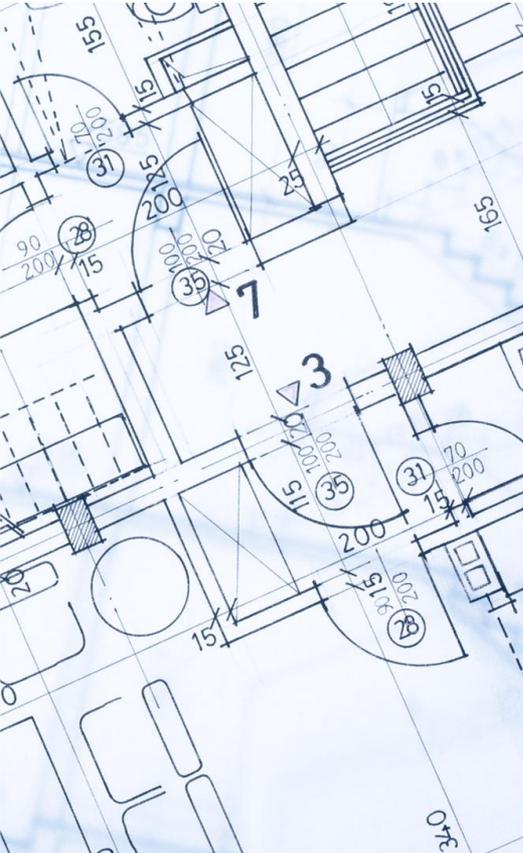


# Energy Performance Contract Opportunity Seaford Union Free School District November 19, 2025



# Introduction To Energia



- Owner's Representative during project development and implementation
- Engineering firm specializing in energy-savings facility improvement projects
- Experts in planning, designing and funding of energy-efficient building upgrades
- Decades of experience in helping school Districts
- Over 150 successful EPC projects with over 60MW of solar installed

# An Innovative Solution - Energy Performance Contracting

- NYS Energy Law, Article 9
- Budget-neutral Approach
- Guaranteed Savings and Performance
- Fixed Price; No Change Orders
- Life-Cycle Cost Analysis of Proposals
- Community/Student Engagement



# Potential Energy Conservation Projects



- LED Lighting Upgrades and Ceiling Replacements
- Boiler Replacements
- Unit Ventilator Replacements
- Temperature Control Upgrades:
  - Removal of Pneumatics and Replacement of Legacy Equipment
- Interest in Solar – Impending deadlines for Federal incentives

# Why Partner with an Energy-Savings Engineering Firm?



Protects and optimizes benefits for the School District



Ensures the EPC is focused on your needs, priorities and objectives



Maximize guaranteed energy savings and ensure best value



No out-of-pocket costs engaging Energia

# Energia's Points-of-Difference



- **Real-World STEM Learning Program** Enables ambitious and curious students to participate hands-on in your capital and energy conservation projects. A “**Certificate of STEM Achievement**” will be awarded by faculty to all participating students.
- Energia **team members available to speak to students** on building confidence; entrepreneurship; and societal contribution.

# Proposed Timeline

<b>Task</b>	<b>Date</b>
Presentation to Board of Education	November 2025
Issuance of RFP	December 2025
Proposal Due Date	February 2026