



February 12, 2026

To Whom It May Concern:

RE: Invitation to Bid: **Bid No. 2026-0002 Autonomous Single-Pass Floor Scrubber Robot**

In compliance with the Alabama Bid Law, Act 2009-760, Alabama Legislature Session 2009, Gulf Shores City Board of Education will be receiving sealed proposals for the above referenced service according to the attached bid form. Sealed bids must be received at the Central Office by 10:00 AM, March 3, 2026. The official bid specifications and bid forms are enclosed.

Gulf Shores City Board of Education reserves the right to reject any and all bids. All bids are subject to board approval.

Thank you for your interest in providing these services.

Any questions concerning bid specs will need to be directed to Beau Roode, Director of Operations. broode@gsboe.org.

Sincerely,

Chad Green

Chad Green
Chief School Financial Officer

INVITATION TO BID

BID # 2026-0002 Autonomous Single-Pass Floor Scrubber Robot

The Gulf Shores City Board of Education is now accepting sealed bids from vendors for the purchase of two autonomous single-pass floor scrubber robot and one floor sweeper. This bid is for a complete delivery to the Gulf Shores City Board of Education Office located in Gulf Shores, Alabama 36542.

Bids will be received by the Gulf Shores City Board of Education at its Central Office at 300 East 16th Ave, Gulf Shores, Alabama until 10:00 AM, March 3, 2026, at which time they will be publicly opened and read. The results of the bid will be presented to the Board at its next scheduled meeting for action.

The outside of the sealed bid must be clearly marked “**BID # 2026-0002 Autonomous Single-Pass Floor Scrubber Robot**”. The Gulf Shores City Board of Education reserves the right to reject any and all bids or parts of bids. Payment will be made through normal Board procedures.

I. GENERAL INFORMATION

- (A) All bidders must use our form for submitting their bid.
All bids must be sealed and marked in the lower left-hand corner "BID 2026-0002 Autonomous Single-Pass Floor Scrubber Robot". Late bids will not be opened.
- (B) Bids will not include State Sales Tax, Federal Excise Taxes or any other fee.
- (C) Records showing successful bidder(s) and prices quoted will be placed on file and may be examined upon request. If the contract is awarded to someone other than lowest bidder, a note of explanation will appear in the bid file.
- (D) Use of trade names and numbers shall be interpreted as establishing a standard of quality and shall not be construed as limiting competition.

II. DISQUALIFICATION OF BIDS

Bids may be disqualified before the awarding of the contract for any of the following:

- (A) Failure to mark envelope as required.
- (B) Failure to sign the bid document.
- (C) Failure to include requested information or other details of the bid.
- (D) Excessive errors.
- (E) Failure to have an original signature on the bid form, a faxed copy is not acceptable.

III. METHOD OF AWARD

- (A) The award will be made to the lowest responsible bidder(s) meeting specifications. It is not the policy of the Gulf Shores City Board of Education to purchase on the basis of low bid only. Quality, conformity with specifications, purpose for which required, terms of delivery, past service and experience are among the factors that may be considered in determining the responsible bidder.
- (B) In the event the low bidder refuses to accept the entire requirements without deviation, the bid may be awarded to the next lowest bidder.
- (C) In the event that two or more vendors bid the same amount on the same item, dealership proximity to the Gulf Shores City Board of Education will determine the vendor awarded that item.
- (D) The Gulf Shores City Board of Education reserves the right to award separate contracts for each item, each product, or any combination of products, if the Board feels it is in the best interest of the Gulf Shores City Board of Education.

IV. CONTRACT PERIOD/PRICING

- (A) If other State, Federal or Local Funds become available, the Board may elect to purchase additional robots from this bid.
- (B) Bid prices should be good for 90 days. Effective date of bid will begin immediately after being awarded.
- (D) Prices should include delivery to Gulf Shores, Alabama

V. QUANTITIES/ORDERS/DELIVERIES

- (A) The original Purchase Order will be placed after Board approval of the bid award for approximately:

2 Autonomous Single-Pass Floor Scrubber Robot

1 Autonomous Floor Sweeper

GULF SHORES CITY BOARD OF EDUCATION

VENDOR MINORITY QUESTIONNAIRE

Please complete this form and return it with your bid proposal. Should you choose not to bid at this time, please complete this form and forward back to our office as soon as possible. It is necessary that you check all categories that apply to your company. Failure to comply could result in rejection of your proposal and/or removal of your name from our bidder's list, as we are now required to provide this information to the State Department of Education.

BID NO. _____

VENDOR NAME: _____

ADDRESS _____

PHONE # _____

FAX #: _____

IS THE COMPANY MINORITY OWNED?: _____ YES _____ NO

IS THE COMPANY OWNED BY: _____ MALE _____ FEMALE _____ BOTH

IS THE COMPANY INCORPORATED: _____ YES _____ NO

ETHNICITY OF OWNERSHIP:

_____ ASIAN AMERICAN

_____ AMERICAN INDIAN

_____ BLACK

_____ DISABLED

_____ HISPANIC

_____ OTHER (PLEASE SPECIFY): _____

SIGNATURE: _____

PRINT NAME: _____

TITLE: _____

DATE: _____

Requirements of Vendors for Compliance with the Alabama Immigration Law

A condition for the award of a contract, bid or grant with Gulf Shores City School System Board of Education (the Board) requires that all such awarded contractors, vendors or grantees employing one or more employees in Alabama utilize the E-Verify program for newly hired employees. This requirement is placed upon vendors, contractors and grantees to which a contract has been awarded as a result of a competitive bid process. The compliance requirements of the Alabama Immigration Act include the following:

If your organization/entity does NOT employ one or more employees in the State of Alabama, you must submit the following:

1. Submit an updated W-9 Form.
2. A letter stating that your organization/entity DOES NOT employ one or more employees in Alabama.

If your organization/entity DOES employ one or more employees in the State of Alabama, you must submit the following:

1. Submit an updated W-9 Form.
2. Submit to the Board a copy of your E-Verify Memorandum of Understanding. If required to comply and you are not registered, you must go to the following web site to enroll in E-Verify which is a federal program that verifies the employment eligibility of all newly hired employees. <http://www.uscis.gov/portal/site/uscis>. Go to the E-Verify Home Page to initiate enrollment. Once you go through the steps to enroll, the program will print the requested *E-Verify Memorandum of Understanding*. This is the document, a copy of which you must submit along with the Affidavit attached to this memo.
3. Execute and submit to the Board the attached Alabama Immigration Law Compliance Law Contract in the attached "Notice" form provided.

Please submit a W-9 Form, a copy of your E-Verify Memorandum of Understanding and a signed copy of the attached Notice of Compliance Contract along with your bid documents.

Sincerely,

Chad Green

Chad Green
Chief School Financial Officer

Notice of Alabama Immigration Law Compliance Requirements for Awarded Contracts or Agreements with Gulf Shores City School System Board of Education

As a Contractor, as defined in the Act, to the GULF SHORES CITY SCHOOLS BOARD OF EDUCATION ("Board"), it is critical to your relationship (future or continuing) with the Board that you comply with the Immigration Reform and Control Act of 1986, as amended by the Immigration Act of 1990, and the Beason-Hammon Alabama Taxpayer and Citizen Protection Act and as further amended by Act No. 2012-491.

Every contract or agreement entered into by the Board as a result of a competitive bid process from this point forward with a contractor will contain the following clause or one substantially similar:

Alabama Immigration Law Compliance Contract: Contractor agrees that it will fully comply with the Immigration Reform and Control Act of 1986, as amended by the Immigration Act of 1990, and the Beason-Hammon Alabama Taxpayer and Citizen Protection Act, which makes it unlawful for an employer in Alabama to *knowingly* hire or continue to employ an alien who is or has become unauthorized with respect to such employment or to fail to comply with the I-9 requirements or fails to use E-Verify to verify the eligibility to legally work in the United States for all of its new hires who are employed to work in the State of Alabama. ***By signing this contract, the contracting parties affirm, for the duration of the agreement, that they will not violate federal immigration law or knowingly employ, hire for employment, or continue to employ an unauthorized alien within the state of Alabama. Furthermore, a contracting party found to be in violation of this provision shall be deemed in breach of the agreement and shall be responsible for all damages resulting therefrom.***

Contractor shall enroll in the E-Verify Program prior to performing any work, or continuing to perform any ongoing work, and shall remain enrolled throughout the entire course of its performance hereunder, and shall submit to the Board a copy of the e-Verify Memorandum of Understanding and such other documentation as the Board may require to confirm Contractor's enrollment in the E-Verify Program. Contractor agrees not to knowingly allow any of its subcontractors, or any other party with whom it has a contract, to employ in the State of Alabama any illegal or undocumented aliens to perform any work in connection with the Project, and shall include in all of its contracts a provision substantially similar to this paragraph. If Contractor violates any term of this provision, this Agreement will be subject to immediate termination by the Board. To the fullest extent permitted by law, Contractor shall defend, indemnify and hold harmless the Board from any and all losses, consequential damages, expenses (including, but not limited to, attorneys' fees), claims, suits, liabilities, fines, penalties, and any other costs arising out of or in any way related to Contractor's failure to fulfill its obligations contained in this paragraph.

To the extent that there is no formal written contract between the Board and the Contractor, such as where business is conducted by purchase order, this document shall serve as the Alabama Immigration Compliance Contract.

Alabama Immigration Law Compliance Contract Notice Acknowledged and Agreed by Contractor whose name appears below:

Contractor Officer or Owner Signature/Date

Print Name/Title/Company

Please execute and return to Gulf Shores City Schools Board of Education.

GULF SHORES CITY BOARD OF EDUCATION
BID NO. 2026-0002
Autonomous Single-Pass Floor Scrubber Robot

I Intent to Bid

The intent of this bid is to establish a contract between the Board and bidder for providing described herein.

II Qualifications of Bidders

Any person, firm, or corporation submitting a bid must be the manufacturer's authorized sales and service agent for the items quoted. Bids will be accepted only from firms engaged on a full time basis as a provider of the supplies described.

Bids will be accepted only from vendors who are the manufacturer's authorized sales and service agent for the product offered, who are authorized and qualified to conduct business in Alabama, and whose existing factory authorized sales and service area of responsibility includes Gulf Shores, Alabama. Each specification requires a complete response, not simply a "manufacturer's standard."

III Requirements of Bidders

- A. All bidders must complete the listed specifications.
- B. Successful bidder will be responsible for any and all damages prior to receiving.
- C. All prices submitted on this proposal are to be delivered prices to the board office at 300 East 16th Ave., Gulf Shores, Alabama.
- D. Delivered prices should include delivery.
- E. Items make and model must be exact.
- H. Bid prices should not include sales tax. Tax exemption certificates
- I. Successful bidder shall contact the Board of Education office to schedule delivery.

IV Method of Award

- A. The method of award will be based on the bidder that has the lowest unit base price plus any and all options as selected by the Board of Education. The Board of Education reserves the right to reject any and all bids.
- B. The Board of Education may not award on the basis of low bid only. Quality, conformity with specifications, purpose for which required, terms of delivery, terms of payment, dates of delivery, past service, and experience are among the factors that may be considered in determining the responsive/responsible bidder.
- C. In the event the low bidder refuses to accept the entire requirements without deviation, their bid will then be considered non-responsive. After refusal by the first bidder, the bid may be awarded to the next lowest bidder.

V Proposal Form and Information Required at Bid Opening

- A. The proposal form which accompanies this bid request must be filled out legibly and in full. Failure to provide all information requested will absolutely disqualify a bidder from consideration.
- B. Costs are not to exceed two (2) decimal places.

VI Terms of Payment

- A. It is the intent of the Board of Education to pay all invoices within thirty (30) days of receipt. Should a dispute result regarding quality, terms etc., the thirty (30) days would appear after the matter has been cleared. Payment may be expedited by providing original invoices.
- B. The above stated terms of payment are the only terms which the Board will consider. Any bid which does not comply with our stated terms will not be considered for award.

VII Bid Specification

Autonomous Single-Pass Floor Scrubber Robot with Plumbed Workstation and Elevator Integration

Purpose: Procure autonomous floor-scrubber robot(s) and wall-parked workstation(s) (collectively, the “Scrubber Robot”) to support school operations across approximately 60,000 square feet of cleanable area, including corridors, entrances, lobbies, and other open common spaces. The solution must reduce custodial labor, standardize cleaning quality, and provide supervisory reporting. This RFP defines the required capabilities and performance for the Scrubber Robot and also permits the Vendor to propose an accompanying autonomous sweeper robot (the “Sweeper Robot”), where recommended, to reduce the Scrubber Robot’s maintenance burden and operating cost by removing dry debris ahead of scrubbing, while achieving the best overall cleaning results at the lowest total cost.

1) Required Product Function

Robot must clean hard floors in one pass that performs, at minimum, the following:

- Dusting;
- Sweeping;
- Scrubbing with integrated cleaning fluid application;
- Squeegee with suction for wastewater pickup;
- Automatic "on-board" cleaning fluid proportioning to ensure targeted and consistent dilution ratios; and
- Sweeping robot (“Sweeper Robot”) that will run in front of the Scrubber Robot to clean any debris and dust.

2) Mandatory Physical Constraints

- **Workstation Max Size:** $\leq 45"$ H $\times$ $\leq 22"$ D $\times$ $\leq 30"$ W;
- **Maximum Robot’s Weight** (Empty): 400 Lbs.; and
- **Docked Wall Projection:** $\leq 46"$ from wall into corridor with Workstation with Robot charging on location.

3) Performance and Control Requirements

The robot must have the ability to modify its cleaning processes and controls with the following requirements and capabilities:

- **Adjustable Settings:** Speed, scrubbing pressure/intensity;
- **Water/Cleaning Fluid:** Adjustable amount of water and cleaning fluid solution applied during cleaning;
- **Maneuverability:** Turn-in-place / spin on axis (zero-radius pivot);
- **Ramp capability:** Cleans while scrubbing and recovering water on a ramp with a $\geq 6\%$ grade (also included in operational safety);
- **Floor Cleaning Coverage:** Ability to clean a minimum of 15,000 square feet per hour assuming an open square/rectangular space with no obstacles;
- **Battery:** ≥ 3 hours continuous active cleaning per charge; and
- **Recharge:** ≤ 2 hours full recharge at dock

4) Operational Safety

- **Dynamic Obstacle Avoidance:** Must detect and navigate around "non-static" objects (backpacks, students, wet floor signs) with a minimum 3-inch clearance;
- **Cliff Sensors:** Redundant sensors to prevent stairs/loading dock falls; and
- **Ramp Performance:** Must maintain full scrubbing down-pressure and water recovery on a 6% grade without leaking or losing traction.

5) LiDAR Requirement:

The Scrubber Robot shall include an onboard 3D LiDAR sensor (time-of-flight or equivalent) used for localization, mapping, navigation, and obstacle detection. Vendor shall specify:

- LiDAR make/model (or equivalent spec), field of view, range, and mounting location;
- How LiDAR is used for SLAM/localization and dynamic obstacle avoidance;
- Performance in low-light and changing lighting conditions; and
- Any additional sensors used to supplement LiDAR.

6) Water Handling and Storage

The robot must have and be able to accomplish the following in terms of water handling and storage:

- Separate clean and dirty tanks onboard the robot;
- Minimum Capacities: ≥ 12 gallons for clean water and ≥ 12 gallon dirty water basins (≥ 24 gallon total);
- Dock/Workstation must provide auto-fill fresh water, auto-drain dirty water, auto rinse/self-clean (or equivalent) of dirty water basin, and simultaneous charging;
- Workstation must include ability to plumb water supply as well as water drain for disposal of the dirty water; and
- Residual water on floor surface post cleaning must dry within maximum five (5) seconds.

7) Integrations

The robot must be able to integrate with third party systems as follows:

- Elevator integration for multi-floor autonomy;
- Access control for restricted and other separate areas; and
- Include estimated cost for the elevator and access control.

8) Warranty

- Must provide minimum 5-year warranty (include as separate line item in cost);
- Warrant shall include all major components, parts and labor, with onsite service; and
- Specify SLA/response times and clear exclusions.

9) Vendor Deliverables

- Dimensioned drawings (workstation, docked geometry, wall projection)
- Evidence of runtime and recharge time with ramp grade capability;
- Water inlet/drain requirements and install diagram;
- Implementation plan with training and acceptance test plan; and
- Itemized pricing for robots, workstations, software, deployment and mapping, plumbing, maintenance (Years 1–5), as well as consumables.

GULF SHORES CITY BOARD OF EDUCATION
Autonomous Single-Pass Floor Scrubber Robot
Bid Pricing Sheet

Description	Cost Per Unit	Total Cost
2 Autonomous Single-Pass Floor Scrubber Robot	<hr/>	<hr/>
1 Autonomous Floor Sweeper	<hr/>	<hr/>
Workstations	<hr/>	<hr/>
Software per year	<hr/>	<hr/>
Deployment and Mapping	<hr/>	<hr/>
Install	<hr/>	<hr/>
Maintenance/Consumables	<hr/>	<hr/>
Delivery	<hr/>	<hr/>
Total	<hr/>	<hr/>

Legal Name of Vendor:

Mailing Address:

Telephone Number:

 E Mail:

Authorized Signature:

Authorized Name (Typed or Printed)

Date:
