

Gainesville City Schools



REQUEST FOR PROPOSALS FOR

**NETWORK SWITCHING & WIRELESS
INFRASTRUCTURE REFRESH**

12/17/2025

**REQUEST FOR PROPOSAL – NETWORK SWITCHING & WIRELESS
INFRASTRUCTURE REFRESH**

Category Two – E-Rate Funding Year 2026 (FY2026)

Gainesville City School System (GCSS)

RFP Release Date: 12/17/25

Vendor Response Deadline: 1/30/26 C.O.B

Mandatory Vendor Walkthrough: 1/12/26

- **Address: 508 Oak St, Gainesville, GA**
- **Time: 9:00 AM**
- **Contact: Bruce.Montgomery@gcssk12.net and Eddie.Nemec@gcssk12.net**

1.0 REQUEST FOR PROPOSAL

1.1 Invitation to Bid / Scope

Gainesville City Schools invites qualified vendors to submit proposals for a district-wide upgrade of network switching and wireless infrastructure under the E-Rate Category 2 program.

1.2 Background

Gainesville City Schools, located in Northeast Georgia approximately 60 miles north of Atlanta, has 10 schools with approximately 8,300 students.

2.0 GENERAL TERMS AND CONDITIONS

2.1 Submission of Proposal

Proposals must be submitted to:

Gainesville City Schools

Attn: Eddie Nemec

508 Oak Street

Gainesville, GA 30501

Bidder will assume sole responsibility for ensuring that proposals reach the above address on or before the closing time and date as shown in the schedule of events. Responses must be clearly labeled “RFP - NETWORK SWITCHING & WIRELESS INFRASTRUCTURE REFRESH.”

2.2 Execution of Proposal

The Bidder must certify that neither the vendor nor any of its suppliers discriminates against any employee or applicant for employment because of race, religion, color, sex, or national origin. The bidding company's own non-discrimination statement must be included with the bid.

2.3 Restrictions on Communication

From the issue date of this RFP until a Bidder is selected and the selection is announced, Bidders are not allowed to communicate with regard to this RFP for any reason with any Gainesville City staff except through the Executive Director of Technology or an assigned designee, or as provided by existing work agreement(s). All vendor questions and district responses will be posted publicly to ensure fair and open competition per E-Rate rules. Any and all Universal Service Administrative Company, Schools & Library E-rate rules and regulations are in effect in this bid. Gainesville City Schools reserves the right to reject any proposal of any Bidder violating this provision.

2.4 Rejection of Proposal

Gainesville City Schools reserves the right to reject any or all proposals, to waive any irregularity or informality in a proposal. It is also within the right of Gainesville City Schools to reject proposals that do not contain all the elements and information requested in this document. Gainesville City Schools reserves the right to cancel this RFP at any time. Gainesville City Schools will not be liable for any cost/losses incurred by the Bidders throughout this process.

2.5 RFP Amendments

Gainesville City Schools reserves the right to amend this RFP prior to the proposal due date. Any revisions will be posted on the system website at https://www.gcsk12.net/departments/operations/bid_opportunities.

2.6 Cost for Preparing Proposals

The cost for developing the proposal is the sole responsibility of the Bidder. Gainesville City Schools will not provide reimbursement for such costs.

2.7 Disputes

In case of any disputed meaning or difference of opinion as to the items furnished in this solicitation, the decision of Gainesville City Schools shall be final and binding on both parties.

2.8 Protest

A protest dealing with the specifications or the solicitation shall be filed no later than three (3) working days **prior** to the proposal closing. Protests which are not filed in a timely manner described above will not be considered.

2.9 Advertising

In submitting a proposal, Bidder agrees not to use the results as part of any commercial advertising without prior approval of Gainesville City Schools.

2.10 Conflict of Interest

All Bidders must disclose with their proposal the name of any officer, director, or agent who is also an employee of Gainesville City Schools. Further, all Bidders must disclose the name of any Gainesville City Schools' employee who owns, directly or indirectly, any interest in the Bidder's firm or any of its branches.

2.11 Liability, Insurance, Licenses, and Permits

Where Bidders are required to enter or go onto Gainesville City Schools' property to deliver materials or perform work or services as a result of this award, the Bidder will assume the full duty obligation and expense of obtaining all necessary licenses, permits and insurance.

It is expressly understood the Gainesville City Schools shall not be liable to any vendor and that said vendor will hold harmless Gainesville City Schools, its officers, employees, and agents from any loss, damage, expense, or liability by reason of property damage, excluding loss of use thereof, or personal injury of whatsoever nature or kind (including death) arising out of or in connection with the performance or construction and installation work pursuant to this bid or any special contract resulting from this bid by vendor occasioned by the negligent acts or omissions of employees, officers, or agents of vendor.

Bidder shall be liable for any damage or loss to Gainesville City Schools incurred by Bidder, Bidder's employees, licenses of the Bidder or agent or any person the Bidder has designated in completion of his or her contract as a result of their proposal.

2.12 Drug-Free / Smoke-Free Workplace

The winning Bidder must certify that he/she will not engage in the unlawful use of a controlled substance during the performance of the contract and that a drug-free workplace will be provided for the contractor's employees during the performance of the contract. All Gainesville City Schools locations are also designated as Smoke Free Workplaces, prohibiting the use of tobacco products at all times. Failure to meet this requirement may cause suspension, termination of contract or debarment of such bidder.

2.13 Security

All employees of the Bidder who are present on a Gainesville City School campus must have a visitor's badge plainly displayed at all times while on any campus. It is the Bidder's responsibility to insure that no workers be listed on the Georgia or National Sex Offenders Registry. Visitor badges are issued at the front desk of each school or can be arranged through the Technology Department.

2.14 E-Verify

The E-Verify Affidavit, available on the website at https://www.gcस्क12.net/departments/operations/bid_opportunities must be submitted in the bid for the contractor and all sub-contractors. All Sub-Contractors shall be bound by all requirements and specifications as stated and required within this RFP.

2.15 Timeline

- RFP Posted 12/17/25
- District Walkthrough 1/12/26
 - The district will have a mandatory walk-through on 1/12/26. Please reach out to Bruce.Montgomery at Bruce.Montgomery@gcस्क12.net and Eddie Nemeц at eddie.nemeц@gcस्क12.net to RSVP but not doing so does not limit participation. The walk-through will begin promptly at 9:00 AM EST at the location 508 Oak St., Gainesville, GA 30501
- RFP Bids Due 1/30/26 C.O.B
- RFP Evaluation & winning bidder notified 2/10/26

2.16 Questions

All questions about this RFP must be submitted by email to the RFP administrator at: hugh@k12consultants.com and contain the term “Question concerning NETWORK SWITCHING & WIRELESS INFRASTRUCTURE REFRESH RFP” in the subject line **and include the company name and the referenced RFP section.**

2.17 Contract Term

This is a one-year contract term which will begin **July 1, 2026**. Contract award will be by the issuance of a Notice of Award document. Losing Bidders will also be informed of the award decision.

2.18 Submission Requirements

All submissions should avoid unnecessary promotional materials and be clear and concise, but thorough. All bids must be presented on the Bid Proposal Sheet at the end of this document.

2.19 Vendor Qualifications

Bidder shall have a minimum of 3 years’ experience in all aspects of this work and shall be required to demonstrate direct experience on recent systems of similar type and size. Bidder will also include:

- Description of background and relevant experience. List of qualifications.
- List of references

2.20 Packaging of Proposal

The Bidder’s proposal in response to this RFP must be divided into two appropriately labeled and sealed packages – a Technical Proposal and a Financial Proposal.

The contents of each package will include:

Technical Proposal:

- Cover Page – Executive Summary of Proposal
- Proposal Certification (Appendix A)
- Company Structure (Appendix B)
- Client References (Appendix C)
- Termination of Services / Non-Performance (Appendix D)
- Bank References (Appendix E)
- Business Litigation (Appendix F)
- Support (Appendix G)
- Proposed Contract
- Technical Proposal, addressing all requirements in Section 3.0

Financial Proposal

- Financial Proposal Spreadsheet (Detailed BOM with unit pricing).
- Do not include cost information in the Technical Proposal.
- Note the Erate eligibility if not 100%

Mark the outside of the shipping package as follows:

NETWORK SWITCHING & WIRELESS INFRASTRUCTURE REFRESH RFP

Name of Company:

Contact for Company:

Telephone Number of Contact Information:

3.0 NETWORK TECHNICAL SPECIFICATIONS

3.1 Company Structure

Bidder will include in the proposal the legal form of business organization, the state in which incorporated (if a corporation), the types of business ventures in which the organization is involved, the office location that will be the point of contact during the term of any resulting contract, and a chart of the organization structure, including the reporting relationships, as they relate to this RFP (Appendix B).

3.2 Experience / References

Bidder must have at least three full years' experience as a provider of network services as described in this RFP. Bidder will provide a list of clients for whom similar services, as detailed in this RFP, have been provided during the past three years (Appendix C).

3.3 Installation & Testing Procedures

Bidder selected for this project must adhere to the installation and testing procedures of the RFP.

3.4 Termination of Services by Client / Non-Performance

Bidder will disclose any services terminated by their client(s) and the reason(s) for termination with verified client point of contact (Appendix D).

3.5 Financial Stability

Bidder will provide financial information that would allow proposal evaluators to ascertain the financial stability of the firm.

- If a public company, the Bidder will provide their most recent audited financial report.
- If a private company, the Bidder will provide a copy of their most recent internal financial statement, and a letter from their financial institution, on the financial institution's letterhead, stating the Bidder financial stability/capability to perform the requirements of the contract.
- Bank References (Appendix E).

3.6 Business Litigation

Bidder will disclose any involvement by the organization or any officer or principal in any material business litigation within the last three (3) years. The disclosure will include an explanation, as well as the current status and/or disposition (Appendix F).

3.7 Support

Bidder shall describe their support philosophy to include telephone support, on-site support response, local on-site support staff, problem escalation procedures, vendor partner status (Appendix G).

3.8 Network Equipment Technical Requirements

3.8.1 Minimum Life Cycle Guarantee

- Vendor must certify that all proposed hardware and its running Network Operating System (NOS) software have a publicly documented vendor-guaranteed End-of-Life (EoL) date and End-of-Support (EoS) date no sooner than seven (7) years from the date of final system acceptance. Equipment nearing EoL will be considered non-compliant.

3.8.2 Physical & Environmental Constraints

- Environmental Suitability: Vendor must confirm that all proposed Access and Core/Aggregation Switching equipment is suitable for standard K-12 wiring closet environments. This confirmation must include documented maximum operating noise levels (in dBA) and heat output (in BTU/hr) for the proposed models, ensuring they do not exceed current district standards for IDF/MDF spaces.

3.8.3 Access Switching– Minimum Required Specifications and Quantities

- **Note any item's Erate eligibility if not 100%**
- **Provide Juniper EX4100-48MP or equivalent**
 - **EX4100 48-Port Multi-Gig with 32 x 1G, 16 x 1G/2.5G or equivalent**
 - i. **PoE++, 4x 10G SFP+**
 - ii. **4x 1/10GbE SFP+ uplink ports**
 - iii. **4x 10/25GbE SFP28 Stacking/Uplink ports**
 - iv. **1 AC PSU JPSU-920-AC-AFO included**

- **Total number of switches needed: 90 or recommended number**
- **Equipment must include 5-year cloud management and support license for the district**
- **Provide OEM-approved (or equivalent) SFP28 DACs and required 10G SFP+ optics (MM/SM), as needed**
- **Provide Juniper EX4100-48P or equivalent**
 - **EX4100 48-Port**
 - i. **10/100/1000BaseT PoE+,**
 - ii. **4x 1/10GbE SFP+ uplink ports**
 - iii. **4x 10/25GbE SFP28 Stacking/Uplink ports**
 - iv. **1 AC PSU JPSU-920- AC-AFO included**
 - **Total number of switches needed: 170 or recommended number**
 - **Equipment must include 5-year cloud management and support license for the district**
 - **Provide OEM-approved (or equivalent) SFP28 DACs and required 10G SFP+ optics (MM/SM), as needed**
- **Provide Juniper EX4100-F-24P or equivalent**
 - **EX4100-F - 24-Port**
 - i. **10/100/1000BaseT PoE+,**
 - ii. **4x 1G/10G SFP+ Uplink ports,**
 - iii. **4x 10G SFP+ Stacking/Uplink ports**
 - **Total number of switches needed: 2**
 - **Equipment must include 5-year cloud management and support license for the district**
 - **Provide OEM-approved (or equivalent) SFP28 DACs and required 10G SFP+ optics (MM/SM), as needed**
- **Provide Juniper EX4100-F-12P or equivalent**
 - **EX4100-F - 12-Port**
 - i. **10/100/1000BaseT PoE+,**
 - ii. **2x 1G/2.5G/10G Uplink ports,**
 - iii. **4x 10G SFP+ Stacking-uplink ports**
 - **Total number of switches needed: 12**
 - **Equipment must include 5-year cloud management and support license for the district**
 - **Provide OEM-approved (or equivalent) SFP28 DACs and required 10G SFP+ optics (MM/SM), as needed**

3.8.4 Core Switching & Data Center Core Switch– Minimum Required Specifications and Quantities

- **QFX5120-48Y-AFO2 or equivalent**
 - **QFX5120-48Y, airflow out, AC PSUs and FANs Ships with base S/W features.**
 - **Total number of core switches needed: 16 or recommended**

number

- **Equipment must include 5-year cloud management license for the district**
- **Equipment must include next day support**
- **Equipment must include all licenses necessary to run the network as designed, including software updates.**
- **Provide OEM-approved (or equivalent) SFP28 DACs and required 10G SFP+ optics (MM/SM), as needed**

3.8.5 Wireless – Minimum Required Specifications and Quantities

- **Indoor Wireless: Juniper AP36 (B-AP36-2S-5Y-E) or equivalent**
 - **AP36 or Equivalent**
 - **MultiGigabit Wi-Fi 7**
 - **802.11be Access Point**
 - **(AP36) with BLE includes two 5yr Cloud Subscriptions and a universal mounting bracket**
 - **Contains WIFI Assurance Subscription, Virtual Network Assistant Subscription**
 - **Total APs needed: 875 or recommended amount**
- **Indoor Wireless: Juniper AP47 (B-AP47-2S-5Y-E) or equivalent**
 - **AP47 or Equivalent**
 - **MultiGigabit Wi-Fi 7**
 - **802.11be Access Point**
 - **(AP47) with BLE includes two 5yr Cloud Subscriptions and a universal mounting bracket**
 - **Contains WIFI Assurance Subscription, Virtual Network Assistant Subscription**
 - **Total APs needed: 110 or recommended amount**
- **Outdoor Wireless: Juniper AP66D B-AP66D-2S-5Y-E or Equivalent**
 - **AP66D or Equivalent**
 - **MultiGigabit Wi-Fi 7**
 - **802.11be Access Point**
 - **(AP66D) with Adaptive BLE Array includes two 5yr Cloud Subscriptions and a universal mounting bracket**
 - **Contains WIFI Assurance Subscription, Virtual Network Assistant Subscription**
 - **Total APs needed: 40 or recommended amount**

3.8.6 Cloud Management Requirements or functional equivalence

- Vendor must provide a **single, unified cloud management system** for the following network components:
 - Access points (indoor & outdoor)
 - Access switches

- Core/aggregation switches
- Network policies, SSIDs, VLANs, routing segmentation
- Client connectivity monitoring
- The cloud platform must support AI-driven insights and automated troubleshooting capabilities, including:
 - Root-cause analysis for client issues (DHCP, DNS, authentication, RF, switching, WAN)
 - Automated event correlation across wireless, switching, and client layers
 - Recommended remediation steps for common issues
 - Historical connection logs and baseline comparisons
 - Anomaly detection with alerting
- The platform must collect and visualize:
 - Client onboarding events (802.1X, WPA3, DHCP, DNS)
 - RSSI/SNR metrics
 - Band and channel usage
 - Per-client throughput
 - Retries, roaming events, disconnect reasons
 - Switch port performance, PoE health, and error metrics
 - Telemetry must be collected **continuously** and stored historically for at least **30 days** (longer with licensing).
- The platform must provide:
 - Dashboards for individual schools, buildings, floors, and rooms
 - Visibility into AP performance, switch health, and power/network status
 - Trending data for capacity planning
 - Wi-Fi performance heatmaps and client density information
 - Live RF analysis and spectrum monitoring
- Cloud management must support:
 - Enforcing user/device roles (students, teachers, staff, BYOT)
 - Dynamic VLAN assignment or micro-segmentation
 - Integration with identity providers (Azure AD, Google Workspace, LDAP, RADIUS)
 - Ability to enforce app policies (e.g., block P2P, QoS for video and assessment tools)
 - Advanced segmentation (EVPN/VXLAN, WxLAN, or equivalent) is preferred.
- The system must support:
 - Cloud-based firmware upgrades for all APs and switches
 - Scheduled upgrade windows
 - Zero-touch provisioning (ZTP) for all hardware. ZTP must encompass automatic base configuration and licensing application for all switches and APs.
 - Automatic configuration backups and versioning
 - Rollback to previous configurations
- The cloud system must comply with:

- TLS 1.2+ encryption for all management traffic
- Role-based access control (RBAC) for administrators
- Multi-factor authentication (MFA)
- Audit logs for admin activity
- FERPA-compliant network segmentation policies
- Vendor must include the following for all cloud-managed network devices:
 - **Five (5) years of cloud management licensing**
 - **Five (5) years of support**
 - Access to all AI features, analytics modules, and troubleshooting tools
 - Updates, patches, and new features included during license period
 - All required SKUs and subscription codes must be included in the BOM.
- The cloud platform must support:
 - REST APIs for dashboards, telemetry, and provisioning
 - Webhooks for alerts and monitoring
 - Integration with network access control (NAC) systems
 - Optional integration with SIEM or district monitoring tools
- Vendor must provide:
 - Architecture diagram of cloud-managed network
 - Summary of data flow and telemetry collection
 - Cloud platform security overview
 - Documentation for onboarding new devices
 - Licensing summary and renewal timeline

3.9 Installation Requirements

The awarded vendor must provide and **quote separately complete, end-to-end turnkey installation**, including all labor, materials, tools, engineering, testing, documentation, and cleanup. The vendor must deliver a fully operational system requiring no additional work by GCSS staff. All of the previous network equipment must be removed and delivered to the 508 Oak St. Board Office or an otherwise specified location.

- **Pre-Deployment Engineering & Design**
 - **Vendor must provide:**
 - Wireless Design & Validation
 - Placement maps for high-performance, standard, and outdoor APs and Indoor APs
 - AP mounting recommendations and PoE load mapping
 - Final design review meeting with GCSS Technology team
 - Switching Design
 - Detailed MDF/IDF design confirming switch model, port counts, uplinks, stacking, and fiber runs
 - Structured cabling validation and any needed remediation
 - PoE budget analysis for all APs and endpoint devices

- Core & Fabric Design
 - Aggregation/core topology including MLAG or campus fabric
 - VLAN, routing, segmentation, and SVI documentation
 - 1G/2.5G/10G/25G/40G/100G uplink mapping
 - High availability plan for load balancing
 - Detailed design and documentation for seamless integration with the GCSS firewall/WAN boundary
- **Vendor must install:**
 - Mount all APs using vendor-approved brackets
 - Ensure correct orientation and placement per RF design
 - Replace outdated/unapproved ceiling mounts
 - Install outdoor APs with:
 - Weatherproof sealing
 - Surge/lightning protection
 - Approved mounting hardware
 - Appropriate conduit & drip loops
 - Unbox, rack, and cable all access switches
 - Install new fiber patch cables as needed (OM3/OM4/OS2)
 - Label and neatly dress all patch cables
 - Implement structured cabling best practices
 - Rack and cable all core/aggregation and data center switches
 - Install PSUs and fan modules
 - Ensure hot/cold aisle airflow direction is correct
 - Install high-speed fiber/Uplink modules (SFP+/SFP28/QSFP+)
 - Remove all replaced switches and APs
 - Properly locate removed equipment for GCSS storage or disposal at specified locations.
 - Clean racks and cable bundles during removal
- **Vendor must fully configure the following:**
 - SSIDs for Staff, Student, Guest, BYOT, and secure devices
 - 802.1X authentication (RADIUS/Azure AD/Google integration as needed)
 - WPA3 security enablement
 - QoS for assessment/VoIP/priority applications
 - AP groups, RF profiles, and band policies
 - WLAN cloud onboarding for all APs
 - VLAN assignments, port profiles, and VLAN tagging
 - PoE settings for APs, phones, and cameras
 - LLDP, STP, BPDU guard, and access security features
 - Multi-gig port configurations for APs
 - L3 routing, OSPF/BGP/EVPN-VXLAN as required
 - SVI interfaces and DHCP relay settings

- MLAG or uplink configuration
- ACLs, security policies, and campus segmentation
- All routing & switching policies documented
- Add all devices to the cloud management platform
- Configure AI insights, automation, and alerting
- Create RBAC roles for GCSS staff
- Set root-cause analysis & event notifications
- Configure firmware and update schedules
- **Configure and document the secure Out-of-Band (OOB) management network for all Core/Aggregation Switches.**
- **Vendor must deliver complete documentation including:**
 - Updated network diagrams (Visio preferred)
 - Updated MDF/IDF rack elevation diagrams
 - Wi-Fi heatmaps validation
 - AP naming/location spreadsheet
 - Switch port mapping spreadsheet
 - Backup configs for all switches
 - Core routing configuration files
 - Wireless SSID/security configuration summary
 - Licensing inventory and renewal dates
 - Warranty/support plan documentation
 - Full testing results including:
 - AP signal strength and SNR verification
 - Switch uplink throughput tests
 - PoE max wattage not exceeded or over saturated
 - Cloud monitoring and device health validation
- **Vendor must provide:**
 - Minimum **8 hours** of on-site or virtual training for GCSS Technology staff, with a mandatory focus on **AI/Automation workflows, cloud-driven troubleshooting, and Day 2 Operations** for a small support team.
 - Training on:
 - Cloud dashboard
 - Alerts and monitoring
 - Switch configuration basics
 - AP troubleshooting and RF basics
 - Change management workflows
 - Provide recorded training for future review
 - A **dedicated Project Manager (PM)**
 - A **certified lead engineer** with the installed equipment
 - Weekly status calls with GCSS
 - Implementation timeline with milestones
 - Risk management and mitigation plan
- **Final acceptance must include:**

- Full system validation by vendor and GCSS
- Wireless coverage passes all RF criteria and heatmap provided and approved
- All switches show healthy in cloud platform
- All APs online and passing assurance checks
- Documentation delivered and approved
- Training completed
- Final punch list closed
- GCSS will not accept the system until all deliverables are complete.
- 30-day post-install optimization period
- Annual network tune-up and RF measurement
- Quarterly cloud analytics review
- On-site “Day 1” support for go-live

3.10 NAC Architecture Requirements

GCSS requires a fully functioning Network Access Control (NAC) system integrated with all wired and wireless infrastructure. The NAC system must support identity-based access control, dynamic VLAN assignment, 802.1X authentication, MAC-based onboarding, guest access workflows, device profiling, cloud-managed visibility, and integration with the district’s identity providers. NAC must be fully installed, configured, tested, documented, and delivered as a turnkey operation with five (5) years of licensing and support.

- **Vendor must provide a NAC solution that supports:**
 - Centralized identity-based access control for all wired and wireless clients
 - Integration with the district’s identity providers (Azure AD / Google Workspace / LDAP / RADIUS)
 - Dynamic role-based access (students, teachers, staff, district-owned devices, BYOT, guests)
 - Support for both **802.1X** and **non-802.1X** devices
 - Policy enforcement across both **switch ports** and **Wi-Fi SSIDs**
 - Inline or out-of-band authentication and authorization
 - Full compatibility with cloud management APIs
 - Optional certificate-based authentication (EAP-TLS) for district-owned devices
- **Network Device Integration Requirements**
 - NAC must integrate with GCSS network components to enforce identity-based access policies:
- **Access Switching Integration**
 - Per-port authentication (802.1X / MAB)
 - Dynamic VLAN assign...

3.11 Network Co-Management and MIB Requirements

To facilitate a seamless co-managed network environment, the proposed solution and vendor services must include the following technical capabilities and operational agreements:

- **Management Information Base (MIB) and SNMP Support:**
 - All proposed Access Switches, Core/Aggregation Switches, and Access Points must support a standard, publicly available MIB (including MIB-II and vendor-specific MIBs).
 - SNMPv3 support is mandatory for read-only polling, with the option to provide traps/informs to both GCSS monitoring systems and the vendor's Network Operations Center (NOC).
- **Cloud Management & API Access for Co-Management:**
 - The vendor must specify how secure, restricted, and audited access to the unified cloud management platform and its REST APIs (or equivalent) will be provided for co-management services.
 - Access is required for proactive monitoring, health checks, historical data analysis, and remote troubleshooting.
- **Required Monitoring Data Access:**
 - The vendor must document and provide GCSS with the ability to retrieve (via API or other means) real-time and historical performance data, including: system health, CPU/Memory utilization, interface status, error counters, PoE utilization, and high-level client connectivity metrics.
- **Co-Management Scope of Work (SOW):**
 - The proposal must include a detailed SOW for the co-management services.
 - The services must, at a minimum, cover 24x7 monitoring and alerting, Tier 1/Tier 2 remote troubleshooting, and a defined process for change management.
 - All configuration changes must be documented and pre-approved by the GCSS Technology team.
- **Security for Vendor Access:**
 - Vendor access to all network infrastructure and management platforms must utilize Role-Based Access Control (RBAC), Multi-Factor Authentication (MFA), and adhere to the principle of least privilege.
 - All vendor management and support activity must be logged in a system auditable by GCSS for a minimum of 90 days.

3.12 MIBS For the District

- **Vendor must quote Erate eligible MIBS service for the district, for the items quoted in this RFP.**

4.0 FINANCIAL RESPONSE

Vendors shall submit:

- Detailed BOM with unit pricing
- Eligible vs ineligible cost separation
- Labor, installation, and optional upgrades

5.0 EVALUATION PROCESS

- Price – 45%
- Technical Solution & Quality – 25%
- Vendor Experience & Qualifications – 15%
- Implementation Plan & Support – 15%

PROPOSAL CERTIFICATION – NETWORK SWITCHING & WIRELESS INFRASTRUCTURE REFRESH

We propose to furnish and deliver any and all goods and/or services in the attached Request for Proposals (RFP) for which prices have been set. The price or prices offered herein shall apply for the period of time stated in the RFP.

It is understood and agreed that this proposal constitutes an offer, which when accepted in writing by Gainesville City School System, and subject to the terms and conditions of such acceptance, will constitute a valid and binding contract between the undersigned and Gainesville City School System.

It is understood and agreed that we have read the specifications shown or referenced in the RFP and that this proposal is made in accordance with the provisions of such specifications. By our original signature, entered below, we guarantee and certify that all items included in this proposal meet or exceed any and all such stated specifications.

We further agree, if awarded a contract, to deliver goods and/or services that meet the specifications. It is understood and agreed that this proposal shall be valid and held open for a period of one hundred twenty days from proposal opening date.

Anti-Collusion:

I certify that this proposal is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a proposal for the same materials, supplies, equipment, or services and is in all respects fair and without collusion or fraud. I understand collusive bidding is a violation of state and federal law and can result in fines, prison sentences, and civil damage awards. I agree to abide by all conditions of the proposal and certify that I am authorized to sign this proposal for the Bidder.

Non-Discrimination:

I certify that neither the provider nor any of its suppliers discriminates against any employee or applicant for employment because of race, religion, color, sex, national origin, age, or disability.

| | |
|----------------------|-------|
| Authorized Signature | Date |
| Print / Type Name | |
| Company Name | _____ |
| Address | _____ |
| Phone Number | _____ |
| Email Address: | _____ |
| | _____ |

COMPANY STRUCTURE:

Include the legal form of business organization, the state in which incorporated (if a corporation), the types of business ventures in which the organization is involved, the office location that will be the point of contact during the term of any resulting contract, and a chart of the organization structure, including the reporting relationships, as they relate to this RFP.

| | |
|------------------------|--|
| Company Name | |
| Business Organization | |
| State of Incorporation | |
| Business Ventures | |
| Office Location | |
| Organization Chart | |

Appendix C

CLIENT REFERENCES:

| | |
|-------------------|--|
| Client Name | |
| Dates of Service | |
| Contact Name | |
| Contact Title | |
| Contact Telephone | |
| Contact Email | |

| | |
|-------------|--|
| Client Name | |
|-------------|--|

| | |
|-------------------|--|
| Dates of Service | |
| Contact Name | |
| Contact Title | |
| Contact Telephone | |
| Contact Email | |

| | |
|-------------------|--|
| Client Name | |
| Dates of Service | |
| Contact Name | |
| Contact Title | |
| Contact Telephone | |
| Contact Email | |

Appendix D

TERMINATION OF SERVICES/NON-PERFORMANCE, stated at top of page 7:

| | |
|------------------------|--|
| Reason for Termination | |
| Client Name | |
| Dates of Service | |
| Contact Name | |
| Contact Title | |
| Contact Telephone | |
| Contact Email | |

| | |
|------------------------|--|
| Reason for Termination | |
| Client Name | |
| Dates of Service | |
| Contact Name | |
| Contact Title | |
| Contact Telephone | |
| Contact Email | |

Appendix E

Bank References:

| | |
|----------------|--|
| Bank | |
| Contact | |
| Address1 | |
| Address2 | |
| City/State/Zip | |
| Telephone | |

| | |
|------|--|
| Bank | |
|------|--|

| | |
|----------------|--|
| Contact | |
| Address1 | |
| Address2 | |
| City/State/Zip | |
| Telephone | |

| | |
|----------------|--|
| Bank | |
| Contact | |
| Address1 | |
| Address2 | |
| City/State/Zip | |
| Telephone | |

Appendix F

Business Litigation:

| | |
|--------------|--|
| Litigation 1 | |
|--------------|--|

| | |
|-----------------|--|
| Litigation 2 | |
|-----------------|--|

Appendix G

Support:

