

**CALLEN ISD**  
**RFP FOR MIDDLE SCHOOL INTERCOMMUNICATION UPGRADE**  
**EXHIBIT B - PROCUREMENT PROPOSAL RESPONSE PACKET**



*Note: All pages must be completed by Proposers and Submitted with Final Proposal.*

**RESPONDENT'S PROPOSAL - REQUIRED FORM**

This form contains required responses that align with the District's advertised evaluation criteria and weights, and are developed to assist the District in methodology and evaluation.

**SUMMARY OF PROPOSED SERVICES**

The approved Proposer will provide for Intercommunications Replacement and & Upgrades at Calallen Middle School located at 4602 Cornett Dr. Corpus Christi, Texas 78410. Specifications and scope of work has been provided by Stridde, Callins, & Associates (SCA) for the replacement project, and is detailed within **Exhibit A**. Based upon the Scope of Work and specifications provided, work to be done shall include the furnishing of all labor, materials, apparatus, and connections to complete, in finished operating condition, the complete intercommunication system head end equipment replacement for Calallen Middle School **in strict compliance with these specifications**. The system shall be a hybrid intercommunication system primarily utilizing analog components and limited VOIP technology. The Contractor shall provide all necessary PoE power to all VOIP components utilized for the project. Any proposal submitted as a response to this request must meet or exceed the specifications detailed within this document. **Any proposal submitted in response to this procurement must have product specifications and a proposed construction schedule as part of their proposal available for review.**

**PROPOSAL PRICE – 50 POINTS TOTAL**

The District will consider the total contract cost as part of the evaluations. The District shall have the right to accept alternates in any order or combination unless otherwise specifically provided in the Proposal Documents, The Respondent submitting the lowest proposed cost shall receive the highest number of points in this category, and the Responded submitting the highest proposed cost shall receive the lowest number of points in this category. The District will use the Best Value method, where cost is not the sole determinate in evaluation and selection. Lowest cost does not automatically result in best value.

**BASE PROPOSAL COST (Inclusive of material & labor) for the following:**

Turnkey Replacement Cost of Head End Equipment:	\$ _____
Owner's Contingency Allowance:	\$20,000.00 _____
<b>Total Base Proposal Cost</b>	<b>\$ _____</b>

**SCHEDULE OF UNIT COSTS**

After the head end unit is replaced and during the testing of the system, if any of the analog intercom cabling, drop-in 25V speakers, wall-mounted 25V speakers, or exterior 25V speakers are not operational, the proposer shall replace those components based on the schedule of unit costs listed below. The funding source for this additional work will be the Owner's Contingency Allowance included in the Proposer's Base Proposal Cost above.

**SCHEDULE OF UNIT COSTS (Inclusive of material & labor) for the following:**

Installed Cost of 100' of analog intercom cabling to match existing:	\$ _____
Cost to replace existing drop-in 25V speaker to match:	\$ _____
Cost to replace existing wall-mounted 25V speaker to match:	\$ _____
Cost to replace exterior 25V speaker to match existing:	\$ _____
Cost to replace existing Bogen call-in switch with new Valcom Call-in switch	\$ _____

December 29, 2025

To All vendors: Addendum #1

**Request for Proposals**

**Middle School Intercommunication Upgrade**

Using the formal (RFP) method of procurement, Calallen Independent School District (the District) is soliciting proposals from qualified vendors for the Middle School Intercommunications Upgrade project.

**This addendum serves as a notice of change on page 2 of 27 in Exhibit B of the Procurement Proposal Response Packet.**

An additional line-item cost has been added in the Respondent's Proposal on page two (2) of the Response Packet. Within the section indicated as **SCHEDULE OF UNIT COSTS**, the district is requesting vendors to indicate the Cost of replacing the existing Bogen Call-in switch with a new Valcom Call-in switch.

A revised Page two (2) of 27 of the **Proposal Response Packet** has been provided as part of this addendum. Please utilize this revised response form in lieu of the original when submitting your proposal.

**Proposals may be either emailed, mailed, or hand delivered to the District's administrative offices located at 4205 Wildcat Dr., Corpus Christi, Texas 78410.** Send all electronic responses to Blair McDavid via email at [bmcdavid@calallen.org](mailto:bmcdavid@calallen.org). Faxed copies will not be accepted.

Due date for all proposals remains at Tuesday, 12:00 noon (CST), January 20, 2026.

Blair McDavid  
Director of Operations  
Calallen ISD