Status: ORIGINAL

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

2025-02-19	Regular School Board Meeting
CATEGORY:	O. Strategy & Operations
DEPARTMENT:	Economic Development & Diversity Compliance

Agenda Item Number:	O-2.
Consent or Open Item:	Consent
Special Order:	NO
Time for Special Order:	

TITLE:

SDOP Summary of Progress Report - October 1, 2024 - December 31, 2024

REQUESTED ACTION:

Receive SDOP Summary of Progress for the October 1, 2024 - December 31, 2024 Reporting Period. District-wide.

RATIONALE:

For the Requested Actions, Background/History, Alignment to the 2027 Goals and Guardrails, Measurable Outcome(s)/Return on Investment, and Financial Impact, please see the Executive Summary.

EXHIBITS:

Executive Summary
Summary of Progress

FINANCIAL IMPACT:

There is no financial impact to the District.

STRATEGIC PLAN ALIGNMENT:

Student Focus Outcomes

OR • **Business Operations**

BOARD ACTION:

(For Official School Board Records Only)

RECEIVED

SOURCE OF ADDITIONAL INFORMATION

Name:	Wanda F. Paul	Phone:	754-321-2100
Name:		Phone:	

THE SCHOOL BOARD OF BROWARD COUNTY, FLORIDA

Senior Leader & Title

Wanda F. Paul, Chief Operations & Facilities Officer

Signature

Wanda F. Paul, Chief Operations & Facilities Officer

Electronic Signature

Form \$4189 Revised 7/24

HH/JJS

Approved in Open Board Meeting On: February 19, 2025

By: Debra Hixon

School Board Chair

For more information, please contact:
Name: Wanda F. Paul
Title: Chief Operations & Facilities Officer
Phone: 754-321-2100

EXECUTIVE SUMMARY

Supplier Diversity Outreach Program Summary of Progress

Board Meeting Date: February 19, 2025

Recommended Action
Receive an update on the Supplier Diversity Outreach Program (SDOP) Summary of Progress for the October 1, 2024 - December 31, 2024 reporting period – Quarter 2.

District-Zone Impact: District-wide.

Impact if the Board Voted Yes or No

If the Board votes "Yes": The Board's request to receive quarterly updates on the progress of SDOP will be achieved.

If the Board votes "No": The Economic Development & Diversity Compliance Department (EDDC) will continue program implementation to advance District goals for local small businesses, Certified as Emerging/Small/Veteran/Minority/Women Business Enterprise (E/S/V/M/WBE) firms, in procurement opportunities across all industry categories.

Background/History
The local business community is a critical component of the District's supply chain, and South Florida's economic infrastructure, benefiting our students and families. This item tracks activities undertaken by the Economic Development & Diversity Compliance Department to increase utilization of local small, minority, and women-owned firms in District procurements.

Alignment to 2027 Goals and Guardrails
Business Operations

Measurable Outcome(s)/Return on Investment
The measurable outcome is increased District spend with local E/S/V/M/WBE Certified suppliers.

Financial Impact
There is no existing, nor additional funding necessary for this item.

SUMMARY OF PROGRESS
ECONOMIC DEVELOPMENT & DIVERSITY COMPLIANCE DEPARTMENT
SUPPLIER DIVERSITY OUTREACH PROGRAM
REPORTING PERIOD: OCTOBER 1 - DECEMBER 31, 2024 (FY25 Q2)

The Economic Development & Diversity Compliance Department (EDDC) oversees the District's Supplier Diversity Outreach Program (SDOP). It is governed by School Board of Broward County Policy 3330 - Supplier Diversity Outreach Program and related Standard Operating Procedures. Policy 3330 was adopted to remedy the ongoing effects of identified marketplace discrimination that continue to adversely affect the participation of Emerging/Small/Veteran/Minority/Women Business Enterprises (E/S/V/M/WBE) in District procurement opportunities. The policy was updated by the Board on January 23, 2024 based on the Keen Independent Research 2023 Broward County Public Schools Disparity Study.

As EDDC continues to serve as a conduit to ensure inclusive procurement activity, we are implementing additional activities to fortify the target market. The summaries and illustrations below provide an update on the continual progress of SDOP for the October 1, 2024 - December 31, 2024 reporting period.

E/S/V/M/WBE CERTIFICATION

FY25 Q1
729
TOTAL CERTIFIED FIRMS

VS

FY25 Q2
765
TOTAL CERTIFIED FIRMS

CERTIFICATION BY ETHNICTY, GENDER AND INDUSTRY CATEGORY

Certified Firms by Ethnicity & Gender	FY25 Q1 Certified Firms	FY25 Q2 Certified Firms	Construction	Architecture & Engineering	Professional Services	Goods	Other Services
African American Male	145	150	57	8	19	13	53
African American Female	129	135	26	1	26	12	70
Asian American Male	20	20	1	7	1	2	9
Asian American Female	11	13	4	2	3	1	3
Hispanic American Male	132	140	68	19	6	12	35
Hispanic American Female	118	125	49	10	11	18	37
Veteran Business Enterprise Male	1	1	0	0	0	1	0
Veteran Business Enterprise Female	1	1	0	0	0	0	1
Caucasian Female (WBE)	104	108	37	7	19	7	38
Non-Minority Male (SBE)	68	72	33	9	6	9	15
Total	729	765	275	63	91	75	261

DISTRICT SPEND

Of a total amount of $233.9M in District spend during FY25 Q2, BCPS Certified small/local businesses were paid $17.8M cumulatively. The tables below breakdown District spend by Ethnicity & Gender and by Commodity Category, respectively.

CERTIFIED SPEND BY ETHNICITY & GENDER

Ethnicity & Gender	Spend $	Spend %
African American Male	$2,619,508.60	1.12%
African American Female	$896,088.60	0.38%
Hispanic American Male	$3,633,489.46	1.55%
Hispanic American Female	$2,549,787.28	1.09%
Asian American Male	$187,295.60	0.08%
Asian American Female	$809,501.68	0.35%
Caucasian Female (WBE)	$5,734,135.03	2.45%
Veteran Business Enterprise (VBE)	$ -	0.00%
Non-Minority (SBE)	$1,412,189.34	0.60%
Total Certified Spend	**$ 17,841,995.59**	**7.63%**
Total Non-Certified Spend	**$216,123,590.80**	**92.37%**
Total Spend	**$ 233,965,586.39**	**100.00%**

CERTIFIED SPEND BY COMMODITY CATEGORY

Commodity Category	Spend $	Spend %
Academic / Student Services	$55,956.34	0.02%
Business Operations Products	$429,282.77	0.18%
Business Operations Services	$2,238,788.24	0.96%
Facilities / Maintenance / Repair (Inside)	$1,634,059.59	0.70%
Food Services / Cafeteria	$4,230,507.42	1.81%
Grounds / Structure / Exterior (Outside)	$3,162,544.53	1.35%
Human Resources	$149,600.59	0.06%
Janitorial / Custodial	$358,715.20	0.15%
Major Construction	$5,418,523.27	2.32%
Technology	$154,521.50	0.07%
Transportation/Logistics	$9,496.14	0.00%
Total Certified Spend	**$17,841,995.59**	**7.63%**
Total Non-Certified Spend	**$216,123,590.80**	**92.37%**
Total Spend	**$233,965,586.39**	**100%**

Source: Procurement & Warehousing Services Department EDDC Goal Setting FY25 2nd Qtr

DISTRICT SPEND CONTINUED

During FY25 Q2, a total of $17.8M was paid to 95 BCPS Certified small/local businesses. The firms are listed below including the respective payment amounts, ethnicity and gender.

FY25 Q2 PAYMENTS TO CERTIFIED FIRMS

	Vendor	Net Value	Ethnicity	Gender
1	A HEALTHY LIFE NOW INC	$68,437.00	White Female (WF)	Female
2	ACALETICS	$315,998.50	African-American (AA)	Female
3	ADRIAN GONZALES & ASSOCIATES PA	$11,200.00	Non-Minority Male (SBE)	Male
4	AGC ELECTRIC INC	$381,296.15	Hispanic-American (HA)	Male
5	ALISONS PEDIATRIC OCCUPATIONAL THERAPY	$16,531.00	White Female (WF)	Female
6	ALL FLORIDA PAPER	$381,284.12	Hispanic-American (HA)	Male
7	APRICOT OFFICE INTERIORS INC	$457,732.15	African-American (AA)	Male
8	ASMA PROFESSIONAL SERVICES INC	$66,484.00	Asian-Pacific American (AP)	Female
9	ATLANTIC CHARTERS INC	$3,000.00	African-American (AA)	Male
10	AUM ARTI PEDIATRIC THERAPY LLC	$65,833.00	Asian-Pacific American (AP)	Female
11	AW THERAPY SERVICES INC	$50,585.00	White Female (WF)	Female
12	BERGOLLA INC	$26,048.88	Hispanic-American (HA)	Male
13	BEST ONSITE THERAPY SERVICES INC	$68,778.00	Hispanic-American (HA)	Female
14	BLIZZARD AIR CONDITIONING LLC	$33,890.00	Hispanic-American (HA)	Male
15	C & C INTERNATIONAL COMPUTERS	$990.00	African-American (AA)	Female
16	CANOPY BY DESIGN INC	$9,832.00	Non-Minority Male (SBE)	Male
17	CERTIFIED PROFESSIONAL REPAIR INC	$2,997.98	Hispanic-American (HA)	Male
18	CES THERAPY LLC	$65,197.50	African-American (AA)	Female
19	CHJT LLC DBA FLORIDA ANIMAL REMOVAL	$3,750.00	White Female (WF)	Female
20	CITY FIRE INCORPORATED	$162,876.48	White Female (WF)	Female
21	CLASSROOM OUTFITTERS LLC	$345,928.23	Non-Minority Male (SBE)	Male
22	CODA LINK INC	$1,620.37	White Female (WF)	Female
23	CONEMCO ENGINEERING INC	$8,000.00	Hispanic-American (HA)	Male
24	CONNECTION THERAPY 4 KIDS	$448,455.00	African-American (AA)	Female
25	COR-CHITECTS	$14,661.81	African-American (AA)	Female
26	DC FENCE SOLUTIONS CORP	$33,260.00	Hispanic-American (HA)	Female
27	DCI SYSTEMS GROUP INC DBA ALBIERO E	$15,936.00	Non-Minority Male (SBE)	Male
28	DESIGNS BY ELEMENT LLC	$66,124.00	African-American (AA)	Male
29	DONNA F DAVIES PSY D PA	$4,500.00	African-American (AA)	Female
30	DUCT DESIGN CORPORATION	$55,000.00	Hispanic-American (HA)	Male
31	EDUCATIONAL THERAPY ASSOCIATES	$78,886.96	White Female (WF)	Female
32	FEAT TRAVEL INC	$111,440.10	Non-Minority Male (SBE)	Male
33	FONSIS LLC	$132,750.00	Hispanic-American (HA)	Female
34	FRANCIS ENGINEERING INC	$1,344,600.00	African-American (AA)	Male
35	FSN CONTRACTING SERVICES LLC	$92,200.00	White Female (WF)	Female
36	GET OT NOW LLC	$49,593.00	White Female (WF)	Female
37	GO GREEN DOCUMENT SOLUTIONS INC	$10,727.73	African-American (AA)	Female
38	GOLD COAST ENVIRONMENTAL SOLUTIONS	$100,000.00	White Female (WF)	Female
39	GOMEZ & SON FENCE CORP	$24,773.00	Hispanic-American (HA)	Female
40	GONZALEZ, DIANA	$69,227.50	Hispanic-American (HA)	Female
	SUBTOTAL	**$5,200,425.46**		

DISTRICT SPEND CONTINUED

FY25 Q2 PAYMENTS TO CERTIFIED FIRMS

	Vendor	Net Value	Ethnicity	Gender
41	GRACE & NAEEM UDDIN INC	$1,773,861.00	Hispanic-American (HA)	Female
42	GREEN HORIZON SERVICES INC	$1,200,926.00	Hispanic-American (HA)	Male
43	HI-TECH IMPORT EXPORT CORPORATION	$9,068.75	Asian-Pacific American (AP)	Female
44	ICG LLC	$180,000.00	Hispanic-American (HA)	Male
45	IMAGE360-LAUDERHILL	$10,527.96	White Female (WF)	Female
46	IN UNISON SCHOOL APPAREL	$238,296.26	Hispanic-American (HA)	Female
47	INDUSTRIAL SHADEPORTS INC	$55,501.10	Non-Minority Male (SBE)	Male
48	IPHONE AND IPAD WAREHOUSE LLC	$150,581.50	African-American (AA)	Male
49	J AND A CLEANING COMPANY LLC	$13,840.56	African-American (AA)	Female
50	JASPER ENTERPRISES INC	$32,000.00	African-American (AA)	Male
51	JAVAN LUMBER INC	$102,325.60	Subcontinent Asian-American (SAA)	Male
52	JILL STACIE COHEN INC	$23,475.00	White Female (WF)	Female
53	JORGE A GUTIERREZ ARCHITECT LLC	$1,177,331.27	Hispanic-American (HA)	Male
54	KIDS EDUCATIONAL THERAPY SVCS INC	$18,530.50	White Female (WF)	Female
55	LAKDAS/YOHALEM ENGINEERING INC	$12,354.00	Asian-Pacific American (AP)	Male
56	LEADEX CORPORATION	$46,282.85	Hispanic-American (HA)	Male
57	MAAUN PRESSURE CLEANING INC	$71,415.00	Subcontinent Asian-American (SAA)	Male
58	MAC EDWARDS PRODUCE & COMPANY INC	$4,172,400.00	White Female (WF)	Female
59	MAR GREEN RESOURCES LLC	$22,800.00	White Female (WF)	Female
60	MARANATA SCHOOL BUS SERVICE CORP	$4,000.00	Hispanic-American (HA)	Male
61	MEDIX USA INC	$7,771.33	Asian-Pacific American (AP)	Female
62	MEP ENGINEERING INC	$60,137.21	Hispanic-American (HA)	Male
63	MUSIC ARTS ENTERPRISES INC, MAE	$6,470.00	Non-Minority Male (SBE)	Male
64	NEELD PAPER AND SUPPLIES INC	$13,633.36	Hispanic-American (HA)	Female
65	NUTTING ENGINEERS OF FLORIDA INC	$8,256.20	Non-Minority Male (SBE)	Male
66	OS & R ENTERPRISES INC	$2,500.00	African-American (AA)	Male
67	OT TIME, LLC	$148,779.00	White Female (WF)	Female
68	PAMELA ROWE MA CCC SLP LLC	$9,000.00	African-American (AA)	Female
69	PHOENIX GOLF CAR SALES & SERVICE, INC	$1,380.00	Hispanic-American (HA)	Female
70	PHYSICAL THERAPY FOR KIDS WITH SPECIAL NEEDS	$77,520.00	White Female (WF)	Female
71	PROMOTIONAL SPECIALTIES OF SOUTH FLORIDA	$2,967.00	Hispanic-American (HA)	Female
72	RADISE INTERNATIONAL LC	$11,345.20	Asian-Pacific American (AP)	Female
73	REX CHEMICAL CORPORATION	$1,201.00	Asian-Pacific American (AP)	Male
74	RITE WRENCH INC	$7,207.76	White Female (WF)	Female
75	RS PHOTOGRAPHY LLC DBA TSS PHOTOGRAPHY	$1,650.00	White Female (WF)	Female
76	RSD MAJESTIC SUPPLY COMPANY OF SOUTH FLORIDA, INC.	$1,917.00	White Female (WF)	Female
77	S3S CONSTRUCTION INC	$537,969.11	African-American (AA)	Male
78	SARDONYX GROUP THERAPY INC	$12,717.50	African-American (AA)	Female
79	SCHOOL DAYS THERAPY SERVICES LLC	$80,527.00	White Female (WF)	Female
80	SCIENCE EYE INC	$13,920.00	White Female (WF)	Female
81	SHERLOCK TREE COMPANY INC	$15,358.00	Non-Minority Male (SBE)	Male
82	SIGNATURE CONTRACTING & PROPERTY MANAGEMENT LLC	$514,191.85	Non-Minority Male (SBE)	Male
83	SNAPPER ENTERPRISES - SANDRA CAMPBELL	$4,968.00	White Female (WF)	Female
84	SONG & ASSOCIATES, INC	$648,999.40	Subcontinent Asian-American (SAA)	Female
85	THE PLAYER'S CONNECTION OF FLORIDA	$2,503.50	Hispanic-American (HA)	Female
	SUBTOTAL	**$11,508,406.77**		

DISTRICT SPEND CONTINUED

FY25 Q2 PAYMENTS TO CERTIFIED FIRMS

	Vendor	Net Value	Ethnicity	Gender
86	THE TAMARA PEACOCK COMPANY ARCHITECTS OF FLORIDA	$8,000.00	White Female (WF)	Female
87	THERAPRO STAFFING INC	$374,992.00	White Female (WF)	Female
88	THOUSAND AND ONE PAINTING CORP	$76,295.00	Hispanic-American (HA)	Male
89	THREADED NEEDLE BY BRINDA CORP	$5,995.00	White Female (WF)	Female
90	THREE60PRINTING LLC	$25,001.84	African-American (AA)	Male
91	TOWER PEST CONTROL INC	$117,397.66	Hispanic-American (HA)	Female
92	TROPIC FENCE INC	$136,446.00	White Female (WF)	Female
93	UNIVERSAL ELECTRIC FLORIDA INC	$318,075.86	Non-Minority Male (SBE)	Male
94	URGENT MEDICAL CENTER INC	$52,000.00	Hispanic-American (HA)	Female
95	VALERIECO LLC	$18,960.00	Hispanic-American (HA)	Female
	SUBTOTAL	**$1,133,163.36**		
	TOTAL CERTIFIED SPEND	**$17,841,995.59**		

DISTRICT SPEND OVERVIEW

	FY25 Q1 (July - September 2024)	%	FY25 Q2 (October - December 2024)	%
Certified	$13,724,916.92	6.93%	$17,841,995.59	7.63%
Non-Certified	$184,432,916.70	93.07%	$216,123,590.80	92.37%
Total	$198,157,833.62	100.00%	$233,965,586.39	100.00%

*Source data provided by BCPS Procurement & Warehousing Services Department.

DISTRICT UTILIZATION OVERVIEW

	FY25 Q1 (July - September 2024)	%	FY25 Q2 (October - December 2024)	%
Certified	85	7.36%	95	6.14%
Non-Certified	1070	92.64%	1453	93.86%
Total	1155	100.00%	1548	100.00%

*Source data provided by BCPS Procurement & Warehousing Services Department.

GOAL SETTING

From October - December 2024, the Superintendent's Goal Setting Committee (GSC) applied Affirmative Procurement Initiatives (APIs) to a total of six (6) solicitations. Note, the GSC does not review, nor assign, APIs to proposed contract amendments, renewals, piggybacks, nor sole source bids.

SOLICITATION EVALUATION DATA

During FY25 Q2, EDDC evaluated nine (9) District solicitations to assess participation and utilization of Certified small businesses. Within the nine (9) procurements, forty-eight (48) firms submitted proposals, of which fifteen (15) respondents were BCPS Certified primes. In addition, seven (7) Certified sub-consultants were included among the proposals submitted. They are highlighted and denoted with an asterisk (*) on the list below.

Comparatively, in FY25 Q1, EDDC evaluated five (5) District solicitations. Within the solicitations evaluated, thirty-eight (38) firms submitted proposals, of which six (6) were BCPS Certified primes. Additionally, one (1) Certified sub-consultant was included among the proposals submitted.

FY25 Q2 PROPOSALS EVALUATED

1	**RFP24-011 - 2** **Child Care Services - Before and/or After School , Summer Non-School Day Programs**	**Affirmative Procurement Initiative Assigned by Goal Setting Committee**	**Prime Bidder's Eligibility for Affirmative Procurement Initiative Credit**
Eight (8) Prime Bidder(s)	1. Dramatic Education Inc - Rejected by PWS	E/S/V/M/WBE Evaluation Preference for "Best Value" RFPs with a Subcontracting Goal Under the ESVMWBE Subcontracting Program	N/A
	2. Free2Bee Books LLC - Rejected by PWS		N/A
	3. Healthy Kids Extended Day Programs, Inc. - Rejected		N/A
	4. Issoulaimani Management LLC d/b/a Southeast Florida SkyHawks - Rejected by PWS		N/A
	5. OIC of South Florida, Inc.		No
	6. Slip Into Success LLC - Rejected by PWS		N/A
	7. The National Auxiliary Association, Inc. d/b/a The Dream Center of Broward County		No
	8. The Unbeatables Academy, Inc. **Hispanic American Female MBE**		**Yes**
Proposed Sub Consultants Within Bid Submittals	None		
2	**RFP24-299** **Forklift Services**	**Affirmative Procurement Initiative Assigned by Goal Setting Committee**	**Prime Bidder's Eligibility for Affirmative Procurement Initiative Credit**
Two (2) Prime Bidder(s)	**1. Mobile Techs, LLC** **Hispanic American Male MBE**	3% E/S/V/M/WBE Price Preference	**Yes**
	2. National Truck Services Inc.		No
Proposed Sub Consultants Within Bid Submittals	None		
3	**RFP25-045** **Cafeteria Chemicals**	**Affirmative Procurement Initiative Assigned by Goal Setting Committee**	**Prime Bidder's Eligibility for Affirmative Procurement Initiative Credit**
Three (3) Prime Bidder(s)	1. Continental & Global Services	3% E/S/V/M/WBE Price Preference	No
	2. Dade Paper & Bag LLC d/b/a Imperial Dade		No
	3. Veritiv Operating Company		No
Proposed Sub Consultants Within Bid Submittals	None		

Note: Certified primes and sub-consultants are highlighted in blue.

FY25 Q2 PROPOSALS EVALUATED CONTINUED

4	**RFP25-078** **Technology Devices Deployment Services**	**Affirmative Procurement Initiative Assigned by Goal Setting Committee**	**Prime Bidder's Eligibility for Affirmative Procurement Initiative Credit**
Six (6) Prime Bidder(s)	1. The Broadway Typewriter Co. Inc d/b/a Arey Jones Educational Solutions	1. Evaluation Preference For Prime Bidders 2. Mandatory 20% E/S/V/M/WBE Subcontracting Goal	
	Cochhbha Enterprises Inc d/b/a CEI Staffing ***African American Male MBE***		**Yes**
	2. CDW Government LLC		
	IPhone and IPad Warehouse LLC ***African American Male MBE***		**Yes**
	3. Data Center Warehouse LLC		No
	4. IPhone and IPad Warehouse LLC **African American Male MBE**		**Yes**
	5. United Data Technologies Inc.		
	Enterprise Computer Training and Consulting LLC ***African American Male MBE***		**Yes**
	Millenium Technology Group ***African American Male MBE***		
	6. Vitucom, Inc		
	OCH Services LLC d/b/a On Cue Hire ***White Female WBE***		**Yes**
	Cochhbha Enterprises Inc d/b/a CEI Staffing ***African American Male MBE***		

5	**RFP25-079** **Windows Devices and Accessories**	**Affirmative Procurement Initiative Assigned by Goal Setting Committee**	**Prime Bidder's Eligibility for Affirmative Procurement Initiative Credit**
Two (2) Prime Bidder(s)	1. HP Inc. d/b/a HP Computing and Printing Inc.	1. Evaluation Preference for Prime Bidders 2. Mandatory 20% E/S/V/M/WBE Subcontracting Goal	**Yes**
	Enterprise Computer Training & Consulting LLC ***African American Male MBE***		
	United Data Tecnologies, Inc.		
	2. Sharp Electronics Corporation		No

6	**ITB25-091** **Pressure Washing Services for Small Businesses**	**Affirmative Procurement Initiative Assigned by Goal Setting Committee**	**Prime Bidder's Eligibility for Affirmative Procurement Initiative Credit**
Seventeen (17) Prime Bidders	**1. Able Business Services - Rejected by PWS** **African American Male MBE**	1. E/S/V/M/WBE Reserve for Contracts Related to the Purchase of "Other Services" 2. Vendor Rotation	**N/A**
	2. Blue Edonis LLC **Hispanic American Male MBE**		**Yes**
	3. Blue Home Builders Corp.		No
	4. Bright and Clear Softwash d/b/a Bright and Clear Soft and Pressure Washing **African American Male MBE**		**Yes**
	5. Checksammy		No
	6. Decon Environmental & Engineering		No
	7. Evergreen Cleaning Services **African American Female MBE**		**Yes**
	8. Knolys Johnson Inc **African American Male MBE**		**Yes**
	9. Marvol Enterprises LLC		No
	10. Mentors Matter, LLC		No
	11. Mission Critical Detailing, LLC		No
	12. MJJ Pressure Washing LLC **Hispanic American Male MBE**		**Yes**
	13. MTD Painting and Construction Corp d/b/a MTD Painting and Pressure Cleaning Corp **Hispanic American Female SBE**		**Yes**
	14. Platinum General Contracting & Land Development LLC		No
	15. Pressure Cleaning Services Enterprise Inc. **Hispanic American Female MBE**		**Yes**
	16. Professional Ultimate Painting LLC		No
	17. Squeegee Squad of Broward Inc d/b/a Squeegee Squad		No
Proposed Sub Consultants Within Bid Submittals	None		

Note: Certified primes and sub-consultants are highlighted in blue.

FY25 Q2 PROPOSALS EVALUATED CONTINUED

7	**RFP25-093** **Demolition Services**	**Affirmative Procurement Initiative Assigned by Goal Setting Committee**	**Prime Bidder's Eligibility for Affirmative Procurement Initiative Credit**
Five (5) Prime Bidders	**1. BG Group LLC** **White Female WBE**	Evaluation Preference for Prime Bidders with a Mandatory 10 - 20% Subcontracting Goal	**Yes**
	2. Demcon Group, LLC **Non-Minority Male SBE**		**No (Rejected)**
	3. HB Hoffman **White Female WBE**		**No (Rejected)**
	4. Miliani Construction Corp		No (Rejected)
	5. S3S Construction **African American Male MBE**		**Yes**
Proposed Sub Consultants Within Bid Submittals	None		
8	**RFP25-103** **Stage Curtain Cleaning and Fire Retardant Treatment**	**Affirmative Procurement Initiative Assigned by Goal Setting Committee**	**Prime Bidder's Eligibility for Affirmative Procurement Initiative Credit**
One (1) Prime Bidder	1. On-Site Services	Three Percent (3%) Price Preference if Prime is EDDC Certified E/S/V/M/WBE	No
Proposed Sub Consultants Within Bid Submittals	None		
9	**RFP25-109** **Environmental Sample Analysis**	**Affirmative Procurement Initiative Assigned by Goal Setting Committee**	**Prime Bidder's Eligibility for Affirmative Procurement Initiative Credit**
Four (4) Prime Bidders	1. EMSL Analyticalm Inc.	Three Percent (3%) Price Preference if Prime is EDDC Certified E/S/V/M/WBE	No
	2. Pace Analytical Services, LLC		No
	3. Florida-Spectrum Environmental Services, Inc		No
	4. Professional Service Industries, Inc d/b/a PSI, Intertek-PSI		No
Proposed Sub Consultants Within Bid Submittals	None		

Note: Certified primes and sub-consultants are highlighted in blue.

CONTRACT AWARD DATA

Within nine (9) new contracts, approved by the Board in FY25 Q2, three (3) Certified primes and five (5) Certified sub-contractors were included within the contracts awarded. The cumulative contract award amount from October - December 2024 was $26.7M. Certified primes and subcontractors are highlighted below. Also note, the list of awarded contracts does not include contract amendments, renewals, nor piggybacks.

FY25 Q2 CONTRACT AWARDS OVERVIEW

Participation of Certified Primes and Subs	FY25 Q1	FY25 Q2
Total Approved Contracts	11	9
Certified Primes	1	3
Certified Sub-Contractors	3	5
Contract Awards Amounts with Certified Prime Bidders &/or Certified Sub-Contractor Commitment	$32,995,500.00	$26,699,854.00

FY25 Q2 CONTRACT AWARDS CONTINUED

1	**RFP25-019** **Consulting Services for Employee Benefits Program**	**Sum of Basic Contract Value**
One (1) Prime Awardee	1. Gallagher Benefit Services, Inc. ***Subconsultant: ACA Actuaries, Inc.*** ***White Female WBE*** ***Commitment: TBD***	**$1,908,000.00**
2	**RFP25-048** **Travel Agent and Tour Operation Services**	**Sum of Basic Contract Value**
One (1) Prime Awardee	**1. Feat Travel, Inc.** **Non-Minority Male SBE** ***Subconsultant: Florida Safari Adventures, Inc. d/b/a Build a Field Trip*** ***White Female WBE*** ***Commitment: TBD***	**$3,000,000.00**
3	**ITB25-058** **Stage Rigging and Smoke Hatch Inspection/Repair**	**Sum of Basic Contract Value**
One (1) Prime Awardee	1. Hile's Curtain Specialties	**$500,000.00**
Proposed Subs Within Bid Submittals	None	
4	**ITB25-045Cafeteria Chemicals**	**Sum of Basic Contract Value**
Three (3) Prime Awardees	1. Continental & Global Services Inc. 2. Dade Paper & Bag, LLC d/b/a Imperial Dade 3. Veritiv Operating Company	**$5,866,854.00**
Proposed Subs Within Bid Submittals	None	
5	**RFP25-011** **Purchase and Installation of Indoor/Outdoor Walk-in Freezer/Coolers**	**Sum of Basic Contract Value**
One (1) Prime Awardee	1. State Contracting & Engineering Corporation ***Subconsultant: SGM Engineering, Inc*** ***Asian American Female MBE*** ***Commitment: TBD***	**$3,000,000.00**
6	**RFP25-001** **Professional Auditing Services**	**Sum of Basic Contract Value**
Five (5) Prime Awardees	1. HCT Certified Public Accountants and Consultants LLC **2. S. Davis and Associates P.A.** **African American Male MBE** **3. Anthony Brunson P.A.** **African American Male MBE** ***Subconsultant: BCA Watson Rice LLP*** ***African American Male MBE*** ***Commitment: TBD*** 4. Carr Riggs & Ingram, LLC *Subconsultant: Pamela J L'Heureux CPA, PLLC* 5. RSM US, LLP ***Subconsultant: Anthony Brunson P.A.*** ***African American Male MBE:*** ***Commitment: TBD***	**$2,925,000.00**
	SUBTOTAL CONTRACT AWARDS	**$17,199,854.00**

Note: Certified primes and sub-consultants are highlighted in green.

FY25 Q2 CONTRACT AWARDS CONTINUED

7	**ITB24-299** **Forklift Services**	**Sum of Basic Contract Value**
Two (2) Prime Awardees	1. Mobile Techs, LLC	**$500,000.00**
	2. National Lift Truck Service, Inc.	
Proposed Subs Within Bid Submittals	None	
8	**ITB25-044** **Athletic Tracks**	**Sum of Basic Contract Value**
One (1) Prime Awardee	1. Beynon Sports Surfaces, Inc.	**$6,000,000.00**
Proposed Subs Within Bid Submittals	None	
9	**RFP25-048** **Travel Agent and Tour Operation Services**	**Sum of Basic Contract Value**
One (1) Prime Awardee	1. Destination Unlimited Services, Inc.	**$3,000,000.00**
Proposed Subs Within Bid Submittals	None	
	SUBTOTAL CONTRACT AWARDS	**$9,500,000.00**
	TOTAL CONTRACT AWARDS	**$26,699,854.00**

Note: Certified primes and sub-consultants are highlighted in green.

COMPLIANCE

District SMART Bond Program payments from July 1, 2017 - December 31, 2024 are below. Data aligns with implementation of Policy 3330 Supplier Diversity Outreach Program, effective July 1, 2017.

REPORTED SMART PAYMENTS

SMART Bond Program Payments	July 1, 2017 - Nov. 30, 2024	July 1, 2017 - Dec. 31, 2024
Total Prime Payments Reported	$1,016,772,902.08	$1,134,756,906.00
Total E/S/M/V/WBE Confirmed Payments Received	$443,144,486.10	$447,205,924.80
E/S/M/V/WBE Utilization Attainment (%)	43.58%	39.41%

OUTREACH & MARKETING

In FY25 Q2, EDDC participated as an exhibitor at the City of Miramar's 3rd Annual Professional Consultants Fair in addition to hosting two events including a Brunch & Learn focused on veteran-owned business growth, as well as a Brunch & Learn sponsored by CORE Construction to link Certified firms with partnership opportunities.





OUTREACH & MARKETING CONTINUED

Date	Events	In-Person Attendees	Virtual Attendees	Total Attendees
Outreach Events				
Nov. 13, 2024	Brunch & Learn: Veterans Business Initiative	**89**	N/A	**89**
Dec. 4, 2024	Brunch & Learn: CORE Construction	**173**	N/A	**173**
	Subtotal	**262**	0	**262**
2024 Inaugural Business Excellence Program				
Oct. 17, 2024	Business Basics Bootcamp: Mastering the Fundamentals	**329**	N/A	**329**
Oct. 24, 2024	State of Small Business Funding	**185**	N/A	**185**
Oct. 31, 2024	Legal Launchpad: Essential Foundations for Business Success	N/A	**208**	**208**
Nov. 7, 2024	Bond Boost: Elevate Your Business to Bond-Ready Status!	**137**	N/A	**137**
Nov. 14, 2024	Fuel Business Growth: Accessing Non-Competitive Opportunities Under $50K	**162**	N/A	**162**
Nov. 21, 2024	Trailblazer Talks: Acquire Insights and Learn Strategies from Industry Leaders	**337**	N/A	**337**
Dec. 5, 2024	Graduation Affair: Celebrating Your Journey to Excellence	**258**	N/A	**258**
	Subtotal	**1408**	**208**	**1616**
	Total Attendees	**1670**	**208**	**1878**

Note: Totals include repeat attendees.









OUTREACH & MARKETING CONTINUED

2024 INAUGURAL BUSINESS EXCELLENCE PROGRAM GRADUATION
ELEVATE, EMPOWER, CONNECT: A JOURNEY OF GROWTH AND IMPACT

During the reporting period, EDDC successfully completed the 2024 Inaugural Business Excellence Program (BEP). This groundbreaking 6-part series featured 40 public and private sector subject matter expert panelists covering key topics to help small businesses excel in today's competitive marketplace.

Over the course of the program, small and aspiring business owners received training on business fundamentals and funding. They also explored critical legal insights and learned how to prepare for large contracts through a critical course on bonding. Attendees also learned how to fuel business growth with opportunities under $50K and how to build strong and strategic collaborations through prime and sub-contractor partnerships. Finally, and importantly, participants experienced a deep dive into the use of AI Technology as a tool for innovation and growth.

The Business Excellence Program prepared local firms to engage and access $2B in upcoming government procurement opportunities in the tri-county marketplace. In the end, 258 firms attended the minimum four (4) sessions required to graduate from the program. EDDC celebrated the graduates at an elaborate ceremony at Plantation High School on Dec. 5th featuring Kirk Gimenez, founder and host of Xizzle TV, as the emcee. In addition, educator, author, and social impact leader, Dr. Marcus Bright delivered the keynote address.



















OUTREACH & MARKETING CONTINUED

TARGETED OUTREACH ACTIVITIES

FY25 Q1 ACTIVITIES

864 **EDDC Concierge Service**	**204** **Community & Stakeholder Meetings**	**1333** **One-on-One Technical Assistance**

FY25 Q2 ACTIVITIES

404 **EDDC Concierge Service**	**94** **Community & Stakeholder Meetings**	**1483** **One-on-One Technical Assistance**

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