Richmond County School System

864 Broad Street – 4th Floor
Augusta, Georgia 30901 – 1215
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JIMMY ATKINS
President

ANGELA D. PRINGLE, Ed.D.
Superintendent of Schools

BOBBY A. SMITH, CPA
Chief Financial Officer

TO: Board Members

FROM: Bobby A. Smith

VIA: Angela D. Pringle, Ed.D.
Superintendent of Schools

DATE: February 1, 2019

SUBJECT: Fresh Produce and Eggs RFQ #19-929

Bids for Fresh Produce and Eggs were received from Leo's Produce Inc. and Royal Food Service. The contract for this award is effective March 1, 2019 thru June 30, 2020.

The bid documents state that Richmond County School System reserves the right to award the complete bid based on the total price of the bid. You will see the prices bid by both companies on the attached tally sheet. Each vendor had item(s) that were no bid. In order to fairly evaluate on the total price for all items; the prices for item(s) that were no bid by each vendor were subtracted from the other vendor's total bid pricing.

Leo's Produce is the low bidder for all jointly bid items based on the estimated quantities.

Administration recommends the contract be awarded to Leo's Produce Incorporated located in Augusta, Georgia. We are request the individual prices be approved for purchase as needed by the Nutrition Services Department. Quantities were estimated in the bid documents.

RICHMOND COUNTY SCHOOL SYSTEM
FRESH PRODUCE AND EGGS RFQ#19-929
FEBRUARY 1, 2019

NUTRITION SERVICES
ESTIMATED BUDGET $999,000.00
INDIVIDUAL SCHOOLS WILL PURCHASE AS NEEDED

			Leo's Produce Inc. 1151 5th Street; Augusta, GA 30901					Royal Food Service 3720 Zip Industrial Blvd; Atlanta, GA 30354				
Item #	Description	Vendor Pack	PRICE	FIXED FEE	Unit Price plus Fee	Est. Bid Qty	Total Price	PRICE	FIXED FEE	Unit Price plus Fee	Est. Bid Qty	Total Price
	FRUIT											
07134500	APPLES, GOLDEN	125CT	$17.90	$1.00	$ 18.90	1,000	$ 18,900.00	$26.00	$1.00	$ 27.00	1,000	$ 27,000.00
07134500	APPLES, HONEYCRISP	125CT	$24.00	$1.00	$ 25.00	1,000	$ 25,000.00	$28.44	$1.25	$ 29.69	1,000	$ 29,690.00
07134350	APPLES, OPAL	70CT	$35.75	$1.00	$ 36.75	800	$ 29,400.00	NO BID			1,000	NO BID
0713425	APPLES, PINK LADY	125CT	$24.00	$1.00	$ 25.00	800	$ 20,000.00	$21.75	$1.25	$ 23.00	800	$ 18,400.00
0713455	APPLES, GALA	125CT	$17.90	$1.00	$ 18.90	800	$ 15,120.00	$23.00	$1.25	$ 24.25	800	$ 19,400.00
07134400	APPLES, RED DELICIOUS	125CT	$17.90	$1.00	$ 18.90	2,000	$ 37,800.00	$24.00	$1.00	$ 25.00	2,000	$ 50,000.00
07134300	APPLES, GRANNY SMITH	125CT	$18.90	$1.00	$ 19.90	2,000	$ 39,800.00	$23.75	$1.00	$ 24.75	2,000	$ 49,500.00
07194440	BLACKBERRIES	12 PINTS	$18.00	$1.00	$ 19.00	500	$ 9,500.00	$19.50	$1.25	$ 20.75	500	$ 10,375.00
07154900	BLUEBERRIES	12 PINTS	$22.00	$1.00	$ 23.00	500	$ 11,500.00	$16.50	$1.25	$ 17.75	500	$ 8,875.00
07154900	PLUOT, DINO EGG	135 CT	NO BID			700	NO BID	$20.67	$1.25	$ 21.92	700	$ 15,344.00
NEW	BANANAS, SCHOOL #2 COLOR GREEN GREEN	40#	$12.00	$1.00	$ 13.00	300	$ 3,900.00	$15.00	$1.25	$ 16.25	300	$ 4,875.00
NEW	BANANAS, SCHOOL #3 COLOR GREEN TURNING YELLOW	40#	$12.00	$1.00	$ 13.00	300	$ 3,900.00	$15.00	$1.25	$ 16.25	300	$ 4,875.00
07134650	BANANAS, PETITE	150CT	$15.00	$1.00	$ 16.00	600	$ 9,600.00	$15.00	$1.25	$ 16.25	600	$ 9,750.00
07134600	BANANAS	40#	$12.00	$1.00	$ 13.00	1,200	$ 15,600.00	$15.00	$1.25	$ 16.25	1,200	$ 19,500.00
NEW	CANTALOUPES	3 EACH	$3.60	$1.00	$ 4.60	100	$ 460.00	$3.60	$0.75	$ 4.35	100	$ 435.00
07134800	CANTALOUPES	15CT	$18.00	$1.00	$ 19.00	400	$ 7,600.00	$18.00	$1.25	$ 19.25	400	$ 7,700.00
07136175	GRAPEFRUIT, FANCY	40CT	$22.00	$1.00	$ 23.00	200	$ 4,600.00	$24.00	$1.50	$ 25.50	200	$ 5,100.00
07135100	GRAPES, RED SEEDLESS	18-23#	$18.00	$1.00	$ 19.00	1,500	$ 28,500.00	$18.00	$1.00	$ 19.00	1,500	$ 28,500.00
NEW	GRAPES, RED SEEDLESS	5#	$5.00	$1.00	$ 6.00	200	$ 1,200.00	$4.00	$0.50	$ 4.50	200	$ 900.00
07154400	GRAPES, GREEN SEEDLESS	18-23#	$28.00	$1.00	$ 29.00	1,500	$ 43,500.00	$29.50	$1.00	$ 30.50	1,500	$ 45,750.00
NEW	GRAPES, GREEN SEEDLESS	5#	$7.78	$1.00	$ 8.78	200	$ 1,756.00	$6.56	$0.50	$ 7.06	200	$ 1,412.00
NEW	HONEYDEWS	3 EACH	$5.63	$1.00	$ 6.63	100	$ 663.00	$4.25	$0.75	$ 5.00	100	$ 500.00
07135200	HONEYDEWS	8CT	$15.00	$1.00	$ 16.00	400	$ 6,400.00	$17.00	$1.25	$ 18.25	400	$ 7,300.00
07135000	KIWIFRUIT	39CT	$7.00	$1.00	$ 8.00	700	$ 5,600.00	$8.50	$1.50	$ 10.00	700	$ 7,000.00
07135300	LEMONS, 200 CT	DOZEN	$1.80	$1.00	$ 2.80	500	$ 1,400.00	$1.88	$0.75	$ 2.63	500	$ 1,315.00
07154950	NECTARINES	72CT	$26.00	$1.00	$ 27.00	1,000	$ 27,000.00	$26.00	$1.50	$ 27.50	1,000	$ 27,500.00
07135400	ORANGES, NAVEL	125CT	$16.00	$1.00	$ 17.00	1,500	$ 25,500.00	$17.50	$1.50	$ 19.00	1,500	$ 28,500.00
07154800	PEACHES, MEDIUM	60CT	$31.00	$1.00	$ 32.00	1,500	$ 48,000.00	$16.25	$1.50	$ 17.75	1,500	$ 26,625.00
07135600	PEARS	140CT	$27.00	$1.00	$ 28.00	1,000	$ 28,000.00	$27.00	$1.25	$ 28.25	1,000	$ 28,250.00
07135800	PLUMS	28LB	NO BID			1,000	NO BID	$18.66	$1.50	$ 20.16	1,000	$ 20,160.00
07135900	STRAWBERRIES	8/1#	$24.00	$1.00	$ 25.00	1,200	$ 30,000.00	$23.67	$1.00	$ 24.67	1,200	$ 29,604.00
07136000	TANGERINES	120CT	$24.00	$1.00	$ 25.00	1,600	$ 40,000.00	$24.50	$1.25	$ 25.75	1,600	$ 41,200.00
07136100	WATERMELON	22-26LB	$6.43	$1.00	$ 7.43	400	$ 2,972.00	$7.80	$1.00	$ 8.80	400	$ 3,520.00
	INDIVIDUALLY PACKAGED FRUIT											
07144000	APPLE WEDGES	100/2OZ	$24.50	$1.00	$ 25.50	2,000	$ 51,000.00	$22.50	$1.00	$ 23.50	2,000	$ 47,000.00

			Leo's Produce Inc. 1151 5th Street; Augusta, GA 30901					Royal Food Service 3720 Zip Industrial Blvd; Atlanta, GA 30354				
Item #	Description	Vendor Pack	PRICE	FIXED FEE	Unit Price plus Fee	Est. Bid Qty	Total Price	PRICE	FIXED FEE	Unit Price plus Fee	Est. Bid Qty	Total Price
	PRECUT FRUIT											
07144800	CANTALOUPE CHUNKS	2/5#	$24.50	$1.00	$ 25.50	1,000	$ 25,500.00	$24.95	$1.00	$ 25.95	1,000	$ 25,950.00
07145200	HONEYDEW CHUNKS	2/5#	$24.50	$1.00	$ 25.50	1,000	$ 25,500.00	$25.65	$1.00	$ 26.65	1,000	$ 26,650.00
07145300	PINEAPPLE CHUNKS	2/5#	$38.00	$1.00	$ 39.00	1,000	$ 39,000.00	$30.25	$1.00	$ 31.25	1,000	$ 31,250.00
	VEGETABLES											
12128100	CABBAGE, GREEN, 14-16 HEADS	50LB BAG	$18.00	$1.00	$ 19.00	50	$ 950.00	$24.00	$1.00	$ 25.00	50	$ 1,250.00
NEW	CABBAGE, GREEN, HEAD	2 EACH	$3.00	$1.00	$ 4.00	50	$ 200.00	$2.00	$0.50	$ 2.50	50	$ 125.00
NEW	CABBAGE, RED, MEDIUM	2 EACH	$3.87	$1.00	$ 4.87	200	$ 974.00	$2.40	$0.50	$ 2.90	200	$ 580.00
NEW	CARROTS	5#	$1.60	$1.00	$ 2.60	50	$ 130.00	$5.00	$0.25	$ 5.25	50	$ 262.50
12154200	CARROTS	50#	$16.00	$1.00	$ 17.00	50	$ 850.00	$20.00	$1.50	$ 21.50	50	$ 1,075.00
NEW	CELERY	3 EACH	$2.60	$1.00	$ 3.60	300	$ 1,080.00	$2.30	$1.00	$ 3.30	300	$ 990.00
12127400	CELERY	30CT	$26.00	$1.00	$ 27.00	50	$ 1,350.00	$23.00	$1.50	$ 24.50	50	$ 1,225.00
12128300	CUCUMBERS, MEDIUM	5#	$1.60	$1.00	$ 2.60	1,000	$ 2,600.00	$1.60	$0.38	$ 1.98	1,000	$ 1,980.00
12130401	LETTUCE, ROMAINE	3CT	$2.13	$1.00	$ 3.13	1,200	$ 3,756.00	$2.12	$0.50	$ 2.62	1,200	$ 3,144.00
12130400	LETTUCE, ROMAINE	12 CT/HALF CASE	$8.50	$1.00	$ 9.50	500	$ 4,750.00	$8.50	$1.50	$ 10.00	500	$ 5,000.00
NEW	LETTUCE, LEAF, GREEN	3 EACH	$2.63	$1.00	$ 3.63	50	$ 181.50	$2.63	$0.60	$ 3.23	50	$ 161.50
NEW	LETTUCE, LEAF, GREEN	CASE	$21.00	$1.00	$ 22.00	200	$ 4,400.00	$21.00	$1.50	$ 22.50	200	$ 4,500.00
NEW	LETTUCE, LEAF, RED	3 EACH	$2.75	$1.00	$ 3.75	50	$ 187.50	$2.94	$0.60	$ 3.54	50	$ 177.00
NEW	LETTUCE, LEAF, RED	CASE	$22.00	$1.00	$ 23.00	200	$ 4,600.00	$23.50	$1.50	$ 25.00	200	$ 5,000.00
12046050	LETTUCE, GEORGIA MIX GOURMET	CASE	$8.50	$1.00	$ 9.50	1,000	$ 9,500.00	$20.00	$1.25	$ 21.25	1,000	$ 21,250.00
NEW	MUSHROOMS, FANCY, MEDIUM	3#	$4.76	$1.00	$ 5.76	100	$ 576.00	$4.88	$1.25	$ 6.13	100	$ 613.00
12154900	ONIONS, GREEN	6CT	$2.75	$1.00	$ 3.75	100	$ 375.00	$4.13	$1.00	$ 5.13	100	$ 513.00
NEW	ONIONS, JUMBO YELLOW	5#	$1.25	$1.00	$ 2.25	250	$ 562.50	$1.40	$0.35	$ 1.75	250	$ 437.50
12128800	ONIONS, JUMBO YELLOW	25#	$6.25	$1.00	$ 7.25	400	$ 2,900.00	$7.00	$1.25	$ 8.25	400	$ 3,300.00
NEW	ONIONS, JUMBO RED	5#	$2.00	$1.00	$ 3.00	200	$ 600.00	$2.80	$0.50	$ 3.30	200	$ 660.00
12129700	PARSLEY, BUNCH	EACH	$0.35	$1.00	$ 1.35	25	$ 33.75	$1.05	$0.20	$ 1.25	25	$ 31.25
12128900	PEPPERS, GREEN	5#	$4.20	$1.00	$ 5.20	100	$ 520.00	$3.80	$0.50	$ 4.30	100	$ 430.00
12129200	POTATOES, BAKING	100 CT	$18.00	$1.00	$ 19.00	1,000	$ 19,000.00	$15.85	$1.00	$ 16.85	1,000	$ 16,850.00
12127601	POTATOES, SWEET	90 CT	$10.50	$1.00	$ 11.50	700	$ 8,050.00	$12.00	$1.00	$ 13.00	700	$ 9,100.00
12136200	SPINACH, TRIPLE WASHED	2.5# BAG	$3.75	$1.00	$ 4.75	200	$ 950.00	$3.75	$0.75	$ 4.50	200	$ 900.00
12136600	SPINACH, TRIPLE WASHED	4/2.5# BAGS	$15.00	$1.00	$ 16.00	200	$ 3,200.00	$15.00	$1.50	$ 16.50	200	$ 3,300.00
12137500	SQUASH, SUMMER, YELLOW	5#	$1.83	$1.00	$ 2.83	50	$ 141.50	$4.25	$0.75	$ 5.00	50	$ 250.00
12138100	SQUASH, ZUCCHINI	5#	$1.38	$1.00	$ 2.38	100	$ 238.00	$2.67	$0.75	$ 3.42	100	$ 342.00
07129900	TOMATOES, GRAPE	12 PT FLAT	$13.50	$1.00	$ 14.50	750	$ 10,875.00	$14.50	$1.50	$ 16.00	750	$ 12,000.00
07129800	TOMATOES, CHERRY	12 PT FLAT	$13.50	$1.00	$ 14.50	750	$ 10,875.00	$14.50	$1.50	$ 16.00	750	$ 12,000.00
12132600	TOMATOES, LARGE	25# BOX	$20.00	$1.00	$ 21.00	2,500	$ 52,500.00	$22.00	$1.50	$ 23.50	2,500	$ 58,750.00

RICHMOND COUNTY SCHOOL SYSTEM
FRESH PRODUCE AND EGGS RFQ#19-929
FEBRUARY 1, 2019

NUTRITION SERVICES
ESTIMATED BUDGET $999,000.00
INDIVIDUAL SCHOOLS WILL PURCHASE AS NEEDED

			Leo's Produce Inc. 1151 5th Street; Augusta, GA 30901					Royal Food Service 3720 Zip Industrial Blvd; Atlanta, GA 30354				
Item #	Description	Vendor Pack	PRICE	FIXED FEE	Unit Price plus Fee	Est. Bid Qty	Total Price	PRICE	FIXED FEE	Unit Price plus Fee	Est. Bid Qty	Total Price
	VEGETABLES Continued											
12132601	TOMATOES, LARGE	5# BOX	$4.00	$1.00	$ 5.00	250	$ 1,250.00	$4.70	$0.75	$ 5.45	250	$ 1,362.50
12129700	TOMATOES, ROMA	25#	$17.75	$1.00	$ 18.75	500	$ 9,375.00	$16.00	$1.50	$17.50	500	$ 8,750.00
	PRE-CUT VEGETABLES: All pre-cut vegetables must contain no preservatives and be 100% useable, heat sealed bags, no tipper tie											
NEW	BROCCOLI FLORETS	3# BAG	$4.00	$1.00	$ 5.00	100	$ 500.00	$4.03	$0.50	$ 4.53	100	$ 453.00
12154100	BROCCOLI FLORETS	4/3# BAG	$16.00	$1.00	$ 17.00	200	$ 3,400.00	$16.11	$1.25	$ 17.36	200	$ 3,472.00
12122300	SLAW, DRY MIX	5# BAG	$2.99	$1.00	$ 3.99	500	$ 1,995.00	$3.09	$0.50	$ 3.59	500	$ 1,795.00
12129900	SLAW, DRY MIX	4/5# BAGS	$11.96	$1.00	$ 12.96	200	$ 2,592.00	$12.36	$1.50	$ 13.86	200	$ 2,772.00
1212	CARROTS, BABY	5# BAG	$4.00	$1.00	$ 5.00	100	$ 500.00	$4.75	$0.50	$ 5.25	100	$ 525.00
12127900	CARROTS, BABY	4/5# BAGS	$16.00	$1.00	$ 17.00	1,500	$ 25,500.00	$19.00	$1.00	$ 20.00	1,500	$ 30,000.00
12127950	CARROTS, SHREDDED	5# BAG	$4.50	$1.00	$ 5.50	100	$ 550.00	$3.73	$0.50	$ 4.23	100	$ 423.00
12127500	CARROT STICKS	5#BAG	$6.13	$1.00	$ 7.13	750	$ 5,347.50	$5.54	$0.50	$ 6.04	750	$ 4,530.00
12127750	CARROT STICKS	4/5#BAG	$24.50	$1.00	$ 25.50	1,000	$ 25,500.00	$22.17	$1.00	$ 23.17	1,000	$ 23,170.00
NEW	CAULIFLOWER FLORETS	3# BAG	$7.00	$1.00	$ 8.00	50	$ 400.00	$5.40	$0.50	$ 5.90	50	$ 295.00
12131200	CAULIFLOWER FLORETS	4/3# BAGS	$28.00	$1.00	$ 29.00	50	$ 1,450.00	$21.59	$1.50	$ 23.09	50	$ 1,154.50
12127100	CELERY STICKS	5# BAG	$5.88	$1.00	$ 6.88	1,000	$ 6,880.00	$5.67	$0.50	$ 6.17	1,000	$ 6,170.00
12127300	CELERY STICKS	4/5# BAGS	$23.50	$1.00	$ 24.50	1,000	$ 24,500.00	$22.67	$1.50	$ 24.17	1,000	$ 24,170.00
12137800	COLLARDS, CHOPPED	6/2# BAGS	$35.50	$1.00	$ 36.50	250	$ 9,125.00	$14.00	$1.50	$ 15.50	250	$ 3,875.00
12122000	LETTUCE, SHREDDED	5# BAG	$3.23	$1.00	$ 4.23	800	$ 3,384.00	$2.49	$0.50	$ 2.99	800	$ 2,392.00
12128500	LETTUCE, SHREDDED	4/5# BAGS	$12.90	$1.00	$ 13.90	200	$ 2,780.00	$12.46	$1.50	$ 13.96	200	$ 2,792.00
NEW	ONIONS, DICED	5# BAG	$4.57	$1.00	$ 5.57	400	$ 2,228.00	$4.80	$0.50	$ 5.30	400	$ 2,120.00
NEW	PEPPERS, GREEN DICED	5# BAG	$8.75	$1.00	$ 9.75	60	$ 585.00	$11.63	$0.50	$ 12.13	60	$ 727.80
12140800	PEPPERS, RED, JULIENNE	2/5#	$40.00	$1.00	$ 41.00	1,000	$ 41,000.00	$21.75	$1.00	$ 22.75	1,000	$ 22,750.00
NEW	PEPPERS, YELLOW, JULIENNE	2/5#	$38.00	$1.00	$ 39.00	500	$ 19,500.00	$24.25	$1.00	$ 25.25	500	$ 12,625.00
NEW	TURNIP GREENS, CHOPPED	6/2#	$18.00	$1.00	$ 19.00	200	$ 3,800.00	$32.00	$1.50	$ 33.50	200	$ 6,700.00
	EGGS											
	EGGS, LARGE	DOZEN	$1.24	$1.00	$ 2.24	100	$ 224.00	$1.15	$0.50	$ 1.65	100	$ 165.00
	EGGS, LARGE	15 DOZEN	$18.60	$1.00	$ 19.60	200	$ 3,920.00	$17.25	$1.25	$ 18.50	200	$ 3,700.00
	EGGS, LARGE	30 DOZEN	$37.20	$1.00	$ 38.20	50	$ 1,910.00	$34.50	$2.00	$ 36.50	50	$ 1,825.00

	Total:	**$ 1,029,272.25**	**Total:**	**$ 1,044,615.55**
		$ (29,400.00)		**$ (15,344.00)**
				$ (20,160.00)
		$ 999,872.25		**$ 1,009,111.55**