



Fayette County Public Schools Purchasing Department

205 LaFayette Avenue, LaFayette Educational Center,
Building A, Fayetteville, GA 30214
(770) 460-3535 ext. 1043 or purchasing@fcboe.org

Notice of Intent to Award

Two-Way Radios & Services for Schools (RFP 26-008-054)

August 20, 2025

The Fayette County Public Schools Purchasing Department would like to thank all respondents who participated in this solicitation.

The intent of this notice is to communicate the preliminary results of the selection process performed by the Purchasing Department and end-users. This is not an acceptance of your response, nor is it a confirmation of a contract or order. Based on the dollar value of this solicitation, final approval may be required from the Superintendent or the Board of Education as required by policy.

Selected Respondent:

Diversified Electronics, Inc.
309C Agnew Dr., Forest Park, GA 30297

Award Term:

Through December 31, 2025 with renewals until 2029

The following staff may be contacted for more information:

For project coordination including ordering and delivery:

Scott Hindman, Facilities Services
770-460-3522 or hindman.scott@fcboe.org

For contract/solicitation questions:

Matthew D. Roberts, Purchasing Manager
770-460-3535 ext. 1043 or roberts.matthew@fcboe.org

For accounts payable or billing information:

Finance Department, Accounts Payable
770-460-3535 or invoices.finance@fcboe.org

Attachments:

Tabulations

Proposer	Pricing / Unit	Evaluation Score
Diversified Electronics, Inc.	\$325.00	64
Leavitt Communications, LLC	\$257.50	60

Reference	Specification	Vendor 1	Evaluation Notes
p. 4, 9.3	Proposals must be submitted with the following sections clearly identified and delineated: Letter of Interest, Technical Proposal, Qualifications & Experience, References, and Price/Cost.	Excellent ...	
p. 5, 2.1	The proposed handheld radio solution must meet the following requirements: operate on 400 mhz UHF, min. 16 channel functionality, programmable, clear and readable display, scanning capabilities, compatible with existing models.	Excellent ...	Recommend Motorola CP100d Radio
p. 5, 2.2	Proposed radios must be programmable and include software and associated peripheral cables as needed for such.	Good (3)	Programming software included with training program but no mention of supplemental hardware.
p. 5, 2.3	Respondents must include detailed manufacturer specifications for their proposed radio solutions confirming each item above. (Must Include Attachment)	Excellent ...	
p. 5, 2.4	Respondents must include detailed manufacturer warranties and warranty options for their proposed radio solutions. (Must Include Attachment)	Excellent ...	
p. 6, 3.1	Respondents must include detailed instructions regarding ordering and logistics... (Must Include Attachment)	Excellent ...	
p. 6, 3.2	Respondents must include options for training on associated programming software for technicians within the Fayette County Public Schools either virtually or on-site as needed. (Must Include Attachment)	Excellent ...	
p. 6, 3.3	Respondents must include options for ordering additional/replacement parts and accessories for their proposed radio solution as well as existing Motorola and ICOM radios detailed above in 2.1.6. (Must Include Attachment)	Excellent ...	
p. 6, 3.4	Respondents must provide detailed information on service and repair options/services for their proposed radio solution and existing radios including (Must Include Attachment): service locations and procedures.	Excellent ...	
p. 6, 3.5	Respondents must include procedures for billing ...conforming to the FCPS General Terms & Conditions including ...and examples of invoices and statements. (Must Include Attachment)	Excellent ...	
p. 9, 1	Required Forms Including: Product Data Sheets and Warranties	Excellent ...	
p. 9, 2	Cost Proposal as delineated.	Good (3)	Accessories not listed specifically. Price good for initial term.
p. 9, 3	Three Letters of Recommendation as delineated.	Fair (2)	One letter included and four references listed but with no contact information.
p. 9, 4	Solicitation Response Form	Excellent ...	

p. 10, 5	Certificate of Insurance	Excellent ...	
p. 10, 6	W-9 Form	Excellent ...	
p. 10, 7	E-Verify Documentation	Excellent ...	
	Total Points Accumulated	64	

Reference	Specification	Vendor 1	Evaluation Notes
p. 4, 9.3	Proposals must be submitted with the following sections clearly identified and delineated: Letter of Interest, Technical Proposal, Qualifications & Experience, References, and Price/Cost.	Excellent ...	
p. 5, 2.1	The proposed handheld radio solution must meet the following requirements: operate on 400 mhz UHF, min. 16 channel functionality, programmable, clear and readable display, scanning capabilities, compatible with existing models.	Excellent ...	Recommend ICOM F2000S Radio
p. 5, 2.2	Proposed radios must be programmable and include software and associated peripheral cables as needed for such.	Fair (2)	No software or hardware for programming specifically referenced; only experience as current FCPS vendor.
p. 5, 2.3	Respondents must include detailed manufacturer specifications for their proposed radio solutions confirming each item above. (Must Include Attachment)	Excellent ...	
p. 5, 2.4	Respondents must include detailed manufacturer warranties and warranty options for their proposed radio solutions. (Must Include Attachment)	Excellent ...	
p. 6, 3.1	Respondents must include detailed instructions regarding ordering and logistics. (Must Include Attachment)	Excellent ...	
p. 6, 3.2	Respondents must include options for training on associated programming software for technicians within the Fayette County Public Schools either virtually or on-site as needed. (Must Include Attachment)	Fair (2)	No on-site or personal training outside of Zoom and remote conferencing listed; relay on reference to current FCPS experience.
p. 6, 3.3	Respondents must include options for ordering additional/replacement parts and accessories for their proposed radio solution as well as existing Motorola and ICOM radios detailed above in 2.1.6. (Must Include Attachment)	Excellent ...	
p. 6, 3.4	Respondents must provide detailed information on service and repair options/services for their proposed radio solution and existing radios including (Must Include Attachment): service locations and procedures.	Good (3)	Service and repairs handled remotely via authorized ICOM manufacturer repair centers; no local locations listed.
p. 6, 3.5	Respondents must include procedures for billing ...conforming to the FCPS General Terms & Conditions including ...and examples of invoices and statements. (Must Include Attachment)	Excellent ...	
p. 9, 1	Required Forms Including: Product Data Sheets and Warranties	Excellent ...	
p. 9, 2	Cost Proposal as delineated.	Good (3)	References price increase of 10-15% scheduled for September per manufacturer.
p. 9, 3	Three Letters of Recommendation as delineated.	Fair (2)	No letters of reference attached; three references listed with only two contact information.
p. 9, 4	Solicitation Response Form	Excellent ...	

p. 10, 5	Certificate of Insurance	Excellent ...	
p. 10, 6	W-9 Form	Excellent ...	
p. 10, 7	E-Verify Documentation	Excellent ...	
	Total Points Accumulated	60	