

**BOARD OF EDUCATION
BALLSTON SPA CENTRAL SCHOOLS
BALLSTON SPA, NEW YORK 12020**

BID ANALYSIS

ITEM BID: 2025-2026 Paper Bid

DATE ADVERTISED: **SARATOGIAN** 10/16/2025

DAILY GAZETTE 10/16/2025

DATE OF BID OPENING: 11/13/2025

NUMBER OF VENDORS CONTACTED: 8

NUMBER OF BIDS RECEIVED: 4

SOURCE OF FUNDS: _____

BIDDERS:

WB Mason
Staples
Libery Paper
Hummel's

LOW BID: (indicate name and address)

WB Mason
29 Mill Street
Albany, NY 12204

RECOMMENDATION:

Award by item to the lowest responsible bidder as per attached

BOARD APPROVAL DATE: 12/3/2025

Paper Bid - Vendor Mail List

WB Mason
29 Mill Street
Albany, NY 12204
Jason.foote@wbmason.com

Contract Paper Group Inc
1013 Portage Trail Suite 2
Cuyahoga Falls, OH 44221-3047
nmasturzo@ovol.us

Liberty Paper
5025 Hampton Street
Los Angeles, CA 90058
Reuben Tebar
reuben@libertypp.com

Staples Contract Commercial LLC
1901 Summit Tower
Orlando, FL 32810
Connor.Day@staples.com
888-224-3784 ext 4815

School Specialty
Attn: Bid Dept
140 Marble Drive
Lancaster, PA 17601
bideastnotices@schoolspecialty.com

Canon Solutions America Inc
425 N. Martingale Rd 16th Floor
Schaumburg, IL 60173
frecheverria@csa.canon.com
847-706-3443
847-706-3417 fax

Hummel's Office Plus
1 Selina Drive
Albany, NY 12205
5148-356-2480 x8440
Ray Seefeld
rseefeld@hummelsop.com

DelteK, Inc
2291 Wood Oak Drive
Herndon, VA 20171
Payricia Manarin
publicrecords@deltek.com

**Ballston Spa Central School District
Paper Bid
Vendor Bid Sheet**

<u>Description</u>	<u>Estimated Quantity</u>	<u>WB Mason</u>	<u>Staples</u>	<u>Liberty Paper</u>	<u>Hummel's</u>
Index Paper (Case)					
90Lb Weight					
8 1/2 x 11 White	54	\$48.24	\$147.69		\$54.00
8 1/2 x 11 Blue	1	\$58.72	\$259.49		\$75.20
8 1/2 x 11 Green	1	\$58.72	\$236.19		\$75.20
8 1/2 x 11 Canary	1	\$58.72	\$259.49		\$75.20
8 1/2 x 11 Pink	1	Discontinued			\$75.20
8 1/2 x 11 Buff	1	Discontinued			
8 1/2 x 11 Salmon	4	\$58.72			\$75.20
8 1/2 x 11 Ivory	6	\$58.72			\$75.20
8 1/2 x 11 Gray	4	Discontinued			\$75.20
11 x 17 White	1	\$55.90	\$230.29		\$72.00
Xerographic Paper (Case)					
24 lb					
8 1/2 x 11 Red	7	\$100.90	\$62.65		\$127.00
8 1/2 x 11 Christmas Green	9	\$100.90	\$177.39		\$127.00
8 1/2 x 11 Light Puple (lilac)	10	\$100.90	\$62.65		\$127.00
8 1/2 x 11 Orange	8	\$100.90	\$62.65		\$127.00
Xerographic Paper (Case)					
20 lb					
8 1/2 x 11 White	1830	\$26.83	\$39.49	\$27.81	\$29.25
8 1/2 x 11 Blue	8	\$47.40	\$92.46		\$49.70
8 1/2 x 11 Light Blue	16	\$47.40			\$49.70
8 1/2 x 11 Green	12	\$47.40	\$88.06		\$49.70
8 1/2 x 11 Canary	6	\$47.40	\$75.14		\$49.70
8 1/2 x 11 Yellow (Canary)	22	\$47.40	\$75.14		\$49.70
8 1/2 x 11 Pink	9	\$47.40	\$92.46		\$49.70

8 1/2 x 11 Buff	11	\$47.70	\$67.22		\$50.70
8 1/2 x 11 Goldenrod	4	\$47.40	\$80.57		\$49.70
8 1/2 x 11 Salmon	8	\$47.40	\$79.30		\$49.70
8 1/2 x 11 Tan	6	Discontinued			
8 1/2 x 11 Ivory	5	\$47.40	\$43.80		\$50.70
8 1/2 x 11 Gray	4	\$47.70	\$79.30		\$50.70

Xerographic Paper (Case)

20 lb

8 1/2 x 14 White	4	\$41.83	\$82.69		\$48.00
11 x 17 White	3	\$37.42	\$61.44		\$39.00

Index Paper (REAMS) (100/pk)

8 1/2 x 11 Black	2	\$16.95	\$42.18		
8 1/2 x 11 Brown	2	Discontinued			
8 1/2 x 11 Orange	2	\$13.28	\$52.98		\$12.90
8 1/2 x 11 Dark Purple	2	\$13.28			\$12.90
8 1/2 x 11 Dark Pink (not Nec	2	\$13.28			\$12.90
8 1/2 x 11 Red	2	\$13.28	\$43.38		\$12.90
8 1/2 x 11 Dark Blue	2	\$13.28			\$12.90
8 1/2 x 11 Gray	2	Discontinued	\$52.98		\$9.70
8 1/2 x 11 Canary	2	\$7.33	\$3.95		\$9.70
8 1/2 x 11 Green	2	\$7.33	\$5.10		\$9.70
8 1/2 x 11 Lilac	2	\$13.28			\$12.90
8 1/2 x 11 Blue	2	\$7.33	\$5.28		\$9.70

TOTAL

BOARD OF EDUCATION BALLSTON SPA CENTRAL SCHOOLS BALLSTON SPA, NEW YORK 12020			
BID ANALYSIS			
ITEM BID:	2025-2026 Toner Bid		
DATE ADVERTISED:	SARATOGIAN	10/16/2025	
	DAILY GAZETTE	10/16/2025	
DATE OF BID OPENING:	11/13/2025		
NUMBER OF VENDORS CONTACTED:	5		
NUMBER OF BIDS RECEIVED:	3		
SOURCE OF FUNDS:			
BIDDERS:			
Wb Mason			
ABM Federal			
Staples			
LOW BID: (indicate name and address)			
WB Mason			
29 Mill Street			
Albany, NY 12204			
RECOMMENDATION:			
Award by item to the lowest responsible bidder as per attached			
BOARD APPROVAL DATE:	12/3/2025		

Vendor Mail List - Toner Bid

WB Mason Co
29 Mill Street
Albany, NY 12204
888-926-2766
jason.foote@wbmason.com

Staples Contract Commercial LLC
1901 Summit Tower
Orlando, FL 32810
Connor.Day@staples.com
888-224-3784 ext 4815

ABM Federal
625 Maryville Centre Drive Suite 160
Town and Country, MO 63141
Dylan Penrod
636-229-8119
dylan.penrod@abmfederal.com

Rasix Computer Center, Inc
3519 Main Street Suite 401
Chula Vista, CA 91911
Manish Shah
800-266-2892
Manish.Shah@rasixinc.com

SDS Digital Inc
2975 E. Hillcrest Drive #404
Thousand Oaks, CA 91362
Mark Schwanauer
805-499-9220 x704
mark@sdsdigital.com

**Ballston Spa Central School District
Toner Bid
Vendor Bid Sheet**

***** MUST BE HP TONER *****

AFTER MARKET OR REFURBISHED IS NOT ALLOWED

<u>Description</u>	<u>Estimated Quantity</u>	<u>WB Mason</u>	<u>ABM Federal</u>	<u>Staples</u>
HP410A - Cyan	1	\$97.20	\$109.78	\$131.12
HP410A - Magenta	1	\$102.92	\$109.78	\$131.12
HP410A - Yellow	1	\$97.20	\$109.78	\$131.12
HP410A - Black	1	\$79.69	\$85.01	\$101.52
HP410X - Black	1	\$146.14	\$132.52	\$169.38
HP507A Black	10	\$130.93	\$138.24	\$162.15
HP507A Cyan	51	\$195.04	\$205.91	\$239.65
HP507A Magenta	44	\$195.04	\$205.91	\$234.45
HP507A Yellow	45	\$195.04	\$205.91	\$232.49
HP507X Black	65	\$172.63	\$185.97	\$223.75
HP22X	2	No Bid	\$13.94	No Bid
HP30X	6	\$82.07	\$90.67	\$106.97
HP55A	6	\$128.91	\$151.91	\$146.45
HP58A	9	\$84.67	\$95.63	\$122.79
HP80A	11	\$82.04	\$106.61	\$90.45
HP80X	9	\$140.72	\$164.42	\$160.24
HP81X Micro	5	No Bid	\$177.39	No Bid
HP81X	10	\$244.05	\$275.14	\$329.79
HP90A	95	\$151.85	\$171.50	\$175.99
HP90X	5	\$248.70	\$267.93	\$290.55

HP T120 HP 711 Black	3	\$32.63	\$35.12	\$49.80
HP T120 HP 711 Magenta	3	\$27.15	\$29.22	\$39.56
HP T120 HP 711 Cyan	3	\$27.15	\$29.22	\$39.56
HP T120 HP 711 Yellow	3	\$27.15	\$29.22	\$39.56
HP201A Black	5	\$59.79	\$67.52	\$80.67
HP201X Cyan	2	\$89.09	\$100.61	\$122.05
HP201X Yellow	2	\$89.09	\$100.61	\$122.05
HP201X Magenta	2	\$89.09	\$100.61	\$122.05
HP26A	5	\$101.23	\$119.32	\$119.98
Brother TN420	2	\$34.28	\$40.36	\$38.93
Brother TN450	2	\$54.28	\$61.60	\$59.40
Brother TN620	2	\$68.42	\$77.66	\$81.38
Brother TN650	2	\$109.46	\$124.26	\$122.37
Brother - DR620	2	\$139.01	\$157.79	\$159.93
Standard Drum Unit				
HP30x Drum Unit	2	\$86.91	\$109.12	\$106.97
Canon 128 Black	2	\$86.95	\$96.27	\$86.26
Laser Jet Pro M401dne	2	No Bid	\$106.61	No Bid
HP LaserJet 600 M602	2	No Bid	\$171.51	No Bid
HP213A Black	4	\$93.27	\$101.64	\$144.50
HP213A Magenta	4	\$132.14	\$143.98	\$201.56
HP213A Cyan	4	\$132.14	\$143.98	\$201.56
HP213A Yellow	4	\$132.14	\$143.98	\$201.56
HP414A Black	4	\$68.35	\$80.52	\$103.35
HP414A Magenta	4	\$88.46	\$104.24	\$132.20
HP414A Cyan	4	\$88.46	\$104.24	\$132.20
HP414A Yellow	4	\$88.46	\$104.24	\$132.20
HP131A Black	2	\$60.08	\$70.79	\$79.66
HP131A Magenta	2	\$75.25	\$109.21	\$99.81
HP131A Cyan	2	\$75.25	\$109.21	\$99.81

HP131A Yellow	2	\$75.25	\$88.68	\$99.81
HP307A Black	2	\$132.96	\$156.70	\$220.30
HP307A Magenta	2	\$234.21	\$276.02	\$389.04
HP307A Cyan	2	\$234.21	\$276.02	\$389.04
HP307A Yellow	2	\$234.21	\$276.02	\$389.04
HP215A Black	2	\$34.58	\$47.64	\$66.37
HP215A Magenta *	2		\$50.90	
HP215A Cyan *	2		\$50.90	
HP215A Yellow *	2		\$50.90	
HP202X Black *	2			
HP202X Magenta *	2			
HP202X Cyan *	2			
HP202X Yellow *	2			
HP218X Black *	2			
HP218X Magenta *	2			
HP218X Cyan *	2			
HP218X Yellow *	2			

*Not on original bid

Majority Rules - WB Mason won the bid