

B25-04, Classroom & Art Catalog Evaluation				
Company	Discount	Freight Terms	Exclusions / Bid Notes	Awarded Contract
ACCO	40%	Free ground/regular shipping w/inside delivery. Must state on PO if inside delivery is needed.	Custom made/order, sourced equip, lg format laminators and film, shredders, parts/service, newly developed product. List price may change but discount remains firm.	Yes
Amazon	Curated Catalog	Prime Benefits		No
Barnes & Noble	20% - orders up to \$999.99 30% - orders \$1,000 - \$4,999.99 35% - on overs >\$5,000	Free shipping on orders >\$500	No discounts on NAD titles. See discount structure.	Yes
Becker's	12%	Free Shipping	Discount off regular price. Furniture & Equipment may incur freight	Yes
Blick Art Materials	20%	Free shipping on orders above \$69.00, except items oversized, heavy weight, or drop-ship items. \$11.95 shipping orders <\$69.	Discount applies to item numbers beginning with B. Does not include sale/web prices, drop ship items with the letter F. Reserve the right to increase catalog prices.	Yes
DEMCO Inc	15% - Library, office & tech consumables 5% - Learning materials 5% - furniture & equipment <\$2,000	Free Shipping on orders >\$75 FOB Origin on drop ship orders (furniture & equipment)	Exclusions: security products, Demco Software, littleBits, Demco Exclusive: Dr. Seuss, Pete the Cat, Eric Carle & Mo Willems	Yes
Discount School Supply	18%	Free shipping on orders >\$99. Excludes dropship, furniture or special shipping items as indicated by a truck icon	Promotional items may be excluded. Really Good Stuff, Frog Street, CCEI are specialty and excluded from discounts.	Yes
EAI Education	15%	Orders over \$99 qualify for free shipping, <\$99 add \$9. Texas Instruments, CalcPal, Casio, Vernier, 3D Printers, furniture, carpets, drop ship items and storage not eligible for free shipping.	Texas Instruments, CalcPal, Casio, 3Doodler, Batteries, Cubelets, Edison Robots, KidWind, K'NEX, Makey Makey, Makeblock, Ozobot, Ohaus, Okdo, Photon, Root Robot, TeacherGeek, Vernier, Wonder Workshop, carpets, furniture, drop ship items and select storage containers. Does not include sale/ special offers.	Yes

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Fun & Function LLC	10%	Free shipping	Discounts apply to items under \$200 Must use code FORSYTH25FF	Yes
Global Industrial	10%	FOB Origin	Cooperative	Yes
Junior Library Guild	0%/10% off multi-year orders	Free Shipping	Limited offering of classroom and art supplies.	No
Kaplan	5%	Free Shipping, excludes K-Truck Deliveries, playground items, Next Day Air, 2nd day Air	Does not include sale/special offers. Playground structures, parts, surfacings or services of playground. Lofts, technology products, computers, curriculum, assessments, screening materials, ECERS-R, ITERS-R, professional dev, Tot Tree, Coggle Buggy, LECO Laminators	Yes
Lakeshore Learning	5%	Free Shipping	Does not apply to sale items. No volume discounts applied.	Yes
Nasco	10%-20%	Free shipping over \$199 except for items marked additional shipping charges, preserved items, items stated on website as excluded. Orders less than \$50, a \$5 handling fee will be added. Hazardous material surcharge, if applicable.	Items marked as Excluded From Discount on nascoeducation.com are not discounted.	Yes
OTC Oriental Trading Company	5%	Free Shipping on orders >\$25	No discount for express delivery or products shipping & sold by third-party suppliers	No
Quill	10%	Free Shipping		No
S&S Worldwide	20%	Free Shipping on ground delivery	Items labeled FOB/Dropship or "NA for Free Freight" are not eligible	Yes
School Specialty	35% supplies 14% furniture & equipment	\$11.95 minimum or free over \$69 based on NET subtotal.	Equalis	Yes
The BACH Company	1% Call for Volume Discounts	Free Shipping	Minimum order \$500	Yes
The EDMAT Company	8%	7% of order total	12% discount for orders >\$50k	Yes
The School Box	14%	Free Shipping over \$99/\$9.95 min or 15% under \$99/Excludes oversized items.	Discount does not include sale items, furniture & carpets.	Yes