SUPERINTENDENT APPROVAL OF PURCHASE OR CONTRACT RENEWAL

Request for Payment ☐ New Contract/Agreement ☐

Addendum/Amendment ☑ Annual/Renewal ☐

Vendor Name: Hello Hero BIB#

Specific Description:

Addendum to end student mental health services with Hello Hero and a new contract starting FY 26 to include all the changes to the contract.

Purpose/Outcome:

Remove student mental health services beginning July1, 2025 and replacing current services for employees for up to six virtual mental health therapy sessions per employee in a 12 month period (fiscal year).

Term: 1 year with renewals through 2028

Funding Source: ~~10022301-531000~~ 10020401-531000-91112 KA 6/11/25

Special Revenue:_____(Initial) Capital/Referendum/8%_____(Initial)

Costs: Varies Based on Needs Procurement Method: RFP 24-002

**Over $749,580.00 Board Approval Required:_____ (Initial)

MOUs and MOAs - Reviewed by Legal: wendy ambledge (Initial)

Requested by:

_____ Date:_____

If applicable, by signing as the requester, you are confirming you have read and understand Proviso 1.93 (SDE: Partisanship Curriculum) and that the services provided by the contractor are in compliance with the order. Questions regarding the Proviso may be directed to the BCSD Legal Department.

APPROVED BY:

Chief Officer: Alice W. Walker Date: 6/11/25

CFO: Tonya Cooper Date: 6.11.25

Superintendent: Date: 6/12/25

UPDATED BY KMY 06/2024

EMPLOYEE ASSISTANCE PROGRAM AGREEMENT

25-26-SA100

This Agreement is made effective as of June 1, 2025 **by and between Enable My Child, DBA HelloHero, Inc.** ("HelloHero"), with a principal place of business at 24 Hill Street #115, Southhampton, NY 11968 and **Beaufort County School District** ("District"), with a principal place of business at 2900 Mink Point Boulevard, Beaufort, SC 29902.

1. Purpose

This Agreement sets forth the terms under which **HelloHero** will provide an Employee Assistance Program (EAP) to eligible staff of the **District.** The EAP includes access to short-term mental health support services and the option for employees to transition into long-term care paid through insurance.

2. Scope of Services

HelloHero will provide the following:

- Up to six (6) virtual mental health therapy sessions per eligible employee per 12-month period, resetting annually on June 1.
- The option for employees to continue beyond six sessions under their personal insurance plans or pay out-of-pocket, should they choose to do so.

3. Eligible Staff

All active staff members employed by the **District**, regardless of employment classification (full-time, part-time, contract), shall be considered eligible for EAP services.

4. Fee Structure and Billing

- The District shall pay **HelloHero** $3.00 per eligible staff member per month.
- The staff count shall be reviewed and adjusted each semester (August and January) based on current employee headcount.
- **HelloHero** shall invoice the **District** two (2) weeks prior to the first day of each service month.
- Payment is due on the 1st of each service month.

5. Late or Non-Payment

- Payments not received within 15 days of the due date shall be considered late and subject to a 1.5% late fee on the overdue amount.
- If payment is not received within 30 days, **HelloHero** reserves the right to suspend services until payment is received.
- If non-payment continues for more than 60 days, **HelloHero** may terminate the Agreement with written notice.

6. Term and Termination

This Agreement shall have a term of one (1) year, beginning on the Effective Date, and shall automatically renew for successive one-year terms unless terminated.

Either party may terminate the Agreement with sixty (60) days written notice to the other party.

7. Confidentiality and Compliance

HelloHero shall maintain the confidentiality of all personal health information in accordance with HIPAA and all other applicable federal and state privacy laws.

The **District** agrees not to request or access identifiable patient information without proper consent.

8. Media and Marketing Rights

With mutual written consent, both parties may collaborate on joint marketing or media activities, including publicizing the partnership, impact stories, and testimonials.

9. Miscellaneous

This Agreement shall be governed by and construed in accordance with the laws of the State of South Carolina.

Notices under this Agreement shall be sent by email or certified mail to the addresses listed above.

This Agreement constitutes the entire understanding between the parties and supersedes all prior discussions or agreements.

IN WITNESS WHEREOF, the parties have executed this Agreement as of the Effective Date.

Dr. Frank Rodriquez - Superintendent

Customer's Printed Name and Title

Customer's Signature — Date: 6/12/25

Alice Walton – Chief Administrative and Human Resources Services Officer

Customer's Printed Name and Title

X Customer's Signature — Date: 6/11/25

Samantha Stasolla – Director of Operations

HelloHero Printed Name and Title

Samantha Stasolla — Date: 6/13/2025

HelloHero Signature — Date

26 Hill Street #115, Southhampton, NY 11968 855/569-2445

hello HERO

www.hellohero.com

AGREEMENT RIDER

23-24-R002-054

WHEREAS this Rider is made:

BETWEEN

Customer Name: Beaufort County School District

AND

Enable My Child, Ltd., DBA HelloHero

ADJUSTING

Agreement #: 23-24-SA054 Agreement Date: 10/19/2023

Rider Effective Date: 6/1/2025

DETAILED SCOPE OF CHANGE

Service Name	Scheduling (Full-time, Part-time, Hourly, or Project)	Staff
REMOVE: Counseling/Social Work (student)	Full-time	2.0 FTE
REMOVE: Counseling/Social Work (adult)	Full-time	4.0 FTE

Details of the Rider:

Dr. Frank Rodriquez - Superintendent

Customer's Printed Name and Title

Customer's Signature — Date: 6/12/25

Alice Walton – Chief Administrative and Human Resources Services Officer

Customer's Printed Name and Title

x Alice W. Walton — Date: 6/11/25

Customer's Signature

Samantha Stasolla – Director of Operations

HelloHero Printed Name and Title

Samantha Stasolla — Date: 6/13/2025

HelloHero Signature

Mental Health Services Proposal

For Staff and Student

Prepared For:

Beaufort County School District
ATTN: Dr. Frank Rodriguez - Superintendent
2900 Mink Point Boulevard
Beaufort, SC 29902

Date: 11/26/24

Proposal #: 24-25-P138

Offer Expires: 12/31/24

The proposal outlined below significantly reduces the financial commitments for the school district, while maintaining the same level of care for staff. Additionally, it greatly expands access to mental health services for students while eliminating all associated costs for the district.

STAFF MENTAL HEALTH SERVICES

The Evolved EAP Program Model: We have transitioned from a provider-based approach to a more cost-effective structure where the school pays a nominal fee per employee per month over a 12-month period. Under this model, HelloHero assumes the financial risk associated with higher service utilization, ensuring budget predictability for the district.

The table below outlines the projected costs for approximately 3,000 employees in the Beaufort School District, offering flexible options for 4, 6, or 8 sessions per employee. Currently, the district's EAP program, providing 6 sessions, costs approximately $45,000. By shifting to the new model, the same 6-session program would cost $9,000 per month, significantly reducing the district's annual expenses.

Staff members using the EAP program can seamlessly transition to long-term care services through their insurance plans, ensuring continuity of care.

SERVICES AND PRICING - STAFF:

Service Name	Service Delivery	Scheduling	Rate	Cost to School
EAP Program – 8 sessions	*Remote*	*On-demand*	*Estimated 3,000 staff members $4 per staff member/month, estimated over 12 months*	*$12,000/month*
EAP Program – 6 sessions	*Remote*	*On-demand*	*Estimated 3,000 staff members $3 per staff member/month, estimated over 12 months*	108,000 *$9,000/month*
EAP Program – 4 sessions	*Remote*	*On-demand*	*Estimated 3,000 staff members $2 per staff member/month, estimated over 12 months*	*$6,000/month*

STUDENT MENTAL HEALTH SERVICES

The Evolved Gen Ed. Mental Health Program Model: Recognizing the critical importance of student mental health and the severe funding challenges faced by schools, HelloHero has redesigned its program in South Carolina to eliminate any direct costs to the school district. Additionally, this evolved model ensures access to services for uninsured students.

Our model bills health insurance, including Medicaid, while ensuring equitable access. By balancing services for both insured and uninsured students, we absorb the costs for those without coverage, enabling schools to focus on education without financial barriers.

To allow us to offer this program, all student counseling services would need to be routed through HelloHero.

SERVICES AND PRICING - STUDENTS:

Service Name	Service Delivery	Scheduling	Rate	Cost to School
Student Services	*Remote and/or in-school clinic*	*On-demand*	*Student insurance would be invoiced, no copays to families*	*No cost to school*

ADDITIONAL INFORMATION:

- In our plan, we account for 20% uninsured students. To ensure there are no costs to the school district, our model requires that the percentage of uninsured students remain below 20%. This ensures the program remains financially viable while still providing broad access to mental health services.
- In-school clinics, contingent on student volume and needs.