



**RFCSP  
WOOD RIVER ELEMENTARY HVAC EQUIPMENT REPLACEMENTS &  
UPGRADES-2026 (PHASE I)  
TABULATION SUMMARY AND RANKING  
DECEMBER 4, 2025**

<b>Respondent</b>	<b>Malek Inc.</b>
Criteria 1.1 -1.3 <i>5 Pts. Possible</i>	5.0
Criteria 2.1-2.3 <i>25 Pts. Possible</i>	24.6
Criteria 3.1-3.3 <i>5 Pts. Possible</i>	5.0
Criteria 4.1-4.2 <i>5 Pts. Possible</i>	5.0
Criteria 5.0 <i>50 Pts. Possible</i>	50.0
Criteria 6.0 <i>10 Pts. Possible</i>	10.0
<b>RANK</b>	<b>1</b>

<b>ADMINISTRATION RECOMMENDATION</b>
<p>The evaluation team below has reviewed the proposals and supporting documentation for this RFCSP, independently scored the proposals based on best value to the District, and based on the tabulation summary and rankings above is recommending the following vendor(s) for award pending Board approval:</p> <p><b>Malek Inc.</b></p>

Evaluation Team:

Jared Merdes, ME, Owner (Stridde, Callins and Associates, Inc.)

Adam Reyna, EIT (Stridde, Callins and Associates, Inc.)

Kelsey Ramos – Asst. Superintendent Finance & Operations CISD

Kelly Murphy – Director of Maintenance CISD

Blair McDavid – Director of Operations CISD



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**RFCSP  
WOOD RIVER ELEMENTARY HVAC EQUIPMENT REPLACEMENTS &  
UPGRADES-2026 (PHASE I)**

**EVALUATION MATRIX  
DECEMBER 4, 2025**

The following Criteria were considered in evaluating the submitted proposals:

**I. CRITERIA 1.1 THRU 1.3: General Firm Information (5 POINTS TOTAL)**

Criteria 1.1 General Firm Information: General

Criteria 1.2 and 1.3 General Firm Information: Safety Record

**II. CRITERIA 2.1 THRU 2.3: EXPERIENCE, REPUTATION AND REFERENCES  
(25 POINTS TOTAL)**

Criteria 2.1 Comparable Experience

Criteria 2.2 Reputation and References

Criteria 2.3 Claims / Disputes

**III. CRITERIA 3.1 THRU 3.3: PROPOSER'S PROJECT PERSONNEL / QUALIFICATIONS  
(5 POINTS TOTAL)**

Criteria 3.1 Program Management

Criteria 3.2 Succession Planning

Criteria 3.3 Project Approach

**IV. CRITERIA 4.1 THRU 4.2: FINANCIAL STABILITY (5 POINTS TOTAL)**

Criteria 4.1 Financial Information

Criteria 4.2 Bonding Information

**V. CRITERIA 5.0: PRICE PROPOSALS (50 POINTS TOTAL)**

The Respondent submitting the lowest proposed amount shall receive the highest number of points in this category, and the Respondent submitting the highest proposed amount shall receive the lowest number of points awarded in this category.

**VI. CRITERIA 6.0: PROPOSER'S PROPOSED CONSTRUCTION SCHEDULE (10 POINTS)**

All major work completed by August 2, 2026. Detailed work schedule for all work proposed starting June 3, 2026 up to August 2, 2026.

<b>EVALUATOR</b>	<b>RESPONDENT</b>	<b>I.</b>	<b>II.</b>	<b>III.</b>	<b>IV.</b>	<b>V.</b>	<b>VI.</b>	<b>TOTAL POINTS</b>
Jared Merdes	Malek Inc.	5	25	5	5	50	10	<b>100</b>
Adam Reyna	Malek Inc.	5	25	5	5	50	10	<b>100</b>
Kelsey Ramos	Malek Inc.	5	23	5	5	50	10	<b>98</b>
Kelly Murphy	Malek Inc.	5	25	5	5	50	10	<b>100</b>
Blair McDavid	Malek Inc.	5	25	5	5	50	10	<b>100</b>

**COST PRICE ANALYSIS**

**Wood River Elementary HVAC Equipment Replacements & Upgrades-2026 (Phase I)**

**December 4, 2025**

<b>Vendor</b>	<b>Base Proposal</b>	<b>Alt Base-1 Unit Sensors</b>	<b>Alt Base-2 Space Sensors</b>	<b>Alt Warr-1 5-ton Splits</b>	<b>Alt Warr-2 5-10 ton Splits</b>	<b>Alt Warr-3 RTUs</b>
Malek Inc.	\$1,549,137.00	\$4,180.00	\$6,670.00	\$4,488.00	\$825.00	\$3,025.00
<b>TOTAL COST \$1,568,325.00</b>						

On March November 13, 2025, the District released a formal solicitation for HVAC Replacements & Upgrades at Wood River Elementary. These activities will be conducted during the Summer of 2026. Mechanical specifications for the project were provided by the engineering firm of Stridde, Callins, & Associates.

As a result of the formal procurement, the district was able to secure pricing from one vendor. As requested, Malek Inc. provided a base proposal, and pricing on various Alternates for the project. Pricing indicated in the table above represents those Alternates which were deemed as a value to the district.

Based on previous and ongoing projects, pricing was deemed within market rates. It will still be incumbent upon the evaluation team to verify manufacturers, any sub-contractors, and production schedules.



Blair McDavid  
Director of Operations  
Calallen ISD