



5 Hemlock
Latham, NY 12110
(518) 326-8450 Ph. (518) 326-8435 Fax

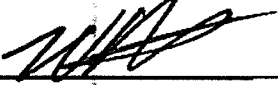
7/15/25

**Re: Various General Construction, Electric, HVAC and Plumbing Projects (BS022023)
2025-2026 Renewal**

Dear BSCSD,

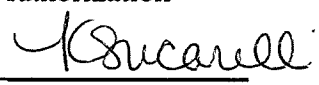
On the date mentioned above, it is the intention of BPI Mechanical Service to extend the hourly rate for HVAC and Plumbing Repairs (BS022023) into the year 2026, expiring on 3/15/26 as mentioned on the bid analysis page attached. Labor rates are as follows: 35% above current NYS Prevailing rate, 17.5% markup on materials used on any project

Contractor Authorization

Signature: 

Name and Title Joshua Keating/Service
Manager

Customer Authorization

Signature: 

Name and Title: Assistant Coordinator
for Purchasing

It is our company's goal to meet your needs and provide you with the best possible service. If you should have any questions or require additional information on the above, please do not hesitate to contact us.

Respectfully,
Joshua M. Keating
BPI Mechanical Service, Inc.

**BOARD OF EDUCATION
BALLSTON SPA CENTRAL SCHOOLS
BALLSTON SPA, NEW YORK 12020**

BID ANALYSIS

ITEM BID: General Construction, Electrical, HVAC & Plumbing Bid
BID #BS022023

DATE ADVERTISED: **SARATOGIAN** 2/11/2023

DAILY GAZETTE 2/11/2023

DATE OF BID OPENING: 3/7/2023

NUMBER OF VENDORS CONTACTED: 28

NUMBER OF BIDS RECEIVED: 10

SOURCE OF FUNDS: _____

BIDDERS:

Postler & Jaeckle Corp	Tri-Valley Plumbing & Heating
BPI Mechanical Service	Harold R Clune Inc
Quick Response Restoration	J.W. Danforth Company
LaCorte Companies Inc	J. McBain Ink
Delta Construction Co	CKM Electrical Services Inc

LOW BID: (indicate name and address)

Please see attached _____

RECOMMENDATION:

Lowest Responsible Bidders as per Attached

BOARD APPROVAL DATE: 3/15/2023

2023 General Construction, Electrical, HVAC & Plumbing Projects Bid
Vendor Award

Delta Construction	Item #1 - General Construction	Item # 5 - Material Costs & Rentals
	20.00%	20%
3 Queen Anne Road	above required NYS Prevailing	above actual invoice to the vendor
Amsterdam, NY 12010	rate	

Item #6 Equip Backhoe 1 Day	Item #7 Equipm Dump Truck 1 Day
\$350.00	\$375.00

Item #8 Equip Compressor 1 Day	Item #9 Equip 35' Lift 1 Day
\$200	\$400.00

J. McBain Inc	Item #2 - Electrical	Item # 5 - Material Costs & Rentals
2742 6th Ave	15.00%	15.00%
Troy, NY 12180	above required NYS Prevailing	above actual invoice to the vendor
	rate	

Item #9 35' Lift 1 Day
\$250.00

BPI Mechanical Service	Item #3 - HVAC	Item # 5 - Material Costs & Rentals
95 Hudson River Rd	35%	17.51%
Waterford, NY 12188	above required NYS Prevailing	above actual invoice to the vendor
	rate	

BPI Mechanical Service
95 Hudson River Rd
Waterford, NY 12188

35%
above required NYS Prevailing
rate

Item #9 Equip 35' Lift 1 Day
\$460.00

Item # 5 - Material Costs & Rentals
17.51%
above actual invoice to the vendor



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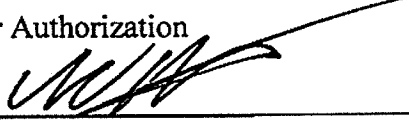
7/15/25

Re: Kitchen Equipment Maintenance (BS#112923AB)

Dear BSCSD,

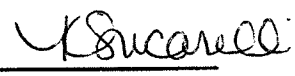
On the date mentioned above, it is the intention of BPI Mechanical Service to extend the Kitchen Equipment Preventive Maintenance program into the year 2026, labor rates and material markup information is on the following page

Contractor Authorization

Signature: 

Name and Title: Joshua Keating / service
Manager

Customer Authorization

Signature: 

Name and Title: Assistant Coordinator
for Purchasing

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Respectfully,
Joshua M. Keating
BPI Mechanical Service, Inc.

**2023-2024 Kitchen Equipment Service
Vendor Total Award**

Kitchen Equipment Preventative Maintenance Contract

Action Commerical Services	\$170/hour straight time
6 Simmons Lane Suite 2	\$255/hour overtime
Albany, NY 12204	\$100 zone travel charge standard
518-377-0911	\$150 zone travel overtime

Kitchen Cooling Equipment Preventative Maintenance Contract

BPJ Mechanical Service	\$9,257.50 Annual service
95 Hudson River Road	\$105 straight time
Waterford, NY 12188	\$155 overtime
518-326-8450	\$198 holidays