



Los Alamitos Unified School District

Request for Proposal (RFP) #2526-04 INTERNAL CONNECTIONS and/or BASIC MAINTENANCE of INTERNAL CONNECTIONS (BMIC) CATEGORY 2

Addendum #1: Questions & Answers

Question 1a: Do vendors need to bid all the parts or can we bid one section?

Question 1b: On page 3 of the issued RFP, paragraph 3 states "Proposers need to submit proposals for each Solution separately and may not combine categories in cost and qualifications or suggest that the proposal price for one Solution is dependent on receiving a contract for another Solution." Can bidders combine all three solutions in the same response package as long as pricing for each solution is clearly separated, or does the District expect bidders to submit a completely separate response package for each solution? In other words, if a vendor is bidding on Solution A, B, and C, can the vendor submit one response in one envelope for all three, or should vendors provide three responses in three separate envelopes?

Answer 1: Vendors do NOT need to bid all solutions. Vendors CAN submit responses for any or all of the solutions within the same bid package as long as each solution is clearly priced separately. Each solution will be evaluated independently and needs to stand alone without combination with any other solution.

Question 2: Will the school consider equals? We can submit the specs and datasheet ahead of time for approval.

Answer 2: Please refer to the RFP documents, page 4: *As set forth herein, all equipment or material identified herein includes the language "or equivalent" indicating that the District will accept and consider proposals proposing equipment or material and nothing herein shall be interpreted as limiting proposers to a specific type or manufacturer of specific equipment or material. To submit an equivalent solution for the District's consideration, Proposers must provide detailed specs, a comparison of the proposed equivalent solution with the solution set forth above, a summary of available web management and support for the equivalent solution, and any other supporting documents necessary to assist the District in determining the sufficiency of the equivalent solution. As noted in the RFP, the District shall determine if the equivalent solution meets the needs and requirements of the District as set forth in this RFP at the District's sole and absolute discretion. Thus, the District may reject any Proposal, without further explanation, if the District determines the equivalent solution does not meet the District's needs.*

Question 3: Do you have the previous bid result for this?

Answer 3: No.

Question 4: The solicitation only had a spreadsheet with the requested parts; maybe we overlooked something.

Answer 4: Please refer to the RFP documents, posted on the District website and the EPC portal.

Question 5: Is installation part of the bid request or is this materials only?

Answer 5: Installation is not requested as a part of this bid – it is for materials: ie: equipment, software, basic maintenance of internal connections products and/or managed internal broadband services products only.