WEATHERPROOFING TECHNOLOGIES, INC.
3735 Green Road, Beachwood, OH 44122
| 800.852.6013 | tremcoroofing.com

November 17, 2025

Karen Constantino, CPA
School Business Administrator/Board Secretary
Green Township School District
69 Mackerley Road
Greendell, NJ 07839
RE: Green Hills RA 1, 2, 3, 7, 9, 10, 11 IR Scan: ESCNJ/WTI Project # 5071063

Dear Ms. Constantino:

Weatherproofing Technologies, Inc. (WTI), a subsidiary of Tremco Incorporated, proposes to provide a fully documented Infrared Scan. The school will be billed as specified and bid by the ESCNJ (Contract #: Roofing & Envelope Services Bid #ESCNJ 23/24-30, Co-op # 65MCESCCPS). Questions regarding the bidding of the ESCNJ contract or our performance should be directed to the Educational Services Commission of New Jersey.

The purpose of the infrared scan is to help identify the existing conditions of roof areas 1, 2, 3, 7, 9, 10, & 11 at Green Hills School, located at 69 Mackerley Rd, Greendell, NJ. The infrared scan will take a total of one evening. The total square feet of the low slope commercial roof areas to be scanned is 28,572 square feet.

Scope of Work:

Infrared Scan:

1. Identify project size. (Approx. 73,408 ft² - 1 Building, 13 Roof Sections, 1 Site.)
2. Scan all accessible roof sections with a MID-WAVE Infrared Camera.
3. Take infrared pictures (thermograms) of suspected wet roof area(s) and dry overall(s) thermograms of roof sections if no suspected anomalies are present.
4. Mark out suspected wet areas (anomalies) with visible paint outlines.
5. Plot all thermogram locations on a roughly scaled GPS drawing with appropriate identifications to be drafted into a Tremco/WTI branded formal report.

Project Cost: $4,940.87

**Weatherproofing Technologies Inc. will proceed with work pending a Purchase Order from Green Township BOE.*

Please note:

- Proposal will be honored and must be awarded before June 1, 2026.

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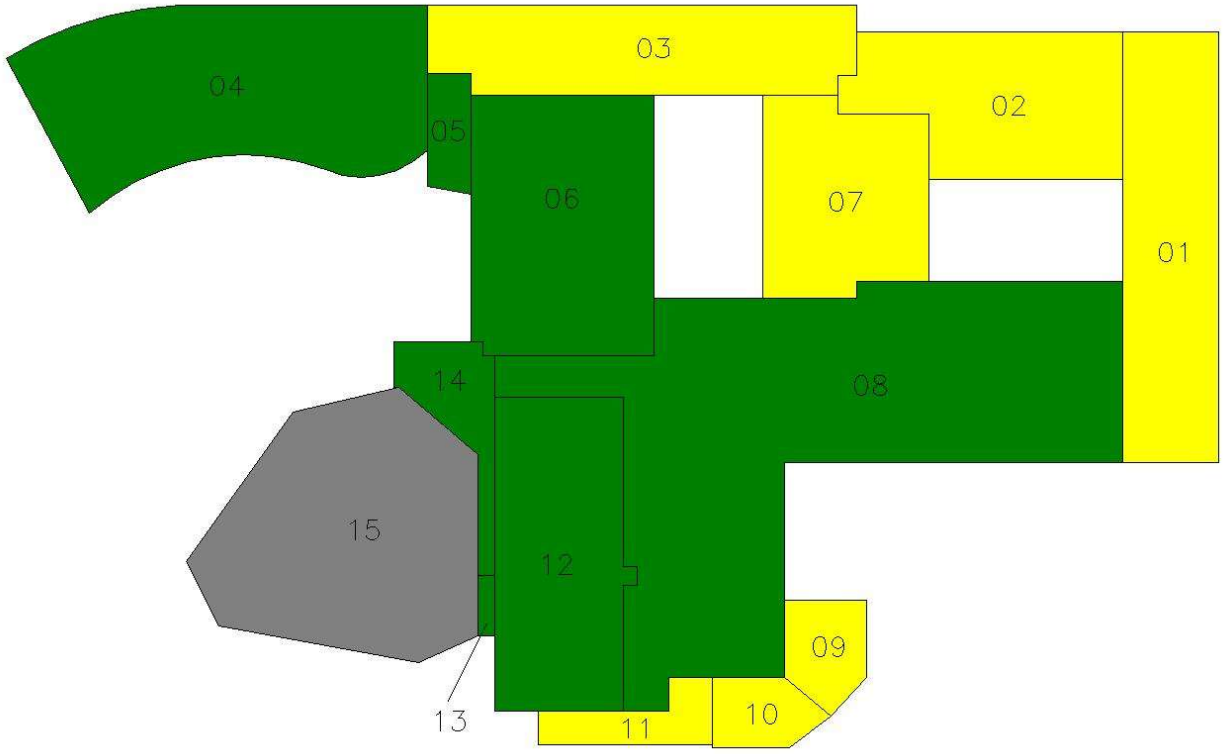
Please feel free to contact me with any questions you may have.

Respectfully Submitted,

Kyle Sweppenhiser

Kyle Sweppenhiser
Senior Field Advisor – Tremco
P: 973.294.1680
E: KSweppenhiser@tremcoinc.com

Infrared Scan to include yellow shaded roof areas below:



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Effective 08/15/25; Approved by ESCNJ August 2025
Valid for 60 days. After that time, project conditions are subject to reassessment.
Roofing & Envelope Services Bid #ESCNJ 23/24-30
Co-op # 65MCESCCPS

WEATHERPROOFING TECHNOLOGIES, INC. LINE ITEM PRICING	
OWNER:	**GREEN TOWNSHIP SCHOOL DISTRICT**
PROJECT NAME:	**GREEN HILLS SCLS RA 1,2,3,7,9,10,11 IR SCAN**
QUOTE #	**5061063**
DATE:	**11/18/2025**

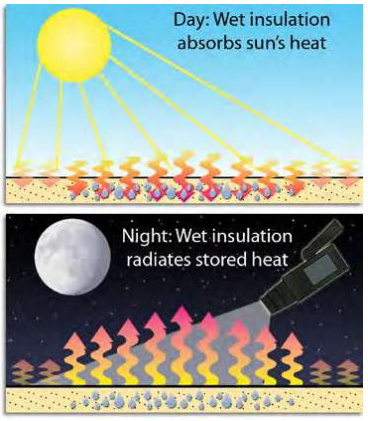
Bid Item Number	Description of Cost Factors	Unit of Measure	Price	Quantity	Project Amount
9.10.3a	Non destructive roof scan, up to 50,000 sq ft, full service each	Each	$ 3,425.54	1	$ 3,425.54
9.10.7	Field/shop drawings, 10,000-50,000 sq ft	SF	$ 0.03	28,572	$ 857.16
9.11.2c	Multiplier/factor to be applied to the R.S. Means costs.	% to be applied	94%	$ 744.87	
Table B2 Multiplier/ Factor	Prevailing wage project: Normal Hours	Applied to 9.11.2.c	94%	$ 700.18	$ 658.17
				SUBTOTAL	$ 4,940.87
				TOTAL PROJECT COST	**$ 4,940.87**

* The pricing contained in this proposal is based in part on individual site-specific conditions and unique circumstances presented on each individual project, where applicable.

*** Multiple proposals may not be combined into one Purchase Order or Contract due to Prevailing Wage Laws.**

Separate Purchase Orders or Contracts will need to be issued for each Line Item Proposal.

What Is Infrared Thermography:



All objects emit heat (i.e. infrared radiation). This radiation is constantly being absorbed and re- emitted by us and everything around us. "Infrared scanning" and "thermography" are the terms used to describe the process of making this thermal radiation visible and capable of interpretation. The Infrared Roof Moisture Survey locates areas of wet insulation within a roofing system. These areas of wet insulation can be pinpointed with the infrared scanner because wet and dry insulations have different abilities to conduct, absorb and retain heat. The thermal differences between wet and dry insulation are especially evident under two sets of circumstances.

First, wet roof insulation absorbs much more heat than dry insulation. Moisture-damaged insulation also stores more heat over a longer period of time than intact, dry materials. During the day, the sun's heat steadily raises the temperature of wet insulation in the roofing system. As the roof cools off at night, the areas of wet insulation will stay warm longer than the dry areas. During the evening, this stored "solar gain" is released

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as radiant heat that is detectable with the infrared camera. As the evening progresses, areas of wet insulation will appear warmer to the camera than adjacent dry roofing.

Second, when there is a significant difference in ambient temperature between the interior and exterior of the building, heat losses from inside the building will be greater through the wet areas.

GUIDELINES: All wet areas are marked directly on the roofs with long-lasting paint. In addition, some suspect areas will be physically tested, to field-verify moisture-content. The locations of all physical tests are also marked on the surface.

VERIFICATION: Infrared Thermography is a powerful tool for Non-Destructive Testing of flat roofing systems. However, to ensure complete accuracy of the survey results, it is necessary to physically verify the presence of moisture within the roofing system. We employ two methods for physical verification of the roof's condition: Core Samples and Moisture Probes.

CORE SAMPLES: When taking a core sample, the Thermographer typically extracts a small section of the roof all the way down to the roof deck. This allows for a complete physical examination of all construction details and roofing materials. A core sample of the roof may be taken for several different reasons. First, the insulation can be physically inspected to determine its condition and if it is wet or dry. Second, core samples provide invaluable information about the construction of the roofing system.

MOISTURE PROBES: Physical testing for the presence of water will also be accomplished using moisture probes. This test technique is quicker and less invasive than core sampling.

BOUNDARIES: Every effort is made to have the lines painted on the roof indicate accurately the boundaries of wet insulation. However, communication between the Thermographer and the helper painting the lines can sometimes result in small inaccuracies. Therefore, the Thermographer will generally mark outside the wet area by about 6" to 12" to provide a reasonable margin of error. In some instances, it may be advisable to calculate a slightly larger area of insulation than what is actually painted on the roof. Additionally, the way water migrates through insulation may not be homogenous, and it may happen that there are a few square feet of dry insulation within the boundaries of the larger wet area. As a practical matter, these small dry spots are not significant, and the Thermographer will just define the overall boundaries of the wet area.

MAPPING: After all the scanning and verification is completed, the roofs will be "mapped". A draft copy of your drawing was made at the site, documenting all the information generated during the inspection. A final copy of the map will be plotted/prepared in the office using a CAD drawing program.

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Important Notice Regarding New Jersey Public Works Projects:

In New Jersey, we now must obtain the official prevailing wage rate for a public works project directly from you, the public customer. On the contract award date, please follow these steps outlined below to obtain the official prevailing wage rate for the project. The process should take no longer than 10 minutes. Please contact your sales representative for assistance. According to the NJ DOL, when projects are $19,375 (Municipalities)/ $2,000 (Education) or over, Tremco/WTI is required to receive the prevailing wage rates from the contracted entity. Here are the steps to accomplish this NJ Department of Labor Requirement.

Step One: Please use the below:
https://www.nj.gov/labor/wageandhour/prevailing-rates/public-works/publicprevailingwage.shtml

Step Two: Fill in the information "Including your email". (The Requesting officer will be your information. We, "Weatherproofing Technologies Inc/Tremco", are the contractor being awarded the project.) For the description box, you can enter "Roof Diagnostics". When you are finished entering the information, please press submit.

- You are the Requesting Officer
- We (Weatherproofing Technologies, Inc.) are the contractor
- Tremco/WTI's FEIN # is 34-0930570

Once these steps have been taken the official prevailing wage rate for the project should be emailed to you. Once you receive the email, please forward me that confirmation email.

If additional information is needed, please contact JD Roberts with the NJ Department of Labor and Workforce Development at (609) 984-3007. He can provide additional insight on this requirement. Sorry! This may seem like an extra unwanted step, but per NJ contracting law it is required! Your help and patience are greatly appreciated.

Thank you.

TERMS AND CONDITIONS
This Proposal is an offer by WTI to provide the Scope of Work set forth above to the Customer on the terms and conditions set forth herein and in WTI's standard terms and conditions (a copy of which may be obtained at http://www.tremcoroofing.com/fileshare/terms/TandCWTI.pdf), which are hereby incorporated by reference (together, the "Terms and Conditions"). The Terms and Conditions will govern the Work to the exclusion of any other or different terms, including in any customer purchase order, unless otherwise expressly agreed in writing pursuant to a Master Agreement or similar contract with Customer signed by an authorized representative of WTI. Please confirm your acceptance either by return e-mail if possible. A purchase order made out to WTI is also acceptable.

- The pricing contained in this proposal is based in part on individual site-specific conditions and unique circumstances presented on each individual project, where applicable.
- Multiple proposals may not be combined into one Purchase Order or Contract due to Prevailing Wage Laws. Separate Purchase Orders or Contracts will need to be issued for each Line-Item Proposal.