



AWARD STATEMENT

NOTICE OF AWARD CANCELLATION

Solicitation Type: Invitation for Bids (IFB)

Solicitation Number: 2025-046

Description: Google Workspace for Education Plus

Date Posted: September 12, 2025

Issue Date: June 17, 2025

Opening Date and Time: July 01, 2025, 2025 at 11:00 am

Procurement Official: Lauren Bové, CPPO, CPPB

Date of Award: August 06, 2025

Effective Date of Award: September 07, 2025

Maximum Contract Period: September 07, 2025 - September 06, 2028

Awarded To: Malor & Company Inc.
3 Columbus Circle
15th Floor
New York, NY 10019

Award Amount: \$197,564.00

THE INTENT TO AWARD IS CANCELLED. REFERENCE CPO'S WRITTEN DETERMINATION INCLUDED.

Bidders desiring to exercise protest rights under Section 4210 of the District Procurement Code should direct all correspondence to:

Lynda Robinson, Coordinator of Purchasing
School District Five of Lexington and Richland Counties
1020 Dutch Fork Road
Irmo, SC 29063
Fax: 803-476-8140
E-Mail: ljrobins@lexrich5.org



DISTRICT FIVE OF LEXINGTON AND RICHLAND
COUNTIES 1020 Dutch Fork Road, Irmo, SC 29063
Phone: (803) 476-8000
www.lexrich5.org

JUSTIFICATION FOR AWARD CANCELLATION

Date: 09/12/2025
Bid Number: 2025-046
Description: Google Workspace for Education Plus
Award Date: 08/06/2025
Vendor: Malor & Company Inc.
3 Columbus Circle
15th Floor
New York, NY 10019
Awarded Amount: \$197,564.00

Justification (Explanation) of Award Cancellation

Following the issuance of the Intent to Award, Malor & Company Inc. was unable to demonstrate readiness or capacity to meet the contractual requirements, specifically:

1. Inability to Provide Google Licenses on Time:

The vendor failed to confirm their ability to deliver the required Licenses within the specified performance period. Despite efforts by the agency to facilitate a smooth transition, including a short extension with the incumbent vendor to bridge the gap, Malor & Company Inc. subsequently requested a further extension that exceeds what is allowable or feasible within the agency's operational and procurement constraints.

2. Lack of Contractual Preparedness:

Following the award notification, Malor & Company submitted multiple communications indicating unfamiliarity with key elements of the procurement and contract process, including: Difficulty generating a quote aligned with the solicitation, uncertainty about the issuance and purpose of a purchase order, inquiries about the previous vendor and contract term post-award, and requests for documentation that was not required under the terms of the solicitation.

3. Performance Concerns and Risk to Agency Operations:

The vendor's communications, including statements to our IT department that they were "having a hard time completing this" have raised significant concerns regarding their operational readiness. The lack of clarity on basic procurement procedures and post-award procedures, coupled with delays in license provisioning, indicates a high risk of non-performance.

Given the critical nature of these services and the need for continuity without disruption, the agency cannot confidently proceed with the award under these circumstances.

