



Bartholomew Consolidated School Corporation

Request for Proposals – Internal Connections, MIBS, BMIC

470# _260002299_

Certified Date: __10/14/2025_____

Questions Deadline: __11/3/2025 – 1:00 p.m. EST

Bids Due: __12/3/2025_ no later than 1:00 p.m. EST

Bartholomew Consolidated School Corporation (the “Applicant”) is seeking proposals for a project to supply and install network equipment at its eligible locations. Bidders are advised that this project will be contingent upon the successful obtaining of Category 2 E-Rate funding, and the contract agreement between the district and the successful bidder must recognize that contingency.

The Applicant seeks an agreement that allows it to work with the selected vendor to adjust quantities and/or scale back or cancel the project entirely as needed based upon funding availability and/or the best interests of the Applicant.

Project Scope

The Applicant seeks eligible equipment as outlined in Appendix A. Equipment shall be new, factory-sealed equipment currently available from the manufacturer; the Applicant will not accept proposals of used, remanufactured, refurbished, “B stock,” returns, open-box, discontinued, “gray market,” or equipment in any other condition other than new and factory-sealed with all original manufacturer warranties.

For firewall only: Proposals should include pricing for 2 hours of onsite professional training that is manufacturer-specific basic instruction on the use of eligible equipment. The training should be directly associated with equipment installation, and part of the contract or agreement for the equipment being proposed.

Questions:

No informational meetings or building visits will be scheduled. Any questions related to the technical aspects of this document should be directed to Nick Williams, Director of Technology, erate@bcsc.k12.in.us , no later than 1:00 p.m. EST on November 3, 2025, and any requested site visits should be completed by that date. Answers to any written questions or any additional information, revisions, or clarifications to the RFP will be provided in the form of an addendum to be posted with the FCC Form 470 on the Universal Service (E-Rate) website. It is the sole responsibility of the Service Provider to check for any addenda that may be issued.

Response Format

Responses should include the following, if applicable:

- Applicable items should include all related software and hardware components that enable the functionality of the equipment (including any necessary mounting brackets, software licenses, multi-year licenses, and basic maintenance).
- If applicable, vendor is to specify all fees, shipping charges, taxes, surcharges and contingency fees for eligible equipment.
- If applicable, vendor is to specify the manufacturer's warranty provided as an integral part of an eligible component without separately identifiable cost.
- Any ongoing subscription pricing must be listed separately.

Your response **must** include the following information:

1. Line-item pricing for each item listed in Appendix A. Any discounting applied to your proposal must be reflected at the line-item level.
2. In the case of proposed equivalent products, a thorough technical description of how each product from the manufacturer being bid meets each of the required functionalities of the product listed herein.
3. Information outlining your company's certifications and connections regarding the manufacturer's equipment being bid, and length of time your company has provided equipment from the manufacturer being bid.
4. Two (2) reference sites where your company has performed a similar installation of the equipment being bid, including business name, contact name and contact information. It is preferable that at least one reference should be for a school corporation or library system within 90 miles of the Applicant.
5. Your E-Rate SPIN Number. (You must have a current SPAC form on file with USAC.)
6. A ready-to-execute contract which includes the proposal requirements and the E-Rate contingencies outlined herein.

The Applicant's review of information will be primarily focused on the substance of the details provided in response to the requirements herein including but not limited to technical details, pricing and terms, experience, references, and adherence to the response format provided. Per E-rate rules, the cost of eligible goods and services will be the most heavily weighted evaluation factor.

Proposals must be prepared with specificity with regard to the equipment and/or services listed herein. Bids merely listing a general menu of equipment and/or services available from a vendor, bids appearing to be automatically generated without specificity in relation to the requirements of this RFP, and bids missing substantial information but inviting the applicant to contact the bidder to refine the bid and/or discuss specifics will not be considered valid bid responses and will be disqualified from consideration. This includes any SPAM and/or robotic responses. For more information, please review the USAC E-Rate News Brief of February 15, 2024.

Proposal Delivery

The Applicant reserves the right to reject each and every bid, and to waive informalities, irregularities, and errors in the bidding to the extent permitted by law. This includes the right to extend the date and time for receipt of bids. In the event that a responsible bid is not received or if it is determined that the low bid received is too high, the bid received will be rejected and the project will be cancelled or re-bid.

Sealed bids should be mailed to Nick Williams, Director of Technology, at the BCSC District office located at 2650 Home Avenue, Columbus, IN 47201, no later than 1:00 pm EST on December 3, 2025. Bids packages should be labeled "Internal Connections"

APPENDIX A

Below is a reference of the type of equipment and capacities (or their equivalent) to be supplied. Bidders should price separately and clearly indicate any ineligible costs for all services and equipment associated with this RFP. For any part numbers that have been updated or replaced by the manufacturer, bidders should offer the most similar current part.

Qty	Type	Manu	Part Number	Description
25 +/-	Switch	Ubiquiti	USW-Pro-HD-24-PoE	Ubiquiti USW-PRO-HD 24 PoE Layer 3 Etherlighting™ switch with (2) 10 GbE PoE++, (22) 2.5 GbE PoE++, and (4) 10G SFP+ ports.
11 +/-	Switch	Ubiquiti	USW-Pro-Max-16-PoE	Ubiquiti USW-Pro-Max-16-PoE A 16-port, Layer 3 Etherlighting switch with 2.5 GbE, PoE++ output,
14 +/-	Switch	Ubiquiti	USW-Pro-24-PoE	Ubiquiti USW-Pro-24-PoE A 24-port, Layer 3 switch capable of high-power PoE++ output.
30 +/-	Switch	Ubiquiti	USW-Pro-24	Ubiquiti USW-Pro-24 - A 24-port, Layer 3 switch supporting 10G SFP+ connections
1 or more	Switch	Juniper	Juniper EX4100-48MP	Juniper EX4100-48MP - 16 x 100 MB/1GbE/2.5GbE and 32 x 10 MB/100 MB/1GbE Power over Ethernet (PoE++) access ports,
1 or more	Switch License	Juniper	S-EX-S-C3-5M1-C-E	Juniper Software EX Series Standard with Wired Assurance - Subscription - Class 3 (32 or 48 ports) - 5 year
2 +/-	Firewall	Palo Alto Networks	Palo Alto Networks PA-3420	Palo Alto Networks, PA-3420 – Security Appliance, 10GigE, 40 Gigabit LAN, 1U, rack-mountable. Includes – two (2) SFP+ ports - one (1)rj45 management port - 10gb/s throughput SSL inspection - advanced threat protection - application id capabilities - site to site VPN - remote access vpn for up to 100 end users
2 +/-	Firewall Warranty	Palo Alto Networks	PAN-PA-3420-GP-5YR	Palo Alto Global Protect – Subscription License (5 Years)
6 +/-	UPS	Vertiv	PSI5-800RT120N	Vertiv PSI5 800 720W 120VAC RT SNMP CARD 1 -(Includes 2 Year Warranty)
6 +/-	UPS	Vertiv	PSI5-24VBATT	VERTIV - PSI5 24V EXT BATT CABINET (Includes 2 Year Warranty)
6 +/-	UPS	Vertiv	3WEPSI5-800	VERTIV - 3YR EXTENDED WARRANTY FOR PSI5-800RT120 (Warranty extension to 5 years)
6 +/-	UPS	Vertiv	3WEPSI5-24VBATT	VERTIV - 3YR EXTENDED WARRANTY FOR PSI5-24VBATT (Warranty extension to 5 years total)
48 +/-	Access Point	Extreme	AP4020	Extreme Networks AP4040 Wireless Indoor Access Point
7 +/-	Access Point	Extreme	AP5020	Extreme Networks AP5020 Wireless Indoor Access Point
2 +/-	Access Point	Extreme	AP5050U/D	Extreme Networks AP5050U Wireless Access Point