

**Orange County Schools
Request for Statement of Qualifications (RFQ) for
Exterior Envelope Design Services**

October 14th, 2025

REQUEST FOR STATEMENT OF QUALIFICATIONS

This is an invitation and request for a Statement of Qualifications (RFQ) for **Exterior Envelope Evaluation and Design** services on an as needed basis for projects at various Orange County Schools facilities. Requested services may include customary design services and related sub-consultant services. This RFQ is for projects that may come available from November 2025 through December 2028.

Responses to this Request for Statement of Qualifications will be received at the time and location designated within, and shall include the information requested hereafter. Responses received after this time will not be considered. Successful firms will be selected on an as needed basis during the specified time above. The need for interviews is not anticipated at this time, however Orange County Schools may request one if deemed necessary on a project by project basis.

It is the intent of this solicitation process to fully comply with G.S. § 143-64.31 for the procurement of Exterior Design Services, to announce all requirements for said services, to select firms qualified to provide such services on the basis of demonstrated competence and qualification for the type of professional services required without regard to fee other than unit price information at this stage, and thereafter to negotiate a contract for those services at a fair and reasonable fee with the best qualified firm. If a contract cannot be negotiated with the best qualified firm, Orange County Schools shall terminate negotiations with that firm and initiate negotiations with the next best qualified firm. Selection of a firm shall include the use of good faith efforts by Orange County Schools to notify minority firms of the opportunity to submit qualifications for consideration by Orange County Schools. Orange County Schools reserves the right to waive technicalities and informalities at its sole discretion to reject any and all responses to the RFQ.

INSTRUCTIONS FOR SUBMISSION – MINIMUM REQUIREMENTS

Submittals shall contain all elements outlined in this section. Submittals shall be prepared simply and economically, and shall provide concise answers to the requested information in the order and format prescribed. Failure to do so may be cause for disqualification from further consideration. Emphasis will be placed upon clarity and completeness of the submitted response.

Statement of Qualifications

1. Letter of Interest:

This one-page document should be prepared and signed by the representative of the firm authorized to sign contracts. The letter should allow personal expression as to:

- a. Why your firm is best suited to perform Exterior Envelope Design Services for Orange County Schools.
- b. What specific qualities/attributes your firm offers to ensure superior performance
- c. Other information you feel best presents your firm's expertise

2. Submittal Content:

The submittal should include the following information as a minimum, organized as outlined below:

- a. Firm's legal name
- b. Firm's address, phone number, email address, website URL
- c. Firm's professional license number
- d. Contact information for communication in follow up to this submittal
- e. Brief history of the business including:
 - i. Years of service under present business name
 - ii. Prior business names under which like services were offered (if any)
 - iii. Business location (office from which work will be performed)
 - iv. Jurisdictions your organization is legally qualified to offer and practice professional Exterior Envelope Design Services
 - v. Firm's HUB / MWBE status/type
- f. Project Experience: In a table format, provide a summary listing of all similar projects completed within the past 5 years. Include the following for each project:
 - i. Project Name
 - ii. Facility name and location
 - iii. Size
 - iv. Scope
 - v. Cost at bid
 - vi. Completed construction cost
 - vii. Current owner contact information
 - viii. Year completed
 - ix. Written references from project owner
 - x. MBE Participation (see Attachment A)
- g. Client references: Provide (5) references for recent work of similar size and complexity. Include current contact information for each (can be incorporated with item above).
- h. Staff resumés: Identify key personnel within your firm who will likely be assigned to our projects. Include Principal, Project Engineer, Project Manager, Field Staff, and Construction Administrators.

- i. Litigation: Identify any work that resulted in litigation and briefly summarize outcomes. Include judgments, claims, arbitration, mediation, or lawsuits pending or outstanding within the past five years (your organization as either as plaintiff or defendant).
- j. Disclose any history or condition that would put the firm in a conflict of interest for the design and construction portions of the work.
- k. Project Completions: List any projects your organization has failed to complete any part of its contractual obligation for professional services.
- l. Submit a declaration under penalty of perjury by an authorized corporate officer or principal, stating that reasonable diligence has been used in preparation of the Statement of Qualifications submitted in response to the RFQ and that all information provided is true, correct and complete.

3. Supplemental Information:

It is unnecessary to provide supplemental information on the first submittal. However, if the respondent so chooses, additional information may be provided in the form of project profiles, firm brochures, or similar material. Please keep to a minimum.

4. Additional Requirements:

- a. Interested firms should familiarize themselves with Orange County Schools Board Policies. These policies can be viewed on the Orange County Schools website at www.orangecountyfirst.com
- b. Any firm responding to this RFQ, along with any sub-consultants, must hold a current license in good standing with the appropriate North Carolina governing agency for each discipline.
- c. The selected firm will be required to provide certification, documenting compliance with the Lunsford Act / Criminal Background Check and requirements as outlined in the G.S. Chapter 14 for personnel who will be on school sites as part of the performance of their work.
- d. The selected firm is required to comply with all applicable laws when providing services for Orange County Schools, including E-Verify and requirements of the Affordable Care Act.
- e. The selected firm will be required to provide certification documenting compliance with the Iran Divestment Act pursuant to G.S. 147 Article 6E by documenting they are not listed on the Final Divestment List created by the North Carolina State Treasurer.
- f. Orange County Schools requires the following minimum insurance for these projects:

Insurance Description Minimum Required Coverage

Workers' Compensation Statutory
 Public Liability Combined Limit
 Bodily Injury: Each Person \$ 1,000,000.00
 Bodily Injury: Each Accident \$ 1,000,000.00
 Property Damage: Each Accident \$ 1,000,000.00
 Automobile Liability & Property Damage Combined Limit
 Bodily Injury: Each Person \$ 1,000,000.00
 Bodily Injury: Each Accident \$ 1,000,000.00
 Property Damage: Each Accident \$ 1,000,000.00
 Professional Liability \$ 1,000,000.00

Submittal Questions

1. Firms shall submit any questions by 3:00 pm on Friday, October 31st, 2025.
2. Questions will include a reference to the applicable RFQ section and page number.
3. Questions received prior to the submission deadline date, Orange County Schools response, and any additional terms deemed necessary by Orange County Schools will be posted in the form of an addendum by 5:00 pm on Wednesday, November 5th, 2025.
4. No information, instruction, or advice provided orally or informally by any Orange County Schools personnel, whether made in response to a question or otherwise regarding this RFQ, shall be considered authoritative or binding. Firms shall be entitled to rely only on written material contained in an addendum to this RFQ.
5. Address any questions via email to:
Henry McKee, Maintenance Director
henry.mckee@orange.k12.nc.us

Selection and Award Process

A selection committee will evaluate statements of qualification. The committee may include administrators, school staff, Board of Education, and community members. A short list of firms deemed to be the most highly qualified for the proposed project(s) will be identified by the selection committee. Shortlisted firms may be invited to participate in an oral presentation and interview to determine which team is the best qualified to work with the district and community in completing the project(s). The district may request additional information from firms on the short list prior to interviews. If deemed beneficial some members of the selection committee may visit completed projects prior to the final selection recommendation and approval.

The recommendation of the selection committee will be subject to a successful contract negotiation and approval by the Board of Education. If an agreement cannot be reached, the district reserves the right to negotiate with other qualified firms.

Selection Criteria

Finalists for contract consideration by the district will be selected based on qualifications and demonstrated competence as evidenced by the information presented in the qualifications submittal. Evaluation of qualifications may include, but not limited to the following:

and qualifications to complete the services required.

1. The Proposer's understanding of the educational environment related to the project and qualifications to complete the services required.
2. The Proposer's previous experience, qualifications, and competence on educational facility projects of similar size and scope.
3. Past performance on similar projects, and as indicated from reference contracts.
4. Experience and qualifications of personnel assigned to the project.

5. Methodology used to achieve technical, management and project control.
6. Ability to communicate with the selection committee both in written format and verbally.

Schedule and Deadlines

1. Submittals shall be neatly packaged and sealed with the address of both the provider and recipient affixed to the exterior face. The physical size of all submission materials shall be limited to an 8 ½ by 11 format, bound securely. All submission materials will remain in the possession of Orange County Schools and held in confidence.
2. Submittals are to be received no later than 3:00 p.m., Wednesday, November 12th, 2025.
3. Three (3) hard copies of your submittal should be packaged, sealed, marked, and delivered as:

**Statement of Qualifications
Exterior Envelope Design Services**

**Henry McKee, Maintenance Director
Orange County Schools
200 East King Street
Hillsborough, North Carolina, 27278**

4. In addition, a PDF of the submittal should be emailed to Henry McKee at henry.mckee@orange.k12.nc.us by the hard copy submission deadline.
5. The following schedule is anticipated to select firms for these projects:

RFQ Issued/Advertised:	October 14th, 2025
RFQ Questions Due:	October 31st, 2025
RFQ Questions Answered:	November 5th, 2025
RFQ Package Due:	November 12th, 2025
Selection for Services:	As needed

Contact Policy

Until a contract resulting from this RFQ process is executed, no employee, agent or representative of any professional services provider shall make available or discuss its proposal with the media in any form, electronic or printed, or with any elected or appointed official or officer of Orange County Schools, or any employee, agent or other representative of the Orange County Schools unless required by law.