Grenada School District Request for Proposals (RFP)

Bid #25004 - Wide Area Network (WAN) Services

Request for Proposals: Leased Dark Fiber and Leased Lit Fiber

1. Introduction and Background

The Grenada School District (GSD) is soliciting sealed proposals for Wide Area Network (WAN) services. The District is requesting proposals for two alternative solutions:

Option A: Leased Dark Fiber (User-Managed)

Option B: Leased Lit Fiber (Vendor-Managed)

Vendors may bid on one or both options. The District reserves the right to award the contract to the solution that provides the best value and total cost of ownership. This project is contingent on E-Rate approval and funding.

The District's current WAN contract is ending, and GSD seeks a multi-year agreement to ensure reliable, high-capacity network connectivity among all district sites.

2. Locations to be Served

The WAN must connect the following eight sites:

- Grenada Elementary School – Red Top, 250 Pender Dr., Grenada, MS

- Grenada Elementary School 4–5 – Green Top, 500 Pender Dr., Grenada, MS

- Grenada Middle School, 28 Jones Rd., Grenada, MS

- Grenada High School, 1875 Fairground Rd., Grenada, MS

- Grenada Enrichment & Transitions Center, 809 Tie Plant Rd., Grenada, MS

- Grenada Special Education Complex, 423 S. Line St., Grenada, MS

- Grenada Entrepreneurial and Innovation Center, 50 Corporate Row, Grenada, MS

- Grenada School District Central Office, 253 S. Main St., Grenada, MS

3. Scope of Work

The Service Provider shall:

- The Service Provider shall provide connectivity linking the eight (8) district locations listed in Section 2 to the District Central Office.

Option A: Leased Dark Fiber Requirements

Provide leased single-mode dark fiber connectivity.

* **Capacity:** Total of 32 Fiber Strands, 4 at each location connecting back to Grenada School District Central Office.
* Provide all required fiber construction, splicing, patching, termination, and testing.
* **Handoff:** All fiber handoffs must terminate using LC connectors compatible with the District's networking equipment.

The District will supply the modulating electronics (optics/switches) for Option A.

Option B: Leased Lit Fiber Requirements

- Provide a fully managed, leased Lit Fiber WAN solution.
- Capacity: 10 Gbps (10 Gigabit) dedicated, symmetrical transport bandwidth per site.
- The Service Provider is responsible for all necessary modulating electronics, optical transceivers, and termination equipment required to light the fiber.
- Handoff: LC connectors at the demarcation point.

4. Contract Terms

- Base term: Three (3) years.

- Extensions: Up to seven (7) optional one-year extensions.

- All contracts end on June 30 of the applicable year.

- After the three-year base term, GSD may request a price re-determination, effective July 1, and then every two years thereafter.

- The project is contingent on E-Rate approval and funding.

5. E-Rate and Vendor Qualifications

- Vendor must have a current USAC SPIN and SPAC.

- SPI invoicing (FCC Form 474) is required.

- Experience with E-Rate projects is a plus.

- Vendor must comply with State of Mississippi procurement laws.

6. Term of Contract and E-Rate Subsidies

Payment for services is dependent on Federal E-Rate subsidies. If subsidies cease:

- The District will notify the Service Provider of the cessation date.

- The District will only be liable for services rendered up to that date.

- The remaining contract will be voided without penalty.

7. Service Level Agreement (SLA)

- SLA must guarantee 99.9% uptime.

- Services must be monitored and supported 24x7x365.

- Fiber paths must be certified and tested prior to acceptance.

8. Existing Conditions

The Service Provider, in submission of this proposal, will be assumed to have visited the premises and evaluated all conditions affecting this work. The demarcation point shall be the existing MDF in each facility unless otherwise specified. No claims will be accepted based on a lack of knowledge of existing site conditions.

A site visit is required for all prospective vendors unless they are a previous WAN provider for the Grenada School District or have previously done a site visit this school year.

Site visits are by appointment only and must be scheduled by contacting:

Chris Corbett

ccorbett@grenadak12.com

Site visits may begin February 13th, 2026.

The final day to complete a site visit is March 6th, 2026.

9. Site Protection and Restoration

The Service Provider shall protect all buildings, equipment, grounds, landscaping, and personal property.

Any property damaged must be repaired or replaced at the Service Provider's expense, including ground restoration (leveling, sod replacement).

10. Stored Materials

Any materials stored on district property remain the responsibility of the Service Provider.

11. Time of Completion

All work must be completed and fully operational by July 1, 2026, assuming timely contract award and E-Rate form submission.

12. Indemnification

The Service Provider agrees to indemnify and hold harmless the District from all liabilities, claims, damages, and expenses arising from any act or omission by the Service Provider or subcontractors.

13. Addenda

All addenda will be posted at:

https://www.grenadak12.com/about-us/public-bid-information

Questions must be submitted via email to:

ccorbett@grenadak12.com

The District may reject any or all proposals.

14. References

Vendors must provide three (3) references for similar installations as described in this RFP.

References will be contacted, and responses are required.

15. District Rights

The District reserves the right to:

a. Evaluate service, reputation, experience, and product knowledge.

b. Reject any or all proposals.

c. Accept alternative proposals in the District's best interest.

d. Waive any informalities.

e. Cancel any awarded bid if performance is unsatisfactory.

16. Submission Instructions

Sealed bids are due March 13th, by 10:00 a.m., and will be opened at that time at:

Grenada School District Central Office

Attn: Chris Corbett

253 S. Main Street

Grenada, MS 38901

Electronic Bid Submissions may be requested by emailing ccorbett@grenadak12.com

Bids must be clearly marked:

“Bid #25004 – Wide Area Network (WAN) Services”

17. Evaluation Metric

Proposals will be evaluated using the following weighted criteria:

Cost of Eligible Services – 40%

Service Level Agreement (SLA) – 20%

Vendor Experience & References – 20%

Prior Experience with the District – 10%

Compliance & Technical Design – 10%

The District may award based on best value, not strictly lowest cost.

Proposal Submission Form

Service Provider/Company Name	
Corporate Address	
City/State/ZIP	
Service Provider Contact Name	
Service Provider Contact Phone #	
Service Provider Email Address	
E-Rate Service Provider Name	
E-Rate Service Provider ID (SPIN)	
Address	
City/State/ZIP	
24hr Toll-Free Help Desk Number	

Location	Address	Leased Lit Fiber E-Rate Eligible (One Time) Cost	Leased Lit Fiber E-Rate Eligible Monthly Cost
Grenada Elementary School – Red Top	**250 Pender Dr.**		
Grenada Elementary School 4–5 – Green Top	**500 Pender Dr.**		
Grenada Middle School	**28 Jones Rd.**		
Grenada High School	**1875 Fairground Rd.**		
Grenada Enrichment & Transitions Center	**809 Tie Plant Rd.**		
Grenada Special Education Complex	**423 S. Line St.**		
Grenada Entrepreneurial and Innovation Center	**50 Corporate Row**		
Grenada School District Central Office (Host)	**253 S. Main St.**		
Total			

Location	Address	Leased Dark Fiber E-Rate Eligible (One Time) Cost	Leased Dark Fiber E-Rate Eligible Monthly Cost
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Grenada Elementary School 4–5 – Green Top	**500 Pender Dr.**		
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Grenada Special Education Complex	**423 S. Line St.**		
Grenada Entrepreneurial and Innovation Center	**50 Corporate Row**		
Grenada School District Central Office (Host)	**253 S. Main St.**		
Total			

References

Name of Client / Company	
Contact Name	
Contact Phone Number	
Contact Email Address	
Description of Project	

Name of Client / Company	
Contact Name	
Contact Phone Number	
Contact Email Address	
Description of Project	

Name of Client / Company	
Contact Name	
Contact Phone Number	
Contact Email Address	
Description of Project	