

Promotion Questions for Enlisted/Officer Ranks

The Scoring Criteria are:

2 Points for a Correct Answer

1 Point for an Attempted Answer

Enlisted Knowledge

Private - C/PV2

1. Know your Cadet name:
 - Cadet rank, Cadet Name (Last)
2. Recite the Cadet Creed?
 - 2 points - perfectly recited
 - 1 point - any mistakes or pauses
 - 0 points - no attempt or poor bearing
3. Know what JROTC stands for?
 - Junior Reserve Officer Training Corps.
4. Name three instances under which you must salute.
 - When you are in uniform and hear the national anthem, when the colors pass you, during official meetings, and when the pledge of allegiance comes on, and you are outdoors in uniform.
5. Know all Enlisted Ranks and Officer Ranks:
 - Cadet Private to Cadet Command Sergeant Major
 - Cadet Second Lieutenant to Cadet Colonel
6. Know the Army Ranks of Specialist and Corporal?
7. What does LET stand for?
 - Leadership, Education, and Training
8. Name the congressional act that launched the JROTC program.
 - The National Defense Act of 1916
9. What do SAI and AI stand for?
 - Senior Army Instructor (LTC Leblow) and Army Instructor (SFC Pennington)

MUST SCORE 14 OUT OF 18 POSSIBLE POINTS

Private First Class - C/PFC

10. Military Chain of Command:
 - **Commander in Chief:** Honorable Donald J. Trump
 - **Secretary of Defense:** Honorable Pete Hegseth
 - **Chairman of the Joint Chiefs:** General Charles Q. Brown, Jr.
 - **Secretary of the Army:** Honorable Daniel P. Driscoll
 - **Army Chief of Staff:** General Randy A. George
 - **Sergeant Major of the Army:** Sergeant Major of the Army Weimer
 - **USAREC Commander:** Lieutenant General Johnny Davis

- **USAREC CSM:** Command Sergeant Shade Munday.
- **Cadet Command Commander:** BG Maurice Barnett
- **Cadet Command CSM:** Command Sergeant Major Roy A. Young.
- **5th Brigade Commander:** COL Julia Brennan
- **5th Brigade CSM:** Command Sergeant Major Gilmer

11. What is the mission of JROTC?

- To motivate young people to become better citizens.

12. What are the responsibilities of a unit commander? (i.e, Company or Platoon Commander)

- Leading or failing to lead the unit to complete the assigned mission or tasks.

13. What are the S1, S2, S3, S4, S5, and S6's roles in the battalion?

- S1- Adjutant, S2-Security, S3-Training, S4-Supply, S5-Public affairs, S6-Technology

14. What do the stars and stripes stand for on the American Flag?

- Stars represent the 50 States as a union, and the stripes represent the 13 original Colonies

15. What do the colors stand for on the American Flag?

- Red - Hardiness and Valor
- White - Hope, Purity, and Innocence
- Blue - Reverence to God, Unity, Perseverance, Justice, and Vigilance

16. Who wrote the Star Spangled Banner?

- Sir Francis Scott Key

17. Name every Cadet rank Enlisted-Officer?

18. What are the four types of bullying?

- Verbal, Social, Physical, Cyber

MUST SCORE 29 OUT OF 36 POSSIBLE POINTS

Corporal - C/CPL

19. What are the symptoms of a heart attack?

- Nausea, indigestion, heartburn, or abdominal pain
- Uncomfortable pressure, fullness, squeezing, or pain in the center of the chest

20. Describe the difference between the command "stand at ease" and "parade rest."

- In the command "stand at ease," you snap your head to the drill commander, and when they are not in view, snap your head back to the front, whereas in the command "parade rest," you keep your head straight forward.

21. Know basic drill marching commands. (2 questions)

22. Know the behaviors for all winning colors

- Blue - Feel
 - Green - Think
 - Red - Act
 - Brown - Decide
23. Know a vocabulary word for each winning color
- Blue - Always likes to be with people, caring personality
 - Green - Changing and improving, planning, and freedom of thought
 - Brown - Always leading people, responsible, and in power
 - Red - Test the limits, risk, and freedom
24. What are the three things you are allowed to do at the position of attention?
- Breathe
 - Blink
 - Swallow
25. What does the acronym SMART goals stand for
- Specific, Measurable, Attainable, Realistic, Time Frame
26. Must know and recite the phonetic alphabet **A-Z** (2 points for perfect recitation, 1 point for errors)
27. What are the 7 Army values?
- Loyalty
 - Duty
 - Respect
 - Selfless Service
 - Honor
 - Integrity
 - Personal Courage
28. Know AJROTC's Birthday:
- June 3, 1916
29. How do you display the flags of two or more nations or states?
- Fly them from separate flag staffs of the same height. The flags should be of similar size.
30. How do you display the U.S. flag over a casket?
- Place it so the union is at the head and over the left shoulder.
31. What are the three different army step sizes?
- Forward Step: 30 inches
 - Backward Step: 15 inch
 - Half Step: 15 inch
32. What does your Battalion Commander do?
- Manages the Battalion and is first in command of the Battalion
33. Where is the US flag positioned in a Colorguard?
- The US flag will be to the far right of all other flags

34. Are the medals and ribbon of the same award allowed to be worn at the same time?
- Only the ribbon or the medal is allowed to be worn.

MUST SCORE 55 OUT OF 68 POSSIBLE POINTS

Limit for LET 1

Sergeant - C/SGT

35. What is the definition of leadership?
- Leadership is the ability to influence, lead, or guide others in order to accomplish a mission. Effective leadership results from a leader's ability to provide **purpose**, **direction**, and **motivation**.
36. What are three benefits of working out?
- Physical benefits- Your body is healthier
 - Academic/ Emotional benefits- You feel better and do better in school
 - Social benefits- You meet and interact with more people
37. How do you display the U.S. flag with another flag from a crossed staff?
- Place the U.S. flag on its right with its staff in front of the staff of the other flag
38. What are the Four C's of military leadership?
- Character
 - Competence
 - Candor
 - Commitment
39. What are the three elements of physical fitness
- Aerobic capacity
 - Muscle strength and endurance
 - Flexibility
40. Define Magnetic north and Grid north.
- Magnetic north is the direction to the north magnetic pole as indicated by a compass.
 - Grid north is the direction of north that is established by using the vertical grid lines on a map.
41. How are warrant officers addressed?
- As "Mister" or "Miss"
42. What are the components of the leadership development program?
- Training
 - Evaluating
 - Counseling
 - Retraining
 - Re-evaluating
43. How do you find a back azimuth?

- Find the original azimuth and add or subtract 180 degrees to find a number less than 360 degrees
- 44. What are the 4 parts of communication?
 - What is Meant
 - What is Said
 - What is Heard
 - What is Understood
- 45. What day did World War 2 end?
 - September 2, 1945
- 46. What is autocracy?
 - A system of government in which the power and authority to rule are in the hands of a single individual

MUST SCORE 74 OUT OF 92 POSSIBLE POINTS

Staff Sergeant - C/SSG

47. Know **ALL** Battalion's higher chain of command
- | | |
|-------------------------------|---|
| ○ Battalion Commander | C/LTC Homer |
| ○ Battalion Executive Officer | C/MAJ Mullin |
| ○ Battalion Command Sergeant | C/CSM Wilmot |
| ○ Battalion OPSM | C/CPT Fry |
| ○ Battalion S1 | C/CPT Berens |
| ○ Battalion S1 Assistant | C/1LT Roling |
| ○ Battalion S2 | C/1LT Starkweather |
| ○ Battalion S2 Assistant | C/SGT Crochere |
| ○ Battalion S3 | C/MAJ Mullin |
| ○ Battalion S3 Assistant | C/SGT Robinson, S/SGT Myers, C/CPL Swenson |
| ○ Battalion S4 | C/CPT Fry |
| ○ Battalion S4 Assistant | C/CPL Griggs, C/SGTWright, C/2LT Littlepage |
| ○ Battalion S5/6 | C/CPT Hren |
| ○ Battalion S5/6 Assistant | C/CPL Polley |
48. What is the Symbolism behind the ROTC Shield?
- The shield symbolises the army's mission of national defense.
 - The sword signifies courage, gallantry, and self-sacrifice intrinsic to the profession of arms.
 - The lamp denotes the pursuit of knowledge, higher learning, and the partnership of Army ROTC with American colleges and universities.
 - The helmet is symbolic of the ancient civilization concept of the warrior scholar.
 - The color gold is representative of the gold bar worn by Army second lieutenants.

- The Motto "Leadership Excellence" expresses the ultimate responsibility of Army ROTC in the discharge of its moral responsibility to the Nation.
49. What are some of the symptoms of an animal bite?
- Fever and other illnesses.
50. What is the Army Song, who wrote it, and when?
- "The Army Goes Rolling Along"
 - 1LT Edmund L. Gruber an Artillery Officer
 - 1908
51. What is the First Amendment?
- U.S citizens have freedom of religion, speech, press, assembly, and petition.
52. Define "Legitimate power."
- The power a person receives as a result of his or her position in the formal hierarchy of an organization.
53. Give three examples of task role behavior in group communication
- Initiator, coordinator, opinion seeker, energizer, recorder/ secretary, information giver, information seeker

MUST SCORE 85 OUT OF 106 POSSIBLE POINTS

Sergeant First Class - C/SFC

54. Know the 7 steps of the problem-solving process:
- Gather the information
 - Identify the problem
 - Develop criteria
 - Generate possible solutions
 - Analyze possible solutions
 - Compare possible solutions
 - Make and implement the decision
55. Name three learned behaviors that are considered cultural in nature.
- Spoken language, body language, facial expressions, and color consciousness
56. What are the Army's 11 principles of leadership?
- Know yourself and seek self-improvement
 - Be technically and tactically proficient
 - Seek responsibility and take responsibility for your actions
 - Set the example
 - Know your people and look out for their welfare
 - Keep your people informed
 - Ensure the task is understood, supervised, and accomplished
 - Develop a sense of responsibility among your people
 - Train your people as a team

- Make sound and timely decisions
 - Employ your work unit in accordance with its capabilities
57. What are the first 3 sentences of the NCO's creed?
- No one is more professional than I. I am a noncommissioned officer, a leader of Soldiers. As a noncommissioned officer, I realize that I am a member of a time-honored corps, which is known as "The Backbone of the Army".
58. What are the three elements of a concise paper?
- Introduction
 - Body
 - Conclusion
59. What are the responsibilities of a driver who is not in uniform on a military base when the driver hears the national anthem?
- Stop the vehicle
 - Step out of the vehicle
 - Face the flag or music
 - Stand at attention
 - Place the right hand over the heart
 - A male must remove his hat if he is wearing one

MUST SCORE 94 OUT OF 118 POSSIBLE POINTS

Limit for LET 2

Master Sergeant - C/MSG

60. Lenin promised Russia a "dictatorship of the proletariat." Define "proletariat."
- The lowest or poorest of working people in society.
61. Define "time management."
- The process of effectively using the time to gain control of events, conditions, or actions.
62. What is first aid for a nosebleed?
- Sit/ stand upright, lean forward, and pinch the bridge of the nose
 - Keep pinched for 5 to 10 minutes
 - If still bleeding after 20 minutes call 911
63. During which World War did air battles become more common?
- WWI
64. What was the longest battle of WWII?
- Battle of the Atlantic
65. What are some common reasons negotiations fail?
- Power Imbalance
 - Lack of Trust
 - Lack of Knowledge

- Emotional Involvement
- Conflict Orientation

MUST SCORE 104 OUT OF 130 POSSIBLE POINTS

First Sergeant - C/ISG (Must get SAI and AI approval)

66. Why is excessive intake of salt bad for the body?
 - Salt causes the body to retain unnecessary water, in turn increasing blood pressure
67. How long should the cool-down period of an exercise routine last?
 - Four to six minutes.
68. Where was the first major battle of the Civil War fought?
 - The Battle of Bull Run, in Manassas Junction, Virginia
69. Name the five stages of drug abuse.
 - Experimental Use
 - Occasional Use
 - Regular Use
 - Multiple Drug Use
 - Total Dependency
70. Difference between an NCO and an officer?
 - Now, as a cadet officer, you must transition from the tactical to operational arena, from one who leads directly to one who leads in concert with and through other leaders.
71. What is the proper way to eat soup?
 - The motion of the spoon should be away from you. If it is necessary to tip your soup bowl, tip it away from you. It is never appropriate to blow on soup to cool it. It should be sipped, not slurped, from the side of the spoon.
72. What are the different types of meetings?
 - Information briefing, decision briefing, mission briefing, staff briefing.
73. Army JROTC program outcomes are:
 - Act with integrity and personal accountability as you lead others to succeed in a diverse and global workforce
 - Engage in civic and social concerns in the community, government, and society
 - Graduate prepared to succeed in post-secondary options and career pathways
 - Make decisions that promote positive social, emotional, and physical health
 - Value the role of the military and other service organizations
74. What type of behaviors and attitudes should cadets demonstrate?
 - All team members know exactly what to do and understand how their task supports the larger project
 - All team members use the same decision-making process
 - All team members make suggestions on how to improve
75. Name three types of collection areas.

- Transfer stations
 - Resource recovery facilities
 - Landfills
76. What are some chemicals found in tobacco that are potentially cancer-causing?
- Arsenic
 - Benzene
 - Beryllium
 - Cadmium
 - Chromium and Nickel
 - Ethylene Oxide
 - Polonium-210
 - Vinyl Chloride
77. Why is shock a life-threatening condition?
- There is a lack of blood flow, meaning the organs are not getting enough oxygen because the blood cells carry oxygen.

MUST SCORE 123 OUT OF 154 POSSIBLE POINTS

Sergeant Major - C/SGM (Must get SAI/AI's approval)

78. What are some time-saving techniques?
- Setting Goals
 - Setting priorities
 - Pacing yourself
 - Planning your tasks
 - Using your spare time wisely
 - Saying no to yourself and others
 - Examining old habits that may prevent efficiency
 - Accepting the lack of perfection
 - Creating outlines
 - Using a calendar
 - Using a file system
 - Setting time limits on meetings
79. What does USAREC stand for
- United States Army Recruiting Command
80. What are the four phases of learning?
- Inquire Phase
 - Gather Phase
 - Process Phase
 - Apply Phase
81. What makes good feedback?

- Feedback is most useful if it is constructive, concise, and specific. People are more open to positive feedback.
82. What does culture do?
- A healthy culture is a powerful motivation tool. Strategic leaders use culture to guide and inspire large and diverse organizations. They employ culture to support vision, accomplish the mission, and improve the organization.
83. Although Hungarians are considered Northern Europeans, their language and ancestry are of ____ origin.
- Asian

MUST SCORE 133 OUT OF 166 POSSIBLE POINTS

Command Sergeant Major - CSM (Appointed by SAI & AI)

84. Describe what a Gantt chart looks like and how it is used.
- A chart showing the flow of activities in sequence
 - Displaying the time relationship of the steps in the project is done by using a Gantt chart. Displaying the flow of activities in sequence.
85. What Central American country parallels the U.S. in political stability, democratic tradition, literacy rate, and life expectancy?
- Costa Rica
86. What five countries make up the region of Scandinavia?
- Norway, Sweden, Denmark, Finland, and Iceland
87. Define servant leadership
- A particular style of leadership in which the leader serves others and places their needs first, in a humble approach to meeting collective goals by exemplifying the core values and expectations.
88. Describe the spacing when a Battalion is in line, and where the CSM falls in?
- 6 steps between companies
 - 12 steps between companies with a color guard in between
 - 6 steps to the company commander from the 1st squad
 - 24 steps to the battalion commander
 - The CSM falls in behind the color guard
89. Define the 5 parts of an organization
- Strategic apex: presides over the entire organization and exercises authority over the whole operation.
 - Techno structure: the group of specialists who help standardize the organization. They design programs, plan new initiatives, and issue technical directions
 - Support staff: the group of specialists who provide administrative, financial, logistical, and other support to the mission areas of the organization.
 - Middle Line: Serving as a link between frontline workers and top leaders, middle-line leaders pass information up and down the chain.

- Operating core: performs the organization's basic work. Are the frontline soldiers
90. To whom is the National Sojourners Award given?

- To an outstanding cadet who demonstrates and encourages Americanism

MUST SCORE 144 OUT OF 180 POSSIBLE POINTS

2nd Lieutenant - C/2LT

91. Define the 4 stages of project management
- Definition Stage: You organize the data, sort complex information, and clarify the goals.
 - Planning stage: think ahead, seek expert advice, maintain objectivity, and identify subdivisions of the project.
 - Implementation stage: monitor performance, establish contingencies, plan for prevention
 - Follow-up stage: evaluate the results and make recommendations.
92. What formal ceremony sets apart becoming an officer?
- The Oath of Commissioned Officers. Said by every officer who has sworn in to the US military.
93. What accelerates personal development?
- Good personal values are a key to your success in life. Remember, your personal development is up to you and what you choose to pursue.
94. Define and Ampule:
- A small, sealed glass container that holds one dose of a solution, usually a medicine, to be administered by injection.
95. What is a windage knob?
- The sight adjustment knob is used to adjust left or right on an Air Rifle
96. At the end of the meal, it is appropriate to gather all unused silverware and put it on the plate to be taken away.
- False, leave unused silverware on the table in its proper position.
97. What are 3 ways to ask or give feedback?
- Would you be open to hearing some input about ____?
 - I have some input on how you handled ____? Would you like to hear it?
 - May I share some reactions with you about ____?
98. Who was the fourth President of the U.S?
- Honorable James Madison

MUST SCORE 160 OUT OF 200 (or AI/SAI discretion)

1st Lieutenant - 1LT

99. A trade agreement in Continental Europe created the Benelux in 1948. What does Benelux stand for?
- Belgium, the Netherlands, and Luxembourg

Define the Four Workplace Values:

- Compassion-A feeling or understanding of another person's situation
 - Dependability-The quality of being reliable or dependable
 - Perseverance- The quality of sticking to something until you achieve it; persistence
 - Work Ethic- Taking into consideration the effects of your decisions and actions on all people connected with your organization- employees, customers, owners, suppliers, and competitors
100. What are UTM and MGRS?
- A global grid system that divides the Earth into 60 numbered grid zones and 20 lettered segments.
 - MGRS: A grid system used by the military to determine precise location
101. Define the word "*ferrule*"
- It is the metal cap on the end of the AJROTC cords to prevent fraying
102. What are the benefits of intangible rewards
- They enhance motivation and give subordinates something to work for

MUST SCORE 165 OUT OF 206 (OR SAI/AI DISCRETION)

Captain - C/CPT

103. The U.S. is considered a fragmented state. Define "fragmented state."
- A discontinuous country whose national territory consists of two or more individual parts separated by foreign territory and/or international waters.
104. Know what University LTC Leblow and SFC Pennington went to:
- LTC Leblow University of Oregon
 - SFC Pennington University of Maryland Global Campus
105. Know LTC Leblow's and SFC Pennington's jobs in the Army:
- 19D Cavalry Scout
 - 15 Series Aviation Officer - AH64 Apache Longbow Pilot
106. What States are LTC Leblow and SFC Pennington from?
- Tennessee SFC Pennington
 - California LTC Leblow
107. How does the Adjutant form the battalion for an inspection?
- The Battalion is in line with companies in line and platoons in line.
108. Define all of the parts of an OPORD
- Situation - What's happening?
 - Mission - 5W's Who What Where When Why?
 - Execution - How?
 - Service & Support - Supplies
 - Command + Signal -Chain of command, communication
109. What aircraft won the army's FLRAA competition, and what does FLRAA stand for?

- Future Long-Range Assault Aircraft.
 - The Bell MV-75 Tilt Rotor aircraft.
110. What percent of the body's cholesterol is stored in the brain, and how does cholesterol benefit the brain?
- About 25% of the body's cholesterol is stored in the brain
 - Cholesterol is key to both learning and memory

MUST SCORE 176 OUT OF 222 (OR SAI/AI DISCRETION)

Major - C/MAJ

111. Define the organizational values from top to bottom.
- Equality - Is about equal justice or fairness. An organization that pays its employees fairly and based on skill and experience.
 - Risk-taking is about taking chances. An organization usually needs to take risks if it wants to get ahead.
 - Cooperation - Is the process of working together to the same end. A spirit of cooperation stands out in organizations whose employees excel at teamwork.
 - Visionary Leadership - Is leadership exercised by people who have a clear sense of where they are guiding their organizations. Most people find it satisfying to work for an organization with visionary leaders.
112. Define what a swash plate is:
- A crucial mechanism with two main parts—a stationary lower section and a rotating upper section—that translates a pilot's flight control inputs (cyclic and collective) into adjustments of the main rotor blades' pitch
113. While preparing to inspect an entire battalion, describe the exact order of commands used.
- Battalion Commander: “Prepare for Inspection”
 - Company Commanders: “Prepare for Inspection”
 - When all Platoon Leaders are facing forward, Company Commanders: “At Ease”
 - When all Company Commanders are facing the Battalion Commander: “At Ease”
 - Platoon Leaders to the Company Commander: “Sir, the platoon is prepared for inspection.”
 - Company Commander to Battalion Commander: “Sir, __ Company is prepared for inspection.”
114. What is the name of the Polar Bear on the dash of SFC Retired Pennington’s truck ?
- “*Einstein*”
115. When was the largest wildcat strike in U.S. history, and what is a wildcat strike?
- March 1970
 - A strike or job undertaken by a group of workers without the official approval of or consent of their labor union.

MUST SCORE 186 OUT OF 232 (OR SAI/AI DISCRETION)

Lieutenant Colonel - C/LTC

116. Define and explain the parts of a PERT chart:
- PERT stands for Program Evaluation and Review Technique
 - Be mutually aware of the process and sub-goals
 - Contribute to and share in the decision made about how, when, and by whom activities are done
 - Make more efficient use of resources by concentrating effort and time on critical tasks rather than devoting time to subtasks while tasks of greater priority lack hands
 - Re-evaluate the project while it is underway
 - Reallocate resources to cope with unexpected blocks to task accomplishment or to take advantage of unanticipated success in meeting some sub-goals.
117. Heavy or uncontrollable bleeding from blood vessels is called ____.
- Hemorrhage
118. What is an open fracture, and how do you treat it?
- An open fracture occurs when the sharp edge of a bone cuts through the skin
 - Splint in the position you find it in
 - Splint the wound above or below the injury
 - Check the circulation regularly and adjust the splint or sling if it becomes too tight
119. Define Perceptual modality:
- The ability to use different sensory channels that dominate how we acquire new information.

MUST SCORE 192 OUT OF 240 (OR SAI/AI DISCRETION)