WEATHERPROOFING TECHNOLOGIES, INC.
3735 Green Road, Beachwood, OH 44122
| 800.852.6013 | tremcoroofing.com

REVISED: January 22, 2026

Karen Constantino, CPA
School Business Administrator/Board Secretary
Green Township School District
69 Mackerley Road
Greendell, NJ 07839

RE: Green Hills RA 9, 10, 11 Roof Drain Replacement: ESCNJ /WTI Project # 5071191

Dear Ms. Constantino:

Weatherproofing Technologies, Inc. is pleased to present our proposal for the roof drain replacements needed at Green Hills School. The scope of work that is proposed shall be completed using a turnkey operation as specified and bid by the ESCNJ (Contract #: Roofing & Envelope Services Bid #ESCNJ 23/24-30, Co-op # 65MCESCCPS). Questions regarding the bidding of the ESCNJ contract or our performance should be directed to the Educational Services Commission of New Jersey.

Scope of Work:

1. Set up and adhere to all public and personal safety guidelines.
2. Prior to any work being completed, plumber will assure that the roof drain piping is free and clear of debris and the roof drain is flowing properly.
3. WTI roofers and plumbers shall cut out all required existing built-up roofing materials and four existing roof drain and retrofit drain assemblies on roof areas 9-10-11 down to the existing roof deck
4. Plumbers shall cut the roof decking as required to install 4 new complete roof drain assemblies.
5. New roof drains will come complete with the following:
    a. Cast iron drain assembly
    b. Cast iron strainer or dome
    c. Cast iron clamp ring and bolts
    d. Drain sump pan
    e. Plumbing connection equipment
6. WTI roofers will install new roof drain membrane plies and roof drain flashing plies as required for a watertight connection.
7. Install one new four lb. roof drain lead at each drain by priming both sides of the lead with asphaltic primer and then installing a full application of ELS roof adhesive.
8. Install a minimum of 2 roofing plies in ELS roof adhesive or PowerPly Standard Cold Roofing adhesive.
9. The leading edges of the new roof drain flashing will be stripped in with 6" fiberglass reinforcement.

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10. All completed work will be coated with two coats of Alumanation 301 aluminum coating.
11. Clean up and dispose of all work-related debris.
12. Provide report upon completion of project.

Cost of Project: $23,050.03

*Weatherproofing Technologies Inc. will proceed with work pending a Purchase Order from Green Township School District.

Please note:

- Proposal will be honored and must be awarded before June 1, 2026.
- If required, WTI shall apply for building permits. Cost of permits are not included in proposal cost as these fees are typically waived for public entities.

Please feel free to contact me if you have any questions.

Respectfully Submitted,

Kyle Sweppenhiser

Kyle Sweppenhiser
Senior Field Advisor – Tremco
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Effective 08/15/25; Approved by ESCNJ August 2025
Valid for 60 days. After that time, project conditions are subject to reassessment.
Roofing & Envelope Services Bid #ESCNJ 23/24-30
Co-op # 65MCESCCPS

WEATHERPROOFING TECHNOLOGIES, INC. LINE ITEM PRICING	
OWNER:	**GREEN TOWNSHIP SCHOOL DISTRICT**
PROJECT NAME:	**GREEN HILLS ES ROOF DRAIN REPLACEMENT**
QUOTE #	**5071191**
DATE:	**1/21/2026**

Bid Item Number	Description of Cost Factors	Unit of Measure	Price	Quantity	Project Amount
15.3.59	Tradesman (Plumber)	Per Hour	$ 191.59	30	$ 5,747.70
15.3.58	Installer	Per Hour	$ 191.59	40	$ 7,663.60
004140G503	BURMESH 6" X 300'	ROL	$ 101.32	1	$ 101.32
108800 601	BURMASTIC COMPOSITE PLY HT	ROL	$ 205.24	1	$ 205.24
364560U805	BURMASTIC ADHESIVE 5 GL	EA	$ 196.58	2	$ 393.16
361591 803	POLYROOF LV 3 GL	EA	$ 301.37	2	$ 602.74
360623 802	ELS WINTER GRADE 2 GL	EA	$ 70.15	1	$ 70.15
301050A	ALUMANATION 301 5 GL	EA	$ 239.88	1	$ 239.88
360623 805	ELS WINTERGRADE 5 GL	EA	$ 146.35	2	$ 292.70
036E300SM601	POWERPLY ENDURE 300 SMOOTH	ROL	$ 371.51	2	$ 743.02
022054 805	TO TREMPRIME WB 5 GL	EA	$ 148.95	1	$ 148.95
9.11.1	Roofing materials Discount off Retail Price List	% of Discount	13.4%		$ 2,797.16
	Plumbing Drains, Piping, Fittings, Supports, and Sump Pans	LS	$ 3,735.00	1	$ 3,735.00
	Drain Leads	LS	$ 400.00	1	$ 400.00
	Insulation	LS	$ 600.00	1	$ 600.00
15.3.53	Construction Distributor Material For Repair Work	%	115%	$ 4,735.00	$ 5,445.25
15.3.55	Building/Construction Manager	Per Hour	$ 246.05	3	$ 738.15
9.11.2c	Multiplier/factor to be applied to the R.S. Means costs.	% to be applied	94%	$ 744.87	
Table B2 Multiplier/ Factor	Prevailing wage project: Normal Hours	Applied to 9.11.2.c	94%	$ 700.18	$ 658.17
				SUBTOTAL	$ 23,050.03
				TOTAL PROJECT COST	**$ 23,050.03**

* The pricing contained in this proposal is based in part on individual site-specific conditions and unique circumstances presented on each individual project, where applicable.

*** Multiple proposals may not be combined into one Purchase Order or Contract due to Prevailing Wage Laws.**
Separate Purchase Orders or Contracts will need to be issued for each Line Item Proposal.

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Important Notice Regarding New Jersey Public Works Projects:

In New Jersey, we now must obtain the official prevailing wage rate for a public works project directly from you, the public customer. On the contract award date, please follow these steps outlined below to obtain the official prevailing wage rate for the project. The process should take no longer than 10 minutes. Please contact your sales representative for assistance. According to the NJ DOL, when projects are $19,375 (Municipalities)/ $2,000 (Education) or over, Tremco/WTI is required to receive the prevailing wage rates from the contracted entity. Here are the steps to accomplish this NJ Department of Labor Requirement.

Step One: Please use the below:
https://www.nj.gov/labor/wageandhour/prevailing-rates/public-works/publicprevailingwage.shtml

Step Two: Fill in the information "Including your email". (The Requesting officer will be your information. We, "Weatherproofing Technologies Inc/Tremco", are the contractor being awarded the project.) For the description box, you can enter "Roof Repairs". When you have finished entering the information, please press submit.

- You are the Requesting Officer
- We (Weatherproofing Technologies, Inc.) are the contractor
- Tremco/WTI's FEIN # is 34-0930570

Once these steps have been taken the official prevailing wage rate for the project should be emailed to you. Once you receive the email, please forward me that confirmation email.

If additional information is needed, please contact JD Roberts with the NJ Department of Labor and Workforce Development at (609) 984-3007. He can provide additional insight on this requirement. Sorry! This may seem like an extra unwanted step, but per NJ contracting law it is required! Your help and patience are greatly appreciated.

Thank you.

TERMS AND CONDITIONS
This Proposal is an offer by WTI to provide the Scope of Work set forth above to the Customer on the terms and conditions set forth herein and in WTI's standard terms and conditions (a copy of which may be obtained at http://www.tremcoroofing.com/fileshare/terms/TandCWTI.pdf), which are hereby incorporated by reference (together, the "Terms and Conditions"). The Terms and Conditions will govern the Work to the exclusion of any other or different terms, including in any customer purchase order, unless otherwise expressly agreed in writing pursuant to a Master Agreement or similar contract with Customer signed by an authorized representative of WTI. Please confirm your acceptance either by return e-mail if possible. A purchase order made out to WTI is also acceptable.

- The pricing contained in this proposal is based in part on individual site-specific conditions and unique circumstances presented on each individual project, where applicable.
- Multiple proposals may not be combined into one Purchase Order or Contract due to Prevailing Wage Laws. Separate Purchase Orders or Contracts will need to be issued for each Line-Item Proposal.