



2026-27 Contract Pricing Guide

Membership Dues

Membership Type	Fee
Full Membership Open to public school districts, cities, counties, and other governmental agencies as defined in Minnesota Statute (M.S. 471.59) and are within the SWWC region.	\$25 one-time fee
Associate Membership Open to (a) nonpublic schools, partnership agencies, or nonprofit organizations within the SWWC region, and to (b) schools – public and nonpublic, cities, counties, partnership agencies, nonprofit organizations, and other governmental agencies outside the SWWC region.	\$50 one-time fee

Administrative Solutions: Health & Safety and RMIC Services

Contact: Christine Schmitt, christine.schmitt@swwc.org; 507-537-2262

Program/Service	2026-27 Fee
Environmental/Occupational Health & Safety Services	\$863 per visit
Health & Safety Management Assistance Program <i>SWWC will provide consultation and coordination of services related to management of environmental health & safety concerns.</i>	\$.011 or 1.1 cents per square foot/year <i>Contracts <140,000 sq.ft. = one on-site visit/year</i> <i>Contracts >140,000 sq.ft. = two on-site visits/year</i>
MARSS Revenue Reporting and Fixed Operations	\$1,650 per district Per Student Assessment: \$0.835
MARSS Training <i>Available only to MARSS Subscribers</i>	Training at District: \$100/hour + mileage Training at SWWC: \$85/hour

Administrative Solutions

RMIC Services	2026-27 Fee
SMART Subscription and License Fee	\$4,500 per district \$3,200 per ed district
UFARS/Finance/Payroll Support & Services Fee	\$3.55 per Student (Over 2,500) \$4.20 per Student (1,501 - 2,500) \$4.75 per Student (1,500 & under)
UFARS/Finance Support Only (For Non-SMART Users)	\$3.25/student (for non-SMART users)
Software Support & Development	\$10.40/Student (Under 4,000) \$10.10/Student (Over 4,000)
Extended Services Subscription	\$525/day
Emergency Services, Training & Additional Services Not Covered in Basic Fee	At District Office - \$120/hour (travel time & on-site time) + mileage At SWWC Office - \$95/hour
ACA Electronic Filing 1094/1095 B & C Forms	Original 1094/1095 B & C Forms: \$285 Amended 1094/1095 B & C Form: \$285
Time Tracker Software	\$750 Fixed Fee PLUS \$1,000 (1,000 students or less) \$1,500 (1,001 - 2,000 students) \$2,250 (2,001 - 3,000 students)

Administrative Solutions: Technology Services

Contact: Josh Sumption, josh.sumption@swwc.org, 507-537-2265

Program/Service	2026-27 Fee
Technology Support Services for Districts with NO Technology Subscription	Technology Service: \$112.00/hour On-site Training Fee: \$224.00/hour After Hours Support: \$139.00/hour Cybersecurity Services: \$313.50/hour
Annual Technology Subscription (Tech Subscriptions are bundled with SWWC WAN membership and for members purchasing one day/week or more of Technology/Network Support and/or Technology Integration Services)	Enrollment less than 501: \$985 Enrollment 501 to 1,000: \$1,815 Enrollment 1,001 to 2,000: \$2,290 Enrollment 2,001 to 3,000: \$2,970 Enrollment over 3,000: \$3,230 CCOGA w/ less than 26 employees: \$260 CCOGA w/ 26+ employees: \$420

Program/Service	2026-27 Fee
Supplemental Tech Support Services (On-Call Services) <i>Available only to Technology Subscribers</i>	Technology Service: \$100.75/hour On-site Training Fee: \$165.75/hour Cybersecurity Services: \$207.50/hour After Hours Billed at normal hourly rate
Supplemental Technology Services Block Hours <i>Available only to Technology Subscribers</i> <i>Mileage included in contract rate</i>	One day per month block: 12-month tech support or integration = \$9,840 9-month tech integration = \$7,650 Two days per month block 12-month tech support or integration = \$18,816 9-month tech integration = \$14,760
Technology Coordination/Support and Technology Integration Services <i>Annual Technology Subscription included in rates.</i>	12-Month Contract Rates 1 day/week: \$772/day (\$40,144 contract) 2 days/week: \$724/day (\$75,296 contract) 3 days/week: \$676/day (\$105,456 contract) 4 days/week: \$652/day (\$135,616 contract) 9-Month Contract Rates <i>(Available for Technology Integration Only)</i> 1 day/week: \$814/day (\$32,560 contract) 2 days/week: \$772/day (\$61,760 contract) 3 days/week: \$730/day (\$87,600 contract) 4 days/week: \$688/day (\$110,080 contract)
Full Time Technology Coordinator Services This service places an FTE equivalency of SWWC employees in a district/entity on a full-time basis. <i>Annual Technology Subscription included in rates.</i>	\$135,600/annual 3-Year Full Time Technology Coordinator Discount: A 3-year commitment results in a 5% discount on Annual Technology Coordinator Contract each of the three years. Districts entering into a full-time technology contract for the first time must commit to a 3-year agreement for the initial term. 3-year term price: \$128,820/annual
Full Time Technology Coordination/Support and Integration Contract Splitting and Additional Days Full time contracts may be “split” between two neighboring school districts or split between Tech Coordination/Support and Technology Integration in a single district. These fees are in addition to the corresponding daily rate for the contracted days.	Full time contract split between districts/ annual cost per district: 80% / 20% Split Contract: \$1,090 60% / 40% Split Contract: \$2,180 Split between Tech Coord/Support and Tech Integration within a single district/annual cost: 80% / 20% Split Contract: \$1,730 60% / 40% Split Contract: \$3,460 Additional day fees for contracts totaling more than five days per week: \$1,340. <i>(Fee will be divided based on contract assignment for contracts split among two districts)</i>
Remote Work Discount for Technology Coordination/Integration Support <i>Available only for contracts of two days or more per week</i>	Remote support days will result in a \$45/day discount. <i>(Example: One day/week of remote support = \$2,340 annual discount.)</i> If SWWC determines on-site assistance is needed on a remote support day, mileage will not be assessed. If district requires work be performed on a remote support day, \$45 will be charged to district.

Program/Service	2026-27 Fee
Comprehensive Cybersecurity Services for School Districts Requires a 5-year contract commitment. Annual base rates and student rates are locked-in for the 5-year term. Total student cost will be adjusted annually based on district enrollment for the corresponding contract period.	Tech Subscriber: \$7,080 base + \$14.50/student SWWC Full Member: \$8,365 base + \$14.95/student SWWC Associate Member: \$8,925 base + \$14.95/student Non-Member: \$11,365 base + \$15.50/student Snap-in: \$4,510 base + \$13.65/student <i>To qualify for Snap-in rate, school must purchase additional technology service at greater than one day/week year-round.</i>
Comprehensive Cybersecurity Services for Cities, Counties and Non-Profits Requires a 5-year contract commitment. Annual base rates and staff rates are locked-in for the 5-year term.	Tech Subscriber: \$6,350 base + \$121.80/staff SWWC Full Member: \$7,505 base + \$142.80/staff SWWC Associate Member: \$7,600 base + \$142.80/staff Non-Member: \$9,820 base + \$145.00/staff Snap-in: \$4,040 base + \$108.15/staff <i>To qualify for Snap-in rate, member must purchase additional technology service at greater than one day/week year-round.</i>
Cybersecurity Assessments Cybersecurity Assessments may be contracted through SWWC as needed.	SWWC Members and Technology Subscribers receive discounts of 10-35% depending on the level of assessment and level of current technology service contracts held by the district.
E-Rate Coordination - SWWC Members - Term covers E-Rate Fund Years 2026 through 2030 - Fund Year 2026 and 2027 fees will be due for schools starting service in Fiscal Year 2027	Less than 300: \$1,380 301 to 700: \$2,340 701 to 2,000: \$3,420 2,001 to 4,500: \$4,380
E-Rate Coordination - Associate Members - Term covers E-Rate Fund Years 2026 through 2030 - Fund Year 2026 and 2027 fees will be due for schools starting service in Fiscal Year 2027	Less than 300: \$1,656 301 to 700: \$2,808 701 to 2,000: \$4,104 2,001 to 4,500: \$5,256 4,501 to 7,000: \$6,408 7,001 to 10,000: \$7,560 10,001 to 15,000: \$8,712 15,001 to 25,000: \$9,864 Over 25,001: Custom Pricing
Student Data Privacy with LearnPlatform <i>Prorated pricing for services beginning after July 1 is not available</i>	SWWC Full Member Fee: \$2,245/district + per Student Fee: \$0/student/year SWWC Associate Member Fee: \$2,630/district + per Student Fee: \$0.86/student/year
SWWC Student Data Privacy Program with Technology Provider Analysis Dashboard <i>Prorated pricing for services beginning after July 1 is not available</i>	SWWC Full Member Fee: \$1,775/district + per Student Fee: \$0/student/year SWWC Associate Member Fee: \$2,100/district + per Student Fee: \$0.60/student/year

Program/Service	2026-27 Fee
Distance Learning Fees	ITV Course Enrollment Per Student/Per Semester Standard: \$310/student/\$340 late registration Block: \$620/student/\$680 late registration ITV Host Reimbursement Per Student/Per Semester Standard: \$310/student Block: \$620/student ITV Connection Fee Per Semester \$500 per class \$0 for WAN Consortium Members <i>(Only assessed on courses where enrollment is not run through the SWWC DL Program)</i>
Course Management System Fees	Moodle Hosting (Shared Environment) \$90/course annually <i>Courses limited to 10GB of storage capacity</i> Moodle in Your School (District Hosting) \$1,500/annual contract + \$1.10/student annually <i>Base Package limited to 500 GB storage</i> <i>Additional storage is \$215/100 GB/year</i>
Email Archiving Student email archiving provided at no cost for Level 1 <i>Available only to Technology Subscribers</i>	Level 1 – Staff Email 3-year retention: \$8.80/Email account/year 5-year retention: \$10.50/Email account/year Level 2 – Student Email 1-year retention: \$3.30/Email account/year 3-year retention: \$5.50/Email account/year
Email Security <i>Available only to Technology Subscribers</i>	\$6.95/Email account/year
Secure Remote Backup <i>Available only to Technology Subscribers</i>	School Districts \$940/year; Includes 500 GB backup storage \$100/year; Each addl 100 GB backup storage Cities/Counties/Other Governmental Agencies \$735/year; Includes 200 GB backup storage \$100/year ; Each addl 100 GB backup storage
SWWC Private Cloud Server Hosting <i>Available to WAN Consortium and other members that meet specific prerequisites required to participate in the service.</i>	Pricing is based on member defined server specifications and the total amount of storage consumed by the member's servers.
Website ADA Accessibility & Usability Support with SiteImprove <i>Available only to Technology Subscribers</i>	Fees dependent on number of webpages and PDF files on website.
ONDEMAND IT Certification Training with Stormwind Studios <i>Available only Technology Subscribers</i>	\$1,350/user license/year

Educational Solutions: Behavioral Health Services

Contact: Amber Bruns, amber.bruns@swwc.org; 507-337-2946

Behavior Analytic Services - Hours	Package A (30 hours)	Package B (60 hours)	Package C (120 hours)	Package D (180 hours)
2026-27 Fee	\$5,800	\$10,800	\$18,900	\$26,500
Behavior Analytic Services - FTE	.25 FTE (46 days)	.50 FTE (93 days)	.75 FTE (139 days)	1.0 FTE (185 days)
2026-27 Fee	\$36,750	\$68,000	\$96,000	\$118,500

Mental Health Services - Hours	Package A (30 hours)	Package B (60 hours)	Package C (120 hours)	Package D (180 hours)
2026-27 Fee	\$5,800	\$10,800	\$18,900	\$26,500
Mental Health Services - FTE	.25 FTE (46 days)	.50 FTE (93 days)	.75 FTE (139 days)	1.0 FTE (185 days)
2026-27 Fee	\$36,750	\$68,000	\$96,000	\$118,500

School Nurse Services - Hours	Package A (60 hours)	Package B (90 hours)	Package C (120 hours)	Package D (180 hours)
2026-27 Fee	\$7,900	\$9,500	\$15,000	\$19,000
School Nurse Services - FTE	.25 FTE (46 days)	.50 FTE (93 days)	.75 FTE (139 days)	1.0 FTE (185 days)
2026-27 Fee	\$28,500	\$57,170	\$85,446	\$105,600

Program/Service	2026-27 Fee
Licensed School Nurse Mentor	50 hours telehealth and one site visit: \$5,500
Translation and Interpreter Services	Remote translation/interpretation \$70/hr (billed in 15-minute increments) <i>(telehealth, phone, time spent on document prep)</i> In-Person Interpretation \$70/hr + mileage (2-hr minimum) Rush Fee (same day service) \$25 flat fee

Educational Solutions: Special Education Services

Contact: Melanie Kray, melanie.kray@swwc.org; 320-231-5186

Special Education Cooperative Membership

SpEd Cooperative Membership allows members access to all special education services - administrative and itinerant. All members who participate pay a membership fee to access these services.

Services included as part of the cooperative membership include coop-wide maintenance of effort umbrella, SEDRA data entry services for state and federal dollars, assistance reconciling SEDRA and UFARS at year end, SEDRA training, consultation and technical support, completion of application for federal SpEd revenue, submission of budgets for federal SpEd dollars, tracking of federal entitlements, expenditures and carryover dollars, quarterly reimbursement of federal flow through expenditures, assistance with fiscal monitoring, MA billing administration and support (additional fee) and professional development and networking support (additional fee).

Membership Categories

SpEd Cooperative Member: A Full or Associate Member of SWWC; has access to Shared SpEd Administration and Direct Student Services at coop member pricing; pays a proportionate share of Agency and SpEd Program overhead through membership fee.

Non-SpEd Cooperative Member: A Full or Associate Member of SWWC; does NOT have access to Shared SpEd Administration; has access to Direct Student Services after all SpEd Cooperative Members needs are met with an additional administrative fee being charged; and does NOT pay proportionate share of Agency and SpEd Program overhead through membership fee.

SpEd Cooperative	2026-27 Fee
Membership Fee	Shared cost between all members of SpEd Cooperative based on enrollment • 25% allocated equally among members • 75% allocated based on enrollment

Special Education Administration

SpEd Cooperative members can choose if they want shared administrative services or single district administrative services.

Special Education Administration	2026-27 Fee
SHARED SpEd Administrative Services Members share the cost of a Director of Special Education and Due Process Specialist to manage and provide oversight of the district's SpEd program.	Shared Cost between Members of SpEd Cooperative • 25% allocated equally among members • 75% allocated based on enrollment
SINGLE DISTRICT SpEd Administrator Member chooses to have 1.0 Director of Special Education who may be employed by SWWC or the district. This position cannot be shared with another district and SWWC remains the "Director of Record". Member has full access to all SpEd programs and services, including itinerant services.	Actual Salary, Benefits and Mileage Itinerant services will include a supervisory charge if the Director of Special Education is NOT an SWWC employee.

Itinerant Services

Optional itinerant services can be selected by SpEd Cooperative members based on district need. The fee includes salary, benefits, estimated substitute costs, travel, and instructional supplies and software.

A supervision charge will be included for those single district SpEd administrator members where the Director of Special Education is NOT an SWWC employee.

Service	2026-27 Fee 1.0 FTE Pricing for SpEd Coop Member
DAPE Teacher	Pricing Available Upon Request
ECSE Teacher/Coordinator	\$123,000
Occupational Therapy	\$121,000
Physical Therapy	\$132,250
School Psychologist	\$133,000
Special Education Teacher	Pricing Available Upon Request
Speech Language Pathologist	\$127,500
Teacher of Deaf/Hard of Hearing	\$135,000
Teacher of Visually Impaired	\$125,000

Note: Direct Student Services will be offered, if available, to districts that are not part of the SWWC SpEd Cooperative if all Member needs have been met. An administrative fee will be added to the rates listed above for districts not in the SWWC SpEd Cooperative.

Educational Learning Center Enrollment

School district access to ELC enrollment is prioritized for SWWC members that participate in lease allocation.

Districts that do not contribute to the lease allocation will be charged an access fee for students enrolled at an SWWC ELC. This fee is 20% of MDE Tuition Invoice (non-reimbursable net cost)

Educational Solutions: Teaching & Learning Services

Contact: Liz Deen, liz.deen@swwc.org; 507-401-7466

Program/Service	2026-27 Fee
Curriculum & Instruction Coordination Services Contract for one or more days/week on-site/virtual. - District determines priorities (Read Act implementation, DAC, PD, A&I plan, Literacy Plan, WBWF, standards alignment, curriculum adoption, etc.) - SWWC provides training/access to shared resources to support district.	School Year Contract One day/week: \$40,600 Two days/week: \$75,200 Three days/week: \$106,450 Four days/week: \$139,900 <i>Includes salary, benefits, travel & expenses</i>
SHARED Curriculum & Instruction Coordination Services <i>Minimum of six districts needed</i> Includes shared access to Curriculum & Instruction Educational Consultant between six districts including support on alignment of standards, state and local data, staff development, curriculum review and purchase, shared in-service coordination, and/or other district priorities.	School Year Contract 120 hours = \$19,500 <i>Includes salary, benefits, travel & expenses</i> Add-on: \$850/day + mileage
SHARED Services - Literacy Solutions Focus Grades 4-12 Guidance and Support <i>Minimum of 2-4 districts needed</i> Includes shared access to Literacy Lead to support READ Act implementation focused on grades 4 and up.	School Year Contract \$149,600/year <i>Includes salary, benefits, travel & expenses</i> Split between two districts: \$74,800 Split between three districts: \$49,900 Split between four districts: \$37,400
Literacy Lead Specialist Services Includes on-site days to support READ Act Implementation. Districts are required to have a Literacy Lead supporting READ Act Implementation	School Year Contract One day/week: \$40,600 Two days/week: \$75,200 Three days/week: \$106,450 Four days/week: \$139,900 Two days/month: \$19,500 Three days/month: \$27,900 <i>Includes salary, benefits, travel & expenses</i>
Supplemental Customized Services - Teaching and Learning Support	Package A (30 hours) = \$6,500 Package B (60 hours) = \$10,900 Package C (120 hours) = \$19,500 Package D (180 hours) = \$27,900 <i>District responsible for mileage</i>

Program/Service	2026-27 Fee
Mentor/Instructional Coaching Training and Customized Sustaining Membership For Schools & Mentors/Coaches Out of Training	Pricing dependent on number of participants and services provided <i>(Service examples include training, mentoring/coaching online platform, professional learning & networking days, school leader and mentor/coach forums, strategic planning, in-field coaching, facilitation of feedback surveys, etc.)</i>
Statewide Teacher Mentoring Grant	Contact us about current training available under grant (four days training + on-site support)
STARRS Online Academy	\$650/credit for Members w/12 credit min \$750/credit for Members w/no min \$750/credit for Non-Members w/12 credit min \$850/credit for Non-Members w/no min
Summer School Credit Recovery (Held in home district, but sponsored by SWWC ALC)	4% fee and \$50/enrollment