

P25-13, Non-Cost Evaluation Max Points Available: 80 for all phases of non-cost - Must receive a phase one score of 60% (Marginal) or better to be considered for Phase 2 evaluation	Raptor	Crisis Go	Centegix	Stryker	Pikmykid	BNC
Phase One Evaluation Vendor Qualifications / References Available - 30 Points	Good 80% - Multiple Large K12 utilizing mobile badge, 1 in Georgia(although not fully implmented) Software has been operational for several years but not in conjunction with current badge. Some local support staff.	Adequate 70% - K12 references software only. Not all references responded. Zero references utilizing the Echo badge.	Very Good 90% - Over all great expereince with the service and hardware to include the badges. Some K12 schools have experienced recent badge issues.	Marginal 60% - No Georgia K12 references. Included one medical group. The schools listed were not of the similar size and scope to FCS.	Poor 25% - Lack of responses from references. No Georgia references. Asked for additional references and did not provide. Two references did not utilize badges from Pikmykid.	Unaccpetable 0% - No K12 or municipality or any governement type work. References provided were all hospitality. Only one reference responded.
Phase One Points Vendor Qualifications/References	24	21	27	18	7.5	0
Phase One Notes: Only Vendors earning Marginal(60%) or better move to Phase Two	Considered For Phase 2	Considered For Phase 2	Considered For Phase 2	Considered For Phase 2	Vendor not considered for Phase 2. Did not achieve the minimum score of 60% in Phase One	Vendor not considered for Phase 2. Did not achieve the minimum score of 60% in Phase One
Phase Two Evaluation Scope of Work Points Available - 40 Must receive a phase one score of 60% (Marginal) or better to be considered for Phase 3 Short List & Vendor Presentation	Good 80% - Avigilon camera integration not until July 2026 . Mobile badge alert only in place since 2024. FCS does not prefer wired strobes (cabling and network closet capacity etc)	Adequate 70% - Echo badge is new to market September 2025. No current complete projects. Uncertainty of bage lifetime. FCS would be the first customer in Georgia with Echo badge. Some concerns regarding coverage long distance.	Very Good 90% - Badge cannot be recharged but requires replacement. Battery life uncertainty.	Poor 25% - FCS did not prefer the communication concept of the badge function. Currently not compatible with digital signage. Only one year warranty		
Phase Two Points Scope of Work	32	28	36	10		
Phase Two Notes: Scoring compromising section 3.0 and 4.0B of the RFP (not including costs) Vendors must earn Adequate (70%) or better to move to Phase Three (Short-list)	Considered For Phase 3	Considered For Phase 3	Considered For Phase 3	Vendor not considered for Phase 3. Did not achieve the minimum score of 60% in Phase Two		
Phase Three Evaluation Vendor Presentation and overall comprehensive analysis of offer based on all phases evaluated. Points Available 10	Very Good 90%	Adequate 70% - Unable to answer some key technical questions. Lack of knowledge regarding current customers implementing the Echo badge that was requested. Didn't respond to last set of questions	Very Good 90%			
Phase Three Points	9	7	9			
Total Non Cost Points All Phases: 80 Available	65	56	72			
Non-Cost Note: Only Vendors earning Good (80%) or better of available non-cost points (64+) moved to cost evaluation	Advanced to Cost Evaluation	Did Not Advanced to Cost Evaluation	Advanced to Cost Evaluation			

P25-13 COST EVALUATION Points Available: 20	5 Year Cost Total With Onsite Training	Score
Raptor	\$2,176,200.14	20
Centegix	\$2,420,000.00	18
Cost Equation	Cost Evaluation Formula:(Lowest Price/R-where "R" represents the cost of proposal currently being ranked) x Points = Score)	2176200/2420000x20 =18

P25-13 Award Summary Max Points Available: 100	Centegix	Raptor
Criteria / Points Available		
Non Cost: 80 Points Available (See Non-Cost Tab For Breakdown)	72	65
Cost: 20 Points Available (See Cost and Cost-Scroing Evaluation Tabs For Breakdown)	18	20.0
TOTAL	90.00	85.00
Notes	Only Vendors making to Phase Four in Award Summary, Please see other tabs for scoring detail	