Santa Barbara County Education Office
Susan C. Salcido, Superintendent

Career Technical Education

Sarah Cameron	CTE Director
Christine Petrone	K-12 Pathway Coordinator
Vera Owens	Senior Administrative Assistant
Dr. Sean O'Brien	CTE Coordinator
Jeanette Hatfield	Work Based Learning Coordinator

SBCEO CTE Department Overview

- ❏ District CTE Lead Support
- ❏ Grant Funding
- ❏ CTE Educator Tours & Teacher Externships
- ❏ Apprenticeship
- ❏ Collaboration with SBCC and AHC
- ❏ Countywide Career Pathway to Industry Pipeline

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District CTE Lead Support

CTE Lead Support

Monthly Support

- ❑ Collaborative Zoom Meetings
- ❑ Newsletter

CTE Pathway Development Support

- ❑ Create or enhance existing pathways
- ❑ Labor market data

Grant Support

- ❑ Funding
- ❑ Writing/reviewing



CTE SUPPORT A Countywide Snapshot

MONTHLY COMMUNICATION & COLLABORATION

We keep you informed and provide opportunities to connect with CTE colleagues

- **CTE Heads Up! Newsletter:** Updates on grant, events, professional learning, industry tidbits, and CTE news— all in one place!
- **CTE Lead Meetings** - Countywide collaborative space to share best practices, and discuss goals, needs, and innovations in CTE programming

CTE PATHWAY DEVELOPMENT SUPPORT

We collaborate with you to strengthen and expand your CTE pathways

- CTE Course of Study review and updates
- Dual Enrollment assistance
- Middle School career exploration guidance
- K12 to Community College pathway alignment
- Custom K14 CTE Graphics created for students, families, and school staff

GRANT SUPPORT

We partner with you throughout the grant cycle from planning to close-out

- Initial goal and budget planning sessions
- Regular check-ins and implementation support
- Guidance on progress tracking and close-out procedures
- Assistance with capital outlay and budget modification forms

APPRENTICESHIP PROGRAMMING

We are actively engaged in pre-apprenticeship and apprenticeship efforts

- Lead an Early Childhood Education apprenticeship program
- Connect CTE pathways with apprenticeship programs by linking districts & industry partners
- Support districts exploring pre-apprentice programs aligned to high-demand industries
- Maintain and publish a repository of apprenticeship opportunities across SB County

INDUSTRY-FOCUSED EDUCATOR EXPERIENCES

We connect classrooms to local businesses through educator-focused experiences

- **CTE Educator Tours:** Themed tours with three 90-minute visits to local businesses. Lunch and sub reimbursement provided
- **Teacher Externships:** Three-day summer placements where teachers work alongside industry professionals. Coordination and teacher stipend included
- **Communication Made Easy** - we'll provide ready-to-send emails & flyers to make it simple for CTE Leads to share these opportunities with educators

Career Technical Education

Sarah Cameron, CTE Director
Dr. Sean O'Brien, CTE Coordinator
Christine Petrone, CTE & K12 Pathway Coordinator
Jeanette Hatfield, WBL Coordinator
Vera Owens, Senior Administrator Assistant

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CTE Grant Funding

Current CTE Department Grants

- **CTE Incentive (CTEIG)**
- **K-12 Strong Workforce Program**
- **K-16 Regional Collaborative**
- **Space Vandenberg**
- Golden State Pathways
- California Apprenticeship Initiative
- Santa Barbara Foundation

CTE Incentive Grant (CTEIG)





2025-2027

Award Amount: $298,600 (Preliminary)

Industry Sectors and Support Areas:

- Manufacturing CTE Pathway
- Career Exploration Modules (multiple sectors)
- Career Interest Inventories & Experiences
- College & Career Counselor

Participating Schools:

- SBCEO Juvenile Court & Community Schools (JCSS)





K-12 Strong Workforce (SWP) Grant
SBCEO Consortium

2024-2026

Award Amount: $1,440,446

Target Industry Sectors
- Agriculture
- Healthcare
- Education

Participating Districts
- Carpinteria USD
- Santa Barbara USD
- Lompoc USD
- Cuyama JUSD
- Santa Ynez Valley UHSD
- Santa Maria JUHSD
- Santa Maria-Bonita SD
- Los Olivos SD
- Orcutt USD

2025-2027:

Award Amount: $1,483,833

Target Industry Sectors
- Advanced Manufacturing
- Engineering
- Building & Construction Trades

Participating Districts
- Carpinteria USD
- Santa Barbara USD
- Lompoc USD
- Guadalupe USD
- Santa Maria JUHSD
- Santa Maria-Bonita SD
- Los Olivos SD
- Orcutt USD

Central Coast K-16 Regional Collaborative

2024-2027

Award amount: $1,586,092

Target Industry Sector

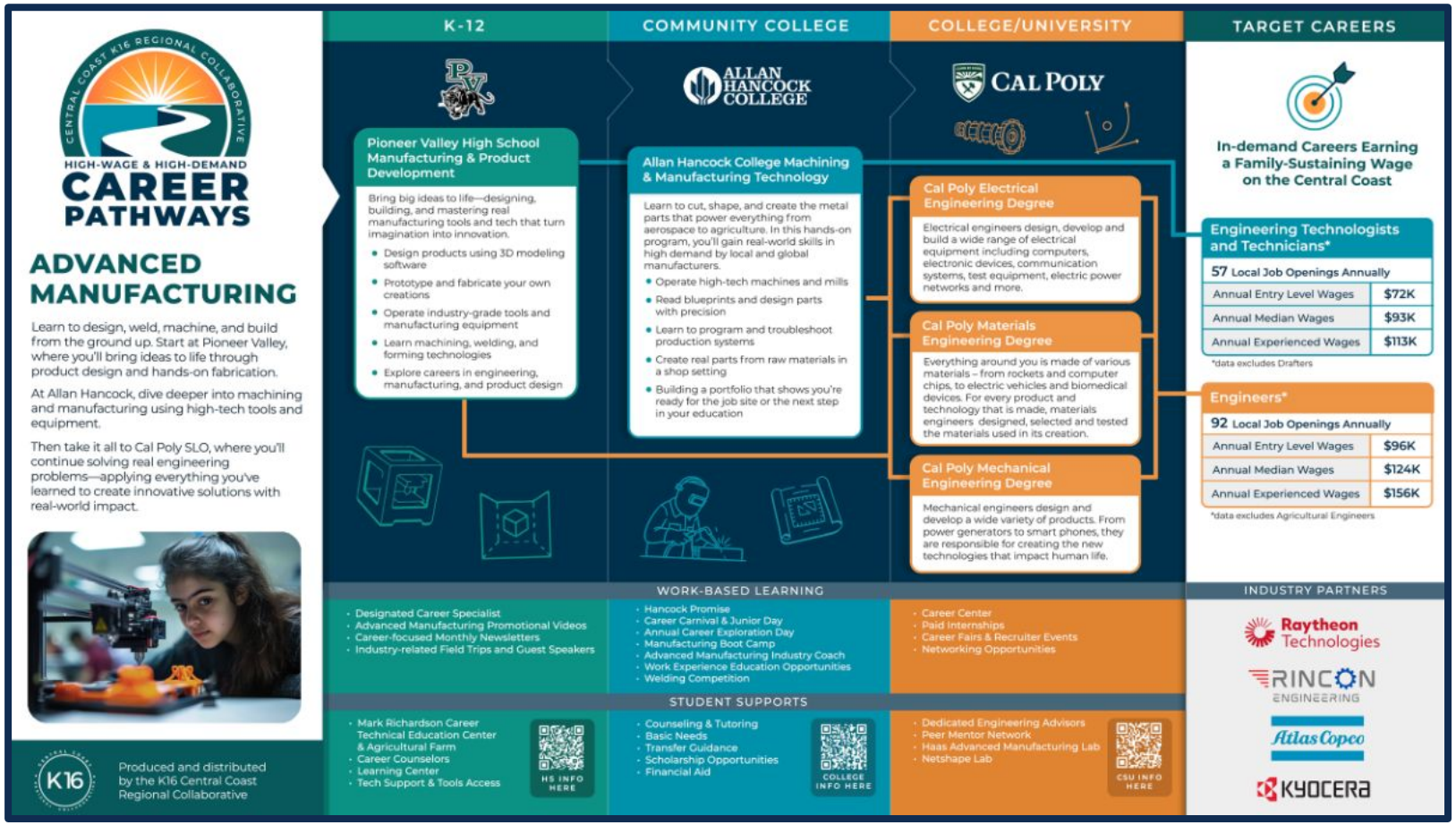
Advanced Manufacturing

Participating Districts

- Lompoc USD
- Santa Maria JUHSD
- Carpinteria USD
- Santa Barbara USD

Postsecondary Partners

- Santa Barbara City College
- Allan Hancock College
- Cal Poly, SLO



Space Vandenberg Grant

2025-2027

Target Industry Sector: Aerospace

Participating Districts:

- Lompoc USD
- Santa Maria JUHSD
- Santa Maria-Bonita SD
- Orcutt USD
- Guadalupe USD

Partners:

- REACH
- Vandenberg Space Force Base
- Allan Hancock College
- UCSB
- Cal Poly, SLO
- SBCEO



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Career Technical Education

CTE Educator Tours
&
Teacher Externships

North County
CTE Educator Industry Tours







Locations Visited 2024-2025

Mission Hope
Babe Farms
Vere Marketing
Walkthrough Productions
All American & Innovative Printing Solutions
Carpenter's Union
Skyview Estates
PCPA
Engel & Gray Inc
Movement for Life
Family Services Agency
Naughty Oak
Blast 825
STARBASE @ VSFB
Environmental Mission Brief Museum
Hawks Cove
Santa Maria Airport
Mob Armor
Diani Companies

South County
CTE Educator Industry Tours

City of Santa Barbara Water Resources
Southern California Edison
Granite Construction
ACME Hospitality
Hilton Santa Barbara Beachfront Resort
Courtyard and Residence Inn by Marriott
Sutter/Sansum Outpatient Surgery
SBCC Allied Nursing Lab
Aptitude Medical Systems, Inc
SB Downtown- Parking
Brighton Solar
DMHA Architecture
Angstrom Designs
Commercial Fishermen of SB
SB Gift Baskets
CMC Rescue
Toyon Engineering Corporation
BiCi Centro/MOVE SB County

Locations Visited 2024-2025

EDUCATOR TOUR HOST 2025
Santa Barbara County Education Office
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CTE Teacher Externships









CTE educators work side-by-side with local industry partners to increase their understanding of current workplace practices, and then integrate new learning into their classroom instruction.

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Career Technical Education

Apprenticeship

Early Childhood Education (ECE) Apprenticeship

Total Apprentices: 11

Apprenticeship Program Completers: 3

Apprentices complete:

- On-the-Job Training **(OJT)**
- Required Supplemental Instruction **(RSI)**

Occupations:

- ECE Associate Teacher
- ECE Teacher
- ECE Master Teacher
- ECE Site Supervisor (may earn AA degree)



Apprenticeships in Santa Barbara County





Santa Barbara County Education Office
Susan C. Salcido, Superintendent

2025

Santa Barbara County Apprenticeships

Compiled by:
Career Technical Education (CTE) Dept.
Santa Barbara County Education Office





UA Plumbers & Pipefitters Local Union 114 Apprenticeship Program

SAMPLE OCCUPATIONS

Plumbers
Pipefitters
Welders
HVACR Technicians

APPRENTICESHIP LENGTH

5 Years

WAGES (w/BENEFITS)

Year 1	$25.24 *($31.24)*
Year 2	$28.04 *($44.23)*
Year 3	$33.65 *($57.70)*
Year 4	$39.26 *($64.03)*
Year 5	$44.86 *($70.39)*
Journeyman	$56.08 *($87.69)*

CONTACT

Sasha Stevens
Business Manager/Training Coordinator
sstevens@ualocal114.org

Website

Tri-Counties Sheet Metal Workers JATC

SAMPLE OCCUPATIONS

Architectural Sheet Metal
Industrial Sheet Metal Fabrication
HVAC Installation & Service
Detailer
Welder

APPRENTICESHIP LENGTH

5 Years

WAGES

Apprentice	$24.71-$49.42 *($40.86-$78.10)*
Journeyman	$54.91 *($90.59)*
CAD Detailer	$60.40 *($96.08)*
Certified Welder	$60.40 *($96.08)*
Foreman	$63.15 *($98.83)*
General Foreman	$65.89 *($101.57)*

CONTACT

John Kroon
Grant Admin./Training Coordinator
johnk@tcjatc.org

Website

Santa Barbara County Joint Electrical Apprenticeship Program

SAMPLE OCCUPATIONS

Inside Journeyman
Electrician

APPRENTICESHIP LENGTH

5 Years

WAGES (w/BENEFITS)

Year 1	$23.47 *($36.62)*
Year 5	$46.94 *($69.02)*
Journeyman	$52.15 *($77.72)*
Vandenberg SFB	$55.90 *($81.62)*

CONTACT

Gilbert Rea
Training Director
sbjatc@ibew413.org

Website

Southwest Mountain States Carpenters Training Fund

SAMPLE OCCUPATIONS

General Carpenter
Int/Ext Systems
Millwright
Mill Cabinetry
Piledriving
Scaffolding

APPRENTICESHIP LENGTH

4 Years

WAGES + BENEFITS

Apprentice	$34.95-$67.77
Journeyman	$74.57
Foreman	$77.57

CONTACT

Manuel Castro
Coordinator
mcastro@swmsctf.org

Website

Santa Barbara County Education Office Early Childhood Education (ECE) Apprenticeship Program

SAMPLE OCCUPATIONS

ECE Associate Teacher
ECE Teacher
ECE Master Teacher
ECE Site Supervisor

APPRENTICESHIP LENGTH

1-2 Years

WAGES

Wages vary based on goal occupation for apprenticeship. Please email Jeanette Hatfield using the contact below for specific wage information.

CONTACT

Jeanette Hatfield
Coordinator, ECE Programs & Support
jhatfield@sbceo.org

Website

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Career Technical Education

Collaboration with Santa Barbara City College & Allan Hancock College

Support for K-12 & Community College Collaboration

- Dual Enrollment
- Career (CTE) Pathway Alignment (K-14)
- Career Exploration Events & Related Programs



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Career Pathways to Industry in Santa Barbara County

Career Pathway to Industry - Countywide approach

Phase 1
(complete)

Ecosystem Mapping Interviews

&

Report

Fall 2024-Spring 2025

Phase 2

Strategic Planning

&

Cross Sector Engagement

Fall 2025-Spring 2026

Phase 3

Digital Platform Development

&

Ongoing Collaboration

Spring 2026-Ongoing

workSBC

Prepare for work • Find work • Find workers

In partnership with:

Santa Barbara County K-12 Districts (District, Site & CTE leaders)
SB County Workforce Development Board
Allan Hancock College & Santa Barbara City College
UCSB & Cal Poly, SLO
Chambers of Commerce
Community Based Organizations
Local Industry Partners

Santa Barbara County Education Office

Career Technical Education Department

