

**COLUMBIA PUBLIC SCHOOL DISTRICT**  
Bid Tab

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| BID NO:      | C-26026                       |
| SUBJECT:     | Security Film Installation    |
| DATE:        | 8/11/2025                     |
| SCHOOL/DEPT: | Safety and Security           |
| AWARDED TO:  | Iron Badger Defense Solutions |

| Item                                                                                                    | School Specialty - NO BID |        | USWA Film                                                                                                        | Epic Solor Control, LLC | Blink Marketing, Inc. DBA Blink Signs | Iron Badger Defense Solutions/ArmorVu             | CoolVu of Northwest Arkansas | Window Film Depot, Inc. | CoolVe of New Orleans | Entry Shield Securiry                       |
|---------------------------------------------------------------------------------------------------------|---------------------------|--------|------------------------------------------------------------------------------------------------------------------|-------------------------|---------------------------------------|---------------------------------------------------|------------------------------|-------------------------|-----------------------|---------------------------------------------|
|                                                                                                         | Lancaster, PA             |        | Holt Summit, MO                                                                                                  | McKinney, TX            | Cleveland, OH                         | Jefferson City, MO                                | Fayetteville, AR             | Woburn, MA              | Mandeville, LA        | Mountain Home, AR                           |
| ITEM 1 - 8 Mil Security Film (Specify Brand) Brand:                                                     |                           |        | Avery-Dennison                                                                                                   | 3M S800                 | 3M S800                               | CoolVu                                            | CoolVu                       | CoolVu                  | CoolVu                | Madico Safety Shield                        |
| Film Cost (material only)                                                                               | Per Sq. Ft.               | NO BID | 3.42                                                                                                             | 8                       | 4.11                                  | 9.15                                              | 11                           | 12.5                    | 13.5                  |                                             |
| Adhesive Cost (material only)                                                                           | Per Sq. Ft.               | NO BID | 1.19/ln. ft                                                                                                      | 3                       | 1.83                                  | 5.75                                              | 6                            | 7.5                     | 7.5                   |                                             |
| Film Installation Rate                                                                                  | Per Sq. Ft.               | NO BID | 11                                                                                                               | 5                       | 3.29                                  | 9.15                                              | 11                           | 12.5                    | 13.5                  |                                             |
| Adhesive Installation Rate                                                                              | Per Sq. Ft.               | NO BID | 5.76/ln. ft                                                                                                      | 2.5                     | 1.94                                  | 5.75                                              | 6                            | 7.5                     | 7.5                   |                                             |
|                                                                                                         |                           |        | Base (film + film install) = \$14.42/sq ft                                                                       |                         |                                       |                                                   |                              |                         |                       |                                             |
|                                                                                                         |                           |        | Adhesive per ln ft (material + install) = \$6.95/ln ft                                                           |                         |                                       |                                                   |                              |                         |                       |                                             |
| Combined Film & Adhesive Install Rate                                                                   | Per Sq. Ft.               | NO BID |                                                                                                                  | 18.5                    | 11.17                                 | 28.80 (includes \$1 discount)                     | 34                           | 36                      | 41                    |                                             |
|                                                                                                         |                           |        | Total \$/sq ft = 14.42 + 6.95 × (ln ft per sq ft) where (ln ft per sq ft) = perimeter ÷ area for a typical pane. |                         |                                       |                                                   |                              |                         |                       |                                             |
| Film & Adhesive Removal Rate                                                                            | Per Sq. Ft.               | NO BID | \$48/hr                                                                                                          | 6                       | 0.75                                  | 10.45                                             | 13                           | 15                      | 16                    | 24                                          |
| ITEM 2 - 27 Mil Security Film (Specify Brand) Brand:                                                    |                           |        | Avery-Dennison                                                                                                   | 3M S2400 (24MIL)        |                                       | RioLite                                           | RioLite                      | RioLite                 | RioLite               | Impact Security                             |
| Film Cost (material only)                                                                               | Per Sq. Ft.               | NO BID | 7.35                                                                                                             | 20                      | NO BID                                | 39.15                                             | 44                           | 45                      | 52.5                  |                                             |
| Adhesive Cost (material only)                                                                           | Per Sq. Ft.               | NO BID | 1.19/ln. ft                                                                                                      | 3                       | NO BID                                | 5.75                                              | 7                            | 9                       | 9.5                   |                                             |
| Film Installation Rate                                                                                  | Per Sq. Ft.               | NO BID | 36                                                                                                               | 5                       | NO BID                                | 11.75                                             | 13                           | 16                      | 15.5                  |                                             |
| Adhesive Installation Rate                                                                              | Per Sq. Ft.               | NO BID | 5.76/ln. ft.                                                                                                     | 2.5                     | NO BID                                | 5.75                                              | 7                            | 9                       | 9.5                   |                                             |
| Combined Film & Adhesive Install Rate                                                                   | Per Sq. Ft.               | NO BID |                                                                                                                  | 30.5                    | NO BID                                | 61.40 (includes \$1 discount)                     | 69                           | 75                      | 82.5                  | 35                                          |
| Film & Adhesive Removal Rate                                                                            | Per Sq. Ft.               | NO BID | \$55/hr                                                                                                          | 6                       | NO BID                                | 10.45                                             | 13                           | 18                      | 18                    |                                             |
| ITEM 3 - Impenetrable Film (Specify Brand/Type) Brand/Type:                                             |                           |        |                                                                                                                  | 3M S2400 (24MIL)        |                                       | RioLite (\$5mil)                                  | RioLite                      | RioLite                 | RioLite               |                                             |
| Film Cost (material only)                                                                               | Per Sq. Ft.               | NO BID | NO BID                                                                                                           | NO BID                  | 21.86                                 | 62.65                                             | 70                           | 75                      | 84                    | NO BID                                      |
| Adhesive Cost (material only)                                                                           | Per Sq. Ft.               | NO BID | NO BID                                                                                                           | NO BID                  | 1.83                                  | 5.75                                              | 7                            | 9                       | 9.5                   | NO BID                                      |
| Film Installation Rate                                                                                  | Per Sq. Ft.               | NO BID | NO BID                                                                                                           | NO BID                  | 3.29                                  | 30.5                                              | 35                           | 39                      | 42                    | NO BID                                      |
| Adhesive Installation Rate                                                                              | Per Sq. Ft.               | NO BID | NO BID                                                                                                           | NO BID                  | 1.94                                  | 5.75                                              | 7                            | 9                       | 9.5                   | NO BID                                      |
| Combined Film & Adhesive Install Rate                                                                   | Per Sq. Ft.               | NO BID | NO BID                                                                                                           | NO BID                  | 28.92                                 | 103.65 (includes \$1 discount)                    | 115                          | 125                     | 138                   | NO BID                                      |
| Film & Adhesive Removal Rate                                                                            | Per Sq. Ft.               | NO BID | NO BID                                                                                                           | NO BID                  | 0.75                                  | 15.1                                              | 13                           | 19                      | 19                    | NO BID                                      |
| ITEM 4 - Polycarbonate Panels (with Security Film if applicable)                                        |                           |        |                                                                                                                  |                         |                                       |                                                   |                              |                         |                       |                                             |
| Panel Material Cost                                                                                     | Per Sq. Ft.               | NO BID | NO BID                                                                                                           | NO BID                  | NO BID                                | 127                                               | 140                          | 149                     | 168                   | NO BID                                      |
| Installation Rate                                                                                       | Per Sq. Ft.               | NO BID | NO BID                                                                                                           | NO BID                  | NO BID                                | 25                                                | 28                           | 32                      | 34                    | NO BID                                      |
| Removal Rate                                                                                            | Per Sq. Ft.               | NO BID | NO BID                                                                                                           | NO BID                  | NO BID                                | 36                                                | 40                           | 45                      | 48                    | NO BID                                      |
| Any Additional Hardware (list separately)                                                               | Per Item                  | NO BID | NO BID                                                                                                           | NO BID                  | NO BID                                | included                                          | NA                           | included                | None                  | NO BID                                      |
| Additional Charges (All Film Types)                                                                     |                           |        |                                                                                                                  |                         |                                       |                                                   |                              |                         |                       |                                             |
| Is there an Overtime (OT) Labor Rate                                                                    |                           | No     | NA                                                                                                               | NA                      | No                                    | No                                                | No                           | No                      | No                    |                                             |
| OT Hours / Days in Effect                                                                               |                           | NA     | NA                                                                                                               | NA                      | No                                    | NA                                                | NA                           | NA                      | NA                    |                                             |
| Travel Charges (if applicable)                                                                          |                           |        |                                                                                                                  |                         |                                       | under 12 hrs = \$180/under 24 hours = \$90        |                              |                         |                       | travel, waste & fees 15.7% of material cost |
| Other Fees (i.e., additional fees for consumables, rental for tools, rental for equipment (lift), etc.) |                           |        | \$ .70/mile                                                                                                      | NA                      | Included                              | direct passthrough for any additional rental fees | \$300 per trip               | \$250 per trip          | \$250 per trip        |                                             |
| Material Mark-up % (on items not listed)                                                                |                           | 35%    |                                                                                                                  | NA                      | NA                                    | NA                                                | passthrough expenses         | passthrough expenses    | misc cost passed on   | included                                    |
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