

June 18, 2025

AIOS Group
318 Corporate Pkwy Suite 101
Macon, GA 31210
Attn: Chris Hall

Dear Mr. Hall:

This is to advise you that your company has been awarded a renewal contract from our **RFP# P24-03, Data Cabling Services**. The effective date of this contract is July 1, 2025 and terminates on June 30, 2026. Your company is one of a pool of contractors by which Technology Services may use for data cabling and low voltage services in accordance with the terms and conditions of P24-03.

This award is in accordance with all original terms and conditions of the contract and with your attached pricing to remain firm for the entire contract period. This award letter is not an official order.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely,



Brad Richardson
Director of Procurement Services

cc: Mike Evans, Chief Technology & Information Officer
Tim Fleming, Director of Technology Services

Forsyth County Schools Purchasing Department
2150 Keith Bridge Rd
Cumming, GA 30040

P24-03 BID FORM

CAT 6A Non-Bonded

FIXED RATE LINE ITEM PRICING (See 3.7i and 3.8, and SOW)

(Price must include compliance with all elements of the SOW, all parts, materials, equipment, project management, labor, clean-up, etc.)

Cost for one drop to one location not to exceed 328 ft.	\$ 235
Cost for two drops to one location not to exceed 328 ft.	\$ 450
Cost for three drops to one location not to exceed 328 ft.	\$ 655
Cost for four drops to one location not to exceed 328 ft.	\$ 865
Cost for five drops to one location not to exceed 328 ft.	\$ 1085
Cost for six drops to one location not to exceed 328 ft.	\$ 1255

Optional and if Applicable: Cost for metal raceway for any drop that cannot be put into the wall and has to be run external (0-328 ft) \$ 125 Each

CAT 6+ Non-Bonded

FIXED RATE LINE ITEM PRICING (See 3.7i and 3.8, and SOW)

(Price must include compliance with all elements of the SOW, all parts, materials, equipment, project management, labor, clean-up, etc.)

Cost for one drop to one location not to exceed 328 ft.	\$ 200
Cost for two drops to one location not to exceed 328 ft.	\$ 400
Cost for three drops to one location not to exceed 328 ft.	\$ 575
Cost for four drops to one location not to exceed 328 ft.	\$ 750
Cost for five drops to one location not to exceed 328 ft.	\$ 925
Cost for six drops to one location not to exceed 328 ft.	\$ 1,100

Optional and if Applicable: Cost for metal raceway for any drop that cannot be put into the wall and has to be run external (0-328 ft) \$ 125 Each

1375 Classroom

1050 Workshop

1250 LAB

Forsyth County Schools Purchasing Department
2150 Keith Bridge Rd
Cumming, GA 30040

TIME AND MATERIAL- See 3.7ii and 3.8 of Special T&C

(Only to be utilized when the specific project is outside the normal fixed pricing of the per drop structure above)

<u>Labor Rates:</u>	<u>Normal Time (7-7)</u>	<u>Overtime</u>
Lead Tech	\$ <u>95</u>	\$ <u>142.5</u>
Helper	\$ <u>65</u>	\$ <u>97.5</u>
Other: <u>Project Manager</u>	\$ <u>125</u>	\$ <u>187.5</u>

Parts and Rental Equipment

Parts- % Mark-up for Parts
10 % (One blended rate, no tiers)

Rental Equipment- % Mark-up for Rental Equipment
10 %

Other (List Below if other costs exists)

AiOS Group

Vendor Name

Chris Hall

Contact Name (Authorized to Sign)


Signature

4/16/2024

Date

June 18, 2025

Busker Communications Inc
2657 Athens Hwy
Gainesville, GA 30519
Attn: Craig Streeter

Dear Mr. Streeter:

This is to advise you that your company has been awarded a renewal contract from our **RFP# P24-03, Data Cabling Services**. The effective date of this contract is July 1, 2025 and terminates on June 30, 2026. Your company is one of a pool of contractors by which Technology Services may use for data cabling and low voltage services in accordance with the terms and conditions of P24-03.

This award is in accordance with all original terms and conditions of the contract and with your attached pricing to remain firm for the entire contract period. This award letter is not an official order.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely,



Brad Richardson
Director of Procurement Services

cc: Mike Evans, Chief Technology & Information Officer
Tim Fleming, Director of Technology Services

**Forsyth County Schools Purchasing Department
2150 Keith Bridge Rd
Cumming, GA 30040**

P24-03 BID FORM

CAT 6A Non-Bonded

FIXED RATE LINE ITEM PRICING (See 3.7i and 3.8, and SOW)

(Price must include compliance with all elements of the SOW, all parts, materials, equipment, project management, labor, clean-up, etc.)

Cost for one drop to one location not to exceed 328 ft. \$ 590

Cost for two drops to one location not to exceed 328 ft. \$ 950

Cost for three drops to one location not to exceed 328 ft. \$ 1,310

Cost for four drops to one location not to exceed 328 ft. \$ 1,670

Cost for five drops to one location not to exceed 328 ft. \$ 2,030

Cost for six drops to one location not to exceed 328 ft. \$ 2,390

Optional and if Applicable: Cost for metal raceway for any drop that cannot be put into the wall and has to be run external (0-328 ft) \$ 105 Each 10' Section

CAT 6+ Non-Bonded

FIXED RATE LINE ITEM PRICING (See 3.7i and 3.8, and SOW)

(Price must include compliance with all elements of the SOW, all parts, materials, equipment, project management, labor, clean-up, etc.)

Cost for one drop to one location not to exceed 328 ft. \$ 470

Cost for two drops to one location not to exceed 328 ft. \$ 710

Cost for three drops to one location not to exceed 328 ft. \$ 950

Cost for four drops to one location not to exceed 328 ft. \$ 1,190

Cost for five drops to one location not to exceed 328 ft. \$ 1,430

Cost for six drops to one location not to exceed 328 ft. \$ 1,670

Optional and if Applicable: Cost for metal raceway for any drop that cannot be put into the wall and has to be run external (0-328 ft) \$ 105 Each 10' Section

**Forsyth County Schools Purchasing Department
2150 Keith Bridge Rd
Cumming, GA 30040**

TIME AND MATERIAL- See 3.7ii and 3.8 of Special T&C

(Only to be utilized when the specific project is outside the normal fixed pricing of the per drop structure above)

Labor Rates:	Normal Time (7-7)	Overtime
Lead Tech	\$ <u> \$75 </u>	\$ <u> \$110 </u>
Helper	\$ <u> \$55 </u>	\$ <u> \$80 </u>
Other: _____	\$ <u> N/A </u>	\$ <u> N/A </u>

Parts and Rental Equipment

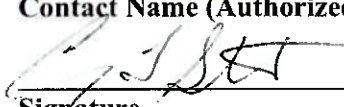
Parts- % Mark-up for Parts
 15 % (One blended rate, no tiers)

Rental Equipment- % Mark-up for Rental Equipment
 10 %

Other **(List Below if other costs exists)**

Busker Communications, Inc.
Vendor Name

Craig Streeter
Contact Name (Authorized to Sign)


Signature

April 18, 2024
Date

June 18, 2025

Georgia Technology Systems
1600 Oakbrook Drive Suite 505
Norcross, GA 30093
Attn: Ernest Foy

Dear Mr. Foy:

This is to advise you that your company has been awarded a renewal contract from our **RFP# P24-03, Data Cabling Services**. The effective date of this contract is July 1, 2025 and terminates on June 30, 2026. Your company is one of a pool of contractors by which Technology Services may use for data cabling and low voltage services in accordance with the terms and conditions of P24-03.

This award is in accordance with all original terms and conditions of the contract and with your attached pricing to remain firm for the entire contract period. This award letter is not an official order.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely,



Brad Richardson
Director of Procurement Services

cc: Mike Evans, Chief Technology & Information Officer
Tim Fleming, Director of Technology Services

**Forsyth County Schools Purchasing Department
2150 Keith Bridge Rd
Cumming, GA 30040**

P24-03 BID FORM

CAT 6A Non-Bonded

FIXED RATE LINE ITEM PRICING (See 3.7i and 3.8, and SOW)

(Price must include compliance with all elements of the SOW, all parts, materials, equipment, project management, labor, clean-up, etc.)

Cost for one drop to one location not to exceed 328 ft. \$ 296.00

Cost for two drops to one location not to exceed 328 ft. \$ 542.00

Cost for three drops to one location not to exceed 328 ft. \$ 785.00

Cost for four drops to one location not to exceed 328 ft. \$ 999.00

Cost for five drops to one location not to exceed 328 ft. \$ 1,237.00

Cost for six drops to one location not to exceed 328 ft. \$ 1,475.00

Optional and if Applicable: Cost for metal raceway for any drop that cannot be put into the wall and has to be run external (0-328 ft) \$ 75.00/10ft Each

CAT 6+ Non-Bonded

FIXED RATE LINE ITEM PRICING (See 3.7i and 3.8, and SOW)

(Price must include compliance with all elements of the SOW, all parts, materials, equipment, project management, labor, clean-up, etc.)

Cost for one drop to one location not to exceed 328 ft. \$ 185.00

Cost for two drops to one location not to exceed 328 ft. \$ 344.00

Cost for three drops to one location not to exceed 328 ft. \$ 510.00

Cost for four drops to one location not to exceed 328 ft. \$ 679.00

Cost for five drops to one location not to exceed 328 ft. \$ 848.00

Cost for six drops to one location not to exceed 328 ft. \$ 999.00

Optional and if Applicable: Cost for metal raceway for any drop that cannot be put into the wall and has to be run external (0-328 ft) \$ 75.00/10ft Each

FORSYTH COUNTY SCHOOL SYSTEM
Purchasing Department

13

Subcontracting- Will you used subcontractors for the performance of this contract? N (Y/N)

If Yes, provide detail on scope of use _____

Criteria Five-Cost (BID FORM)

All bidders are required to download the bid form as a separate attachment on the FCS purchasing website. As noted above the pricing submitted on the bid form is for the day-to-day cabling projects needed throughout the district. For larger scaled projects FCS may elect to use this contract as baseline and request a revised quote that may warrant deeper discounts based on the size and scope.

**Forsyth County Schools Purchasing Department
2150 Keith Bridge Rd
Cumming, GA 30040**

TIME AND MATERIAL- See 3.7ii and 3.8 of Special T&C

(Only to be utilized when the specific project is outside the normal fixed pricing of the per drop structure above)

Labor Rates:	Normal Time (7-7)	Overtime
Lead Tech	\$ <u>75.00</u>	\$ <u>105.00</u>
Helper	\$ <u>45.00</u>	\$ <u>65.00</u>
Other: _____	\$ _____	\$ _____

Parts and Rental Equipment

Parts- % Mark-up for Parts
15.00 % (One blended rate, no tiers)

Rental Equipment- % Mark-up for Rental Equipment
10.00 %

Other (List Below if other costs exists)

Georgia Technology Systems

Vendor Name

Matthew Steele

Contact Name (Authorized to Sign)



Signature

16 April, 2024

Date

June 18, 2025

Net Planner
3145 Northwoods Parkway Suite 800
Peachtree Corners, GA 30071
Attn: Laura Corpe

Dear Ms. Corpe:

This is to advise you that your company has been awarded a renewal contract from our **RFP# P24-03, Data Cabling Services**. The effective date of this contract is July 1, 2025 and terminates on June 30, 2026. Your company is one of a pool of contractors by which Technology Services may use for data cabling and low voltage services in accordance with the terms and conditions of P24-03.

This award is in accordance with all original terms and conditions of the contract and with your attached pricing to remain firm for the entire contract period. This award letter is not an official order.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely,



Brad Richardson
Director of Procurement Services

cc: Mike Evans, Chief Technology & Information Officer
Tim Fleming, Director of Technology Services

**Forsyth County Schools Purchasing Department
2150 Keith Bridge Rd
Cumming, GA 30040**

P24-03 BID FORM

CAT 6A Non-Bonded

FIXED RATE LINE ITEM PRICING (See 3.7i and 3.8, and SOW)

(Price must include compliance with all elements of the SOW, all parts, materials, equipment, project management, labor, clean-up, etc.)

Cost for one drop to one location not to exceed 328 ft. \$ 463.74

Cost for two drops to one location not to exceed 328 ft. \$ 705.36

Cost for three drops to one location not to exceed 328 ft. \$ 956.81

Cost for four drops to one location not to exceed 328 ft. \$ 1,216.43

Cost for five drops to one location not to exceed 328 ft. \$ 1,463.10

Cost for six drops to one location not to exceed 328 ft. \$ 1,713.72

Optional and if Applicable: Cost for metal raceway for any drop that cannot be put into the wall and has to be run external (0-328 ft) \$ 75.00 Each 10' stick

CAT 6+ Non-Bonded

FIXED RATE LINE ITEM PRICING (See 3.7i and 3.8, and SOW)

(Price must include compliance with all elements of the SOW, all parts, materials, equipment, project management, labor, clean-up, etc.)

Cost for one drop to one location not to exceed 328 ft. \$ 372.90

Cost for two drops to one location not to exceed 328 ft. \$ 523.68

Cost for three drops to one location not to exceed 328 ft. \$ 684.29

Cost for four drops to one location not to exceed 328 ft. \$ 853.07

Cost for five drops to one location not to exceed 328 ft. \$ 1,008.90

Cost for six drops to one location not to exceed 328 ft. \$ 1,132.68

Optional and if Applicable: Cost for metal raceway for any drop that cannot be put into the wall and has to be run external (0-328 ft) \$ 75.00 Each 10' stick

**Forsyth County Schools Purchasing Department
2150 Keith Bridge Rd
Cumming, GA 30040**

TIME AND MATERIAL- See 3.7ii and 3.8 of Special T&C

(Only to be utilized when the specific project is outside the normal fixed pricing of the per drop structure above)

<u>Labor Rates:</u>	<u>Normal Time (7-7)</u>	<u>Overtime</u>
Lead Tech	\$ <u>85.00</u>	\$ <u>127.50</u>
Helper	\$ <u>75.00</u>	\$ <u>112.50</u>
Other: <u>Level 3</u>	\$ <u>90.00</u>	\$ <u>135.00</u>

Parts and Rental Equipment

Parts- % Mark-up for Parts
25 % (One blended rate, no tiers)

Rental Equipment- % Mark-up for Rental Equipment
20 %

Other (List Below if other costs exists)

NetPlanner Systems, Inc.

Vendor Name

Mike Dycus, RCDD / Vice President

Contact Name (Authorized to Sign)


Signature

April 19, 2024

Date

June 18, 2025

Tech Optics Inc.
463 Bankhead Hwy
Winder, GA 30680
Attn: Todd Maynard

Dear Mr. Maynard:

This is to advise you that your company has been awarded a renewal contract from our **RFP# P24-03, Data Cabling Services**. The effective date of this contract is July 1, 2025 and terminates on June 30, 2026. Your company is one of a pool of contractors by which Technology Services may use for data cabling and low voltage services in accordance with the terms and conditions of P24-03.

This award is in accordance with all original terms and conditions of the contract and with your attached pricing to remain firm for the entire contract period. This award letter is not an official order.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely,



Brad Richardson
Director of Procurement Services

cc: Mike Evans, Chief Technology & Information Officer
Tim Fleming, Director of Technology Services

**Forsyth County Schools Purchasing Department
2150 Keith Bridge Rd
Cumming, GA 30040**

P24-03 BID FORM

CAT 6A Non-Bonded

FIXED RATE LINE ITEM PRICING (See 3.7i and 3.8, and SOW)

(Price must include compliance with all elements of the SOW, all parts, materials, equipment, project management, labor, clean-up, etc.)

Cost for one drop to one location not to exceed 328 ft.	\$ <u>344.40</u>
Cost for two drops to one location not to exceed 328 ft.	\$ <u>620.05</u>
Cost for three drops to one location not to exceed 328 ft.	\$ <u>908.20</u>
Cost for four drops to one location not to exceed 328 ft.	\$ <u>1,190.10</u>
Cost for five drops to one location not to exceed 328 ft.	\$ <u>1,503.25</u>
Cost for six drops to one location not to exceed 328 ft.	\$ <u>1,753.90</u>

Optional and if Applicable: Cost for metal raceway for any drop that cannot be put into the wall and has to be run external (0-328 ft) \$ 75.00 Each

CAT 6+ Non-Bonded

FIXED RATE LINE ITEM PRICING (See 3.7i and 3.8, and SOW)

(Price must include compliance with all elements of the SOW, all parts, materials, equipment, project management, labor, clean-up, etc.)

Cost for one drop to one location not to exceed 328 ft.	\$ <u>190.13</u>
Cost for two drops to one location not to exceed 328 ft.	\$ <u>311.50</u>
Cost for three drops to one location not to exceed 328 ft.	\$ <u>407.88</u>
Cost for four drops to one location not to exceed 328 ft.	\$ <u>516.75</u>
Cost for five drops to one location not to exceed 328 ft.	\$ <u>716.25</u>
Cost for six drops to one location not to exceed 328 ft.	\$ <u>828.25</u>

Optional and if Applicable: Cost for metal raceway for any drop that cannot be put into the wall and has to be run external (0-328 ft) \$ 75.00 Each

Forsyth County Schools Purchasing Department
2150 Keith Bridge Rd
Cumming, GA 30040

TIME AND MATERIAL- See 3.7ii and 3.8 of Special T&C

(Only to be utilized when the specific project is outside the normal fixed pricing of the per drop structure above)

Labor Rates:	Normal Time (7-7)	Overtime
Lead Tech	\$ <u>78.00</u>	\$ <u>78.00</u>
Helper	\$ <u>58.00</u>	\$ <u>58.00</u>
Other: <u>N/A</u>	\$ <u>N/A</u>	\$ <u>N/A</u>

Parts and Rental Equipment

Parts- % Mark-up for Parts
10 % (One blended rate, no tiers)

Rental Equipment- % Mark-up for Rental Equipment
10 %

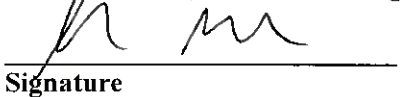
Other (List Below if other costs exists)

TechOptics, Inc.

Vendor Name

Chad Maynard

Contact Name (Authorized to Sign)



Signature

04/19/2024

Date