

Hayward Unified School District
Purchasing Department
24411 Amador Street, Hayward, CA 94544

RFQ/P# 26.005
DISTRICT-WIDE SECURITY CAMERA DESIGN AND
INSTALLATION

Addendum# 2 – 2/12/2026

(Total of 3 page including attachments)

Questions & Answers:

1. If known, what is the anticipated schedule construction of this project?
 - a. [The schedule will be provided by the design build team during the selection process](#)

2. Which Measure is funding this RFQ/DB?
 - a. [Measure I](#)

3. Does “Districtwide” include all 29 campuses, including the Adult School?
 - a. [Districtwide included 19 Elementary, 4 Middle Schools, 4 High Schools, which includes the adult school, HUSD District Main Office, District Warehouse, Parent Resource Center \(HUB\), and Helen Turner Children's Center](#)

4. What are the selection criteria and evaluation methodology for this RFQ?
 - a. [Please reference attachment #3](#)

5. Has an estimated budget been established for this program?
 - a. [Budget is indicated on page one under scope of work.](#)

6. Will this pre-qualification and bid opening on 2/19/26 be publicly read?
 - a. [Yes](#)

7. I would like to view the attendance list from the pre-proposal Zoom meeting that was held on February 4th for the 'District-Wide Security Camera Design and Installation Project' RFP/Q No. 26.005 and am hoping you can send it to me or can at least point me in the right direction.
 - a. [It can be found on the HUSD website.](#)

8. For clarity and consistency across all proposers, we respectfully request confirmation that the following materials may be excluded from the total proposal page count / page limit: Tabs, Reference letters, Resumes, Letter of Interest, Safety Plan, Contract comments and/or markups
 - a. [These items should all be included in the 75-page total. Please refer to page 4, section 2](#)

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9. In order to properly size the video surveillance servers at each location, can you please confirm the below per site:
- i. # of streams - This depends on where cameras are needed, which the design part of the contract will inform
 - ii. Resolution of Streams- 4K, where possible determined by resolution of camera
 - iii. Frame Rate - ~20fps, but HUSD would request recommendation from design
 - iv. Codec | H.264 vs H.265 - H.265
 - v. Daily % of recording - Recordings should be based activity in the frame
 - vi. Artificial Intelligence (AI) features being requested - We need training to inform us on what is possible
10. Please confirm the number of cameras to be installed at the below locations:
Sunset/Brenkwitz - High School, Helen Turner Children's Center
- a. The design portion of the contract will determine how many cameras are needed.
11. Are there any existing cameras at these 5 locations that are not being replaced as a part of this project that will need to be included/considered when sizing the site servers for each location? If so, please confirm the below: Quantity of cameras per location, Camera models per location
- a. The design portion of the contract should look at each site and determine if the sites needs are being met and then what equipment is required for video storage
12. Please confirm that a bid bond is not required?
- a. Confirmed
13. Please confirm just C-10 license is sufficient for this project
- a. Please refer to page 1 of the bid documents
14. PSA - per page 25 there is Project Stabilization Agreement. Do we need to pull workers from local IBEW workforce? (see Attachment 5 on pg 22), Also, Project Manager onsite at all times during installation?
- a. Yes

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15. \$9,000,000 budget confirmed for entire district? Winner of this bid will get access to the rest of the project?
 - a. **The budget is inclusive of all sites; we are requesting a phasing plan that begins with the high schools**

16. DVBE Certification pg 89 on RFP - is this an actual requirement? Participation goal? Or requirement to utilize DVBE in our bid? If so, what percentage?
 - a. **DVBE participation goals do not apply to this project and can be disregarded.**

17. Maintenance / Warranty - are these requirements of the bid? To what extent? # of years? Response times? Etc.?
 - a. **Yes, maintenance and warranty are required for five years from the date of completion**

18. Can we use an equal technology to the Hanwha cameras? We understand there is a sole source Hanwha and Milestone requirement - but will you be willing to accept an equal camera manufacturer to Hanwha?
 - a. **No, the Hanwha and Milestone requirement are sole sourced equipment**

19. Will there be any site walks before the bid is due? Or will there be any documentation showing locations of IDF's?
 - a. **No, sitewalks prior to the bid will not be conducted. IDF locations can be found on the as built**