GCA Finance Committee



FY25 Budget Review #2

June 18th, 2024

Contents

GCA FY25 Proposed Budget

- Major Input Assumptions
  - Enrollments
  - Funding
  - Staffing and Compensation
  - Other P&L Expense Categories
- P&L Review
  - Summary
  - Detailed Account Level (Provided for Review #2)

Enrollments

Major Budget Input Assumptions

- FY25 projections assume enrollments based on current Board Policy and enrollment trends.

	FY25	FY24	V
K8	6,700	6,519	181
HS	3,100	3,243	(143)
Total	9,800	9,762	38
FTE Count	10,300	10,203	97

- Special Education population assumes a 4-5% increase from FY24; approximately 1,800 to 1,850 students.

Funding

Major Budget Input Assumptions

- State Basic & Special Education Funding
  - Assumes most recent GA DoE Funding Sheet information of **$107.4M**; **4% increase** YoY with 3-count funding estimate of 10,203 FTE yielding:

		Count Date PPR	$ Millions
FY25	• QBE:	$ 5,922	$ 53.8
	• Charter Supplement:	$ 4,505	$37.1
	• Total:	$10,427	$ 107.4

		Count Date PPR	$ Millions
FY24	• QBE:	$ 5,843	$ 57.8
	• Charter Supplement:	$ 4,280	$ 43.7
	• Total:	$ 10,123	$103.2

- Federal Funding

• Title I	$ 5.1
• IDEA	$ 2.1
• Title II	$ 0.6
• Title - Other	$ 0.4
Total	**$ 8.1**

Total traditional Fed funding assumes a slight increase due to increased enrollment YoY. CARES Act Revenue discontinues Sept '24. Total funding could reach over **$115M** QBE/Fed combined.

Staffing & Compensation

Major Budget Input Assumptions

- 1048 Full-Time Projected for FY25

Projected Board-employed:		
Faculty & Support Staff	-- General-funded:	92
	-- Restricted-funded:	101
Directors & Exec Staff	-- General-funded:	18
FY24 Total		1021
Incremental staff due to volume		27
Total Proposed Staff		1048

Currently backfilling at 100% and budgeting/hiring for entire 12-month run rate

- Average Salaries
  - Comp & Ben increase of $6.3M due to teacher $2.5K step update, 5% staff increases ($3.9M) and 27 additional headcount ($2.3M)
  - No retention bonus within budget
- Assume Benefits of 40%, including GA TRS
  - Includes up to 35% retirement matching program from social security savings

Headcount Changes

Major Budget Input Assumptions

- **K8** - PGB: 5 Paraprofessionals (2 immediate), 1 K teacher | EGB: 4 teachers | MGB: 1 Admin, 4 teachers **+$0.9M**
- **HS** - 1 Admin, 4 CTAE teachers **+0.$4M**

	Instruction	Admin	Total
PGB	6	0	6
EGB	4	0	4
MGB	4	1	5
K8	**14**	**1**	**15**
HS	4	1	5
SPED	7	0	7
Total	**25**	**2**	**27**

- **SPED**: ~13 Paraprofessionals (7 for immediate hire; 6 phased approach) **$+0.5M**

Other P&L Expenses

Major Budget Input Assumptions

Assumptions flat to FY24 assumptions/runrate, except if otherwise noted.

- Instruction – Teacher and Staff Expenses; C&B increase
  - Compensation and benefits
  - Travel
  - Phone
  - Teacher Laptops: Assume a decreased refresh of teacher laptops
  - Other Instructional Materials & Supplies
  - Conf., Teacher Training & Prof. Dev.: decrease with less “in-person” PDs and less staff
  - Printing, Mailing, Postage
  - Tuition reimbursement: $50K/semester
  - Teacher ISP Reimbursements
  - Other

Other P&L Expenses

Major Budget Input Assumptions

Assumptions flat to FY24 assumptions/runrate, except if otherwise noted.

- Instruction – Student Expenses; curriculum increase
  - Proctored Exams & Test Administration
  - Curriculum Charges: Tutoring Svc, ELA increase
    - Curriculum Delivery – 10+ vendors used: Edgenuity, Gallopade, Canvas, FLVS, etc.
    - Computer, Peripherals, & Software – Lease program from SCA/Ampil
    - Other: Testing Services, Testing Computers
  - Student ISP – T-Mobile (hotspot program)
  - Other: 3rd party curriculum, assessments

- Student and Family Services
  - Special Ed Contracted Services & Other Related Exp.
  - Field Trips
  - School Events
  - Annual School Reports
  - Other

Other P&L Expenses

Major Budget Input Assumptions

Assumptions flat to FY24 assumptions/runrate, except if otherwise noted.

- School Administration & Governance - C&B increase
  - Oversight/Sponsor Fee: Commission fee 2% of Funding (partially refunded)
  - Legal Services: School related legal expenses and Board legal fees
  - Payroll Services: includes ADP platform for payroll and benefits
  - Auditing – Sonaike LLC
  - Board Development & Training – Board Travel
  - Administrator Travel
  - Administrator Phone
  - Non-Instructional Administrative Staff Salaries, Benefits, Incentives
  - Consultants
  - Administrative Temp/Contract Labor
  - Other

- Technology
  - SCA IT services

Other P&L Expenses

Major Budget Input Assumptions

Assumptions flat to FY24 assumptions/runrate, except if otherwise noted.

- Facilities / Insurance / Other
  - Rent – includes addition office space
  - Maintenance/Repair Facility
  - Water & Electric
  - Internet Connection
  - Conference calls
  - Copier / Fax Lease
  - Office Postage and Shipping – likely increase shipping expense due to enrollment
  - Office supplies and equipment
  - Computer equip. & installation
  - General Liability Insurance – slight increase due to average enrollment (one year in rears)
  - Bank fees
  - Depreciation
  - Other

P&L Review

P&L Summary: FY25 Unapproved Budget vs. FY24 Forecast

	Estimate vs. Budget			
	FY25 Budget	FY24 Estimate	Variance Over / (Under)	% Change
Count Date	9,800	9,762	38	0%
Total Revenue	$ 115,532,553	$ 118,482,905	$ (2,950,352)	-3%
INSTRUCTION	89,442,000	83,085,331	6,356,669	7%
PUPIL SERVICES	17,068,000	16,586,219	481,781	3%
IMPROVEMENT OF INSTRUCT SVC	1,768,000	1,755,326	12,674	1%
GENERAL ADMINISTRATION	226,000	214,816	11,184	5%
SCHOOL ADMINISTRATION	5,210,000	5,164,573	45,427	1%
SUPPORT SERVICES - BUS & CEN	1,206,000	1,205,087	913	0%
MAINT & OPER - PLANT SVCS	593,033	592,556	477	0%
Total Expenses	115,513,033	108,603,910	6,909,124	6%
Net Surplus (Deficit)	$ 19,520	$ 9,878,995	$ (9,859,476)	

Risks & Opportunities

Major Budget Input Assumptions

- Opportunities: All revenues that are known at the time that have upside to the normal confines of the budgeting process. This also includes any savings to expenditures over $100K.
- Risk: All activities that can lead to a potential loss of margin, asset or increase in liability exceeding $100K

	Amount	Probability	Total
High Cost #1	$0.1M	100%	$0.1M
High Cost #2	$0.2M	75%	$0.2M
QBE Upside	$1.0M	50%	$0.5M
Fed Funds +	$1.0M	50%	$0.5M
Delayed Hiring	$0.8M	50%	$0.4M
Sub Total	**$3.1M**		**$1.7M**
Enrollment Hires	-$0.5M	50%	-$0.2M
Board Initiatives	-$0.3M	50%	-$0.2M
Sub Total	**-$0.8M**		**-$0.4M**
Total	**$2.3M**		**$1.3M**

P&L Review Details

Enrollments & Funding Detail

Enrollment Details

K5	3,550
MS	3,150
HS	3,100
Total	9,800

	FY25 Projected Budget	
Income		
10-0000 REVENUE		
3120 TOTAL QBE FORMULA (STATE & LOC)	$	107,353,553
40-4520 FEDERAL REVENUE - TITLE I	$	5,100,000
41-4520 FEDERAL REVENUE - TITLE II	$	600,000
42-4520 FEDERAL REVENUE - TITLE III	$	-
43-4520 FEDERAL REVENUE - IDEA	$	2,079,000
44-4520 FEDERAL REVENUE - TITLE IV	$	400,000
4535 FEDERAL GRANTS RELATED TO COVID	$	-
5995 OTHER SOURCES	$	-
Total 10-0000 REVENUE	$	115,532,553

P&L Review Details w/ Vendors

Expense Detail: Instruction Expenses – Teachers and Instruction

	FY25 Projected Budget	
10-1000 INSTRUCTION		
100-110 INST-TEACHERS		
100110 INST-TEACHER SALARY	$	46,839,000
100111 INST-SPED TEACHER SALARY	$	8,650,000
100-113 INST-SUBS & TEMPS (CERTIFIED)	$	57,000
100-116 INST-PROF DEVELOPMENT STIPENDS	$	346,000
100-140 INST-AIDS AND PARAPRO	$	475,000
100-164 INST-PERSONAL SERVICES SALARY	$	867,000
100-199 INST- OTHER SALARIES AND COMPEN	$	48,000
100-200 INST-EMPLOYEE BENEFITS	$	117,000
100-210 INST-STATE HEALTH INSURANCE	$	8,537,100
100-220 INST-FICA	$	749,000
100-230 INST-TEACHERS RETIREMENT SYSTEM	$	9,656,000
100-240 INST- EMPLOYEES RETIREMENT SYSTEM	$	757,000
100-250 INST-UNEMPLOYMENT COMPENSATION	$	101,000
100-300 INST-PURCHASED PROFESSIONAL SVC	$	1,684,000
100-443 INST-RENTAL OF COMPUTER EQUIP	$	1,781,000
100-443-1 INST-RENTAL OF COMPUTER EQUP STUDENTS	$	266,000
100-530 INST-COMMUNICATION	$	1,081,000
100-532 INST-CWB SUBSCRIPTIONS/LICENSES	$	5,154,000
100-610 INST-SUPPLIES	$	695,000
100-612 INST-SOFTWARE	$	32,000
100-616 INST-EXPENDABLE COMPUTER EQUIP	$	1,096,000
100-640 INST-DIGITAL TEXTBOOKS	$	5,000
100-642 INST-BOOKS(O/THAN TXT)& PERIODI	$	139,000
100-810 INST-DUES AND FEES	$	2,000
Total 10-1000 INSTRUCTION	$	88,442,000

- Southeastern Computer Associates
- Insight Investments, LLC
- UPS - 669TT5
- Accelerate Education Incorporated
- ASAP COURIER CO INC
- Office Depot
- Gallopade International, Inc.
- Write Score, LLC
- The Empty Stocking Fund
- Alta Montclair
- WiserEd

P&L Review Details w/ Vendors

Expense Detail: Pupil Services

10-2100 PUPIL SERVICES		
210-164 PS- PERSONAL SERVICES -SALARIES	$	178,000
210-176 PS - SCHOOL SOCIAL WORKER	$	155,000
210-177 PS-FAMILY SUP SALARY	$	3,703,000
210-190 PS- OTHER MGMT PERSONNEL SALARY	$	56,000
210-191 PS-OTHER ADMIN PERSONNEL SALARY	$	1,745,000
210-199 PS - OTHER SALARIES AND COMPENS	$	262,000
210-200 PS-EMPLOYEE BENEFITS	$	457,000
210-210 PS-STATE HEALTH INSURANCE	$	605,000
210-220 PS-FICA	$	109,000
210-230 PS-TEACHERS RETIREMENT SYSTEM	$	1,044,000
210-300 PS-PURCHASED PROFESSIONAL SVCS	$	2,013,000
210-820 PS-NO SHOWS/CANCELLATIONS	$	614,000
210301 PS-SPEECH SERVICES	$	2,433,000
210302 PS-OCCUPATIONAL SERVICES	$	671,000
210303 PS-PSYCHOLOGICAL SERVICES	$	1,086,000
210304 PS-PHYSICAL THERAPY SERVICES	$	156,000
210305 PS-VISION THERAPY SERVICES	$	43,000
210306 PS-SUPPORT SERVICES	$	31,000
210307 PS-PROCTORED EXAMS & TEST ADMIN	$	85,000
210308 PS-SCHOOL EVENTS	$	97,000
210-441 PS-RENTAL OF LAND OR BUILDINGS	$	637,000
210-530 PS-COMMUNICATION	$	592,000
210-532 PS-CWB SUBSCRIP/LICENCES	$	61,000
210-580 PS-TRAVEL	$	39,000
210582 PS-LODGING	$	17,000
210583 PS-MEALS AND ENTERTAINMENT	$	3,000
210-610 PS-SUPPLIES	$	170,000
Total 10-2100 PUPIL SERVICES	$	17,068,000

- Southeastern Computer Associates, LLC
- James E Roberts dba BST Live, LLC
- Enable My Child LTD dba Hello Hero
- E-Therapy LLC
- Atlanta Psychoeducational Consulting, LLC
- T-Mobile - 8394
- Thrive Speech Therapy Services, LLC
- Amazingly Uplifted
- DotCom Therapy, Inc.
- Enablr Therapy, LLC
- Innovative Behavior Options
- Kidz Therapy Networks, LLC
- Georgia Tech Athletic Association
- Enablr Therapy Per Diem, LLC
- The Stepping Stones Group LLC
- LKM Physical Therapy LLC
- The Pediatric OT, LLC
- Verizon

P&L Review Details w/ Vendors

Expense Detail: Improvement of Inst Svc, General Administration

10-2213 INSTRUCTIONAL STAFF TRAINING	$	-
213-177 INST-FAMILY SERVICES	$	169,000
213-191 IST-OTHER ADMIN SALARY	$	-
213-200 IST- EMPLOYEE BENEFITS	$	3,000
213-210 IST - STATE HEALTH INSURANCE	$	23,000
213-220 IST - FICA	$	5,000
213-230 IST - TEACHER RETIREMENT SYSTEM	$	32,000
213-300 IST-PURCHASED PROFESSIONAL SVS	$	187,000
213-441 IST-RENTAL OF LAND OR BUILDING	$	18,000
213-532 IST-CWB SUBSCRIPTIONS/LICENSES	$	2,000
213-580 IST-TRAVEL	$	588,000
213-581 IST-AIR	$	1,000
213-582 IST-LODGING	$	150,000
213-583 IST-MEALS AND ENTERTAINMENT	$	500,000
213-610 IST-SUPPLIES	$	4,000
213-642 IST-BKS (NOT TXT OR PERIODICAL)	$	1,000
213-810 IST-DUES AND FEES	$	90,000
Total 10-2213 INSTRUCTIONAL STAFF TRAINING	$	1,766,000

- The Classic Center*
- Ready Learner One LLC
- HP Athens, LLC
- Catapult Learning LLC
- Richard C. Lozano
- Crowne Plaza Atlanta Peachtree
- Premiere Speakers Bureau, Inc
- CTAE Resource Network, Inc.
- PR MIG Athens OpCo, LLC
- The Athens Hotel Company, Inc
- Friendship Community Church

10-2300 GENERAL ADMINISTRATION		
230-191 GA-OTHER ADMIN PERSONNEL	$	139,000
230-200 GA-EMPLOYEE BENEFITS	$	3,000
230-210 GA-STATE HEALTH INSURANCE	$	15,000
230-220 GA-FICA	$	2,000
230-230 GA-TEACHERS RETIREMENT SYSTEM	$	26,000
230-300 GA-PURCHASED PROFESSIONAL SVCS	$	33,000
230-520 GA-INSURANCE (NON EMPLOYEE)	$	6,000
230-530 GA-COMMUNICATION	$	1,000
230-582 GA- LODGING	$	1,000
230-583 GA-MEALS & ENTERTAINMENT	$	3,000
230-586 GA- PARKING	$	1,000
230-610 GA-SUPPLIES	$	1,000
230-810 GA-DUES AND FEES	$	2,000
Total 10-2300 GENERAL ADMINISTRATION	$	226,000

- Mostly Compensation and Benefits category expenditures
- Wiser Ed (subs)
- Robert Half and Other contract labor vendors

P&L Review Details w/ Vendors

Expense Detail: School Administration and support Svc

10-2600 MAINT & OPER - PLANT SERVICES		
260-300 MOPS-PURCHASED PROF & TECH SVCS	$	5,000
260-430 MOPS-REPAIR AND MAINT SVCS.	$	-
260-441 MOPS- BUILDING RENT	$	381,000
260-520 MOPS-INSURANCE (NON-EMPLOYEE)	$	144,000
260-610 MOPS-SUPPLIES	$	54,000
260-611 Advertising/Promotional	$	11,000
260-615 MOPS-EXPENDABLE EQUIP	$	-
260-810 MOPS-DUES AND FEES	$	-
Total 10-2600 MAINT & OPER - PLANT SERVICES	$	593,000

- Arthur J. Gallagher & Co.
- Amazon
- North American Rescue Holdings LLC
- We Partner Leasing

10-2800 SUPPORT SERVICES - CENTRAL		
280-300 SSC-PURCHASED PROF & TECH SVCS	$	40,000
280-530 SSC-COMMUNICATIONS	$	749,000
280-610 SSC-SUPPLIES	$	1,000
280-615 SSC-EXPENDABLE EQUIPMENT	$	3,000
280-810 SSC-DUES AND FEES	$	-
Total 10-2800 SUPPORT SERVICES - CENTRAL	$	792,000

- Robbins Gov. Relation
- Concur Technologies
- KREVOLIN & HORST
- Sonaike CPA
- Smith, Welch, Webb, & White

Federal Funding Descriptions

(for reference only)

Title I, Part A (Title I) of the Elementary and Secondary Education Act, as amended (ESEA) provides financial assistance to local educational agencies (LEAs) and schools with high numbers or high percentages of children from low-income families to help ensure that all children meet challenging state academic standards. Federal funds are currently allocated through four statutory formulas that are based primarily on census poverty estimates and the cost of education in each state.

Title II, Part A provides funds intended to increase academic achievement by improving teacher and principal quality., primarily through professional development. This program is carried out by increasing the number of highly qualified teachers in classrooms; increasing the number of highly qualified principals and assistant principals in schools; and increasing the effectiveness of teachers and principals by holding LEAs and schools accountable for improvements in student academic achievement.

Title III, Part A provides funds intended to assist schools with language instruction, specifically for Limited English Proficient students. Funds June be used for professional development and language instruction programs.

The Individuals with Disabilities Education Act (IDEA) is a law ensuring services to children with disabilities throughout the nation. IDEA governs how states and public agencies provide early intervention, special education and related services to more than 6.5 million eligible infants, toddlers, children and youth with disabilities. Children and youth (ages 3-21) receive special education and related services under IDEA Part B.

IDEA Part B Sections 611 and 619 funds must be used only to pay the excess costs of providing special education and related services to children with disabilities, such as costs for special education teachers and administrators; related services providers (speech therapists, psychologists, etc.); materials and supplies for use with children with disabilities; professional development for special education personnel; professional development for regular education teachers who teach children with disabilities; and specialized equipment or devices to assist children with disabilities.