

St. Mary Catholic Schools
Board of Trustees Agenda
Wednesday, December, 2025
6:30pm- SMCS Administrative Offices

Mission: Preparing and inspiring students to lead meaningful lives rooted in the teachings of Christ in our Catholic tradition.

Vision: To be celebrated as the school system where students discover and develop their God-given talents and experience success through learning, faith and service.

<ul style="list-style-type: none"> ● Opening Prayer and Review of Mission Statement 	Kristen Bergstrom
<ul style="list-style-type: none"> ● Open Forum- General 	
<ul style="list-style-type: none"> ● Consent Resolution Agenda <ul style="list-style-type: none"> ○ Minutes of November 2025 BOT Meeting ● Minutes of December 2025 Executive Committee Meeting 	Patti Purcell
<ul style="list-style-type: none"> ● President's Report (5-10 Minutes) 	Dan McKenna
<ul style="list-style-type: none"> ● Advancement Update (10 Minutes) 	Kathleen McCurdy
<ul style="list-style-type: none"> ● Finance Committee (30 Minutes) <ul style="list-style-type: none"> ○ Discuss FY27 Budget Assumptions 	Troy Noel Lance Ernsting
<ul style="list-style-type: none"> ● Athletic Committee Update (5 Minutes) 	Patti Purcell
<ul style="list-style-type: none"> ● Old Business 	
<ul style="list-style-type: none"> ● New Business 	
<ul style="list-style-type: none"> ● Executive Session 	
<ul style="list-style-type: none"> ● Closing Blessing 	

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6:30pm- SMCS Administrative Offices**

Mission: Preparing and inspiring students to lead meaningful lives rooted in the teachings of Christ in our Catholic tradition.

Vision: To be celebrated as the school system where students discover and develop their God-given talents and experience success through learning, faith and service.

Attendees: Troy Noel, Lynn Hopfensperger, Father Brian, Lance Ernsting, Ryan Valentine, Dan McKenna, Kristen Bergstrom, Patti Purcell, Father Tom, Father Matt, Thomas Gritton, Jr., Kaydee Ruppert, Meghan Healy, Paul Seveska (by phone)

Absent: Drea Carberry, Father Nonnito

<ul style="list-style-type: none"> ● Opening Prayer and Review of Mission Statement <ul style="list-style-type: none"> ● Kristen Bergstrom read the Mission/Vision Statements ● Father Matt Settle provided the opening prayer. 	Kristen Bergstrom
<ul style="list-style-type: none"> ● Open Forum- General <ul style="list-style-type: none"> ○ Nobody was present for Open Forum 	
<ul style="list-style-type: none"> ● Consent Resolution Agenda <ul style="list-style-type: none"> ○ Minutes of October 2025 BOT Meeting-Patti Purcell motioned to accept the minutes and Troy Noel seconded. Motion passed. ● Minutes of November 2025 Executive Committee Meeting ● Minutes of October Building and Grounds Committee Meeting 	Patti Purcell
<ul style="list-style-type: none"> ● President's Report (5-10 Minutes) <ul style="list-style-type: none"> ○ Dan McKenna reviewed the President's report in the Google Drive and instructed the new BOT members about how to access and review it monthly. ○ Eric Connor (Fine Arts) submitted his resignation. 	Dan McKenna
<ul style="list-style-type: none"> ● Finance Committee (20 Minutes) <ul style="list-style-type: none"> ○ Troy Noel began the discussing the assumptions which require consideration for the FY27 Budget. These assumptions will be addressed in detail during the December BOT meeting. 	Troy Noel Lance Ernsting
<ul style="list-style-type: none"> ● Building and Grounds Update (10 Minutes) <ul style="list-style-type: none"> ○ Ryan Valentine presented a report on expenses for 	Ryan Valentine

<p>athletic facilities' maintenance costs coming in the future and had also met with his committee to identify other buildings and grounds expenses expected in the future. He will work to refine the report and present again in the future.</p>	
<ul style="list-style-type: none"> ● Governance Committee Update (5 Minutes) <ul style="list-style-type: none"> ○ Meghan Healy moved to approve the committee charters and Troy Noel seconded it. Motion carried. ○ Meghan Healy is rejoining the Catholic Identity Committee and Father Matt Settle will be joining the Committee as well. 	Meghan Healy Teeling
<ul style="list-style-type: none"> ● Old Business (5 Minutes) <ul style="list-style-type: none"> ○ Update on new safety measures: Kristen Bergstrom is coordinating with the parishes/schools to obtain electronic blueprints for those SMCS facilities not yet digitally mapped. Once the electronic blueprints are obtained digital mapping will need to be done from third party. 	Kristen Bergstrom

<p>digital mapping will need to be done by a third party. Kristen Bergstrom will work with the Department of School Safety for the State of Wisconsin to aid us in completing the grant application for the digital mapping.</p> <ul style="list-style-type: none"> ○ Raptor has been implemented at all campuses (ID-reading equipment) that checks visitors' backgrounds and prints nametags. It also keeps track of who is on campus at any given time. 	
<ul style="list-style-type: none"> ● New Business (10 Minutes) <ul style="list-style-type: none"> ○ Role of Parish Pastors within SMCS ○ Father Matt Settle reported on a recent meeting about the role of parish pastors within SMCS. He stated there is a <u>desire is to</u> have more integration of the parish priests into school situations particularly in areas where their involvement could be impactful. Religion classes are an obvious place for them to help out, but other situations lend themselves to pastoral assistance as well. Further discussion will continue on this topic. 	Dan McKenna
<ul style="list-style-type: none"> ● Executive Session: Patti Purcell made a motion to move into Executive Session at 8:04 pm and Meghan Healy seconded it. The motion <u>carried</u>. Patti Purcell moved to <u>exit Executive Session</u> at 8:15 pm. Meghan Healy seconded. Motion carried. No action was taken. 	
<ul style="list-style-type: none"> ● Closing Blessing was conducted by Father Tom Reynebeau. Kaydee Ruppert moved to adjourn and Meghan Healy seconded it. Motion carried. <u>Meeting adjourned</u> at 8:17 pm. 	

St. Mary Catholic Schools BOT Monthly Update						November 19, 2025
Executive Summary						
The weeks between Thanksgiving and Christmas are a special time to be at SMCS! All of our Christams concerts and performances have been wonderful, our HS art show is on going and compelling, and masses and reconciliation are preparing our students and teachers to welcome Jesus on Christmas.						
Pillar: Academic Excellence & Student Enrichment						
Justina completed Quarter 1 metric reviews with principals. During our fall professional development, all staff participated in group training with i-Ready to accurately interpret and utilize student diagnostic results. Furthermore, staff received small group training with Jeff Carron to establish student data-driven goals and implementation strategies for the period extending through January, at which time those goals will be formally reviewed.						
2025 -26 Metric	Owner	Start Date	Complete Date	Status	Progress Update	
1 By the end of the first quarter of the 2025-2026 academic year, 100% of teaching staff will demonstrate working knowledge in utilizing comprehensive student data (iReady, Forward, STAR, ACT, formative & summative assessments) to implement targeted, differentiated instruction, resulting in measurable growth towards individual student growth.	Justina Plemon	8/1/2025	11/15/2025	Complete	During our fall professional development, all staff participated in group training with i-Ready to accurately interpret and utilize student diagnostic results. Furthermore, staff received small group training with Jeff Carron to establish student data-driven goals and implementation strategies for the period extending through January, at which time those goals will be formally reviewed.	
2 Explore schedules between the middle and high school to efficiently share staff members, considering both the need for sufficient staff prep time and a balance of a student-to-teacher ratio between class sections not to exceed a difference of 6, by the start of the 2026-27 school year.	Middle and High School Principals	8/1/2025	6/1/2026	Not Started		
3 Achieve a 95% screening completion rate for all new students by the student services team within their first month of application by December 19, 2025, to ensure timely support and enhance student success	Building Principals & Student Services Team	6/9/2025	12/19/2025	On Track	The current screening completion rate is 100%!	
4 Over the first semester, at least 80% of students demonstrating improved reading proficiency, with 70% of instructors demonstrating proficiency in delivering and customizing the Wonders and Study Sync literacy curriculum.	Elementary Principals	8/1/2025	1/30/2026	Initiated	The baseline diagnostic phase has concluded. Winter diagnostics will be administered in January to assess the first set of student growth data. There is room for growth in prioritizing maximizing the utilization of growth sets through additional instructional strategies within the Wonders program.	
5 Maintain a comprehensive curriculum mapping for all middle and high school subject areas and for math and literacy in the elementary levels, ensuring 90% documentation of scope and sequence, alignment with state standards, and/or integration of cross-curricular connections.	Justina Plemon	8/1/2025	6/1/2026	On Track	Curriculum maps are done and up to date. Scope and sequence was started this fall and will continue to develop this January.	
Pillar: Catholic Culture & Identity						
The HS and MS celebrated a joint mass for the Feast of the Immaculate Conception. Student groups will also be caroling in our schools and community to celebrate Advent. Thank you to our wonderful priests for their leadership and for being available to help with reconciliations for our students.						
2025 -26 Metric	Owner	Start Date	Complete Date	Status	Progress Update	
1 Implement a comprehensive recognition and engagement program throughout the 2025-2026 school year that encourages all community members—students, staff, families, alumni, and others—to consistently embody the Zephyr Way values (Be Respectful, Be Responsible, Be Kind, Believe, Be Joyous).	Operations Team	9/1/25		On Track	Awarded "Zephyr Way" awards at staff christmas party	
2 Develop a standardized admissions sacramental survey and process for a warm transition from school staff to partner parishes when interests/needs are identified.	Advancement/ Mission	Dec 2025		Initiated		
3 Director of Ministry & Mission and Principals will design and implement a joint service opportunity for middle and high school pen pals with at least 80% participation from both groups during the 2025-2026 school year.	Mission and Ministry	12/11/25		Initiated		
4 At graduation each graduate is informed of where their university Newman Center or nearest parish or faith community is located.	Mission and Ministry	12/11/25		Initiated		
5 There is a bible available in every classroom and a copy of the Catholic Catechism for Adults in high school classrooms.	Mission and Ministry	12/11/25		Initiated		
6 Strengthen the partnership between the school and the parish by implementing or maintaining at least three shared initiatives that align with our common mission of community service and spiritual development.	Mission and Ministry	12/8/25		On track	8th graders attended Feast of the Immaculate Conception mass at SP	
7 Continue to celebrate two all system masses. Continue to conduct 5 combined high school and middle school liturgical Mass celebrations.	Mission and Ministry	12/1/25		On Track	Celebrated mass with MS and HS together last week.	
Pillar: Financial Sustainability						
<u>DEC FY26 Finance</u>						
Advancement Office Update						
<u>Advancement Update</u>						
2025 -26 Metric	Owner	Start Date	Complete Date	Status	Progress Update	
1 Design and implement a process for administering and providing financial oversight for new elementary school fundraisers that can be replicated in future years.	Business office	10/1/25	1/31/2026	On Track	Worked with team from St. Margaret Mary on the Wines Around the World fundraiser. Reviewed financials and also tracking this in Blackbaud. Will establish a formal process to be completed in January to use for future fundraisers.	
2 Create a projection of Miller Funds to better inform foundation goals.	Business office	12/1/25	1/31/2026	On Track	Intend to show this at the January BoT meeting	
3 Advancement office to cultivate and socialize a prioritized list of major giving opportunities (ex. Softball field lights, sound system upgrade, HVAC units)	Advancement			Initiated		
4 Establish a framework for the memoranda of understanding (MOU) between the school and parishes that defines which party is responsible for shared expenses and includes a process for reaching consensus on any ad hoc expense that are not explicitly covered within the MOU.	Business office	1/2/26	6/30/2026	On Track	Work to begin on this in January. I would like to draft this MOU in January and review it with parish business leaders to gather input and ideas.	
5 Reduce dependency on the line of credit.	Business office	10/1/25	6/30/2026	Watch	Reducing dependency on the line of credit has been more challenging than planned this year. Addressing these challenges with the 2026-27 budget.	

Student Enrollment

Annual headcount growth will average 1.8% over the next decade

St. Mary Elementary projected to grow 47% over next decade

Total system enrollment is capped at 1,254 utilizing existing facilities

Assumes elementary students can be assigned to another campus if necessary

WPCP

% of WPCP students increases from 28% to 31% of total enrollment over next decade

WPCP voucher amounts will increase annually in proportion to the growth in state public school funding

Enrollment caps will be eliminated beginning school year 2026-27

Parish Investment

Assumes total parish investment remains constant year over year

Momentum Campaign

Assumes that no contributions to the SMCS Foundation will be used to fund operational deficits for next five years

Salaries

Annual increase of 3.5% - 5.0% over the next 10 years

Teacher headcount is increased by 9 over the next decade to accommodate growth in student enrollment

Fringe Benefits

Assumes a slight increase as a percentage of salaries each year, given the rising cost of medical insurance

Tuition

See separate worksheet for school year 2025-26 in 10 Year Plan Folder

Tuition Grants

Tuition grants remain flat as a result of the phasing out of Affordable High School Grant and increased participation in W



St. Mary Catholic Schools
Grades P3-12

A Community Inspiring Success

SMCS Finance Committee
December 2025



Business Services – Table of Contents

- Page 3-8: 10 Year Plan Discussion
- Page 9: YTD FY26 Actuals vs Budget
- Page 10: YTD FY26 Actuals vs Budget (Bridge)
- Page 11: FY26 Full Year Forecast vs FY26 Modified Budget
- Page 12: Cash Flow Projection
- Page 13: Upcoming Items & Activities



10 Year Plan and FY27 Budget

The 10 Year Financial plan has been updated in detail and will be submitted to the Board of Trustees for approval in December '25. The FY27 budget will also be updated and be submitted to the Board of Trustees for approval in January '26.

Things do discuss:

Enrollment assumptions for all schools

WPCP – what % of student population are we assuming?

Merit increase for all employees

Tuition Rates – how much to increase

Donations & Fundraisers – what to assume for all fundraisers and Annual Fund

All Revenue assumptions

All cost assumptions



10 Year Financial Plan – Enrollment By Elementary Campus

Total Enrollment	Capacity	2025-2026										
	2021-22	12/4/2025	26-'27	27-'28	28-'29	29-'30	30-'31	31-'32	32-'33	33-'34	34-'35	35-'36
St Gabriel												
P3	16	20	25	25	25	25	25	25	25	25	25	25
4k	36	49	38	38	38	38	38	38	38	38	38	38
K	20	41	49	38	38	38	38	38	38	38	38	38
1	20	30	41	49	38	38	38	38	38	38	38	38
2	20	19	30	41	49	38	38	38	38	38	38	38
3	24	32	19	30	41	49	38	38	38	38	38	38
4	24	26	32	19	30	41	49	38	38	38	38	38
5	24	31	26	32	19	30	41	49	38	38	38	38
Total	184	248	260	272	278	297	305	302	291	291	291	291
St Margaret Mary												
P3	36	17	20	22	22	22	22	22	22	22	22	22
4k	36	26	28	30	30	30	30	30	30	30	30	30
K	40	22	26	28	30	30	30	30	30	30	30	30
1	40	27	22	26	28	30	30	30	30	30	30	30
2	40	35	27	22	26	28	30	30	30	30	30	30
3	40	32	35	27	22	26	28	30	30	30	30	30
4	40	24	32	35	27	22	26	28	30	30	30	30
5	38	26	24	32	35	27	22	26	28	30	30	30
Total	310	209	214	222	220	215	218	226	230	232	232	232
St Mary												
P3	16	9	13	13	13	13	13	13	13	13	13	13
4k	40	18	20	22	22	22	22	22	22	22	22	22
K	40	20	18	20	22	22	22	22	22	22	22	22
1	20	18	20	18	20	22	22	22	22	22	22	22
2	20	24	18	20	18	20	22	22	22	22	22	22
3	22	17	24	18	20	18	20	22	22	22	22	22
4	22	13	17	24	18	20	18	20	22	22	22	22
5	22	16	13	17	24	18	20	18	20	22	22	22
Total	202	135	143	152	157	155	159	161	165	167	167	167



10 Year Financial Plan – Enrollment By Grade

Total Enrollment	Capacity	2025-2026										
		2021-22	12/4/2025	26-'27	27-'28	28-'29	29-'30	30-'31	31-'32	32-'33	33-'34	34-'35
Total Elem												
P3	68	46	58	60	60	60	60	60	60	60	60	60
4k	112	93	86	90	90	90	90	90	90	90	90	90
K	80	83	93	86	90	90	90	90	90	90	90	90
1	80	75	83	93	86	90	90	90	90	90	90	90
2	80	78	75	83	93	86	90	90	90	90	90	90
3	86	81	78	75	83	93	86	90	90	90	90	90
4	86	63	81	78	75	83	93	86	90	90	90	90
5	84	73	63	81	78	75	83	93	86	90	90	90
	676	592	617	646	655	667	682	689	686	690	690	690
Middle School		New transfers		5								
6	75	73	78	63	81	78	75	83	83	84	85	85
7	75	71	73	78	63	81	78	75	83	83	84	85
8	75	60	71	73	78	63	81	78	75	83	83	84
Total	225	204	222	214	222	222	234	236	241	250	252	254
High School		New transfers		10								
9	70	76	70	71	73	78	63	81	78	75	85	85
10	70	70	76	70	71	73	78	63	81	78	75	85
11	70	68	70	76	70	71	73	78	63	81	78	75
12	70	66	68	70	76	70	71	73	78	63	81	78
Total	280	280	284	287	290	292	285	295	300	297	319	323
International Students												
Asian	20	0	0	0	0	0	0	0	0	0	0	0
Non-Asian	23	3	3	3	3	3	3	3	3	3	3	3
Total	43	3	3	3	3	3	3	3	3	3	3	3
Total Enrollment	1,224	1,079	1,126	1,150	1,170	1,184	1,204	1,223	1,230	1,240	1,264	1,270



10 Year Financial Plan – Enrollment: Tuition vs. WPCP

By School	2024-2025	2025-2026										
	9/20/2024	11/12/2025	26-'27	27-'28	28-'29	29-'30	30-'31	31-'32	32-'33	33-'34	34-'35	35-'36
Elementary	571	592	617	646	655	667	682	689	686	690	690	690
Middle School	199	204	222	214	222	222	234	236	241	250	252	254
High School	272	280	284	287	290	292	285	295	300	297	319	323
International	5	3	3	3	3	3	3	3	3	3	3	3
Total Enrollment	1,047	1,079	1,126	1,150	1,170	1,184	1,204	1,223	1,230	1,240	1,264	1,270
% Change vs PY		3.1%	4.4%	2.1%	1.7%	1.2%	1.7%	1.6%	0.6%	0.8%	1.9%	0.5%
Cum & Change		3.1%	7.5%	9.8%	11.7%	13.1%	15.0%	16.8%	17.5%	18.4%	20.7%	21.3%
WPCP Student:	2024-2025	2025-2026										
	9/20/2024	11/12/2025	26-'27	27-'28	28-'29	29-'30	30-'31	31-'32	32-'33	33-'34	34-'35	35-'36
Elementary	178	204	200	207	203	195	184	170	175	175	175	175
Middle School	46	52	69	64	76	80	98	108	105	99	90	90
High School	68	67	63	67	75	81	87	93	109	116	128	129
International	-	-	-	-	-	-	-	-	-	-	-	-
Total WPCP	292	323	332	338	354	356	369	371	389	390	393	394
% of Enrollment	27.9%	29.9%	29.5%	29.4%	30.3%	30.1%	30.6%	30.3%	31.6%	31.5%	31.1%	31.0%
Tuition Student	2024-2025	2025-2026										
	9/20/2024	11/12/2025	26-'27	27-'28	28-'29	29-'30	30-'31	31-'32	32-'33	33-'34	34-'35	35-'36
Elementary	393	388	417	439	452	472	498	519	511	515	515	515
Middle School	153	152	153	150	146	142	136	128	136	151	162	164
High School	204	213	221	220	215	211	198	202	191	181	191	194
International	5	3	3	3	3	3	3	3	3	3	3	3
Total Tuition	755	756	794	812	816	828	835	852	841	850	871	876

SMCS FY27 Financial Plan

3.5% Merit, various tuition increases

	25-'26	26-'27	26-'27
	Mod. Budget	SP	SP
Income Statement			
Revenues			
Tuition	\$ 4,557,988	\$ 5,092,200	13.53%
Tuition Discount	(1,095,907)	(1,095,900)	0.00%
Funded Tuition Assistance	954,824	954,800	0.00%
School Choice	3,704,565	3,795,800	2.46%
Fees	449,468	467,400	4.00%
Net Tuition	\$ 8,570,938	\$ 9,214,300	7.51%
Program Revenue	915,381	1,007,400	3.00%
Parish Investment	1,419,506	1,419,500	0.00%
Advancement / Fundraisers	1,043,639	1,064,500	2.00%
Donations	700,492	714,500	2.00%
Other	104,463	149,475	4.00%
Other Revenue	\$ 4,183,481	\$ 4,355,375	4.11%
Total Revenue	\$ 12,754,420	\$ 13,569,675	6.39%
Expenses			
Wages	\$ 7,838,296	8,383,500	3.50%
Teacher Adj for Student Enrollment		\$ -	
Fringe	2,103,587	2,263,500	27.00%
Total Personnel	\$ 9,941,883	\$ 10,647,000	7.09%
Insurance	50,613	52,300	3.25%
Utilities	299,417	309,100	3.25%
Professional Development	78,629	78,629	3.25%
Purchased Services	622,361	622,361	3.25%
Advertising & Promotion	18,426	18,426	3.25%
Hospitality & Entertainment	65,047	65,047	3.25%
Supplies and General	283,953	293,200	3.25%
Equipment	440,254	485,254	3.25%
Software Maintenance	296,616	306,300	3.25%
Dues and Memberships	56,549	58,400	3.25%
Capital Outlay	-	-	3.25%
Repairs and Maintenance	29,130	30,100	3.25%
Rent	230,518	230,500	0.00%
Student Costs	262,391	262,391	3.25%
Other	75,881	75,881	3.25%
Total Operating	\$ 2,809,785	\$ 2,887,889	3.25%
Total Expenses	\$ 12,751,669	\$ 13,534,889	6.14%
Net Revenue/(Expense)	\$ 2,751	\$ 34,786	0.25%



Tuition Comparison – FY2026 & FY2027

2025-26 Annual Tuition

Grade	St. Mary's Springs	Lourdes	Xavier	Ave. of 3 Schools	SMCS	SMCS vs. Ave	Increase Needed to Bridge Gap
Pre-School & 4K (5 half days)	\$ 3,720	\$ 3,080	\$ 3,400	\$ 3,400	\$ 3,206	\$ (194)	6.1%
Grade K (full day) - 4	\$ 5,645	\$ 4,825	\$ 4,910	\$ 5,127	\$ 4,876	\$ (251)	5.1%
Grade 5 *	\$ 5,645	\$ 6,066	\$ 5,970	\$ 5,894	\$ 4,876	\$ (1,018)	20.9%
Grades 6 - 8	\$ 5,870	\$ 6,066	\$ 5,970	\$ 5,969	\$ 6,029	\$ 60	-1.0%
Grades 9 - 12	\$ 9,365	\$ 8,790	\$ 8,580	\$ 8,912	\$ 8,807	\$ (105)	1.2%

2026-27 Annual Tuition - Proposed

Grade	St. Mary's Springs	Lourdes	Xavier	Ave. of 3 Schools	SMCS	SMCS vs. Ave	Increase Needed to Bridge Gap
Pre-School & 4K (5 half days)	\$ 4,017	\$ 3,238	\$ 3,627	\$ 3,627	\$ 3,750	\$ 123	-3.3%
Grade K (full day) - 4	\$ 5,773	\$ 5,067	\$ 5,162	\$ 5,334	\$ 5,250	\$ (84)	1.6%
Grade 5 *	\$ 5,773	\$ 6,369	\$ 6,156	\$ 6,099	\$ 5,250	\$ (849)	16.2%
Grades 6 - 8	\$ 5,972	\$ 6,369	\$ 6,156	\$ 6,166	\$ 6,490	\$ 324	-5.0%
Grades 9 - 12	\$ 9,512	\$ 9,231	\$ 8,753	\$ 9,166	\$ 9,450	\$ 284	-3.0%

* Middle School for Lourdes and Xavier is Grades 5 - 8

YTD FY26 Actuals vs Budget

	JUL	AUG	SEP	OCT	YTD ACTUAL	YTD BUDGET	B/(W) BUDGET
Revenues							
Tuition	387,077	383,933	391,200	387,786	1,549,997	1,528,406	21,591
Tuition Discount	(195,170)	(90,372)	(92,354)	(111,995)	(489,890)	(460,504)	(29,386)
Funded Tuition Assistance	151,474	51,150	50,750	7,032	260,406	310,224	(49,818)
School Choice	0	0	925,929	0	925,929	928,648	(2,719)
Fees	134,166	(447)	90,509	16,825	241,053	266,832	(25,779)
Net Tuition	477,548	344,264	1,366,034	299,648	2,487,495	2,573,607	(86,112)
Program Revenue	245,794	5,466	105,158	111,782	468,200	435,262	32,938
Program Revenue	245,794	5,466	105,158	111,782	468,200	435,262	32,938
Parish Investment	117,437	118,370	117,904	117,904	471,614	472,547	(933)
Advancement / Fundraisers	78,917	31,953	22,121	29,174	162,165	160,639	1,525
Donations	21,408	20,013	22,306	48,463	112,189	160,291	(48,101)
Other	268	132	109,882	(55,047)	55,235	(20,607)	75,841
Other Revenue	218,030	170,467	272,212	140,493	801,203	772,870	28,333
Total Revenue	941,372	520,197	1,743,405	551,923	3,756,898	3,781,739	(24,841)
Expenses							
Wages	570,001	609,007	687,233	716,398	2,582,639	2,524,252	(58,387)
Fringe	178,985	163,967	181,475	194,760	719,187	685,703	(33,484)
Total Personnel	748,986	772,974	868,707	911,158	3,301,826	3,209,955	(91,871)
Insurance	4,217	0	4,424	4,424	13,066	16,871	3,805
Utilities	30,927	21,688	17,874	11,288	81,777	71,132	(10,645)
Professional Development	5,590	3,698	15,859	12,940	38,087	28,714	(9,373)
Purchased Services	36,479	51,237	63,533	56,670	207,919	217,927	10,008
Advertising & Promotion	265	340	915	430	1,950	3,258	1,309
Hospitality & Entertainment	1,120	7,621	1,104	18,936	28,781	23,247	(5,534)
Supplies and General	54,806	17,179	17,009	54,041	143,034	88,026	(55,008)
Equipment	144,647	137,009	39,272	31,450	352,378	350,805	(1,574)
Software Maintenance	39,658	37,210	15,282	50,835	142,985	146,243	3,258
Dues and Memberships	2,700	525	3,225	2,449	8,899	29,400	20,501
Capital Outlay	0	0	0	0	0	0	0
Repairs and Maintenance	11,968	2,758	857	2,125	17,708	18,244	536
Rent	18,221	18,221	18,221	18,221	72,885	76,155	3,270
Student Costs	8,286	19,176	25,575	36,501	89,537	81,593	(7,944)
Other	2,425	21,508	1,554	2,086	27,573	28,796	1,223
Total Operating	361,309	338,170	224,704	302,398	1,226,580	1,180,412	(46,168)
Total Expenses	1,110,294	1,111,144	1,093,411	1,213,556	4,528,406	4,390,367	(138,039)
Net Income/(Loss)	(168,922)	(590,947)	649,994	(661,633)	(771,508)	(608,628)	(162,880)
Donor Funded Revenue	0	221,500	17,000	177,500	416,000	446,961	
Donor Funded Expenses	852	115,362	32,985	63,642	212,841	772,470	
Total Rev (Incl. Donor Funded)	941,372	741,697	1,760,405	729,423	4,172,898	4,228,700	(55,802)
Total Exp (Incl. Donor Funded)	1,111,146	1,226,507	1,126,396	1,277,198	4,741,247	5,162,837	421,590
Net Income/(Loss) Incl. Donor Funded	(169,774)	(484,809)	634,009	650,116	(568,350)	(934,137)	365,788

YTD FY26 Actual vs Budget (Bridge)

Budgeted Revenue \$K		3,782	Comments
Tuition	22		Elementary Schools are positive drivers
Tuition Discount	(29)		Variances for all schools
Funded Tuition Assistance	(50)		Hartl Foundation - check not yet received
Fees	(26)		Fine Arts; Grade 9 & 10 testing fee, non-parish assessment lower at HS
Program Revenue	33		Athletics - ZBC, HS & MS Basketball, Powerlifting positive; Food Service
Donations	(48)		Negative drivers are Annual Fund, also Booster Backers for Athletics
All Other	66		Reversed 75k for building fund; Investment gains better than forecast
Total Variance B(W)		(32)	
Actual Revenue (YTD) \$K		3,750	
Budgeted Expenses \$K		4,390	Comments
Personnel (Wages & Benefits)	(92)		52k salaries (add'l subs, ASC hired), 7k stipends, 33k benefits (10 additional on Health Insurance vs FY25)
Utilities	(11)		Gas, Electricity
Professional Development	(9)		ZBC tourney fees, Spark Engagement fee
Purchased Services	10		Buildings & Grounds
Supplies	(55)		Supplies for Athletics, schools higher than budget, however kept forecast close to budget
Dues & Memberships	21		Cognia yearly renewal, also FA show rights, but kept in forecast
Student Costs	(8)		Timing of coaches stipends
All Other	6		Insurance, Advertising, Hospitality, Equipment, SW Maint, Repairs & Maintenance all small variances
Total Variance B/(W)		(138)	
Actual Expenses \$K		4,528	

FY26 Full Year Forecast vs FY26 Modified Budget

FY26 Budget (Original)

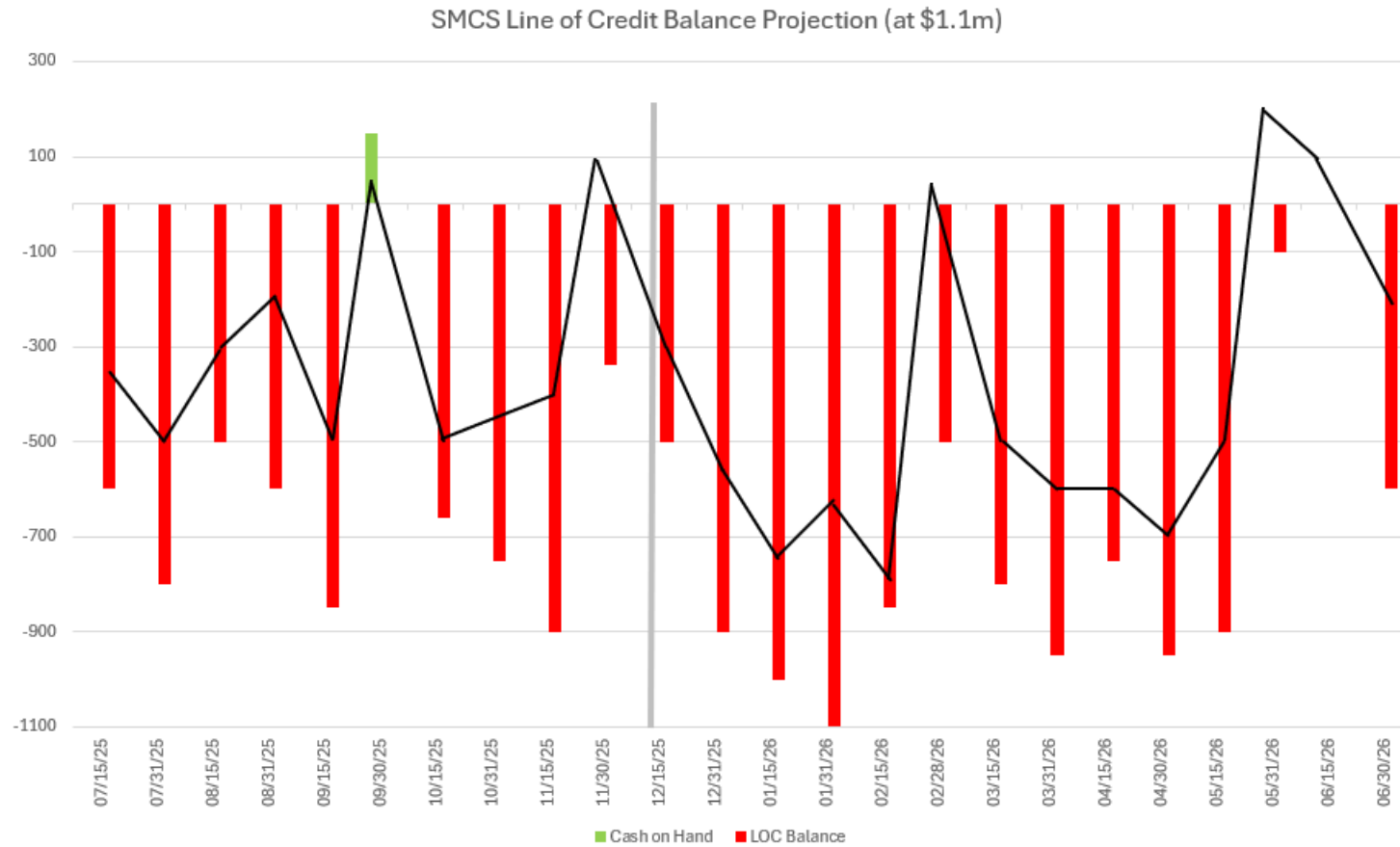
Revenue: 12.6M
Expense: 12.6M
Net Inc/(Loss) 0.0M

FY26 Budget (Modified)

Revenue: 12.75M
Expense: 12.75M
Net Inc/(Loss) 0.0M

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	FY26 FCST	FY26 MOD BUD	B/(W) BUDGET
Revenues															
Tuition	387,077	383,933	391,200	387,786	383,938	383,938	383,938	383,938	383,938	383,938	383,938	383,938	4,621,499	4,557,988	63,511
Tuition Discount	(195,170)	(90,372)	(92,354)	(111,995)	(79,425)	(79,425)	(79,425)	(79,425)	(79,425)	(79,425)	(79,425)	(79,425)	(1,125,293)	(1,095,907)	(29,386)
Funded Tuition Assistance	151,474	51,150	50,750	7,032	306,850	51,150	246,150	2,150	6,150	65,550	21,150	1,150	960,706	954,824	5,882
School Choice	0	0	925,929	0	925,306	0	0	925,306	0	0	925,306	0	3,701,846	3,704,565	(2,719)
Fees	134,166	(447)	90,509	16,825	7,006	659	488	8,200	2,558	169,000	1,000	525	430,489	449,468	(18,979)
Net Tuition	477,548	344,264	1,366,034	299,648	1,543,674	356,322	551,150	1,240,168	313,220	539,062	1,251,968	306,188	8,589,247	8,570,938	18,308
Program Revenue	245,794	5,466	105,158	111,782	91,634	54,417	77,511	55,454	53,810	56,653	68,103	52,320	978,102	915,381	62,721
Parish Investment	117,437	118,370	117,904	117,904	118,370	118,370	118,370	118,370	118,370	118,370	118,370	118,370	1,418,573	1,419,506	(933)
Advancement/ Fundraisers	78,917	31,953	22,121	29,174	0	0	20,000	73,000	0	0	395,000	395,000	1,045,165	1,043,639	1,525
Donations	21,408	20,013	22,306	48,463	79,118	142,839	73,656	55,175	70,765	63,279	58,289	60,040	715,352	700,492	14,860
Other	268	132	109,882	(55,047)	16,023	17,400	13,800	13,651	13,676	13,672	23,041	13,805	180,305	104,463	75,842
Other Revenue	218,030	170,467	272,212	140,493	213,511	278,609	225,826	260,197	202,812	195,321	594,701	587,215	3,359,394	3,268,100	91,294
Total Revenue	941,372	520,197	1,743,405	551,923	1,848,819	689,347	854,487	1,555,819	569,842	791,036	1,914,772	945,722	12,926,743	12,754,420	172,323
Expenses															
Wages	570,001	609,007	687,233	716,398	692,020	674,567	674,567	692,020	692,020	682,302	682,302	676,302	8,048,735	7,838,296	(210,439)
Fringe	178,985	163,967	181,475	194,760	179,851	179,851	194,326	179,851	179,851	179,851	179,851	182,651	2,175,267	2,103,587	(71,680)
Total Personnel	748,986	772,974	868,707	911,158	871,870	854,417	868,892	871,870	871,870	862,152	862,152	858,952	10,224,002	9,941,883	(282,119)
Insurance	4,217	0	4,424	4,424	4,218	4,218	4,218	4,218	4,218	4,218	4,218	4,218	46,808	50,613	3,805
Utilities	30,927	21,688	17,874	11,288	38,874	22,874	31,331	22,874	23,608	48,576	23,608	32,540	326,063	299,417	(26,645)
Professional Development	5,590	3,698	15,859	12,940	10,090	5,114	4,457	1,714	14,076	1,165	12,899	400	88,002	78,629	(9,373)
Purchased Services	36,479	51,237	63,533	56,670	119,522	42,720	56,832	42,404	34,048	34,553	62,402	50,607	651,006	622,361	(28,646)
Advertising & Promotion	265	340	915	430	1,385	1,272	2,611	1,153	2,394	6,029	0	164	16,957	18,426	1,469
Hospitality & Entertainment	1,120	7,621	1,104	18,936	2,937	3,410	4,433	5,195	1,772	5,375	9,612	9,066	70,581	65,047	(5,534)
Supplies and General	54,806	17,179	17,009	54,041	28,928	19,197	30,929	22,569	23,223	13,531	15,766	9,762	306,940	283,953	(22,988)
Equipment	144,647	137,009	39,272	31,450	13,702	11,905	10,573	8,479	16,332	8,761	9,130	10,568	441,828	440,254	(1,574)
Software Maintenance	39,658	37,210	15,282	50,835	71,051	21,223	9,724	5,896	7,930	688	6,691	33,399	299,588	296,616	(2,971)
Dues and Memberships	2,700	525	3,225	2,449	10,690	10,864	7,269	225	225	8,793	3,598	276	50,839	56,549	5,710
Capital Outlay	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Repairs and Maintenance	11,968	2,758	857	2,125	2,162	508	1,759	1,069	2,867	1,570	560	390	28,594	29,130	536
Rent	18,221	18,221	18,221	18,221	18,221	18,221	18,221	18,221	18,221	18,701	26,335	18,221	227,250	230,518	3,268
Student Costs	8,286	19,176	25,575	36,501	15,203	20,292	21,850	21,866	25,190	21,195	28,193	27,009	270,335	262,391	(7,944)
Other	2,425	21,508	1,554	2,086	1,730	1,164	19,715	1,215	1,200	1,619	1,200	19,242	74,658	75,881	1,223
Total Operating	361,309	338,170	224,704	302,398	338,713	182,982	223,922	157,097	175,303	174,775	204,213	215,863	2,899,448	2,809,785	(89,663)
Total Expenses	1,110,294	1,111,144	1,093,411	1,213,556	1,210,584	1,037,399	1,092,814	1,028,967	1,047,173	1,036,927	1,066,365	1,074,816	13,123,450	12,751,669	(371,782)
Net Income/(Loss)	(168,922)	(590,947)	649,994	(661,633)	638,236	(348,051)	(238,327)	526,852	(477,331)	(245,891)	848,407	(129,093)	(196,707)	2,751	(199,458)
Donor Funded Revenue															
Donor Funded Revenue	0	221,500	17,000	177,500	0	88,461	0	34,150	0	0	0	0	538,611	481,111	
Donor Funded Expenses	852	115,362	32,985	63,642	141,908	225,189	109,753	100,000	13,900	36,200	0	0	839,790	876,020	
Total Rev (Incl. Donor Funded)	941,372	741,697	1,760,405	729,423	1,848,819	777,808	854,487	1,589,969	569,842	791,036	1,914,772	945,722	13,465,354	13,235,531	229,823
Total Exp (Incl. Donor Funded)	1,111,146	1,226,507	1,126,396	1,277,198	1,352,491	1,262,588	1,202,567	1,128,967	1,061,073	1,073,127	1,066,365	1,074,816	13,963,240	13,627,689	(335,552)
Net Income/(Loss) Incl. Donor Funded	(169,774)	(484,809)	634,009	(547,774)	496,328	(484,779)	(348,080)	461,002	(491,231)	(282,091)	848,407	(129,093)	(497,887)	(392,158)	(105,729)

Cash Flow Projection (at 1.1M LOC)





Upcoming Items & Activities

- August 2025
 - Continued close monitoring of Cash Flow (as well as subsequent months)
 - Prepare for School Financial FY25 Audit (done in September)
 - Submit initial WPCP student counts to DPI for FY26
 - Prepare for modified FY26 budget
- September 2025
 - School financial FY25 audit onsite with CLA
 - Review enrollment, FY26 modified budget assumptions, July actual vs budget with finance comm
 - First official WPCP student count will be done and submitted to DPI for FY26
 - Finalize work on modified FY26 budget (all meetings scheduled with cost center owners)
- October 2025
 - Review final FY26 modified budget, FY26 YTD actual vs budget with finance comm
 - Review final FY25 financial audit, FY26 modified budget, FY27 Budget & 10 Year Plan discussion with BoT
- November 2025
 - School choice FY25 audit onsite with CLA
 - Begin detailed work on FY27 budget and 10 Year Plan
 - Review FY26 YTD actual vs budget, full year forecast, Prelim FY27 budget & 10 Year Plan with Finance Committee & BoT
- December 2025
 - Foundation FY25 audit onsite with CLA
 - Finalize detailed work on 10 Year Plan (and begin detailed FY27 budget)
 - Review FY26 YTD actual vs budget, full year forecast and 10 Year Plan* with Finance Committee & BoT
 - *10 Year Plan presented for approval in December, FY27 Budget in January

APPENDIX

Revenue/Expense Descriptions

Revenue Category	Description (not exhaustive)
Tuition	Tuition as well as Reimbursements/Refunds
Tuition Discount	Discounted tuition from grants and assistance; employee discounts
Funded Tuition Assistance	Tuition grants from individuals, endowed funds distributions
School Choice	WPCP by school
Fees	Non-parish assessment, technology, graduation, Fine Arts, Registration, Exam Fees
Program Revenue	Spirit Stop, Sports Registrations/Concessions, ZBC Registrations, Fine Arts, Food Service, Scrip, ASC, Summer Camp
Parish Investment	Monthly Parish Investment
Advancement / Fundraisers	Zephyrs Connect, All Aboard, Zephyrfest, GZO
Donations	Donations from companies or individuals, unrestricted or directed, sponsorships, Annual Fund
Other / Donor Funded	Realized / Unrealized Investment Gains & Losses

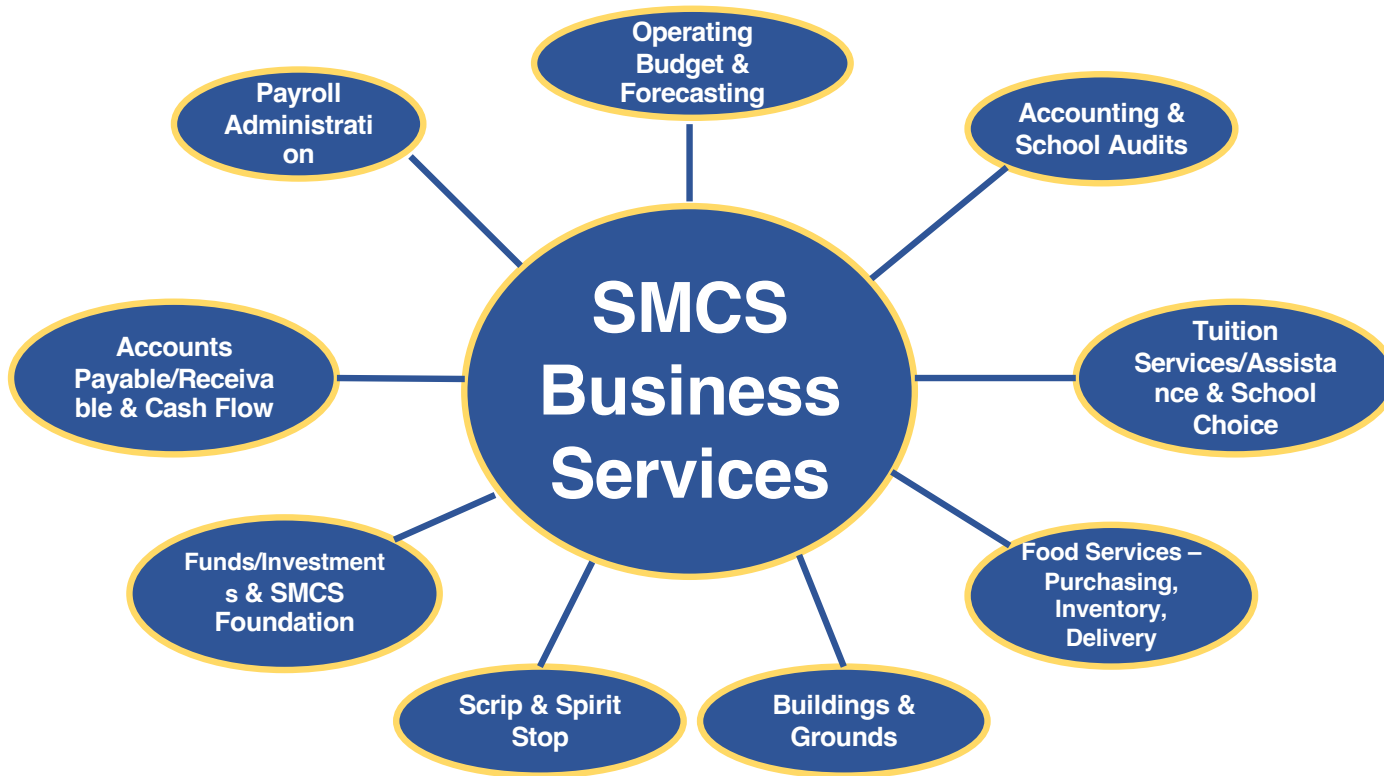
Expenses Category	Description (not exhaustive)
Wages	Salaries by school or department
Fringe	FICA, Medical, Dental, Life Ins, Disability, Retirement
Insurance	Bus & Van, Property, Liability
Utilities	AT&T, Heat & Electricity, Waste Removal
Professional Development	Conferences, Invite Fees for Athletics
Purchased Services	CESA6 Tech, Fine Arts Stipends, Paycom Monthly Fees, CLA, Janitorial Services, Snow Removal, Sprinkler Inspection, Lawn Maintenance, Tree Service, Plumbing
Advertising & Promotion	Fox Cities Magazine, Fliers for Donations/donor book, Career Fairs
Hospitality & Entertainment	Lunches, Breakfast, Party Supplies, Sports Awards, Christmas Party, Employee Appreciation
Supplies and General	Office Supplies, Ricoh Leases, Uniforms for Athletics, Fine Arts Costumes, Class Shirts, Robotics Expenses, Classroom Furniture
Equipment	Textbooks, Gyms/Fields upgrades, Ricoh Printer, Laptops, Smartboards, Macbook Airs
Software Maintenance	Online Curriculum, Subscriptions, OneCause, Blackbaud, PowerSchool, I-Ready, WiscNet, CDW
Dues and Memberships	Laptop Leases, Cognia Membership, Conference Memberships, Kahoot
Repairs and Maintenance	Field Maintenance, Bus Cleaning & Maintenance
Rent	Tent rentals for Homecoming, Hall Rentals, Rent Paid to Each Parish
Student Costs	Busing for sports & Field Trips, Officials for Athletics, coaches stipends
Other / Donor Funded	Grant Expense, Scholarships

FY26 Modified Budget – Headcount

	Budgeted Headcount	Modified Budget Headcount
Teachers / Wellness / Counselors / Advisors	100	108
Aides	36	39
Support Staff	14	14
Admin Assistants	6	8
Food Service	14	13
Bus Drivers	3	3
Leadership	13	12
Directors	6	6
	192	203
Total	192	203

**7 HC are currently open (Biology, Math, 3 ASC, Adv, Tech)

Business Services Overview



Regular Reporting to:
 SMCS President
 Finance Committee
 Board of Trustees
 Board of Directors

Relationships with:
 Elementary Schools – SMM, SM, SG
 SMCMS
 SMCHS
 Parishes – SMM, SM, SJB, SG, SP
 SMC Depts – HR, Adv, FA, Ath, IT
 GB Diocese
 Donors
 Outside Vendors
 School Families

SMCS Advancement Update 12.12.25

Gifts and Pledges

- Momentum
 - Dollar Value \$2,527,100
 - Commitments Received 30

- Middle School Innovation Lab & Technology Classroom \$ 80,000

Annual Fund

July 1 – Dec. 10, 2025: \$ 46,707

- Giving Week 2026 (Annual Fund): 2/1 – 2/8
 - Pop-up Link on Website in Support SMCS
 - Information and QR Code in Donor Report
 - Additional Letter sent to all physical addresses in our database
 - Video Marketing to begin Jan. 3rd
 - Alumni Challenge
 - Campus Challenge

Fundraising

- Zephyrs Connect
 - Recommendation to Kick off Homecoming Week again next year
 - Net profit up 15k YOY
- St. Margaret Mary Wines Around the World (led by FACES)
 - Good showing for first time back with this event
 - Net profit \$30k, which should increase significantly next year with awareness
 - Positive response from SMM parents and principal
- St. Mary Elementary Fall Festival (led by POPS)
 - Great turn out for event, which coincided in celebrating the multi-million (\$7M in combined donor funded renovations over the past 2 years) Early Childhood wing.
 - Tours of new Early Childhood wing were well received
 - Net profit \$2500
 - Timing in September next year anticipated with more of a Farmer's Market theme

Upcoming

- ZCabaret Jan. 31st & Feb. 1st (led by Fine Arts Boosters)
- Giving Week 2026 (Annual Fund): 2/1 – 2/8
 - Information and QR Code in Donor Report
 - Additional Letter sent to all physical addresses in our database
 - Videos begin after Jan. 1st
 - Alumni Challenge
 - Campus Challenge

- St. Gabriel Elementary Taste: Sat., March 7th (led by PTO)
- Zephyrfest: Sat., May 2nd

Enrollment

Current:

By Campus & Grade (SMCS Enrollment)					
Grade	SMM	SG	SM	MS	HS
P3	17	20	9	--	
PK	26	49	18	--	--
K	22	41	20	--	--
1	27	30	18	--	--
2	35	19	24	--	--
3	32	32	17	--	--
4	24	26	13	--	--
5	26	31	16	--	--
6	--	--	--		73
7	--	--	--		71
8	--	--	--		60
9	--	--	--		76
10	--	--	--		70
11	--	--	--		71
12	--	--	--		66
TOTAL	209	248	135	204	283
				SMCS Total:	1079

2025-26 Second Semester

4 pending

7 confirmed to start

2026-27 Inquiries

3K: 8

4K: 10

K: 2

3: 1

4: 1

Middle School: 2

High School: 4

Total: 28

Alumni Outreach

- Strategic outreach to Alumni in the 1960 to 1980 range to update data and build relationships
- Increased Alumni Engagement events and student interaction planned for 2026
- Christmas caroling for 3rd year to some local alumni and parishioners that could use extra cheer

Advancement Team News

Kristin Robinson will be fully transitioned into her new role as Director of Enrollment and Communications by January 3. With her background in Talent Acquisition and her experience moving her own family into the SMCS system this school year, she is well-positioned to support the implementation of a new enrollment strategy.

Maddy Roub is new to our team and is serving as the Development Coordinator. She is currently working to complete our database updates and to implement additional efficiencies within our donation and accounting processes.

Martha Barraza is shifting into a new role within SMCS, Family Engagement Specialist. Martha will continue to support Enrollment, by helping with the Wisconsin Parental Choice Program applications.