

REQUEST FOR PROPOSAL
Grandview School District
Network Switches
Grandview School District No. 200
GRANDVIEW, WASHINGTON

Date of Bid Opening: February 4, 2026, at 11:15 A.M.

Grandview School District (GSD) is seeking proposals from qualified vendors to provide six (6) new distribution layer switches and two (2) new core switches along with the necessary licensing, support and professional services to support the district's network modernization efforts. Five of the six sites currently utilize Cisco 4500X distribution switches that have reached end of support, and one site does not currently have a distribution switch. The district also requires replacement of its aging core switching infrastructure to ensure continued reliability, scalability, and supportability. Qualified bidders may obtain bid and contract documents online at www.gsd200.org/departments/business/rfps-current.

A **Mandatory Project Meeting** will be held at 1:00 p.m. on Thursday, January 15, 2026, at 913 West 2nd St, Grandview, WA.

Each bid **must** be submitted to Grandview School District in a sealed opaque envelope. Sealed bids **must** be received by **11:00 a.m. on February 4, 2026**, at the following address.

Grandview School District
ATTN: Brad Shreeve
913 2nd Street
Grandview, WA 98930

At that time, bids will be publicly opened and read aloud by the Grandview School District or its authorized representative at the above address. No bidder may withdraw its bid for a period of thirty (30) days after the date and hour set forth above for the bid opening. Bids must include a listing of any sub-contractor whose price equals 10% or more of the bid. Any bids received after the time for bid opening will not be considered. Grandview School District reserves the right to reject any or all bids, and to waive any informalities or irregularities in the bid or the bidding.

The Grandview School District #200 complies with all state and federal rules and regulations and does not discriminate on the basis of race, color, national origin, gender, religion, age, marital status, or disability. Inquiries regarding compliance may be directed to the District's Compliance Officer.

Dated this third day of January 2026

Grandview School District #200

By:

Brad Shreeve
**Assistant Superintendent
for Finance and Operations**

Instructions to Bidders Grandview School District Network Switches

1. Preparation and Submission of Bids

1.1 All bids **must** be in strict conformity with the bid documents and any addenda.

1.2 Bids **must** be submitted to Grandview School District in a sealed opaque envelope, and must contain: (a) a signed copy of the Bid Form; (b) Vendor Eligibility and Reference Form; (c) Bid Security.

The following information shall be specified in the upper left-hand corner of the envelope:

- (a) the name and address of the bidder;
- (b) Grandview School District Network Switches; and
- (c) "SEALED BID ENCLOSED".

1.4 Bids **must** be received by Grandview School District no later **11:00 a.m. on February 4, 2026**, at the following address:

Grandview School District
ATTN Brad Shreeve
913 W. 2nd Street
Grandview, WA 98930

Bids received after the time and date designated for receipt of bids will **not** be considered.

1.5 The preparation and submission of a bid will be by and at the expense of the bidder. All bids must be submitted in a form and manner so as to comply with all applicable laws of the State of Washington.

2. Examination of Bid Documents and Conditions

2.1 Each bidder should carefully examine the bid documents and all addenda. If any bidder (a) finds any discrepancies, omissions or ambiguities in the bid documents; (b) is uncertain as to the intent or meaning of any provision of the bid documents; or (c) has any question regarding the bid documents, the bidder **must** promptly notify Grandview School District in writing thereof at the address specified in paragraph 1.4 above, or at erate@gsd200.org. Replies to such notices will be made in the form of addenda at www.gsd200.org/departments/business/rfps-current.

3. Modification or Withdrawal of Bids

3.1 A bidder may modify or withdraw its bid by written request, provided that the request is received by Grandview School District in writing prior to the time specified in paragraph 1.4. Following withdrawal of its bid, a bidder may submit a new bid, provided that such

new bid is received by Grandview School District prior to the time specified in paragraph 1.4. Bids cannot be withdrawn for a period of thirty (30) days after the official opening of the bids.

3.2 Grandview School District may modify any provision of the bid documents at any time prior to the time specified in paragraph 1.4 of the submission of bids. Such modifications will be made in the form of addenda at www.gsd200.org/departments/business/rfps-current.

4. Award or Rejection of Bids

4.1 All bids properly identified and received on time will be publicly opened and read aloud on the date and in the place named in the Invitation to Bid.

4.2 Grandview School District reserves the right to reject any or all bids, to make an award to other than the low bidder, to make an award to a bidder for only a portion of the goods described in its bid, to reject a bid which is in any way incomplete or irregular, and to waive any informality or irregularity in any bid received.

4.3 In award of the contract, all factors and information which have a bearing on the decision to select a bidder may be considered by Grandview School District.

4.4 Grandview School District intends to award the District Network Switches Bid to one responsible and responsive vendor. Vendors must provide unit prices which will be available to Grandview School District for subsequent purchases for the duration of the bid award.

4.5 Protest Procedure

4.5.1 Any Bidder claiming to be aggrieved by the bid documents or the award of the contract may protest to the Grandview School District in accordance with the following procedures. Failure to comply with these procedures will render a protest void and will result in the rejection of the protest. Exhaustion of these protest procedures in a timely manner is a condition precedent to any action filed in a court of law.

4.5.2 Protests based upon the contents of the bid documents shall be submitted no later than five days before the Bid Delivery Date.

4.5.3 Protests based upon any other circumstances shall be submitted no later than five days after the Bid delivery date.

4.5.4 A protest must be in writing and must include: (1) the name and address of the aggrieved Bidder, (2) a detailed description of the specific grounds for the protest, (3) all documentation supporting the protest, and (4) the specific relief sought from the Grandview School District.

4.5.5 If the protest is not resolved by mutual agreement, the Grandview School District's Board will consider the protest in public session and make a final and conclusive determination.

5. Contract Execution

5.1 The successful bidder will provide such information and assistance as Grandview School District may request.

5.2 Grandview School District intends to contract using the form of contract included with the bid documents. Within ten (10) days after presentation of the contract, the successful bidder must duly execute the same and return it for approval and execution by Grandview School District. The failure of the successful bidder to duly execute and return the contract, together with certificates of insurance and any other required documents, will entitle Grandview School District, in addition to all other rights and remedies of Grandview School District, to award the contract to another bidder.

5.3 All bid documents shall remain the property of Grandview School District. If requested by Grandview School District, the unsuccessful bidders shall return all bid documents to Grandview School District at the address specified in paragraph 1.4 above, without mutilation, marks or annotations.

5.4 Grandview School District does not guarantee to purchase any minimum or maximum quantities of bid items.

5.5 In case of conflict between the provisions of these Instructions and any other Bidding Document, these Instructions shall govern. In case of conflict between the provisions of the bid documents and the Contract, the Contract shall govern.

Purchase Contract
Grandview School District
Network Switches

This Contract is made by and between Buyer (as defined in the Standard Terms and Conditions) and the Seller (as defined in the Standard Terms and Conditions). Buyer and Seller agree as follows:

1. **Purchase and Sale of Goods.** Seller will sell and deliver to Buyer and Buyer will purchase from Seller the goods, services, information, drawings, documents and other items described in the attached Schedule of Goods (“Goods”) ordered by Buyer, if any, from time to time during the Term of this Contract (as defined in Paragraph 3 below). Buyer does not guarantee to purchase any minimum or maximum quantities of bid items. Details that are necessary to carry out the intent of this Contract, but that are not expressly required, shall be performed or furnished by Seller without any increase in compensation otherwise payable under this Contract.

2. **Compensation.** As full compensation for the Goods, Buyer will pay Seller the applicable sums for the Goods ordered by Buyer, if any, set forth in the attached Schedule of Prices (“Prices”) in accordance with the payment provisions of this Contract.

3. **Term.** The Term of this Contract ("Term") shall commence on the date of this Contract in accordance with Paragraph 5 below and, subject to earlier termination as provided in the attached Standard Terms and Conditions, shall end twelve (12) months thereafter. The Term of this Contract may be extended for up to two additional 12 month periods as desired by the Buyer upon satisfactory performance by the SELLER. Actual work start date will be dependent on proposed schedule. The proposed solution will need to be ready for cutover by July 1, 2026.

4. **Performance of Work.** Seller shall comply with all of the provisions of this Contract, which include the provisions set forth in the following documents and such other documents as may be incorporated into or otherwise made a part of this Contract ("Contract"):

- (a) this Purchase Contract;
- (b) completed Bid Form;
- (c) the Standard Terms and Conditions; and
- (d) the Technical Specifications.

5. This Contract is contingent upon the School District receiving E-Rate funding through the Federal Universal Service Fund and shall be effective as of the date it is approved by the Board of Directors of Grandview School District for execution by Buyer.

Buyer :
Grandview School District

By: _____
Title: _____
Date Signed: _____
Address: 913 W. 2nd Street
Grandview, WA 98930

Seller:

By: _____
Title: _____
Date Signed: _____
Address: _____

**Standard Terms and Conditions
Of Purchase Contract
Grandview School District
Network Switches**

1. Definitions

1.1 The following terms shall have the following definitions whenever used in this Contract:

1.1.1 "Buyer" is defined as Grandview School District.

1.1.2 "Seller" is defined as the seller or vendor identified in the Contract. If Seller is composed of more than one person or entity, then each such person or entity shall be jointly and severally liable as Seller under this Contract.

2. Price and Payment

2.1 Payment of the specified Prices shall constitute full compensation for the Goods and satisfactory performance of all the Seller's obligations under this Contract. Such Prices shall be subject to adjustment only as specifically provided for elsewhere in this Contract. Should the list price decrease, the cost to the buyer shall be determined by applying the discount percentage to the new list price. Seller shall separately identify on the Schedule of Prices and the applicable invoice of Seller any applicable taxes arising out of the sale of the Goods payable by Buyer. Any time periods specified for accepting any discounts shall commence upon, and Buyer shall pay the appropriate amounts due thirty (30) days after, the later of: (a) the date that Buyer receives Seller's correct invoice therefor; or (b) the date that Buyer accepts the Goods (together with any required documentation) at the specified destination. If Seller fails to perform in a timely manner any of its obligations under this Contract, then Buyer may, upon ten (10) days advance written notice to Seller of Buyer's intention to do so, perform or have performed the same and deduct or offset such amount from the compensation payable to Seller under this Contract or otherwise charge to or recover from Seller the cost of such performance. Retainage of 5% will be withheld from each payment.

2.2 Universal Service Fund (E-Rate)

The District is planning to use Federal Universal Service Funds for partial funding of this project; therefore, the seller should be familiar with this process. The seller will invoice the buyer and the Schools and Libraries Division (SLD) for payment. This project is not contingent upon the school district receiving funding through the Federal Universal Service Funds.

3. Delivery

3.1 Seller shall properly package the Goods for protection against damage or deterioration that may result from shipment, handling, storage or other cause. Seller shall ship the Goods from the specified point of shipment no later than the specified shipment date and shall deliver the Goods to Buyer FOB the specified destination no later than the specified delivery date. Risk of loss or damage to the Goods shall remain with Seller until delivery of the Goods to Buyer at the specified destination at which time title to the Goods and such risk pass to Buyer.

4. Delays

4.1 Time is of the essence in the performance of Seller's obligations under this Contract. However, Seller shall not be liable for delays in delivery due to causes which (a) are not foreseeable; (b) are beyond Seller's control; and (c) cannot be overcome by Seller after using its best efforts to do so; provided that Seller, within three (3) days after the commencement of the delay or, if earlier, the date on which Seller knew or should have known that the delay would occur, gives Buyer written notice of the circumstances giving rise to the delay, the anticipated duration of the delay and the action being taken by Seller to overcome or mitigate the delay.

5. Inspection

5.1 The Goods shall at all times be subject to inspection, testing and expediting by Buyer. No Goods shall be deemed accepted prior to final inspection and acceptance by Buyer at the specified destination. Failure of Buyer to inspect goods does not relieve Seller of its obligations or impair Buyer's right to reject defective or non-complying goods.

6. Warranty

6.1 Seller warrants that: (a) the Goods shall be free from all defects in design, materials, workmanship and title; (b) all materials, components, parts and other items incorporated in Goods shall be new, merchantable and of suitable quality for their intended purpose; and (c) the Goods shall conform with the attached Specifications and other requirements of this Contract. Seller shall promptly correct any Goods that do not comply with this warranty. If Buyer requires Seller to make any such correction and Seller thereafter fails or indicates its inability or unwillingness to do so, then Buyer may correct (or cause to be corrected) the non-compliance or otherwise achieve compliance by the most expeditious means available to it and charge to or otherwise recover from Seller the cost thereof. If Buyer rejects any Goods that do not comply with the foregoing warranty, Seller shall have a reasonable time to correct the non-compliance; if Seller fails to correct the non-compliance within a reasonable time, Buyer may cancel this Contract as to the non-complying Goods without any liability or obligation of, or cost to, Buyer with respect to such Goods and without prejudice to any other rights or remedies of Buyer with respect to such non-compliance (e.g., as to damages or cover).

7. Activities on Buyer's Premises

7.1 If Seller or any of its subcontractors or suppliers of any tier performs any activities on premises owned, leased, possessed or controlled by Buyer, Seller shall: (a) take all precautions which are necessary to prevent injury (including death) to persons and damage to any property or environment in connection with such activities; and (b) release, defend, indemnify and hold harmless the Buyer from all claims, losses, harm, liabilities, damages, costs and expenses (including, but not limited to, reasonable attorney's fees) that may arise in connection with such activities. Without limiting the generality of the foregoing, Seller waives its immunity under any applicable workers' compensation laws for purposes of this Section 7 and assumes potential liability for actions brought by Seller's employees, subcontractors or suppliers of any tier.

7.2 The Seller shall maintain a comprehensive general liability policy which shall provide bodily injury and property damage liability on Seller's operations; owned, non-owned and

hired vehicles; on work sublet to others; and on the indemnity agreement set out above. The limits of liability insurance shall not be less than the following.

7.2.1 \$1,000,000 per occurrence for bodily injury liability including sickness, disease or death and \$1,000,000 bodily injury liability for all occurrences (other than automobiles); and

7.2.2 \$1,000,000 for property damage liability (other than automobiles) because of damage to or destruction of property of others including loss of use thereof caused by one occurrence and \$1,000,000 property damage liability for all occurrences.

7.2.3 (As an alternate to subparagraphs .1 and .2 above, Seller may insure for \$1,000,000 combined single limit protection for both bodily injury and property damage liability per occurrence and \$1,000,000 general aggregate.)

7.2.4 In addition, \$1,000,000 per accident for bodily injury liability including sickness, disease or death and property damage liability because of damage to or destruction of property of others including loss of use thereof arising out of the operation of automobiles.

7.2.5 In addition, the Seller shall maintain a true umbrella policy which provides excess limits over the primary layer, in an amount not less than \$1,000,000.

7.3 In addition, the Seller shall purchase and maintain insurance for claims under workers' compensation (industrial insurance), disability benefit and other similar employee benefit acts in the State statutory amount and Employer's Liability with coverage of at least \$250,000/\$500,000.

7.4 The insurance described above shall be in place prior to commencing activities on the Buyer's premises. The Buyer's specification or approval of the coverage's or insurance in this agreement or of their amounts are not limits of liability and shall not relieve or decrease the liability of the Seller.

7.5 Before exposure to loss can occur, the Seller shall furnish the Buyer with Certificates of Insurance as evidence of all insurance required above. All policies and certificates must be signed copies and shall contain a clause agreeing that such insurance cannot be materially altered (i.e., the coverages reduced, the limits decreased, or the additional insureds removed), allowed to expire or canceled without first giving 45 days written notice by certified mail to the Buyer. The Seller shall furnish to the Buyer copies of any subsequently issued endorsements amending, modifying, altering, or restricting coverage or limits.

7.6 If the Buyer is damaged by the failure of the Seller to maintain any of the above insurance to so notify the Buyer, then the Seller shall bear all costs properly attributable thereto.

8. Infringement

8.1 Seller releases and shall defend, indemnify and hold harmless Buyer from all claims, losses, harm, liabilities, damages, costs, expenses (including, but not limited to reasonable attorneys' fees) and royalties related to any claim, action, suit or proceeding involving the Goods or any use or intended use of the Goods, which claim, action, suit or proceeding is based upon infringement (or alleged infringement) of any patent, copyright, mask work, trade secret, trade name or trademark or upon the wrongful use (or alleged wrongful use) of any confidential or

proprietary concept, method, process, product, writing, information or other item. Further, if any of the Goods or any use or intended use of the Goods constitutes an infringement of any patent, copyright, mask work, trade secret, trade name or trademark or wrongful use of any confidential or proprietary concept, method, process, product, writing, information or other item, Seller shall: (a) procure for Buyer, at no cost to the Buyer, the right to use the infringing item; (b) replace the infringing item with a substantially equal but non-infringing item; or (c) modify the infringing item so that it becomes non-infringing.

9. Compliance with Laws

9.1 Seller shall comply (and shall ensure that the Goods and Seller's subcontractors and suppliers of every tier comply) with all applicable laws, ordinances, rules, regulations, orders, licenses, permits and other requirements, now or hereinafter in effect, of any governmental authority. All laws, ordinances, rules, regulations and orders required to be incorporated in agreements of this character are incorporated in this Contract by this reference.

10. Changes

10.1 Buyer may from time to time make changes in the requirements of this Contract (including, but not limited to, additions to or deletions from any Goods, changes in quantities, drawings and specifications for the Goods, suspension of performance, changes in schedule and changes in shipment and delivery dates) by giving Seller written notice of such changes. If any such change causes an increase or decrease in the cost of or the time required for performance of this Contract, an equitable adjustment in the prices and schedule under this Contract shall be made to reflect such increase or decrease.

11. Termination of Contract

11.1 Buyer may from time to time terminate this Contract as to all or any portion of the Goods not then delivered to and accepted by Buyer by giving Seller written notice of such termination. In the event of any such termination, an equitable adjustment shall be made under this Contract with respect to the terminated Goods for the costs Seller unavoidable incurred as a result of such termination; provided that costs shall in no event exceed the total prices otherwise payable under this Contract for the terminated Goods, less the sum of (a) the estimated costs (plus a reasonable allowance for profit) which would have been incurred by Seller to complete performance with respect to the terminated Goods and (b) the reasonable value of the terminated Goods at the time of such termination.

12. Successors and Assigns

12.1 Seller shall not (by contract, operation of law or otherwise) assign this Contract or any right or interest in this Contract, or delegate performance of any of its duties or obligations under this Contract, without the prior written consent of Buyer. Any such assignment or delegation without Buyer's prior written consent shall be voidable at Buyer's option. Subject to the foregoing restriction on assignment and delegation by Seller, this Contract shall be fully binding upon and enforceable by Seller, Buyer, and their respective successors, assigns and legal representatives.

13. Non-Waiver

13.1 The failure of Buyer to insist upon or enforce strict performance by Seller of any of the provisions of this Contract, or to exercise any rights or remedies under this Contract, shall not be construed as a waiver or relinquishment to any extent of its right to assert or rely upon any such provisions, rights or remedies in that or any other instance; rather, the same shall be and remain in full force and effect.

14. Applicable Law; Courts

14.1 This Contract shall be interpreted, construed and enforced, in all respects, in accordance with the laws of the state of Washington, without reference to its choice of law principles. Seller shall not commence or prosecute any suit, proceeding, or claim (to enforce the provisions of this Contract, to recover damages of, or default under this Contract or otherwise) arising under or by reason of this Contract, other than in the courts of the state of Washington in Yakima County, or the United States District Court for the Eastern District of Washington at Spokane. Seller irrevocably consents to the jurisdiction and venue of the courts identified in the preceding sentence.

15. Entire Agreement

15.1 This Contract sets forth the entire agreement and supersedes any and all prior agreements, between Seller and Buyer regarding the Goods. No amendment or modification of any provision of this Contract shall be valid unless set forth in a written instrument signed by both parties. Buyer shall not be bound by, and specifically objects to, any term, condition or other provision which is different from or in addition to the provisions of this Contract (whether or not it would materially alter this Contract) and which has been proffered by Seller in any quotation, invoice, shipping document, acceptance, confirmation, correspondence or otherwise, unless Buyer specifically agrees to such provision in a written instrument signed by Buyer. The rights, remedies and warranties afforded to Buyer pursuant to any provision of this Contract are in addition to and do not in any way limit any other rights, remedies or warranties afforded to Buyer by any other provisions of this Contract, by any of Seller's subcontractors, suppliers of any tier, or by law.

16. Employees

16.1 The Seller shall enforce strict discipline and good order among the Seller's employees and other persons carrying out the Contract. The Seller shall not permit employment of unfit persons or persons not skilled in tasks assigned to them. At no change to the Contract price or Contract time, the Buyer may provide written notice requiring the Seller to remove from the site any employee or other person carrying out the Contract the Buyer considers objectionable. If the work is being performed at a site in active school use or where there is a likelihood of contact with children, a person shall be unfit if he or she has pled guilty to or has been convicted of any felony crime involving the physical injury or death of a child (RCW 9A.32 or 9A.36 but not RCW 46.61--motor vehicle violation), the physical neglect of a child (RCW 9A.42), sexual offenses against a minor (RCW 9A.44), sexual exploitation of a child (RCW 9.68A), the sale or purchase of a minor child (RCW 9A.64.030), promoting prostitution of a child (RCW 9A.88), or violation of similar laws of another jurisdiction.

16.2 The Seller shall comply with all applicable provisions of RCW 49.28, "Hours of Labor".

16.3 Pursuant to RCW 49.70, "Worker and Community Right to Know Act," and WAC 296-62-054 et seq., the Seller shall provide the Buyer copies of and have available at the Project site a workplace survey or material safety data sheets for all "hazardous" chemicals under the control or use of Seller at the Project site. Seller shall not be entitled to any additional contract time or compensation arising from its failure or alleged failure to comply with this statute or regulation.

17. Prevailing Wages

17.1 Pursuant to RCW 39.12, no worker, laborer, or mechanic employed in the performance of any part of the project on site shall be paid less than the "prevailing rate of wage" (in effect as of the date that bids are due) as determined by the Industrial Statistician of the Department of Labor and Industries. The schedule of the prevailing wage rates for the locality or localities where this contract will be performed is attached to the executed contract and made a part of the Contract by reference as though fully set forth herein. The Seller shall provide the respective Subcontractors with a schedule of the applicable prevailing wage rates. Questions relating to prevailing wage data should be addressed to the Industrial Statistician upon request.

Mailing Department of Labor and Industries
Address: ESAC Division
PO Box 44540
Olympia, WA 98504

Telephone
Number: (360) 902-5335

17.2 Pursuant to RCW 39.12.060, in case any dispute arises as to what are the prevailing rates of wages for work of a similar nature, and such dispute cannot be adjusted by the parties in interest, including labor and management representatives, the matter shall be referred for arbitration to the director of the Department of Labor and Industries of the state, and his or her decision therein shall be final and conclusive and binding on all parties involved in the dispute.

17.3 The Seller shall indemnify and hold the Buyer harmless, including attorneys' fees, from any violation or alleged violation of RCW 39.12 by the Seller or any Subcontractor of any tier.

17.4 The Seller shall provide the certified copies of Statement of Intent to Pay Prevailing Wages and Affidavits of Wages Paid prior to payment of retainage.

18. Statutes

18.1 The Seller shall abide by the provisions of all applicable Washington statutes. Although a number of statutes are referenced in the Contract, it is not meant to be a complete list and should not be relied upon as such.

18.2 Law Against Discrimination. The Seller shall comply with pertinent statutory provisions relating to public works of RCW 49.60.

18.3 Provisions for Aged and Handicapped Persons. Seller shall comply with pertinent statutory provisions relating to public works of RCW 70.92.

18.4 Safety Standards. The Seller shall comply with pertinent provisions of RCW 49.17, "Washington Industrial Safety and Health Act," and Chapter 296-155 WAC, "Safety Standards for Construction Work."

18.5 Unemployment Compensation. Pursuant to RCW 50.24 in general and RCW 50.24.130 in particular, the Seller shall pay contributions for wages for personal services performed under this Contract or arrange for a bond acceptable to the commissioner.

18.6 Drug-Free Workplace. The Seller shall fully comply with all applicable federal, state, and local laws and regulations regarding drug-free workplace, including the Drug-Free Workplace Act of 1988. Any person not fit for duty for any reason, including the use of alcohol, controlled substances, or drugs, shall immediately be removed from the Work.

18.7 Tobacco Products. The Board of Directors of the Buyer has established a policy that smoking or use of any kind of lighted pipe, cigar, cigarette or any other lighted smoking equipment, material or smokeless tobacco products is prohibited on all school district property.

19. Certifications

19.1 The Seller also certifies the following:

CERTIFICATION REGARDING DEBARMENT, SUSPENSION, INELIGIBILITY AND VOLUNTARY EXCLUSION –LOWER TIER COVERED TRANSACTIONS This certification is required by the Department of Education regulations implementing Executive Order 12549, Debarment and Suspension, 34 CFR Part 85, for all lower tier transactions meeting the threshold and tier requirements stated at Section 85.110. (1) The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency. (2) Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

Request for Proposal Grandview School District Network Switches

SECTION 1: INTRODUCTION

Grandview School District (GSD) is seeking proposals from qualified vendors to provide six (6) new distribution layer switches and two (2) new core switches along with the necessary licensing, support and professional services to support the district's network modernization efforts. Five of the six sites currently utilize Cisco 4500X distribution switches that have reached end of support, and one site does not currently have a distribution switch. The district also requires replacement of its aging core switching infrastructure to ensure continued reliability, scalability, and supportability.

All proposed solutions must integrate seamlessly with the district's current network architecture and must be capable of joining and operating within the district's existing EIGRP network.

This project will modernize the district's core and distribution network infrastructure, replacing aging hardware and improving reliability, resiliency, and performance across all campus networks.

All requested options for hardware, vendor support, and professional services must be included in full. Failure to provide pricing for all requested options or equivalent may result in bid disqualification.

SECTION 2: PROJECT SITES

- Harriet Thompson Elementary – Core/Distribution
- McClure Elementary – Core/Distribution
- A.H. Smith Elementary - Distribution
- Grandview Middle School - Distribution
- Grandview High School - Distribution
- Contract Learning Center (CLC) - Distribution

SECTION 3: SCOPE OF WORK

3.1 PROVIDE A BID INCLUSIVE OF THE ITEMS BELOW FOR THE SITES IDENTIFIED IN SECTION 2.

- Network Switches and components
- Transceivers
- Fiber and copper cables needed to make all connections
- Power cables for integration with existing power infrastructure
- Licensing
- Vendor support
- Installation and configuration

SECTION 4: SOLUTION REQUIREMENTS

4.1 SWITCH HARDWARE

DISTRIBUTION

- Sufficient uplink and downlink port density per site
- 25 Gbps uplinks to the core
- 10Gbps compatibility for downlinks
- Minimum 800 Gbps switching capacity
- Minimum ASIC: UADP 3.0 or equivalent.

CORE

- Sufficient uplink and downlink port density per site
- 25 Gbps downlinks to the distribution switches
- Support for connection via 10Gbase-CU5M
- Minimum 3 Tbps² switching capacity
- Minimum ASIC: Q200 or equivalent.

4.2 FEATURES

-EIGRP

-Virtual Lans

-Switch Virtual Interfaces

-EtherChannel

-Spanning Tree

-Trunk Ports

-Multicast routing

-Multicast configuration

-IP access control lists

-QoS

-SNMP

-NetFlow support

4.3 LICENSING

-If licensing is not perpetual, licensing for a term of 5 years must be provided.

-Cisco Network Advantage or equivalent.

4.4 VENDOR SUPPORT

Vendor shall provide the following options, or equivalent must be provided for a term of 5 years.

- Smart Net Total Care 24x7x4

- Smart Net Total Care 8x5x4

- Smart Net Total Care 8x5xNext Business Day

4.5 PROFESSIONAL SERVICES

Vendor shall provide the following options:

- Option 1: Installation and configuration services

-Option 2: 20 Professional services hours to be used for the following at the request of the Grandview School District:

-Configuration guidance

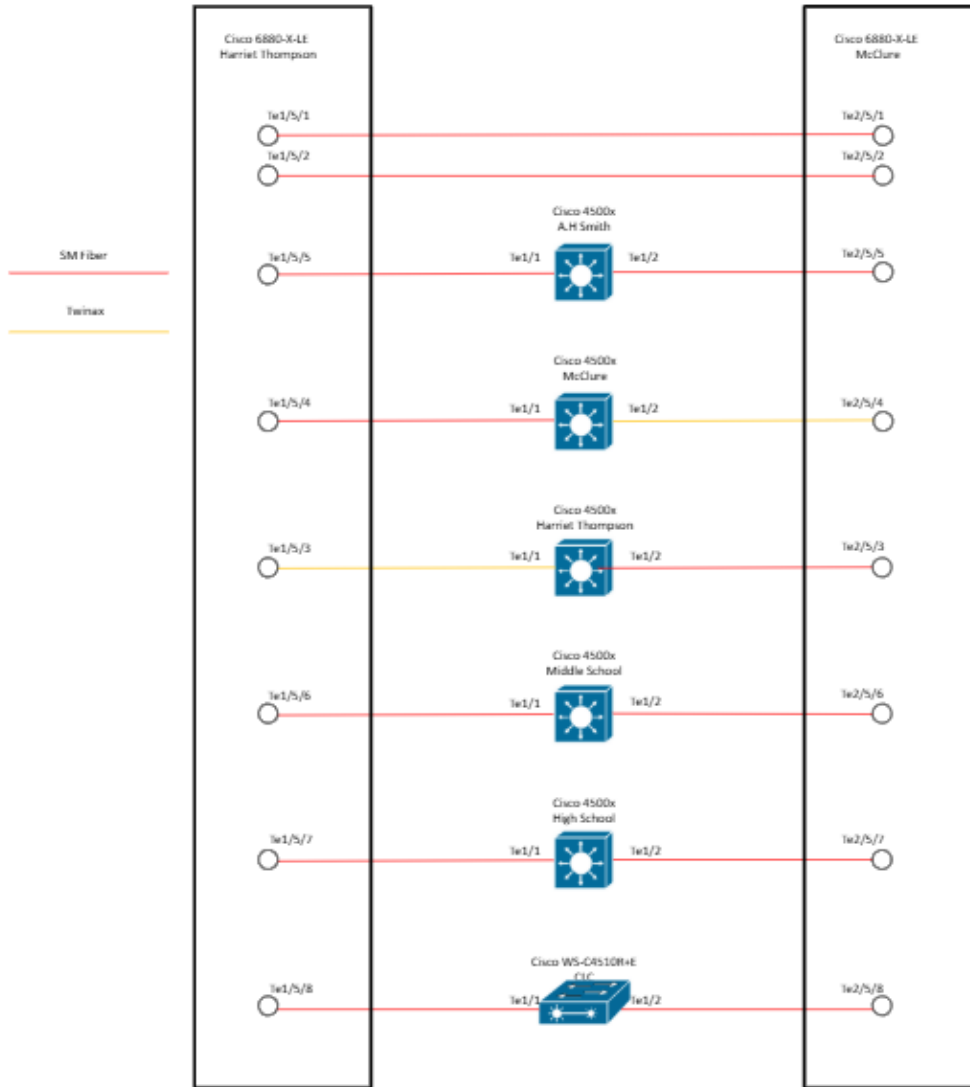
-Deployment assistance

-Cutover planning

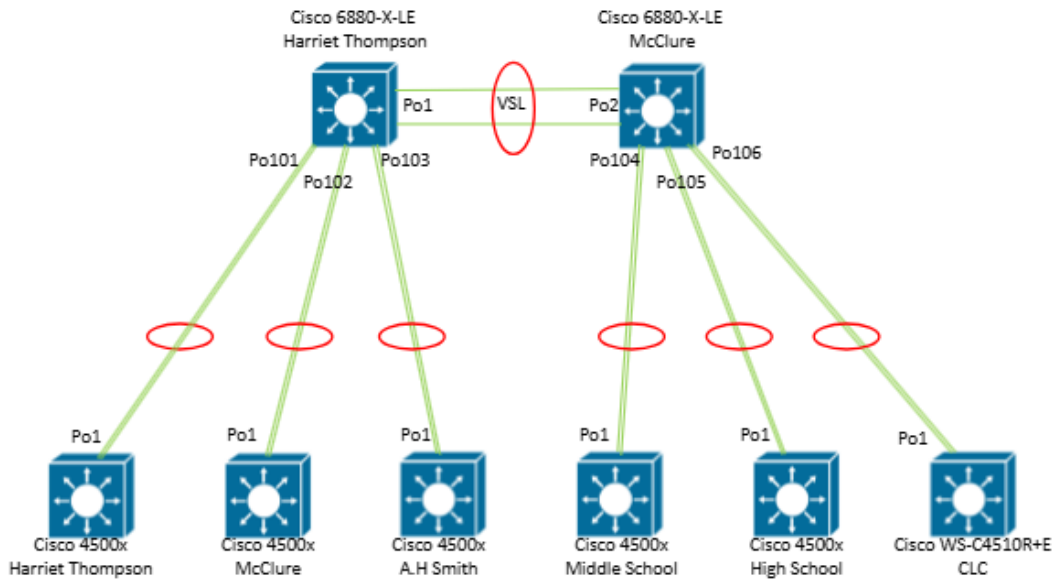
-Troubleshooting

SECTION 5: CURRENT SITE DETAILS

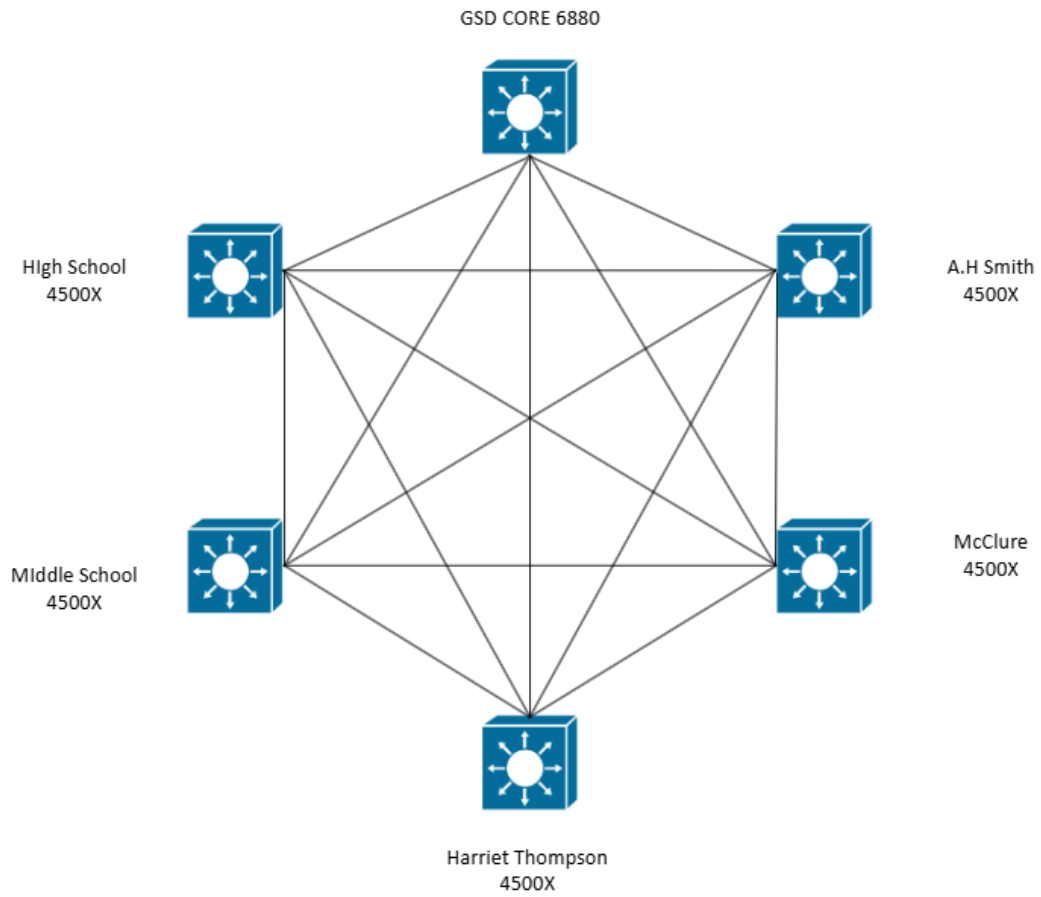
Layer 1 Core and Distribution



Layer 2 Core and Distribution



Layer 3 EIGRP Topology



Connection Types

DISTRIBUTION		
BUILDING	TYPE	Qty
Harriet Thompson	10GBase-CU 5m	3
	10GBase-LR	1
	10GBase-LRM	4
McClure	10GBase-CU 5m	1
	10GBase-LR	1
	10GBase-CU 1m	2
	10GBase-LRM	3
A.H Smith	10GBase-LR	2
	10GBase-CU 5m	2
	10GBase-LRM	6
Middle School	10GBase-LR	2
	10GBase-LRM	6
	10GBase-CU 5m	2
High School	10GBase-LR	2
	10GBase-CU 5m	2
	10GBase-LRM	10
CLC	10GBase-LR	2
	10GBase-CU 5m	2
	10GBase-LRM	4

CORE		
BUILDING	TYPE	Qty
Harriet Thompson	10GBase-CU 5m	2
	10GBase-LR	9
	10Gbase-SR	2
	10/100/1000BaseT	2
McClure	10GBase-CU 5m	3
	10GBase-LR	9

Additional site specific data will be shared during the required onsite bidders meeting at 1:00 p.m. on January 15, 2026.

SECTION 6: PROPOSAL REQUIREMENTS

6.1 VENDOR INFORMATION

- Company background
- K-12 experience
- Manufacturer certifications

6.2 DETAILED SOLUTION DESCRIPTION

For each site, proposals must include:

- Switch models
- Port counts
- HA/stacking design
- Licensing model
- Power and cooling requirements
- Rack footprint
- Layer 2 and Layer 3 capability and interoperability with GSD's environment

6.3 PRICING

Vendors must provide detailed itemized pricing:

- Hardware

- Licensing
- Support/maintenance
- Professional services
- Optional spares
- Per-site breakdown and total cost

Licensing & Support Option Required:

- 5-year licensing and support

SECTION 7: GENERAL TERMS FOR ALL PROPOSALS

- 1. Failure to include any requested information noted as required by the respondent is grounds for disqualification.**
2. Description of Proposal.
 - a. Respondent will provide a detailed line-item breakdown of their proposal for all hardware, licensing, support, and professional services.
 - b. Description will include an overview of the proposal, any deviations from the requested architecture, design or requirements, assumptions made, and other detail applicant may find useful or necessary (or could differentiate the solution from a competing proposal).
3. Timeline
 - a. For each response, respondents must include a project timeline.
4. References
 - a. For each response, respondent must provide three references from current or recent customers (preferably K-12) with projects equivalent to the size of Applicant.
 - b. List at least three clients for whom you have provided similar services within the past 3-5 years.

Name	District or Business	Email Address	Phone Number	Project Description

5. E-Rate Program Integrity Assurance (PIA) Review

- a. If their solution is chosen, respondents are required to promptly provide Applicant with any information being requested as part of PIA review.
- b. Vendors may assist applicants with preparing funding requests or responding to PIA questions and may speak directly with PIA reviewers.
- c. For all responses that include special construction, the respondent agrees to, by submitting its bid, produce all construction labor, construction materials and other cost information requested during PIA review.
- d. All responses must agree, in writing, to this section with a yes or no answer. Answering no or failure to answer at all is grounds for disqualification.

Yes No

6. Required Notice to Proceed and Funding Availability

- a. Applicant will follow the purchasing policies of the Applicant Board and requirements and procedures of the FCC’s E-Rate program as administered by the Universal Service Administrative Company to be eligible for all available funding.
- b. The implementation of any associated contracts resulting from this competitive bid process will be dependent on the district's’ issuance of a written Notice to Proceed.
- c. E-Rate funding notification alone will not signify Notice to Proceed. The district will have the right to allow the contract to expire without implementation if appropriate funding (including any state matching funds for special construction projects) does not come available.

7. EVALUATION CRITERIA

1. Network Switches

% Weight	Criteria
25%	E-Rate eligible cost
20%	Complete bid submission
20%	Proposed solution meets the needs of the district
15%	E-Rate ineligible cost
10%	Prior Experience and or Local Vendor
10%	Provider references

2. Criteria Explanation

- a. E-Rate eligible costs: the total cost of ownership for the eligible components of the proposed service. Total cost of ownership takes into account all one-time and recurring costs. Note that E-Rate eligible costs refers to the pre-discount cost of the solution, not the post-discount portion of costs that are the responsibility of the Applicant. This criterion must be the highest weighted per E-Rate program rules.
- b. Complete bid submission: Bids concisely address applicant's requirements, as set forth in the RFP, and do not contain a significant amount of corporate boilerplate marketing information.
- c. Proposed solution meets the needs of the district: proposed solution clearly meets Applicant's requirements and needs.
- d. E-Rate ineligible costs: Any costs of the proposed service that are not eligible for E-Rate funding. This does not refer to the post-discount portion of eligible costs that are the responsibility of the Applicant.
- e. Prior Experience and or Local Vendor: Have provided service to the District in the past and or local service area.
- f. Provider references: response included K12 references that were similar in size and scope

PROPOSAL

This project is for core and distribution switches for Grandview School District

The District will be applying for Federal Universal Service Funds for this project. This contract is not contingent upon the School District receiving E-Rate funding.

Acknowledgement of most recent addendum received: _____. (addendum number)

Confirm the items below by checking the box:

- All options for hardware, support, and professional services requested are included in this proposal.
- Table in section 6.4 is completed and attached to this proposal.
- Meets or exceeds requirements listed in section 4
- Hereby Certifies that neither seller, nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency. **See Section 19.1 Certifications**

Distribution Switches Non-Recurring Costs (NRC)

NON-RECURRING COSTS		USAC 85%	District 15%	Ineligible
Harriet Thompson	Hardware/licensing Costs Before Taxes	\$	\$	\$
	Installation Cost Before Taxes	\$	\$	\$
McClure Elementary	Hardware/licensing Costs Before Taxes	\$	\$	\$
	Installation Cost Before Taxes	\$	\$	\$
A.H Smith Elementry	Hardware/licensing Costs Before Taxes	\$	\$	\$
	Installation Cost Before Taxes	\$	\$	\$
Grandview Middle School	Hardware/licensing Costs Before Taxes	\$	\$	\$
	Installation Cost Before Taxes	\$	\$	\$
Grandview High School	Hardware/licensing Costs Before Taxes	\$	\$	\$
	Installation Cost Before Taxes	\$	\$	\$
Contract Learning Center	Hardware/licensing Costs Before Taxes	\$	\$	\$
	Installation Cost Before Taxes	\$	\$	\$
Total		\$	\$	\$

Distribution Switches Monthly Recurring Costs (MRC)

MONTHLY RECURRING COSTS		USAC 85%	District 15%	Ineligible
Harriet Thompson	Hardware/licensing Costs Before Taxes	\$	\$	\$
	Installation Cost Before Taxes	\$	\$	\$
McClure Elementary	Hardware/licensing Costs Before Taxes	\$	\$	\$
	Installation Cost Before Taxes	\$	\$	\$
A.H Smith Elementry	Hardware/licensing Costs Before Taxes	\$	\$	\$
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Grandview Middle School	Hardware/licensing Costs Before Taxes	\$	\$	\$
	Installation Cost Before Taxes	\$	\$	\$
Grandview High School	Hardware/licensing Costs Before Taxes	\$	\$	\$
	Installation Cost Before Taxes	\$	\$	\$
Contract Learning Center	Hardware/licensing Costs Before Taxes	\$	\$	\$
	Installation Cost Before Taxes	\$	\$	\$
Total		\$	\$	\$

Core Switches Non-Recurring Costs (NRC)

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Core Switches Monthly Recurring Costs (MRC)

MONTHLY RECURRING COSTS				
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	Installation Cost Before Taxes	\$	\$	\$
McClure Elementary	Hardware/licensing Costs Before Taxes	\$	\$	\$
	Installation Cost Before Taxes	\$	\$	\$

Legal Name of Bidder _____ SPIN # _____

Contact _____

E-Mail Address _____ State Contract# _____

Business Address _____

(City) (State) (Zip Code)

Street Address _____

(City) (State) (Zip Code)

(Phone) _____

Signature _____ Title _____ Date _____