when they were young."

Benefits and Risks of Sport Participation

Assumption of Risk

Student-athletes, coaches, and spectators knowingly accept the risk of injury and/or physical harm and/or property damage at practices and events. Per the Federal Rules of Civil Procedure, "Assumption of risk refers to a legal doctrine under which an individual is barred from recovering damages for an injury sustained when he or she voluntarily exposed him or herself to a known danger."

Benefits of Sport Participation

Academic, social, career, and physical benefits are the four major benefits of competing in sports. According to the Office of Disease Prevention and Health Promotion, "that athletes have higher grade point averages, higher standardized test scores, better attendance, lower dropout rates, and a better chance of going to college; that students who played sports were less likely to have smoked cigarettes or used drugs and were more likely to disapprove of others using them; that the leadership skills and development of teamwork, hard work, and determination might help prepare students to be leaders at work and in their communities later in life; and most importantly lower rates of diabetes and high blood pressure, as well as improved cardiovascular and pulmonary function."

Closing Remarks

The Timberlane Athletic Department views education-based athletics as an extension of the learning experience for student-athletes. The safety and well-being of our students, coaches, and community members is paramount at all our events. We continue to work in conjunction with Administration, nursing staff, athletic trainers, the NHIAA, and local authorities to create safe and rewarding experiences for student-athletes.

NH School Administrative Unit 106 | Timberlane Regional School District
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Timberlane.net @TimberlaneRegional @TimberlaneRSD @TimberlaneRSD

EXECUTIVE SUMMARY

July 18th, 2024

Timberlane Regional School District Elementary registration for SY 24-25, as of July 9th, 2024.

Atkinson Academy				
Grade	Projected Enrollment	Maximum Class Size	Projected # of Staff	Projected Class Sizes
PK	15	17	.5	15
.5 K	10	20	.5	10
K	39	20	2	19/20
1	67	20	4	17/17/17/16
2	55	22	3	19/18/18
3	59	22	3	20/20/19
4	63	25	3	21/21/21
5	67	25	3	23/22/22

Danville School				
Grade	Projected Enrollment	Maximum Class Size	Projected # of Staff	Projected Class Sizes
PK	6	17	.5	6
.5 K	12	20	.5	12
K	19	20	2	10/9
1	44	20	3	15/15/14
2	41	22	2	21/20
3	46	22	3	16/15/15
4	52	25	3	18/17/17
5	50	25	3	17/17/16

NH School Administrative Unit 106 | Timberlane Regional School District
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Pollard School				
Grade	Projected Enrollment	Maximum Class Size	Projected # of Staff	Projected Class Sizes
PK	10	17	.5	10
.5 K	14	20	.5	14
K	49	20	3	17/16/16
1	72	20	4	18/18/18/18
2	73	22	4	19/18/18/18
3	84	22	4	21/21/21/21
4	64	25	3	22/21/21
5	75	25	4	19/19/19/18

Sandown Central				
Grade	Projected Enrollment	Maximum Class Size	Projected # of Staff	Projected Class Sizes
PS	40	14	2	14/14/12
PK	36	17	2	13/14/9
.5 K	9	20	.5	9
K	65	20	4	17/16/16/16
Sandown North				
1	66	20	4	17/17/16/16
2	58	22	3	20/19/19
3	74	22	4	19/19/18/18
4	66	25	3	22/22/22
5	63	25	3	21/21/21

Respectfully submitted,
Lucy Canotas
Director of Elementary Education

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TRSD POLICY COMMITTEE'S RECOMMENDATIONS TO THE SCHOOL BOARD

July 18, 2024

Second Read

Policy	Changes/Recommendations
EFAA – Meal Charging	*No changes since first read.* Edits reflect NHSBA language, updates to RSA and audit recommendations.
IHBAB – Special Education Evaluations	*No changes since first read.* Outdated and compared to associated policies.
IKFC – Alternate Diplomas for Students with Significant Cognitive Disabilities	*No changes since first read.* The former TRSD policy IKFC, which has since been repealed, was related to a differently named policy. According to the NHSBA, the current IKFC policy pertains to the title mentioned above.

First Read

Policy	Changes/Recommendations
EHAA – Computer, Security, E-Mail and Internet Communications	Changes from NHSBA include new Paragraph 13 and addition of RSA 189:68-a to Legal References.
IHBAC – Developmental Delay as Qualifying Disability	TRSD does not have this policy. This is NHSBA's sample policy.
IHBAM – District Special Education Policy and Procedures Manual	TRSD does not have this policy. This is NHSBA's sample policy.

School Lunch Program Meal Charges

The District encourages all parents and guardians (hereinafter "parents") to provide a healthy breakfast and lunch for their student(s). Parents are welcome to send students to school with a "brown bag/lunch box" meal. The District provides the opportunity to purchase breakfast and lunch from the school cafeteria. Each meal meets or exceeds the federal nutrition standards. Payment is expected no later than when the meal is served. Payment may be in cash (check) or as a debit against funds deposited into an established student lunch account.

The school lunch program is required by federal law to operate as a non-profit which must end each fiscal year without a negative balance. Uncollected debt must be paid to the school lunch program from other funds. Therefore, parents of students required to pay the full or reduced price for meals must ensure that the school lunch program is paid for their student's meals. The District's policy is to quickly escalate efforts to bring student meal accounts into positive balance, to avoid circumstances where these accounts build significant debt.

Student Meal Accounts

The District uses a point-of-sale computerized meal payment system which has an account for all students. Parents of students who will be purchasing meals using this system are required to establish and maintain a positive balance in the student's meal account.

Funds may be deposited into a student lunch account by cash, check, or online payment. Cash or checks made out to: Timberlane Regional School District Lunch Program should be presented to the Cashier at the cafeteria, the Principal's Office, the Food Service Office, or the Superintendent’s office. A check (please include your child’s name and Student ID# on the check) may also be mailed to: Superintendent’s office, 30 Greenough Rd. Plaistow, NH 03865. The District will utilize online electronic payments. The use of checks or online payments is encouraged, as each provides a record. Parents are responsible for any fees charged by the online service. In accordance with United States Department of Agriculture ("USDA") guidance SP 02-2015, there will be no processing fee for deposits to a student meal account made by cash or check.

A fee of $25 will be charged to the parents for each check returned for insufficient funds. In accordance with RSA 358-C:5, notice of the fee charged for a check that is returned for insufficient funds shall be included in any letter sent to a Parent seeking payment because the student meal account has a negative balance.

Each notice to parents will include information on how to verify a student meal account balance, to resolve concerns regarding the accuracy of the account balance, or to obtain information on the school meal program, including the name, phone number, and e-mail address of an appropriate member of the District staff.

Parental Restrictions on Use of Student Meal Account

Parents who establish a meal account for their student are responsible for establishing with their student any restrictions the parent chose to place on use of the account. Unless restricted by the parent, a student may purchase a la carte items in addition to the regular meal choices. Some students purchase more than one meal at one sitting. Setting and ensuring compliance with limitations on the use of the student's meal account afford families an opportunity to develop their student's understanding of the responsible use of credit and debit accounts, which will benefit the student throughout life. Parents must monitor the student's use of the meal account to ensure that a sufficient balance is available at all times for their student to charge meals. (The District's online payment system allows a parent to check their students balance at any time.)

The District's policy is to ensure that students have access to healthy meals and that no student will be subject to different treatment from the standard school meal or school cafeteria procedures. Therefore, the District will allow students to purchase a meal, even if the student's meal account has insufficient funds. This policy applies to all meal offerings generally available at the cafeteria, breakfast and lunch.

Balance Statements

The District will work proactively with parents to maintain a positive balance in their student's meal account. The Superintendent shall establish a procedure at each school requiring that a low balance statement be sent to parents whenever the balance in a student's meal account falls to or below a set amount that approximates the amount typically necessary to pay for one week of meals.

The notices will be sent by e-mail when practical. Only those District staff who have received training on the confidentiality requirements of federal and state law, including the United States Department of Agriculture's ("USDA") guidance for school meal programs, and who have a need to access a child's account balance and eligibility information may communicate with parents regarding unpaid meal charges. Volunteers, including parent volunteers will not be used to communicate with parents regarding unpaid meal charges. 42 U.S.C. 1758(b)(6).

Notice prior to the account reaching zero is intended to reinforce the requirement that a positive balance be maintained in the student meal account. If a student meal account falls into debt, the initial focus will be on resuming payments for meals being consumed to stop the growth of the debt. The secondary focus will be on restoring the account to routinely having a positive balance.

The District recognizes that unexpected financial hardships occur and will work with parents in this circumstance to limit the amount of accumulated debt. To do so, it is essential that parents respond to notices and cooperate with district staff efforts. Fairness and equal treatment requires that those able to pay, but who fall behind, must promptly bring their students meal account into a positive balance. The District's proactive approach is intended to help ensure students have healthy meals and that parents do not accumulate significant debt to the school meal program.

Free or Reduced Price Meals

The District participates in the federally supported program to provide free or reduced-price meals to students from families whose economic circumstances make paying for meals difficult. Income guidelines for eligibility are based on family size and are updated each year by the USDA. The District will ensure parents are informed of the eligibility requirements and application procedures for free or reduced cost meals as well as the requirements of this policy.

Parents shall be provided with a copy of this policy and an application for free or reduced cost meals annually at the start of the school year through a mailing or in the parents' handbook, upon enrollment of a transfer student during the school year, and as a component of all notices sent to parents seeking payment to correct a negative balance in the student meal account. The communication explaining the availability of the free or reduced-price meals shall include all the elements required by federal regulation, 7 C.F.R. 245.5. Each notice shall also identify a member of the District staff, with contact information, who is available to answer questions or assist the parents with applying for free or reduced-price meals.

As required by the Civil Rights Act of 1964 and USDA guidance, parents with Limited English Proficiency ("LEP") will be provided with information on this policy and the free and reduced-price meal program in a language the parents can understand. The District will utilize USDA and community resources to fulfill this requirement. This policy and links to application materials for the free or reduced-price meal program will be posted on the school website and made available to parents at each school.

The District will proactively enroll students found to be categorically eligible into the free or reduced-price meal program. The District will seek to enroll eligible students in the free or reduced-price meal program upon learning from any source of the student's potential eligibility. When parental permission is given and eligibility is established, the District will apply the earliest effective date permitted by federal and state law.

The District will provide a copy of this policy and application materials for free or reduced-price meals to town welfare offices/human services offices and other local social service agencies who may have contact with parents who are confronting layoffs or other financial hardship.

Students Without Cash in Hand or A Positive Account Balance

Regardless of whether a student has money to pay for a meal or has a negative balance in the student meal account, a student requesting a meal shall be provided with a meal from among the choices available to all students. The only exception will be where the student's parents have provided the District with specific written direction that the student not be provided with a school lunch program meal, the student has a meal sent from home, or otherwise has access to an appropriate meal. Under no circumstances will a student's selected meal be thrown away because of the status of the student's meal account.

It is the parents' responsibility to provide their student with a meal from home or to pay for school prepared meals. Therefore, the District's policy is to direct communications to parents about student meal debt. When parents chose to provide meals sent from home, it is the parents' responsibility to explain to their student the necessity of the student not using the school meal program.

Initial efforts to contact parents will be by e-mail or phone. Where the District has not received a response from the parents or the parents do not cooperate in resolving negative student meal account balances and the student continues to use the school meal program, for students in grade seven or higher, the principal or designee may communicate directly with the student in a manner that is private and which does not publicly identify or stigmatize the student. Resolution of the problem should seek to ensure the student has ongoing access to an appropriate meal.

Should the student's meal account balance fall below zero, a balance statement requesting immediate payment shall be sent to parents no less than once each week.

If the student's meal account balance debt grows to $15.00 or more a letter demanding immediate payment shall be sent by US Mail to the parent or the parent shall be contacted by the Principal or designee by phone or in person. Where warranted, the Principal may arrange a payment schedule to address current meal consumption and arrearages while the school continues to provide the student with meals.

If the student's meal account debt grows to $30.00 or more the parents will be requested to meet with the principal. When appropriate, the Principal should explore with the parents whether an application for free or reduced cost meals is warranted. Where extenuating circumstances of financial hardship exist and the family is not eligible for free or reduced cost meals, the District will work with the parents to identify and engage governmental and private charitable resources which are available to assist the family.

If a student with a negative balance in his or her meal account seeks to purchase a meal with cash or check, the student will be allowed to do so. There is no requirement that the funds be applied first to the debt.

Unresolved Debt

If the Principal determines that the best available information is that the parents are able to pay the expenses of the student's meals and the parents decline to cooperate with resolving the debt in a timely manner, the Principal shall send a letter to the parents directing them to have their student bring meals from home ~~and cease utilizing the school meal program. The student may resume using the school meal program when a positive account balance is restored in the student's meal account~~.

If the student continues to use the school meal program, a second letter shall be sent to the parents using certified mail, return receipt requested. If parents continue to fail to provide the student with a meal sent from home, continue to fail to provide funds for their student to use the school lunch program, continue to refuse to cooperate with reasonable requests by District staff to address the overdue debt, and the parent is believed to have the ability to pay, the Superintendent may pursue payment through civil legal action, including filing a claim in small claims court pursuant to RSA Chapter 503.

The Superintendent is delegated authority to assess the likelihood that civil action will lead to payment, the resources required to pursue collection, and to pursue such action only when doing so is in the best interest of the District. The Superintendent shall try to identify non-profit charities that are willing to contribute funds to the district to assist in keeping a positive balance in the meal account of students whose parents do not qualify for free meals and who due to financial hardship are unable to consistently keep the student meal account in a positive balance. If at the end of the fiscal year uncollected debt in student meal accounts must, as a last resort to fulfill federal requirements, be paid to the school meal program from other District funds, the parents' debt for unpaid meal charges shall be owed to the District.

Applying the policy set forth above, the Superintendent shall determine if further collection efforts are in the best interest of the District. Any payments collected on debt that has been offset with District funds, shall be credited to the District. All debt collection efforts shall comply with RSA Chapter 358-C, New Hampshire's Unfair, Deceptive or Unreasonable Collection Practices Act.

Staff Enforcement of Policy/Training

A copy of this policy and refresher training shall be provided annually to all food service and school staff responsible for serving student meals or enforcing this policy. New staff with these responsibilities shall be provided with a written copy of the policy and training on the policy during their initial training or orientation. In accordance with federal requirements, a record shall be maintained documenting that new staff receive the policy and training. The record must also document that all applicable staff receive a copy of the policy and refresher training annually.

Student with Special Dietary Needs

Nothing in this policy prohibits providing an appropriate meal to a student with special dietary needs such as, but not limited to, diabetes, provided these needs have been documented in a health plan, Sec 504, or IEP. If the meal is medically required, and the student has a negative student meal account balance, or does not have cash to purchase the meal, the necessary dietary needs will be met.

To request meal accommodations for students whose dietary needs qualify them for accommodation under law or to file a school meal program complaint with the District, contact the Food Service Director at phone number 603-382-6119.

To file a program complaint of discrimination with the USDA, complete the USDA Program Discrimination Complaint Form, (AD-3027) found online at: http://www.ascr.usda.gov/complaint_filing_cust.html and at any USDA office, or write a letter addressed to USDA. The letter must contain the complainant's name, address, telephone number, and a written description of the alleged discriminatory action in sufficient detail to inform the Assistant Secretary of Civil Rights about the nature and date of an alleged civil rights violation and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 632-9992.

Submit your completed form or letter to USDA by:

(1) mail: U.S. Department of Agriculture

Office of the Assistant Secretary for Civil Rights 1400

Independence Avenue, SW

Washington, D.C. 20250-9410;

(2) fax: (202) 690-7442; or

(3) email: program.intake@usda.gov.

This District is an equal opportunity provider.

Nondiscrimination

It is the District's policy that in the operation of child feeding programs, no child will be discriminated against because of race, sex (including gender identity and sexual orientation), color, national origin, age, reprisal or retaliation for prior civil rights activity or disability. 7 C.F.R. 245.5(a)(1)(viii). Students will not be denied meals due to the existence of other unpaid charges at the school or for disciplinary reasons.

Assessment for Neglect Reporting

If a student who has been determined to be ineligible for free or reduced cost meals or whose parents have refused to cooperate with filing an application for free or reduced cost meals is consistently not provided with meals, either through a meal sent from home or the payment for a meal through the school meal program, the Principal will assess whether a report of child neglect is warranted to the New Hampshire Department of Health and Human Services, Division for Children, Youth, & Families, as required by RSA 169-C:29-31.

Legal References

15 U.S.C. § 1692-1695 federal Fair Debt Collection Practices Act (FDCPA) 42 U.S.C. 1758(b)(6), Use or disclosure of information
Civil Rights Act of 1964 & 7 C.F.R. Part 15, Subpart A & B
2 C.F.R. §200.426
7 C.F.R §210.09
7 C.F.R §210.10
7 C.F.R §210.15
7 C.F.R. §245.5
USDA SP 46-2016 - No later than July 1, 2017, all SFA's operating the Federal school meal program are required to have a written meal charge policy.
USDA Guidance SP37-2016: Meaningful Access for Persons with Limited English Proficiency (LEP) in the School Meal Programs
RSA 189:11-a
RSA 358-C , New Hampshire's Unfair, Deceptive or Unreasonable Collection Practices Act; NH Dept. of Education Technical Advisory - Food and Nutrition Programs

SPECIAL EDUCATION EVALUATIONS

~~The State and Federal special education laws require that the Timberlane Regional School District evaluate children with disabilities who are in need of special education and related services. The district evaluates children upon referral for special education and re-evaluates educationally disabled children at least once every three years or when conditions warrant a re-evaluation.~~

~~The Timberlane Regional School District is committed to ensuring that each child's IEP team bases its decision on high quality, reliable and educationally sound special education evaluations. As a result, the Timberlane Regional School District has established the following list of criteria for all special education evaluations the district conducts, obtains or funds. Any deviation from these criteria may occur only with the approval of the superintendent or his/her designee.~~

1. ~~The evaluation must comply with the relevant provisions of the State and Federal Special Education Laws.~~
2. ~~The evaluation must be conducted in New Hampshire, by an evaluator whose principal office is located in New Hampshire, unless there is no qualified evaluator available in New Hampshire.~~
3. ~~The evaluator must hold a valid license or certification from the State of New Hampshire in the field related to the known or suspected disability. The evaluator must have training and experience in evaluation in the area(s) of concern and be able to interpret the instructional implications of evaluation results. In instances where no "applicable license or certification" exists, the district must be satisfied with the evaluator's training and experience related to the known or suspected disability.~~
4. ~~All tests administered will be the current version of the test. The test must be norm referenced for the individual evaluation appropriate for the age and educational level of the child and measure the same cognitive, motoric and achievement skills as district tests, and meet the same standards of technical adequacy for reliability and validity.~~
5. ~~The cost of the evaluation shall not exceed the usual and customary rate for such evaluations. If the Timberlane Regional School District agrees to pay for an independent evaluation, it will not pay for the evaluation until it receives the evaluator's report.~~
6. ~~The evaluator must either: a) observe the child in one or more educational settings; or b) Contact the child's general education teacher or obtain and review~~

~~information relative to the child's functioning and/or progress in the general curriculum. In addition, evaluators are encouraged to make additional contacts with other involved general and special education teachers and related service providers.~~

~~7. The evaluator must be permitted to directly communicate and share information with members of the IEP team, the district's Special Education Administrator or the administrator's designees. The evaluator must also release the assessments and results, including any parent and teacher questionnaires, to members of the IEP team, the Special Education Administrator or the administrator's designee.~~

~~8. All evaluation reports will include the appropriate standardization and reporting methods as designed by the test publishers.~~

~~9. The district shall be entitled to inspect and obtain copies of the evaluator's records directly pertaining to the student being evaluated, including any records created by third parties. However, those records will not be deemed accessible to any school district personnel other than the evaluator, unless and until the district exercises its right to inspect or obtain copies of those records from the evaluator.~~

~~Parents have a right to request an independent educational evaluation at school district expense when the parent disagrees with the school district's evaluation. The provision for independent educational evaluation cannot be invoked by a parent who has refused to consent to a district evaluation.~~

~~The Timberlane Regional School District may deny a request for an independent educational evaluation at public expense and initiate a due process hearing to demonstrate that the district's evaluation was appropriate.~~

~~A parent always has the right to get an independent educational evaluation at his or her own expense. The team must consider the results of any independent educational evaluation, regardless of who pays for it, if the evaluation meets the district's criteria in decisions about the provision of a free and appropriate public education for the child.~~

~~***Law Reference***:~~

~~*Part Ed 1107 Evaluation and 34 CFR 300,301-34 CFR 300.311, relative to evaluations.*~~
~~*Ed 1107.03 and 34 CFR 300.502, relative to independent educational evaluations.*~~

A. Statement of Policy.

State and Federal special education laws require that the District, as the local educational agency ("LEA"), shall find, identify, and evaluate all children suspected to be children with disabilities. The District is committed to ensuring that each child's IEP team bases its decisions on high

quality, reliable, and educationally sound special education evaluations. The availability, steps, timelines, and other procedures for requesting, initiating a referral, or conducting an educational evaluation relative to a determination of whether a child is a child with a disability, are as set forth in the New Hampshire Department of Education Special Education Procedural Safeguards Handbook, a current copy of which may be obtained from the Director of Special Education or from the New Hampshire Department of Education. This policy establishes the criteria for those evaluations.

B. Evaluation Criteria.

To assure high quality, reliable, and educationally sound evaluations, and consistency among those evaluations, the District has established the following list of criteria for all special education evaluations the district conducts, all evaluations the District asks outside contractors to conduct, and all individual educational evaluations ("IEE") parents expect the District to review, consider and/or fund.

1. **Evaluation Criteria Waiver:** Unique circumstances may justify deviation or waiver, in whole or in part, from these criteria. If a parent or district staff member is aware of such unique circumstances, they should inform the student's special education teacher, building LEA or district special education administrator immediately. The District's Director of Special Education is authorized to grant a waiver.

2. **Evaluator Credentials:**

   a. The evaluation must be conducted in New Hampshire, by an evaluator whose principal office is located in New Hampshire or in a state that is contiguous to New Hampshire, unless there is no qualified evaluator in New Hampshire or its contiguous states.

   b. The evaluator must hold a valid license or certification from the State of New Hampshire in the field related to the known or suspected disability. The evaluator must have extensive training and experience in evaluation in the area(s) of concern and be able to interpret the instructional implications of evaluation results. In instances where no "applicable license or certification" exists, the District must be satisfied that the evaluator has extensive training and experience related to the known or suspected disability.

3. **Test Protocol Requirement:** All tests administered shall be the current version of the test. The test must be norm-referenced for the individual evaluation appropriate for the age and educational level of the child and measure the same skills, and meet the same standards of technical adequacy for reliability and validity.

4. Student Educational Record Review: The evaluator must review educational records located in the student's local public school and other relevant educational records.

5. Communications and Shared Information Between Evaluator and District: The evaluator must be permitted to directly communicate with and is required to provide information to members of the IEP team, and to the Director of Special Education or designees. The evaluator should have access to current evaluation and current IEP if applicable.

The evaluator is required to release the assessments and results, including any parent and teacher questionnaires, to members of the IEP team, and to the Director of Special Education or their designees.

Additionally, the District shall be entitled to inspect and obtain copies of the evaluator's records, including any records created by third parties. However, for purposes of the federal Family Educational Rights and Privacy Act (FERPA), 20 U.S.C. § 1232g(a)(4)(B)(i), records will not be deemed accessible to any school district personnel other than the evaluator, unless and until the district exercises its right to inspect or obtain copies of those records from the evaluator.

Accordingly, parents/guardians must authorize a release of information to allow for the sharing of such information as well as the records indicated in paragraph B.4.

6. Student Observation: In the absence of a contrary determination by the child's IEP team, the evaluator must either: a) observe the child in one or more educational settings; or b) make at least one contact with the child's general education teacher for the purpose of determining how the student is progressing in the general curriculum. In addition, evaluators are encouraged to make additional contacts with other involved general and special education teachers and related service providers.

ALTERNATIVE DIPLOMA FOR STUDENTS WITH COGNITIVE DISABILITIES

A. PURPOSE.

The purpose of this policy is to meet the requirements of the federal Every Student Succeeds Act ("ESSA") to establish and allow the awarding of a District Alternate Diploma to certain students with the most significant cognitive disabilities.

B. INTRODUCTION.

Under ESSA, states may adopt alternate content standards and alternate assessments for students with the most significant cognitive disabilities. In states that have adopted such alterative content standards, ESSA allows local school boards to adopt polices allowing certain students with significant cognitive disabilities the ability to earn an Alternate Diploma based on the alternative content standards. An Alternate Diploma provides students who may have ordinarily earned certificates of attendance, or completion under New Hampshire Administrative Rule Ed 306.27(q), with the option to earn a diploma. New Hampshire has adopted Dynamic Learning Maps (DLM) as an alternate assessment tool. The DLM assessment measures yearly student progress, and provides independent standards which align with the NH Statewide Assessment. Accordingly, this policy authorizes the District to award an Alternate Diploma in accordance with the below requirements and conditions.

C. ELIGIBILITY.

Consistent with ESSA, the Alternate Diploma may be awarded to students who:

1. Have significant cognitive disabilities;

2. Have a current Individualized Education Program ("IEP"); and

3. Participate in the state authorized alternate assessment (currently DLM).

The Alternate Diploma is NOT available to students without IEP's, including students with Section 504 plans.

D. DETERMINATION OF AWARD.

The determination to award the Alternate Diploma is the responsibility of the student's IEP team, including the student's parent(s)/guardian(s). The IEP team's consideration of the appropriateness of an Alternate Diploma should be included in transition planning beginning at age sixteen (16). Details of this decision shall be included in the student's IEP transition plan in accordance with Ed 1109.03.

E. TIME OF AWARD.

The student may choose (individually or through the IEP team) to receive the Alternate Diploma at one (1) of three (3) times:

1. At graduation with common age peers;

2. At the conclusion of the student's IEP; or

3. Upon reaching age twenty-two (22). If the student participates in the traditional graduation ceremony, the student will be included in the graduation program with no difference in listing from his/her peers awarded a regular diploma.

F. EFFECT OF AWARD AND CONTINUED ELIGIBILITY.

1. Under 34 CFR 300.102 (a)(3), the awarding of any document other than regular high school diploma shall not terminate a child's eligibility for a free and appropriate public education ("FAPE"). Accordingly, earning an Alternate Diploma does not end a student's eligibility for special education services. Rather, students who have earned the Alternate Diploma, and are otherwise eligible for special education services, may continue to receive such services and may continue working towards meeting the requirements for the regular high school diploma.

2. Alternate Diplomas awarded under this policy are counted in the state graduation rate, while certificates of attendance or equivalency are not.

G. IMPLEMENTATION.

The Superintendent, with the assistance of the Director of Special Education is directed to establish and make available procedures and administrative rules to implement this policy.

COMPUTER SECURITY, E-MAIL AND INTERNET COMMUNICATIONS

The Timberlane Regional School District has established this policy with regard to access and disclosure of electronic data composed, stored, sent, or received by employees using the District computer system. This policy is designed to protect the safety and security of the District's computer systems including E-mail and internet use.

The District intends to enforce the rules set forth below and reserves the right to change these rules at any time.

1. The computer hardware system, software and E-mail system are owned by the District, and all messages or data composed, stored, sent, or received using the system are and remain the private property of the District. They are not the property of the employee.
2. The computer and E-mail system is to be used for business purposes only. Personal business is unauthorized and should not be conducted on the system.
3. The electronic mail system may not be used to solicit or proselytize for commercial ventures, religious or political causes, outside organizations, or other non-job-related solicitations.
4. The District prohibits discriminatory, harassing, or offensive materials in any form of media. Among those which are considered offensive are any messages which contain sexual implications, racial slurs, gender-specific comments, or any other comments that offensively address someone's age, sexual orientation, religious or political beliefs, national origin, or disability.
5. The electronic mail system shall not be used to send (upload) or receive (download) copyrighted materials, trade secrets, proprietary financial information, or similar materials without prior authorization.
6. The District reserves, and intends to exercise without prior notice, the right to read, review, audit, intercept, access or disclose any and all information on an employee's computer and network folder or messages created, received or sent over the electronic mail system for any purpose, even if coded or password protected.
7. The confidentiality of any message or data should not be assumed. Even when a message is erased, it is still possible to retrieve and read that message. The use of passwords for security does not guarantee confidentiality, or that the District will not retrieve it.
8. Any communications created, sent, or retrieved using E-mail may be read by individuals other than the intended recipient.

9. Notwithstanding the District's right to retrieve and monitor any E-mail messages, such messages should be treated as confidential by other employees and accessed only by the intended recipient. Employees are not authorized to retrieve or read any E-mail that is not sent to them. Any exception to this policy must receive prior approval by the Superintendent/designee.

10. Any employee who violates this policy or uses the computer system or electronic mail system for improper purposes shall be subject to discipline up to and including discharge.

11. The District has the authority to terminate or limit access to any program at any time.

~~12. Internet use files (logs) will be retained for a period of fourteen (14) calendar days.~~

~~13.~~12. The District reserves the right to limit the size of network folders and/or E-mail folders.

~~14.~~13. The District reserves the right to establish a process to automatically, and without notification, delete data, including but not limited to, E-mail messages from district maintained systems. ~~networks in accordance with the E-Mail Retention Guidelines indicated below:~~

14. The District will take all necessary measures to maintain student and staff privacy relative to the District's website, online information, e-mails, data, and storage of student and staff personally identifiable information, as required by state law, federal law, or District policies.

15. Staff are required to complete the annual Data and Security Privacy Training as required by state and federal law as well as district policies.

~~E-Mail Retention Guidelines~~

~~The Timberlane Regional School District is obligated to respect and, in many cases, to protect confidential data. There are, however, technical and legal limitations on the District's ability to protect confidentiality. For legal purposes, electronic communication (e-mail) is no different than a paper document. In limited circumstances, the district may be legally compelled to disclose information relating to business or personal use of e-mail to community members under the Right-to-Know law, to governmental authorities or, in the context of litigation, to other third parties. E-mail may also contain information that should be retained in the official records of the School District.~~

~~Any e-mail message that would be saved if it had been transmitted in paper form should be printed in school records in accordance with the Local Records Retention Schedule (EH-R). If a printed e-mail message that should be retained is not otherwise described in the Local Records Retention Schedule, it should be retained for one calendar year. An e-mail~~

~~recipient's decision on whether to print and retain e-mail should be made within 60 days of receipt of an e-mail message. All e-mail messages should be deleted from the system by the e-mail user (after those messages that should be retained have been printed on hard copy) within 60 days after receipt of an e-mail message.~~

~~Staff members with questions regarding the retention of particular e-mail messages should obtain an opinion from their supervisor.~~

~~I. Examples of e-mail messages which may be deleted without printing a hard copy are:~~

~~a. Messages that address routine administrative, curricular and co-curricular matters, announcements of meetings, schedules of events, etc.~~

~~b. Messages that take place of informal discussion and which if they were printed would not be retained in school records.~~

~~c. Messages that transmit generic information and are not specific to a student's educational program.~~

~~d. Messages that address personal matters are unrelated to the school district.~~

~~e. SPAM~~

~~II. Examples of e-mail messages which should be printed and retained are:~~

~~a. Messages that address significant aspects of specific student's educational program including, but not limited to, health discipline, special education program, interaction with DCYF and communication with parents relating to specific aspects of the student's interaction with the school district.~~

~~b. Messages that contain and/or provide information used in making policy decisions, concerning curricular or co-curricular activities, personal actions or that relate to the business of the school district.~~

c.~~Messages that address matters of significant interest in the community relating to the school district.~~

References:

RSA 189:68-a
RSA 194:3-d

Timberlane Regional School District	Policy Code: IHBAC
Adopted:	Page 1 of 1

Developmental Delay as Qualifying Disability

Pursuant to 20 U.S.C. 1401(3)(B), the District adopts "developmental delay" as one of the disabilities that may qualify a child as disabled under the federal Individuals with Disabilities Education Act (IDEA) and New Hampshire's special education statute.

In order to qualify for special education based on developmental delay, the student must:

1. Be at least 3 years of age and less than 10 years of age;
2. Be experiencing delays in one or more of the following areas:
    a. Physical development;
    b. Cognitive development;
    c. Communication development;
    d. Social or emotional development; or
    e. Adaptive development; and
3. By reason thereof, need special education and related services, as measured by appropriate diagnostic instruments and procedures consistent with Ed 1107 and Board policy IHBAB and identified in compliance with 34 CFR 300.111(b).

Legal References:
RSA 186-C:2, I and I-a
N.H. Dept. of Ed. Admin. Rule – Ed. 1102.01(s)
20 U.S.C. 1401(3)(B)

Timberlane Regional School District	Policy Code: IHBAM
Adopted:	Page 1 of 1

District Special Education Policy and Procedures Manual

The School Board adopts the following procedure to ensure appropriate development and annual review and periodic amendments to the Special Education Policy and Procedures Manual (hereinafter "the Manual").

Maintenance and Content of Manual. The Manual is to be developed and maintained by the Superintendent in consultation with the Director of Special Education or designee. The Manual shall be updated annually. The Superintendent shall assure that the manual includes written procedures and other information as required under state law or N.H. Department of Education rules as the same may be amended from time to time.

1. Superintendent Modifications. The Superintendent or their designee is hereby authorized to annually review and update the District Manual without Board approval, provided that each change in the procedures will be dated and identified as a Superintendent's Addition.

2. Limitation on Superintendent Modifications. Changes or additions to the Manual by the Superintendent shall be consistent with NH Department of Education changes in administrative rules. Changes or additions to the Manual which will result in additional staffing or personnel changes, or otherwise cause an increase in required funds for special education services, should be brought forward to the Board as soon as possible.

Legal References:
RSA 186-C
N.H. Code of Admin. Rules, Sect. Ed. 1100
N.H. Dept of Ed.'s Procedural Safeguards Handbook
34 C.F.R. § 300 et seq.
20 U.S.C. §§1400 et seq.

NH School Administrative Unit 106 | Timberlane Regional School District
30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
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TIMBERLANE REGIONAL SCHOOL BOARD MEETING DATES FOR 2024-25

August	September	October
15	5	3
	19	17

November	December	January	February
7	5	2	20
21	19	16	

March	April	May	June
6	3	8	5
20	17	22	19

Meetings will convene at 7:00 PM in

the SAU 106 Boardroom, 30 Greenough Road, Plaistow, NH

(unless otherwise indicated in individual meeting postings).

The Timberlane Regional School Board reserves the right to amend these dates, location, or times as necessary. Visit www.Timberlane.net for more information.

Approved by the School Board on _____.

NHSBA Announcement: 2024 Call for Resolutions

Dear NHSBA Members -

We are pleased to announce that the next NHSBA Delegate Assembly is scheduled for Saturday October 19, 2024, to be held at the Grappone Conference Center in Concord. NHSBA is now accepting submissions for our annual NHSBA Delegate Assembly.

Resolution Submission Process:

Each NHSBA member-school board is allowed to submit one or more proposed Resolutions. Proposals may be a new Resolution or may seek to amend any current NHSBA Resolution. Each member-school board may send one voting Delegate. However, any and all board members are invited to attend.

All submitted and proposed Resolutions will be brought forward to the NHSBA Board of Directors, whereupon the Board of Directors will make a recommendation to either support passage or not support passage of the proposal. This recommendation is advisory only. If the Board of Directors supports passage of the proposed Resolution, it will then be presented to the Delegate for discussion and a vote. If the Board of Directors does not recommend passage of the proposed Resolution, the proposal may still be brought forward for discussion and vote if proposed Resolution is moved and seconded.

Delegation for consideration, with discussion to follow, according to the will of the body. These Resolutions and Statements of Belief guide NHSBA's state-wide advocacy efforts.

To submit a proposed Resolution please **click here**. Current NHSBA Resolutions can be **viewed here**.

The deadline for submitting proposals is 4pm on **Friday August 2, 2024**. NHSBA respectfully asks that proposed Resolutions are submitted by this deadline. **It is imperative that proposed Resolutions are submitted before the deadline so that other school boards have an opportunity to discuss and decide their position before the Assembly.**

Please contact NHSBA Executive Director, Barrett M. Christina, if you have any questions.

Thank you for your attention to this matter.

Barrett M. Christina, Esq.
NHSBA Executive Director
bchristina@nhsba.org
(603) 228-2061



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EXECUTIVE SUMMARY

RFP for Classroom Projectors

7/18/2024

The purpose of this executive summary is to present the results and recommendations after the completion of the RFP process for Classroom Projectors. The scope of this work is to provide and fully install 18 classroom wall and ceiling mounted projectors This project is to begin this summer and to be completed before the first day of school with students.

The RFP was posted on our website and emailed to vendors on 6/19/2024 with a submission deadline of 7/3/2024. We received bids from 8 vendors with Pro AV being being the lowest bidder and is also the recommendation for the board to approve for engaging with for this project.

Respectfully Submitted,
Kenneth Henderson
Director of Technology

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Bid Opening Record

Bid: Classroom Projectors **Date:** 07/03/2024 **Ref. Policy DJE**

Bidder	Address	Description	Qty	Unit Price	Total Amount	Attended
E-Logic					$53,966.52	No
CCS Alt					$57498.00	No
CCS					$57399.00	No
Connections					$41280.08	No
MicroAge					$41505.62	No
Ockers					$35346.00	No
ProAv					$34143.00	No
RetroFit					$56395.25	No
Sunnytech					$35488.00	No

Witnesses:

Recorder:

Heather Greenfield

Name **Signature**

Low bidder submittal will be reviewed to insure compliance with bid specs.
Reference checks will be completed prior to awarding of bid.
This form will be on file in the District Office for one year and attached to electronic Purchase Requisition.

Video Displays • Audio Systems • Control Systems • Interactive Systems • Digital Signage • Video Conferencing • IP Streaming • Sound Masking

Pro AV Systems

NEW ENGLAND'S LEADING AUDIO VISUAL INTEGRATOR


Saint John's Prep Lobby Sound System

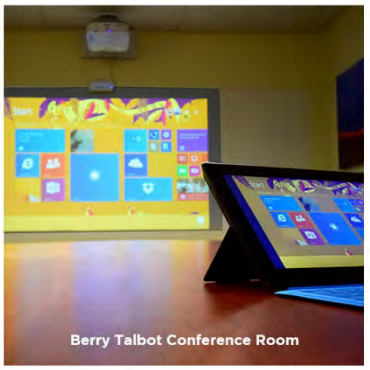

Methuen Public Schools TV Studio


Fitchburg State University Conference Room


University of New England Classroom


Boston Children's Hospital Digital Signage


Cambridge City Hall Sullivan Chamber


Berry Talbot Conference Room


Tewksbury Town Hall

TRSD 2024 Classroom Projectors

CONTACT INFO:

Mary Finn

Pro AV Systems

mary@proavsi.com

978-692-5111

Pro AV Systems

NEW ENGLAND'S LEADING AUDIO VISUAL INTEGRATOR

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About Pro AV Systems

Pro AV Systems is New England's leading audio visual integrator, with offices in Massachusetts, Maine, and Vermont, founded in 1999 by husband-and-wife team Kim and Les Bishop. Now a full-service AV powerhouse, we service all New England today. We treat each project with the same care – and assign a team of professionals to get the job done. From the initial design, engineering and sales process, through installation and training, our team is focused on providing the best service possible to the customer, regardless of the scale or scope of the project.

Each year, the team at Pro AV Systems designs, installs and trains on hundreds of systems, and has worked with many different industry partners. From General Contractors and Electrical Contractors, to AV Consultant and End Users, the staff at Pro AV Systems knows that each project is unique and important in its own way. We specialize in design build services, but have about 1/3 of our revenue each year coming from projects that are in new builds or renovation projects. We understand timing, working with other trades and assign Project Managers (onsite) and Project Coordinators (in house) for each project, to make sure that things continue to run smoothly, even if there are hiccups in the building process.

Our team is focused on using technology to make your business more successful and help your days run more smoothly. We provide you with best-of-breed products at an affordable price, while matching functionality and equipment to your specific setting, because each customer is unique. We're educated and trained on industry standards, but we never stop learning. We're constantly trying to expand our knowledge of how things work and why they work – and we've been very successful through this focus. We empower our customers and users by keeping in mind how satisfied we'd be with the quality of our installation work, the capabilities and opportunities each technology presents, and the pricing of our solutions. Our engineers begin each project with a walk-thru of your space, design with your institution's goals and needs in mind, and close your project with in-depth troubleshooting and testing, so you can be assured your system will work when, and how, you need it to. We are proficient users of Crestron, Extron, and Epson products, and have the manufacturer support to back ourselves – and our promise is to make sure that the best possible products are specified into each and every design.

Pro AV's installation staff of highly-qualified and friendly audio visual professionals carries all major industry certifications, employing experts in Crestron, Extron, Biamp, Polycom, Epson, and Cisco. Our installation team's detail-oriented, talented, and always has your best interests in mind on a job site, testing each and every component so you can be assured your system will work when, and how, you need it to. Our engineers and programmers are proficient in multiple control programming languages, and also very skilled with DSP programming, focusing primarily on Biamp, Symetrix, and BSS controls, but understanding how to work within the confines of other systems, integrating and utilizing every piece to deliver the best possible experience.

At Pro AV Systems, our job is only half done when your installation is complete. Our friendly sales and training staff make certain you know, and understand, the capabilities of the new AV system in your space. Ease-of-use and simplicity are of utmost importance, so we can make sure even the most timid users are up and running, in some capacity, on Day 1. We don't expect our users to mold their way of doing things to the technology; rather, they should grow with it and learn the ways it can best enhance their lives.









PRO AV SYSTEMS 275 BILLERICA ROAD, SUITE 3, CHELMSFORD, MA 01824 [P] 978.692.5111 [F] 978.692.5252 proavsi.com

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REQUIRED - All equipment must be installed by 9/3/24 unless other arraignments have been made. Please be advised that TRSD is a Sourcewell client and requests your pricing through them if you participate in Sourcewell. Timberlane's Sourcewell Client ID is 174740.

Timberlane Regional School District

TRSD 2024 Classroom Projectors

Please itemize below being sure to separate equipment costs and installation costs.

Bid Worksheet

* you can attach a separate quote page in lieu of completing this table but please complete the fields under the table.

Quantity	Item Description	Unit Cost	Extended Costs
	SEE ATTACHED QUOTE BELOW		

Total Cost: $ 34,143.00

Submitted by: Mary Finn Date: 7/3/2024

Company Name: Pro AV Systems

Street Address: 275 Billerica Road, Suite 3

City/Town: Chelmsford State: MA Zip Code: 01824

Telephone: 978-692-5111 Fax: _____

Signature: Mary Finn

Pro AV Systems
New England's Leading Audio Visual Integrator
Sales • Design • Install

275 Billerica Rd.
Suite 3
Chelmsford, MA 01824
978-692-5111
www.proavsi.com

QUOTE: *062024-MF*
Prepared by: Mary Finn
Pricing Valid for 30 Days
Modified: 7/3/2024
Revision: 0
Contract:

Timberlane Regional School District

Attention:
Heather Greenfield

Site:
Timberlane Regional High School
36 Greenough Road
Plaistow
NH
03865

Billing:
120 Main St
Plaistow
NH

TRSD 2024 Classroom Projectors

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It cannot be reproduced or shared without the consent of Pro AV Systems, Inc.
All Electrical and Network infrastructure to be provided by others unless otherwise noted.

MBE CERTIFIED
CERTIFIED WBE Woman-Owned BUSINESS ENTERPRISE

(1) Ceiling Mounted Projector

1	**1 Gang Surface Raceway Kit** Includes 16FT of 1.25" PVC Raceway with Single Gang Surface Box, 90-degree Elbow, Splice Adapter and (2) Drop Ceiling Adapters	$61.00
1	**35ft HDMI Cable**	$55.00
1	**Epson Corporation PowerLite L210W** PowerLite L210W WXGA 3LCD Lamp-Free Laser Display with Built-In Wireless	$1,099.00
1	**HDMI Wall Plate**	$48.00
1	**Pro AV Systems Installation - K12** Classroom Installation Services	$500.00
1	**Pro AV Systems Miscellaneous - Parts** Parts needed for a complete system. - Raceway and Boxes - Terminations - Adapters	$40.00
1	**Pro AV Systems Project Management** Project Management & Site Coordination	$520.00
1	**Projector Drop Ceiling Mounting Equipment** * Lightweight Adjustable Suspended Ceiling Plate * RPA Elite Universal Projector Mount - White * 6" Fixed Extension Column - White	$268.00

(1) Ceiling Mounted Projector Total: $2,591.00

(17) Wall Mounted Projectors

17	**1 Gang Surface Raceway Kit** Includes 16FT of 1.25" PVC Raceway with Single Gang Surface Box, 90-degree Elbow, Splice Adapter and (2) Drop Ceiling Adapters	$408.00
17	**35ft HDMI Cable**	$935.00
17	**Epson Corporation ELPMB62** Ultra-Short Throw Wall Mount	$1,683.00
17	**Epson Corporation PowerLite 760W** Wireless WXGA 3LCD Ultra Short Throw Lamp-Free Laser Display	$20,910.00
17	**HDMI Wall Plate**	$816.00
17	**Pro AV Systems Installation - K12** Classroom Installation Services	$6,800.00

(17) Wall Mounted Projectors Total: $31,552.00

Project Subtotal: $34,143.00

Project Summary

Equipment:	**$26,323.00**
Installation Labor:	**$7,300.00**
Project MNG Labor:	**$520.00**
Grand Total:	**$34,143.00**

Payment Schedule	Amount	Due Date
Initial Invoice Upon Equipment Shipped From Manufacturer (NET 30)	$23,900.10	
Final Invoice Upon Completion (NET 30)	$10,242.90	

Acceptance:

I hereby state that I am an authorized representative to approve the purchase and acceptance of the items quoted in the attached documentation along with the above payment terms.

Name: **Title:**

Signature: **Date:**

PRO AV SYSTEMS RESPONSIBILITIES: *The following items are required by Pro AV Systems:*

1. Pro AV Systems will install all equipment in accordance with the manufacturers' specifications, national and local regulation ordinances and codes, including all OSHA guidelines. Unless specifically stated, all work will be performed during the normal working hours of Monday through Friday, between 8:00AM and 5:00PM, except for recognized holidays.

2. Pro AV Systems staff and contractors will conduct themselves in a professional, courteous manner, maintaining a clean- cut appearance and acceptable dress. All Pro AV Systems staff is expected to check in and out with you or an assigned contact at the beginning and end of the workday.

3. Pro AV Systems staff will maintain a clean and safe work environment. All unused materials, containers, tools and equipment will be removed whenever possible. Pro AV Systems will take precautions to protect all floors, walls, windows and other surfaces from stains, marring or other damage.

4. Pro AV Systems cannot be responsible for the operation, performance or warranty of equipment outside this contract. Pro AV Systems does not warrant that equipment supplied by others can be connected or will function properly except as specified by the project documentation.

5. Pro AV Systems will provide customer with all operation manuals and warranty documents.

6. Pro AV Systems will acquire, assemble, deliver and test all specified equipment and components to provide you with a fully functional system.

CUSTOMER RESPONSIBILITIES: *The following items are required by the Customer:*

1. Customer to provide a 120 VAC circuit to all specified equipment locations. These circuits should not be "shared" with other items, such as lighting, phone systems, etc.

2. Customer to provide all computer equipment and peripheral cables (mouse and keyboard cables), designated at OFE or "provided by others" if required.

3. Pro AV Systems strongly recommends that all electrical circuits supplying power to the system originate from the same power panel and phase. Pro AV Systems will take precautions to prevent hum or distortions created by ground differential, electromagnetic or electrostatic fields and to supply adequate ventilation to all equipment as specified by the manufacturer. Pro AV Systems will notify you of any hum or distortions beyond our control caused by interference with the building structure, electrical or existing equipment and advise you of the alternatives to alleviate the problem. Pro AV Systems will advise you of any unsatisfactory operating condition due to temperature, humidity, ventilation, mechanical structure or other safety concern.

4. Pro AV Systems assumes no responsibility for, and will not perform any work related to, electrical wiring

(120 VAC and above).

5. Any additional work not listed in the original scope of work (per customer RFP) will require a Change Order.

6. All network configurations for any equipment connected to the customer network including but not limited to QOS, VLAN, Routing, Firewalls, Multicast, IGMP.

7. All server configrations if required for Active Directory, Exchange, O365, Azure AD, MS Teams, Zoom.

8. Software licenses or accounts required for an operational system including but not limited to Zoom Rooms and Teams Rooms.

TERMS & CONDITIONS:

Section 1 – Proposal Description

1.A. Proposal Description - The project description and specific work to be performed by Pro AV Systems is contained in the document and from herein referred to as the Proposal.

1.B. Proposal Documents - All work covered by this Proposal shall be contained in the Proposal documents including any special provisions, specifications, drawings, addenda, change orders, written interpretations and written orders. Work not covered by contract documents will not be required unless required by reasonable inference as being necessary to produce the intended result. The costs associated with any related work or materials, including, but not limited to electrical, drywall, painting, cabinets etc. are not included unless specifically documented in the Proposal.

1.C. Proposal Changes - The owner may order changes, additions or modifications without invalidating the contract. Such changes must be in writing and signed by the owner. Pro AV Systems will provide the owner in writing the amount of additional costs or reductions resulting from changes ordered within 15 working days unless this requirement is waived in writing by owner. Change Orders shall be paid in full upon acceptance of change and shall not alter the contract's payment schedule. In the case of product unavailability or discontinuation, Pro AV Systems reserves the right to substitute equipment of equal or better quality with owner approval. Pro AV Systems will be held blameless in the case of product unavailability or discontinuation.

Section 2 – General Facility Conditions

2.A. Room Availability - Rooms in which installation is occurring should be made available for the exclusive use of Pro AV Systems during the day(s) of scheduled installation. The room will be available during normal working hours (M-F, 8:00am-5:00pm) in eight (8) continuous hour segments. Any delay in schedule that is due to limited access or client usage that results in a return trip by the technician(s) will be subject to an additional expense charge.

2.B. Electrical Outlets and Pathways - Before audiovisual equipment is installed, the customer will need to provide the following requirements: electrical outlets, floor boxes, conduits and core drills in areas according to specification. Additionally, all power runs are to be clean and properly grounded. All electrical work pertaining to the audiovisual system will need to run on one phase and be installed to code (NEC). Pro AV Systems is not responsible for installing any conduit, floor boxes, trenches or other appurtenances associated with high voltage (120vac and over) equipment.

2.C. Structural Vibrations - Ceiling, walls and floors as well as all other building structures that support audiovisual equipment are to be vibration free. At an additional cost, dampening devices can be made available if needed.

2.D. Furniture – Furniture is to be removed prior to construction. If certain furniture cannot be removed, then it will need to be covered and protected sufficiently by the customer.

2.E. Ceiling Tiles – The customer is to provide extra ceiling tiles of the same pattern and patch number in any room where suspended ceiling tiles are already installed. Ceiling tiles are assumed to be either 2'x2' or 2'x4' in dimension. Other tile sizes may require additional cost for mounting solutions in the form of a change order.

2.F. Merchandise Ownership & Storage – The customer will provide a safe storage area for the equipment sold to or delivered to the job site. Pro AV Systems is not responsible for any loss or damage of merchandise after delivery to the job site except for damage caused by a Pro AV technician (s) during installation.

2.G. Exclusion – The following items are not covered under this agreement and may be subject to additional costs:

1. Acts of Nature: Such as water damage and/or damages caused by fire
2. System abuse or misuse that is determined by Pro AV Systems.
3. User errors – Problems caused by unacceptable connection of equipment, determined by Pro AV Systems.
4. Shipping – Expedited shipping for accelerated time lines or repaired parts.
5. Accessories – Hardware, software and/or accessories not provided or sold by Pro AV Systems.

Section 3 – Existing Equipment

3.A. Documentation – When integrating and/or installing pre-existing equipment into a new system, the customer is asked to provide any documentation that may be required to complete a proper installation. This may include any available source control code or drawings.

3.B. Good Working Order – Pro AV Systems is not responsible for any damage of existing hardware/equipment. The project may be delayed, or a change order may be required if any defective material is found.

3.C. Customer Hardware and Software - Pro AV Systems will not load software of any kind on the customers' computer. Unless stated otherwise, the customer is responsible for all Internet connectivity and computer hardware. In addition, the customer is responsible for the installation of computer software and drivers, all LAN provisioning, switches, network connections, and routers. Customer is required to install all operating systems and systems integration that is needed to run the installed interactive or other hardware devices and display equipment.

3.D. Owner Furnished Equipment – If owner is providing equipment (OFE) that Pro AV Systems is required to install, configure and/or control in order to provide a functional system, Pro AV Systems reserves the right to charge additional

labor hours if the OFE equipment does not perform as originally specified at the time of Proposal acceptance or according to the manufacturer specification.

Section 4 – Schedule, Payments and Business Terms

4.A. Delays and Postponements – Regarding schedule completion of the job, time is of the essence. If Pro AV Systems is delayed at any time in the process of the work by owner change orders, construction delays, delivery delays, fire, project postponement, unavoidable casualties and/or other causes beyond the control of Pro AV Systems, the completion schedule for the Proposal shall be extended at a minimum by the same amount of the time caused by the delay.

4.B. Right of Revision – Pro AV Systems has the right to revise this proposal if information was gained from site visits and other sources that were not available at the time this proposal was created.

4.C. Freight - Shipment fees are ground service only. If the customer requires expedited shipping, the additional fees will be prepaid and added to invoice(s).

4.D. Labor – Labor rates are quoted as regular rates that are non-prevailing wage rates and non-union rates. A change order can be processed for a job that requires the technician to be paid prevailing wage rates or require a union technician(s) to account for the difference in labor expenses.

4.E. Project Initiation Terms and Payments – Payment term details are described in the Proposal. A customer purchase order or signed proposal is required to begin the project. Invoices will be issued according to the terms outlined in the Proposal. For jobs requiring initial deposits, such deposit is due upon receipt of first invoice and no product will be ordered until the required deposit payment is received. All further invoice billing is due Net (30). Owner agrees that the terms outlined in these Contract Terms and Conditions take precedence over any other terms issued such as those that may be issued as part of a customer Purchase Order.

4.F. Credit Card Payments – Please note there will be a processing fee of 3.25% for payments made by credit card.

Section 5 – Warranty and Other

5.A. Warranty - Pro AV Systems warrants installed systems for a period of 90 days from date of acceptance or first beneficial use. During this time, Pro AV Systems will correct any problems at no charge. After the initial 90-day period, any additional service needs will be billed at the current service rate. To provide comprehensive coverage, Pro AV Systems offers extended warranty packages on all installed systems at an additional charge. All warranties do not cover misuse or abuse of the system components or issues caused by owner furnished equipment and interconnected systems provided by others. Interconnected systems include but are not limited to building network infrastructure, telephony (VOIP servers), fire alarms, paging, lighting, security, electrical systems and software. In the event that any of these systems are found to negatively effect the AV system performance, Pro AV Systems shall charge standard service rates on a time and materials basis (minimum 2 hours).

Extended Warranty Package

Pro Care – This warranty covers any and all defects or issues that your system could incur under normal use during the stated warranty period. This includes but is not limited to programming defects, hardware failures, workmanship, warranty processing and exchanges, and any labor required to restore the system to operational order. Hardware warranty replacements are based upon standard manufacturer warranties and replacement policies. Standard ground shipping is included. Standard response times apply.

5.B. Force Majeure – Neither Pro AV Systems or the customer will be responsible for delays that are outside the control of either parties, listed below:

1. Acts of Civil/Military Authorities
2. Floods/Fires/Epidemics or any other acts of God
3. Governmental Rules/Regulations
4. War/Riots
5. Delays in transportation
6. Shortages in raw materials/other products
7. Labor Disputes

5.C. Hours – All services will be provided during normal business hours unless otherwise specified in the proposal: Monday-Friday, 8:00am-5:00pm. National and State Holidays are excluded.

5.D. Suspension of Service Right – If the customer's payment(s) is past due, Pro AV Systems reserves the right to discontinue and/or modify any current or future service either temporarily or permanently.

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Video Displays • Audio Systems • Control Systems • Interactive Systems • Digital Signage • Video Conferencing • IP Streaming • Sound Masking

	Certification or Licensure Original Issue Date	Certification or Licensure Issuing Manufacturer or Organization	Certification or Licensure Expiration Date
CORPORATE CERTIFICATIONS			
	DCAMM Certified	Division of Capital Asset Management & Maintenance	2/26/2021
	APEx Certified	AVIXA (formerly Infocomm)	4/3/2021
	SDO Certified	Commonwealth of MA	11/9/2021
	MBE/WBE/MWBE	Commonwealth of MA	11/9/2021
	WOSB Certified	U.S. Women's Chamber of Commerce	10/1/2021
	MA Statewide Contract OFF40	Commonwealth of MA - Audio/Video	12/31/2021
	MHEC Statewide Contract MC15-B11	Massachusetts Higher Educatoin Consortium	9/30/2023
	Certificate of Good Standing and Fully Insured/Bonded	Commonwealth of MA	12/31/2021
	Epson Brightlink Certified Expert	Epson	*None*
KIM BISHOP *President, Owner*			
YEARS OF EXPERIENCE: 20+	CTS Certified	AVIXA (formerly Infocomm International)	4/30/2022
	Digital Signage for Tech Managers Certification	InfoComm International	*None*
	Extron School of Emerging Technology	Extron	*None*
	Brightlink Pro Collaborative Whiteboard Sales Training	Epson	*None*
	OSHA 10 – Construction Safety	OSHA	*None*
LES BISHOP *CFO, Owner*			
YEARS OF EXPERIENCE: 20+	CTS Certified	AVIXA (formerly Infocomm International)	1/31/2024
	Construction Supervisors License #68690 (effective 9/12/1988)	Commonwealth of MA Dept.of Public Safety Board of Bldg.	9/12/2020
	Lift Operation Certification	Construction Equipment Rentals (CER)	*None*
	Crestron Programming Fundamentals 5/2006	Crestron Electronics	*None*
	Radio & TV Master Technician License #9952 (effective 12/31/06)	Division of Professional Licensure, MA	*12/31/2014* (*MA no longer licenses)*
	Registered Professional Engineer #30574 (effective 6/30/1979)	Division of Professional Licensure, MA	6/30/2022
	School of Emerging Technologies	Extron Electronics	*None*
	Business-to-Gov't Specialist (effective 10/19/2008)	IACET/B2G	*None*
	Construction Supervisor License CE Course	Massachusetts Contractors Academy	9/9/2017
	OSHA 10 – Construction Safety	OSHA	*None*
	Telecom Systems Contractor #6177 (effective 9/30/08)	RI Dept. of Labor	9/30/2022
MARK WOODS *Director of Engineering*			
YEARS OF EXPERIENCE: 14	CTS-D Certified	AVIXA (formerly Infocomm International)	9/1/2023
	Crestron Master Technology Architect	Crestron Electronics	*None*
	NAM – AMX Control Designer	AMX University	*None*
	Biamp Nexia Certified	Biamp Corp	*None*
	Biamp Audia Certified	Biamp Corp	*None*
	Biamp Tesira Certified	Biamp Corp	*None*
	Crestron Programmer	Crestron Electronics	*None*
	Crestron System Design (4/21/2008)	Crestron Electronics	*None*
	Crestron Network Solutions - Design (CNS-D)	Crestron Electronics	*None*
	Dante Level 1 Certification	Audinate	*None*
	DMC-E (Digital/Media Certified Engineer)	Crestron Electronics (Lic.#E-105-110204-1900)	*None*
	DMC-D (Digital Media Certified Designer)	Crestron Electronics (Lic.#D-105-110204-3196)	*None*
	DMC-E/4K – DigitalMedia Certified Engineer 4K	Crestron Electronics (Lic.#E-4K-000-120123-1453)	*None*
	CSD- Commercial Shade Designer	Crestron Electronics (Lic.#CSD-000-140715-2256)	*None*
	Lift Operation Certification	Construction Equipment Rentals (CER)	*None*
	Extron System Design (2/2007)	Extron Electronics	*None*
	Extron – Control Associate ECA License	Extron Electronics	*None*
	Extron School of Configurable Control Systems	Extron Electronics	*None*
	Extron A/V Associate Certificate	Extron Electronics	*None*
	School of Emerging Technologies	Extron Electronics	*None*
	XTP-E (XTP Systems Engineer)	Extron Electronics	*None*
	OSHA 10 – Construction Safety	OSHA	*None*
	Telecommunications #6536 (May 1, 2009)	RI Dept. of Labor	*None*
	Polycom Video Conferencing HDX trainer/installer 3/14/09	Sapphire Marketing	*None*
	Polycom RealPresence Platform	Polycom	*None*
	Polycom RealPresence Environment	Polycom	*None*
	Shure Microflex Advance Training	Shure Audio Institute	*None*
	SymNet Certification	Symetrix Engineering	*None*
	Elementi Certified	Spinetix	*None*

DAVID BISHOP *Chief Commercial Officer*

YEARS OF EXPERIENCE: 14

CTS Certified	AVIXA (formerly Infocomm International)	5/31/2023
Biamp Audio Certified	Biamp Corp.	None
Lift Operation Certification	Construction Equipment Rentals (CER)	None
Crestron Programmer	Crestron Electronics	None
Crestron System Design (4/21/2008)	Crestron Electronics	None
Crestron Roomview Designer (4/21/08)	Crestron Electronics	None
Crestron Communication System Design (11/11/08)	Crestron Electronics	None
Dante Level 1 Certification	Audinate	None
DMC-D/4K DigitalMedia Certified Desigher 4K	Crestron Electronics (Lic.#D-4K-000-110204-1954)	None
DMC-E (Digital Media Certified Engineer)	Crestron Electronics (Lic.#E-105-110204-1892)	None
DMC-D (Digital Media Certified Designer)	Crestron Electronics (Lic.#D-105-110204-3195)	None
Epson BrightLink Pro Collaborative Whiteboard Sales Training	Epson	None
Epson Large Venue Projectors Course	Epson	None
Extron System Design (2/2007)	Extron Electronics	None
School of Emerging Technologies	Extron Electronics	None
Business –to-Gov't Specialist (effective 10/19/2008)	IACET/B2G	None
OSHA 10 – Construction Safety	OSHA	None
OSHA 10 – Construction Safety	OSHA	None
RM Easiteach Advanced and Math Frameworks Trainer	RM Educational Software	None
Polycom Video Conferencing HDX trainer/installer 3/14/09	Sapphire Marketing	None
Shure Microflex Advance Training	Shure Audio Institute	None

ADRIENNE BLASIOLI *Director of Bid Desk*

YEARS OF EXPERIENCE: 10

CTS Certified	AVIXA (formerly Infocomm International)	2/28/2022
Crestron Master Sales Associate	Crestron Electronics	None
OSHA 10 - Construction Safety	OSHA	None
OSHA 30 – Construction Safety	OSHA	None
Epson BrightLink Pro Collaborative Whiteboard Sales Training	Epson	None
Epson Brightlink Certified Expert: Sales, Installation	Epson	None
Topcat Access Installation	Lightspeed	None
Lightspeed Access Troubleshooting	Lightspeed	None

SLADE FORNI *Project Manager*

YEARS OF EXPERIENCE: 6

CTS Certified 2016	AVIXA (formerly Infocomm International)	11/30/2021
Project Management Professional, PMP	Project Management Institute; PMP Number: 2757388	3/10/2023
OSHA 10 - Construction Safety	OSHA	None
OSHA 30 – Construction Safety	OSHA	None

SEAN HAMMOND *Technician*

YEARS OF EXPERIENCE: 12

CTS Certified 2/2012	AVIXA (formerly Infocomm International)	12/31/2023
CTS AV Installation Test: Cable Termination, Cable Handling,	InfoComm Academy Professional Education & Training	None
OSHA Safety Course June 2, 2008	AGC-Massachusetts	None
Biamp Mix-Minus Certified	Biamp	None
AVD	Biamp	None
Lift Operation Certification	Construction Equipment Rentals (CER)	None
Crestron Programmer	Crestron Electronics	None
DMC-D-4K	Crestron Electronics	None
DMC-D DigiMedia Certified Designer	Creston Electronics (Lic. #D000-140228-9837	None
Configuring for Control	Extron Electronics	None
Extron School of Global Configurator 4/24/2008	Extron Electronics	None
Extron Certified AV Associate	Extron Electronics	None
School of Configurable Control	Extron Electronics	None
Project Management for AV	InfoComm	None
Authorized Service Center Training – Infocus IN series and Ask	Infocus University	None
OSHA 10 – Construction Safety	OSHA	None

ANDREW CLARK *Field Service Engineer*

YEARS OF EXPERIENCE: 11

CTS-I Certified 11/30/2015	AVIXA (formerly Infocomm International)	11/30/2022
A/V Technician Certified 11/25/2015	AVIXA (formerly Infocomm International)	None
Biamp Mix-Minus Certified	Biamp	None
Biamp Tesira Forte Certified Installer	Biamp	None
Lift Operation Certification	Construction Equipment Rentals (CER)	None
Crestron Programmer	Crestron Electronics	None
Crestron DMC-D	Crestron Electronics	None
Crestron Certified Designer 4K	Crestron Electronics	None
Crestron CTI-P101 Foundatations of Crestron Programming	Crestron Electronics	None
Dante Level 1 Certification	Audinate	None
Extron Certified A/V Associate	Extron Electronics	None
Extron Control Specialist	Extron Electronics	None
OSHA 10 – Construction Safety	OSHA	None
Shure Microflex Advance Training	Shure Audio Institute	None

KENNY SOULEOTIS *Warehouse Manager*

YEARS OF EXPERIENCE: 11

CTS Certified 2/2012	AVIXA (formerly Infocomm International)	2/28/2021
Lift Operation Certification	Construction Equipment Rentals (CER)	None
School of Audio Visual Technologies for System Design	Extron Electronics	None
OSHA 10 – Construction Safety	OSHA	None

NATE HUBBARD *Technician*

YEARS OF EXPERIENCE: 3

CTS Certified 9/2020	AVIXA (formerly Infocomm International)	10/31/2023
OSHA 10 – Construction Safety	OSHA	*None*

ALISHA LEBLANC *Project Manager*

YEARS OF EXPERIENCE: 3

CTS Certified 10/2020	AVIXA (formerly Infocomm International)	11/30/2023
OSHA 10-Construction Safety	OSHA	*None*
OSHA 30-Construction Safety	OSHA	*None*

JEFF TAYLOR *Technician*

YEARS OF EXPERIENCE: 6

OSHA 10-Construction Safety	OSHA	*None*
Safari Montage Technician Certified	Safari Montage	*None*

RYAN ACKLEY *Field Engineer*

YEARS OF EXPERIENCE: 9

CTS-I Certified	AVIXA (formerly Infocomm International)	6/30/2023
Biamp VoIP Certification - Level 1	Biamp	*None*
Biamp Tesira Forte Certified Installer	Biamp	*None*
Biamp TesiraSERVER/SERVER-IO Training	Biamp 1/30/19	
C2G “The 5 A/V Technologies That Will Define the Next 5	C2G	*None*
C2G “Digital Video at Length”	C2G	*None*
Chief Mfg. Certified Installer	Chief	*None*
Crestron DMC-D Certified Digital Media Designer	Crestron Electronics	*None*
Crown I-Tech HD Certified User	Crown	*None*
Dante Level 1 Certification	Audinate	*None*
Dante Level 2 Certification	Audinate 1/3/2019	*None*
Foundations of Crestron Programming CTI-P101	Crestron Electronics	*None*
Extron School of Audio Visual Technologies for System Designers	Extron Electronics	*None*
Extron “Configuring for Control”	Extron Electronics	*None*
Extron Certified Control Professional	Extron Electronics	*None*
Listen Technologies Hearing Loop Certification - Level 1	Listen Technologies	*None*
OSHA 10-Construction Safety	OSHA	*None*
Shure Microflex Advance Training	Shure Audio Institute	*None*

SCOTT JORDAN *Design Engineer*

YEARS OF EXPERIENCE: 25

CTS Certified 10/2020	AVIXA (formerly Infocomm International)	11/30/2023
Avixa Academy Essentials of AV Technology	AVIXA (formerly Infocomm International)	*None*
Avixa Academy Front Work for Live Events	AVIXA (formerly Infocomm International)	*None*
Tesira Training Certification	Biamp (Certification Number 8327)	*None*
Chief Mfg. Certified Installer	Chief	*None*
Foundations of Crestron Programming CTI-P101	Crestron Electronics	*None*
Crestron Digital Media Streaming, DMC-S Certified	Crestron Electronics (Certification Number S-366-161103-1300)	*None*
Crestron Digital Media NVX Design and Application, NVX-N Cerified	Crestron Electronics (Certification Number NVXN-366-190226-1249)	*None*
Crestron Digital Media Certified Designer, DMC-D Certified	Crestron Electronics (Certification Number D-149-110322-4597)	*None*
DNH Commercial Loudspeaker Course	DNH	*None*
Extron Consultant School of Emerging Technologies	Extron Electronics	*None*
Extron Fiber Optic Systems Advanced Training	Extron Electronics	*None*
Extron Videowall Systems Advanced Training	Extron Electronics	*None*
Extron XTP Systems Online Training	Extron Electronics	*None*
Extron XTP-E Certified	Extron Electronics	*None*
Extron Video Signal Processing Advanced Training	Extron Electronics	*None*
Extron AV Streaming Technology Advanced Training	Extron Electronics	*None*
OSHA 10-Construction Safety	OSHA	*None*
QSC Q-SYS Level 1 and Level 2 Certification	QSC	*None*
SIA Software / EAW SMAART School Certified	EAW	*None*
Yamaha Digital System Clinic, Dante for Sound Reinfocement and Distribution	Yamaha	*None*

MARK CRISTOFFELS *Service Manager*

YEARS OF EXPERIENCE: 16

CTS Certified	AVIXA (formerly Infocomm International)	7/31/2023
Biamp Tesira Forte	Biamp	*None*
Biamp VoIP	Biamp	*None*
TelePresence Video Sales Specialist	Cisco	*None*
ClearOne Specialist	ClearOne	*None*
Crestron DMC-S	Crestron Electronics	*None*
Crestron DigitalMedia Certified Designer – 4K	Crestron Electronics (D-4K-000-140603-2692)	*None*
Crestron RL	Crestron Electronics (Lic RLC-000-140604-1058)	*None*
CTI-P101 - Foundations of Crestron Programming	Crestron Electronics	*None*
Extron School of Audio Visual Technologies for System Designers	Extron Electronics	*None*
Extron IP config	Extron Electronics	*None*
Hilti power tools certified operator	Hilti	*None*
OSHA 10 – Construction Safety	OSHA	*None*
Polycom RealPresence Clariti	Polycom	*None*
Polycom RealPresence Platform	Polycom	*None*
Polycom RealPresence Environment	Polycom	*None*
Polycom Immersive Telepresence	Polycom	*None*
Revolabs Certified Specialist	Revolabs	*None*
SynAudCon Digital	SynAudCon	*None*
Dante Certification Level 1	Audinate	*None*
Microflex Advanced Training	Shure	*None*

JACOB AUDET *Installation Manager*			
YEARS OF EXPERIENCE: 5	CTS Certified 2017	AVIXA (formerly Infocomm International)	1/31/2023
	OSHA 10-Construction Safety	OSHA	None
ANDREW DOLZANI *Field Engineer*			
YEARS OF EXPERIENCE: 9	CTS Certified	AVIXA (formerly Infocomm International)	6/30/2022
PHILLIP BOISVERT *Technician*			
YEARS OF EXPERIENCE: 3	CTS Certified	AVIXA (formerly Infocomm International)	9/30/2023
GARY BORDELEAU *Project Manager*			
	OSHA 10-Construction Safety	OSHA	None
	Commonwealth of MA – Div of Prof. Licensure	Electricians License – Lic#1960D	7/10/2020
BRENDA DESHAIES *Operations Manager*			
YEARS OF EXPERIENCE: 9	Epson BrightLink Pro Collaborative Whiteboard Sales Training	Epson	None
	RM Easiteach trainer and Math Frameworks Trainer	RM Educational Software	None
SCOTT DOMARATIUS *Project Consultant*			
YEARS OF EXPERIENCE: 12	SMART Notebook software fundamental trainer	SMART Technologies	None
	OSHA 10-Construction Safety	OSHA	None
STEVEN LEBLANC *Sales Account Manager*			
YEARS OF EXPERIENCE: 2	CTS	AVIXA - Infocomm	1/31/2022
	Epson Master Brightlink Sales Certification	Epson	Jan-19
NICOLE GUINTA *Project Engineer*			
YEARS OF EXPERIENCE: 10	CompTIA Security+ Certification	Certification Number - COMP001021414187	12/10/2024
	OSHA 10 – Construction Safety	OSHA	None
	Dante Certification Level 1	Audinate	None
	Dante Certification Level 2	Audinate	None
	Dante Certification Level 3	Audinate	None
	Crestron DigitalMedia Certified Designer – 4K	Crestron Electronics	None
	Crestron RL-C	Crestron Electronics	None
	Advanced Residential Certification	Lutron Electronics	None
	Biamp Tesira Forte	Biamp	None
	Project Management for AV	AVIXA - Infocomm	None
	AV Design for the Enviornment	AVIXA - Infocomm	None
	Networking Essentials I	AVIXA - Infocomm	None
	Extron School of Audio Visual Technologies for System Designers	Extron Electronics	None
	Microsoft Lync Technical	Polycom	None
	Extron Networking Principals	Extron Electronics	None
	Extron Streaming Principals	Extron Electronics	None
MATT CLARKE *Project Engineer*			
YEARS OF EXPERIENCE: 10	Wireless Best Practices & Techniques	Shure Wireless	8/28/2021
	Design	Shure Wireless	8/26/2021
	Audio Basics for Meetings and Conferences	Shure Wireless	8/20/2021
	Chief Certified Partner	Chief Manufacturing	None
	Certified Product Specialist	ClearOne	None
	Certified Technical Specialist	ClearOne	None
	Audio Basics for Conference Rooms	ClearOne	None
	Da-Lite Academy	Da-Lite	None
	Extron AV Associate	Extron	None
	Audio Equalization	AVIXA - Infocomm	None
	AV 101 for Architects	AVIXA - Infocomm	None
	Cable Termination	AVIXA - Infocomm	None
	Economic Snapshot Survey Results	AVIXA - Infocomm	None
	Biamp Tesira Forte	Biamp	None
	Desco ESD Basics	Desco	None
	Vidyo Certified Deployment & Support Engineer (VC-DSE)	Vidyo	None
	Dante Certification Level 1	Audinate	None
	OSHA 10 - Construction Safety	OSHA	

BJORN KAPSTAD *Project Manager*			
YEARS OF EXPERIENCE: 6	CTS Certified 11/2020	AVIXA (formerly Infocomm International)	12/31/2023
	OSHA 10 – Construction Safety	OSHA	*None*
	OSHA 30 – Construction Safety	OSHA	*None*
	AV Technology Certificate	AVIXA - Infocomm	*None*

ROBERT O'SHEA *Service Technician*			
YEARS OF EXPERIENCE: 5	CTS Certified 12/2020	AVIXA (formerly Infocomm International)	12/31/2023
	OSHA 10 – Construction Safety	OSHA	*None*
	OSHA 30 – Construction Safety	OSHA	*None*

MATT BELANGER *Programmer*			
YEARS OF EXPERIENCE: 15	Certified Master Programmer - Silver Level	Crestron Electronics	*None*
	DMC-D/4K DigitalMedia Certified Desigher 4K	Crestron Electronics	*None*

JAY WHITE Sales *Account Manager*			
YEARS OF EXPERIENCE: 35+	Essentials of Crestron Programming	Crestron Electronics	*None*
	DMC-D/4K DigitalMedia Certified Desigher 4K	Crestron Electronics	*None*
	Extron Advanced School of AV Technologies I	Extron Electronics	*None*
	Extron Advanced School of AV Technologies II	Extron Electronics	*None*
	Extron School of Emerging Technologies	Extron Electronics	*None*

MIKE LIBBY *Project Manager*			
YEARS OF EXPERIENCE: 10	OSHA 10 – Construction Safety	OSHA	*None*
	OSHA 30 – Construction Safety	OSHA	*None*
	Lift Operation Certification	Construction Equipment Rentals (CER)	*None*
	Shure Microflex Advanced Training	Shure	*None*
	Dante Certification Level 1	Audinate	*None*

GEORGE GIDDINGS *Technician*			
YEARS OF EXPERIENCE: 10	OSHA 10 – Construction Safety	OSHA	*None*
	Lift Operation Certification	Construction Equipment Rentals (CER)	*None*
	Clickshare Certified Technical Expert	Barco	*None*
	Solstice Training & Certification Program	Solstice	*None*
	Q-SYS Training Level1 Training	QSC	8/7/2021
	Q-SYS Training Level 2 Training	QSC	*None*
	DM NVX Design and Application (DM-NVX)	Crestron Electronics	*None*
	Biamp Tesira Forte	Biamp	*None*

TYLER LOGAN *Technician*			
YEARS OF EXPERIENCE: 5	CTS	AVIXA - Infocomm	7/31/2023
	OSHA 10 – Construction Safety	OSHA	*None*

NICHOLAS CAMELIO *Technician*			
YEARS OF EXPERIENCE: 3	CTS	AVIXA - Infocomm	10/31/2023
	OSHA 10 – Construction Safety	OSHA	*None*

LINDA IVERS *Strategic Accounts Coordinator, Safety Officer*			
YEARS OF EXPERIENCE: 12	OSHA 10 – Construction Safety	OSHA	*None*
	OSHA 30 – Construction Safety	OSHA	*None*

K-12 Projects

Belmont High School Belmont MA

Installation of presentation and audio systems in two music classrooms, auditorium, black box theatre, pool, café, field house, media center, and fitness room.

Project # PRJ-200305 **Award Date** 3/30/2020 **Completion Date** ongoing **Contract** $1,036,026.81
System Consultant Acentech *33 Moulton Street, Cambridge MA 02139 (617) 499-8000*
Design Architect Perkins & Will *225 Franklin Street, Suite 1100, Boston MA 02110 (617) 478-0300*
General Contractor Skanska *101 Seaport Blvd, Boston MA 02210 (617) 574-1400*
Electrical Contractor Wayne J. Griffin Electric *116 Hopping Brook Road, Holliston MA 01746 (508) 429-8830*
Facility Location Belmont High School *221 Concord Avenue, Belmont MA 02478 (617) 993-5400*
Owner Belmont Public Schools *644 Pleasant Street, Belmont MA 02478 (617) 993-5400*

Bourne Intermediate School Bourne MA

Installation of a projection and audio system controlled by Crestron in both the Cafeteria and the Gym. Additionally, included in the project, were 5 digital messaging locations.

Project # PRJ-18084 **Award Date** 2/21/2018 **Completion Date** 5/2/2019 **Contract** $138,420.00
System Consultant Edvance Technology Design *300 Brickstone Square, Suite 201, Andover MA 01810 (978) 256-9900*
Design Architect Flansburgh *77 North Washington Street, Boston MA 02114 (617) 367-3970*
General Contractor Brait Builders *57 Rockwood Road, Suite 3, Marshfield MA 02050 (781) 837-6400*
Electrical Contractor Systems Contracting *7 Scobee Circle, Plymouth MA 02360 (508) 746-7000*
Facility Location Bourne Intermediate School *One Don Morrissey Road, Bourne MA 02532 (508) 759-0680*
Owner Bourne Public Schools *36 Sandwich Road, Boerne MA 02532 (508) 759-0660*

Cabot Elementary School Newton MA

This project consisted of a Projection and Audio system for the Cafeteria, and Audio systems in the Gym and Music Room. Three Digital Signage units were also installed. The project featured an Epson Pro-L laser projector and NEC LED displays.

Project # PRJ-18086 **Award Date** 2/6/2018 **Completion Date** 8/30/2019 **Contract** $91,000.00
System Consultant Edvance Technology Design *300 Brickstone Square, Suite 201, Andover MA 01810 (978) 256-9900*
Design Architect Dinisco Design *99 Chauncy Street, Suite 901, Boston MA 02111 (617) 426-2858*
General Contractor W.T. Rich Co. *29 Crafts Street, Suite 300, Newton MA 02458 (617) 467-6010*
Electrical Contractor Systems Contracting *7 Scobee Circle, Plymouth MA 02360 (508) 746-7000*
Facility Location Cabot Elementary School *229 Cabot Street, Newton MA 02460 (617) 559-9390*
Owner Newton Public Schools *100 Walnut Street, Newton MA 02460 (617) 559-6000*

Durfee High School Fall River MA

This major high school construction project included 207 Promethean Interactive LED Touch Panels and Lightspeed assisted listening systems in most classrooms. The gym system featured a Christie projection system with Draper scissor lift, along with audio system. The project included other specialty rooms for music, art, fitness, student commons, large group instruction, digital signage, and TV suite.

Project # PRJ-191440 **Award Date** 11/13/2019 **Completion Date** 12/1/2020 **Contract** $1,943,179.41
System Consultant Ai3 Architects *526 Boston Post Road, Wayland MA 01778 (508) 358-0790*
Design Architect Ai3 Architects *526 Boston Post Road, Wayland MA 01778 (508) 358-0790*
General Contractor Suffolk Construction *65 Allerton Street, Boston MA 02119 (617) 445-3500*
Electrical Contractor Wayne J. Griffin Electric *116 Hopping Brook Road, Holliston MA 01746 (508) 429-8830*
Facility Location Durfee High School *360 Elsbree Street, Fall River MA 02720 (508) 675-8100*
Owner Fall River Public Schools *417 Rock Street, Fall River MA 02720 (508) 675-8420*

Gibbs Middle School Arlington MA

33 Classroom Speech Reinforcement Systems with installation using Lightspeed Topcat.

Project # DB-1007 **Award Date** 6/8/2018 **Completion Date** 7/1/2018 **Contract** $77,355.69
System Consultant ART Engineering *38 Front Street FL 3, Worcester MA 01608 (508) 797-0333*
Design Architect Finegold Alexander Architects *77 North Washington Street, Boston MA 02114 (617) 227-9272*
Electrical Contractor Annese Electrical Services *280 Libbey Industrial Parkway, Weymouth MA 02189 (781) 337-6462*
Facility Location Gibbs Middle School *41 Foster Street, Arlington MA 02474 (781) 316-9000*
Owner Arlington Public Schools *869 Massachusetts Avenue, Arlington MA 02476 (781) 316-3000*

Hastings Elementary School - Classroom Audio Lexington MA

This project installation included 51 Lightspeed classroom sound reinforcement systems, audio systems in the Gym and Music Rooms, Digital Signage and a projection and audio system in the Cafeteria.

Project # PRJ-18072 **Award Date** 11/4/2019 **Completion Date** 2/4/2020 **Contract** $210,121.94
System Consultant Edvance Technology Design *300 Brickstone Square, Suite 201, Andover MA 01810 (978) 256-9900*
Design Architect DiNisco Design *99 Chauncy Street, Suite 901, Boston MA 02111 (617) 426-2858*
General Contractor Walsh Brothers *210 Commercial Street, Boston MA 02109 (617) 878-4800*
Electrical Contractor Wayne J. Griffin Electric *116 Hopping Brook Road, Holliston MA 01746 (508) 429-8830*
Facility Location Hastings Elementary School *7 Crosby Road, Lexington MA 02421 (781) 860-8500*
Owner Lexington Public Schools *146 Maple Street, Lexington MA 02420 (781) 861-2580*

Hastings Elementary School - Classroom Projectors Lexington MA

Installation of 52 Epson BrightLink interactive Laser projector systems with Elmo interactive document cameras. We also provided a high-end Epson Pro L1500 laser projector on portable cart system.

Project # PRJ-191331 **Award Date** 11/4/2019 **Completion Date** 2/4/2020 **Contract** $220,088.33
System Consultant Edvance Technology Design *300 Brickstone Square, Suite 201, Andover MA 01810 (978) 256-9900*
Design Architect DiNisco Design *99 Chauncy Street, Suite 901, Boston MA 02111 (617) 426-2858*
General Contractor Walsh Brothers *210 Commercial Street, Boston MA 02109 (617) 878-4800*
Facility Location Hastings Elementary School *7 Crosby Road, Lexington MA 02421 (781) 860-8500*
Owner Lexington Public Schools *146 Maple Street, Lexington MA 02420 (781) 861-2580*

Hastings Elementary School Lexington MA

This project includes a Gym audio system, Café projection and audio system. Crestron presentation systems were used throughout. A Music Room audio system was provided, and 3 digital signage units. 51 Lightspeed Classroom Speech Reinforcement systems finished out the installation.

Project # PRJ-18072A **Award Date** 12/12/2018 **Completion Date** 2/4/2020 **Contract** $210,121.94
System Consultant Edvance Technology Design *300 Brickstone Square, Suite 201, Andover MA 01810 (978) 256-9900*
Design Architect DiNisco Design *99 Chauncy Street, Suite 901, Boston MA 02111 (617) 426-2858*
General Contractor Walsh Brothers *210 Commercial Street, Boston MA 02109 (617) 878-4800*
Electrical Contractor Wayne J. Griffin Electric *116 Hopping Brook Road, Holliston MA 01746 (508) 429-8830*
Facility Location Hastings Elementary School *Lexington MA 7 Crosby Road, Lexington MA 02421 (781) 860-8500*
Owner Lexington Public Schools *146 Maple Street, Lexington MA 02420 (781) 861-2580*

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SPECIFICATION SHEET

Interactive Laser Displays

Education

PowerLite® 760W Wireless WXGA 3LCD Ultra Short Throw Lamp-Free Laser Display



Product shown with mount, sold separately.

Bright, easy-to-read, lamp-free classroom display projects up to 150".

Best-in-Class Color Brightness[1] with 3-chip 3LCD technology — 4,100 lumens of color and white brightness[2]

Large, easy-to-read images — 16:10 WXGA resolution for true-to-life images; supports 4:3 and widescreen 16:9 aspect ratios

No lamps to purchase or replace — virtually maintenance-free 20,000-hour laser light source[3]

Large display size — up to 150" diagonal, more than three times larger than a 75" flat panel

Fast and efficient operation — display in seconds with instant-on laser light source

Convenient ultra short throw design — virtually eliminates shadowing

Easily replace the PowerLite 585W/685W/725W — with compatible mounts[4]

Connect and cast from up to 50 devices[5] — free downloadable Epson iProjection™ software[6] makes it easy to cast wirelessly from Chromebooks, iOS® and Android™ devices, Mac® computers and PCs[5]; with moderator feature[7], teachers never lose control of the displayed content

Built-in split screen[8] — allows simultaneous display of up to four connected devices

Place it virtually anywhere — 360-degree placement capabilities allow for mounting or placement in any position, from landscape to portrait

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PowerLite® 760W Wireless WXGA 3LCD Ultra Short Throw Lamp-Free Laser Display

Interactive Laser Displays

Education

Specifications

Projection System Epson® 3LCD, 3-chip technology
Projection Method Front/rear/wall mount/table mount
Driving Method Epson Poly-Silicon TFT Active Matrix
Pixel Number 1,024,000 dots (1280 x 800) x 3
Color Brightness[2] Color Light Output: 4,100 lumens
White Brightness[2] White Light Output: 4,100 lumens
Aspect Ratio Native: 16:10 (WXGA); Support for 4:3, 16:9
Native Resolution 1280 x 800
Light Source Laser Diode
Laser Light Source Life[3] Up to 20,000 hours, Extended mode: Up to 30,000 hours
Size (Projected) (16:10) 60 – 150"
Keystone Correction (Manual)
Horizontal: ± 3 degrees
Vertical: ± 3 degrees
USB Plug 'n Play Mac OS 10.8/10.9/10.10/10.11/10.12/10.13/10.14/macOS® 10.15.x, 11.0/12.0
* USB Display does not currently support macOS 13.0, but a new supported version is expected soon.
USB Plug 'n Play for Windows® Windows 7/Windows 8/Windows 10, Windows 11
Contrast Ratio Up to 2,500,000:1
Color Reproduction Up to 1.07 billion colors

Wireless Specifications

Supported Security Mode
OPEN, WPA2/WPA3-PSK, WPA2/WPA3-EAP
Supported EAP Type PEAP, PEAP-TLS, EAP-TLS, EAP-Fast
Supported Speeds:
IEEE 802.11b: 11 Mbps* (2.4 GHz)
IEEE 802.11g: 54 Mbps* (2.4 GHz)
IEEE 802.11n: 72.2 Mbps* (2.4 GHz)
IEEE 802.11a: 54 Mbps* (5 GHz)
IEEE 802.11n: 150 Mbps* (5 GHz)
IEEE 802.11ac: 325 Mbps* (5 GHz)
* Maximum speed and range is achievable when used with the same Enhanced Mode technology. Actual data rates, features and performance may vary depending on your computer system, the environment and other factors.

Projection Lens

Type Manual focus
F-Number 1.6
Focal Length 3.7 mm
Throw Ratio Range 0.27 - 0.37
Projection Distance
Image Size (projection distance)
With ELPMB62 Mount:
60" – 122" (15.5" – 33.6") 4:3
66" – 134" (15.5" – 33.6") 16:9
68" – 138" (15.5" – 33.6") 16:10
Without Mount:
53" – 132" (13.3" – 36.5") 4:3
58" – 146" (13.3" – 36.5") 16:9
60" – 150" (13.3" – 36.5") 16:10
Zoom Ratio Digital zoom 1.0 – 1.35x

Interfaces

HDMI®: 3x
Computer: 1x VGA 15-pin
1x RCA Composite
3x Stereo Mini In
1x Stereo Mini Out
1x Stereo Mini Microphone In
USB Connector: 2x USB Type-A
(1x USB memory/document camera/Powered (5 V, 2 A)
USB Connector: 1x USB Type-B (USB Display with audio)
Wired LAN: 1x RJ-45
Serial: 1x RS-232c
Monitor Out/Computer: 1x D-Sub 15-pin
Integrated Wireless LAN: Wireless 802.11b/g/n (2.4 GHz), 802.11a/n/ac (5 GHz)



Additional USB Type-A port on side of projector

Other

Speaker 16 W monaural
Operating Temperature 32 ˚F to 104 ˚F (0 ˚C to 40 ˚C)
Auto Power On Signal Detection on HDMI®/Plug-In Detection (HDMI, USB, VGA 15-pin)
Sleep Mode Yes (with timer)
Power Supply Voltage 100 V – 240 V ±10%, 50/60 Hz
Power Consumption
Quiet Mode: 214 W
Normal Mode: 277 W
Standby (Communication On): 2.0 W
Standby (Communication Off): 0.5 W
Fan Noise
Quiet Mode: 27 dB
Normal Mode: 37 dB
Security Kensington lock provision, security anchor bar, password-protection function

Dimensions (W x D x H)

Excluding Feet 14.1" x 15.6" x 5.3"
Weight 13.2 lb

Remote Control

Features Computer, HDMI, USB, LAN, Source Search, Power, Aspect, Color Mode, Volume, E-Zoom, A/V Mute, Freeze, Menu, Auto, Enter, ESC, ID, User, Default, Home, Split
Operating Angle
Rear: Right/left: -55 to +55 degrees, Upper/lower: +75 to +15 degrees
Front: Right/left: -30 to +30 degrees, Upper/lower: 0 to +60 degrees
Operating Distance 19.7 ft (6 m)

Eco Features

Energy-efficient 3LCD light engine
RoHS compliant
Recyclable product[9]
Epson America, Inc. is a SmartWay® Transport Partner[10]

Support

Service Programs 3-year projector limited warranty, Epson Road Service Program, dedicated toll-free support

What's Included

PowerLite 760W ultra short throw laser projector, Quick Start Guide, 6' power cable, projector remote control, two (2) AA batteries (for remote), feet

Ordering Information

PowerLite 760W	V11HA81020
Air Filter	V13H134A60
PowerLite Pilot™ 3 (ELPCB03)	V12H927020
Active Speakers (ELPSP02)	V12H467020
Wireless 802.11 b/g/n LAN Unit (ELPAP11)	V12H005A02
100" Whiteboard (16:10)	V12H831000
Ultra Short Throw Wall Mount (ELPMB62)	V12HA06A05
DC-07 Document Camera	V12H759020
DC-13 Document Camera	V12H757020
DC-21 Document Camera	V12H758020

1 Color brightness measured per IDMS 15.4. Additional colors and picture modes tested. Top-selling Epson 3LCD projectors vs. comparable top-selling 1-chip DLP projectors based on NPD sales data for October 2019 – September 2020. COLOR BRIGHTNESS WILL VARY BASED ON USAGE CONDITIONS. | **2** Color brightness (color light output) and white brightness (white light output) will vary depending on usage conditions. Color light output measured in accordance with IDMS 15.4; white light output measured in accordance with ISO 21118. | **3** No required maintenance for the light source for up to 20,000 hours. Approximate time until brightness decreases 50% from first usage. Measured by acceleration test assuming use of 0.04 – 0.20 mg/m^3 of particulate matter. Time varies depending on usage conditions and environment. Replacement of parts other than the light source may be required in a shorter period. | **4** Compatible mounts include ELPMB43, ELPMB46, ELPMB53 and ELPMB62. | **5** For wireless functionality, including via the Epson iProjection App, the projector must be configured on a network, either through the Ethernet port on the projector (check model specifications for availability) or via a wireless connection. Check your owner's manual to determine if a wireless LAN module must be purchased separately to enable a wireless connection. Not all Epson projectors are able to be networked. The Epson iProjection App does not support all files and formats. See www.epson.com for details. | **6** Internet connection required for download. Data usage fee may apply. | **7** Moderator control, connecting via QR code and projector remote are not available on Epson iProjection for Chromebooks. | **8** Split Screen feature requires remote control. Consult your user manual for input combinations. | **9** For convenient and reasonable recycling options, visit www.epson.com/recycle | **10** SmartWay is an innovative partnership of the U.S. Environmental Protection Agency that reduces greenhouse gases and other air pollutants and improves fuel efficiency.

Learn more about how our products can empower your institution. Visit us at **www.epson.com/foreducation**

Better Products for a Better Future™
eco.epson.com

SmartWay Transport Partner
Getting There With Cleaner Air

ENERGY STAR

Epson America, Inc.
3131 Katella Ave., Los Alamitos, CA 90720

Epson Canada Limited
185 Renfrew Drive, Markham, Ontario L3R 6G3

www.epson.com
www.epson.ca

Contact:

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NH School Administrative Unit 106 | Timberlane Regional School District
30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
Timberlane.net @TimberlaneRegional @TimberlaneRSD @TimberlaneRSD

Invitation to Bid
Timberlane Regional School District
TRSD 2024 Classroom Projectors
6/19/2024

The Timberlane Regional School District located in Atkinson, Danville, Plaistow, and Sandown, NH will receive emailed bids for 18 fully installed wall and ceiling mounted projectors for the Timberlane Regional School District.

All Bids must be received by email (time stamped by our email system) no later than July 3rd at 2:00pm.

Questions on this bid should be sent to the Director of Technology at kenneth.henderson@timberlane.net. The public bid opening will be located at the Timberlane Regional School District/SAU106 central office at 30 Greenough Rd. Plaistow, NH 03865 at July 3rd at 2:30pm.

Instructions:

Please email your bid submission to only Heather Greenfield at the SAU106 Business Office at heather.greenfield@timberlane.net

Please label the subject of the email the following **"TRSD 2024 Classroom Projectors "**.

The bidder shall submit a statement with the bid, indicating school relevant experience together with the names of school districts previously and/or currently served, the dates involved, and the scope of the services performed and three (3) references.

The bidder shall submit a written statement of their warranty policy, as pertains to the warranty requirements set forth in the bid specifications.

All equipment must be shipped or delivered to schools located in the Timberlane Regional School District, as determined by the Director of Technology, at no additional cost.

Proposals may be held by the Superintendent for a period not to exceed thirty (30) days from the date of the opening of the proposals for the purpose of investigating the qualifications of the bidder prior to the awarding of the contract.

The Superintendent may make investigation, as they deem necessary to determine the ability of the Bidder to perform the work. The Bidder shall furnish to the Superintendent all such information and data for this purpose as the Superintendent may request. The Superintendent reserves the right to accept or reject any and all bids or any item(s) thereof, and to waive any informalities in the bid process and to cancel in part or in its entirety the request for bid and to award the contract as the Superintendent deems to be in the best interests of the School District. The Timberlane Regional School District further reserves the right to select the bid that best meets the District's needs as determined by the Superintendent, in its sole discretion.

While price will be a substantial factor in the District's decision, the District reserves the right to select a vendor without the lowest cost proposal.

Any deviation from the conditions and specifications must be clearly expressed by each Bidder in the appropriate space on the bid forms. Unless so stated by the Bidder and accepted by the District, all conditions and specifications apply.

Any fraudulent or inaccurate statements or willful concealment of relevant information by the Bidder are grounds for rejection of that bid and for the termination of any subsequent contract there from.

Bidders may not withdraw bids for thirty (30) days after bid opening.

The successful Bidder, hereinafter referred to as the contractor, shall be prepared to enter into a written contract with the Timberlane Regional School District within Thirty (30) days of written acceptance of the bid by the District.

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The following is a description of work requested and quantity desired, and the minimum specifications required for equipment.

Please also state any warranty or advanced replacement plans you will provide.

Qty	Component
18	**Projectors** **-17 - Short throw or ultra short throw (wall mounted)** **-1 - Ceiling mounted** **-4,000 Lumens (white or color)** **-WXGA Display, project up to 100" diagonal** **-16:10 aspect ratio-Laser light source, 20K Hours** **-All short throw mounting or ceiling mounted hardware** **-LAN capable** **-HDMI** **-Audio lines in and out**

The following is a description of the installation portion of the bid:

There is a total of 18 Epson projectors to be bid. The bidder will install the 17 Epson Short Throw projectors across 4 schools in the district which comprises the towns of Atkinson, Danville, Plaistow, and Sandown, NH. The installation will include the mounting of the projector itself above the white board **for 17 of the projectors** in the front (locations will be marked) of the classroom using the correct specifications provided by Epson.

The remaining ONE (1) projector will need to be ceiling mounted in front of the whiteboard as there isn't enough space above it for wall mounting. These are to be EPSON model projectors consistent with the specifications provided.

There will be electrical outlets installed after mounting so bring necessary extension cords to test and calibrate. The bidder will also install 2- hdmi outlets for each projector, one near the projector itself for the projector to plug into and the other at a marked designated at the front of the class. This will provide a hdmi wall plug for someone to plug a laptop into to connect to the projector. The 2 hdmi outlets must be connected via inside the wall (i.e. no cords visible) or using wire molding screwed into the wall. The bidder will be expected to provide all equipment for the hdmi cords and hdmi outlets to provide the scenario described above. The hdmi cord from the wall outlet to the laptop will be provided by the district.

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REQUIRED - All equipment must be installed by 9/3/24 unless other arraignments have been made. Please be advised that TRSD is a Sourcewell client and requests your pricing through them if you participate in Sourcewell. Timberlane's Sourcewell Client ID is 174740.

Timberlane Regional School District

TRSD 2024 Classroom Projectors

Please itemize below being sure to separate equipment costs and installation costs.

Bid Worksheet

* you can attach a separate quote page in lieu of completing this table but please complete the fields under the table.

Quantity	Item Description	Unit Cost	Extended Costs

Details and description in Volume II Price Proposal

Total Cost: $ 53,966.52

Submitted by: Luis Padilla Date: 07/03/24

Company Name: E-Logic, Inc.

Street Address: 2000 Pennsylvania Avenue NW STE 7000

City/Town: Washington State: D.C. Zip Code: 20006

Telephone: (202) 499-7840 Fax: 1-703-349-6228

Signature:



Proposal For: Timberlane Regional School District

TRSD 2024 CLASSROOM PROJECTORS

(Interactive Flat Panel Alternative)

Prepared by:
Sarah Seckla, CTS
978-888-8240
SSeckla@CCSNewEngland.com

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CCS Presentation Systems
Your Audio Video Experts
Covering the New England states

T: 978-256-2001 / **F:** 978-256-2002
E: ccs_ma@ccsprojects.com
W: https://ccsnewengland.com

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REQUIRED - All equipment must be installed by 9/3/24 unless other arraignments have been made. Please be advised that TRSD is a Sourcewell client and requests your pricing through them if you participate in Sourcewell. Timberlane's Sourcewell Client ID is 174740.

Timberlane Regional School District

TRSD 2024 Classroom Projectors

Please itemize below being sure to separate equipment costs and installation costs.

Bid Worksheet

* you can attach a separate quote page in lieu of completing this table but please complete the fields under the table.

Quantity	Item Description	Unit Cost	Extended Costs
18	Sources & Connectivity	$ 865.00	$15,570.00
18	Projectors & Mounts	$ 1,398.00	$25,164.00
18	Audio Output	$ 19.00	$ 342.00
18	Cables & Supplies	$ 98.00	$ 1,764.00
1	Shipping & Delivery	$ 2,800.00	$ 2,800.00
1	Labor	$11,858.00	$ 11,858.00

****Formal and detail proposal included on pages following this Top Page - Including Options****

Total Cost: $ $ 57,498.00

Submitted by: Sarah Seckla, CTS Date: July 2, 2024

Company Name: Advanced Presentation Systems, d.b.a. CCS Presentation Systems

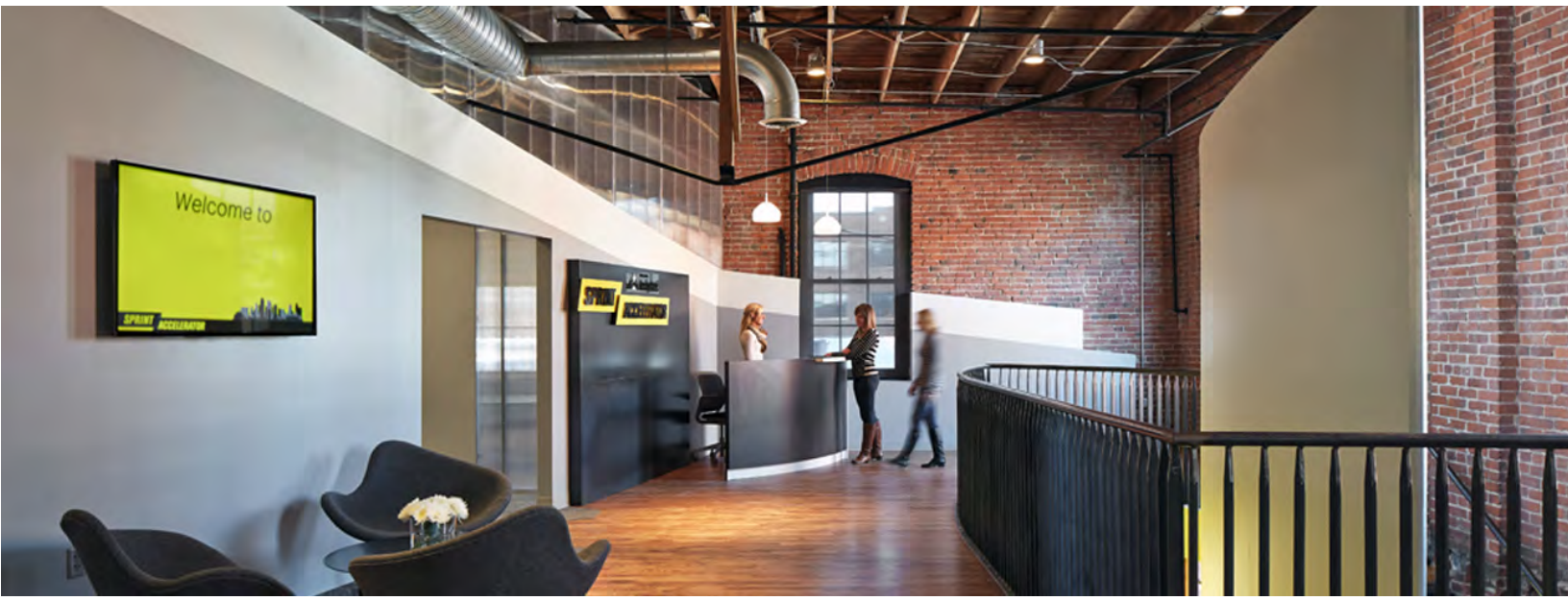
Street Address: 132 Northeastern Boulevard

City/Town: Nashua State: NH Zip Code: 03062

Telephone: 978-256-2001 Fax: 978-256-2002

Signature: Sarah Seckla, CTS

Your Audio Video Experts



Proposal To:

SAU # 106 - Timberlane Regional School District

30 Greenough Road, Plaistow, NH, 03865

TRSD 2024 Classroom Projectors - IFP Alternative

Prepared For:

Heather Greenfield

heather.greenfield@timberlane.net; 603-382-6119 x2226

CCS PRESENTATION SYSTEMS

978-256-2001 • ccsnewengland.com

Prepared by Sarah Seckla

sseckla@ccsnewengland.com

July 2, 2024 • Quote NH-2024-07-14 • Revision 1.0

Advanced Presentation Systems, Inc.
dba CCS Presentation Systems
132 Northeastern Blvd.
Nashua, NH 03062

CLASSROOMS (18)

SCOPE

Many schools are moving from projector technology to display (TV) technology, for lower cost of ownership, longer estimated life of product, direct view vs passive view, brightness, and more! This provides an option for that technology in these specified classrooms.

No De-Installation has been included in this proposal. Should CCS be required to remove existing AV hardware, please specify prior to processing order so that additional labor may be added to this proposal.

Display
CCS will install a newly specified interactive flat panel display over an owner furnished whiteboard surface in (18) classrooms across (4) Schools in the Timberline Regional School District, including Atkinson, Danville, Plaistow & Sandown NH, using specified over-the-whiteboard mount.

Audio
Audio input to Projector is covered by the (2) installed HDMI signals.
Audio output from Display to existing audio system has been provided, supporting up to a 50' run, depending on what existing audio exists.

Source Connectivity
Client has requested (2) HDMI connections in each classroom to installed projector. CCS has specified a powered solution, over category cabling, ensuring viable signal regardless of varying source devices & power output levels. These will be installed on-wall or in-wall if drywall, in a 2-gang configuration, with Category cabling running to display, through pass through plate. This will be received by powered receiver, and converted back to HDMI via 6' included cable. These will be connected to HDMI Inputs 1 & 2 at display. USB connectivity has been added to support interactivity at the display.

Control
Teacher will power on/off, volume up/down and select source between HDMI 1 & 2 using included display remote control and/or onscreen menu.

Network & Power
SMART interactive flat panel displays are LAN or WIFI capable. Should client provide technician with ethernet cable & active jack nearby projector, this connection can be made upon installation. If not, client can make this connection following installation services. This allows access to a variety of LAN capable features.
System will be tested using extension cord at time of install of display. Client will install power at the display location following installation.
**System requires power for display, receiver X 2 = Totaling (3) power outlets.

Warranty
SMART interactive displays, when purchased through CCS Presentation Systems, include a 3 year warranty including advanced replacement.
CCS provides warranty of installation for 1 year from date of completion, at no additional cost to the client.

Installation Timeline
Summer installation calendar gets booked far in advance of the current date of July 3, 2024. Therefore, it is most likely not possible to complete this work as requested, no later than 9/3/24. Having said that, every effort can be made to do so, including potential Saturday work.
Installation could be guaranteed to be performed no later than 9/30/24 comfortably and during standard business hours.

Advanced Presentation Systems, Inc.
dba CCS Presentation Systems
132 Northeastern Blvd.
Nashua, NH 03062

1.1 SOURCES & CONNECTIVITY

QTY	DESCRIPTION	NOTES	PRICE	PRICE EXT
18	COVID EHB-250-W Covid HDBT Set, HDMI 4K60, USB2.0, Aud, Tx-WP+ Rx-Box		$370.00	$6,660.00
18	COVID EHB-220-W Covid HDBaseT Set, HDMI 4K, 18G, THBD-210 + RBH-220		$285.00	$5,130.00
36	COVID P-C6AF-RJ-BLK-35 Covid Cat 6a Shielded, Black Jacket, Plenum, 35ft		$95.00	$3,420.00
36	COVID C6AF-RJ-MF-PT Shielded Cat6a RJ45, Male to Female, Pigtail		$10.00	$360.00
		1.1 SOURCES & CONNECTIVITY TOTAL		$15,570.00

1.3 DISPLAY SYSTEM

QTY	DESCRIPTION	NOTES	PRICE	PRICE EXT
18	SMART Technologies GX065-V3 SMART Board GX065-V3 interactive display, no embedded OS, Including flush wall mount		$1,398.00	$25,164.00
		1.3 DISPLAY SYSTEM TOTAL		$25,164.00

1.4 AUDIO SYSTEM

QTY	DESCRIPTION	NOTES	PRICE	PRICE EXT
36	NOTES - Audio is passed to PJ through HDMI Connection		$0.00	$0.00
18	COVID VP-CSP1425-50 Covid (2) RCA to 3.5MM Stereo Cable, 50ft	Audio output from PJ to TBD Speaker/Audio Distribution	$19.00	$342.00
		1.4 AUDIO SYSTEM TOTAL		$342.00

1.8 CABLES & SUPPLIES

QTY	DESCRIPTION	NOTES	PRICE	PRICE EXT
36	Owner Furnished OFE HDMI Cable(s) from Laptop Device to Wall Plate Interface		$0.00	$0.00
36	COVID EC-HD31-06 Covid HDMI Cable, 8K, 48G, 6ft	RX to Display X 2	$15.00	$540.00
18	COVID USB-AB-06 Covid USB 2.0 Cable, A Male to B Male, 6ft	RX to Display X 1	$8.00	$144.00
18	CCS Materials Installation Materials		$60.00	$1,080.00

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QTY	DESCRIPTION	NOTES	PRICE	PRICE EXT
	1.8 CABLES & SUPPLIES TOTAL			$1,764.00
	CLASSROOMS (18) TOTAL			**$42,840.00**

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OPTION - SATURDAY INSTALLATION

SCOPE

Should need by date remain 9/3/24, Saturday installation may be offered at this differential.

2.0 CCS LABOR & SERVICES

QTY	DESCRIPTION	NOTES	PRICE	PRICE EXT
1	NOTES - This allows for shift-differential of weekend work.		$0.00	$0.00

2.0 CCS LABOR & SERVICES TOTAL	$0.00

SUMMARY

EQUIPMENT TOTAL	$0.00
LABOR	$4,600.00

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Nashua, NH 03062

OPTION - UPGRADE TO 75" DIAGONAL

SCOPE

This increases the screen size from the quoted 65" Diagonal to the 75" Diagonal.

1.3 DISPLAY SYSTEM

QTY	DESCRIPTION	NOTES	PRICE	PRICE EXT
-18	SMART Technologies GX065-V3 SMART Board GX065-V3 interactive display, no embedded OS, Including flush wall mount		$1,398.00	$-25,164.00
18	SMART Technologies GX075-V3 SMART Board GX075-V3 interactive display, no embedded OS, Including flush wall mount		$1,598.00	$28,764.00

1.3 DISPLAY SYSTEM TOTAL	$3,600.00

SUMMARY

EQUIPMENT TOTAL	$3,600.00
LABOR	$0.00

Advanced Presentation Systems, Inc.
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Nashua, NH 03062

OPTION - OVER-THE-WHITEBOARD MOUNT

SCOPE

This includes the mount that secures to wall above & below existing whiteboard surface, allowing for mounting over pen tray - up to 6" from wall, without the need to puncture and damage the whiteboard surface.

1.9 SHIPPING / DELIVERY

QTY	DESCRIPTION	NOTES	PRICE	PRICE EXT
1	CCS New England shipping		$500.00	$500.00

1.9 SHIPPING / DELIVERY TOTAL	$500.00

DISPLAY

QTY	DESCRIPTION	NOTES	PRICE	PRICE EXT
18	Chief OB1U Chief Over-the-Whiteboard Interactive Display Mount		$298.00	$5,364.00

DISPLAY TOTAL	$5,364.00

SUMMARY

EQUIPMENT TOTAL	$5,864.00
LABOR	$0.00

Advanced Presentation Systems, Inc.
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Nashua, NH 03062

ACCEPTANCE

FINANCIAL

PAYMENT SCHEDULE
Net 30

EQUIPMENT TOTAL	$42,840.00
ENGINEERING	$508.00
INSTALLATION	$10,350.00
MANAGEMENT	$1,000.00
PROGRAMMING	$0.00
SHIPPING	$2,800.00
PROJECT TOTAL	$57,498.00

OPTIONS Not included in the project total. Initial to the left to add the option to your project.

_____	OPTION - SATURDAY INSTALLATION	+$4,600.00
_____	OPTION - UPGRADE TO 75" DIAGONAL	+$3,600.00
_____	OPTION - OVER-THE-WHITEBOARD MOUNT	+$5,864.00

TERMS

I accept this proposal and hereby authorize CCS New England at 132 Northeastern Blvd Nashua, NH 03062 to proceed with the purchase of the included equipment for the facilities of SAU # 106 - Timberlane Regional School District constructing at 30 Greenough Road Plaistow, NH 03865 as described in the totality of this document. In keeping with the Terms of Payment listed above. This proposal is valid only if accepted in writing by SAU # 106 - Timberlane Regional School District within seven days of the Proposal / Quote Date and the deposit (if required by the terms) is received on or by the Acceptance Date. Price quotes contained herein shall remain valid for a period of no more than 7 days from the Acceptance Date, after which pricing may be subject to increases due to fluctuations in tariffs assessed to CCS on products imported from abroad. All pricing is subject to change after 7 days from the date of this proposal. Customer understands, acknowledges and assumes full responsibility for any such price increase due to fluctuations in tariff charges incurred after 30 days from the Acceptance Date. Unless otherwise specified, all labor rates are based on non-prevailing wage. Payments made by credit card will be subject to a 4.0% convenience fee. Any custom orders are final sale and are non-cancellable or returnable.

WARRANTY
CCS warrants the system installation to be free of defects in workmanship and fit for the intended purpose for a period of 1-year parts and labor. This warranty does not cover equipment or system abuse, misuse including but not limited to:

- Operating outside of environmental, electrical, temperature or humidity specifications
- System alterations, not approved, nor performed by CCS or by a service facility other than those authorized by the manufacturer.
- Customer alterations, changes to and or modifications to system equipment. Restoration of system to original state will be billed on a time and materials basis.

After one-year parts, any future service requirements will be billed on a time and materials basis unless a CCS Service Contract is in place. All new equipment, provided by CCS, includes the manufacturer's warranty. CCS warrants that all AV equipment will be installed in accordance with the manufacturer's recommended environmental and electrical operating conditions and requirements. CCS systems are under warranty against defects in workmanship for a period of 1-year parts and 90 days labor from the date of system acceptance or substantial completion. Owner furnished equipment and products not purchased from CCS are not covered under warranty.

EXCLUSION
CCS Service Level Agreements and Warranties do not cover equipment or system modifications, abuse, misuse including but not limited to:

- Operating outside of environmental, electrical, temperature or humidity specifications
- System alterations, not approved, nor performed by CCS or by a service facility other than those authorized by the manufacturer.
- Customer alterations, changes to and or modifications to system equipment. Restoration of system to original state will be billed on a time and materials basis.

GENERAL
All audio and video cabling, adapters and connectivity provided by CCS are intended to meet the standards of each appropriate connection. CCS is not responsible for customer provided source devices and/or adapters that do not meet the standard requirements of the connection. Customer provided adapters or cabling should be approved by the manufacturer. System issues caused by unapproved cabling or adapters may, at the discretion of CCS, result in additional charges for time and materials. This system is not designed to exceed the native resolution of the display. CCS shall not be responsible for any millwork, coring, painting or other finish work associated with the installation.

OWNER FURNISHED EQUIPMENT
All existing equipment and cabling that is being re-used is assumed to be in working order. If any equipment needs to be repaired or replaced, a new quote can be provided with appropriate pricing.

POWER REQUIREMENTS
Customer will be responsible for providing a suitable source of electrical power for all equipment specified requiring a power supply.

ROOM AVAILABILITY
Quotation assumes the room will be available without interruption during normal working hours 7am to 5pm on the days for which the installation is scheduled. Any significant delays resulting from lack of access to the room or site readiness shall be billable at prevailing rates.

FINISH WORK
CCS shall not be responsible for any millwork, coring, patching, painting or other finish work associated with the installation.

NETWORK
Customer will provide any network connectivity to any devices requiring a LAN connection.

CONTROL and or DIGITAL SIGNAL PROCESSOR (DSP) CODE
CCS is not responsible for acquiring existing system Control and or DSP source code. If the current code is not available, cannot be recovered from the system or a previous AV Integrator, the source code will need to be rebuilt at the customer's expense. This process will delay the project schedule. CCS may assist the customer in their attempt to recover the code at our standard hourly labor rate.

INSTALLATION CANCELLATION / CREW CALL OFF / RESCHEDULE FEE

- Once an Install date has been set, and the customer has been notified, if the customer cancels or reschedules less than 24 hours prior to said install date, a cancellation/rescheduling crew fee of the crews' loss time may be charged for each occurrence.
- If onsite and the crews are asked to leave due to customer reasons, a crew fee of the crews' loss time and trip charge may be charged for each occurrence.

ACCEPTANCE OF TERMS
The signature of the client and/or upon issuance of a purchase order to CCS Presentation Systems constitutes of acceptance of the terms on this propo

Advanced Presentation Systems, Inc.
dba CCS Presentation Systems
132 Northeastern Blvd.
Nashua, NH 03062

ACCEPTANCE

SAU # 106 - TIMBERLANE REGIONAL SCHOOL DISTRICT

SIGNED | DATE

PRINT NAME | TITLE

CCS NEW ENGLAND

SIGNED | DATE

PRINT NAME | TITLE

REFERENCES

REFERENCE #1 - Keene Public Schools, SAU # 29

- Bob Milliken
  - Information Technology Manager
  - 603-352-0640 ext. 3370
  - rmilliken@sau29.org

REFERENCE #2 - Nashua Public Schools, SAU # 42

- Susan Wilborg
  - Technology Office Manager
  - 603-966-1025
  - wilborgs@nashua.edu

REFERENCE #3 - North Hampton School, SAU # 21

- Rob Welsh
  - System Administrator
  - 603-964-5501
  - rwelsh@sau21.org

REFERENCE HISTORY

The above schools represent clients who CCS has supported for a number of years in classroom AV deployments, included but not limited to ultra-short throw projectors & interactive flat panel displays. These designs have been provided for as few as 1 room at a time, or as many as 25+ in larger deployments. This work has been provided both during the school year as well as over summer breaks & vacations. CCS has provided warranty service work as well as paid service calls to support these spaces. Personalized training has been provided by CCS in all of these settings as well.

TECHNICAL SPECIFICATION
EHB-250-W





Back View



Back View

Introduction

This HDBaseT transmitter extends HDMI over a single CAT5e/6/6A cable transmitting **18Gbps 4K2K@50/60Hz (4:4:4)** up to 132ft/40m and 4K2K@50/60Hz (4:2:0) and 4K30Hz (4:4:4), or 1080P up to 230ft/70m. This product offers support for one independent analog audio, one way RS232 signal pass-through with HDMI and USB unidirectional signal transmission. This powerful product combo is perfect for classrooms and meeting room applications.

Features

- HDMI 1.4b, HDCP 2.2 / HDCP 1.4
- Resolutions up to 2160p@60Hz (4K-18G)
- HDBaseT over a single CAT 6/6A cable up to 230ft/70m distance at 1080p or 132/40m distance at 4K60
- One HDMI input, 1 Gang US Decora Wall Plate
- Supports USB 2.0
- Supports HDR, CEC pass-through

Part Number:	EHB-250-W
Revision Number:	1
Date:	01-15-2021
Page Number:	1 of 2

HDBaseT 4K HDMI Set with USB3.0 and Audio

1723 W. 4th Street Tempe Arizona 85281
P: 800.638.6104 | **F**: 480.966.6728 | **E**: sales@covid.com | www.covid.com

Disclaimer: Conditions of use may vary. Information is subject to change without notice.

TECHNICAL SPECIFICATION

EHB-250-W

Technical	
HDMI Compliance	HDMI 2.0
HDCP Compliance	HDCP 2.2
Video Bandwidth	18Gbps
Video Resolutions	4K2K@50/60Hz 4:4:4, 4K2K@30Hz 4:4:4 1080P@120Hz, and 1080P 3D@60Hz
Color Space	RGB, YCbCr 4:4:4, YCbCr 4:2:2
Color Depth	8-bit, 10-bit, 12-bit
HDMI Audio Formats	LPCM, Dolby Digital/Plus/EX, Dolby True HD, DTS, DTS-EX,DTS-96/24, DTS High Res, DTS-HD Master Audio, DSD
Analog Audio Formats	LPCM 2CH, LPCM 5.1, Dolby Digital 2/5.1CH, DTS 2/5.1CH
ESD Protection	Human body model - +/- 8kV (air-gap discharge) & +/-4kV (contact discharge)

Connections		
Transmitter	**Inputs:** 1x HDMI Type A [19-pin female] 1x AUDIO IN [3.5mm earphone] 1x USB [USB-B]	1x RS-232 [3-pin phoenix] 1x DC 24V/GND [2-pin phoenix] **Output:** 1x HDBaseT OUT [RJ45]
Receiver	**Inputs:** 1x HDBaseT IN [RJ45] 1x DC 24V [locking power]	**Outputs:** 1x HDMI Type A [19-pin female] 1x AUDIO OUT [3.5mm earphone] 1x RS-232 [3-pin phoenix] 2x USB [USB-A]

Mechanical	
Housing	Metal Enclosure
Color	TX: White-Front Panel, Black-Rear Case, RX: Black
Dimensions	TX: 103.5mm [W] x 46mm [D] x 30mm [H] RX: 140mm [W] x 75mm [D] x 23mm [H]
Weight	TX: 163g, RX: 200g
Power Supply	Input: AC100 - 240V 50/60Hz, Output: DC 24V/1A (US/EU standards, CE/FCC/UL certified)
Power Consumption	9W (Max)
Operation Temperature	32 - 104 °F / 0 - 40 °C
Storage Temperature	-4 - 140°F / -20 - 60°C
Relative Humidity	20 - 90% RH (no condensation)

HDBaseT 4K HDMI Set with USB3.0 and Audio

Part Number:	EHB-250-W
Revision Number:	1
Date:	01-15-2021
Page Number:	2 of 2

1723 W. 4th Street Tempe Arizona 85281
P: 800.638.6104 | **F**: 480.966.6728 | **E**: sales@covid.com | www.covid.com

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HDBaseT Transmitter/Receiver with Audio De-Embedding Set

Extract audio from extended HDMI signal up to 230ft (70m)

Why Use This Product?

Distance: Extend 4K@30Hz signals up to 230 ft.

Extract Audio: Extract audio up to 7.1 channels of high-definition audio pass-through.

Compact Design: This product is compact, lightweight and can easily be hidden out of sight after installation.

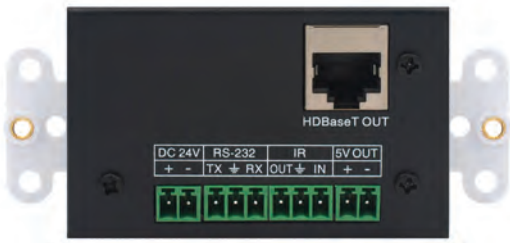


Transmitter



Receiver





Rear View

Covid Part Number

EHB-220

Specifications

- Supports HDMI up to 4K@30Hz
- Audio up to 7.1 channels of High Definition audio pass through (LPCM, Dolby TrueHD, and DTS-HD Master Audio).
- Extract audio supports LPCM 2CH
- POC (Power Over Cable) functionality is supported, either TX or RX is powered by a 24V@1A power

YOU BRING THE LESSONS, WE BRING THE INTERACTIVITY



65” | 75” | 86”

Key features:

- 4K Ultra HD, LED 50,000 hrs
- Multi-touch capabilities
  - 40 on Windows
  - 20 on Mac
  - 10 on Chrome OS
- Ambient light sensor
- Faster, louder, clearer:
  - Zero-bonded glass
  - 2x 20W speakers
  - 15W USB-C
  - 8GB RAM, 64GB storage
- ENERGY STAR certification and Ecodesign compliance
- Backed by SMART warranty

The best inking experience meets reliability

The SMART Board GX Zero is the easy and affordable way for schools to transform laptop lessons into interactive learning journeys for the whole class.

Minimum fuss, maximum peace of mind

Engineered to meet the demands of the modern classroom and backed by SMART quality, this display is built to offer an intuitive offer an intuitive user experience and easy maintenance.

A true multi-user experience

The SMART Board GX Zero adds multi-user interactivity to Windows, MacOS, ChromeOS without any additional updates, user training, or troubleshooting needed.

Backed by SMART warranty

With the GX series’ SMART Warranty, coverage starts from the minute the display is shipped, so you can focus on what matters most and leave the rest to us.

#WeAreSMART
#ConnectionsThatMatter

smarttech.com

SMART

LEARNING SOFTWARE TEACHERS LOVE

SMART Notebook

Developed through decades of education expertise, SMART Notebook offers teachers an easy way to build lessons they can deliver on their interactive displays to encourage active learning. SMART Notebook enables hands-on learning in a digital environment no matter what you're teaching, increasing student engagement and knowledge retention.

- Packed with interactive teaching tools for any grade and subject level—math, sciences, humanities and more
- Tools to help focus student attention like spotlight, screen shade and Magic Pen with disappearing ink
- Simple and intuitive design for Mac and Windows
- Seamless integration with SMART Ink to extend your teaching tools anywhere you need them
- Thousands of free, ready-made and searchable lesson resources on SMART Exchange



SMART Ink

Superior digital ink that behaves how you expect—and doesn't interfere with your teaching. Only SMART Ink desktop software lets you write and navigate at the same time without frustrating overlays, with ink that stays in where you put it until you come back to it. It really is as easy as putting pen to paper.

- No overlays—write and navigate at the same time
- Intelligent activation—just pick up a pen and write
- Write, move, resize, and use ink-to-text in any application
- Save your work with multiple capture options

Technology designed for the long haul

SMART Quality
Our Accelerated Life Testing minimizes product failures, cutting e-waste and CO2 emissions from unnecessary replacements.

Warranty
Your display is protected from the get-go, with perks like advanced replacement, 2-way shipping, and on-site service for eligible users.*

Training
Empower educators with onboarding support and access to training and professional learning—so they can focus on what matters most.

Sustainability
We use minimal materials while packaging and optimize it to fit 30% more products in containers, slashing carbon emissions.

SMART

Authorized reseller:

CCS
Your Audio Video Experts

Find out how SMART solutions can support your classrooms?

Book a demo or talk to your SMART representative

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Over-the-Whiteboard Interactive Display Mount

OB1U | OB1 Series

CHIEF

Typically ships in
1 Day(s) (03/25/2021)





Capabilities Statement

About CCS:

CCS New England is an audio visual integrator that covers the corporate, government and education markets. It has been in business since 1998 and covers the New England states as well as parts of New York. Through its affiliate offices, it has coverage in over 30 states. With 350 employees nationwide in the departments of Operations, Finance, Administration, Customer Service, Sales, System Design/ Engineering, Project Management, Installation/Integration, Service, Marketing and Training, CCS has you covered from start to finish.

Services & Core Competencies:

Audio Visual Product Sales, System Design/Engineering, Project Management, Integration & Installation, Training, On-site Demonstrations, Authorized Service & Repair, CTS Certified Technical & Sales Staff, Technical Support and Service

Audio and Video Solutions:

Audio Systems, AV Furniture & Racks, Collaboration Solutions, Conferencing Systems - Audio & Video, Digital Signage, Digital White Boards, Document Cameras, Interactive Solutions, LED/LCD Flat Panel Displays, Microphone & Voice Systems, Projectors, Projection Screens, PTZ Cameras, Room Control & Automation Systems, Video Walls

Vendor Partnerships

Over the past 26 years, CCS has developed strong partnerships with over 100 premier manufacturers. These partnerships provide our customers with competitive pricing as well as priority technical support, service and customized offerings. Examples of our partner lines include AMX, Bose, Christie, Clear One, ClearTouch, Crestron, Danley Sound Labs, Epson, Extron, Crestron, Hitachi/Maxell, JBL, Legrand, Lifesize, NEC, Panasonic, Samsung, Shure, SMART Technologies and Sony, to name a few.

Past Performance:

Boston Public Schools, Cambridge Public Schools, Harvard Public Schools, Hopkinton School District, Ipswich Public Schools, Leominster Public Schools, Lexington Public Schools, Londonderry, Lowell Catholic, Lynnfield Public Schools, Manchester School District, North Andover Public Schools, North Reading Public Schools, Pelham School District, Plymouth Public Schools, Reading Public Schools, Saugus Public Schools, South Shore Charter Public Schools, St. Mark's School, Stoughton Public Schools, Tantasqua Regional School District, Tenacre Country Day School, Tewksbury Public Schools, Watertown Public Schools, Wellesley Public Schools, Windham School District

Current Contracts Held:

- Massachusetts State Audio Visual Contract OFF50
- Massachusetts Higher Education Consortium Multimedia Contract MC15-B11
- State of Rhode Island Audiovisual Equipment and Services Contract MPA 416 (CR-69)
- NY State OGS AV Contract / NY State OGS Furniture Contract

Differentiators:

- Top Tier Manufacturers
- On-staff Engineers, Project Managers and Installation Technicians
- Nationwide – 20+ CCS offices & coverage in over 30 states
- Custom Maintenance Agreements
- Extended Manufacturer Warranties
- Turn Key Solutions
- Consultative Sales
- Remote troubleshooting through NOC Center (optional)
- On Site Training
- Professional Development courses offered

Company Certifications:

- APEx Certified (AV Industry Certification from AVIXA), Massachusetts: SDO Certified WBE/MBE/DBE & DCAMM - DBE, New Hampshire: DBE, Rhode Island-WBE/MBE, New York-WBE/MBE, 8(m) EDWOSB/WOSB, Woman/Minority Owned

CCS Presentation Systems
Your Audio Video Experts
Covering the New England states

T: 978-256-2001 / **F:** 978-256-2002
E: ccs_ma@ccsprojects.com
W: https://ccsnewengland.com

K-12 Customers



Having completed thousands of classroom installations over the past few years, CCS is truly a leading provider of audio visual equipment for the K-12 space. We have been providing and installing interactive flat panels, interactive whiteboards and projectors, projection screens, classroom amplification systems, video conferencing systems, classroom response systems, document cameras and LED/LCD displays for the K-12 market for over 26 years.



CCS Presentation Systems partners with New England K-12 schools and districts to ensure that classrooms are equipped with state-of-the-art instructional technology. Teachers are trained to not only use the technology but effectively integrate it into their curriculum. When you work with CCS, your teachers will get the technical support and service they need, when they need it. Our goal is to help New England schools provide their students with the most advanced audio/visual technologies at a reasonable cost.



Representative projects include:

- Barnstable Public Schools
- Bedford, MA School District
- Belmont Public Schools
- Berlin-Boylston Public Schools
- Boston Public Schools
- Cambridge Public Schools
- Chestnut Hill School
- Claremont School District
- Dana Hall School
- Dracut Public Schools
- Dunbarton School District
- Falmouth Public Schools
- Framington Public Schools
- Fremont School District
- Hampton School District
- Harvard Public Schools
- Hudson Public Schools
- Ipswich Public Schools
- Kearsarge Regional School District
- Lawrence Academy at Groton
- Lynn Public Schools
- Lynnfield Public Schools
- Manchester School District
- Methuen Public Schools
- Middleborough School District
- Nashoba Regional School District
- North Andover Public Schools
- Northwood Public Schools
- Plymouth Public Schools
- Reading Public Schools
- Saugus Public Schools
- Scituate Public Schools
- Shrewsbury Public Schools
- Stoughton Public Schools
- Sutton Public Schools
- Watertown Public Schools



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T: 978-256-2001 / **F:** 978-256-2002
E: ccs_ma@ccsprojects.com
W: https://ccsnewengland.com

Organizational Chart

OF EMPLOYEES: 67

Owner/Officer

Cheryl Gamst - President & Owner

Operations Support

Janice Flynn - Financial Operations

Amy Saucier - HR / Payroll Manager

Maggie Titus - Inside Sales & Collections

Debi Borromeo, MBA - Marketing & Office Mgr

Office Management

Stephanie Scruton - Purchaser

Maureen Aherne - Expeditor/Warehouse Asst.

Dominique Perrin - Administrative Assistant

Ron White - Warehouse Manager

Warehouse

Corey Chambers - Warehouse Lead

Joseph Henry - Warehouse Delivery Driver

Owner/Officer

Chris Gamst - Vice President & Owner

Jim Salvatore - Sales Manager

Sales

Bob Mathews, MSA - Account Executive

Chris Gagnon - Account Executive

Christian Gamst - Account Executive

Lindsey Baker - Account Executive

Matt Fionda - Account Executive

Reggi Baika - Account Executive

Robin Hall - Account Executive

Sarah Seckla, CTS - Account Executive

Jenn Anderson - Sales Support Administrator

CCS

Your Audio Video Experts

Brandon Meyers, CTS, MTA - Technical Operations Manager

Engineering

Chris Roma , CTS-D, CTS-I - Design Engineer

Gerry Pitre, CTS-D, CTS-I - Design Engineer

Glenn Evans, CTS, MTA, MSA - Design Engineer

Matt Ashland, CTS - Design Engineer

Seamus Miller - Design Engineer

Kunal Shinde - Design Engineer

Lorena Acosta - Drafter

Project Management

Craig Difillipo, CTS – Project Manager

Eric LeClerc – Project Manager

Greg Lochhead, CTS-I – Project Manager

Matt Madden – Project Manager

Tom Ward, CTS – Project Manager

Wes Lochhead, CTS-I – Project Manager

Stephanie Falconi-Brown - APM

Peter Barbieri - Installation Manager

Installation

Jeremiah A. DeGrenier, CTS – Site Manager

Paul Pitre, CTS – Sr. AV Technician III

Alex Staples – AV Technician III

Jeremiah C. DeGrenier – AV Technician III

Justin Betke, CTS - AV Technician III

Michael Papulis - AV Technician III

Michael Robinson - AV Technician III

Mitchell DeGrenier – AV Technician III

Jonathan Herlihy – AV Technician II

Jordan Henderson – AV Technician II

Stephen Hudon – AV Technician II

Wayne Freitas – AV Technician II

Wilfredo Pacheco - AV Technician II

Joseph Bourgeois - AV Technician II

Shane Bourgeois, CTS-D, MTA - Technical Services Manager

QA & Rack Fabrication

Andrew Puccilli - QA Engineer

Nate Breen - Rack Fabrication

Ryan Gamst - Rack Fabrication

Managed Services

Sean McAdam - Service Coordinator

Chris Mariano - Field Service Engineer

Ryan Curtin - Field Service Technician

Programming

Mike Miller, MCP - Snr Control Systems Prgrmr

Jason Herb – Control Systems Programmer

Ryan Blajda, CTS, MCP - Cntrl Systems Prgrmr

Brad Parmenter, CTS-I - Control Systems Prgrmr

Field Engineering

Christian Maldonado, CTS - Field Engineer

David Coccia - Field Engineer

Mike McKenzie - Field Engineer

Matt Pitre, CTS – Field Engineer

Training Certifications



At CCS, we believe that being professionally certified is crucial to a high-quality audio visual system integration. Our expert AV team has completed a wide variety of certification programs to ensure that the engineering, design, programming, installation and training is done right every time.

Atlona - Authorized Dealer
Atlona - Hands on Velocity Certification
Atlona AV over IP Technical Training
Atlona Certified Technologist
Atlona OmniStream Setup & Configuration
Atlona Technology Specialist
Atlona Velocity Control Certification
Audio Enhancement - EPIC Hardware & Installation
Autodesk - AutoCAD Advanced Certificate
Autodesk - AutoCAD Essentials
Autodesk - AutoCAD Productivity
AVIXA A Systems Approach to Rack Building
AVIXA ‘‘The Only Unbiased Explanation of AV over IP”
AVIXA Audinate Getting Started with Dante
AVIXA Audinate Introduction to IP Networking for AV
AVIXA Audinate Principles of Digital Audio
AVIXA Audio 1: Essentials
AVIXA Audio 2: CTS Prep
AVIXA Audio Troubleshooting
AVIXA AV and IT Collaboration
AVIXA AV Design 1: Environment Online
AVIXA AV Infrastructure Essentials
AVIXA AV Math Online
AVIXA AV Technologist
AVIXA AVoIP Sandbox
AVIXA BrightSign BSA-101
AVIXA BrightSign BSA-102
AVIXA Cable Termination
AVIXA Choosing AVoIP Technology
AVIXA Chroma Subsampling
AVIXA Creating AV Solutions
AVIXA CTS Prep Online
AVIXA HDMI Versions
AVIXA 'HOW TO Esports - Part 1'
AVIXA Implementing AV Solutions
AVIXA Introduction to Installation Online
AVIXA IP Address Planning
AVIXA Mounting Equipment
AVIXA Networking 1 Essentials
AVIXA Networking Technology Online
AVIXA Optimizing Displayed Image Size Game
AVIXA PoE Budgeting
AVIXA Project Management for AV Online
AVIXA Servicing AV Solutions
AVIXA USB-C for HD Video Transport
AVIXA Video 1: Essentials
AVIXA Video 2: CTS Prep
Barco 800 Series Component Level
Barco ClickShare Conference - Part 1
Barco ClickShare Conference - Part 2
Biamp Audia Training
Biamp TesiraFORTÉ Certificate
Biamp's Network Design for A/V Training Course
Biamp's Parlé Microphone Optimization Training
Carousel Industries - Fall Protection Certification
Chief Certified Partner
Clarity Matrix G3 LCD Video Wall System Certified Installer
Clearone Pro Conferencing Products Technical Specialist
Creston CTI-FUSION-P
Crestron Adv System Builder
Crestron Certified Audio Technician
Crestron Certified Programmer
Crestron Commercial Design and Applications
Crestron Commercial System Design
Crestron Configuration of Crestron Systems
Crestron CTI Tech Training
Crestron CTI-CCT Crestron Core Certificate
Crestron CTI-CFC Fundamentals Commercial
Crestron CTI-CSD (Commercial System Design)
Crestron CTI-P101
Crestron CTI-P201 Core System Programming
Crestron CTI-P301 Advanced System Programming
Crestron CTI-SG
Crestron CTT-001 DM Engineering Training
Crestron D-4K-000-110304-2753
Crestron DigitalMedia Networking Certification (DM-NVX-N)
Crestron DM NVX Design and Application (DM-NVX)
Crestron DMC-D
Crestron DMC-D 4K
Crestron DMC-E
Crestron DMC-E 4K
Crestron DMC-S
Crestron DMC-T 4K
Crestron DM-NVX-N

Crestron E-4K-105-12030201762
Crestron Essentials of Programming
Crestron Fusion Installation and Configuration
Crestron How to Integrate & Maintain Crestron Systems
Crestron Masters Conference - 2018
Crestron Masters Sales Associate - Commercial
Crestron Masters Technology Architect
Crestron Masters Training - 2017
Crestron NVXN-366-190226-1260
Crestron Programming for Certification
Crestron Residential Lighting Control and Programming
Crestron S-366-161101-1283
Crestron T-4K-105-110304-2753
Crestron Updated Programming and Commissioning Tools
CTS
CTS-D
CTS-I
Dante Level 1
Dante Level 2
Dante Level 3
Electrohome: Technical Training
Epson Large Venue Projectors Sales Course
Epson Laser Pro L Series Sales Course
Evertz MMA-10G Certification
Extron 4K Fiber Optic System Solutions
Extron Audio Principles
Extron Authorized Programmer
Extron AV Associate
Extron AV Streaming Design Guide
Extron AV Streaming Technologies
Extron Certified AV Associate
Extron Certified MediaLink Systems Specialist
Extron Certified Pro DSP Specialist
Extron Certified XTP Systems Engineer
Extron Certified XTP Systems Technician
Extron Connectivity Principles
Extron Control Associate
Extron Control Principles
Extron Control Professional
Extron Control Specialist
Extron Digital Video Interfacing
Extron DTP-XTP Twisted Pair Systems
Extron ECP Instructor-led Course
Extron ECS Online
Extron EDID and HDCP Principles
Extron Fiber Optic Principles
Extron MediaLink Plus Controller Config. Principles
Extron Networking Principles
Extron ProDSP Principles
Extron School of AV Technologies for System Designers
Extron School of Emerging Technologies
Extron School of Emerging Technologies 4k
Extron Signal Processing and Distribution Principles
Extron Control System Strategies
Extron Streaming Principles
Extron Systems for Sound Reinforcement and Audio
Extron USB Principles
Extron Video Principles
Extron When a Network is No Longer Just a Network
Extron Wireless Principles
Extron XTP Systems Design Engineer
Extron XTP-E Online Course
Harman Audio Essentials
Harman Cabling Essentials
Harman Certified Control Associate I Commissioning
Harman Control Essentials
Harman Networking Essentials
Harman PC Essentials
Harman Video Essentials
Harvard University - COVID-19 Safety Awareness Training (EHS)
HILTI Qualified Operator - Powder Actuated Tools
Infocomm Academy: AV Design Principles: Environment
Infocomm Academy: AVIT211
Infocomm Academy: DES312, VA USA
Infocomm Academy: Design Online
Infocomm Academy: IUPC09 - Networking Technology
Infocomm Audio-Video and Control System Networking
Infocomm AV Best Practices
Infocomm AV Math
Infocomm Cable Handling
Infocomm Cable Termination
Infocomm CTS AV Installation
Infocomm CTS Client Needs
Infocomm CTS Viewing Parameters
Infocomm Essentials of AV Technology
Infocomm Installation 1: System Fabrication
Infocomm Installation 2: Setup and Verification
Infocomm Mounting
Infocomm Quick Start to the AV Industry
KBZ: Intro to Visual Communications and System Components
Legrand - AV Solutions for Delivering Distance Learning Essentials
Legrand - AV Solutions for Delivering Virtual Healthcare Essentials
Legrand - C Into the Future! The Power of USB Type-C
Legrand - Deploying USB, HDMI & DisplayPort in AV System Design
Legrand - Digital AV Connectivity Formats & Payloads
Legrand - Everything You Always Wanted to Know About USB
Legrand - M.A. Products AVIT - Security
Legrand - Middle Atlantic Products Emerging Technologies
Martin Logan Department of Training: Design Level II
MediaMatrix Level 1

Mersive Conference Deployment Certificate
Mersive Solstice Active Learning Deployment Certificate
Mersive Solstice Deployment Certificate
ND102: Fundamentals of Networked AV
NEC: XG751-XG1101-XG1351
Netgear Academy - Netgear AVoIP Switch
Netgear Business - Network Fundamentals for AV over IP
Networked AV Design Essentials (ND101)
NT232: SVSI Technician I Networked AV Commissioning
OSH Guidance on Viral Exposure for All Industries
OSHA 10
OSHA 30
PAL (Powered Access Licensed-Registration)
Peerless: Installation Safety Training Program
Poly UC Theory Fundamentals Exam (UCTFND-EX)
Poly Video Fundamentals (VIDFND)
Poly Video Fundamentals (VIDFND-EX)
Poly - MSVEOTEX
Poly - RPPCLEX102
Poly - RPECLEX202
Poly - CFSSOS101
Poly - RPECLOT201
Poly - FSIT201
Poly - RPLCOT203
Poly - PLYOS102
Poly - RPCLOT202
Poly - MVOPEOS100
Poly - MSVEOT101
Poly - MVOPEOT200
Poly - RPPCLOS101
Poly - RPCOS100
Poly - RPCOT200
QSC Q-SYS Control 101
QSC Q-SYS Control 201
QSC Q-SYS Level 1
QSC Q-SYS Level 2
QSC Q-SYS Reflect Enterprise Manager Tech. Training
QSC Q-SYS Video 101 Training
QSC Quantum Level 1 Training
Renkus-Heinz: Iconyx Certified Designer
Residential System Design
Revolabs - Advanced Product Configuration
RI Telecom (TST) License
Safety Services Company - Scissor Lift Certification
Sennheiser: Sound Academy RF Wireless
Shure Advanced Wireless Microphone Training
Shure Audio Basics for Meetings and Conferences
Shure Best Practices for Merging AV and IT Systems
Shure Conference Room Design Basics
Shure Integrated Systems Certification Level 1
Shure Integrated Systems Certification Level 2
Shure Integrated Systems Portfolio Overview
Shure IntelliMix P300 - Technical Enablement Training
Shure Master Class Wireless Best Practices & Techniques
Shure Microflex Advance
Shure Networking for AV Professionals - Part 1
Shure Networking for AV Professionals - Part 2
Shure Selecting the Right Integrated Sys. for the Right Application
Shure Voice Lift Systems Design
Shure Wireless Basics
SMART Education Consultant
SMART Elite Software Professional
SMART Factory Trained Installer for Business
SMART Installer Training
SMART Sales Professional for Business
SMART Sales Professional for Education
SMART Technical Professional for Business
SMART Technical Professional for Education
Solstice Training & Certification Program
Symetrix Certified Pro Composer Certification Training
Symetrix Pro SymNet Composer
Tandberg Certified Technical Associate
Tandberg Technical Certification
Tandberg: Codec C60 and C90 Workshop
Tandberg: MXP Technical Support
TesiraForte Certification
United Academy - Aerial Boomlift & Scissor Lift Operator Cert

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Company Awards

AVIXA APEX
AUDIOVISUAL PROVIDER OF EXCELLENCE

Inc. 5000
HONOR ROLL
FIVE-TIME HONOREE

PBN PROVIDENCE BUSINESS NEWS
FASTEST GROWING & innovative companies
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Your Audio Video Experts
Covering the New England states

T: 978-256-2001 / **F:** 978-256-2002
E: ccs_ma@ccsprojects.com
W: https://ccsnewengland.com



Proposal For: Timberlane Regional School District

TRSD 2024 CLASSROOM PROJECTORS

Prepared by:
Sarah Seckla, CTS
978-888-8240
SSeckla@CCSNewEngland.com

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NH School Administrative Unit 106 | Timberlane Regional School District
30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
Timberlane.net @TimberlaneRegional @TimberlaneRSD @TimberlaneRSD

REQUIRED - All equipment must be installed by 9/3/24 unless other arraignments have been made. Please be advised that TRSD is a Sourcewell client and requests your pricing through them if you participate in Sourcewell. Timberlane's Sourcewell Client ID is 174740.

Timberlane Regional School District

TRSD 2024 Classroom Projectors

Please itemize below being sure to separate equipment costs and installation costs.

Bid Worksheet

* you can attach a separate quote page in lieu of completing this table but please complete the fields under the table.

Quantity	Item Description	Unit Cost	Extended Costs
18	Sources & Connectivity	$ 780.00	$14,040.00
18	Projectors & Mounts	$ 153.84	$27,649.00
18	Audio Output	$ 19.00	$ 342.00
18	Cables & Supplies	$ 90.00	$ 1,620.00
1	Shipping & Delivery	$ 1,200.00	$ 1,200.00
1	Labor	$12,548.00	$ 12,548.00

****Formal and detail proposal included on pages following this Top Page - Including Options****

Total Cost: $ $ 57,399.00

Submitted by: Sarah Seckla, CTS Date: July 2, 2024

Company Name: Advanced Presentation Systems, d.b.a. CCS Presentation Systems

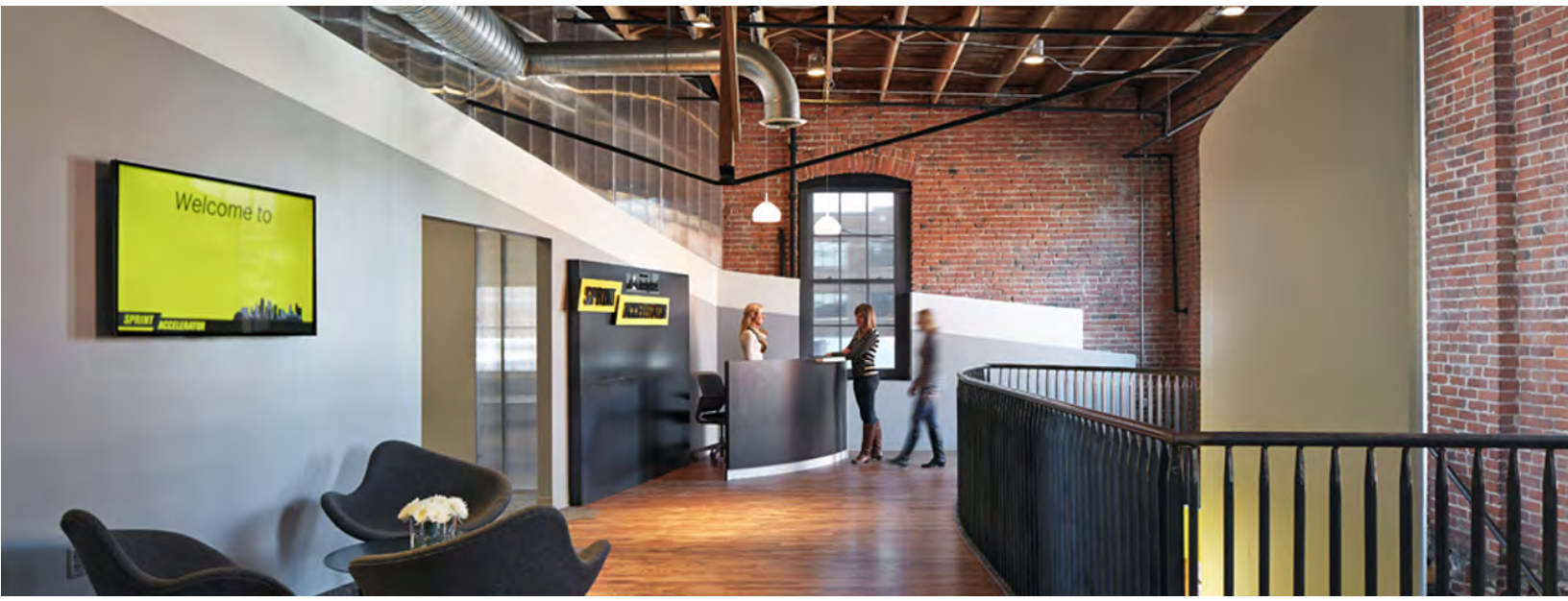
Street Address: 132 Northeastern Boulevard

City/Town: Nashua State: NH Zip Code: 03062

Telephone: 978-256-2001 Fax: 978-256-2002

Signature: Sarah Seckla, CTS

Your Audio Video Experts



Proposal To:

SAU # 106 - Timberlane Regional School District

30 Greenough Road, Plaistow, NH, 03865

TRSD 2024 Classroom Projectors

Prepared For:

Heather Greenfield

heather.greenfield@timberlane.net; 603-382-6119 x2226

CCS PRESENTATION SYSTEMS

978-256-2001 • ccsnewengland.com

Prepared by Sarah Seckla

sseckla@ccsnewengland.com

July 2, 2024 • Quote NH-2024-07-13 • Revision 1.0

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Nashua, NH 03062

CLASSROOMS (18)

SCOPE

No De-Installation has been included in this proposal. Should CCS be required to remove existing AV hardware, please specify prior to processing order so that additional labor may be added to this proposal.

Display
CCS will install a newly specified ultra-short throw Epson projector, WXGA 16:10, 4,000 Lumens, projecting onto an owner furnished whiteboard surface in (18) classrooms across (4) Schools in the Timberline Regional School District, including Atkinson, Danville, Plaistow & Sandown NH.
(17) Projectors will be installed on-wall, using specified wall mount, above whiteboard surface.
(1) Projector will be installed from the ceiling, using specified drop tile ceiling mount kit with adjustable 12-18" White Extension Pipe.
This detail may be modified based on site conditions upon award & PM site walk.

Audio
Audio input to Projector is covered by the (2) installed HDMI signals.
Audio output from Projector to existing audio system has been provided, supporting up to a 50' run, depending on what existing audio exists.

Source Connectivity
Client has requested (2) HDMI connections in each classroom to installed projector. CCS has specified a powered solution, over category cabling, ensuring viable signal regardless of varying source devices & power output levels. These will be installed on-wall or in-wall if drywall, in a 2-gang configuration, with Category cabling running to projector, through pass through plate. This will be received by powered receiver, and converted back to HDMI via 6' included cable. These will be connected to HDMI Inputs 1 & 2 at projector.

Control
Teacher will power on/off, volume up/down and select source between HDMI 1 & 2 using included projector remote control.

Network & Power
Epson Powerlite projectors are LAN capable. Should client provide technician with ethernet cable & active jack nearby projector, this connection can be made upon installation. If not, client can make this connection following installation services. This allows access to a variety of LAN capable features.
System will be tested using extension cord at time of install & alignment of projector. Client will install power at the projector location following installation.
**System requires power for Projector, Receiver X 2 = Totaling (3) power outlets.

Warranty
Epson UST Projectors, when purchased through CCS Presentation Systems, includes a 5 year warranty including advanced replacement.
CCS provides warranty of installation for 1 year from date of completion, at no additional cost to the client.

Installation Timeline
Summer installation calendar gets booked far in advance of the current date of July 3, 2024. Therefore, it is most likely not possible to complete this work as requested, no later than 9/3/24. Having said that, every effort can be made to do so, including potential Saturday work.
Installation could be guaranteed to be performed no later than 9/30/24 comfortably and during standard business hours.

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1.1 SOURCES & CONNECTIVITY

QTY	DESCRIPTION	NOTES	PRICE	PRICE EXT
36	COVID EHB-220-W Covid HDBaseT Set, HDMI 4K, 18G, THBD-210 + RBH-220		$285.00	$10,260.00
36	COVID P-C6AF-RJ-BLK-35 Covid Cat 6a Shielded, Black Jacket, Plenum, 35ft		$95.00	$3,420.00
36	COVID C6AF-RJ-MF-PT Shielded Cat6a RJ45, Male to Female, Pigtail		$10.00	$360.00
		1.1 SOURCES & CONNECTIVITY TOTAL		$14,040.00

1.3 DISPLAY SYSTEM

QTY	DESCRIPTION	NOTES	PRICE	PRICE EXT
18	Epson V11HA81020 EPSON PowerLite 760W Projector	5-Year Warranty with Advanced Replacement Included	$1,407.00	$25,326.00
17	Epson V12HA06A05 Epson Ultra-Short Throw Wall Mount for the PowerLite & BrightLink Projectors		$114.00	$1,938.00
1	Chief RPAUW Chief Universal RPA White		$164.00	$164.00
1	Chief CMS012018W Chief 12-18" Adjustable Extension Column White		$119.00	$119.00
1	Chief CMS440 Chief 8" Ceiling Plate With One Slot		$102.00	$102.00
18	Owner Furnished OFE Existing Whiteboard Projection Surface		$0.00	$0.00
		1.3 DISPLAY SYSTEM TOTAL		$27,649.00

1.4 AUDIO SYSTEM

QTY	DESCRIPTION	NOTES	PRICE	PRICE EXT
36	NOTES - Audio is passed to PJ through HDMI Connection		$0.00	$0.00
18	COVID VP-CSP1425-50 Covid (2) RCA to 3.5MM Stereo Cable, 50ft	Audio output from PJ to TBD Speaker/Audio Distribution	$19.00	$342.00
		1.4 AUDIO SYSTEM TOTAL		$342.00

1.8 CABLES & SUPPLIES

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QTY	DESCRIPTION	NOTES	PRICE	PRICE EXT
36	Owner Furnished OFE HDMI Cable(s) from Laptop Device to Wall Plate Interface		$0.00	$0.00
36	COVID EC-HD31-06 Covid HDMI Cable, 8K, 48G, 6ft	RX to PJ X 2	$15.00	$540.00
18	CCS Materials Installation Materials		$60.00	$1,080.00
	1.8 CABLES & SUPPLIES TOTAL			$1,620.00
	CLASSROOMS (18) TOTAL			**$43,651.00**

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OPTION - SATURDAY INSTALLATION

SCOPE

Should need by date remain 9/3/24, Saturday installation may be offered at this differential.

2.0 CCS LABOR & SERVICES

QTY	DESCRIPTION	NOTES	PRICE	PRICE EXT
1	NOTES - This allows for shift-differential of weekend work.		$0.00	$0.00

2.0 CCS LABOR & SERVICES TOTAL	$0.00

SUMMARY

EQUIPMENT TOTAL	$0.00
LABOR	$4,600.00

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ACCEPTANCE

FINANCIAL

PAYMENT SCHEDULE
Net 30

EQUIPMENT TOTAL	$43,651.00
ENGINEERING	$508.00
INSTALLATION	$11,040.00
MANAGEMENT	$1,000.00
PROGRAMMING	$0.00
SHIPPING	$1,200.00
PROJECT TOTAL	$57,399.00

OPTIONS Not included in the project total. Initial to the left to add the option to your project.

_____	OPTION - SATURDAY INSTALLATION	+$4,600.00

TERMS

I accept this proposal and hereby authorize CCS New England at 132 Northeastern Blvd Nashua, NH 03062 to proceed with the purchase of the included equipment for the facilities of SAU # 106 - Timberlane Regional School District constructing at 30 Greenough Road Plaistow, NH 03865 as described in the totality of this document. In keeping with the Terms of Payment listed above. This proposal is valid only if accepted in writing by SAU # 106 - Timberlane Regional School District within seven days of the Proposal / Quote Date and the deposit (if required by the terms) is received on or by the Acceptance Date. Price quotes contained herein shall remain valid for a period of no more than 7 days from the Acceptance Date, after which pricing may be subject to increases due to fluctuations in tariffs assessed to CCS on products imported from abroad. All pricing is subject to change after 7 days from the date of this proposal. Customer understands, acknowledges and assumes full responsibility for any such price increase due to fluctuations in tariff charges incurred after 30 days from the Acceptance Date. Unless otherwise specified, all labor rates are based on non-prevailing wage. Payments made by credit card will be subject to a 4.0% convenience fee. Any custom orders are final sale and are non-cancellable or returnable.

WARRANTY
CCS warrants the system installation to be free of defects in workmanship and fit for the intended purpose for a period of 1-year parts and labor. This warranty does not cover equipment or system abuse, misuse including but not limited to:

- Operating outside of environmental, electrical, temperature or humidity specifications
- System alterations, not approved, nor performed by CCS or by a service facility other than those authorized by the manufacturer.
- Customer alterations, changes to and or modifications to system equipment. Restoration of system to original state will be billed on a time and materials basis.

After one-year parts, any future service requirements will be billed on a time and materials basis unless a CCS Service Contract is in place. All new equipment, provided by CCS, includes the manufacturer's warranty. CCS warrants that all AV equipment will be installed in accordance with the manufacturer's recommended environmental and electrical operating conditions and requirements. CCS systems are under warranty against defects in workmanship for a period of 1-year parts and 90 days labor from the date of system acceptance or substantial completion. Owner furnished equipment and products not purchased from CCS are not covered under warranty.

EXCLUSION
CCS Service Level Agreements and Warranties do not cover equipment or system modifications, abuse, misuse including but not limited to:

- Operating outside of environmental, electrical, temperature or humidity specifications
- System alterations, not approved, nor performed by CCS or by a service facility other than those authorized by the manufacturer.

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- Customer alterations, changes to and or modifications to system equipment. Restoration of system to original state will be billed on a time and materials basis.

GENERAL
All audio and video cabling, adapters and connectivity provided by CCS are intended to meet the standards of each appropriate connection. CCS is not responsible for customer provided source devices and/or adapters that do not meet the standard requirements of the connection. Customer provided adapters or cabling should be approved by the manufacturer. System issues caused by unapproved cabling or adapters may, at the discretion of CCS, result in additional charges for time and materials. This system is not designed to exceed the native resolution of the display. CCS shall not be responsible for any millwork, coring, painting or other finish work associated with the installation.

OWNER FURNISHED EQUIPMENT
All existing equipment and cabling that is being re-used is assumed to be in working order. If any equipment needs to be repaired or replaced, a new quote can be provided with appropriate pricing.

POWER REQUIREMENTS
Customer will be responsible for providing a suitable source of electrical power for all equipment specified requiring a power supply.

ROOM AVAILABILITY
Quotation assumes the room will be available without interruption during normal working hours 7am to 5pm on the days for which the installation is scheduled. Any significant delays resulting from lack of access to the room or site readiness shall be billable at prevailing rates.

FINISH WORK
CCS shall not be responsible for any millwork, coring, patching, painting or other finish work associated with the installation.

NETWORK
Customer will provide any network connectivity to any devices requiring a LAN connection.

CONTROL and or DIGITAL SIGNAL PROCESSOR (DSP) CODE
CCS is not responsible for acquiring existing system Control and or DSP source code. If the current code is not available, cannot be recovered from the system or a previous AV Integrator, the source code will need to be rebuilt at the customer's expense. This process will delay the project schedule. CCS may assist the customer in their attempt to recover the code at our standard hourly labor rate.

INSTALLATION CANCELLATION / CREW CALL OFF / RESCHEDULE FEE

- Once an Install date has been set, and the customer has been notified, if the customer cancels or reschedules less than 24 hours prior to said install date, a cancellation/rescheduling crew fee of the crews' loss time may be charged for each occurrence.
- If onsite and the crews are asked to leave due to customer reasons, a crew fee of the crews' loss time and trip charge may be charged for each occurrence.

ACCEPTANCE OF TERMS
The signature of the client and/or upon issuance of a purchase order to CCS Presentation Systems constitutes of acceptance of the terms on this propo

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ACCEPTANCE

SAU # 106 - TIMBERLANE REGIONAL SCHOOL DISTRICT

SIGNED | DATE

PRINT NAME | TITLE

CCS NEW ENGLAND

SIGNED | DATE

PRINT NAME | TITLE

REFERENCES

REFERENCE #1 - Keene Public Schools, SAU # 29

- Bob Milliken
  - Information Technology Manager
  - 603-352-0640 ext. 3370
  - rmilliken@sau29.org

REFERENCE #2 - Nashua Public Schools, SAU # 42

- Susan Wilborg
  - Technology Office Manager
  - 603-966-1025
  - wilborgs@nashua.edu

REFERENCE #3 - North Hampton School, SAU # 21

- Rob Welsh
  - System Administrator
  - 603-964-5501
  - rwelsh@sau21.org

REFERENCE HISTORY

The above schools represent clients who CCS has supported for a number of years in classroom AV deployments, included but not limited to ultra-short throw projectors & interactive flat panel displays. These designs have been provided for as few as 1 room at a time, or as many as 25+ in larger deployments. This work has been provided both during the school year as well as over summer breaks & vacations. CCS has provided warranty service work as well as paid service calls to support these spaces. Personalized training has been provided by CCS in all of these settings as well.

HDBaseT Transmitter/Receiver with Audio De-Embedding Set

Extract audio from extended HDMI signal up to 230ft (70m)

Why Use This Product?

Distance: Extend 4K@30Hz signals up to 230 ft.

Extract Audio: Extract audio up to 7.1 channels of high-definition audio pass-through.

Compact Design: This product is compact, lightweight and can easily be hidden out of sight after installation.

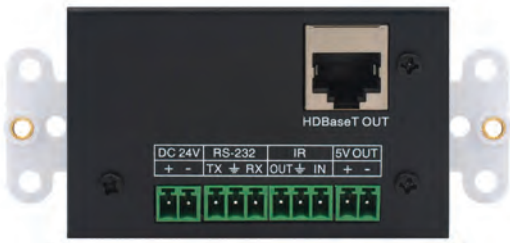


Transmitter



Receiver





Rear View

Covid Part Number

EHB-220

Specifications

- Supports HDMI up to 4K@30Hz
- Audio up to 7.1 channels of High Definition audio pass through (LPCM, Dolby TrueHD, and DTS-HD Master Audio).
- Extract audio supports LPCM 2CH
- POC (Power Over Cable) functionality is supported, either TX or RX is powered by a 24V@1A power

EPSON
EXCEED YOUR VISION

SPECIFICATION SHEET

Interactive Laser Displays

Education

PowerLite® 760W Wireless WXGA 3LCD Ultra Short Throw Lamp-Free Laser Display



Product shown with mount, sold separately.

Bright, easy-to-read, lamp-free classroom display projects up to 150".

Best-in-Class Color Brightness[1] with 3-chip 3LCD technology — 4,100 lumens of color and white brightness[2]

Large, easy-to-read images — 16:10 WXGA resolution for true-to-life images; supports 4:3 and widescreen 16:9 aspect ratios

No lamps to purchase or replace — virtually maintenance-free 20,000-hour laser light source[3]

Large display size — up to 150" diagonal, more than three times larger than a 75" flat panel

Fast and efficient operation — display in seconds with instant-on laser light source

Convenient ultra short throw design — virtually eliminates shadowing

Easily replace the PowerLite 585W/685W/725W — with compatible mounts[4]

Connect and cast from up to 50 devices[5] — free downloadable Epson iProjection™ software[6] makes it easy to cast wirelessly from Chromebooks, iOS® and Android™ devices, Mac® computers and PCs[5]; with moderator feature[7], teachers never lose control of the displayed content

Built-in split screen[8] — allows simultaneous display of up to four connected devices

Place it virtually anywhere — 360-degree placement capabilities allow for mounting or placement in any position, from landscape to portrait

EPSON®
EXCEED YOUR VISION

PowerLite® 760W Wireless WXGA 3LCD Ultra Short Throw Lamp-Free Laser Display

Specifications

Projection System Epson® 3LCD, 3-chip technology
Projection Method Front/rear/wall mount/table mount
Driving Method Epson Poly-Silicon TFT Active Matrix
Pixel Number 1,024,000 dots (1280 x 800) x 3
Color Brightness[2] Color Light Output: 4,100 lumens
White Brightness[2] White Light Output: 4,100 lumens
Aspect Ratio Native: 16:10 (WXGA); Support for 4:3, 16:9
Native Resolution 1280 x 800
Light Source Laser Diode
Laser Light Source Life[3] Up to 20,000 hours, Extended mode: Up to 30,000 hours
Size (Projected) (16:10) 60 – 150"
Keystone Correction (Manual)
Horizontal: ± 3 degrees
Vertical: ± 3 degrees
USB Plug 'n Play Mac OS 10.8/10.9/10.10/10.11/10.12/10.13/10.14/macOS® 10.15.x, 11.0/12.0
* USB Display does not currently support macOS 13.0, but a new supported version is expected soon.
USB Plug 'n Play for Windows® Windows 7/Windows 8/Windows 10, Windows 11
Contrast Ratio Up to 2,500,000:1
Color Reproduction Up to 1.07 billion colors

Wireless Specifications

Supported Security Mode
OPEN, WPA2/WPA3-PSK, WPA2/WPA3-EAP
Supported EAP Type PEAP, PEAP-TLS, EAP-TLS, EAP-Fast
Supported Speeds:
IEEE 802.11b: 11 Mbps* (2.4 GHz)
IEEE 802.11g: 54 Mbps* (2.4 GHz)
IEEE 802.11n: 72.2 Mbps* (2.4 GHz)
IEEE 802.11a: 54 Mbps* (5 GHz)
IEEE 802.11n: 150 Mbps* (5 GHz)
IEEE 802.11ac: 325 Mbps* (5 GHz)
* Maximum speed and range is achievable when used with the same Enhanced Mode technology. Actual data rates, features and performance may vary depending on your computer system, the environment and other factors.

Projection Lens

Type Manual focus
F-Number 1.6
Focal Length 3.7 mm
Throw Ratio Range 0.27 - 0.37
Projection Distance
Image Size (projection distance)
With ELPMB62 Mount:
60" – 122" (15.5" – 33.6") 4:3
66" – 134" (15.5" – 33.6") 16:9
68" – 138" (15.5" – 33.6") 16:10
Without Mount:
53" – 132" (13.3" – 36.5") 4:3
58" – 146" (13.3" – 36.5") 16:9
60" – 150" (13.3" – 36.5") 16:10
Zoom Ratio Digital zoom 1.0 – 1.35x

Interfaces

HDMI®: 3x
Computer: 1x VGA 15-pin
1x RCA Composite
3x Stereo Mini In
1x Stereo Mini Out
1x Stereo Mini Microphone In
USB Connector: 2x USB Type-A
(1x USB memory/document camera/Powered (5 V, 2 A)
USB Connector: 1x USB Type-B (USB Display with audio)
Wired LAN: 1x RJ-45
Serial: 1x RS-232c
Monitor Out/Computer: 1x D-Sub 15-pin
Integrated Wireless LAN: Wireless 802.11b/g/n (2.4 GHz), 802.11a/n/ac (5 GHz)



Additional USB Type-A port on side of projector

Other

Speaker 16 W monaural
Operating Temperature 32 ˚F to 104 ˚F (0 ˚C to 40 ˚C)
Auto Power On Signal Detection on HDMI®/Plug-In Detection (HDMI, USB, VGA 15-pin)
Sleep Mode Yes (with timer)
Power Supply Voltage 100 V – 240 V ±10%, 50/60 Hz
Power Consumption
Quiet Mode: 214 W
Normal Mode: 277 W
Standby (Communication On): 2.0 W
Standby (Communication Off): 0.5 W
Fan Noise
Quiet Mode: 27 dB
Normal Mode: 37 dB
Security Kensington lock provision, security anchor bar, password-protection function

Dimensions (W x D x H)

Excluding Feet 14.1" x 15.6" x 5.3"
Weight 13.2 lb

Remote Control

Features Computer, HDMI, USB, LAN, Source Search, Power, Aspect, Color Mode, Volume, E-Zoom, A/V Mute, Freeze, Menu, Auto, Enter, ESC, ID, User, Default, Home, Split
Operating Angle
Rear: Right/left: -55 to +55 degrees, Upper/lower: +75 to +15 degrees
Front: Right/left: -30 to +30 degrees, Upper/lower: 0 to +60 degrees
Operating Distance 19.7 ft (6 m)

Eco Features

Energy-efficient 3LCD light engine
RoHS compliant
Recyclable product[9]
Epson America, Inc. is a SmartWay® Transport Partner[10]

Support

Service Programs 3-year projector limited warranty, Epson Road Service Program, dedicated toll-free support

What's Included

PowerLite 760W ultra short throw laser projector, Quick Start Guide, 6' power cable, projector remote control, two (2) AA batteries (for remote), feet

Ordering Information

PowerLite 760W	V11HA81020
Air Filter	V13H134A60
PowerLite Pilot™ 3 (ELPCB03)	V12H927020
Active Speakers (ELPSP02)	V12H467020
Wireless 802.11 b/g/n LAN Unit (ELPAP11)	V12H005A02
100" Whiteboard (16:10)	V12H831000
Ultra Short Throw Wall Mount (ELPMB62)	V12HA06A05
DC-07 Document Camera	V12H759020
DC-13 Document Camera	V12H757020
DC-21 Document Camera	V12H758020

1 Color brightness measured per IDMS 15.4. Additional colors and picture modes tested. Top-selling Epson 3LCD projectors vs. comparable top-selling 1-chip DLP projectors based on NPD sales data for October 2019 – September 2020. COLOR BRIGHTNESS WILL VARY BASED ON USAGE CONDITIONS. | **2** Color brightness (color light output) and white brightness (white light output) will vary depending on usage conditions. Color light output measured in accordance with IDMS 15.4; white light output measured in accordance with ISO 21118. | **3** No required maintenance for the light source for up to 20,000 hours. Approximate time until brightness decreases 50% from first usage. Measured by acceleration test assuming use of 0.04 – 0.20 mg/m^3 of particulate matter. Time varies depending on usage conditions and environment. Replacement of parts other than the light source may be required in a shorter period. | **4** Compatible mounts include ELPMB43, ELPMB46, ELPMB53 and ELPMB62. | **5** For wireless functionality, including via the Epson iProjection App, the projector must be configured on a network, either through the Ethernet port on the projector (check model specifications for availability) or via a wireless connection. Check your owner's manual to determine if a wireless LAN module must be purchased separately to enable a wireless connection. Not all Epson projectors are able to be networked. The Epson iProjection App does not support all files and formats. See www.epson.com for details. | **6** Internet connection required for download. Data usage fee may apply. | **7** Moderator control, connecting via QR code and projector remote are not available on Epson iProjection for Chromebooks. | **8** Split Screen feature requires remote control. Consult your user manual for input combinations. | **9** For convenient and reasonable recycling options, visit www.epson.com/recycle | **10** SmartWay is an innovative partnership of the U.S. Environmental Protection Agency that reduces greenhouse gases and other air pollutants and improves fuel efficiency.

Learn more about how our products can empower your institution. Visit us at **www.epson.com/foreducation**

Better Products for a Better Future™
eco.epson.com

SmartWay Transport Partner
Getting There With Cleaner Air

ENERGY STAR

Contact:

Epson America, Inc.
3131 Katella Ave., Los Alamitos, CA 90720

Epson Canada Limited
185 Renfrew Drive, Markham, Ontario L3R 6G3

www.epson.com
www.epson.ca

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Capabilities Statement

About CCS:

CCS New England is an audio visual integrator that covers the corporate, government and education markets. It has been in business since 1998 and covers the New England states as well as parts of New York. Through its affiliate offices, it has coverage in over 30 states. With 350 employees nationwide in the departments of Operations, Finance, Administration, Customer Service, Sales, System Design/ Engineering, Project Management, Installation/Integration, Service, Marketing and Training, CCS has you covered from start to finish.

Services & Core Competencies:

Audio Visual Product Sales, System Design/Engineering, Project Management, Integration & Installation, Training, On-site Demonstrations, Authorized Service & Repair, CTS Certified Technical & Sales Staff, Technical Support and Service

Audio and Video Solutions:

Audio Systems, AV Furniture & Racks, Collaboration Solutions, Conferencing Systems - Audio & Video, Digital Signage, Digital White Boards, Document Cameras, Interactive Solutions, LED/LCD Flat Panel Displays, Microphone & Voice Systems, Projectors, Projection Screens, PTZ Cameras, Room Control & Automation Systems, Video Walls

Vendor Partnerships

Over the past 26 years, CCS has developed strong partnerships with over 100 premier manufacturers. These partnerships provide our customers with competitive pricing as well as priority technical support, service and customized offerings. Examples of our partner lines include AMX, Bose, Christie, Clear One, ClearTouch, Crestron, Danley Sound Labs, Epson, Extron, Crestron, Hitachi/Maxell, JBL, Legrand, Lifesize, NEC, Panasonic, Samsung, Shure, SMART Technologies and Sony, to name a few.

Past Performance:

Boston Public Schools, Cambridge Public Schools, Harvard Public Schools, Hopkinton School District, Ipswich Public Schools, Leominster Public Schools, Lexington Public Schools, Londonderry, Lowell Catholic, Lynnfield Public Schools, Manchester School District, North Andover Public Schools, North Reading Public Schools, Pelham School District, Plymouth Public Schools, Reading Public Schools, Saugus Public Schools, South Shore Charter Public Schools, St. Mark's School, Stoughton Public Schools, Tantasqua Regional School District, Tenacre Country Day School, Tewksbury Public Schools, Watertown Public Schools, Wellesley Public Schools, Windham School District

Current Contracts Held:

- Massachusetts State Audio Visual Contract OFF50
- Massachusetts Higher Education Consortium Multimedia Contract MC15-B11
- State of Rhode Island Audiovisual Equipment and Services Contract MPA 416 (CR-69)
- NY State OGS AV Contract / NY State OGS Furniture Contract

Differentiators:

- Top Tier Manufacturers
- On-staff Engineers, Project Managers and Installation Technicians
- Nationwide – 20+ CCS offices & coverage in over 30 states
- Custom Maintenance Agreements
- Extended Manufacturer Warranties
- Turn Key Solutions
- Consultative Sales
- Remote troubleshooting through NOC Center (optional)
- On Site Training
- Professional Development courses offered

Company Certifications:

- APEx Certified (AV Industry Certification from AVIXA), Massachusetts: SDO Certified WBE/MBE/DBE & DCAMM - DBE, New Hampshire: DBE, Rhode Island-WBE/MBE, New York-WBE/MBE, 8(m) EDWOSB/WOSB, Woman/Minority Owned

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K-12 Customers



Having completed thousands of classroom installations over the past few years, CCS is truly a leading provider of audio visual equipment for the K-12 space. We have been providing and installing interactive flat panels, interactive whiteboards and projectors, projection screens, classroom amplification systems, video conferencing systems, classroom response systems, document cameras and LED/LCD displays for the K-12 market for over 26 years.



CCS Presentation Systems partners with New England K-12 schools and districts to ensure that classrooms are equipped with state-of-the-art instructional technology. Teachers are trained to not only use the technology but effectively integrate it into their curriculum. When you work with CCS, your teachers will get the technical support and service they need, when they need it. Our goal is to help New England schools provide their students with the most advanced audio/visual technologies at a reasonable cost.



Representative projects include:

- Barnstable Public Schools
- Bedford, MA School District
- Belmont Public Schools
- Berlin-Boylston Public Schools
- Boston Public Schools
- Cambridge Public Schools
- Chestnut Hill School
- Claremont School District
- Dana Hall School
- Dracut Public Schools
- Dunbarton School District
- Falmouth Public Schools
- Framington Public Schools
- Fremont School District
- Hampton School District
- Harvard Public Schools
- Hudson Public Schools
- Ipswich Public Schools
- Kearsarge Regional School District
- Lawrence Academy at Groton
- Lynn Public Schools
- Lynnfield Public Schools
- Manchester School District
- Methuen Public Schools
- Middleborough School District
- Nashoba Regional School District
- North Andover Public Schools
- Northwood Public Schools
- Plymouth Public Schools
- Reading Public Schools
- Saugus Public Schools
- Scituate Public Schools
- Shrewsbury Public Schools
- Stoughton Public Schools
- Sutton Public Schools
- Watertown Public Schools



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Organizational Chart

OF EMPLOYEES: 67

Owner/Officer

Cheryl Gamst - President & Owner

Operations Support

Janice Flynn - Financial Operations

Amy Saucier - HR / Payroll Manager

Maggie Titus - Inside Sales & Collections

Debi Borromeo, MBA - Marketing & Office Mgr

Office Management

Stephanie Scruton - Purchaser

Maureen Aherne - Expeditor/Warehouse Asst.

Dominique Perrin - Administrative Assistant

Ron White - Warehouse Manager

Warehouse

Corey Chambers - Warehouse Lead

Joseph Henry - Warehouse Delivery Driver

Owner/Officer

Chris Gamst - Vice President & Owner

Jim Salvatore - Sales Manager

Sales

Bob Mathews, MSA - Account Executive

Chris Gagnon - Account Executive

Christian Gamst - Account Executive

Lindsey Baker - Account Executive

Matt Fionda - Account Executive

Reggi Baika - Account Executive

Robin Hall - Account Executive

Sarah Seckla, CTS - Account Executive

Jenn Anderson - Sales Support Administrator

CCS

Your Audio Video Experts

Brandon Meyers, CTS, MTA - Technical Operations Manager

Engineering

Chris Roma , CTS-D, CTS-I - Design Engineer

Gerry Pitre, CTS-D, CTS-I - Design Engineer

Glenn Evans, CTS, MTA, MSA - Design Engineer

Matt Ashland, CTS - Design Engineer

Seamus Miller - Design Engineer

Kunal Shinde - Design Engineer

Lorena Acosta - Drafter

Project Management

Craig Difillipo, CTS – Project Manager

Eric LeClerc – Project Manager

Greg Lochhead, CTS-I – Project Manager

Matt Madden – Project Manager

Tom Ward, CTS – Project Manager

Wes Lochhead, CTS-I – Project Manager

Stephanie Falconi-Brown - APM

Peter Barbieri - Installation Manager

Installation

Jeremiah A. DeGrenier, CTS – Site Manager

Paul Pitre, CTS – Sr. AV Technician III

Alex Staples – AV Technician III

Jeremiah C. DeGrenier – AV Technician III

Justin Betke, CTS - AV Technician III

Michael Papulis - AV Technician III

Michael Robinson - AV Technician III

Mitchell DeGrenier – AV Technician III

Jonathan Herlihy – AV Technician II

Jordan Henderson – AV Technician II

Stephen Hudon – AV Technician II

Wayne Freitas – AV Technician II

Wilfredo Pacheco - AV Technician II

Joseph Bourgeois - AV Technician II

Shane Bourgeois, CTS-D, MTA - Technical Services Manager

QA & Rack Fabrication

Andrew Puccilli - QA Engineer

Nate Breen - Rack Fabrication

Ryan Gamst - Rack Fabrication

Managed Services

Sean McAdam - Service Coordinator

Chris Mariano - Field Service Engineer

Ryan Curtin - Field Service Technician

Programming

Mike Miller, MCP - Snr Control Systems Prgrmr

Jason Herb – Control Systems Programmer

Ryan Blajda, CTS, MCP - Cntrl Systems Prgrmr

Brad Parmenter, CTS-I - Control Systems Prgrmr

Field Engineering

Christian Maldonado, CTS - Field Engineer

David Coccia - Field Engineer

Mike McKenzie - Field Engineer

Matt Pitre, CTS – Field Engineer

Training Certifications



At CCS, we believe that being professionally certified is crucial to a high-quality audio visual system integration. Our expert AV team has completed a wide variety of certification programs to ensure that the engineering, design, programming, installation and training is done right every time.

Atlona - Authorized Dealer
Atlona - Hands on Velocity Certification
Atlona AV over IP Technical Training
Atlona Certified Technologist
Atlona OmniStream Setup & Configuration
Atlona Technology Specialist
Atlona Velocity Control Certification
Audio Enhancement - EPIC Hardware & Installation
Autodesk - AutoCAD Advanced Certificate
Autodesk - AutoCAD Essentials
Autodesk - AutoCAD Productivity
AVIXA A Systems Approach to Rack Building
AVIXA ‘‘The Only Unbiased Explanation of AV over IP”
AVIXA Audinate Getting Started with Dante
AVIXA Audinate Introduction to IP Networking for AV
AVIXA Audinate Principles of Digital Audio
AVIXA Audio 1: Essentials
AVIXA Audio 2: CTS Prep
AVIXA Audio Troubleshooting
AVIXA AV and IT Collaboration
AVIXA AV Design 1: Environment Online
AVIXA AV Infrastructure Essentials
AVIXA AV Math Online
AVIXA AV Technologist
AVIXA AVoIP Sandbox
AVIXA BrightSign BSA-101
AVIXA BrightSign BSA-102
AVIXA Cable Termination
AVIXA Choosing AVoIP Technology
AVIXA Chroma Subsampling
AVIXA Creating AV Solutions
AVIXA CTS Prep Online
AVIXA HDMI Versions
AVIXA 'HOW TO Esports - Part 1'
AVIXA Implementing AV Solutions
AVIXA Introduction to Installation Online
AVIXA IP Address Planning
AVIXA Mounting Equipment
AVIXA Networking 1 Essentials
AVIXA Networking Technology Online
AVIXA Optimizing Displayed Image Size Game
AVIXA PoE Budgeting
AVIXA Project Management for AV Online
AVIXA Servicing AV Solutions
AVIXA USB-C for HD Video Transport
AVIXA Video 1: Essentials
AVIXA Video 2: CTS Prep
Barco 800 Series Component Level
Barco ClickShare Conference - Part 1
Barco ClickShare Conference - Part 2
Biamp Audia Training
Biamp TesiraFORTÉ Certificate
Biamp's Network Design for A/V Training Course
Biamp's Parlé Microphone Optimization Training
Carousel Industries - Fall Protection Certification
Chief Certified Partner
Clarity Matrix G3 LCD Video Wall System Certified Installer
Clearone Pro Conferencing Products Technical Specialist
Creston CTI-FUSION-P
Crestron Adv System Builder
Crestron Certified Audio Technician
Crestron Certified Programmer
Crestron Commercial Design and Applications
Crestron Commercial System Design
Crestron Configuration of Crestron Systems
Crestron CTI Tech Training
Crestron CTI-CCT Crestron Core Certificate
Crestron CTI-CFC Fundamentals Commercial
Crestron CTI-CSD (Commercial System Design)
Crestron CTI-P101
Crestron CTI-P201 Core System Programming
Crestron CTI-P301 Advanced System Programming
Crestron CTI-SG
Crestron CTT-001 DM Engineering Training
Crestron D-4K-000-110304-2753
Crestron DigitalMedia Networking Certification (DM-NVX-N)
Crestron DM NVX Design and Application (DM-NVX)
Crestron DMC-D
Crestron DMC-D 4K
Crestron DMC-E
Crestron DMC-E 4K
Crestron DMC-S
Crestron DMC-T 4K
Crestron DM-NVX-N

Crestron E-4K-105-12030201762
Crestron Essentials of Programming
Crestron Fusion Installation and Configuration
Crestron How to Integrate & Maintain Crestron Systems
Crestron Masters Conference - 2018
Crestron Masters Sales Associate - Commercial
Crestron Masters Technology Architect
Crestron Masters Training - 2017
Crestron NVXN-366-190226-1260
Crestron Programming for Certification
Crestron Residential Lighting Control and Programming
Crestron S-366-161101-1283
Crestron T-4K-105-110304-2753
Crestron Updated Programming and Commissioning Tools
CTS
CTS-D
CTS-I
Dante Level 1
Dante Level 2
Dante Level 3
Electrohome: Technical Training
Epson Large Venue Projectors Sales Course
Epson Laser Pro L Series Sales Course
Evertz MMA-10G Certification
Extron 4K Fiber Optic System Solutions
Extron Audio Principles
Extron Authorized Programmer
Extron AV Associate
Extron AV Streaming Design Guide
Extron AV Streaming Technologies
Extron Certified AV Associate
Extron Certified MediaLink Systems Specialist
Extron Certified Pro DSP Specialist
Extron Certified XTP Systems Engineer
Extron Certified XTP Systems Technician
Extron Connectivity Principles
Extron Control Associate
Extron Control Principles
Extron Control Professional
Extron Control Specialist
Extron Digital Video Interfacing
Extron DTP-XTP Twisted Pair Systems
Extron ECP Instructor-led Course
Extron ECS Online
Extron EDID and HDCP Principles
Extron Fiber Optic Principles
Extron MediaLink Plus Controller Config. Principles
Extron Networking Principles
Extron ProDSP Principles
Extron School of AV Technologies for System Designers
Extron School of Emerging Technologies
Extron School of Emerging Technologies 4k
Extron Signal Processing and Distribution Principles
Extron Control System Strategies
Extron Streaming Principles
Extron Systems for Sound Reinforcement and Audio
Extron USB Principles
Extron Video Principles
Extron When a Network is No Longer Just a Network
Extron Wireless Principles
Extron XTP Systems Design Engineer
Extron XTP-E Online Course
Harman Audio Essentials
Harman Cabling Essentials
Harman Certified Control Associate I Commissioning
Harman Control Essentials
Harman Networking Essentials
Harman PC Essentials
Harman Video Essentials
Harvard University - COVID-19 Safety Awareness Training (EHS)
HILTI Qualified Operator - Powder Actuated Tools
Infocomm Academy: AV Design Principles: Environment
Infocomm Academy: AVIT211
Infocomm Academy: DES312, VA USA
Infocomm Academy: Design Online
Infocomm Academy: IUPC09 - Networking Technology
Infocomm Audio-Video and Control System Networking
Infocomm AV Best Practices
Infocomm AV Math
Infocomm Cable Handling
Infocomm Cable Termination
Infocomm CTS AV Installation
Infocomm CTS Client Needs
Infocomm CTS Viewing Parameters
Infocomm Essentials of AV Technology
Infocomm Installation 1: System Fabrication
Infocomm Installation 2: Setup and Verification
Infocomm Mounting
Infocomm Quick Start to the AV Industry
KBZ: Intro to Visual Communications and System Components
Legrand - AV Solutions for Delivering Distance Learning Essentials
Legrand - AV Solutions for Delivering Virtual Healthcare Essentials
Legrand - C Into the Future! The Power of USB Type-C
Legrand - Deploying USB, HDMI & DisplayPort in AV System Design
Legrand - Digital AV Connectivity Formats & Payloads
Legrand - Everything You Always Wanted to Know About USB
Legrand - M.A. Products AVIT - Security
Legrand - Middle Atlantic Products Emerging Technologies
Martin Logan Department of Training: Design Level II
MediaMatrix Level 1

Mersive Conference Deployment Certificate
Mersive Solstice Active Learning Deployment Certificate
Mersive Solstice Deployment Certificate
ND102: Fundamentals of Networked AV
NEC: XG751-XG1101-XG1351
Netgear Academy - Netgear AVoIP Switch
Netgear Business - Network Fundamentals for AV over IP
Networked AV Design Essentials (ND101)
NT232: SVSI Technician I Networked AV Commissioning
OSH Guidance on Viral Exposure for All Industries
OSHA 10
OSHA 30
PAL (Powered Access Licensed-Registration)
Peerless: Installation Safety Training Program
Poly UC Theory Fundamentals Exam (UCTFND-EX)
Poly Video Fundamentals (VIDFND)
Poly Video Fundamentals (VIDFND-EX)
Poly - MSVEOTEX
Poly - RPPCLEX102
Poly - RPECLEX202
Poly - CFSSOS101
Poly - RPECLOT201
Poly - FSIT201
Poly - RPLCOT203
Poly - PLYOS102
Poly - RPCLOT202
Poly - MVOPEOS100
Poly - MSVEOT101
Poly - MVOPEOT200
Poly - RPPCLOS101
Poly - RPCOS100
Poly - RPCOT200
QSC Q-SYS Control 101
QSC Q-SYS Control 201
QSC Q-SYS Level 1
QSC Q-SYS Level 2
QSC Q-SYS Reflect Enterprise Manager Tech. Training
QSC Q-SYS Video 101 Training
QSC Quantum Level 1 Training
Renkus-Heinz: Iconyx Certified Designer
Residential System Design
Revolabs - Advanced Product Configuration
RI Telecom (TST) License
Safety Services Company - Scissor Lift Certification
Sennheiser: Sound Academy RF Wireless
Shure Advanced Wireless Microphone Training
Shure Audio Basics for Meetings and Conferences
Shure Best Practices for Merging AV and IT Systems
Shure Conference Room Design Basics
Shure Integrated Systems Certification Level 1
Shure Integrated Systems Certification Level 2
Shure Integrated Systems Portfolio Overview
Shure IntelliMix P300 - Technical Enablement Training
Shure Master Class Wireless Best Practices & Techniques
Shure Microflex Advance
Shure Networking for AV Professionals - Part 1
Shure Networking for AV Professionals - Part 2
Shure Selecting the Right Integrated Sys. for the Right Application
Shure Voice Lift Systems Design
Shure Wireless Basics
SMART Education Consultant
SMART Elite Software Professional
SMART Factory Trained Installer for Business
SMART Installer Training
SMART Sales Professional for Business
SMART Sales Professional for Education
SMART Technical Professional for Business
SMART Technical Professional for Education
Solstice Training & Certification Program
Symetrix Certified Pro Composer Certification Training
Symetrix Pro SymNet Composer
Tandberg Certified Technical Associate
Tandberg Technical Certification
Tandberg: Codec C60 and C90 Workshop
Tandberg: MXP Technical Support
TesiraForte Certification
United Academy - Aerial Boomlift & Scissor Lift Operator Cert

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BID RESPONSE

PREPARED FOR:
Timberlane Regional School District

PROJECT:
Invitation to Bid: TRSD 2024 Classroom Projectors

DUE:
July 3, 2024, by 2:00 PM

PREPARED BY:
Mike Courtney
Account Manager
Connection® Public Sector Solutions

Nate Levesque
Business Development Manager
Connection® Public Sector Solutions

July 1, 2024

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July 1, 2024

Timberlane Regional School District - SAU 106
30 Greenough Road
Plaistow, New Hampshire 03865

Email Submission: heather.greenfield@timberlane.net

RE: Invitation to Bid: TRSD 2024 Classroom Projectors

Attn: Heather Greenfield

Thank you for inviting GovConnection, Inc. d/b/a Connection® Public Sector Solutions (Connection) to participate in your Invitation to Bid (ITB). To fully satisfy the requirements and specifications outlined in your ITB – TRSD 2024 Classroom Projectors, we are pleased to offer the enclosed solution for your review and consideration.

As a member of the PC Connection, Inc. family, Connection Public Sector Solutions is a trusted, single-source provider of IT solutions, dedicated to fulfilling the specialized IT needs of the public sector—including state and local government, K–12, and higher education institutions. Connection strives to create a foundation for long-lasting and rewarding partnerships. We offer expert guidance, exceptional service, and innovative strategies to empower you to make informed IT investment decisions.

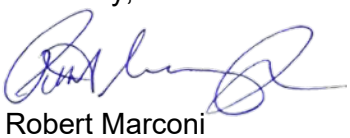
We are committed to servicing the K–12 marketplace and have a decades-long, successful history of supporting K–12 institutions around the country, as reflected in the following statistics:

- In 2023, education sales totaled over $497M of Connection® Public Sector Solutions' total sales; of that, 48.6% were K–12 sales.
- Active customers span the entire U.S. and some outside the continental U.S.
- We have 78 field and inside sales representatives dedicated to servicing our K–12 customers.
- Our K–12 customer base is a mix of public school, magnet schools, charter schools, and private schools.
- Our customers have come to recognize and rely upon our demonstrated excellence of service and close affinity for the IT needs of the K–12 environment.

Connection is a financially stable, Fortune 1000 company you can count on. You can depend on our team to deliver expertise, solutions, and integrity, consistently.

Thank you for the opportunity to offer this proposal. If selected, we'll partner as an extension of your team and remain committed to your success and ongoing satisfaction. For additional information, or to discuss this response, please feel free to contact your Account Manager, Mike Courtney at 800-800-0019 ext. 34219; mike.courtney@connection.com.

Sincerely,



Robert Marconi
Vice President SLED Sales
Connection® Public Sector Solutions
732 Milford Road, Merrimack, NH 03054 ▪ www.connection.com/ps

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Invitation to Bid
Timberlane Regional School District
TRSD 2024 Classroom Projectors
6/19/2024

The Timberlane Regional School District located in Atkinson, Danville, Plaistow, and Sandown, NH will receive emailed bids for 18 fully installed wall and ceiling mounted projectors for the Timberlane Regional School District.

All Bids must be received by email (time stamped by our email system) no later than July 3rd at 2:00pm.

Questions on this bid should be sent to the Director of Technology at kenneth.henderson@timberlane.net. The public bid opening will be located at the Timberlane Regional School District/SAU106 central office at 30 Greenough Rd. Plaistow, NH 03865 at July 3rd at 2:30pm.

Instructions:

Please email your bid submission to only Heather Greenfield at the SAU106 Business Office at heather.greenfield@timberlane.net

Please label the subject of the email the following **"TRSD 2024 Classroom Projectors "**.

The bidder shall submit a statement with the bid, indicating school relevant experience together with the names of school districts previously and/or currently served, the dates involved, and the scope of the services performed and three (3) references.

The bidder shall submit a written statement of their warranty policy, as pertains to the warranty requirements set forth in the bid specifications.

All equipment must be shipped or delivered to schools located in the Timberlane Regional School District, as determined by the Director of Technology, at no additional cost.

Proposals may be held by the Superintendent for a period not to exceed thirty (30) days from the date of the opening of the proposals for the purpose of investigating the qualifications of the bidder prior to the awarding of the contract.

The Superintendent may make investigation, as they deem necessary to determine the ability of the Bidder to perform the work. The Bidder shall furnish to the Superintendent all such information and data for this purpose as the Superintendent may request. The Superintendent reserves the right to accept or reject any and all bids or any item(s) thereof, and to waive any informalities in the bid process and to cancel in part or in its entirety the request for bid and to award the contract as the Superintendent deems to be in the best interests of the School District. The Timberlane Regional School District further reserves the right to select the bid that best meets the District's needs as determined by the Superintendent, in its sole discretion.

While price will be a substantial factor in the District's decision, the District reserves the right to select a vendor without the lowest cost proposal.

Any deviation from the conditions and specifications must be clearly expressed by each Bidder in the appropriate space on the bid forms. Unless so stated by the Bidder and accepted by the District, all conditions and specifications apply.

Any fraudulent or inaccurate statements or willful concealment of relevant information by the Bidder are grounds for rejection of that bid and for the termination of any subsequent contract there from.

Bidders may not withdraw bids for thirty (30) days after bid opening.

The successful Bidder, hereinafter referred to as the contractor, shall be prepared to enter into a written contract with the Timberlane Regional School District within Thirty (30) days of written acceptance of the bid by the District.

The following is a description of work requested and quantity desired, and the minimum specifications required for equipment.

Please also state any warranty or advanced replacement plans you will provide.

Qty	Component
18	**Projectors** **-17 - Short throw or ultra short throw (wall mounted)** **-1 - Ceiling mounted** **-4,000 Lumens (white or color)** **-WXGA Display, project up to 100" diagonal** **-16:10 aspect ratio-Laser light source, 20K Hours** **-All short throw mounting or ceiling mounted hardware** **-LAN capable** **-HDMI** **-Audio lines in and out**

The following is a description of the installation portion of the bid:

There is a total of 18 Epson projectors to be bid. The bidder will install the 17 Epson Short Throw projectors across 4 schools in the district which comprises the towns of Atkinson, Danville, Plaistow, and Sandown, NH. The installation will include the mounting of the projector itself above the white board **for 17 of the projectors** in the front (locations will be marked) of the classroom using the correct specifications provided by Epson.

The remaining ONE (1) projector will need to be ceiling mounted in front of the whiteboard as there isn't enough space above it for wall mounting. These are to be EPSON model projectors consistent with the specifications provided.

There will be electrical outlets installed after mounting so bring necessary extension cords to test and calibrate. The bidder will also install 2- hdmi outlets for each projector, one near the projector itself for the projector to plug into and the other at a marked designated at the front of the class. This will provide a hdmi wall plug for someone to plug a laptop into to connect to the projector. The 2 hdmi outlets must be connected via inside the wall (i.e. no cords visible) or using wire molding screwed into the wall. The bidder will be expected to provide all equipment for the hdmi cords and hdmi outlets to provide the scenario described above. The hdmi cord from the wall outlet to the laptop will be provided by the district.

REQUIRED - All equipment must be installed by 9/3/24 unless other arraignments have been made. Please be advised that TRSD is a Sourcewell client and requests your pricing through them if you participate in Sourcewell. Timberlane's Sourcewell Client ID is 174740.

Timberlane Regional School District
TRSD 2024 Classroom Projectors

Please itemize below being sure to separate equipment costs and installation costs.

Bid Worksheet

* you can attach a separate quote page in lieu of completing this table but please complete the fields under the table.

Quantity	Item Description	Unit Cost	Extended Costs
17	PowerLite 760W Wireless WXGA 3LCD Projector, 4100 Lumens, White Epson Projectors	$1,279.32	$21,748.44
17	Adjustable Wall Mount for Ultra-Short Throw Laser Displays Epson Projectors	$96.82	$1,645.94
1	EPSON PowerLite L210W Projector Epson Projectors	$1,031.45	$1,031.45
1	PowerLite 982W WXGA 3LCD Projector, 4200 Lumens, White Epson Projectors	$641.00	$641.00
1	Micro-Adjustable Projector Mount, White Epson Projectors	$125.82	$125.82
1	SpeedConnect Above Tile Suspended Ceiling Kit Epson Projectors	$87.43	$87.43
1	SOW Install of Equipment & HDMI runs	$16,000.00	$16,000.00

Total Cost: $ 41,280.08

Submitted by: Mike Courtney, Account Manager Date: 7/1/2024

Company Name: GovConnection, Inc. dba Connection - Public Sector Solutions

Street Address: 732 Milford Road

City/Town: Merrimack State: NH Zip Code: 03054

Telephone: 800-800-0019 Ext. 34219 Fax: 603-683-1104

Signature:

Robert Marconi, Vice President of SLED Sales

Connection PUBLIC SECTOR SOLUTIONS we solve IT

SALES QUOTE

GovConnection, Inc.
732 Milford Road
Merrimack, NH 03054

Account Executive: Mike Courtney
Phone:
Fax:
Email: mike.courtney@connection.com

25648911.04
PLEASE REFER TO THE ABOVE QUOTE # WHEN ORDERING
Date: 6/28/2024
Valid Through: 7/28/2024
Account #: 2889380

Customer Contact: Ken Henderson **Phone:** (603) 382-6119 x2219
Email: kenneth.henderson@timberlane.ne **Fax:** (603) 382-3334

QUOTE PROVIDED TO:	SHIP TO:
AB#: 2889380 **TIMBERLANE REGIONAL SCH DIST** SUPERINTENDENT 30 GREENOUGH ROAD PLAISTOW, NH 03865 US (603) 382-6119	AB#: 14847462 **TIMBERLANE REGIONAL SCHOOL DISTRICT** KEN HENDERSON 36 GREENOUGH RD PLAISTOW, NH 03865 US (603) 382-6119 x2219

DELIVERY	FOB	SHIP VIA	SHIP WEIGHT	TERMS	CONTRACT ID#
5-30 Days A/R/O	Destination	Small Pkg Ground Service Level	872.00 lbs	Net 30	

Important Notice: --- THIS QUOTATION IS SUBJECT TO THE FOLLOWING Terms of Sale: All purchases from GovConnection, Inc. are subject to the Company's Standard Terms of Sale, which describe important legal rights and obligations. You may review the Company's Standard Terms of Sale on the Company's website: www.govconnection.com, or you may request a copy via fax, e-mail, or mail by calling your account representative. The only exception to this policy is if your order is being placed under any one of our many national, state, educational or cooperative Agreements, in which case the Terms and Conditions of your Purchase Order are already pre-negotiated and stated in that Agreement. No other Terms and Conditions shall apply and any other terms and conditions referenced or appearing in your Purchase Order are considered null and void. Due to the industry-wide constraints and fluctuations, we reserve the right to change pricing at any time. Please refer to our Quote Number in your order.

*	Line #	Qty	Item #	Mfg. Part #	Description	Mfg.	Price	Ext
	1				---This quote is valid for 30 days from the 7/3/2024 bid opening date, which supersedes the "Valid Through" date at the top of this quote.---			$ -
	2				---Delivery within 30 calendar days, ARO. This supersedes the delivery timeframe indicated at the top of this quote.---			$ -
	3				+++Wall Mounted+++			$ -
	4	17	41604454	V11HA81020	PowerLite 760W Wireless WXGA 3LCD Projector, 4100 Lumens, White Epson Projectors	Epson Projectors	$ 1,279.32	$ 21,748.44
	5	17	37665698	V12HA06A05	Adjustable Wall Mount for Ultra-Short Throw Laser Displays Epson Projectors	Epson Projectors	$ 96.82	$ 1,645.94
	6							$ -
	7				+++Ceiling Mounted+++			$ -
	8	1	41601536	V11HA70020	EPSON PowerLite L210W Projector Epson Projectors	Epson Projectors	$ 1,031.45	$ 1,031.45
	9				OR			$ -
	10	1	38376775	V11H987020	PowerLite 982W WXGA 3LCD Projector, 4200 Lumens, White Epson Projectors	Epson Projectors	$ 641.00	$ 641.00
	11							$ -
	12	1	31237051	V12H809001	Micro-Adjustable Projector Mount, White Epson Projectors	Epson Projectors	$ 125.82	$ 125.82
	13	1	31542726	V12H804001	SpeedConnect Above Tile Suspended Ceiling Kit Epson Projectors	Epson Projectors	$ 87.43	$ 87.43
	14							$ -
	15	1			SOW Install of Equipment & HDMI runs		$ 16,000.00	$ 16,000.00
							Subtotal	**$ 41,280.08**
							Fee	**$ 0.00**
							Shipping and Handling	**$ 0.00**
							Tax	**Exempt!**

SALES QUOTE

GovConnection, Inc.
732 Milford Road
Merrimack, NH 03054

Account Executive: Mike Courtney
Phone:
Fax:
Email: mike.courtney@connection.com

25648911.04
PLEASE REFER TO THE ABOVE QUOTE # WHEN ORDERING
Date: 6/28/2024
Valid Through: 7/28/2024
Account #: 2889380

Customer Contact: Ken Henderson **Phone:** (603) 382-6119 x2219
Email: kenneth.henderson@timberlane.ne **Fax:** (603) 382-3334

QUOTE PROVIDED TO:	SHIP TO:
AB#: 2889380	AB#: 14847462
TIMBERLANE REGIONAL SCH DIST	**TIMBERLANE REGIONAL SCHOOL DISTRICT**
SUPERINTENDENT	KEN HENDERSON
30 GREENOUGH ROAD	36 GREENOUGH RD
PLAISTOW, NH 03865	PLAISTOW, NH 03865
US	US
(603) 382-6119	(603) 382-6119 x2219

DELIVERY	FOB	SHIP VIA	SHIP WEIGHT	TERMS	CONTRACT ID#
5-30 Days A/R/O	Destination	Small Pkg Ground Service Level	872.00 lbs	Net 30	

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*	Line #	Qty	Item #	Mfg. Part #	Description	Mfg.	Price	Ext
							Total	**$ 41,280.08**

Connection
PUBLIC SECTOR SOLUTIONS
we solve IT

Product Notes for Quote# 25648911.04

Item #	Description	Notes
	SOW Install of Equipment & HDMI runs	1 entire day with a single tech is required to survey all install locations. -There is a total of 18 Epson projectors to be bid. The bidder will install the 17 Epson Short Throw projectors across 4 schools in the district which comprises the towns of Atkinson, Danville, Plaistow, and Sandown, NH. The installation will include the mounting of the projector itself above the white board for 17 of the projectors in the front (locations will be marked) of the classroom using the correct specifications provided by Epson. -The remaining ONE (1) projector will need to be ceiling mounted in front of the whiteboard as there isn't enough space above it for wall mounting. These are to be EPSON model projectors consistent with the specifications provided. -There will be electrical outlets installed after mounting so bring necessary extension cords to test and calibrate. The bidder will also install 2- hdmi outlets for each projector, one near the projector itself for the projector to plug into and the other at a marked designated at the front of the class. This will provide a hdmi wall plug for someone to plug a laptop into to connect to the projector. The 2 hdmi outlets must be connected via inside the wall (i.e. no cords visible) or using wire molding screwed into the wall. The bidder will be expected to provide all equipment for the hdmi cords and hdmi outlets to provide the scenario described above. The hdmi cord from the wall outlet to the laptop will be provided by the district. *SURVEY REQUIRED, PRICE MAY CHANGE AFTER SURVEY* Connection is to provide all equipment. HDMI runs no longer than 100'.
	SOW Install of Equipment & HDMI runs Notes Continued...	Due to concrete walls, molding will be utilized for the HDMI cable run directly straight up from the project to the drop tile ceiling. Work can be performed during standard business hours (Monday-Friday, 8am-5pm). Any parking fees will be applied as a passthrough cost. Estimated project completion is dependent on start date of the project. For heightened security (malls, airports, government buildings, etc.) environments, unimpeded access (i.e. security escort scheduled in advance) to the installation site will be granted from client prior to the dispatch. Does not include permits or time to obtain permits if needed. Snap is to be made aware of any required permits prior to scheduling. Does not include union labor or prevailing wage requirements. All product will remain at the site. Snap will not remove or transport product from the site to an alternate location. Tracking information is provided from client to Snap. Active power and data in place prior to Snap's arrival. Sufficient backing and/or structural support is in place. Displays installed on a drywall surface, no higher than 8ft. The use of a lift is not applicable unless explicitly called out in the scope of work. Additional cost for the rental and coordination is applicable. Cancellations within 48 business hours of job incur a fee of up to 25% of the quoted project total. Remote support will be available in a timely manner for each individual site installation or service appointment. Any wait time, inclusive of technical troubleshooting, out of Snap's control will be billed at our standard hourly rate. Cardboard and general debris is disposed of onsite. Will leave neatly piled if dumpster is not made available during installation. Not liable for functionality of existing customer equipment. Does not include commissioning or calibration. No allowances have been made for wait time, down time, de-merchandising or retrofitting due to site conditions; a change order may result should any of these circumstances occur. Anything outside of the detailed scope of work and/or assumptions will be quotable.

ORDERING INFORMATION

GovConnection, Inc. DBA Connection

Please contact your account manager with any questions.

Ordering Address	**Remittance Address**
GovConnection, Inc.	GovConnection, Inc.
732 Milford Road	Box 536477
Merrimack, NH 03054	Pittsburgh, PA 15253-5906

Please reference the Contract # on all purchase orders.

TERMS & CONDITIONS

Payment Terms:	NET 30 (subject to approved credit)
FOB Point:	DESTINATION (within Continental US)
Maximum Order Limitation:	NONE
FEIN:	52-1837891
DUNS Number:	80-967-8782
Cage Code:	OGTJ3
Business Size:	LARGE
Erate Spin Number:	143026005

WARRANTY: Manufacturer's Standard Commercial Warranty

NOTE: It is the end user's responsibility to review, understand and agree to the terms of any End User License Agreement (EULA).

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If you require a hard copy invoice for your credit card order, please visit the link below and click on the Proof of Purchase/Invoice link on the left side of the page to print one:**https://www.govconnection.com/web/Shopping/ProofOfPurchase.htm**

Please forward your Contract or Purchase Order to:
SLEDOPS@connection.com
QUESTIONS: Call 800-800-0019
FAX: 603.683.0374

Important Information

Pricing Methodology: Connection is offering off contract pricing due to Epson's BF rebate, which provides a deeper discount than the contract price offered by Sourcewell.

Pricing Validity / Delivery Requirements: Provided Timberlane Regional School District enters into a contract within the 30-day validity period, the pricing offered will remain firm through August 2, 2024, which supersedes the "Valid Through" date on quote #25648911.01. Delivery is within 30 calendar days, after receipt of purchase order.

Terms and Conditions: Important Notice: --- THIS QUOTATION IS SUBJECT TO THE FOLLOWING Terms of Sale: All purchases from GovConnection, Inc. are subject to the Company's Standard Terms of Sale, which describe important legal rights and obligations. You may review the Company's Standard Terms of Sale on the Company's website: www.govconnection.com, via the following link: https://www.govconnection.com/IPA/Content/About/Legal/PCCGOV/TermsConditionsSale or you may request a copy via fax, e-mail, or mail by calling your account representative. The only exception to this policy is if your order is being placed under any one of our many national, state, educational or cooperative Agreements, in which case the Terms and Conditions of your Purchase Order are already pre-negotiated and stated in that Agreement. No other Terms and Conditions shall apply, and any other terms and conditions referenced or appearing in your Purchase Order are considered null and void. Please refer to our Quote Number in your order.

Warranty / Returns: All products purchased via Connection, come with the specific warranty offered by the manufacturers. As Connection is the reseller and not the manufacturer of the products offered within this ITB, the manufacturer warranty on all products purchased through Connection, will be passed through to the purchaser.

Your Account Manager should be notified within 30 days of purchase to return defective product, for repair or replacement, for up to 30 days from the date of receipt. (Reference our return policy, via the link below, for complete details and restrictions.) After this period, the individual manufacturer's warranty/return policy will come into effect.
https://www.govconnection.com/IPA/Content/Support/Returns/PCCGOV/Default

Force Majeure Notice: Notwithstanding anything else to the contrary contained in this proposal or ITB, Connection shall in no event be liable for delivery delays that are caused by circumstances beyond Connection's reasonable control, including without limitation, carrier delays, product unavailability, fire, acts of God or government agency, severe weather, acts of war, labor shortages, power failures or health pandemics. Furthermore, Connection shall not be liable for any global shipping delays caused by the Coronavirus outbreak. Order status can be obtained from:
https://www.connection.com/IPA/Reporting/OrderTrackingRequest

Connection's Remit-To address is:
GovConnection, Inc.
P.O. Box 536477
Pittsburgh, PA 15253-5906

FREE GROUND SHIPPING ⓘ

PowerLite 982W 3LCD WXGA Classroom Projector with Dual HDMI

Contact Us 800.463.7766

Mon-Fri 7am-4pm PT

Image Hot Spots

Features



Create dazzling, widescreen displays with this premium classroom projector.

Bring powerful projection to your classroom with the advanced PowerLite 982W projector. The perfect addition ht, 4,200-lumen[1] projector enhances lesson plans and promotes collaboration with vibrant, widescreen displays. F , the PowerLite 982W allows up to 50 users to connect and share content from laptops or mobile devices[3]. Desi projector provides a long lamp life up to 17,000 hours in ECO Mode[4]. Plus, with a 1.6 optical zoom, a 16 W spe ports, creating dynamic, high-definition displays has never been easier.

- 4,200 lumens of color and white brightness[1]
- Native WXGA resolution and 16:10 aspect ratio
- Long lamp life up to 17,000 hours in ECO Mode[4]
- 1.6x optical zoom for easy placement and installation
- Built-in Moderator function[2] for easy sharing
- THROW DISTANCE AND DISPLAY SIZE CALCULATORS ►

Model: V11H987020

OUR PRICE :

$908.00

★★★★★ **(0)** **Write a review**

Welcome to Epson!



Our line of multimedia projectors, displays, and document cameras are designed to be reliable and offer a low total cost of ownership that makes them ideal education investments.

How can we help you today?

By continuing, I agree that it will be handled in accordance with the Epson Privacy Policy.

I want to chat with a product expert

I'm looking for resources

I need support

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Overview

3-chip 3LCD technology for Best-in-Class Color Brightness[5]
4,200 lumens of color and white brightness[1]

Bright, widescreen images
with native WXGA resolution and a 16:10 aspect ratio

Low-priced, long-lasting lamp
up to 17,000 hours in ECO Mode[4]

1.6x optical zoom
expand your projector placement or installation flexibility; get sharp, clear images with no digital distortion

Moderator function[2]
allows up to 50 users to connect to the display simultaneously; perfect for displaying a variety of content or comparing students' work side-by-side

Advanced network connectivity
RJ-45 allows remote network projector management, presentations over the network, and more

- **Project from laptops and mobile devices** — wirelessly display from PC, Mac®, Chromebook™, iOS® and Android™ devices[3]
- **Dual HDMI ports** — supports multiple high-definition AV devices
- **Built-in 16 W speaker and microphone input** — create dynamic and engaging projector displays
- **Screen size up to 280"** — with Split Screen[6] capability for side-by-side viewing

Eco Features

- RoHS compliant
- Recyclable product[7]
- Epson America, Inc. is a SmartWay™ Transport Partner[8]

Better Products for a Better Future™
For more information on Epson's environmental programs, go to www.epson.com/environment

IMPORTANT SAFETY INFORMATION ABOUT USAGE ENVIRONMENTS FOR MOUNTED PROJECTORS ▶

What's In The Box:

- PowerLite 982W Projector
- Power cord
- Computer cable (HDMI)
- Projector remote control
- Batteries
- Software CD
- Quick setup sheet
- Warranty card

PowerLite® 982W 3LCD WXGA Classroom Projector with Dual HDMI®

Create dazzling, widescreen displays with this premium classroom projector

Projected images simulated.

Low-priced, long-lasting lamp

This durable projector provides a long lamp life of up to 17,000 hours in ECO Mode[2]

Projected images simulated.



Laptop not included. Product is shown with optional ceiling mount. Projected images simulated.

Optional Accessories

Universal Projector Mount Kit (ELPMBPJG)
Model: V12H808001

Wireless LAN Module (ELPAP11)
Model: V12H005A02

Replacement Lamp (ELPLP97)
Model: V13H010L97

DC-21 Document Camera (ELPDC21)
Model: V12H758020

Disclaimers

1. Color brightness (color light output) and white brightness (white light output) will vary depending on usage conditions. Color light output measured in accordance with IDMS 15.4; white light output measured in accordance with ISO 21118. | **2.** Lamp life will vary depending upon mode selected, environmental conditions and usage. Lamp brightness decreases over time. | **3.** Split Screen feature requires remote control. Consult your user manual for input combinations. | **4.** For wireless functionality, including via the Epson iProjection™ App, the projector must be configured on a network, either through the Ethernet port on the projector (check model specifications for availability) or via a wireless connection. Check your owner's manual to determine if a wireless LAN module must be purchased separately to enable a wireless connection. Not all Epson® projectors are able to be networked. The Epson iProjection App does not support all files and formats. See www.epson.com for details. | **5.** Windows only. | **6.** Internet connection required for download. Data usage fee may apply.

Specifications

Specifications Projector:

Projection System:
3LCD, 3-chip technology

Projection Method:
Front / rear / ceiling mount

Driving Method:
Poly-silicon TFT Active Matrix

Color Brightness - Color Light Output:
4200 lumens[1]

White Brightness - White Light Output:
4200 lumens[1]

Aspect Ratio:
16:10

Resolution:
1280 x 800 (WXGA)

Resize:
640 x 480 (VGA), 800 x 600 (SVGA), 1280 x 960 (SXGA2), 1280 x 1024 (SXGA3), 1366 x 768 (WXGA60-3), 1400 x 1050 (SXGA+), 1440 x 900 (WXGA+), 1680 x 900 (WXGA++), 1600 x 1200 (UXGA60)

Lamp Type:
230 W UHE

Lamp Life:
- ECO mode: Up to 17,000 hours[4]
- Medium mode: Up to 10,000 hours[4]
- Normal mode: Up to 6,500 hours[4]

Throw Ratio Range:
1.38 (Zoom:Wide), 2.24 (Zoom:Tele)

Size - projected distance:
29" – 280" (0.85 – 8.4 m) (Zoom:Wide)
29" – 280" (1.40 – 13.71 m) (Zoom:Tele)

Keystone Correction:
- Vertical: ±30 degrees (Automatic)
- Horizontal: ±30 degrees (Slider)

USB Plug 'n Play:
Projector is compatible with PC and Mac® computers

Contrast Ratio:
Up to 16,000:1

Color Processing:
10 bit

Color Reproduction:
Up to 1.07 billion colors

General:

Temperature:
41° to 95° F (5° to 35° C)

Weight:
6.83 lb (3.1 kg)

Security:
- Kensington®-style lock provision
- Padlock
- Security anchor bar

Power:

Power Supply Voltage:
100 – 240VAC ±10%, 50 / 60Hz AC

Power Consumption:
- ECO mode: 235 W
- Normal mode: 354 W
- Communication on: 2.0 W Standby
- Communication off: 0.3 W Standby

Projection Lens:

Type:
Manual focus

F-number:
1.51 – 1.99

Focal Length:
18.2 – 29.2 mm

Zoom Ratio:
1.0 – 1.6

Remote Control:

Operating Distance:
19.7' (6 m)

Operating Angle:
- Right / Left: ±30 degrees
- Upper / Lower: ±15 degrees

Projector Dimensions:

Including feet:
12.1" x 11.5" x 4.1" (W x D x H)

Excluding feet:
12.1" x 11.1" x 3.5" (W x D x H)

Projector Details:

Display Performance:
- NTSC: 480 lines
- PAL: 576 lines
  (Depends on observation of the multi-burst pattern)

Input Signal:
NTSC / NTSC4.43 / PAL / M-PAL / N-PAL / PAL60 / SECAM

Interfaces:
- 1x USB-A
- 1x USB-B
- 1x LAN
- 2x HDMI
- 2x Computer/Component
- 1x Video
- 1x RS-232c
- 1x Stereo Mini-jack (Mic)
- 1x Monitor Out
- Audio 1 & 2
- Audio L & R
- 1x Audio Out
- Wireless LAN port: 802.11 b/g/n (optional – module sold separately)

Speaker:
16 W (mono)

Fan Noise:
- ECO mode: 28 dB
- Normal mode: 37 dB

Eco Features:
- RoHS compliant
- Recyclable product[7]
- Epson America, Inc. is a SmartWay[SM] Transport Partner[8]

Service Plans

Service Plans:

We know protecting your investment is important. Epson Preferred Plus Extended Service Plans offer peace of mind beyond the device's limited warranty and help keep you up and running — because we understand there's simply no time for downtime.

Please scroll to view all contents of table.

	SKU	Price

Extended Service Plan	EPPEXPA3	$189.00
2-Year Exchange - Extended Service Plan	EPPEXPA2	$149.00
1-Year Exchange - Extended Service Plan	EPPEXPA1	$99.00

Products

Support

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Company

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Opt-in for promotional emails* (required)

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EPSON
EXCEED YOUR VISION

SPECIFICATION SHEET

Interactive Laser Displays

Education

PowerLite® 760W Wireless WXGA 3LCD Ultra Short Throw Lamp-Free Laser Display



Product shown with mount, sold separately.

Bright, easy-to-read, lamp-free classroom display projects up to 150".

Best-in-Class Color Brightness[1] with 3-chip 3LCD technology — 4,100 lumens of color and white brightness[2]

Large, easy-to-read images — 16:10 WXGA resolution for true-to-life images; supports 4:3 and widescreen 16:9 aspect ratios

No lamps to purchase or replace — virtually maintenance-free 20,000-hour laser light source[3]

Large display size — up to 150" diagonal, more than three times larger than a 75" flat panel

Fast and efficient operation — display in seconds with instant-on laser light source

Convenient ultra short throw design — virtually eliminates shadowing

Easily replace the PowerLite 585W/685W/725W — with compatible mounts[4]

Connect and cast from up to 50 devices[5] — free downloadable Epson iProjection™ software[6] makes it easy to cast wirelessly from Chromebooks, iOS® and Android™ devices, Mac® computers and PCs[5]; with moderator feature[7], teachers never lose control of the displayed content

Built-in split screen[8] — allows simultaneous display of up to four connected devices

Place it virtually anywhere — 360-degree placement capabilities allow for mounting or placement in any position, from landscape to portrait

Specifications

Projection System Epson® 3LCD, 3-chip technology
Projection Method Front/rear/wall mount/table mount
Driving Method Epson Poly-Silicon TFT Active Matrix
Pixel Number 1,024,000 dots (1280 x 800) x 3
Color Brightness[2] Color Light Output: 4,100 lumens
White Brightness[2] White Light Output: 4,100 lumens
Aspect Ratio Native: 16:10 (WXGA); Support for 4:3, 16:9
Native Resolution 1280 x 800
Light Source Laser Diode
Laser Light Source Life[3] Up to 20,000 hours, Extended mode: Up to 30,000 hours
Size (Projected) (16:10) 60 – 150"
Keystone Correction (Manual)
Horizontal: ± 3 degrees
Vertical: ± 3 degrees
USB Plug 'n Play Mac OS 10.8/10.9/10.10/10.11/10.12/10.13/10.14/macOS® 10.15.x, 11.0/12.0
* USB Display does not currently support macOS 13.0, but a new supported version is expected soon.
USB Plug 'n Play for Windows® Windows 7/Windows 8/Windows 10, Windows 11
Contrast Ratio Up to 2,500,000:1
Color Reproduction Up to 1.07 billion colors

Wireless Specifications

Supported Security Mode
OPEN, WPA2/WPA3-PSK, WPA2/WPA3-EAP
Supported EAP Type PEAP, PEAP-TLS, EAP-TLS, EAP-Fast
Supported Speeds:
IEEE 802.11b: 11 Mbps* (2.4 GHz)
IEEE 802.11g: 54 Mbps* (2.4 GHz)
IEEE 802.11n: 72.2 Mbps* (2.4 GHz)
IEEE 802.11a: 54 Mbps* (5 GHz)
IEEE 802.11n: 150 Mbps* (5 GHz)
IEEE 802.11ac: 325 Mbps* (5 GHz)
* Maximum speed and range is achievable when used with the same Enhanced Mode technology. Actual data rates, features and performance may vary depending on your computer system, the environment and other factors.

Projection Lens

Type Manual focus
F-Number 1.6
Focal Length 3.7 mm
Throw Ratio Range 0.27 - 0.37
Projection Distance
Image Size (projection distance)
With ELPMB62 Mount:
60" – 122" (15.5" – 33.6") 4:3
66" – 134" (15.5" – 33.6") 16:9
68" – 138" (15.5" – 33.6") 16:10
Without Mount:
53" – 132" (13.3" – 36.5") 4:3
58" – 146" (13.3" – 36.5") 16:9
60" – 150" (13.3" – 36.5") 16:10
Zoom Ratio Digital zoom 1.0 – 1.35x

Interfaces

HDMI®: 3x
Computer: 1x VGA 15-pin
1x RCA Composite
3x Stereo Mini In
1x Stereo Mini Out
1x Stereo Mini Microphone In
USB Connector: 2x USB Type-A
(1x USB memory/document camera/Powered (5 V, 2 A)
USB Connector: 1x USB Type-B (USB Display with audio)
Wired LAN: 1x RJ-45
Serial: 1x RS-232c
Monitor Out/Computer: 1x D-Sub 15-pin
Integrated Wireless LAN: Wireless 802.11b/g/n (2.4 GHz), 802.11a/n/ac (5 GHz)



Additional USB Type-A port on side of projector

Other

Speaker 16 W monaural
Operating Temperature 32 ˚F to 104 ˚F (0 ˚C to 40 ˚C)
Auto Power On Signal Detection on HDMI®/Plug-In Detection (HDMI, USB, VGA 15-pin)
Sleep Mode Yes (with timer)
Power Supply Voltage 100 V – 240 V ±10%, 50/60 Hz
Power Consumption
Quiet Mode: 214 W
Normal Mode: 277 W
Standby (Communication On): 2.0 W
Standby (Communication Off): 0.5 W
Fan Noise
Quiet Mode: 27 dB
Normal Mode: 37 dB
Security Kensington lock provision, security anchor bar, password-protection function

Dimensions (W x D x H)

Excluding Feet 14.1" x 15.6" x 5.3"
Weight 13.2 lb

Remote Control

Features Computer, HDMI, USB, LAN, Source Search, Power, Aspect, Color Mode, Volume, E-Zoom, A/V Mute, Freeze, Menu, Auto, Enter, ESC, ID, User, Default, Home, Split
Operating Angle
Rear: Right/left: -55 to +55 degrees, Upper/lower: +75 to +15 degrees
Front: Right/left: -30 to +30 degrees, Upper/lower: 0 to +60 degrees
Operating Distance 19.7 ft (6 m)

Eco Features

Energy-efficient 3LCD light engine
RoHS compliant
Recyclable product[9]
Epson America, Inc. is a SmartWay® Transport Partner[10]

Support

Service Programs 3-year projector limited warranty, Epson Road Service Program, dedicated toll-free support

What's Included

PowerLite 760W ultra short throw laser projector, Quick Start Guide, 6' power cable, projector remote control, two (2) AA batteries (for remote), feet

Ordering Information

PowerLite 760W	V11HA81020
Air Filter	V13H134A60
PowerLite Pilot™ 3 (ELPCB03)	V12H927020
Active Speakers (ELPSP02)	V12H467020
Wireless 802.11 b/g/n LAN Unit (ELPAP11)	V12H005A02
100" Whiteboard (16:10)	V12H831000
Ultra Short Throw Wall Mount (ELPMB62)	V12HA06A05
DC-07 Document Camera	V12H759020
DC-13 Document Camera	V12H757020
DC-21 Document Camera	V12H758020

1 Color brightness measured per IDMS 15.4. Additional colors and picture modes tested. Top-selling Epson 3LCD projectors vs. comparable top-selling 1-chip DLP projectors based on NPD sales data for October 2019 – September 2020. COLOR BRIGHTNESS WILL VARY BASED ON USAGE CONDITIONS. | **2** Color brightness (color light output) and white brightness (white light output) will vary depending on usage conditions. Color light output measured in accordance with IDMS 15.4; white light output measured in accordance with ISO 21118. | **3** No required maintenance for the light source for up to 20,000 hours. Approximate time until brightness decreases 50% from first usage. Measured by acceleration test assuming use of 0.04 – 0.20 mg/m³ of particulate matter. Time varies depending on usage conditions and environment. Replacement of parts other than the light source may be required in a shorter period. | **4** Compatible mounts include ELPMB43, ELPMB46, ELPMB53 and ELPMB62. | **5** For wireless functionality, including via the Epson iProjection App, the projector must be configured on a network, either through the Ethernet port on the projector (check model specifications for availability) or via a wireless connection. Check your owner's manual to determine if a wireless LAN module must be purchased separately to enable a wireless connection. Not all Epson projectors are able to be networked. The Epson iProjection App does not support all files and formats. See www.epson.com for details. | **6** Internet connection required for download. Data usage fee may apply. | **7** Moderator control, connecting via QR code and projector remote are not available on Epson iProjection for Chromebooks. | **8** Split Screen feature requires remote control. Consult your user manual for input combinations. | **9** For convenient and reasonable recycling options, visit www.epson.com/recycle | **10** SmartWay is an innovative partnership of the U.S. Environmental Protection Agency that reduces greenhouse gases and other air pollutants and improves fuel efficiency.

Learn more about how our products can empower your institution. Visit us at **www.epson.com/foreducation**

Better Products for a Better Future™
eco.epson.com

SmartWay Transport Partner
Getting There With Cleaner Air

ENERGY STAR

Epson America, Inc.
3131 Katella Ave., Los Alamitos, CA 90720

Epson Canada Limited
185 Renfrew Drive, Markham, Ontario L3R 6G3

www.epson.com
www.epson.ca

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Contact:

EPSON
EXCEED YOUR VISION

SPECIFICATION SHEET

Projectors

Education

PowerLite® L210W WXGA 3LCD Lamp-Free Laser Display with Built-In Wireless



Keep students engaged wherever they are in the classroom with bright, large images.

Best-in-Class Color Brightness[1] with 3-chip 3LCD technology — 4,500 lumens of color and white brightness[2]

Incredible image quality — WXGA resolution at an exceptional value

No lamps to replace ever — solid-state, 20,000-hour, virtually maintenance-free laser light source[3]

Built-in wireless networking with enterprise-level security — additionally, you can connect with Miracast®, which supports software-free, peer-to-peer wireless connectivity

Connect and cast from up to 50 devices[4] — free downloadable Epson iProjection™ software makes it easy to cast wirelessly from Chromebooks, iOS® and Android™ devices, Mac® computers and PCs[4]; with moderator feature[5], teachers never lose control of the displayed content

Versatile display — widescreen aspect ratio up to 16:9 and large image size up to 300" diagonal, with split screen[6] capability for side-by-side viewing

Flexible installation — 1.6x optical zoom, horizontal and vertical keystone, Quick Corner® and more makes upgrading from an old projector seamless

Easily manage your fleet — configure, monitor and control up to 2,000 networked projectors at once with the free downloadable Epson® Projector Management software[7]

Two HDMI® ports — support quick switching between multiple high-definition AV sources

Engage your classroom with the powerful 16 W speaker — or connect external speakers with the projector's Audio Out port

EPSON
EXCEED YOUR VISION

PowerLite® L210W WXGA 3LCD Lamp-Free Laser Display with Built-In Wireless

Specifications

Projection System RGB liquid crystal shutter projection system
Driving Method Poly-Silicon TFT Active Matrix
Pixel Number 1,024,000 dots (1280 x 800) x 3
Color Brightness[2] Color Light Output: 4,500 lumens
White Brightness[2] White Light Output: 4,500 lumens
Aspect Ratio Supports 4:3, 16:10, 16:9*
* With vertical image shift control within letterbox area.
Display Resolution WXGA
Light Source Laser Diode
Laser Light Source Life[3]
Normal Mode: Up to 20,000 hours
Extended Mode: Up to 30,000 hours
Throw Ratio Range 1.41 - 2.26
Size (Projected Distance) 30'' - 300'' (0.88 m - 9.09 m)
Keystone Correction (Manual)
Vertical: ±30 degrees; Horizontal: ±30 degrees
Dynamic Contrast Ratio Over 2,500,000:1
Color Reproduction Up to 1.07 billion colors

Projection Lens

Type Optical Zoom (manual), Focus
F-Number 1.51 – 1.77
Focal Length 18.2 mm – 29.1 mm
Zoom Ratio 1 – 1.62 (optical zoom)

Other

Operating Temperature 32 ˚F to 104 ˚F (0 ˚C to 40 ˚C) (low altitude), 32 ˚F to 95 ˚F (0 ˚C to 35 ˚C) (high altitude)
Power Supply Voltage 100 V – 240 V AC ±10%, 50/60 Hz
Auto Power On Signal Detection on HDMI/Plug-In Detection (HDMI, USB, VGA 15-pin)
Sleep Mode Yes (with timer)
Power Consumption
Normal Mode: 272 W
Quiet Mode: 208 W
Standby Mode: 2.0 W
Energy-Saving Mode: 0.5 W
Fan Noise
Normal Mode: 37 dB
Quiet Mode: 27 dB
Security Enterprise Level Security Encryption

Dimensions (W x D x H)

Projector (Including Feet) 12.8" x 4.1" x 11.7"
Weight 9.5 lb

Interfaces

2x HDMI (with CEC Control)
2x Computer In
1x Video
1x Monitor Out
Audio L & R
Audio 1 & 2
1x Audio Out
1x Mic In
1x RS-232C
1x USB-A (with 5 V/2 A power supply)
1x USB-B
1x Wired LAN RJ-45

Built-in wireless: 802.11 b/g/n (2.4 GHz)* (DSSS/CCK, OFDM)
802.11 a/n/ac (5 GHz)* (OFDM)

Remote Control

Features A/V Mute, Volume, HDMI, LAN, Keystone, Menu
Operating Angle
Front to Rear: -30 degrees to +30 degrees
Right to Left: -30 degrees to +30 degrees
Operating Distance 20 ft (6 m)

Eco Features

RoHS compliant
Recyclable product[8]
Epson America, Inc. is a SmartWay® Transport Partner[9]

Support

Epson Connection℠
Pre-sales support: U.S. and Canada (800) 463-7766
Website: www.epson.com
Service Programs 3-year projector limited warranty
Epson Road Service program, dedicated toll-free support (U.S. and Canada only)



* Maximum speed and range are achievable when used with same enhanced mode technology. Actual features and performance may vary depending on your computer system, the environment and other factors.

What's Included

PowerLite L210W, Projector Remote Control, 2x AA Batteries, HDMI Cable, Power Cable

Ordering Information

PowerLite L210W	V11HA70020
Replacement Air Filter (ELPAF60)	V13H134A60
Soft Carrying Case (ELPKS71)	V12H001K71
Ceiling Mount (ELPMB60W)	V12H963210
Wireless LAN Module (ELPAP11)	V12H005A02
DC-07 Document Camera	V12H759020
DC-13 Document Camera	V12H757020
DC-21 Document Camera	V12H758020

1 Color brightness measured per IDMS 15.4. Additional colors and picture modes tested. Top-selling Epson 3LCD projectors vs. comparable top-selling 1-chip DLP projectors based on NPD sales data for October 2019 – September 2020. COLOR BRIGHTNESS WILL VARY BASED ON USAGE CONDITIONS. | **2** Color brightness (color light output) and white brightness (white light output) will vary depending on usage conditions. Color light output measured in accordance with IDMS 15.4; white light output measured in accordance with ISO 21118. | **3** No required maintenance for the light source for up to 20,000 hours. Approximate time until brightness decreases 50% from first usage. Measured by acceleration test assuming use of 0.04 - 0.20 mg/m³ of particulate matter. Time varies depending on usage conditions and environment. Replacement of parts other than the light source may be required in a shorter period. | **4** For wireless functionality, including via the Epson iProjection App, the projector must be configured on a network, either through the Ethernet port on the projector (check model specifications for availability) or via a wireless connection. Check your owner's manual to determine if a wireless LAN module must be purchased separately to enable a wireless connection. Not all Epson projectors are able to be networked. The Epson iProjection App does not support all files and formats. See www.epson.com for details. | **5** Moderator control, connecting via QR code and projector remote are not available on Epson iProjection for Chromebooks. | **6** Consult your user manual for Split Screen input combinations. | **7** Internet connection required for download. Data usage fee may apply. | **8** For convenient and reasonable recycling options, visit www.epson.com/recycle | **9** SmartWay is an innovative partnership of the U.S. Environmental Protection Agency that reduces greenhouse gases and other air pollutants and improves fuel efficiency.

Learn more about how our products can empower your institution. Visit us at **www.epson.com/foreducation**

Better Products for a Better Future℠
eco.epson.com

SmartWay Transport Partner
Getting There With Cleaner Air

Contact:

Epson America, Inc.
3131 Katella Ave., Los Alamitos, CA 90720

Epson Canada Limited
185 Renfrew Drive, Markham, Ontario L3R 6G3

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Supplier's Declaration of Conformity

According to 47CFR, Part 2 and 15 for Class B Personal Computers and Peripherals; and/or CPU Boards and Power Supplies used with Class B Personal Computers:

We: Epson America, Inc.
Located at: 3131 Katella Ave., Los Alamitos, CA 90720
Telephone: (562) 981-3840

Declare under sole responsibility that the product identified herein, complies with 47CFR Part 2 and 15 of the FCC rules as a Class B digital device. Each product marketed, is identical to the representative unit tested and found to be compliant with the standards. Records maintained continue to reflect the equipment being produced can be expected to be within the variation accepted, due to quantity production and testing on a statistical basis as required by 47CFR §2.906. Operation is subject to the following two conditions: (1) this device may not cause harmful interference, and (2) this device must accept any interference received, including interference that may cause undesired operation.

Trade Name: Epson®
Type of Product: LCD Projector
Model: HA79A/HA81A/HA83A
Marketing Name: EB-770F/EB-760W/EB-775F
Options: Remote controller (model 2221508 xx [x=0-9])

Wireless Product Safety Instructions

Contains WLAN/BT module model: WLU5630B-D101 (RoHS)

This document provides safety instructions and describes the specifications. Read this document carefully before use to ensure your safety and product performance. This device is restricted to indoor operation only. Data transmission is always initiated by software, which is then passed down through the MAC, through the digital and analog baseband, and finally to the RF chip. Several special packets are initiated by the MAC. These are the only ways the digital baseband portion will turn on the RF transmitter, which it then turns off at the end of the packet. Therefore, the transmitter will be on only while one of the aforementioned packets is being transmitted. In other words, this device automatically discontinues transmission in case of either absence of information to transmit or operational failure.

U.S.

Contains FCC ID: BKMAE-WLU5630

This device complies with Part 15 of the FCC Rules. Operation is subject to the following two conditions: (1) This device may not cause harmful interference, and (2) this device must accept any interference received, including interference that may cause undesired operation.

This equipment has been tested and found to comply with the limits for a Class B digital device, pursuant to Part 15 of the FCC Rules. These limits are designed to provide reasonable protection against harmful interference in a residential installation. This equipment generates, uses, and can radiate radio frequency energy and, if not installed and used in accordance with the instructions, may cause harmful interference to radio communications. However, there is no guarantee that interference will not occur in a particular installation. If this equipment does cause harmful interference to radio or television reception, which can be determined by turning the equipment off and on, the user is encouraged to try to correct the interference by one or more of the following measures:

- Reorient or relocate the receiving antenna.
- Increase the separation between the equipment and receiver.
- Connect the equipment into an outlet on a circuit different from that to which the receiver is connected.
- Consult the dealer or an experienced radio/TV technician for help.

WARNING: The connection of a non-shielded equipment interface cable to this equipment will invalidate the FCC Certification or Declaration of this device and may cause interference levels which exceed the limits established by the FCC for this equipment. It is the responsibility of the user to obtain and use a shielded equipment interface cable with this device. If this equipment has more than one interface connector, do not leave cables connected to unused interfaces. Changes or modifications not expressly approved by the manufacturer could void the user's authority to operate the equipment.

This equipment should be installed and operated with a distance of at least 7.9 inches (20 cm) between the radiator and your body.

Innovation, Science and Economic Development Canada (ISED) Notices

Contains IC: 1052D-WLU5630

CAN ICES-3 (B)/NMB-3 (B)

This device contains licence-exempt transmitter(s)/receiver(s) that comply with Innovation, Science and Economic Development Canada's licence-exempt RSS(s). Operation is subject to the following two conditions: (1) This device may not cause interference. (2) This device must accept any interference, including interference that may cause undesired operation of the device.

This equipment complies with ISED radiation exposure limits set forth for an uncontrolled environment and meets RSS-102 of the ISED radio frequency (RF) Exposure rules. This equipment should be installed and operated with a distance of at least 7.9 inches (20 cm) between the radiator and your body.

Epson America, Inc. Limited Warranty

Three-Year Projector Limited Warranty

A. What Is Covered: Epson America, Inc. ("**Epson**") warrants to the purchaser that the Epson product covered by this limited warranty statement, if purchased new and operated in the United States, Canada, or Puerto Rico, will be free from defects in workmanship and materials for a period of three (3) years from the date of original purchase. For warranty service, you may be required to provide proof of the date of original purchase.

B. What Epson Will Do To Correct Problems: If your product requires service during the limited warranty period, please call Epson at the number at the end of this statement and be prepared to provide the model, serial number, and date of original purchase. This line will be answered during Epson's regular support hours (currently 7:00 a.m. to 4:00 p.m., Pacific Time, Monday through Friday—subject to change without notice). If Epson confirms warranty service is required, Epson will, at its option, repair or replace the defective unit without charge for parts or labor.

If Epson authorizes an exchange for the defective unit, Epson will ship a replacement product to you, freight prepaid, as long as you use an address in the United States, Canada, or Puerto Rico. The replacement product may be new or refurbished to the Epson standard of quality. (The replacement product may not include promotional materials, accessories, documentation, manuals, software, or cables.) You are responsible for securely packing the defective unit and returning it to Epson within five (5) working days of receipt of the replacement. Epson requires a debit or credit card number to secure the cost of the replacement product if you fail to return the defective one.

If Epson authorizes repair instead of exchange, Epson will direct you to send your product to Epson or its authorized service center, where the product will be repaired and sent back to you. You are responsible for packing the product and for all postage and shipping costs to and from the Epson authorized service center. When warranty service involves the exchange of the product or of a part, the item replaced becomes Epson property. If service cannot be provided on the product for any reason during the term of this agreement and Epson no longer sells the same model, Epson will replace the product with a model of equal or superior value. Epson's liability for replacement of the covered product will not exceed the original retail selling price of the covered product. Replacement products or parts assume the remaining warranty period of the product covered by this limited warranty.

C. What This Warranty Does Not Cover

1. Any damage caused by misuse, abuse, improper installation, or neglect; disasters such as fire, flood, or lightning; or improper electrical currents, software, or interaction with non-Epson products.
2. Any damage caused by or any service for third-party software, applications, parts, components, or peripheral devices added to the product after its shipment from Epson, such as dealer- or user-added boards, components, or cables.
3. Any damage caused by installing the product next to a heat source or directly in the path of an air vent or an air conditioner.
4. Damage due to excessive, continual usage.
5. Damage caused by failure to properly maintain the product (see your *User's Guide* for details).
6. Service when the product is used outside the United States, Canada, or Puerto Rico.
7. Service if the product label, logo, rating label, or serial number has been removed.
8. Consumables such as filters or any items that are identified as being replaceable by the user in the product documentation (see your *User's Guide* for details).
9. Loss of data.
10. Installation or removal.
11. Any damage from service performed by anyone other than an Epson-authorized servicer.
12. Damage resulting from operation or storage in areas with smoke, oil, high humidity, steam, corrosive gases or chemicals, excessive dust, vibration, or shock.
13. Cosmetic damage caused by handling or normal wear and tear during use.
14. Any product or parts purchased as used, refurbished, or reconditioned.
15. Any damage caused by using improper packaging materials or improper packing and shipping when returning a product for repair or replacement. You will be invoiced for such shipping damage to the product.

If a claimed defect cannot be identified or reproduced in service, you will be held responsible for costs incurred. Epson is not responsible for your data or applications, which cannot be restored and should be backed up by you. Postage, insurance, or shipping costs incurred in presenting your Epson product for carry-in warranty service are your responsibility. This warranty is not transferable.

D. DISPUTES, BINDING INDIVIDUAL ARBITRATION, AND WAIVER OF CLASS ACTIONS AND CLASS ARBITRATIONS

1. **Disputes:** The terms of this Section D shall apply to all Disputes between you and Epson. The term "Dispute" is meant to have the broadest meaning permissible under law or in equity and includes any dispute, claim, controversy, or action between you and Epson arising out of or relating to this Agreement (including its formation, performance, or breach), the Software, Epson Hardware, the parties' relationship with each other, and/or any other transaction involving you and Epson, whether in contract, or with respect to warranty, misrepresentation, fraud, tort, intentional tort, statute, regulation, ordinance, or any other legal or equitable basis. However, a "Dispute" does not include a claim or cause of action for (a) trademark infringement or dilution, (b) patent infringement, (c) copyright infringement or misuse, or (d) trade secret misappropriation (an "IP Claim"). You and Epson also agree, notwithstanding Section D, that a court, not an arbitrator, may decide if a claim or cause of action is for an IP Claim.
2. **Initial Dispute Resolution:** Before submitting a claim for arbitration in accordance with this Section D, you and Epson agree to try, for 60 days, to resolve any Dispute informally. If Epson and you do not reach an agreement to resolve the Dispute within the 60 days, you or Epson may commence an arbitration in accordance with Section D(6). Notice to Epson must be addressed to: Epson America, Inc., ATTN: Legal Department, 3131 Katella Ave., Los Alamitos, CA 90720. Any notice of the Dispute shall include the sender's name, address and contact information, the facts giving rise to the Dispute, and the relief requested. Any notice sent to you will be sent to the most recent address Epson has in its records for you. For this reason, it is important to notify us if your address changes by

emailing us at EAILegal@ea.epson.com or writing us at the address above. You and Epson agree to act in good faith to resolve the Dispute before commencing arbitration in accordance with this Section D(2).

3. **Binding Arbitration:** If we do not reach an agreed upon solution within a period of 60 days from the time informal dispute resolution is pursued pursuant to Section D(2) above, then either party may initiate binding arbitration. You and Epson agree that all Disputes shall be resolved by binding arbitration according to this Agreement. **ARBITRATION MEANS THAT YOU WAIVE YOUR RIGHT TO A JUDGE OR JURY IN A COURT PROCEEDING AND YOUR RIGHT TO DISCOVERY AND GROUNDS FOR APPEAL ARE MORE LIMITED THAN IN COURT.** Pursuant to this Agreement, binding arbitration shall be administered by JAMS, a nationally recognized arbitration provider, pursuant to the JAMS Streamlined Arbitration Rules and Procedures or its applicable code of procedures then in effect for consumer related disputes, but excluding any rules that permit class arbitration (for more detail on procedure, see Section D(6) below). You and Epson understand and agree that (a) the Federal Arbitration Act (9 U.S.C. §§ 1 et seq.) governs the interpretation and enforcement of this Section D, (b) this Agreement memorializes a transaction in interstate commerce, and (c) this Section D shall survive termination of this Agreement.

4. **Exception—Small Claims Court:** Notwithstanding the parties' agreement to resolve disputes through arbitration, you or we may bring an individual action in the small claims court of your state or municipality if the action is within that court's jurisdiction and is pending only in that court.

5. **WAIVER OF CLASS ACTION AND CLASS ARBITRATION: YOU AND EPSON AGREE THAT EACH PARTY MAY BRING DISPUTES AGAINST THE OTHER PARTY ONLY IN AN INDIVIDUAL CAPACITY, AND NOT AS A CLASS ACTION OR CLASS ARBITRATION. If any court or arbitrator determines that the class action waiver set forth in this paragraph is void or unenforceable for any reason or that an arbitration can proceed on a class basis, then the arbitration provision set forth herein shall be deemed null and void in its entirety and the parties shall be deemed to have not agreed to arbitrate disputes.**

6. **Arbitration Procedure:** If you or Epson commences arbitration, the arbitration shall be governed by the JAMS Streamlined Arbitration Rules and Procedures or the applicable rules of JAMS that are in effect when the arbitration is filed, excluding any rules that permit arbitration on a class-wide basis (the "JAMS Rules"), available at http://www.jamsadr.com or by calling 1-800-352-5267, and under the rules set forth in this Agreement. All Disputes shall be resolved by a single neutral arbitrator, which shall be selected in accordance with the JAMS Streamlined Arbitration Rules and Procedures, and both parties shall have a reasonable opportunity to participate in the selection of the arbitrator. The arbitrator is bound by the terms of this Agreement. The arbitrator, and not any federal, state, or local court or agency, shall have exclusive authority to resolve all disputes arising out of or relating to the interpretation, applicability, enforceability, or formation of this Agreement, including any claim that all or any part of this Agreement is void or voidable. Notwithstanding this broad delegation of authority to the arbitrator, a court may determine the limited question of whether a claim or cause of action is for an IP Claim, which is excluded from the definition of "Disputes" in Section D(1) above. The arbitrator shall be empowered to grant whatever relief would be available in a court under law or in equity. In some instances, the costs of arbitration can exceed the costs of litigation, and the right to discovery may be more limited in arbitration than in court. Each party will have the right to use legal counsel in connection with arbitration at its own expense. The arbitrator's award is binding and may be entered as a judgment in any court of competent jurisdiction. You may choose to engage in arbitration hearings by telephone or, if you and we both agree, to conduct it online, in lieu of appearing live. Arbitration hearings not conducted by telephone or online shall take place in a location reasonably accessible from your primary residence, or in Orange County, California, at your option.

    a. **Initiation of Arbitration Proceeding:** If either you or Epson decides to arbitrate a Dispute, both parties agree to the following procedure:

        i. Write a Demand for Arbitration: The demand must include a description of the Dispute and the amount of damages sought to be recovered. You can find a copy of a Demand for Arbitration at http://www.jamsadr.com ("Demand for Arbitration").

        ii. Send three (3) copies of the Demand for Arbitration, plus the appropriate filing fee, to: JAMS, 5 Park Plaza, Suite 400, Irvine, CA 92614, U.S.A.

iii. Send one (1) copy of the Demand for Arbitration to the other party (at the same address as the notice of a dispute, above in Section D(2)), or as otherwise agreed by the parties.

b. **Hearing Format:** During the arbitration, the amount of any settlement offer made shall not be disclosed to the arbitrator until after the arbitrator determines the amount, if any, to which you or Epson is entitled. The discovery or exchange of non-privileged information relevant to the Dispute may be allowed during the arbitration.

7. **30 Day Opt-out Right: You may elect to opt-out (exclude yourself) from the final, binding, individual arbitration procedure and waiver of class proceedings set forth in Section D of this Agreement by sending a written letter to the Epson address listed above in Section D(2) within 30 days of your assent to this Agreement that specifies (i) your name, (ii) your mailing address, and (iii) your request to be excluded from the final, binding, individual arbitration procedure and waiver of class proceedings specified in this Section D. In the event that you opt-out consistent with the procedure set forth above, all other terms set forth in the Agreement shall continue to apply, including the requirement to provide notice prior to litigation. If you opt-out of these arbitration provisions, Epson will also not be bound by them.**

8. **Amendments to Section D:** Notwithstanding any provision in this Agreement to the contrary, you and Epson agree that if Epson makes any future amendments to the dispute resolution procedure and class action waiver provisions (other than a change to Epson's address) in this Agreement, Epson will obtain your affirmative assent to the applicable amendment. If you do not affirmatively assent to the applicable amendment, you are agreeing that you will arbitrate any Dispute between the parties in accordance with the language of this Section D (or resolve disputes as provided for in Section D(7), if you timely elected to opt-out when you first assented to this Agreement).

9. **Severability:** If any provision in this Section D is found to be unenforceable, that provision shall be severed with the remainder of this Agreement remaining in full force and effect. **The foregoing shall not apply to the prohibition against class actions as provided in Section D(5). This means that if Section D(5) is found to be unenforceable, the entire Section D (but only Section D) shall be null and void.**

E. DISCLAIMER OF WARRANTIES

THE WARRANTY AND REMEDY PROVIDED ABOVE ARE EXCLUSIVE AND IN LIEU OF ALL OTHER EXPRESSED OR IMPLIED WARRANTIES INCLUDING, BUT NOT LIMITED TO, THE IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, AND NON-INFRINGEMENT. SOME LAWS DO NOT ALLOW THE EXCLUSION OF IMPLIED WARRANTIES. IF THESE LAWS APPLY, THEN ALL EXPRESS AND IMPLIED WARRANTIES ARE LIMITED TO THE WARRANTY PERIOD IDENTIFIED ABOVE. UNLESS STATED HEREIN, ANY STATEMENTS OR REPRESENTATION MADE BY ANY OTHER PERSON OR FIRM ARE VOID. SOME STATES DO NOT ALLOW LIMITATIONS ON HOW LONG IMPLIED WARRANTIES LAST, SO THE ABOVE LIMITATIONS MAY NOT APPLY TO YOU.

F. EXCLUSION OF DAMAGES; EPSON'S MAXIMUM LIABILITY

IN NO EVENT SHALL EPSON OR ITS AFFILIATES BE LIABLE FOR ANY SPECIAL, INCIDENTAL, OR CONSEQUENTIAL DAMAGES, OR ANY LOST PROFITS, COST OF SUBSTITUTE EQUIPMENT, DOWNTIME, CLAIMS OF THIRD PARTIES, OR INJURY TO PROPERTY, RESULTING FROM THE USE OR INABILITY TO USE THE EPSON PRODUCT, WHETHER RESULTING FROM BREACH OF WARRANTY OR ANY OTHER LEGAL THEORY. IN NO EVENT SHALL EPSON OR ITS AFFILIATES BE LIABLE FOR DAMAGES OF ANY KIND IN EXCESS OF THE ORIGINAL RETAIL PURCHASE PRICE OF THE PRODUCT. SOME STATES DO NOT ALLOW EXCLUSION OR LIMITATION OF INCIDENTAL OR CONSEQUENTIAL DAMAGES, SO THE ABOVE LIMITATIONS MAY NOT APPLY TO YOU.

G. Other Provisions

1. **Other Rights You May Have:** This Limited Warranty gives you specific legal rights, and you may also have other rights which vary from jurisdiction to jurisdiction. Some jurisdictions do not allow the exclusion or limitation of incidental or consequential damages, so the above limitations or exclusions may not apply to you.
2. **Governing Law:** Except for claims subject to arbitration pursuant to Section D, you and Epson agree that the law of the state or country where you reside shall govern.
3. **Jurisdiction:** Except for claims subject to arbitration pursuant to Section D, in the event of a dispute you and Epson both consent to the jurisdiction of the courts in your state of residence or, if you do not reside in a state, then of the courts in Orange County, California.

To find the Epson-authorized reseller nearest you, please visit www.epson.com in the United States or www.epson.ca in Canada.

To find the Epson authorized service center nearest you, please visit www.epson.com/servicecenterlocator in the United States or www.epson.ca/servicecenterlocator in Canada.

To contact the Epson Connection[SM], call (800) 637-7661 or (562) 276-4394 in the United States and (905) 709-3839 in Canada.

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Epson Connection is a service mark of Epson America, Inc.
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Déclaration de conformité du fournisseur

Selon la norme 47CFR, parties 2 et 15, régissant les ordinateurs personnels et périphériques de classe B, et/ou les unités centrales et les dispositifs d'alimentation électrique utilisés avec les ordinateurs personnels de classe B :

Nous : Epson America, Inc.
Situés au : 3131 Katella Ave., Los Alamitos, CA 90720, U.S.A.
Téléphone : 562 981-3840

Déclarons, sous notre seule et unique responsabilité, que le produit identifié dans les présentes est conforme à la norme 47CFR, parties 2 et 15, du règlement de la FCC visant les dispositifs numériques de classe B. Chaque produit commercialisé est identique à l'appareil représentatif testé et jugé conforme aux normes. Les registres maintenus continuent d'indiquer que l'équipement produit devrait se situer dans les limites acceptables, du fait de la production en quantité et des essais statistiques réalisés, conformément à la norme 47CFR, section 2.906. L'utilisation est soumise aux deux conditions suivantes : (1) l'appareil ne peut pas causer d'interférences nuisibles et (2) l'appareil doit accepter toute interférence en réception, y compris les interférences causant un dysfonctionnement de l'appareil.

Nom commercial : Epson®
Type de produit : Projecteur à cristaux liquides (ACL)
Modèle : HA79A/HA81A/HA83A
Nom de commercialisation : EB-770F/EB-760W/EB-775F
Options : Dispositif de commande à distance (Modèle 2221508 xx [x=0-9])

Consignes de sécurité concernant le produit sans fil

Contient l'unité WLAN/BT : WLU5630B-D101 (RoHS)

Ce document contient des consignes de sécurité et une description des caractéristiques techniques. Lisez attentivement ce document avant l'utilisation pour assurer votre sécurité et le rendement optimal du produit. Cet appareil ne doit être utilisé qu'en intérieur. La transmission de données est toujours initiée par un logiciel; les données sont ensuite transmises au contrôle d'accès au support (MAC) par la bande de base analogique et numérique, avant de parvenir à la puce radiofréquence (RF). Plusieurs paquets spéciaux sont

initiés par le contrôle d'accès au support (MAC). La portion numérique de la bande de base ne peut mettre en marche le transmetteur radiofréquence (RF) que de cette façon, et conséquemment l'éteindre à la fin du paquet. Par conséquent, le transmetteur ne sera en marche que lorsque les paquets en question seront en cours de transmission. Autrement dit, le dispositif cesse automatiquement la transmission lorsqu'il n'y a pas d'information à transmettre ou en cas de défaillance.

États-Unis

Contient l'identifiant FCC : BKMAE-WLU5630

Cet appareil est conforme à la partie 15 de la réglementation FCC. L'utilisation est soumise aux deux conditions suivantes : (1) L'appareil ne peut pas causer d'interférences nuisibles et (2) l'appareil doit accepter toute interférence en réception, y compris les interférences causant un dysfonctionnement de l'appareil.

À l'issue des tests dont il a fait l'objet, cet appareil a été déclaré conforme aux normes des appareils numériques de classe B, conformément à la partie 15 de la règlementation FCC. Ces normes sont destinées à assurer un niveau de protection adéquat contre les interférences néfastes dans les installations résidentielles. Cet appareil produit, utilise et peut émettre des fréquences radioélectriques et, s'il n'est pas installé ou utilisé conformément aux directives, peut brouiller les communications radio ou télévisuelles. Toutefois, il est impossible de garantir qu'aucune interférence ne se produira dans une installation particulière. Si cet équipement brouille la réception des ondes radio ou télévisuelles, ce que vous pouvez déterminer en éteignant et en rallumant l'équipement, nous vous encourageons à prendre l'une ou plusieurs des mesures correctives suivantes :

- Réorientez ou déplacez l'antenne de réception.
- Éloignez l'appareil du récepteur.
- Branchez l'appareil à une autre prise ou sur un autre circuit que celui du récepteur.
- Demandez conseil au revendeur de l'appareil ou obtenez l'aide d'un technicien radio/télévision expérimenté.

AVERTISSEMENT : Le branchement d'un câble d'interface non blindé à ce matériel entraînera l'annulation de l'homologation FCC de cet appareil et risque de causer des interférences dépassant les limites établies par la FCC pour ce matériel. Il incombe à l'utilisateur de se procurer et d'utiliser un câble d'interface blindé avec cet appareil. Si le matériel est doté de plusieurs connecteurs d'interface, évitez de connecter des câbles à des interfaces inutilisées. Toute modification non expressément autorisée par le fabricant peut annuler la permission d'utilisation du matériel.

Cet équipement doit être installé et utilisé avec un minimum de 7,9 po (20 cm) de distance entre la source de rayonnement et votre corps.

Avis d'Innovation, Sciences et Développement économique Canada (ISDE)

Contient IC : 1052D-WLU5630

CAN ICES-3 (B)/NMB-3 (B)

L'émetteur/récepteur exempt de licence contenu dans le présent appareil est conforme aux Cahiers des charges sur les normes radioélectriques (CNR) d'Innovation, Sciences et Développement économique Canada applicables aux appareils radio exempts de licence. L'utilisation est soumise aux deux conditions suivantes : (1) L'appareil ne peut pas causer d'interférences. (2) L'appareil doit accepter toute interférence en réception, y compris les interférences causant un dysfonctionnement de l'appareil.

Cet équipement est conforme aux limites d'exposition aux rayonnements d'ISDE établies pour un environnement non contrôlé, et est conforme aux règles en matière d'exposition aux radiofréquences CNR-102 d'ISDE. Cet équipement doit être installé et utilisé avec un minimum de 7,9 po (20 cm) de distance entre la source de rayonnement et votre corps.

Garantie limitée d'Epson America, Inc.

Garantie limitée de trois ans sur le projecteur

A. Ce qui est couvert : Epson America, Inc. (« **Epson** ») garantit à l'acheteur que le produit Epson couvert par la présente garantie limitée, s'il est acheté neuf et utilisé au Canada, aux États-Unis ou à Porto Rico, sera exempt de défauts de fabrication et de vices de matériau pour une période de trois (3) ans à compter de la date d'achat d'origine. Pour toute intervention au titre de la garantie, vous pourriez devoir fournir la preuve de la date d'achat d'origine.

B. Comment Epson corrigera les problèmes : Si votre produit doit être réparé durant la période où il est couvert par la garantie limitée, veuillez appeler Epson au numéro inscrit à la fin de la présente déclaration et assurez-vous d'être en mesure d'indiquer le modèle, le numéro de série et la date d'achat d'origine. Il sera possible d'obtenir du soutien auprès d'Epson en composant ce numéro pendant les heures d'ouverture régulières du service (actuellement de 7 h à 16 h, heure du Pacifique, du lundi au vendredi; ces heures peuvent faire l'objet de changements). Si Epson confirme qu'une intervention au titre de la garantie est nécessaire, Epson pourra, à son choix, réparer ou remplacer l'appareil défectueux sans frais de pièces ou de main-d'œuvre.

Si Epson autorise le remplacement de l'unité défectueuse, Epson vous enverra un produit de remplacement, en port payé, si vous avez une adresse au Canada, aux États-Unis ou à Porto Rico. Le produit de remplacement pourra être neuf ou remis à neuf selon les normes de qualité d'Epson. (Le produit de remplacement pourrait exclure le matériel promotionnel, les accessoires, la documentation, les manuels, les logiciels ou les câbles.) Vous avez la responsabilité d'emballer correctement l'unité défectueuse et de la retourner à Epson dans un délai de cinq (5) jours ouvrables suivant la réception de l'unité de remplacement. Epson vous demandera un numéro de carte de crédit ou de débit pour couvrir le coût du produit de remplacement si vous ne retournez pas le produit défectueux.

Si Epson autorise une réparation plutôt qu'un échange, Epson vous demandera de lui envoyer votre produit directement ou à son centre de service autorisé, qui réparera le produit et vous le renverra. Vous avez la responsabilité d'emballer le produit et devez assumer les frais de poste et d'expédition vers et depuis le centre de service autorisé Epson. Lorsqu'une intervention au titre de la garantie nécessite l'échange du produit ou d'une pièce, l'article remplacé devient la propriété d'Epson. Si, pour quelque raison que ce soit pendant la durée de la présente entente, il n'est pas possible de réparer le produit et qu'Epson ne vend plus d'appareils du même modèle, Epson le remplacera par un produit d'un autre modèle de valeur équivalente ou supérieure. La responsabilité d'Epson pour le remplacement du produit couvert par la présente garantie ne peut dépasser le prix de vente d'origine du produit couvert. Les produits et pièces de remplacement sont couverts pour la période de garantie restante du produit couvert par la présente garantie limitée.

C. Ce que la présente garantie ne couvre pas

1. Tous les dommages causés par une mauvaise utilisation, une utilisation abusive, une installation incorrecte, une négligence, les catastrophes comme un incendie, une inondation ou la foudre, une surtension électrique, un logiciel ou une interaction avec des produits de marque autre qu'Epson.
2. Tous les dommages causés par des logiciels, des applications, des pièces, des composantes ou des appareils périphériques de tiers ajoutés au produit après son envoi par Epson, par exemple les cartes, composantes ou câbles ajoutés par le revendeur ou l'utilisateur, ou tout entretien visant l'un ou l'autre de ces éléments.
3. Tous les dommages causés par l'installation du produit près d'une source de chaleur ou directement dans la trajectoire d'une grille d'aération ou d'un climatiseur.
4. Les dommages causés par une utilisation continue et excessive.
5. Les dommages causés par un entretien inadéquat du produit (voir le *Guide de l'utilisateur* à ce sujet).
6. L'entretien lorsque le produit est utilisé hors du Canada, des États-Unis ou de Porto Rico.
7. L'entretien lorsque l'étiquette, le logo, la plaque signalétique ou le numéro de série ont été enlevés du produit.

8. Les consommables comme les filtres ou tous les éléments identifiés comme pouvant être remplacés par l'utilisateur dans la documentation du produit (voir le *Guide de l'utilisateur* à ce sujet).
9. La perte de données.
10. L'installation ou la désinstallation.
11. Tous les dommages résultant de l'entretien fait par un tiers autre qu'un réparateur Epson autorisé.
12. Les dommages résultant du fonctionnement ou de l'entreposage de l'appareil dans un environnement l'exposant à de la fumée, à de l'huile, à un taux d'humidité élevé, à de la condensation, à des gaz corrosifs ou à des produits chimiques, à de la poussière, à des vibrations ou à des chocs excessifs.
13. Les dommages esthétiques causés par la manipulation ou l'usure normale lors de l'utilisation.
14. Toutes les pièces ou tous les produits achetés usagés, remis à neuf ou remis en état.
15. Tous les dommages causés par des matériaux d'emballage inappropriés ou découlant d'un emballage et d'un transport inappropriés lorsqu'un produit est retourné à des fins de réparation ou de remplacement. Les dommages subis par le produit lors du transport vous seront facturés.

Si une anomalie signalée ne peut être décelée ni reproduite lors de l'entretien, les frais engagés seront à votre charge. Epson n'est pas responsable de vos données ni de vos applications, lesquelles ne pourront pas être restaurées en cas de perte. Il vous incombe d'en prévoir la sauvegarde. Les frais d'affranchissement, d'assurance ou d'expédition engagés pour faire réparer votre produit Epson au titre de la garantie avec retour en atelier seront à votre charge. La présente garantie est incessible.

D. DIFFÉRENDS, ARBITRAGE INDIVIDUEL EXÉCUTOIRE ET RENONCIATION À EXERCER DES ACTIONS COLLECTIVES ET DES ARBITRAGES COLLECTIFS

1. **Différends :** Les dispositions du présent article D s'appliquent à tous les différends entre vous et Epson. Le terme « différend » doit être interprété de manière à donner le sens le plus large autorisé par la loi ou l'équité et inclut les différends, réclamations, controverses ou actions entre vous et Epson en lien avec le présent contrat (notamment quant à la formulation de celui-ci, au comportement des parties en vertu de celui-ci ou à la violation de celui-ci), les logiciels, le matériel Epson, la relation entre les parties et/ou toute autre opération conclue entre vous et Epson ou y ayant trait, qu'ils découlent d'un contrat, d'une garantie, d'une fausse déclaration, d'une fraude, d'un délit, d'un délit intentionnel, d'une loi, d'un règlement ou d'une ordonnance, en droit ou en équité. Cependant, un « différend » exclut toute réclamation ou cause d'action pour (a) la contrefaçon ou la dilution d'une marque de commerce, (b) la violation d'un brevet, (c) la violation du droit d'auteur ou son utilisation abusive ou (d) l'usurpation d'un secret commercial (une « réclamation en matière de propriété intellectuelle »). Vous et Epson reconnaissez également, nonobstant l'article D, qu'un tribunal, et non un arbitre, peut décider si une réclamation ou une cause d'action constitue une réclamation en matière de propriété intellectuelle.
2. **Résolution initiale d'un différend :** Conformément à l'article D, avant de soumettre une demande d'arbitrage, vous et Epson devez chacun accepter de vous efforcer de résoudre tout différend de façon informelle pendant 60 jours. Si vous et Epson ne parvenez pas à un accord pour régler le différend dans les 60 jours, vous ou Epson pouvez entamer la procédure d'arbitrage conformément au paragraphe D(6). Il faut envoyer les avis à Epson à l'adresse suivante : Epson America, Inc., ATTN: Legal Department, 3131 Katella Ave., Los Alamitos, CA 90720, U.S.A. Tout avis de différend doit inclure le nom, l'adresse et les coordonnées de la partie qui l'envoie, les faits à l'origine du différend et la réparation demandée. Tout avis vous sera envoyé à votre adresse la plus récente figurant dans les dossiers d'Epson. Pour cette raison, il est important de nous informer de tout changement d'adresse par courriel à l'adresse EAILegal@ea.epson.com, ou par la poste à l'adresse indiquée précédemment. Vous et Epson convenez d'agir de bonne foi pour résoudre le différend conformément au paragraphe D(2) avant d'entamer la procédure d'arbitrage.
3. **Arbitrage exécutoire :** Si nous ne parvenons pas à une solution mutuellement convenue dans une période de 60 jours à compter du moment où a commencé le processus informel de résolution du différend conformément au paragraphe D(2) ci-dessus, l'une ou l'autre partie peut entamer la procédure d'arbitrage exécutoire. Vous et Epson acceptez de régler tous les différends par arbitrage exécutoire conformément aux dispositions de la présente convention. **L'ARBITRAGE SIGNIFIE**

QUE VOUS RENONCEZ À VOTRE DROIT À UN JUGE OU À UN JURY DANS LE CADRE D'UNE POURSUITE JUDICIAIRE ET QUE VOTRE DROIT À LA COMMUNICATION ET VOS MOTIFS D'APPEL SONT PLUS RESTREINTS QUE DEVANT UN TRIBUNAL. En vertu du présent contrat, l'arbitrage exécutoire sera administré par JAMS, une autorité reconnue à l'échelle nationale en matière d'arbitrage, conformément aux règlements et procédés d'arbitrage simplifiés de JAMS ou à son code de procédure applicable en vigueur pour les conflits liés aux consommateurs, à l'exception de toutes les règles qui autorisent les arbitrages collectifs (pour plus de détails sur la procédure, consultez le paragraphe D(6) ci-dessous). Vous et Epson comprenez et acceptez que (a) la loi Federal Arbitration Act (9 U.S.C. section 1 et suivantes) régit l'interprétation et l'application du présent article D, que (b) le présent contrat consigne une opération de commerce entre États et que (c) le présent article D demeurera en vigueur même après la résiliation du présent contrat.

4. **Exception — Cour des petites créances :** Nonobstant l'accord des parties à régler les différends en arbitrage, vous ou Epson pouvez intenter une action individuelle à la Cour des petites créances de votre État, province, territoire ou municipalité si l'action relève de la compétence de ce tribunal et qu'elle est en instance uniquement dans cette cour.

5. **RENONCIATION D'ACTION COLLECTIVE ET D'ARBITRAGE COLLECTIF : VOUS ET EPSON ACCEPTEZ QUE CHAQUE PARTIE PUISSE SOULEVER UN DIFFÉREND À L'ENCONTRE DE L'AUTRE PARTIE UNIQUEMENT À TITRE INDIVIDUEL ET NON DANS LE CADRE D'UNE ACTION COLLECTIVE OU D'UN ARBITRAGE COLLECTIF. Si un tribunal ou un arbitre juge que la renonciation à toute action collective énoncée dans le présent paragraphe est nulle ou inexécutoire pour quelque raison que ce soit, ou qu'un arbitrage peut avoir lieu sur une base collective, alors les dispositions sur l'arbitrage établies dans le présent document seront considérées comme nulles et non avenues dans leur totalité et les parties seront considérées comme n'ayant pas accepté d'arbitrer les différends.**

6. **Procédure d'arbitrage :** Si vous ou Epson recourez à l'arbitrage, celui-ci sera régi par les procédures et le règlement d'arbitrage simplifiés de JAMS ou le règlement applicable de JAMS en vigueur au moment où une demande d'arbitrage est déposée, et par les règles énoncées dans la présente entente, à l'exclusion des règles qui permettent l'arbitrage sur la base d'actions collectives (« le règlement de JAMS »), qu'on peut consulter à http://www.jamsadr.com ou en composant le 1 800 352-5267. Tous les différends doivent être résolus par un seul arbitre neutre, qui sera sélectionné conformément aux procédures et au règlement d'arbitrage simplifiés de JAMS, et les deux parties doivent avoir une possibilité raisonnable de participer à la sélection de l'arbitre. L'arbitre est lié par les dispositions du présent contrat. L'arbitre, et non un tribunal ou un organisme fédéral, provincial, territorial ou local, détient le pouvoir exclusif de régler tous les différends découlant de l'interprétation, de l'applicabilité, du caractère exécutoire ou de la formation du présent contrat ou y étant liés, y compris toute déclaration indiquant qu'une partie ou l'intégralité du présent contrat est nulle ou annulable. Malgré cette vaste extension des pouvoirs de l'arbitre, un tribunal peut décider de ne se pencher que sur la question limitée visant à déterminer si une réclamation ou une cause d'action relève d'une réclamation en matière de propriété intellectuelle, ce qui est exclu de la définition du terme « différend » dans le paragraphe D(1) ci-dessus. L'arbitre est habilité à accorder toute réparation qui serait offerte dans un tribunal en droit ou en équité. Dans certains cas, les frais d'arbitrage peuvent dépasser les coûts de procédure de litige, et le droit d'obtenir la communication peut être plus limité dans la procédure d'arbitrage que devant les tribunaux. Chaque partie, à ses propres frais, a le droit d'avoir recours à des avocats en relation avec l'arbitrage. La décision de l'arbitre lie les parties et pourra être considérée comme un jugement dans n'importe quel tribunal compétent. Vous pouvez tenir des audiences d'arbitrage par téléphone ou, si vous et nous sommes d'accord, les tenir en ligne, au lieu de les tenir en personne. Les audiences d'arbitrage en personne (ni au téléphone ni en ligne) doivent avoir lieu dans un endroit raisonnablement accessible à partir de votre résidence principale, ou dans le comté d'Orange, en Californie, à votre discrétion.

   a. **Introduction de la procédure d'arbitrage :** Si vous ou Epson décidez de recourir à l'arbitrage pour régler un différend, les deux parties consentent à respecter la procédure suivante :

      i. Rédiger une demande d'arbitrage : La demande doit comprendre une description du différend et le montant de réparation demandé. Vous pouvez trouver un exemple

d'une demande d'arbitrage sur le site http://www.jamsadr.com (Demand for Arbitration [la « demande d'arbitrage »]).

ii. Envoyer trois (3) exemplaires de la demande d'arbitrage, ainsi que les droits de dépôt appropriés, à l'adresse : JAMS, 5 Park Plaza, Suite 400, Irvine, CA 92614, U.S.A.

iii. Envoyer un (1) exemplaire de la demande d'arbitrage à l'autre partie (à la même adresse que l'avis de différend, ci-dessus au paragraphe D[2]), ou selon ce dont les parties auront convenu.

b. **Formule de l'audience :** Pendant l'arbitrage, le montant de toute offre de règlement ne doit pas être divulgué à l'arbitre avant que celui-ci ne convienne du montant, s'il y a lieu, auquel vous ou Epson avez droit. Le partage ou l'échange de renseignements non confidentiels se rapportant au différend peut être autorisé pendant l'arbitrage.

7. **Droit de retrait de 30 jours : Vous pouvez choisir de vous retirer (vous exclure) de la procédure d'arbitrage individuelle, exécutoire et finale, et de la renonciation des procédures d'action collective mentionnées à l'article D dans le présent contrat en envoyant une lettre à l'adresse d'Epson indiquée au paragraphe D(2) ci-dessus dans les 30 jours à compter de votre acceptation du présent contrat dans laquelle figurent (i) votre nom, (ii) votre adresse postale et (iii) votre demande d'être exclu de la procédure d'arbitrage finale, exécutoire et individuelle et de la renonciation des procédures d'action collective indiquées dans le présent article D. Dans le cas où vous choisissez de vous retirer de la procédure décrite ci-dessus, toutes les autres dispositions contenues dans le contrat continuent de s'appliquer, y compris l'obligation de fournir un avis préalable à un différend. Si vous exercez votre droit de retrait de ces dispositions d'arbitrage, celles-ci ne s'appliqueront pas non plus à Epson.**

8. **Modifications visant l'article D :** Nonobstant toute disposition à l'effet contraire dans le présent contrat, vous et Epson convenez que si Epson modifie la procédure de règlement des différends et les dispositions de la renonciation à toute action collective dans le présent contrat (sauf en cas de modification de l'adresse d'Epson), Epson obtiendra votre consentement relativement à la modification applicable. Si vous n'acceptez pas de façon expresse la modification applicable, vous convenez d'arbitrer tout différend entre les parties en fonction du libellé du présent article D (ou de résoudre les différends conformément au paragraphe D(7), si vous vous êtes retiré en respectant le délai de rigueur pour ce faire à compter de votre acceptation initiale du présent contrat).

9. **Dissociabilité :** Si l'une ou l'autre des dispositions du présent article D est déclarée inexécutoire, cette disposition sera retirée et le reste du présent contrat restera en vigueur. **Ce qui précède ne s'applique pas à l'interdiction d'intenter des actions collectives conformément au paragraphe D(5). Par conséquent, si le paragraphe D(5) est déclaré inexécutoire, l'article D en entier (et seul l'article D) deviendra nul et non avenu.**

E. STIPULATION D'EXONÉRATION DE GARANTIES

LA GARANTIE ET LE DÉDOMMAGEMENT CI-DESSUS SONT EXCLUSIFS ET REMPLACENT TOUTE AUTRE GARANTIE, EXPRESSE OU IMPLICITE, Y COMPRIS, MAIS SANS S'Y LIMITER, TOUTE GARANTIE IMPLICITE DE QUALITÉ MARCHANDE, D'ADAPTABILITÉ À UNE FIN PARTICULIÈRE ET DE NON-VIOLATION DE DROITS. CERTAINES LOIS NE PERMETTENT PAS L'EXCLUSION DE GARANTIES IMPLICITES. LE CAS ÉCHÉANT, L'EFFET DE TOUTES LES GARANTIES EXPRESSES ET IMPLICITES SE LIMITE À LA PÉRIODE DE GARANTIE MENTIONNÉE PRÉCÉDEMMENT. SAUF DISPOSITIONS CONTRAIRES, TOUTE DÉCLARATION OU GARANTIE FAITE PAR UNE AUTRE PERSONNE OU SOCIÉTÉ EST NULLE. CERTAINS ÉTATS N'AUTORISENT PAS LES LIMITATIONS VISANT LA DURÉE D'UNE GARANTIE IMPLICITE; LES LIMITATIONS INDIQUÉES PRÉCÉDEMMENT POURRAIENT AINSI NE PAS ÊTRE APPLICABLES.

F. EXCLUSION DES DOMMAGES; RESPONSABILITÉ MAXIMALE D'EPSON

NI EPSON NI SES SOCIÉTÉS AFFILIÉES NE POURRONT ÊTRE TENUS RESPONSABLES EN CAS DE DOMMAGES SPÉCIAUX, INDIRECTS OU CONSÉCUTIFS ET EN CAS DE PERTES DE BÉNÉFICES, DES COÛTS DE L'ÉQUIPEMENT DE SUBSTITUTION, DU TEMPS D'ARRÊT, DES RÉCLAMATIONS DE TIERS, OU DES DOMMAGES MATÉRIELS DÉCOULANT DE L'UTILISATION OU DE L'IMPOSSIBILITÉ D'UTILISER LE PRODUIT EPSON, QU'ELLE SOIT CAUSÉE PAR UNE VIOLATION DE LA GARANTIE OU TOUTE

AUTRE THÉORIE JURIDIQUE. EN AUCUN CAS EPSON OU SES SOCIÉTÉS AFFILIÉES NE PEUVENT ÊTRE TENUS RESPONSABLES DES DOMMAGES DE QUELQUE TYPE QUE CE SOIT QUI EXCÈDENT LE PRIX D'ACHAT AU DÉTAIL ORIGINAL DU PRODUIT. CERTAINS ÉTATS N'AUTORISENT PAS L'EXCLUSION OU LES LIMITATIONS VISANT LES DOMMAGES ACCIDENTELS OU INDIRECTS; LES LIMITATIONS INDIQUÉES PRÉCÉDEMMENT POURRAIENT AINSI NE PAS ÊTRE APPLICABLES.

G. Autres dispositions

1. **Autres droits que vous pouvez avoir :** La présente garantie limitée vous donne des droits juridiques précis, et vous pouvez également avoir d'autres droits qui varient d'un territoire à l'autre. Certains territoires n'autorisent pas l'exclusion ou les limitations visant les dommages accidentels ou indirects; les limitations ou exclusions indiquées précédemment pourraient ainsi ne pas être applicables.
2. **Lois applicables :** À l'exception de ce qui est stipulé à l'article D en matière d'arbitrage, vous et Epson reconnaissez que les réclamations sont régies par les lois de l'État, du pays ou de la province où vous résidez.
3. **Compétence :** Dans l'éventualité d'un différend, à l'exception des réclamations qui font l'objet d'un arbitrage conformément aux dispositions de l'article D, vous et Epson reconnaissez la compétence des tribunaux de l'État ou de la province où vous résidez ou, s'il n'y en a pas, de ceux du comté d'Orange, en Californie (États-Unis).

Pour trouver le revendeur Epson autorisé le plus près de chez vous, visitez www.epson.ca (ou www.epson.com si vous habitez aux États-Unis).

Pour trouver le centre de service autorisé Epson le plus près de chez vous, visitez www.epson.ca/servicecenterlocator (ou www.epson.com/servicecenterlocator si vous habitez aux États-Unis).

Pour communiquer avec Epson Connection[MS], veuillez composer le 1 800 637-7661 ou le 905 709-3839 (au Canada) ou le 562 276-4394 (aux États-Unis).

EPSON est une marque déposée de Seiko Epson Corporation.

Epson Connection est une marque de service d'Epson America, Inc.

Avis général : Les autres noms de produit figurant dans le présent document ne sont cités qu'à des fins d'identification et peuvent être des marques de commerce de leurs propriétaires respectifs. Epson renonce à tous les droits associés à ces marques.



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CPD-63097

Connection References

Connection offers the following references as examples of our success in providing Epson Projectors, for your review:

- **Timberlane Regional School District**
  Contact: Ken Henderson, Director of Technology
  Address: 30 Greenough Road, Plaistow, NH 03865
  Phone: 603-382-6119 Ext. 2219
  Email: kenneth.henderson@timberlane.net

- **Contoocook Valley School District SAU 1**
  Contact: Mark Schaub
  Address: 106 Hancock Road, Peterborough, NH 03458
  Phone: 603-924-3336 Ext. 3333
  Email: mschaub@conval.edu

- **Goffstown SAU 19**
  Contact: Stephen Bourget, District Technology Director
  Address: 11 School Street, Goffstown, NH 03045
  Phone: 603-497-4841 Ext. 5308
  Email: stephen.bourget@sau19.org

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When you are faced with opportunities and challenges, it's important to have a reliable IT partner on your side. We are confident that your partnership with Connection® Public Sector Solutions will deliver you value through a combination of depth of experience, savings, and outstanding service.

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Why Connection® Public Sector Solutions?

- We are a financially stable, Fortune 1000 company.
- We offer complete solutions and services designed to improve operations and increase the value of IT.
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- We strive to understand your needs and to create solutions that adhere to your requirements and budget.
- We serve as a trusted extension of your IT staff.
- We are relentless in our commitment to exceeding your expectations.

1.800.800.0019
www.connection.com/ps



NH School Administrative Unit 106 | Timberlane Regional School District
30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
Timberlane.net @TimberlaneRegional @TimberlaneRSD @TimberlaneRSD

Invitation to Bid
Timberlane Regional School District
TRSD 2024 Classroom Projectors
6/19/2024

The Timberlane Regional School District located in Atkinson, Danville, Plaistow, and Sandown, NH will receive emailed bids for 18 fully installed wall and ceiling mounted projectors for the Timberlane Regional School District.

All Bids must be received by email (time stamped by our email system) no later than July 3rd at 2:00pm.

Questions on this bid should be sent to the Director of Technology at kenneth.henderson@timberlane.net. The public bid opening will be located at the Timberlane Regional School District/SAU106 central office at 30 Greenough Rd. Plaistow, NH 03865 at July 3rd at 2:30pm.

Instructions:

Please email your bid submission to only Heather Greenfield at the SAU106 Business Office at heather.greenfield@timberlane.net

Please label the subject of the email the following **"TRSD 2024 Classroom Projectors "**.

The bidder shall submit a statement with the bid, indicating school relevant experience together with the names of school districts previously and/or currently served, the dates involved, and the scope of the services performed and three (3) references.

The bidder shall submit a written statement of their warranty policy, as pertains to the warranty requirements set forth in the bid specifications.

All equipment must be shipped or delivered to schools located in the Timberlane Regional School District, as determined by the Director of Technology, at no additional cost.

Proposals may be held by the Superintendent for a period not to exceed thirty (30) days from the date of the opening of the proposals for the purpose of investigating the qualifications of the bidder prior to the awarding of the contract.

The Superintendent may make investigation, as they deem necessary to determine the ability of the Bidder to perform the work. The Bidder shall furnish to the Superintendent all such information and data for this purpose as the Superintendent may request. The Superintendent reserves the right to accept or reject any and all bids or any item(s) thereof, and to waive any informalities in the bid process and to cancel in part or in its entirety the request for bid and to award the contract as the Superintendent deems to be in the best interests of the School District. The Timberlane Regional School District further reserves the right to select the bid that best meets the District's needs as determined by the Superintendent, in its sole discretion.

While price will be a substantial factor in the District's decision, the District reserves the right to select a vendor without the lowest cost proposal.

Any deviation from the conditions and specifications must be clearly expressed by each Bidder in the appropriate space on the bid forms. Unless so stated by the Bidder and accepted by the District, all conditions and specifications apply.

Any fraudulent or inaccurate statements or willful concealment of relevant information by the Bidder are grounds for rejection of that bid and for the termination of any subsequent contract there from.

Bidders may not withdraw bids for thirty (30) days after bid opening.

The successful Bidder, hereinafter referred to as the contractor, shall be prepared to enter into a written contract with the Timberlane Regional School District within Thirty (30) days of written acceptance of the bid by the District.

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The following is a description of work requested and quantity desired, and the minimum specifications required for equipment.

Please also state any warranty or advanced replacement plans you will provide.

Qty	Component
18	**Projectors** **-17 - Short throw or ultra short throw (wall mounted)** **-1 - Ceiling mounted** **-4,000 Lumens (white or color)** **-WXGA Display, project up to 100" diagonal** **-16:10 aspect ratio-Laser light source, 20K Hours** **-All short throw mounting or ceiling mounted hardware** **-LAN capable** **-HDMI** **-Audio lines in and out**

The following is a description of the installation portion of the bid:

There is a total of 18 Epson projectors to be bid. The bidder will install the 17 Epson Short Throw projectors across 4 schools in the district which comprises the towns of Atkinson, Danville, Plaistow, and Sandown, NH. The installation will include the mounting of the projector itself above the white board **for 17 of the projectors** in the front (locations will be marked) of the classroom using the correct specifications provided by Epson.

The remaining ONE (1) projector will need to be ceiling mounted in front of the whiteboard as there isn't enough space above it for wall mounting. These are to be EPSON model projectors consistent with the specifications provided.

There will be electrical outlets installed after mounting so bring necessary extension cords to test and calibrate. The bidder will also install 2- hdmi outlets for each projector, one near the projector itself for the projector to plug into and the other at a marked designated at the front of the class. This will provide a hdmi wall plug for someone to plug a laptop into to connect to the projector. The 2 hdmi outlets must be connected via inside the wall (i.e. no cords visible) or using wire molding screwed into the wall. The bidder will be expected to provide all equipment for the hdmi cords and hdmi outlets to provide the scenario described above. The hdmi cord from the wall outlet to the laptop will be provided by the district.

NH School Administrative Unit 106 | Timberlane Regional School District
30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
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REQUIRED - All equipment must be installed by 9/3/24 unless other arraignments have been made. Please be advised that TRSD is a Sourcewell client and requests your pricing through them if you participate in Sourcewell. Timberlane's Sourcewell Client ID is 174740.

Timberlane Regional School District

TRSD 2024 Classroom Projectors

Please itemize below being sure to separate equipment costs and installation costs.

Bid Worksheet

* you can attach a separate quote page in lieu of completing this table but please complete the fields under the table.

Quantity	Item Description	Unit Cost	Extended Costs
18	Epson PowerLite L210SW	1,311.10	23,599.80
17	Epson ELPMB46 Moun4	139.68	2,374.56
1	Chief SYSAUP2B Ceiling Mount	537.27	537.27
18	C2G C2G10388 HDMI	39.28	707.04
36	C2G HDMI Faceplate- Single	17.70	637.19
18	Install	758.32	13,649.76

Total Cost: $41,505.62

Submitted by: John Burd Date: 6/28/18

Company Name: Frontier Technology LLC dba MicroAge

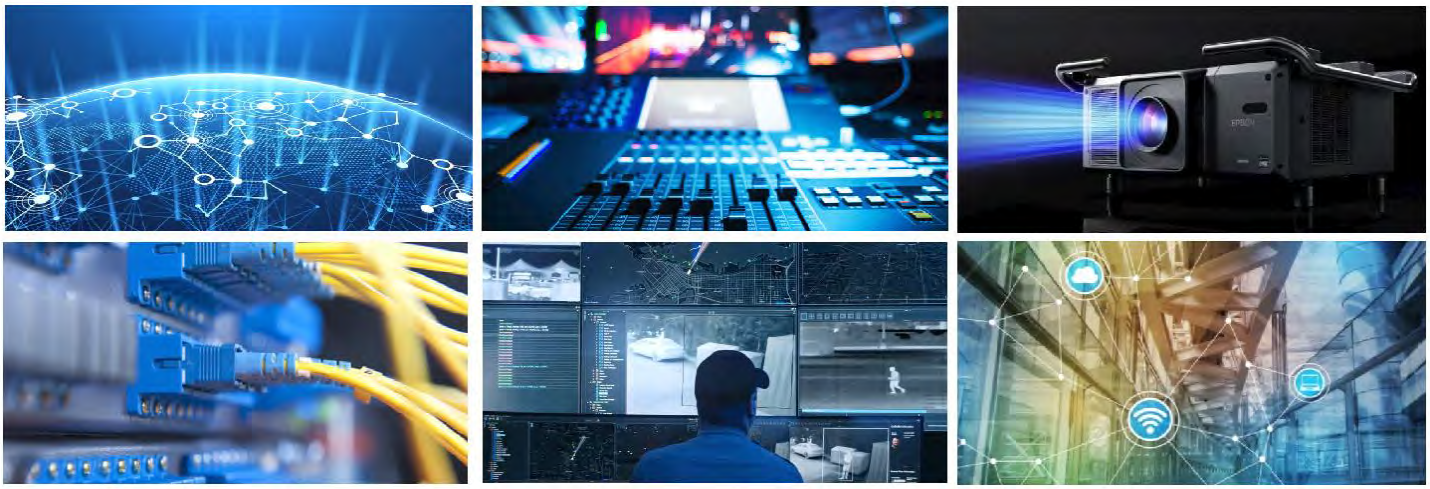
Street Address: 15210 S 50th St Suite 180

City/Town: Phoenix State: AZ Zip Code: 85044

Telephone: 480-366-2241 Fax: _____

Signature: John A. Burd

Timberlane Regional School District
TRSD 2024 Classroom Projectors



Timberlane Regional School District
Contact: Heather Greenfield
Email: heather.greenfield@timberlane.net

OCKERS
Contact: John Judge
Phone: 508-631-6201
Fax: 508 584 9180
Email: jjudge@ockers.com

OCKERS COMPANY HISTORY & PROFILE

The Ockers Company began its remarkable business equipment history over 100 years ago as an office automation dealer selling typewriters and adding machines. Business technology evolved and so did our capabilities, services and reputation for reliable solutions and fair dealings. Nowadays, Ockers is considered New England's premier, value-added Information Technology solution provider with headquarters in Middleborough, MA.

Diverse Technology Products

As an all-encompassing information and communications technology reseller, Ockers excels at designing, installing and supporting cost-effective solutions that optimize business performance. Ockers' authorized service centers and certified technicians offer more than 700,000 computer related and communication technology products from over 3,800 of the world's leading hardware manufacturers and software publishers.

Comprehensive Technical Services

We not only ensure the most reliable and advanced-technology solution products available, but also the best in support services our highly-qualified, experienced and certified staff provides. Exemplary technical services range from pre-sales needs analysis and network configuration to infrastructure cabling, managed IT support and beyond. Explore our website's Technology Solutions tab for more information on our products and services.

Ockers' primary markets include businesses of every type and size; educational institutions at every level; state and local governments plus various vertical industries including healthcare, financial and others. Whatever your organization's IT, communications and visual technology product requirements… Ockers is your trusted, single-source provider with an acclaimed history of customer satisfaction since 1921.

Federal Tax ID # 04-2072070
Size of Company: Total number of employee's 110
Total number of service employees: 50
Number of years in business: 103
Number of years under current management 50
Office location 48 Leona Drive Middleborough, MA 02346
Website address: https://ockers.com/__

Summary: The Timberlane Regional School District has requested emailed bids for 18 fully installed wall and ceiling mounted classroom projectors for 18 classrooms across 4 schools in the district.

Scope of work:
Ockers has reviewed the detailed requirements provided in the RFP by TRSD and is prepared to meet all listed below. Upon Formal award Ockers will prepare an in-depth Scope of work for this project to include the below as well as more detail gathered from a joint discussion with all stakeholders for this project

Ockers will install the 18 Epson projectors across 4 schools in the district which comprise the towns of Atkinson, Danville, Plaistow, and Sandown, NH. The installation for 17 of the rooms will include the mounting of the projector itself above the white board in the front (locations will be marked) of the classroom using the correct specifications provided by Epson. Electrical outlets will be provided by the district for all projectors after the installation is completed, Ockers will bring any necessary extension cords for testing. One room will require a ceiling mounted projector. For this room Ockers will provide an Epson ceiling mounted projector that matches the specs listed in the RFP.

For each classroom Ockers will also install 2- HDMI outlets for each projector, one near the projector itself for the projector to plug into and the other at a marked designated at the front of the class. This will provide an HDMI wall plug for someone to plug a laptop into to connect to the projector. The 2 HDMI outlets will be connected via inside the wall (i.e. no cords visible) or using wire molding screwed into the wall. Ockers will be expected to provide all equipment for the HDMI cords and HDMI outlets to provide the scenario described above. The HDMI cord from the wall outlet to the laptop will be provided by the district.

OCKERS WILL PROVIDE IN WALL WIRING FOR THE HDMI PER SPEC- GIVEN THAT ALL WALLS ALLOW FOR IT. IF BLOCKING IS IN PLACE BEHIND THE WALL AND WE CAN'T FISH CABLE ACCORDINGLY, WE WILL NEED TO USE SURFACE MOUNT RACEWAY, THAT WILL BE SECURED OT THE WALL WITH SCREWS AND NOT JUST ADHESIVE, AS THE ONLY OPTION.

Epson PowerLite 760W WXGA 3LCD Ultra Short-throw Laser Display:



Ultra bright — 4,100 lumens of color/white brightness

Large, easy-to-read images — WXGA 16:10 resolution for true to life images up to up to 150" diagonal

Laser light source life — virtually maintenance-free 20,000-hour laser light source with no lamps to replace

Large display size — provides displays over 3 times larger than 75" panels when projecting at 150"

Time-saving operation — display in seconds with Instant On laser light source

Convenient ultra short-throw design — virtually eliminates shadowing

Built-in 5GHz wireless — supports Miracast® and wireless displays via Epson iProjection™ software to connect; display and share content simultaneously to/from up to 50 connected devices

Built-in split screen — allows simultaneous display of up to 4 connected devices

Powerful 16 W speaker — fill socially-distanced classrooms with rich sound

See Attached Spec Sheet for More Details

Epson PowerLite L210SW Wireless WXGA 3LCD Short Throw Laser Display:



Best-in-Class Color Brightness — 4,000 lumens of color/white brightness

Large, easy-to-read images — WXGA 16:10 resolution for true to life images up to up to 120" diagonal

Laser light source life — virtually maintenance-free 20,000-hour laser light source with no lamps to replace

Large display size — provides displays over 2.5 times larger than 75" panels when projecting at 120"

Time-saving operation — display in seconds with Instant On laser light source

Built-in 5GHz wireless — supports Miracast® and wireless displays via Epson iProjection™ software to connect; display and share content simultaneously to/from up to 50 connected devices

Built-in split screen — allows simultaneous display of up to 4 connected devices

Powerful 16 W speaker — fill socially-distanced classrooms with rich sound

See Attached Spec Sheet for More Details

Bid Worksheet

* you can attach a separate quote page in lieu of completing this table but please complete the fields under the table.

Quantity	Item Description	Unit Cost	Extended Costs
17	Epson PowerLite 760W Laser Projector	$1,337	$22,729
1	Epson PoewLite L210SW Laser Projector	$1,143	$1,143
17	Epson UST Wall Mount ELPMB62	$106	$1,802
1	Materials for Ceiling-Mounted Projector	$438	$438
18	HDMI Cables, Wall Plates, and Raceway	$213	$3,834
18	Ockers Installation - Classroom AV	$300	$5,400

Total Cost: $ 35,346

Submitted by: John Judge Date: 6/28/2024

Company Name: Ockers Company

Street Address: 48 Leona Drive

City/Town: Middleborough State: MA Zip Code: 02346

Telephone: (508) 586-4642 Fax: (508) 584-9180

Signature: John Judge

Warranty Information

A. Warranty Coverage: See Attached warranty sheets for each model proposed.
B. Number of years on equipment: Epson Brighter Futures provides a 5 year Limited Warranty for fixed-lens laser models (which includes the models contained in this proposal) with registration. Years 1-3 receive Next Business Day replacement & 2nd Business Day shipping for years 4 & 5.
C. Labor: 1 Year warranty/support from Ockers.
D. Exclusions: Ockers will not have any liability or obligation under the limited warranty in case of:

1. Damage caused by natural disasters
2. Damage caused by snow removal activities
3. Any defect caused by misuse or abuse of the equipment
4. Damage caused by unauthorized modification
5. Damage caused by improper maintenance

REFERENCES:

1) Haverhill Public Schools
Doug Russell
Ockers installed Interactive Touch Panels in over 500 classrooms spanning from 2020 through current day.
978-374-5787 djrussell@haverhill-ps.org

2) Burlington Public Schools
Jose DeSousa
Ockers has installed Epson Projectors in over 100 classrooms since 2018, and also completed their eSports arena and practice facility in 2020.
781-270-1800 Jose.desousa@bpsk12.org

3) Carver Public Schools
Stephen Mahoney
Ockers installed Epson Projectors in more than 50 classrooms in 2018, and has completed various classroom & auditorium Audio Video projects since 2018.
508-866-6400 mahoneys@carver.org

4) Timberlane Regional School District
Ken Henderson
Ockers installed Epson projectors in 37 classrooms in 2022.
603-382-6119 Ext. 2219 ken.henderson@timberlane.net

Certifications:

	OCKERS CERTIFICATIONS		
	TECHNOLOGY	AUDIO VISUAL	SECURITY / CARD ACCESS/ INF
	CISCO	AMX	BOSCH
	LENOVO	SHARP	AXIS COMMUNICATIONS
	ARUBA NETWORKS	BOSE	PANASONIC
	HPE	SYMETRIX	LOBBY GUARD
	MERAKI	QSC	MILESTONE
	XIRRUS WIFI NETWORKS	EPSON	CONTINENTAL ACCESS
	DELL	VIEW SONIC	SENSTAR
	MICROSOFT	SAMSUNG	NAPCO
	ALCATEL LUCENT	CROWN	HONEYWELL
	RUCKUS WIRELESS	LIGHTSPEED	CODE BLUE
	ACER	LG	TALK A PHONE
	BROCADE	JBL	EXACQ
	VMWARE PARTNER	TOUCHVIEW INTERACTIVE	KANTECH
		INDUSTRY WEAPON	TEK TONE
		EXTRON ELECTRONICS	TOA
		FRONT ROW	T-S-K ELECTRONICS, INC.
		ATLONA	VALCOM
			CORNELL
			BOGEN COMMUNICATIONS
			COMELIT
			AIPHONE
			GAI-TRONICS
			TELECOR

General References:

	CUSTOMER REFERENCE			
	NAME	END USER	CONTACT INFO	JOB
1	JERRY DOWLING	NEWPORT RI PUBLIC SCHOOLS	401 847 2100	DIR OF TECH
2	DOUG SNOW	SO. KINGSTON RI PUBLIC SCHOOLS	401 360 1212	DIR OF TECH
3	TOM LYNCH	BERKLEY SCHOOLS MA	508-822-5220	SUPERINTENDENT
4	GERARD BONACETO	CITY OF BOSTON MA	617-635-3937	PURCHASING
5	BILL SILVER	CHELMSFORD SCHOOLS MA	978 551 7061	CIO
6	DAN VIGEANT	BROCKTON SCHOOLS MA	508-580-7568	CIO
7	DOUG RUSSELL	HAVERHILL SCHOOLS MA	978-912-0576	CIO

Project References:

	PROJECT REFERENCE - TECHNOLOGY / NETWORKING			
	NAME	END USER	SUMMARY	TOTAL
1	DAN VIGEANT	BROCKTON SCHOOLS	TECH ROLL OUT PROJECT	2 MIL
2	GIDEON GAUDETTE	NORTH ATTLEBORO SCHOOLS	CHROMEBOOK ROLL OUT PROJECT	1 MIL
3	BILL SILVER	CHELMSFORD SCHOOLS	HPE ARUBA & INF CABLING UPGRADES	500K
4	STEPHEN MAHONEY	TOWN OF CARVER	SERVER SAN PROJECT / VM/ MERAKI	250K
5	THOMAS RAMBACHER	SCITUATE RI PUBLIC SCHOOLS	Ruckus Wi-Fi ; Aruba Switches ,Cabling	100K

	PROJECT REFERENCE - AUDIO VISUAL			
	NAME	END USER	SUMMARY	TOTAL
1	DOUG RUSSELL	HAVERHILL SCHOOLS MA	EPSON / TOUCH PANEL DISTRICT AV	100K
2	BILL SILVER	CHELSMSFORD SCHOOLS MA	SYSTEM UPGRADES/PA SYSTEM SIDTRICT WIDE	300K
3	NATHAN ATWATER	WILMINGTON SCHOOLS MA	EPSON CLASSROOM INSTALLS	150K
4	STEPHEN MAHONEY	TOWN OF CARVER MA	AUDITORIUM UPGRADES/ AV SYSTEMS	100K
5	JEFF SMITH	BRIDGEWATER SAVINGS BANK	SOUND MASKING/ AV UPGRADES	100K
6	PETER BURKE	HYANNIS FIRE DEPT MA	AV SYSTEM UPGRADES	250K
7	JEFFREY KEANE	YOTEL BOSTON MA	LOCAL SOUND SYSTEM /HOTEL WIDE AV/ TECH SYSTEMS	1 MIL

	PROJECT REFERENCE - INFRASTRUCTURE / FIBER / SECURITY			
	NAME	END USER	SUMMARY	TOTAL
1	BILL SILVER	CHELMSFORD SCHOOLS	DISTRICT WIDE CABLING PROJECT	400K
2	DAN VIGEANT	BROCKTON SCHOOLS	CITY OF BROCKTON FIBER LOOP	1 MIL
3	ERIC DEHAYS	ASHBURNHAM SCHOOLS	INF CABLING PROJECT	100K
4	GEORGE HOUGHTON	CITY OF LOWELL	INF CABLING PROJECT/ FIBER UPGRADES	100K
5	ERIC GARCIA	FEENEY BROTHERS	INF CABLING UPGRADES COMPANY WIDE	100K
6	CRYSTAL PALUZZI	SOUTH SHORE VOCATIONAL	SECURITY SYSTEM UPGRADES	100K
7	TIM WELLS	ROCKLAND HIGH SCHOOL	SECURITY SYSTEM UPGRADES	100K
8	FIDEL MALTEX	CITY OF CHELSEA	SECURITY SYSTEM UPGRADES	150K

Solutions Links:

Technology

- https://ockers.com/technology-solutions/

Audio Visual

- https://ockers.com/interactive-projection-systems/
- https://ockers.com/av-product-sales-installation/

Infrastructure

- https://ockers.com/infrastructure-data-fiber-cabling/

Security

- https://ockers.com/electrical-security/

NH School Administrative Unit 106 | Timberlane Regional School District

30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334

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REQUIRED - All equipment must be installed by 9/3/24 unless other arraignments have been made. Please be advised that TRSD is a Sourcewell client and requests your pricing through them if you participate in Sourcewell. Timberlane's Sourcewell Client ID is 174740.

Timberlane Regional School District

TRSD 2024 Classroom Projectors

Please itemize below being sure to separate equipment costs and installation costs.

Bid Worksheet

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1	Materials for Ceiling-Mounted Projector	$438	$438
18	HDMI Cables, Wall Plates, and Raceway	$213	$3,834
18	Ockers Installation - Classroom AV	$300	$5,400

Total Cost: $ 35,346

Submitted by: John Judge Date: 6/28/2024

Company Name: Ockers Company

Street Address: 48 Leona Drive

City/Town: Middleborough State: MA Zip Code: 02346

Telephone: (508) 586-4642 Fax: (508) 584-9180

Signature: John Judge

Ockers Technologies
FUTURE READY.

We have prepared a quote for you

TRSD 2024 Classroom Projectors

Quote # 006088
Version 1

Prepared for:

Timberlane Reg Schools
Main

Heather Greenfield
heather.greenfield@timberlane.net

48 Leona Drive
Middleboro, MA 02346
www.ockers.com
(508) 586-4642

Ockers Technologies
FUTURE READY.

Hardware

Description		Price	Qty	Ext. Price
	Projectors			
V11HA81020	**Epson PowerLite 760W Ultra Short Throw 3LCD Projector - 16:10 - Wall Mountable, Tabletop - 1280 x 800 - Front, Rear - 20000 Hour Normal Mode - 30000 Hour Economy Mode - WXGA - 2,500,000:1 - 4100 lm - HDMI - USB - Wireless LAN - Network (RJ-45) - Education**	$1,337.00	17	$22,729.00
V12HA06A05	**Epson Wall Mount for Projector**	$106.00	17	$1,802.00
V11HA76020	**Epson PowerLite L210SW Short Throw 3LCD Projector - 16:10 - Front - 20000 Hour Normal Mode - 30000 Hour Economy Mode - 2,500,000:1 - 4000 lm - HDMI - USB - Wireless LAN - Network (RJ-45) - Education, Class Room - 3 Year Warranty**	$1,143.00	1	$1,143.00
	Mounting Equipment for Ceiling Mounted Projector			
RSMAU	**Chief Mini Elite Universal Projector Mount (Keyed Lock) - Black - 25 lb Load Capacity**	$198.00	1	$198.00
CMS0203	**Chief 2-3' Adjustable Extension Column - Black - Aluminum - 500 lb**	$127.00	1	$127.00
CMS440	**Chief Speed-Connect Above Tile Suspended Project Ceiling Kit - White - 50 lb - Silver**	$113.00	1	$113.00
	Cables, Connectors, and Accessories			
CG39870	**C2G - Aluminum Single Gang WP HDMI Pigtail**	$25.00	36	$900.00
C2G10383	**C2G - 35ft/10.7m UltraFlex Active HDMI Cble 4K**	$87.00	18	$1,566.00
JBP1WH	**Panduit Mounting Box - 1-gang - White - Polyvinyl Chloride (PVC)**	$9.00	36	$324.00
CG56782	**C2G - 3ft/0.9M High Speed HDMI Cable w/ Eth**	$8.00	18	$144.00
MISC OCKERS MATERIALS	**MISC OCKERS MATERIALS**	$50.00	18	$900.00

Subtotal: **$29,946.00**

48 Leona Drive
Middleboro, MA 02346
www.ockers.com
(508) 586-4642

Ockers Technologies
FUTURE READY.

Services

Description		Price	Qty	Ext. Price
LABOR-AV	**Ockers Classroom Audio Visual Installation Labor** Ockers Classroom Audio Visual Installation Labor	$300.00	18	$5,400.00

Subtotal: **$5,400.00**

48 Leona Drive
Middleboro, MA 02346
www.ockers.com
(508) 586-4642

Ockers Technologies
FUTURE READY.

TRSD 2024 Classroom Projectors

Prepared by:	Prepared for:	Ship To:	Quote Information:
Ockers Technologies	**Timberlane Reg Schools**	**Timberlane Reg Schools**	**Quote #: 006088**
John Judge (508) 586-4642 Fax 508-584-9180 jjudge@ockers.com	Main 30 Greenough Rd Plaistow, NH 03865 Heather Greenfield heather.greenfield@timberlane.net	Main 30 Greenough Rd Plaistow, NH 03865 Heather Greenfield heather.greenfield@timberlane.net	Version: 1 Delivery Date: 07/02/2024 Expiration Date: 07/24/2024

Quote Summary

Description	Amount
Hardware	$29,946.00
Services	$5,400.00
Total:	**$35,346.00**

Terms and Conditions
This quote is valid for thirty (30) days from the date of issue. Any payments not made within thirty (30) days of the date of the invoice shall be subject to a late payment charge of 1 ½% per month (compounded) on the unpaid balance of any amount then passed due. All products quoted are subject to availability.
Terms for Purchases are NET30 Days from date of invoice. All Services will be invoiced separately and are payable on receipt of Invoice. Any payments not made within thirty (30) days of the date of the invoice shall be subject to a late payment charge of 1½% per month (compounded) on the unpaid balance of any amount then passed due.
Binding Effect of Document:
This document when signed by the client and accepted by the Company shall constitute a binding contract for services described.
Suspension or Cancellation for Non- Payment:
The Company may forthwith suspend or cancel SAAS service upon a written notice if any payment is overdue, in addition to any other right or remedy it may have.
Assignability of Agreement:
Neither this agreement nor the Company's SAAS service are transferable without the Company's written consent.
Returns are allowed for 30 days. Non-defective returns must be unopened, and factory sealed. All merchandise must be returned with original packing, accessories, and instructions. A valid RMA number must be obtained from Ockers Company before a return is allowed. Note - Some manufacturers have special returns policies which may supersede the above.
Custom Orders are not Returnable.
Returns over the 30 days will be subject to the acceptance by the distributor or manufacturer and may require a restocking fee.
Ockers at its discretion may invoice product prior to delivery to client via a Bill and Hold (Transfer of Property) document if required. All stored product will be fully insured. This may occur via a Standard invoice or via a Bill and Hold
Customer responsible for any permit fee costs that may be required. Fees are determined by local municipality and will be billed accordingly.
** For EANS Purchases - Customer is responsible for payment of products and services if EANS order is not approved by the state.

Please email Purchase Order to confirm the order. Thank you.

48 Leona Drive
Middleboro, MA 02346
www.ockers.com
(508) 586-4642

Ockers Technologies
FUTURE READY.

Ockers Technologies

Signature: _____

Name: John Judge

Title: Account Executive

Date: 07/02/2024

Timberlane Reg Schools

Signature: _____

Name: Heather Greenfield

Date: _____

EPSON
EXCEED YOUR VISION

SPECIFICATION SHEET

Interactive Laser Displays

Education

PowerLite® 760W Wireless WXGA 3LCD Ultra Short Throw Lamp-Free Laser Display



Product shown with mount, sold separately.

Bright, easy-to-read, lamp-free classroom display projects up to 150".

Best-in-Class Color Brightness[1] with 3-chip 3LCD technology — 4,100 lumens of color and white brightness[2]

Large, easy-to-read images — 16:10 WXGA resolution for true-to-life images; supports 4:3 and widescreen 16:9 aspect ratios

No lamps to purchase or replace — virtually maintenance-free 20,000-hour laser light source[3]

Large display size — up to 150" diagonal, more than three times larger than a 75" flat panel

Fast and efficient operation — display in seconds with instant-on laser light source

Convenient ultra short throw design — virtually eliminates shadowing

Easily replace the PowerLite 585W/685W/725W — with compatible mounts[4]

Connect and cast from up to 50 devices[5] — free downloadable Epson iProjection™ software[6] makes it easy to cast wirelessly from Chromebooks, iOS® and Android™ devices, Mac® computers and PCs[5]; with moderator feature[7], teachers never lose control of the displayed content

Built-in split screen[8] — allows simultaneous display of up to four connected devices

Place it virtually anywhere — 360-degree placement capabilities allow for mounting or placement in any position, from landscape to portrait

EPSON®
EXCEED YOUR VISION

PowerLite® 760W Wireless WXGA 3LCD Ultra Short Throw Lamp-Free Laser Display

Specifications

Projection System Epson® 3LCD, 3-chip technology
Projection Method Front/rear/wall mount/table mount
Driving Method Epson Poly-Silicon TFT Active Matrix
Pixel Number 1,024,000 dots (1280 x 800) x 3
Color Brightness[2] Color Light Output: 4,100 lumens
White Brightness[2] White Light Output: 4,100 lumens
Aspect Ratio Native: 16:10 (WXGA); Support for 4:3, 16:9
Native Resolution 1280 x 800
Light Source Laser Diode
Laser Light Source Life[3] Up to 20,000 hours, Extended mode: Up to 30,000 hours
Size (Projected) (16:10) 60 – 150"
Keystone Correction (Manual)
Horizontal: ± 3 degrees
Vertical: ± 3 degrees
USB Plug 'n Play Mac OS 10.8/10.9/10.10/10.11/10.12/10.13/10.14/macOS® 10.15.x, 11.0/12.0
* USB Display does not currently support macOS 13.0, but a new supported version is expected soon.
USB Plug 'n Play for Windows® Windows 7/Windows 8/Windows 10, Windows 11
Contrast Ratio Up to 2,500,000:1
Color Reproduction Up to 1.07 billion colors

Wireless Specifications

Supported Security Mode
OPEN, WPA2/WPA3-PSK, WPA2/WPA3-EAP
Supported EAP Type PEAP, PEAP-TLS, EAP-TLS, EAP-Fast
Supported Speeds:
IEEE 802.11b: 11 Mbps* (2.4 GHz)
IEEE 802.11g: 54 Mbps* (2.4 GHz)
IEEE 802.11n: 72.2 Mbps* (2.4 GHz)
IEEE 802.11a: 54 Mbps* (5 GHz)
IEEE 802.11n: 150 Mbps* (5 GHz)
IEEE 802.11ac: 325 Mbps* (5 GHz)
* Maximum speed and range is achievable when used with the same Enhanced Mode technology. Actual data rates, features and performance may vary depending on your computer system, the environment and other factors.

Projection Lens

Type Manual focus
F-Number 1.6
Focal Length 3.7 mm
Throw Ratio Range 0.27 - 0.37
Projection Distance
Image Size (projection distance)
With ELPMB62 Mount:
60" – 122" (15.5" – 33.6") 4:3
66" – 134" (15.5" – 33.6") 16:9
68" – 138" (15.5" – 33.6") 16:10
Without Mount:
53" – 132" (13.3" – 36.5") 4:3
58" – 146" (13.3" – 36.5") 16:9
60" – 150" (13.3" – 36.5") 16:10
Zoom Ratio Digital zoom 1.0 – 1.35x

Interfaces

HDMI®: 3x
Computer: 1x VGA 15-pin
1x RCA Composite
3x Stereo Mini In
1x Stereo Mini Out
1x Stereo Mini Microphone In
USB Connector: 2x USB Type-A
(1x USB memory/document camera/Powered (5 V, 2 A)
USB Connector: 1x USB Type-B (USB Display with audio)
Wired LAN: 1x RJ-45
Serial: 1x RS-232c
Monitor Out/Computer: 1x D-Sub 15-pin
Integrated Wireless LAN: Wireless 802.11b/g/n (2.4 GHz), 802.11a/n/ac (5 GHz)



Additional USB Type-A port on side of projector

Other

Speaker 16 W monaural
Operating Temperature 32 ˚F to 104 ˚F (0 ˚C to 40 ˚C)
Auto Power On Signal Detection on HDMI®/Plug-In Detection (HDMI, USB, VGA 15-pin)
Sleep Mode Yes (with timer)
Power Supply Voltage 100 V – 240 V ±10%, 50/60 Hz
Power Consumption
Quiet Mode: 214 W
Normal Mode: 277 W
Standby (Communication On): 2.0 W
Standby (Communication Off): 0.5 W
Fan Noise
Quiet Mode: 27 dB
Normal Mode: 37 dB
Security Kensington lock provision, security anchor bar, password-protection function

Dimensions (W x D x H)

Excluding Feet 14.1" x 15.6" x 5.3"
Weight 13.2 lb

Remote Control

Features Computer, HDMI, USB, LAN, Source Search, Power, Aspect, Color Mode, Volume, E-Zoom, A/V Mute, Freeze, Menu, Auto, Enter, ESC, ID, User, Default, Home, Split
Operating Angle
Rear: Right/left: -55 to +55 degrees, Upper/lower: +75 to +15 degrees
Front: Right/left: -30 to +30 degrees, Upper/lower: 0 to +60 degrees
Operating Distance 19.7 ft (6 m)

Eco Features

Energy-efficient 3LCD light engine
RoHS compliant
Recyclable product[9]
Epson America, Inc. is a SmartWay® Transport Partner[10]

Support

Service Programs 3-year projector limited warranty, Epson Road Service Program, dedicated toll-free support

What's Included

PowerLite 760W ultra short throw laser projector, Quick Start Guide, 6' power cable, projector remote control, two (2) AA batteries (for remote), feet

Ordering Information

PowerLite 760W	V11HA81020
Air Filter	V13H134A60
PowerLite Pilot™ 3 (ELPCB03)	V12H927020
Active Speakers (ELPSP02)	V12H467020
Wireless 802.11 b/g/n LAN Unit (ELPAP11)	V12H005A02
100" Whiteboard (16:10)	V12H831000
Ultra Short Throw Wall Mount (ELPMB62)	V12HA06A05
DC-07 Document Camera	V12H759020
DC-13 Document Camera	V12H757020
DC-21 Document Camera	V12H758020

1 Color brightness measured per IDMS 15.4. Additional colors and picture modes tested. Top-selling Epson 3LCD projectors vs. comparable top-selling 1-chip DLP projectors based on NPD sales data for October 2019 – September 2020. COLOR BRIGHTNESS WILL VARY BASED ON USAGE CONDITIONS. | **2** Color brightness (color light output) and white brightness (white light output) will vary depending on usage conditions. Color light output measured in accordance with IDMS 15.4; white light output measured in accordance with ISO 21118. | **3** No required maintenance for the light source for up to 20,000 hours. Approximate time until brightness decreases 50% from first usage. Measured by acceleration test assuming use of 0.04 – 0.20 mg/m^3 of particulate matter. Time varies depending on usage conditions and environment. Replacement of parts other than the light source may be required in a shorter period. | **4** Compatible mounts include ELPMB43, ELPMB46, ELPMB53 and ELPMB62. | **5** For wireless functionality, including via the Epson iProjection App, the projector must be configured on a network, either through the Ethernet port on the projector (check model specifications for availability) or via a wireless connection. Check your owner's manual to determine if a wireless LAN module must be purchased separately to enable a wireless connection. Not all Epson projectors are able to be networked. The Epson iProjection App does not support all files and formats. See www.epson.com for details. | **6** Internet connection required for download. Data usage fee may apply. | **7** Moderator control, connecting via QR code and projector remote are not available on Epson iProjection for Chromebooks. | **8** Split Screen feature requires remote control. Consult your user manual for input combinations. | **9** For convenient and reasonable recycling options, visit www.epson.com/recycle | **10** SmartWay is an innovative partnership of the U.S. Environmental Protection Agency that reduces greenhouse gases and other air pollutants and improves fuel efficiency.

Learn more about how our products can empower your institution. Visit us at **www.epson.com/foreducation**

Better Products for a Better Future™
eco.epson.com

SmartWay Transport Partner
Getting There With Cleaner Air

ENERGY STAR

Contact:

Epson America, Inc.
3131 Katella Ave., Los Alamitos, CA 90720

Epson Canada Limited
185 Renfrew Drive, Markham, Ontario L3R 6G3

www.epson.com
www.epson.ca

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Supplier's Declaration of Conformity

According to 47CFR, Part 2 and 15 for Class B Personal Computers and Peripherals; and/or CPU Boards and Power Supplies used with Class B Personal Computers:

We: Epson America, Inc.
Located at: 3131 Katella Ave., Los Alamitos, CA 90720
Telephone: (562) 981-3840

Declare under sole responsibility that the product identified herein, complies with 47CFR Part 2 and 15 of the FCC rules as a Class B digital device. Each product marketed, is identical to the representative unit tested and found to be compliant with the standards. Records maintained continue to reflect the equipment being produced can be expected to be within the variation accepted, due to quantity production and testing on a statistical basis as required by 47CFR §2.906. Operation is subject to the following two conditions: (1) this device may not cause harmful interference, and (2) this device must accept any interference received, including interference that may cause undesired operation.

Trade Name: Epson®
Type of Product: LCD Projector
Model: HA79A/HA81A/HA83A
Marketing Name: EB-770F/EB-760W/EB-775F
Options: Remote controller (model 2221508 xx [x=0-9])

Wireless Product Safety Instructions

Contains WLAN/BT module model: WLU5630B-D101 (RoHS)

This document provides safety instructions and describes the specifications. Read this document carefully before use to ensure your safety and product performance. This device is restricted to indoor operation only. Data transmission is always initiated by software, which is then passed down through the MAC, through the digital and analog baseband, and finally to the RF chip. Several special packets are initiated by the MAC. These are the only ways the digital baseband portion will turn on the RF transmitter, which it then turns off at the end of the packet. Therefore, the transmitter will be on only while one of the aforementioned packets is being transmitted. In other words, this device automatically discontinues transmission in case of either absence of information to transmit or operational failure.

U.S.

Contains FCC ID: BKMAE-WLU5630

This device complies with Part 15 of the FCC Rules. Operation is subject to the following two conditions: (1) This device may not cause harmful interference, and (2) this device must accept any interference received, including interference that may cause undesired operation.

This equipment has been tested and found to comply with the limits for a Class B digital device, pursuant to Part 15 of the FCC Rules. These limits are designed to provide reasonable protection against harmful interference in a residential installation. This equipment generates, uses, and can radiate radio frequency energy and, if not installed and used in accordance with the instructions, may cause harmful interference to radio communications. However, there is no guarantee that interference will not occur in a particular installation. If this equipment does cause harmful interference to radio or television reception, which can be determined by turning the equipment off and on, the user is encouraged to try to correct the interference by one or more of the following measures:

- Reorient or relocate the receiving antenna.
- Increase the separation between the equipment and receiver.
- Connect the equipment into an outlet on a circuit different from that to which the receiver is connected.
- Consult the dealer or an experienced radio/TV technician for help.

WARNING: The connection of a non-shielded equipment interface cable to this equipment will invalidate the FCC Certification or Declaration of this device and may cause interference levels which exceed the limits established by the FCC for this equipment. It is the responsibility of the user to obtain and use a shielded equipment interface cable with this device. If this equipment has more than one interface connector, do not leave cables connected to unused interfaces. Changes or modifications not expressly approved by the manufacturer could void the user's authority to operate the equipment.

This equipment should be installed and operated with a distance of at least 7.9 inches (20 cm) between the radiator and your body.

Innovation, Science and Economic Development Canada (ISED) Notices

Contains IC: 1052D-WLU5630

CAN ICES-3 (B)/NMB-3 (B)

This device contains licence-exempt transmitter(s)/receiver(s) that comply with Innovation, Science and Economic Development Canada's licence-exempt RSS(s). Operation is subject to the following two conditions: (1) This device may not cause interference. (2) This device must accept any interference, including interference that may cause undesired operation of the device.

This equipment complies with ISED radiation exposure limits set forth for an uncontrolled environment and meets RSS-102 of the ISED radio frequency (RF) Exposure rules. This equipment should be installed and operated with a distance of at least 7.9 inches (20 cm) between the radiator and your body.

Epson America, Inc. Limited Warranty

Three-Year Projector Limited Warranty

A. What Is Covered: Epson America, Inc. ("**Epson**") warrants to the purchaser that the Epson product covered by this limited warranty statement, if purchased new and operated in the United States, Canada, or Puerto Rico, will be free from defects in workmanship and materials for a period of three (3) years from the date of original purchase. For warranty service, you may be required to provide proof of the date of original purchase.

B. What Epson Will Do To Correct Problems: If your product requires service during the limited warranty period, please call Epson at the number at the end of this statement and be prepared to provide the model, serial number, and date of original purchase. This line will be answered during Epson's regular support hours (currently 7:00 a.m. to 4:00 p.m., Pacific Time, Monday through Friday—subject to change without notice). If Epson confirms warranty service is required, Epson will, at its option, repair or replace the defective unit without charge for parts or labor.

If Epson authorizes an exchange for the defective unit, Epson will ship a replacement product to you, freight prepaid, as long as you use an address in the United States, Canada, or Puerto Rico. The replacement product may be new or refurbished to the Epson standard of quality. (The replacement product may not include promotional materials, accessories, documentation, manuals, software, or cables.) You are responsible for securely packing the defective unit and returning it to Epson within five (5) working days of receipt of the replacement. Epson requires a debit or credit card number to secure the cost of the replacement product if you fail to return the defective one.

If Epson authorizes repair instead of exchange, Epson will direct you to send your product to Epson or its authorized service center, where the product will be repaired and sent back to you. You are responsible for packing the product and for all postage and shipping costs to and from the Epson authorized service center. When warranty service involves the exchange of the product or of a part, the item replaced becomes Epson property. If service cannot be provided on the product for any reason during the term of this agreement and Epson no longer sells the same model, Epson will replace the product with a model of equal or superior value. Epson's liability for replacement of the covered product will not exceed the original retail selling price of the covered product. Replacement products or parts assume the remaining warranty period of the product covered by this limited warranty.

C. What This Warranty Does Not Cover

1. Any damage caused by misuse, abuse, improper installation, or neglect; disasters such as fire, flood, or lightning; or improper electrical currents, software, or interaction with non-Epson products.
2. Any damage caused by or any service for third-party software, applications, parts, components, or peripheral devices added to the product after its shipment from Epson, such as dealer- or user-added boards, components, or cables.
3. Any damage caused by installing the product next to a heat source or directly in the path of an air vent or an air conditioner.
4. Damage due to excessive, continual usage.
5. Damage caused by failure to properly maintain the product (see your *User's Guide* for details).
6. Service when the product is used outside the United States, Canada, or Puerto Rico.
7. Service if the product label, logo, rating label, or serial number has been removed.
8. Consumables such as filters or any items that are identified as being replaceable by the user in the product documentation (see your *User's Guide* for details).
9. Loss of data.
10. Installation or removal.
11. Any damage from service performed by anyone other than an Epson-authorized servicer.
12. Damage resulting from operation or storage in areas with smoke, oil, high humidity, steam, corrosive gases or chemicals, excessive dust, vibration, or shock.
13. Cosmetic damage caused by handling or normal wear and tear during use.
14. Any product or parts purchased as used, refurbished, or reconditioned.
15. Any damage caused by using improper packaging materials or improper packing and shipping when returning a product for repair or replacement. You will be invoiced for such shipping damage to the product.

If a claimed defect cannot be identified or reproduced in service, you will be held responsible for costs incurred. Epson is not responsible for your data or applications, which cannot be restored and should be backed up by you. Postage, insurance, or shipping costs incurred in presenting your Epson product for carry-in warranty service are your responsibility. This warranty is not transferable.

D. DISPUTES, BINDING INDIVIDUAL ARBITRATION, AND WAIVER OF CLASS ACTIONS AND CLASS ARBITRATIONS

1. **Disputes:** The terms of this Section D shall apply to all Disputes between you and Epson. The term "Dispute" is meant to have the broadest meaning permissible under law or in equity and includes any dispute, claim, controversy, or action between you and Epson arising out of or relating to this Agreement (including its formation, performance, or breach), the Software, Epson Hardware, the parties' relationship with each other, and/or any other transaction involving you and Epson, whether in contract, or with respect to warranty, misrepresentation, fraud, tort, intentional tort, statute, regulation, ordinance, or any other legal or equitable basis. However, a "Dispute" does not include a claim or cause of action for (a) trademark infringement or dilution, (b) patent infringement, (c) copyright infringement or misuse, or (d) trade secret misappropriation (an "IP Claim"). You and Epson also agree, notwithstanding Section D, that a court, not an arbitrator, may decide if a claim or cause of action is for an IP Claim.
2. **Initial Dispute Resolution:** Before submitting a claim for arbitration in accordance with this Section D, you and Epson agree to try, for 60 days, to resolve any Dispute informally. If Epson and you do not reach an agreement to resolve the Dispute within the 60 days, you or Epson may commence an arbitration in accordance with Section D(6). Notice to Epson must be addressed to: Epson America, Inc., ATTN: Legal Department, 3131 Katella Ave., Los Alamitos, CA 90720. Any notice of the Dispute shall include the sender's name, address and contact information, the facts giving rise to the Dispute, and the relief requested. Any notice sent to you will be sent to the most recent address Epson has in its records for you. For this reason, it is important to notify us if your address changes by

emailing us at EAILegal@ea.epson.com or writing us at the address above. You and Epson agree to act in good faith to resolve the Dispute before commencing arbitration in accordance with this Section D(2).

3. **Binding Arbitration:** If we do not reach an agreed upon solution within a period of 60 days from the time informal dispute resolution is pursued pursuant to Section D(2) above, then either party may initiate binding arbitration. You and Epson agree that all Disputes shall be resolved by binding arbitration according to this Agreement. **ARBITRATION MEANS THAT YOU WAIVE YOUR RIGHT TO A JUDGE OR JURY IN A COURT PROCEEDING AND YOUR RIGHT TO DISCOVERY AND GROUNDS FOR APPEAL ARE MORE LIMITED THAN IN COURT.** Pursuant to this Agreement, binding arbitration shall be administered by JAMS, a nationally recognized arbitration provider, pursuant to the JAMS Streamlined Arbitration Rules and Procedures or its applicable code of procedures then in effect for consumer related disputes, but excluding any rules that permit class arbitration (for more detail on procedure, see Section D(6) below). You and Epson understand and agree that (a) the Federal Arbitration Act (9 U.S.C. §§ 1 et seq.) governs the interpretation and enforcement of this Section D, (b) this Agreement memorializes a transaction in interstate commerce, and (c) this Section D shall survive termination of this Agreement.

4. **Exception—Small Claims Court:** Notwithstanding the parties' agreement to resolve disputes through arbitration, you or we may bring an individual action in the small claims court of your state or municipality if the action is within that court's jurisdiction and is pending only in that court.

5. **WAIVER OF CLASS ACTION AND CLASS ARBITRATION: YOU AND EPSON AGREE THAT EACH PARTY MAY BRING DISPUTES AGAINST THE OTHER PARTY ONLY IN AN INDIVIDUAL CAPACITY, AND NOT AS A CLASS ACTION OR CLASS ARBITRATION. If any court or arbitrator determines that the class action waiver set forth in this paragraph is void or unenforceable for any reason or that an arbitration can proceed on a class basis, then the arbitration provision set forth herein shall be deemed null and void in its entirety and the parties shall be deemed to have not agreed to arbitrate disputes.**

6. **Arbitration Procedure:** If you or Epson commences arbitration, the arbitration shall be governed by the JAMS Streamlined Arbitration Rules and Procedures or the applicable rules of JAMS that are in effect when the arbitration is filed, excluding any rules that permit arbitration on a class-wide basis (the "JAMS Rules"), available at http://www.jamsadr.com or by calling 1-800-352-5267, and under the rules set forth in this Agreement. All Disputes shall be resolved by a single neutral arbitrator, which shall be selected in accordance with the JAMS Streamlined Arbitration Rules and Procedures, and both parties shall have a reasonable opportunity to participate in the selection of the arbitrator. The arbitrator is bound by the terms of this Agreement. The arbitrator, and not any federal, state, or local court or agency, shall have exclusive authority to resolve all disputes arising out of or relating to the interpretation, applicability, enforceability, or formation of this Agreement, including any claim that all or any part of this Agreement is void or voidable. Notwithstanding this broad delegation of authority to the arbitrator, a court may determine the limited question of whether a claim or cause of action is for an IP Claim, which is excluded from the definition of "Disputes" in Section D(1) above. The arbitrator shall be empowered to grant whatever relief would be available in a court under law or in equity. In some instances, the costs of arbitration can exceed the costs of litigation, and the right to discovery may be more limited in arbitration than in court. Each party will have the right to use legal counsel in connection with arbitration at its own expense. The arbitrator's award is binding and may be entered as a judgment in any court of competent jurisdiction. You may choose to engage in arbitration hearings by telephone or, if you and we both agree, to conduct it online, in lieu of appearing live. Arbitration hearings not conducted by telephone or online shall take place in a location reasonably accessible from your primary residence, or in Orange County, California, at your option.

   a. **Initiation of Arbitration Proceeding:** If either you or Epson decides to arbitrate a Dispute, both parties agree to the following procedure:

      i. Write a Demand for Arbitration: The demand must include a description of the Dispute and the amount of damages sought to be recovered. You can find a copy of a Demand for Arbitration at http://www.jamsadr.com ("Demand for Arbitration").

      ii. Send three (3) copies of the Demand for Arbitration, plus the appropriate filing fee, to: JAMS, 5 Park Plaza, Suite 400, Irvine, CA 92614, U.S.A.

iii. Send one (1) copy of the Demand for Arbitration to the other party (at the same address as the notice of a dispute, above in Section D(2)), or as otherwise agreed by the parties.

b. **Hearing Format:** During the arbitration, the amount of any settlement offer made shall not be disclosed to the arbitrator until after the arbitrator determines the amount, if any, to which you or Epson is entitled. The discovery or exchange of non-privileged information relevant to the Dispute may be allowed during the arbitration.

7. **30 Day Opt-out Right: You may elect to opt-out (exclude yourself) from the final, binding, individual arbitration procedure and waiver of class proceedings set forth in Section D of this Agreement by sending a written letter to the Epson address listed above in Section D(2) within 30 days of your assent to this Agreement that specifies (i) your name, (ii) your mailing address, and (iii) your request to be excluded from the final, binding, individual arbitration procedure and waiver of class proceedings specified in this Section D. In the event that you opt-out consistent with the procedure set forth above, all other terms set forth in the Agreement shall continue to apply, including the requirement to provide notice prior to litigation. If you opt-out of these arbitration provisions, Epson will also not be bound by them.**

8. **Amendments to Section D:** Notwithstanding any provision in this Agreement to the contrary, you and Epson agree that if Epson makes any future amendments to the dispute resolution procedure and class action waiver provisions (other than a change to Epson's address) in this Agreement, Epson will obtain your affirmative assent to the applicable amendment. If you do not affirmatively assent to the applicable amendment, you are agreeing that you will arbitrate any Dispute between the parties in accordance with the language of this Section D (or resolve disputes as provided for in Section D(7), if you timely elected to opt-out when you first assented to this Agreement).

9. **Severability:** If any provision in this Section D is found to be unenforceable, that provision shall be severed with the remainder of this Agreement remaining in full force and effect. **The foregoing shall not apply to the prohibition against class actions as provided in Section D(5). This means that if Section D(5) is found to be unenforceable, the entire Section D (but only Section D) shall be null and void.**

E. DISCLAIMER OF WARRANTIES

THE WARRANTY AND REMEDY PROVIDED ABOVE ARE EXCLUSIVE AND IN LIEU OF ALL OTHER EXPRESSED OR IMPLIED WARRANTIES INCLUDING, BUT NOT LIMITED TO, THE IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, AND NON-INFRINGEMENT. SOME LAWS DO NOT ALLOW THE EXCLUSION OF IMPLIED WARRANTIES. IF THESE LAWS APPLY, THEN ALL EXPRESS AND IMPLIED WARRANTIES ARE LIMITED TO THE WARRANTY PERIOD IDENTIFIED ABOVE. UNLESS STATED HEREIN, ANY STATEMENTS OR REPRESENTATION MADE BY ANY OTHER PERSON OR FIRM ARE VOID. SOME STATES DO NOT ALLOW LIMITATIONS ON HOW LONG IMPLIED WARRANTIES LAST, SO THE ABOVE LIMITATIONS MAY NOT APPLY TO YOU.

F. EXCLUSION OF DAMAGES; EPSON'S MAXIMUM LIABILITY

IN NO EVENT SHALL EPSON OR ITS AFFILIATES BE LIABLE FOR ANY SPECIAL, INCIDENTAL, OR CONSEQUENTIAL DAMAGES, OR ANY LOST PROFITS, COST OF SUBSTITUTE EQUIPMENT, DOWNTIME, CLAIMS OF THIRD PARTIES, OR INJURY TO PROPERTY, RESULTING FROM THE USE OR INABILITY TO USE THE EPSON PRODUCT, WHETHER RESULTING FROM BREACH OF WARRANTY OR ANY OTHER LEGAL THEORY. IN NO EVENT SHALL EPSON OR ITS AFFILIATES BE LIABLE FOR DAMAGES OF ANY KIND IN EXCESS OF THE ORIGINAL RETAIL PURCHASE PRICE OF THE PRODUCT. SOME STATES DO NOT ALLOW EXCLUSION OR LIMITATION OF INCIDENTAL OR CONSEQUENTIAL DAMAGES, SO THE ABOVE LIMITATIONS MAY NOT APPLY TO YOU.

G. Other Provisions

1. **Other Rights You May Have:** This Limited Warranty gives you specific legal rights, and you may also have other rights which vary from jurisdiction to jurisdiction. Some jurisdictions do not allow the exclusion or limitation of incidental or consequential damages, so the above limitations or exclusions may not apply to you.
2. **Governing Law:** Except for claims subject to arbitration pursuant to Section D, you and Epson agree that the law of the state or country where you reside shall govern.
3. **Jurisdiction:** Except for claims subject to arbitration pursuant to Section D, in the event of a dispute you and Epson both consent to the jurisdiction of the courts in your state of residence or, if you do not reside in a state, then of the courts in Orange County, California.

To find the Epson-authorized reseller nearest you, please visit www.epson.com in the United States or www.epson.ca in Canada.

To find the Epson authorized service center nearest you, please visit www.epson.com/servicecenterlocator in the United States or www.epson.ca/servicecenterlocator in Canada.

To contact the Epson Connection[SM], call (800) 637-7661 or (562) 276-4394 in the United States and (905) 709-3839 in Canada.

EPSON is a registered trademark of Seiko Epson Corporation.

Epson Connection is a service mark of Epson America, Inc.

General Notice: Other product names used herein are for identification purposes only and may be trademarks of their respective owners. Epson disclaims any and all rights in those marks.

Déclaration de conformité du fournisseur

Selon la norme 47CFR, parties 2 et 15, régissant les ordinateurs personnels et périphériques de classe B, et/ou les unités centrales et les dispositifs d'alimentation électrique utilisés avec les ordinateurs personnels de classe B :

Nous : Epson America, Inc.
Situés au : 3131 Katella Ave., Los Alamitos, CA 90720, U.S.A.
Téléphone : 562 981-3840

Déclarons, sous notre seule et unique responsabilité, que le produit identifié dans les présentes est conforme à la norme 47CFR, parties 2 et 15, du règlement de la FCC visant les dispositifs numériques de classe B. Chaque produit commercialisé est identique à l'appareil représentatif testé et jugé conforme aux normes. Les registres maintenus continuent d'indiquer que l'équipement produit devrait se situer dans les limites acceptables, du fait de la production en quantité et des essais statistiques réalisés, conformément à la norme 47CFR, section 2.906. L'utilisation est soumise aux deux conditions suivantes : (1) l'appareil ne peut pas causer d'interférences nuisibles et (2) l'appareil doit accepter toute interférence en réception, y compris les interférences causant un dysfonctionnement de l'appareil.

Nom commercial : Epson®
Type de produit : Projecteur à cristaux liquides (ACL)
Modèle : HA79A/HA81A/HA83A
Nom de commercialisation : EB-770F/EB-760W/EB-775F
Options : Dispositif de commande à distance (Modèle 2221508 xx [x=0-9])

Consignes de sécurité concernant le produit sans fil

Contient l'unité WLAN/BT : WLU5630B-D101 (RoHS)

Ce document contient des consignes de sécurité et une description des caractéristiques techniques. Lisez attentivement ce document avant l'utilisation pour assurer votre sécurité et le rendement optimal du produit. Cet appareil ne doit être utilisé qu'en intérieur. La transmission de données est toujours initiée par un logiciel; les données sont ensuite transmises au contrôle d'accès au support (MAC) par la bande de base analogique et numérique, avant de parvenir à la puce radiofréquence (RF). Plusieurs paquets spéciaux sont

initiés par le contrôle d'accès au support (MAC). La portion numérique de la bande de base ne peut mettre en marche le transmetteur radiofréquence (RF) que de cette façon, et conséquemment l'éteindre à la fin du paquet. Par conséquent, le transmetteur ne sera en marche que lorsque les paquets en question seront en cours de transmission. Autrement dit, le dispositif cesse automatiquement la transmission lorsqu'il n'y a pas d'information à transmettre ou en cas de défaillance.

États-Unis

Contient l'identifiant FCC : BKMAE-WLU5630

Cet appareil est conforme à la partie 15 de la réglementation FCC. L'utilisation est soumise aux deux conditions suivantes : (1) L'appareil ne peut pas causer d'interférences nuisibles et (2) l'appareil doit accepter toute interférence en réception, y compris les interférences causant un dysfonctionnement de l'appareil.

À l'issue des tests dont il a fait l'objet, cet appareil a été déclaré conforme aux normes des appareils numériques de classe B, conformément à la partie 15 de la règlementation FCC. Ces normes sont destinées à assurer un niveau de protection adéquat contre les interférences néfastes dans les installations résidentielles. Cet appareil produit, utilise et peut émettre des fréquences radioélectriques et, s'il n'est pas installé ou utilisé conformément aux directives, peut brouiller les communications radio ou télévisuelles. Toutefois, il est impossible de garantir qu'aucune interférence ne se produira dans une installation particulière. Si cet équipement brouille la réception des ondes radio ou télévisuelles, ce que vous pouvez déterminer en éteignant et en rallumant l'équipement, nous vous encourageons à prendre l'une ou plusieurs des mesures correctives suivantes :

- Réorientez ou déplacez l'antenne de réception.
- Éloignez l'appareil du récepteur.
- Branchez l'appareil à une autre prise ou sur un autre circuit que celui du récepteur.
- Demandez conseil au revendeur de l'appareil ou obtenez l'aide d'un technicien radio/télévision expérimenté.

AVERTISSEMENT : Le branchement d'un câble d'interface non blindé à ce matériel entraînera l'annulation de l'homologation FCC de cet appareil et risque de causer des interférences dépassant les limites établies par la FCC pour ce matériel. Il incombe à l'utilisateur de se procurer et d'utiliser un câble d'interface blindé avec cet appareil. Si le matériel est doté de plusieurs connecteurs d'interface, évitez de connecter des câbles à des interfaces inutilisées. Toute modification non expressément autorisée par le fabricant peut annuler la permission d'utilisation du matériel.

Cet équipement doit être installé et utilisé avec un minimum de 7,9 po (20 cm) de distance entre la source de rayonnement et votre corps.

Avis d'Innovation, Sciences et Développement économique Canada (ISDE)

Contient IC : 1052D-WLU5630

CAN ICES-3 (B)/NMB-3 (B)

L'émetteur/récepteur exempt de licence contenu dans le présent appareil est conforme aux Cahiers des charges sur les normes radioélectriques (CNR) d'Innovation, Sciences et Développement économique Canada applicables aux appareils radio exempts de licence. L'utilisation est soumise aux deux conditions suivantes : (1) L'appareil ne peut pas causer d'interférences. (2) L'appareil doit accepter toute interférence en réception, y compris les interférences causant un dysfonctionnement de l'appareil.

Cet équipement est conforme aux limites d'exposition aux rayonnements d'ISDE établies pour un environnement non contrôlé, et est conforme aux règles en matière d'exposition aux radiofréquences CNR-102 d'ISDE. Cet équipement doit être installé et utilisé avec un minimum de 7,9 po (20 cm) de distance entre la source de rayonnement et votre corps.

Garantie limitée d'Epson America, Inc.

Garantie limitée de trois ans sur le projecteur

A. Ce qui est couvert : Epson America, Inc. (« **Epson** ») garantit à l'acheteur que le produit Epson couvert par la présente garantie limitée, s'il est acheté neuf et utilisé au Canada, aux États-Unis ou à Porto Rico, sera exempt de défauts de fabrication et de vices de matériau pour une période de trois (3) ans à compter de la date d'achat d'origine. Pour toute intervention au titre de la garantie, vous pourriez devoir fournir la preuve de la date d'achat d'origine.

B. Comment Epson corrigera les problèmes : Si votre produit doit être réparé durant la période où il est couvert par la garantie limitée, veuillez appeler Epson au numéro inscrit à la fin de la présente déclaration et assurez-vous d'être en mesure d'indiquer le modèle, le numéro de série et la date d'achat d'origine. Il sera possible d'obtenir du soutien auprès d'Epson en composant ce numéro pendant les heures d'ouverture régulières du service (actuellement de 7 h à 16 h, heure du Pacifique, du lundi au vendredi; ces heures peuvent faire l'objet de changements). Si Epson confirme qu'une intervention au titre de la garantie est nécessaire, Epson pourra, à son choix, réparer ou remplacer l'appareil défectueux sans frais de pièces ou de main-d'œuvre.

Si Epson autorise le remplacement de l'unité défectueuse, Epson vous enverra un produit de remplacement, en port payé, si vous avez une adresse au Canada, aux États-Unis ou à Porto Rico. Le produit de remplacement pourra être neuf ou remis à neuf selon les normes de qualité d'Epson. (Le produit de remplacement pourrait exclure le matériel promotionnel, les accessoires, la documentation, les manuels, les logiciels ou les câbles.) Vous avez la responsabilité d'emballer correctement l'unité défectueuse et de la retourner à Epson dans un délai de cinq (5) jours ouvrables suivant la réception de l'unité de remplacement. Epson vous demandera un numéro de carte de crédit ou de débit pour couvrir le coût du produit de remplacement si vous ne retournez pas le produit défectueux.

Si Epson autorise une réparation plutôt qu'un échange, Epson vous demandera de lui envoyer votre produit directement ou à son centre de service autorisé, qui réparera le produit et vous le renverra. Vous avez la responsabilité d'emballer le produit et devez assumer les frais de poste et d'expédition vers et depuis le centre de service autorisé Epson. Lorsqu'une intervention au titre de la garantie nécessite l'échange du produit ou d'une pièce, l'article remplacé devient la propriété d'Epson. Si, pour quelque raison que ce soit pendant la durée de la présente entente, il n'est pas possible de réparer le produit et qu'Epson ne vend plus d'appareils du même modèle, Epson le remplacera par un produit d'un autre modèle de valeur équivalente ou supérieure. La responsabilité d'Epson pour le remplacement du produit couvert par la présente garantie ne peut dépasser le prix de vente d'origine du produit couvert. Les produits et pièces de remplacement sont couverts pour la période de garantie restante du produit couvert par la présente garantie limitée.

C. Ce que la présente garantie ne couvre pas

1. Tous les dommages causés par une mauvaise utilisation, une utilisation abusive, une installation incorrecte, une négligence, les catastrophes comme un incendie, une inondation ou la foudre, une surtension électrique, un logiciel ou une interaction avec des produits de marque autre qu'Epson.
2. Tous les dommages causés par des logiciels, des applications, des pièces, des composantes ou des appareils périphériques de tiers ajoutés au produit après son envoi par Epson, par exemple les cartes, composantes ou câbles ajoutés par le revendeur ou l'utilisateur, ou tout entretien visant l'un ou l'autre de ces éléments.
3. Tous les dommages causés par l'installation du produit près d'une source de chaleur ou directement dans la trajectoire d'une grille d'aération ou d'un climatiseur.
4. Les dommages causés par une utilisation continue et excessive.
5. Les dommages causés par un entretien inadéquat du produit (voir le *Guide de l'utilisateur* à ce sujet).
6. L'entretien lorsque le produit est utilisé hors du Canada, des États-Unis ou de Porto Rico.
7. L'entretien lorsque l'étiquette, le logo, la plaque signalétique ou le numéro de série ont été enlevés du produit.

8. Les consommables comme les filtres ou tous les éléments identifiés comme pouvant être remplacés par l'utilisateur dans la documentation du produit (voir le *Guide de l'utilisateur* à ce sujet).
9. La perte de données.
10. L'installation ou la désinstallation.
11. Tous les dommages résultant de l'entretien fait par un tiers autre qu'un réparateur Epson autorisé.
12. Les dommages résultant du fonctionnement ou de l'entreposage de l'appareil dans un environnement l'exposant à de la fumée, à de l'huile, à un taux d'humidité élevé, à de la condensation, à des gaz corrosifs ou à des produits chimiques, à de la poussière, à des vibrations ou à des chocs excessifs.
13. Les dommages esthétiques causés par la manipulation ou l'usure normale lors de l'utilisation.
14. Toutes les pièces ou tous les produits achetés usagés, remis à neuf ou remis en état.
15. Tous les dommages causés par des matériaux d'emballage inappropriés ou découlant d'un emballage et d'un transport inappropriés lorsqu'un produit est retourné à des fins de réparation ou de remplacement. Les dommages subis par le produit lors du transport vous seront facturés.

Si une anomalie signalée ne peut être décelée ni reproduite lors de l'entretien, les frais engagés seront à votre charge. Epson n'est pas responsable de vos données ni de vos applications, lesquelles ne pourront pas être restaurées en cas de perte. Il vous incombe d'en prévoir la sauvegarde. Les frais d'affranchissement, d'assurance ou d'expédition engagés pour faire réparer votre produit Epson au titre de la garantie avec retour en atelier seront à votre charge. La présente garantie est incessible.

D. DIFFÉRENDS, ARBITRAGE INDIVIDUEL EXÉCUTOIRE ET RENONCIATION À EXERCER DES ACTIONS COLLECTIVES ET DES ARBITRAGES COLLECTIFS

1. **Différends :** Les dispositions du présent article D s'appliquent à tous les différends entre vous et Epson. Le terme « différend » doit être interprété de manière à donner le sens le plus large autorisé par la loi ou l'équité et inclut les différends, réclamations, controverses ou actions entre vous et Epson en lien avec le présent contrat (notamment quant à la formulation de celui-ci, au comportement des parties en vertu de celui-ci ou à la violation de celui-ci), les logiciels, le matériel Epson, la relation entre les parties et/ou toute autre opération conclue entre vous et Epson ou y ayant trait, qu'ils découlent d'un contrat, d'une garantie, d'une fausse déclaration, d'une fraude, d'un délit, d'un délit intentionnel, d'une loi, d'un règlement ou d'une ordonnance, en droit ou en équité. Cependant, un « différend » exclut toute réclamation ou cause d'action pour (a) la contrefaçon ou la dilution d'une marque de commerce, (b) la violation d'un brevet, (c) la violation du droit d'auteur ou son utilisation abusive ou (d) l'usurpation d'un secret commercial (une « réclamation en matière de propriété intellectuelle »). Vous et Epson reconnaissez également, nonobstant l'article D, qu'un tribunal, et non un arbitre, peut décider si une réclamation ou une cause d'action constitue une réclamation en matière de propriété intellectuelle.
2. **Résolution initiale d'un différend :** Conformément à l'article D, avant de soumettre une demande d'arbitrage, vous et Epson devez chacun accepter de vous efforcer de résoudre tout différend de façon informelle pendant 60 jours. Si vous et Epson ne parvenez pas à un accord pour régler le différend dans les 60 jours, vous ou Epson pouvez entamer la procédure d'arbitrage conformément au paragraphe D(6). Il faut envoyer les avis à Epson à l'adresse suivante : Epson America, Inc., ATTN: Legal Department, 3131 Katella Ave., Los Alamitos, CA 90720, U.S.A. Tout avis de différend doit inclure le nom, l'adresse et les coordonnées de la partie qui l'envoie, les faits à l'origine du différend et la réparation demandée. Tout avis vous sera envoyé à votre adresse la plus récente figurant dans les dossiers d'Epson. Pour cette raison, il est important de nous informer de tout changement d'adresse par courriel à l'adresse EAILegal@ea.epson.com, ou par la poste à l'adresse indiquée précédemment. Vous et Epson convenez d'agir de bonne foi pour résoudre le différend conformément au paragraphe D(2) avant d'entamer la procédure d'arbitrage.
3. **Arbitrage exécutoire :** Si nous ne parvenons pas à une solution mutuellement convenue dans une période de 60 jours à compter du moment où a commencé le processus informel de résolution du différend conformément au paragraphe D(2) ci-dessus, l'une ou l'autre partie peut entamer la procédure d'arbitrage exécutoire. Vous et Epson acceptez de régler tous les différends par arbitrage exécutoire conformément aux dispositions de la présente convention. **L'ARBITRAGE SIGNIFIE**

QUE VOUS RENONCEZ À VOTRE DROIT À UN JUGE OU À UN JURY DANS LE CADRE D'UNE POURSUITE JUDICIAIRE ET QUE VOTRE DROIT À LA COMMUNICATION ET VOS MOTIFS D'APPEL SONT PLUS RESTREINTS QUE DEVANT UN TRIBUNAL. En vertu du présent contrat, l'arbitrage exécutoire sera administré par JAMS, une autorité reconnue à l'échelle nationale en matière d'arbitrage, conformément aux règlements et procédés d'arbitrage simplifiés de JAMS ou à son code de procédure applicable en vigueur pour les conflits liés aux consommateurs, à l'exception de toutes les règles qui autorisent les arbitrages collectifs (pour plus de détails sur la procédure, consultez le paragraphe D(6) ci-dessous). Vous et Epson comprenez et acceptez que (a) la loi Federal Arbitration Act (9 U.S.C. section 1 et suivantes) régit l'interprétation et l'application du présent article D, que (b) le présent contrat consigne une opération de commerce entre États et que (c) le présent article D demeurera en vigueur même après la résiliation du présent contrat.

4. **Exception — Cour des petites créances :** Nonobstant l'accord des parties à régler les différends en arbitrage, vous ou Epson pouvez intenter une action individuelle à la Cour des petites créances de votre État, province, territoire ou municipalité si l'action relève de la compétence de ce tribunal et qu'elle est en instance uniquement dans cette cour.

5. **RENONCIATION D'ACTION COLLECTIVE ET D'ARBITRAGE COLLECTIF : VOUS ET EPSON ACCEPTEZ QUE CHAQUE PARTIE PUISSE SOULEVER UN DIFFÉREND À L'ENCONTRE DE L'AUTRE PARTIE UNIQUEMENT À TITRE INDIVIDUEL ET NON DANS LE CADRE D'UNE ACTION COLLECTIVE OU D'UN ARBITRAGE COLLECTIF. Si un tribunal ou un arbitre juge que la renonciation à toute action collective énoncée dans le présent paragraphe est nulle ou inexécutoire pour quelque raison que ce soit, ou qu'un arbitrage peut avoir lieu sur une base collective, alors les dispositions sur l'arbitrage établies dans le présent document seront considérées comme nulles et non avenues dans leur totalité et les parties seront considérées comme n'ayant pas accepté d'arbitrer les différends.**

6. **Procédure d'arbitrage :** Si vous ou Epson recourez à l'arbitrage, celui-ci sera régi par les procédures et le règlement d'arbitrage simplifiés de JAMS ou le règlement applicable de JAMS en vigueur au moment où une demande d'arbitrage est déposée, et par les règles énoncées dans la présente entente, à l'exclusion des règles qui permettent l'arbitrage sur la base d'actions collectives (« le règlement de JAMS »), qu'on peut consulter à http://www.jamsadr.com ou en composant le 1 800 352-5267. Tous les différends doivent être résolus par un seul arbitre neutre, qui sera sélectionné conformément aux procédures et au règlement d'arbitrage simplifiés de JAMS, et les deux parties doivent avoir une possibilité raisonnable de participer à la sélection de l'arbitre. L'arbitre est lié par les dispositions du présent contrat. L'arbitre, et non un tribunal ou un organisme fédéral, provincial, territorial ou local, détient le pouvoir exclusif de régler tous les différends découlant de l'interprétation, de l'applicabilité, du caractère exécutoire ou de la formation du présent contrat ou y étant liés, y compris toute déclaration indiquant qu'une partie ou l'intégralité du présent contrat est nulle ou annulable. Malgré cette vaste extension des pouvoirs de l'arbitre, un tribunal peut décider de ne se pencher que sur la question limitée visant à déterminer si une réclamation ou une cause d'action relève d'une réclamation en matière de propriété intellectuelle, ce qui est exclu de la définition du terme « différend » dans le paragraphe D(1) ci-dessus. L'arbitre est habilité à accorder toute réparation qui serait offerte dans un tribunal en droit ou en équité. Dans certains cas, les frais d'arbitrage peuvent dépasser les coûts de procédure de litige, et le droit d'obtenir la communication peut être plus limité dans la procédure d'arbitrage que devant les tribunaux. Chaque partie, à ses propres frais, a le droit d'avoir recours à des avocats en relation avec l'arbitrage. La décision de l'arbitre lie les parties et pourra être considérée comme un jugement dans n'importe quel tribunal compétent. Vous pouvez tenir des audiences d'arbitrage par téléphone ou, si vous et nous sommes d'accord, les tenir en ligne, au lieu de les tenir en personne. Les audiences d'arbitrage en personne (ni au téléphone ni en ligne) doivent avoir lieu dans un endroit raisonnablement accessible à partir de votre résidence principale, ou dans le comté d'Orange, en Californie, à votre discrétion.

   a. **Introduction de la procédure d'arbitrage :** Si vous ou Epson décidez de recourir à l'arbitrage pour régler un différend, les deux parties consentent à respecter la procédure suivante :

      i. Rédiger une demande d'arbitrage : La demande doit comprendre une description du différend et le montant de réparation demandé. Vous pouvez trouver un exemple

d'une demande d'arbitrage sur le site http://www.jamsadr.com (Demand for Arbitration [la « demande d'arbitrage »]).

ii. Envoyer trois (3) exemplaires de la demande d'arbitrage, ainsi que les droits de dépôt appropriés, à l'adresse : JAMS, 5 Park Plaza, Suite 400, Irvine, CA 92614, U.S.A.

iii. Envoyer un (1) exemplaire de la demande d'arbitrage à l'autre partie (à la même adresse que l'avis de différend, ci-dessus au paragraphe D[2]), ou selon ce dont les parties auront convenu.

b. Formule de l'audience : Pendant l'arbitrage, le montant de toute offre de règlement ne doit pas être divulgué à l'arbitre avant que celui-ci ne convienne du montant, s'il y a lieu, auquel vous ou Epson avez droit. Le partage ou l'échange de renseignements non confidentiels se rapportant au différend peut être autorisé pendant l'arbitrage.

7. **Droit de retrait de 30 jours : Vous pouvez choisir de vous retirer (vous exclure) de la procédure d'arbitrage individuelle, exécutoire et finale, et de la renonciation des procédures d'action collective mentionnées à l'article D dans le présent contrat en envoyant une lettre à l'adresse d'Epson indiquée au paragraphe D(2) ci-dessus dans les 30 jours à compter de votre acceptation du présent contrat dans laquelle figurent (i) votre nom, (ii) votre adresse postale et (iii) votre demande d'être exclu de la procédure d'arbitrage finale, exécutoire et individuelle et de la renonciation des procédures d'action collective indiquées dans le présent article D. Dans le cas où vous choisissez de vous retirer de la procédure décrite ci-dessus, toutes les autres dispositions contenues dans le contrat continuent de s'appliquer, y compris l'obligation de fournir un avis préalable à un différend. Si vous exercez votre droit de retrait de ces dispositions d'arbitrage, celles-ci ne s'appliqueront pas non plus à Epson.**

8. **Modifications visant l'article D :** Nonobstant toute disposition à l'effet contraire dans le présent contrat, vous et Epson convenez que si Epson modifie la procédure de règlement des différends et les dispositions de la renonciation à toute action collective dans le présent contrat (sauf en cas de modification de l'adresse d'Epson), Epson obtiendra votre consentement relativement à la modification applicable. Si vous n'acceptez pas de façon expresse la modification applicable, vous convenez d'arbitrer tout différend entre les parties en fonction du libellé du présent article D (ou de résoudre les différends conformément au paragraphe D(7), si vous vous êtes retiré en respectant le délai de rigueur pour ce faire à compter de votre acceptation initiale du présent contrat).

9. **Dissociabilité :** Si l'une ou l'autre des dispositions du présent article D est déclarée inexécutoire, cette disposition sera retirée et le reste du présent contrat restera en vigueur. **Ce qui précède ne s'applique pas à l'interdiction d'intenter des actions collectives conformément au paragraphe D(5). Par conséquent, si le paragraphe D(5) est déclaré inexécutoire, l'article D en entier (et seul l'article D) deviendra nul et non avenu.**

E. STIPULATION D'EXONÉRATION DE GARANTIES

LA GARANTIE ET LE DÉDOMMAGEMENT CI-DESSUS SONT EXCLUSIFS ET REMPLACENT TOUTE AUTRE GARANTIE, EXPRESSE OU IMPLICITE, Y COMPRIS, MAIS SANS S'Y LIMITER, TOUTE GARANTIE IMPLICITE DE QUALITÉ MARCHANDE, D'ADAPTABILITÉ À UNE FIN PARTICULIÈRE ET DE NON-VIOLATION DE DROITS. CERTAINES LOIS NE PERMETTENT PAS L'EXCLUSION DE GARANTIES IMPLICITES. LE CAS ÉCHÉANT, L'EFFET DE TOUTES LES GARANTIES EXPRESSES ET IMPLICITES SE LIMITE À LA PÉRIODE DE GARANTIE MENTIONNÉE PRÉCÉDEMMENT. SAUF DISPOSITIONS CONTRAIRES, TOUTE DÉCLARATION OU GARANTIE FAITE PAR UNE AUTRE PERSONNE OU SOCIÉTÉ EST NULLE. CERTAINS ÉTATS N'AUTORISENT PAS LES LIMITATIONS VISANT LA DURÉE D'UNE GARANTIE IMPLICITE; LES LIMITATIONS INDIQUÉES PRÉCÉDEMMENT POURRAIENT AINSI NE PAS ÊTRE APPLICABLES.

F. EXCLUSION DES DOMMAGES; RESPONSABILITÉ MAXIMALE D'EPSON

NI EPSON NI SES SOCIÉTÉS AFFILIÉES NE POURRONT ÊTRE TENUS RESPONSABLES EN CAS DE DOMMAGES SPÉCIAUX, INDIRECTS OU CONSÉCUTIFS ET EN CAS DE PERTES DE BÉNÉFICES, DES COÛTS DE L'ÉQUIPEMENT DE SUBSTITUTION, DU TEMPS D'ARRÊT, DES RÉCLAMATIONS DE TIERS, OU DES DOMMAGES MATÉRIELS DÉCOULANT DE L'UTILISATION OU DE L'IMPOSSIBILITÉ D'UTILISER LE PRODUIT EPSON, QU'ELLE SOIT CAUSÉE PAR UNE VIOLATION DE LA GARANTIE OU TOUTE

AUTRE THÉORIE JURIDIQUE. EN AUCUN CAS EPSON OU SES SOCIÉTÉS AFFILIÉES NE PEUVENT ÊTRE TENUS RESPONSABLES DES DOMMAGES DE QUELQUE TYPE QUE CE SOIT QUI EXCÈDENT LE PRIX D'ACHAT AU DÉTAIL ORIGINAL DU PRODUIT. CERTAINS ÉTATS N'AUTORISENT PAS L'EXCLUSION OU LES LIMITATIONS VISANT LES DOMMAGES ACCIDENTELS OU INDIRECTS; LES LIMITATIONS INDIQUÉES PRÉCÉDEMMENT POURRAIENT AINSI NE PAS ÊTRE APPLICABLES.

G. Autres dispositions

1. **Autres droits que vous pouvez avoir :** La présente garantie limitée vous donne des droits juridiques précis, et vous pouvez également avoir d'autres droits qui varient d'un territoire à l'autre. Certains territoires n'autorisent pas l'exclusion ou les limitations visant les dommages accidentels ou indirects; les limitations ou exclusions indiquées précédemment pourraient ainsi ne pas être applicables.
2. **Lois applicables :** À l'exception de ce qui est stipulé à l'article D en matière d'arbitrage, vous et Epson reconnaissez que les réclamations sont régies par les lois de l'État, du pays ou de la province où vous résidez.
3. **Compétence :** Dans l'éventualité d'un différend, à l'exception des réclamations qui font l'objet d'un arbitrage conformément aux dispositions de l'article D, vous et Epson reconnaissez la compétence des tribunaux de l'État ou de la province où vous résidez ou, s'il n'y en a pas, de ceux du comté d'Orange, en Californie (États-Unis).

Pour trouver le revendeur Epson autorisé le plus près de chez vous, visitez www.epson.ca (ou www.epson.com si vous habitez aux États-Unis).

Pour trouver le centre de service autorisé Epson le plus près de chez vous, visitez www.epson.ca/servicecenterlocator (ou www.epson.com/servicecenterlocator si vous habitez aux États-Unis).

Pour communiquer avec Epson Connection[MS], veuillez composer le 1 800 637-7661 ou le 905 709-3839 (au Canada) ou le 562 276-4394 (aux États-Unis).

EPSON est une marque déposée de Seiko Epson Corporation.

Epson Connection est une marque de service d'Epson America, Inc.

Avis général : Les autres noms de produit figurant dans le présent document ne sont cités qu'à des fins d'identification et peuvent être des marques de commerce de leurs propriétaires respectifs. Epson renonce à tous les droits associés à ces marques.

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CPD-63097

PowerLite® L210SW

Wireless WXGA 3LCD Short Throw
Lamp-Free Laser Display



Lamp-free laser display for the classroom projects easy-to-read images up to 120".

Best-in-Class Color Brightness[1] with 3-chip 3LCD technology — 4,000 lumens of color and white brightness[2]

Large, easy-to-read images — 16:10 WXGA resolution for true-to-life images; supports 4:3 and widescreen 16:9 aspect ratios

No lamps to purchase or replace — virtually maintenance-free 20,000-hour laser light source[3]

Large display size — up to 120" diagonal, more than 2.5 times larger than a 75" flat panel

Fast and efficient operation — display in seconds with instant-on laser light source

Convenient short throw design — greatly reduces shadowing

Easily replace the PowerLite® 525W/535W — with compatible mounts[4]

Built-in split screen[5] — allows simultaneous display of up to four connected devices

Connect and cast from up to 50 devices — free downloadable Epson iProjection™ software[6] makes it easy to cast wirelessly from Chromebooks, iOS® and Android™ devices, Mac® computers and PCs[7]; with moderator feature[8], teachers never lose control of the displayed content

Place it virtually anywhere — 360-degree placement capabilities allow for mounting or placement in any position, from landscape to portrait

Specifications

Projection System RGB liquid crystal shutter projection system
Driving Method Poly-Silicon TFT Active Matrix
Pixel Number 1,024,000 dots (1280 x 800) x 3
Color Brightness[2] Color Light Output: 4,000 lumens
White Brightness[2] White Light Output: 4,000 lumens
Aspect Ratio Supports 4:3, 16:10, 16:9*
* With vertical image shift control within letterbox area.
Image Size 53" to 120" (134 cm to 134 cm)
Display Resolution WXGA (1280 x 800 x 3)
Light Source Laser Diode
Laser Light Source Life[3]
Normal Mode: Up to 20,000 hours
Extended Mode: Up to 30,000 hours
Throw Ratio Range 0.48 (Zoom: Wide), 0.65 (Zoom: Tele)
Image Size (Projected Distance) 87" (36")
Keystone Correction Manual
Vertical: ±15 degrees
Horizontal: ±15 degrees
Dynamic Contrast Ratio Over 2,500,000:1
Color Reproduction Up to 1.07 billion colors

Projection Lens

Type No Optical Zoom, Focus (manual)
F-Number 1.6
Focal Length 6.4 mm
Zoom Ratio 1 – 1.35 (digital zoom)

Other

Speaker
16 W monaural
Operating Temperature 32 ˚F to 104 ˚F (0 ˚C to 40 ˚C) (low altitude), 32 ˚F to 95 ˚F (0 ˚C to 35 ˚C) (high altitude)
Power Supply Voltage 100 V – 240 V AC ±10%, 50/60 Hz
Auto Power On Signal Detection on HDMI®/Plug-In Detection (HDMI, USB, VGA)
Sleep Mode Yes (with timer)
Power Consumption
Normal Mode: 272 W
Quiet Mode: 208 W or Quiet Extended: 199 W
Standby Mode: 2.0 W
Energy-Saving Mode: 0.5 W
Fan Noise
Normal Mode: 37 dB
Quiet Mode: 27 dB
Security Enterprise-Level Security Encryption
Country of Origin China

Dimensions (W x D x H)

Projector (Including Feet) 12.8" x 5.2" x 13.3"
Weight 10.4 lb

Interfaces

2x HDMI (with CEC Control)
1x VGA 15-Pin (in)
1x VGA 15-Pin (in/out)
1x RCA Composite Video
1x Each Red and White RCA Audio
2x Stereo Mini In
1x Stereo Mini Out
1x RS-232C Control Port
1x USB Type-A for USB Power, Wireless Adapter and Document Camera (DC-07) (with 2 A power)
1x USB Type-B Connector
1x Wired LAN RJ-45
1x Microphone

Built-In Wireless Support: Wireless 802.11b/g/n (2.4 GHz), 802.11a/n/ac (5 GHz)*

* Maximum speed and range are achievable when used with same enhanced mode technology. Actual features and performance may vary depending on your computer system, the environment and other factors.

Remote Control

Features Power, HDMI, Computer LAN, Source Search, USB, Auto, Menu, Arrow Buttons, Enter, Color Mode, Aspect, Split, Home, User, Volume, Default, ID, ESC, Freeze, Num, E-Zoom, A/V Mute
Operating Angle
Front to Rear: 0 degrees – 60 degrees
Right to Left: 30 degrees – 30 degrees
Operating Distance 20 ft (6 m)

Eco Features

RoHS compliant
End-of-life options available[9]
Epson America, Inc. is a SmartWay® Transport Partner[10]

Limited Warranty and Service

Warranty Three-year limited or 20,000 hours, whichever comes first, in the U.S. and Canada
Service Whole unit exchange, usually Next-Business-Day[11]
Toll-free telephone support, Monday through Friday
Epson Connection[SM]
Pre-Sales Support (U.S. and Canada): 800-463-7766
Website: www.epson.com

Epson Preferred[SM] Plus Extended Service Plan[12]

1-Year Next-Business-Day Whole Unit Exchange[11]	EPPEXPF1
2-Year Next-Business-Day Whole Unit Exchange[11]	EPPEXPF2

(available for up to a total of 5 years of continuous coverage)

What's Included

PowerLite L210SW, User's Guide Kit, Projector Remote Control, 2x AA Batteries, Projector Feet, 6' Power Cord, 6' HDMI Cable



Ordering Information

PowerLite L210SW	V11HA76020
Short Throw Wall Mount (ELPMB64)	V12HA39010
Replacement Air Filter	V13H134A60
PowerLite Pilot™ 3 (ELPCB03)	V12H927020
Active Speakers (ELPSP02)	V12H467020
Wireless 802.11 b/g/n/ac LAN Unit (ELPAP11)	V12H005A02
Epson® DC-07 Document Camera	V12H759020
Epson DC-13 Document Camera	V12H757020
Epson DC-21 Document Camera	V12H758020
Epson DC-30 Document Camera	V12HB09020
Soft Carrying Case (ELPKS71)	V12H001K71
Ceiling Mount (ELPMB60W)	V12H963210
ES3000 Portable Screen (ELPSC26H)	V12H002S3Y
Duet™ Screen (ELPSC80)	



Projector shown with mount/back cover kit (sold separately).

All images simulated.

1 Color brightness measured per IDMS 15.4. Additional colors and picture modes tested. Top-selling Epson® 3LCD projectors vs. comparable top-selling 1-chip DLP projectors based on NPD sales data for October 2019 – September 2020. COLOR BRIGHTNESS WILL VARY BASED ON USAGE CONDITIONS. | **2** Color brightness (color light output) and white brightness (white light output) will vary depending on usage conditions. Color light output measured in accordance with IDMS 15.4; white light output measured in accordance with ISO 21118. | **3** No required maintenance for the light source for up to 20,000 hours. Approximate time until brightness decreases 50% from first usage. Measured by acceleration test assuming use of 0.04 - 0.20 mg/m^3 of particulate matter. Time varies depending on usage conditions and environment. Replacement of parts other than the light source may be required in a shorter period. | **4** Compatible mounts include ELPMB45 and ELPMB64. | **5** Consult your user manual for Split Screen input combinations. | **6** Internet connection required for download. Data usage fee may apply. | **7** For wireless functionality, including via the Epson iProjection App, the projector must be configured on a network, either through the Ethernet port on the projector (check model specifications for availability) or via a wireless connection. Check your owner's manual to determine if a wireless LAN module must be purchased separately to enable a wireless connection. Not all Epson projectors are able to be networked. The Epson iProjection App does not support all files and formats. See www.epson.com for details. | **8** Moderator control, connecting via QR code and projector remote are not available on Epson iProjection for Chromebooks. | **9** For convenient and reasonable recycling options, visit www.epson.com/recycle | **10** SmartWay is an innovative partnership of the U.S. Environmental Protection Agency that reduces greenhouse gases and other air pollutants and improves fuel efficiency. | **11** Subject to limited warranty terms and conditions. Expedited shipping not available in all areas. Orders must be placed and processed by 1 p.m. Pacific Time, Monday through Friday, excluding holidays. | **12** Product comes with a 3-year limited warranty with the option to purchase Extended Service Plans up to a total of 5 years of continuous coverage. Extended Service Plan can be purchased at any time that you are covered under an Epson limited warranty or Epson Extended Service Plan. See individual service plan for details.

Learn more about how our products can empower your institution. Visit us at **www.epson.com/foreducation**

SmartWay Transport Partner
Getting There With Cleaner Air

ENERGY STAR

Contact:

Epson America, Inc.
3131 Katella Ave., Los Alamitos, CA 90720

Epson Canada Limited
185 Renfrew Drive, Markham, Ontario L3R 6G3

www.epson.com
www.epson.ca

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Supplier's Declaration of Conformity

According to 47CFR, Part 2 and 15 for Class B Personal Computers and Peripherals; and/or CPU Boards and Power Supplies used with Class B Personal Computers:

We: Epson America, Inc.
Located at: 3131 Katella Ave., Los Alamitos, CA 90720
Telephone: (562) 981-3840

Declare under sole responsibility that the product identified herein, complies with 47CFR Part 2 and 15 of the FCC rules as a Class B digital device. Each product marketed, is identical to the representative unit tested and found to be compliant with the standards. Records maintained continue to reflect the equipment being produced can be expected to be within the variation accepted, due to quantity production and testing on a statistical basis as required by 47CFR §2.906. Operation is subject to the following two conditions: (1) this device may not cause harmful interference, and (2) this device must accept any interference received, including interference that may cause undesired operation.

Trade Name: Epson®
Type of Product: LCD Projector
Model: HA75A/HA76A
Marketing Name: EB-L210SF/EB-L210SW
Options: Remote controller (model 2221508 xx [x=0-9])

Wireless Product Safety Instructions

Contains WLAN/BT module model: WLU5630B-D101 (RoHS)

This document provides safety instructions and describes the specifications. Read this document carefully before use to ensure your safety and product performance. This device is restricted to indoor operation only. Data transmission is always initiated by software, which is then passed down through the MAC, through the digital and analog baseband, and finally to the RF chip. Several special packets are initiated by the MAC. These are the only ways the digital baseband portion will turn on the RF transmitter, which it then turns off at the end of the packet. Therefore, the transmitter will be on only while one of the aforementioned packets is being transmitted. In other words, this device automatically discontinues transmission in case of either absence of information to transmit or operational failure.

U.S.

Contains FCC ID: BKMAE-WLU5630

This device complies with Part 15 of the FCC Rules. Operation is subject to the following two conditions: (1) This device may not cause harmful interference, and (2) this device must accept any interference received, including interference that may cause undesired operation.

This equipment has been tested and found to comply with the limits for a Class B digital device, pursuant to Part 15 of the FCC Rules. These limits are designed to provide reasonable protection against harmful interference in a residential installation. This equipment generates, uses, and can radiate radio frequency energy and, if not installed and used in accordance with the instructions, may cause harmful interference to radio communications. However, there is no guarantee that interference will not occur in a particular installation. If this equipment does cause harmful interference to radio or television reception, which can be determined by turning the equipment off and on, the user is encouraged to try to correct the interference by one or more of the following measures:

- Reorient or relocate the receiving antenna.
- Increase the separation between the equipment and receiver.
- Connect the equipment into an outlet on a circuit different from that to which the receiver is connected.
- Consult the dealer or an experienced radio/TV technician for help.

WARNING: The connection of a non-shielded equipment interface cable to this equipment will invalidate the FCC Certification or Declaration of this device and may cause interference levels which exceed the limits established by the FCC for this equipment. It is the responsibility of the user to obtain and use a shielded equipment interface cable with this device. If this equipment has more than one interface connector, do not leave cables connected to unused interfaces. Changes or modifications not expressly approved by the manufacturer could void the user's authority to operate the equipment.

This equipment should be installed and operated with a distance of at least 7.9 inches (20 cm) between the radiator and your body.

Innovation, Science and Economic Development Canada (ISED) Notices

Contains IC: 1052D-WLU5630

CAN ICES-3 (B)/NMB-3 (B)

This device contains licence-exempt transmitter(s)/receiver(s) that comply with Innovation, Science and Economic Development Canada's licence-exempt RSS(s). Operation is subject to the following two conditions: (1) This device may not cause interference. (2) This device must accept any interference, including interference that may cause undesired operation of the device.

This equipment complies with ISED radiation exposure limits set forth for an uncontrolled environment and meets RSS-102 of the ISED radio frequency (RF) Exposure rules. This equipment should be installed and operated with a distance of at least 7.9 inches (20 cm) between the radiator and your body.

Epson America, Inc. Limited Warranty

Three-Year Projector Limited Warranty

A. What Is Covered: Epson America, Inc. ("**Epson**") warrants to the purchaser that the Epson product covered by this limited warranty statement, if purchased new and operated in the United States, Canada, or Puerto Rico, will be free from defects in workmanship and materials for a period of three (3) years from the date of original purchase. For warranty service, you may be required to provide proof of the date of original purchase.

B. What Epson Will Do To Correct Problems: If your product requires service during the limited warranty period, please call Epson at the number at the end of this statement and be prepared to provide the model, serial number, and date of original purchase. This line will be answered during Epson's regular support hours (currently 7:00 a.m. to 4:00 p.m., Pacific Time, Monday through Friday—subject to change without notice). If Epson confirms warranty service is required, Epson will, at its option, repair or replace the defective unit without charge for parts or labor.

If Epson authorizes an exchange for the defective unit, Epson will ship a replacement product to you, freight prepaid, as long as you use an address in the United States, Canada, or Puerto Rico. The replacement product may be new or refurbished to the Epson standard of quality. (The replacement product may not include promotional materials, accessories, documentation, manuals, software, or cables.) You are responsible for securely packing the defective unit and returning it to Epson within five (5) working days of receipt of the replacement. Epson requires a debit or credit card number to secure the cost of the replacement product if you fail to return the defective one.

If Epson authorizes repair instead of exchange, Epson will direct you to send your product to Epson or its authorized service center, where the product will be repaired and sent back to you. You are responsible for packing the product and for all postage and shipping costs to and from the Epson authorized service center. When warranty service involves the exchange of the product or of a part, the item replaced becomes Epson property. If service cannot be provided on the product for any reason during the term of this agreement and Epson no longer sells the same model, Epson will replace the product with a model of equal or superior value. Epson's liability for replacement of the covered product will not exceed the original retail selling price of the covered product. Replacement products or parts assume the remaining warranty period of the product covered by this limited warranty.

C. What This Warranty Does Not Cover

1. Any damage caused by misuse, abuse, improper installation, or neglect; disasters such as fire, flood, or lightning; or improper electrical currents, software, or interaction with non-Epson products.
2. Any damage caused by or any service for third-party software, applications, parts, components, or peripheral devices added to the product after its shipment from Epson, such as dealer- or user-added boards, components, or cables.
3. Any damage caused by installing the product next to a heat source or directly in the path of an air vent or an air conditioner.
4. Damage due to excessive, continual usage.
5. Damage caused by failure to properly maintain the product (see your *User's Guide* for details).
6. Service when the product is used outside the United States, Canada, or Puerto Rico.
7. Service if the product label, logo, rating label, or serial number has been removed.
8. Consumables such as filters or any items that are identified as being replaceable by the user in the product documentation (see your *User's Guide* for details).
9. Loss of data.
10. Installation or removal.
11. Any damage from service performed by anyone other than an Epson-authorized servicer.
12. Damage resulting from operation or storage in areas with smoke, oil, high humidity, steam, corrosive gases or chemicals, excessive dust, vibration, or shock.
13. Cosmetic damage caused by handling or normal wear and tear during use.
14. Any product or parts purchased as used, refurbished, or reconditioned.
15. Any damage caused by using improper packaging materials or improper packing and shipping when returning a product for repair or replacement. You will be invoiced for such shipping damage to the product.

If a claimed defect cannot be identified or reproduced in service, you will be held responsible for costs incurred. Epson is not responsible for your data or applications, which cannot be restored and should be backed up by you. Postage, insurance, or shipping costs incurred in presenting your Epson product for carry-in warranty service are your responsibility. This warranty is not transferable.

D. DISPUTES, BINDING INDIVIDUAL ARBITRATION, AND WAIVER OF CLASS ACTIONS AND CLASS ARBITRATIONS

1. **Disputes:** The terms of this Section D shall apply to all Disputes between you and Epson. The term "Dispute" is meant to have the broadest meaning permissible under law or in equity and includes any dispute, claim, controversy, or action between you and Epson arising out of or relating to this Agreement (including its formation, performance, or breach), the Software, Epson Hardware, the parties' relationship with each other, and/or any other transaction involving you and Epson, whether in contract, or with respect to warranty, misrepresentation, fraud, tort, intentional tort, statute, regulation, ordinance, or any other legal or equitable basis. However, a "Dispute" does not include a claim or cause of action for (a) trademark infringement or dilution, (b) patent infringement, (c) copyright infringement or misuse, or (d) trade secret misappropriation (an "IP Claim"). You and Epson also agree, notwithstanding Section D, that a court, not an arbitrator, may decide if a claim or cause of action is for an IP Claim.
2. **Initial Dispute Resolution:** Before submitting a claim for arbitration in accordance with this Section D, you and Epson agree to try, for 60 days, to resolve any Dispute informally. If Epson and you do not reach an agreement to resolve the Dispute within the 60 days, you or Epson may commence an arbitration in accordance with Section D(6). Notice to Epson must be addressed to: Epson America, Inc., ATTN: Legal Department, 3131 Katella Ave., Los Alamitos, CA 90720. Any notice of the Dispute shall include the sender's name, address and contact information, the facts giving rise to the Dispute, and the relief requested. Any notice sent to you will be sent to the most recent address Epson has in its records for you. For this reason, it is important to notify us if your address changes by

emailing us at EAILegal@ea.epson.com or writing us at the address above. You and Epson agree to act in good faith to resolve the Dispute before commencing arbitration in accordance with this Section D(2).

3. **Binding Arbitration:** If we do not reach an agreed upon solution within a period of 60 days from the time informal dispute resolution is pursued pursuant to Section D(2) above, then either party may initiate binding arbitration. You and Epson agree that all Disputes shall be resolved by binding arbitration according to this Agreement. **ARBITRATION MEANS THAT YOU WAIVE YOUR RIGHT TO A JUDGE OR JURY IN A COURT PROCEEDING AND YOUR RIGHT TO DISCOVERY AND GROUNDS FOR APPEAL ARE MORE LIMITED THAN IN COURT.** Pursuant to this Agreement, binding arbitration shall be administered by JAMS, a nationally recognized arbitration provider, pursuant to the JAMS Streamlined Arbitration Rules and Procedures or its applicable code of procedures then in effect for consumer related disputes, but excluding any rules that permit class arbitration (for more detail on procedure, see Section D(6) below). You and Epson understand and agree that (a) the Federal Arbitration Act (9 U.S.C. §§ 1 et seq.) governs the interpretation and enforcement of this Section D, (b) this Agreement memorializes a transaction in interstate commerce, and (c) this Section D shall survive termination of this Agreement.

4. **Exception—Small Claims Court:** Notwithstanding the parties' agreement to resolve disputes through arbitration, you or we may bring an individual action in the small claims court of your state or municipality if the action is within that court's jurisdiction and is pending only in that court.

5. **WAIVER OF CLASS ACTION AND CLASS ARBITRATION: YOU AND EPSON AGREE THAT EACH PARTY MAY BRING DISPUTES AGAINST THE OTHER PARTY ONLY IN AN INDIVIDUAL CAPACITY, AND NOT AS A CLASS ACTION OR CLASS ARBITRATION. If any court or arbitrator determines that the class action waiver set forth in this paragraph is void or unenforceable for any reason or that an arbitration can proceed on a class basis, then the arbitration provision set forth herein shall be deemed null and void in its entirety and the parties shall be deemed to have not agreed to arbitrate disputes.**

6. **Arbitration Procedure:** If you or Epson commences arbitration, the arbitration shall be governed by the JAMS Streamlined Arbitration Rules and Procedures or the applicable rules of JAMS that are in effect when the arbitration is filed, excluding any rules that permit arbitration on a class-wide basis (the "JAMS Rules"), available at http://www.jamsadr.com or by calling 1-800-352-5267, and under the rules set forth in this Agreement. All Disputes shall be resolved by a single neutral arbitrator, which shall be selected in accordance with the JAMS Streamlined Arbitration Rules and Procedures, and both parties shall have a reasonable opportunity to participate in the selection of the arbitrator. The arbitrator is bound by the terms of this Agreement. The arbitrator, and not any federal, state, or local court or agency, shall have exclusive authority to resolve all disputes arising out of or relating to the interpretation, applicability, enforceability, or formation of this Agreement, including any claim that all or any part of this Agreement is void or voidable. Notwithstanding this broad delegation of authority to the arbitrator, a court may determine the limited question of whether a claim or cause of action is for an IP Claim, which is excluded from the definition of "Disputes" in Section D(1) above. The arbitrator shall be empowered to grant whatever relief would be available in a court under law or in equity. In some instances, the costs of arbitration can exceed the costs of litigation, and the right to discovery may be more limited in arbitration than in court. Each party will have the right to use legal counsel in connection with arbitration at its own expense. The arbitrator's award is binding and may be entered as a judgment in any court of competent jurisdiction. You may choose to engage in arbitration hearings by telephone or, if you and we both agree, to conduct it online, in lieu of appearing live. Arbitration hearings not conducted by telephone or online shall take place in a location reasonably accessible from your primary residence, or in Orange County, California, at your option.

   a. **Initiation of Arbitration Proceeding:** If either you or Epson decides to arbitrate a Dispute, both parties agree to the following procedure:

      i. Write a Demand for Arbitration: The demand must include a description of the Dispute and the amount of damages sought to be recovered. You can find a copy of a Demand for Arbitration at http://www.jamsadr.com ("Demand for Arbitration").

      ii. Send three (3) copies of the Demand for Arbitration, plus the appropriate filing fee, to: JAMS, 5 Park Plaza, Suite 400, Irvine, CA 92614, U.S.A.

iii. Send one (1) copy of the Demand for Arbitration to the other party (at the same address as the notice of a dispute, above in Section D(2)), or as otherwise agreed by the parties.

b. **Hearing Format:** During the arbitration, the amount of any settlement offer made shall not be disclosed to the arbitrator until after the arbitrator determines the amount, if any, to which you or Epson is entitled. The discovery or exchange of non-privileged information relevant to the Dispute may be allowed during the arbitration.

7. **30 Day Opt-out Right: You may elect to opt-out (exclude yourself) from the final, binding, individual arbitration procedure and waiver of class proceedings set forth in Section D of this Agreement by sending a written letter to the Epson address listed above in Section D(2) within 30 days of your assent to this Agreement that specifies (i) your name, (ii) your mailing address, and (iii) your request to be excluded from the final, binding, individual arbitration procedure and waiver of class proceedings specified in this Section D. In the event that you opt-out consistent with the procedure set forth above, all other terms set forth in the Agreement shall continue to apply, including the requirement to provide notice prior to litigation. If you opt-out of these arbitration provisions, Epson will also not be bound by them.**

8. **Amendments to Section D:** Notwithstanding any provision in this Agreement to the contrary, you and Epson agree that if Epson makes any future amendments to the dispute resolution procedure and class action waiver provisions (other than a change to Epson's address) in this Agreement, Epson will obtain your affirmative assent to the applicable amendment. If you do not affirmatively assent to the applicable amendment, you are agreeing that you will arbitrate any Dispute between the parties in accordance with the language of this Section D (or resolve disputes as provided for in Section D(7), if you timely elected to opt-out when you first assented to this Agreement).

9. **Severability:** If any provision in this Section D is found to be unenforceable, that provision shall be severed with the remainder of this Agreement remaining in full force and effect. **The foregoing shall not apply to the prohibition against class actions as provided in Section D(5). This means that if Section D(5) is found to be unenforceable, the entire Section D (but only Section D) shall be null and void.**

E. DISCLAIMER OF WARRANTIES

THE WARRANTY AND REMEDY PROVIDED ABOVE ARE EXCLUSIVE AND IN LIEU OF ALL OTHER EXPRESSED OR IMPLIED WARRANTIES INCLUDING, BUT NOT LIMITED TO, THE IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, AND NON-INFRINGEMENT. SOME LAWS DO NOT ALLOW THE EXCLUSION OF IMPLIED WARRANTIES. IF THESE LAWS APPLY, THEN ALL EXPRESS AND IMPLIED WARRANTIES ARE LIMITED TO THE WARRANTY PERIOD IDENTIFIED ABOVE. UNLESS STATED HEREIN, ANY STATEMENTS OR REPRESENTATION MADE BY ANY OTHER PERSON OR FIRM ARE VOID. SOME STATES DO NOT ALLOW LIMITATIONS ON HOW LONG IMPLIED WARRANTIES LAST, SO THE ABOVE LIMITATIONS MAY NOT APPLY TO YOU.

F. EXCLUSION OF DAMAGES; EPSON'S MAXIMUM LIABILITY

IN NO EVENT SHALL EPSON OR ITS AFFILIATES BE LIABLE FOR ANY SPECIAL, INCIDENTAL, OR CONSEQUENTIAL DAMAGES, OR ANY LOST PROFITS, COST OF SUBSTITUTE EQUIPMENT, DOWNTIME, CLAIMS OF THIRD PARTIES, OR INJURY TO PROPERTY, RESULTING FROM THE USE OR INABILITY TO USE THE EPSON PRODUCT, WHETHER RESULTING FROM BREACH OF WARRANTY OR ANY OTHER LEGAL THEORY. IN NO EVENT SHALL EPSON OR ITS AFFILIATES BE LIABLE FOR DAMAGES OF ANY KIND IN EXCESS OF THE ORIGINAL RETAIL PURCHASE PRICE OF THE PRODUCT. SOME STATES DO NOT ALLOW EXCLUSION OR LIMITATION OF INCIDENTAL OR CONSEQUENTIAL DAMAGES, SO THE ABOVE LIMITATIONS MAY NOT APPLY TO YOU.

G. Other Provisions

1. **Other Rights You May Have:** This Limited Warranty gives you specific legal rights, and you may also have other rights which vary from jurisdiction to jurisdiction. Some jurisdictions do not allow the exclusion or limitation of incidental or consequential damages, so the above limitations or exclusions may not apply to you.
2. **Governing Law:** Except for claims subject to arbitration pursuant to Section D, you and Epson agree that the law of the state or country where you reside shall govern.
3. **Jurisdiction:** Except for claims subject to arbitration pursuant to Section D, in the event of a dispute you and Epson both consent to the jurisdiction of the courts in your state of residence or, if you do not reside in a state, then of the courts in Orange County, California.

To find the Epson-authorized reseller nearest you, please visit www.epson.com in the United States or www.epson.ca in Canada.

To find the Epson authorized service center nearest you, please visit www.epson.com/servicecenterlocator in the United States or www.epson.ca/servicecenterlocator in Canada.

To contact the Epson Connection[SM], call (800) 637-7661 or (562) 276-4394 in the United States and (905) 709-3839 in Canada.

EPSON is a registered trademark of Seiko Epson Corporation.

Epson Connection is a service mark of Epson America, Inc.

General Notice: Other product names used herein are for identification purposes only and may be trademarks of their respective owners. Epson disclaims any and all rights in those marks.

Déclaration de conformité du fournisseur

Selon la norme 47CFR, parties 2 et 15, régissant les ordinateurs personnels et périphériques de classe B, et/ou les unités centrales et les dispositifs d'alimentation électrique utilisés avec les ordinateurs personnels de classe B :

Nous : Epson America, Inc.
Situés au : 3131 Katella Ave., Los Alamitos, CA 90720, U.S.A.
Téléphone : 562 981-3840

Déclarons, sous notre seule et unique responsabilité, que le produit identifié dans les présentes est conforme à la norme 47CFR, parties 2 et 15, du règlement de la FCC visant les dispositifs numériques de classe B. Chaque produit commercialisé est identique à l'appareil représentatif testé et jugé conforme aux normes. Les registres maintenus continuent d'indiquer que l'équipement produit devrait se situer dans les limites acceptables, du fait de la production en quantité et des essais statistiques réalisés, conformément à la norme 47CFR, section 2.906. L'utilisation est soumise aux deux conditions suivantes : (1) l'appareil ne peut pas causer d'interférences nuisibles et (2) l'appareil doit accepter toute interférence en réception, y compris les interférences causant un dysfonctionnement de l'appareil.

Nom commercial : Epson®
Type de produit : Projecteur à cristaux liquides (ACL)
Modèle : HA75A/HA76A
Nom de commercialisation : EB-L210SF/EB-L210SW
Options : Dispositif de commande à distance (Modèle 2221508 xx [x=0-9])

Consignes de sécurité concernant le produit sans fil

Contient l'unité WLAN/BT : WLU5630B-D101 (RoHS)

Ce document contient des consignes de sécurité et une description des caractéristiques techniques. Lisez attentivement ce document avant l'utilisation pour assurer votre sécurité et le rendement optimal du produit. Cet appareil ne doit être utilisé qu'en intérieur. La transmission de données est toujours initiée par un logiciel; les données sont ensuite transmises au contrôle d'accès au support (MAC) par la bande de base analogique et numérique, avant de parvenir à la puce radiofréquence (RF). Plusieurs paquets spéciaux sont

initiés par le contrôle d'accès au support (MAC). La portion numérique de la bande de base ne peut mettre en marche le transmetteur radiofréquence (RF) que de cette façon, et conséquemment l'éteindre à la fin du paquet. Par conséquent, le transmetteur ne sera en marche que lorsque les paquets en question seront en cours de transmission. Autrement dit, le dispositif cesse automatiquement la transmission lorsqu'il n'y a pas d'information à transmettre ou en cas de défaillance.

États-Unis

Contient l'identifiant FCC : BKMAE-WLU5630

Cet appareil est conforme à la partie 15 de la réglementation FCC. L'utilisation est soumise aux deux conditions suivantes : (1) L'appareil ne peut pas causer d'interférences nuisibles et (2) l'appareil doit accepter toute interférence en réception, y compris les interférences causant un dysfonctionnement de l'appareil.

À l'issue des tests dont il a fait l'objet, cet appareil a été déclaré conforme aux normes des appareils numériques de classe B, conformément à la partie 15 de la règlementation FCC. Ces normes sont destinées à assurer un niveau de protection adéquat contre les interférences néfastes dans les installations résidentielles. Cet appareil produit, utilise et peut émettre des fréquences radioélectriques et, s'il n'est pas installé ou utilisé conformément aux directives, peut brouiller les communications radio ou télévisuelles. Toutefois, il est impossible de garantir qu'aucune interférence ne se produira dans une installation particulière. Si cet équipement brouille la réception des ondes radio ou télévisuelles, ce que vous pouvez déterminer en éteignant et en rallumant l'équipement, nous vous encourageons à prendre l'une ou plusieurs des mesures correctives suivantes :

- Réorientez ou déplacez l'antenne de réception.
- Éloignez l'appareil du récepteur.
- Branchez l'appareil à une autre prise ou sur un autre circuit que celui du récepteur.
- Demandez conseil au revendeur de l'appareil ou obtenez l'aide d'un technicien radio/télévision expérimenté.

AVERTISSEMENT : Le branchement d'un câble d'interface non blindé à ce matériel entraînera l'annulation de l'homologation FCC de cet appareil et risque de causer des interférences dépassant les limites établies par la FCC pour ce matériel. Il incombe à l'utilisateur de se procurer et d'utiliser un câble d'interface blindé avec cet appareil. Si le matériel est doté de plusieurs connecteurs d'interface, évitez de connecter des câbles à des interfaces inutilisées. Toute modification non expressément autorisée par le fabricant peut annuler la permission d'utilisation du matériel.

Cet équipement doit être installé et utilisé avec un minimum de 7,9 po (20 cm) de distance entre la source de rayonnement et votre corps.

Avis d'Innovation, Sciences et Développement économique Canada (ISDE)

Contient IC : 1052D-WLU5630

CAN ICES-3 (B)/NMB-3 (B)

L'émetteur/récepteur exempt de licence contenu dans le présent appareil est conforme aux Cahiers des charges sur les normes radioélectriques (CNR) d'Innovation, Sciences et Développement économique Canada applicables aux appareils radio exempts de licence. L'utilisation est soumise aux deux conditions suivantes : (1) L'appareil ne peut pas causer d'interférences. (2) L'appareil doit accepter toute interférence en réception, y compris les interférences causant un dysfonctionnement de l'appareil.

Cet équipement est conforme aux limites d'exposition aux rayonnements d'ISDE établies pour un environnement non contrôlé, et est conforme aux règles en matière d'exposition aux radiofréquences CNR-102 d'ISDE. Cet équipement doit être installé et utilisé avec un minimum de 7,9 po (20 cm) de distance entre la source de rayonnement et votre corps.

Garantie limitée d'Epson America, Inc.

Garantie limitée de trois ans sur le projecteur

A. Ce qui est couvert : Epson America, Inc. (« **Epson** ») garantit à l'acheteur que le produit Epson couvert par la présente garantie limitée, s'il est acheté neuf et utilisé au Canada, aux États-Unis ou à Porto Rico, sera exempt de défauts de fabrication et de vices de matériau pour une période de trois (3) ans à compter de la date d'achat d'origine. Pour toute intervention au titre de la garantie, vous pourriez devoir fournir la preuve de la date d'achat d'origine.

B. Comment Epson corrigera les problèmes : Si votre produit doit être réparé durant la période où il est couvert par la garantie limitée, veuillez appeler Epson au numéro inscrit à la fin de la présente déclaration et assurez-vous d'être en mesure d'indiquer le modèle, le numéro de série et la date d'achat d'origine. Il sera possible d'obtenir du soutien auprès d'Epson en composant ce numéro pendant les heures d'ouverture régulières du service (actuellement de 7 h à 16 h, heure du Pacifique, du lundi au vendredi; ces heures peuvent faire l'objet de changements). Si Epson confirme qu'une intervention au titre de la garantie est nécessaire, Epson pourra, à son choix, réparer ou remplacer l'appareil défectueux sans frais de pièces ou de main-d'œuvre.

Si Epson autorise le remplacement de l'unité défectueuse, Epson vous enverra un produit de remplacement, en port payé, si vous avez une adresse au Canada, aux États-Unis ou à Porto Rico. Le produit de remplacement pourra être neuf ou remis à neuf selon les normes de qualité d'Epson. (Le produit de remplacement pourrait exclure le matériel promotionnel, les accessoires, la documentation, les manuels, les logiciels ou les câbles.) Vous avez la responsabilité d'emballer correctement l'unité défectueuse et de la retourner à Epson dans un délai de cinq (5) jours ouvrables suivant la réception de l'unité de remplacement. Epson vous demandera un numéro de carte de crédit ou de débit pour couvrir le coût du produit de remplacement si vous ne retournez pas le produit défectueux.

Si Epson autorise une réparation plutôt qu'un échange, Epson vous demandera de lui envoyer votre produit directement ou à son centre de service autorisé, qui réparera le produit et vous le renverra. Vous avez la responsabilité d'emballer le produit et devez assumer les frais de poste et d'expédition vers et depuis le centre de service autorisé Epson. Lorsqu'une intervention au titre de la garantie nécessite l'échange du produit ou d'une pièce, l'article remplacé devient la propriété d'Epson. Si, pour quelque raison que ce soit pendant la durée de la présente entente, il n'est pas possible de réparer le produit et qu'Epson ne vend plus d'appareils du même modèle, Epson le remplacera par un produit d'un autre modèle de valeur équivalente ou supérieure. La responsabilité d'Epson pour le remplacement du produit couvert par la présente garantie ne peut dépasser le prix de vente d'origine du produit couvert. Les produits et pièces de remplacement sont couverts pour la période de garantie restante du produit couvert par la présente garantie limitée.

C. Ce que la présente garantie ne couvre pas

1. Tous les dommages causés par une mauvaise utilisation, une utilisation abusive, une installation incorrecte, une négligence, les catastrophes comme un incendie, une inondation ou la foudre, une surtension électrique, un logiciel ou une interaction avec des produits de marque autre qu'Epson.
2. Tous les dommages causés par des logiciels, des applications, des pièces, des composantes ou des appareils périphériques de tiers ajoutés au produit après son envoi par Epson, par exemple les cartes, composantes ou câbles ajoutés par le revendeur ou l'utilisateur, ou tout entretien visant l'un ou l'autre de ces éléments.
3. Tous les dommages causés par l'installation du produit près d'une source de chaleur ou directement dans la trajectoire d'une grille d'aération ou d'un climatiseur.
4. Les dommages causés par une utilisation continue et excessive.
5. Les dommages causés par un entretien inadéquat du produit (voir le *Guide de l'utilisateur* à ce sujet).
6. L'entretien lorsque le produit est utilisé hors du Canada, des États-Unis ou de Porto Rico.
7. L'entretien lorsque l'étiquette, le logo, la plaque signalétique ou le numéro de série ont été enlevés du produit.

8. Les consommables comme les filtres ou tous les éléments identifiés comme pouvant être remplacés par l'utilisateur dans la documentation du produit (voir le *Guide de l'utilisateur* à ce sujet).
9. La perte de données.
10. L'installation ou la désinstallation.
11. Tous les dommages résultant de l'entretien fait par un tiers autre qu'un réparateur Epson autorisé.
12. Les dommages résultant du fonctionnement ou de l'entreposage de l'appareil dans un environnement l'exposant à de la fumée, à de l'huile, à un taux d'humidité élevé, à de la condensation, à des gaz corrosifs ou à des produits chimiques, à de la poussière, à des vibrations ou à des chocs excessifs.
13. Les dommages esthétiques causés par la manipulation ou l'usure normale lors de l'utilisation.
14. Toutes les pièces ou tous les produits achetés usagés, remis à neuf ou remis en état.
15. Tous les dommages causés par des matériaux d'emballage inappropriés ou découlant d'un emballage et d'un transport inappropriés lorsqu'un produit est retourné à des fins de réparation ou de remplacement. Les dommages subis par le produit lors du transport vous seront facturés.

Si une anomalie signalée ne peut être décelée ni reproduite lors de l'entretien, les frais engagés seront à votre charge. Epson n'est pas responsable de vos données ni de vos applications, lesquelles ne pourront pas être restaurées en cas de perte. Il vous incombe d'en prévoir la sauvegarde. Les frais d'affranchissement, d'assurance ou d'expédition engagés pour faire réparer votre produit Epson au titre de la garantie avec retour en atelier seront à votre charge. La présente garantie est incessible.

D. DIFFÉRENDS, ARBITRAGE INDIVIDUEL EXÉCUTOIRE ET RENONCIATION À EXERCER DES ACTIONS COLLECTIVES ET DES ARBITRAGES COLLECTIFS

1. **Différends :** Les dispositions du présent article D s'appliquent à tous les différends entre vous et Epson. Le terme « différend » doit être interprété de manière à donner le sens le plus large autorisé par la loi ou l'équité et inclut les différends, réclamations, controverses ou actions entre vous et Epson en lien avec le présent contrat (notamment quant à la formulation de celui-ci, au comportement des parties en vertu de celui-ci ou à la violation de celui-ci), les logiciels, le matériel Epson, la relation entre les parties et/ou toute autre opération conclue entre vous et Epson ou y ayant trait, qu'ils découlent d'un contrat, d'une garantie, d'une fausse déclaration, d'une fraude, d'un délit, d'un délit intentionnel, d'une loi, d'un règlement ou d'une ordonnance, en droit ou en équité. Cependant, un « différend » exclut toute réclamation ou cause d'action pour (a) la contrefaçon ou la dilution d'une marque de commerce, (b) la violation d'un brevet, (c) la violation du droit d'auteur ou son utilisation abusive ou (d) l'usurpation d'un secret commercial (une « réclamation en matière de propriété intellectuelle »). Vous et Epson reconnaissez également, nonobstant l'article D, qu'un tribunal, et non un arbitre, peut décider si une réclamation ou une cause d'action constitue une réclamation en matière de propriété intellectuelle.
2. **Résolution initiale d'un différend :** Conformément à l'article D, avant de soumettre une demande d'arbitrage, vous et Epson devez chacun accepter de vous efforcer de résoudre tout différend de façon informelle pendant 60 jours. Si vous et Epson ne parvenez pas à un accord pour régler le différend dans les 60 jours, vous ou Epson pouvez entamer la procédure d'arbitrage conformément au paragraphe D(6). Il faut envoyer les avis à Epson à l'adresse suivante : Epson America, Inc., ATTN: Legal Department, 3131 Katella Ave., Los Alamitos, CA 90720, U.S.A. Tout avis de différend doit inclure le nom, l'adresse et les coordonnées de la partie qui l'envoie, les faits à l'origine du différend et la réparation demandée. Tout avis vous sera envoyé à votre adresse la plus récente figurant dans les dossiers d'Epson. Pour cette raison, il est important de nous informer de tout changement d'adresse par courriel à l'adresse EAILegal@ea.epson.com, ou par la poste à l'adresse indiquée précédemment. Vous et Epson convenez d'agir de bonne foi pour résoudre le différend conformément au paragraphe D(2) avant d'entamer la procédure d'arbitrage.
3. **Arbitrage exécutoire :** Si nous ne parvenons pas à une solution mutuellement convenue dans une période de 60 jours à compter du moment où a commencé le processus informel de résolution du différend conformément au paragraphe D(2) ci-dessus, l'une ou l'autre partie peut entamer la procédure d'arbitrage exécutoire. Vous et Epson acceptez de régler tous les différends par arbitrage exécutoire conformément aux dispositions de la présente convention. **L'ARBITRAGE SIGNIFIE**

QUE VOUS RENONCEZ À VOTRE DROIT À UN JUGE OU À UN JURY DANS LE CADRE D'UNE POURSUITE JUDICIAIRE ET QUE VOTRE DROIT À LA COMMUNICATION ET VOS MOTIFS D'APPEL SONT PLUS RESTREINTS QUE DEVANT UN TRIBUNAL. En vertu du présent contrat, l'arbitrage exécutoire sera administré par JAMS, une autorité reconnue à l'échelle nationale en matière d'arbitrage, conformément aux règlements et procédés d'arbitrage simplifiés de JAMS ou à son code de procédure applicable en vigueur pour les conflits liés aux consommateurs, à l'exception de toutes les règles qui autorisent les arbitrages collectifs (pour plus de détails sur la procédure, consultez le paragraphe D(6) ci-dessous). Vous et Epson comprenez et acceptez que (a) la loi Federal Arbitration Act (9 U.S.C. section 1 et suivantes) régit l'interprétation et l'application du présent article D, que (b) le présent contrat consigne une opération de commerce entre États et que (c) le présent article D demeurera en vigueur même après la résiliation du présent contrat.

4. **Exception — Cour des petites créances :** Nonobstant l'accord des parties à régler les différends en arbitrage, vous ou Epson pouvez intenter une action individuelle à la Cour des petites créances de votre État, province, territoire ou municipalité si l'action relève de la compétence de ce tribunal et qu'elle est en instance uniquement dans cette cour.

5. **RENONCIATION D'ACTION COLLECTIVE ET D'ARBITRAGE COLLECTIF : VOUS ET EPSON ACCEPTEZ QUE CHAQUE PARTIE PUISSE SOULEVER UN DIFFÉREND À L'ENCONTRE DE L'AUTRE PARTIE UNIQUEMENT À TITRE INDIVIDUEL ET NON DANS LE CADRE D'UNE ACTION COLLECTIVE OU D'UN ARBITRAGE COLLECTIF. Si un tribunal ou un arbitre juge que la renonciation à toute action collective énoncée dans le présent paragraphe est nulle ou inexécutoire pour quelque raison que ce soit, ou qu'un arbitrage peut avoir lieu sur une base collective, alors les dispositions sur l'arbitrage établies dans le présent document seront considérées comme nulles et non avenues dans leur totalité et les parties seront considérées comme n'ayant pas accepté d'arbitrer les différends.**

6. **Procédure d'arbitrage :** Si vous ou Epson recourez à l'arbitrage, celui-ci sera régi par les procédures et le règlement d'arbitrage simplifiés de JAMS ou le règlement applicable de JAMS en vigueur au moment où une demande d'arbitrage est déposée, et par les règles énoncées dans la présente entente, à l'exclusion des règles qui permettent l'arbitrage sur la base d'actions collectives (« le règlement de JAMS »), qu'on peut consulter à http://www.jamsadr.com ou en composant le 1 800 352-5267. Tous les différends doivent être résolus par un seul arbitre neutre, qui sera sélectionné conformément aux procédures et au règlement d'arbitrage simplifiés de JAMS, et les deux parties doivent avoir une possibilité raisonnable de participer à la sélection de l'arbitre. L'arbitre est lié par les dispositions du présent contrat. L'arbitre, et non un tribunal ou un organisme fédéral, provincial, territorial ou local, détient le pouvoir exclusif de régler tous les différends découlant de l'interprétation, de l'applicabilité, du caractère exécutoire ou de la formation du présent contrat ou y étant liés, y compris toute déclaration indiquant qu'une partie ou l'intégralité du présent contrat est nulle ou annulable. Malgré cette vaste extension des pouvoirs de l'arbitre, un tribunal peut décider de ne se pencher que sur la question limitée visant à déterminer si une réclamation ou une cause d'action relève d'une réclamation en matière de propriété intellectuelle, ce qui est exclu de la définition du terme « différend » dans le paragraphe D(1) ci-dessus. L'arbitre est habilité à accorder toute réparation qui serait offerte dans un tribunal en droit ou en équité. Dans certains cas, les frais d'arbitrage peuvent dépasser les coûts de procédure de litige, et le droit d'obtenir la communication peut être plus limité dans la procédure d'arbitrage que devant les tribunaux. Chaque partie, à ses propres frais, a le droit d'avoir recours à des avocats en relation avec l'arbitrage. La décision de l'arbitre lie les parties et pourra être considérée comme un jugement dans n'importe quel tribunal compétent. Vous pouvez tenir des audiences d'arbitrage par téléphone ou, si vous et nous sommes d'accord, les tenir en ligne, au lieu de les tenir en personne. Les audiences d'arbitrage en personne (ni au téléphone ni en ligne) doivent avoir lieu dans un endroit raisonnablement accessible à partir de votre résidence principale, ou dans le comté d'Orange, en Californie, à votre discrétion.

   a. **Introduction de la procédure d'arbitrage :** Si vous ou Epson décidez de recourir à l'arbitrage pour régler un différend, les deux parties consentent à respecter la procédure suivante :

      i. Rédiger une demande d'arbitrage : La demande doit comprendre une description du différend et le montant de réparation demandé. Vous pouvez trouver un exemple

d'une demande d'arbitrage sur le site http://www.jamsadr.com (Demand for Arbitration [la « demande d'arbitrage »]).

ii. Envoyer trois (3) exemplaires de la demande d'arbitrage, ainsi que les droits de dépôt appropriés, à l'adresse : JAMS, 5 Park Plaza, Suite 400, Irvine, CA 92614, U.S.A.

iii. Envoyer un (1) exemplaire de la demande d'arbitrage à l'autre partie (à la même adresse que l'avis de différend, ci-dessus au paragraphe D[2]), ou selon ce dont les parties auront convenu.

b. Formule de l'audience : Pendant l'arbitrage, le montant de toute offre de règlement ne doit pas être divulgué à l'arbitre avant que celui-ci ne convienne du montant, s'il y a lieu, auquel vous ou Epson avez droit. Le partage ou l'échange de renseignements non confidentiels se rapportant au différend peut être autorisé pendant l'arbitrage.

7. **Droit de retrait de 30 jours : Vous pouvez choisir de vous retirer (vous exclure) de la procédure d'arbitrage individuelle, exécutoire et finale, et de la renonciation des procédures d'action collective mentionnées à l'article D dans le présent contrat en envoyant une lettre à l'adresse d'Epson indiquée au paragraphe D(2) ci-dessus dans les 30 jours à compter de votre acceptation du présent contrat dans laquelle figurent (i) votre nom, (ii) votre adresse postale et (iii) votre demande d'être exclu de la procédure d'arbitrage finale, exécutoire et individuelle et de la renonciation des procédures d'action collective indiquées dans le présent article D. Dans le cas où vous choisissez de vous retirer de la procédure décrite ci-dessus, toutes les autres dispositions contenues dans le contrat continuent de s'appliquer, y compris l'obligation de fournir un avis préalable à un différend. Si vous exercez votre droit de retrait de ces dispositions d'arbitrage, celles-ci ne s'appliqueront pas non plus à Epson.**

8. **Modifications visant l'article D :** Nonobstant toute disposition à l'effet contraire dans le présent contrat, vous et Epson convenez que si Epson modifie la procédure de règlement des différends et les dispositions de la renonciation à toute action collective dans le présent contrat (sauf en cas de modification de l'adresse d'Epson), Epson obtiendra votre consentement relativement à la modification applicable. Si vous n'acceptez pas de façon expresse la modification applicable, vous convenez d'arbitrer tout différend entre les parties en fonction du libellé du présent article D (ou de résoudre les différends conformément au paragraphe D(7), si vous vous êtes retiré en respectant le délai de rigueur pour ce faire à compter de votre acceptation initiale du présent contrat).

9. **Dissociabilité :** Si l'une ou l'autre des dispositions du présent article D est déclarée inexécutoire, cette disposition sera retirée et le reste du présent contrat restera en vigueur. **Ce qui précède ne s'applique pas à l'interdiction d'intenter des actions collectives conformément au paragraphe D(5). Par conséquent, si le paragraphe D(5) est déclaré inexécutoire, l'article D en entier (et seul l'article D) deviendra nul et non avenu.**

E. STIPULATION D'EXONÉRATION DE GARANTIES

LA GARANTIE ET LE DÉDOMMAGEMENT CI-DESSUS SONT EXCLUSIFS ET REMPLACENT TOUTE AUTRE GARANTIE, EXPRESSE OU IMPLICITE, Y COMPRIS, MAIS SANS S'Y LIMITER, TOUTE GARANTIE IMPLICITE DE QUALITÉ MARCHANDE, D'ADAPTABILITÉ À UNE FIN PARTICULIÈRE ET DE NON-VIOLATION DE DROITS. CERTAINES LOIS NE PERMETTENT PAS L'EXCLUSION DE GARANTIES IMPLICITES. LE CAS ÉCHÉANT, L'EFFET DE TOUTES LES GARANTIES EXPRESSES ET IMPLICITES SE LIMITE À LA PÉRIODE DE GARANTIE MENTIONNÉE PRÉCÉDEMMENT. SAUF DISPOSITIONS CONTRAIRES, TOUTE DÉCLARATION OU GARANTIE FAITE PAR UNE AUTRE PERSONNE OU SOCIÉTÉ EST NULLE. CERTAINS ÉTATS N'AUTORISENT PAS LES LIMITATIONS VISANT LA DURÉE D'UNE GARANTIE IMPLICITE; LES LIMITATIONS INDIQUÉES PRÉCÉDEMMENT POURRAIENT AINSI NE PAS ÊTRE APPLICABLES.

F. EXCLUSION DES DOMMAGES; RESPONSABILITÉ MAXIMALE D'EPSON

NI EPSON NI SES SOCIÉTÉS AFFILIÉES NE POURRONT ÊTRE TENUS RESPONSABLES EN CAS DE DOMMAGES SPÉCIAUX, INDIRECTS OU CONSÉCUTIFS ET EN CAS DE PERTES DE BÉNÉFICES, DES COÛTS DE L'ÉQUIPEMENT DE SUBSTITUTION, DU TEMPS D'ARRÊT, DES RÉCLAMATIONS DE TIERS, OU DES DOMMAGES MATÉRIELS DÉCOULANT DE L'UTILISATION OU DE L'IMPOSSIBILITÉ D'UTILISER LE PRODUIT EPSON, QU'ELLE SOIT CAUSÉE PAR UNE VIOLATION DE LA GARANTIE OU TOUTE

AUTRE THÉORIE JURIDIQUE. EN AUCUN CAS EPSON OU SES SOCIÉTÉS AFFILIÉES NE PEUVENT ÊTRE TENUS RESPONSABLES DES DOMMAGES DE QUELQUE TYPE QUE CE SOIT QUI EXCÈDENT LE PRIX D'ACHAT AU DÉTAIL ORIGINAL DU PRODUIT. CERTAINS ÉTATS N'AUTORISENT PAS L'EXCLUSION OU LES LIMITATIONS VISANT LES DOMMAGES ACCIDENTELS OU INDIRECTS; LES LIMITATIONS INDIQUÉES PRÉCÉDEMMENT POURRAIENT AINSI NE PAS ÊTRE APPLICABLES.

G. Autres dispositions

1. **Autres droits que vous pouvez avoir :** La présente garantie limitée vous donne des droits juridiques précis, et vous pouvez également avoir d'autres droits qui varient d'un territoire à l'autre. Certains territoires n'autorisent pas l'exclusion ou les limitations visant les dommages accidentels ou indirects; les limitations ou exclusions indiquées précédemment pourraient ainsi ne pas être applicables.
2. **Lois applicables :** À l'exception de ce qui est stipulé à l'article D en matière d'arbitrage, vous et Epson reconnaissez que les réclamations sont régies par les lois de l'État, du pays ou de la province où vous résidez.
3. **Compétence :** Dans l'éventualité d'un différend, à l'exception des réclamations qui font l'objet d'un arbitrage conformément aux dispositions de l'article D, vous et Epson reconnaissez la compétence des tribunaux de l'État ou de la province où vous résidez ou, s'il n'y en a pas, de ceux du comté d'Orange, en Californie (États-Unis).

Pour trouver le revendeur Epson autorisé le plus près de chez vous, visitez www.epson.ca (ou www.epson.com si vous habitez aux États-Unis).

Pour trouver le centre de service autorisé Epson le plus près de chez vous, visitez www.epson.ca/servicecenterlocator (ou www.epson.com/servicecenterlocator si vous habitez aux États-Unis).

Pour communiquer avec Epson Connection[MS], veuillez composer le 1 800 637-7661 ou le 905 709-3839 (au Canada) ou le 562 276-4394 (aux États-Unis).

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RetroFit technologies

THE MANAGED SERVICES COMPANY

CELEBRATING 40 YEARS RetroFit technologies

RFP Response

TRSD Classroom Projectors

Proposal To: Timberline Regional School District

Submitted Date: Wednesday, July 3, 2024

TIMBERLANE

MANAGED IT SERVICES

ONSITE SUPPORT & MAINTENANCE

PRODUCT PROCUREMENT

PROFESSIONAL SERVICES

PROJECT MANAGEMENT

SECURITY SERVICES

Certified WBE Women's Business Enterprise

Supplier Diversity Office

OSD OPERATIONAL SERVICES DIVISION

- **ITC73:** IT Hardware and Services
- **ITS78:** Statewide Contract for Data Cybersecurity, and Related Audit, Compliance, and Incident Responses Services

Heather Greenfield
Timberline Regional School District
30 Greenough Rd
Plaistow, NH 03865

Dear Heather,
We are pleased to present this proposal for Classroom Projectors and Installation by RetroFit Technologies to Timberline Regional School District. We are confident that our offerings will continue to meet the needs and exceed the expectations of your organization.

Founded in 1983, Retrofit Technologies has been a leading IT Service Provider to businesses in New England for almost 40 years. Our sterling track record of support and exceptional service have allowed us to grow into one of the largest technology service providers in the northeast. We currently service many Higher Ed, SLED, K-12 and Non-Profit Organizations across New England including Leominster Public Schools, Hampton NH School District and Colby Sawyer College in New Hampshire.

The core differentiator of the Retrofit service model for proactive security monitoring and maintenance of IT systems is our Network Operations Center in Taunton, MA. Staffed by highly trained Technical Engineers, this state-of-the-art facility allows us to be aware of and address any potential issues often before our clients are even aware of it themselves. We consider our customers to be our partners and extend volume discounts on all transactions both large and small. Our longest tenured customer over 30 years is also our largest- Massport.

RetroFit offers a full suite of Managed and Value-Added Services, Including:

- Proactive Remote Infrastructure Monitoring & Management
- End-User Help Desk Support
- Threat Prevention and Security Services
- Project and Professional Services
- Microsoft 365 Licensing & Management
- Network Management
- Backup Management
- Hardware and Software Product Procurement

We appreciate the opportunity to present you with this proposal and believe that services contained within will meet the needs and exceed the expectations of Timberline Regional School District

Sincerely,

Greg Smith

Greg Smith
Senior Account Executive
RetroFit Technologies
603-320-0001

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Table of Contents:

1. Bid Worksheet Completed
2. RetroFit References

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Total Bid				$56,395.25
Product		**Quantity**	**Price**	**Amount**
	V11HA81020 Epson PowerLite 760W Ultra Short Throw 3LCD Projector - 16:10 - Wall Mountable, Tabletop 1280 x 800 - Front, Rear - 20000 Hour Normal Mode - 30000 Hour Economy Mode - WXGA - 2,500,000:1 - 4100 lm - HDMI - USB - Wireless LAN - Network (RJ-45) - Education, Class Room - 3 Year Warranty ** 6/24 in stk	17	$1,368.95	$23,272.15
	V12HA06A05 Epson Ultra-Short Throw Wall Mount ** 6/24 in stk	17	$101.95	$1,733.15
	V11HA70020 Epson PowerLite L210W 3LCD Projector - 16:9 - Ceiling Mountable 1280 x 800 - Front - 20000 Hour Normal Mode - 30000 Hour Economy Mode - WXGA - 2,500,000:1 - 4500 lm - HDMI - USB - Wireless LAN - Network (RJ-45) - Class Room, Education - 3 Year Warranty ** 6/24 in stk	1	$1,074.95	$1,074.95
	V12H863210 Epson Ceiling Mount for Projector ** 6/24 in stk	1	$88.95	$88.95
	BFEPPSU2 Epson Preferred Plus Brighter Futures Program - Extended Service - 2 Year - Service ** comes via email	18	$20.95	$377.10
	Installation Equipment and Supplies	1	$5,251.95	$5,251.95
	· Projector Installation: Install seventeen (17) OFE ultra-short-throw Epson projectors above the OFE whiteboards. · HDMI Cable Installation: Provide and install a 15-foot HDMI cable in each classroom, running directly from the projector to a teacher's surface-mounted HDMI wall plate. · Cable Protection: Protect all HDMI cables with surface-mounted Panduit raceway, installed at the top and around the side of the OFE whiteboards. · Projector Installation: Install one (1) OFE ceiling-mounted WXGA projector. · Cable Installation: Run a 35-foot HDMI non-plenum cable from the ceiling-mounted projector to a point on either the left or right side of the screen/whiteboard. · Surface-Mounted Panduit: Install surface-mounted Panduit from he ceiling down to a surface-mounted wall box on either the left or right side of the screen/whiteboard. ** SOW required.	1	$24,597.00	$24,597.00

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Total Cost: $ _56,395.25__

Submitted By: ____Greg Smith_____ Date: __July 1, 2024 (Signature)

_Greg Smith_____ (Type name)
_RetroFit Technologies, Inc._____ Company

_____
Street
_350 Myles Standish Blvd, Suite 202_____
City/Town State Zip code
_Taunton, MA 02780_____
Tel. Number Fax Number
_T: 508-478-2222 _____

Retrofit Technologies References

School Name: **Leominster Public Schools**
Scope of Service: Managed Services, Hardware, Project based engagements (simplivity install and networking refresh)
Reference Contact: Kyle White, System Administrator and Operations Leader
978-534-7700 kyle.white@leominsterps.org

School Name: **Riverview Schools**
Scope of Service: Managed Services - Backups, Hardware
Reference Contact: Bill Wallberg, Technology Director
(508) 888-0489 bwallberg@riverviewschool.org

School Name: **Lynnfield Public Schools**
Scope of Service: Hardware
Reference Contact: Stephanie Hoban, Director, Educational Technology
781-334-9202 hobans@lynnfield.k12.ma.us

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A Higher Technology

400 West Cummings Park
Unit 1250
Woburn, MA 01801
Tel: (978) 658-8500
Fax: (888) 631-6182
Cell: (978) 604-2841

June 30, 2024

Heather Greenfield
SAU106 Business Office
Timberlane Regional School District
30 Greenough Road
Plaistow NH 03865
(P) 603 382-6119
heather.greenfield@timberlane.net

Ref: TRSD 2024 Classroom Projectors

Please find attached pricing in response to your Invitation to Bid for (18) TRSD 2024 Classroom Projectors.

Sunnytech, Inc., located in Woburn, Massachusetts, has been serving southern New Hampshire and Massachusetts for the past 30 years. Sunnytech, Inc. is a national wholesale and retail distributor of IBM Computer Hardware and Software and Integrated Video Monitoring Systems, to Value added resellers and End Users. We have direct alliances with OEM manufacturers and major national distributors. Sunnytech is a Microsoft Certified OEM system builder, a Microsoft Gold Certified Solution Provider, an Intel Technology Provider, Platinum Member, a Lenovo Platinum Partner and a Lenovo and ACER authorized Repair Center and a Microsoft Educational Reseller.

School Computer References:

Salem NH School District	**David Hasbany**	**(603) 893-7069**
Bedford NH School District	**Sharron Goodwin**	**(603) 310-9559**
Nashoba Regional High School	**Qi Su**	**(978)779-2257**
Timberlane Regional School District	**Ken Henderson**	**(603) 382-6541**

.

Sunnytech also provides network services, design & implementation, Internet Services, Custom Built PCs and File Servers and upgrades for small and medium size businesses and technical services and support, including custom design, installation and training on all security products.

Thank you for allowing Sunnytech to serve you. The entire Sunnytech sales, service and support team are looking forward to working with you. If there are further questions, please do not hesitate to call me at (978) 604-2841

We appreciate your business.

Sincerely,

John Grillo

John Grillo
400 West Cummings Park
Unit #1250
Woburn, MA 01801
Cell: (978) 604-2841
Fax: (888) 631-6182
johng@sunnytechusa.com

*** Please note that Lenovo and Sunnytech will only guarantee the pricing through Sep 30, 2024.**

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Bid Worksheet

Quantity	Item Description	Unit Cost	Extended Cost
17	V11HA81020 Epson PowerLite 760W Ultra Short Throw 3LCD Projector	$1349.00	$22,933.00
17	V12HA06A05 EPSON Ultra-Short Throw Wall Mount	$109.00	$1853.00
1	V11HA70020 Epson PowerLite L210W 3LCD Projector – 16:9 - Ceiling Mountable 1280 x 800 - Front – 20000 Hour Normal Mode - 30000 Hour Economy Mode - WXGA - 2,500,000:1 – 4500 lm - HDMI - USB - Wireless LAN – Network (RJ-45) - Class Room, Education - 3 Year Warran	$1099.00	$1099.00
1	V12H963210 Epson Ceiling Mount for Projector EPSON Ceiling Mount/Floor Stand for PowerLite W70, W75 and U50 projector	$99.00	$99.00
18	BFEPPSU2 Epson Preferred Plus Brighter Futures Program Extended Service - 2 Year - Service	$29.00	$522.00
18	Installation Fee	$499	$8982.00
		Total Cost	$35,488.00

Submitted By: Sunnytech Inc. **Date: June 30, 2024**

Signature: *John Grillo*

Type Name: John Grillo

Company: Sunnytech Inc

Street: 400 West Cummings Park Unit 1250
City/Town: Woburn **State Zip: MA 01801**
Tel Number: (978) 658-8500
Fax Number: (888) 631-6182
Email Address: johng@sunnytechusa.com

Quote Issued By:

Sunnytech Corporation

John Grillo **7/2/24**

John Grillo

John Grillo **Date**

Quote Accepted By:

Timberlane Regional School District

Signature **Date**

Title

NH School Administrative Unit 106 | Timberlane Regional School District

30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
Timberlane.net @TimberlaneRegional @TimberlaneRSD @TimberlaneRSD

EXECUTIVE SUMMARY – Proposal Recommendation

July 18, 2024

Parking Lot Maintenance:

As part of the parking lot maintenance budget, there is a combined budget of $70,000.00. This is for sealing and striping. I sent out 2 separate RFP's one for sealing and another for striping. (I didn't want a Sealing company to hire a striping company and add a 15% profit for managing this.)

Two vendors attended the walkthrough, one striper and another sealer, and another sealer came to see me after the walkthrough as he thought it was at a different time (NH Blacktop Sealers). During the walkthrough it was explained the work that was being done this summer for paving and scheduling of the painting. Also discussed were the extensive projects taking place at the High School and scheduling of the parking lot renumbering (Early Summer 2025). I also asked for costs to seal coat each school so we could improve the appearance and extend the life cycle of the district parking lots.

This is the second year of crack sealing for the district.

NH Black Top Sealers: Year 1 $37,575.00
Year 2 $37,575.00
Year 3 $37,575.00

Premier Asphalt: Year 1 $10,500.00
Note, Year 2 and 3 were pricing for Seal Coating each lot so the district could begin a program of sealcoating.

Line Striping the entire district:
Includes grinding and renumbering the District Campus.
Includes 2 coats on any new pavement.
Does not include 2 coats on any new pavement, or seal coated areas.

American Striping: Year 1 $36,729.50
Year 2 $11,619.50
Year 3 $26,197.50

The recommendation is to approve Premier Asphalt for the $10,500.00 for crack sealing any new cracks this year, and for the next 3 subsequent years. Approve American Striping for Line Striping for 3 years based off the base bid, and to allow the Director of Plant Operations to authorize seal coating and line striping with the recommended companies to stay within the confines of the approved annual budget of $70,000.00 for the next 3 years.

Respectfully Submitted,

Karl Ingoldsby CEFP, CSFS, CBO

NH School Administrative Unit 106 | Timberlane Regional School District
30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
Timberlane.net @TimberlaneRegional @TimberlaneRSD @TimberlaneRSD

Bid Opening Record

Bid: Parking Lot Painting **Date:** 07/02/2024 **Ref. Policy DJE**

Bidder	Address	Description	Qty	Unit Price	Total Amount	Attended
American Striping		Base Bid- FY25	1		$36,729.50	No
American Striping		Base Bid- FY26	1		$11,619.50	No
American Striping		Base Bid- FY27	1		$26,197.50	No

Witnesses:

Recorder:

Heather Greenfield
Name

Heather Greenfield Digitally signed by Heather Greenfield Date: 2024.07.02 13:46:59 -04'00'
Signature

Low bidder submittal will be reviewed to insure compliance with bid specs.
Reference checks will be completed prior to awarding of bid.
This form will be on file in the District Office for one year and attached to electronic Purchase Requisition.

NH School Administrative Unit 106 | Timberlane Regional School District

30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334

Timberlane.net @TimberlaneRegional @TimberlaneRSD @TimberlaneRSD

REQUEST FOR PROPOSALS
Parking Lot Line Painting 2024-2026
Timberlane Regional School District
Atkinson, Danville, Plaistow, and Sandown, NH

A. The Timberlane Regional School District will receive sealed bids for Line Painting of the parking lots at the schools of the Timberlane Regional School District.

B. The scope of work and specifications are attached hereto.

C. All project work shall be completed during the summer school breaks (usually June 19 through August 15). (Due to the many summer construction projects, parking lot repairs, camps on athletic fields, and in Gymnasium, as well as Summer School and Kindergarten Camp programs in the school buildings, strategic planning to ensure access to the school buildings, SAU Office, and athletic fields, at all times, is imperative.

D. The Contract will, in general, be awarded to the lowest qualified bidder. The School District reserves the right to accept or reject any or all bids in part or whole, whether from responsible bidders or otherwise, even though the bidder may not submit the lowest bid. The School District has sole discretion in determining the best interest of the district and to waive any informality deemed to be in the best interest of the School District. Bidders shall be responsible for any and all expenses that they may incur in preparing their bids.

E. Bidders shall carefully examine the specifications to obtain first-hand knowledge and verify requirements.

F. A **mandatory** walk-through will be held on, **Wednesday, June 12, 24 at 2:00PM**. Please meet the director of plant operations at the SAU106 parking lot at 30 Greenough Rd, Plaistow, NH. The walk-through will begin in the Parking Lot.

G. For more information please contact Mr. Karl Ingoldsby, Director of Plant Operations, at (603) 382-6541 Ext: 3350 or karl.ingoldsby@timberlane.net.

H. Bids shall be submitted on the attached bid form. Faxed or electronically submitted bids will NOT be accepted. Submit bids in a sealed envelope *clearly marked*:

"PROPOSAL FOR PARKING LOT PAINTING"
TIMBERLANE REGIONAL SCHOOL DISTRICT

Send to:
Superintendent Justin Krieger
SAU-106 Timberlane Regional School District
30 Greenough Rd.
Plaistow, NH 03865

I. Closing Date: **Tuesday July 2, 2024 1:00PM**. Any proposal or offer received after this date and time will not be considered and shall be returned unopened to the proposer.

J. Public Proposal Opening: Sealed proposals will be opened in public immediately following the closing in the SAU 106 Conference Room, 30 Greenough Rd, Plaistow, NH 03865.

SCOPE OF WORK

Timberlane Regional School District is accepting proposals for parking lot line painting at the schools of the Timberlane Regional School District; Atkinson Academy, 17 Academy Ave. Atkinson, NH 03811, Danville Elementary, 23 School Street, Danville, NH 03819, Sandown North Elementary School, 23 Stagecoach Rd. Sandown, NH 03873, Timberlane Learning Center at Sandown Central, 295 Main Street, Sandown, NH 03873, Pollard School, 120 Main Street, Plaistow, NH 03865, and the Timberlane Regional Campus at 30, 36, 40 and 44 Greenough Rd, Plaistow, NH 03865.

A. Preparation: All surfaces (roadways, parking areas and paved walking paths) will be cleaned of debris and dirt by brooming and high-pressure blowers and/or vacuum truck. Oil spots shall be cleaned and primed.

B. All paints to meet latex traffic marking paint specifications and applied in two coats.

C. Summer 2024:
   a. Timberlane Regional High School will be impacted by a major construction project and as such only cross walks will be painted.
   b. Timberlane Regional Middle School Side Lot will be repaved this summer, so it will need new lines and numbers. The rest of the Middle School will need cross walks and lines completed. Note there will be an increase in number of occupants at the Middle School this summer so care will need to be taken to accomplish the task.
   c. Sandown North Elementary School Will have the Front Bus Loop repaved and will need new lines. The rest of the lot will be painted as is.
      i. 140 Parking Lot Stalls
      ii. 6 Arrows
      iii. 3 Crosswalks
      iv. 10 Hash Spaces
      v. 4 Handicapped Spaces with Background
      vi. 1 Stop Stencil and Bar
      vii. 1 Reserved
      viii. 1,374' of Solid Yellow Line
      ix. 600' of Double Yellow Line
      x. 4 Visitor's
      xi. 1 Large Hash
      xii. 2 Four Square Games
   d. Atkinson Academy will need the entrance to the lower lot repainted as it will be repaired this summer.

i. 84 Parking lot stalls
ii. 13 Arrows
iii. 6 Hash Spaces
iv. 5 Handicap Spaces with Background
v. 12 Fire Lane Stencils
vi. 12 No Parking Stencils
vii. 4 Stop Stencils/Bars
viii. 29 numbered spaces
ix. 1- 24" Exit
x. 1- 24" Enter Only
xi. 700' of solid yellow line
xii. 126' of solid white line
xiii. 1- 10' X 140' Hash

e. Danville Elementary will need to have all lines repainted.
   i. 3 Stop Stencils and Bars
   ii. 2 Buses Only
   iii. 118 Parking Lot Stalls
   iv. 11 Arrows
   v. 1 Crosswalk
   vi. 7 Hash Spaces
   vii. 3 Handicap Spaces with Background
   viii. 160' of solid single line
   ix. 1 Principal
   x. 2 Reserved
   xi. 1 Nurse Reserved
   xii. 2 Do not Enter
   xiii. 2 4 square games
f. Pollard Elementary will need to have all Lines repainted.
   i. 134 Parking Stalls
   ii. 20 Arrows
   iii. 18 Hash Spaces
   iv. 10 Handicap Spaces with Background
   v. 2 Fire Lane Stencils
   vi. 2 No Parking Stencils
   vii. 4 Stop Stencils and Bars
   viii. 101 numbered spaces
   ix. 4 Hop Scotch Areas
   x. 1070' Solid Yellow Line
   xi. 2 Reserved Spaces
   xii. 6' X 100' Hassh Area
   xiii. 10' X 250'Hash Area
   xiv. Large White Arrow
g. Sandown Central will need to have all lines repainted.

i. 44 Parking Lot Stalls
ii. 4 Arrows
iii. 1 Crosswalk
iv. 3 Hash Spaces
v. 2 Handicap Spaces with Background
vi. 3 No Parking Stencils
vii. 1 24" Exit
viii. 4 Visitors
ix. 263' Single Solid white Line
x. 80' Single Solid Yellow Line

h. SAU Administration Building all lines to be repainted and visitor spaces added to all spots closest to the building both in front and in back.
   i. 51 Parking Stalls
   ii. 2 Handicap Stalls With Background
   iii. 4 Hash Marks
   iv. 1 Stop Stencil and Bar
   v. 1 Speed Bump
   vi. 12 Visitor

D. Ealy Summer 2025:
   a. Timberlane Regional High School and Middle School Campus (PAC and SAU) will have all parking lots repainted with the addition of all numbers being ground to bare pavement and a new numbering system in place.one through however many we get to. A detailed plan will come out prior to the time to be completed.
      i. 815 Parking Lot Stalls
      ii. 57 Arrows
      iii. 13 Crosswalks
      iv. 29 Hash Spaces
      v. 14 Handicap Spaces with Background
      vi. 3 Speed Bumps
      vii. 17 Fire Lane Stencils
      viii. 9 No Parking Stencils
      ix. 14 Stop Stencils Stop Bars
      x. 7 Painted Crosswalks
      xi. 7 Large Hash
      xii. Yield
      xiii. 2 Staff Only
      xiv. 1 Student Drop Off
      xv. Grind Off and Renumber all Spots

EXAMINATION

A. Contractor must examine existing area. Measurements and numbers listed in these specifications are intended to give an approximation of the scope of the work.
B. All final field measurements are the responsibility of the contractor.

QUALIFICATION REQUIREMENTS

A. Contractor shall be a single firm specializing in parking lot line painting. Potions of the work may be subbed out, but ultimate responsibility for workmanship falls on installer.
B. A qualified installer with a minimum of 10 years of experience.
C. All employees must be properly trained and familiar with the work, products and procedures.
D. Contractor must provide a list of at least past client 3 references relating to work of a similar project and scope. Reference list must include contact name, address, email address, and phone number. Contractor agrees to allow the SAU to contact any and all client references provided.

BOND REQUIREMENTS

A. Contractors must provide payment bond in accordance with New Hampshire RSA 447:16 Bond Required.
"...shall if said contract involves an expenditure of $125,000, and may if it involves an expenditure of less amount, obtain as a condition precedent to the execution of the contract, sufficient security, by bond or otherwise, in an amount equal to at least 100 percent of the contract price, or of the estimated cost of the work... "
Failure to secure bonding will result in disqualification of bid.

WORK SITE

A. All materials and equipment must be submitted by the Contractor and reviewed and approved by Owner prior to installation.
B. Furnish and install only the materials as specified herein, in strict accordance with and approval by the manufacturer.
C. The Contractor must examine the conditions under which installation work is to be performed and notify the Owner of unsatisfactory conditions. Do not proceed with the work until unsatisfactory conditions have been corrected in a manner acceptable to the Owner.
D. Weather conditions - Proceed with installation work only when weather conditions are in compliance with standards, and when conditions will permit the work to proceed in accordance with requirements and the manufacturer's recommendations.
E. Before starting any work, the Contractors shall protect the work areas with barricades / cones to prevent traffic and persons from entering work area.
F. Protect the buildings, and grass areas from damage resulting from spillage, dripping, and overspray of materials. Any areas of the building which have become stained or damaged in any

way shall be repaired or replaced by the Contractor prior to the final inspections. The method of repair used must be acceptable to the Owner.

G. Contractor shall supply all tools and equipment necessary for the tasks at hand, use of school tools and equipment will not be permitted.
H. Cleanup: Remove trash and debris resulting from work at the end of each day's work. Contractor shall dispose of all waste materials off-site.
I. Non-prescription drugs, and alcoholic beverages are not permitted on the grounds.
J. The Timberlane Regional School District is a Smoke Free Campus. No tobacco use is permitted on school grounds.

HEALTH AND SAFETY

A. The health and safety of all workers, SAU employees, and school children is paramount. The Contractor shall implement all practical means of preventing injury including the placement of signs, ropes, barricades, or other warning devices to exclude people from the work zone.
B. If any unauthorized person enters the work area, the Contractor shall cease all operations which could result in injury/accident to the visitor and not restart until the area is cleared.
C. Fire Protection of all work areas is the responsibility of the Contractor. Contractor shall maintain two (2) 20-lb (minimum) Class B or C portable fire extinguishers in an accessible location proximate to the work area. All workers shall be trained on the use of the fire extinguisher. In the event of fire, immediately activate the local fire alarm pull station and contact the local fire department by dialing 911.

WARRANTIES

A. The Contractor shall provide a written one-year guarantee against defects in material or workmanship. Warranty period shall commence on the date of project completion.
B. The Contractor shall provide all manufacturer written warranties to the Owner and shall register all equipment as required by the manufacturer to affect the warranty.

SPECIAL CONDITIONS

A. The Contractor is responsible for obtaining all applicable permits and the associated fees.
B. At Owners request, the Contractor shall provide release-of-liens from all subcontractors with payment requests.
C. The awarded contract cannot be assigned or transferred to another company.
D. The Owner will inspect all work and have the authority to stop work to ensure the proper execution of the contract and
E. The Owner has the authority to reject any and all materials, whether worked or unworked, if such materials are not in accordance with the specifications. Any equipment that is installed prior to obtaining Designer review and approval is subject to removal.
F. If at any time, the Owner determines that the Contractor's rate of performance is jeopardizing completion of the work within the Contract Time, the Contractor may be considered in default of the contract and the Owner may terminate the contract for convenience. The terminated

Contractor shall be responsible for all additional costs (above contracted value) incurred as necessary to complete the contracted scope of work by others.

G. The contractor shall, and insure that all subcontractors shall, perform criminal background checks for all persons that will be present on the jobsite at any time. If background checks reveal convictions of any crimes involving offense against children, notify the Owner immediately and do not allow the offender access to the jobsite.

DELIVERY, STORAGE, AND PROTECTION

A. Products on site must be sealed and properly labeled, in manufacturer's original containers, dry and undamaged. Do not use materials which have been opened prior to this project or damaged in any manner.
B. Products and other materials shall be delivered to site at such a time as required for proper coordination of the work. Winnacunnet High School has minimal storage space and therefore, cannot make accommodations to store materials for an extended period of time.
C. The Contractor shall arrange material storage so as not to interfere with the Owner's operations.
D. Deliver materials in manufacturer's unopened container or bundles, fully identified with brand, type, grade, class, and all other qualifying information.
E. The Contractor is responsible for coordinating and receiving all deliveries and shipments.
F. The Contractor shall hold the Owner harmless from any loss arising from lost, stolen or damaged materials stored at the job site.

REMOVAL AND DISPOSAL OF MATERIALS

A. It is the responsibility of the Contractor to remove and dispose of all material according to federal, state and local policies.
B. Discarded materials must be removed from school site on a daily basis unless the Contractor provides an on-site dumpster. Dumpster should be emptied when it reaches capacity. It is the responsibility of the Contractor to have the dumpster removed from school property at the conclusion of the project.
C. Location of on-site dumpster may be permitted at the Owners discretion.
D. At the completion of the job, all unused material and rubbish shall be removed from the site. The space shall be clean, and all work areas shall be broom cleaned.

INSURANCE

A. The Contractor shall purchase and maintain such insurance as will protect him from claims set forth below which may arise out of or result from the Contractor's operations under the Contract, whether such operations be by himself or by any subcontractor or by anyone directly or indirectly employed by any of them or by anyone for whose acts any of them may be liable. The Contractor shall submit a Certificate of Insurance showing the Contractor has the required coverage.

The contractor shall name the Timberlane Regional School District as an additional insured.

1. Claims under Workers' Compensation, disability benefit and other similar employee benefit acts.
2. Claims for damages because of bodily injury, occupational sickness or disease, or death of his employees, and claims insured by usual personal injury liability coverage.
3. Claims for damage because of bodily injury, occupational sickness or disease, or death of any person other than his employees, and claims insured by usual personal injury liability coverage.
4. Claims for damage because of injury to or destruction of tangible property, including loss of use resulting therefrom.

a. Workers Compensation and Employers' Liability	Statutory Limits
Each Accident	$1,000,000
Disease (Policy Limit)	$1,000,000
Disease (Each Employee)	$1,000,000
b. Comprehensive General Liability	
Bodily Injury (Each person/Each occurrence)	$1,000,000
Property Damage	$1,000,000
c. Comprehensive Automobile Liability	
Bodily Injury (Each person/Each occurrence)	$1,000,000
Property Damage	$1,000,000

LAWS AND REGULATIONS

A. Contractor shall be solely responsible for complying with all Laws and Regulations governing the work, including, without limitation, applicable OSHA, EPA, NH State regulations, and Towns of Atkinson, Danville, Plaistow, and Sandown ordinances.

FINAL INSPECTION

A. Contractor and Owner shall meet to complete a final inspection of all work at completion of the project. Owner will list all items requiring correction or completion (punch list) and furnish a copy to the Contractor.
B. Contractor shall repair or replace defective work in a timely manner (generally within 5-days). Contractor shall notify the Owner upon completion of corrective actions for re-inspection of work.
C. Undiscovered deficiencies or code compliance issues by the Owner or their agent(s) does not exempt the Contractor from liability and responsibility for corrective action(s).
D. All work shall be completed in accordance with manufacturer specifications and warranty requirements.

NH School Administrative Unit 106 | Timberlane Regional School District

30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
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COMPANY PROFILE
and
REQUIRED SUBMITTALS

Please provide the following information regarding your business. ***This form is required as part of your bid submission.*** You may attach additional sheets or documents as needed.

1. DUNS Number or Federal Tax ID # 93-2715119
2. Size of Company: Total number of employees 2
   Total number of service employees _____
3. Number of years in business 20
   Number of years under current management 20
4. Office locations (service, retail, other) 178 Lane Road Chester NH 03036
5. Please provide website address: ~~Americanstripingnh~~ Americanstripingnh.com
6. Insurance – Please provide proof of insurance per specifications.
7. Bid Payment Bond – please provide if applicable, see specifications, proof of eligibility Per New Hampshire RSA 447:16 if project is over $125,000.
8. Warranty Information
   A. Warranty Coverage: American Striping (Company Name)
   B. Number of years on product 1
   C. Number of years on labor 1
   D. Number of years on installation 1
   E. Exclusions: American Striping (Company Name) will not have any liability or obligation under the limited warranty in case of:
      1. Damage caused by natural disasters
      2. Damage caused by snow removal activities
      3. Any defect caused by misuse or abuse of the equipment
      4. Damage caused by unauthorized modification
      5. Damage caused by improper maintenance
      6. _____

Hereby warranties the project listed at Timberlane Regional School District, 30 Greenough Rd. Plaistow, NH 03865, is free of any defect in material and workmanship. The period of warranty is

one (1) year from the date of completion, final inspection and acceptance. Any defects in material or workmanship resulting from construction procedures that occur during the warranty period will be repaired or replaced.

Date of Final Inspection: date of Finish

Date of Warranty Expiration: 1 year from date of Finish

9. Provide operations and maintenance manuals, if applicable.

10. Identify maintenance requirements of proposed equipment (if applicable).

A. Required service to maintain warranty.

Repaint any failed areas within the 1 year warranty

B. Service schedule for equipment proposed (example: weekly, monthly, yearly).

yearly

11. Provide list of proposed equipment/materials to be used on this project (per specifications)

Sherwin Williams Set Fast Acrylic Paint / Franklin Turbo Paint Acrylic

☑ No equipment substitutions will be part of this project. TWR

Please initial above.

Proposed Alternate Equipment:

12. List 3 references for which your Company performed similar scope and size work for, include company/agency name, contact name and telephone number and email address.

1) Tom Weston - Henniker/Weare school dist
603-491-3647 Tom.weston@sau24.org
2) Daniel Doyle - Kingston School Dist.
603-395-3796 ddoyle@sau17.net
3) Jeff Mackey - Hampstead School Dist. mackeyj@hampsteadschools.net
603-329-6743 x 2711

13. List all subcontractors to perform work including contact name and telephone number or check box below.

☑ No subcontractor will be performing work on this project. TWR
Please initial above.

A. _____

B. _____

C. _____

Provide references for each subcontractor under separate attachment.

T Roberts
(Company Name)

Timothy Roberts
(Print Name)

Owner
(Authorized Signature & Title)

6-24-24
(Date)

NH School Administrative Unit 106 | Timberlane Regional School District
30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
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PROPOSAL SUBMISSION FORM
Timberlane Regional School District
Asphalt Line Painting 2024

To: Mr. Karl Ingoldsby
Timberlane Regional School District
SAU-106
30 Greenough Rd.
Plaistow, NH, 03865

Having carefully examined the description of the work to be accomplished, as contained in the Specifications dated May 2023, and having fully inspected the sites for all particulars, the undersigned agrees to perform the work, for the following Contract Price:

Line Painting Proposals:
2024

SAU PARKING LOT PRICE	$ 3410.00
ATKINSON ACADEMY PRICE	$ 2,650.00
POLLARD SCHOOL PRICE	$ 2,250.00
DANVILLE ELEMENTARY PRICE	$ 2,000.00
SANDOWN CENTRAL PRICE	$ 950.00
SANDOWN NORTH PRICE	$ 3,950.00

2025:

REGIONAL CAMPUS PRICE	$ 26,830.00
TOTAL BASE BID PRICE FY2025	$ 36,729.50
FY2026 SUMMER REPAINT ALL LOTS (Except Main Campus)	$ 11,619.50
FY2027 SUMMER REPAINT ALL LOTS	$ 26,197.50

Submittals Included:
___ Company Profile

By signature below, the bidder, if awarded a contract,
- Agrees to complete the 2024 work by August 20, 2024
- Agrees to complete the 2025 work by June 30, 2025
- Agrees to use only equipment and materials as per attached specifications.
- Agrees to comply with all applicable and relevant codes, standards, regulations, and laws.

Hello Timberlane Regional School District,

This is Tim Roberts from American Striping and here are my recommendations for striping the parking lots at the Timberlane Regional School District. My first recommendation is to use acrylic paint instead of latex paint. Acrylic paint is more durable and brighter, and will not have the build up, cracking, and chipping like latex will over the years. My second recommendation would be to only double coat new asphalt/ new pavement. This leads into the build up as I previously mentioned above. If coated over and over again years of build up can cause chipping in the paint from snow plows. It can also lead to cracking from the extreme weather we have in New Hampshire.

Sincerely,

Tim Roberts (American Striping)

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 7/1/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER	CONTACT NAME: Mark Hamel
Insurance Solutions Corporation 116 Rockingham Rd Londonderry NH 03053	PHONE (A/C, No, Ext): (603) 421-0021 FAX (A/C, No): (603) 421-0052 E-MAIL ADDRESS: mhamel@isc-insurance.com

INSURER(S) AFFORDING COVERAGE	NAIC #
INSURER A: MMG Insurance Company	15997
INSURER B: Eastern Alliance	10724
INSURER C:	
INSURER D:	
INSURER E:	
INSURER F:	

INSURED
American Striping LLC DBA American Striping 178 Lane Rd Chester NH 03036

COVERAGES **CERTIFICATE NUMBER:** CL2441758374 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	X COMMERCIAL GENERAL LIABILITY CLAIMS-MADE [X] OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: [X] POLICY [ ] PRO-JECT [ ] LOC [ ] OTHER:			SC13303238	3/21/2024	3/21/2025	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMP/OP AGG [ ]	$ 1,000,000 $ 250,000 $ 10,000 $ $ 2,000,000 $ 2,000,000 $
A	AUTOMOBILE LIABILITY [ ] ANY AUTO [ ] ALL OWNED AUTOS [X] SCHEDULED AUTOS [X] HIRED AUTOS [X] NON-OWNED AUTOS [ ]			KA13303262	3/21/2024	3/21/2025	COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident) [ ]	$ 1,000,000 $ $ $ $
	[ ] UMBRELLA LIAB [ ] OCCUR [ ] EXCESS LIAB [ ] CLAIMS-MADE [ ] DED [ ] RETENTION $						EACH OCCURRENCE AGGREGATE [ ]	$ $ $
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) Y/N [Y] N/A If yes, describe under DESCRIPTION OF OPERATIONS below			Timothy Roberts excluded 0000595446 3A: MA NH	4/7/2024	4/7/2025	[X] PER STATUTE [ ] OTH-ER E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE E.L. DISEASE - POLICY LIMIT	 $ 500,000 $ 500,000 $ 500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER

(603) 382-3334

Timberlane Regional School District
30 Greenough Rd
Plaistow, NH 03865

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

Keith Maglia/QDANG

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NH School Administrative Unit 106 | Timberlane Regional School District

30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334

Timberlane.net @TimberlaneRegional @TimberlaneRSD @TimberlaneRSD

NAME OF CONTRACTOR: American Striping LLC

ADDRESS OF CONTRACTOR: 178 Lane Road
Chester NH 03036

PHONE #: 603-235-8342 **EMAIL:** Iamericanstriping@comcast.net

SIGN HERE: T. Roberts **NAME OF AUTHORIZED OFFICER** Timothy Roberts

DATE 6-24-24

Map of Area SAU 106 Office Parking To Be Seal Coated and Lined

Turbo Dry®

Fast Dry Acetone Traffic Paint

Product Data
Version 1.0

Product Type:	**Acrylic-Alkyd Solventborne**					
Product Codes:	**2090**	**2091**	**2092**	**2093**	**2094**	**2095**
Product Colors:	**White**	**Yellow**	**Green**	**Black**	**Blue**	**Red**

Product Description:

Lead free, durable, extremely fast drying acrylic/alkyd traffic paint. No pickup in as fast as 30 seconds. Conforms to current federal VOC regulations, as well as stricter VOC limits of 100 g/L in many states. Recommended for use on bituminous and concrete pavements.

Product Advantages:

- Low VOC- below 100 g/L
- Extremely fast dry for easy traffic control
- Cold weather approved
- For use on both concrete & asphalt
- Bright, no fade color for crisp lines
- Available in custom colors
- Excellent bead retention (can be used without)
- Great for symbols, legends, curbing, concrete poles, & lane marking

Surface Conditions:

Surfaces should be cured, clean, dry, sound, and free from oil, grease, antifreeze, sand, and other debris and/or chemicals. Loose & lifting paint should be removed prior to application. Existing coatings or sealers may interfere with paint adhesion. New concrete & asphalt should be completely cured before applying (30 days for concrete, 14 days for asphalt is recommended). Check with Franklin Paint technical for more information. *If surface condition cannot be determined, a test stripe should be applied in an inconspicuous location.*

Application:

Formulated for use with airless or conventional air atomized spray equipment. For best results apply when air and surface temperatures are above 40°F and relative humidity is below 85%.

Physical Properties:	
Coverage/Gal (15 mils wet, 4" line)	320'
Dry Time (ASTM D-711)	<3 mins
No Track Time (15 mils wet, 77°F, 45-55% Relative Humidity, 6-8 lbs. glass beads/gallon)	<30 seconds
Dry Opacity (Hiding, contrast ratio)	>0.94 (white/colors) >1.00 (black)
Viscosity (Krebs units)	85-90
Density (lbs./gal)	12.2-12.8
Directional Reflectance (Cap Y)	>85 (white) >50 (yellow)
VOC g/L	<100
% Total Solids by Weight (Non-Volatiles)	76.0 minimum
% Total Pigment by Weight	58.0-62.0
% Vehicle Solids by Weight	40.0 minimum

Cleaning:

Toluene or acetone may be used for cleaning. Dried paint is very difficult to remove.

Storage & Shelf Life:

Store in a cool dry area, indoors, and out of direct sunlight, ideally between 50-70°F. Minimum 12 months shelf life when stored unopened, at these conditions.

Limitations:

- *Federal and state regulations prohibit dilution of this product. DO NOT THIN.*
- Never mix acetone paint with any other paint products.
- Do not apply when rain is in forecast.
- Low temperatures & high humidity can slow dry.
- Product may bleed on fresh sealcoat.
- Flammable. Do Not Heat.

Franklin Paint™
259 Cottage St
Franklin, MA 02038
Phone
508-528-0303
Fax
508-528-8152
www.franklinpaint.com

123.06

Setfast® Acrylic

Solventborne Traffic Marking Paint

TM5626 White, TM5627 Yellow

SHERWIN WILLIAMS.

CHARACTERISTICS

SETFAST® SOLVENTBORNE ACRYLIC TRAFFIC MARKING PAINT is a conventional dry (non-heat applied) acetone based paint. This 100% acrylic, marking paint offers the following properties:

Features:
- Fast dry and hardness development
- Performance similar to Setfast® Chlorinated Rubber Traffic Paint
- Less dirt pick-up, improved durability

For use on properly prepared:
Cured asphalt, Concrete, Brick, Parking lots, curbs, runways

Recommended for use in:
Shopping Centers, Municipalities, Property & Plant Maintenance, Asphalt Seal Contractors, Pavement stripers, Airfields

Finish:	Flat
Color:	White & Yellow
Recommended Spreading Rate per coat:	Approximately 320 lineal feet of standard 4 inch stripe per gallon
Wet mils:	15.0
Dry mils: (White, Yellow)	7.2
Coverage sq. ft. per gallon:	107
Theoretical coverage: sq. ft. per gallon (White, Yellow)	770

Spreading rates are calculated on volume solids and do not include an application loss factor due to surface profile, roughness or porosity of the surface, method of application, surface irregularities, overthinning, climatic conditions, and excessive film build.

Drying Schedule @ 15.0 mils wet, @77° F (25°C), @ 50% RH:

Dry-no-pickup: maximum	5 minutes
Dry to touch: maximum	5 minutes

Drying time is temperature, humidity, and film thickness dependent.

Tinting: May be tinted with Blend-A-Color, Maxitoner or GIC Colorant. %SherColor. Only exterior grade colorants should be used. Handicap Blue may be obtained by tinting white with 2-3 oz of blue colorant per gallon. Not controlled for tinting strength.

V.O.C. (less exempt solvents):
73 grams per litre; 0.61 lb. per gallon (White)
88 grams per litre; 0.74 lb. per gallon (Yellow)
As per 40 CFR 59.406

Volume Solids:	48 ± 2% (White) 48 ± 2% (Yellow)
Weight Solids:	70 ± 2% (White) 70 ± 2% (Yellow)
Weight per Gallon: Density	11.62 lbs. (White) 11.45 lbs. (Yellow)
Flash Point:	-3°F PMCC
Shelf Life:	12 months, unopened

Store indoors at 40°F / 4.5°C to 90°F / 32°C

COMPLIANCE

As of 07/13/2021, Complies with:

OTC	Yes
OTC Phase II	Yes
S.C.A.Q.M.D.	Yes
CARB	Yes
CARB SCM 2007	Yes
CARB SCM 2020	Yes
Canada	Yes
LEED® v4 & v4.1 Emissions	N.A.
LEED® v4 & v4.1 V.O.C.	No
EPD-NSF® Certified	N.A.
MIR-Manufacturer Inventory	N.A.
MPI®	Yes

APPLICATION

Temperature:	
minimum	40°F / 4.5°C
maximum	90°F / 32°C air, surface, and material At least 5°F above dew point
Relative humidity:	85% maximum

The following is a guide. Changes in pressures and tip sizes may be needed for proper spray characteristics. Always purge spray equipment before use with listed reducer. Any reduction must be compatible with the existing environmental and application conditions.

Reducer: Not recommended

Conventional Spray: Typical fluid tip size is about 0.1inch orifice, with a matching fan cap designed for striping application. Working pressures will vary with ambient temperatures. The correct pressure is the lowest pot and atomizing pressure that produces a flat line of the correct thickness. Heated air atomized spray may also be used, allowing improved sprayability but not necessarily dry time. Quick-drying application can be expected at ambient temperatures within recommended range.

Airless Spray Line Striper:

Pressure	1500-2000 p.s.i.
Hose	3/8 inch ID
Tip	.015-.019 inch
Filter	60 mesh
Brush-Roller:	
Brush:	Small areas only Nylon-Polyester Natural Bristle
Roller:	3/8 inch woven with solvent resistant core

If specific application equipment is listed above, equivalent equipment may be substituted. If the striping machine is used with water based paint, care must be taken to prevent contamination of the paint types.

In order to avoid blockage of spray equipment, clean equipment before use or before periods of extended downtime with Acetone, R6K9.

Apply paint at the recommended film thickness and spreading rate as indicated. Application of coating below minimum recommended spreading rate will adversely affect coating performance.

APPLICATION TIPS

Make sure product is completely agitated (mechanically or manually) before use.

Mixing Instructions: Mix material to a uniform consistency. Some minor separation of solvent may occur on the surface.

It can also serve as a binder for glass beads to make reflective markings. Apply by dropping on glass beads while the paint is still wet. Can be used with stencils (Available through Sherwin-Williams) for street and parking lot marking.

RECOMMENDED SYSTEMS

Cured Asphalt, Concrete, and Brick:

1 coat Setfast Acrylic Solventborne Traffic Marking Paint @ 320 lineal feet of standard 4 inch stripe per gallon approximately 15.0 mils wet 7.2 mils dry.

White	0.0TM5626
Yellow	0.0TM5627

continued on back

Setfast® Acrylic
Solventborne Traffic Marking Paint

SURFACE PREPARATION

WARNING! Removal of old paint by sanding, scraping or other means may generate dust or fumes that contain lead. Exposure to lead dust or fumes may cause brain damage or other adverse health effects, especially in children or pregnant women. Controlling exposure to lead or other hazardous substances requires the use of proper protective equipment, such as a properly fitted respirator (**NIOSH** approved) and proper containment and cleanup. For more information, call the National Lead Information Center at **1-800-424-LEAD** (in US) or contact your local health authority.

Surface must be clean, dry, and in sound condition. Remove all oil, dust, grease, dirt, loose rust, and other foreign material to ensure adequate adhesion.

Minimum recommended surface preparation:

Concrete:	Cured, clean, dry, sound
Asphalt:	Cured, clean, dry, sound
Brick:	Cured, clean, dry, sound

Surfaces should be clean and dry and free from loose or peeling paint. Do not apply when air or surface temperatures are below 40°F (4.5°C), or when the relative humidity exceeds 85%, or when the temperature falls below the dew point.

The presence of concrete sealers or efflorescence on new concrete may interfere with adhesion and should be removed by extended weathering, etching, or abrasive blasting.

Most previously painted lines may be repainted without additional surface preparation, provided the old paint is still tightly adhered to the surface. However, multiple layers of paint will eventually peel and require removal. Recognize that any surface preparation short of total removal of the old coating may compromise the service length of the system.

New asphalt surfaces: should ideally be allowed to age several months before striping. Solvent based paints may cause bleeding through the paint. Placing an inconspicuous test stripe to determine if the asphalt has aged sufficiently to use solvent paint is recommended. If it is necessary to paint a fresh asphalt surface, use a latex striping paint following the recommended procedures.

PERFORMANCE TIPS

Asphalt surfaces generally require aging prior to painting. If the asphalt is insufficiently cured, applying a thin coat (approximately 1/2 the recommended d.f.t.) generally reduces the extent of lifting and cracking.

No painting should be done immediately after a rain or during foggy weather.

Do not paint on wet surfaces.

Check adhesion by applying a test strip to determine the readiness for painting.

Do not use on uncured asphalt, Asphalt surfaces generally require aging prior to painting.

Excessive reduction of material can affect film build, appearance, and adhesion.

The coating may be made into reflective paint by dropping on glass beads while the paint is still wet.

PERFORMANCE

Dry-No-Pickup	
White:	5 minutes maximum
Yellow:	5 minutes maximum
Fineness of Grind:	
White:	3 Hegman minimum
Yellow:	3 Hegman minimum
Contrast Ratio:	
White:	.92 minimum
Yellow:	.98 minimum
KU:	
White:	78-85
Yellow:	80-88
Reflectance:	
White:	85 minimum
Density:	
White:	11.55-11.85
Yellow:	11.34-11.64
Flexibility:	
White:	1/2 inch mandrel
Yellow:	1/2 inch mandrel

SAFETY PRECAUTIONS

Refer to the Safety Data Sheets (SDSs) before use.

FOR PROFESSIONAL USE ONLY.

Published technical data and instructions are subject to change without notice. Contact your Sherwin-Williams representative for additional technical data and instructions.

Painted surfaces can become slippery when wet. Zone Marking paints are not intended for use as floor paints, and should not be used to paint large areas subject to pedestrian traffic. For instance, painting an entire traffic stall is not recommended.

Federal EPA has added acetone to the list of solvents exempt from the VOC definition. State or local laws may incorporate the federal definitions, or may use their own, and may take precedence over the federal rules. Acetone may or may not be an exempt solvent where state or local regulations are in effect. Consult with your local Sherwin-Williams representative for additional information.

CLEANUP INFORMATION

Clean spills and spatters immediately with a compliant compatible solvent or Acetone, R6K9. Clean tools immediately after use with a compliant solvent. Follow manufacturer's safety recommendations when using any solvent.

HOTW	07/13/2021	0.0TM5626	19	73
HOTW	07/13/2021	0.0TM5627	22	88

The information and recommendations set forth in this Product Data Sheet are based upon tests conducted by or on behalf of The Sherwin-Williams Company. Such information and recommendations set forth herein are subject to change and pertain to the product offered at the time of publication. Consult your Sherwin-Williams representative or visit www.paintdocs.com to obtain the most current version of the PDS and/or an SDS.

NH School Administrative Unit 106 | Timberlane Regional School District

30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334

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Bid Opening Record

Bid: Crack Sealing **Date:** 07/02/2024 **Ref. Policy DJE**

Bidder	Address	Description	Qty	Unit Price	Total Amount	Attended
NH Blacktop Sealers		Base Bid- FY25, FY26, FY27	1		$37,575.00 (each year)	No
Premier Asphalt Maintenance		Crack sealing for FY 25	1		$10,500.00	No
Premier Asphalt Maintenance		Crack sealing for FY26	1		$68,000.00	No
Premier Asphalt Maintenance		Crack sealing for FY27	1		$71,600.00	No

Witnesses:

Recorder:

Heather Greenfield

Name

Heather Greenfield Digitally signed by Heather Greenfield Date: 2024.07.02 13:55:09 -04'00'

Signature

Low bidder submittal will be reviewed to insure compliance with bid specs.
Reference checks will be completed prior to awarding of bid.
This form will be on file in the District Office for one year and attached to electronic Purchase Requisition.

NH School Administrative Unit 106 | Timberlane Regional School District

30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334

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PROPOSAL SUBMISSION FORM
Timberlane Regional School District
Asphalt Crack Sealing, 2024 through 2026

To: Mr. Karl Ingoldsby
Timberlane Regional School District
SAU-106
30 Greenough Rd.
Plaistow, NH, 03865

Having carefully examined the description of the work to be accomplished, as contained in the Specifications dated June 2024, and having fully inspected the sites for all particulars, the undersigned agrees to perform the work, for the following Contract Price:

CRACK SEALING 2024:

SAU PARKING LOT PRICE	$ 1,500.00
REGIONAL CAMPUS PRICE	$ 1,500.00
ATKINSON ACADEMY PRICE	$ 1,500.00
POLLARD SCHOOL PRICE	$ 1,500.00
DANVILLE ELEMENTARY PRICE	$ 1,500.00
SANDOWN CENTRAL PRICE	$ 1,500.00
SANDOWN NORTH PRICE	$ 1,500.00
2024 CRACK SEALING PROPOSAL PRICE	$ 10,500.00

CRACK SEALING 2025:

SAU PARKING LOT PRICE	$ 4,000.00
REGIONAL CAMPUS PRICE	$ 32,000.00
ATKINSON ACADEMY PRICE	$ 8,000.00
POLLARD SCHOOL PRICE	$ 4,000.00
DANVILLE ELEMENTARY PRICE	$ 8,000.00
SANDOWN CENTRAL PRICE	$ 4,000.00
SANDOWN NORTH PRICE	$ 8,000.00
2025 CRACK SEALING PROPOSAL PRICE	$ 68,000.00

NH School Administrative Unit 106 | Timberlane Regional School District

30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
Timberlane.net @TimberlaneRegional @TimberlaneRSD @TimberlaneRSD

CRACK SEALING 2026:

SAU PARKING LOT PRICE	$ 4,400.00
REGIONAL CAMPUS PRICE	$ 32,000.00
ATKINSON ACADEMY PRICE	$ 8,800.00
POLLARD SCHOOL PRICE	$ 4,400.00
DANVILLE ELEMENTARY PRICE	$ 8,800.00
SANDOWN CENTRAL PRICE	$ 4,400.00
SANDOWN NORTH PRICE	$ 1,800.00
2026 CRACK SEALING PROPOSAL PRICE	$ 71,600.00

Submittals Included:
___ Company Profile

By signature below, the bidder, if awarded a contract,

- Agrees to complete the work by August 20, annualy.
- Agrees to use only equipment and materials as per attached specifications.
- Agrees to comply with all applicable and relevant codes, standards, regulations, and laws.

NAME OF CONTRACTOR: Premier Asphalt Maintenance

ADDRESS OF CONTRACTOR: 121 Newton Rd.
Plaistow, NH 03865

PHONE #: 603-475-6967 **EMAIL:** Tom.PremierAsphalt@gmail.com

SIGN HERE: _____ Thomas Daigle / OWNER
DATE **NAME OF AUTHORIZED OFFICER**

07/01/24

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 7/1/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER	CONTACT NAME: RYAN SWANN
R&T Insurance 115 Goodhue Road Derry NH 03038	PHONE (A/C, No, Ext): (603) 479-8258 FAX (A/C, No): E-MAIL ADDRESS: ryan.swann@randtinsurance.com

INSURER(S) AFFORDING COVERAGE	NAIC #
INSURER A: ST PAUL FIRE & MARINE INS CO	24767
INSURER B: TRAVELERS CAS INS CO OF AMER	19046
INSURER C: TRAVELERS PROPERTY CAS CO OF AMER	25674
INSURER D:	
INSURER E:	
INSURER F:	

INSURED
Premier Asphalt LLC
501 Fremont Rd
Chester NH 03036-4189

COVERAGES **CERTIFICATE NUMBER:** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	[X] COMMERCIAL GENERAL LIABILITY [ ] CLAIMS-MADE [X] OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: [ ] POLICY [ ] PRO-JECT [ ] LOC [ ] OTHER:			BIP1Y444807	04/01/2024	04/01/2025	EACH OCCURRENCE	$ 1,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	$ 300,000
							MED EXP (Any one person)	$ 5,000
							PERSONAL & ADV INJURY	$ 1,000,000
							GENERAL AGGREGATE	$ 2,000,000
							PRODUCTS - COMP/OP AGG	$ 2,000,000
								$
B	AUTOMOBILE LIABILITY [ ] ANY AUTO [X] OWNED AUTOS ONLY [ ] SCHEDULED AUTOS [ ] HIRED AUTOS ONLY [ ] NON-OWNED AUTOS ONLY			BA1Y446284	04/01/2024	04/01/2025	COMBINED SINGLE LIMIT (Ea accident)	$ 1,000,000
							BODILY INJURY (Per person)	$
							BODILY INJURY (Per accident)	$
							PROPERTY DAMAGE (Per accident)	$
								$
C	[X] UMBRELLA LIAB [X] OCCUR [ ] EXCESS LIAB [ ] CLAIMS-MADE [ ] DED [X] RETENTION $ 5,000			CUP1Y641803	04/01/2024	04/01/2025	EACH OCCURRENCE	$ 5,000,000
							AGGREGATE	$ 5,000,000
							PRDCO	$ 5,000,000
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY Y/N ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? [ ] (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	N/A					[ ] PER STATUTE [ ] OTH-ER	
							E.L. EACH ACCIDENT	$
							E.L. DISEASE - EA EMPLOYEE	$
							E.L. DISEASE - POLICY LIMIT	$

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER

SAU 106 Timberlane Regional School District
30 Greenbough Road
Plaistow NH 03865

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE
Ryan Swann

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ACORD®

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 07/02/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Automatic Data Processing Insurance Agency, Inc. 1 Adp Boulevard Roseland NJ 07068	CONTACT NAME: Automatic Data Processing Insurance Agency, Inc. PHONE (A/C, No, Ext): 1-800-524-7024 FAX (A/C, No): E-MAIL ADDRESS:
INSURED PREMIER ASPHALT MAINTENANCE LLC 501 Fremont Rd Chester NH 03036	INSURER(S) AFFORDING COVERAGE — NAIC # INSURER A : Technology Insurance Company, Inc. — 42376 INSURER B : INSURER C : INSURER D : INSURER E : INSURER F :

COVERAGES **CERTIFICATE NUMBER:** 3717769 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
	COMMERCIAL GENERAL LIABILITY						EACH OCCURRENCE	$
	☐ CLAIMS-MADE ☐ OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence)	$
							MED EXP (Any one person)	$
							PERSONAL & ADV INJURY	$
	GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	$
	☐ POLICY ☐ PRO-JECT ☐ LOC						PRODUCTS - COMP/OP AGG	$
	☐ OTHER:							$
	AUTOMOBILE LIABILITY						COMBINED SINGLE LIMIT (Ea accident)	$
	ANY AUTO						BODILY INJURY (Per person)	$
	☐ OWNED AUTOS ONLY ☐ SCHEDULED AUTOS						BODILY INJURY (Per accident)	$
	☐ HIRED AUTOS ONLY ☐ NON-OWNED AUTOS ONLY						PROPERTY DAMAGE (Per accident)	$
								$
	UMBRELLA LIAB ☐ OCCUR						EACH OCCURRENCE	$
	EXCESS LIAB ☐ CLAIMS-MADE						AGGREGATE	$
	☐ DED ☐ RETENTION $							$
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) Y/N [N] If yes, describe under DESCRIPTION OF OPERATIONS below	N/A	N	TWC4444316	05/01/2024	05/01/2025	☒ PER STATUTE ☐ OTH-ER	
							E.L. EACH ACCIDENT	$ 1,000,000
							E.L. DISEASE - EA EMPLOYEE	$ 1,000,000
							E.L. DISEASE - POLICY LIMIT	$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER

SAU 106 Timberlane Regional School District
30 Greenbough Rd
Plaistow NH 03856

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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The ACORD name and logo are registered marks of ACORD

Premier Asphalt Maintenance LLC

121 Newton Rd
Plaistow, NH 03865 USA
+16039741601
premierasphaltsales@gmail.com
www.premierasphaltmaintenance.com

Estimate

ADDRESS
Karl Ingoldsby
295 Main St,
Sandown, NH, 03873

ESTIMATE 2935
DATE 07/01/2024
EXPIRATION DATE 08/01/2024

DATE	SERVICE	DESCRIPTION	QTY	RATE	AMOUNT
	Crack master	295 Main St, Sandown, NH, 03873 Cleaned and dry cracks, hot pour rubber is applied sealing cracks 1/4 inch and larger. Hot Rubber is hydraulically pumped into cracks from a 125 gallon Melter. All cracks with dirt and vegetation will be blown out with 120 psi air wand prior to sealing. Severely cracked asphalt will be banded resulting in 70-80% of cracks sealed in that area.	1	1,500.00	1,500.00
	Polymer Modified MasterSealer (PMM)	295 Main St, Sandown, NH, 03873 Our premium sealer used for that true rich black look. More eco-friendly and less potent of a smell being an asphalt based sealer. This sealer protects against UV rays and replenishes the binder lost through aging.	52,801	0.13	6,864.13
	Second Coat of PMM	295 Main St, Sandown, NH, 03873 Apply a second coat of sealer on the estimated square footage of the property	52,801	0.10	5,280.10
	Clean and edge driveway/parking lot	Prepare pavement surface before application is applied for proper adhesion.	1	0.00	0.00
	Prep Seal	All oil, gas or chemicals spots are heated with a torch, scrubbed with a wire broom and treated prior to sealcoating. This helps prevent oil and grease spots from bleeding up through freshly applied sealer.	1	150.00	150.00
	Black beauty	applied to crack master to prevent tires from pulling up rubber	3	20.00	60.00
	50% deposit on project	50% deposit required before project can begin.	1	0.00	0.00

One Year Guarantee	If product did not adhere or was improperly installed, we will guarantee our work for one year from date of install. You will have to call for inspection of property. Plow damage and normal wear will not qualify for respray. Guarantee only qualifies for two coats as specified in product specs.	1	0.00	0.00

$13,854.23

Premier Asphalt Maintenance LLC

121 Newton Rd
Plaistow, NH 03865 USA
+16039741601
premierasphaltsales@gmail.com
www.premierasphaltmaintenance.com

Estimate

ADDRESS
Karl Ingoldsby
30 Greenough Rd
Plaistow, NH 03865

ESTIMATE 2936
DATE 07/01/2024
EXPIRATION DATE 08/01/2024

DATE	SERVICE	DESCRIPTION	QTY	RATE	AMOUNT
	Crack master	120 Main St, Plaistow, NH, 03865 Cleaned and dry cracks, hot pour rubber is applied sealing cracks 1/4 inch and larger. Hot Rubber is hydraulically pumped into cracks from a 125 gallon Melter. All cracks with dirt and vegetation will be blown out with 120 psi air wand prior to sealing. Severely cracked asphalt will be banded resulting in 70-80% of cracks sealed in that area.	1	1,500.00	1,500.00
	Polymer Modified MasterSealer (PMM)	120 Main St, Plaistow, NH, 03865 Our premium sealer used for that true rich black look. More eco-friendly and less potent of a smell being an asphalt based sealer. This sealer protects against UV rays and replenishes the binder lost through aging.	97,516	0.13	12,677.08
	Second Coat of PMM	120 Main St, Plaistow, NH, 03865 Apply a second coat of sealer on the estimated square footage of the property	97,516	0.10	9,751.60
	Clean and edge driveway/parking lot	Prepare pavement surface before application is applied for proper adhesion.	1	0.00	0.00
	Prep Seal	All oil, gas or chemicals spots are heated with a torch, scrubbed with a wire broom and treated prior to sealcoating. This helps prevent oil and grease spots from bleeding up through freshly applied sealer.	1	150.00	150.00
	Black beauty	applied to crack master to prevent tires from pulling up rubber	3	20.00	60.00
	50% deposit on project	50% down deposit before project can begin	1	0.00	0.00

	One Year Guarantee	If product did not adhere or was improperly installed, we will guarantee our work for one year from date of install. You will have to call for inspection of property. Plow damage and normal wear will not qualify for respray.	1	0.00	0.00

TOTAL **$24,138.68**

Accepted By

Accepted Date

Premier Asphalt Maintenance LLC

121 Newton Rd
Plaistow, NH 03865 USA
+16039741601
premierasphaltsales@gmail.com
www.premierasphaltmaintenance.com

Estimate

ADDRESS
Karl Ingoldsby
23 Stagecoach Rd,
Sandown, NH, 03873

ESTIMATE 2934
DATE 07/01/2024
EXPIRATION DATE 08/01/2024

DATE	SERVICE	DESCRIPTION	QTY	RATE	AMOUNT
	Crack master	23 Stagecoach Rd, Sandown, NH, 03873 Cleaned and dry cracks, hot pour rubber is applied sealing cracks 1/4 inch and larger. Hot Rubber is hydraulically pumped into cracks from a 125 gallon Melter. All cracks with dirt and vegetation will be blown out with 120 psi air wand prior to sealing. Severely cracked asphalt will be banded resulting in 70-80% of cracks sealed in that area.	1	1,500.00	1,500.00
	Polymer Modified MasterSealer (PMM)	23 Stagecoach Rd, Sandown, NH, 03873 Our premium sealer used for that true rich black look. More eco-friendly and less potent of a smell being an asphalt based sealer. This sealer protects against UV rays and replenishes the binder lost through aging.	109,514	0.13	14,236.82
	Second Coat of PMM	23 Stagecoach Rd, Sandown, NH, 03873 Apply a second coat of sealer on the estimated square footage of the property	109,514	0.10	10,951.40
	Clean and edge driveway/parking lot	Prepare pavement surface before application is applied for proper adhesion.	1	0.00	0.00
	Prep Seal	All oil, gas or chemicals spots are heated with a torch, scrubbed with a wire broom and treated prior to sealcoating. This helps prevent oil and grease spots from bleeding up through freshly applied sealer.	1	150.00	150.00
	Black beauty	applied to crack master to prevent tires from pulling up rubber	3	20.00	60.00

50% deposit on project	50% down deposit will be required before job can begin	1	0.00	0.00
One Year Guarantee	If product did not adhere or was improperly installed, we will guarantee our work for one year from date of install. You will have to call for inspection of property. Plow damage and normal wear will not qualify for respray. Guarantee only qualifies for two quotes as specified in product specs.	1	0.00	0.00

Thank you for your business! We take cash, credit card or check. Make checks payable to 121 Newton Rd. Plaistow, NH 03865.
After the walk-through and have agreed to everything, all the labor by professional painters that we deem as all stains that have splashed or have worked its way through from last August. After this is complete, we should apply undercoat to all second parking lots with a two coat application process to help prevent the cracking repeat. Guarantees are limited and we will be happy to paint all new asphalt using materials. Lower temperatures should not affect the undercoat process to be sealed. Lastly, we will help all the school district on Rte 125 in not having to come up with the large sums of money for paving for possibly This is a preventative maintenance program that needs to be done every 3 years to maintain all asphalt and extend the life period of your investment.

TOTAL **$26,898.22**

Accepted By

Accepted Date

Premier Asphalt Maintenance LLC

121 Newton Rd
Plaistow, NH 03865 USA
+16039741601
premierasphaltsales@gmail.com
www.premierasphaltmaintenance.com

Estimate

ESTIMATE 2933
DATE 07/01/2024
EXPIRATION DATE 08/01/2024

ADDRESS
Karl Ingoldsby
30 Greenough Rd
Plaistow, NH 03865

DATE	SERVICE	DESCRIPTION	QTY	RATE	AMOUNT
	Crack master	23 School St, Danville, NH, 03819 Cleaned and dry cracks, hot pour rubber is applied sealing cracks 1/4 inch and larger. Hot Rubber is hydraulically pumped into cracks from a 125 gallon Melter. All cracks with dirt and vegetation will be blown out with 120 psi air wand prior to sealing. Severely cracked asphalt will be banded resulting in 70-80% of cracks sealed in that area.	1	1,500.00	1,500.00
	Polymer Modified MasterSealer (PMM)	23 School St, Danville, NH, 03819 Our premium sealer used for that true rich black look. More eco-friendly and less potent of a smell being an asphalt based sealer. This sealer protects against UV rays and replenishes the binder lost through aging.	147,222	0.13	19,138.86
	Second Coat of PMM	23 School St, Danville, NH, 03819 Apply a second coat of sealer on the estimated square footage of the property	147,222	0.10	14,722.20
	Clean and edge driveway/parking lot	Prepare pavement surface before application is applied for proper adhesion.	1	0.00	0.00
	Prep Seal	All oil, gas or chemicals spots are heated with a torch, scrubbed with a wire broom and treated prior to sealcoating. This helps prevent oil and grease spots from bleeding up through freshly applied sealer.	1	150.00	150.00
	Black beauty	applied to crack master to prevent tires from pulling up rubber	3	20.00	60.00
	50% deposit on project	50% down deposit will be required before job can begin	1	0.00	0.00

One Year Guarantee	If product did not adhere or was improperly installed, we will guarantee our work for one year from date of install. You will have to call for inspection of property. Plow damage and normal wear will not qualify for respray. Guarantee only qualifies for two quotes as specified in product specs.	1	0.00	0.00

TOTAL **$35,571.06**

Accepted By

Accepted Date

Premier Asphalt Maintenance LLC

121 Newton Rd
Plaistow, NH 03865 USA
+16039741601
premierasphaltsales@gmail.com
www.premierasphaltmaintenance.com

Estimate

ADDRESS
Karl Ingoldsby
17 Academy Ave,
Atkinson, NH, 03811

ESTIMATE 2932
DATE 07/01/2024
EXPIRATION DATE 08/01/2024

DATE	SERVICE	DESCRIPTION	QTY	RATE	AMOUNT
	Crack master	17 Academy Ave, Atkinson, NH Cleaned and dry cracks, hot pour rubber is applied sealing cracks 1/4 inch and larger. Hot Rubber is hydraulically pumped into cracks from a 125 gallon Melter. All cracks with dirt and vegetation will be blown out with 120 psi air wand prior to sealing. Severely cracked asphalt will be banded resulting in 70-80% of cracks sealed in that area.	1	1,500.00	1,500.00
	Polymer Modified MasterSealer (PMM)	17 Academy Ave, Atkinson, NH Our premium sealer used for that true rich black look. More eco-friendly and less potent of a smell being an asphalt based sealer. This sealer protects against UV rays and replenishes the binder lost through aging.	57,357	0.13	7,456.41
	Second Coat of PMM	17 Academy Ave, Atkinson, NH Apply a second coat of sealer on the estimated square footage of the property	57,357	0.10	5,735.70
	Clean and edge driveway/parking lot	Prepare pavement surface before application is applied for proper adhesion.	1	0.00	0.00
	Prep Seal	All oil, gas or chemicals spots are heated with a torch, scrubbed with a wire broom and treated prior to sealcoating. This helps prevent oil and grease spots from bleeding up through freshly applied sealer.	1	150.00	150.00
	Black beauty	applied to crack master to prevent tires from pulling up rubber	3	20.00	60.00
	50% deposit on project	50% down deposit will be required before job can begin	1	0.00	0.00

One Year Guarantee	If product did not adhere or was improperly installed, we will guarantee our work for one year from date of install. You will have to call for inspection of property. Plow damage and normal wear will not qualify for respray. Guarantee only qualifies for two quotes as specified in product specs.	1	0.00	0.00

TOTAL **$14,902.11**

Accepted By

Accepted Date

Premier Asphalt Maintenance LLC

121 Newton Rd
Plaistow, NH 03865 USA
+16039741601
premierasphaltsales@gmail.com
www.premierasphaltmaintenance.com

Estimate

ADDRESS
Karl Ingoldsby
36,40,44 Greenough Rd
Plaistow, NH 03865

ESTIMATE 2931
DATE 07/01/2024
EXPIRATION DATE 08/01/2024

DATE	SERVICE	DESCRIPTION	QTY	RATE	AMOUNT
	Crack master	36,40,44 Greenough Rd Cleaned and dry cracks, hot pour rubber is applied sealing cracks 1/4 inch and larger. Hot Rubber is hydraulically pumped into cracks from a 125-gallon Melter. All cracks with dirt and vegetation will be blown out with 120 psi air wand prior to sealing. Severely cracked asphalt will be banded resulting in 70-80% of cracks sealed in that area.	1	1,500.00	1,500.00
	Polymer Modified MasterSealer (PMM)	36,40,44 Greenough Rd Our premium sealer used for that true rich black look. More eco-friendly and less potent of a smell being an asphalt-based sealer. This sealer protects against UV rays and replenishes the binder lost through aging.	394,942	0.125	49,367.75
	Second Coat of PMM	36,40,44 Greenough Rd Apply a second coat of sealer on the estimated square footage of the property	394,942	0.10	39,494.20
	Clean and edge driveway/parking lot	Prepare pavement surface before application is applied for proper adhesion.	1	0.00	0.00
	Prep Seal	All oil, gas or chemicals spots are heated with a torch, scrubbed with a wire broom and treated prior to sealcoating. This helps prevent oil and grease spots from bleeding up through freshly applied sealer.	1	150.00	150.00
	Black beauty	applied to crack master to prevent tires from pulling up rubber	3	20.00	60.00
	50% deposit on project	50% deposit will be required before work can begin	1	0.00	0.00

	One Year Guarantee	If product did not adhere or was improperly installed, we will guarantee our work for one year from date of install. You will have to call for inspection of property. Plow damage and normal wear will not qualify for respray. Guarantee only qualifies for two quotes as specified in product specs.	1	0.00	0.00

$90,571.95

Accepted By

Accepted Date

Premier Asphalt Maintenance LLC

121 Newton Rd
Plaistow, NH 03865 USA
+16039741601
premierasphaltsales@gmail.com
www.premierasphaltmaintenance.com

Estimate

ADDRESS

Karl Ingoldsby
30 Greenough Rd
Plaistow, NH 03865

ESTIMATE 2930
DATE 07/01/2024
EXPIRATION DATE 08/01/2024

DATE	SERVICE	DESCRIPTION	QTY	RATE	AMOUNT
	Crack master	30 GREENOUGH RD Cleaned and dry cracks, hot pour rubber is applied sealing cracks 1/4 inch and larger. Hot Rubber is hydraulically pumped into cracks from a 125 gallon Melter. All cracks with dirt and vegetation will be blown out with 120 psi air wand prior to sealing. Severely cracked asphalt will be banded resulting in 70-80% of cracks sealed in that area.	1	1,500.00	1,500.00
	Polymer Modified MasterSealer (PMM)	30 GREENOUGH RD Our premium sealer used for that true rich black look. More eco-friendly and less potent of a smell being an asphalt based sealer. This sealer protects against UV rays and replenishes the binder lost through aging.	67,035	0.13	8,714.55
	Second Coat of PMM	30 GREENOUGH RD Apply a second coat of sealer on the estimated square footage of the property	67,035	0.10	6,703.50
	Prep Seal	All oil, gas or chemicals spots are heated with a torch, scrubbed with a wire broom and treated prior to sealcoating. This helps prevent oil and grease spots from bleeding up through freshly applied sealer.	1	150.00	150.00
	Black beauty	applied to crack master to prevent tires from pulling up rubber	3	20.00	60.00
	Clean and edge driveway/parking lot	Prepare pavement surface before application is applied for proper adhesion.	1	0.00	0.00
	50% deposit on project	50% down payment will be required before job can begin.	1	0.00	0.00

One Year Guarantee	If product did not adhere or was improperly installed, we will guarantee our work for one year from date of install. You will have to call for inspection of property. Plow damage and normal wear will not qualify for respray. Guarantee only qualifies for two quotes as specified in product specs.	1	0.00	0.00

TOTAL **$17,128.05**

Accepted By

Accepted Date

NH School Administrative Unit 106 | Timberlane Regional School District

30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
Timberlane.net @TimberlaneRegional @TimberlaneRSD @TimberlaneRSD

COMPANY PROFILE
and
REQUIRED SUBMITTALS

Please provide the following information regarding your business. ***This form is required as part of your bid submission.*** You may attach additional sheets or documents as needed.

1. DUNS Number or Federal Tax ID # 86-2410915
2. Size of Company: Total number of employees 4
   Total number of service employees 4
3. Number of years in business 3
   Number of years under current management 3
4. Office locations (service, retail, other) _____
   121 Newton Rd, Plaistow, NH, 03865
5. Please provide website address: PremierAsphaltMaintenance.com
6. Insurance – Please provide proof of insurance per specifications.
7. Bid Payment Bond – please provide if applicable, see specifications, proof of eligibility Per New Hampshire RSA 447:16 if project is over $125,000.
8. Warranty Information
   A. Warranty Coverage: Premier Asphalt Maintenance (Company Name)
   B. Number of years on product 1
   C. Number of years on labor 1
   D. Number of years on installation 1
   E. Exclusions: Premier Asphalt Maintenance (Company Name) will not have any liability or obligation under the limited warranty in case of:
      1. Damage caused by natural disasters
      2. Damage caused by snow removal activities
      3. Any defect caused by misuse or abuse of the equipment
      4. Damage caused by unauthorized modification
      5. Damage caused by improper maintenance
      6. _____

Hereby warranties the project listed at Timberlane Regional School District, 30 Greenough Rd. Plaistow, NH 03865, is free of any defect in material and workmanship. The period of warranty is

one (1) year from the date of completion, final inspection and acceptance. Any defects in material or workmanship resulting from construction procedures that occur during the warranty period will be repaired or replaced.

Date of Final Inspection: _____

Date of Warranty Expiration: _____

9. Provide operations and maintenance manuals, if applicable.

10. Identify maintenance requirements of proposed equipment (if applicable).

A. Required service to maintain warranty.

_____

_____

B. Service schedule for equipment proposed (example: weekly, monthly, yearly).

_____

11. Provide list of proposed equipment/materials to be used on this project (per specifications)

Prep Seal for Oil, PMM (Polymer Modified Master Seal) Crack Pro Melter Crack Master Parking Lot Grade Rubber, Patriot Blast 575 Spray Tanks

No equipment substitutions will be part of this project. TD

Please initial above.

Proposed Alternate Equipment:

_____

_____

12. List 3 references for which your Company performed similar scope and size work for, include company/agency name, contact name and telephone number and email address.

1) Bishop Guertin High School - 603-305-2656 / MichaudJ@BGHS.org
Jon Michaud 194 Lund Rd, Nashua, NH

2) Rochester Middle School - David Totty
59 Brock St, Rochester, NH / 603-396-6710 / totty.D@sau54.org

3) Goffstown School District - Dawn Tabor
Dawn.Tabor@SAU19.org 603-660-5773

13. List all subcontractors to perform work including contact name and telephone number or check box below.

☐ No subcontractor will be performing work on this project. _____
Please initial above.

A. _____

B. _____

C. _____

Provide references for each subcontractor under separate attachment.

_____ _____
(Company Name) (Print Name)

_____ _____
(Authorized Signature & Title) (Date)

12. List 3 references for which your Company performed similar scope and size work for, include company/agency name, contact name and telephone number and email address.

1) Jeff Thompson - 603 - 505 - 6161 / JEFFT@thompsonauto.net
Commercial + residential
2) Tim Roberts - 603 - 235 - 8392 / 1AMERICANSTRIPING@comcast.net
Commercial + Residential
3) CB Hart - 603 - 505 - 0030 Commercial + Residential

13. List all subcontractors to perform work including contact name and telephone number or check box below.

☐ No subcontractor will be performing work on this project. _____
Please initial above.

A. Potentially - Immaculate Power Sweeping

B. _____

C. _____

Provide references for each subcontractor under separate attachment.

Premier Asphalt Maintenance LLC
(Company Name)

Thomas Deigle II
(Print Name)

Thomas Deigle II / OWNER
(Authorized Signature & Title)

07/01/2024
(Date)

NH School Administrative Unit 106 | Timberlane Regional School District

30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334

Timberlane.net @TimberlaneRegional @TimberlaneRSD @TimberlaneRSD

PROPOSAL SUBMISSION FORM
Timberlane Regional School District
Asphalt Crack Sealing, 2024 through 2026

To: Mr. Karl Ingoldsby
Timberlane Regional School District
SAU-106
30 Greenough Rd.
Plaistow, NH, 03865

Having carefully examined the description of the work to be accomplished, as contained in the Specifications dated June 2024, and having fully inspected the sites for all particulars, the undersigned agrees to perform the work, for the following Contract Price:

CRACK SEALING 2024:	
SAU PARKING LOT PRICE	$ 5,750.00
REGIONAL CAMPUS PRICE	$ 11,250.00
ATKINSON ACADEMY PRICE	$ 4,775.00
POLLARD SCHOOL PRICE	$ 3,875.00
DANVILLE ELEMENTARY PRICE	$ 3,875.00
SANDOWN CENTRAL PRICE	$ 3,675.00
SANDOWN NORTH PRICE	$ 4,375.00
2024 CRACK SEALING PROPOSAL PRICE	$ 37,575.00

CRACK SEALING 2025:	
SAU PARKING LOT PRICE	$ 5,750.00
REGIONAL CAMPUS PRICE	$ 11,250.00
ATKINSON ACADEMY PRICE	$ 4,775.00
POLLARD SCHOOL PRICE	$ 3,875.00
DANVILLE ELEMENTARY PRICE	$ 3,875.00
SANDOWN CENTRAL PRICE	$ 3,675.00
SANDOWN NORTH PRICE	$ 4,375.00
2025 CRACK SEALING PROPOSAL PRICE	$ 37,575.00

CRACK SEALING 2026:

SAU PARKING LOT PRICE	$ 5750.00
REGIONAL CAMPUS PRICE	$ 11,250.00
ATKINSON ACADEMY PRICE	$ 4,775.00
POLLARD SCHOOL PRICE	$ 3,875.00
DANVILLE ELEMENTARY PRICE	$ 3'875.00
SANDOWN CENTRAL PRICE	$ 3'675.00
SANDOWN NORTH PRICE	$ 4'375.00
2026 CRACK SEALING PROPOSAL PRICE	$ 37,575.00

Submittals Included:
✓ Company Profile

By signature below, the bidder, if awarded a contract,

- Agrees to complete the work by August 20, annualy.
- Agrees to use only equipment and materials as per attached specifications.
- Agrees to comply with all applicable and relevant codes, standards, regulations, and laws.

NAME OF CONTRACTOR: NH Blacktop Sealers, Inc

ADDRESS OF CONTRACTOR: 58 Priscilla Lane/PO Box 315
Auburn, NH 03032-0315

PHONE #: 603-627-9602 **EMAIL:** nhblacktop@comcast.net

SIGN HERE: 6/24/24 Mark J Padfield **DATE** Mark J Padfield **NAME OF AUTHORIZED OFFICER**

NH School Administrative Unit 106 | Timberlane Regional School District

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COMPANY PROFILE
and
REQUIRED SUBMITTALS

Please provide the following information regarding your business. ***This form is required as part of your bid submission.*** You may attach additional sheets or documents as needed.

1. DUNS Number or Federal Tax ID # 02-0428919
2. Size of Company: Total number of employees 8
   Total number of service employees 8
3. Number of years in business 35
   Number of years under current management 35
4. Office locations (service, retail, other) 58 Priscilla Lane
   Auburn, NH 03032
5. Please provide website address: _____
6. Insurance – Please provide proof of insurance per specifications.
7. Bid Payment Bond – please provide if applicable, see specifications, proof of eligibility Per New Hampshire RSA 447:16 if project is over $125,000.
8. Warranty Information
   A. Warranty Coverage: NH Blacktop Sealers, Inc (Company Name)
   B. Number of years on product N/A
   C. Number of years on labor 1 Year
   D. Number of years on installation 1 Year
   E. Exclusions: _____(Company Name) will not have any liability or obligation under the limited warranty in case of:
      1. Damage caused by natural disasters
      2. Damage caused by snow removal activities
      3. Any defect caused by misuse or abuse of the equipment
      4. Damage caused by unauthorized modification
      5. Damage caused by improper maintenance
      6. _____

Hereby warranties the project listed at Timberlane Regional School District, 30 Greenough Rd. Plaistow, NH 03865, is free of any defect in material and workmanship. The period of warranty is

one (1) year from the date of completion, final inspection and acceptance. Any defects in material or workmanship resulting from construction procedures that occur during the warranty period will be repaired or replaced.

Date of Final Inspection: _____

Date of Warranty Expiration: _____

9. Provide operations and maintenance manuals, if applicable.

10. Identify maintenance requirements of proposed equipment (if applicable).

A. Required service to maintain warranty.

_____

_____

B. Service schedule for equipment proposed (example: weekly, monthly, yearly).

_____

11. Provide list of proposed equipment/materials to be used on this project (per specifications)

Crack sealing machine

_____

☐ No equipment substitutions will be part of this project. MJP
Please initial above.

Proposed Alternate Equipment:

N/A

_____

12. List 3 references for which your Company performed similar scope and size work for, include company/agency name, contact name and telephone number and email address.

1) Great North Property Mgmt.
Tracey Madden, 603-404-0020 tracey.madden@greatnorth.net
2) Southern NH University
Bill Madden 603-645-9613 w.madden@snhu.edu
3) Elliot Hospital
RyanBresnahan 603-663-8946 rbresnahan@elliot-hs.org

13. List all subcontractors to perform work including contact name and telephone number or check box below.

☑ No subcontractor will be performing work on this project. MJP
Please initial above.

A. _____

B. _____

C. _____

Provide references for each subcontractor under separate attachment.

NH Blacktop Sealers, Inc
(Company Name)

Mark J Padfield
(Print Name)

Mark J Padfield, President
(Authorized Signature & Title)

6/24/24
(Date)

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EXECUTIVE SUMMARY – Proposal Recommendation

July 18, 2024

Sandown North Boiler:

In order to expeditiously replace the failed Boiler at Sandown North, an RFP was posted to replace it with a similar model with the same characteristics, (Including an internal tankless water heating coil).

Three vendors attended the walkthrough. After the walkthrough additional drawings were located and sent to all 3 vendors. One vendor indicated they would like new, engineered drawings, I received a quote to get an engineer to update a set of drawings and write new specifications and it was over $50,000. Eckhardt & Johnson indicated that they could replace existing based on what we had available and submitted a quote to do so. They were the only vendor to submit a proposal.

- Eckhardt & Johnson
  - Replace Smith Cast Iron 1,709,000 BTU/Hr. boiler $117,537.00

The recommendation is to approve Eckhardt & Johnson for $117,537.00 to replace the failed boiler.

Respectfully Submitted,

Karl Ingoldsby CEFP, CSFS, CBO

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Bid Opening Record

Bid: Sandown North Boiler **Date:** 07/02/2024 **Ref. Policy DJE**

Bidder	Address	Description	Qty	Unit Price	Total Amount	Attended
Eckhardt + Johnson LLC	6 Eastpoint Dr. Hooksett, NH	Oil boiler replacement	1		$117537.00	No

Witnesses:

Karl Ingoldsby	
Lisa Oliver	

Recorder:

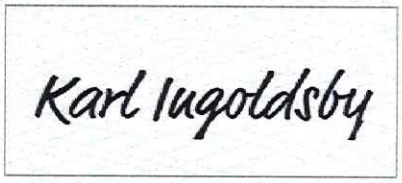
Heather Greenfield
Name

Heather Greenfield Digitally signed by Heather Greenfield Date: 2024.07.02 13:55:56 -04'00'
Signature

Low bidder submittal will be reviewed to insure compliance with bid specs.
Reference checks will be completed prior to awarding of bid.
This form will be on file in the District Office for one year and attached to electronic Purchase Requisition.

Signature Certificate

Reference number: QZZQW-HHCBC-AKTZ4-Q7F3G

Signer	Timestamp	Signature
Lisa Oliver Email: lisa.oliver@timberlane.net		
Sent:	02 Jul 2024 18:02:39 UTC	
Viewed:	02 Jul 2024 18:13:04 UTC	
Signed:	02 Jul 2024 18:13:16 UTC	
Recipient Verification:		IP address: 50.237.135.14
✔Email verified	02 Jul 2024 18:13:04 UTC	Location: Atkinson, United States
Karl Ingoldsby Email: karl.ingoldsby@timberlane.net		
Sent:	02 Jul 2024 18:02:39 UTC	
Viewed:	02 Jul 2024 18:29:56 UTC	
Signed:	02 Jul 2024 18:30:08 UTC	
Recipient Verification:		IP address: 50.227.46.18
✔Email verified	02 Jul 2024 18:29:56 UTC	Location: Atkinson, United States

Document completed by all parties on:
02 Jul 2024 18:30:08 UTC

Signed with PandaDoc

PandaDoc is a document workflow and certified eSignature solution trusted by 50,000+ companies worldwide.

NH School Administrative Unit 106 | Timberlane Regional School District

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REQUEST FOR PROPOSALS

Replace Boiler at Sandown North

A. The Timberlane Regional School District is seeking and will receive sealed Proposals from qualified contractors for the removal of the existing boiler and subsequent replacement boiler.

B. The scope of work and specifications are attached hereto.

C. The Contract will, in general, be awarded to the lowest qualified proposal. The School District reserves the right to accept or reject any or all proposals in part or whole, whether from responsible vendors or otherwise, even though the proposer may not submit the lowest proposal. The School District has sole discretion in determining the best interest of the district and to waive any informality deemed to be in the best interest of the School District. Vendors shall be responsible for all expenses that they may incur in preparing their Proposals.

D. Proposers shall carefully examine the specifications to obtain first-hand knowledge and verify equipment and requirements.

E. A **mandatory** walk-through will be held on, **Wednesday, June 5, 2024, at 3:30PM**. at Sandown North Elementary School, 23 Stagecoach Dr. Sandown, NH.

F. For more information, please contact Mr. Karl Ingoldsby, Director of Plant Operations, at (603) 944-3785 or karl.ingoldsby@timberlane.net.

G. All work in the District must meet the requirements of all applicable town, local and state codes, laws, and ordinances, permits un addition to any technical societies referenced herein. Contractor shall obtain all required permits and provide copies to the District.

H. All questions during the Bidding period should be directed to Karl Ingoldsby, Director of Plant Operations. Questions should be submitted by email and will be shared with all potential bidders. Email karl.ingoldsby@timberlane.net. Last opportunity to submit questions shall be Wednesday June 26, 2024, at 3:00 pm.

I. Proposal shall be submitted on the attached PROPOSAL SUBMISSION FORM. Faxed or electronically submitted bids will NOT be accepted. Submit proposals in a sealed envelope ***clearly marked***:

"PROPOSAL FOR BOILER SANDOWN NORTH "
Timberlane Regional School District

Send to:
Justin Krieger
Superintendent
SAU-106, Timberlane Regional School District
30 Greenough Road
Plaistow, NH 03865

J. Closing Date: **Tuesday, July 2, 2024, 1:00PM**. Any proposal or offer received after this date and time will not be considered and shall be returned unopened to the proposer.

K. Public Proposal Opening: Sealed proposals will be opened in public immediately following the closing in the SAU 106 Conference Room, 30 Greenough Rd, Plaistow, NH, 03865

L. The District's decision with regard to the selection of the contractor shall be considered final.

M. The District reserves to investigate the financial responsibility of any and all submitters to determine the ability of the firm and/or individual to assure services throughout the term of the contract and to provide insurance that will be required by the District.

You are invited to submit a Proposal for the entire project based on the proposal summary enclosed with this invitation. **Sealed proposals are due on Tuesday July 2, 2024, at 1:00 PM at the SAU 106 office Building at 30 Greenough Road, Plaistow NH** where they will be publicly opened. *A mandatory pre-Proposal meeting and walk through is scheduled for Wednesday June 5, 2024, at 1:00 PM (meet at Sandown North Elementary School at 23 Stagecoach Dr. Sandown NH).* The Proposal Discussion will be conducted by Karl Ingoldsby, who is the Director of Plant Operations for TRSD. Proposers will be required to demonstrate that the equipment they plan to use on the project meets or exceeds the requirements of the specifications. By submitting a proposal for this project, the proposer agrees that he has examined the details and the proposal documents and is satisfied with the conditions to be encountered in performing the work involved. All applicable Federal, State, County, and municipal laws will be enforced as they apply to the project.

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TIMBERLANE REGIONAL SCHOOL DISTRICT

Facilities Department

Conditions of Contract

The work involved in this contract will be authorized by purchase order from Timberlane Regional School District, based on the Proposal schedule provided by the selected contractor and the amount of work that can be accomplished based on available funds.

The contractor must file a certificate of insurance naming Timberlane Regional School District as additional insured. The certificate should note that in the case of any claim, the contractor's insurance carrier is the primary defendant.

Payment will be made monthly based upon the payment schedule of the Timberlane Regional School District, within 30 days of invoice approval.

Proposers must note that this District is a year-round facility. Traffic and emergency vehicles must have access to the facility at all times.

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ADDITIONAL INFORMATION

General Scope:

A. It is the intention of this request to solicit proposals for the replacement of a failed 1,709,000 BTU cast Iron Boiler with a Burnham boiler of similar size (Model V11010H). Note the current boiler has the ability to back up the hot water system. It is not necessary and will not be a part of this installation, however the hot water loop will need to be rerouted and upgraded to work with the installed hot water heater located within the facility.
    a. Removal of existing boiler
    b. Design and installation of new ~~high efficiency~~ boiler. The boiler specified is not hig efficiency
    c. Installation of Boiler Water Treatment "pot" with Sock Filtration.
    d. Install new piping as necessary
        i. To include hot Domestic Hot Water.
    e. Install new venting or makeup air as needed.
    f. Install Insulation on any new hot water piping.
    g. Provide oil piping as needed.
    h. Compliance with local building codes and regulations.
        i. Obtain and display all required permits
    i. Coordinate any electrical work with ~~inhouse electrician~~. We carried an Electrician
    j. Project management and site supervision.
B. The proposal price will cover the entire project.

TIMBERLANE REGIONAL SCHOOL DISTRICT

Facilities Group

EXAMINATION

A. Contractor must examine existing area. Measurements listed in these specifications are intended to give an approximation of the scope of the work.
B. All final field measurements are the responsibility of the contractor.

QUALIFICATION REQUIREMENTS

- Contractor shall be a single firm specializing in Engineering and, Mechanical Construction. Portions of the work may be subbed out, but ultimate responsibility for workmanship falls on contractor.
- A qualified Mechanical Contractor with a minimum of 10 years of experience.
- All employees must be properly trained and familiar with the work, products, and procedures.
- Contractor must provide a list of at least 3 resent, past client references relating to work of a similar project and scope. Reference list must include contact name, address, email address, and phone number. Contractor agrees to allow the SAU to contact any and all client references provided.

BOND REQUIREMENTS –

Contractors must provide payment bond in accordance with New Hampshire RSA 447:16 Bond Required.

"...shall if said contract involves an expenditure of $125,000, and may if it involves an expenditure of less amount, obtain as a condition precedent to the execution of the contract, sufficient security, by bond or otherwise, in an amount equal to at least 100 percent of the contract price, or of the estimated cost of the work... "

Failure to secure bonding, if required, will result in disqualification of Proposal.

WORK SITE

- All materials and equipment must be submitted by the Contractor and reviewed and approved by Owner prior to installation.
- Furnish and install only the materials as specified herein, in strict accordance with and approval by the manufacturer.
- The Contractor must examine the conditions under which work is to be performed and notify the Owner of unsatisfactory conditions. Do not proceed with the work until unsatisfactory conditions have been corrected in a manner acceptable to the Owner.
- Contractor shall supply all tools and equipment necessary for the tasks at hand, use of school tools and equipment will not be permitted.
- Cleanup: Remove trash and debris resulting from work at the end of each day's work. Contractor shall dispose of all waste materials off-site.
- Be advised that boilers can often be worked on during school days. Every effort will be made by successful contractor to ensure that safety be of prime importance, so as not to risk any occupant of the building.
- Non-prescription drugs, and alcoholic beverages are not permitted on the grounds.
- The Timberlane Regional School District is a Smoke Free Campus. No tobacco or Vape use is permitted on school grounds.

HEALTH AND SAFETY

- The health and safety of all workers, SAU employees, and school children is paramount. The Contractor shall implement all practical means of preventing injury including the placement of signs, ropes, barricades, or other warning devices to exclude people from the work zone.
- If any unauthorized person enters the work area, the Contractor shall cease all operations which could result in injury/accident to the visitor and not restart until the area is cleared.

SPECIAL CONDITIONS

- All contractors/companies submitting proposals must furnish labor, material, tools, and equipment necessary to perform the task and do all else, reasonably implied, as necessary for the prompt and satisfactory completion of this contract.
- The Contractor is responsible for obtaining all applicable permits and the associated fees.
- At Owners request, the Contractor shall provide release-of-liens from all subcontractors with payment requests.
- The awarded contract cannot be assigned or transferred to another company.
- The Owner will inspect all work and have the authority to stop work to ensure the proper execution of the contract and
- The Owner has the authority to reject any and all materials, and equipment, if such materials, or equipment, are not in accordance with the specifications
- If at any time, the Owner determines that the Contractor's rate of performance is jeopardizing completion of the work within the Contract Time, the Contractor may be considered in default of the contract and the Owner may terminate the contract for convenience. The terminated Contractor shall be responsible for all additional costs (above contracted value) incurred as necessary to complete the contracted scope of work by others.
- The contractor shall, and ensure that all subcontractors shall, perform criminal background checks for all persons that will be present on the jobsite at any time. If background checks reveal convictions of any crimes involving offense against children, notify the Owner immediately and do not allow the offender access to the jobsite.

DELIVERY, STORAGE, AND PROTECTION

- Products on site must be sealed and properly labeled, in manufacturer's original containers, dry and undamaged. Do not use materials which have been opened prior to this project or damaged in any manner.
- Products and other materials shall be delivered to site at such a time as required for proper coordination of the work. Timberlane Regional School District has minimal storage space and therefore, cannot make accommodations to store materials or equipment for an extended period.
- The Contractor shall arrange material storage so as not to interfere with the Owner's, or other contractors' operations.
- Deliver materials in manufacturer's unopened container or bundles, fully identified with brand, type, grade, class, and all other qualifying information.
- The Contractor is responsible for coordinating and receiving all deliveries and shipments.
- The Contractor shall hold the Owner harmless from any loss arising from lost, stolen, or damaged materials stored at the job site.

REMOVAL AND DISPOSAL OF MATERIALS

- It is the responsibility of the Contractor to remove and dispose of all material according to federal, state and local policies.
- Discarded materials must be removed from school site on a daily basis unless the Contractor provides an on-site dumpster.
- At the completion of the job, all unused material and rubbish shall be removed from the site. The space shall be clean, and all work areas shall be broom cleaned.

INSURANCE

- The Contractor shall purchase and maintain such insurance as will protect him from claims set forth below which may arise out of or result from the Contractor's operations under the Contract, whether such operations be by himself or by any subcontractor or by anyone directly or indirectly employed by any of them or by anyone for whose acts any of them may be liable. The Contractor shall submit a Certificate of Insurance showing the Contractor has the required coverage.
- The contractor shall name the SAU 106 Timberlane Regional School District as an additional insured.
- Claims under Workers' Compensation, disability benefit and other similar employee benefit acts.
- Claims for damages because of bodily injury, occupational sickness or disease, or death of his employees, and claims insured by usual personal injury liability coverage.
- Claims for damage because of bodily injury, occupational sickness or disease, or death of any person other than his employees, and claims insured by usual personal injury liability coverage.
- Claims for damage because of injury to or destruction of tangible property, including loss of use resulting therefrom.

a. Workers Compensation and Employers' Liability	Statutory Limits
Each Accident	$1,000,000
Disease (Policy Limit)	$1,000,000
Disease (Each Employee)	$1,000,000
b. Comprehensive General Liability	
Bodily Injury (Each person/Each occurrence)	$1,000,000
Property Damage	$1,000,000
c. Comprehensive Automobile Liability	
Bodily Injury (Each person/Each occurrence)	$1,000,000
Property Damage	$1,000,000

LAWS AND REGULATIONS

- Contractor shall be solely responsible for complying with all Laws and Regulations governing the work, including, without limitation, applicable OSHA, EPA, NH State regulations, and local town ordinances.

NH School Administrative Unit 106 | Timberlane Regional School District

30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
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Sealed proposals are due on Tuesday July 2, 2024, 1:00PM at the SAU 106 office Building at 30 Greenough Road, Plaistow NH 03865

COMPANY PROFILE
and
REQUIRED SUBMITTALS

Please provide the following information regarding your business. ***This form is required as part of your proposal submission.*** You may attach additional sheets or documents as needed.

1. DUNS Number or Federal Tax ID # 02-0228768

2. Size of Company: Total number of employees 92
   Total number of service employees 20

3. Number of years in business 107

4. Number of years under current management 32

5. Office locations (service, retail, other) 6 Eastpoint Drive, Hooksett, NH 03106

6. Please provide website address: https://eckhardtjohnson.com/

7. Insurance – Please provide proof of insurance per specifications.

8. Have you, or any of the principals of our company, been involved in any litigation, arbitrations, mediations, or administrative proceedings in the past 10years? No
   a. If yes, please Attach a letter explaining the details of the claims, attorneys, and resolution.

9. Proposal Payment Bond – please provide if applicable, see specifications, proof of eligibility Per New Hampshire RSA 447:16 if project is over $125,000.

9. Provide list of proposed equipment/materials to be used on this project (per specifications)
   Burnham Boiler as specified

☒ No equipment substitutions will be part of this project. MB
Please initial above

COMPANY PROFILE cont.
Page 2

10. List 3 references for which your Company performed similar scope and size work for, include company/agency name, contact name and telephone number and email address.

1) Timberlane HS PAC Boilers
Chris Roy, 603-546-3575 croy@eeiservices.com

2) Danville Elem Replace Boiler
Jeff Desrosiers, 603-724-3216 jdesrosiers@eeiservices.com

3) GBCC Boiler
Matthew Moore, 603-344-5377 memoore@ccsnh.edu

11. List all subcontractors to perform work including contact name and telephone number or check box below.

☐ No subcontractor will be performing work on this project. _____
Please initial above

A. Control Technologies, Chris Clorite, 603-626-6070

B. Longchamps Electric, Anthony Brock, 603-625-5954

C. _____

Provide references for each subcontractor under separate attachment.

Eckhardt & Johnson, LLC
(Company Name)

Matthew Bell
(Print Name)

Matthew Bell Digitally signed by Matthew Bell DN: C=US, E=mbell@eckhardtjohnson.com, CN=Matthew Bell Date: 2024-06-27 10:14:42-04'00'
(Authorized Signature & Title)

6-27-2024
(Date)

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PROPOSAL SUBMISSION FORM
Timberlane Regional School District
Sandown North Elementary Boiler Replacement

To: Mr. Justin Kreiger
SAU 106/Timberlane Regional School District
30 Greenough Rd.
Plaistow, NH 03865

Having carefully examined the description of the work to be accomplished, as contained in the Specifications dated May 2024, and having fully inspected the sites for all particulars, the undersigned agrees to perform the work, for the following Contract Price:

BASE BID PRICE:

To remove and dispose of old Smith Cast Iron 1,709,000 BTU/Hr. boiler and replace with ~~High Efficiency~~ Boiler.
The boiler specified is not high efficiency.

Total Base Bid: $117,537.00

Submittals Included:

_X_ Company Profile
_X_ Insurance Certificate
___ Preliminary Design No design as it is just a boiler replacement.

By signature below, the vendor, if awarded a contract,

- Agrees to comply with all applicable and relevant codes, standards, regulations, and laws

Eckhardt & Johnson, LLC	Matthew Bell
(Company Name)	(Print Name)
Matthew Bell Digitally signed by Matthew Bell DN: C=US, E=mbell@eckhardtjohnson.com CN=Matthew Bell Date: 2024.06.27 10:15:08-04'00'	6-27-2024
(Authorized Signature & Title)	(Date)
6 Eastpoint Drive, Hooksett, NH 03106	603-622-7493
(Company Adress)	(Company Phone)
mbell@eckhardtjohnson.com	6-27-2024
(Email of Contact)	(Date)

ACORD®

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 3/7/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
THE ROWLEY AGENCY INC.
45 Constitution Avenue
P.O. Box 511
Concord NH 03302-0511

CONTACT NAME: Scott Dearden
PHONE (A/C, No, Ext): (603)224-2562 **FAX (A/C, No):** (603)224-8012
E-MAIL ADDRESS: sdearden@rowleyagency.com

INSURER(S) AFFORDING COVERAGE	NAIC #
INSURER A: Union Insurance Company	25844
INSURER B: Acadia Insurance Company	31325
INSURER C:	
INSURER D:	
INSURER E:	
INSURER F:	

INSURED
Eckhardt & Johnson, LLC
6 Eastpoint Drive
Hooksett NH 03106

COVERAGES **CERTIFICATE NUMBER:** 24-25 all lines **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	X COMMERCIAL GENERAL LIABILITY CLAIMS-MADE [X] OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: POLICY [X] PRO-JECT LOC OTHER:			CPA508388922	4/1/2024	4/1/2025	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMP/OP AGG	$ 1,000,000 $ 300,000 $ 10,000 $ 1,000,000 $ 2,000,000 $ 2,000,000
A	AUTOMOBILE LIABILITY X ANY AUTO ALL OWNED AUTOS SCHEDULED AUTOS X HIRED AUTOS X NON-OWNED AUTOS			CAA508389021	4/1/2024	4/1/2025	COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)	$ 1,000,000 $ $ $
B	X UMBRELLA LIAB X OCCUR EXCESS LIAB CLAIMS-MADE DED X RETENTION $ 0			CUA508389121	4/1/2024	4/1/2025	EACH OCCURRENCE AGGREGATE	$ 10,000,000 $ 10,000,000
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) Y/N [N] N/A If yes, describe under DESCRIPTION OF OPERATIONS below			WCA508389221 3A States: NH & MA	4/1/2024	4/1/2025	X PER STATUTE OTH-ER E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE E.L. DISEASE - POLICY LIMIT	$ 500,000 $ 500,000 $ 500,000
A	Installation Floater Leased/Rented Equipment			CPA508388922	4/1/2024	4/1/2025	Deductible: $500 Deductible: $500	$325,000 $100,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Covering operations of the named insured throught the policy period. Certificate holder and all others required by written contract are additional insureds on a primary non-contributory basis with respect to all above liability polices (except WC). Additional insured staus includes on-going & completed operations. Waiver of Subgrogation applies (except on WC) when required by written contract.

CERTIFICATE HOLDER
"For Informational Purposes Only"

CANCELLATION
SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE
Scott Dearden/CHH

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NH School Administrative Unit 106 | Timberlane Regional School District

30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334

Timberlane.net @TimberlaneRegional @TimberlaneRSD @TimberlaneRSD

EXECUTIVE SUMMARY – Proposal Recommendation

July 18, 2024

Infield Groomer:

The Timberlane Facilities Team needs a replacement Infield Groomer for our Grounds Team. This was approved through the budgetary process. 3 proposals were received. I have attached a comparison spreadsheet for the units that were proposed with recommended attachments

The grounds crew tested the 2 comparable pieces of equipment, and the decision was unanimous on what piece best fit their needs.

The budgeted amount is $39,620.00

The recommendation is to approve Alta Equipment Company for their proposed ABI Force Z23SLT with associated attachments for $35,100.

Respectfully Submitted,

Karl Ingoldsby CEFP, CSFS, CBO

Infield Groomer Comparison						
Vendor	Alta Equipment Company		TPC Turf Products		MTE	
Make	Force	Price	Toro	Price	Smithco	
Model	ABI z23slt	$28,000.00	Field Pro 6040	$22,719.84	Sand Star III	$23,159.00
Attachements	Sports field mini box blade	$600.00	Multi Tool	$8,473.14	40" Manual Plow	$1,602.40
Attachements	Broadcast Spreader	$2,700.00	Box Blade Attachement Holder	$868.92	Nail Scarifier	$2,284.80
Attachements	Vibraflex 3800	$850.00	Field Edger	$1,271.00	Adjustable Disc Edger	$2,102.40
Attachements	Vibraflex 3500R	$550.00	QAS Nail Drag	$1,586.52	Drag Mat with Finisher Brish	$1,783.20
Attachements	7' Fine Finish Broom	$550.00	Flex Groomer	$1,462.00		
Attachements	6'X2' Cocoa Drag Mat	$800.00	Rear Tool Sotrage Holder	$536.00		
Attachements	6' Rigid Drag Mat with Level Bar	$650.00				
Attachements	Profile Blades	$500.00				
Attachements	Stealth Blades	$700.00				
Attachements	Work Station Kit	$500.00				
Attachements	Infield Lip Edger System	$1,400.00				
Attachements	1/2 Ton Roller	$1,900.00				
Attachements	200lb weight kit	$1,000.00				
Attachements	46" Plug Aerator	$4,700.00				
	Total	$45,400.00	Total	$36,917.42	Total	$30,931.80
	Comparative Total	$35,100.00	Comparative Total	$36,917.42	Does Not Meet Requirements	

Total Budgeted Amount: $39,620.00

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30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
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Bid Opening Record

Bid: Infield Groomer **Date:** 06/25/2024 Ref. Policy DJ E

Bidder	Address	Description	Quantity	Unit Price	Total Amount	Attended
TPC Turf Products		Field Pro 6040			$ 37,465	
Ambrose Equipment		ABI Force Z23 Laser Ready		(Does not meet Specs)	$ 45,400.	
MTE		Sandstar 3 (Does not meet specs)		(Does not meet specs)	$ 30,932	
					$	
					$	
					$	
					$	
					$	
					$	
					$	
					$	
					$	
					$	

Witnesses:

Stan Stevens

Kelly Salowitch

Recorder:

Heather Greenfield Heather Greenfield

name signature signature

Low bidder submittal will be reviewed to insure compliance with bid specs.
Reference checks will be completed prior to awarding of bid.
This form will be on file in the District Office for one year and attached to electronic Purchase Requisiton.

MTE
EQUIPMENT SOLUTIONS, INC.
115 FRANKLIN ST. EXT.
DERRY, NH 03038
MTE.US.COM • 603-404-2286



QUOTE - DO NOT PAY

Quote: 03-68441
Date: 6/17/2024

PO:
CustId: QUOTE - NH

Cust Email:
Phone: ( ) -
Salesperson: eburke
User: eburke

Bill To:
Quote - New Hampshire Customer

, NH 0 US

Ship To:
Quote - New Hampshire Customer
115 Franklin Street Extension
Derry, NH 03038 US

Karl Ingoldsby CEFP, CBO, CSFS
Alan Perry
Director of Plant Operations
SAU-106/Timberlane Regional School District
30 Greenough Rd.
Plaistow, NH 03865
O: (603) 382-6541 ext:3350
C: (603) 944-3785
karl.ingoldsby@timberlane.net
alan.perry@timberlane.net

Looking For Smithco Infield Ball Groomer

Due by July 31st 2024

20% Off Free Freight And Setup. Free Delivery

Item	Type	Description	Qty	Tax	Price	Discount	Net Price
SMI.45-003	PA	WG - SAND-STAR III Discount applied: 20.00%	1.0000	Y	$28,949.00	$5,789.80	$23,159.20
SMI.45-009-A	PA	WG - 40" Manually Operated Plow Discount applied: 20.00%	1.0000	Y	$2,003.00	$400.60	$1,602.40
SMI.45-177-A	PA	WG - Nail Scarifier (w/ gauge Discount applied: 20.00%	1.0000	Y	$2,856.00	$571.20	$2,284.80
SMI.45-175-A	PA	WG - Adjustable Disc Edger Discount applied: 20.00%	1.0000	Y	$2,628.00	$525.60	$2,102.40
SMI.45-176-A	PA	WG - Drag Mat w/ Finisher Brus Discount applied: 20.00%	1.0000	Y	$2,229.00	$445.80	$1,783.20
						Total:	$30,932.00

Totals

Sub Total:	$30,932.00
Total Tax:	$0.00
Invoice Total:	$30,932.00

Signature:_____

PLEASE SIGN AND RETURN TO EXECUTE THIS CONTRACT. ALL PRICES QUOTED ARE REFLECTIVE OF A 3% CASH DISCOUNT. THERE WILL BE A 3% NON-CASH ADJUSTMENT ADDED FOR ANY NON-CASH PURCHASES. PAYMENT MUST BE MADE AT OR PRIOR TO DELIVERY. FOR ADDITIONAL TERMS AND CONDITIONS, PLEASE VISIT MTE.US.COM. FAX: 585-334-6332 OR EMAIL: BHOLMAN@MTE.US.COM. THIS DOCUMENT CONSTITUTES A LEGAL BINDING AGREEMENT.



Sand Star III

Grooming Made Easy

Boasting a selection of over 50 accessories, Smithco's Sand Star III stands out as the preferred sand groomer for golf course superintendents and grounds directors seeking exceptional traction, heightened stability, and a diverse range of implements. Crafted with top-notch industrial-grade materials, this durable machine is designed for longevity.

• PERFORMANCE

Optimal raking is achieved with the "Speed Boss" Speed Control System. Spend less time fixing mistakes, leaving your course or field in optimal condition on the first try.

• PRODUCTIVITY

Both center and rear implements as well as plows, key switches and other controls are located conveniently in operator position. The operator seat and controls are ergonomically designed for safety and comfort, increasing the operator's productivity.

• OPTIONS

With over 50 accessories and industrial-grade components, Smithco's bunker rakes and groomers are built to last as your course or field changes and grows.

• INTERCHANGEABILITY

Smithco's Sand Star's are equipped with a single point quick hitch for easy interchangeabiilty of implements and attachments. You spend less time manuevering equipment and more time getting the job done.

Exceptional Service and Products Since 1967

smithco.com

Smithco

WE TAKE YOUR TURF SERIOUSLY

Sand Star III

SPECIFICATIONS

Smithco
United States | 877.833.7648
International | +1 610.688.4009

ENGINE

Type	Vanguard V-twin air cooled
Displacement	34.8 in^3 (570 cc)
Rated Horsepower	18 hp (13 kw)
Air Cleaner	Engine mount and remote cyclonic air intake
Cooling	Air cooled
Lubrication	Full pressurized
Oil Filter	Full flow; Spin on type
Electrical System	16 amp, with 12V 300 CCA battery, fuse protected
Fuel Capacity	5 gal (18.9 l)

SPEED & SOUND

Transport	0-12 mph (0-19.3 kph)
Reverse	0-5 mph (0-8 kph)
Forward	0-12 mph (0-19.3 kph)
Sound Level	87 dba

TIRES, BRAKES & STEERING

Service Brakes	Dynamic braking through hydrostatic drive train
Tires	22 – 11 x 10.0 Knobby Tire
Parking Brake	Hand operated, 8 in (20 cm) disk type
Steering	Power

TRACTION DRIVE

Hydraulic System	5 gal (18.9 l)
Hydraulic Cooling	Full flow filter with oil cooler
Traction System	3WD; variable displacement hydraulic pump; individual hydraulic wheel motors with 2-wheel/3-wheel on/off switch

WEIGHTS & DIMENSIONS

Ground Clearance	5.5-7 in (13-18 cm)
Height	52 in (1.3 m)
Width	58 in (1.5 m)
Length	68 in (1.7 m)
Weight	915 lbs (415 kg)
Wheelbase	42 in (1.1 m)

PRODUCT CONFIGURATION

Description	3-wheel tricycle design
Levers	Hydraulic engage/disengage lever for rear mounted and center mounted attachments

Learn More Today!

revised 01/2024

SERVICE CHART

⚠ CAUTION **Before servicing or making adjustments to the machine, stop engine, set park break, block wheels and remove key from ignition.**

IMPORTANT **Follow all procedures and ONLY use parts prescribed by the manufacturer. Read the engine manual before maintenance.**

The suggested maintenance checklist is not offered as a replacement for the manufacturer's engine manual but as a supplement. You must adhere to the guidelines established by the manufacturer for warranty coverage. In adverse conditions such as dirt, mud or extreme temperatures, maintenance should be more frequent.

Maintenance Service Interval	Maintenance Procedure
After the first 8 operating hours	Torque the wheel lug nuts. (64-74 ft/lb (87-100 Nm))
	Change the engine oil filter.
Before each use daily	Check the engine oil level.
	Clean area around muffler and controls.
	Check the hydraulic fluid level.
	Check the tire pressure.
	Check condition of hydraulic hoses and fittings.
	Inspect and clean the machine.
After the first 50 hours	Change Hydraulic Oil Filter.
Every 100 hours	Clean or change air filter.[1]
	Clean pre-cleaner.[1]
	Change engine oil and filter.
	Replace spark plug .
	Lubricate machine.
	Clean or change remote air cleaner.
	Check the battery fluid level and cable connections..
	Check muffler and spark arrestor.
	Check belt tension .
Every 250 hours	Check engine valve clearance and adjust if necessary.
	Check idle speed.
	Clean battery terminals.
	Change hydraulic oil filter.
	Torque the wheel lug nuts. (64-74 ft/lb (87-100 Nm))
Every 500 hours or yearly	Change fuel filter.
	Change hydraulic oil and filter.
	Clean oil cooler fins.[1]
	Clean air cooling system.[1]
	Check safety filter in remote air cleaner.

[1] In dusty conditions or when airborne debris is present, clean more often.

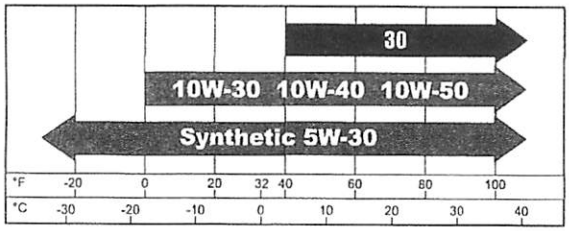
TIRE PRESSURE

Caution must be used when inflating a low tire to recommended pressure. Over inflating can cause tires to explode. Tires should be 5 psi (0.34 bar). Improper inflation will reduce tire life considerably.

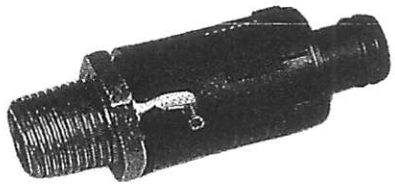
ENGINE

Change and add oil according to chart below. Do not overfill. Use a high quality detergent oil classified "For Service SJ or higher" SAE 30 oil. Use no special additives with recommended oils. Do not mix oil with gasoline.

SAE VISCOSITY GRADES



A quick twist and pull motion to open, push to close.
Allows a quick and easy way to change oil without the mess



Engine Oil Drain Valve

Starting Temperature Range Anticipated Before Next Oil Change

Use of multi-viscosity oils (10W-30, etc.) above 40° F (4° C) will result in high oil consumption and possible engine damage. Check oil level more frequently if using these types of oils.

SAE 30 oil, if used below 40° F (4° C), will result in hard starting and possible engine bore damage due to inadequate lubrication.

HYDRAULIC OIL

1. Use SAE 10W-40 API Service SJ or higher motor oil.
2. For proper warranty, change oil every 500 hours or annually, which ever is first and change filter after the first 50 hours, then every 250 hours thereafter.
3. The oil level should be 2" to 2½" from top of tank when fluid is cold. Do not overfill.
4. After changing oil and/or filter, run the machine for a few minutes. Check oil level and for leaks.
5. Always use caution when filling hydraulic oil tank or checking level to keep system free of contaminants. Check and service more frequently when operating in extremely cold, hot or dusty conditions.
6. If natural color of fluid is black or smells burnt, it is possible that an overheating problem exists.
7. If fluid becomes milky, water contamination may be a problem.
8. If either of the above conditions happen, change oil and filter immediately after fluid is cool and find cause. Take fluid level readings when system is cold.
9. In extreme temperatures you can use straight weight oil. We recommend SAE 30W API Service SJ or higher when hot (above 90°F (33°C)) and SAE 10W API Service SJ or higher when cold (below 32°F (0°C) ambient temperature. Use either motor oil or hydraulic oil, but do not mix.
10. Oil being added to the system must be the same as what is already in the tank. Mark tank fill area as to which type you put in.

Alta Equipment Company
Frank W Rhoades
Municipalities Sales Rep.
1401 Hooksett Road
Hooksett NH 03106
603-759-4218-©

Quotation

ADDRESS	SHIP TO
Timberlane Regional School District-SAU106 Karl Ingoldsby-Director of Plant Operations 30 Greenough Road Plaistow NH 03865	Timberlane Regional School District-SAU106 Karl Ingoldsby-Director of Plant Operations 30 Greenough Road Plaistow NH 03865

Quotation #	DATE	EXPERATION DATE
ABIZ23SLT062024	06-20-2024	07-26-2024

ABI FORCE PRODUCT DESCRIPTION Serial # A-12950 EQ0326517		RATE	AMOUNT
Force By ABI z23slt-Laser Ready w/Tweels		10-99144	$28,000.00
Mini Box Blade-Sports Fields		10-99029	$600.00
Removeable Broadcast Spreader-12V Electric		10-99123	$2,700.00
Vibraflex 3800		10-90165	$850.00
Vibraflex-3500R		10-99142	$550.00
7' Fine Finish Broom		10-99141	$550.00
6' x 2' Cocoa Drag Mat		10-99139	$800.00
6' Rigid Drag Mat w/Level Bar-10-99137		10-99137	$650.00
Profile Blades		10-90253	$500.00
Stealth Blades-(Set of 7)		10-99149	$700.00
Workstation Kit		10-90672	$500.00
Infield Lip Edger System		10-99136	$1,400.00
½ Ton Roller-(Requires 200lb Weight Kit)		10-90410	$1,900.00
200LB Front Saddle-Weight Kit (W/200lb (Qty 4-50lb)		10-90449	$1,000.00
46" Plug Aerator System-(Requires 200Lb Weight Kit-10-90449) Can use same Weight Kit as the ½ Ton Roller		10-99181	$4,700.00
Laser Electronics, Transmitters, Tripods and Rod Prices are not Included in this quote.			
		Total:	$45,400.00

NH School Administrative Unit 106 | Timberlane Regional School District
30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
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REQUEST FOR PROPOSAL

Infield Groomer
Toro Field Pro 6040 or equivalent

A. The Timberlane Regional School District will receive sealed proposals for an Infield Groomer with attachments for baseball and softball field infield maintenance for the Timberlane Regional School District schools.

B. The scope and specifications are attached hereto.

C. The equipment should be delivered no later than July 31, 2024.

D. The Purchase Agreement will, in general, be awarded to the lowest qualified Proposal. The School District reserves the right to accept or reject any or all proposals in part or whole, whether from responsible vendors or otherwise, even though the vendor may not submit the lowest proposal. The School District has sole discretion in determining the best interest of the district and to waive any informality deemed to be in the best interest of the School District. Proposer shall be responsible for all expenses that they may incur in preparing their proposals.

E. Proposers shall carefully examine the specifications to obtain first-hand knowledge and verify requirements.

F. For more information please contact Mr. Karl Ingoldsby, Director of Plant Operations, at (603) 944-3785 or karl.ingoldsby@timberlane.net .

G. Proposals shall be submitted on the attached Proposal Submittal form. Faxed or electronically submitted proposals will NOT be accepted. Submit Proposals in a sealed envelope ***clearly marked***:

"PROPOSAL FOR INFIELD GROOMER- 2024"
Timberlane Regional School District

Send to:
Justin Krieger
Superintendent of Schools
SAU-106, Timberlane Regional School District
30 Greenough Road
Plaistow, NH 03865

H. Closing Date: **Tuesday, June 25th, 2024, 1:00PM**. Any proposal or offer received after this date and time will not be considered and shall be returned unopened to the proposer.

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I. Public Proposal Opening: Sealed proposals will be opened in public immediately following the closing in the SAU 106 Conference Room, 30 Greenough Rd, Plaistow, NH, 03865

The Timberlane Regional School District is in need of a replacement infield groomer for our district grounds team to be used for infield maintenance throughout the district.

The proposed equipment should include:

- Model 08839 Field Pro 6040
- 25 HP Gasoline Engine
- Hydraulic controls for mid and rear mounted accessories

Accessories requested:

- Model 08854 Field Pro Multitool
- Model 08861 Box Blade Attachment Holder
- Model 08905 Rear Storage and Tool Holder
- Model 08761 QAS Nail Drag
- Modekl 08762 Groomer Kit
- Model 08863 Field Edger

Also Included:

- Set up
- Freight

You are invited to submit a proposal for the equipment based on the proposal summary enclosed with this invitation. **Sealed proposals are due on Tuesday June 25th, 2024 at 1:00 PM at the SAU 106 office Building at 30 Greenough Road, Plaistow NH** where they will be publically opened

QUALIFICATION REQUIREMENTS

- Contractor shall be a single firm specializing Grounds Equipment.

WARRANTIES

- The Company shall provide a written two-year guarantee against defects in material or workmanship. Warranty period shall commence on the date of purchase.
- The Company shall provide all manufacturer written warranties to the Owner and shall register all equipment as required by the manufacturer to affect the warranty.

FINAL INSPECTION

- Contractor and Owner shall meet to complete a final inspection of all equipment at delivery. Owner will list all items requiring correction or completion (punch list) and furnish a copy to the Contractor.
- Contractor shall repair or replace defective items in a timely manner (generally within 5-days). Contractor shall notify the Owner upon completion of corrective actions for re-inspection of equipment.

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COMPANY PROFILE
and
REQUIRED SUBMITTALS

Please provide the following information regarding your business. ***This form is required as part of your proposal submission.*** You may attach additional sheets or documents as needed.

1. DUNS Number or Federal Tax ID # 82-3166837

2. Size of Company: Total number of employees 40-NH
   Total number of service employees 10-NH

3. Number of years in business 37-NH

4. Number of years under current management 37-NH

5. Office locations (service, retail, other) 1401 Hooksett Rd, Hooksett, NH 03106

6. Please provide website address: WWW.AMBROSEEQUIPMENT.COM

7. Warranty Information
   A. Warranty Coverage: 3 YR - FORCE BY ABI (Company Name)
   B. Number of years on labor 3 YRS
   C. Number of years on parts 3 YRS - EXCEPT WEAR ITEMS

8. Provide operations and maintenance manuals, if applicable.

9. Identify maintenance requirements of proposed equipment (if applicable).

   A. Required service to maintain warranty.
   PLEASE REVIEW SERVICE SCHEDULE IN OWNER'S MANUAL

   B. Service schedule for equipment proposed (example: weekly, monthly, yearly).
   PLEASE REVIEW SERVICE SCHEDULE IN OWNER'S MANUAL

10. Provide list of proposed equipment/materials: (per specifications)
    PLEASE REVIEW ATTACHED

☑ No equipment substitutions will be part of this project. FWR
Please initial above

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Proposed Alternate Equipment:

PLEASE REVIEW ATTACHMENT

AMBROSE-ALTA EQUIPMENT CO.

(Company Name)

FRANK RHOADES

(Print Name)

6/21/24

(Authorized Signature & Title)

(Date)

NH School Administrative Unit 106 | Timberlane Regional School District
30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
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PROPOSAL FORM
Timberlane Regional School District
Infield Groomer 2024

To: Mr. Justin Krieger
SAU 106/Timberlane Regional School District
30 Greenough Rd.
Plaistow, NH 03865

Having carefully examined the description of the tractor and equipment, as contained in the Specifications dated September 2023, the undersigned agrees to provide the items, for the following Contract Price:

BASE BID PRICE:

Toro Field Pro 6040	$_____
Field Pro Multi Tool	$_____
Box Blade Attachment Holder	$_____
Rear Storage and Tool Holder Kit	$_____
QAS Nail Drag	$_____
Flex Groomer Kit	$_____
Field Edger	$_____
Freight/Delivery	$_____
Setup/Training	$_____
Total:	$_____

Submittals Included:
___ Company Profile

By signature below, the proposer, if awarded a contract,
- Agrees to deliver the equipment by November 15, 2023
- Agrees to use only equipment and attachments as per attached specifications

NAME OF VENDOR: AMBROSE-ALTA EQUIPMENT COMPANY

ADDRESS OF CONTRACTOR: 1401 Hooksett Rd, Hooksett, NH 03106

PHONE #: 603-644-8787 EXT. 1014
EMAIL: FRANK.RHOADES@ALTG.COM
SIGN HERE: _____

6/21/24
DATE

FRANK RHOADES - MUNICIPALITIES SALES REP
NAME OF AUTHORIZED OFFICER

NH School Administrative Unit 106 | Timberlane Regional School District

30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
Timberlane.net @TimberlaneRegional @TimberlaneRSD @TimberlaneRSD

REQUEST FOR PROPOSAL

Infield Groomer
Toro Field Pro 6040 or equivalent

A. The Timberlane Regional School District will receive sealed proposals for an Infield Groomer with attachments for baseball and softball field infield maintenance for the Timberlane Regional School District schools.

B. The scope and specifications are attached hereto.

C. The equipment should be delivered no later than July 31, 2024.

D. The Purchase Agreement will, in general, be awarded to the lowest qualified Proposal. The School District reserves the right to accept or reject any or all proposals in part or whole, whether from responsible vendors or otherwise, even though the vendor may not submit the lowest proposal. The School District has sole discretion in determining the best interest of the district and to waive any informality deemed to be in the best interest of the School District. Proposer shall be responsible for all expenses that they may incur in preparing their proposals.

E. Proposers shall carefully examine the specifications to obtain first-hand knowledge and verify requirements.

F. For more information please contact Mr. Karl Ingoldsby, Director of Plant Operations, at (603) 944-3785 or karl.ingoldsby@timberlane.net .

G. Proposals shall be submitted on the attached Proposal Submittal form. Faxed or electronically submitted proposals will NOT be accepted. Submit Proposals in a sealed envelope ***clearly marked***:

"PROPOSAL FOR INFIELD GROOMER- 2024"
Timberlane Regional School District

Send to:
Justin Krieger
Superintendent of Schools
SAU-106, Timberlane Regional School District
30 Greenough Road
Plaistow, NH 03865

H. Closing Date: **Tuesday, June 25th, 2024, 1:00PM**. Any proposal or offer received after this date and time will not be considered and shall be returned unopened to the proposer.

NH School Administrative Unit 106 | Timberlane Regional School District

30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
Timberlane.net @TimberlaneRegional @TimberlaneRSD @TimberlaneRSD

I. Public Proposal Opening: Sealed proposals will be opened in public immediately following the closing in the SAU 106 Conference Room, 30 Greenough Rd, Plaistow, NH, 03865

The Timberlane Regional School District is in need of a replacement infield groomer for our district grounds team to be used for infield maintenance throughout the district.

The proposed equipment should include:

- Model 08839 Field Pro 6040
- 25 HP Gasoline Engine
- Hydraulic controls for mid and rear mounted accessories

Accessories requested:

- Model 08854 Field Pro Multitool
- Model 08861 Box Blade Attachment Holder
- Model 08905 Rear Storage and Tool Holder
- Model 08761 QAS Nail Drag
- Modekl 08762 Groomer Kit
- Model 08863 Field Edger

Also Included:

- Set up
- Freight

You are invited to submit a proposal for the equipment based on the proposal summary enclosed with this invitation. **Sealed proposals are due on Tuesday June 25th, 2024 at 1:00 PM at the SAU 106 office Building at 30 Greenough Road, Plaistow NH** where they will be publically opened

QUALIFICATION REQUIREMENTS

- Contractor shall be a single firm specializing Grounds Equipment.

WARRANTIES

- The Company shall provide a written two-year guarantee against defects in material or workmanship. Warranty period shall commence on the date of purchase.
- The Company shall provide all manufacturer written warranties to the Owner and shall register all equipment as required by the manufacturer to affect the warranty.

FINAL INSPECTION

- Contractor and Owner shall meet to complete a final inspection of all equipment at delivery. Owner will list all items requiring correction or completion (punch list) and furnish a copy to the Contractor.
- Contractor shall repair or replace defective items in a timely manner (generally within 5-days). Contractor shall notify the Owner upon completion of corrective actions for re-inspection of equipment.

NH School Administrative Unit 106 | Timberlane Regional School District

30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
Timberlane.net @TimberlaneRegional @TimberlaneRSD @TimberlaneRSD

COMPANY PROFILE
and
REQUIRED SUBMITTALS

Please provide the following information regarding your business. ***This form is required as part of your proposal submission.*** You may attach additional sheets or documents as needed.

1. DUNS Number or Federal Tax ID # 27-1809298

2. Size of Company: Total number of employees 68
   Total number of service employees 35

3. Number of years in business 14

4. Number of years under current management 14

5. Office locations (service, retail, other) 115 Franklin st ext Derry NH 03038

6. Please provide website address: www.mte.us.com

7. Warranty Information
   A. Warranty Coverage: Smithco (Company Name)
   B. Number of years on labor 2
   C. Number of years on parts 2

8. Provide operations and maintenance manuals, if applicable.

9. Identify maintenance requirements of proposed equipment (if applicable).

   A. Required service to maintain warranty.
   Information provided on other Sheet

   B. Service schedule for equipment proposed (example: weekly, monthly, yearly).
   Information on other sheet

10. Provide list of proposed equipment/materials: (per specifications)
    Smithco Sandstar III with plow, Scarifier, Drag mat with finish brush

☐ No equipment substitutions will be part of this project. _____
Please initial above

NH School Administrative Unit 106 | Timberlane Regional School District
30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
Timberlane.net @TimberlaneRegional @TimberlaneRSD @TimberlaneRSD

Proposed Alternate Equipment:
Smithco Sand Star III. 18 hp. 2 or 3 wheel drive, power steering with blade, Scarifier, and drag mat

MTE Equipment Solutions
(Company Name)

Eric Burke
(Print Name)

Eric Burke. NH Sales Rep
(Authorized Signature & Title)

06-24-2024
(Date)

NH School Administrative Unit 106 | Timberlane Regional School District
30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
Timberlane.net @TimberlaneRegional @TimberlaneRSD @TimberlaneRSD

PROPOSAL FORM
Timberlane Regional School District
Infield Groomer 2024

To: Mr. Justin Krieger
SAU 106/Timberlane Regional School District
30 Greenough Rd.
Plaistow, NH 03865

Having carefully examined the description of the tractor and equipment, as contained in the Specifications dated September 2023, the undersigned agrees to provide the items, for the following Contract Price:

Different Manufacture

BASE BID PRICE:

Toro Field Pro 6040	$_____
Field Pro Multi Tool	$_____
Box Blade Attachment Holder	$_____
Rear Storage and Tool Holder Kit	$_____
QAS Nail Drag	$_____
Flex Groomer Kit	$_____
Field Edger	$_____
Freight/Delivery	$_____
Setup/Training	$_____
Total:	$_____

Submittals Included:
___ Company Profile

By signature below, the proposer, if awarded a contract,
- Agrees to deliver the equipment by November 15, 2023
- Agrees to use only equipment and attachments as per attached specifications

NAME OF VENDOR: MTE Equipment Solutions

ADDRESS OF CONTRACTOR: 115 Franklin St ext Derry NH 03038

PHONE #: 603-212-6395
EMAIL: eburke@mte.us.com
SIGN HERE: Eric Burke

06-24-2024
DATE

Mr Lee
NAME OF AUTHORIZED OFFICER

tpc turf products

157 Moody Road • PO Box 1200 • Enfield, CT 06082
Main Office: (800) 243-4355 • FAX: (860) 763-5550

QUOTE

Prepared For: Alan Perry
Timberlane Regional School District
30 Greenough Rd
Plaistow, New Hampshire 03865 United States

Ship To: Timberlane School Field Pro
Quote Number: 640 0610424
Quoted Date: Q156054
Prepared By: **06/10/2024**
Jeffrey Brooks
jbrooks@turfproductscorp.com
603-860-6839

Sourcewell ID# 174740

Qty	Model #	Description	MSRP	% Disc	Award	Extended
1	**08839**	**Field Pro 6040**	**$29,128.00**	**22 %**	**$22,719.84**	**$22,719.84**
1	08854	Field Pro MultiTool	$10,863.00	22 %	$8,473.14	$8,473.14
1	08861	Box Blade Attachment Holder	$1,114.00	22 %	$868.92	$868.92
1	08863	Field Edger	$1,271.00	22 %	$991.38	$991.38
1	08761	QAS Nail Drag	$2,034.00	22 %	$1,586.52	$1,586.52
1	08762	Flex Groomer Kit	$1,462.00	22 %	$1,140.36	$1,140.36
1	08905	Rear Storage and Tool Holder Kit	$536.00	22 %	$418.08	$418.08



Toro Total:	**$36,198.24**
Non – Toro Total:	*$0.00*
Set Up:	*$1,266.94*
Freight:	*$0.00*
Trade Ins:	*($0.00)*
State Sales Tax:	*$0.00*
Total Price:	**$37,465.18**

While it is our intent to hold this pricing, this pricing is subject to change due to factors that are beyond the control of Turf Products and our vendors.

Final pricing will be determined 60 days prior to delivery.

TORO

Field Pro® 6040

INFIELD GROOMER

FEATURES

Consistent Results – *The rugged chassis, commercial-grade components, and wide range of attachments produce major league playing surfaces for your home field.*

More Efficient – *Four tools can be carried at once, dramatically reducing time spent preparing infields while allowing the operator to scarify, grade and drag smooth in a single pass.*

Increased Versatility – *Dozens of Toro Sand Pro®, Bullseye™ and third-party attachments easily make the Field Pro 6040 the go-to, start-to-finish ball field maintenance machine. Attachment options include: laser level system, drag mats, grooming brooms, tooth rakes and much more.*

NEW

A Grade Above.
From the Leader in Infield Maintenance.

Create ballfields that fans and players love with the Toro Field Pro 6040. This workhorse features efficient operation with the innovative MultiTool™, ergonomic operator comfort, and incredible versatility in attachment options. The dedicated platform produces a consistent, superior infield playing surface regardless of starting conditions. Precision engineering means precise results. With the Field Pro 6040, it's game on.



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Call your Toro distributor at 800-803-8676

Field Pro® 6040 Specifications*



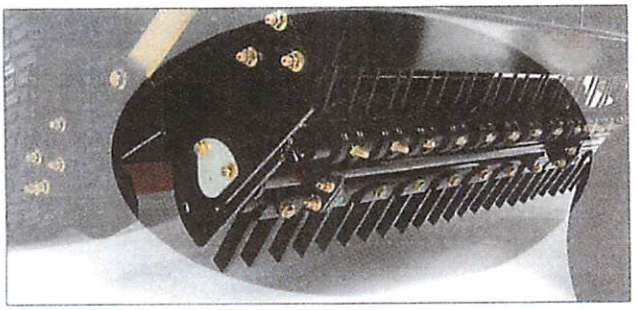
MultiTool™

The Field Pro MultiTool is an innovative design that includes an integrated grader and an adjustable tool carrier to quickly and accurately grade, groom and perfect your infields. When fitted with the optional laser grading system the Field Pro 6040 will easily grade your infield for optimal game playing conditions.



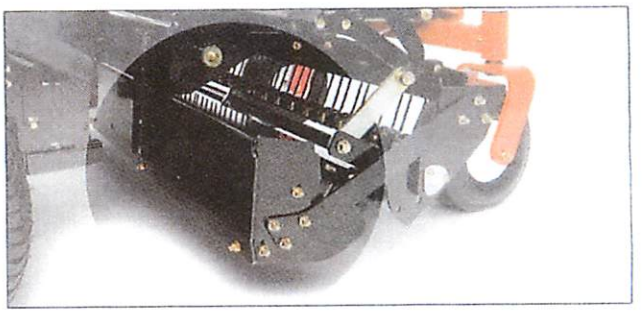
QAS Rear Quick Attach System™

With the rear QAS, anyone can switch from one attachment to another in less than a minute, with no tools required. Match the machine to the environment to get your fields back into playing condition. QAS allows you to do more with less, and get the job done faster.



MultiTool Adjustable Carrier

The MultiTool Adjustable Carrier allows for coarse or fine scarifying, allowing operator adjustments from field to field depending on conditions. Hydraulically-controlled depth and angle adjustment provide precise interaction, where needed, for desired results.



MultiTool Box Grader

The integrated MultiTool box grader is nearly 6 feet (182 cm) wide for efficient and accurate grooming. Made from high-strength steel, the grader is built to last for years of dependable service. When fitted with the accessory tool holder, the grader is able to incorporate several additional tools including an Edger, Root Cutter, and Planer Blade Kit. Includes an abrasion resistant changeable wear edge.

Rear QAS and MultiTool Attachments Available.

	FIELD PRO 6040, MODEL 08839
ENGINE	Kohler® Command PRO® 4-cycle OHV commercial gas engine. 25hp (18.6 kW) at 3600 RPM (SAE J1940). 44.0 cu. in. (725 cc). Oil Capacity: 2.0 quarts (1.9 liter).
AIR CLEANER SYSTEM	Premium air filtration system.
FUEL CAPACITY	8.0 gallon (36.3 liter) unleaded gasoline.
TRACTION DRIVE	Independent commercial grade high-torque wheel motors.
GROUND SPEED	Infinitely variable 0-10 mph (0-16 km/h) forward; 0-5.0 mph (0-8.0 km/h) reverse.
HYDRAULIC OIL	7.5 gallon (28.4 liter) system capacity. Polyethylene reservoir to reduce corrosion. 5 (nominal) micron replaceable cartridge.
MULTITOOL	Model 08854, sold separately – mid-mounted MultiTool includes an integrated 68" (172 cm) box grader and adjustable carrier with spring tines and solid carbide tines.
TIRES/WHEELS	**Rear:** 24 x12.00-12, **Front:** 15 x 6.00-6 commercial caster wheels.
CONTROLS/GAUGES	Hand operated choke, throttle, and hydraulic controls for raising/lowering and actuating the MultiTool Adjustable Carrier. Rear hydraulic lift and lower controls. Gauges: fuel, hour meter.
DIMENSIONS	**Width:** 67.8" (172 cm), **Length:** 103.8" (264 cm), **Height:** 50.7" (134 cm), **Wheelbase:** 59.6" (151 cm)
GROUND CLEARANCE	7.3" (18.4 cm)
WEIGHT	Net weight (less fluids): 1,620 lbs. (735 kg) with MultiTool installed.
WARRANTY	Two-year limited warranty. Refer to the Operator's Manual for further details.

*Specifications and design subject to change without notice. Products depicted in this literature are for demonstration purposes only. Actual products offered for sale may vary in use, design, required attachments and safety features. See distributor for details on all warranties.

The Field Pro 6040 is manufactured in Windom, MN ISO 9002 Certified Plant.

NH School Administrative Unit 106 | Timberlane Regional School District

30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
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REQUEST FOR PROPOSAL

Infield Groomer
Toro Field Pro 6040 or equivalent

A. The Timberlane Regional School District will receive sealed proposals for an Infield Groomer with attachments for baseball and softball field infield maintenance for the Timberlane Regional School District schools.

B. The scope and specifications are attached hereto.

C. The equipment should be delivered no later than July 31, 2024.

D. The Purchase Agreement will, in general, be awarded to the lowest qualified Proposal. The School District reserves the right to accept or reject any or all proposals in part or whole, whether from responsible vendors or otherwise, even though the vendor may not submit the lowest proposal. The School District has sole discretion in determining the best interest of the district and to waive any informality deemed to be in the best interest of the School District. Proposer shall be responsible for all expenses that they may incur in preparing their proposals.

E. Proposers shall carefully examine the specifications to obtain first-hand knowledge and verify requirements.

F. For more information please contact Mr. Karl Ingoldsby, Director of Plant Operations, at (603) 944-3785 or karl.ingoldsby@timberlane.net .

G. Proposals shall be submitted on the attached Proposal Submittal form. Faxed or electronically submitted proposals will NOT be accepted. Submit Proposals in a sealed envelope ***clearly marked*:**

"PROPOSAL FOR INFIELD GROOMER- 2024"
Timberlane Regional School District

Send to:
Justin Krieger
Superintendent of Schools
SAU-106, Timberlane Regional School District
30 Greenough Road
Plaistow, NH 03865

H. Closing Date: **Tuesday, June 25th, 2024, 1:00PM**. Any proposal or offer received after this date and time will not be considered and shall be returned unopened to the proposer.

NH School Administrative Unit 106 | Timberlane Regional School District
30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
Timberlane.net @TimberlaneRegional @TimberlaneRSD @TimberlaneRSD

I. Public Proposal Opening: Sealed proposals will be opened in public immediately following the closing in the SAU 106 Conference Room, 30 Greenough Rd, Plaistow, NH, 03865

The Timberlane Regional School District is in need of a replacement infield groomer for our district grounds team to be used for infield maintenance throughout the district.

The proposed equipment should include:

- Model 08839 Field Pro 6040
- 25 HP Gasoline Engine
- Hydraulic controls for mid and rear mounted accessories

Accessories requested:

- Model 08854 Field Pro Multitool
- Model 08861 Box Blade Attachment Holder
- Model 08905 Rear Storage and Tool Holder
- Model 08761 QAS Nail Drag
- Modekl 08762 Groomer Kit
- Model 08863 Field Edger

Also Included:

- Set up
- Freight

You are invited to submit a proposal for the equipment based on the proposal summary enclosed with this invitation. **Sealed proposals are due on Tuesday June 25th, 2024 at 1:00 PM at the SAU 106 office Building at 30 Greenough Road, Plaistow NH** where they will be publically opened

QUALIFICATION REQUIREMENTS

- Contractor shall be a single firm specializing Grounds Equipment.

WARRANTIES

- The Company shall provide a written two-year guarantee against defects in material or workmanship. Warranty period shall commence on the date of purchase.
- The Company shall provide all manufacturer written warranties to the Owner and shall register all equipment as required by the manufacturer to affect the warranty.

FINAL INSPECTION

- Contractor and Owner shall meet to complete a final inspection of all equipment at delivery. Owner will list all items requiring correction or completion (punch list) and furnish a copy to the Contractor.
- Contractor shall repair or replace defective items in a timely manner (generally within 5-days). Contractor shall notify the Owner upon completion of corrective actions for re-inspection of equipment.

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COMPANY PROFILE
and
REQUIRED SUBMITTALS

Please provide the following information regarding your business. ***This form is required as part of your proposal submission.*** You may attach additional sheets or documents as needed.

1. DUNS Number or Federal Tax ID # 20-3115685

2. Size of Company: Total number of employees _____
   Total number of service employees_____

3. Number of years in business 54

4. Number of years under current management 54

5. Office locations (service, retail, other) 157 Moody Rd Enfield, CT 06082

6. Please provide website address: www.turfproductscorp.com

7. Warranty Information
   A. Warranty Coverage: 2 Years Refer to owner manual (Company Name)
   B. Number of years on labor 2 Years Refer to owner manual
   C. Number of years on parts 2 Years Refer to owner manual

8. Provide operations and maintenance manuals, if applicable.

9. Identify maintenance requirements of proposed equipment (if applicable).

   A. Required service to maintain warranty.
   Refer to owner manual

   B. Service schedule for equipment proposed (example: weekly, monthly, yearly).
   Refer to owner manual

10. Provide list of proposed equipment/materials: (per specifications)

✓No equipment substitutions will be part of this project. CF
Please initial above

NH School Administrative Unit 106 | Timberlane Regional School District

30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
Timberlane.net @TimberlaneRegional @TimberlaneRSD @TimberlaneRSD

Proposed Alternate Equipment:

Turf Products Corp.
(Company Name)

Chris Francis
(Print Name)

VP Sales
(Authorized Signature & Title)

6/12/24
(Date)

NH School Administrative Unit 106 | Timberlane Regional School District
30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
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PROPOSAL FORM
Timberlane Regional School District
Infield Groomer 2024

To: Mr. Justin Krieger
SAU 106/Timberlane Regional School District
30 Greenough Rd.
Plaistow, NH 03865

Having carefully examined the description of the tractor and equipment, as contained in the Specifications dated September 2023, the undersigned agrees to provide the items, for the following Contract Price:

BASE BID PRICE:	
Toro Field Pro 6040	$ 22,719.84
Field Pro Multi Tool	$ 8,473.14
Box Blade Attachment Holder	$ 868.92
Rear Storage and Tool Holder Kit	$ 418.08
QAS Nail Drag	$ 1,586.52
Flex Groomer Kit	$ 1,140.36
Field Edger	$ 991.38
Freight/Delivery	$ 1,266.94
Setup/Training	$
Total:	$ 37,465.18

Submittals Included:
___ Company Profile

By signature below, the proposer, if awarded a contract,
- Agrees to deliver the equipment by November 15, 2023
- Agrees to use only equipment and attachments as per attached specifications

NAME OF VENDOR: Turf Products LLC

ADDRESS OF CONTRACTOR: 157 Moody Rd
Enfiled, CT 06082

PHONE #: 413-770-1585
EMAIL: cfrancis@turfproductscorp.com
SIGN HERE:

6-12-24
DATE

NAME OF AUTHORIZED OFFICER

NH School Administrative Unit 106 | Timberlane Regional School District

30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334

Timberlane.net @TimberlaneRegional @TimberlaneRSD @TimberlaneRSD

EXECUTIVE SUMMARY – Proposal Recommendation

July 18, 2024

Turf grass Products and Management Services:

The Timberlane Regional School District has over 22 acres of Division 1 Athletic Fields which are used by many outside organizations as well as our own Timberlane Owls teams. In the last 3 years the increased agronomics, based on soil testing, trained supervision and outside expert advice, has allowed an increasing playable surface and good stand of turfgrass. This has been aided by the advisors, expertise, top-quality products that we have been using, and the timely application of these products as we follow a timeline based on the best practices and expertise provide by our current vendor through their on-line planner. This online planner also tracks what chemicals/products are applied, how much is applied, and aids in any audits we may have from environmental agencies.

Based on the cost of the products the district went out for proposals to provide us with the best products at the best prices, training opportunities, and on-line planner for agronomics. There were two proposals received. One was for the precise items we specified, with training opportunities and the on-line planner, the other does not provide an on-line program, had substitute products, did not have everything we requested, and did not have a training program.

- VG Acquisitions LLC dba Valley Green Base Bid $78,845.79*
- Tom Irwin, Inc. Base Bid $199,802.80

The recommendation is to continue the relationship with Tom Irwin, Inc. based on the 6 Evaluation Criteria spelled out in the Request for Proposals. As the actual price is based on actual supplies used, a price should not be recommended, just the approval of the vendor. Actual supplies will be based on needs based on testing, conditions, and observations.

Respectfully Submitted,

Karl Ingoldsby CEFP, CSFS, CBO

NH School Administrative Unit 106 | Timberlane Regional School District

30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334

Timberlane.net @TimberlaneRegional @TimberlaneRSD @TimberlaneRSD

Bid Opening Record

Bid: Turf Grass Management and Supplies **Date:** 07/09/2024 **Ref. Policy DJE**

Bidder	Address	Description	Qty	Unit Price	Total Amount	Attended
Valley Green	Willmington, MA	not to bid specs (substitutions made)			$78,845.79	No
Tom Irwin Company	Tyngsborough, MA	Bid Specs			$199,802.80	Yes

Witnesses:

Recorder:

Name **Signature**

Low bidder submittal will be reviewed to insure compliance with bid specs.
Reference checks will be completed prior to awarding of bid.
This form will be on file in the District Office for one year and attached to electronic Purchase Requisition.

NH School Administrative Unit 106 | Timberlane Regional School District
30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
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REQUEST FOR PROPOSALS
TURF GRASS PRODUCTS AND MANAGEMENT SERVICES
FY 2025 – FY 2027

A. The Timberlane Regional School District will receive sealed Proposals for Turf Grass Products and Management Services from qualified companies for the athletic fields of the Timberlane Regional Schools Campus. The Scope of work is described in this RFP.

B. The scope of work and specifications are attached hereto.

C. The Contract will, in general, be awarded to the lowest qualified proposal. The School District reserves the right to accept or reject any or all proposals in part or whole, whether from responsible vendors or otherwise, even though the proposer may not submit the lowest proposal. The School District has sole discretion in determining the best interest of the district and to waive any informality deemed to be in the best interest of the School District. Vendors shall be responsible for all expenses that they may incur in preparing their Proposals.

D. Proposers shall carefully examine the specifications to obtain first-hand knowledge and verify requirements.

E. For more information, please contact Mr. Karl Ingoldsby, Director of Plant Operations, at (603) 944-3785 or karl.ingoldsby@timberlane.net.

F. All work in the District must meet the requirements of all applicable town, local and state codes, laws, and ordinances, permits un addition to any technical societies referenced herein. Contractor shall obtain all required permits and provide copies to the District.

G. All questions during the Bidding period should be directed to Karl Ingoldsby, Director of Plant Operations. Questions should be submitted by email and will be shared with all potential bidders. Email karl.ingoldsby@timberlane.net. Last opportunity to submit questions shall be Wednesday July 3, 2024, at 3:00 pm.

H. Proposal shall be submitted on the attached PROPOSAL SUBMISSION FORM. Faxed or electronically submitted bids will NOT be accepted. Submit proposals in a sealed envelope ***clearly marked*:**

"PROPOSAL FOR TURF GRASS PRODUCTS AND MANAGEMENT SERVICES – 2025 - 2027"
Timberlane Regional School District

Send to:
Karl Ingoldsby
Director Of Plant Operations
SAU-106, Timberlane Regional School District
30 Greenough Road
Plaistow, NH 03865

I. Closing Date: **Tuesday, July 9, 2024, 1:00PM**. Any proposal or offer received after this date and time will not be considered and shall be returned unopened to the proposer.

J. Public Proposal Opening: Sealed proposals will be opened in public immediately following the closing in the SAU 106 Conference Room, 30 Greenough Rd, Plaistow, NH, 03865

K. The District's decision with regard to the selection of the contractor shall be considered final.

L. The District reserves to investigate the financial responsibility of any and all submitters to determine the ability of the firm and/or individual to assure services throughout the term of the contract and to provide insurance that will be required by the District.

M. Although Products and quantities are mentioned, it is understood that any disease, and several conditions, could involve the need for products not specified, or quantities of products to change, based on needs to address any situation. The quantities and products listed are a base to start with, in order to ensure equality for the purpose of selecting a vendor for the mentioned services.

SCOPE

Timberlane Regional School District will receive proposals for supplying Turf Grass Management Products, Educational Support, Planning/Record Keeping technology and Turf Management Advice for Timberlane Regional High School, 30 Greenough Road, Plaistow, NH, 03865. Timberlane property consists of approximately 56 acres with approximately 24 acres of turf grass, and 8 sports playing fields.

BID DESCRIPTION:

The Timberlane Regional School District is seeking a Vendor for the Purchase and Delivery of Turf Seed, Soil Amendments, Turf Fertilizers, and Plant Protectants for use by the Timberlane grounds department. Additionally, the school district is seeking a vendor to provide a turfgrass management and professional development system with skilled technical support. It is the intention of the District to select a vendor, based on the quote that meets all requirements outlined.

The Vendor shall submit their bid on the forms supplied within these specifications. The Vendor shall specify the unit price as requested for each item.

All prices quoted shall be for materials and/or services delivered to the Timberlane Regional School District, 30 Greenough Road, Plaistow, NH 03865. Discounts for payment within stipulated time periods will not be considered in the comparison of bids.

- **Proposed Contract Term:** The initial term of this agreement is for the period July 1, 2024 - June 30, 2027.

  It is the intent to bid these services for three years, with the contract being renewed each subsequent year (July 2025-June 2026 and July 2026- June 2027). Contract renewal will be based on prior year's performance and competitive future year pricing.

- **Vendor Selection:** The District reserves the right to accept or reject any and all Bids, or to allow or deny variations from these specifications. Such actions will be deemed to be in the best interest of the District.

  The District will select the Vendor based on the lowest responsive and responsible bidder. Timberlane Regional School District reserves the right to reject any and all bids as determined to be in the best interests of the District and to waive minor informalities. Such actions will be deemed to be in the best interests of the District.

Sales representative's requirements: Vendor must be able to provide a primary representative with a minimum of 5 years' experience in product sales and support of athletic turf, grounds, and parks. The representative must hold a degree in Turf Management or a University certificate in turf grass, plant and soil science, or a related field. Vendor must also provide a secondary representative (for support in primary representative's absence) with a degree in Turf Management or a university certificate in turf grass, plant and soil science, or related fields. Primary representative must be available for a minimum of 4 hours per month

Sales representative's requirements cont.:

- to the Timberlane team, in order to help evaluate and improve upon the results of the application program. Company must provide references from a minimum of 3 municipal clients with similar scope of service and acreage maintained. (See Submittal #2) Both the primary and secondary representative must demonstrate competence in:

  A. Educating clients concerning product innovation and technology from green industry manufacturers.
  B. Weed, disease, insect identification and control on athletic fields and lawns.
  C. Understanding State Integrated Pest Management (IPM) guidelines, familiarity with municipal procurement, experience with posting requirements.
  D. Turf grass identification and selection on sites with various environmental conditions.
  E. Collaborative creation of IPM strategies and Turf grass management programs that adhere to budget and procurement guidelines.
  F. Interpretation of soil, paste, water, PQS testing, and application recommendations according to test results.
  G. Ability to collaboratively assist Director Of Plant Operations, and Grounds Crew in use of web based agronomic planner
  H. Collaboration with a customer service manager to assist Timberlane with all aspects of ordering, application methods, application equipment needs, accounting, data handling and general questions. Must be available during general business hours (7:00 AM – 4:00 PM).
  I. Providing the Facilities Director access to advisors for consulting in athletic field evaluation, design, renovation, and construction, as well as irrigation audit and design, sustainability planning, environmental law, and groundsmanship training.

- **Educational Opportunities:** Vendor must be able to provide the Timberlane Facilities team educational opportunities in the following areas:

  A. Agronomic principles. Including but not limited to: Basic and advanced turfgrass agronomy, soil and water test analysis, organic fertilization strategies, and holistic approaches to turf management.
  B. New product innovation from industry manufacturers, especially with regard to environmentally favorable technologies.
  C. Leadership Skills, including team building, effective communication, and goal alignment.

Management Software, Deliveries, and Additional Services: Qualified vendors must be able to provide the following services:

Management Software

Web accessible planner for the development and record keeping of Timberlane's turf management program. Primary and secondary sales representative must be able to train Timberlane's staff on correct usage of planning software. Planner must demonstrate the following features:

- Ability to record dates, rates and type of application being performed with inventory needs for each application.
- Printable SDS/Labels
- Generation of monthly/yearly budget data, sortable by individual fields, individual months, and product categories.
- Generation of application tech sheet for fertilizer, soil amendment and pesticide reporting.
- Generation of a NH compliant Pesticides Usage Report
- Application programs and budget reports printable from Timberlane Facilities Offices.
- Storage of printable soil and water test reports.
- Tracking of degree day data and spot location weather forecasting

Deliveries

- Shipping of product within two weeks of order. Company must own its shipping fleet. Third party bulk shipping will not be accepted.
- Spider forklift delivery with qualified operators that can also assist Timberlane with inventory placement and garage stock management.
- Warehouse within (45) miles driving radius of Plaistow, NH in the event that Timberlane Facilities desires to pick up materials. Vendor must provide service representative on site to assist in product selection and loading of vehicle.
- Opportunities for discounts from manufacturers relative to bulk quantities purchased and payment/delivery terms. (Early Order Programs)

Product, Testing, and Technology Specifications:

Quantities: There are no guarantees of the total amount of work available or funds for any given year. It will be the responsibility of the contractor to make himself/herself familiar with the program and funding capability of the school district for each year. The quantities listed on the bid forms are estimates only. One or several work orders may be issued in any given year. Actual purchased quantities shall be determined by the Director of Plant Operations, or his designated agent, in the best interest of the school district

Grass Seed: Grass mixes and blends are specified for their genetic traits and performance characteristics on athletic fields and grounds spaces. Any substitutions for varieties must meet or exceed the chosen characteristics. Final determination of suitability for substitution is the sole responsibility of Timberlane Director of Plant Operations and Grounds Supervisor.

Product Choices: All products proposed are to be as specified or equal/superior. Proposed changes need to be submitted in writing and delivered by email to the Director of Plant Operations prior to final submittal. Final determination of the suitability of any substitutions is the discretion of the Director of Plant Operations and Grounds Supervisor.

ITEM 1- Turf Seed: High Performance 50/50 Blue/Rye Mixture:

50/50 Kentucky Bluegrass/Perennial Ryegrass Mixture for overseeding medium to high wear athletic fields. Contains the following varieties:

25% Wicked Perennial Ryegrass
25% Karma Perennial Ryegrass
17% Mercury Kentucky Bluegrass
17% Jackrabbit Kentucky Bluegrass
16% Sombrero Kentucky Bluegrass

ITEM 2- Turf Seed: High Performance 80/20 Blue/Rye Mixture:

80/20 Kentucky Bluegrass/Perennial Ryegrass Mixture for overseeding athletic fields and for newly seeded, high quality turf areas. Contains the following varieties:

20% Jackrabbit Kentucky Bluegrass
20% Mercury Kentucky Bluegrass
20% Fielder Kentucky Bluegrass
20% Sombrero Kentucky Bluegrass
7% Futura 3000 Perennial Ryegrass Blend

ITEM 3- Turf Seed: High Performance Kentucky Bluegrass Blend

100% Kentucky Bluegrass Blend for improving turf quality on existing and/or new athletic playing fields. Contains the following varieties:

25% Jackrabbit Kentucky Bluegrass
25% Mercury Kentucky Bluegrass
25% Fielder Kentucky Bluegrass
25% Sombrero Kentucky Bluegrass

ITEM 4 - Turf Seed- Three-way Perennial Ryegrass blend

Three-way blend of elite varieties of Perennial Ryegrass for rapid recovery of high wear locations on athletic fields. Bred for low growth, gray leaf spot resistance, rapid gemination and establishment. Contains the following varieties:

34% Karma Perennial Ryegrass
33% Wicked Perennial Ryegrass
33% Fiesta 4 Perennial Ryegrass

ITEM 5- General Purpose Low maintenance/Low Traffic/ Low Irrigation Seed Mixture

General-purpose overseeding mixture for use in a variety of irrigated and non-irrigated, low traffic environments. Must be TWCA tagged and contain the following varieties:

25% Falcon IV Tall Fescue
20% Viking H20 Tall Fescue
20% Ambrose Chewings Fescue
20% Mazama Kentucky Bluegrass
15% Double Time Tetraploid Perennial Ryegrass

ITEM 6- Turf Seed: High Traffic General Purpose Grounds Mixture

Durable general-purpose overseeding mixture for use in a variety of irrigated and non-irrigated, high stress, high traffic environments. Must be TWCA tagged and contain the following varieties:

30% Falcon IV Tall Fescue
30% Renegade H20 Tall Fescue
20% Mazama Kentucky Bluegrass
10% Metolius Perennial Ryegrass
10% Double Time Tetraploid Perennial Ryegrass

ITEM 7-Turf Fertilizer: Bridged Carbon/Organic and Synthetic Fertilizer with Compost, Ammonium Sulfate, Methylene Urea and Sulfate of Potash. Replenish 16-0-5

Bridged Organic fertilizer that provides a foundation of carbon, mineral, and Nitrogen fertility to help sustain resilient turf on athletic fields and grounds spaces. The organic portion of the product must be derived from poultry layer compost and bridged with ammonium sulfate blended with methylene urea. Particles must be easy to spread with common fertilization equipment. 50lb Bag.

Analysis: Total nitrogen [N] 16%
1.8 % Ammoniacal Nitrogen
9.6 % Water Insoluble Nitrogen
4.6 % Water Soluble Nitrogen
Potassium 5 % (derived from sulfate of potash)
Calcium 4.40 %
Sulfur 4 %
Carbon 40% (derived from composted poultry manure)

ITEM 8- Turf Fertilizer: Organic Fertilizer from Poultry Layer Compost Replenish 5-4-5

Organic fertilizer that provides a foundation of carbon, mineral, and fertility to help sustain resilient turf on athletic fields and parks spaces. The organic portion of the product must be derived from poultry layer compost. Particles must be easy to spread with common fertilization equipment. SGN 200. 50lb Bag with the following analysis:

1.30 % Ammoniacal Nitrogen
2.70% Water Insoluble Nitrogen
1% Water Soluble Nitrogen
Available Phosphate (Derived from Rock Phosphate) 4%
Potassium 5% (derived from sulfate of potash)
Calcium 6%
Sulfur 3%
Soil Digestible Organic matter from poultry layer compost) 77%

ITEM 9 – Organic Soil Recovery Amendment- Renovate Plus

Organic soil recovery amendment for rapid Goal Mouth Repair, sod establishment, seed establishment: Consisting of a minimum 50% zeolite mineral and 50combination of dry kelp, poultry compost, and minerals including: hard and soft rock phosphate, potassium silicate, sul-po-mag (sulfate of potash magnesia), and humate. All materials must be evenly mixed into a 50lb bag.

ITEM 10- Organic Microbial Soil Inoculant (3-3-3)

Mycorrhizal inoculant for establishments of roots on turfgrass, trees, shrubs, and other ornamentals. Used in Goal Mouth Repair, sod establishment, seed establishment. Plant nutrients derived from composted poultry manure. Inoculants derived from: endo-mycorrhizal fungi (750 Propagules per lb.), and ecto-mycorrhizal fungi (2,750,000 propagules per lb.) 40lb bag with the following analysis:

- Nitrogen 3%
- Phosphorous 3% (Rock Phosphate)
- Potassium (Sulfate of Potash)
- Calcium 6%
- Iron 0.2%

ITEM 11 – Bridged Synthetic/Organic Nitrogen and Potassium Fertilizer. Nutrite 28-0-10

Hybrid synthetic/organic/mineral fertilizer with slow-release nitrogen for various performance turf sites. Feeds both turf and soil, providing aggressive growth during heavy play seasons on athletic fields. Ideal for situations where zero phosphorus input is desired. Derived From: Ammonium Sulfate, Methylene Urea, Potassium Sulfate, Urea Calcium Carbonate, Humic Acid, Carboxylic Acid. 50lb. Bag

Total Nitrogen (N) 28%
2.1% Ammoniacal Nitrogen
6.0% Water Insoluble Nitrogen (W.I.N.)
14.6% Urea Nitrogen
5.4% Other Water Insoluble Nitrogen
Soluble Potash (K2O) 10%
Sulfur (S) 5.1%
Calcium (C) 3.4%

ITEM 12 – Bridged Synthetic/Organic Starter Fertilizer Nutrite 16-24-12

An effective hybrid synthetic/organic/mineral starter fertilizer with quick and slow-release nitrogen, phosphorous, and potassium for developing seedlings on various performance turf sites. Derived from Ammonium phosphate, Polymer-coated, sulfur coated urea, Potassium sulfate.

16% Total Nitrogen (N)
9.4% Ammoniacal Nitrogen
6.6% Urea Nitrogen
Available Phosphate (P205) 24%
Soluble Potash (K20) 10%
Sulfur (S) 4%
Calcium (Ca) 4.

ITEM 13 Gypsum and Humic acid soil amendment with micro and macro nutrients fertilizer (0-0-12)

For addressing specific deficiencies in soils with high sand content, and for providing excellent plant and soil health with minimal top growth. Derived from: Calcium carbonate, Magnesium carbonate, Calcium sulfate, Potassium Sulfate, Coated potassium sulfate, Copper sucrate, Iron sucrate, Manganese sucrate, Zinc sucrate, Calcium Borate, Sodium molybdenite, Humic Acid, Carboxylic Acid, Magnesium sucrate. SGN 145, 50LB Bag with the following analysis:

Calcium 12%
Potassium 12%
Sulfur 9.4%
Magnesium 8.6%
Manganese 2.8%
Iron 1.5%
Zinc .29%
Molybdenum .0024%

ITEM 14- Lebanon 20-0-5 Fertilizer with Acelepryn Insecticide

An environmentally preferable insecticide with a favorable toxicological profile. Classified by the EPA as a reduced risk insecticide used for the control of white grubs and other insect pests in turf grass. Combined with Slow-release MESA Nitrogen and Potassium to assist in increasing the resilience of turfgrass to various environmental stresses. SGN 195. 50 lb. Bag

ITEM 15- Water/moisture management product for infield clays (In-Flow)

Increases percolation and water movement throughout the profile of infield materials. Results in reduced drifting of infield material after rainfall, quicker access to infields after heavy or prolonged rainfall, improved cleating and ball bounce consistency, and balanced moisture/reduction in dust. Proprietary blend of surfactants on a sulfate of potash and gypsum particle (0-0-20). SGN 145 or less. 50lb Bag

ITEM 16 Soil Wetting Agent (Precip)

A sprayable liquid soil wetting agent that maximizes the water retention capacity of soils during periods of drought, or on unirrigated sites that require increased hydration. 2x2.5-gallon containers

ITEM 17 Redox RxGreen

State of the art liquid plant nutrition product designed to address nutrient deficiencies in plants and soil. Highly engineered for lengthy response and tank compatibility with a wide range of turfgrass management products. Produces plant health responses that help turfgrass resist and recover from environmental and physical stressors. 2x2.5-gallon Container

Analysis:
Total Nitrogen: 1%
Available Phosphate: 5%
Soluble Potash 5%
Boron .2%
Copper .2%
Iron .8%
Manganese .5%
Molybdenum .001%
Zinc .06%

ITEM 18 Earthworks Sea 3

Liquid biostimulant designed to feed carbon and essential elements to soil biology, which in turns aids in nutrient release and absorption and maximizes the health of turfgrass plants. Valuable in preparing plants for the effects of environmental stresses from heat, excessive humidity, drought, and plant disease. 2x2.5-gallon container

ITEM 19 Anuew EX Plant Growth Regulator

Redirects vertical growth of turfgrasses to root development and tillering. Reduces clipping yield and increases the density, health, and horizontal growth of turfgrass, thus enhancing the smoothness and playability of playing surfaces. Can be used to reduce mowing needs during times of excessive top growth, reduced labor, or rainy conditions. 4x64 oz packaging.

ITEM 20 Four Way Herbicide for Broad Spectrum Weed Control (Q4 Plus)

A sprayable liquid herbicide that controls the majority of the annual and perennial weeds that occur on performance turfgrass in the northeast. Degrades in soil and in sunlight so that overseeding is permissible one week after application. Packaged in 4x1 Gallon Containers

ITEM 21 Specialized Herbicide for Grassy Annual Weeds (Pylex)

A sprayable liquid herbicide that is formulated specifically to control Goosegrass and Crabgrass on performance turfgrass. Can be mixed with Q4 plus to create a synergistic blend that successfully controls most all problem weeds that occur in the northeast. Degrades in soil and sunlight so that overseeding is permissible less than one week after application. Packaged in 4 oz. containers

ITEM 22 Agricultural Crop Oil Surfactant (Microyl)

A liquid paraffin-based crop oil adjuvant that assists in the spreading of certain herbicides across the leaf surface of targeted weeds. Packaged in 1-gallon containers

ITEM 23 Spray Droplet/Drift Control and Spreading Surfactant (Border 2.0)

A liquid spray adjuvant that controls spray droplet size so that the likelihood of off-target drift is minimized or eliminated, and leaf adhesion/spreading of applied product is maximized. Greatly improves product efficacy and environmental safety of areas surrounding the sites where pesticides are applied. Packaged in 2.5-gallon containers.

ITEM 24 Soil Test Analysis

Collect annual soil samples with Head of Grounds, package and send to laboratory. Company representative must help interpret soil test results and make any recommendations according to test results. Priced per field, annually. Required Tests include the following:

Mehlich 3 Extraction Soil Test
Saturated Paste Extract Test
Soluble Silicon Test
Physical Particle Size Analysis Silt, Clay, Organic Matter, Sand Fractions (ASTM and USGA)

ITEM 25 Irrigation Water Test

Provide water test collection, shipping, testing, and analysis as needed. Primary representation must help interpret water test results. Price per test.

ITEM 26 Precise Pond Nutrient and Sludge Metabolizer

Restore the natural ecological balance and aesthetic appearance of ponds with naturally occurring beneficial bacteria that metabolize nutrients and clarify the water.

ITEM 27 ISTRC Soil Profile Testing

Company representative helps collect sample, packages sample, and ships. Interpretation and recommendations included in testing cost. Price per 4" Sample

ITEM 28 Performance Quality Standards (PQS) Assessment

The primary tool used for analyzing a sports field is the Performance Quality Standards assessment, or PQS. A Performance Quality Standard Assessment measures a sports field against objective and defensible standards that relate to the field's performance and fitness for purpose. Performance Quality Standards assessment (PQS) for natural turf includes an evaluation of 34 separate criteria. Each of these criteria tests is repeated in multiple strategic locations across the surface, giving over 400 readings. The results of the assessments allow us to address immediate action items and to formulate a plan for longer term field health and

vitality. Price per assessment, per field.

Item 29: Monthly Site Visits and collaboration

Company representatives must commit a minimum of (2) hours per month during the growing season (April to November) to SAU106. Objectives during visits and contacts are as follows: Help facilitate the ongoing evaluation and improvement of the turf management program, deliver training on planning software, collect laboratory samples, identify biotic/abiotic stress issues, interpret test data, etc. Representative's professional qualifications must be as stated on page 1 of specs. Price per contact hour.

REVIEW AND EVALUATION OF BIDS

Bids which are incomplete, conditional, or obscure, or which contain additions not called for, erasures, alterations, or other irregularities of any kind, or in which errors occur, may be rejected as informal or improper.

The contract will be awarded only to a responsive and responsible established vendor capable of performing all the services contemplated and meeting the minimum requirements set forth in the specifications.

1. A responsive proposer shall mean a proposer who has submitted a proposal, which conforms in all respects to the Request for Bid, including inclusion of all the information and documentation specified in the bid submission requirement.

2. A responsible bidder shall mean a bidder who has demonstrated the capability to perform fully the work required, as well as the integrity and reliability, which assures a good faith performance.

The Bids will be reviewed and evaluated by an evaluation team consisting of the District's Facilities Director, Business Administrator, and Finance Manager. Evaluations will be based on an analysis of the submitted bid documents including the bidder's relative turf treatment experience; any prior experience with large properties; the depth of the licensed labor force; the quality and depth of the proposed treatment plan; and verification of references. The District reserves the right to contact sources for whom references were not provided. (See Submittals #1 and #2)

The following comparative evaluative criteria will be used by the evaluation team:

1. Evaluation Criteria – Experience in Turf Treatment Business
    a. Not advantageous 5 or less years' experience.
    b. Advantageous More than 5 but less than 10 years' experience.
    c. Highly Advantageous 10 or more years' experience.

2. Evaluation Criteria – Strength of References
   a. Not advantageous: Incomplete or insufficient strength of references
   b. Advantageous: Good references with 5 or more years of partnership
   c. Highly Advantageous: Exemplary references w 10 or more years of partnership

3. Evaluation Criteria - Properties of same scope, size, and quality
   a. Not advantageous No properties of same approximate acreage or unsatisfactory experience (through references)
   b. Advantageous 1-3 properties of same approximate acreage with satisfactory experience (through references).
   c. Highly Advantageous 4 or more properties of same approximate acreage with excellent experience (through references)

4. Evaluation Criteria – Quality and depth of proposed treatment plan.

The evaluating team recognizes that a comprehensive treatment plan and its implementation are essential to the success of this project. As a result, the greatest weight will be given to the quality of the proposed plan.
   a. Not advantageous vague or incomplete proposal.
   b. Advantageous Proposal that describes a multi-step treatment program complete with time frame and description of materials.
   c. Highly advantageous A proposal that describes a multi-step treatment program complete with time frame, a description and explanation for each treatment or materials application, a description of materials, and the expected results of each step. IPM is an important part of the turf program.

5. Evaluation Criteria – Training and Educational Component
   a. Not advantageous No ability to provide training and/or offer seminars that Timberlane School District personnel have the option of attending.
   b. Advantageous Proof of ability to provide training and/or offer educational seminars that will
      benefit Timberlane School District personnel.
   c. Highly Advantageous Breakdown that provides specific examples (dates, locations, topics) trainings and seminars that will be or have previously been offered to municipal clients.

6. Evaluation Criteria – Web Planner
   a. Not advantageous - No web planner.
   b. Advantageous - Web planner meets some requirements of Management Software (see page 3)
   c. Highly Advantageous -Web planner meets all requirements of Management Software (see page 3)

NH School Administrative Unit 106 | Timberlane Regional School District
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TIMBERLANE REGIONAL SCHOOL DISTRICT

Facilities Department

Conditions of Contract

The work involved in this contract will be authorized by purchase order from Timberlane Regional School District, based on the Proposal schedule provided by the selected contractor.

The contractor must file a certificate of insurance naming Timberlane Regional School District as additional insured. The certificate should note that in the case of any claim, the contractor's insurance carrier is the primary defendant.

Payment will be made based upon the payment schedule of the Timberlane Regional School District, within 30 days of invoice approval.

TIMBERLANE REGIONAL SCHOOL DISTRICT

Facilities Group

EXAMINATION

A. Contractor must examine existing area. Measurements listed in these specifications are intended to give an approximation of the scope of the work.
B. All final field measurements are the responsibility of the contractor.

QUALIFICATION REQUIREMENTS

- Contractor shall be a single firm specializing in Turf Grass Supplies and Management. Portions of the work may be subbed out, but ultimate responsibility for workmanship falls on contractor.
- A qualified Turf Grass Suply and Management Services Company with a minimum of 10 years of experience.
- All employees must be properly trained and familiar with the work, products, and procedures.
- Contractor must provide a list of at least 3 past client references relating to work of a similar project and scope. Reference list must include contact name, address, email address, and phone number. Contractor agrees to allow the SAU to contact any and all client references provided.

WORK SITE

- All materials and equipment must be submitted by the Contractor and reviewed and approved by Owner prior to installation.

- Furnish only the materials as specified herein, in strict accordance with and approval by the manufacturer.
- The Contractor must examine the conditions under which work is to be performed and notify the Owner of unsatisfactory conditions. Do not proceed with the work until unsatisfactory conditions have been corrected in a manner acceptable to the Owner.
- Contractor shall supply all tools and equipment necessary for the tasks at hand, use of school tools and equipment will not be permitted.
- Non-prescription drugs, and alcoholic beverages are not permitted on the grounds.
- The Timberlane Regional School District is a Smoke Free Campus. No tobacco or Vape use is permitted on school grounds.

HEALTH AND SAFETY

- The health and safety of all workers, SAU employees, and school children is paramount. The Contractor shall implement all practical means of preventing injury including the placement of signs, ropes, barricades, or other warning devices to exclude people from the work zone.
- If any unauthorized person enters the work area, the Contractor shall cease all operations which could result in injury/accident to the visitor and not restart until the area is cleared.

SPECIAL CONDITIONS

- The Contractor is responsible for obtaining all applicable permits and the associated fees.
- At Owners request, the Contractor shall provide release-of-liens from all subcontractors with payment requests.
- The awarded contract cannot be assigned or transferred to another company.
- The Owner will inspect all work and have the authority to stop work to ensure the proper execution of the contract and
- The Owner has the authority to reject any and all materials, and equipment, if such materials, or equipment, are not in accordance with the specifications
- If at any time, the Owner determines that the Contractor's rate of performance is jeopardizing completion of the work within the Contract Time, the Contractor may be considered in default of the contract and the Owner may terminate the contract for convenience. The terminated Contractor shall be responsible for all additional costs (above contracted value) incurred as necessary to complete the contracted scope of work by others.
- The contractor shall, and ensure that all subcontractors shall, perform criminal background checks for all persons that will be present on the jobsite at any time. If background checks reveal convictions of any crimes involving offense against children, notify the Owner immediately and do not allow the offender access to the jobsite.

DELIVERY, STORAGE, AND PROTECTION

- Products on site must be sealed and properly labeled, in manufacturer's original containers, dry and undamaged. Do not use materials which have been opened prior to this project or damaged in any manner.
- Products and other materials shall be delivered to site at such a time as required for proper coordination of the work. Timberlane Regional School District has minimal storage space and therefore, cannot make accommodations to store materials or equipment for an extended period of time.
- The Contractor shall arrange material storage so as not to interfere with the Owner's operations.
- Deliver materials in manufacturer's unopened container or bundles, fully identified with brand, type, grade, class, and all other qualifying information.

INSURANCE

- The Contractor shall purchase and maintain such insurance as will protect him from claims set forth below which may arise out of or result from the Contractor's operations under the Contract, whether such operations be by himself or by any subcontractor or by anyone directly or indirectly employed by any of them or by anyone for whose acts any of them may be liable. The Contractor shall submit a Certificate of Insurance showing the Contractor has the required coverage.
- The contractor shall name the SAU 106 Timberlane Regional School District as an additional insured.
- Claims under Workers' Compensation, disability benefit and other similar employee benefit acts.
- Claims for damages because of bodily injury, occupational sickness or disease, or death of his employees, and claims insured by usual personal injury liability coverage.
- Claims for damage because of bodily injury, occupational sickness or disease, or death of any person other than his employees, and claims insured by usual personal injury liability coverage.
- Claims for damage because of injury to or destruction of tangible property, including loss of use resulting therefrom.

a. Workers Compensation and Employers' Liability	Statutory Limits
Each Accident	$1,000,000
Disease (Policy Limit)	$1,000,000
Disease (Each Employee)	$1,000,000
b. Comprehensive General Liability	
Bodily Injury (Each person/Each occurrence)	$1,000,000
Property Damage	$1,000,000
c. Comprehensive Automobile Liability	
Bodily Injury (Each person/Each occurrence)	$1,000,000
Property Damage	$1,000,000

LAWS AND REGULATIONS

- Contractor shall be solely responsible for complying with all Laws and Regulations governing the work, including, without limitation, applicable OSHA, EPA, NH State regulations, and local town ordinances.

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Sealed proposals are due on Tuesday July 9, 2024, 1:00PM at the SAU 106 office Building at 30 Greenough Road, Plaistow NH 03865

COMPANY PROFILE
and
REQUIRED SUBMITTALS

Please provide the following information regarding your business. ***This form is required as part of your proposal submission.*** You may attach additional sheets or documents as needed.

1. DUNS Number or Federal Tax ID # _____
2. Size of Company: Total number of employees 55
   Total number of service employees_____
3. Number of years in business 33
4. Number of years under current management 3
5. Office locations (service, retail, other) Wilmington, MA
6. Please provide website address: valleygreenusa.com
7. Insurance – Please provide proof of insurance per specifications.
8. Have you, or any of the principals of our company, been involved in any litigation, arbitrations, mediations, or administrative proceedings in the past 10years?
   a. If yes, please Attach a letter explaining the details of the claims attorneys, and resolution.
9. Provide list of proposed equipment/materials to be used on this project (per specifications)

_____

_____

No equipment substitutions will be part of this project. _____
Please initial above

COMPANY PROFILE cont.
Page 2

10. List 3 references for which your Company performed similar scope and size work for, include company/agency name, contact name and telephone number and email address.

1) City of Concord, NH

2) Town of Raymond, NH

3) Town of Merrimack, NH

11. List all subcontractors to perform work including contact name and telephone number or check box below.

X No subcontractor will be performing work on this project. _____
Please initial above

A. _____

B. _____

C. _____

Provide references for each subcontractor under separate attachment.

VG Acquisitions, LLC dba Valley Green — George Furrer

(Company Name) (Print Name)

George W Furrer, President — 06/17/2024

(Authorized Signature & Title) (Date)

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EVALUATION CRITERIA
Submittal #1

All questions must be answered, and the data given must be clear and comprehensive. Please type or print legibly. If necessary, add additional sheets. This information will be utilized by the District in determining Vendors responsiveness and responsibility with regard to the requirements and specifications of the Bid.

COMPANY NAME: Valley Green, William Hauser, Tom Lanman

1. List years of experience in the turf grass industry: 20 years + 50 years

2. List education, training, and experience, in the turf grass industry, of your proposed primary and secondary personnel who may be assigned to this project.

Stockbridge School of Agriculture Turfgrass Management
Pesticide Dealers License MA + NH
Combined 40+ years of Turf Product Sales
Former Golf Course Superintendents

3. Have you ever acted as the primary consultant/supplier to a municipality or school district for turf grass, fertilizers, and plant protectants?
[X] Yes [ ] No
If yes, location, dates, and size of program?

LOCATION	DATES	SIZE (ACREAGE)
City of Concord	2001 - Present	50 Acres
Town of Merrimack	2012 - Present	20 Acres
Town of Raymond	2012 - Present	10 Acres

4. Please attach to these criteria your proposed treatment plan and implementation.

5. Please attach to these criteria your proposed training and education components for the Timberlane Regional School District.

6. Does your company presently have an agronomic, web-based planner, in place and being utilized by your clients?
[ ] Yes [X] No
If yes, provide details of program and name of current client

_____

_____

_____

THE UNDERSIGNED CERTIFIES THAT THE INFORMATION CONTAINED HEREIN IS COMPLETE AND ACCURATE AND HEREBY AUTHORIZES AND REQUESTS ANY PERSON, FIRM, OR CORPORATION TO FURNISH ANY INFORMATION REQUESTED BY THE WINNACUNNET SCHOOL DISTRICT IN VERIFICATION OF THE RECITALS COMPRISING THIS STATEMENT OF QUALIFICATIONS AND EXPERIENCE.

Date: 06/17/2024

SIGNATURE: _____

PRINTED NAME: George Furrer TITLE: President/Owner

REFERENCES
Submittal #2

In the spaces following, provide information regarding services supplied by your firm similar in nature to the services and materials being quoted. A minimum of three (3) should be listed. School districts are preferred, but not mandatory.

1.Project Name: Newfound Lawn Care
Owner: Jack Doucette
City/State: Bridgewater, NH
Dollar Amount: $ 80,000 Date Completed: On Going
Type Of Work: Lawn Care
Contact Person: Jack Doucette Telephone # (978) 965-0923
Contact Person's Relation To Project: Owner/operator
(i.e., Contract Manager, Purchasing Agent, Etc.)

2.Project Name: Beaver Meadow Golf
Owner: City of Concord
City/State: Concord, NH
Dollar Amount: $ Date Completed: On Going
Type Of Work: Agronomic Consult
Contact Person: Pat Lanman Telephone # (603) 344-3420
Contact Person's Relation To Project: Golf Course Superintendent
(i.e., Contract Manager, Purchasing Agent, Etc.)

3.Project Name: Winnisquam School District
Owner:
City/State: Tilton, NH
Dollar Amount: $ Date Completed: on Going
Type Of Work: Product supply + Agronomic Consult
Contact Person: Rick Berube Telephone # (603) 286-4816
Contact Person's Relation To Project: Manager, Director of Grounds
(i.e., Contract Manager, Purchasing Agent, Etc.)

4.Project Name:
Owner:
City/State:
Dollar Amount: $ Date Completed:
Type Of Work:
Contact Person: Telephone # ( )
Contact Person's Relation To Project:
(i.e., Contract Manager, Purchasing Agent, Etc.)

NH School Administrative Unit 106 | Timberlane Regional School District
30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
Timberlane.net @TimberlaneRegional @TimberlaneRSD @TimberlaneRSD

INSURANCE
Submittal #3

Please attach insurance documents to submittal package.

NH School Administrative Unit 106 | Timberlane Regional School District
30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
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PROPOSAL SUBMISSION FORM
Timberlane Regional School District
Turf Grass Products and Management Services 2025 - 2027

To: Mr. Justin Krieger
SAU 106/Timberlane Regional School District
30 Greenough Rd.
Plaistow, NH 03865
Having carefully examined the description of the Request for Bid, We hereby submit the bid for the following products:

Item Description	Price Per Container	Estimated Quantity	Total Estimated Price
Item 1: Turf Seed: High Performance 50/50 Blue/Rye Mixture (in 50 lbs. per bag)	$ 120.00	100	$ 12,000.00
Item 2: Turf Seed: High Performance 80/20 Blue/Rye Mixture (in 50 lbs. per bag)	$ 131.50	65	$ 8,547.50
Item 3: Turf Seed: High Performance Kentucky Blue Grass Blend (in 50 lbs. per bag)	$ 139.50	90	$ 12,555.00
Item 4: Turf Seed: Three-way Perennial Ryegrass Blend (in 50 lbs. per bag)	$ 100.00	26	$ 2,600.00
Item 5: General Purpose Low Maintenance/Low Traffic/ Low Irrigation Seed Mixture (in 50 lbs. per bag)	$ 118.00	50	$ 5900.00
Item 6: Turf Seed: High Traffic General Purpose Grounds Mixture (in 50 lbs. per bag)	$ 108.00	50	$ 5,400.00
Item 7: Turf Fertilizer: Bridged Carbon/Organic and Synthetic Fertilizer with Compost, Ammonium Sulfate, Methylene Urea and Sulfate of Potash. Replenish 16-0-5 (in 50 lbs. per bag) See Attached Alternative	$ 33.15	115	$ 3,812.25
Item 8: Turf Fertilizer: Organic Fertilizer from Poultry Layer Compost Replenish 5-4-5 (in 50 lbs. per bag)	$ 22.70	190	$ 4,313.00
Item 9: Organic Soil Recovery Amendment- Renovate Plus (in 50 lbs. bag)	$ ——	80	$ No Bid
Item 10: Organic Microbial Soil Inoculant (3-3-3) (in 40 lb. per bag)	$ 28.75	~~52~~ 83	$ 2386.25
Item 11: Bridged Synthetic/Organic Nitrogen and Potassium Fertilizer. Nutrite 28-0-10 (in 50 lb. per bag)	$ 24.65	68	$ 1,676.20
Item 12: Bridged Synthetic/Organic Starter Fertilizer Nutrite 16-24-12 (in 50lb. per bag)	$ 26.75	50	$ 1,337.50
Item 13: Gypsum and Humic acid soil amendment with micro and macro nutrients fertilizer (0-0-12) (in 50 lb. per bag)	$ 19.95	148	$ 2,952.60
Item 14: Lebanon 20-0-5 Fertilizer with Acelepryn Insecticide (in 50 lb. per bag)	$ 48.00	85	$ 4080.00

Item 15: Water/moisture management product for infield clays (In-Flow) (in 50 lb. per bag)	$ —	13	$ No Bid
Item 16: Soil Wetting Agent (Precip) (2x2 5-gallon containers)	$ 157.38	11	$ 1,731.18
Item 17: Redox RxGreen (in 2X2 5-gallon containers)	$ 138.52	9	$ 1,246.68
Item 18: Earthworks Sea 3 (in 2x2 5-gallong containers)	$ 183.07	9	$ 1,647.63
Item 19: Anuew EX Plant Growth Regulator (4X64oz packaging)	$ 173.00	5	$ 865.00
Item 20: Four Way Herbicide for Broad Spectrum Weed Control (Q4 Plus) 1-gallon containers)	$ 135.00	5	$ 675.00
Item 21: Specialized Herbicide for Grassy Annual Weeds (Pylex) (4 oz Containers)	$ 368.00	6	$ 2,208.00
Item 22: Agricultural Crop Oil Surfactant (Microyl) (1-gallon containers)	$ 50.00	4	$ 200.00
Item 23: Spray Droplet/Drift Control and Spreading Surfactant (Border 2.0) (2.5-gallon containers)	$ 125.00	4	$ 500.00
Item 24: Soil Test Analysis (Price Per Field Annually)	$ 150.00	8	$ 1,200.00
Item 25: Irrigation Water Test (Price per test)	$ 100.00	1	$ 100.00
Item 26: Precise Pond Treatment (24X8 oz packages)	$ 38.00	24	$ 912.00
Item 27: ISTRC Soil Profile Testing (Price per test)	$	8	$ No Bid
Item 28: Performance Quality Standards (PQS) Assessment (	$ 0 w/ Bid Reward	7 Months	$ 0 w/ Reward of Bid
Item 29: Monthly Site Visits and collaboration (2 Hours per Month)	$ 0 w/ Bid Reward	7 Months	$ 0 w/ Reward of Bid
Total Base Proposal Estimate:			$ 78,845.79

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PROPOSAL SUBMISSION FORM
Timberlane Regional School District

Submittals Included:

___ Submittal #1 Evaluation Criteria
___ Submittal #2 References
___ Submittal #3 Insurance

By signature below, the bidder, if awarded a contract,

- Agrees to provide only materials as per attached specifications
- Agrees to have a warehouse within (45) miles driving radius of Hampton, NH
- Agrees to comply with all applicable and relevant codes, standards, regulations, and laws

NAME OF CONTRACTOR: VG Acquisitions, LLC dba Valley Green

ADDRESS OF CONTRACTOR: 642 South Summer Street

Holyoke, MA 01040

PHONE #: 413-533-0726 **EMAIL:** g.furrer@valleygreenusa.com

SIGN HERE: 06/17/2024
DATE

George Furrer
NAME OF AUTHORIZED OFFICER

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 6/21/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER The Dowd Agencies, LLC 14 Bobala Road Holyoke MA 01040	CONTACT NAME: Catherine Palazzo PHONE (A/C, No, Ext): 413-437-1047 FAX (A/C, No): 413-437-1442 E-MAIL ADDRESS: cpalazzo@dowd.com
INSURED VALLGRE-05 VG Aquisitions LLC DBA Valley Green 642 South Summer St Holyoke MA 01040	INSURER(S) AFFORDING COVERAGE — NAIC # INSURER A : Middlesex Insurance Company — 23434 INSURER B : INSURER C : INSURER D : INSURER E : INSURER F :

COVERAGES **CERTIFICATE NUMBER:** 1083534022 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	X COMMERCIAL GENERAL LIABILITY CLAIMS-MADE X OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: POLICY X PRO-JECT X LOC OTHER:			A0189459004	1/25/2024	1/25/2025	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMP/OP AGG	$ 1,000,000 $ 500,000 $ 5,000 $ 1,000,000 $ 3,000,000 $ 2,000,000 $
A A	AUTOMOBILE LIABILITY X ANY AUTO OWNED AUTOS ONLY / SCHEDULED AUTOS X HIRED AUTOS ONLY / X NON-OWNED AUTOS ONLY			A0189459001 A0189459005	1/25/2024 1/25/2024	1/25/2025 1/25/2025	COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)	$ 1,000,000 $ $ $ $
A	X UMBRELLA LIAB X OCCUR EXCESS LIAB CLAIMS-MADE DED X RETENTION $ 0			A0189459007	1/25/2024	1/25/2025	EACH OCCURRENCE AGGREGATE	$ 5,000,000 $ 5,000,000 $
A	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBEREXCLUDED? (Mandatory in NH) Y/N: N If yes, describe under DESCRIPTION OF OPERATIONS below	N/A		A0189459006	1/25/2024	1/25/2025	X PER STATUTE / OTH-ER E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE E.L. DISEASE - POLICY LIMIT	 $ 500,000 $ 500,000 $ 500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
The SAU 106 Timberlane Regional School District is an additional insured for General Liability per written contract.

CERTIFICATE HOLDER

Timberlane Regional School District
30 Greenough Road
plaistow NH 03865

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE
Wayne Kapinos

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Item 7
Substitute

Nature Safe®

18-0-2

With Ammonium Sulfate & Stabilized Nitrogen

Foliar Pak Armament

GUARANTEED ANALYSIS

Total Nitrogen (N)	18.00%
1.81% Ammoniacal Nitrogen	
13.14% Urea Nitrogen*	
3.02% Water Insoluble Nitrogen**	
0.03% Other Water Soluble Nitrogen	
Soluble Potash (K_2O)	2.00%
Calcium (Ca)	1.00%
Sulfur (S)	2.00%

DERIVED FROM

Feather meal, urea, ammonium sulfate, meat meal, food/feed byproduct meal, sulfate of potash and blood meal.

*This product contains 13.14% urea nitrogen stabilized with N(n-butyl) thiophosphoric triamide.

**This product contains 3.02% slowly available Water Insoluble Nitrogen from feather meal, meat meal, food/feed byproduct meal and blood meal.

DIRECTIONS FOR USE

Apply 3.4 to 5.6 lbs. per 1,000 sq. ft. for 0.60 – 1.0 lb. per actual N per 1,000 sq. ft. Application intervals can range from 45 to 90 days.

Amount	Scotts R8	Scotts 2000	Lesco	Prizelawn	Vicon	Lely
½ Lb.	K	M	H/I	-	20-25'	4-25'
1 Lb.	O	Q	M	-	35-25'	5.25-25'

The spreader settings are conservative and should only be used as a guide for calibrating your spreader. Ground speed for Vicon and Lely settings was 4.5 mph.

Not for use in organic crop and organic food production.

GENERAL INFORMATION

Nature Safe's 18-0-2 is a unique blend of three nitrogen sources: animal proteins, ammonium sulfate, and urea stabilized nitrogen. The product is based on the slow release nitrogen of our high quality animal proteins. Ammonium sulfate is incorporated into the organic base to improve both color and growth response. The urea stabilized nitrogen will deliver a slow and consistent release for up to 8 weeks.

General Use Fertilizer: Our products contain ingredients safely recycled from animal sources. Caution: Do not eat, feed to animals, or apply to land used for grazing ruminant animals. Wash hands thoroughly with soap and water after handling and before eating or smoking.

Information regarding the contents and levels of metals in this product is available on the Internet at http://www.aapfco.org/metals.htm

UPC CODE

Sports Turf Directions for Use for Phosphate and Nitrogen: See documents SL191, Recommendations for N, P, K & Mg for Golf Courses & Athletic Field Fertilization Base on Mehlich I Extractant (http://edis.ifas.ufl.edu/SS404) or BMP's for Enhancement of Environmental Quality on Florida's Golf Courses (http://www.dep.state.fl.us/water/nonpoint/docs/nonpoint/gfbmp07.pdf).
Lawn Maintenance Companies Directions for Use for Phosphate and Nitrogen:
See document Best Management Practices for Protection of Water Resources in Florida, June 2002, Florida Green Industries
(http://www.dep.state.fl.us/central/Home/MeetingsTraining/FLGreen/BMP_Book_final.pdf).
Environmental Statement: Do not apply near water, storm drains or drainage ditches. Do not apply if heavy rain is expected. Apply this product only to your lawn/garden, and sweep any product that lands on the driveway, sidewalk, or street, back onto your lawn/garden.
In Virginia, this lawn/turf fertilizer contains phosphorous and is only for non-agricultural use on (i) turf during its first growing season, (ii) on turf areas being repaired or renovated, and (iii) on turf where a soil test performed within the last 3 years indicates a phosphorous deficiency. This fertilizer is not for the routine maintenance of turf.
In Maryland: Do not apply this product at more than 9.0 lbs. product per 1,000 sq. ft. This product is providing nutrients as determined to be necessary in accordance with a soil test that was conducted by a laboratory identified under 8-803.7 of this article and performed no more than 3 years before the application.

Net Weight 50 LBS.
(22.68 KG)
Covers 9,000 – 15,000 sq. ft.

Do Not Feed to Animals

Foliar-Pak Armament is a registered trademark of Advanced Turf Solutions.

COARSE (SGN 220-230)

Guaranteed By:
Darling Ingredients Inc.
5601 N. MacArthur Blvd.

Nature Safe®

Item 8 substitute

5-4-3 O'Natural™

With 2% Fe

Homogeneous Natural (Organic) Fertilizer

Premium grade (SGN 200)

Product Features

- 100% organic economical product derived from composted poultry litter.
- Homogeneous product.
- Balanced NPK ratio for all purpose use. Excellent for lawn and garden.
- Contain 8% calcium and 2% iron.
- Safe to use any time of year on turf and all types of plantings.

Turf Benefits

- Research has shown that organic fertilizer stimulates soil microbial activity.
- No surge growth while providing long lasting color for up to 8 to 10 weeks.
- The role of calcium is to promote cell growth and strengthen cell walls. Calcium makes the plant more tolerant of environmental stresses.
- Used to supply available calcium. Plants become less prone to diseases and environmental stress.
- Iron provides deep green color without excessive top growth.

Product Characteristics

Product Code:	R526085
Product Type:	Professional Turf Fertilizer
Particle Size:	Premium (SGN 200)
Net Weight:	20 kg
Bulk Density:	657 kg/m³ (41 lb/ft³)
Coverage:	5,000 ft² @ 10.0 lb/1000ft² 3,330 ft² @ 15.0 lb/1000ft²

Guaranteed Analysis

		%
Total Nitrogen 0.6% Ammoniacal Nitrogen 2.4% Water Insoluble Nitrogen 1.8% Other Water Soluble Nitrogen*	(N)	5.0
Available Phosphoric Acid	(P_2O_5)	4.0
Soluble Potash	(K_2O)	3.0
Calcium	(Ca)	8.0
Magnesium	(Mg)	0.5
Iron 0.1% Water Soluble Iron	(Fe)	2.0
Manganese 0.04% Water Soluble Manganese	(Mn)	0.05
Zinc 0.04% Water Soluble Zinc	(Zn)	0.05

Derived from: Composted poultry litter, Iron sulfate, Iron oxide.

* 4.2% Slowly available nitrogen from composted poultry litter.

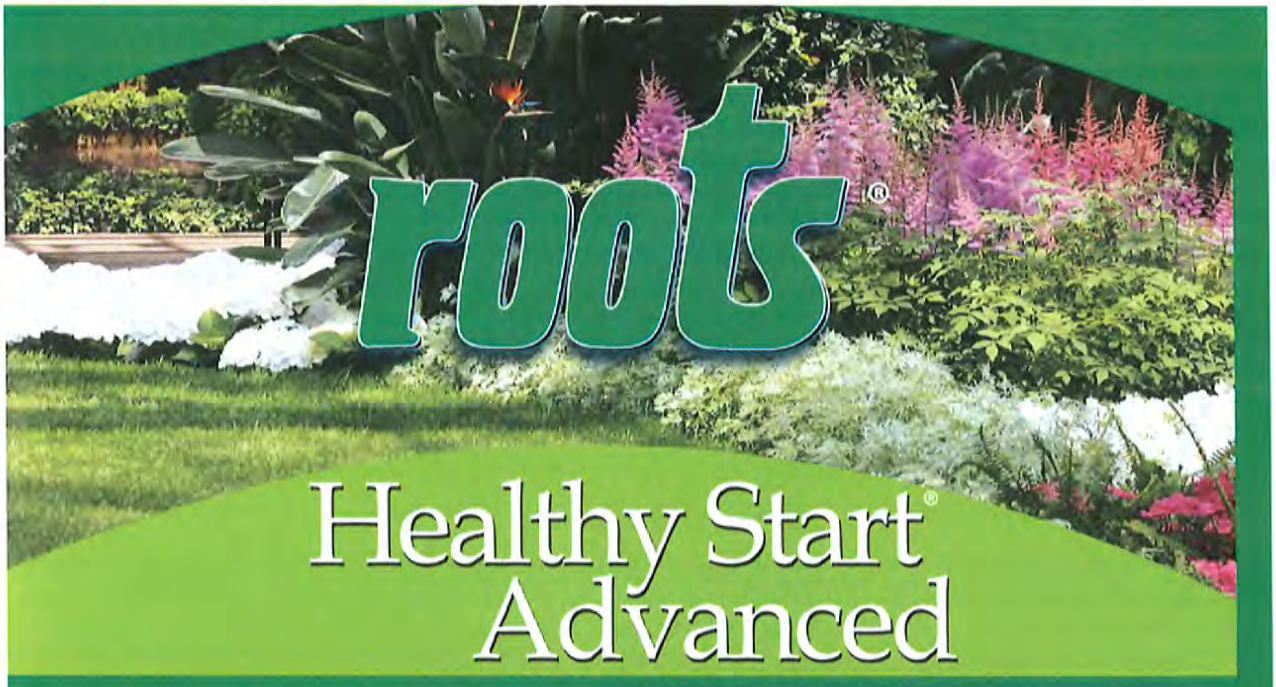
O'NATURAL™

For more information, contact Nutrite at:

25 Sheffield St., Unit #6
Cambridge, ON
Canada N3C 1C4
Toll Free: 1-800-265-8865
www.nutrite.com

560 Chemin Rhéaume C.P.129
St-Michel, Qc
Canada J0L 2J0
Toll Free: 1-800-363-1330

Item 10
Substitute



Healthy Start® Advanced

3-4-3 Natural Granular Fertilizer

- Use for seeding, garden and flower beds, bulbs, trees and shrubs
- Contains beneficial rhizosphere bacteria that convert nutrients for plant use.
- Ascorbic Acid, Amino Acid and Thiamine Mononitrate aid plant resistance to, and recovery from abiotic stress
- Kelp meal is a source of nutrients for beneficial microbes and helps improve performance under minor abiotic stress
- Myo-inositol elicits plant response to perform better under stress

ROOTS® Healthy Start® Advanced 3-4-3 is formulated for general use applications. It contains NPK fertility derived from natural sources, and includes beneficial rhizosphere bacteria to boost biological soil fertility. It also contains humic acids, which may aid in the uptake of mineral nutrients by plants. Roots Healthy Start Advanced 3-4-3 is manufactured as an insoluble granular fertilizer that releases nutrients as it biodegrades. It is used to provide rich organic matter and active rhizosphere bacteria to depleted soils.

DIRECTIONS FOR USE:

Soil Prep for Gardens and Flower Beds: Apply 25 pounds per 1000 square feet. In very poor soil, double the rate. Rototill into the upper 2 to 4 inches before planting.

Bulbs or Sprigs: Add 1 teaspoon per plant and mix with soil in planting hole.

Potting Mix: Mix into potting soil at a rate of 25 pounds per cubic yard.

Potted Plants: 1/4 pound per 1 gallon container.

Top Dressing: Apply one 25 pound bag per 2000 square feet.

Established Trees and Shrubs: Broadcast 2 pounds per 100 square feet over soil or surface mulch.

Planting Trees and Shrubs: Mix into the backfill around the root zone when planting, following the rate chart below.

Seed/Sod Installation: Broadcast or spread one 25 pound bag per 2500 square feet, then seed or lay sod.

APPLICATION RATES		
1 gallon plant	1 cup or 1/4 pound	100 plants per 25-Lb bag
5 gallon plant	2 cups or 1/2 pound	50 plants per 25-Lb bag
15 gallon plant	4 cups or 1 pound	25 plants per 25-Lb bag
24 inch root ball	6 cups or 1 1/2 pounds	16 plants per 25-Lb bag
36 inch root ball	10 cups or 2 1/2 pounds	10 plants per 25-Lb bag
42 inch root ball	12 cups or 3 pounds	8 plants per 25-Lb bag
54 inch root ball	16 cups or 4 pounds	6 plants per 25-Lb bag
72 inch root ball	20 cups or 5 pounds	5 plants per 25-Lb bag
Larger sizes	1/2 pound	per inch of trunk diameter

SPREADER SETTINGS						
Rate per 1000 FT²	Earthway Drop Spreader	Earthway Broadcast Spreader	Scotts Drop AccuGreen	Scotts Drop Precision Green	Speedy Green	AccuPro 2000
50 pounds	23 (4x)	28 (8x)	18 (4x)	17 (4x)	18 (5x)	Z (6x)
25 pounds	23 (2x)	28 (4x)	18 (2x)	17 (2x)	10 ½ (3x)	W (3x)
Avg. width of spread	Overlap Wheels	13 feet	Overlap Wheels	Overlap Wheels	5 feet	10 feet Cone 8

Note: 2x means 2 passes

GUARANTEED ANALYSIS	
Total Nitrogen (N)	**3%**
2.5% Water Insoluble Nitrogen*	
0.5% Ammoniacal Nitrogen	
Available Phosphate (P_2O_5)	**4%**
Soluble Potash (K_2O)	**3%**
Calcium (Ca)	4%
Iron (Fe)	1%
0.1% Water Soluble Iron (Fe)	

Derived from: wheat middlings, meat and bone meal, rock phosphate, feathermeal, sulfate of potash, kelp meal, ferrous sulfate.
*2.5% Slowly available nitrogen from meat and bone meal, feather meal.

ALSO CONTAINS NON PLANT FOOD INGREDIENTS	
OTHER INGREDIENTS	
NON PLANT FOOD INGREDIENTS	
Humic Acids	**3%**
Rhizosphere Bacteria	**400,000 cfu/g**
95,000 cfu/g *Bacillus licheniformis*	
95,000 cfu/g *Bacillus megaterium*	
10,000 cfu/g *Bacillus polymyxa*	
95,000 cfu/g *Bacillus pumilus*	
95,000 cfu/g *Bacillus subtilis*	
10,000 cfu/g *Paenibacillus azotofixans*	
OTHER	
0.15% Ascorbic Acid (Vitamin C)	
0.05% Amino Acid (Glycine)	
0.02% Myo-Inositol	
0.01% Thiamine mononitrate (Vitamin B_1)	

F699

Information regarding the contents and levels of metals in this product is available on the internet at http://www.regulatory-info-lebsea.com

CONTAINS NO MANURE, SEWAGE OR SLUDGE INGREDIENTS

WARNING

Precautionary Statements for handling:
Wash hands and exposed skin thoroughly after handling.
Wear protective gloves/protective clothing/eye protection/face protection.
IF IN EYES: Rinse cautiously with water for several minutes. Remove contact lenses, if present and easy to do. Continue rinsing.
If eye irritation persists: Get medical advice/attention.
Keep out of reach of children
Precautionary Statements for disposal - Dispose in accordance with all federal, state and local regulations.

STORAGE: Store at temperatures between 50° and 90° F in a dry location.

Use in accordance with recommendations of a qualified individual or institution, such as, but not limited to a certified crop advisor, agronomist, university crop extension publication, or apply according to recommendations in your approved nutrient management plan.

Do not apply near water, storm drains or drainage ditches. Do not apply if heavy rain is expected. Apply this product only to your lawn or garden, and sweep any product that lands on the driveway, sidewalk, or street back on to your lawn or garden.

NOTICE: This product contains the micronutrient iron. Iron may stain concrete surfaces and should not be applied on dry or water dampened concrete and should be removed from these areas promptly by sweeping or blowing. Do not wash off with water.

Apply only to actively growing turf. Do not exceed 3.2 lbs. of total nitrogen per 1,000 sq. ft. annually.
In Maryland, New Jersey, New York and Virginia: This fertilizer contains phosphorus and may not be used for lawn maintenance on turf in the states of Maryland, New Jersey, New York or Virginia except when
1) Providing nutrients to specific soils and target vegetation as determined to be necessary in accordance with a soil test that was conducted by a laboratory* performed no more than 3 years before the application
2) Establishing vegetation for the first time, such as after land disturbance, provided the application is conducted in accordance with the recommended application rates established by the State
3) Re-establishing or repairing a turf area.
*In Maryland, the soil testing laboratory must be identified under Section 8-803.7 of the Agriculture Article, Annotated Code of Maryland.

In New Hampshire: This fertilizer contains phosphate. In New Hampshire, phosphate fertilizers may only be used for turf maintenance in golf courses, parks, athletic fields, and sod farms.

WARRANTY
NOTE To the extent consistent with applicable law, Bayer assumes all responsibility for safety and performance if this product is not used according to the directions.

LebanonTurf

Manufactured by:
Lebanon Seaboard Corporation
1600 E. Cumberland St. • Lebanon, PA 17042
800-233-0628 • (717) 273-1685
Made in the U.S.A.
www.LebanonTurf.com

0 88685 56716 2

G/22

Expiration date:

For technical assistance and information about our products visit www.LebanonTurf.com

Net Weight / Peso Neto 25 lbs (11.3 kg)
Covers up to 3,125 Sq. Ft. (3,125 pies²)

Not labeled for use on food crop sites.

Item 11 Substitute

Valley Green
Professional Turf Products

24-0-11

50% XCU 2Fe

GUARANTEED ANALYSIS:

Total Nitrogen(N).....24%
Available Phosphate (P2O5).....0%
Soluble Potash(K2O).....11%
Iron(Fe)..... 2%

Contains: Muriate of Potash, Urea, Polymer Sulfur-Coated Urea, Iron

Net wt. 50Lbs (22.68 kg)

Item 12 Substitute

Professional Starter Fertilizer

TCS GrowStar
Premier Turf Products

12-24-10

COVERAGE: 50 pounds of *TCS GrowStar*® 12-24-10 Starter Fertilizer covers 12,000 sq. ft. at the application rate of 1.0 LB of phosphate (4.2 LBS. of fertilizer) per 1,000 sq. ft.

GUARANTEED ANALYSIS

TOTAL NITROGEN (N).....12.0%
9.3% Ammoniacal Nitrogen
2.7% Urea Nitrogen*
AVAILABLE PHOSPHATE (P_2O_5).....24.0%
SOLUBLE POTASH (K_2O).....10.0%

DERIVED FROM: Polymer Sulfur-Coated Urea, Ammonium Phosphate, Muriate of Potash

CHLORINE (Cl) Max.....7.5%

*2.7% Slowly Available nitrogen from Polymer Sulfur-Coated Urea

DIRECTIONS FOR USE: This TCS product is a professional quality starter fertilizer. Its suitability for use in any given application depends on existing soil chemistry, turf type, and intended use of the turf area. The best results with this product are obtained when it is applied to newly seeded or sodded grass, and watered into the turf soon after application. Avoid mowing immediately following application to prevent pick-up. Application with rotary or pendulum spreaders is recommended for uniform distribution. The use of a drop spreader is not recommended. Consult your spreader manual or spreader manufacturer to determine spreader settings to achieve application rates desired. You may need to adjust the setting depending on the walking speed, spreader condition, and product.

Do not apply near water, storm drains or drainage ditches. Do not apply if heavy rain is expected. Apply this product only to your lawn, and sweep any product that land's on the driveway, sidewalk, or street back onto your lawn. This product may stain driveways, walkways, streets, porches, and other non-target areas. Do not apply to frozen ground.

For use when establishing new lawns, repairing lawns, for seeding, or when a soil test indicates a phosphorus deficiency.

For Professional Use

WARRANTY

Turf Care Supply LLC warrants that this product conforms to the analysis on its label. When used in accordance with label directions, under normal conditions, this product is reasonably fit for its intended purposes. Since time, method of application, weather, plant and soil conditions, mixture with other chemicals, and other factors affecting the use of this product are beyond our control, no warranty is given concerning the use of this product contrary to label directions or under conditions which are abnormal or not reasonably foreseeable. The user assumes all risks of any such use.

Information concerning the raw materials contained in this product can be obtained by writing to: Turf Care Supply, Attn: EHS / 50 Pearl Road, Suite 200 / Brunswick, Ohio 44212, referring to the item number found on this bag.

If this product is being sold in a state requiring the publication of information regarding its metal content, information regarding the contents and levels of metals in this product is available at the following website: http://www.aapfco.org/metals.htm.

! WARNING - KEEP OUT OF THE REACH OF CHILDREN

Causes eye irritation. Causes skin irritation. Harmful if inhaled. Harmful if swallowed. Wear protective gloves and other clothing to prevent exposure. Wash thoroughly after handling. Avoid breathing dust. Use only outdoors or in a well-ventilated area. Keep container tightly closed. **IF ON SKIN:** Wash with plenty of water. Take off contaminated clothing and wash before reuse. If skin irritation occurs, get medical advice/attention. **IF IN EYES:** Rinse cautiously, with plenty of water for several minutes. Remove contact lenses, if present and easy to do. Continue rinsing. If eye irritation persists, get medical advice/attention. **IF INHALED:** Remove person to fresh air and keep comfortable for breathing. Call a **POISON CENTER** or doctor if you feel unwell. If medical advice is needed, have product container or label at hand. Dispose of contents by utilizing as directed on this label, or call your local solid waste agency for disposal instructions. Dispose of empty container, out of reach of children. **Storage:** Store in original container, out of reach of children.

F1612 **Net Weight 50 lbs. (22.67 kg)**

Manufactured by: Turf Care Supply LLC • 50 Pearl Road, Suite 200 • Brunswick, OH 44212

#902336

TurfCare™ Supply, LLC

PRINT DIRECTION - TO BE DISTORTED

16.5" FRONT

0.5"

0.5"

.25"

Item 13 Substitute

4.25"

26.5"

0.5"

PRO GYPSUM PELLETED

MICRO SELECT

GYPSUM

GYPSUM
MICRO-SELECT PRILL

- *Helps to Loosen Clay Soil*
- *Helps to Aerate Soil*
- *Adds Calcium*
- *Neutralizes Salt*
- *100% Natural*
- *Use any spreader*

GYPSUM

MICRO SELECT

FOR PROFESSIONAL USE ONLY
NET WT. 50 LB (22.7 kg)

GYPSUM

PRINT DIRECTION - TO BE DISTORTED

16.5" BACK

1.25"

1.25"

PRO GYPSUM PELLETED

GYPSUM
MICRO-SELECT PRILL

DIRECTIONS FOR USE

NEW LAWNS: Prior to seeding or sodding, broadcast 80-100 lbs. per 1000 sq. ft. and incorporate into soil. Water completely prior to seeding. Heavy clay soils may require higher application rates.

ESTABLISHED LAWNS: Broadcast 40-50 lbs. per 1000 sq. ft. in Spring and Fall.

VEGETABLE AND FLOWER GARDENS: Incorporate by tilling or spading 20-30 lbs. per 100 sq. ft. prior to planting. Mix completely with soil and soak with water.

ROSES: Apply 1/2 to 1 lb. of gypsum each year followed by addition of organic mulch. Preparation of new seed bed should include incorporation of gypsum into the top 3-4 inches of soil.

TREES & SHRUBS: Provide generous application of gypsum to soil below trees and shrubs to improve the soil environment. For planting of new stock, mix gypsum with backfill material to provide improved soil structure.

EVERGREENS: Provide calcium without lowering soil pH by applying 2-3 lbs. in early Spring and late Fall.

WINTER SALT DAMAGE: Prevent plant and soil damage or restore damaged soils by applying 20-40 lbs. of gypsum per 100 sq. ft. to areas affected by high salt concentrations. Apply next to sidewalks, steps and streets where run-off from winter deicing salt occurs to protect valuable plants and beds.

COMPOST AID: Mix in about 1 lb. of gypsum to each cart load of clippings as it is added to the compost pile. Adding an additional 1 lb. of gypsum during turnings will reduce compost clumping and odor, in addition to accelerating the cycle.

GUARANTEED MINIMUM CHEMICAL ANALYSIS

Calcium Sulfate ($CASO_4$)	70%
Calcium (Ca)	24%
Sulfur (S)	14%
Moisture Maximum	1%

(Derived from: Gypsum, $CASO_4 \cdot 2H_2O$)
F-1358 CAS Number 14798-04-0

GUARANTEED MINIMUM PHYSICAL ANALYSIS (Before Pelletizing)

SCREEN SIZE	% PASSING
6 MESH	100%
10 MESH	100%
20 MESH	95%
40 MESH	90%
60 MESH	85%
80 MESH	72%
100 MESH	54%

PRODUCT SAFETY INFORMATION WARNING

This product may contain greater than 0.10% silica which has been linked to chronic respiratory diseases. Repeated inhalation of respirable crystalline silica may have carcinogenic effects.

USE APPROVED RESPIRATOR IN DUSTY AREAS.
AVOID BREATHING NUISANCE DUST. USE WITH ADEQUATE VENTILATION.
FIRST AID: EYES - FLUSH WITH WATER. INHALATION - MOVE TO FRESH AIR
SEE MATERIAL SAFETY DATA SHEET (MSDS) FOR ADDITIONAL INFORMATION

Product Guaranteed by:
Oldcastle Lawn & Garden Inc
P.O. Box 105418
Atlanta, GA 30348-5418
(800) 326-1750
www.mycloverbe.com

MICRO-SELECT PRILL



Item 14 Substitute

TCS GrowStar
Premier Turf Products

Acelepryn® 0.067%

On TCS GrowStar® Fertilizer

GROUP 28 INSECTICIDE

INTENDED FOR USE BY COMMERCIAL APPLICATORS ONLY.

For systemic control of white grubs and other listed pests infesting landscape and recreational turfgrass (including golf courses) as well as landscape ornamentals, interior plantscapes and sod farms.

Not for Sale, Sale Into, Distribution and/or Use in Nassau, Suffolk, Kings, Queens Counties of New York State.

ACTIVE INGREDIENTS:	By Weight
Chlorantraniliprole* 3-Bromo-N-[4-chloro-2-methyl-6-[(methylamino)carbonyl]phenyl]-1-(3-chloro-2-pyridinyl)-1H-pyrazole-5-carboxamide	0.067%
Other Ingredients	99.933%
Total	100.000%

* Chlorantraniliprole belongs to the anthranilic diamide chemical class.

19-0-4

GUARANTEED ANALYSIS

TOTAL Nitrogen (N) **19.0%**
19.0% Urea Nitrogen*

SOLUBLE POTASH (K_2O) **4.0%**

DERIVED FROM: Polymer Sulfur-Coated Urea, Urea, Muriate of Potash

CHLORINE (Cl) Max **3.0%**

*6.8% Slowly available Nitrogen from Polymer Sulfur-Coated Urea

In the state of FL it is recommend that the user of this product follow the Florida Green Industries BMPs at: http:/www.flaes.org/pdf/BMP_Book_final.pdf
In the state of FL it is recommend that the user of this product follow the Florida golf Course BMPs at: http:/www.flaes.org/pdf/glfbmp07.pdf

KEEP OUT OF REACH OF CHILDREN

CAUTION

Si usted no entiende la etiquette, busque a alguien para que se la explique a usted en detalle. (If you do not understand the label, find someone to explain it to you in detail.)

FIRST AID

If in eyes	• Hold eye open and rinse slowly and gently with water for 15-20 minutes. • Remove contact lenses, if present, after the first 5 minutes, then continue rinsing eye. • Call a poison control center or doctor for treatment advice.

Have the container or label with you when calling a poison center or doctor, or going for treatment. You may also contact 1-800-441-3637 emergency medical treatment information.

PRECAUTIONARY STATEMENTS
HAZARDS TO HUMANS AND DOMESTIC ANIMALS

Caution! Causes moderate eye irritation. Avoid contact with eyes or clothing. Wash thoroughly with soap and water after handling and before eating, drinking, chewing gum or using tobacco.

PERSONAL PROTECTIVE EQUIPMENT

Applicators and other handlers must wear: Long-sleeved shirt and long pants, shoes plus socks.
After the product has been loaded into properly calibrated application equipment, shirt, pants, socks and shoes are sufficient Personal Protective Equipment. Follow manufacturer's instruction for cleaning/maintaining personal protective equipment (PPE). If no such instructions for washables are available, use detergent and hot water. Keep and wash PPE separately from other laundry.

USER SAFETY RECOMMENDATIONS

USERS SHOULD: Wash hands before eating, drinking, chewing gum, using tobacco or using the toilet. Remove clothing immediately if pesticide gets inside. Then wash thoroughly and put on clean clothing.

ENVIRONMENTAL HAZARDS

This pesticide is toxic to aquatic invertebrates, oysters and shrimp. Do not apply directly to water. Drift and runoff may be hazardous to aquatic organisms in water adjacent to use sites.

Surface Water Advisory: This product may impact surface water quality due to runoff of rain water. This is especially true for poorly draining soils and soils with shallow ground water. This product is classified as having a high potential for reaching surface water via runoff for several months or more after application. A level, well-maintained vegetative buffer strip between areas to which this product is applied and surface water features such as ponds, streams, and springs will reduce the potential loading of chlorantraniliprole from runoff water and sediment. Runoff of this product will be reduced by avoiding applications when rainfall is forecasted to occur within 48 hours.

Ground Water Advisory: This chemical has properties and characteristics associated with chemicals detected in ground water. This chemical may leach into ground water if used in areas where soils are permeable, particularly where the water table is shallow.

DIRECTIONS FOR USE

It is a violation of Federal law to use this product in a manner inconsistent with its labeling.

Read and understand the entire label before using this product.

ACELEPRYN® 0.067% on TCS GrowStar® Fertilizer must be used only in accordance with specifications on this label or in separate Turf Care Supply LLC supplemental labeling that may be made temporarily available through local distributors, as a result of new EPA approvals. Turf Care Supply LLC will not be responsible for losses or damages resulting from the use of this product in any manner not specifically stated on this label or other labels or bulletins published by Turf Care Supply LLC. User assumes all risks associated with such non-specified use.

AGRICULTURAL USE REQUIREMENTS

Use this product only in accordance with it labeling and with the Worker Protection Standard, 40 CFR Part 170. This standard contains requirements for the protection of agricultural workers on farms, forests, nurseries, and greenhouses, and handlers of agricultural pesticides. It contains requirements for training, decontamination, notification, and emergency assistance. It also contains specific instructions and exceptions pertaining to the statements on the label about personal protective equipment, restricted-entry interval, and notification to workers (as applicable).
Do not apply this product in a way that will contact workers or other persons, either directly or through drift. Only protected handlers may be in the area during application.
For any requirements specific to your State or Tribe, consult the State or Tribal agency responsible for pesticide regulation.
Do not enter or allow worker entry into treated areas during the restricted-entry interval (REI) of 4 hours.
For early entry into treated areas that is permitted under the Worker Protection Standard and that involves contact with anything that has been treated, such as plants, soil, or water, wear:
- Long-sleeved shirt and long pants
- Shoes plus socks

NON-AGRICULTURAL USE REQUIREMENTS

The requirements in this box apply to uses of this product that are not within the scope of the Worker Protection Standard for agricultural pesticides, 40 CFR part 170. The WPS applies when this product is used to produce agricultural plants on farms, forests, nurseries, or greenhouses.
Professional applications to golf courses, residential, industrial and commercial lawns and sports fields are not within the scope of the Worker Protection Standard.
Do not allow other workers to enter the treated area while application is in progress.

PRODUCT INFORMATION

ACELEPRYN® 0.067% on TCS GrowStar® Fertilizer may be applied for the control of white grubs and other listed pests infesting landscape and recreational turfgrass (including golf courses) as well as landscape ornamentals and interior plantscapes.

ACELEPRYN® 0.067% on TCS GrowStar® Fertilizer may be used on plants or turfgrasses that are being grown for aesthetic or recreational purposes or climatic modification in or around home lawns, commercial lawns, industrial facilities, residential dwellings, business and office complexes, shopping complexes, multi-family residential complexes, institutional buildings, airports, cemeteries, interior plantscapes, ornamental gardens, parks, wildlife plantings, playgrounds, schools,

TCS GrowStar
Premier Turf Products

Acelepryn® 0.067%

On TCS GrowStar® Fertilizer

APPLICATION EQUIPMENT

Apply ACELEPRYN® 0.067% on TCS GrowStar® Fertilizer with drop-type, rotary-type or hand-held application equipment. The application equipment must be properly calibrated according to the manufacturer's directions to ensure uniform coverage over the treated area. During application, check equipment periodically to confirm that it is working properly and that the granules are being uniformly distributed.

APPLICATION TIMING

White Grubs: Apply ACELEPRYN® 0.067% on TCS GrowStar® Fertilizer from early April to early September for preventative and early curative control all of the major white grub species infesting turfgrass. The need for an application may be based on historical monitoring of the site, previous records or experiences, current season adult trapping or other methods. The higher rate listed for white grub control in Table 1 may be required in late August or early September when less sensitive mid-instar grubs are present at the time of application. Irrigate turf immediately after application or allow rainfall to move the product into the soil.

Annual Bluegrass Weevil: Apply ACELEPRYN® 0.067% on TCS GrowStar® Fertilizer when overwintered adult annual bluegrass weevils are observed in late April or early May to prevent damage from first generation larvae in late May and June. An application of ACELEPRYN® 0.067% on TCS GrowStar® at this time will also provide white grub control. The higher rates listed in Table 1 may be required for applications made after mid-May.

Billbugs: Apply ACELEPRYN® 0.067% on TCS GrowStar® Fertilizer when overwintered adult billbugs are first observed. This will usually occur in late April or early May in regions with cool-season turfgrasses. An application of ACELEPRYN® 0.067% on Fertilizer at this time will also provide white grub control. The higher rates listed in Table 1 may be required for applications made after early May or when billbug species other then bluegrass billbug are present.

European Crane Fly: Apply ACELEPRYN® 0.067% on TCS GrowStar® Fertilizer between September and November to control European crane fly larvae in turfgrass. The higher rate listed in Table 1 may be required to achieve control when applications are made in November.

Turf Caterpillars: ACELEPRYN® 0.067% on TCS GrowStar® Fertilizer will provide curative caterpillar control in turfgrass. If the area being treated is maintained at a mowing height of greater then one inch, then the higher rate listed in Table 1 may be required during periods of high pest pressure.

Chinch Bugs: For suppression of chinch bugs, apply ACELEPRYN® 0.067% on TCS GrowStar® Fertilizer before eggs hatch.

APPLICATION RATES FOR LAWNS, GOLF COURSES AND OTHER RECREATIONAL TURFGRASS AREAS: Table 1 provides the application rates that will control the listed turfgrass pests. For maximum residual effectiveness or for optimal control of large pest infestations, apply ACELEPRYN® 0.067% on TCS GrowStar® Fertilizer at up to 500 pounds per acre (0.33 lb AI/A) to control any of the pests listed in Table 1. Restriction: Do not apply more than 750 pounds (equivalent to 0.5 lb of active ingredient) of product per acre per year in broadcast applications to turfgrass.

TABLE1: TURFGRASS APPLICATION RATES

Target Pest	Product per Acre	Product per 1,000 Square Feet	lb AI/A
White Grubs (including *Aphodius* spp., Asiatic garden beetle, black turfgrass ataenius, European chafer, green June beetle, Japanese beetle, May/June beetles (*phyllophaga* spp.), northern masked chafer, oriental beetle and southern masked chafer)	150 to 300 pounds*	3.44 to 6.88 pounds	0.1 to 0.2
Billbugs			
European Crane Fly			
Turf caterpillars (including armyworms, cutworms and sod webworms)			
Annual bluegrass weevil	225 to 300 pounds*	5.17 to 6.88 pounds	0.15 to 0.2
Chinch bugs (suppression only)	150 to 300 pounds*	3.44 to 6.88 pounds	0.1 to 0.2

*For maximum residual effectiveness or optimal control of large pest infestations, apply Acelepryn® 0.067% on TCS GrowStar® Fertilizer at up to 500 pounds per acre (0.33 lb AI/A).

APPLICATION RATES FOR ORNAMENTAL PLANTS: Table 2 provides the application rates that will control the pests of landscape ornamentals and interior plantscapes. Before application, remove black plastic or other weed barrier materials that are impermeable to water. For maximum residual effectiveness or for optimal control of large pest infestations, ACELEPRYN® 0.067% on TCS GrowStar® Fertilizer may be applied at up to 500 pounds per acre (0.33 lb AI/A) to control any of the pests listed in Table 2. Restriction: Do not apply more than 750 pounds (equivalent to 0.5 lb of active ingredient) of product per acre per year in broadcast applications to ornamental plants.

TABLE 2: ORNAMENTAL TREE AND SHRUB (INCLUDING EVERGREENS), FLOWER, FOLIAGE PLANT, AND GROUNDCOVER APPLICATION RATES

Target Pest	Product per Acre	Product per 1,000 Square Feet	lb AI/A
White Grubs (Asiatic garden beetle, European chafer, green June beetle, Japanese beetle, May/June beetles, (*Phyllophaga* spp.), northern masked chafer, oriental	150 to 300 pounds*	3.44 to 6.88 pounds	0.1 to 0.2

Spreader Settings

Spreader	150 lb/A 3.44 lb/1000 sq ft	225 lb/A 5.17 lb/1000 sq ft	300 lb/A 6.88 lb/1000 sq ft
Scotts R8A	K ½	M ½	O ½
AccuPro 2000	L ½	N ½	P ½
LESCO (Numbers)	13	15	18
LESCO (Letters)	E ½	F ½	H

CLEANING APPLICATION EQUIPMENT: Thoroughly clean all application equipment after use to reduce the risk of forming hardened deposits that might become difficult to remove. Thoroughly rinse application equipment with clean water. Clean all other associated application equipment. Take all necessary safety precautions when cleaning equipment. Do not clean equipment near wells, or other water sources. Dispose of waste rinse water in accordance with local regulations.

INTEGRATED PEST MANAGEMENT (IPM) PROGRAMS: ACELEPRYN® 0.067% on TCS GrowStar® Fertilizer is recommended for IPM programs on turf and landscape ornamentals because it does not directly impact natural arthropod predator and parasitoid populations including ladybird beetles, lacewings, minute pirate bugs and predatory mites. The feeding behavior of beneficial arthropods will aid in extending natural control of other insects and mite pests and will reduce the possibility of secondary pest outbreaks. ACELEPRYN® 0.067% on TCS GrowStar® Fertilizer will reduce the target pest species that may serve as a food source for beneficial arthropods.

RESISTANCE MANAGEMENT: Some insects are known to develop resistance to products used repeatedly for control. When this occurs, the labeled dosages fail to suppress the pest population below threshold levels. Because the development of resistance cannot be predicted, the use of this product should conform to resistance management strategies established for the use area. These strategies may include incorporation of cultural and biological control practices, alternation of active classes of insecticides on succeeding generations and targeting the most susceptible life stage. Consult your local Turf Care Supply LLC representative, Cooperative Extension Service specialist or pest control advisor for the latest information on resistance management in your area.

Restrictions

- Not for use on plants (except turfgrass on sodfarms) being grown for sale or other commercial use, or for commercial seed production.
- Do not formulate this product into other end-use products without written permission from Turf Care Supply LLC.
- Do not apply this product in commercial nurseries and greenhouses.
- Do not apply more than 750 pounds (equivalent to 0.5 lb of active ingredient) of product per acre per year in broadcast applications to turfgrass or landscape ornamental plants.
- Do not apply more than 300 pounds (equivalent to 0.2 lb of active ingredient) of product per acre in a single application on sod farms.
- Wait a minimum of 7 days to retreat.
- Do not apply by air.
- The following restrictions are required to permit use of ACELEPRYN® 0.067% on TCS GrowStar® Fertilizer in the State of New York:

Golf Courses:
Greens, tee boxes: Do not apply this product within 25 feet of a water body (lake, pond, river, stream, wetland, or drainage ditch).
Fairways: Do not apply this product within 50 feet of a water body (lake, pond, river, stream, wetland, or drainage ditch).
All other use sites: Do not apply this product within 100 feet of a water body (lake, pond, river, stream, wetland, or drainage ditch).

STORAGE AND DISPOSAL

Do not contaminate water, food, or feed by storage or disposal.

Storage: Store product in original container only in a location inaccessible to children and pets. Do not contaminate water, other pesticides, fertilizer, food or feed in storage. Not for use or storage in or around the home.

Pesticide Disposal: Do not contaminate water, food or feed by storage or disposal. Wastes resulting from the use of this product must be disposed of on site or at an approved waste disposal facility.

Container Disposal: Nonrefillable container. Do not reuse or refill this container. Offer for recycling, if available. Completely empty bag into application equipment. Then dispose of empty bag in a sanitary landfill or by incineration, or, if allowed by state and local authorities, by burning. If burned, stay out of smoke.

NOTICE TO BUYER – Purchase of this material does not confer any rights under patents of countries outside of the United States.

LIMITATIONS OF WARRANTY AND LIABILITY

NOTICE: Read This Limitation of Warranty and Liability before Buying or Using This Product. If the Terms Are Not Acceptable, Return the Product at Once, Unopened, and the Purchase Price Will Be Refunded.

It is impossible to eliminate all risk associated with the use of this product. Such risks may arise from factors such as weather conditions, soil factors, off target movement, unconventional technique, presence of other materials, the manner of use or application, or other unknown factors, all of which are beyond the control of Turf Care Supply LLC or Seller. These risks can cause ineffectiveness of the product or other unintended consequences. WHEN YOU BUY OR USE THIS PRODUCT, YOU AGREE TO ACCEPT THESE RISKS.

Turf Care Supply LLC warrants that this product conforms to the chemical description on the label thereof and is reasonably fit for the purpose stated in the Directions for Use, subject to the inherent risks described above, when used in accordance with the Directions for Use under normal conditions.

TO THE EXTENT CONSISTENT WITH APPLICABLE LAW, TURF CARE SUPPLY LLC MAKES NO OTHER EXPRESS OR IMPLIED WARRANTY OF FITNESS OR OF MERCHANTABILITY OR ANY OTHER EXPRESS OR IMPLIED WARRANTY.

TO THE EXTENT CONSISTENT WITH APPLICABLE LAW, IN NO EVENT SHALL TURF

Item 16 Substitute

HYDROPAK

INFILTRIP

CONTAINS NON-PLANT FOOD INGREDIENT(S)

ACTIVE INGREDIENTS

Proprietary blend of oxirane, methyl-, polymer with oxirane, alkylpolyglucoside esters and dioctyl sulfocuccinate sodium 52.15%
Water and glycol.....47.85%

CONTENTS

2.5 gallons (9.46 liters)

HYDROPAK

INFILTRIP

DIRECTIONS FOR USE

Infiltrip is a combination of surfactants designed to increase the movement of irrigation and rainwater into and throughout the root zone of natural turf playing surfaces. Always mix and apply Infiltrip in accordance with label instructions.

Spray Application	Apply Infiltrip at the rate of 2.5 to 5 fl oz (74 to 148 mL) in a minimum of 1 gallon (3.79 L) of water per 1,000 sq ft (92.9 m^2) of turfgrass.
Injection	Apply 32 fl oz (946 mL) in a water volume sufficient to treat one acre (.40 ha). Monitor and adjust rate until the desired level of performance is achieved.
Drench	Dilute 8 to 16 fl oz (237 to 474 mL) in 100 gallons (279 L) of water and apply as a drench application.

KEEP OUT OF REACH OF CHILDREN AND STORE MATERIALS IN CLEARLY MARKED CONTAINERS

WARNING

PRECAUTIONARY STATEMENTS

Harmful if swallowed. Causes skin irritation and serious eye irritation. May be harmful if inhaled. If medical advice is needed, have product container or label at hand. Read label before use. Avoid breathing mist, vapors and spray. Wash protective equipment and work clothes thoroughly after handling. Use only outdoors or in a well-ventilated area. Wear personal protective equipment. Specific treatment is given in the First Aid section on this label or on the SDS.

FIRST AID

If Swallowed: Call a POISON CENTER/doctor or Chemtrec if person feels unwell. Rinse mouth. Have a person sip a glass of water if able to swallow. Do not induce vomiting unless directed to do so by medical personnel. Do not give anything to an unconscious person.

If In Eyes: Rinse cautiously with water for several minutes. Remove contact lenses, if present and easy to do. Continue rinsing. If eye irritation persists: Get medical advice or attention.

If On Skin: Wash affected area with plenty of soap and water. Use tepid water if available. If skin irritation occurs: Get medical advice or attention. Treat symptomatically. Take off contaminated clothing and wash it before reuse.

If Inhaled: Remove person to fresh air and keep comfortable for breathing. If person is having difficulty breathing, give oxygen. If not breathing, give artificial respiration. Call a POISON CENTER/doctor or Chemtrec if person feels unwell.

Do not store in temperatures below 40°F.

Note: Before buying or using this product, read the directions for use and the following conditions for sale and limitations of warranty and liability. By buying or using this product, the buyer or user, accepts the following conditions of sale. The seller of this product warrants that this product conforms to the chemical description on the label and is reasonably fit for the purposes stated in the directions for use, when the product is used in accordance with such directions for use under normal conditions.

Seller makes no warranty, express or implied, including, but not limited to, merchantability or fitness for a particular purpose. The buyers or users exclusive remedy for any injury, loss, or damage resulting from the handling or use of this product shall be limited to one of the following: direct damages not exceeding the purchase price of the product or replacement of the product. Seller shall not be liable to the buyer or user of this product for any consequential, special, or indirect damages, or damages in the nature of a penalty.

Hydro-Pak® is a registered trademark of ENP Investments LLC.

Consult the SDS for more information.

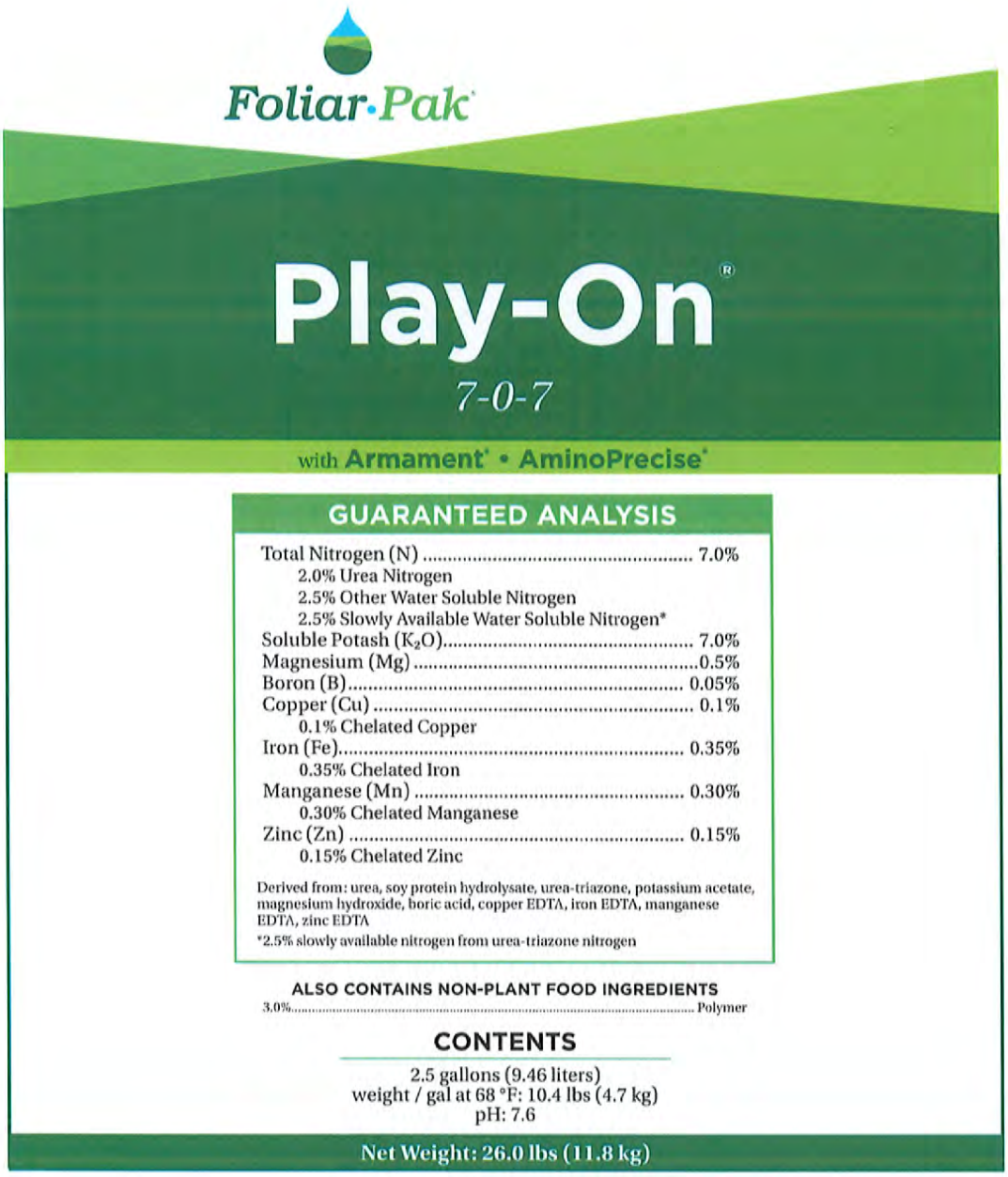
TECHNOLOGY POWERED BY

PRECISION LABORATORIES
Results.Expect it.

MANUFACTURED FOR ENP INVESTMENTS, LLC BY

Precision Laboratories, LLC
1429 S. Shields Dr.
Waukegan, IL 60085
800.323.6280 • precisionlab.com

Item 17 Substitute



Play-On®

7-0-7

GENERAL USE GUIDE

F1502

This product is tank mix compatible with most fertilizers and pesticides. However, due to variability in water sources and pesticide formulations a compatibility test is recommended. Shake well.

Golf Course Greens, Tees and Fairways **Sports Turf**	Apply 5.0 to 15.0 fl oz per 1,000 ft sq in enough water to provide sufficient foliar coverage. Apply every 7 to 21 days, or as needed. Can be tank mixed with other nutrients, control products or growth regulators.
Trees and Ornamentals	Use 2 gal Foliar-Pak Play-On per 100 gallons of water. **Bedding Plants and Hanging Baskets:** Drench 1 gal of finished solution per 20 sq ft of planted area (do not treat the general bed space). Treat each annual plant as if it covers 1 sq ft. For optimum results, fertilize every 2 weeks. **Shrubs and Trees:** Drench 1 gal of finished solution per 1" diameter of tree or shrub. In areas where turf is present, inject the solution into the soil.

KEEP OUT OF REACH OF CHILDREN AND STORE MATERIALS IN CLEARLY MARKED CONTAINERS

Do not store in temperatures below 40°F.

DO NOT APPLY NEAR WATER, STORM DRAINS, OR DRAINAGE DITCHES. DO NOT APPLY IF HEAVY RAIN IS EXPECTED. APPLY THIS PRODUCT ONLY TO YOUR LAWN/GARDEN, AND SWEEP ANY PRODUCT THAT LANDS ON THE DRIVEWAY, SIDEWALK, OR STREET, BACK ONTO YOUR LAWN/GARDEN.

This product is not intended for use on food crop sites.

Information regarding the contents and levels of metals in this product is available on the Internet at http://www.aapfco.org/metals.htm

NOTICE: ENP Investments LLC warrants that the product conforms to its chemical description and is reasonably fit for the purposes stated on the label when used in accordance with the directions under normal conditions of use. ENP Investments LLC will not be responsible for incidental or consequential damage resulting from the use of this product contrary to instructions or under abnormal conditions or under conditions not reasonably foreseeable to ENP Investments LLC.

Foliar-Pak® is a registered trademark used under license by ENP Investments LLC. AminoPrecise®, Armament®, and Play-On® are registered trademarks of ENP Investments LLC.

EnP

MANUFACTURED AND GUARANTEED BY

ENP Investments, LLC
P.O. Box 618, 2001 W. Main St.
Mendota, IL 61342
800.255.4906 • foliarpak.com

Item 18 Substitute

Foliar·Pak

Bio Sea S

0.5-0-2

GUARANTEED ANALYSIS

Total Nitrogen (N) 0.5%
0.5% Water Soluble Nitrogen
Soluble Potash (K_2O)..... 2.0%

Derived from: soy protein hydrolysate, seaweed extract (*Ascophyllum nodosum*)

CONTENTS

2.5 gallons (9.46 liters)
weight / gal: 9.0 lbs (4.1 kg)
pH: 8.7

Net Weight: 22.5 lbs (10.2 kg)

Bio Sea S

0.5-0-2

GENERAL USE GUIDE

F1502

A concentrated seaweed solution used to assist turf and plants during stressful conditions. This product is tank-mix compatible with most fertilizers and pesticides. However, due to variability in water sources and pesticide formulations, a compatibility test is recommended.

Golf Course Greens, Tees and Fairways	Apply 0.5 to 2.0 fl oz per 1,000 sq ft in enough water to provide sufficient foliar coverage. Repeat application every 7 to 14 days.
Sports Turf	Apply 0.5 to 2.0 fl oz per 1,000 sq ft in enough water to provide sufficient foliar coverage. Repeat application every 14 to 30 days.
Bedding Plants Hanging Baskets	Apply 0.5 to 2.0 fl oz per gallon, and drench 1 gallon of finished solution per 20 sq ft of planted area. Do not treat general bed space. Treat each annual plant as if it covers 1 sq ft.
Shrubs and Trees	Apply 0.5 to 2.0 fl oz per gallon, and drench 1 gallon of finished solution per 1" diameter of tree or shrub. In areas where turf is present, inject the solution into the soil.

KEEP OUT OF REACH OF CHILDREN AND STORE MATERIALS IN CLEARLY MARKED CONTAINERS

Do not store in temperatures below 40°F.

This product is not intended for use on food crop sites.

Information regarding the contents and levels of metals in this product is available on the Internet at http://www.aapfco.org/metals.htm

NOTICE: ENP Investments LLC warrants that the product conforms to its chemical description and is reasonably fit for the purposes stated on the label when used in accordance with the directions under normal conditions of use. ENP Investments LLC will not be responsible for incidental or consequential damage resulting from the use of this product contrary to instructions or under abnormal conditions or under conditions not reasonably foreseeable to ENP Investments LLC.

Foliar-Pak® is a registered trademark used under license by ENP Investments LLC.

MANUFACTURED AND GUARANTEED BY

ENP Investments, LLC
P.O. Box 618, 2001 W. Main St.
Mendota, IL 61342
800.255.4906 • foliarpak.com

Karl Ingoldsby
Director Of Plant Operations
SAU-106, Timberlane Regional School District
30 Greenough Road
Plaistow, NH 03865
July 9, 2024

Dear Karl,

Please accept this package in response to the Timberlane Regional School District PROPOSAL FOR TURF GRASS PRODUCTS AND MANAGEMENT SERVICES – 2025 – 2027.
We've done our best to offer proof that we can provide all the specified items included within this RFP, but please feel free to contact me if there is any other supporting information you need from us. All supporting documentation is contained in the second envelope.

For a live example of all the features of the specified cloud-based planning software, please visit planner.tomirwin.com and enter the necessary credentials.

Label and MSDS information for all products specified within this bid are available on the planning software under the "solutions" tab.

Best wishes for a successful season,

Sincerely,

Brian Luccini,
Client Representative
Tom Irwin, Inc.
781-799-9450
brian@tomirwin.com

Timberlane Regional High School
Response to Turfgrass Products and Management Services Bid June 2024

This document is a description of the processes, services, and products that Tom Irwin, Inc is proposing for Turfgrass Products and Management services for Timberlane's athletic fields. It is the intent of Tom Irwin, Inc. to fulfill all needs within the bid description and help your team facilitate the execution of a professional turfgrass management program. We believe we meet all qualifications, and will provide all the following products, technologies, and services in the steps outlined below.

Step 1: Soil/Water Testing with Interpretation, and Site Analysis: A representative of our athletic turf and grounds division will be performing all desired soil and water testing with the Timberlane Head of Grounds during times specified on agronomic planner (see attachment for planner). This process takes approximately 30 minutes per test. The representative will also use agronomic testing devices to help evaluate compaction, soil layering and composition, thatch accumulation, and other issues relating to field surface quality. Finally, we will diagnose weed/disease/insect issues, and general field playability conditions on initial walkthrough. Tom Irwin, Inc. utilizes Logan Labs LLC for soil/water testing and will provide interpretation of test results with recommendations for action steps. Logan Labs LLC is able to perform all testing (Base, Paste, Physical, Water, Tissue, etc.) specified in items 24 and 25 (see actual test results already completed as attached). The Tom Irwin, Inc. representative will also utilize agronomists at Soil First Consulting to help interpret soil test data.

Step 2: Goal Alignment and Agronomic Plans. After soil testing and initial site evaluations, a turf management plan will be produced through collaborative discussions with the Timberlane Head of Grounds (see attachments for sample plan, which is a proposed fiscal 2025 plan). Note that the planner contains everything specified within the bid documents (application rates, seed selection, fertilizer, soil amendments, timing of applications/cultural practices, budget figures) for each field. The planner will be available in an interactive, real time, online format that meets or exceeds all specified requirements. Passwords and Login information for planning software already exist from our existing relationship with Timberlane HS. To view planner, go to **planner.tomirwin.com** and use existing login credentials. Between planner formatting/data entry and meetings with Timberlane staff, a planner for the season normally takes 2-3 hours per field to complete. Since rainfall, plant growth, field usage, etc. all affect soils, turf, and pest issues, plans are subject to change yearly as conditions change and ongoing analysis determines changes to the plan.

Step 3: Continual follow up and Site Visits. For a minimum of two hours per month during the 7-month growing season, the primary Tom Irwin, Inc. representative will meet and/or communicate with all applicable members of the Timberlane Staff in order to improve upon the results of the program. During these meetings, the representative is available to help evaluate turf health, soil conditions, incidence of pest/weed infestation, and any other turf management items related to the overall performance of the program. As our team learns more about what techniques are most effective for each given site, the plan may be modified to accomplish the true IPM approach that the school desires. *Time spent on planner construction, site visits, and all other services performed by Tom Irwin representatives are all included in the cost of all materials sold to Timberlane High School.* In addition, the primary account manager, as well as Tom Irwin customer relations manager will be available by phone, email, fax, and text messaging Monday through Friday from 7AM to 4PM.

It is understood that Timberlane HS will be performing product applications and selected cultural practices (aerification/seeding, etc.) throughout the duration of the contract. Tom Irwin, Inc. will provide any information or

logistical support related to the proper application of the products. Should the school need assistance from outside contractors during the contract, the Tom Irwin representative will help the school identify and refer the most qualified companies to assist in the process. A budget has been developed for outsourcing of cultural practices or application work for all the fields should any of those services become necessary. Budget and contact information for highly recommended contractors is available at your request.

Client Relations: As an added service, the business relationship will be managed with the help of Tom Irwin client relations. The client relations manager will coordinate and schedule deliveries of materials to appropriate sites, provide product information, research regulatory issues/concerns pertaining to the program, and perform other informational and logistical services as needed. *The cost of this service is included with the purchasing of products.*

Professional Consulting Services: Tom Irwin has established an advisory team (Tom Irwin Advisors) with high level expertise in field design, engineering, and construction. It also offers professional groundsmanship training, and comprehensive athletic field evaluation and grounds asset development services.

Should Timberlane HS desire access to these consultants, Tom Irwin will facilitate introductions to the appropriate advisor, and initial site visits with needs analysis will be performed by that advisor. Costs for initial site visits and needs analysis will be provided at no additional cost to Timberlane. Should Timberlane wish to continue forward with services after initial site visit and needs analysis, we will create a detailed proposal for providing the needed services with all applicable costs.

Educational Opportunities. Tom Irwin, Inc. will provide Timberlane staff educational opportunities in Leadership, agronomic principles, and new product innovation. Please see attached flyers for actual examples of each educational session. *Costs for these three educational sessions are included within product purchases and incur no additional charges.*

Materials. Tom Irwin, Inc. has a broad selection of turf management products for use on athletic fields and is able to provide all the materials within the specification. Where the school desires a simplified approach that can be used on all its fields, a group of products has been selected for their flexibility on various soil types. All fertilizers have been chosen in conjunction with existing soil test data, and seed choices are based off of field analysis, historical successes on Timberlane's fields, and needs analysis with Grounds Management. Should any of these materials need to be substituted during the course of the contract, Tom Irwin will negotiate a viable option with the facilities director that does not exceed proposed dollar values for existing products.

Tom Irwin, Inc will deliver the appropriate materials in a timely fashion, in accordance with the agronomic planner. We prefer a two-week lead time for orders, and we will deliver at a reasonable rate to your site. Our courteous, professional drivers operate spider forklifts that can place products wherever the school staff desires.

In addition to the in-season pricing provided on the bid sheet, bulk pricing discounts are available through the Tom Irwin Early Order Program, which takes place in October of each calendar year. These programs allow for significant price discounts when purchasing in bulk, as well as discount incentives for early payment and early delivery the primary representative will present all early order opportunities to the head of facilities and head of grounds when the Early Order period begins.

NH School Administrative Unit 106 | Timberlane Regional School District
30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
Timberlane.net @TimberlaneRegional @TimberlaneRSD @TimberlaneRSD

REQUEST FOR PROPOSALS
TURF GRASS PRODUCTS AND MANAGEMENT SERVICES
FY 2025 – FY 2027

A. The Timberlane Regional School District will receive sealed Proposals for Turf Grass Products and Management Services from qualified companies for the athletic fields of the Timberlane Regional Schools Campus. The Scope of work is described in this RFP.

B. The scope of work and specifications are attached hereto.

C. The Contract will, in general, be awarded to the lowest qualified proposal. The School District reserves the right to accept or reject any or all proposals in part or whole, whether from responsible vendors or otherwise, even though the proposer may not submit the lowest proposal. The School District has sole discretion in determining the best interest of the district and to waive any informality deemed to be in the best interest of the School District. Vendors shall be responsible for all expenses that they may incur in preparing their Proposals.

D. Proposers shall carefully examine the specifications to obtain first-hand knowledge and verify requirements.

E. For more information, please contact Mr. Karl Ingoldsby, Director of Plant Operations, at (603) 944-3785 or karl.ingoldsby@timberlane.net.

F. All work in the District must meet the requirements of all applicable town, local and state codes, laws, and ordinances, permits un addition to any technical societies referenced herein. Contractor shall obtain all required permits and provide copies to the District.

G. All questions during the Bidding period should be directed to Karl Ingoldsby, Director of Plant Operations. Questions should be submitted by email and will be shared with all potential bidders. Email karl.ingoldsby@timberlane.net. Last opportunity to submit questions shall be Wednesday July 3, 2024, at 3:00 pm.

H. Proposal shall be submitted on the attached PROPOSAL SUBMISSION FORM. Faxed or electronically submitted bids will NOT be accepted. Submit proposals in a sealed envelope ***clearly marked*:**

"PROPOSAL FOR TURF GRASS PRODUCTS AND MANAGEMENT SERVICES – 2025 - 2027"
Timberlane Regional School District

Send to:
Karl Ingoldsby
Director Of Plant Operations
SAU-106, Timberlane Regional School District
30 Greenough Road
Plaistow, NH 03865

I. Closing Date: **Tuesday, July 9, 2024, 1:00PM**. Any proposal or offer received after this date and time will not be considered and shall be returned unopened to the proposer.

J. Public Proposal Opening: Sealed proposals will be opened in public immediately following the closing in the SAU 106 Conference Room, 30 Greenough Rd, Plaistow, NH, 03865

K. The District's decision with regard to the selection of the contractor shall be considered final.

L. The District reserves to investigate the financial responsibility of any and all submitters to determine the ability of the firm and/or individual to assure services throughout the term of the contract and to provide insurance that will be required by the District.

M. Although Products and quantities are mentioned, it is understood that any disease, and several conditions, could involve the need for products not specified, or quantities of products to change, based on needs to address any situation. The quantities and products listed are a base to start with, in order to ensure equality for the purpose of selecting a vendor for the mentioned services.

SCOPE

Timberlane Regional School District will receive proposals for supplying Turf Grass Management Products, Educational Support, Planning/Record Keeping technology and Turf Management Advice for Timberlane Regional High School, 30 Greenough Road, Plaistow, NH, 03865. Timberlane property consists of approximately 56 acres with approximately 24 acres of turf grass, and 8 sports playing fields.

BID DESCRIPTION:

The Timberlane Regional School District is seeking a Vendor for the Purchase and Delivery of Turf Seed, Soil Amendments, Turf Fertilizers, and Plant Protectants for use by the Timberlane grounds department. Additionally, the school district is seeking a vendor to provide a turfgrass management and professional development system with skilled technical support. It is the intention of the District to select a vendor, based on the quote that meets all requirements outlined.

The Vendor shall submit their bid on the forms supplied within these specifications. The Vendor shall specify the unit price as requested for each item.

All prices quoted shall be for materials and/or services delivered to the Timberlane Regional School District, 30 Greenough Road, Plaistow, NH 03865. Discounts for payment within stipulated time periods will not be considered in the comparison of bids.

- **Proposed Contract Term:** The initial term of this agreement is for the period July 1, 2024 - June 30, 2027.

  It is the intent to bid these services for three years, with the contract being renewed each subsequent year (July 2025-June 2026 and July 2026- June 2027). Contract renewal will be based on prior year's performance and competitive future year pricing.

- **Vendor Selection:** The District reserves the right to accept or reject any and all Bids, or to allow or deny variations from these specifications. Such actions will be deemed to be in the best interest of the District.

  The District will select the Vendor based on the lowest responsive and responsible bidder. Timberlane Regional School District reserves the right to reject any and all bids as determined to be in the best interests of the District and to waive minor informalities. Such actions will be deemed to be in the best interests of the District.

Sales representative's requirements: Vendor must be able to provide a primary representative with a minimum of 5 years' experience in product sales and support of athletic turf, grounds, and parks. The representative must hold a degree in Turf Management or a University certificate in turf grass, plant and soil science, or a related field. Vendor must also provide a secondary representative (for support in primary representative's absence) with a degree in Turf Management or a university certificate in turf grass, plant and soil science, or related fields. Primary representative must be available for a minimum of 4 hours per month

Sales representative's requirements cont.:

- to the Timberlane team, in order to help evaluate and improve upon the results of the application program. Company must provide references from a minimum of 3 municipal clients with similar scope of service and acreage maintained. (See Submittal #2) Both the primary and secondary representative must demonstrate competence in:

  A. Educating clients concerning product innovation and technology from green industry manufacturers.
  B. Weed, disease, insect identification and control on athletic fields and lawns.
  C. Understanding State Integrated Pest Management (IPM) guidelines, familiarity with municipal procurement, experience with posting requirements.
  D. Turf grass identification and selection on sites with various environmental conditions.
  E. Collaborative creation of IPM strategies and Turf grass management programs that adhere to budget and procurement guidelines.
  F. Interpretation of soil, paste, water, PQS testing, and application recommendations according to test results.
  G. Ability to collaboratively assist Director Of Plant Operations, and Grounds Crew in use of web based agronomic planner
  H. Collaboration with a customer service manager to assist Timberlane with all aspects of ordering, application methods, application equipment needs, accounting, data handling and general questions. Must be available during general business hours (7:00 AM – 4:00 PM).
  I. Providing the Facilities Director access to advisors for consulting in athletic field evaluation, design, renovation, and construction, as well as irrigation audit and design, sustainability planning, environmental law, and groundsmanship training.

- **Educational Opportunities:** Vendor must be able to provide the Timberlane Facilities team educational opportunities in the following areas:

  A. Agronomic principles. Including but not limited to: Basic and advanced turfgrass agronomy, soil and water test analysis, organic fertilization strategies, and holistic approaches to turf management.
  B. New product innovation from industry manufacturers, especially with regard to environmentally favorable technologies.
  C. Leadership Skills, including team building, effective communication, and goal alignment.

Management Software, Deliveries, and Additional Services: Qualified vendors must be able to provide the following services:

Management Software

Web accessible planner for the development and record keeping of Timberlane's turf management program. Primary and secondary sales representative must be able to train Timberlane's staff on correct usage of planning software. Planner must demonstrate the following features:

- Ability to record dates, rates and type of application being performed with inventory needs for each application.
- Printable SDS/Labels
- Generation of monthly/yearly budget data, sortable by individual fields, individual months, and product categories.
- Generation of application tech sheet for fertilizer, soil amendment and pesticide reporting.
- Generation of a NH compliant Pesticides Usage Report
- Application programs and budget reports printable from Timberlane Facilities Offices.
- Storage of printable soil and water test reports.
- Tracking of degree day data and spot location weather forecasting

Deliveries

- Shipping of product within two weeks of order. Company must own its shipping fleet. Third party bulk shipping will not be accepted.
- Spider forklift delivery with qualified operators that can also assist Timberlane with inventory placement and garage stock management.
- Warehouse within (45) miles driving radius of Plaistow, NH in the event that Timberlane Facilities desires to pick up materials. Vendor must provide service representative on site to assist in product selection and loading of vehicle.
- Opportunities for discounts from manufacturers relative to bulk quantities purchased and payment/delivery terms. (Early Order Programs)

Product, Testing, and Technology Specifications:

Quantities: There are no guarantees of the total amount of work available or funds for any given year. It will be the responsibility of the contractor to make himself/herself familiar with the program and funding capability of the school district for each year. The quantities listed on the bid forms are estimates only. One or several work orders may be issued in any given year. Actual purchased quantities shall be determined by the Director of Plant Operations, or his designated agent, in the best interest of the school district

Grass Seed: Grass mixes and blends are specified for their genetic traits and performance characteristics on athletic fields and grounds spaces. Any substitutions for varieties must meet or exceed the chosen characteristics. Final determination of suitability for substitution is the sole responsibility of Timberlane Director of Plant Operations and Grounds Supervisor.

Product Choices: All products proposed are to be as specified or equal/superior. Proposed changes need to be submitted in writing and delivered by email to the Director of Plant Operations prior to final submittal. Final determination of the suitability of any substitutions is the discretion of the Director of Plant Operations and Grounds Supervisor.

ITEM 1- Turf Seed: High Performance 50/50 Blue/Rye Mixture:

50/50 Kentucky Bluegrass/Perennial Ryegrass Mixture for overseeding medium to high wear athletic fields. Contains the following varieties:

25% Wicked Perennial Ryegrass
25% Karma Perennial Ryegrass
17% Mercury Kentucky Bluegrass
17% Jackrabbit Kentucky Bluegrass
16% Sombrero Kentucky Bluegrass

ITEM 2- Turf Seed: High Performance 80/20 Blue/Rye Mixture:

80/20 Kentucky Bluegrass/Perennial Ryegrass Mixture for overseeding athletic fields and for newly seeded, high quality turf areas. Contains the following varieties:

20% Jackrabbit Kentucky Bluegrass
20% Mercury Kentucky Bluegrass
20% Fielder Kentucky Bluegrass
20% Sombrero Kentucky Bluegrass
7% Futura 3000 Perennial Ryegrass Blend

ITEM 3- Turf Seed: High Performance Kentucky Bluegrass Blend

100% Kentucky Bluegrass Blend for improving turf quality on existing and/or new athletic playing fields. Contains the following varieties:

25% Jackrabbit Kentucky Bluegrass
25% Mercury Kentucky Bluegrass
25% Fielder Kentucky Bluegrass
25% Sombrero Kentucky Bluegrass

ITEM 4 - Turf Seed- Three-way Perennial Ryegrass blend

Three-way blend of elite varieties of Perennial Ryegrass for rapid recovery of high wear locations on athletic fields. Bred for low growth, gray leaf spot resistance, rapid gemination and establishment. Contains the following varieties:

34% Karma Perennial Ryegrass
33% Wicked Perennial Ryegrass
33% Fiesta 4 Perennial Ryegrass

ITEM 5- General Purpose Low maintenance/Low Traffic/ Low Irrigation Seed Mixture

General-purpose overseeding mixture for use in a variety of irrigated and non-irrigated, low traffic environments. Must be TWCA tagged and contain the following varieties:

25% Falcon IV Tall Fescue
20% Viking H20 Tall Fescue
20% Ambrose Chewings Fescue
20% Mazama Kentucky Bluegrass
15% Double Time Tetraploid Perennial Ryegrass

ITEM 6- Turf Seed: High Traffic General Purpose Grounds Mixture

Durable general-purpose overseeding mixture for use in a variety of irrigated and non-irrigated, high stress, high traffic environments. Must be TWCA tagged and contain the following varieties:

30% Falcon IV Tall Fescue
30% Renegade H20 Tall Fescue
20% Mazama Kentucky Bluegrass
10% Metolius Perennial Ryegrass
10% Double Time Tetraploid Perennial Ryegrass

ITEM 7-Turf Fertilizer: Bridged Carbon/Organic and Synthetic Fertilizer with Compost, Ammonium Sulfate, Methylene Urea and Sulfate of Potash. Replenish 16-0-5

Bridged Organic fertilizer that provides a foundation of carbon, mineral, and Nitrogen fertility to help sustain resilient turf on athletic fields and grounds spaces. The organic portion of the product must be derived from poultry layer compost and bridged with ammonium sulfate blended with methylene urea. Particles must be easy to spread with common fertilization equipment. 50lb Bag.

Analysis: Total nitrogen [N] 16%
1.8 % Ammoniacal Nitrogen
9.6 % Water Insoluble Nitrogen
4.6 % Water Soluble Nitrogen
Potassium 5 % (derived from sulfate of potash)
Calcium 4.40 %
Sulfur 4 %
Carbon 40% (derived from composted poultry manure)

ITEM 8- Turf Fertilizer: Organic Fertilizer from Poultry Layer Compost Replenish 5-4-5

Organic fertilizer that provides a foundation of carbon, mineral, and fertility to help sustain resilient turf on athletic fields and parks spaces. The organic portion of the product must be derived from poultry layer compost. Particles must be easy to spread with common fertilization equipment. SGN 200. 50lb Bag with the following analysis:

1.30 % Ammoniacal Nitrogen
2.70% Water Insoluble Nitrogen
1% Water Soluble Nitrogen
Available Phosphate (Derived from Rock Phosphate) 4%
Potassium 5% (derived from sulfate of potash)
Calcium 6%
Sulfur 3%
Soil Digestible Organic matter from poultry layer compost) 77%

ITEM 9 – Organic Soil Recovery Amendment- Renovate Plus

Organic soil recovery amendment for rapid Goal Mouth Repair, sod establishment, seed establishment: Consisting of a minimum 50% zeolite mineral and 50combination of dry kelp, poultry compost, and minerals including: hard and soft rock phosphate, potassium silicate, sul-po-mag (sulfate of potash magnesia), and humate. All materials must be evenly mixed into a 50lb bag.

ITEM 10- Organic Microbial Soil Inoculant (3-3-3)

Mycorrhizal inoculant for establishments of roots on turfgrass, trees, shrubs, and other ornamentals. Used in Goal Mouth Repair, sod establishment, seed establishment. Plant nutrients derived from composted poultry manure. Inoculants derived from: endo-mycorrhizal fungi (750 Propagules per lb.), and ecto-mycorrhizal fungi (2,750,000 propagules per lb.) 40lb bag with the following analysis:

- Nitrogen 3%
- Phosphorous 3% (Rock Phosphate)
- Potassium (Sulfate of Potash)
- Calcium 6%
- Iron 0.2%

ITEM 11 – Bridged Synthetic/Organic Nitrogen and Potassium Fertilizer. Nutrite 28-0-10

Hybrid synthetic/organic/mineral fertilizer with slow-release nitrogen for various performance turf sites. Feeds both turf and soil, providing aggressive growth during heavy play seasons on athletic fields. Ideal for situations where zero phosphorus input is desired. Derived From: Ammonium Sulfate, Methylene Urea, Potassium Sulfate, Urea Calcium Carbonate, Humic Acid, Carboxylic Acid. 50lb. Bag

Total Nitrogen (N) 28%
2.1% Ammoniacal Nitrogen
6.0% Water Insoluble Nitrogen (W.I.N.)
14.6% Urea Nitrogen
5.4% Other Water Insoluble Nitrogen
Soluble Potash (K2O) 10%
Sulfur (S) 5.1%
Calcium (C) 3.4%

ITEM 12 – Bridged Synthetic/Organic Starter Fertilizer Nutrite 16-24-12

An effective hybrid synthetic/organic/mineral starter fertilizer with quick and slow-release nitrogen, phosphorous, and potassium for developing seedlings on various performance turf sites. Derived from Ammonium phosphate, Polymer-coated, sulfur coated urea, Potassium sulfate.

16% Total Nitrogen (N)
9.4% Ammoniacal Nitrogen
6.6% Urea Nitrogen
Available Phosphate (P205) 24%
Soluble Potash (K20) 10%
Sulfur (S) 4%
Calcium (Ca) 4.

ITEM 13 Gypsum and Humic acid soil amendment with micro and macro nutrients fertilizer (0-0-12)

For addressing specific deficiencies in soils with high sand content, and for providing excellent plant and soil health with minimal top growth. Derived from: Calcium carbonate, Magnesium carbonate, Calcium sulfate, Potassium Sulfate, Coated potassium sulfate, Copper sucrate, Iron sucrate, Manganese sucrate, Zinc sucrate, Calcium Borate, Sodium molybdenite, Humic Acid, Carboxylic Acid, Magnesium sucrate. SGN 145, 50LB Bag with the following analysis:

Calcium 12%
Potassium 12%
Sulfur 9.4%
Magnesium 8.6%
Manganese 2.8%
Iron 1.5%
Zinc .29%
Molybdenum .0024%

ITEM 14- Lebanon 20-0-5 Fertilizer with Acelepryn Insecticide

An environmentally preferable insecticide with a favorable toxicological profile. Classified by the EPA as a reduced risk insecticide used for the control of white grubs and other insect pests in turf grass. Combined with Slow-release MESA Nitrogen and Potassium to assist in increasing the resilience of turfgrass to various environmental stresses. SGN 195. 50 lb. Bag

ITEM 15- Water/moisture management product for infield clays (In-Flow)

Increases percolation and water movement throughout the profile of infield materials. Results in reduced drifting of infield material after rainfall, quicker access to infields after heavy or prolonged rainfall, improved cleating and ball bounce consistency, and balanced moisture/reduction in dust. Proprietary blend of surfactants on a sulfate of potash and gypsum particle (0-0-20). SGN 145 or less. 50lb Bag

ITEM 16 Soil Wetting Agent (Precip)

A sprayable liquid soil wetting agent that maximizes the water retention capacity of soils during periods of drought, or on unirrigated sites that require increased hydration. 2x2.5-gallon containers

ITEM 17 Redox RxGreen

State of the art liquid plant nutrition product designed to address nutrient deficiencies in plants and soil. Highly engineered for lengthy response and tank compatibility with a wide range of turfgrass management products. Produces plant health responses that help turfgrass resist and recover from environmental and physical stressors. 2x2.5-gallon Container

Analysis:
Total Nitrogen: 1%
Available Phosphate: 5%
Soluble Potash 5%
Boron .2%
Copper .2%
Iron .8%
Manganese .5%
Molybdenum .001%
Zinc .06%

ITEM 18 Earthworks Sea 3

Liquid biostimulant designed to feed carbon and essential elements to soil biology, which in turns aids in nutrient release and absorption and maximizes the health of turfgrass plants. Valuable in preparing plants for the effects of environmental stresses from heat, excessive humidity, drought, and plant disease. 2x2.5-gallon container

ITEM 19 Anuew EX Plant Growth Regulator

Redirects vertical growth of turfgrasses to root development and tillering. Reduces clipping yield and increases the density, health, and horizontal growth of turfgrass, thus enhancing the smoothness and playability of playing surfaces. Can be used to reduce mowing needs during times of excessive top growth, reduced labor, or rainy conditions. 4x64 oz packaging.

ITEM 20 Four Way Herbicide for Broad Spectrum Weed Control (Q4 Plus)

A sprayable liquid herbicide that controls the majority of the annual and perennial weeds that occur on performance turfgrass in the northeast. Degrades in soil and in sunlight so that overseeding is permissible one week after application. Packaged in 4x1 Gallon Containers

ITEM 21 Specialized Herbicide for Grassy Annual Weeds (Pylex)

A sprayable liquid herbicide that is formulated specifically to control Goosegrass and Crabgrass on performance turfgrass. Can be mixed with Q4 plus to create a synergistic blend that successfully controls most all problem weeds that occur in the northeast. Degrades in soil and sunlight so that overseeding is permissible less than one week after application. Packaged in 4 oz. containers

ITEM 22 Agricultural Crop Oil Surfactant (Microyl)

A liquid paraffin-based crop oil adjuvant that assists in the spreading of certain herbicides across the leaf surface of targeted weeds. Packaged in 1-gallon containers

ITEM 23 Spray Droplet/Drift Control and Spreading Surfactant (Border 2.0)

A liquid spray adjuvant that controls spray droplet size so that the likelihood of off-target drift is minimized or eliminated, and leaf adhesion/spreading of applied product is maximized. Greatly improves product efficacy and environmental safety of areas surrounding the sites where pesticides are applied. Packaged in 2.5-gallon containers.

ITEM 24 Soil Test Analysis

Collect annual soil samples with Head of Grounds, package and send to laboratory. Company representative must help interpret soil test results and make any recommendations according to test results. Priced per field, annually. Required Tests include the following:

Mehlich 3 Extraction Soil Test
Saturated Paste Extract Test
Soluble Silicon Test
Physical Particle Size Analysis Silt, Clay, Organic Matter, Sand Fractions (ASTM and USGA)

ITEM 25 Irrigation Water Test

Provide water test collection, shipping, testing, and analysis as needed. Primary representation must help interpret water test results. Price per test.

ITEM 26 Precise Pond Nutrient and Sludge Metabolizer

Restore the natural ecological balance and aesthetic appearance of ponds with naturally occurring beneficial bacteria that metabolize nutrients and clarify the water.

ITEM 27 ISTRC Soil Profile Testing

Company representative helps collect sample, packages sample, and ships. Interpretation and recommendations included in testing cost. Price per 4" Sample

ITEM 28 Performance Quality Standards (PQS) Assessment

The primary tool used for analyzing a sports field is the Performance Quality Standards assessment, or PQS. A Performance Quality Standard Assessment measures a sports field against objective and defensible standards that relate to the field's performance and fitness for purpose. Performance Quality Standards assessment (PQS) for natural turf includes an evaluation of 34 separate criteria. Each of these criteria tests is repeated in multiple strategic locations across the surface, giving over 400 readings. The results of the assessments allow us to address immediate action items and to formulate a plan for longer term field health and

vitality. Price per assessment, per field.

Item 29: Monthly Site Visits and collaboration

Company representatives must commit a minimum of (2) hours per month during the growing season (April to November) to SAU106. Objectives during visits and contacts are as follows: Help facilitate the ongoing evaluation and improvement of the turf management program, deliver training on planning software, collect laboratory samples, identify biotic/abiotic stress issues, interpret test data, etc. Representative's professional qualifications must be as stated on page 1 of specs. Price per contact hour.

REVIEW AND EVALUATION OF BIDS

Bids which are incomplete, conditional, or obscure, or which contain additions not called for, erasures, alterations, or other irregularities of any kind, or in which errors occur, may be rejected as informal or improper.

The contract will be awarded only to a responsive and responsible established vendor capable of performing all the services contemplated and meeting the minimum requirements set forth in the specifications.

1. A responsive proposer shall mean a proposer who has submitted a proposal, which conforms in all respects to the Request for Bid, including inclusion of all the information and documentation specified in the bid submission requirement.

2. A responsible bidder shall mean a bidder who has demonstrated the capability to perform fully the work required, as well as the integrity and reliability, which assures a good faith performance.

The Bids will be reviewed and evaluated by an evaluation team consisting of the District's Facilities Director, Business Administrator, and Finance Manager. Evaluations will be based on an analysis of the submitted bid documents including the bidder's relative turf treatment experience; any prior experience with large properties; the depth of the licensed labor force; the quality and depth of the proposed treatment plan; and verification of references. The District reserves the right to contact sources for whom references were not provided. (See Submittals #1 and #2)

The following comparative evaluative criteria will be used by the evaluation team:

1. Evaluation Criteria – Experience in Turf Treatment Business
    a. Not advantageous 5 or less years' experience.
    b. Advantageous More than 5 but less than 10 years' experience.
    c. Highly Advantageous 10 or more years' experience.

2. Evaluation Criteria – Strength of References
   a. Not advantageous: Incomplete or insufficient strength of references
   b. Advantageous: Good references with 5 or more years of partnership
   c. Highly Advantageous: Exemplary references w 10 or more years of partnership

3. Evaluation Criteria - Properties of same scope, size, and quality
   a. Not advantageous No properties of same approximate acreage or unsatisfactory experience (through references)
   b. Advantageous 1-3 properties of same approximate acreage with satisfactory experience (through references).
   c. Highly Advantageous 4 or more properties of same approximate acreage with excellent experience (through references)

4. Evaluation Criteria – Quality and depth of proposed treatment plan.

The evaluating team recognizes that a comprehensive treatment plan and its implementation are essential to the success of this project. As a result, the greatest weight will be given to the quality of the proposed plan.
   a. Not advantageous vague or incomplete proposal.
   b. Advantageous Proposal that describes a multi-step treatment program complete with time frame and description of materials.
   c. Highly advantageous A proposal that describes a multi-step treatment program complete with time frame, a description and explanation for each treatment or materials application, a description of materials, and the expected results of each step. IPM is an important part of the turf program.

5. Evaluation Criteria – Training and Educational Component
   a. Not advantageous No ability to provide training and/or offer seminars that Timberlane School District personnel have the option of attending.
   b. Advantageous Proof of ability to provide training and/or offer educational seminars that will
      benefit Timberlane School District personnel.
   c. Highly Advantageous Breakdown that provides specific examples (dates, locations, topics) trainings and seminars that will be or have previously been offered to municipal clients.

6. Evaluation Criteria – Web Planner
   a. Not advantageous - No web planner.
   b. Advantageous - Web planner meets some requirements of Management Software (see page 3)
   c. Highly Advantageous -Web planner meets all requirements of Management Software (see page 3)

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TIMBERLANE REGIONAL SCHOOL DISTRICT

Facilities Department

Conditions of Contract

The work involved in this contract will be authorized by purchase order from Timberlane Regional School District, based on the Proposal schedule provided by the selected contractor.

The contractor must file a certificate of insurance naming Timberlane Regional School District as additional insured. The certificate should note that in the case of any claim, the contractor's insurance carrier is the primary defendant.

Payment will be made based upon the payment schedule of the Timberlane Regional School District, within 30 days of invoice approval.

TIMBERLANE REGIONAL SCHOOL DISTRICT

Facilities Group

EXAMINATION

A. Contractor must examine existing area. Measurements listed in these specifications are intended to give an approximation of the scope of the work.
B. All final field measurements are the responsibility of the contractor.

QUALIFICATION REQUIREMENTS

- Contractor shall be a single firm specializing in Turf Grass Supplies and Management. Portions of the work may be subbed out, but ultimate responsibility for workmanship falls on contractor.
- A qualified Turf Grass Suply and Management Services Company with a minimum of 10 years of experience.
- All employees must be properly trained and familiar with the work, products, and procedures.
- Contractor must provide a list of at least 3 past client references relating to work of a similar project and scope. Reference list must include contact name, address, email address, and phone number. Contractor agrees to allow the SAU to contact any and all client references provided.

WORK SITE

- All materials and equipment must be submitted by the Contractor and reviewed and approved by Owner prior to installation.

- Furnish only the materials as specified herein, in strict accordance with and approval by the manufacturer.
- The Contractor must examine the conditions under which work is to be performed and notify the Owner of unsatisfactory conditions. Do not proceed with the work until unsatisfactory conditions have been corrected in a manner acceptable to the Owner.
- Contractor shall supply all tools and equipment necessary for the tasks at hand, use of school tools and equipment will not be permitted.
- Non-prescription drugs, and alcoholic beverages are not permitted on the grounds.
- The Timberlane Regional School District is a Smoke Free Campus. No tobacco or Vape use is permitted on school grounds.

HEALTH AND SAFETY

- The health and safety of all workers, SAU employees, and school children is paramount. The Contractor shall implement all practical means of preventing injury including the placement of signs, ropes, barricades, or other warning devices to exclude people from the work zone.
- If any unauthorized person enters the work area, the Contractor shall cease all operations which could result in injury/accident to the visitor and not restart until the area is cleared.

SPECIAL CONDITIONS

- The Contractor is responsible for obtaining all applicable permits and the associated fees.
- At Owners request, the Contractor shall provide release-of-liens from all subcontractors with payment requests.
- The awarded contract cannot be assigned or transferred to another company.
- The Owner will inspect all work and have the authority to stop work to ensure the proper execution of the contract and
- The Owner has the authority to reject any and all materials, and equipment, if such materials, or equipment, are not in accordance with the specifications
- If at any time, the Owner determines that the Contractor's rate of performance is jeopardizing completion of the work within the Contract Time, the Contractor may be considered in default of the contract and the Owner may terminate the contract for convenience. The terminated Contractor shall be responsible for all additional costs (above contracted value) incurred as necessary to complete the contracted scope of work by others.
- The contractor shall, and ensure that all subcontractors shall, perform criminal background checks for all persons that will be present on the jobsite at any time. If background checks reveal convictions of any crimes involving offense against children, notify the Owner immediately and do not allow the offender access to the jobsite.

DELIVERY, STORAGE, AND PROTECTION

- Products on site must be sealed and properly labeled, in manufacturer's original containers, dry and undamaged. Do not use materials which have been opened prior to this project or damaged in any manner.
- Products and other materials shall be delivered to site at such a time as required for proper coordination of the work. Timberlane Regional School District has minimal storage space and therefore, cannot make accommodations to store materials or equipment for an extended period of time.
- The Contractor shall arrange material storage so as not to interfere with the Owner's operations.
- Deliver materials in manufacturer's unopened container or bundles, fully identified with brand, type, grade, class, and all other qualifying information.

INSURANCE

- The Contractor shall purchase and maintain such insurance as will protect him from claims set forth below which may arise out of or result from the Contractor's operations under the Contract, whether such operations be by himself or by any subcontractor or by anyone directly or indirectly employed by any of them or by anyone for whose acts any of them may be liable. The Contractor shall submit a Certificate of Insurance showing the Contractor has the required coverage.
- The contractor shall name the SAU 106 Timberlane Regional School District as an additional insured.
- Claims under Workers' Compensation, disability benefit and other similar employee benefit acts.
- Claims for damages because of bodily injury, occupational sickness or disease, or death of his employees, and claims insured by usual personal injury liability coverage.
- Claims for damage because of bodily injury, occupational sickness or disease, or death of any person other than his employees, and claims insured by usual personal injury liability coverage.
- Claims for damage because of injury to or destruction of tangible property, including loss of use resulting therefrom.

a. Workers Compensation and Employers' Liability	Statutory Limits
Each Accident	$1,000,000
Disease (Policy Limit)	$1,000,000
Disease (Each Employee)	$1,000,000
b. Comprehensive General Liability	
Bodily Injury (Each person/Each occurrence)	$1,000,000
Property Damage	$1,000,000
c. Comprehensive Automobile Liability	
Bodily Injury (Each person/Each occurrence)	$1,000,000
Property Damage	$1,000,000

LAWS AND REGULATIONS

- Contractor shall be solely responsible for complying with all Laws and Regulations governing the work, including, without limitation, applicable OSHA, EPA, NH State regulations, and local town ordinances.

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Sealed proposals are due on Tuesday July 9, 2024, 1:00PM at the SAU 106 office Building at 30 Greenough Road, Plaistow NH 03865

COMPANY PROFILE
and
REQUIRED SUBMITTALS

Please provide the following information regarding your business. ***This form is required as part of your proposal submission.*** You may attach additional sheets or documents as needed.

1. DUNS Number or Federal Tax ID # 04-2455508
2. Size of Company: Total number of employees 29
   Total number of service employees 9
3. Number of years in business 64
4. Number of years under current management 64
5. Office locations (service, retail, other) 12 Progress Ave, Tyngsborough, MA 01879
6. Please provide website address: www.tomirwin.com
7. Insurance – Please provide proof of insurance per specifications. See attached COI
8. Have you, or any of the principals of our company, been involved in any litigation, arbitrations, mediations, or administrative proceedings in the past 10years? No
   a. If yes, please Attach a letter explaining the details of the claims attorneys, and resolution.
9. Provide list of proposed equipment/materials to be used on this project (per specifications)
   We will provide services and technology as specified. Please see Supporting Documents for proof of our ability to provide as specified.

X No equipment substitutions will be part of this project. _____
Please initial above

COMPANY PROFILE cont.
Page 2

10. List 3 references for which your Company performed similar scope and size work for, include company/agency name, contact name and telephone number and email address.

1) Winnacunnet Coop School District, 1 Alumni Drive, Hampton, NH 03842
John Gamache, 603-418-5679, jfgamache@warriors.winnacunnet.org

2) Town of Natick, DPW, 75 West Street, NAtick ,MA 01760
Art Goodhind, 508-647-6560, agoodhind@natickma.org

3) Town of Needham, DPW, 500 Dedham Ave, Needham, MA 02492
Ed Olsen, 781-389-7262, eolsen@needhamma.gov

11. List all subcontractors to perform work including contact name and telephone number or check box below.

☒ No subcontractor will be performing work on this project. CJP
Please initial above

A. n/a

B. n/a

C. n/a

Provide references for each subcontractor under separate attachment.

Tom Irwin, Inc.
(Company Name)

President
(Authorized Signature & Title)

Christopher J. Petersen
(Print Name)

7/08/24
(Date)

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EVALUATION CRITERIA
Submittal #1

All questions must be answered, and the data given must be clear and comprehensive. Please type or print legibly. If necessary, add additional sheets. This information will be utilized by the District in determining Vendors responsiveness and responsibility with regard to the requirements and specifications of the Bid.

COMPANY NAME: Tom Irwin, Inc.

1. List years of experience in the turf grass industry: 64

2. List education, training, and experience, in the turf grass industry, of your proposed primary and secondary personnel who may be assigned to this project.

Please see included "Summary of Qualifications - Client Representative" document

3. Have you ever acted as the primary consultant/supplier to a municipality or school district for turf grass, fertilizers, and plant protectants?
[X] Yes [ ] No
If yes, location, dates, and size of program?

LOCATION	DATES	SIZE (ACREAGE)
Winnacunnet Coop School District	8/15/2013 to current	25 Acres
Natick, MA	7/13/2006 to current	46 Acres
Needham, MA	3/16/2006 to current	42 Acres

4. Please attach to these criteria your proposed treatment plan and implementation.
Please see attached
5. Please attach to these criteria your proposed training and education components for the Timberlane Regional School District.
Please see attached

6. Does your company presently have an agronomic, web-based planner, in place and being utilized by your clients?
[X] Yes [ ] No
If yes, provide details of program and name of current client

Comprehensive agronomic planning, regulatory, inventory and data management software. Town of Natick, Art Goodhind (Current client using software)

THE UNDERSIGNED CERTIFIES THAT THE INFORMATION CONTAINED HEREIN IS COMPLETE AND ACCURATE AND HEREBY AUTHORIZES AND REQUESTS ANY PERSON, FIRM, OR CORPORATION TO FURNISH ANY INFORMATION REQUESTED BY THE WINNACUNNET SCHOOL DISTRICT IN VERIFICATION OF THE RECITALS COMPRISING THIS STATEMENT OF QUALIFICATIONS AND EXPERIENCE.

Date: 7/08/24

SIGNATURE: _____

PRINTED NAME: Christopher J. Petersen TITLE: President

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REFERENCES
Submittal #2

In the spaces following, provide information regarding services supplied by your firm similar in nature to the services and materials being quoted. A minimum of three (3) should be listed. School districts are preferred, but not mandatory.

1.Project Name: Winnacunnet Coop School District
Owner: Winnacunnet Coop School District
City/State: Hampton, NH
Dollar Amount: $97,000 Date Completed: On-going
Type Of Work: Supply seed, fertilizer, plant protectants, agronomic consultation and data management
Contact Person: John Gamache Telephone # (603) 418-5679
Contact Person's Relation To Project: Manager
(i.e., Contract Manager, Purchasing Agent, Etc.)

2.Project Name: Town of Natick, DPW
Owner: Town of Natick, MA
City/State: Natick, MA
Dollar Amount: $ 91,500 Date Completed: On-going
Type Of Work: Supply seed, fertilizer, plant protectants, agronomic consultation and data management
Contact Person: Art Goodhind Telephone # (508) 647-6560
Contact Person's Relation To Project: Manager
(i.e., Contract Manager, Purchasing Agent, Etc.)

3.Project Name: Town of Needham, DPW
Owner: Town of Needham, MA
City/State: Needham, MA
Dollar Amount: $310,500 Date Completed: On-going
Type Of Work: Supply seed, fertilizer, plant protectants, agronomic consultation and data management
Contact Person: Ed Olsen Telephone # (781) 389-7262
Contact Person's Relation To Project: Manager
(i.e., Contract Manager, Purchasing Agent, Etc.)

4.Project Name: Town of Newtown
Owner: Town of Newtown
City/State: Newtown, CT
Dollar Amount: $237,000 Date Completed: On-going
Type Of Work: Supply seed, fertilizer, plant protectants, agronomic consultation and data management
Contact Person: Carl Samuelson Telephone # (203) 948-2523
Contact Person's Relation To Project: Manager
(i.e., Contract Manager, Purchasing Agent, Etc.)

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INSURANCE
Submittal #3

Please attach insurance documents to submittal package.

See attached COI

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PROPOSAL SUBMISSION FORM
Timberlane Regional School District
Turf Grass Products and Management Services 2025 - 2027

To: Mr. Justin Krieger
SAU 106/Timberlane Regional School District
30 Greenough Rd.
Plaistow, NH 03865
Having carefully examined the description of the Request for Bid, We hereby submit the bid for the following products:

Item Description	Price Per Container	Estimated Quantity	Total Estimated Price
Item 1: Turf Seed: High Performance 50/50 Blue/Rye Mixture (in 50 lbs. per bag)	$229.00	100	$22,900.00
Item 2: Turf Seed: High Performance 80/20 Blue/Rye Mixture (in 50 lbs. per bag)	$257.50	65	$16,737.50
Item 3: Turf Seed: High Performance Kentucky Blue Grass Blend (in 50 lbs. per bag)	$278.00	90	$25,020.00
Item 4: Turf Seed: Three-way Perennial Ryegrass Blend (in 50 lbs. per bag)	$179.50	26	$4,667.00
Item 5: General Purpose Low Maintenance/Low Traffic/ Low Irrigation Seed Mixture (in 50 lbs. per bag)	$239.50	50	$11,975.00
Item 6: Turf Seed: High Traffic General Purpose Grounds Mixture (in 50 lbs. per bag)	$212.50	50	$10,625.00
Item 7: Turf Fertilizer: Bridged Carbon/Organic and Synthetic Fertilizer with Compost, Ammonium Sulfate, Methylene Urea and Sulfate of Potash. Replenish 16-0-5 (in 50 lbs. per bag)	$69.80	115	$8,027.00
Item 8: Turf Fertilizer: Organic Fertilizer from Poultry Layer Compost Replenish 5-4-5 (in 50 lbs. per bag)	$52.80	190	$10,032.00
Item 9: Organic Soil Recovery Amendment- Renovate Plus (in 50 lbs. bag)	$77.60	80	$6,208.00
Item 10: Organic Microbial Soil Inoculant (3-3-3) (in 40 lb. per bag)	$56.50	52	$2,938.00
Item 11: Bridged Synthetic/Organic Nitrogen and Potassium Fertilizer. Nutrite 28-0-10 (in 50 lb. per bag)	$74.50	68	$5,066.00
Item 12: Bridged Synthetic/Organic Starter Fertilizer Nutrite 16-24-12 (in 50lb. per bag)	$59.85	50	$2,992.50
Item 13: Gypsum and Humic acid soil amendment with micro and macro nutrients fertilizer (0-0-12) (in 50 lb. per bag)	$88.60	148	$13,112.80
Item 14: Lebanon 20-0-5 Fertilizer with Acelepryn Insecticide (in 50 lb. per bag)	$69.00	85	$5,865.00

Item 15: Water/moisture management product for infield clays (In-Flow) (in 50 lb. per bag)	$139.00	13	$1,807.00
Item 16: Soil Wetting Agent (Precip) (2x2 5-gallon containers)	$405.00	11	$4,455.00
Item 17: Redox RxGreen (in 2X2 5-gallon containers)	$699.00	9	$6,291.00
Item 18: Earthworks Sea 3 (in 2x2 5-gallong containers)	$399.00	9	$3,591.00
Item 19: Anuew EX Plant Growth Regulator (4X64oz packaging)	$775.00	5	$3,875.00
Item 20: Four Way Herbicide for Broad Spectrum Weed Control (Q4 Plus) 1-gallon containers)	$175.00	5	$875.00
Item 21: Specialized Herbicide for Grassy Annual Weeds (Pylex) (4 oz Containers)	$368.00	6	$2,208.00
Item 22: Agricultural Crop Oil Surfactant (Microyl) (1-gallon containers)	$93.75	4	$375.00
Item 23: Spray Droplet/Drift Control and Spreading Surfactant (Border 2.0) (2.5-gallon containers)	$262.50	4	$1,050.00
Item 24: Soil Test Analysis (Price Per Field Annually)	$126.00	8	$1,008.00
Item 25: Irrigation Water Test (Price per test)	$66.00	1	$ 66.00
Item 26: Precise Pond Treatment (24X8 oz packages)	$899.00	24	$21,576.00
Item 27: ISTRC Soil Profile Testing (Price per test)	$620.00	8	$4,960.00
Item 28: Performance Quality Standards (PQS) Assessment (	$1,500.00	7 Months	$1,500.00
Item 29: Monthly Site Visits and collaboration (2 Hours per Month)	$500.00	7 Months	$ Included in product cost
Total Base Proposal Estimate:			$199,802.80

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PROPOSAL SUBMISSION FORM
Timberlane Regional School District

Submittals Included:

_X_ Submittal #1 Evaluation Criteria
_X_ Submittal #2 References
_X_ Submittal #3 Insurance

By signature below, the bidder, if awarded a contract,

- Agrees to provide only materials as per attached specifications
- Agrees to have a warehouse within (45) miles driving radius of Hampton, NH
- Agrees to comply with all applicable and relevant codes, standards, regulations, and laws

NAME OF CONTRACTOR: Tom Irwin, Inc.

ADDRESS OF CONTRACTOR: 12 Progress Ave, Tyngsborough, MA 01879

PHONE #: 781-799-9450 **EMAIL:** brian@tomirwin.com and gregtower@tomirwin.com

SIGN HERE: 7/08/24 _____
DATE **NAME OF AUTHORIZED OFFICER**

TOMIRWI-02 PPATIL

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 6/26/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Kaplansky Insurance 1361 Cambridge St Cambridge, MA 02139	CONTACT NAME: PHONE (A/C, No, Ext): (617) 492-4150 FAX (A/C, No): (617) 492-0139 E-MAIL ADDRESS: info@kaplansky.com	
	INSURER(S) AFFORDING COVERAGE	NAIC #
	INSURER A : The Hanover Insurance Company	22292
INSURED Tom Irwin Inc Paradigm Real Estate LLC 13 A Street Burlington, MA 01803	INSURER B : Selective Insurance Company	
	INSURER C : Technology Insurance Company	
	INSURER D :	
	INSURER E :	
	INSURER F :	

COVERAGES **CERTIFICATE NUMBER:** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	X COMMERCIAL GENERAL LIABILITY							
	CLAIMS-MADE X OCCUR	X		ZBYA233926-11	2/1/2024	2/1/2025	EACH OCCURRENCE	$ 1,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	$ 100,000
							MED EXP (Any one person)	$ 10,000
							PERSONAL & ADV INJURY	$ 1,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	$ 3,000,000
	X POLICY PRO-JECT LOC						PRODUCTS - COMP/OP AGG	$ 3,000,000
	OTHER:							$
B	AUTOMOBILE LIABILITY						COMBINED SINGLE LIMIT (Ea accident)	$ 1,000,000
	ANY AUTO						BODILY INJURY (Per person)	$
	OWNED AUTOS ONLY X SCHEDULED AUTOS	X		S 2574148	2/1/2024	2/1/2025	BODILY INJURY (Per accident)	$
	X HIRED AUTOS ONLY X NON-OWNED AUTOS ONLY						PROPERTY DAMAGE (Per accident)	$
								$
A	X UMBRELLA LIAB X OCCUR						EACH OCCURRENCE	$ 9,000,000
	EXCESS LIAB CLAIMS-MADE	X		UHYA233927-11	2/1/2024	2/1/2025	AGGREGATE	$
	DED RETENTION $						Products – Comp	$ 9,000,000
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY Y/N						X PER STATUTE OTH-ER	
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? N (Mandatory in NH)	N/A		TWC4382322	2/24/2024	2/24/2025	E.L. EACH ACCIDENT	$ 1,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below						E.L. DISEASE - EA EMPLOYEE	$ 1,000,000
							E.L. DISEASE - POLICY LIMIT	$ 1,000,000
A	Equipment Floater			ZBYA233926-11	2/1/2024	2/1/2025	Total Schedule Amoun	3,409,769

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

The certificate holder is an additional insured with a waiver of subrogation as respects auto liability if required by written agreement with the insured per company form CA 78 09 04 23.

The certificate holder is an additional insured on a primary non-contributory basis with a waiver of subrogation as respects general liability if required by written agreement with the insured per company form 421-2915 0615.

Workers Compensation Waiver of Subrogation applies if required by written agreement with the insured per company form WC0003 13 0484.
SEE ATTACHED ACORD 101

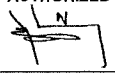
CERTIFICATE HOLDER

SAU 106 Timberlane Regional School District
30 Greenough Road
Plaistow, NH 03865

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE



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AGENCY CUSTOMER ID: TOMIRWI-02 PPATIL

LOC #: 1

ADDITIONAL REMARKS SCHEDULE

AGENCY		NAMED INSURED
Kaplansky Insurance		Tom Irwin Inc Paradigm Real Estate LLC 13 A Street Burlington, MA 01803
POLICY NUMBER SEE PAGE 1		
CARRIER SEE PAGE 1	NAIC CODE SEE P 1	EFFECTIVE DATE: SEE PAGE 1

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,

FORM NUMBER: ACORD 25 FORM TITLE: Certificate of Liability Insurance

Description of Operations/Locations/Vehicles:
SAU 106 Timberlane Regional School District is added as Additional insured with respect to General Liability, Auto Liability and Umbrella Liability if required by written agreement with the insured.

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Summary of qualifications, Tom Irwin Sales, Service, and Distribution Team
Proof of Qualifications specified per RFP Turf grass products and management services
FY 2025 – FY 2027

Primary Representative: Brian Luccini
781-799-9450
brian@tomirwin.com

- Client representative for Tom Irwin Athletic Field and Grounds Team since October of 2005. Responsible for service to the athletic field and grounds industry in Eastern New England.
- Graduate, Rutgers University Turf Management, 1994-1995. UMASS winter school for turf managers 1993. Continually re-educated by product manufacturers, universities and industry professionals on emerging environmentally friendly technology and innovative grounds maintenance techniques.
- 38 years of experience in professional performance turfgrass management as Golf Course Superintendent, Assistant Golf Course Superintendent, and consultant. Technical capabilities include:

1. Professional turf and ornamental product sales with agronomic planning and regulatory compliance. Currently the primary advisor for over 85 institutional and municipal clients across eastern New England.
2. Soil and/or plant sample collection with analysis of the following test data: Mehlich III base extraction, Saturated Paste Extract, ISTRC, Water tests from Logan Labs LLC, Sand/Silt/Clay fractions physical soil tests, Hummel+Co physical soil tests, University Pathology and Weed Identification Tests.
3. Weed/disease/insect pest identification and holistic control strategies for athletic fields in New England.
4. Turfgrass identification and varietal selection for athletic fields in New England
5. Facilitation of the design of turfgrass IPM plans with comprehensive budget reporting and NPDES reporting
6. Fluent in the training and usage of Tom Irwin Inc online planning software.
7. Facilitation of collaborative efforts with Tom Irwin Advisors, our consulting group
8. Ongoing role play, client training, and follow up on Tom Irwin Educational Seminars.
9. Facilitating the creation and presentation of comprehensive budget reports

Secondary Representative: Harris Schnare
978-337-6280
harris@tomirwin.com

- Client Relations Manager & Client Representative for Tom Irwin Inc. since September 2016. Responsible for assisting the Tom Irwin Sales Team and Clients with pertinent information regarding orders, delivery, technical data, regulatory issues and anything else our clients may need. Fully prepared and trained identically to primary sales representatives
- Graduate of University Of Massachusetts Amherst. Associates in Turf Management 1997.
- 20 years of experience in Turfgrass management as Spray Technician, Assistant Superintendent and Head Golf Course Superintendent at several fine Boston area golf clubs.

Greg Tower, Operations Manager
508-967-4427
gregtower@tomirwin.com

- Over 20 years of experience in professional turfgrass management as a Golf Course Superintendent or Assistant golf course superintendent at several elite Massachusetts golf clubs. Greg has a keen understanding of the needs of our clients and provides a third layer of logistical and agronomic support for them. His warehouse and distribution team has more than 50 years of collective experience in distribution logistics with over 300 clients in the turf market.
- The Tom Irwin Inc. fleet consists of four privately maintained Kenworth trucks with a total carrying capacity of 163,000lbs. Our trucks are outfitted with Moffet Spyders to facilitate easy unloading and assist clients' inventory management. Since we own our trucking fleet and we employ our own drivers, we can customize any delivery logistics to fit the needs of our clients.
- The Tom Irwin Distribution Manager is on site every day to assist our clients should an order need to be placed for pick up. Orders will be sent to the warehouse for immediate processing. Our Operations Manager, Distribution Manager, and Client Representatives are available 7am to 4pm Monday to Friday.

Form **W-9**
(Rev. October 2018)
Department of the Treasury
Internal Revenue Service

Request for Taxpayer Identification Number and Certification

▶ **Go to *www.irs.gov/FormW9* for instructions and the latest information.**

Give Form to the requester. Do not send to the IRS.

Print or type. See Specific Instructions on page 3.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.

Tom Irwin, Inc.

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

☐ Individual/sole proprietor or single-member LLC ☑ C Corporation ☐ S Corporation ☐ Partnership ☐ Trust/estate

☐ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ▶

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) _____

Exemption from FATCA reporting code (if any) _____

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.

12 Progress Ave

Requester's name and address (optional)

6 City, state, and ZIP code

Tyngsborough, MA 01879

7 List account number(s) here (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

			–			–				

or

Employer identification number

0	4	–	2	4	5	5	5	0	8

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here | **Signature of U.S. person ▶** J. Szymanowski **Date ▶** 7/8/2024

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to *www.irs.gov/FormW9.*

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

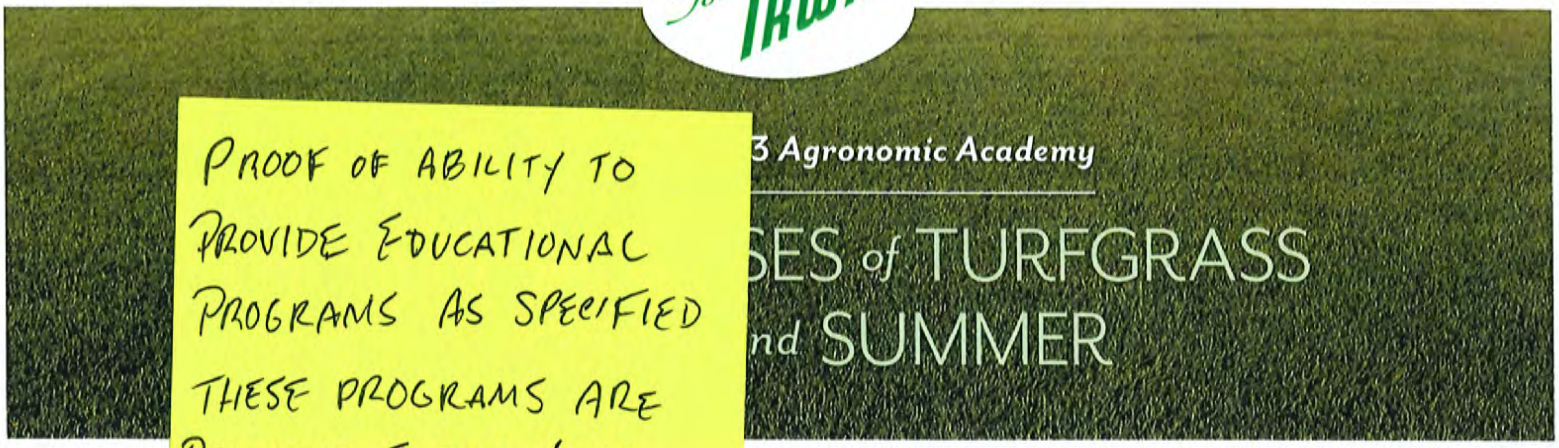
- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, *later.*

Tom Irwin Inc.

PROOF OF ABILITY TO PROVIDE EDUCATIONAL PROGRAMS AS SPECIFIED
THESE PROGRAMS ARE PROVIDED EVERY YEAR AT SAME CALENDAR WEEK



3 Agronomic Academy

SES of TURFGRASS
nd SUMMER

ENDA

M | **Welcome**

PART ONE | **Turfgrass Acclimation: Fall Transition of Turfgrass**

8:15 – 9:00 | Dr. Wendy Zellner
9:00 – 9:15 | Ryan Bjorn Interview

PART TWO | **Winter Abiotic Stresses of Turfgrass**

9:15 – 10:00 | Dr. Nathaniel Mitkowski
10:00 – 10:15 | Kevin Komer Interview

10:15 – 10:30 | Break

PART THREE | **Summer Abiotic Stresses of Turfgrass**

10:30 – 11:15 | Dr. Nathaniel Mitkowski
11:15 – 11:30 | Troy Noble Interview

PART FOUR | **Water And Plant Relationship: Overwatering Stress**

11:30 – 12:15 | Dr. Wendy Zellner
12:15 – 12:30 | Ed Olsen Interview

12:30 PM | Lunch and networking with colleagues

Pesticide Credits: *MA, RI: 4.0 | NH, ME, VT: 4.0 | CT: 4.0*



2024

Leadership & Professional Development Program

Cohesive Teams – Embracing Leadership Behavior



Focus & Agenda

The 2024 Leadership & Professional Development Program is devoted to identifying the behaviors we must consciously practice being part of a cohesive team. Leadership behavior is contagious. Team members respond to leadership behavior by becoming better leaders themselves. A cohesive team recognizes and rewards each other with positive behaviors while achieving the goals of the organization.

7:00 – 7:45	Registration
7:45 – 8:00	**Welcome**
8:00 – 8:30	Moments of Truth, Conscious Competency, Emotional Intelligence
8:30 - 10:00	Cohesive Teams – Embracing Leadership Behaviors
10:00 – 10:30	**Break**
10:30 – 12:00	Real Life Scenario
12:00 - 12:15	Group Discussion

Facilitated by Randy Jones, Jones Development Group

2024 Product Innovation Seminar

7:20 - 7:30	Login
7:30 - 7:35	Welcome
7:35 - 8:00	Envu
8:00 - 8:25	PBI-Gordon
8:25 - 8:50	Redox
8:50 - 9:15	FMC
9:15 - 9:40	Silico Turf
9:40 - 9:50	BREAK
9:50 - 10:15	Vista Seed Partners
10:15 - 10:40	Nufarm
10:40 - 11:05	DLF USA
11:05 - 11:30	The Aquatrols Company
11:30 - 11:55	EarthWorks
11:55 - 12:00	Closing Remarks

Timberlane Regional School Distr

Karl Ingoldsby/Al Perry

2024

PROOF OF ABILITY TO PROVIDE TURFGRASS MAINTENANCE PLAN WITH SPECIFIED MATERIALS & SOFTWARE CAPABILITIES.

PROPOSED PLAN FOR FY 2015

Athletic Fields

21.200 Acres / 923,472 Sq.ft. Toro (130,679.99 Sq.ft. / 300 Gal. / 1.50 Gal/M)

07/12/24 Spray - Foliar

Notes: Full watering cycle for 2 nights after application

Product	Package	Oz/M	Lb/M	Cases/Bags	Per Load	N/M	P/M	K/M	Purpose
Precip	2x2.5 Gal	4.000	0.000	5.77	4 Gal. 10.7 Oz.	0.00	0.00	0.00	Water conservation
Sea-3	2x2.5 Gal	3.000	0.000	4.33	3 Gal. 8 Oz.	0.00	0.00	0.00	Stress relief, soil health
TurfRx Green	2x2.5 Gal	3.000	0.000	4.33	3 Gal. 8 Oz.	0.00	0.01	0.01	Plant Health, Color, Growth
Anuew EZ	64 oz	0.400	0.000	5.77	52.3 Oz.	0.00	0.00	0.00	Reduce Foliar Growth

Service	Acreage	Contractor
Spray Application (Boom)	21.00	Greenhaven Turf

07/19/24 Cultural Practice - Aerification

1.000 Acres / 43,560 Sq.ft. Toro (130,680.13 Sq.ft. / 300 Gal. / 1.50 Gal/M)

Notes: Apply to newly renovated areas on Football field and goal areas

Product	Package	Oz/M	Lb/M	Cases/Bags	Per Load	N/M	P/M	K/M	Purpose
Renovate Plus	50 Lb	0.000	22.957	20.00	0 Oz.	0.23	0.00	0.23	Turf Recovery and Establishment

Athletic Fields

21.200 Acres / 923,472 Sq.ft. | Toro (130,679.99 Sq.ft. / 300 Gal. / 1.50 Gal/M)

08/17/24 Spray - Foliar

21.200 Acres / 923,472 Sq.ft. | Toro (198,000.00 Sq.ft. / 300 Gal. / 0.99 Gal/M)

Notes: Full watering cycle for 2 nights after application

Product	Packaging	Oz/M	Lb/M	Cases/Bags	Per Load	N/M	P/M	K/M	Purpose
Precip	2x2.5 Gal	4.000	0.000	5.77	6 Gal. 24 Oz.	0.00	0.00	0.00	Water conservation, soil hydration
Sea-3	2x2.5 Gal	3.000	0.000	4.33	4 Gal. 82 Oz.	0.00	0.00	0.00	Stress relief, soil health
TurfRx Green	2x2.5 Gal	3.000	0.000	4.33	4 Gal. 82 Oz.	0.00	0.01	0.01	Plant Health, Color, Growth
Anuew EZ	64 oz	0.400	0.000	5.77	79.2 Oz.	0.00	0.00	0.00	Reduce Foliar Growth

Service	Acreage	Contractor
Spray Application (Boom)	21.20	Greenhaven Turf

09/13/24 Granular - Application

Notes: Water in after application

Product	Packaging	Oz/M	Lb/M	Cases/Bags	Per Load	N/M	P/M	K/M	Purpose
Replenish 16-0-5 SG	50 Lb	0.000	5.625	103.89	0 Oz.	0.90	0.00	0.28	Plant and soil Health, Color, Growth
Caliber K 0-0-12	50Lb Bag	0.000	8.000	147.76	0 Oz.	0.00	0.00	0.96	Plant and soil Health, Color, Growth

Service	Acreage	Contractor
Granular Application (Bulk)	21.00	Greenhaven Turf
Granular Application (High Volume)	21.00	Greenhaven Turf

Athletic Fields

21.200 Acres / 923,472 Sq.ft. Toro (130,679.99 Sq.ft. / 300 Gal. / 1.50 Gal/M)

10/25/24 Renovation - Compaction Relief/Reseed

Notes: Topdress, Core Aerate, Double Disc Seed, Drag

Product	Packaging	Oz/M	Lb/M	Cases/Bags	Per Load	N/M	P/M	K/M	Purpose
Touchdown 80/20 Mix	1 Lb	0.000	2.166	1,999.96	0 Oz.	0.00	0.00	0.00	Seed Bank Support

Service	Acreage	Contractor
Topdress, Load and Sand	21.00	Specialized Turf Services Ben Leach
Core Aeration	21.00	Specialized Turf Services Ben Leach
Double Disc Seeding	21.00	Specialized Turf Services Ben Leach
Core Buster	21.00	Specialized Turf Services Ben Leach

11/08/24 Granular - Application

Product	Packaging	Oz/M	Lb/M	Cases/Bags	Per Load	N/M	P/M	K/M	Purpose
Replenish 5-4-5 SG	50 Lb	0.000	10.331	190.80	0 Oz.	0.52	0.41	0.52	Plant Health, Color, Growth

Service	Acreage	Contractor
Granular Application (High Volume)	21.00	Greenhaven Turf

Athletic Fields

21.200 Acres / 923,472 Sq.ft. Toro (130,679.99 Sq.ft. / 300 Gal. / 1.50 Gal/M)

04/23/25 Granular - Application

Notes: Water in after application

Product	Packaging	Oz/M	Lb/M	Cases/Bags	Per Load	N/M	P/M	K/M	Purpose
Nutrite 28-0-10 SGN 200	50 Lb	0.000	3.214	59.37	0 Oz.	0.90	0.00	0.32	Plant Health, Color, Growth

Service	Acreage	Contractor
Granular Application (Bulk)	21.00	Greenhaven Turf

05/16/25 Granular - Application

Notes: Water in thoroughly after application

Product	Packaging	Oz/M	Lb/M	Cases/Bags	Per Load	N/M	P/M	K/M	Purpose
Caliber K 0-0-12	50Lb Bag	0.000	8.013	148.00	0 Oz.	0.00	0.00	0.96	Plant Health, Color, Growth

Service	Acreage	Contractor
Granular Application (High Volume)	21.20	Greenhaven Turf

Athletic Fields

21.200 Acres / 923,472 Sq.ft. Toro (130,679.99 Sq.ft. / 300 Gal. / 1.50 Gal/M)

06/18/25 Granular - Application

Notes: Water in thoroughly after application

Product	Packaging	Oz/M	Lb/M	Cases/Bags	Per Load	N/M	P/M	K/M	Purpose
Replenish 16-0-5 SG	50 Lb	0.000	5.625	103.89	0 Oz.	0.90	0.00	0.28	Plant Health, Color, Growth

Service	Acreage	Contractor
Granular Application (Bulk)	21.00	Greenhaven Turf

06/18/25 Spray - Foliar

Notes: Apply to well hydrated turf for best results. Skip goal mouth areas t

Product	Packaging	Oz/M	Lb/M	Cases/Bags	Per Load	N/M	P/M	K/M	Purpose
Q4 Plus	4x1 Gal	2.939	0.000	5.30	3 Gal.	0.00	0.00	0.00	Broadleaved and Grassy Weed Control
Pylex	4 Oz	0.023	0.000	5.29	3 Oz.	0.00	0.00	0.00	Annual Grassy Weed Control
Border 2.0	2.5 Gal	1.469	0.000	4.24	1.5 Gal.	0.00	0.00	0.00	Spray /Tank Management

Service	Acreage	Contractor
Spray Application (Boom)	21.20	Greenhaven Turf

Athletic Fields

21.200 Acres / 923,472 Sq.ft. Toro (130,679.99 Sq.ft. / 300 Gal. / 1.50 Gal/M)

06/26/25 Renovation - Compaction Relief/Reseed

Notes: Topdress, Core Aerate, Double Disc Seed, Drag

Product	Packaging	Oz/M	Lb/M	Cases/Bags	Per Load	WW	PM	MM	Purpose
Touchdown 80/20 Mix	1 Lb	0.000	2.166	2,000.00	0 Oz.	0.00	0.00	0.00	Seed Bank Support

Service	Acreage	Contractor
Topdress, Load and Sand	21.00	Specialized Turf Services Ben Leach
Core Aeration	21.00	Specialized Turf Services Ben Leach
Double Disc Seeding	21.00	Specialized Turf Services Ben Leach
Core Buster	21.00	Specialized Turf Services Ben Leach

06/27/25 Spray - Foliar

Notes: Full watering cycle for 2 nights after application

Product	Packaging	Oz/M	Lb/M	Cases/Bags	Per Load	WW	PM	MM	Purpose
Precip	2x2.5 Gal	4.158	0.000	6.00	4 Gal. 31.4 Oz.	0.00	0.00	0.00	Water Movement
Sea-3	2x2.5 Gal	3.465	0.000	5.00	3 Gal. 68.8 Oz.	0.00	0.00	0.00	Plant Health, Color, Growth
TurfRx Green	2x2.5 Gal	3.465	0.000	5.00	3 Gal. 68.8 Oz.	0.00	0.01	0.01	Plant Health, Color, Growth
Nutrite 0-0-26 Phosphite	2x2.5 Gal	3.465	0.000	5.00	3 Gal. 68.8 Oz.	0.00	0.00	0.09	Plant Health, Color, Growth

Service	Acreage	Contractor
Spray Application (Boom)	21.20	Greenhaven Turf

Goal Mouths/High Wear

1.990 Acres / 86,667 Sq.ft. SGS (86,666.67 Sq.ft. / 300 Gal. / 1.50 Gal/M)

05/01/25 Renovation - Compaction Relief/Reseed

Notes: As needed throughout the season, seed high wear areas with Aeravator

Product	Packaging	Oz/M	Lb/M	Cases/Bags	Per Load	N/M	P/M	K/M	Purpose
Rapid Tee & Range Repair Blend	1 Lb	0.000	5.769	500.00	0 Oz.	0.00	0.00	0.00	Seed Bank Support
Touchdown 50/50 Mix	1 Lb	0.000	5.769	500.00	0 Oz.	0.00	0.00	0.00	Seed Bank Support

Pond Treatment

0.750 Acres / 32,670 Sq.ft. SGS (32,666.67 Sq.ft. / 300 Gal. / 1.50 Gal/M)

07/03/24 Granular - Application

Notes: Maintenance Dose 2lbs Every 2 weeks.

Product	Packaging	Oz/M	Lbs/M	Cases/Bags	Per Load	N/M	P/M	K/M	Purpose
Precise Pond	24x8 Oz	0.980	0.000	0.17	2 Lb.	0.00	0.00	0.00	Pond Care

07/27/24 Spray - Rinse In

Notes: Maintenance Dose 2lbs Every 2 weeks.

Product	Packaging	Oz/M	Lbs/M	Cases/Bags	Per Load	N/M	P/M	K/M	Purpose
Precise Pond	24x8 Oz	2.939	0.000	0.50	6 Lb.	0.00	0.00	0.00	Pond Care

07/31/24 Spray - Rinse In

Notes: Maintenance Dose 2lbs Every 2 weeks.

Product	Packaging	Oz/M	Lbs/M	Cases/Bags	Per Load	N/M	P/M	K/M	Purpose
Precise Pond	24x8 Oz	0.980	0.000	0.17	2 Lb.	0.00	0.00	0.00	Pond Care

08/14/24 Spray - Rinse In

Notes: Maintenance Dose 2lbs Every 2 weeks.

Product	Packaging	Oz/M	Lbs/M	Cases/Bags	Per Load	N/M	P/M	K/M	Purpose
Precise Pond	24x8 Oz	0.980	0.000	0.17	2 Lb.	0.00	0.00	0.00	Pond Care

Pond Treatment

0.750 Acres / 32,670 Sq.ft. SGS (32,666.67 Sq.ft. / 300 Gal. / 1.50 Gal/M)

08/28/24 Spray - Rinse In

Notes: Maintenance Dose 2lbs Every 2 weeks.

Product	Packaging	Oz/M	Lb/M	Cases/Bags	Per Load	N/M	P/M	K/M	Purpose
Precise Pond	24x8 Oz	0.980	0.000	0.17	2 Lb.	0.00	0.00	0.00	Pond Care

09/11/24 Spray - Rinse In

Notes: Maintenance Dose 2lbs Every 2 weeks.

Product	Packaging	Oz/M	Lb/M	Cases/Bags	Per Load	N/M	P/M	K/M	Purpose
Precise Pond	24x8 Oz	0.980	0.000	0.17	2 Lb.	0.00	0.00	0.00	Pond Care

09/25/24 Spray - Rinse In

Notes: Maintenance Dose 2lbs Every 2 weeks.

Product	Packaging	Oz/M	Lb/M	Cases/Bags	Per Load	N/M	P/M	K/M	Purpose
Precise Pond	24x8 Oz	0.980	0.000	0.17	2 Lb.	0.00	0.00	0.00	Pond Care

04/25/25 Spray - Rinse In

Notes: Pitch packets into pond once surface temperature reaches 55 degrees

Product	Packaging	Oz/M	Lb/M	Cases/Bags	Per Load	N/M	P/M	K/M	Purpose
Precise Pond	24x8 Oz	2.939	0.000	0.50	6 Lb.	0.00	0.00	0.00	Pond Care

Pond Treatment

0.750 Acres / 32,670 Sq.ft. SGS (32,666.67 Sq.ft. / 300 Gal. / 1.50 Gal/M)

05/15/25 Spray - Rinse In

Notes: Maintenance Dose 2lbs Every 2 weeks.

Product	Packaging	Oz/M	Lb/M	Cases/Bags	Per Load	N/M	P/M	K/M	Purpose
Precise Pond	24x8 Oz	0.980	0.000	0.17	2 Lb.	0.00	0.00	0.00	Pond Care

06/07/25 Spray - Rinse In

Notes: Maintenance Dose 2lbs Every 2 weeks.

Product	Packaging	Oz/M	Lb/M	Cases/Bags	Per Load	N/M	P/M	K/M	Purpose
Precise Pond	24x8 Oz	0.980	0.000	0.17	2 Lb.	0.00	0.00	0.00	Pond Care

06/17/25 Spray - Rinse In

Notes: Maintenance Dose 2lbs Every 2 weeks.

Product	Packaging	Oz/M	Lb/M	Cases/Bags	Per Load	N/M	P/M	K/M	Purpose
Precise Pond	24x8 Oz	0.980	0.000	0.17	2 Lb.	0.00	0.00	0.00	Pond Care

Infield Skins

0.367 Acres / 16,000 Sq.ft. SGS (16,000.00 Sq.ft. / 300 Gal. / 1.50 Gal/M)

07/03/24 Granular - Application

Notes: Water in after application or apply prior to moderate/heavy rainfall

Product	Packaging	Oz/M	Lb/M	Cases/Bags	Per Load	N/M	P/M	K/M	Purpose
In-Flow	50 Lb	0.000	6.250	2.00	0 Oz.	0.00	0.00	0.00	Water Movement
Crew	50 Lb	0.000	4.688	1.50	0 Oz.	0.00	0.00	0.00	Weed Control

08/14/24 Granular - Application

Notes: Water in after application or apply prior to moderate/heavy rainfall

Product	Packaging	Oz/M	Lb/M	Cases/Bags	Per Load	N/M	P/M	K/M	Purpose
In-Flow	50 Lb	0.000	6.250	2.00	0 Oz.	0.00	0.00	0.00	Water Movement

11/21/24 Granular - Application

Notes: Water in after application or apply prior to moderate/heavy rainfall

Product	Packaging	Oz/M	Lb/M	Cases/Bags	Per Load	N/M	P/M	K/M	Purpose
In-Flow	50 Lb	0.000	9.375	3.00	0 Oz.	0.00	0.00	0.00	Water Movement

05/02/25 Granular - Application

Notes: Water in after application or apply prior to moderate/heavy rainfall VBB VSB JVBB

Product	Packaging	Oz/M	Lb/M	Cases/Bags	Per Load	N/M	P/M	K/M	Purpose
In-Flow	50 Lb	0.000	6.250	2.00	0 Oz.	0.00	0.00	0.00	Water Movement

Infield Skins

0.367 Acres / 16,000 Sq.ft. SGS (16,000.00 Sq.ft. / 300 Gal. / 1.50 Gal/M)

05/13/25 Granular - Application 0.574 Acres / 25,000 Sq.ft. SGS (16,000.00 Sq.ft. / 300 Gal. / 1.50 Gal/M)

Notes: Water in after application or apply prior to moderate/heavy rainfall

Product	Packaging	Oz/M	Lb/M	Cases/Bags	Per Load	N/M	P/M	K/M	Purpose
In-Flow	50 Lb	0.000	6.250	3.13	0 Oz.	0.00	0.00	0.00	Water Movement
Crew	50 Lb	0.000	4.500	2.25	0 Oz.	0.00	0.00	0.00	Weed Control

PROOF OF ABILITY TO PRODUCE SPECIFIED SOIL TESTING REPORTS

ACTUAL TIMBERLANE REPORTS FROM 11-24-01

Soil Report

Date: 11/24/2021

Submitted By: Brian Luccini

			Football	Prac	FH	Varsity	JV
				Football	Softball	Soccer	Baseball
			46	47	48	49	50
			4	4	4	4	4
			4.74	6.00	4.81	5.38	6.41
			6.2	6.3	6.2	6.0	6.6
	Organic Matter, Percent		3.16	4.51	3.53	4.08	4.91
ANIONS	**SULFUR:**	p.p.m.	14	16	16	16	14
ANIONS	**Mehlich III Phosphorous:**	as (P_2O_5) lbs / acre	345	185	164	263	177
EXCHANGEABLE CATIONS	**CALCIUM:** lbs / acre	Desired Value	860	1087	872	975	1163
		Value Found	797	1093	826	910	1204
		Deficit	-63		-46	-65	
EXCHANGEABLE CATIONS	**MAGNESIUM:** lbs / acre	Desired Value	134	134	134	134	134
		Value Found	99	98	94	92	138
		Deficit	-35	-36	-40	-42	
EXCHANGEABLE CATIONS	**POTASSIUM:** lbs / acre	Desired Value	134	134	134	134	134
		Value Found	110	133	108	97	117
		Deficit	-24	-1	-26	-37	-17
EXCHANGEABLE CATIONS	**SODIUM:**	lbs / acre	33	30	28	34	37
BASE SATURATION %	Calcium (60 to 70%)		63.01	68.34	64.37	63.43	70.38
BASE SATURATION %	Magnesium (10 to 20%)		13.04	10.21	12.21	10.69	13.45
BASE SATURATION %	Potassium (2 to 5%)		4.46	4.26	4.32	3.47	3.51
BASE SATURATION %	Sodium (.5 to 3%)		2.28	1.60	1.91	2.05	1.89
BASE SATURATION %	Other Bases (Variable)		5.20	5.10	5.20	5.40	4.80
BASE SATURATION %	Exchangeable Hydrogen (10 to 15%)		12.00	10.50	12.00	15.00	6.00
TRACE ELEMENTS	Boron (p.p.m.)		0.35	0.4	0.32	0.44	0.38
TRACE ELEMENTS	Iron (p.p.m.)		208	208	169	195	153
TRACE ELEMENTS	Manganese (p.p.m.)		12	17	9	15	17
TRACE ELEMENTS	Copper (p.p.m.)		1.04	2.35	0.99	1.21	0.82
TRACE ELEMENTS	Zinc (p.p.m.)		3.03	3.66	1.87	3.32	1.77
TRACE ELEMENTS	Aluminum (p.p.m.)		1495	1795	1818	1693	1934
OTHER	Silicon ppm		2.3	9.5	4.2	3.5	4.2
OTHER							
OTHER							
OTHER							

Logan Labs, LLC

Soil Report

Job Name: **Timberlane Regional HS** Date: 11/24/2021

Company: Tom Irwin Inc Submitted By: Brian Luccini

Sample Location			JV Soccer	MS Field	MS Multi		
Sample ID			BBSB	Hockey			
Lab Number			51	52	53		
Sample Depth in inches			4	4	4		
Total Exchange Capacity (M. E.)			6.23	3.50	3.93		
pH of Soil Sample			6.5	5.8	5.9		
Organic Matter, Percent			4.30	3.79	5.46		
ANIONS	**SULFUR:**	p.p.m.	18	16	14		
	Mehlich III Phosphorous:	as (P_2O_5) lbs / acre	270	153	123		
EXCHANGEABLE CATIONS	**CALCIUM:** lbs / acre	Desired Value	1129	633	712		
		Value Found	1150	533	626		
		Deficit		-100	-86		
	MAGNESIUM: lbs / acre	Desired Value	134	134	134		
		Value Found	127	49	63		
		Deficit	-7	-85	-71		
	POTASSIUM: lbs / acre	Desired Value	134	134	134		
		Value Found	114	67	90		
		Deficit	-20	-67	-44		
	SODIUM:	lbs / acre	41	38	27		
BASE SATURATION %	Calcium (60 to 70%)		69.22	57.17	59.76		
	Magnesium (10 to 20%)		12.74	8.76	10.02		
	Potassium (2 to 5%)		3.52	3.69	4.41		
	Sodium (.5 to 3%)		2.16	3.59	2.22		
	Other Bases (Variable)		4.90	5.80	5.60		
	Exchangeable Hydrogen (10 to 15%)		7.50	21.00	18.00		
TRACE ELEMENTS	Boron (p.p.m.)		0.35	0.26	0.28		
	Iron (p.p.m.)		155	204	186		
	Manganese (p.p.m.)		10	11	10		
	Copper (p.p.m.)		0.95	0.73	0.63		
	Zinc (p.p.m.)		3.45	1.74	1.71		
	Aluminum (p.p.m.)		1696	1694	1939		
OTHER	Silicon ppm		2.5	3.3	4.9		

Logan Labs, LLC

Saturated Paste Report

Job Name **Timberlane Regional HS** Date 11/24/2021

Company Tom Irwin Inc Submitted By Brian Luccini

Sample Location			Football	Prac	FH	Varsity	JV
Sample ID				Football	Softball	Soccer	Baseball
Lab Number			173109	173110	173111	173112	173113
Water Used			DI	DI	DI	DI	DI
pH			6.2	6.3	6.2	6.0	6.6
Soluble Salts		ppm	28	28	24	24	24
Chloride (Cl)		ppm	23	19	19	18	18
Bicarbonate (HCO3)		ppm	68	61	72	48	46
ANIONS	**SULFUR**	ppm	0.69	0.71	0.47	0.47	0.37
	PHOSPHORUS	ppm	0.12	0.09	0.05	0.06	0.07
SOLUBLE CATIONS	**CALCIUM**	ppm	3.29	3.40	3.30	3.75	3.74
		meq/l	0.16	0.17	0.16	0.19	0.19
	MAGNESIUM	ppm	1.27	1.01	0.81	0.65	0.70
		meq/l	0.11	0.08	0.07	0.05	0.06
	POTASSIUM:	ppm	3.11	3.74	2.20	2.12	2.86
		meq/l	0.08	0.10	0.06	0.06	0.07
	SODIUM	ppm	2.15	2.03	1.79	1.81	1.40
		meq/l	0.09	0.09	0.08	0.08	0.06
PERCENT	Calcium		36.96	38.67	44.84	49.96	49.13
	Magnesium		23.87	19.18	18.46	14.45	15.32
	Potassium		18.17	22.09	15.55	14.66	19.56
	Sodium		21.00	20.06	21.16	20.93	15.98
TRACE ELEMENTS	Boron (p.p.m.)		0.03	0.03	0.02	0.02	0.02
	Iron (p.p.m.)		0.95	0.69	0.64	0.62	0.91
	Manganese (p.p.m.)		0.06	0.05	0.03	0.02	0.02
	Copper (p.p.m.)		0.02	0.02	0.02	0.02	0.02
	Zinc (p.p.m.)		0.02	0.02	0.02	0.02	0.02
	Aluminum (p.p.m.)		0.81	0.55	0.67	0.52	0.88
OTHER							

Logan Labs, LLC

Saturated Paste Report

Job Name **Timberlane Regional HS** Date 11/24/2021

Company Tom Irwin Inc Submitted By Brian Luccini

Sample Location			JV Soccer	MS Field	MS Multi		
Sample ID			BBSB	Hockey			
Lab Number			173114	173115	173116		
Water Used			DI	DI	DI		
pH			6.5	5.8	5.9		
Soluble Salts		ppm	28	24	26		
Chloride (Cl)		ppm	19	22	23		
Bicarbonate (HCO3)		ppm	48	40	49		
ANIONS	SULFUR	ppm	0.65	0.46	0.43		
	PHOSPHORUS	ppm	0.1	0.05	0.04		
SOLUBLE CATIONS	CALCIUM	ppm	3.45	3.52	3.81		
		meq/l	0.17	0.18	0.19		
	MAGNESIUM	ppm	0.97	0.61	0.71		
		meq/l	0.08	0.05	0.06		
	POTASSIUM:	ppm	3.51	2.21	3.13		
		meq/l	0.09	0.06	0.08		
	SODIUM	ppm	1.98	1.94	1.83		
		meq/l	0.09	0.08	0.08		
PERCENT	Calcium		40.07	47.75	46.38		
	Magnesium		18.78	13.78	14.49		
	Potassium		21.19	15.60	19.75		
	Sodium		19.96	22.87	19.38		
TRACE ELEMENTS	Boron (p.p.m.)		0.02	0.02	0.02		
	Iron (p.p.m.)		0.61	0.74	0.71		
	Manganese (p.p.m.)		0.02	0.02	0.03		
	Copper (p.p.m.)		0.02	0.02	0.02		
	Zinc (p.p.m.)		0.02	0.02	0.02		
	Aluminum (p.p.m.)		0.66	0.65	0.66		
OTHER							

Logan Labs, LLC

Physical Analysis Report

Job Name	Timberlane Regional HS	**Company**	Tom Irwin Inc
Contact		**Sample ID**	434031
Rep		**Lab Number**	6617
Submitted By		**Run Date**	11/24/2021

Sample Location Football

Sample Name

Particle Size Analysis	%
Clay	3.00
Silt	18.70
Sand	78.30
Organic Matter	3.16

Fine Gravel	mm	%
	2.00	0.00

Sand Fractions	mm	%
	1.00	4.50
	.25	56.50
	.15	7.00
	.05	10.30

Notes

Texture Classification

loamy sand

USGA Specifications:

2mm + 1mm = not more than 10%
.25mm = minimum of 60%
.15mm = not more than 20%
.05mm = not more than 5%
Silt = not more than 5%
Clay = not more than 3%

ASTM-F2396 Specifications:

2mm = not more than 20%
1mm = 25-50%
.25mm = minimum of 25%
.15mm = not more than 10%
.05mm = not more than 5%
Silt = not more than 5%
Clay = not more than 3%

Logan Labs, LLC

Physical Analysis Report

Job Name	Timberlane Regional HS	**Company**	Tom Irwin Inc
Contact		**Sample ID**	434032
Rep		**Lab Number**	6619
Submitted By		**Run Date**	11/24/2021

Sample Location FH

Sample Name Softball

Particle Size Analysis	%
Clay	4.00
Silt	16.10
Sand	79.90
Organic Matter	3.53

Notes

Fine Gravel	mm	%
	2.00	0.00

Sand Fractions	mm	%
	1.00	5.10
	.25	54.30
	.15	6.60
	.05	13.90

Texture Classification

loamy sand

USGA Specifications:

- 2mm + 1mm = not more than 10%
- .25mm = minimum of 60%
- .15mm = not more than 20%
- .05mm = not more than 5%
- Silt = not more than 5%
- Clay = not more than 3%

ASTM-F2396 Specifications:

- 2mm = not more than 20%
- 1mm = 25-50%
- .25mm = minimum of 25%
- .15mm = not more than 10%
- .05mm = not more than 5%
- Silt = not more than 5%
- Clay = not more than 3%

Logan Labs, LLC

Physical Analysis Report

Job Name	Timberlane Regional HS	**Company**	Tom Irwin Inc
Contact		**Sample ID**	434033
Rep		**Lab Number**	6620
Submitted By		**Run Date**	11/24/2021

Sample Location Varsity

Sample Name Soccer

Particle Size Analysis	%
Clay	4.00
Silt	21.00
Sand	75.00
Organic Matter	4.09

Notes

Fine Gravel	mm	%
	2.00	0.00

Sand Fractions	mm	%
	1.00	6.10
	.25	47.90
	.15	8.50
	.05	12.50

Texture Classification

loamy sand

USGA Specifications:

2mm + 1mm = not more than 10%
.25mm = minimum of 60%
.15mm = not more than 20%
.05mm = not more than 5%
Silt = not more than 5%
Clay = not more than 3%

ASTM-F2396 Specifications:

2mm = not more than 20%
1mm = 25-50%
.25mm = minimum of 25%
.15mm = not more than 10%
.05mm = not more than 5%
Silt = not more than 5%
Clay = not more than 3%

Logan Labs, LLC

Physical Analysis Report

Job Name	Timberlane Regional HS	**Company**	Tom Irwin Inc
Contact		**Sample ID**	434034
Rep		**Lab Number**	6618
Submitted By		**Run Date**	11/24/2021

Sample Location Prac

Sample Name Football

Particle Size Analysis	%	Notes
Clay	5.00	
Silt	19.80	
Sand	75.20	
Organic Matter	4.51	

Fine Gravel	mm	%
	2.00	0.00

Sand Fractions	mm	%
	1.00	5.60
	.25	49.60
	.15	5.60
	.05	14.40

Texture Classification

loamy sand

USGA Specifications:

- 2mm + 1mm = not more than 10%
- .25mm = minimum of 60%
- .15mm = not more than 20%
- .05mm = not more than 5%
- Silt = not more than 5%
- Clay = not more than 3%

ASTM-F2396 Specifications:

- 2mm = not more than 20%
- 1mm = 25-50%
- .25mm = minimum of 25%
- .15mm = not more than 10%
- .05mm = not more than 5%
- Silt = not more than 5%
- Clay = not more than 3%

Logan Labs, LLC

Physical Analysis Report

Job Name	Timberlane Regional HS	**Company**	Tom Irwin Inc
Contact		**Sample ID**	434035
Rep		**Lab Number**	6622
Submitted By		**Run Date**	11/24/2021

Sample Location JV Soccer

Sample Name BBSB

Particle Size Analysis	%
Clay	6.00
Silt	26.60
Sand	67.40
Organic Matter	4.30

Fine Gravel	mm	%
	2.00	0.00

Sand Fractions	mm	%
	1.00	4.60
	.25	38.00
	.15	9.40
	.05	15.40

Notes

Texture Classification

sandy loam

USGA Specifications:

2mm + 1mm = not more than 10%
.25mm = minimum of 60%
.15mm = not more than 20%
.05mm = not more than 5%
Silt = not more than 5%
Clay = not more than 3%

ASTM-F2396 Specifications:

2mm = not more than 20%
1mm = 25-50%
.25mm = minimum of 25%
.15mm = not more than 10%
.05mm = not more than 5%
Silt = not more than 5%
Clay = not more than 3%

Logan Labs, LLC

Physical Analysis Report

Job Name	Timberlane Regional HS	**Company**	Tom Irwin Inc
Contact		**Sample ID**	434036
Rep		**Lab Number**	6621
Submitted By		**Run Date**	11/24/2021

Sample Location JV

Sample Name Baseball

Particle Size Analysis	%
Clay	2.00
Silt	18.50
Sand	79.50
Organic Matter	4.91

Notes

Fine Gravel	mm	%
	2.00	0.00

Sand Fractions	mm	%
	1.00	6.10
	.25	52.50
	.15	8.60
	.05	12.30

Texture Classification

loamy sand

USGA Specifications:

2mm + 1mm = not more than 10%
.25mm = minimum of 60%
.15mm = not more than 20%
.05mm = not more than 5%
Silt = not more than 5%
Clay = not more than 3%

ASTM-F2396 Specifications:

2mm = not more than 20%
1mm = 25-50%
.25mm = minimum of 25%
.15mm = not more than 10%
.05mm = not more than 5%
Silt = not more than 5%
Clay = not more than 3%

Logan Labs, LLC

Physical Analysis Report

Job Name	Timberlane Regional HS	**Company**	Tom Irwin Inc
Contact		**Sample ID**	434037
Rep		**Lab Number**	6623
Submitted By		**Run Date**	11/24/2021

Sample Location MS Field

Sample Name Hockey

Particle Size Analysis	%
Clay	2.00
Silt	19.70
Sand	78.30
Organic Matter	3.79

Notes

Fine Gravel	mm	%
	2.00	0.00

Sand Fractions	mm	%
	1.00	4.70
	.25	45.20
	.15	10.40
	.05	18.00

Texture Classification

loamy sand

USGA Specifications:

2mm + 1mm = not more than 10%
.25mm = minimum of 60%
.15mm = not more than 20%
.05mm = not more than 5%
Silt = not more than 5%
Clay = not more than 3%

ASTM-F2396 Specifications:

2mm = not more than 20%
1mm = 25-50%
.25mm = minimum of 25%
.15mm = not more than 10%
.05mm = not more than 5%
Silt = not more than 5%
Clay = not more than 3%

Logan Labs, LLC

Physical Analysis Report

Job Name	Timberlane Regional HS	**Company**	Tom Irwin Inc
Contact		**Sample ID**	434038
Rep		**Lab Number**	6624
Submitted By		**Run Date**	11/24/2021

Sample Location MS Multi

Sample Name

Particle Size Analysis	**%**
Clay	2.00
Silt	24.70
Sand	73.30
Organic Matter	5.47

Notes

Fine Gravel	**mm**	**%**
	2.00	0.00

Sand Fractions	**mm**	**%**
	1.00	5.20
	.25	40.40
	.15	9.70
	.05	18.00

Texture Classification

loamy sand

USGA Specifications:

2mm + 1mm = not more than 10%

.25mm = minimum of 60%

.15mm = not more than 20%

.05mm = not more than 5%

Silt = not more than 5%

Clay = not more than 3%

ASTM-F2396 Specifications:

2mm = not more than 20%

1mm = 25-50%

.25mm = minimum of 25%

.15mm = not more than 10%

.05mm = not more than 5%

Silt = not more than 5%

Clay = not more than 3%

Logan Labs, LLC

SCHOOL ADMINISTRATIVE UNIT #106

Ref: Policy DJE

BIDDER ATTENDANCE SIGN IN

Bid: Turf Grass Management & Supplies

Date: 07/09/2024

Bidder	Bidder Representative	Title
Tom Irwin Inc	Brian Luccini	Client Representative

Low bidder submittal will be reviewed to insure compliance with bid specs.
Reference checks will be completed prior to awarding of bid.
This form will be on file in the District Office for one year and attached to electronic Purchase Requisition.

NH School Administrative Unit 106 | Timberlane Regional School District
30 Greenough Road, Plaistow, NH 03865 Voice: (603) 382-6119 Fax: (603) 382-3334
Timberlane.net @TimberlaneRegional @TimberlaneRSD @TimberlaneRSD

EXECUTIVE SUMMARY

July 11, 2024

Projects Completed since last facilities Update:

- Install accessible automatic operator for High School Nurse's office door
  - Completed July 3, 2024

Projects in progress Update (EEI):

- Danville Boilers:
  - Venting of new boiler room
    - Still need Electrical and controls
- Middle School Roof:
  - Still need to finish Seismic Bracing in Library
- Fire Panels Replacement, DE, PS, HS, MS:
  - PS Fire Panel and peripherals replaced, working on repairing existing troubles in system, (wiring).
  - HS and MS In Progress
  - DE Scheduled for this summer
- HS Window Replacement:
  - Single Pane Windows and window systems to be replaced with better insulating products.
  - Front Doors will be included summer 2025
  - Scheduled to start with 100 wing classrooms and boiler room this summer
  - The rest will be scheduled for next summer.
- HS Roof:
  - Most of the roof (125,000 sq.ft.) will be re-covered.
  - Small Sections above gymnasium, cafeteria, and Library have been completed
  - Major work for HVAC curbs has been completed.
  - Heavy construction started July 8.
- HS HVAC, EREU's to Daiken with dehumidification
  - Duct Cleaning Completed
  - Curbing has been completed
  - Steel work has been completed.
  - Crane Days set for July 8 and 9, (600 Ton Crane!) and July 23 through 25.
- HS HVAC (BAS) Controls and valve replacement/upgrade
  - Has begun, estimated completion in the fall, prior to the heating season.
- MS 100 Area HVAC upgrade.
  - Steel work start July 1, 2024.
  - Old Unit Ventilators have been removed.
  - Ceilings have been removed.
  - New supports for radiant panels have been installed.
- AA Belfry Repairs Phase I and II
  - Scheduled for this summer expected to run into the fall.
  - May need to relocate music classes in the early part of the school year.
- AA Belfry Repairs Phase III
  - LCHPS Grant has been applied for.
  - Site visits are being scheduled for some time through October.
- CMU Wall Repairs at Danville
  - In progress.
  - July 3 adhesion test took place

- SAU: Replace Boiler
  - Electrical has been disconnected
- HS: Lighting Controls To take place this summer/fall
  - 70% has been upgraded, project on hold until more construction is completed.

Other Projects in progress:

- Track and Field Renovation:
  - Work started back up July 8th.
  - New coating is an extensive process, and no one can be on the track during installation (3-4 weeks)
  - Colors have been selected, Red with Black Transition Zones. Approved by AD, TRHS Principal and track coach.
  - Rain is not our friend
- Tennis Courts:
  - Paint arrived July 8, 2024.
  - Pad Has been installed
  - Fence has been installed
  - This will be a 3-week process to get the coating applied.
    - Colors have been selected, Red Court with Grey off court areas. Confirmed with AD and Tennis Coach
    - There are no plans to add Pickle Ball Courts.
  - Rain is not our friend.
- Paving Projects for summer
  - Repave Drop Off Loop AA Is being scheduled when they get a chance.
  - Pave Middle School Side Lot – Scheduled to start July 9th, After Summer School
  - Pave Drive behind Danville – Scheduled to start July 17th
  - Shim and Topcoat SN Bus Loop – Looking at Scheduling
- HS Dark Room Renovation
  - Counters have been received (PO 241713 $13,982.80)
  - Asbestos abatement completed (PO 242304 $4,090.00)
  - Flooring completed ($1,112.48)
  - Proper ventilation for a chemical room, as part of HVAC Upgrades this summer.
  - Paint and repair walls Scheduled for this week
  - New interior door – In-house.
  - Lighting upgrades - In-house.
- HS Canopy Replacement:
  - Due to limited information on the Canopy Removal portion of the Bid, I am recommending that we go out for proposals on this portion only.
- PS Library Carpet Replacement
  - Complete
- MS FCS Cabinet Replacement
  - RFP has been received and approved.
  - Items have been ordered and are tentatively scheduled for prior to school opening.
- DE Classroom Cabinets
  - RFP has been received and approved
  - Items have been ordered and are tentatively scheduled for prior to school opening.
- Varsity Softball Field infield renovation:
  - RFP has been received and approved.
  - We have submitted a PO and are awaiting notification of when we can be placed on the schedule.
- MS Outside Learning Area Improvements – Will be completed this summer Project approved through CIP process and by School Board
  - RFP for Sod, Loam, grading is out.
  - Building Wall Ball Area (Estimated $2,500 in house)

  - Building covered seating area (Estimated $6,000 in house)
  - Looking into adding irrigation.
- Install wall in High School Guidance Office
  - In Progress
- Sandown North, Install AC/Mini Split in New IT Office
- Install insulating wall in High School Principal's Office
  - In Progress
- Install air conditioning for new IT office at Sandown North
- Atkinson Academy: Replace carpet in Library
  - Scheduled for July 12, 2024
- Sandown North Boiler Replacement
  - RFP's Due July 2, 2024
- Pavement Maintenance (Crack Sealing, Seal Coating)
  - RFP's Due July 2, 2024.
- Atkinson Academy: grow grass near playground (Loam, Irrigate and plant seed)
- Spread wood chips at all playgrounds

Upcoming Projects:

- Repair holes in exterior stucco walls at Middle school
- Renumber Sandown Central rooms/offices
- Install a door and electrical into a Danville Classroom to create a new office space.
- Football Field Lighting Repairs
- Sandown North Add door between 146 and 147
- Sandown North Remove wall in room 144
- Sandown North install door to separate Men's Restroom from custodial office
- Danville Install Wall in Teacher workroom to make a new office
- Chemical Flush Middle School Boiler System

RFP's / Contracts Updates:

- **Proposals Recently Due:**
  - Sandown North Boiler Replacement (July 2, 2024):
    - Recommendation in Separate executive Summary
  - Parking Lot Crack Sealing (seal coating), (July 2, 2024)
    - Recommendation in separate Executive Summary
  - Parking Lot Line Painting, (July 2, 2024)
    - Recommendation in Separate Executive Summary
  - Turf Grass Products and Management Planning (July 9, 2024)
    - Recommendation in Separate Executive Summary
  - High School Canopy Removal, design, and Replacement
    - Request to not approve all Bids and go back out for just removal of canopy. This will be official in a separate Executive Summary
  - Infield Groomer (Due June 25, 2024)
    - Recommendations in separate Executive Summary
- **Requests Currently out:**
  - HS Canopy Removal
  - MS Outdoor Learning Environment: Sod, Loam, Grading

- **Requests That Need to be Written:**
  - Custodial Uniforms
  - Integrated Pest Management

- Septic Tank Pumping and Inspections
- Contracted Services for grounds: This is for a company specializing in Turf Care to help spread multiple tons of products, Core Aerate and slice seed a couple time a year and top-dress the facilities with Sand. The company comes multiple times per year, with specialized equipment, as needed
- Spring and Fall Front-of-Housework: This work is for a company to come in and clean up and mulch flower beds across the district as this usually needs to be done during the busiest times for athletic fields/groundwork
- Asbestos Floor Tile Abatement
- Floor replacement of abated areas
- Summer Painting Contractor
- On-Call Heating and Plumbing Vendor
- On Call Roofing Repairs Vendor
- Custodial Supplies
- Infield Groomer Purchase (With Attachments)
- Maintenance Vehicle Purchase (This will be our 5th Van) We also have 3 Trucks
- Septic and Grease Trap Pumping

Work Orders (As of 7/10/24):

- Completed within the last month**:** 175
- Current Open Work Orders: 157

Respectfully Submitted,

Karl Ingoldsby CEFP, CSFS, CBO

Job Postings

As of 7/15/24

JobId	Category	Position Type	Additional Title	Location	Date Posted	Closing Date	Date Available	Filled by AppNo	Date Filled	For Fiscal Year	Time To Fill	AppCount
Administration												
4946	Administration	Assistant Principal	Assistant Principal cc1133	Timberlane Regional Middle School	6/26/2024	Open until filled	7/1/2023			2024-2025	15	14
Elementary School Teaching												
4905	Elementary School Teaching	Kindergarten	AM Kindergarten Teacher cc2389	Danville Elementary	5/17/2024	Open until filled	8/28/2024			2024-2025	55	16
4957	Elementary School Teaching	Intermediate - Grades 4, 5 Teacher	Anticipated Elementary Classroom Teacher - Grade 4 cc1321	Atkinson Academy	7/9/2024	Open until filled	8/28/2024			2024-2025	2	1
4889	Elementary School Teaching	Primary - Grades 1, 2, 3	Elementary Classroom Teacher - Grade 3 cc474	Pollard School	5/13/2024	Open until filled	8/28/2024			2024-2025	59	23
4888	Elementary School Teaching	Intermediate - Grades 4, 5 Teacher	Elementary Classroom Teacher - Grade 5 cc381	Danville Elementary	5/13/2024	Open until filled	8/28/2024			2024-2025	59	14
4932	Elementary School Teaching	Integration Technology Teacher	Elementary Technology Teacher/Integrator cc2196	Sandown North	6/20/2024	Open until filled	8/28/2024			2024-2025	21	1
4954	Elementary School Teaching	Kindergarten	Kindergarten Teacher cc1557	The Learning Center at Sandown Central	7/9/2024	Open until filled	8/28/2024			2024-2025	2	2
4930	Elementary School Teaching	Kindergarten	Kindergarten Teacher cc2060	Pollard School	6/12/2024	Open until filled	8/28/2024			2024-2025	29	10
High School Teaching												
4883	High School Teaching	Industrial-Technology Education	Engineering Teacher cc2116	Timberlane Regional High School	5/10/2024	Open until filled	8/28/2024			2024-2025	62	3
4882	High School Teaching	World Language - French	Part Time French Teacher cc1556	Timberlane Regional High School	5/7/2024	Open until filled	8/28/2024			2024-2025	65	2
Special Education												
4940	Special Education	Special Education Teacher	Anticipated Special Education Teacher/Case Manager cc492	Timberlane Regional Middle School	6/21/2024	Open until filled	8/28/2024			2024-2025	20	1
4862	Special Education	Behavior Specialist	BCBA/Behavior Specialist cc2574	Timberlane Regional School District	4/8/2024	Open until filled	8/28/2024			2024-2025	94	3
4928	Special Education	Certified Occupational Therapist Asst.	Certified Occupational Therapy Assistant (COTA) cc2575	Sandown North	6/11/2024	Open until filled	8/28/2024			2024-2025	30	3
4344	Special Education	Psychologist	School Psychologist - Part Time .6 Position cc 1422	Timberlane Regional School District	5/19/2022	open until filled	as soon as possible			2024-2025	784	6
4850	Special Education	Psychologist	School Psychologist cc 1422	Atkinson Academy	3/29/2024	Open until filled	8/28/2024			2024-2025	104	0
4800	Special Education	Psychologist	School Psychologist cc1708	Timberlane Regional High School	1/26/2024	Open until filled	8/28/2024			2024-2025	167	1
4849	Special Education	Psychologist	School Psychologist cc2145	Sandown North	3/29/2024	Open until filled	8/28/2024			2024-2025	104	0
4852	Special Education	Speech and Language Pathologist	Spech Language Pathologist cc2242	Sandown North	3/29/2024	Open until filled	8/28/2024			2024-2025	104	1
4895	Special Education	Special Education Facilitator	Special Education Facilitator cc1148	Danville Elementary	5/15/2024	Open until filled	8/28/2024			2024-2025	57	6
4897	Special Education	Special Education Facilitator	Special Education Facilitator cc2606	Sandown North	5/15/2024	Open until filled	8/28/2024			2024-2025	57	4
4900	Special Education	Special Education Facilitator	Special Education Facilitator cc2721	Timberlane Regional Middle School	5/16/2024	Open until filled	5/16/2024			2024-2025	56	3
4904	Special Education	Special Education Teacher	Special Education Teacher - Intensive Needs cc199	Timberlane Regional High School	5/16/2024	Open until filled	8/28/2024			2024-2025	56	3
4935	Special Education	Special Education Teacher	Special Education Teacher cc186	The Learning Center at Sandown Central	6/20/2024	Open until filled	8/28/2024			2024-2025	21	0
4934	Special Education	Special Education Teacher	Special Education Teacher cc286	Danville Elementary	6/20/2024	Open until filled	8/28/2024			2024-2025	21	0
4956	Special Education	Special Education Teacher	Special Education Teacher/Case Manager cc299	Sandown North	7/9/2024	Open until filled	8/28/2024			2024-2025	2	0
4794	Special Education	Special Education Teacher	Special Education Teacher/Case Manager cc963	Sandown North	1/19/2024	Open until filled	8/15/2024			2024-2025	174	11
4856	Special Education	Speech and Language Pathologist	Speech Language Pathologist cc 1316	Timberlane Regional School District	3/29/2024	Open until filled	8/21/2024			2024-2025	104	1
4851	Special Education	Speech and Language Pathologist	Speech Language Pathologist cc 212	Pollard School	3/29/2024	Open until filled	8/21/2024			2024-2025	104	1
4855	Special Education	Speech and Language Pathologist	Speech Language Pathologist cc 747	Pollard School	3/29/2024	Open until filled	8/21/2024			2024-2025	104	1
4853	Special Education	Speech and Language Pathologist	Speech Language Pathologist cc2218	Timberlane Regional High School	3/29/2024	Open until filled	8/21/2024			2024-2025	104	1
4673	Special Education	Speech and Language Pathologist	Speech Language Pathologist cc885	Sandown North	6/12/2023					2023-2024	395	2
Student Services												
4933	Student Services	School Nurse	School Nurse cc2183	Sandown North	6/20/2024	Open until filled	8/28/2024			2024-2025	21	2