

# VICTOR VALLEY UNION HIGH SCHOOL DISTRICT

## E-RATE YEAR 29 (2026/2027)

### FIREWALL SERVICES

December 10, 2025

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## SERVICE PROVIDER PRE-QUALIFICATION GUIDELINES

### Service Provider Criteria and Contract Requirements

The requirements outlined in this document will apply to all contracts entered into as a result of the posting of (2026-2027) E-rate Form 470/471 as set forth below:

These projects and services are contingent upon funding from the E-Rate program:

- Applicant expects each Service Provider to have a thorough understanding of all rules or regulations regarding the E-Rate program.
- All contracts entered into as a result of the posting of this Form 470 will be contingent upon the specific funding of the FRN at the percentage rate submitted in the Form 471.
- The maximum percentage (%) discount the Applicant will be liable for is the pre-discount amount, minus the funded amount, as shown on the Form 471 cost calculation section for the FRN line item.
- The Service Provider shall be responsible for invoicing USAC's Schools and Libraries Division (SLD) for the funded amount.
- NO billing or work can take place prior to July 1, 2026.
- The Service Provider is responsible for providing a valid SPIN (Service Provider Identification Number) with its quotation submittal.
- The Service Provider is responsible for providing a FCC Registration Number (FRN) and proof of Green Light Status from the FCC.
- Any potential Service Provider found to be in Red-Light Status must provide an explanation of the steps it is undertaking to be removed from Red Light Status and the expected timeframe for resolution.
- A Service Provider's sustained Red Light Status may be grounds for contract termination as it could prohibit the Service Provider from providing E-rate discounts in a timely manner which would cause harm to the Applicant.
- More information about FCC Red and Green Light Status may be found at this website: [http://www.fcc.gov/debt\\_collection/welcome.html](http://www.fcc.gov/debt_collection/welcome.html)
- All work is subject to 100% approval of the project or purchase by the FCC under the E-Rate discount program as referenced by the Telecommunications Act of 1996.

- Additional terms and conditions are delineated in the specifications referenced in the Form 470(s) and associated Requests for Proposal (RFP).
- The Service Provider is required to send copies of all forms and invoices to the Applicant prior to invoicing the SLD.

The Applicant reserves the right to deny any or all quotations associated with a particular Form 470, even with USAC funding approval.

The Applicant reserves the right to accept the pricing quotations solely dependent upon USAC approval.

**Service Provider must meet the following qualifications to be considered for award:**

- When providing electronic equipment quotes for switches/hubs/routers, Service Provider must have at least 1 ECA (Extreme Certified Architect or Manufacturer equivalent) on staff.
- When providing cable work, Service Provider must be RCDD certified.
- When providing cable work, Service Provider must provide as-built diagrams in electronic and paper copy formats, and cable test results within 45 days of completion of work.
- If providing cabling work, Service Provider must have C-7 License and maintain compliance with all required State of California Public Works/Prevailing Wage requirements.
- No Subcontractors can be contracted (i.e., used) to meet the CMAS contract requirements.
- If requested by the Applicant, Service Provider must be willing to have employees fingerprinted.
- All product pricing provided for Form 471 purposes must be functional equivalent or better, once the Applicant has received USAC approval for purchase.

**DIR Registration of Contractor and Subcontractors**

A contractor or subcontractor shall not be qualified to bid on, be listed in a bid proposal, subject to the requirements of Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, as defined in the Labor Code, unless currently registered and qualified to perform public work pursuant to Section 1725.5.

It is not a violation of this section for an unregistered contractor to submit a bid that is authorized by Section 7029.1 of the Business and Professions Code or by Section 10164 or 20103.5 of the Public Contract Code, provided the contractor is registered to perform public work pursuant to Section 1725.5 at the time the contract is awarded.

**Right to Reject Any and All Quotes**

The Applicant reserves the right to reject any or all quotation submittals and to waive any informalities or regularities. The Service Provider's quotation submission is recognition of this

right. In addition, the Applicant reserves the right to fund, (proceed with project or purchase) or not to fund, regardless of E-Rate approval.

**Terms of Contract:**

RFP documents may be downloaded from the Victor Valley Union High School District web site at [www.vvuhsd.org](http://www.vvuhsd.org) as well as the USAC website at <https://data.usac.org/publicreports/Forms/Form470Rfp/Index>

All RFP responses must be submitted in (2) hard copies and one (1) digital copy.

All RFP responses must be submitted NOT LATER THAN 3:00 p.m. (PST) on Tuesday January 20, 2026 to the contact information contained herein:

Christopher LeFlore

Victor Valley Union High School District

16350 Mojave Drive

Victorville, CA 92395

Office: (760) 955-3201 X10266

Email: [cleflore@vvuhsd.org](mailto:cleflore@vvuhsd.org)

Any questions should be submitted to [erate@vvuhsd.org](mailto:erate@vvuhsd.org) up until 5:00pm Tuesday, January 13, 2026 with the subject line of "Firewall".

Only questions submitted through this process will be accepted. All responses to questions regarding this RFP will be posted on our website and the USAC EPC portal January 14, 2026 at or before 5:00 p.m.

It is the responsibility of the prospective Responder to check the website [www.vvuhsd.org](http://www.vvuhsd.org) and/or the USAC EPC portal for updates or addenda.

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## **E-RATE SUPPLEMENTAL TERMS AND CONDITIONS**

**Signed copy to be returned with proposal and/or bid response (“Proposal”) in response to this Solicitation (“RFP/RFB/RFQ”).**

The Telecommunications Act of 1996 established a fund by which Schools and Libraries (“Applicant” or “Applicants”) across the Country could access discounts on eligible telecommunications products and services. The program is commonly known as the E-rate Program. The eligibility for discounts on internet access, telecommunications products and services, internal connection products, services and maintenance is determined by the Federal Communications Commission (“FCC”). Funding is made available upon application approval by the Universal Service Administrative Company (“USAC”), which was established by the Act. The amount of the discount is based on the numbers of students eligible to receive free and reduced-price meals.

### **1) E-RATE CONTINGENCY**

The project herein is contingent upon the approval of funding from the Universal Service Fund’s Schools and Libraries Program, otherwise known as E-rate. Even after award of Agreement(s) and/or E-rate funding approval is approved, the Applicant may or may not proceed with the project, in whole or in part. Execution of the project, in whole or in part, is solely at the discretion of the Applicant.

### **2) SERVICE PROVIDER REQUIREMENTS**

The Applicant expects Service Providers to make themselves thoroughly familiar with any rules or regulations regarding the E-rate program.

- **a.** Service Providers are required to be in full compliance with all current rules and requirements and future rules and requirements issued by the FCC and USAC throughout the agreement period of any Agreement entered into as a result of this RFP/RFB/RFQ.
- **b.** Service Providers are responsible for providing a valid Service Provider Identification Number (“SPIN”). More information about obtaining a SPIN may be found at this website: <https://www.usac.org/e-rate/service-providers/step-1-obtain-a-spin/>
- **c.** Service Providers are responsible for providing a valid Federal Communications Commission Registration Number (“FRN”) at the time the Proposal is submitted. More information about obtaining an FRN may be found at this website: <https://fjallfoss.fcc.gov/coresWeb/publicHome.do>
- **d.** Service Providers are responsible for providing evidence of FCC Green Light Status at the time the proposal is submitted. Any potential Service Provider found to be in Red Light Status must provide an explanation of the steps it is undertaking to be removed to Red Light Status and the expected timeframe for resolution. A Service Provider's sustained Red Light Status may be grounds for termination of the Agreement as it could prohibit the Service Provider from providing E-rate discounts in a timely manner which would cause harm to the Applicant. More information about FCC Red and Green Light Status may be found at this website: [http://www.fcc.gov/debt\\_collection/welcome.html](http://www.fcc.gov/debt_collection/welcome.html)

- **e.** Products and services must be delivered before billing and E-rate discounting can commence. At no time may the Service Provider invoice before July 1, 2026.
- **f.** Prices must be held firm for the duration of the associated E-rate Funding Year(s) or until all work associated with the project is complete (including any Agreement and USAC-approved extensions).
- **g.** Goods and services provided shall be clearly designated as “E-rate Eligible.” Non-eligible goods and services shall be clearly called out as 100% non-eligible or shall be “cost allocated” to show the percentage of eligible costs per USAC guidelines.
- **h.** For Category 2 equipment or services, within one (1) week of notification of award, the awarded Service Provider must provide the Applicant a bill of materials using a completed and most current and appropriate version of USACs “Bulk Upload Template” (formerly known as the Item 21 attachment) located at <https://www.usac.org/e-rate/applicant-process/applying-for-discounts/fcc-form-471-filing/>. Subsequent schedules of values and invoices must match the Bulk Upload Template and approved Funding Request Line Items or subsequent approved service substitutions. If the service provider’s proposal consisted of pricing per eligible location, a summary sheet and summary Bulk Upload Template must be provided to describe the cumulative amount for all sites.
- **i.** In the event of questions during an E-rate pre-commitment review, post-commitment review, and/or audit inquiry, the awarded Service Provider is expected to reply within 3 days to questions associated with its proposal.
- **j.** The awarded Service Provider is required to send copies of all forms and invoices to the Applicant prior to invoicing USAC for pre-approval. Failure to comply with this requirement may result in the Applicant placing the vendor on an “Invoice Check” with the USAC: <https://www.usac.org/e-rate/applicant-process/invoicing/invoice-check/>.
- **k.** Service providers must comply with the FCC rules for Lowest Corresponding Price (“LCP”). Further details on LCP may be obtained at USAC’s website: <https://www.usac.org/e-rate/service-providers/step-2-responding-to-bids/lowest-corresponding-price/>.
- **l.** Service providers must not propose any equipment or services produced or provided by companies, their parents, affiliates, and subsidiaries, found to pose a national security threat to the integrity of communications networks or the communications supply chain as required by FCC rules. See <https://www.usac.org/about/reports-orders/supply-chain/>. Any proposed solution including Covered Equipment or Services as defined by the FCC will be disqualified. If, after award of the project it is found Covered Equipment or Services are included, the award and/or Agreement will be considered to be null and void. See <https://www.fcc.gov/supplychain>.
- **m.** SPAM and/or robotic responses will not be considered valid Proposals and will be disqualified from consideration.
- **n.** Any Service Provider proposals identifying contingency fees such as allocations for change orders, tariffs, or other speculative fees not specifically called out for in the scope and/or terms of the RFP/RFB/RFQ will automatically be included in the Proposal price and subject to evaluation unless otherwise specified in the RFP/RFB/RFQ. Contingency fees not pre-approved by the Applicant will not be allowed.

### 3) SERVICE PROVIDER ACKNOWLEDGEMENTS

- **a.** The Service Provider acknowledges that no change in the products and/or services specified in its proposal will be allowed without prior written approval from the Applicant and a USAC service substitution approval with the exception of a Global Service Substitutions. See <https://www.usac.org/e-rate/applicant-process/before-youre-done/service-substitutions/>.
- **b.** The Service Provider acknowledges that all pricing and technology infrastructure information in its Proposal shall be considered as public and non-confidential pursuant to §54.504 (2)(i)(ii).
- **c.** The Service Provider acknowledges that its offer is considered to be the lowest corresponding price pursuant to § 54.511(b). Service Providers found not to be providing Lowest Corresponding Price (LCP) may be required to repay any identified overcharges to USAC. The Service Provider acknowledges that LCP is solely the service provider's responsibility and it will not hold the Applicant liable, or seek reimbursement from any applicant, for any appeals, commitment adjustments or funding recoveries.
- **d.** The Service Provider attests that its offer does not violate the FCC's Supply Chain certifications included in the FCC Form 473. Supply Chain requirements and certifications can be viewed at USAC's Website: <https://www.usac.org/about/reports-orders/supply-chain/>.
- **e.** This offer is in full compliance with USAC's Free Services Advisory <https://www.usac.org/e-rate/applicant-process/competitive-bidding/free-services-advisory/>. There are no free services offered that would predicate an artificial discount and preclude the applicant from paying its proportionate non-discounted share of costs. The Service Provider agrees to provide substantiating documentation to support this assertion should the applicant, USAC, or the FCC request it.

### 4) STARTING SERVICES/ADVANCE INSTALLATION

#### Category 1 Services

The annual E-rate Funding Year begins on July 1 and expires on June 30 of each calendar year. Regardless of the Agreement's "effective date," E-rate eligible goods and/or services requested in this RFP/RFB/RFQ shall be delivered no earlier than the start of the 2026 funding year (July 1, 2026). If Category 1 services (Telecommunication Services and Internet access) will begin on or shortly after July 1 of a funding year, the service provider, in some cases, may need to undertake some construction and installation work prior to the beginning of that funding year. Within the limitations indicated below, the infrastructure costs of a service provider can be deemed to be delivered at the same time that the associated Category 1 services begin. That is, if services begin on July 1, then the delivery of service provider infrastructure necessary for those services can be considered as also delivered on July 1. However, NO INVOICING can take place prior to July 1 of the associated Funding Year.

## Early Funding Conditions

### Category 1

There are four conditions that must be met in order for USAC to provide support in a funding year for Category 1 infrastructure costs incurred prior to that funding year.

- Initiation of installation cannot take place before selection of the service provider pursuant to a posted Form 470 and in any event no earlier than six months prior to July 1 of the funding year.
- The Category 1 service must depend on the installation of the infrastructure.
- The underlying Category 1 service cannot have a service start date prior to July 1 of the funding year.
- No invoices can be submitted to USAC for reimbursement prior to July 1 of the funding year.

For more information, please refer to the FCC Order involving the Nassau County Board of Cooperative Educational Services (DA 02-3365 , released December 6, 2002). This FCC decision only applies to Priority/ Category 1 services (telecommunications services and Internet access).

The complete text can be found at the following URL: <https://www.usac.org/e-rate/applicant-process/starting-services/advance-installation/>

### Category 2

There are two conditions that allow USAC to provide support in a funding year for Category 2 Internal Connections (equipment and services) incurred prior to that funding year.

- Applicants may seek support for Category 2 eligible services purchased on or after April 1, three months prior to the start of the funding year on July 1. This will provide schools with the flexibility to purchase equipment in preparation for the summer recess and provide the maximum amount of time during the summer to install these critical networks.
- No invoices can be submitted to USAC for reimbursement prior to July 1 of the funding year.

For more information, please refer to the FCC Report and Order and Further Notice of Proposed Rulemaking (FCC 14-99 , released July 23, 2014).

It is important to note NO FCC FORM 474 INVOICING can take place before the Funding Commitment Decision Letter is issued, the FCC Form 486 is approved, and/or prior to July 1 of the funding year.

## **5) INVOICING**

- **a.** The Service Provider agrees to bill and receive a portion of the payment for the provisions of goods and services described herein directly from USAC via the FCC Form 474 Service Provider Invoice (SPI). The Applicant will only be responsible for paying its non-discounted share of costs and does not intend to use the BEAR process (FCC Form 472). The maximum percentage the Applicant will be liable for is the pre-discount amount minus the funded amount as shown on the FCC Form 471 Funding Request Number ("FRN") and associated FRN Line Items and any identified ineligible costs. Upon the successful receipt or posting of a Funding Commitment Decision Letter from USAC and submission, certification and USAC approval of FCC Form 486, the Applicant shall pay only the discounted amount beginning with the billing cycle immediately following said approval. Alternatively, should the Applicant decide that it is in the best interest of the Applicant to file an FCC Form 472, the Applicant will inform the Service Provider of its intent.
- **b.** The Service Provider agrees that it will not invoice USAC for equipment or services that have not been delivered to and accepted by the Applicant and installed. If equipment is being drop-shipped to the Applicant and the Applicant is responsible for installing the equipment, the Service Provider may not invoice USAC until equipment is received and accepted by the Applicant.
- **c.** All Service Provider invoicing to USAC must be completed within 120 days from the last day of service. Should the Service Provider fail to invoice USAC in a timely manner, the Applicant will only be responsible for paying its non-discounted share.

## **6) FCC/USAC AUDITS**

The E-rate program requires that all records be retained for at least ten (10) years from the last date of service provided on a particular funding request. The Service Provider hereby agrees to retain all books, records, and other documents relative to any Agreement resulting from this RFP/RFB/RFQ for ten (10) years after final payment. The Applicant, its authorized agents, and/or auditors reserves the right to perform or have performed an audit of the records of the Service Provider and therefore shall have full access to and the right to examine any of said materials within a reasonable period of time during said period.

## **7) PROCUREMENT OF ADDITIONAL GOODS AND/OR SERVICES AND AGREEMENT TERM**

During the term of any Agreement resulting from this RFP/RFB/RFQ, the Applicant may elect to procure additional or like goods and/or services offered by the Service Provider. Such services shall be negotiated and obtained via an official amendment to this Agreement and approval by the Applicant's Governing Board. All terms, conditions, warranties, obligations, maintenance and support of said goods or services shall have a coterminous expiration date with the original date of this Agreement. The Applicant shall not enter into a separate Agreement for said goods or services. Service Providers must state in their proposal that they acknowledge, accept and are in agreement with coterminous expiration conditions.

**8) TARIFFS**

In anticipation of the possible tariff imposed on imported products, Applicant expects that the Service Provider will familiarize themselves with the impact that any unknown tariff(s) on manufacturer's products are appropriately accounted for in the respondent's fee proposal. The Applicant presumes a tariff will be imposed on any manufacturer's networking equipment manufactured abroad and will be applicable at the time of purchase throughout the term of any agreement resulting from this solicitation (including and mutually agreed upon extensions).

**THE SERVICE PROVIDER IS TO IDENTIFY ANY TARIFFS WHEN COMPLETING ANY PRICING ATTACHMENTS AS PART OF THIS SOLICITATION AND IDENTIFY THE PRODUCTS' COUNTRY(IES) OF ORIGIN.**

It is also the expectation of the Applicant that the presumed tariff should be LESS than what is identified or if it is not ultimately imposed upon the manufacturer's product, the cost saving will be passed along to the Applicant and, in turn, the FCC's E-Rate program. It should also be presumed by respondents that should any tariff imposed upon a particular manufacturer's product be higher than what was identified in the Service Provider's proposal at the time of purchase, the Applicant will appropriately compensate the service provider for the full cost incurred at the time of purchase without regard to E-Rate eligible invoices.

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I, the undersigned, as an authorized agent of \_\_\_\_\_ (Service Provider Name), hereby certify that I have read the E-rate Supplemental Terms and Conditions, am fully compliant and intend to cooperate with the E-rate process as outlined above.

Signature: \_\_\_\_\_ Title: \_\_\_\_\_

Phone Number: \_\_\_\_\_ Email: \_\_\_\_\_

Service Provider Name: \_\_\_\_\_

Service Provider FCC Registration Number: \_\_\_\_\_

Service Provider Identification Number: \_\_\_\_\_

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# VICTOR VALLEY UNIFIED SCHOOL DISTRICT

## E-RATE YEAR 29 (2026/2027)

### FIREWALL SERVICES

#### GENERAL INFORMATION

##### A. INTRODUCTION

The Victor Valley Union High School District (hereinafter referred to as "the District") is seeking proposals from qualified service providers to provide a High-Performance Next-Generation Firewall (NGFW) solution. The District requires a solution that delivers advanced threat protection, high-speed inspection of encrypted traffic, and robust connectivity options to support the District's increasing bandwidth demands.

##### B. BACKGROUND

The District's current network infrastructure requires an upgrade to its perimeter security to handle increasing throughput requirements, including the inspection of SSL/TLS encrypted traffic and protection against advanced threats, without creating a bottleneck. The goal of this RFP is to procure a firewall solution that provides future-proof connectivity (including 100GE and 25GE interfaces) and high-performance security services.

##### C. SCOPE OF SERVICES

The Service Provider shall provide all equipment, software, licenses, and warranties as specified in Exhibit A (Technical Requirements).

The proposal must include:

- **Hardware:** Next-Generation Firewall appliance(s) meeting the specifications listed in Exhibit A.
- **Licensing:** Three (3) or Five (5) year subscriptions for comprehensive security services, including IPS, Advanced Malware Protection, Application Control, URL Filtering, and 24x7 Support.
- **Shipping:** All costs associated with shipping and handling must be included.
- **Taxes:** All applicable taxes must be clearly identified.

##### D. SCHEDULE

- **RFP Release Date:** December 10, 2025
- **Deadline for Questions:** January 13, 2026
- **Proposal Due Date:** January 20, 2026
- **Service Start Date:** July 1, 2026

## **E. LENGTH OF CONTRACT**

The contract shall cover the period from July 1, 2026, through the expiration of the initial licensing term (3 or 5 years). The District reserves the right to extend the contract in accordance with E-Rate rules and California Education Code.

## **F. SUBMITTAL REQUIREMENTS**

Proposals must be submitted in a sealed envelope or via email (as specified in the Form 470) clearly marked "RFP 25-26 FIREWALL SERVICES" to the District Technology Department.

## **G. PREFERENCE FOR MATERIALS AND SUBSTITUTIONS**

The District is seeking a solution that meets the rigorous performance specifications detailed in Exhibit A. While the District may reference specific standards, it will consider "equivalent" manufacturer solutions provided they meet or exceed all listed technical specifications, interface densities, and performance metrics. Any proposed "equivalent" must be supported by public datasheets verifying that the specific model proposed meets every minimum requirement listed in Exhibit A. Failure to provide such verification will result in the proposal being deemed non-responsive.

## **EXHIBIT A: TECHNICAL REQUIREMENTS**

The District is requesting proposals for the FortiGate 2601F Next-Generation Firewall (NGFW) or equivalent.

The District has established the following minimum specifications to ensure compatibility with existing high-speed infrastructure and to provide necessary threat protection performance. Any "equivalent" solution proposed must meet or exceed the technical specifications listed below.

### **1. Hardware Performance Specifications**

To ensure the appliance does not become a bottleneck under heavy load, the proposed solution must meet or exceed the following throughput metrics based on Enterprise Traffic Mix:

- **Firewall Throughput (UDP 1518/512/64):** Minimum 195 Gbps / 190 Gbps / 120 Gbps.
- **NGFW Throughput:** Minimum 19 Gbps.
- **Threat Protection Throughput:** Minimum 17 Gbps.
- **IPS Throughput:** Minimum 24 Gbps.
- **SSL Inspection Throughput:** Minimum 20 Gbps.
- **Application Control Throughput:** Minimum 60 Gbps.
- **Concurrent Sessions (TCP):** Minimum 24 Million.
- **New Sessions/Second (TCP):** Minimum 900,000.

## 2. Interface and Connectivity Requirements

The appliance must provide high-density high-speed connectivity to support the District's core routing infrastructure. The unit must come equipped with the following physical interfaces on the chassis (no external transceivers included in the interface count):

- **100GE/40GE Uplinks:** Minimum of four (4) QSFP28 slots capable of operating at 100GE or 40GE.
- **25GE/10GE Connectivity:** Minimum of sixteen (16) SFP28 slots capable of operating at 25GE or 10GE.
- **Legacy Connectivity:** Minimum of sixteen (16) 10GE RJ45 ports.
- **High Availability (HA):** Minimum of two (2) dedicated 10G SFP+ slots for HA heartbeat/synchronization.
- **Management:** Dedicated 1GE RJ45 Management ports.

## 3. Hardware Form Factor and Components

- **Rack Unit Size:** Must be a maximum of 2 Rack Units (2RU).
- **Power Supply:** Dual, Hot-Swappable AC Power Supplies included.
- **Storage:** Must include onboard NVMe SSD storage with a minimum capacity of 2 TB (Terabytes) for local logging, reporting, and caching.
- **Airflow:** Front-to-back or Side-to-back cooling compatible with standard server racks.

## 4. Software and Feature Requirements

- **SD-WAN:** Integrated Secure SD-WAN capabilities.
- **SSL Inspection:** Hardware-accelerated SSL/TLS inspection (TLS 1.3 support required).
- **Management:** Must provide a centralized management dashboard.
- **VPN:** Support for high-capacity IPsec and SSL VPN (Minimum 20,000 Gateway-to-Gateway tunnels).

## 5. Required Licensing and Support

- **Bundle:** Enterprise Protection Bundle (or equivalent) inclusive of IPS, Advanced Malware Protection, Application Control, URL Filtering, DNS Security, and Sandboxing.
- **Term:** Pricing should be provided for both 3-year and 5-year terms.
- **Support:** 24x7 Comprehensive Support with Next Business Day (NBD) hardware replacement.

## SELECTION PROCESS

### H. EVALUATION CRITERIA

Proposals will be evaluated based on the following criteria, in accordance with E-Rate rules where Price of E-Rate Eligible Goods and Services is the primary factor:

- **Price of E-Rate Eligible Goods and Services (35%):** Total cost of ownership over the contract term.

- **Compliance with Technical Requirements (25%):** Adherence to the specifications in Exhibit A (Throughput, Port Density, Storage).
- **Service Provider Qualifications (20%):** Experience with K-12 education, references, and E-Rate history.
- **Compatibility with Existing Environment (10%):** Ability to integrate with current network topology.
- **Local Vendor / California Based (10%):** Service provider proximity and ability to provide rapid on-site support.

**I. DISQUALIFICATION FACTORS**

- Failure to submit a valid SPIN.
- Service Provider is in "Red Light Status" with the FCC.
- Proposal does not meet the minimum technical specifications listed in Exhibit A (e.g., lack of required 100GE/25GE port density or insufficient throughput).

**Total Cost for all Items: Please complete separately for quoting 3 year and 5 year.**

Item	Cost
<b>E-rate Eligible Cost</b>	\$ _____
<b>E-rate Ineligible Cost</b>	\$ _____
<b>Miscellaneous Fees</b>	\$ _____
<b>Contingency Fees</b>	\$ _____
<b>Estimated Taxes</b>	\$ _____
<b>Shipping</b>	\$ _____
<b>TOTAL COST</b>	\$ _____

