



Department of Purchasing

100 N. Main Street, 2nd Floor
Suffolk, VA 23434
(757) 925-6762 Fax (757) 925-6763

December 3, 2020

To All Interested Parties:

**Subject: Addendum #1,
Request for Proposal – Cisco Equipment and Services**

Please note the following changes to the RFP:

The title of this procurement will now be Cisco or Equivalent Equipment and Services

Suffolk Public Schools will accept equivalent equipment provided that the proposer proves that all equipment is equal or greater in terms of quality. Services and other deliverables as stated in the RFP remain unchanged.

All equipment and software must be 100% compatible with existing equipment and software in the district. Documentation to prove compatibility is required to be provided in the RFP submission. Failure to do so will impact your score.

The evaluation criteria will change due to the inclusion of equivalent products:

SECTION III EVALUATION CRITERIA

Each proposal will be evaluated on the basis of the criteria listed below:

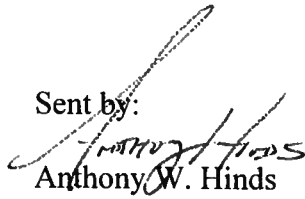
- A. Value and completeness of the price proposal – discounted percentages, rates for personnel/services – 30 points
- B. Compatibility of equipment and software with existing equipment and software – 25 points
- C. Qualifications and experience of the organization and their ability to provide the services described in this request for proposal including certifications and licensing -20 points
- D. E-rate provider eligibility and experience – 20 points
- E. References provided – 5 points

Please email Anthony Hinds at anthonyhinds@spsk12.net if you have any additional questions and sign below to acknowledge receipt of the addendum and include with your proposal.

Addendum 1 Acknowledged:

Date _____

Sent by:



Anthony W. Hinds
Purchasing Manager