



NOTICE AND AGENDA  
REGULAR MEETING OF THE GOVERNING COUNCIL OF  
ALBUQUERQUE AVIATION ACADEMY

October 17, 2025

2:00 p.m.

AAA Board Room

6441 Ventana Rd NW, Albuquerque, NM  
and Internet/Call-in

**(See Special Procedures Below)**

AAA MISSION

Albuquerque Aviation Academy cultivates opportunities for 6<sup>th</sup>-12<sup>th</sup> grade students to excel in fields related to aviation and STEAM. Students will have unique options to explore and excel in multiple career areas of aviation which are woven throughout an innovative hybrid learning experience.

- I. Call to Order
  - A. Roll Call
  - B. Adoption of the Agenda\*
  - C. Review/Approval of Minutes from September 26, 2025 Special Meeting\*
- II. Public Comment (comments will be limited to two minutes) – see attached Special Procedures for more information.
- III. Ongoing Business Matters
  - A. Aviation Program/Committee Update
- IV. Administrative Update
  - A. Student Achievement Update
- V. New Business Matters
  - A. PSCOC Facilities Master Plan Application (discussion/action) \*
  - B. PEC Indicators of Success Survey
  - C. Upcoming CSD Site Visit January 13, 2026
  - D. Clear Channel Billboards
  - E. Disposal List 10-17-25 (discussion/action) \*
- VI. Governing Council Development
  - A. Discussion with Kelly Callahan
- VII. Finance Report
  - A. Business Office Operations Update
  - B. Voucher Approvals (discussion/action) \*
  - C. Bank Reconciliation (discussion/action) \*



D. Budget Adjustment Requests (discussion/action) \*  
BAR 2526-11000-0004-T

VIII. Announcements

A. Date for next Regular AAA Governing Council Meeting

IX. Adjournment\*

Note: \* Indicates Action Item

If you are an individual with a disability who needs a reader, amplifier, qualified sign language interpreter, or any other form of auxiliary aid or service to attend or participate in the hearing or meeting, please contact Amanda Catanzaro at [acatanzaro@abqaviation.com](mailto:acatanzaro@abqaviation.com) least one week prior to the meeting or as soon as possible. Public documents, including the agenda and minutes, can be provided in various accessible formats. Please contact Ms. Catanzaro at the email address above if a summary or other type of accessible format is needed.



## Special Procedures for October 17, 2025 AAA Governing Council Regular Meeting

The AAA Governing Council Regular Meeting on October 17, 2025 at 2:00 pm will be held at Albuquerque Aviation Academy boardroom and will provide for those not wishing to attend in person access to view and/or participate via Zoom. This will be available to the public, Governing Council members and AAA staff.

The procedures for accessing the meeting are as follows:

**From a computer, tablet or smartphone**, enter the following URL:

<https://us04web.zoom.us/j/5383341131?pwd=UWpFVWNQejFoRDRYMct3OXlEdkxhUT09>

OR

**Call one of the following numbers:**

1-669-900-6833

1-301-715-8592

1-253-215-8782

*(Because of the increase of Zoom for meeting use, the phone numbers may appear to be busy at first. Keep trying until you get through.)*

Meeting ID: 538 334 1131

Access Code: 4100

You will also be asked to enter your (optional) participant ID. Just follow the spoken directions (press #) to skip this step, as it is not needed for this meeting.

Public comment will be allowed during the meeting either via Zoom or in person. To speak during public comment, please email your request to speak with your name to [acatanzaro@abqaviation.com](mailto:acatanzaro@abqaviation.com) up to twenty-four hours prior to the meeting. Requests to speak made after twenty-four hours prior to the meeting will not be honored. Speakers will be un-muted to address the Governing Council. Public comments will be limited to two minutes. The public may email comments to Amanda Catanzaro [acatanzaro@abqaviation.com](mailto:acatanzaro@abqaviation.com). Email comments will be kept with the records of the meeting.

Audio and video recording of the open meeting will be available upon request.

Should anyone wishing to join the meeting via the internet have issues accessing the meeting you may contact Amanda Catanzaro at 505-608-6441.



These procedures are subject to revision given changing circumstances. Please check the AAA website for any updates to these procedures.



**GOVERNING COUNCIL**

Special Meeting of the Albuquerque Aviation Academy Governing Council on  
Friday, September 26, 2025

via Zoom.us & In person at 6441 Ventana Road NW

**BOARD MEMBERS PRESENT**

Jody Meyer, Mike Romo, Farrah Nickerson, Roland Dewing, Laura Kohr, Alex Carothers, and Larry  
Kennedy

**BOARD MEMBERS ABSENT**

none

**ALSO IN ATTENDANCE**

Bridget Barrett, Amanda Catanzaro, Sean Fry and Lauren Chavez

**PUBLIC**

none

These minutes were approved on \_\_\_\_\_

By a vote of \_\_\_ yes \_\_\_no \_\_\_ absent \_\_\_abstained

\_\_\_\_\_ President

\_\_\_\_\_ Secretary

## **I. Call to Order**

Larry Kennedy called to order the Special Meeting of the Governing Council for the Albuquerque Aviation Academy for September 26, 2025 at 2:00 PM on Zoom.us and in person.

### **A. Roll Call**

Larry Kennedy asked Amanda Catanzaro to call roll. Amanda Catanzaro called Jody Meyer, Mike Romo, Farrah Nickerson, Roland Dewing, Laura Kohr, Alex Carothers (via Zoom), and Larry Kennedy.

### **B. Adoption of the Agenda\***

Larry Kennedy requested to approve the agenda. Laura Kohr made a motion to approve the agenda. Farrah Nickerson seconded the motion. Larry Kennedy asked Amanda Catanzaro to call roll. Amanda Catanzaro called Jody Meyer, Mike Romo, Farrah Nickerson, Roland Dewing, Laura Kohr, Alex Carothers, and Larry Kennedy; all voted yes. The motion carried unanimously.

### **C. Review/Approval of Minutes from August 15, 2025 Regular Meeting\***

Larry Kennedy asked for a motion to approve the minutes from the August 15, 2025 Regular Meeting. Farrah Nickerson made a motion to approve the minutes. Mike Romo seconded the motion. Larry Kennedy asked Amanda Catanzaro to call roll. Amanda Catanzaro called Jody Meyer, Mike Romo, Farrah Nickerson, Roland Dewing, Laura Kohr, Alex Carothers, and Larry Kennedy; all voted yes. The motion carried unanimously.

## **II. Public Comment**

Larry Kennedy asked Bridget Barrett and Amanda Catanzaro if there was any public comment. There were no public comments.

## **III. Ongoing Business Matters**

### **A. Aviation Program Update**

Dr. Lauren Chavez presented that they have flown approximately 54.2 hours in Hotel Kilo and zero in Addison. Addison is getting some work done. There are currently 11 students on the flight team. Four additional students have earned the drone scholarship and one student earned their drone license since last report. One student took and passed the Lighter Than Air Balloon test.

There will be one internship in Air Traffic Control next month.

Dr. Chavez provided an update on the display plane. The people working on the plane now don't want to display it outside. Their idea is to make a platform over the display balloon in the lobby. Larry Kennedy is concerned that the slab in the lobby will not be able to support the display plane in the lobby. Overall, the governing council members expressed wanting to have the display plane outside as originally planned.

A donor donated headsets to the school a little while ago that are noise cancelling and worth approximately \$500-\$600. The donor came to the school and met with Doc on Tuesday and would like to discuss the possibility of financially supporting the aviation program.

LOEFI is tomorrow and Albuquerque Aviation Academy will have a booth. Hotel Kilo will be on display as well as a tabletop sim for students to use.

Dr. Chavez stated that she still needs to get the vinyl on the plane changed to reflect the name change.

Dr. Chavez reviewed the expenses of the aviation program.

Roland Dewing and Mike Romo provided a committee update. The committee is discussing new engine options. Cost is approximately \$40,000. Questions about procurement limitations that are being checked on.

#### **IV. Administrative Update**

##### **A. Student Achievement Update**

Bridget Barrett presented current enrollment is 316 with our goal being 320 by 40 day. We are working with Clear Channel to begin a billboard campaign.

Reviewed Academics by Enrollment. Many things are happening to get grades up including intervention groups and Adopt-a-Student.

Reviewed Imagine Learning Grades Report. Grades are low but we are in the mid-semester slump. Conferences are coming up as well as Fall Break when many students will work to get caught up.

Documentary Analysis class did burning of Depression Darryl. NM State Police Law Enforcement helicopter came and landed at school for the students.

There was a question about the seven students on waiting list if we are trying to get to 320. Most of the waiting list is grades that are currently full.

#### **V. New Business Matters**

##### **A. Memorandum of Understanding with Public Charter Schools of New Mexico for 2025-2026 School Year for Governing Council Development \***

Larry Kennedy presented the MOU with PCSNM for the required GC Training hours for 2025-2026 school year. The goal is to develop a more effective tool for evaluating the Head Administrator.

Larry Kennedy asked for a motion to approve the Memorandum of Understanding with Public Charter Schools of New Mexico for 2025-2026 School Year for Governing Council Development. Farrah Nickerson made a motion to approve. Mike Romo seconded the motion. Larry Kennedy asked Amanda Catanzaro to call roll. Amanda Catanzaro called Jody Meyer, Mike Romo, Farrah Nickerson, Roland Dewing, Laura Kohr, Alex Carothers, and Larry Kennedy; all voted yes. The motion carried unanimously.

#### **B. Albuquerque Aviation Academy Preliminary Annual Report**

Amanda Catanzaro the original preliminary report provided by the CSD as well as the updated version sent out shortly before packet was sent. Discussion regarding the original rating for 2.c Conducive Learning Culture that was 103% and how that was possible and how it was adjusted to 73% now, which is Working to Meet Standard.

Roland Dewing left meeting at 2:46 PM.

#### **C. NM PED Performance Framework Indicator 3.C. Compliance Certification \***

Amanda Catanzaro shared that the CSD is requesting that the GC certify the preliminary ratings for the annual report.

Larry Kennedy asked for a motion to approve the NM PED Performance Framework Indicator 3.C. Compliance Certification. Mike Romo made a motion to approve. Farrah Nickerson seconded the motion. Larry Kennedy asked Amanda Catanzaro to call roll. Amanda Catanzaro called Jody Meyer, Mike Romo, Farrah Nickerson, Laura Kohr, Alex Carothers, and Larry Kennedy; all voted yes. The motion carried unanimously.

#### **D. Parental Guidance for Water Safety Policy \***

Amanda Catanzaro shared this was provided by an attorney with PCSNM and is a requirement from the state.

Larry Kennedy asked for a motion to approve the Parental Guidance for Water Safety Policy. Mike Romo made a motion to approve. Farrah Nickerson seconded the motion. Larry Kennedy asked Amanda Catanzaro to call roll. Amanda Catanzaro called Jody Meyer, Mike Romo, Farrah Nickerson, Laura Kohr, Alex Carothers, and Larry Kennedy; all voted yes. The motion carried unanimously.

### **VI. Governing Council Development**

Kelly Callahan did not attend meeting.

## **VII. Finance Report**

### **A. Finance Committee Membership \***

Sean Fry shared that the Finance Committee must be made up for at least two GC members, but no more than three as to not be in quorum. The committee meets prior to the GC meetings to review financial statements in detail.

Current members are Roland Dewing, Larry Kennedy, and Laura Kohr. Ex-officio members include Bridget Barrett, Amanda Catanzaro and Sean Fry.

Larry Kennedy asked for a motion to approve the membership of the Finance Committee. Mike Romo made a motion to approve. Farrah Nickerson seconded the motion. Larry Kennedy asked Amanda Catanzaro to call roll. Amanda Catanzaro called Jody Meyer, Mike Romo, Farrah Nickerson, Laura Kohr, Alex Carothers, and Larry Kennedy; all voted yes. The motion carried unanimously.

### **B. Audit Committee Membership \***

Sean Fry shared that the Audit Committee must be made up for at least two GC members, but no more than three as to not be in quorum, a current parent of a student enrolled and an external expert. The committee meets before, during and after the audit process.

Current members representing the governing council are Alex Carothers, Larry Kennedy. The parent is Laura Kohr and the external expert is Scott Peck. Ex-officio members include Bridget Barrett, Amanda Catanzaro and Sean Fry.

Larry Kennedy asked for a motion to approve the membership of the Audit Committee. Laura Kohr made a motion to approve. Farrah Nickerson seconded the motion. Larry Kennedy asked Amanda Catanzaro to call roll. Amanda Catanzaro called Jody Meyer, Mike Romo, Farrah Nickerson, Laura Kohr, Alex Carothers, and Larry Kennedy; all voted yes. The motion carried unanimously.

### **C. Business Office Operations Update**

Sean Fry presented that the Finance Committee met prior to the meeting and reviewed the financial statements through August 31<sup>st</sup>. Currently, the school has spent 14.07% of the budget. School is currently waiting on approximately \$215,000 in reimbursements from the PED, a good piece of that is Lease Assistance.

### **D. Voucher Approvals for August 2025 \***

Sean Fry presented the August Vouchers and the Finance Committee can support the approval of the August Voucher Approvals.

Larry Kennedy asked for a motion to approve Vouchers for August 2025. Farrah Nickerson made a motion to approve. Mike Romo seconded the motion. Larry Kennedy asked Amanda Catanzaro to call roll. Amanda Catanzaro called Jody Meyer, Mike Romo, Farrah Nickerson, Laura Kohr, Alex Carothers, and Larry Kennedy; all voted yes. The motion carried unanimously.

#### **E. Bank Reconciliation for August 2025 \***

Sean Fry presented the August Bank Reconciliation and the Finance Committee can support the approval of the August Bank Reconciliations.

Larry Kennedy asked for a motion to approve the Bank Reconciliations for August 2025. Alex Carothers made a motion to approve. Mike Romo seconded the motion. Larry Kennedy asked Amanda Catanzaro to call roll. Amanda Catanzaro called Jody Meyer, Mike Romo, Farrah Nickerson, Laura Kohr, Alex Carothers, and Larry Kennedy; all voted yes. The motion carried unanimously.

#### **F. BAR 2526-11000-0002-T and BAR 2526-11000-0003-M**

Sean Fry presented the transfer BAR that is moving funds from planned carry over to the 2100, 2200, 2300, 2400, and 2500 functions to cover adjusted budget from planned budget to actual for the school year.

Sean Fry presented the maintenance BAR 2526-11000-0003-M, that moves funds from staff advertising to school advertising.

Larry Kennedy asked for a motion to approve BAR 2526-11000-0002-T and BAR 2526-11000-0003-M. Farrah Nickerson made a motion to approve. Mike Romo seconded the motion. Larry Kennedy asked Amanda Catanzaro to call roll. Amanda Catanzaro called Jody Meyer, Mike Romo, Roland Dewing, Laura Kohr, Alex Carothers, Farrah Nickerson and Larry Kennedy; all voted yes. The motion carried unanimously.

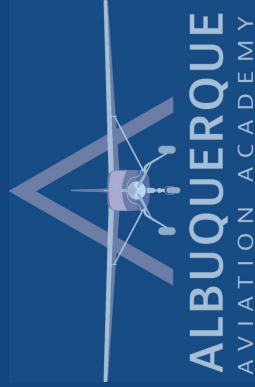
### **VIII. Announcements**

Next Governing Council meeting is scheduled for October 17, 2025.

### **IX. Adjournment\***

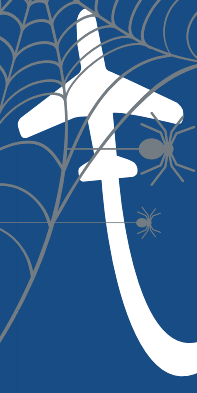
Larry Kennedy called for a motion to adjourn. Farrah Nickerson made a motion to adjourn. Mike Romo seconded the motion. Larry Kennedy asked Amanda Catanzaro to call roll. Amanda Catanzaro called Jody Meyer, Mike Romo, Roland Dewing, Laura Kohr, Alex Carothers, Farrah Nickerson and Larry Kennedy; all voted yes. The motion carried unanimously.

The Special Meeting of the Governing Council for the Albuquerque Aviation Academy adjourned on September 26, 2025 at 3:04 PM.



# Student Achievement Update

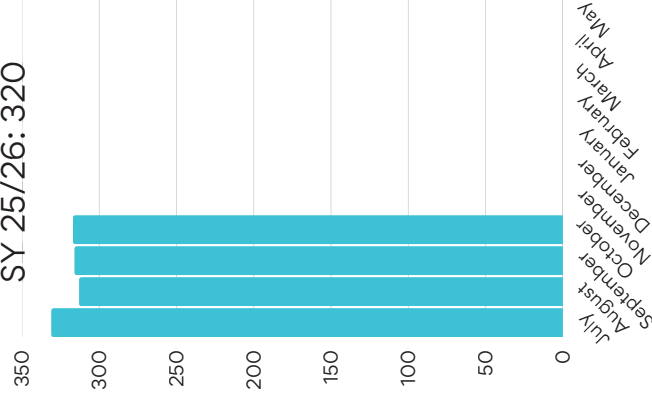
## October 2025



### Student Enrollment

Student Enrollment Goal

SY 25/26: 320



### Academics by Enrollment

Number of students ahead, behind, failing and passing (overall grade):



**24%**

On Pace and Passing



**13%**

Behind and Failing



### Imagine Learning Grade Enrollment Report Fall Semester



<b>A :</b>	5%
<b>B :</b>	14%
<b>C :</b>	24%
<b>D :</b>	19%
<b>F :</b>	38%

### Registration Goal

Current Number of

Students: **317**

Waiting List: **5 (7<sup>th</sup> grade)**

Goal : 320

Met : 317



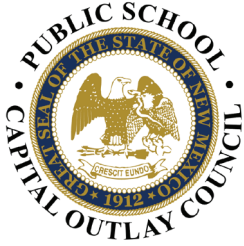
**Percent :99 %**  
**40 Day Count 317**



### Altitude Achievement

Flag Football started and we have already hosted a game on our new field! Balloons and Bagels was a great success!





*State of New Mexico*  
**Public School Capital Outlay Council**

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## **FY 26 Facilities Master Plan Funding Assistance Application**

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Dear Superintendent/Charter School Head Administrator:

The Public School Capital Outlay Council (PSCOC) is pleased to announce it is now accepting applications for facilities master plan assistance awards to school districts, state constitutional schools, and state-chartered charter schools. These grants will provide the state share of the total cost of the facilities master plan (FMP), based on state-local match calculations. Together with the district/charter school's local match, applicants can use these funds to hire a planning consultant to assist in preparing a new five-year FMP.

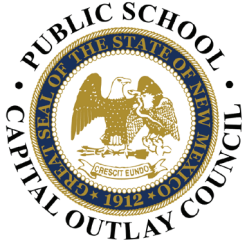
Per Section 22-24-5 NMSA 1978, the FMP is a requirement for potential PSCOC awards to school districts and state-chartered charter schools. In order to be eligible for FMP assistance, a district or state-chartered charter school's existing FMP must be expired, expiring at the end of 2025, or expiring at the end of 2026. If the district/charter school's FMP does not fall into this eligibility criteria, you can submit this letter with a brief description on why your district or charter school will benefit from a new FMP.

There are two FMP Assistance awards cycles for FY 26 – November 2025 and April 2026

- For the November 2025 meeting, the application is due by October 10, 2025, 2025.
- For the April 2026 meeting, the application is due by March 13, 2026

This form serves as the application for a district or state-chartered charter school to apply for Public School Capital Outlay funding for assistance in preparing a new FMP.

Please fill out the following information on page 2 and return the completed form to John Valdez, PSFA Facilities Master Planner at: [jvaldez@nmpsfa.org](mailto:jvaldez@nmpsfa.org)



State of New Mexico  
Public School Capital Outlay Council

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## FY 26 Facilities Master Plan Funding Assistance Application

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The following school district or state-chartered charter school submits this application for a PSCOC Facilities Master Plan Assistance Award to fund the cost of a new facilities master plan.

**Name of School District or Charter School:** Albuquerque Aviation Academy

**School Board President or Governing Body President:**

Signed by:  
Signature: Larry Kennedy \_\_\_\_\_ Date: 10/3/2025  
25713DA9665A431...

Print Name: Larry Kennedy

**School District Superintendent or Charter School Lead:**

DocuSigned by:  
Signature: Bridget Barrett \_\_\_\_\_ Date: 10/3/2025  
A8BFFEE399EF409...

Print Name: Bridget Barrett

Please see the attached State/Local share document to view your Not-to-Exceed facility master plan cost, which is based on district square footage or capped at \$35,042 for charter schools.

If you do not know the status of your district or state-chartered charter school's FMP, please contact John Valdez at (505) 677-3254 or by emailing [jvaldez@nmopsfa.org](mailto:jvaldez@nmopsfa.org).

# Indicators of Success (IoS) Program

*A Reflective Tool for Charter School Governing Boards*

## What is IoS?

The Indicators of Success (IoS) program is a non-evaluative, annual reflection tool designed specifically for charter school governing boards authorized by the Public Education Commission (PEC). The purpose of the IoS is to help boards identify areas of strength and areas in need of growth across multiple domains of school leadership and operation. The focus is on support, not accountability.

## Why It Matters

Governing boards set the tone for school success. The IoS program provides a structured, safe way to reflect, realign, and grow, without fear of judgment. It empowers boards to lead intentionally, address challenges proactively, and ensure every student's learning environment is grounded in strong leadership and mission-driven practice.

## Key Facts to Know

- **Not for Evaluation:** IoS results will never be used for school accountability or performance ratings.
- **PEC Will Not See Results:** Only the **Charter Schools Division (CSD)** will access the data, and only for support purposes.
- Boards will also have access to a **menu of supports** aligned to each domain. For any indicator rated low, boards can select from recommended support options that will include both free and paid options

**Supportive Use Only:** The IoS is a capacity-building tool designed to inform technical assistance and improve board effectiveness. CSD will be using results from all PEC authorized schools to see how we can better provide support to all our schools.

## Who Completes It?

Each PEC-authorized charter school governing board is required to complete the IoS survey once a year as part of its school assurances. The survey should be completed **by the governing board**, not by the head administrator. A single survey completed by the board working together should be submitted in the Google form by a member of the board.

- **Pilot Year (2025–2026):** Participation is optional.
  - **Full Implementation (2026–2027 and beyond):** Participation is mandatory, with surveys submitted to CSD annually by **September 1**.
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## What Does It Measure?

The IoS survey is organized around six key domains. Boards assess each domain using a 1–5 scale and engage in reflection.

Domain	Focus Areas
<b>1. Leadership</b>	Trust, competency, decision-making, responsiveness to feedback, stability
<b>2. Governance</b>	Meeting frequency, quorum, board engagement, evaluation of leadership, strategic vs. operational focus, communication with authorizer
<b>3. Operations</b>	Legal compliance, report accuracy, enrollment stability, student recruitment processes, community engagement
<b>4. Finance</b>	Budget development, financial viability, cash flow stability, shared decision-making, student-centered spending
<b>5. Talent</b>	Teacher certification, staffing ratios, staff retention, staff evaluation, professional development
<b>6. Culture &amp; Instruction</b>	Student attendance and behavior, staff culture, instructional rigor, student engagement, subgroup progress, mission-specific goals

Boards are prompted to reflect on:

- What's working?
- Where do we want to grow?
- What support might we need?

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## What Happens After Submission?

- The submission itself is the only requirement, though boards are encouraged to reflect and use tools from the menu of supports for school and board improvement.
- If the board chooses to apply for funding from the PEC for targeted support, it selects **one priority area** and:
  - Submit a plan outlining how funds will be used
  - Establish goals and expected outcomes
  - Complete an end-of-year (EOY) survey reporting progress and results
- Boards will also have access to a **menu of supports** aligned to each domain. For any indicator rated low, boards can select from recommended support options that will include both free and paid options and opt in to apply for special funding for that support.

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## The Role of CSD

The Charter Schools Division will:

- Serve as a **connector** between schools and potential support resources
  - Act as **fiscal agent** for any PEC funds distributed through the IoS program
  - Require clear **plans, goals, and outcomes** from boards seeking funding
  - Coordinate **peer-to-peer support** upon request
  - Review surveys to identify **outliers** or patterns that may signal risk or opportunity
  - Maintain and update an **Asset Map** aligned to IoS indicators, refreshed quarterly
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# Indicators of Success Survey

A tool providing governing councils the opportunity to assess their strengths and weaknesses. Reviewing results provide an opportunity to act proactively to any potential signs of distress.

Please complete **one survey per school** as a board team.

acatanzaro@samsacademy.com [Switch account](#)



\* Indicates required question

Email \*

Record acatanzaro@samsacademy.com as the email to be included with my response

Name of School \*

Your answer

1. The leadership has the respect and/or trust of the staff. \*

1 2 3 4 5

Is not respected by the staff

Has the respect and/or trust of the staff



2. The leadership has the competencies to improve the school. \*

1    2    3    4    5

Lacks the competencies needed to improve the school at least one renewal cycle                    Has the competencies to improve the school

3. The leadership creates an environment where staff have the ability to make and buy in to decisions. \*

1    2    3    4    5

Does not allow staff to make decisions                    Creates an environment where staff have the ability to make and buy-in to decisions

4. The leadership has been stable. \*

1            2            3            4            5

Is new                        Has been stable

5. The leadership is able to and makes decisions. \*

1    2    3    4    5

Struggles to make decisions                    Is able to and makes decisions



6. The leadership puts feedback from staff, parents, authorizers, board to use. \*

	1	2	3	4	5	
Ignores feedback	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Puts feedback from staff, parents, authorizers, board to use

7. The governing board convenes regularly (monthly). \*

	1	2	3	4	5	
Convenes irregularly	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Convenes regularly (monthly)

8. The governing board shows most members attend board meetings consistently. \*

	1	2	3	4	5	
Shows that quorum is rarely met	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Shows most members attend board meetings consistently

9. The governing board has been able to recruit all its members. \*

	1	2	3	4	5	
Has ongoing open seats	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Has been able to recruit all its members



10. The governing board is knowledgeable about the strengths and weaknesses of the school. \*

	1	2	3	4	5	
Is not able to discern the strengths and weaknesses of the school	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Is knowledgeable of the strengths and weaknesses of the school

11. The governing board is capable of leading the work the school needs to do. \*

	1	2	3	4	5	
Is not aware or capable to lead the work the school needs to do	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Is capable to lead the school in the work the school needs to do

12. The governing board in my school's chair is in regular communication with the authorizer. \*

	1	2	3	4	5	
Chair refuses to meet with the authorizer	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Chair is in regular communication with the authorizer

13. The governing board responds timely to requests from the authorizer. \*

	1	2	3	4	5	
Does not respond to requests from the authorizer	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	Responds timely to requests from the authorizer



14. The governing board deliberates openly about decisions rather than just accepting what the administrator wants to do. \*

1    2    3    4    5

Does not deliberate on decisions-either ignores them or just accepts what the leaders wants to do                    Deliberated openly on decisions

15. The governing board comprehensively evaluates the administrator on a regular basis (annually). \*

1    2    3    4    5

Does not evaluate the leader                    Comprehensively evaluates the leader on a regular basis (annually)

16. The governing board focuses on vision and strategic leadership rather than day to day decisions. \*

1    2    3    4    5

Often manages the school by focusing on the day to day decisions                    Stays true to its role of governance by focusing on vision and strategic leadership

17. The governing board regularly engages with school staff and community. \*

1    2    3    4    5

Hardly ever engages with school staff and community                    Regularly engages with school and staff and community



18. Operations: There is a process for operational decision-making that is clear and followed by staff. \*

1    2    3    4    5

There is no process/procedure or staff are not following it to make operational decisions                    There is a process and procedure for operational decision making that is clear and followed by staff

19. Operations: There is a process where all operational decisions are checked by another staff member with authority to supersede the decision. \*

1    2    3    4    5

There is only one person making operational decisions at the school                    There is a process wherein all operational decisions are checked by another staff member with authority to supersede the decision

20. Operations: The school is in compliance with federal, state and local laws, rules, and regulations. \*

1    2    3    4    5

The school is not in compliance of federal, state, and local laws, rules, and regulations                    The school is in compliance of federal, state, and local laws, rules, and regulations

21. Operations: The annual audit shows sound operations. \*

1    2    3    4    5

The annual audit shows flaws                    The annual audit shows sound operations



22. Operations: There are few errors in submitted reports; data are consistent across reports. \*

1    2    3    4    5

There are many errors in submitted reports; data are inconsistent                    There are few errors in submitted reports; data are consistent across reports

23. Operations: Reports are submitted and on time. \*

1    2    3    4    5

Reports are often late and/or missing                    Reports are submitted and submitted on time

24. Operations: Student enrollment is consistently close to budgeted amounts. \*

1    2    3    4    5

Actual student enrollment numbers are consistently below budgeted amounts                    Student enrollment is consistently close to budgeted amounts

25. Operations: The school has a clear and consistent student recruitment process. \*

1    2    3    4    5

The school does not have a student recruitment process                    The school has a clear and consistent student recruitment process



26. Operations: The school regularly and positively engages with the community. \*

1 2 3 4 5

The school does not engage; engages negatively with the community      The school regularly and positively engages with the community

27. Finance: There is a process and procedure for developing the budget that is clear and followed by staff. \*

1 2 3 4 5

There is no process/procedure or staff are not following it to develop the budget      There is a process and procedure for developing the budget that is clear and followed by staff

28. Finance: The school's near-term viability is healthy. \*

1 2 3 4 5

The school's near-term viability is declining      The school's near-term viability is healthy

29. Finance: The school's debt to asset ratio is stable. \*

1 2 3 4 5

The school's cash flow will not sustain      The school's debt to asset ratio is stable



30. Finance: All financial decisions are made with board and/or leadership approval and deliberation. \*

1 2 3 4 5

Financial decisions are made by one person at the school

All financial decisions are made with board and/or leadership approval and deliberation

31. Finance: Finance decisions are made in best interests of students. \*

1 2 3 4 5

Finance decisions do not make sense; do not add up

Finance decisions are made in best interests of students

32. Talent: Staff are teaching in their certified area. \*

1 2 3 4 5

Staff are not certified to teach their current assignments

Staff are teaching in their certified area

33. Talent: Staff to student ratios are appropriate to students' needs. \*

1 2 3 4 5

Staff to student ratios are increasing to higher-than-normal levels

Staff to student ratios are appropriate to students' needs



34. Talent: Staff qualifications match students' needs. \*

1 2 3 4 5

Key personnel to meet students' needs are lacking      Staff qualifications match students' needs

35. Talent: Staff are stable; turnover is minimal. \*

1 2 3 4 5

Staff turnover is increasing; personnel leave in the middle of the school year      Staff are stable; turnover is minimal

36. Talent: Staff are regularly, comprehensively evaluated. \*

1 2 3 4 5

Staff are only evaluated once a year or not at all      Staff are regularly, comprehensively evaluated

37. Talent: Staff are engaged in ongoing PD to meet their/their students' needs. \*

1 2 3 4 5

Staff do not receive Professional Development (PD); PD is seen as meaningless or not on topics of need      Staff are engaged in ongoing PD to meet their/their students' needs



38. Culture: Student attendance is stable and high; chronic absence is low and addressed. \*

1    2    3    4    5

Student attendance is declining; chronic absence is increasing and not addressed                    Student attendance is stable and high; chronic absence is low and addressed

39. Culture: Student behavior infractions and/or consequences are minimal or decreasing. \*

1    2    3    4    5

Student behavior infractions and/or consequences are increasing                    Student behavior infractions and/or consequences are minimal or decreasing

40. Culture: Student behavior infractions and consequences are handled consistently across student subgroups. \*

1    2    3    4    5

Student behavior infractions and/or consequences are handled inconsistently across student subgroups                    Student behavior infractions and consequences are handled consistently across student subgroups

41. Culture: Staff culture is positive: welcoming, respectful and supportive among teachers. \*

1    2    3    4    5

Staff culture is diminutive: cliquish and cut throat among teachers                    Staff culture is positive: welcoming, respectful and supportive among teachers



42. Instruction: The school is clear in their learning expectations of their students; \* expectations are high but appropriate.

1 2 3 4 5

The school is not clear in their learning expectations of their students; the expectations are low

The school is clear in their learning expectations of their students; the expectations are high but appropriate

43. Instruction: The school's curriculum and assessments are high quality and aligned to grade level standards. \*

1 2 3 4 5

The school's curriculum and assessments lack rigor and are not aligned, nor are they aligned to grade level standards

The school's curriculum and assessments are high quality and aligned to grade level standards

44. Instruction: Students are engaged in their learning. \*

1 2 3 4 5

Students are not engaged in their learning

Students are engaged in their learning

45. Instruction: Students are making noted progress on school's mission specific goal(s). \*

1 2 3 4 5

Students are not making progress on school's mission specific goal(s)

Students are making noted progress on school's mission specific goal(s)



46. Instruction: Students receive targeted support based on their needs. \*

1   2   3   4   5

Students do not receive differentiated assistance                  Students receive targeted support based on their needs

47. Instruction: Students are thriving and showing growth across student subgroups. \*

1   2   3   4   5

Students are not thriving and showing growth across student subgroups                  Students are thriving and showing growth across student subgroups

48. Our board is interested in mentoring. \*

- Our board is interested in mentoring other boards in areas where we have rated ourselves a 5
- Our board is interested in being mentored in areas where we have rated ourselves a 2 or 1
- Our board is not interested in mentoring

A copy of your responses will be emailed to acatanzaro@samsacademy.com.

**Submit**

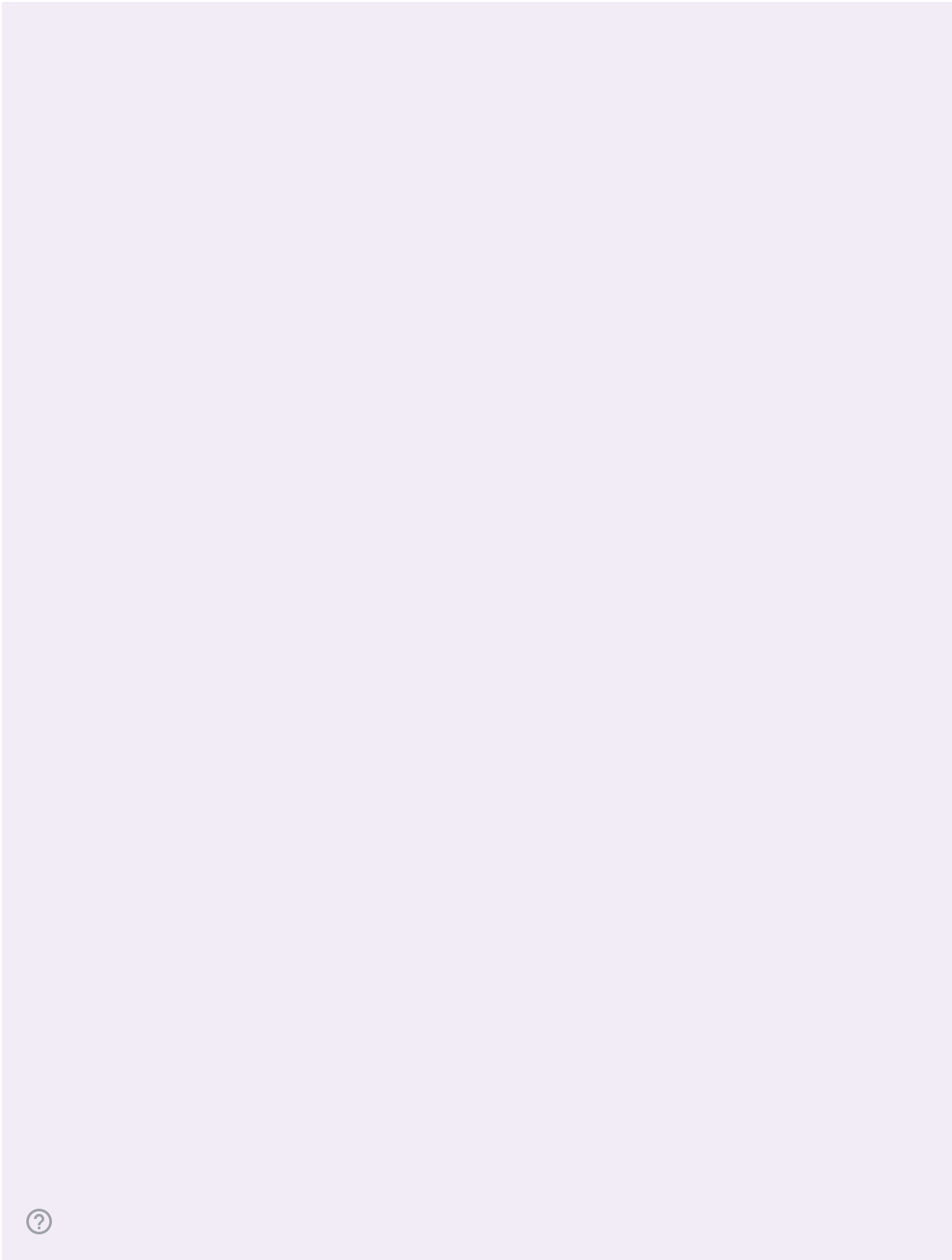
Clear form

Never submit passwords through Google Forms.

This form was created inside of ped.state.nm.us. - [Contact form owner](#)

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**SALES CONTRACT**

**ACCOUNT EXECUTIVE**

Veronica Padilla  
VeronicaPadilla@clearchannel.com

**CLEAR CHANNEL OUTDOOR, LLC**

458 Industrial Ave. NE  
Albuquerque, NM 87107

**ORDER #1274433-ALB**

Albuquerque Aviation Academy - Branding  
Campaign - 10/06/2025

**ADVERTISER**

**Albuquerque Aviation Academy (#452071)**  
6441 Ventana Rd NW  
Albuquerque, NM 87114-6488

**BILL TO**

**Albuquerque Aviation Academy (#452071)**  
6441 Ventana Rd NW  
Albuquerque, NM 87114-6488

**ALBUQUERQUE**

**OOH SERVICES**

Total Estimated Tax for OOH Services: \$1,206.54

Deliverable	Product	Quantity	Eligible Displays	Start Week	Period Type	Period Rate	Periods	Total Price
Quantity, Fixed	Digital Premiere Panel	5	Full Market	10/6/2025	4-Week	\$3,250.00	1.0	\$3,250.00
Quantity, Fixed	Digital Premiere Panel	5	Full Market	11/3/2025	4-Week	\$3,250.00	1.0	\$3,250.00
Quantity, Fixed	Digital Premiere Panel	5	Full Market	12/1/2025	4-Week	\$3,250.00	1.0	\$3,250.00
Quantity, Fixed	Digital Premiere Panel	5	Full Market	12/29/2025	4-Week	\$3,250.00	1.0	\$3,250.00
Quantity, Fixed	Digital Premiere Panel	5	Full Market	1/26/2026	4-Week	\$3,250.00	1.0	\$3,250.00
Quantity, Fixed	Digital Premiere Panel	5	Full Market	2/23/2026	4-Week	\$3,250.00	1.0	\$3,250.00

**SUMMARY**

Description	Cost
OOH Services	\$19,500.00
Total Estimated Tax	\$1,206.54
<b>TOTAL</b>	<b>\$20,706.54</b>

Clear Channel may impose a surcharge of 3% on credit card and virtual credit card payments. This fee does not exceed our cost of acceptance. ACH, debit cards, and other accepted payment methods are not subject to a surcharge. Surcharges are not applied where prohibited by law.

### DELIVERY OF PRODUCTION MATERIALS TO CLEAR CHANNEL OUTDOOR

Please deliver production materials to the following addresses (based on your campaign's locations):

Market	Inventory Description	Address	Contact Name	Phone Number
Albuquerque		4115 Edith Blvd, NE, Albuquerque, NM, 87107		(505) 923-4251

**Schedule of Eligible Displays**

<b>Set</b>	<b>Eligible Display</b>
A	Full Market - All displays in the market will be included
B	Full Market - All displays in the market will be included
C	Full Market - All displays in the market will be included
D	Full Market - All displays in the market will be included
E	Full Market - All displays in the market will be included
F	Full Market - All displays in the market will be included

## TERMS & CONDITIONS

1. **DEFINED TERMS.** As used in this Contract, these terms shall have the meanings set forth below:

- "Advertising Materials" shall mean all Printed Advertising Materials, Digital Advertising Materials and Full Motion Digital Advertising Materials, as each is defined in Section 4.
- "Campaign" shall mean the advertising services described in the Contract.
- "CC Portal" shall mean the software utilized by Clear Channel to serve and deliver Dynamic Content to non-motion digital signs as more thoroughly described in Section 4.2.
- "Clear Channel" shall mean Clear Channel Outdoor, LLC, a Delaware limited liability company and its successors and assigns.
- "Commencement Date" shall mean the date identified as the commencement date of the Campaign in the Contract.
- "Confidential Information" shall mean any non-public information relating to or disclosed by a party arising from or in connection with this Contract.
- "Contract" shall mean the applicable sales contract for advertising services, these terms and conditions and all guidelines expressly referred to herein, all as the same may be modified from time to time.
- "Customer" shall mean the advertiser and any agency or buying service named in the Contract.
- "Delivery Date" shall mean the date(s) for the delivery of Advertising Materials as set forth in the Contract.
- "Dynamic Content" shall mean data and information feeds supplied by or on behalf of the Customer, such as sports scores, weather or traffic information.
- "Fixed Campaign" shall mean a Campaign where advertising services are provided based on a location of a Sign or Signs, Quantity Deliverables, or Impressions Deliverable basis, with guaranteed deliverables. Depending on the Campaign, and subject to these Terms and Conditions, guaranteed deliverables could include, without limitation, confirmed start and end dates for the Campaign, the specific location of Signs where the Advertising Materials will post, and the quantity and/or type of Signs to be used in the Campaign.
- "Flexible Campaign" shall mean a Campaign where advertising services are provided based on a specific location of a Sign or Signs, Quantity Deliverables, or Impressions Deliverable basis, but the actual deliverables are not guaranteed and may be provided in full, in part, or not at all. The option to purchase a Flexible Campaign is available only to Customers with approved credit terms. Clear Channel reserves the right to not offer a Flexible Campaign option at its discretion. Clear Channel will invoice the Customer only for the portion of the Flexible Campaign that has been delivered.
- "Full Motion Spec Sheet" shall mean the unique special instructions sheet associated with each full motion digital sign.
- "Impressions Deliverables" means a Fixed or Flexible Campaign delivered by Clear Channel without the guarantee of specific Sign(s) nor specific quantities of Sign(s).
- "Quantity Deliverables" means a Fixed or Flexible Campaign delivered by Clear Channel without the guarantee of specific Sign(s) location(s).
- "Sign" or "Signs" shall mean the sign or signs identified in the Contract where the advertising services will be performed.

## 2. PAYMENT

- a. Customer shall pay in advance for the services covered by this Contract unless otherwise expressly agreed to in writing.
- b. If Clear Channel has extended credit to Customer, Clear Channel shall, from time to time at intervals following the Commencement Date, bill the "Invoice to" Customer at the e-mail address set forth in the Contract, or to the address provided by Customer if Customer chooses to receive invoices by mail.
- c. Payment by Customer for services rendered hereunder is due within 30 days of the date of the invoice, unless otherwise agreed to in writing.
- d. Payments made by credit card and virtual credit card may be subject to a surcharge.
- e. Past due accounts shall be charged interest from the date of the invoice at a per annum rate of 12%, or the highest rate allowed by applicable law, whichever is less.
- f. If Customer disputes any charges or notices any errors on an invoice, Customer shall contact Clear Channel via email sent to ccoobilling@clearchannel.com within 10 days of the invoice date, stating the invoice number, amount and description of the alleged dispute or error, and provide any supporting documentation as may be reasonably required by Clear Channel. All invoice charges shall be considered valid if Customer fails to timely provide notice to Clear Channel of any dispute or error as required herein.
- g. If Customer is past due in payment of any amount, Clear Channel may change the terms of payment by giving Customer written notice. If Clear Channel refers this Contract for collection, Customer shall pay all collection costs incurred by Clear Channel, including reasonable attorney's fees and court costs.

## 3. RIGHTS, OBLIGATIONS AND OTHER AGREEMENTS OF THE PARTIES

### 3.1 OF CUSTOMER

- a. Customer represents and warrants to Clear Channel that:
  - (1) at all times hereunder, all of Customer's products and services, Advertising Materials and, to the extent applicable, all Dynamic Content, shall comply with all applicable federal, state and local laws and regulations,
  - (2) Customer is the rightful owner or licensee of any Advertising Materials the Customer provides for use in the provision of advertising services and the Advertising Materials (i) does not infringe, violate, or misappropriate any trademark, patent, copyright, trade secret, or any other intellectual property right of any third party, (ii) does not contain libelous material, and (iii) includes any disclaimers that may be required by applicable laws, statutes, ordinances, rules and regulations.
  - (3) if the Customer entering into this Contract is an agency or buying service, it has the right to grant the rights and licenses granted herein and the right, power and authority to enter into this Contract on behalf of the advertiser. All legal obligations arising under this Contract are and shall be binding on said agency or buying service and the advertiser, and
  - (4) if this Contract is entered into by an agency or buying service as Customer on behalf of an advertiser, such agency or buying service is liable for invoice payments only to the extent it has been paid by the advertiser. The agency or buying service hereby assigns to Clear Channel all of its rights, title and interest in any claim it may hereafter have for non-payment by advertiser or in the event of a bankruptcy by the advertiser for payment under this Contract and agrees not to file any protest to such claim of Clear Channel.

### 3.2 OF CLEAR CHANNEL

- a. Clear Channel, at its sole discretion, may reject or remove any Advertising Material, art or copy for any reason or no reason at any time during the term of this Contract. In such case, (i) Clear Channel and/or Customer may terminate this Contract and Clear Channel will reimburse Customer any prepaid amounts made by Customer to Clear Channel for the unexpired portion of the Contract and (ii) unless Clear Channel's termination of advertising services is due to Customer or the Advertising Material provided by Customer, Customer shall be entitled to receive from Clear Channel a sum equal to the actual non-cancelable out-of-pocket costs necessarily incurred by Customer for production of Advertising Materials which was not displayed.
- b. Subject to Clear Channel's right to terminate the provision of advertising services, all approved Advertising Materials shall be used by Clear Channel to provide advertising services to Customer in accordance with the terms of the Contract.
- c. Clear Channel shall furnish to Customer proof of performance as follows (1) Permanent Bulletin(s): one close-up photo or digital print for each creative execution within a bulletin campaign including a performance report (2) Rotary Bulletin(s): one close-up and one approach photo or digital print for each rotary start location and each creative execution including a performance report. Rotation cycles shall not be photographed unless the creative copy changes. (3) Poster(s): one close-up photo or digital print for each creative execution within a poster campaign including a performance report and a completion report listing all locations/designs, and (4) Digital: a performance report confirming the execution of the display(s) as contemplated in the Contract.
- d. Clear Channel's obligations under this Contract are subject to and subordinate to the terms and conditions of any applicable leases and all other agreements, licenses and permits relating to any Signs and to applicable federal, state and local laws and regulations.
- e. If Advertising Materials are timely delivered, Clear Channel shall complete posting or vinyl installation of the displays no later than 5 working days after the commencement date specified in the Contract and commence billing on the date copy is fully displayed.
- f. For non-digital Signs, illumination will only be provided if illumination is indicated on the Contract, and will be from dusk until midnight, unless a dollar amount appears next to "Extended Illumination"; provided that in all cases illumination hours will be limited to those hours prescribed by applicable law.
- g. Clear Channel reserves the right to preempt Customer's copy for special events or breaking news.
- h. **TO THE EXTENT PERMITTED BY LAW, CLEAR CHANNEL MAKES NO WARRANTIES OF ANY KIND, EXPRESS, IMPLIED OR STATUTORY, ABOUT THE SERVICES DESCRIBED IN THIS CONTRACT AND DISCLAIMS ALL WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR USE OR PURPOSE.**

### 3.3 SANCTIONS COMPLIANCE

- a. OFAC Representation. Customer is, and during the 6 years prior to the date of this Contract has been, in compliance with all laws administered by the U.S. Department of the Treasury's Office of Foreign Assets Control ("OFAC") or any other national or international governmental or inter-governmental organization with applicable jurisdiction over this Contract or the Customer imposing economic sanctions and trade embargoes ("Economic Sanctions Laws") against designated countries ("Embargoed Countries"), regimes, entities, and persons (collectively, "Embargoed Targets"). Customer is not, and during the 6 years prior to the date of this Contract has not been, an Embargoed Target or otherwise in breach of any Economic Sanctions Law.
- b. OFAC Compliance. Customer shall comply with all Economic Sanctions Laws. Without limiting the generality of the foregoing, Customer shall not (a) directly or indirectly engage Clear Channel on behalf of, or redirect the Advertising Materials, or any portion of the Advertising Materials or advertising content to or via, an Embargoed Target or (b) broker, finance, or otherwise facilitate any transaction in relation to the Advertising Materials in violation of any Economic Sanctions Law.

### 3.4 PREVENTION OF ECONOMIC CRIME AND ANTI-CORRUPTION COMPLIANCE

- a. Customer will carry out its obligations under this Contract in compliance with all applicable laws relating to the prevention of bribery, fraud, tax evasion, conflicts of interest, insider dealing and money laundering (including without limitation applicable lobbying, anti-bribery, anti-monopoly and government contracting laws, rules and regulations and all applicable laws prohibiting fraud or falsification of business documents and records) concerning interaction with public officials and private entities and individuals that are from time to time in force including but not limited to:
  - The US Foreign Corrupt Practices Act 1977; and
  - Any other applicable local, state, federal, or international laws applicable to the operation of this Contract or the Customer (together, "Applicable Economic Crime Laws").
- b. Customer shall ensure that all of its shareholders, officers, directors, employees, agents, and any other persons or entities acting on its behalf in connection with the operation of this Contract (collectively, the "Customer Representatives") do so only in compliance Applicable Economic Crime Laws. Customer shall be responsible for the observance and performance by the Customer Representatives of the Applicable Economic Crime Laws.

## 4. CONTENT, PRODUCTION AND DELIVERY

### 4.1 PRINTED ARTWORK AND PRODUCTION MATERIALS

- a. "Printed Advertising Materials" is defined as materials of quality and in quantity as specified in the Production Contract if applicable, or as otherwise agreed to by the parties to meet the needs hereunder, at places designated by Clear Channel, shipping charges prepaid, and in weight tensile strength, opacity, size and sort. Customer shall be responsible for any and all costs in connection with the creation, production and delivery to Clear Channel of the Printed Advertising Materials as contemplated under this Contract (but not less than a minimum quantity of one complete set of materials and instructions for every display to be posted or vinyl installed)."

b. Customer shall deliver Printed Advertising Materials to Clear Channel not less than 5 business days prior to such Commencement Date. If Clear Channel is printing the Advertising Materials, Customer shall deliver the creative file and any other required materials to Clear Channel not less than 15 business days prior to the Commencement Date. Clear Channel may require additional time for the delivery of Printed Advertising Materials as required under the circumstances, including, without limitation, if third party approval for the Printed Advertising Materials is required.

c. If Customer requests within 60 days after the last date of the display of the Customer's Printed Advertising Materials, Clear Channel shall return any of the Customer's Printed Advertising Materials in its possession to Customer at Customer's sole cost and expense and in "as is" condition. If Customer does not so request, Clear Channel is hereby granted the right, at its sole option, to dispose of all such Printed Advertising Materials at any time after such 60-day period.

#### 4.2 NON-MOTION DIGITAL CONTENT, PRODUCTION AND RELATED MATTERS

a. If Customer's suggested digital content is used by Clear Channel, Customer shall be obligated to produce and deliver to Clear Channel any and all advertising copy or artwork, images, displays, illustrations, reproductions, and similar advertising materials in digital format, along with any instructions or similar directions, in uncompressed .jpg format, RGB color mode and in 400x1400 pixels for Digital Bulletins, 400x840 pixels for Digital Premiere Panels, 1920x1080 pixels for shelters, or as otherwise agreed to by the parties (collectively, the "Digital Advertising Materials"). All Digital Advertising Materials in form for proper execution of the purpose of this Contract shall be delivered by Customer for receipt by Clear Channel no later than two (2) business days prior to the Commencement Date and through such method of delivery as shall be designated by Clear Channel, unless the Commencement Date is less than 2 business days from execution of this Contract, in which case Clear Channel shall inform Customer of the deadline to deliver the Digital Advertising Materials to Clear Channel prior to the Commencement Date. Customer shall be responsible for any and all costs in connection with the creation, production and delivery to Clear Channel of the Digital Advertising Materials as contemplated under this Contract.

b. Upon the written request of Customer, Clear Channel, in its sole discretion, may permit the Customer to provide Dynamic Content for the CC Portal. In no event shall the unavailability, inactivity or inoperability of the CC Portal constitute a breach of this Contract or provide Customer any right, claim, remedy or otherwise under this Contract or at law.

c. Customer acknowledges and agrees that (1) Clear Channel shall include such filtering technology in the CC Portal as it shall deem appropriate, in its sole discretion, to filter inappropriate content from being served or delivered to Signs, and (2) upon the occurrence of a breach of this Contract by Customer, Clear Channel may, in addition to all other remedies available to it, and in its sole and absolute discretion cease providing advertising services via the CC Portal.

#### 4.3 FULL MOTION DIGITAL CONTENT, PRODUCTION AND RELATED MATTERS

a. If Customer's suggested digital content is used by Clear Channel, Customer shall be obligated to produce and deliver to Clear Channel any and all advertising copy or artwork, images, displays, illustrations, reproductions, and similar advertising materials in digital format, along with any instructions or similar directions in compliance with the production specifications and in the manner provided by Clear Channel on the Full Motion Spec Sheet(s) (collectively, the "Full Motion Digital Advertising Materials").

b. All Full Motion Digital Advertising Materials in form for proper execution of the purpose of this Contract shall be delivered by Customer for receipt by Clear Channel no later than five (5) business days prior to the Commencement Date. Clear Channel shall make commercially reasonable efforts to review, load and schedule properly formatted Full Motion Digital Advertising Materials not delivered by the deadline, however Clear Channel reserves the right to delay advertising services related to the posting date of Customer's Full Motion Digital Advertising Material by one (1) business day for each day of delay in the receipt of such materials without any rate proration or extension of the term.

c. Any special feature requests such as, but not limited to, (i) synchronized audio, (ii) timed broadcast, (iii) where available, use of a crowd camera, and (iv) streaming services, are subject to permits where applicable and additional charges above the standard media rate. Clear Channel does not guarantee the availability of any special features. In addition, no adjustment to the media rate will be made should any special feature fail to operate at Customer's desired performance level during the Customer's advertising campaign.

#### 4.4 QUANTITY DELIVERABLES

Unless stated otherwise in the Contract, for Campaigns sold on a Quantity Deliverables basis, Clear Channel shall have sole discretion to select the mix of Sign(s) location(s) and modify that mix during the Campaign to deliver the deliverables. Any Contract that specifies a quantity, including without limitation a Target Rating Points (TRP) amount or the number of Sign(s) location(s), is sold on a Quantity Deliverables basis unless clearly indicated otherwise in the Contract.

#### 4.5 IMPRESSIONS DELIVERABLES

Unless stated otherwise in the Contract, for Campaigns sold on an Impressions Deliverables basis, Clear Channel shall have sole discretion to select the mix of Sign(s) location(s) and modify that mix during the Campaign to deliver the Impressions Deliverables. Impressions delivered shall be calculated at the end of each performance period as defined by Clear Channel, and on the basis of then available Geopath Impressions for the Sign(s) location(s) selected. Unless stated otherwise in the Contract, if Clear Channel overdelivers on the number of Impressions, Customer's payment obligation shall be capped at the amount shown in the Maximum Cost column of the Contract. Any Contract that specifies Impressions is sold on an Impressions Deliverables basis unless clearly indicated otherwise in the Contract.

#### 4.6 ARCHIVAL MATERIAL AND RIGHT TO USE.

Clear Channel may keep Advertising Materials as it deems fit for Clear Channel's own archival purposes. Customer authorizes Clear Channel to use a picture or photograph of Clear Channel's Sign or Signs displaying the Campaign for Clear Channel's promotional, advertising or prospective sales purposes with clients, prospective clients or for internal use.

#### 4.7 RIGHTS AND OBLIGATIONS

THE PROVISION OF ADVERTISING SERVICES BY CLEAR CHANNEL DOES NOT TRANSFER OWNERSHIP RIGHTS OF ANY ADVERTISING STRUCTURE OR SIGN TO CUSTOMER. CUSTOMER ACKNOWLEDGES AND AGREES THAT NO LEASE OR LICENSE SHALL ARISE FROM THE PROVISION OF ADVERTISING SERVICES.

#### 5. DISRUPTION OF PERFORMANCE; LOSS OF USE

a. Except as otherwise provided herein, if Clear Channel is unable to perform any of its obligations hereunder as a result of a force majeure, labor dispute, law, government action or order, or similar causes beyond Clear Channel's reasonable control, Clear Channel shall promptly notify the Customer. Customer's sole and exclusive remedy for a delay or failure to perform under this subsection 5(a) shall be receipt of services of substantially equivalent value to what was lost as a consequence of such delay or failure to perform. In no event shall such a delay or failure to perform constitute a breach of this Contract or provide Customer with any other right, claim or remedy under this Contract or at law.

b. Clear Channel shall promptly notify Customer if the lights illuminating a printed Sign are not operating during permitted hours of operations for which lights are required to view the content of the advertising posted on that Sign. Customer's sole and exclusive remedy for such a lighting outage shall be a credit against the charges due hereunder in an amount equivalent to 25% of the charges set forth in the Contract for the period during which the lights did not operate. In no event shall such a lighting outage constitute a breach of this Contract or provide Customer any other right, claim or remedy under this Contract or at law.

c. If any Sign selected for inclusion in the Campaign shall not be operational as of the Commencement Date or becomes unavailable for use for any reason whatsoever, or is converted to a different technology during the Campaign, Clear Channel shall promptly notify the Customer and the parties will discuss replacing such Sign with an alternate Sign. In no event shall Clear Channel's failure to make a Sign available hereunder in the circumstances described herein constitute a breach of this Contract or provide Customer any other right, claim or remedy under this Contract or at law but Customer shall be entitled to a refund of any prepaid amounts made by Customer to Clear Channel for any impacted Sign that becomes inoperable, unavailable or is converted to different technology.

#### 6. TERMINATION

a. Clear Channel may by providing 14 days advance written notice to Customer, and if Customer fails to cure such breach prior to expiration of the 14 days, terminate this Contract (1) upon material breach by Customer (except for breach of Customer's obligation to deliver Advertising Materials to Clear Channel) or (2) if any monies to be paid by Customer to Clear Channel are past due. Clear Channel's notice shall set forth a summary of the alleged breach and Clear Channel agrees to provide any supporting documentation as may be reasonably requested by Customer. In addition, Clear Channel may upon written notice to Customer terminate this Contract if Advertising Materials have not been received by Clear Channel on or before the date required herein. Upon any termination under this section (a), all unpaid, accrued charges hereunder shall immediately become due and payable and, in addition, Customer shall pay Clear Channel, as liquidated damages and not as a penalty, (i) 100% of the amount payable hereunder for the portion of the Campaign to run in the 60 day period after such termination and (ii) 50% of the amount payable hereunder for the portion of the Campaign to run thereafter.

b. Customer may by providing 14 days advance written notice to Clear Channel, and if Clear Channel fails to cure such breach prior to expiration of the 14 days, terminate this Contract upon material breach by Clear Channel. Customer's notice shall set forth a summary of the alleged breach and Customer agrees to provide any supporting documentation as may be reasonably requested by Clear Channel. Upon such termination, Clear Channel shall reimburse Customer any prepaid amounts made by Customer to Clear Channel for the unexpired portion of the Contract and pay to Customer, as liquidated damages and not as a penalty, and as Customer's sole and exclusive remedy, a sum equal to the actual non-cancelable out-of-pocket costs necessarily incurred by Customer prior to the date of termination for production and delivery to Clear Channel of the Advertising Materials hereunder which were not displayed.

c. Except as otherwise specified herein, this Contract is non-cancellable and neither party shall be liable to the other party for incidental, indirect, consequential or punitive damages or lost profits.

#### 7. INDEMNIFICATION AND HOLD HARMLESS

Customer shall defend, hold harmless and indemnify Clear Channel, its parents, subsidiaries and affiliates, and their respective officers, directors, employees, agents and designees from any and all claims, actions, causes of action, losses, liabilities, demands, damages, penalties, fines, costs and expenses including, without limitation, any incidental, indirect, consequential, punitive or statutory damages or lost profits to a third party, arising from, connected with or related to (i) Customer's Advertising Materials and Dynamic Content, including, infringement in any manner of any copyright, patent, trademark, trade secret or other right of any third party, presentation of any material or information that violates any law or regulation, or failure to include any disclaimer that may be required by applicable laws, statutes, ordinances, rules and regulations or (ii) Customer's products and services.

#### 8. GENERAL

a. It is agreed that the laws of the State of New York shall govern the construction and interpretation of this Contract and the rights and obligations set forth herein. The parties hereto irrevocably waive any and all rights to trial by jury in any proceeding arising out of or relating to this Contract.

b. Customer may not assign or transfer this Contract without first obtaining the written consent of Clear Channel; nor is Clear Channel required to post, install or maintain any material under this Contract for the benefit of any person or entity other than the Customer named in the Contract.

c. Each party agrees that it shall always take reasonable steps, at least substantially equivalent to the steps it takes to protect its own proprietary information, to prevent duplication or disclosure of Confidential Information of the other party other than by or to its employees or agents who must have access to such Confidential Information to perform such party's obligations hereunder.

d. This Contract contains the entire understanding between the parties and, except as expressly provided herein, cannot be changed or terminated unless expressly agreed to in writing and signed by Customer and Clear Channel.

e. The failure of Clear Channel or Customer to enforce any of the provisions of this Contract shall not be construed as a general relinquishment or waiver of that or any other provision.

f. All notices hereunder shall be in writing, deemed given on the date of dispatch, and addressed to Customer and Clear Channel at the addresses listed in the Contract.

g. The invalidity or unenforceability of any portion of this Contract shall not affect the remaining provisions hereof.  
h. This version of the contract supersedes any previous contract associated with this Order number. Any previous contracts are null and void.

**SIGNATURES**

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**ALBUQUERQUE AVIATION ACADEMY**

**CLEAR CHANNEL OUTDOOR, LLC**

  
Signature

\_\_\_\_\_  
Signature

  
Name

\_\_\_\_\_  
Name

  
Date

\_\_\_\_\_  
Date

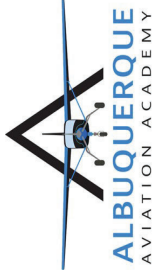


# ALBUQUERQUE AVIATION ACADEMY

Number	Inventory Number	Item	Broken Discription	Notes	chair
		219 monitor		disposal list 10/17/2025	
		2142 monitor		disposal list 10/17/2025	
		2118 monitor		disposal list 10/17/2025	
		2138 monitor		disposal list 10/17/2025	
		2111 monitor		disposal list 10/17/2025	
		2139 monitor		disposal list 10/17/2025	
		2116 Dell Monitor		disposal list 10/17/2025	
	no tag	Philips Dual Monitor		disposal list 10/17/2025	
		403 monitor		disposal list 10/17/2025	
		160 monitor		disposal list 10/17/2025	
		2108 monitor		disposal list 10/17/2025	
	no tag	phone box		disposal list 10/17/2025	
		518 monitor		disposal list 10/17/2025	
		2133 monitor		disposal list 10/17/2025	
		2137 monitor		disposal list 10/17/2025	
		640 monitor		disposal list 10/17/2025	
		2130 monitor		disposal list 10/17/2025	
		396 monitor		disposal list 10/17/2025	
		2106 monitor		disposal list 10/17/2025	
		hand sanitizer dispenser		disposal list 10/17/2025	
		2140 monitor		disposal list 10/17/2025	
		2152 monitor		disposal list 10/17/2025	
		2135 monitor		disposal list 10/17/2025	
		2105 monitor		disposal list 10/17/2025	
		2141 monitor		disposal list 10/17/2025	
	no tag	misc. cables		disposal list 10/17/2025	
		400 monitor		disposal list 10/17/2025	
		2101 monitor		disposal list 10/17/2025	
		644 monitor		disposal list 10/17/2025	
		2107 monitor		disposal list 10/17/2025	

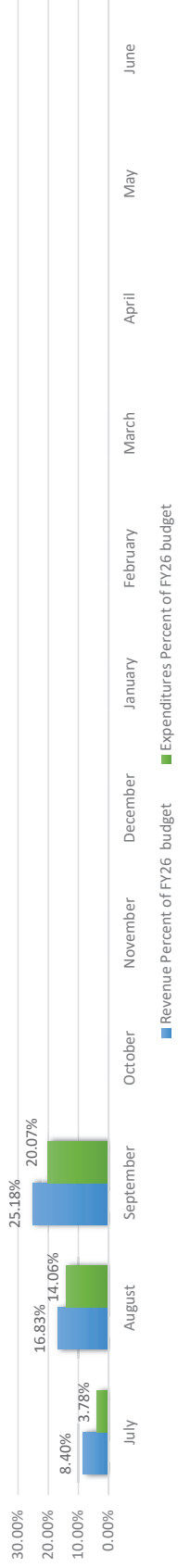
	2148 monitor	disposal list 10/17/2025
no tag	modular desk filing cabinet	disposal list 10/17/2025
no tag	modular desk filing cabinet	disposal list 10/17/2025
	2171 monitor	disposal list 10/17/2025
	2134 monitor	disposal list 10/17/2025
	2161 monitor	disposal list 10/17/2025
	2114 monitor	disposal list 10/17/2025
	1994 speakers	disposal list 10/17/2025
no tag	Dell Monitor	disposal list 10/17/2025
	2173 monitor	disposal list 10/17/2025
	2150 monitor	disposal list 10/17/2025
	2121 monitor	disposal list 10/17/2025
	Dell Monitor	disposal list 10/17/2025
	1167 easel	disposal list 10/17/2025
	Aces Monitor	disposal list 10/17/2025
	2153 monitor	disposal list 10/17/2025
	2122 monitor	disposal list 10/17/2025
	680 chair	disposal list 10/17/2025
	2112 monitor	disposal list 10/17/2025
	407 monitor	disposal list 10/17/2025
	590 monitor	disposal list 10/17/2025
	1951 metal frame	disposal list 10/17/2025
	1815 table	disposal list 10/17/2025
	2162 Dell Monitor	disposal list 10/17/2025
	143 table	disposal list 10/17/2025
	152 table	disposal list 10/17/2025
no tag	table	disposal list 10/17/2025
	2163 monitor	disposal list 10/17/2025
	181 Vizio Sound Bar	disposal list 10/17/2025
	137 table	disposal list 10/17/2025
	181 table	disposal list 10/17/2025
	139 table	disposal list 10/17/2025
	141 table	disposal list 10/17/2025
	Epson 4k Wireless	disposal list 10/17/2025
	2115 monitor	disposal list 10/17/2025
	2148 monitor	disposal list 10/17/2025
	2101 monitor	disposal list 10/17/2025
no tag	phone box	disposal list 10/17/2025
no tag	brother printer	disposal list 10/17/2025
	2113 monitor	disposal list 10/17/2025

	101 printer	disposal list 10/17/2025
	2176 monitor	disposal list 10/17/2025
	metal cabinet	disposal list 10/17/2025
	desktop	disposal list 10/17/2025
	249 sound track	disposal list 10/17/2025
	2154 monitor	disposal list 10/17/2025
no tag	printer	disposal list 10/17/2025
no tag	phone box	disposal list 10/17/2025



# Finance Summary as of September 30, 2025

## Operational Revenue vs. Expenditures



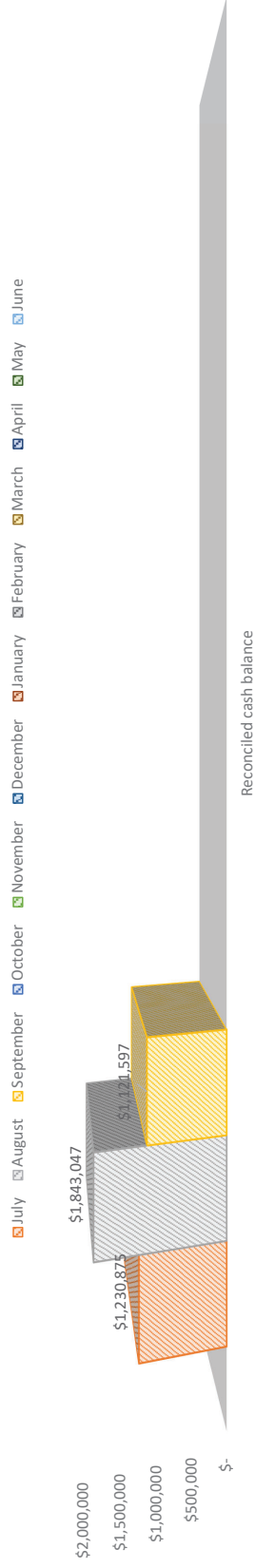
AA Academy received 16.83% of budgeted Operational revenue & expended 14.06% of budget thru September 2025.

### Bank Reconciliation:

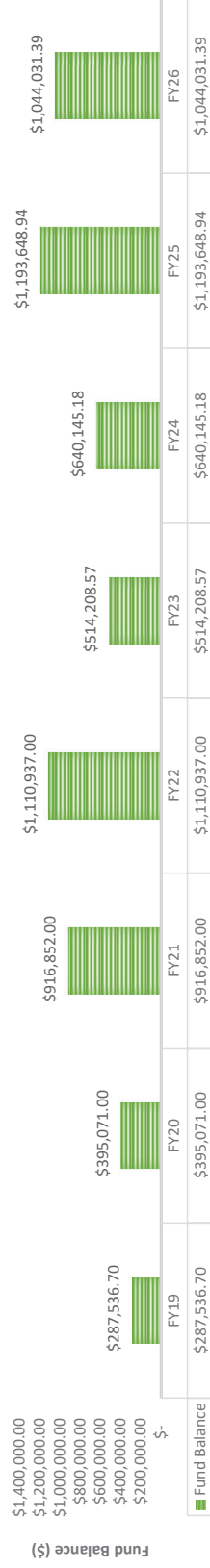
BAR-2526-11000-0004-T  
BARS for Approval:

- > September 2025
  - o Reconciled cash balance at month end was \$1,834,840.41
  - o Outstanding items total \$75,956.51
  - o Expenditures exceeded Revenues by \$8,206.13 for the month.

## FY26 OPERATIONAL CASH BALANCE



## HISTORICAL OPERATIONAL FUND BALANCE





Albuquerque Aviation Academy

Bank Register Activity

September 2025

Bank	Account Number				
Bank	Account Number				
Nusenda	0075938112				Description
Date	Number	Payee/From	Deposit	Withdrawal	
9/1/2025		Beginning Balance			
9/2/2025		NM Public Schools Insurance Authority		\$ 25,115.80	NMPSIA
9/2/2025	00028132	August 2025 Bank Fee		\$ 14.75	Bank Credit Card Fees
9/2/2025	00028133	BANKCARD MTHLY FEES250831		\$ 133.45	Bank Fees
9/3/2025	CR09-01	Charger/ FY26 Lab Fee	\$ 55.00		
9/4/2025	CR09-02	Payment for broken table	\$ 199.99		
9/5/2025		ABCWUA		\$ 989.11	Water, Waste & Recycle at 6441 Ventana Rd
9/5/2025		Amazon Capital Services		\$ 474.28	Supplies
9/5/2025		Capcon Networks LLC		\$ 742.06	Copier lease
9/5/2025		Herrera Coaches, Inc.		\$ 29,744.70	Bus Services
9/5/2025		Quadient Finance USA, Inc.		\$ 200.00	Postage
9/5/2025	6710	ACES   Association of Charter Schools Education Services		\$ 19,318.68	TLC and JMP
9/5/2025	6711	Cooperative Educational Services		\$ 3,779.47	Ancillary Services
9/5/2025	6712	Clearly Clean Janitorial Services LLC.		\$ 5,649.59	Janitorial Service
9/5/2025	6713	Xpressmyself.com LLC		\$ 1,365.95	Mats
9/5/2025	6714	Sportman's Market, Inc/		\$ 599.00	Aviation Supplies
9/10/2025	CR09-03	SEG Sep 2025	\$ 345,337.05		
9/10/2025	CR09-04	Chromebook 1st payment (A Baney)	\$ 62.50		
9/11/2025		NUSENDA FCU		\$ 56,980.29	Payroll FY26 PP05
9/11/2025	CR09-05	Chromebook (C.Gutierrez)	\$ 50.00		
9/12/2025		Internal Revenue Service		\$ 21,331.39	Federal Payroll Taxes PP05
9/12/2025	CR09-06	Vending Commission	\$ 111.14		
9/12/2025	CR09-07	Student Council Fundraiser	\$ 20.00		
9/12/2025	CR09-08	Student Council Fundraiser	\$ 370.00		
9/15/2025		New Mexico Taxation & Revenue Department		\$ 134.40	State Quarterly Workers Compensation
9/15/2025	CR09-09	Chromebook 2nd payment (A Baney)	\$ 62.50		
9/15/2025	CR09-10	Charger replacement	\$ 15.00		
9/16/2025		Amazon Capital Services		\$ 513.09	Supplies
9/16/2025		CliftonLarsonAllen LLP		\$ 15,713.25	Audit Services
9/16/2025		New Mexico Gas Company		\$ 50.40	Gas at 6441 Ventana Rd
9/16/2025		Quadient Leasing USA, Inc		\$ 463.74	Leasing postage machine
9/16/2025		World Fuel Services, Inc.		\$ 816.51	Fuel for plane
9/16/2025	6715	ACES   Association of Charter Schools Education Services		\$ 2,599.88	JMP and LDD(phones)
9/16/2025	6716	Bode Aero Services, Inc		\$ 357.00	Hanger Rental N739HK
9/16/2025	6717	Brady Industries of New Mexico LLC		\$ 332.40	Janitorial Supplies
9/16/2025	6718	CEV Multimedia, LLC		\$ 2,575.00	Software for smartlab
9/16/2025	6719	Clearly Clean Janitorial Services LLC.		\$ 1,076.25	Power washing Courtyard and tables
9/16/2025	6720	Carmignani, David		\$ 40.00	Lab Fee Return
9/16/2025	6721	Peter Defries Corporation dba Dion's Pizza		\$ 342.10	Food for staff for open house
9/16/2025	6722	EAA (Experimental Aircraft Assoc) Chapter 179		\$ 50.00	booth at Fly in
9/16/2025	6723	Five Star Electric INC		\$ 398.23	Electrical work
9/16/2025	6724	School Equipment, Inc		\$ 2,415.00	Portable Bench
9/17/2025	CR09-11AB	Sandoval County Property Tax	\$ 24.37		
9/17/2025	CR09-12	Restitution Check	\$ 25.00		
9/18/2025	CR09-13	Transportation Sep	\$ 27,041.00		
9/18/2025	CR09-14	Title I	\$ 5,434.44		
9/18/2025	CR09-15	FY26 Lab fee	\$ 80.00		
9/22/2025	CR09-16	Bernalillo County Property Tax Dist.	\$ 1,108.90		
9/22/2025	CR09-17	Carl Perkins 24172-0001	\$ 9,458.00		
9/22/2025	CR09-18	IDEA-B	\$ 4,950.60		
9/25/2025		Canon Financial Services, Inc.		\$ 916.18	Copier lease
9/25/2025		Public Service Company of New Mexico		\$ 3,577.84	Electricity Service at 6441 Ventana Rd
9/25/2025		World Fuel Services, Inc.		\$ 430.24	Fuel for plane
9/25/2025	6725	ACES   Association of Charter Schools Education Services		\$ 258.30	TLC
9/25/2025	6726	Albuquerque Charter School League		\$ 1,780.00	Sports Officials
9/25/2025	6727	Moving Solutions, Inc		\$ 1,991.06	Moving desk's and other equipment
9/25/2025	6728	Poms & Associates Insurance Brokers, Inc.		\$ 1,076.25	Frist Aid
9/25/2025	6729	The Stepping Stones Group		\$ 2,757.35	Social Worker
9/25/2025	6730	Vircom Inc		\$ 816.75	Proof Point Essentials Annual Email Filtering
9/25/2025	CR09-19	Senior pages	\$ 100.00		
9/26/2025	00028310	BANKCARD PCI NON COMPLY092525		\$ 125.00	Bank Fees
9/26/2025	CR09-20	Chromebook replacement/Girls Basketball Game	\$ 240.00		
9/29/2025		First Financial Group of America		\$ 1,679.74	Voluntary Employee Deductions
9/29/2025		Internal Revenue Service		\$ 19,778.73	Federal Payroll Taxes
9/29/2025		New Mexico Retiree Health Care Authority		\$ 5,290.80	RHC
9/29/2025		NM Educational Retirement Board		\$ 50,879.86	ERB Payment
9/29/2025		NUSENDA FCU		\$ 53,573.72	Payroll FY26 PP06
9/29/2025		RM SAMS LLC		\$ 61,605.88	Monthly LPA Payment
9/29/2025	6731	NM Child Support Enforcement Division		\$ 180.00	Employee deductions
9/29/2025	CR09-21	Chromebook Screen	\$ 50.00		
9/30/2025		New Mexico Taxation & Revenue Department		\$ 4,778.05	State Taxes
9/30/2025		NM Department of Workforce Solutions		\$ 430.98	State Quarterly Unemployment Tax
9/30/2025	00028315	BANKCARD PCI FEE 092925		\$ 130.95	Bank Card Fees
9/30/2025	CR09-22.1	Carl Perkins Current	\$ 2,468.38		
9/30/2025	CR09-23	Dividend Income - Operating	\$ 897.41		
<b>Sub Total</b>			<b>\$ 398,161.28</b>	<b>\$ 406,373.45</b>	
<b>Bank</b>	<b>Account Number</b>				
<b>Nusenda Savings</b>	<b>37627515</b>				
Date	Number	Payee/From	Deposit	Withdrawal	
9/30/2025	CR09-24	Dividend Income - Savings	\$ 6.04		
<b>Sub Total</b>			<b>\$ 6.04</b>	<b>\$ -</b>	
<b>GRAND TOTAL</b>			<b>\$ 398,167.32</b>	<b>\$ 406,373.45</b>	



Must submit backup for all BARs, except transfers of funds for SEG or direct grants

**STATE OF NEW MEXICO**  
**PUBLIC EDUCATION DEPARTMENT**  
 300 Don Gaspar Santa Fe, NM 87501-2786  
**Budget Adjustment Request**

**Doc. ID:** 544-000-2526-0004-T  
**Fund Type:** General Fund / Capital Outlay / Debt Service  
**Adjustment Type:** Transfer

**Fiscal Year:** 2025-2026

**Entity Name:** Albuquerque Aviation Academy

**Adjustment Changes Intent/Scope of Program Yes or No?:** No

**Contact:** Sean Fry, Business Manager

**Total Approved Budget (Flowthrough):**

**Phone:** 505-242-6640 x2501

**Email:** sean.fry@abqca.org

<b>FLOWTHROUGH ONLY</b>	<b>Budget Period:</b> 2025-07-01	<b>To:</b> 2026-06-30
<b>A. Approved Carryover:</b>		
<b>B. Total Current Year Allocation:</b>		
<b>D. Total Funding Available:</b>		

Fund	Function	Object	Program	Location	Job Class	Present Budget	Adj Amt Exp	Adj Budget	ADD'L FTE
11000 Operational	1000 Instruction	56112 Other Instructional Materials	1010 Regular Education (PreK-12) Programs	544001 Albuquerque Aviation Academy	0000 No Job Class	\$431,104.44	(\$65,000.00)	\$366,104.44	
11000 Operational	2100 Support Services-Students	55915 Other Contract Services	0000 No Program	544001 Albuquerque Aviation Academy	0000 No Job Class	\$4,080.00	\$15,000.00	\$19,080.00	
11000 Operational	2300 Support Services-General Administration	55400 Advertising	0000 No Program	544001 Albuquerque Aviation Academy	0000 No Job Class	\$30,000.00	\$50,000.00	\$80,000.00	
<b>Sub Total</b>							\$0.00		
<b>Indirect Cost</b>									
<b>DOC. TOTAL</b>							\$0.00		

**Justification:**

Move budget to account for 4-Day Social Work and Advertising Campaign. SDF

Compliance with Sections 10-15-1 and 22-8-12, NMSA, 1978 Compilation:

A. The requested budget/changes were authorized at a scheduled Board of Education or Governance Council meeting open to the public on:

B. Justification for the transfer: Explanation such as "underbudgeted", "insufficient budget", or "needed to close out Project" ARE NOT ACCEPTABLE. Attach additional sheets if necessary.

ALL TRANSFER BARS MUST NET OUT TO ZERO ON THE DOC. TOTAL LINE.