



Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

2150 Keith Bridge Road Cumming, GA 30040
Phone: 770-781-6603 Fax: 770-888-0222

March 6, 2025

Henry Schein Medical
Division of Henry Schein, Inc.
135 Duryea Road
Melville, NY 11747
Attn: Brooke Ferrari

Dear Ms. Ferrari,

This is to advise you that your company has been awarded a renewal contract from our **Bid# B24-07, Healthcare & Medical Equipment Discounts**.

This award is in accordance with the original pricing, terms, and conditions of the contract and with your discount remaining firm from **May 1, 2025** through **April 30, 2026**. This award letter is not an official order.

If you offer print catalogs, please have them to each school by July 15th, 2025, and prior to any catalog update. Each school should receive one catalog addressed to the school bookkeeper.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely,

Brad Richardson
Director of Procurement Services

Attachments:

Discount Details
School Addresses

FORSYTH COUNTY SCHOOLS

Purchasing Department



135 Duryea Road
Mail Rte. E-270
Melville, New York 11747
(800) 851-0400 – 8am-8pm ET
Fax Orders (631-419-3403
Fax Bids (866) 738-8999
www.henryschein.com

biddept@henryschein.com

Catalog Discount Program

Catalog Discount: 18% (most recent year's online catalog) **

Qualifying Catalog¹: Henry Schein Sports Medicine Catalog

Exceptions: Gatorade High School & Youth Pkg.² Mueller M-Pack Packages³
Maico Products
Hawk Grips
NormaTec
Chattanooga Genysis
Electrotherapy Epi-Pens
Game Ready Products
Therm X

- Hazardous materials are subject to Department Of Transportation Hazardous Materials handling charge of \$30.00
- Office supplies are excluded from the Catalog Discount Program
- Prescription Items (i.e. Pharmaceuticals and Vaccines) are excluded.
If you are interested in purchasing these products, please call (800) 851-0400
- No minimum order requirement. A service fee of \$16.50 is charged for orders under \$200.00
- Manufacturer freight charges will apply for all equipment (i.e. ice machines, furniture, etc.) and would be considered dock to dock delivery only. If inside delivery is needed, please call for arrangements and freight quote.
- All products offered in the Catalog Discount Program are subject to our Terms of Sale

¹ Current online catalog

² Quaker Oats-Pepsico, manufacturers of Gatorade, prohibits the discounting of High School Hydration packages

³ Mueller Products prohibits the discounting of their M-Pack packages

** Using our most recent year's searchable online catalog. Same percentage discount will apply

FORSYTH COUNTY SCHOOLS

Purchasing Department



BID INFORMATION

Alternate Bids

Due to packaging differences, bid prices may vary substantially. When acceptable, you will see the words "alternate bid" noted for one or more items listed. In these instances, the product is a lower price and the same or a higher quality suggested brand. By outlining these items, it is our intention to notify you of the cost-saving options you have when choosing Henry Schein.

Shipping

Freight charges for standard orders are included in the purchase price, except for additional carrier charges related to special delivery services and hazardous material shipments. Special orders, drop ship orders, equipment delivery, or expedited deliveries may be subject to additional freight charges.

Award Notification

Upon award, please contact the Bid Specialist named below to ensure your account is enrolled to receive the proposed specialized pricing.

Order and Bid Inquiries

All orders and bid inquiries for this bid and related orders should be forwarded to:

Order Inquiries :

*Address: Henry Schein Inc.
135 Duryea Road
Melville, NY 11747

Bid Inquiries:

Phone: (800) 851-0400
(8:00am to 8:00pm EST)
Fax: (866) 738-8999
Email: biddept@henryschein.com
Online: www.HenrySchein.com

*FAX (631) 419-3403 School Orders
E-MAIL athleticsandschools@henryschein.com

To Submit Bid/Quotes Requests:

Fax: 866-738-8999

Email: biddept@henryschein.com

*when faxing or mailing your orders to us, we ask that you please contact us at (800) 851-0400, within 24 hours to ensure your order request was received, and to obtain the status of your order.

Bid Number:	B24-07	Bid Title:	Healthcare & Medical Supplies Discounts
Bid Specialist:	Joanne Viggiano	Date:	4/11/2024 @11:AM
*If awarded Percentage firm through:	* 4/30/2025		4/30/2026
Payment Terms:	<u>Net 30 Days</u>		
Delivery Terms:	<u>2-3 Days for stocked items. 2-6 weeks for non-stocked special orders</u>		
* Using our most recent years online catalog https://www.nextbook.com/nextbooks/henryschein/ssnfa_catalog_2019202/			

Please see attachment regarding delivery pricing and availability for all items.

FORSYTH COUNTY SCHOOLS

Purchasing Department

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PURCHASING DEPARTMENT

2150 Keith Bridge Road Cumming, GA 30040
Phone: 770-781-6603 Fax: 770-888-0222

March 6, 2025

McKesson Medical-Surgical Government Solutions LLC
9954 Mayland Drive, Suite 5176
Henrico, VA 23233-1484
Attn: Laura Phillips

Dear Ms. Phillips,

This is to advise you that your company has been awarded a renewal contract from our **Bid# B24-07, Healthcare & Medical Equipment Discounts**.

This award is in accordance with the original pricing, terms, and conditions of the contract and with your discount remaining firm from **May 1, 2025** through **April 30, 2026**. This award letter is not an official order.

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If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely,

Brad Richardson
Director of Procurement Services

Attachments:

Discount Details
School Addresses

FORSYTH COUNTY SCHOOLS

Purchasing Department



Forsyth County Schools, GA

Bid# B24-07

Healthcare & Medical Supplies Discounts

McKesson Medical-Surgical Government Solutions LLC is pleased to offer the following discount program:

Discount: 36% off Non-Published Government Price List. Price on line will reflect the discounted price.

McKesson Medical-Surgical Government Solutions LLC ("MMSG") does not have a published list price. For the purposes of this bid and the resulting Contract, MMSG requests defining the term, "list price" as MMSG's Internal (non-published) Government List Price which is a price for commercial items. Any discount offered in MMSG's proposal does not apply to Controlled Substances. Controlled Substances may not be purchased through MMSG.

MMSG is able to provide a limited version of our online catalog for bid evaluation purposes. That site can be accessed at mms.mckesson.com; however, please note that it will not display manufacturer suggested retail price, percent discount off list or vendor's discounted price to the District. If awarded, MMSG's online catalog is available to users with a McKesson account number and a User ID / Password for SupplyManagerSM. The website is <https://mms.mckesson.com>. Once Forsyth County Schools has an established account number with MMSG, this account can be used to access the on-line catalog via SupplyManager.

Freight: Standard delivery is Monday through Friday excluding holidays. Although a delivery time is not guaranteed, delivery for stock items generally occurs within 1-3 days after receipt of order. Freight is included in quoted price.

Free Freight on all orders excluding, Hazardous, ship on ice and items shipped direct from the manufacturer (furniture equipment etc).

- A Hazardous materials surcharge of \$20.00 per order will be added where applicable
- A ship on ice charge of \$8.00 per order will be added where applicable

McKesson will work with Forsyth County Schools to accommodate emergency order processing requests whenever possible. Order size and time of day the request is received are factors used in determining if the request can be shipped after the standard cut-off time. Expedited delivery is possible; however, additional freight charges will be incurred. The actual price of expedited service is based on several factors such as number of boxes, weight and ship to location.

Valid Dates: May 1, 2025 thru April 30, 2026

Your dedicated MMSG Sales Representative is:

Raymond H. Smith
Cell Phone: 404-337-8921
Email: Raymond.Smith@McKesson.com

McKesson Medical-Surgical Government Solutions LLC
9954 Mayland Drive, Suite 5176
Henrico, VA 23233

www.mckesson.com

FORSYTH COUNTY SCHOOLS

Purchasing Department

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2150 Keith Bridge Road Cumming, GA 30040
Phone: 770-781-6603 Fax: 770-888-0222

March 6, 2025

Performance Health Supply, LLC
dba Medco Supply Company
28100 Torch Parkway Suite 800
Warrenville, IL 60555
Attn: Joe Daley

Dear Mr. Daley,

This is to advise you that your company has been awarded a renewal contract from our **Bid# B24-07, Healthcare & Medical Equipment Discounts**.

This award is in accordance with the original pricing, terms, and conditions of the contract and with your discount remaining firm from **May 1, 2025** through **April 30, 2026**. This award letter is not an official order.

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Sincerely,

Brad Richardson
Director of Procurement Services

Attachments:

Discount Details
School Addresses

FORSYTH COUNTY SCHOOLS

Purchasing Department



Performance Health Supply, LLC
d/b/a Medco Supply Company
28100 Torch Pkwy Suite 800
Warrenville IL 60555
United States

Quote

Estimate # ESTMD3123320

Customer RFP#: B24-07 Healthcare & Medical Supplies

Discounts

~~4/8/2024~~

3/6/2025

Ship To
FORSYTH CO BRD OF ED
13477862-000
1120 Dahlonega Hwy
Cumming, GA 30040-4536
US

Bill To
FORSYTH CO BRD OF ED
200026703
1120 Dahlonega Hwy
Cumming, GA 30040-4536
US

Total:

\$0.00

Customer Number	Expires	Sales Rep	Sales Rep Email	Quote Prepared By	Order Source	
13477862-000	6/30/2025	ERIK HUNKEMOELLER	erik.hunkemoeller@medcosupply.com	Joseph.Daley@medcosupply.com	Email	
Line #	Alternate Number	Item	Rate	UOM	Quantity	Amount
1		Non-Catalog Item Medco Catalog Discount 0-25% Off	\$0.00		1	\$0.00
Subtotal:						\$0.00
Shipping and Handling Cost:						\$0.00
Tax Total:						\$0.00
Total:						\$0.00

Quote Notes:

0-25% off current catalog prices. Please see website, www.medco-athletics.com, for current catalog prices. Please reference ESTMD3123320: B24-07 Healthcare & Medical Supplies Discounts when placing orders from this bid to ensure proper pricing.

Exceptions: The categories of items below have a manufacture mandated minimum pricing. Contact Sales Support for pricing:
Select Treatment Furniture & other Equipment - Game Ready, Normatec, Therm-X, Ice Machines, Whirlpools, AEDs
Gatorade High School Performance Packages
RX Items

All items are quoted F.O.B. Destination via Fedex Ground or motor freights (common carrier) truck orders. Capital items may incur lift gate, inside delivery or installation charges. Certain other items may incur FAA required hazardous material fee of \$25

Web Site: <https://www.medco-athletics.com>
Customer Service #: 800-556-3326
Email: medcosalesupport@medcosupply.com

FORSYTH COUNTY SCHOOLS

Purchasing Department

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PURCHASING DEPARTMENT

2150 Keith Bridge Road Cumming, GA 30040
Phone: 770-781-6603 Fax: 770-888-0222

March 6, 2025

Medicaleshop Inc.
87 Danbury Road, Unit 1
New Milford, CT 06776
Attn: Abbas Ajmeri

Dear Abbas Ajmeri,

This is to advise you that your company has been awarded a renewal contract from our **Bid# B24-07, Healthcare & Medical Equipment Discounts**.

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Sincerely,

Brad Richardson
Director of Procurement Services

Attachments:

Discount Details
School Addresses



Exhibit #1 Medical Equipment Discount Catalog

medicaleshop.com Special Pricing Program

Forsyth County Schools

(Confidential document, not for public view)

B24-07

Healthcare & Medical Supplies Discounts

We carry products from more than 200 brands. You are welcome to request quotes for special pricing on any of the products not listed on our website.

Please call us at (866) 563 6812 for Special Pricing

#	Brand Name	% Off Online Special Price	Free Shipping*
1	AbleNet	10%	Differs Item wise
2	ArjoHuntleigh	Up to 15%	Differs Item wise
3	Armedica Tables	2%	Differs Item wise
4	Attainment Company	5%	Differs Item wise
5	Bailey Manufacturing	5%	Differs Item wise
6	BodyPoint Designs	5%	Differs Item wise
7	Circle Specialty	5%	Yes
8	Clinton Industries	2%	No
9	Comfort Company	7%	Differs Item wise
10	Convaid Strollers	15%	Yes
11	Danmar Products	5%	Differs Item wise
12	Drive Medical	5%	Yes
13	Drop Support	5%	Yes
14	Easy Walking	7%	Yes
15	EasyStand	10%	Yes
16	EVA Walkers	Online Special Price	Yes
17	Everest and Jennings	Online Special Price	Yes
18	Foundations	5%	Differs Item wise
19	Haley's Joy	5%	Yes
20	Hausmann	2%	No
21	HeadPod	5%	Yes
22	Hoggi Strollers	0.1	Yes
23	Howda Designz	0.05	No
24	Hoyer Lifts	Call or Email us for Quote	Yes
25	Hoyer Slings	Call or Email us for Quote	Yes
26	Infinity Therapy Table	5%	Yes
27	Inspired By Drive	5%	Yes
28	Invacare	Call or Email us for Quote	Yes
29	Jay Cushions and Backs	5%	Yes
30	Jenx	7%	Yes
31	Jett Step	Online Special Price	Yes
32	Jonti-Craft	5%	No
33	Kaye Products	5%	Differs Item wise
34	Kaye Walkers	5%	Yes



Exhibit #1 Medical Equipment Discount Catalog

medicaleshop.com Special Pricing Program

Forsyth County Schools

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B24-07

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#	Brand Name	% Off Online Special Price	Free Shipping *
35	Leckey	5%	Yes
36	Leggero Strollers	15%	Yes
37	Merritt Car Seat	7%	Yes
38	Meyland Smith	7%	Yes
39	Molift	10%	Yes
40	Ormesa	5%	Yes
41	Populas Furniture	5%	No
42	Prime Engineering	5%	Yes
43	Quickie Wheelchairs	10%	Yes
44	R82	15%	Yes
45	RAZ Design	5%	Yes
46	Rebotec	7%	Differs Item wise
47	RedBarn Enterprises	Online Special Price	Yes
48	Rifton	27%	Yes
49	Seca Scales	Online Special Price	Yes
50	Skillbuilders Positioning	Online Special Price	Yes
51	Smirthwaite	5%	Yes
52	Special Tomato	Online Special Price	Yes
53	Stanzme	10%	Yes
54	Stealth Products Cushions	15%	Yes
55	TherAdapt	7%	Yes
56	Therafin Corporation	Online Special Price	No
57	TheraTogs	5%	Yes
58	Thomashilfen	7%	Yes
59	Toppen Helmet	5%	Yes
60	Tumble Forms	5%	Yes
61	UMF Medical	2%	No
62	Varilite Cushions	5%	Yes
63	Vipamat	Online Special Price	Yes
64	Walk Easy	5%	Yes
65	Worksmen Cycles	2%	Yes
66	Zing Standers	10%	Yes
67	Zippie Wheelchairs	7%	Yes

Online prices are subject to change without notice.



Exhibit #2-Medical Supplies Discount Catalog

Medicaleshop.com Special Pricing Program

Forsyth County Schools

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#	Brand Name	% Off Online Special Price
1	3M ACE	5%
2	3M Health Care	5%
3	Abbott	5%
4	Actimove	5%
5	Allied Healthcare	5%
6	Always	5%
7	American Diagnostic Corp	5%
8	AMSURE	5%
9	Andover Healthcare, Inc	5%
10	Ansell	5%
11	Attends Healthcare	5%
12	B. Braun	5%
13	Bard Medical	5%
14	Baseline	5%
15	Baxter	5%
16	Becton Dickinson	5%
17	Biofreeze	5%
18	Cando	3%
19	Cardinal Health	5%
20	CareFusion	5%
21	Coloplast	5%
22	Comfees	5%
23	Convatec	5%

Online price subject to change without notice.

Please contact us for a quote on unlisted items.

Bid discount offered off retail pricing or online pricing.

*** Free shipping does not applies to heavy duty, extra-large and over size items.**



Exhibit #2-Medical Supplies Discount Catalog

Medicaleshop.com Special Pricing Program

Forsyth County Schools

(Confidential document, not for public view)

B24-07

Healthcare & Medical Supplies Discounts

We carry products from more than 200 brands. You are welcome to request quotes for special pricing on any of the products not listed on our website.

Please call us at (866) 563 6812 for Special Pricing

#	Brand Name	% Off Online Special Price
24	Covidien	5%
25	Cramer	5%
26	Depend	5%
27	DermaRite	5%
28	DeRoyal	5%
29	DJ Orthopedics	5%
30	Drive Medical	5%
31	Dukal	5%
32	Duracell	5%
33	Dycem	5%
34	Dynarex	5%
35	Everest & Jennings	5%
36	Fablife	5%
37	Glucose 15	5%
38	GOJO	5%
39	GoodSense	5%
40	Graham-Field	5%
41	Hartmann Conco	5%
42	HUGGIES	5%
43	Hygea	5%
44	Jobst	5%
45	Johnson & Johnson	5%
46	Johnson & Johnson Band-Aid	5%

Online price subject to change without notice.

Please contact us for a quote on unlisted items.

Bid discount offered off retail pricing or online pricing.

*** Free shipping does not applies to heavy duty, extra-large and over size items.**



Exhibit #2-Medical Supplies Discount Catalog		
Medicaleshop.com Special Pricing Program		
Forsyth County Schools		
(Confidential document, not for public view)		
B24-07		
Healthcare & Medical Supplies Discounts		
We carry products from more than 200 brands. You are welcome to request quotes for special pricing on any of the products not listed on our website.		
Please call us at (866) 563 6812 for Special Pricing		
#	Brand Name	% Off Online Special Price
47	Kendall Healthcare	5%
48	Kimberly-Clark	5%
49	Kinesio	5%
50	Leukoplast	5%
51	Lumex	3%
52	Mabis Healthcare	5%
53	Mckesson	5%
54	Medline	5%
55	Mueller Sports Medicine	5%
56	Nestle Healthcare	5%
57	Omron Healthcare	5%
58	PDI	5%
59	Performance Health	5%
60	Point Relief	5%
61	Posey	5%
62	Prevail	5%
63	Pro Advantage	5%
64	ProBasics	5%
65	Procare	5%
66	ReliaMed	5%
67	Relief Pak	5%
68	Rolyan	5%
69	Rusch Gold	5%
Online price subject to change without notice.		
Please contact us for a quote on unlisted items.		
Bid discount offered off retail pricing or online pricing.		
* Free shipping does not applies to heavy duty, extra-large and over size items.		



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Medicaleshop.com Special Pricing Program

Forsyth County Schools

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Healthcare & Medical Supplies Discounts

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Please call us at (866) 563 6812 for Special Pricing

#	Brand Name	% Off Online Special Price
70	Rycom	5%
71	Safetec	5%
72	Sammons Preston	5%
73	Sani-Cloth	5%
74	Skil-Care	3%
75	Skillbuilders	5%
76	Smith & Nephew	5%
77	Smiths Medical	5%
78	Steri-Strip	5%
79	Sunmark	5%
80	Swede-O	5%
81	Tegaderm	5%
82	Teleflex Medical	5%
83	Tena	5%
84	The Cuff	3%
85	TheraBand	3%
86	Therabath	5%
87	Therafin	1%
88	Theraputty	5%
89	Thermoskin	5%
90	Tidi Products	5%
91	Transpore	5%
92	Val-U-Band	5%
93	Vaseline	5%
94	Welch Allyn	5%
95	Zoll Medical	5%

Online price subject to change without notice.

Please contact us for a quote on unlisted items.

Bid discount offered off retail pricing or online pricing.

* Free shipping does not applies to heavy duty, extra-large and over size items.



Exhibit A-Deviations for Medical Equipment Discount Catalog

Forsyth County Schools

B24-07

Healthcare & Medical Supplies Discounts

Deviations

No minimum order required. Hygiene and Custom Products are not returnable, no exceptions.

Parts under warranty available at no charge. No labor cost included for repairs under warranty.

We are bidding for discount percentage by brand.

Medicaleshop reserves the right to request a copy of the tax exemption certificate or an applicable sales tax may apply.

Estimated delivery time depends upon the stock availability of the product at the time of placing the order.

Purchase Order through Online Customer Center: Feel free to create an account on www.medicaleshop.com. Our customer center features give you the flexibility to submit a quote request, convert the quote to a sales order, upload purchase order(s), and print invoices.

When requesting a quote, please be sure to mention **B24-07** to take advantage of our discount offer, as outlined in the discount structure provided in Exhibit #1.

Shipping: Please refer to the "Shipping Column" in Exhibit#1- Discount Catalog if the brand is eligible for standard free shipping or not. For special delivery such as liftgate, inside delivery, and white glove delivery - please call us at (866) 563-6812 for a quote, applicable charges may apply.

Payment Terms: Net30. For Credit Card Payment, applicable transaction fee will apply.

Certificate of Insurance will be provided upon award.

Warranty & Restocking Fees: We strictly follow the manufacturer or distributor return and warranty policies, please call us for brand-specific details.

Our working hours are from Monday-Friday between 8:30AM to 5:00PM EST (excluding US Federal Holidays).

www.medicaleshop.com



Exhibit B-Deviations for Medical Supplies Discount Catalog

Forsyth County Schools

B24-07

Healthcare & Medical Supplies Discounts

Deviations

A shipping fee of \$9.99 will be charged on a total amount of orders below \$100.00 shipped to a single location. This does not Free shipping does not apply to heavy-duty, extra-large, and over size items.

For special deliveries such as liftgate, inside delivery, or white-glove delivery, please call us at (866) 563-6812 to request the estimated shipping charge(s).

When requesting a quote, please be sure to mention **B24-07** to take advantage of our discount offer, as outlined in the discount structure provided in Exhibit #2.

Lead Time for Delivery: Please be advised that Items/Products are ship depends on stock availability at the time of placing an order. For any queries, please call us at (866) 563-6812 or email to csteam@medicaleshop.com

Warranty & Restocking Fees: We strictly follow the manufacturer or distributor return and warranty policies, please call us for brand-specific details.

Purchase Order through Internet: Feel free to create an account on www.medicaleshop.com. Our customer center features allow to submit a quote request, convert the quote to a sales order, upload purchase order(s), print invoices.

Medicaleshop reserves the right to request a copy of the tax exemption certificate or an applicable sales tax may apply.

Hygiene items cannot be returned.

Payment Terms: Net 30. For Credit Card Payments, applicable transaction fee will be charged.

Certificate of Insurance will be provided upon award.

Our working hours are from Monday-Friday between 8:30. AM to 5:00 PM EST (excluding U.S Federal holidays).

www.medicaleshop.com

FORSYTH COUNTY SCHOOLS

Purchasing Department

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Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

2150 Keith Bridge Road Cumming, GA 30040
Phone: 770-781-6603 Fax: 770-888-0222

March 6, 2025

School Health Corporation
5600 Apollo Drive
Rolling Meadows, IL 60008
Attn: Andrew Wlezen

Dear Mr. Wlezen,

This is to advise you that your company has been awarded a renewal contract from our **Bid# B24-07, Healthcare & Medical Equipment Discounts**.

This award is in accordance with the original pricing, terms, and conditions of the contract and with your discount remaining firm from **May 1, 2025** through **April 30, 2026**. This award letter is not an official order.

If you offer print catalogs, please have them to each school by July 15th, 2025, and prior to any catalog update. Each school should receive one catalog addressed to the school bookkeeper.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely,

Brad Richardson
Director of Procurement Services

Attachments:

Discount Details
School Addresses



Bid Prepared for: Forsyth County Board of Education
Bid Information: Medical Supplies
School Health Bid #: QUO000009036
Bid Prepared by: Sam Medine
Contract Expiration Date: ~~04/30/2025~~ 4/30/2026

Thank you for selecting School Health Corporation in your bidding process. Following are ordering and delivery instructions in addition to the bid terms:

Ordering Instructions:

- **Please reference the above School Health bid number to ensure you receive the correct pricing.**
- **Please identify School Health catalog item # for each item ordered on purchase order.**
- **Free shipping**
- **Payment Terms Are Net 30.**

Delivery Instructions:

- **Quoted prices does not include accessorial charges. Dock delivery only.**
- **Orders resulting from this bid shipped via freight (not UPS) will be delivered to your loading dock only. Any freight delivery beyond the inside loading dock will incur an inside delivery cost to you, which may vary per shipment. If you have any questions involving this charge, please call our Customer Care Department for clarification.**

Additional Information:

- **Please visit our website at www.schoolhealth.com and sign up for our e-newsletters with exclusive**
- **Catalog discount percentage will be 13%, standard exclusions apply**

If you have any questions regarding this bid, please contact the Bid Department at bids@schoolhealth.com. If you require additional information or questions about placing orders from this bid, contact the Customer Care Department: (866)323-5465, fax (800)235-1305, or email orders@schoolhealth.com.

5600 Apollo Drive, Rolling Meadows, Illinois 60008
Phone 866-323-5465 | Fax 800-235-1305



January 6, 2023

Catalog Discount Exclusions

School Health Corporation may offer special discounts to organizations meeting specific criteria. These discounts recognize existing or anticipated annual purchase volume and are intended for customers seeking a mutually beneficial relationship.

Historically, we have provided all our customers with common list prices. Thus, your discount will be based upon the same list price offered in our catalogs, websites, and other marketing publications.

Certain products are excluded from our blanket discounts due to various reasons including but not limited to manufacturer restrictions, special pricing already in place (sales or promotions), unknown shipping costs (due to weight or size variances), etc.

The following items in the 2020 School Nurse, Sports Health, EnableMart and all other Catalogs are excluded from a catalog discount:

- Medical Recordkeeping Software and other software products
- Injury tracking software
- Prescription (Rx) products
- Customized Kits
- Products denoted by Exclusive icon
- Gatorade products & Gatorade Performance Series products
- EnableMart Software
- Braille Paper
- Current "Special Promotion" items already offered at a discounted price. School Health runs sales throughout the year. Our catalogs contain numerous promotions denoted by the Special Offer icon. Also, look for seasonal savings offered in our spring and Back-to-School flyers.

The following **capital equipment products** are excluded from your standard catalog discount. These items may require special setup, in-service education, and may have varying freight costs due to weight. Please call us for special discounts on these products. In some cases, the discount on these items may be greater than your standard discount:

- Furniture items and Appliances listed
- Vision and Hearing screening equipment
- Automated External Defibrillators (AED's)
- Braille Embossers

To receive a detailed list of catalog discount exclusions by product number (SKU), or if you have any questions regarding this bid, please call us at (866)323-5465 or email bids@schoolhealth.com. If you require additional information or questions about placing orders from this bid, contact the Customer Care Department: (866)323-5465, fax (800)235-1305, or email orders@schoolhealth.com.

5600 Apollo Dr
Rolling Meadows, IL 6008
Toll Free 866-323-5465 Fax 800-235-1305

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Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

2150 Keith Bridge Road Cumming, GA 30040
Phone: 770-781-6603 Fax: 770-888-0222

March 6, 2025

School Nurse Supply Inc.
1745 Wallace Avenue
St. Charles, IL 60174
Attn: Jeff Giesel

Dear Mr. Giesel,

This is to advise you that your company has been awarded a renewal contract from our **Bid# B24-07, Healthcare & Medical Equipment Discounts.**

This award is in accordance with the original pricing, terms, and conditions of the contract and with your discount remaining firm from **May 1, 2025** through **April 30, 2026**. This award letter is not an official order.

If you offer print catalogs, please have them to each school by July 15th, 2025, and prior to any catalog update. Each school should receive one catalog addressed to the school bookkeeper.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely,

Brad Richardson
Director of Procurement Services

Attachments:

Discount Details
School Addresses



School Nurse Supply, Inc.

1745 Wallace Ave ~ St. Charles, IL 60174
Phone: 800.485.2737 • Fax: 800.485.2738

Forsyth County Schools

Re: Bid #B24-07 Healthcare & Medical Supplies Discounts

We are pleased to offer **Forsyth County Schools** an 11% catalog discount off our current School Nurse Supply catalog prices. Please see the following terms and additional discounts:

- Discounts offered – **11% catalog discount**
- List of exclusions from the 11% discount – **Please see next page**
- Minimum order requirements - **None**
- Shipping Charges – **Free shipping on all orders over \$100.00**
- Payment terms – **Net 30**
- Reference Number to include on orders: **"Bid #B24-07"** (Please reference discount on all PO's as well)
- School Nurse Supply offers a 100% satisfaction guarantee on all products and services.

If you need copies of our 2024 catalog, please call us at 1-800-485-2737 or email myself at jgiesel@schoolnursesupply.com. You can also view any of our products online at www.schoolnursesupply.com.

We would like to thank you for the opportunity to do business with you. Please let me know if I can be of any assistance.

Sincerely,

Jeff Giesel

Bid Manager

EMAIL jgiesel@schoolnursesupply.com

School Nurse Supply 1745 Wallace Ave. St. Charles, IL 60174
PH 800-485-2737 FAX 800-485-2738 schoolnursesupply.com



School Nurse Supply, Inc.

P.O. Box 68968~Schaumburg, IL 60168

Phone: 800.485.2737 • Fax: 800.485.2738

Certain products are excluded from catalog discounts due to various reasons including but not limited to manufacturer restrictions, special pricing already in place (sales or promotions), unknown shipping costs (due to weight or size), etc.

The following items are excluded from a catalog discount:

- Prestan Training Manikins
- Furniture items and Appliances (Couches, Treatment Tables, Office Cabinets, Lockers, Barjan Curtains, Refrigerators, 3 panel screens, Medical Carts)
- Vision and Hearing screening equipment over \$1500.00

Please contact Jeff Giesel for quotes on any of the above products excluded from the standard discount at jgiesel@schoolnursesupply.com or at 800-485-2737. In some cases, the discount on these items may be greater than your standard discount.

Use any of four convenient ways to order:

- By Phone: 800-485-2737
- By Fax: 800-485-2738
- By Email: customerservice@schoolnursesupply.com
- By Mail: 1745 Wallace Ave, St. Charles, IL 60174
- Website: www.schoolnursesupply.com

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