

CURRICULUM
& INSTRUCTION

**SAN YSIDRO SCHOOL DISTRICT
GOVERNING BOARD AGENDA**

TO: Governing Board

BOARD MEETING DATE: September 10, 2015

FROM: Julio Fonseca, Ed.D
Superintendent

SCHOOL/DEPARTMENT: Manuel Bojorquez,
Willow School

AGENDA ITEM: WILLOW SCHOOL 8th GRADE TRIP TO WASHINGTON DC/NEW YORK 2015

BACKGROUND INFORMATION:

Ten to Fifteen 8th grade students of Willow School will be participating in an educational program to Washington DC and New York from March 23-28, 2016 led by Fransisco Albarran, teacher. They will spend 6 days visiting and learning about historical monuments, American history and exploring how history gives them the background to function effectively in a contemporary globalizing society; also enabling them to function as informed citizens and future leaders. The group will be traveling with World Strides, an accredited student travel organization. World Strides will be providing supervision in addition to the chaperones attending the trip.

All inclusive: transportation, hotel, food, meals, tours, Broadway Tickets. \$25,880-\$38,700. Funding will come from Club DC donations, fundraisers, and student fees-parents are responsible for final arrangements with World Strides Travel Company. There is no direct cost to the site or the district.

RECOMMENDATION:

Approve/Ratify 10-15 students and 1 chaperone from Willow School to go to Washington DC and New York during March 23-28, 2016 for an opportunity to discover American History first hand. The cost should not exceed \$38,700.

Renewal New Amendment Ratify Other

Business Services Reviewed: *JASM*

Financial Implications?

Are funds for this item included in the 2015-2016 Budget?

Requisition #

Yes No

Yes No

\$38,700

(Amount)

Club DC Donations, Fundraisers

(Name of funding source and/or location)

(Funding account number)

Recommended for: Approval Denial Certification Requested Yes No

Superintendent's Office Certification:



Julio Fonseca, Ed.D, Superintendent
Secretary to the Board

**SAN YSIDRO SCHOOL DISTRICT
GOVERNING BOARD AGENDA**

TO: Governing Board

BOARD MEETING DATE: September 10, 2015

FROM: Julio Fonseca, Ed.D
Superintendent

SCHOOL/DEPARTMENT: Tony Hua, Director of
Intervention Support Services/Educational Services

AGENDA ITEM: APPROVE THE PURCHASE OF HANDS ON LEARNING MATERIALS
AND MANIPULATIVES AS MATH SUPPLEMENTAL CURRICULUM
FOR TK-8th GRADE

BACKGROUND INFORMATION:

For more than 40 years, ETA hand2mind has been at the forefront of hands-on learning. Their development team collectively has 31 teaching credentials and 24 advanced degrees. Every solution they create is designed to help students unlock greater understanding. They fuel our passion to give every student a chance to learn the hands-on way.

Incorporating manipulatives into mathematics lessons in meaningful ways helps students grasp concepts with a greater depth of understanding. Physical and digital manipulatives tap into students' natural curiosity. Using hands-on learning resources, students take ownership of their education. When students engage in hands-on learning, they:

- Achieve at higher levels than those who are not taught with manipulatives
- Develop critical problem solving and strategic thinking skills to use for a lifetime
- Learn the value of persistence as they work toward greater comprehension and conceptual understanding

RECOMMENDATION:

Approve/Ratify the purchase of Hands On Learning materials and manipulatives for TK-8th grades to be used as supplemental math materials at a cost not to exceed \$119,139.00

Renewal New Amendment Ratify Other

Business Services Reviewed: _____

Financial Implications?

Yes No

Are funds for this item included in the 2015-2016 Budget?

Yes No

Requisition #

\$119,139.00

(Amount)

Title I Carryover

(Name of funding source and/or location)

(Funding account number)

Recommended for: Approval Denial Certification Requested Yes No

Superintendent's Office Certification:



Julio Fonseca, Ed.D, Superintendent
Secretary to the Board



500 Greenview Court
 Vernon Hills, IL 60061-1862
www.hand2mind.com
 FEI 36 097 2955

Customer Service Contact:
 Phone: 800-445-5985
 Fax: 800-875-9643
info@hand2mind.com

PRICE QUOTATION

QUOTATION NO: 33011
 QUOTATION DATE: 9/02/15
 EXPIRATION DATE: 12/01/15

QUOTE PREPARED BY: Samantha Raymond
 QUOTE PREPARED FOR: KELLI HAY
 CUSTOMER NO: 24560

BILLED TO: SAN YSIDRO SCHOOL DISTRICT
 4350 OTAY MESA ROAD
 SAN YSIDRO, CA 92173

SHIPPED TO: SAN YSIDRO SCHOOL DISTRICT
 4350 OTAY MESA ROAD
 SAN YSIDRO, CA 92173

LINE	ITEM#	ITEM NUMBER/DESCRIPTION	QTY	LIST PRICE	YOUR PRICE	EXTENDED AMOUNT
1	* QT78901	HANDS-ON STANDARDS, GRADE K CCSS CLASSROOM KIT	22	579.95	492.9575	10845.065
2	* QT78903	HANDS-ON STANDARDS, GRADE 1 CCSS CLASSROOM KIT	24	579.95	492.9575	11830.98
3	* QT78905	HANDS-ON STANDARDS, GRADE 2 CCSS CLASSROOM KIT	27	579.95	492.9575	13309.8525
4	* QT78907	HANDS-ON STANDARDS, GRADE 3 CCSS CLASSROOM KIT	26	579.95	492.9575	12816.895
5	* QT78909	HANDS-ON STANDARDS, GRADE 4 CCSS CLASSROOM KIT	26	579.95	492.9575	12816.895
6	* QT78911	HANDS-ON STANDARDS, GRADE 5 CCSS CLASSROOM KIT	25	579.95	492.9575	12323.9375
7	* QT78913	HANDS-ON STANDARDS, GRADE 6 CCSS CLASSROOM KIT	25	579.95	492.9575	12323.9375
8	* QT78915	HANDS-ON STANDARDS, GRADE 7 CCSS CLASSROOM KIT	10	579.95	492.9575	4929.575
9	* QT78917	HANDS-ON STANDARDS, GRADE 8 CCSS CLASSROOM KIT	10	579.95	492.9575	4929.575
10	* QT79879	HOS MATH SMALL GROUP KIT GRADE K	19	99.95	84.9575	1614.1925
11	* QT79638	HOS MATH SMALL-GROUP KIT GRADE 1	19	99.95	84.9575	1614.1925
12	* QT79869	HOS MATH SMALL-GROUP KIT GRADE 2	21	99.95	84.9575	1784.1075
13	* QT79895	HOS MATH SMALL GROUP KIT GRADE 3	21	99.95	84.9575	1784.1075

PAYMENT TERMS:	FOB: ORIGIN	SUBTOTAL	
Subject to approval by Credit Department		TAX	
		FREIGHT	
		TOTAL	

ETA hand2mind Educational Consultant:

Proposal reflects current prices and is subject to change after quote expiration date.
 Shipping is for ground shipping only with a 30 days lead time from receipt of Purchase Order.
 Price Match Guarantee: visit <http://www.hand2mind.com/customersupport/pricematchguarantee> on how we will match prices.
 Items marked with asterisk are sole source product, manufactured and distributed exclusively by ETA hand2mind.
 ETA hand2mind is the rightful owner of all copyrights associated with these products.



TOTAL



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 Vernon Hills, IL 60061-1862
www.hand2mind.com
 FEI 36 097 2955

Customer Service Contact:
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PRICE QUOTATION

QUOTATION NO: 33011
 QUOTATION DATE: 9/02/15
 EXPIRATION DATE: 12/01/15

QUOTE PREPARED BY: Samantha Raymond
 QUOTE PREPARED FOR: KELLI HAY
 CUSTOMER NO: 24560

BILLED TO: SAN YSIDRO SCHOOL DISTRICT
 4350 OTAY MESA ROAD
 SAN YSIDRO, CA 92173

SHIPPED TO: SAN YSIDRO SCHOOL DISTRICT
 4350 OTAY MESA ROAD
 SAN YSIDRO, CA 92173

LINE	ITEM#	ITEM NUMBER/DESCRIPTION	QTY	LIST PRICE	YOUR PRICE	EXTENDED AMOUNT
14 *	QT79896	HOS MATH SMALL GROUP KIT GRADE 4	20	99.95	84.9575	1699.15
15 *	QT79897	HOS MATH SMALL GROUP KIT GRADE 5	29	99.95	84.9575	2463.7675
16 *	QT79866	HOS MATH SMALL GROUP KIT GRADE 6	22	99.95	84.9575	1869.065
17 *	QT79867	HOS MATH SMALL GROUP KIT GRADE 7	8	99.95	84.9575	679.66
18 *	QT79868	HOS MATH SMALL GROUP KIT GRADE 8	8	99.95	84.9575	679.66

PAYMENT TERMS: Net 30 FOB: ORIGIN

SUBTOTAL 110314.65

Subject to approval by Credit Department

TAX 8825.18

ETA hand2mind Educational Consultant: DAVE SCAHILL Tel: 760.212.3358
 E-mail: dscahill@hand2mind.com

FREIGHT FREE

15FREE

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 Shipping is for ground shipping only with a 30 days lead time from receipt of Purchase Order.
 Price Match Guarantee: visit <http://www.hand2mind.com/customer-support/pricematchguarantee> on how we will match prices.
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 ETA hand2mind is the rightful owner of all copyrights associated with these products.

TOTAL
 119139.83

TOTAL SAVINGS 19467.22

**SAN YSIDRO SCHOOL DISTRICT
GOVERNING BOARD AGENDA**

TO: Governing Board

BOARD MEETING DATE: September 10, 2015

FROM: Julio Fonseca, Ed.D
Superintendent

SCHOOL/DEPARTMENT: Tony Hua, Director of
Intervention Support Services/Educational Services

AGENDA ITEM: APPROVE THE PURCHASE OF RAZ-KIDS AND READING A-Z AS
SUPPLEMENTAL MATERIALS FOR LITERACY/GUIDED READING.

BACKGROUND INFORMATION:

Raz-Kids delivers hundreds of interactive, leveled eBooks spanning 27 levels

- 400+ eBooks and open-book eQuizzes, with new books added every month, even in Spanish!
- Corresponding eQuizzes test comprehension, providing teachers with skill reports for data-driven instruction
- Online running records let teachers digitally assess each student, saving valuable classroom time
- The motivational "Raz Rocket" gets students excited about reading and strengthens the school-to-home connection
- A winner of numerous awards, including CODiE and EDDIE Awards and a Teachers' Choice Award for the Classroom

Reading A-Z is ranked #1 by Teachers and is already being used in nearly half of the school districts in the U.S. and Canada and 155+ countries worldwide

- Books and resources correlated to state and Common Core Standards
- Reading lessons, decodable books, reader's theater scripts, reading worksheets and assessments
- Leveled readers spanned across 27 levels of difficulty
- Fluency passages to improve reading rate, accuracy and expression
- Phonological awareness and phonics lessons, flashcards, worksheets
- Vocabulary books, graphic organizers, word sorts and other vocabulary resources

RECOMMENDATION:

Approve/Ratify the purchase of Raz-Kids and Reading A-Z as supplemental materials in literary for the at an estimated total cost of \$20,969.43

Renewal New Amendment Ratify Other

Business Services Reviewed: _____

Financial Implications?

Are funds for this item included in the 2015-2016 Budget?

Requisition #

Yes No

Yes No

\$20,969.43

Title I Carryover

(Amount)

(Name of funding source and/or location)

(Funding account number)

Recommended for: Approval Denial Certification Requested Yes No

Superintendent's Office Certification:


Julio Fonseca, Ed.D, Superintendent
Secretary to the Board

11A.3

1 of 2



Learning A-Z License Quote

Date: 09/03/15

Melissa Brown
 San Ysidro School District
 4350 OTAY MESA RD
 SAN YSIDRO, CA 92173

619-428-4476
 melissa.brown@sbsd.k12.ca.us

Thank you for requesting a quote from Learning A-Z, Melissa Brown!

Your username is mbrown72

Your reference number is 4668279.

Please include this reference number on your purchase order.

Products	Type	License Terms	List Price	Discounts	1 year Final Cost	2 years Add 1 Year	3 years Add 2 Years
ReadingA-Z.com	New	138 classrooms, 1 year	\$13,793.10	-5.00% Base Discount -\$4.98 Promo Code	\$10,484.06	\$19,864.54	\$28,141.44
Raz-Kids.com	New	138 classrooms, 1 year	\$13,793.10	-5.00% Base Discount -\$4.97 Promo Code	\$10,485.37	\$19,867.03	\$28,144.96
LAZ WEBINAR TRAINING	Training	12 sessions	\$2,400.00	Complimentary	--	--	--
LAZ ONSITE TRAINING	Training	2 sessions	\$4,000.00	Complimentary	--	--	--

Additional Product Available	Classroom Price
Enhanced ELL Resources	\$60.00/classroom
Science A-Z	\$79.95/classroom
Writing A-Z	\$79.95/classroom

	1 year Final Cost	2 years Add 1 Year	3 years Add 2 Years
Discount Amount:	(\$6,616.77)	(\$15,440.83)	(\$26,472.20)
Sales Tax:	\$0.00	\$0.00*	\$0.00*
YOUR TOTAL COST:	\$20,969.43	\$39,731.57*	\$56,286.40*

Promo Code: R13S14

(*) Taxes (if applicable) to be calculated at time of purchase.

All prices are in U.S. dollars.

This quote is valid until 11/02/15.

Quoted prices are based on specified quantities and terms.
 Please contact your representative for adjustments.

Prepared by: Tiffany Thompson

1840 East River Road, Suite 320
 Tucson, AZ, 85718

Lock in your price and receive additional discounting with a multi-year order.

**SAN YSIDRO SCHOOL DISTRICT
GOVERNING BOARD AGENDA**

TO: Governing Board

BOARD MEETING DATE: September 10, 2015

FROM: Julio Fonseca, Ed.D
Superintendent

SCHOOL/DEPARTMENT: Tony Hua, Director of
Intervention Support Services, Educational Services

AGENDA ITEM: APPROVE THE PURCHASE OF SCHOLASTIC READING COUNTS AND SRI COLLEGE AND CAREER AS SUPPLEMENTAL MATERIALS FOR LITERACY.

BACKGROUND INFORMATION:

These two powerful programs combine to provide effective intervention to meet the needs of all students through data-based decision making. Because both programs are published by *Scholastic*, they share the same data and enrollment tool, **Scholastic Achievement Manager (SAM)**. SAM collects data from SRC and SRI to generate detailed progress monitoring, instructional planning, and management reports; as well as alerts and parent letters that track reading progress for individual students, groups, and classes.

Surrounding students with a wide variety of leveled literature and nonfiction texts in the classroom, in the school library, and at home is a great start to creating lifelong readers. With *Scholastic Reading Counts!* students have a Lexile®-based independent reading program that tracks their success on the books they read, in and out of school. This technology-based program creates a personalized and engaging learning environment that ensures independent reading accountability.

Scholastic Reading Counts!:

- MOTIVATES students with suggested reading choices that match their interests and reading levels.
- EMPOWERS educators with reports and actionable data at the student, school and district level.
- REINFORCES comprehension, vocabulary, and fluency skills.

SRI is a research-based, adaptive assessment that measures reading skills and longitudinal progress from Kindergarten through college readiness. SRI provides exponentially more information at the very high and low ends of the achievement spectrum in less time.

- New, Stronger Focus on College and Career Readiness
- Greater Balance Between Literacy and Informational Texts
- New Foundational Literacy Subtest
- Measure and understand how much support every student needs
- Increase rigor as student achievement grows
- Set achievable goals for all students to be placed on the path to college and career readiness

RECOMMENDATION:

Approve/Ratify the purchase of Scholastic Reading Counts and SRI College and Career programs as supplemental materials in literacy for an estimated total cost of \$9,183.00

Renewal New Amendment Ratify Other

Business Services Reviewed: _____

Financial Implications?

Yes No

Are funds for this item included in the 2015-2016 Budget?

Yes No

Requisition #

\$9,183.00

(Amount)

Title I Carryover

(Name of funding source and/or location)

(Funding account number)

Recommended for: Approval Denial Certification Requested Yes No

Superintendent's Office Certification:


Julio Fonseca, Ed.D, Superintendent
Secretary to the Board



PRICE QUOTATION

Inside Sales, 2315 Dean St., Suite 600, St. Charles, IL 60175 Tel: (800) 387-1437 Fax: (877) 242-5865

<p>Submitted to: Kelli Hay, 92173705 SAN YSIDRO SCHOOL DISTRICT 4350 OTAY MESA RD SAN YSIDRO, CA 92173-1685, 619-428-4476 KELLI.HAY@SYSD.K12.CA.US</p>	<p>Submitted by: Nathan Williams Houghton Mifflin Harcourt Inside Sales Representative 800-387-1437 nathan.williams@hnhco.com</p> <p>Date: 9/3/2015</p>
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Description or Title	ISBN #	Unit Price	QTY	Total
SAN YSIDRO SCHOOL DISTRICT 92173705				
SAN YSIDRO MIDDLE SCHOOL 92173013				
Reading Counts, 230 Access Renewals (9/1/2015 to 8/31/2016) ** Amnesty Offer **				
Access Renewal (12/1/2013 to 11/30/2014) ** Amnesty Offer **				
Access Renewal (12/1/2014 to 8/31/2015) ** Amnesty Offer **				
Adding 370 New Licenses (Total 600)				
SRC! Enterprise SAM's Plan License per student	514940	\$3.50	370	\$1,295.00
SRC! Enterprise Student Access Fee (per student)	514932	\$2.00	600	\$1,200.00
SRC! Enterprise Administrator's Kit	540374	\$0.00	1	\$0.00
SRC! On-Model Content Renewal Plan	523661	\$0.00	1	\$0.00
SRC! Basic Program Support Plan (one year, price per school)	992224	\$350.00	1	\$350.00
			Subtotal	\$2,845.00
			Shipping & Handling	\$0.00
			Sales Tax	\$0.00
			TOTAL	\$2,845.00

Please add sales tax if applicable

Prices are valid 60 days from the date the quote was issued.

Please fax PO to attention- Nathan Williams (877)-242-5865
 Or email to nathan.williams@hnhco.com

*NOTICE REGARDING CHANGE OF OWNERSHIP: The programs and services included within this proposal were formerly under Scholastic Education and Technology Services, a business unit of Scholastic Corporation, acquired by Houghton Mifflin Harcourt™ on May 29, 2015. The acquisition included the transfer of the entire Scholastic Education Technology and Services division, its management and staff, and the proven-effective intervention solutions and services portfolio. Scholastic National Service Organization in Jefferson City, MO is continuing to provide services related to order entry, shipping, invoicing, customer service and payment processing. You will be notified in the future when Houghton Mifflin Harcourt takes responsibility for those processes.

Terms and Conditions: State law requires that sales tax be added to your order unless we have a sales tax exemption certificate on file. Terms are FOB shipping point unless otherwise noted on the purchase order.

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PRICE QUOTATION

Inside Sales, 2315 Dean St., Suite 600, St. Charles, IL 60175 Tel: (800) 387-1437 Fax: (877) 242-5865

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Description or Title	ISBN #	Unit Price	QTY	Total
SAN YSIDRO SCHOOL DISTRICT 92173705				
SAN YSIDRO MIDDLE SCHOOL 92173013				
600 SRI Perpetual Licenses (Expansion Thru Read 180)				
SRI College & Career Classroom Expansion Packs (50 student licenses, available to any site or district that has already purchased SRI College & Career software)	987991	\$499.00	12	\$5,988.00
SRI Basic Program Support Plan (one year, price per school)	992223	\$350.00	1	\$350.00
SRI Enterprise Edition Administrator Kit	516985	\$0.00	1	\$0.00
			Subtotal	\$6,338.00
			Shipping & Handling	\$0.00
			Sales Tax	\$0.00
			TOTAL	\$6,338.00

Please add sales tax if applicable

Prices are valid 60 days from the date the quote was issued.

Please fax PO to attention- Nathan Williams (877)-242-5865
 Or email to nathan.williams@hnhco.com

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**SAN YSIDRO SCHOOL DISTRICT
GOVERNING BOARD AGENDA**

TO: Governing Board

BOARD MEETING DATE: September 10, 2015

FROM: Julio Fonseca, Ed.D
Superintendent

SCHOOL/DEPARTMENT: Tony Hua, Director of
Intervention Support Services/Educational Services

AGENDA ITEM: APPROVE THE PURCHASE OF ENERSOUND TRANSLATION
EQUIPMENT FOR THE PARENT CENTER

BACKGROUND INFORMATION:

This translation and interpretation equipment combine superior sound quality with maximum portability, featuring multiple-channel transmitters & receivers, with improved reliability and versatility. An unlimited number of receivers can be added, as well as up to six foreign languages in the same room. Several optional items are available to make the most of your interpretation system.

25-Person translation System with Interpreter Monitor includes:

- R-20 Enersound FM Receiver with/Free Ear-120 Dual Headphones
- T-500 FM Multichannel Transmitter with EAR-120 Enersound Dual Headphones for Interpreter
- Enersound MIC 300 Professional Headband Microphone

RECOMMENDATION:

Approve/Ratify the purchase of Enersound Translation Equipment for the parent center at an estimated total cost of \$4,730.48

Renewal New Amendment Ratify Other

Business Services Reviewed: _____

Financial Implications?

Yes No

Are funds for this item included in the 2015-2016 Budget?

Yes No

Requisition #

\$4,730.48

(Amount)

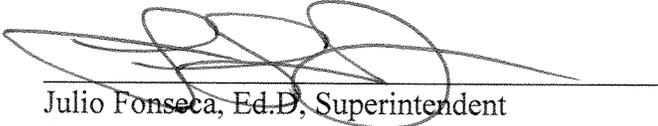
Title I Carryover

(Name of funding source and/or location)

(Funding account number)

Recommended for: Approval Denial Certification Requested Yes No

Superintendent's Office Certification:



Julio Fonseca, Ed.D, Superintendent
Secretary to the Board



Phone: 1-954-391-5007
 Fax: 1-305-357-8040
 Toll Free: 1-800-757-2035

Estimate

Date	Estimate #
9/3/2015	E2032

Name / Address
San Ysidro School District Araceli Sanchez 4350 Otay Mesa Road San Ysidro, CA 92173

Project

Description	Qty	Rate	Total
25-Person Translation System with Interpreter Monitor. Includes:	1	2,299.00	2,299.00
R-120 Enersound FM Receiver w/ FREE EAR-120 Dual Headphones	25	0.00	0.00
T-500 FM Multichannel Transmitter w/ EAR-120 Enersound Dual Headphones for Interpreter	1	0.00	0.00
Enersound MIC 300 Professional Headband Microphone	1	0.00	0.00
R-120 Enersound FM Receiver w/ EAR-120 Dual Headphones	25	83.95	2,098.75
CAS25 Case for 25 Enersound Receivers + Accessories	2	279.00	558.00
24pcs AAA Size Alkaline Batteries	3	7.90	23.70
5% Discount Coupon Code: LABOR5 For orders placed thru 9/7/2015 at 11:59 p.m.		-248.97	-248.97
FREE FedEx Ground Shipping within the USA	1		0.00

Thank you for the opportunity to quote. Prices in US Dollars	Subtotal
Note: Prices subject to change without notice. Availability of quoted Items will be confirmed at the time of the purchase.	Sales Tax (0.0%)
	Total



Phone: 1-954-391-5007
 Fax: 1-305-357-8040
 Toll Free: 1-800-757-2035

Estimate

Date	Estimate #
9/3/2015	E2032

Name / Address
San Ysidro School District Araceli Sanchez 4350 Otay Mesa Road San Ysidro, CA 92173

Project

Description	Qty	Rate	Total
Optional Items: - 25-Receiver Rechargeable Battery Pack: \$155.00 (includes 1 16-Bay fast charger + 52 rechargeable batteries) - Tabletop booth w/ carry case \$1295.00 - Sennheiser Interpreter headset \$59.00 - R-120 Enersound FM Receiver w/ FREE EAR-120 Dual Headphones \$83.95 - EAR-102 Enersound Single Earphones \$9.90 / \$7.90 for 50+ pcs - 6" 1/4" TS(Mono Plug) to RCA Male Professional Patch Cable To Connect T500 transmitter to Mixer			
Thank you for the opportunity to quote. Prices in US Dollars		Subtotal	\$4,730.48
Note: Prices subject to change without notice. Availability of quoted Items will be confirmed at the time of the purchase.		Sales Tax (0.0%)	\$0.00
		Total	\$4,730.48

**SAN YSIDRO SCHOOL DISTRICT
GOVERNING BOARD AGENDA**

TO: Governing Board

BOARD MEETING DATE: September 10, 2015

FROM: Julio Fonseca, Ed.D
Superintendent

SCHOOL/DEPARTMENT: Tony Hua, Director of
Intervention Support Services/Educational Services

AGENDA ITEM: APPROVE THE PURCHASE OF EXCEL MATH MATERIALS FOR
GRADES K-6TH

BACKGROUND INFORMATION:

Excel Math is a proven mathematics curriculum for Kindergarten through Sixth grade students. Used in classrooms for more than 35 years, Excel Math curriculum carefully presents math in a spiraling fashion. Students learn and review different concepts throughout the year while developing a solid foundation of math skills.

Excel Math works in the real world. It was developed by reviewing math curricula, observing classroom teachers, collecting suggestions from teachers, and considering requirements from all states. The program was conceived and developed by one author, preventing fragmentation seen in other products. It enhances existing skills, and gives students distributed practice and spaced repetition of each concept. Excel Math students develop a strong foundation in math!

Primary Objectives of Excel Math

- Develop Higher-Order Thinking Skills: The students work with a variety of concepts each day. They tackle a variety of word problems. They learn to evaluate and solve problems, rather than perform algorithms by rote.
- Build Proficiency: Excel Math introduces new concepts while reviewing previously-taught concepts. It gives students opportunity to master the old, while being challenged with the new.
- Produce Confidence: Students receive immediate feedback on their progress through Excel Math's unique CheckAnswer system.

RECOMMENDATION:

Approve/Ratify the purchase of Excel Math for all sites with grades K-6th at an estimated total cost of \$69,529.10

Renewal New Amendment Ratify Other

Business Services Reviewed: _____

Financial Implications?

Yes No

Are funds for this item included in the 2015-2016 Budget?

Yes No

Requisition #

\$69,529.10

(Amount)

Title I Carryover

(Name of funding source and/or location)

(Funding account number)

Recommended for: Approval Denial Certification Requested Yes No

Superintendent's Office Certification:


Julio Fonseca, Ed.D, Superintendent
Secretary to the Board

AnsMar Publishers, Inc.
 Excel Math
 13257 Kirkham Way
 Poway, CA 92064-7116
 Tel 858-513-7900 Fax 858-513-2764

Quote

Invoice #: 00078845

Bill To:

Ship To:

SAN YSIDRO SD - LA MIRADA
 ATTN: ACCOUNTS PAYABLE
 4350 OTAY MESA RD
 SAN YSIDRO, CA 92173-1685

SAN YSIDRO SD - LA MIRADA
 ATTN: RECEIVING
 4350 OTAY MESA RD
 SAN YSIDRO, CA 92173

SALESPERSON		YOUR NO.	SHIP VIA	COL	PPD	SHIP DATE	TERMS	DATE	PG.
LAVONNE SCOTT			DHE			9/3/2015	Net 30	9/3/2015	1
QTY.	ITEM NO.	DESCRIPTION			PRICE	UNIT	DISC %	EXTENDED	TX.
5	E4TCa	Tan - TE Common (Spiral) - Grade 4			\$36.00	Ea		\$180.00	X
4	E5TCa	Yellow - TE Common (Spiral) - Grade 5			\$36.00	Ea		\$144.00	X
4	E6TCa	Orange - TE Common (Spiral) - Grade 6			\$36.00	Ea		\$144.00	X
1	QE4TCa	4th Teacher Cmn CD Combo			\$75.00	Ea		\$75.00	X
1	QE5TCa	5th Teacher Cmn CD Combo			\$75.00	Ea		\$75.00	X
1	QE6TCa	6th Teacher Cmn CD Combo			\$75.00	Ea		\$75.00	X
6	E430a	Tan - 30 (3 bx set) - Grade 4			\$360.00	Set		\$2,160.00	X
1	E530a	Yellow - 30 (3 bx set) - Grade 5			\$360.00	Set		\$360.00	X
4	E535a	Yellow - 35 (3 bx set) - Grade 5			\$420.00	Set		\$1,680.00	X
5	E630a	Orange - 30 (3 bx set) - Grade 6			\$360.00	Set		\$1,800.00	X
THANK YOU FOR YOUR ORDER.						Sale Amt.:		\$6,693.00	
						Freight:		\$669.30	X
						Sales Tax:		\$588.98	
						Total Amt.:		\$7,951.28	
						Paid Today:		\$0.00	
						Balance Due:		\$7,951.28	

AnsMar Publishers, Inc.
 Excel Math
 13257 Kirkham Way
 Poway, CA 92064-7116
 Tel 858-513-7900 Fax 858-513-2764

Quote

Invoice #: 00078848

Bill To:

Ship To:

SAN YSIDRO SD - OCEAN VIEW
 ATTN: RECEIVING
 4350 OTAY MESA RD
 SAN YSIDRO, CA 92173

SAN YSIDRO SD - OCEAN VIEW
 ATTN: RECEIVING
 4350 OTAY MESA RD
 SAN YSIDRO, CA 92173

SALESPERSON		YOUR NO.	SHIP VIA	COL	PPD	SHIP DATE	TERMS	DATE	PG.
LAVONNE SCOTT			DHE			9/3/2015	Net 30	9/3/2015	1
QTY.	ITEM NO.	DESCRIPTION			PRICE	UNIT	DISC %	EXTENDED	TX.
4	E4TCa	Tan - TE Common (Spiral) - Grade 4			\$36.00	Ea		\$144.00	X
4	E5TCa	Yellow - TE Common (Spiral) - Grade 5			\$36.00	Ea		\$144.00	X
4	E6TCa	Orange - TE Common (Spiral) - Grade 6			\$36.00	Ea		\$144.00	X
1	QE4TCa	4th Teacher Cmn CD Combo			\$75.00	Ea		\$75.00	X
1	QE5TCa	5th Teacher Cmn CD Combo			\$75.00	Ea		\$75.00	X
1	QE6TCa	6th Teacher Cmn CD Combo			\$75.00	Ea		\$75.00	X
3	E410a	Tan - 10 (1 bx set) - Grade 4			\$120.00	Set		\$360.00	X
1	E415a	Tan - 15 (2 bx set) - Grade 4			\$180.00	Set		\$180.00	X
2	E430a	Tan - 30 (3 bx set) - Grade 4			\$360.00	Set		\$720.00	X
1	E435a	Tan - 35 (3 bx set) - Grade 4			\$420.00	Set		\$420.00	X
5	E530a	Yellow - 30 (3 bx set) - Grade 5			\$360.00	Set		\$1,800.00	X
1	E610a	Orange - 10 (1 bx set) - Grade 6			\$120.00	Set		\$120.00	X
1	E615a	Orange - 15 (2 bx set) - Grade 6			\$180.00	Set		\$180.00	X
4	E630a	Orange - 30 (3 bx set) - Grade 6			\$360.00	Set		\$1,440.00	X
THANK YOU FOR YOUR ORDER.						Sale Amt.:		\$5,877.00	
						Freight:		\$587.70	X
						Sales Tax:		\$484.85	
						Total Amt.:		\$6,949.55	
						Paid Today:		\$0.00	
						Balance Due:		\$6,949.55	

AnsMar Publishers, Inc.
 Excel Math
 13257 Kirkham Way
 Poway, CA 92064-7116
 Tel 858-513-7900 Fax 858-513-2764

Quote

Invoice #: 00078846

Bill To:

Ship To:

SAN YSIDRO SD - SMYTHE
 ATTN: ACCOUNTS PAYABLE
 4350 OTAY MESA RD
 SAN YSIDRO, CA 92173-1685

SAN YSIDRO SD - SMYTHE
 ATTN: RECEIVING
 4350 OTAY MESA RD
 SAN YSIDRO, CA 92173

SALESPERSON		YOUR NO.	SHIP VIA	COL	PPD	SHIP DATE	TERMS	DATE	PG.
LAVONNE SCOTT			DHE			9/3/2015	Net 30	9/3/2015	1
QTY.	ITEM NO.	DESCRIPTION			PRICE	UNIT	DISC %	EXTENDED	TX.
9	EKTCa	Gray - TE Common (Spiral) - Grade K			\$36.00	Ea		\$324.00	X
4	E1TCa	Pink - TE Common (Spiral) - Grade 1			\$36.00	Ea		\$144.00	X
7	E2TCa	Blue - TE Common (Spiral) - Grade 2			\$36.00	Ea		\$252.00	X
5	E3TCa	Green - TE Common (Spiral) - Grade 3			\$36.00	Ea		\$180.00	X
1	QEKTCa	0 K Teacher Cmn CD Combo			\$75.00	Ea		\$75.00	X
1	QE1TCa	1st Teacher Cmn CD Combo			\$75.00	Ea		\$75.00	X
1	QE2TCa	2nd Teacher Cmn CD Combo			\$75.00	Ea		\$75.00	X
1	QE3TCa	3rd Teacher Cmn CD Combo			\$75.00	Ea		\$75.00	X
10	EK15b	Gray - 15 (2Bx set) - Grade K			\$180.00	Set		\$1,800.00	X
4	E130b	Pink - 30 (3 bx set) - Grade 1			\$360.00	Set		\$1,440.00	X
1	E135b	Pink - 35 (3 bx set) - Grade 1			\$420.00	Set		\$420.00	X
4	E222b	Blue - 22 (2 bx set) - Grade 2			\$264.00	Set		\$1,056.00	X
2	E230b	Blue - 30 (3 bx set) - Grade 2			\$360.00	Set		\$720.00	X
2	E322b	Green - 22 (2 bx set) - Grade 3			\$264.00	Set		\$528.00	X
4	E330b	Green - 30 (3 bx set) - Grade 3			\$360.00	Set		\$1,440.00	X
THANK YOU FOR YOUR ORDER.						Sale Amt.:		\$8,604.00	
						Freight:		\$860.40	X
						Sales Tax:		\$757.15	
						Total Amt.:		\$10,221.55	
						Paid Today:		\$0.00	
						Balance Due:		\$10,221.55	

AnsMar Publishers, Inc.
 Excel Math
 13257 Kirkham Way
 Poway, CA 92064-7116
 Tel 858-513-7900 Fax 858-513-2764

Quote

Invoice #: 00078847

Bill To:

Ship To:

SAN YSIDRO SD - SUNSET
 4371 DARWIN WAY
 SAN YSIDRO, CA 92173-1685

SAN YSIDRO SD - SUNSET
 ATTN: RECEIVING
 4350 OTAY MESA RD
 SAN YSIDRO, CA 92173

SALESPERSON	YOUR NO.	SHIP VIA	COL	PPD	SHIP DATE	TERMS	DATE	PG.
LAVONNE SCOTT		DHE			9/3/2015	Net 30	9/3/2015	1
QTY.	ITEM NO.	DESCRIPTION	PRICE	UNIT	DISC %	EXTENDED	TX.	
5	EKTCa	Gray - TE Common (Spiral) - Grade K	\$36.00	Ea		\$180.00	X	
3	E1TCa	Pink - TE Common (Spiral) - Grade 1	\$36.00	Ea		\$108.00	X	
4	E2TCa	Blue - TE Common (Spiral) - Grade 2	\$36.00	Ea		\$144.00	X	
3	E3TCa	Green - TE Common (Spiral) - Grade 3	\$36.00	Ea		\$108.00	X	
4	E4TCa	Tan - TE Common (Spiral) - Grade 4	\$36.00	Ea		\$144.00	X	
4	E5TCa	Yellow - TE Common (Spiral) - Grade 5	\$36.00	Ea		\$144.00	X	
3	E6TCa	Orange - TE Common (Spiral) - Grade 6	\$36.00	Ea		\$108.00	X	
1	QEKTCa	0 K Teacher Cmn CD Combo	\$75.00	Ea		\$75.00	X	
1	QE1TCa	1st Teacher Cmn CD Combo	\$75.00	Ea		\$75.00	X	
1	QE2TCa	2nd Teacher Cmn CD Combo	\$75.00	Ea		\$75.00	X	
1	QE3TCa	3rd Teacher Cmn CD Combo	\$75.00	Ea		\$75.00	X	
1	QE4TCa	4th Teacher Cmn CD Combo	\$75.00	Ea		\$75.00	X	
1	QE5TCa	5th Teacher Cmn CD Combo	\$75.00	Ea		\$75.00	X	
1	QE6TCa	6th Teacher Cmn CD Combo	\$75.00	Ea		\$75.00	X	
6	EK15b	Gray - 15 (2Bx set) - Grade K	\$180.00	Set		\$1,080.00	X	
4	E130b	Pink - 30 (3 bx set) - Grade 1	\$360.00	Set		\$1,440.00	X	
5	E210b	Blue - 10 (1 bx set) - Grade 2	\$120.00	Set		\$600.00	X	
5	E215b	Blue - 15 (2 bx set) - Grade 2	\$180.00	Set		\$900.00	X	
2	E310b	Green - 10 (1 bx set) - Grade 3	\$120.00	Set		\$240.00	X	
2	E315b	Green - 15 (2 bx set) - Grade 3	\$180.00	Set		\$360.00	X	
2	E330b	Green - 30 (3 bx set) - Grade 3	\$360.00	Set		\$720.00	X	
THANK YOU FOR YOUR ORDER.				Sale Amt.:				
				Freight:				
				Sales Tax:				
				Total Amt.:				
				Paid Today:				
				Balance Due:				

AnsMar Publishers, Inc.
 Excel Math
 13257 Kirkham Way
 Poway, CA 92064-7116
 Tel 858-513-7900 Fax 858-513-2764

Quote

Invoice #: 00078847

Bill To:

Ship To:

SAN YSIDRO SD - SUNSET
 4371 DARWIN WAY
 SAN YSIDRO, CA 92173-1685

SAN YSIDRO SD - SUNSET
 ATTN: RECEIVING
 4350 OTAY MESA RD
 SAN YSIDRO, CA 92173

SALESPERSON		YOUR NO.	SHIP VIA	COL	PPD	SHIP DATE	TERMS	DATE	PG.
LAVONNE SCOTT			DHE			9/3/2015	Net 30	9/3/2015	2
QTY.	ITEM NO.	DESCRIPTION			PRICE	UNIT	DISC %	EXTENDED	TX.
1	E422a	Tan - 22 (2 bx set) - Grade 4			\$264.00	Set		\$264.00	X
2	E430a	Tan - 30 (3 bx set) - Grade 4			\$360.00	Set		\$720.00	X
2	E435a	Tan - 35 (3 bx set) - Grade 4			\$420.00	Set		\$840.00	X
1	E510a	Yellow - 10 (1 bx set) - Grade 5			\$120.00	Set		\$120.00	X
2	E515a	Yellow - 15 (2 bx set) - Grade 5			\$180.00	Set		\$360.00	X
1	E530a	Yellow - 30 (3 bx set) - Grade 5			\$360.00	Set		\$360.00	X
2	E535a	Yellow - 35 (3 bx set) - Grade 5			\$420.00	Set		\$840.00	X
4	E630a	Orange - 30 (3 bx set) - Grade 6			\$360.00	Set		\$1,440.00	X
THANK YOU FOR YOUR ORDER.						Sale Amt.:	\$11,745.00		
						Freight:	\$1,174.50	X	
						Sales Tax:	\$1,033.56		
						Total Amt.:	\$13,953.06		
						Paid Today:	\$0.00		
						Balance Due:	\$13,953.06		

AnsMar Publishers, Inc.
 Excel Math
 13257 Kirkham Way
 Poway, CA 92064-7116
 Tel 858-513-7900 Fax 858-513-2764

Quote

Invoice #: 00078849

Bill To:

Ship To:

SAN YSIDRO SD - VISTA DEL MAR
 ATTN: RECEIVING
 4350 OTAY MESA RD
 SAN YSIDRO, CA 92173

0

SALESPERSON		YOUR NO.	SHIP VIA	COL	PPD	SHIP DATE	TERMS	DATE	PG.
LAVONNE SCOTT			DHE			9/3/2015	Net 30	9/3/2015	1
QTY.	ITEM NO.	DESCRIPTION			PRICE	UNIT	DISC %	EXTENDED	TX.
7	EKTCa	Gray - TE Common (Spiral) - Grade K			\$36.00	Ea		\$252.00	X
4	E1TCa	Pink - TE Common (Spiral) - Grade 1			\$36.00	Ea		\$144.00	X
5	E2TCa	Blue - TE Common (Spiral) - Grade 2			\$36.00	Ea		\$180.00	X
4	E3TCa	Green - TE Common (Spiral) - Grade 3			\$36.00	Ea		\$144.00	X
1	QEKTCa	0 K Teacher Cmn CD Combo			\$75.00	Ea		\$75.00	X
1	QE1TCa	1st Teacher Cmn CD Combo			\$75.00	Ea		\$75.00	X
1	QE2TCa	2nd Teacher Cmn CD Combo			\$75.00	Ea		\$75.00	X
1	QE3TCa	3rd Teacher Cmn CD Combo			\$75.00	Ea		\$75.00	X
6	EK15b	Gray - 15 (2Bx set) - Grade K			\$180.00	Set		\$1,080.00	X
1	EK10b	Gray - 10 (1 bx set) - Grade K			\$120.00	Set		\$120.00	X
1	EK15b	Gray - 15 (2Bx set) - Grade K			\$180.00	Set		\$180.00	X
5	E130b	Pink - 30 (3 bx set) - Grade 1			\$360.00	Set		\$1,800.00	X
3	E210b	Blue - 10 (1 bx set) - Grade 2			\$120.00	Set		\$360.00	X
3	E215b	Blue - 15 (2 bx set) - Grade 2			\$180.00	Set		\$540.00	X
3	E222b	Blue - 22 (2 bx set) - Grade 2			\$264.00	Set		\$792.00	X
5	E330b	Green - 30 (3 bx set) - Grade 3			\$360.00	Set		\$1,800.00	X
THANK YOU FOR YOUR ORDER.						Sale Amt.:		\$7,692.00	
						Freight:		\$769.20	X
						Sales Tax:		\$634.59	
						Total Amt.:		\$9,095.79	
						Paid Today:		\$0.00	
						Balance Due:		\$9,095.79	

AnsMar Publishers, Inc.
 Excel Math
 13257 Kirkham Way
 Poway, CA 92064-7116
 Tel 858-513-7900 Fax 858-513-2764

Quote

Invoice #: 00078844

Bill To:

Ship To:

SAN YSIDRO SD - WILLOW
 ATTN: ACCOUNTS PAYABLE
 4350 OTAY MESA RD
 SAN YSIDRO, CA 92173-1685

SAN YSIDRO SD - WILLOW
 ATTN: WAREHOUSE
 4350 OTAY MESA RD
 SAN YSIDRO, CA 92173

SALESPERSON	YOUR NO.	SHIP VIA	COL	PPD	SHIP DATE	TERMS	DATE	PG.
LAVONNE SCOTT		DHE			9/3/2015	Net 30	9/3/2015	1
QTY.	ITEM NO.	DESCRIPTION	PRICE	UNIT	DISC %	EXTENDED	TX.	
3	EKTCa	Gray - TE Common (Spiral) - Grade K	\$36.00	Ea		\$108.00	X	
3	E1TCa	Pink - TE Common (Spiral) - Grade 1	\$36.00	Ea		\$108.00	X	
3	E2TCa	Blue - TE Common (Spiral) - Grade 2	\$36.00	Ea		\$108.00	X	
4	E3TCa	Green - TE Common (Spiral) - Grade 3	\$36.00	Ea		\$144.00	X	
3	E4TCa	Tan - TE Common (Spiral) - Grade 4	\$36.00	Ea		\$108.00	X	
3	E5TCa	Yellow - TE Common (Spiral) - Grade 5	\$36.00	Ea		\$108.00	X	
3	E6TCa	Orange - TE Common (Spiral) - Grade 6	\$36.00	Ea		\$108.00	X	
1	QEKTCa	0 K Teacher Cmn CD Combo	\$75.00	Ea		\$75.00	X	
1	QE1TCa	1st Teacher Cmn CD Combo	\$75.00	Ea		\$75.00	X	
1	QE2TCa	2nd Teacher Cmn CD Combo	\$75.00	Ea		\$75.00	X	
1	QE3TCa	3rd Teacher Cmn CD Combo	\$75.00	Ea		\$75.00	X	
1	QE4TCa	4th Teacher Cmn CD Combo	\$75.00	Ea		\$75.00	X	
1	QE5TCa	5th Teacher Cmn CD Combo	\$75.00	Ea		\$75.00	X	
1	QE6TCa	6th Teacher Cmn CD Combo	\$75.00	Ea		\$75.00	X	
7	EK15b	Gray - 15 (2Bx set) - Grade K	\$180.00	Set		\$1,260.00	X	
4	E130b	Pink - 30 (3 bx set) - Grade 1	\$360.00	Set		\$1,440.00	X	
4	E230b	Blue - 30 (3 bx set) - Grade 2	\$360.00	Set		\$1,440.00	X	
1	E310b	Green - 10 (1 bx set) - Grade 3	\$120.00	Set		\$120.00	X	
1	E315b	Green - 15 (2 bx set) - Grade 3	\$180.00	Set		\$180.00	X	
4	E330b	Green - 30 (3 bx set) - Grade 3	\$360.00	Set		\$1,440.00	X	
4	E435a	Tan - 35 (3 bx set) - Grade 4	\$420.00	Set		\$1,680.00	X	
THANK YOU FOR YOUR ORDER.				Sale Amt.:				
				Freight:				
				Sales Tax:				
				Total Amt.:				
				Paid Today:				
				Balance Due:				

AnsMar Publishers, Inc.
 Excel Math
 13257 Kirkham Way
 Poway, CA 92064-7116
 Tel 858-513-7900 Fax 858-513-2764

Quote

Invoice #: 00078844

Bill To:

Ship To:

SAN YSIDRO SD - WILLOW
 ATTN: ACCOUNTS PAYABLE
 4350 OTAY MESA RD
 SAN YSIDRO, CA 92173-1685

SAN YSIDRO SD - WILLOW
 ATTN: WAREHOUSE
 4350 OTAY MESA RD
 SAN YSIDRO, CA 92173

SALESPERSON		YOUR NO.	SHIP VIA	COL	PPD	SHIP DATE	TERMS	DATE	PG.
LAVONNE SCOTT			DHE			9/3/2015	Net 30	9/3/2015	2
QTY.	ITEM NO.	DESCRIPTION			PRICE	UNIT	DISC %	EXTENDED	TX.
4	E535a	Yellow - 35 (3 bx set) - Grade 5			\$420.00	Set		\$1,680.00	X
3	E630a	Orange - 30 (3 bx set) - Grade 6			\$360.00	Set		\$1,080.00	X
1	E635a	Orange - 35 (3 bx set) - Grade 6			\$420.00	Set		\$420.00	X
THANK YOU FOR YOUR ORDER.						Sale Amt.:	\$12,057.00		
						Freight:	\$1,205.70		X
						Sales Tax:	\$1,061.02		
						Total Amt.:	\$14,323.72		
						Paid Today:	\$0.00		
						Balance Due:	\$14,323.72		

AnsMar Publishers, Inc.
 Excel Math
 13257 Kirkham Way
 Poway, CA 92064-7116
 Tel 858-513-7900 Fax 858-513-2764

Quote

Invoice #: 00078854

Bill To:

Ship To:

SAN YSIDRO SD
 ATTN: ACCOUNTS PAYABLE
 4350 OTAY MESA RD
 SAN YSIDRO, CA 92173-1685

SAN YSIDRO SD
 ATTN: RECEIVING
 4350 OTAY MESA RD
 SAN YSIDRO, CA 92173

SALESPERSON		YOUR NO.	SHIP VIA	COL	PPD	SHIP DATE	TERMS	DATE	PG.
ROBERT PARRISH			GC TRUCKING			9/3/2015	Net 30	9/3/2015	1
QTY.	ITEM NO.	DESCRIPTION			PRICE	UNIT	DISC %	EXTENDED	TX.
20	EKSSb	Gray - Student (Pad) - Grade K			\$23.00	EA		\$460.00	X
20	E1SSb	Pink - Student (Pad) - Grade 1			\$23.00	Ea		\$460.00	X
20	E2SSb	Blue - Student (Pad) - Grade 2			\$23.00	Ea		\$460.00	X
20	E3SSb	Green - Student (Pad) - Grade 3			\$23.00	Ea		\$460.00	X
20	E4SSa	Tan - Student (Pad) - Grade 4			\$23.00	Ea		\$460.00	X
20	E5SSa	Yellow - Student (Pad) - Grade 5			\$23.00	Ea		\$460.00	X
20	E5SSa	Yellow - Student (Pad) - Grade 5			\$23.00	Ea		\$460.00	X
20	E6SSa	Orange - Student (Pad) - Grade 6			\$23.00	Ea		\$460.00	X
2	EKTCa	Gray - TE Common (Spiral) - Grade K			\$36.00	Ea		\$72.00	X
2	E1TCa	Pink - TE Common (Spiral) - Grade 1			\$36.00	Ea		\$72.00	X
2	E2TCa	Blue - TE Common (Spiral) - Grade 2			\$36.00	Ea		\$72.00	X
2	E3TCa	Green - TE Common (Spiral) - Grade 3			\$36.00	Ea		\$72.00	X
2	E4TCa	Tan - TE Common (Spiral) - Grade 4			\$36.00	Ea		\$72.00	X
2	E5TCa	Yellow - TE Common (Spiral) - Grade 5			\$36.00	Ea		\$72.00	X
2	E6TCa	Orange - TE Common (Spiral) - Grade 6			\$36.00	Ea		\$72.00	X
SPECIAL ED - DELEVER TO ED SERVICES						Sale Amt.:	\$4,184.00		
						Freight:	\$418.40		X
						Sales Tax:	\$368.19		
						Total Amt.:	\$4,970.59		
						Paid Today:	\$0.00		
						Balance Due:	\$4,970.59		

AnsMar Publishers, Inc.
 Excel Math
 13257 Kirkham Way
 Poway, CA 92064-7116
 Tel 858-513-7900 Fax 858-513-2764

Quote

Invoice #: 00078843

Bill To:

Ship To:

SAN YSIDRO SD
 ATTN: ACCOUNTS PAYABLE
 4350 OTAY MESA RD
 SAN YSIDRO, CA 92173-1685

SAN YSIDRO SD
 ATTN: RECEIVING
 4350 OTAY MESA RD
 SAN YSIDRO, CA 92173

SALESPERSON	YOUR NO.	SHIP VIA	COL	PPD	SHIP DATE	TERMS	DATE	PG.
LAVONNE SCOTT		DHE			9/3/2015	Net 30	9/3/2015	1
QTY.	ITEM NO.	DESCRIPTION	PRICE	UNIT	DISC %	EXTENDED	TX.	
5	EK15b	Gray - 15 (2Bx set) - Grade K	\$180.00	Set		\$900.00	X	
1	E115b	Pink - 15 (2 bx set) - Grade 1	\$180.00	Set		\$180.00	X	
1	E330b	Green - 30 (3 bx set) - Grade 3	\$360.00	Set		\$360.00	X	
1	QE3TCa	3rd Teacher Cmn CD Combo	\$75.00	Ea		\$75.00	X	
1	QE1TCa	1st Teacher Cmn CD Combo	\$75.00	Ea		\$75.00	X	
1	QEKTCa	0 K Teacher Cmn CD Combo	\$75.00	Ea		\$75.00	X	
2	EKTCa	Gray - TE Common (Spiral) - Grade K	\$36.00	Ea		\$72.00	X	
THANK YOU FOR YOUR ORDER.					Sale Amt.:	\$1,737.00		
					Freight:	\$173.70	X	
					Sales Tax:	\$152.86		
					Total Amt.:	\$2,063.56		
					Paid Today:	\$0.00		
					Balance Due:	\$2,063.56		

**SAN YSIDRO SCHOOL DISTRICT
GOVERNING BOARD AGENDA**

TO: Governing Board

BOARD MEETING DATE: September 10, 2015

FROM: Julio Fonseca, Ed.D
Superintendent

SCHOOL/DEPARTMENT: Educational Services
Tony Hua, Director of Intervention Support Services

AGENDA ITEM: ANNUAL SUMMIT ON STUDENT ENGAGEMENT AND ATTENDANCE

BACKGROUND INFORMATION:

As September is Attendance Awareness Month, this summit will encourage and inspire educators and community partners to work together to decrease truancy. This summit will provide participants with strategies and resources to increase student engagement, promote a positive school climate and improve parental involvement. When these three factors are combined, the foundation for student success is reinforced. Participants can expect to learn proven practices shared from colleagues and experts in the field of student attendance.

Sessions will include:

- Engaging LGBTQ Youth in School
- Impact of Mentoring on Attendance
- Marijuana Trends
- Parent Engagement
- Restorative Practices in a SARB Setting
- SARB/SART Essentials
- Self-Care for Educators and Practitioners
- Truancy Diversion Court & DA Mediation Updates

RECOMMENDATION:

Approve/Ratify the attendance of Tony Hua, Kelli Hay and Veronica Medina to the Annual Summit on Student Engagement and Attendance on September 10, 2015 at a cost not to exceed \$150.

Renewal New Amendment Ratify Other

Business Services Reviewed: jsm

Financial Implications?

Yes No

Are funds for this item included in the 2015-2016 Budget?

Yes No

Requisition #

\$150.00

(Amount)

Title I Funds

(Name of funding source and/or location)

(Funding account number)

Recommended for: Approval Denial Certification Requested Yes No

Superintendent's Office Certification:



Julio Fonseca, Ed.D, Superintendent
Secretary to the Board

**SAN YSIDRO SCHOOL DISTRICT
GOVERNING BOARD AGENDA**

TO: Governing Board

BOARD MEETING DATE: September 10, 2015

FROM: Julio Fonseca, Ed.D
Superintendent

SCHOOL/DEPARTMENT: Educational Services
Tony Hua, Director of Intervention Support Services

AGENDA ITEM: PUPIL SERVICES ADMINISTRATORS MEETING

BACKGROUND INFORMATION:

Forum for San Diego County Pupil Services Administrators to share current public policy, legislation and regulations, professional development programs and information regarding support services promoting ethical standards of practice for Pupil Services Administrators.

This is a 4-day event:

September 22, 2015

November 3, 2015

February 2, 2016 and

May 3, 2016

RECOMMENDATION:

Approve/Ratify the attendance of Tony Hua, Sergio Campos and Veronica Medina to the 4-Day event: Pupil Services Administrators Meetings at no cost to the district.

Renewal New Amendment Ratify Other

Business Services Reviewed: JAM

Financial Implications?

Are funds for this item included in the 2015-2016 Budget?

Requisition #

Yes No

Yes No

N/A

(Amount)

(Name of funding source and/or location)

(Funding account number)

Recommended for: Approval Denial Certification Requested Yes No

Superintendent's Office Certification:


Julio Fonseca, Ed.D, Superintendent
Secretary to the Board

**SAN YSIDRO SCHOOL DISTRICT
GOVERNING BOARD AGENDA**

TO: Governing Board

BOARD MEETING DATE: September 10, 2015

FROM: Julio Fonseca, Ed.D
Superintendent

SCHOOL/DEPARTMENT: Educational Services
Tony Hua, Director of Intervention Support Services

AGENDA ITEM: SECTION 504 OF THE REHABILITATION ACT

BACKGROUND INFORMATION:

This workshop will cover the following:

What is Section 504? Developing Section 504 policies and regulations (sample policies provided) sample accommodation plans and forms; student discipline and Section 504; parents' rights/due process; the conduct of the 504 meeting; appeals; sample cases; how to avoid a district and personal liability

RECOMMENDATION:

Approve/Ratify the attendance of Tony Hua, Kelli Hay and Sergio Campos to the Section 504 of the Rehabilitation Act on September 24, 2015 at a cost not to exceed \$165.

Renewal New Amendment Ratify Other

Business Services Reviewed: _____

Financial Implications?

Yes No

Are funds for this item included in the 2015-2016 Budget?

Yes No

Requisition #

\$165.00

(Amount)

Supplemental & Concentration Funds

(Name of funding source and/or location)

(Funding account number)

Recommended for: Approval Denial Certification Requested Yes No

Superintendent's Office Certification:



Julio Fonseca, Ed.D, Superintendent
Secretary to the Board

**SAN YSIDRO SCHOOL DISTRICT
GOVERNING BOARD AGENDA**

TO: Governing Board

BOARD MEETING DATE: September 10, 2015

FROM: Julio Fonseca, Ed.D
Superintendent

SCHOOL/DEPARTMENT: Educational Services
Tony Hua, Director of Intervention Support Services

AGENDA ITEM: DELAC TRAINER OF TRAINERS IN SPANISH

BACKGROUND INFORMATION:

The LCFF (Local Control Funding Formula) is the new school finance system. Districts are required to write a Local Control Accountability Plan (LCAP) that outlines the goals, services and use of funds. The LCAP requires that parents play a key role in budget development and allocation and renews the requirement for DELAC (District English Learner Advisory Committee) to be a part of this process. This professional learning session will showcase curriculum developed by San Marcos Unified School District in collaboration with SDCOE. The curriculum informs D/ELAC parents of the LCAP, the three program options available to ELs. The learning facilitates their advisement on high quality services and programs for English Learners when addressing the LCAP. Attendees will have access to digital versions of curriculum materials to use with parents.

RECOMMENDATION:

Approve/Ratify the attendance of 7 DELAC parents (one per site) and Ms. Veronica Medina to the DELAC trainer of trainers in Spanish on September 25, 2015 at a cost not to exceed \$160.

Renewal New Amendment Ratify Other

Business Services Reviewed: JAFM

Financial Implications?

Are funds for this item included in the 2015-2016 Budget?

Requisition #

Yes No

Yes No

\$160.00

(Amount)

Supplemental and Concentration Funds

(Name of funding source and/or location)

(Funding account number)

Recommended for: Approval Denial Certification Requested Yes No

Superintendent's Office Certification:


Julio Fonseca, Ed.D, Superintendent
Secretary to the Board

**SAN YSIDRO SCHOOL DISTRICT
GOVERNING BOARD AGENDA**

TO: Governing Board

BOARD MEETING DATE: September 10, 2015

FROM: Julio Fonseca, Ed.D
Superintendent

SCHOOL/DEPARTMENT: Educational Services
Tony Hua, Director of Intervention Support Services

AGENDA ITEM: JOINT HOMELESS & AB 490 FOSTER CARE DISTRICT LIASON
MEETING

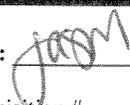
BACKGROUND INFORMATION:

This is the Tri-annual Joint Homeless & Foster Care Liaison Meeting for San Diego County AB 490 & McKinney Vento School District Liaisons.

RECOMMENDATION:

Approve/Ratify the attendance of Veronica Medina to the Joint Homeless & AB 490 Foster Care District Liason Meention on September 29, 2015 at no cost to the district.

Renewal New Amendment Ratify Other

Business Services Reviewed: 

Financial Implications?

Are funds for this item included in the 2015-2016 Budget?

Requisition #

Yes No

Yes No

N/A

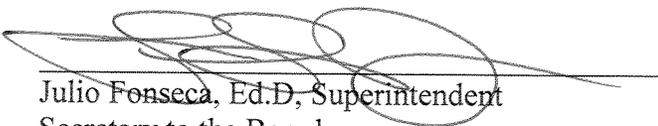
(Amount)

(Name of funding source and/or location)

(Funding account number)

Recommended for: Approval Denial Certification Requested Yes No

Superintendent's Office Certification:


Julio Fonseca, Ed.D, Superintendent
Secretary to the Board

**SAN YSIDRO SCHOOL DISTRICT
GOVERNING BOARD AGENDA**

TO: Governing Board

BOARD MEETING DATE: September 10, 2015

FROM: Julio Fonseca, Ed.D
Superintendent

SCHOOL/DEPARTMENT: Amy Hunt, Director
Human Resources

AGENDA ITEM: PROFESSIONAL DEVELOPMENT

BACKGROUND INFORMATION:

School Employers Association of California offers a School Management Negotiators Certification Program for school district negotiators. The training centers on collective bargaining and labor relations to function successfully under the California Educational Employment Relations Act (EERA). The district recommends the registration of Ms. Amy Hunt, Director of Human Resources to attend the 60 hour training.

The cost of the certification program is dependent upon membership. There is a separate board agenda item recommending approval of an agreement with School Employers Association of California and Professional Development for membership.

SEAC Membership: \$1,325.00

Certification Program for Members: \$1,900.00

Certification Program for Non-Members: \$3,800.00

RECOMMENDATION:

Approve professional development and registration for Ms. Amy Hunt in the SEAC School Management Negotiators Certification Program at a cost not to exceed \$5,700.00

Renewal New Amendment Ratify Other

Business Services Reviewed: _____

Financial Implications?

Yes No

Are funds for this item included in the 2015-2016 Budget?

Yes No

Requisition #

Estimated Cost:

1,900.00 –
3,800.00

(Amount)

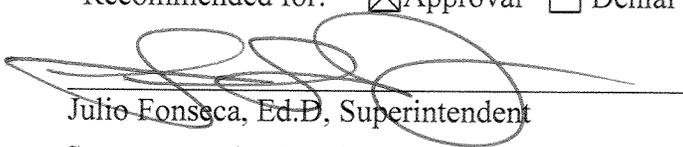
General Fund

(Name of funding source and/or location)

(Funding account number)

Recommended for: Approval Denial Certification Requested Yes No

Superintendent's Office Certification:


Julio Fonseca, Ed.D, Superintendent

Secretary to the Board