

Time	Speaker	Dialogue
00:20	Chesterfield School District	Uh, give me it just turned 6:30. I'm just giving it a few minutes to see who we have show up here.
01:00	Chesterfield School District	While we're waiting, I sure do appreciate you all taking time to come out this evening and offer this. I sure do hope that we have some participation. I know that I read the email follow-up from the back-to-school night and all the different questions that people had, and, you know, the different typical start of the year things, but I just this would really be a nice opportunity to...
01:28	Chesterfield School District	...some face time, to ask questions or to get a better understanding. So hopefully we'll have at least a few people show up. But we did open it to everybody.
01:37	Katie Filosa	Yeah, I have to say, I don't think I've been part of anything like this before. I don't know of any other districts that have done this.
01:47	Chesterfield School District	Oh, wow. Well, this is fantastic. Everyone was very... the funny part, it's interesting, you know, we'll see what happens here, if anyone shows up. But everyone that was made aware that we're doing it, thought it was great. This is great. This is great.
02:00	Katie Filosa	Great. But nobody's...
02:04	Unknown Speaker	here. Okay.

02:08	Chesterfield School District	Yep, all good, yeah, there was definitely an appetite for it. We were going through the process, yeah, and everyone's defense. I know this is a crazy time of year. I do know that...
02:21	Katie Filosa	It is, and, you know, many families have sports, or in...
02:38	Katie Filosa	...other districts, you know, older kids and such, they might be at a back-to-school night. Who knows?
02:45	Chesterfield School District	Absolutely. I do think we just had someone else come in. Oh, great. Yep.
03:21	Chesterfield School District	Hey, folks, anyone that just came in? We're just giving another couple minutes to see if we have anyone else that shows up before we get started. We'll give it till 6:35, or so. See what we see what happens here? Perfect.
04:55	Chesterfield School District	I see our time is now 6:35. I do see we have at least some participation here. Okay, do we want a quick check-in, just to see who we have on the call at this point before we get started? Sure? Alright, so I know for whomever's in the room, I'll just introduce myself. I'm Scott Hogan, and I'm the business administrator here at Chesterfield School District, and we are just gathering here this evening for a food service information session for our families. And I would like to turn it over to our food service team at Maschio's to just have an opportunity to introduce themselves.
05:32	Katie Filosa	Absolutely. Thank you very much. Thank you for having us tonight. My name is Katie Filosa. I'm the Director of Field supervision for Maschio's. I support all of our supervisors and our accounts in the field today. I'll let the team introduce themselves, Robin.

05:53	Robin Zuno	Hi, Robin Zuno, and area supervisor in training for Chesterfield.
05:57	Susan Hollis	Hi, Susan Hollis, area supervisor. For training Robin for taking over Chesterfield.
06:09	Katie Filosa	Stephanie, you want to go? Sure? Oh, she just, there she is, Hi.
06:15	Stephanie	My name is Stephanie Close. I'm the on-site food service director for Chesterfield Elementary School.
06:23	Unknown Speaker	And Lorraine, Hi.
06:25	Lorraine Kunick	Good evening, everyone. My name is Lorraine Kunick. I am the director of nutrition for Maschio's Food Services.
06:32	Chesterfield School District	Okay, we certainly appreciate all of you. And I would just note that the presentation is being recorded. We see as of right now, it looks like we only have one parent participant on the panel, which we do appreciate. We are recording the session, so I know everyone took the time and was gracious enough to prepare some information. Hollis is recording our meeting to share out with the parent community. Anyway, if we're since we're here, if we wouldn't mind walking through for participants that maybe we might have come on as we continue through, just at least providing some... if we want to do a streamlined version, and at the end, just for whoever's listening, I would add that we would open up to questions, especially since it's such a small participation, we could probably answer anything. To help you out with. Absolutely, okay, yeah, perfect. We sure appreciate it.

07:27	Katie Filosa	Great. So I guess I'll get started. So Maschio's is the school food service provider. We provide all of your children's meals in the school. So we have a website that is through the school district website. I've brought up the school district website here. It's under departments, under cafeteria information.
07:52	Unknown Speaker	And then the link here.
08:03	Katie Filosa	Okay, this takes you to all things Maschio's for a lack of better terms. So right here you'll see that it covers just about everything you'd need to know about food services. So right here in this area is our welcome back letters. We have it in both English and Spanish for families, so I'll open that. So this is typically shared at the beginning of the school year. It gives you an overview of the Food Service Program. It includes the menu link for parents. It includes the Pay School Central link, so if families want to put money on their children's account, or perhaps they want to see what their children are purchasing every day, that is one way to do it, and also it shares. If parents do not care to use the online payment portal, they can also write a check or give their child cash to pay for lunch, and the check can be out. I mean, Chesterfield Board of Education. We also include the lunch price. If a student qualifies for obviously, free or reduced lunch, there is no charge for that, and it states when the lunch actually starts, when school starts. Additionally, Stephanie's information is on here as well as her email address. So if any parents have any questions, that's the best way to reach her. Okay, I'm going to have Lorraine, if you don't mind, I'll click on the menu portion of it, and then if you just want to touch on the menus. So I'll start with the elementary menu. Okay.
09:48	Lorraine Kunick	Perfect. So this is our elementary lunch menu. So as you can see, it is an interactive menu, so you can click on any one of the menu

		items, and it will provide you with all of the nutrition facts. We do have allergens on here as well.
10:09	Lorraine Kunick	Likely, our menus are subject to change, so we definitely recommend that if you are navigating through our menu for allergies that you are going through them, you know, on a day-by-day basis, probably, or a weekly basis. We also have on here as well. If you click on any one of the menu items for any students, maybe with diabetes, we also have the carbohydrate counts for all of our items as well. So everything is interactive. And Katie, if you are able to scroll down, you can also click on any one of the items, and it will actually pull up the individual ingredient labels as well. So if anyone's curious, wants to see exactly what we're serving, you can view the manufacturer's label for ingredients, and then it should pop up with all of the actual manufacturer labels and...
11:02	Katie Filosa	Right. And then Stephanie, do you want to talk about the daily swap? I'm...
11:17	Stephanie	Using my husband's computer, so the daily swap outs are something that we just started really going full steam ahead. Last year, when I came in, we used to just do one every day. We started putting more selection out. So now the kids have a choice. They could either get a parfait, a muffin bag meal, which all comes with the components, the cheese sticks, the fruit, the vegetable. Everything comes in a bag. It's out every day, but we have everything every day. We have the Uncrustables, the breakfast cereal bags, the bagel bags, the muffins, the mixed berry parfaits. We also have a selection of cold salads, chicken caesar salad, crispy chicken salad, sometimes even buffalo chicken salad. The kids really do like them, especially the younger kids, but they...

12:22	Stephanie	...like, um, some kids don't know what to pick, but everything in the bag comes together. So just grab it and go. It's very simple for especially the little kids, they seem to like that everything's right in there. Um, that's really it. I mean, everything is, you know, they come with the milk, they get their fruit. They can take extra, you know, an extra fruit, you know, they love the strawberries and the grapes in Chesterfield, and then there's juice. And they get their choice of milk. There's chocolate or white milk. Both are available every day. That's really it. And our veggie patch is also available every day, which, you know, very popular. They like, I said, they like the strawberries. They like the grapes. We have our bean salads, cucumber tomato salad is very popular, the carrots, the apple slices. There's a wide variety...
13:12	Susan Hollis	...of everything every day. It's a lot of selection.
13:19	Chesterfield School District	We sure appreciate that. Yeah, thank you.
13:23	Katie Filosa	Also have the Pre-K menu here as well.
13:26	Stephanie	Yes, Robin,
13:26	Katie Filosa	do you want to talk a little bit about that?

13:30	Robin Zuno	Sure, we have right here on the right-hand side where the parents can go to access the live Google form that is open on Fridays and closes on Mondays. Parents can easily access this. It records under their email so that the parents get a copy of what they submitted for their student. You pick your homeroom teacher of your preschool student, and fill in each section for first name, last name, pick your choices. It's all easily labeled with what the offering is for today. So that way you don't even have to go and look at the menu. And then further down there's an option. If parents do not want to order daily, they can check off yes, I would like my student every day. This eliminates parents having to go in weekly, and it lets the kitchen know that that student is receiving breakfast daily. Same thing with lunch. Has your lunch. We also added a bagel bag for this month as the daily cold swap out, giving another option, and it also has the same thing I would like my student to receive lunch every day, and you can choose hot meal or cold meal as an option, and then it asks you for the date, so that way we can see when it was submitted.
14:58	Unknown Speaker	Perfect. Okay.
15:04	Katie Filosa	Okay, I'm gonna go back to Lorraine to just touch on Smart Snacks. Lorraine. Is there any one that you prefer I click on?
15:17	Lorraine Kunick	Either one is fine. So...

15:31	Lorraine Kunick	Uh, perfect, okay, so back in 2010 with the implementation of the Healthy, Hunger-Free Kids Act, so that was passed by Congress back in 2010 like I mentioned. So this is actually enacted since July 1, 2014 so they definitely allowed a couple years for schools to really go and implement this. But just so everyone knows is every single a la carte snack that is available for purchase in Chesterfield does have to follow Smart Snack rules. So every single snack item has to be less than 200 calories. The sodium limits are also less than 200 and you will see here that foods must also meet several other nutrient requirements, especially for beverages. So especially in Chesterfield, so anything that would be available for purchase. We can obviously offer plain water with or without carbonation. There's no portion limit for that. But for Chesterfield in particular, just based off of the grade grouping, we are obviously allowed to offer the low-fat or fat-free milk, so just like Stephanie mentioned. But also, we can also offer 100% fruit juice, it just has to be in minimum quantities. As far as everything else, there are limits as well. When it comes to a la carte snacks, such as fat limits, sugar limits, all of our chip options are also reduced fat as well. So it isn't exactly what you would see in the grocery store. So we do have to follow these sort of Smart Snack guidelines for all of the snack items that are available for purchase in Chesterfield.
17:07	Katie Filosa	Absolutely. So that's just something that we always like to point out sometimes when we serve cereal, or perhaps you might see a Pop-Tart as a snack, or something along those lines, they're formulated differently than the ones that you would see in the grocery store. They are formulated to fit the K-12 menu. And...
17:38	Katie Filosa	...here's just the overview flyer and all of this is on the website, accessible at any time. Should anyone want to pull up any of the information?

17:53	Unknown Speaker	Okay, okay. Additionally, we also, one question.
18:02	Chesterfield School District	We sometimes get, and I apologize if we've covered it somewhere, is where parents can see, they know that they have a menu. Is there a menu of what the snacks are?
18:13	Katie Filosa	Ah, so we don't have that, but we can certainly put something together for you. We do have a few of the snacks on the price list here we can come up with, I mean, if you're looking to cover all of the snacks that we have, I mean, we can certainly come up with something.
18:42	Katie Filosa	Like can maybe tweak a couple of these. If there's something that maybe wasn't popular and we removed, or something we need to add that happens to be popular.
18:52	Unknown Speaker	This is pretty much...
18:54	Stephanie	...covers. This is an up-to-date. Well, me and Susan did this one before the school year. This is pretty up-to-date with everything that I regularly put out.
19:02	Chesterfield School District	That's perfect. And this is on the website, right?
19:06	Stephanie	Also posted in the cafeteria, in the checkout lines on both sides.

19:13	Chesterfield School District	That's right on the price slice that we could refer them there to take a look.
19:16	Unknown Speaker	Yes, yep. And...
19:18	Lorraine Kunick	If anyone's interested in nutrition facts labels as well. I do believe we have a Smart Snack Guide that does have, I believe all of those options that are on the price list, if anyone wants to take a look at the labels and as well as the allergen. So I'm happy to share that as well.
19:33	Chesterfield School District	Perfect. Thanks. We appreciate it.
19:35	Katie Filosa	Perfect. And then I guess the final piece would be the Pay Schools portion of it. So I'll start with this one. This is the ability to register. So if a family is new to the Chesterfield school district and they've never had an account before, they would need to visit https://www.google.com/search?q=payschoolcentral.com , or perhaps download the app and then enter their profile details and select Register. So there's some steps to follow here. I do believe it's very self-explanatory to log in and enter the information. There is also information to email Pay Schools or call them. Should there be any questions or any issues with trying to register? Now, once that registration is set up, the ability to log into the Pay School site will then take place. Again, parents can go through the website here to put money on account...

20:51

Katie Filosa

...arrangements, so they can perhaps put money on whenever they find that their child's account is running low, maybe their child doesn't purchase every day, which is fine, or they can set it up so it's an automatic withdrawal. So maybe the first of every month, I don't know, \$50 comes out, or whatever they decide, comes out automatically from the bank account. Additionally, there is a fee for this. There's a small percentage that is charged through Pay Schools for putting money on the account with a credit card. I mean, that's pretty common these days. I think we're all, unfortunately, pretty familiar with that. However, if the family does not want to incur those fees, they can, certainly can send their child in with cash or a check. They just need to make sure that that's clearly in an envelope labeled food services, just to make sure that the money gets to the right place, especially with the little guys, sometimes it doesn't, it stays in the backpack or ends up somewhere else. So we just want to make sure that it gets there. Families also have the ability to go in and see what their children are purchasing. So if mom and dad are putting money in the account and that money is disappearing very quickly, mom and dad have the ability to go in and see that Johnny, perhaps has been buying bags of chips for his friends. So then they know where that money's going. So this is a great feature that Pay Schools has. So and then if families qualify for the meal and summer EBT application. These are the steps for doing so with Pay School Central as well. Again, fairly self-explanatory. If there's any questions, Pay Schools is really the one to contact for the assistance with that, they have the ability to sometimes do some of the back of the house things that perhaps Stephanie or food services can assist with. So okay, and then the last two things I think we wanted to touch on were two pretty cool features that Maschio's offers for parents. So technology is a wonderful thing, and our menus are available through an app. It's a Nutrislice app. Can download the app right here through the QR code, or you can just go into the app store and type in Nutrislice, and you'll be able to be put to the Nutrislice website. You can choose Chesterfield School District, and you can see your child's menu every day. Sometimes it's easier. I know my mom used to put it on the phone. On the fridge and we'd look and figure out what was for lunch every day. But technology, everybody's got a phone now, so quite honestly, kids can look it up too and see what's for lunch. So but this is a nice option. And then the really cool one, which totally bypasses the phone completely, is the Alexa app.

		Because many families have an Alexa these days, so you can actually set up your Alexa to recognize what the school lunch...
23:55	Katie Filosa	...school district. So if you follow steps one, two and three, you can come down in the morning, or your child can come down in the morning and ask what's for lunch at school today. And Alexa will tell you that today is the meatball sub sandwich with green beans. So pretty cool thing. So that's some information on that as well. And all these flyers and all this information is available on your school website. So any questions for any of us?
24:32	Chesterfield School District	First of all, before we take any questions, thank you again. Very much for this really informative session. This has been really great. I'm really impressed with the Alexa.
24:43	Katie Filosa	Very good. And that's good for any district. It's not just for Chesterfield. So if you know someone in another district, as long as they're a Maschio's account, they should be...
25:02	Chesterfield School District	Alright. Really fantastic. And Lorraine, that's no dissing of the interactive menu. That's just we appreciate that though.
25:10	Lorraine Kunick	None taken.
25:13	Chesterfield School District	Okay, now I see we've had a few participants coming in and out throughout the course of the session. Is there anyone at this point that has a question, if you'd like to unmute. You have the ability to unmute yourself, and you feel free to ask us any questions you may have at this time.

25:33	Chesterfield School District	All right, I'm not hearing anything at this point, so with the team's permission, if you are all comfortable, what we'd love to do is, of course, trim the the recording. If we could, Susan, I don't know if we have a way to, you know, trim the beginning where we're our initial little chit chat there, or whatever we had, but be able to put this out to our parents that missed it would be fantastic. This is really a very, you...
26:08	Unknown Speaker	...all very good.
26:12	Chesterfield School District	Yeah, thank you everybody. We really appreciate it.
26:14	Katie Filosa	Absolutely.
26:17	Chesterfield School District	Thank you all for your time tonight.
26:20	Katie Filosa	You're welcome. Thank you for including us.
26:21	Chesterfield School District	Thank you all for we appreciate you and thank you everyone for coming out. Yep, good night. Bye, bye. Everybody. Appreciate you. Everybody.
26:32	Unknown Speaker	Bye.