

Erate Questions and Answers

Question: Does the district retain the need for controllers on-prem ability to Tunnel SSID's?

Answer: Yes

Question: Would the district be open to seeing a full cloud-based solution without controllers on-prem?

Answer: No. We already have on-site controllers.

Question: Could you please confirm the request is for a fully managed WIFI solution that includes the items listed or only the stand-alone equipment?

Answer: This RFB is for equipment and licensing only.

Question: Please confirm whether this RFP is strictly for supply of wireless/network equipment?

Answer: It is for equipment and licensing.

Question: Is the Bill of Materials listed on page E-2 is all that is requested?

Answer: Yes.

Question: Is this all E-RATE eligible?

Answer: The items we put on the request are Erate eligible. It will be installed at Erate eligible sites.

Question: Is a lump sum request being all that is needed for the RFP response, or will a detailed pricing sheet be needed also?

Answer: Only the cost matrix sheet needs to be completed. It does not need to be broken down by site.

Question: Beyond the bid due date of January 7, 2026 at 11:30 a.m., please confirm the anticipated award date and required completion date for delivery?

Answer: The award date is January 29th, 2026. The completion date is dependent on the receipt of the funding commitment decision letter.

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Question: Will all equipment be delivered to one central District warehouse, or directly to each school site? Please provide delivery addresses and any special delivery requirements-liftgate, inside delivery, appointment scheduling?.

Answer: All equipment should be delivered to the district offices located at Lawndale Elementary School District, 4161 W. 147th St., Lawndale, CA 90260. There are no other special delivery requirements.

Question: Will taxes be applied into the lump sum?

Answer: Yes. Please calculate the taxes at 10.5%.

Question: Does the district plan to keep and utilize the on-premises controllers?

Answer: Yes.

Question: Will the district require on-premises controllers for Tunneling of SSID's

Answer: Yes

Question: Will the district be open to using a full cloud-based solution without on-premises controllers?

Answer: No.

Changes/Clarifications to the RFB

There was a typo in an earlier version of the cost matrix document. The table below shows the correct quantities of equipment and licensing that you should be proposing.

Product	Description	Quantity	Unit Cost	Extended Cost
Ruckus 901-R670-US00	Indoor Wireless Access Point	435	\$ -	\$ -
Ruckus 901-T670-US01	Outdoor Wireless Access Point	20	\$ -	\$ -
Ruckus CLD-BNDL-SZWA-REC5	SZ144/vSZ AP Mgmt End User Watchdog Support for 5yr, includes RUCKUS AI Subscription 5yr. Renewal	455	\$ -	\$ -
Ruckus S01-VSCG-5L00	End User WatchDog Support - VSZ-RTU, 5 YR	2	\$ -	\$ -
Total Cost				\$ -