

**BOARD OF EDUCATION
BALLSTON SPA CENTRAL SCHOOLS
BALLSTON SPA, NEW YORK 12020**

BID ANALYSIS

ITEM BID: 2025-2026 Custodial Supply Bid

DATE ADVERTISED: **SARATOGIAN** 7/28/2025

DAILY GAZETTE 7/28/2025

DATE OF BID OPENING: 8/26/2025

NUMBER OF VENDORS CONTACTED: 23

NUMBER OF BIDS RECEIVED: 9

SOURCE OF FUNDS: _____

BIDDERS:

Please see attached Vendor Mail Sheet

LOW BID: (indicate name and address)

Please see attached Supply List _____

RECOMMENDATION:

Award by item to the lowest responsible bidder as per attached

BOARD APPROVAL DATE: 9/3/2025

Vendor Mail List - Custodial BID

SiteOne 1653 Route 9 Clifton Park, NY 12065 Bid Dept: 1385 East 36th St Cleveland, OH 44114	No Bid
Hill & Markes 1997 State Hwy 5S Amsterdam, NY 12010 ymasi@hillnmarkes.com	\$12,075.07
AramSCO 1210 US 9 Castleton, NY 12033	, \$8.89
W.B. Mason Co 29 Mill Street Albany, NY 12204 Jason Foote jason.foote@wbmason.com	\$11,751.56
Pyramid School Products 6510 N 54th Street Tampa, FL 33610 biddept@pyramidsp.com	\$677.79
Wallace Farm & Garden Agway - Ballston Spa 225 Church Ave Ballston Spa, NY 12020	No Bid
Quill Corp 100 Schelter Road Lincolnshire, IL 60069 bid@quill.com	Received
Slack Chemical Co Inc Saratoga Division 21 Grande Blvd Saratoga Springs, NY 12866	No Bid
Uni-Pak Cor PO Box 332 West Long Branch, NJ 07764 718-677-1065 718-677-9371 fax customercare@unipakcorp.net	No Bid

School Specialty
Bid Dept
140 Marble Drive
Lancaster, PA 17601
Patricia.Johnson@schoolspecialty.com

No Bid

Central Poly
2400 Bedle Place
Linden, NJ 07036
Nicole@centralpoly.com

Received

Interboro Packaging
114 Bracken Road
Montgomery, NY 12549
tstein@interboropackaging.com

No Bid

Sanico Solutions
Greens Facility Solutions
31 Railroad Ave
Albany, Ny 12205
518-426-7643
marketing@gfs31.com

No Bid

MSC Industrial
525 Harbor Place Drive
Davidson, NC 28036
845-247-5582
kevin.rivers@mscdirect.com

No Bid

Staples
125 Mushroom Blvd
Rochester, NY 14623
John Simatovich
John.Simatovich@staples.com

\$7,040.90

PWXPress
1900 Coffeeport Road
Jacksonville, FL 32208
bids@pwxpress.com

No Bid

United Sales USA Corp
5902 14th Ave
Brooklyn, NY 11204
718-709-5900 x232
csbids@unitedsalesusa.com

Received

Amazon
deviemil@amazon.com

No Bid

Head to Heels Safety Supplies
9021 SW 94th Street Unit 510
Miami, FL 33176
Rakesh Visvanathan
rakesh@headtoheels.net
305-712-6653

Received

Apex Supply USA
Pinny Ziegler
212-470-4135 ext 101
info@apexsupplyusa.com

No Bid

Procurement Service Manager
3 Flower Lane
Valley Cottage, NY 12018
Camilla Hester
cnryan875@gmail.com

No Bid

JP Das
Education Intelligence, Inc.
Procurement Services Manager
PO Box 773,
White House TN, 37188
Phone: 615.972.1856
Fax: 866.394.8084
Email: jpdas@eii-usa.com

No Bid

Judy Hesel
Bidding.frankeldisposables@gmail.com

No Bid

BID SUPPLIES - MISCELLANEOUS

Sample Prod #	Description		Aramisco	Hill & Markes	Pyramid #82625BALL	Staples	WB Mason
RUB6173BLA	Rubbermaid Janitorial Cart	\$135.28		\$541.12			
Kissner	50lb Snow Plow Ice Melter	\$10.44	WB Mason				\$4,176.00
TUWMOP26PK3	Wet Mops - Micro Fiber Looped End Tubed Must Be Laundryable 26 Loop (Medium)	\$6.45	Staples			\$774.00	
TUWFM161	Finish Mop - Wilen Fasttrack Medium	\$8.89	Aramisco	\$8.89			
96CC	Scotchbrite Scouring pad 6" x 9" Green	\$6.26	Staples			\$62.60	
Only 3M pads for Bid							
3M Floor Pads all Types							
12" Red							
13" White							
13" Red							
13" SPP							
20" Black - High Productivity							
20" SPP							
12" White							
NO SUBSTITUTES 3M ONLY							
MMM20511	3M Doodlebug Swivel Pad Holder	\$2.92	WB Mason				\$23.36
MMM08004	3M Doodlebug Pads - Brown	\$4.47	Pyramid		\$35.76		
ACS#631							
451852	3M Doodlebug Hand Block	\$8.99	Pyramid		\$17.98		
Tolco #280139							

Sample Prod #	Description	Aramco Hill & Pyramid Staples WB Mason				
			Markes			
BWK174	3M ScotchBrite #74 Sponge w/Scrubber Side Box	\$13.86	WB Mason			\$207.90
HSP260	HSP 260 Waxed Kraft Liner	\$18.84	Pyramid	\$376.80		
SMZN2600012	No Foam Defoamer Quarts	\$28.68	Hill & Markes	\$1,147.20		
MMM55655W	3M Easy Trap Duster 5 x 6 x 125' (2 rolls/case)	\$44.92	Hill & Markes	\$6,738.00		
CLX15949	Clorox Disinfecting Wipes	\$30.19	WB Mason			\$6,038.00
PNG79009	Mr Clean Magic Eraser	\$18.72	Hill & Markes	\$1,872.00		
	Simoniz Respond (No Sub)	\$23.39	WB Mason			\$467.80
RUB6435	O Cedar Powerstrip Plus Cellulose Sponge Mop	\$22.73	Hill & Markes	\$340.95		
RUB6436	O Cedar Powerstrip Plus Cellulose Sponge Mop Refill	\$9.89	Pyramid	\$247.25		
	Red Clover Tea Bio Enzyme (No Sub)	\$33.54	WB Mason			\$838.50
SPC2308589	Concept 915	\$35.58	Hill & Markes	\$355.80		
	Spray Nine (32oz spray bottle	\$92.79	Staples			\$4,639.50
Total Awarded Bid		\$8.89	\$12,075.07	\$677.79	\$7,040.90	\$11,751.56