



Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

2150 Keith Bridge Rd Cumming, GA 30040
Phone: 770-781-6603 Fax: 770-888-0222

April 16, 2025

DFA Dairy Brands / Pet Dairy
7400 Carmel Rd Ste 210
Charlotte, NC 28226
Attn: Mikel Parris

Dear Mr. Parris:

This is to advise you that your company has been awarded a renewal contract from our **RFP# P23-04, Milk Products**. The effective date of this contract is July 1, 2025 and terminates on June 30, 2026.

This award is in accordance with the original terms and conditions of the contract. The attached pricing shall be compliant with terms and conditions of the contract and for the entire contract period. This award letter is not an official order.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely,

Brad Richardson
Director of Procurement Services

Company: FA Dairy Brands Fluid, LLC, dba PET Dai

Bid Price Sheet

Item Specifications	Bid unit	Projected Usage in units	*Bid Price/ Unit	Total estimated Cost
Milk, Flavored, Fat-free (1/2% or less milk fat); packed 50 units/crate Requested flavors:				
Chocolate	$\frac{1}{2}$ pint cartons	1,600,000	0.3060	\$489,600.00
Strawberry	$\frac{1}{2}$ pint cartons	350,000	0.3140	\$109,900.00
Vanilla	$\frac{1}{2}$ pint cartons	250,000	N/A	\$0.00
Unflavored 1% Low Fat	$\frac{1}{2}$ pint cartons	500,000	0.3100	\$155,000.00
Unflavored Skim	$\frac{1}{2}$ pint cartons	200,000	0.3020	\$60,400.00
Unflavored Lactose-free Skim	$\frac{1}{2}$ pint cartons	4,000	0.6500	\$2,600.00
Unflavored Skim	Gallon	300	3.9000	\$1,170.00
Juice				
100% Full Strength Fresh Packed Juice 4 oz carton. Must be pasteurized. No artificial colors preferred. State # units/crate. ___75/case___ State flavors: ___Orange Juice___				
	4 oz. cartons	150,000	0.2080	\$31,200.00
Other:				\$0.00
Zero Calorie Sweetened Tea	8 oz bottle	20,000	N/A	\$0.00

Bid Price Sheet

Item Specifications	Bid unit	Projected Usage in units	*Bid Price/ Unit	Total estimated Cost
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Total \$849,870.00

NOTES: Bid pricing based on escalate/de-escalate method as stated on page 16, #6.4

* column must be completed by bidder

Product information statements with ingredients and nutrition facts panel required for all products bid