



Fayette County Public Schools Purchasing Department

205 LaFayette Avenue, LaFayette Educational Center,
Building A, Fayetteville, GA 30214
(770) 460-3535 ext. 1043 or purchasing@fcboe.org

Notice of Intent to Award

Stadium Scoreboard for Fayette County High School (RFP 26-010-075)

October 1, 2025

The Fayette County Public Schools Purchasing Department would like to thank all respondents who participated in this solicitation.

The intent of this notice is to communicate the preliminary results of the selection process performed by the Purchasing Department and end-users. This is not an acceptance of your response, nor is it a confirmation of a contract or order. Based on the dollar value of this solicitation, final approval may be required from the Superintendent or the Board of Education as required by policy.

Selected Respondent:

Formetco, LLC
2963 Pleasant Hill Rd., Duluth, GA 30096

Award Term:

Through December 31, 2026

The following staff may be contacted for more information:

For project coordination including ordering and delivery:

Mike Satterfield, Director of Facilities Services
770-460-3522 or satterfield.mike@fcboe.org

For contract/solicitation questions:

Matthew D. Roberts, Purchasing Manager
770-460-3535 ext. 1043 or roberts.matthew@fcboe.org

For accounts payable or billing information:

Finance Department, Accounts Payable
770-460-3535 or invoices.finance@fcboe.org

Attachments:

RFP Evaluation Matrix & Tabulations

Proposer	Pricing (Option 1)	Pricing (Option 2)	Evaluation Score
Daktronics, Inc.	\$349,310.00	\$318,558.00	66
Digital Scoreboards, LLC	\$358,321.00	\$416,491.00	70
Formetco, LLC	\$292,031.08	None	72
SignWorks Pro, Inc.	\$408,338.00	None	55
United Signs, LLC	\$425,500.00	None	53

Reference	Specification	Score	Evaluation Notes
p. 4, #9	Proposal meets format requirements and includes a letter of interest, technical proposal, qualifications and experience, references, and cost proposal.	Excellent ...	
p. 5, #2.1	All proposers must schedule a site visit with Fayette County High School before submission of a proposal.	Excellent ...	
p. 5, #2.2	Fayette County High School desires a video scoreboard approximately thirty-two (32) feet wide and eighteen (18) feet high that provides LED display of scores, time, and game particulars for various sports.	Excellent ...	
p. 5, #2.3	Display must also allow for video playback, video display/broadcast, and customizable graphics including all applicable software and hardware programs needed for operation at both the pressbox and field level.	Excellent ...	
p. 6, #2.4	Supporting structures must also allow for static displays of signage for vendors and sponsors.	Excellent ...	
p. 6, #2.5	Fayette County High School also desires an audio system integrated in the use of the proposed video scoreboard that can also be used independently of the scoreboard and allows for operation at both the pressbox and field level.	Good (3)	
p. 6, #2.6	Final drawings must be submitted to the Fayette County Public Schools Facilities Services Department for final approval.	Excellent ...	
p. 6, #3.1	This is a turn-key project and the selected respondent will be responsible for all supporting work including, but not limited to electrical, structural, audio/visual cabling, site preparation, and clean-up.	Good (3)	Requires FCPS to paint existing structure before new mounting display; reuses existing conduit if serviceable; internet connectivity must be insured through existing conduit;
p. 6, #3.2	Respondents must submit a warranty and continuing service plan for five (5) years following installation (Must Include Attachment).	Excellent ...	
p. 6, #3.4	Respondents must submit a project timeline detailing major project objectives and project completion (Must Include Attachment).	Fair (2)	Basic outline of project management but with no specific timeline, days, or collaboration with FCHS schedule.
p. 7, #3.5	Technical support including customer support with access 7 days a week, onsite initial product and maintenance training, unlimited remote training sessions as needed.	Excellent ...	
p. 9, #1	All copies of technical data and warranties included as requested.	Excellent ...	

p. 9, #2	All respondents must include a separate cost proposal (Must Include Attachment).	Good (3)	Cost proposal includes two (2) options.
p.10, #3	The respondent must include a minimum of three (3) letters of recommendation dated within the previous two (2) calendar years.	Good (3)	Proposal includes three reference contacts and multiple visual references but no letters of recommendation as required.
p.10, #4	Respondents must complete a Solicitation Response Form attached hereto and available online at the Purchasing Department website.	Excellent ...	
p.10, #5	The respondent must submit a current certificate of insurance detailing coverage limits as defined in this RFP and the FCPS General Terms and Conditions. (Must Include Attachment)	Excellent ...	
p. 11, #6	The respondent must submit a current Internal Revenue Service W-9 Form complete with proper signature.	Excellent ...	
p. 11, #7	The respondent must submit a completed E-Verify Compliance Form and Affidavit as attached below.	Excellent ...	
Total Points Accumulated		66	

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p. 4, #9	Proposal meets format requirements and includes a letter of interest, technical proposal, qualifications and experience, references, and cost proposal.	Excellent ...	
p. 5, #2.1	All proposers must schedule a site visit with Fayette County High School before submission of a proposal.	Excellent ...	
p. 5, #2.2	Fayette County High School desires a video scoreboard approximately thirty-two (32) feet wide and eighteen (18) feet high that provides LED display of scores, time, and game particulars for various sports.	Excellent ...	
p. 5, #2.3	Display must also allow for video playback, video display/broadcast, and customizable graphics including all applicable software and hardware programs needed for operation at both the pressbox and field level.	Excellent ...	
p. 6, #2.4	Supporting structures must also allow for static displays of signage for vendors and sponsors.	Excellent ...	
p. 6, #2.5	Fayette County High School also desires an audio system integrated in the use of the proposed video scoreboard that can also be used independently of the scoreboard and allows for operation at both the pressbox and field level.	Excellent ...	
p. 6, #2.6	Final drawings must be submitted to the Fayette County Public Schools Facilities Services Department for final approval.	Excellent ...	
p. 6, #3.1	This is a turn-key project and the selected respondent will be responsible for all supporting work including, but not limited to electrical, structural, audio/visual cabling, site preparation, and clean-up.	Good (3)	Excludes data hard-line to control panel; protective measures for surrounding landscape and hardscape;
p. 6, #3.2	Respondents must submit a warranty and continuing service plan for five (5) years following installation (Must Include Attachment).	Excellent ...	
p. 6, #3.4	Respondents must submit a project timeline detailing major project objectives and project completion (Must Include Attachment).	Good (3)	Summary mentions 10-12 week from award of contract with little additional details such as project goals/milestones integrated with FCHS schedule.
p. 7, #3.5	Technical support including customer support with access 7 days a week, onsite initial product and maintenance training, unlimited remote training sessions as needed.	Excellent ...	
p. 9, #1	All copies of technical data and warranties included as requested.	Excellent ...	

p. 9, #2	All respondents must include a separate cost proposal (Must Include Attachment).	Excellent ...	Proposal included one base option with multiple add-ons if desired.
p.10, #3	The respondent must include a minimum of three (3) letters of recommendation dated within the previous two (2) calendar years.	Excellent ...	
p.10, #4	Respondents must complete a Solicitation Response Form attached hereto and available online at the Purchasing Department website.	Excellent ...	
p.10, #5	The respondent must submit a current certificate of insurance detailing coverage limits as defined in this RFP and the FCPS General Terms and Conditions. (Must Include Attachment)	Excellent ...	
p. 11, #6	The respondent must submit a current Internal Revenue Service W-9 Form complete with proper signature.	Excellent ...	
p. 11, #7	The respondent must submit a completed E-Verify Compliance Form and Affidavit as attached below.	Excellent ...	
Total Points Accumulated		70	

Reference	Specification	Score	Evaluation Notes
p. 4, #9	Proposal meets format requirements and includes a letter of interest, technical proposal, qualifications and experience, references, and cost proposal.	Excellent ...	
p. 5, #2.1	All proposers must schedule a site visit with Fayette County High School before submission of a proposal.	Excellent ...	
p. 5, #2.2	Fayette County High School desires a video scoreboard approximately thirty-two (32) feet wide and eighteen (18) feet high that provides LED display of scores, time, and game particulars for various sports.	Excellent ...	
p. 5, #2.3	Display must also allow for video playback, video display/broadcast, and customizable graphics including all applicable software and hardware programs needed for operation at both the pressbox and field level.	Excellent ...	
p. 6, #2.4	Supporting structures must also allow for static displays of signage for vendors and sponsors.	Excellent ...	Technical proposal does mention adjustments of static signage based on existing structural capabilities.
p. 6, #2.5	Fayette County High School also desires an audio system integrated in the use of the proposed video scoreboard that can also be used independently of the scoreboard and allows for operation at both the pressbox and field level.	Excellent ...	
p. 6, #2.6	Final drawings must be submitted to the Fayette County Public Schools Facilities Services Department for final approval.	Excellent ...	
p. 6, #3.1	This is a turn-key project and the selected respondent will be responsible for all supporting work including, but not limited to electrical, structural, audio/visual cabling, site preparation, and clean-up.	Excellent ...	
p. 6, #3.2	Respondents must submit a warranty and continuing service plan for five (5) years following installation (Must Include Attachment).	Excellent ...	
p. 6, #3.4	Respondents must submit a project timeline detailing major project objectives and project completion (Must Include Attachment).	Excellent ...	
p. 7, #3.5	Technical support including customer support with access 7 days a week, onsite initial product and maintenance training, unlimited remote training sessions as needed.	Excellent ...	
p. 9, #1	All copies of technical data and warranties included as requested.	Excellent ...	

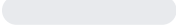
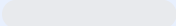
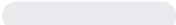
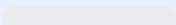
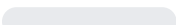
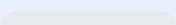
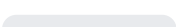
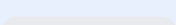
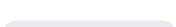
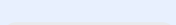
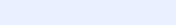
p. 9, #2	All respondents must include a separate cost proposal (Must Include Attachment).	Excellent ...	
p.10, #3	The respondent must include a minimum of three (3) letters of recommendation dated within the previous two (2) calendar years.	Excellent ...	
p.10, #4	Respondents must complete a Solicitation Response Form attached hereto and available online at the Purchasing Department website.	Excellent ...	
p.10, #5	The respondent must submit a current certificate of insurance detailing coverage limits as defined in this RFP and the FCPS General Terms and Conditions. (Must Include Attachment)	Excellent ...	
p. 11, #6	The respondent must submit a current Internal Revenue Service W-9 Form complete with proper signature.	Excellent ...	
p. 11, #7	The respondent must submit a completed E-Verify Compliance Form and Affidavit as attached below.	Excellent ...	
Total Points Accumulated		72	

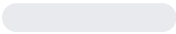
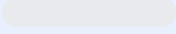
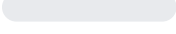
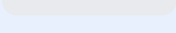
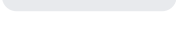
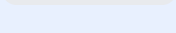
Reference	Specification	Score	Evaluation Notes
p. 4, #9	Proposal meets format requirements and includes a letter of interest, technical proposal, qualifications and experience, references, and cost proposal.	Excellent ...	
p. 5, #2.1	All proposers must schedule a site visit with Fayette County High School before submission of a proposal.	Excellent ...	
p. 5, #2.2	Fayette County High School desires a video scoreboard approximately thirty-two (32) feet wide and eighteen (18) feet high that provides LED display of scores, time, and game particulars for various sports.	Excellent ...	
p. 5, #2.3	Display must also allow for video playback, video display/broadcast, and customizable graphics including all applicable software and hardware programs needed for operation at both the pressbox and field level.	Good (3)	No technical details included.
p. 6, #2.4	Supporting structures must also allow for static displays of signage for vendors and sponsors.	Excellent ...	
p. 6, #2.5	Fayette County High School also desires an audio system integrated in the use of the proposed video scoreboard that can also be used independently of the scoreboard and allows for operation at both the pressbox and field level.	Good (3)	No technical details included.
p. 6, #2.6	Final drawings must be submitted to the Fayette County Public Schools Facilities Services Department for final approval.	Poor (0)	No references to technical drawings provided.
p. 6, #3.1	This is a turn-key project and the selected respondent will be responsible for all supporting work including, but not limited to electrical, structural, audio/visual cabling, site preparation, and clean-up.	Fair (2)	No exclusion specifically listed; no installation plan addressed.
p. 6, #3.2	Respondents must submit a warranty and continuing service plan for five (5) years following installation (Must Include Attachment).	Good (3)	Board warranty for 5 years included by manufacturer; limited information on support
p. 6, #3.4	Respondents must submit a project timeline detailing major project objectives and project completion (Must Include Attachment).	Good (3)	General timeline based on manufacturing and installation schedule not coordinated with FCHS.
p. 7, #3.5	Technical support including customer support with access 7 days a week, onsite initial product and maintenance training, unlimited remote training sessions as needed.	Fair (2)	Additional support referenced, but not detailed.
p. 9, #1	All copies of technical data and warranties included as requested.	Fair (2)	Little to no technical data or specific warranties included with proposal.

p. 9, #2	All respondents must include a separate cost proposal (Must Include Attachment).	Good (3)	
p.10, #3	The respondent must include a minimum of three (3) letters of recommendation dated within the previous two (2) calendar years.	Excellent ...	
p.10, #4	Respondents must complete a Solicitation Response Form attached hereto and available online at the Purchasing Department website.	Excellent ...	
p.10, #5	The respondent must submit a current certificate of insurance detailing coverage limits as defined in this RFP and the FCPS General Terms and Conditions. (Must Include Attachment)	Good (3)	Names FCHS, not FCPS as additional insured
p. 11, #6	The respondent must submit a current Internal Revenue Service W-9 Form complete with proper signature.	Good (3)	Uses previous 2018 version, not newer 2024
p. 11, #7	The respondent must submit a completed E-Verify Compliance Form and Affidavit as attached below.	Excellent ...	
Total Points Accumulated		55	

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p. 4, #9	Proposal meets format requirements and includes a letter of interest, technical proposal, qualifications and experience, references, and cost proposal.	Excellent ...	
p. 5, #2.1	All proposers must schedule a site visit with Fayette County High School before submission of a proposal.	Excellent ...	
p. 5, #2.2	Fayette County High School desires a video scoreboard approximately thirty-two (32) feet wide and eighteen (18) feet high that provides LED display of scores, time, and game particulars for various sports.	Excellent ...	
p. 5, #2.3	Display must also allow for video playback, video display/broadcast, and customizable graphics including all applicable software and hardware programs needed for operation at both the pressbox and field level.	Fair (2)	No specific information on software functions detailing required specifications.
p. 6, #2.4	Supporting structures must also allow for static displays of signage for vendors and sponsors.	Excellent ...	
p. 6, #2.5	Fayette County High School also desires an audio system integrated in the use of the proposed video scoreboard that can also be used independently of the scoreboard and allows for operation at both the pressbox and field level.	Poor (0)	Audio system not presented.
p. 6, #2.6	Final drawings must be submitted to the Fayette County Public Schools Facilities Services Department for final approval.	Good (3)	States available as needed.
p. 6, #3.1	This is a turn-key project and the selected respondent will be responsible for all supporting work including, but not limited to electrical, structural, audio/visual cabling, site preparation, and clean-up.	Excellent ...	
p. 6, #3.2	Respondents must submit a warranty and continuing service plan for five (5) years following installation (Must Include Attachment).	Fair (2)	Warranty information included, but general in nature to signage and not digital board specifically.
p. 6, #3.4	Respondents must submit a project timeline detailing major project objectives and project completion (Must Include Attachment).	Good (3)	Timeline less than one week with no manufacturing details/schedule and no coordination with FCHS schedule listed.
p. 7, #3.5	Technical support including customer support with access 7 days a week, onsite initial product and maintenance training, unlimited remote training sessions as needed.	Fair (2)	References call center access and "internet" training videos.
p. 9, #1	All copies of technical data and warranties included as requested.	Good (3)	

p. 9, #2	All respondents must include a separate cost proposal (Must Include Attachment).	Good (3)	
p.10, #3	The respondent must include a minimum of three (3) letters of recommendation dated within the previous two (2) calendar years.	Good (3)	Letters of reference included but are not related to similar projects.
p.10, #4	Respondents must complete a Solicitation Response Form attached hereto and available online at the Purchasing Department website.	Excellent ...	
p.10, #5	The respondent must submit a current certificate of insurance detailing coverage limits as defined in this RFP and the FCPS General Terms and Conditions. (Must Include Attachment)	Excellent ...	
p. 11, #6	The respondent must submit a current Internal Revenue Service W-9 Form complete with proper signature.	Poor (0)	W-9 Form Not Included
p. 11, #7	The respondent must submit a completed E-Verify Compliance Form and Affidavit as attached below.	Excellent ...	
Total Points Accumulated		53	

Reference	Specification	Score	Evaluation Notes
p. 4, #9	Proposal meets format requirements and includes a letter of interest, technical proposal, qualifications and experience, references, and cost proposal.		
p. 5, #2.1	All proposers must schedule a site visit with Fayette County High School before submission of a proposal.		
p. 5, #2.2	Fayette County High School desires a video scoreboard approximately thirty-two (32) feet wide and eighteen (18) feet high that provides LED display of scores, time, and game particulars for various sports.		
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p. 9, #1	All copies of technical data and warranties included as requested.		

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p.10, #5	The respondent must submit a current certificate of insurance detailing coverage limits as defined in this RFP and the FCPS General Terms and Conditions. (Must Include Attachment)		
p. 11, #6	The respondent must submit a current Internal Revenue Service W-9 Form complete with proper signature.		
p. 11, #7	The respondent must submit a completed E-Verify Compliance Form and Affidavit as attached below.		
Total Points Accumulated		0	