

SAN JUAN UNIFIED SCHOOL DISTRICT

E-Rate Bid Assessment Worksheet
Funding Year 2026 (YR29)

470 Application Number 260000052
Reviewed 01/13/2026

Notes:

* Percentage weights must add up to 100%. Price must be weighted the heaviest.

** Evaluated on a scale of 1 to 5: 1=worst, 5=best. Max score of 500

*** Weight x Raw Score

Vendor Scoring (use additional worksheets if necessary)

Managed Internal Broadband Service RFP26-102

Selection Criteria	Weight*
Responder Cost, including unit cost	35
Experience w/ the District	25
Client References	20
Quote Preparation/Responsiveness	20
	100.00

Netsync	
Raw Score**	Weighted Score***
4	140
3	75
3	60
5	100
	375

Gigakom	
Raw Score**	Weighted Score***
5	175
3	75
3	60
3	60
	370

Raw Score**	Weighted Score***
	0
	0
	0
	0
	0

Wireless Equipment RFP26-103

Selection Criteria	Weight*
Responder Cost, including unit cost	35
Experience w/ the District	25
Client References	10
Recurring annual support costs	15
Quote Preparation/Responsiveness	15
	100.00

CDW-G	
Raw Score**	Weighted Score***
5	175
5	125
5	50
5	75
5	75
	500

Gigakom	
Raw Score**	Weighted Score***
4	140
3	75
3	30
3	45
3	45
	335

Raw Score**	Weighted Score***
	0
	0
	0
	0
	0

Core Switch Equipment RFP26-104

Selection Criteria	Weight*
Responder Cost, including unit cost	35
Experience w/ the District	25
Client References	10
Recurring annual support costs	15
Quote Preparation/Responsiveness	15
	100.00

CDW-G	
Raw Score**	Weighted Score***
5	175
5	125
5	50
5	75
5	75
	500

Gigakom	
Raw Score**	Weighted Score***
4	140
3	75
3	30
3	45
3	45
	335

Raw Score**	Weighted Score***
	0
	0
	0
	0
	0

Bid reviewed by:

Peter Skibitzki
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NOTES:

RFP 26-102

Gigakom charged tax on Wyebot subscriptions. Not a taxable service
Gigakom put all three bids responses in one folder and not clearly labeled/separated

RFP 26-103

Gigakom mischarged taxes to SKU S0U93AAE which is a subscription and shouldn't have taxes
Gigakom responded w/ two alternative support SKUs, one of which is 0% eligible
Gigakom put all three bids responses in one folder and not clearly labeled/separated
CDW-G AND Gigakom mischecked one support SKU as I/C but are confirmed as BM w/ Dustin at Aruba

RFP 26-104

Gigakom taxes appear to be short, but not clear on what wasn't applied
CDW-G AND Gigakom mischecked three support SKUs as I/C but are confirmed as BM w/ Dustin at Aruba