**ATTACHMENT E**

**PRICING AND COMMENTS**

1) COST OF SERVICES

BEAUFORT COUNTY SCHOOL DISTRICT requests a detailed outline of all costs associated with the administration of its claims, including any ancillary services.

A. Pricing/Quotation – Claim Handling

1. Provide a detailed price quotation showing flat rate pricing on a per claim basis for the following claim handling periods:

   a) Life of Claim (if offered by your company);

   b) Life of Contract/Partnership;

   Include secondary fee structure for services continuing beyond contract termination.

   Quotation should be based on an estimated annual claim frequency, as follows:

   Workers Compensation - Anticipated New Claims Per Year

| | |
|---|---|
| Medical Only | 85 |
| Lost Time | 5 |
| Incident Reports | 90 |

   Services included in flat rate pricing must be clearly identified. Services that are not included in flat rate pricing must be clearly identified, with applicable fees associated with such services. Any services that are subject to time and expense billing must be clearly identified.

   Comments:

2. Provide your definition of WC "medical only" versus WC "indemnity" claims, as applies to a flat rate pricing classification. To the extent that additional pricing classifications apply to WC claim handling, provide definition(s) and corresponding pricing. Also indicate whether you have an additional pricing category for "managed medical only claims" or "complex medical only claims" and indicate pricing.

   Comments:

3. Provide definition and explanation of services associated with “Incident Only” or “Record Only” claims. Is there a charge to report Incident Only / Record Only claims, and if so, what is the charge?

   Comments:

4. Do you charge to receive new loss assignments, whether by phone, fax, e-mail or via the Internet? If so, clearly outline any charges involved.

   Comments:

5. Do you charge separately for Index Bureau Filings? If so, outline pricing and indicate whether these filings are considered as an allocated expense.

   Comments:

6. Do you handle pursuit of subrogation and/or Second Injury Fund recovery internally or outsource to a vendor? Clearly outline any charges that are not included in your flat rate fees.

   Comments:

7. Provide explanation for any applicable administrative or account management fees, including services contemplated in any such fee.

   Comments:

8. Alternative pricing in addition to Life of Claim/Life of Contract may be proposed.

   Comments:

B. Pricing/Quotation – Medical Cost Containment

BEAUFORT COUNTY SCHOOL DISTRICT does not view utilizing "percentage of savings" as a credible mechanism to determine fees for services relating to medical bill re-pricing for statutory fee schedules or usual and customary review.

1. Provide either per line or per bill provider bill audit pricing.

**Medical Cost Containment Fees:**
Medical Bill Review Fees:
Out of Network pricing fee
Specialty Network fee
Physical therapy network access fee
Durable medical equipment network fee
Diagnostic Testing network fee
Duplicate bill fee
Duplicate charge fee
Per bill cap for medical bill review network savings

Pharmacy Network Fees:
Fill fee Brand/Generic Retail
% below AWP Brand/Generic Retail

Comments:

2. Outline PPO pricing.

Comments:

C. Pricing/Quotation– Loss Data Reporting and RMIS

1. BEAUFORT COUNTY SCHOOL DISTRICT requires access to TPA's RMIS product for one (1) individual client and broker users. Outline whether any User ID's are included in your pricing, and outline the cost for any additional User ID's.

Comments:

2. To the extent that the providing of hard copy loss runs is not standard in your basic fee structure, provide separate quotation with available options for hard copy loss runs, including pricing/options in the event of expiration or cancellation of service contract (i.e., "run-off").

   Comments:

3. Outline pricing/options in the event of expiration or cancellation of service contract (i.e., "run-off").

   Comments:

4. To the extent that loss data transfer to BEAUFORT COUNTY SCHOOL DISTRICT excess insurer(s) is not standard in your basic fee structure, provide cost of such loss data transfer, including any change in costs due to expiration or cancellation of service contract (i.e., "run-off").

   Comments:

2) PAYMENT TERMS AND LOSS FUNDING

Claim handling service fees will be billed quarterly based on the actual number of claims reported/handled by TPA during the billing period.

Provide options for payment terms with respect to loss funding, including calculation method recognized for maintaining an escrow deposit and your ability to establish a "zero balance" or "sweep" account.

Explain payment terms for all other services such as RMIS, loss data reporting, etc.

Comments: