



Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

2150 Keith Bridge Road Cumming, GA 30040
Phone: 770-781-6603 Fax: 770-888-0222

June 18, 2025

ACCO Brands USA LLC
Four Corporate Drive
Lake Zurich, IL 60047
Attn: Jim Sawyer

Dear Mr. Sawyer:

This is to advise you that your company has been awarded a contract from our recent **Bid # B25-04, Classroom & Art Supplies Catalog Discounts**.

This award is in accordance with the pricing, terms and conditions of the contract and with your discount remaining firm from **July 1, 2025** through **June 30, 2026**. This contract allows for a renewal if agreeable to both parties. This award letter is not an official order.

If you prefer to send a printed catalog, please do so before July 1, 2025 and address it to Faculty. Please see the attached list for school addresses and locations.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:

Discount Details
FCS School Directory



ACCO Brands USA LLC
Four Corporate Drive
Lake Zurich, IL 60047
Tel (800) 723-4000
Fax (800) 914-8178
www.gbc.com



ACCO Brands Education Catalog Bid Price List

Item Id	Item Description	UOM	MSRP	Bid Price 40% off MSRP
Laminating Equipment				
				
				
				
170170GA	Pinnacle 27 Laminator	EA	\$3,287.55	\$1,972.53
1701720EZA	Pinnacle 27EZLoad Laminator	EA	\$3,273.22	\$1,963.93
1710740B	Ultima 65 Laminator	EA	\$3,503.68	\$2,102.21
1701680A	Ultima 35 EZLoad Laminator	EA	\$1,265.12	\$759.07
21154314	Laminator Cabinet	EA	\$1,862.98	\$1,117.79
Laminating Supplies				
				
Film				
3000002	NapLam I; 1.5Mil; 12"x500'; 1" core Clear Laminating Film. Minimum order is 2 rolls.	RL	\$83.37	\$50.02
3000003	NapLam I; 1.5Mil; 18"x500'; 1" core Clear Laminating Film. Minimum order is 2 rolls.	RL	\$91.93	\$55.16
3000004	NapLam I; 1.5Mil; 25"x500'; 1" core Clear Laminating Film. Minimum order is 2 rolls.	RL	\$75.17	\$45.10
3126061	NapLam I; 1.5Mil; 27"x500'; 1" core Clear Laminating Film. Minimum order is 2 rolls.	RL	\$85.42	\$51.25
3000022	NapLam I; 3.0Mil; 12"x250'; 1" core Clear Laminating Film. Minimum order is 2 rolls.	RL	\$110.52	\$66.31
3000024	NapLam I; 3.0Mil; 25"x250'; 1" core Clear Laminating Film. Minimum order is 2 rolls.	RL	\$93.97	\$56.38
3126514	NapLam I; 3.0Mil; 27"x250'; 1" core Clear Laminating Film. Minimum order is 2 rolls.	RL	\$133.28	\$79.97
3126539	NapLam I; 3.0Mil; 25"x500'; 1" core Clear Laminating Film. Minimum order is 2 rolls.	RL	\$191.92	\$115.15
300004EZ	1.5Mil; 25"x500'; 1" core Ultima 65 EZLoad Film. Minimum order is 2 rolls.	RL	\$75.17	\$45.10
3126061EZ	1.5Mil; 27"x500'; 1" core Ultima 65 EZLoad Film. Minimum order is 2 rolls.	RL	\$85.42	\$51.25
3000024EZ	3.0Mil; 25"x250'; 1" core Ultima 65 EZLoad Film. Minimum order is 2 rolls.	RL	\$93.97	\$56.38
3748207EZ	NapLam I; 1.2Mil; 25"x500'; 1" core Pinnacle 27 EZLoad Film; 2 rolls per box	BX	\$223.00	\$133.80
3748201EZ	NapLam I; 1.5Mil; 25"x500'; 1" core Pinnacle 27 EZLoad Film; 2 rolls per box	BX	\$272.83	\$163.70
3748203EZ	NapLam II; 1.7Mil; 25"x500'; 1" core Pinnacle 27 EZLoad Film; 2 rolls per box	BX	\$318.78	\$191.27
3748204EZ	NapLam II; 3.0Mil; 25"x250'; 1" core Pinnacle 27 EZLoad Film; 2 rolls per box	BX	\$282.28	\$169.37
3125365EZ	NapLam II; 1.7Mil; 12"x300'; 1" core Ultima 35 EZLoad Film; 2 rolls per box	BX	\$144.60	\$86.76
3125913EZ	NapLam II; 3.0Mil; 12"x200'; 1" core Ultima 35 EZLoad Film; 2 rolls per box	BX	\$192.72	\$115.63
3000052EZ	NapLam II; 5.0Mil; 12"x100'; 1" core Ultima 35 EZLoad Film; 2 rolls per box	BX	\$120.43	\$72.26
				
Pouches				
3200404	Pouch HeatSeal Ultra Clear Letter 5.0Mil 100 pieces per box	PK	\$190.17	\$114.10
3200406	Pouch HeatSeal Ultra Clear Letter 10.0Mil 50 pieces per box	PK	\$197.22	\$118.33
3200420	Pouch HeatSeal Ultra Clear Menu 10.0Mil 50 pieces per box	BX	\$326.95	\$196.17
51005CF	Pouch HeatSeal Crystal Clear Business Card 5.0Mil 100 pieces per box.	BX	\$10.18	\$6.11
3200400	Pouch HeatSeal Crystal Clear Letter 3.0Mil 100 pieces per box	PK	\$71.02	\$42.61
3200403	Pouch HeatSeal Crystal Clear Letter 5.0Mil 100 pieces per box.	BX	\$125.28	\$75.17
3200405	Pouch HeatSeal Crystal Clear Letter 10.0Mil 50 pieces per box	PK	\$117.82	\$70.69
3200410	Pouch HeatSeal Crystal Clear Legal 5.0Mil 100 pieces per box	PK	\$179.12	\$107.47
3200412	Pouch HeatSeal Crystal Clear Legal 10.0Mil 50 pieces per box	PK	\$197.35	\$118.41
3200417	Pouch HeatSeal Crystal Clear Menu 5.0Mil 100 pieces per box	BX	\$202.20	\$121.32
3200419	Pouch HeatSeal Crystal Clear Menu 10.0Mil 50 pieces per box	BX	\$69.65	\$41.79
Binding Supplies				
				
				
CombBind/Carlox				
4000020	CombBind Binding Spine 1/4" 19 Ring Black 100 pieces per box	BX	\$10.50	\$6.30
4011185G	CombBind Binding Spine 5/16" 19 Ring Navy 100 pieces per box	BX	\$12.13	\$7.28
4011485G	CombBind Binding Spine 3/8" 19 Ring Navy 100 pieces per box	BX	\$14.45	\$8.67
4000056G	CombBind Binding Spine 7/16" 19 Ring Black 100 pieces per box	BX	\$15.73	\$9.44
4000068	CombBind Binding Spine 1/2" 19 Ring Black 100 pieces per box	BX	\$18.57	\$11.14
4012485G	CombBind Binding Spine 1/2" 19 Ring Navy 100 pieces per box	BX	\$18.57	\$11.14
4000080G	CombBind Binding Spine 9/16" 19 Ring Black 100 pieces per box	BX	\$22.87	\$13.72
4000086G	CombBind Binding Spine 5/8" 19 Ring White 100 pieces per box	BX	\$29.50	\$17.70

Products excluded are any custom made/made to order items, sourced equipment, large format laminators and film, shredders, parts/service and any newly developed product.

MSRP price is subject to change; however, discount percentage remains firm through duration of contract period.

Ordering - PO Box 840 - Booneville, MS 38829 - Tel (800) 723-4000 - Fax (800) 914-8178 - gbc_orders@accco.com



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Binding Supplies				
Spines				
CombBind/Certox (cont)				
4000104	CombBind Binding Spine 3/4" 19 Ring Black 100 pieces per box	BX	\$32.83	\$19.70
4200004G	CombBind Binding Spine 1 1/4" 19 Ring Black 100 pieces per box	BX	\$66.87	\$40.12
4200010	CombBind Binding Spine 1 1/2" 19 Ring Black 100 pieces per box	BX	\$72.82	\$43.69
4200016G	CombBind Binding Spine 1 3/4" 19 Ring Black 50 pieces per box	BX	\$40.10	\$24.06
4200022	CombBind Binding Spine 2" 19 Ring Black 50 pieces per box	BX	\$43.03	\$25.82
				
Strip/VeloBind/SureBind				
9741010G	Strip VeloBind Binding Spine 11"x1" Black 100 sets per box	BX	\$58.23	\$34.94
9741016G	Strip VeloBind Binding Spine 11"x1" Navy 100 sets per box	BX	\$58.23	\$34.94
9741020G	Strip VeloBind Binding Spine 11"x2" Black 100 sets per box	BX	\$84.77	\$50.86
9741030G	Strip VeloBind Binding Spine 11"x3" Black 100 sets per box	BX	\$124.65	\$74.79
1132830G	Strip SureBind Binding Spine 11"x1" Black 100 sets per box	BX	\$58.23	\$34.94
				
Proclick				
2514517G	Proclick Binding Spine 5/8" Large Black 100 pieces per box	BX	\$76.77	\$46.06
				
Twin Loop/Wire				
9775012G	Twin Loop Binding Spine 1/4" 3:1 Silver 100 pieces per box	BX	\$34.22	\$20.53
9775017G	Twin Loop Binding Spine 5/16" 3:1 Silver 100 pieces per box	BX	\$37.65	\$22.59
9775111G	Twin Loop Binding Spine 5/16" 3:1 Navy 100 pieces per box	BX	\$37.65	\$22.59
9775019G	Twin Loop Binding Spine 3/8" 3:1 White 100 pieces per box	BX	\$49.98	\$29.99
9775022G	Twin Loop Binding Spine 3/8" 3:1 Silver 100 pieces per box	BX	\$49.98	\$29.99
9774024G	Twin Loop Binding Spine 3/8" 3:1 Bronze 100 pieces per box	BX	\$46.72	\$28.03
9775112G	Twin Loop Binding Spine 3/8" 3:1 Navy 100 pieces per box	BX	\$46.72	\$28.03
9775023G	Twin Loop Binding Spine 7/16" 3:1 Black 100 pieces per box	BX	\$67.15	\$40.29
9775027G	Twin Loop Binding Spine 7/16" 3:1 Navy 100 pieces per box	BX	\$67.15	\$40.29
9775032G	Twin Loop Binding Spine 1/2" 3:1 Silver 100 pieces per box	BX	\$75.27	\$45.16
9775033G	Twin Loop Binding Spine 9/16" 3:1 Black 100 pieces per box	BX	\$80.73	\$48.44
9775037G	Twin Loop Binding Spine 9/16" 3:1 Silver 100 pieces per box	BX	\$80.73	\$48.44
9775038G	Twin Loop Binding Spine 5/8" 2:1 Black 100 pieces per box	BX	\$84.13	\$50.48
9775042G	Twin Loop Binding Spine 5/8" 2:1 Silver 100 pieces per box	BX	\$78.63	\$47.18
9775043G	Twin Loop Binding Spine 3/4" 2:1 Black 100 pieces per box	BX	\$87.47	\$52.48
9775047G	Twin Loop Binding Spine 3/4" 2:1 Silver 100 pieces per box	BX	\$87.47	\$52.48
9775048G	Twin Loop Binding Spine 7/8" 2:1 Black 100 pieces per box	BX	\$88.87	\$53.32
9775052G	Twin Loop Binding Spine 7/8" 2:1 Silver 100 pieces per box	BX	\$88.87	\$53.32
9775057G	Twin Loop Binding Spine 1" 2:1 Silver 100 pieces per box	BX	\$112.27	\$67.36
				
Color Coil				
9665000G	Coil Binding Spine 6MM, 12" Length 4:1 Black 100 pieces per box	BX	\$12.78	\$7.67
9665005G	Coil Binding Spine 6MM, 12" Length 4:1 Navy 100 pieces per box	BX	\$12.78	\$7.67
9665010G	Coil Binding Spine 8MM, 12" Length 4:1 Black 100 pieces per box	BX	\$16.27	\$9.76
9665011G	Coil Binding Spine 8MM, 12" Length 4:1 White 100 pieces per box	BX	\$16.27	\$9.76
9665015G	Coil Binding Spine 8MM, 12" Length 4:1 Navy 100 pieces per box	BX	\$16.27	\$9.76
9665020G	Coil Binding Spine 10MM, 12" Length 4:1 Black 100 pieces per box	BX	\$21.45	\$12.87
9665021G	Coil Binding Spine 10MM, 12" Length 4:1 White 100 pieces per box	BX	\$21.45	\$12.87
9665023G	Coil Binding Spine 10MM, 12" Length 4:1 Clear 100 pieces per box	BX	\$21.45	\$12.87
9665025G	Coil Binding Spine 10MM, 12" Length 4:1 Navy 100 pieces per box	BX	\$21.45	\$12.87
9665030G	Coil Binding Spine 11MM, 12" Length 4:1 Black 100 pieces per box	BX	\$29.02	\$17.41

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Binding Supplies				
Spines				
Color Coil (cont)				
9665040G	Coil Binding Spine 12MM, 12" Length 4:1 Black 100 pieces per box	BX	\$30.98	\$18.59
9665041G	Coil Binding Spine 12MM, 12" Length 4:1 White 100 pieces per box	BX	\$30.98	\$18.59
9665043G	Coil Binding Spine 12MM, 12" Length 4:1 Clear 100 pieces per box	BX	\$30.98	\$18.59
9665045G	Coil Binding Spine 12MM, 12" Length 4:1 Navy 100 pieces per box	BX	\$30.98	\$18.59
9665050G	Coil Binding Spine 13MM, 12" Length 4:1 Black 100 pieces per box	BX	\$33.27	\$19.96
9665060G	Coil Binding Spine 14MM, 12" Length 4:1 Black 100 pieces per box	BX	\$35.23	\$21.14
9665070G	Coil Binding Spine 16MM, 12" Length 4:1 Black 100 pieces per box	BX	\$46.95	\$28.17
9665071G	Coil Binding Spine 16MM, 12" Length 4:1 White 100 pieces per box	BX	\$46.95	\$28.17
9665073G	Coil Binding Spine 16MM, 12" Length 4:1 Clear 100 pieces per box	BX	\$46.95	\$28.17
9665075G	Coil Binding Spine 16MM, 12" Length 4:1 Navy 100 pieces per box	BX	\$46.95	\$28.17
9665080G	Coil Binding Spine 18MM, 12" Length 4:1 Black 100 pieces per box	BX	\$52.13	\$31.28
9665090G	Coil Binding Spine 20MM, 12" Length 4:1 Black 100 pieces per box	BX	\$62.90	\$37.74
9665091G	Coil Binding Spine 20MM, 12" Length 4:1 White 100 pieces per box	BX	\$62.90	\$37.74
9665093G	Coil Binding Spine 20MM, 12" Length 4:1 Clear 100 pieces per box	BX	\$62.90	\$37.74
9665100G	Coil Binding Spine 22MM, 12" Length 4:1 Black 100 pieces per box	BX	\$74.48	\$44.69
9665110G	Coil Binding Spine 25MM, 12" Length 4:1 Black 100 pieces per box	BX	\$82.85	\$49.71
9665111G	Coil Binding Spine 25MM, 12" Length 4:1 White 100 pieces per box	BX	\$82.85	\$49.71
9665113G	Coil Binding Spine 25MM, 12" Length 4:1 Clear 100 pieces per box	BX	\$82.85	\$49.71
9665120G	Coil Binding Spine 30MM, 12" Length 4:1 Black 100 pieces per box	BX	\$104.30	\$62.58
9665130G	Coil Binding Spine 33MM, 12" Length 4:1 Black 100 pieces per box	BX	\$125.10	\$75.06
Stock Presentation Covers				
				
Linen Weave				
9742450G	Covers Standard Linen Letter Navy 200 pieces per box	BX	\$90.87	\$54.52
9742451G	Covers Standard Linen Letter Black 200 pieces per box	BX	\$90.87	\$54.52
 				
Regency				
9742490G	Covers Premium Regency Letter Navy 200 pieces per box	BX	\$168.72	\$101.23
9742491G	Covers Premium Regency Letter Black 200 pieces per box	BX	\$168.72	\$101.23
9742801G	Covers Premium Regency 11"x9" Index Allowance Black 200 pieces per box	BX	\$234.08	\$140.45
2000880	Covers Premium Regency 11"x17" Black 100 pieces per box	BX	\$166.28	\$99.77
 				
Clear View				
2020032G	Covers Premium Plus Clear View Letter 9Mil Clear 100 pieces per box	BX	\$84.65	\$50.79
2000919G	Covers Premium Plus Clear View Letter 14Mil Frost 100 pieces per box	BX	\$97.18	\$58.31
9743108G	Covers Premium PVC Clear View Letter 9Mil Clear 100 pieces per box	BX	\$46.65	\$27.99
9742011G	Covers Standard PVC Clear View Letter 7Mil Clear 100 pieces per box	BX	\$43.62	\$26.17
2001811G	Covers Standard PVC Clear View Letter 7Mil CombBind Punched Clear 100 pieces per box	BX	\$53.95	\$32.37
9743712G	Covers Economy PVC Clear View Letter 4Mil Clear 100 pieces per box	BX	\$25.87	\$15.52
				
Premium Plus				
9742014G	Covers Standard PVC Clear View 11"x9" Index Allowance 7Mil Clear 100 pieces per box	BX	\$50.18	\$30.11
2020033G	Covers Premium Plus Clear View 11.25"x8.75" Oversized Round Corner 10Mil Clear 100 pieces per box	BX	\$90.87	\$54.52
2020031G	Covers Premium Plus Clear View 11.25"x8.75" Oversized Round Corner 10Mil CombBind Punched Clear 100 pieces per box	BX	\$103.88	\$62.33
2020080	Covers Premium PVC Clear View 11"x17" 9Mil Clear 100 pieces per box	BX	\$117.88	\$70.73
2001830G	Covers Premium Plus GlobeLetter 14Mil Frost 100 pieces per box	BX	\$108.85	\$65.31

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Ordering - PO Box 940 - Booneville, MS 38829 - Tel (800) 723-4000 - Fax (800) 914-8178 - gbc_orders@acco.com

- **Big Creek Elementary** - 1994 Peachtree Parkway, Cumming GA 30041
- **Brandywine Elementary** - 175 Martin Drive, Alpharetta, GA 30004
- **Brookwood Elementary** - 2980 Vaughan Drive, Cumming, Georgia 30041
- **Chattahoochee Elementary** - 2800 Holtzclaw Road, Cumming, Georgia 30041
- **Chestatee Elementary** - 6945 Keith Bridge Road, Gainesville, Georgia 30506
- **Coal Mountain Elementary** - 3455 Coal Mountain Drive, Cumming, Georgia 30028
- **Cumming Elementary** - 540 Dahlonega Street, Cumming, Georgia 30040
- **Daves Creek Elementary** - 3740 Melody Mizer Lane, Cumming, Georgia 30041
- **Haw Creek Elementary** - 2555 Echols Road, Cumming, Georgia 30041
- **Johns Creek Elementary** - 6205 Old Atlanta Road, Suwanee, Georgia 30024
- **Kelly Mill Elementary** - 1180 Chamblee Gap Road, Cumming 30040
- **Mashburn Elementary** - 3777 Samples Road, Cumming, Georgia 30041
- **Matt Elementary** - 7455 Wallace Tatum Road, Cumming, Georgia 30028
- **Midway Elementary** – 405 Mullinax Road, Alpharetta, Georgia 30004
- **New Hope Elementary** – 4810 Castleberry Road, Cumming, Georgia 30040
- **Poole's Mill Elementary** - 7110 Heardsville Road, Cumming, Georgia 30028
- **Sawnee Elementary** - 1616 Canton Highway, Cumming, Georgia 30040
- **Settles Bridge Elementary** - 600 James Burgess Road, Suwanee, Georgia 30024
- **Sharon Elementary** - 3595 Old Atlanta Road, Suwanee, Georgia 30024
- **Shiloh Point Elementary** - 8145 Majors Road, Cumming, Georgia 30041
- **Silver City Elementary** - 6200 Dahlonega Hwy, Cumming, GA 30028
- **Vickery Creek Elementary** - 6280 Post Road, Cumming, Georgia 30040
- **Whitlow Elementary** - 3655 Castleberry Road, Cumming, Georgia 30040
- **DeSana Middle** - 625 James Road, Alpharetta, GA 30004
- **Hendricks Middle** - 4950 Hyde Road, Cumming, Georgia 30040
- **Lakeside Middle** - 2565 Echols Road, Cumming, Georgia 30041
- **Liberty Middle** - 7465 Wallace Tatum Road, Cumming, Georgia 30028
- **Little Mill Middle** - 6800 Little Mill Road, Cumming, GA 30041
- **North Forsyth Middle** - 3645 Coal Mountain Drive, Cumming, Georgia 30028
- **Otwell Middle** - 605 Tribble Gap Road, Cumming, Georgia 30040
- **Piney Grove Middle** - 8135 Majors Road, Cumming, Georgia 30041
- **Riverwatch Middle** - 610 James Burgess Road, Suwanee, Georgia 30024
- **South Forsyth Middle** – 4670 Windermere, Cumming, Georgia 30041
- **Vickery Creek Middle** - 6240 Post Road, Cumming, Georgia 30040
- **Academies of Creative Education** (Non-Traditional School and Program) Includes Forsyth Virtual Academy and Forsyth Academy - 1160 Dahlonega Highway, Cumming, Georgia 30040
- **Alliance Academy for Innovation** - 1100 Lanier 400 Parkway, Cumming, GA 30040
- **Forsyth Central High** - 131 Almon C. Hill Drive, Cumming, Georgia 30040
- **Denmark High** - 381 Mullinax Road, Alpharetta, Georgia 30004
- **East Forsyth High** - 8190 Jot'em Down Road, Gainesville, Georgia 30506
- **Gateway Academy** (Alternative Program) – 1160 Dahlonega Highway, Cumming, Georgia 30040
- **Lambert High** - 805 Nichols Road, Suwanee, Georgia 30024
- **North Forsyth High** - 3635 Coal Mountain Drive, Cumming, Georgia 30028
- **South Forsyth High** - 585 Peachtree Parkway, Cumming, Georgia 30041
- **West Forsyth High** - 4155 Drew Road, Cumming, Georgia 30040
- **FCS Procurement & Distribution Center** – 2150 Keith Bridge Road, Cumming, Georgia 30040



Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

2150 Keith Bridge Road Cumming, GA 30040
Phone: 770-781-6603 Fax: 770-888-0222

June 18, 2025

Barnes & Noble Booksellers Inc
33 E 17th Street
New York, NY 10003
Attn: Tracy Vidakovich

Dear Ms. Vidakovich:

This is to advise you that your company has been awarded a contract from our recent **Bid # B25-04, Classroom & Art Supplies Catalog Discounts**.

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If you prefer to send a printed catalog, please do so before July 1, 2025 and address it to Faculty. Please see the attached list for school addresses and locations.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:

Discount Details
FCS School Directory

BARNES & NOBLE

April, 15th 2025

Attn: Brad Richardson

Re: B25-04

Dear Brad Richardson,

Barnes & Noble would like to thank Forsyth CSS for extending the opportunity to participate in the bidding process for Request for Proposal for Classroom & Art Supplies. Robbie Bryan, the Business Development Team and the store team at Barnes & Noble-The Collection at Forsyth have many years' experiences serving the educational, governmental, and non-profit sectors. Robbie will be supporting you with your purchases via our procurement portal, &Classwork, or with direct quotes; follow up meetings to ensure proper delivery and customer satisfaction.

- Access to our Punchout Catalog
- 20% discount on orders up to \$999.99. **Bulk Order Discounts:** 30% discount on orders \$1,000.00-\$4,999.99 or >100 units; and 35% discount on orders over \$5,000.00 or >100 units (all discounts exclude textbooks, reference and technical books, eBooks, audiobooks and book bundles.

Please find enclosed additional information about our products and added value services.

We look forward to working with Forsyth CSS and hope to hear from you soon.

Business Development Team

(O): 212-633-3300

(F): 832-442-3035

Barnes & Noble, Inc
33 East 17th Street, New York, NY 10003
<https://www.barnesandnoble.com/>

Bids & Proposals

businessdevelopmentbids@bn.com



BARNES & NOBLE

Contact Us

Corporate Office | 33 East 17th Street, New York, NY 10003 | Business Development Department
Tele: (212) 633-3300 | Email: businessdevelopmentbids@bn.com

BARNES & NOBLE

BOOKSELLERS

DISCOUNT STRUCTURE

Product Type	Discount	Notes
Books – Hardcover	0-35%	Additional discounts may be available
Books – Paperback	0-35%	Additional discounts may be available
Books – Used	Not Available	
Books – Out of Print	Not Available	
Textbooks	0%	Inquire at time of purchase for quote
Audiobooks	0-10%	
Café Consumables	No Discount	
NOOK eReaders & Tablets	0-6%	Varies by Volume
NOOK eBooks	No Discount	
NOOK Accessories	0-15%	Varies by Volume
NOOK Protection Plans	0-25%	Varies by Volume
Magazines	No Discount	Not available for bulk purchases
Music CDs	0%	
DVDs	0%	
Educational Toys & Games	0%	
Gift Product	0%	
Book bundles/backpacks	20%	Partner with BDM for bulk pricing
DISCOUNT EXCEPTIONS	DISCOUNT	NOTES
No Additional Discount ("NAD") Titles	0%	
For a complete catalog listing please visit https://classwork.barnesandnoble.com		
Our standard discount is listed as 0-35% off list price because we cover a wide range of products with a varied discount structure. Actual per title book discounts are determined by the discount B&N receives from the publisher. Trade book discounts generally range between 20-35% off list price and may be eligible for a larger discount based on the amount of quantities requested. Unlike other retailers that buy and retain inventory, B&N negotiates pricing and quantity for bulk purchases at the time of order, this ensures real time availability and real-time discount terms.		

Contact Us: businessdevelopmentbids@bn.com

Corporate Office | Business Development Division: 33 E. 17th Str., New York, NY 10003 | Tele: (212) 633-3300

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Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

2150 Keith Bridge Road Cumming, GA 30040
Phone: 770-781-6603 Fax: 770-888-0222

June 18, 2025

Charles J Becker & Bro., Inc.
1500 Melrose Hwy
Pennsauken, NJ 08110
Attn: Binita Sheth

Dear Ms. Sheth:

This is to advise you that your company has been awarded a contract from our recent **Bid # B25-04, Classroom & Art Supplies Catalog Discounts**.

This award is in accordance with the pricing, terms and conditions of the contract and with your discount remaining firm from **July 1, 2025** through **June 30, 2026**. This contract allows for a renewal if agreeable to both parties. This award letter is not an official order.

If you prefer to send a printed catalog, please do so before July 1, 2025 and address it to Faculty. Please see the attached list for school addresses and locations.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:

Discount Details
FCS School Directory



About Beckers and Shipping /Discount information

About Beckers

Becker's offers a full line of high quality, developmentally appropriate early childhood materials, manipulatives, furniture, consumable classroom products, playground equipment and an exclusive line of art discovery materials. We have been in business since 1928 and during that time we have worked with boards of education, public and private school systems archdioceses, ELCs and Head Start organizations across the country. For the last 25 years, Becker's has specialized in early childhood education. We have had successful partnerships with many of the early learning coalitions including Miami-Dade/Monroe and Northwest ELC over the last 15 years. We put together a team to work directly with the coalition's staff in order to manage all the aspects of a project from start to finish. We are known for our excellent customer service. One of the reasons is our dedicated sales force who is always there to make sure their customers' needs are being met. We also take pride in the many added-value services we offer our customers. For example, our EZ Order Manager System is an easy-to-use, on-line program that allows individual schools and school districts to designate who can submit online orders and who is responsible for approving those orders. Becker's also offers complete classroom setup services for new classrooms or schools. Becker's has completed and supported large-scale classroom deployments for multiple school districts across multiple states. From one classroom to thousands, Becker's has maintained strong partner relationships with public, private, and parochial educational systems in nearly every major city in the country.

Backorder Items

Becker's will do their best to avoid backorders. If they do occur, they will be satisfied within a reasonable time frame. Becker's will proactively communicate an expected availability date.

Capacity

Becker's is a customer-focused school supply company known for our outstanding customer service. Becker's will seamlessly process orders from the moment an order is entered until it is delivered. We are able to integrate all ERP system using the punch out system using our website. Our friendly Customer Service representatives are available to assist with hard copy purchase orders and resolve any issues. All orders will be fulfilled and shipped on a timely basis. Lastly, the school district will have a dedicated Account Manager to oversee the entire process and ensure complete customer satisfaction.

Becker's is proud to have an overall fulfillment (fill) rate of 98.6 %. Occasionally, we may have to backorder a few items due to high demand. The school district will be notified when they receive their shipment if any items have been backordered. All backordered items will be noted on the packing slip. These items will be shipped to the customer as soon as they become available. A representative from Becker's will monitor the account periodically to ensure that backorders are processed on a timely basis. Becker's will ensure that all orders are entered into our system within 24 - 48 hours and processed



Drop Ship

Becker's has arrangements with trucking companies to perform inside delivery for all deliveries to arrive by 4:00 pm (EST) to the designated shipping locations.

Electronic Catalog Access

Becker's has its full [2025 Early Childhood Edition](#) Catalog available to access anytime on ShopBecker.com. We also offer an EZ Order Manager System, it's an easy-to-use, on-line program that allows individual schools and school districts to designate who can submit online orders and who is responsible for approving those orders.

Return or Exchange Items: You may return your purchase within 30 days of receipt of order. All returns must have prior authorization from Becker's and be in the original unopened packaging. Note that some conditions apply and not all products are eligible for return. Be sure to thoroughly inspect your product for damage or defects upon delivery.

Shipping Cost, Drop Ship, and Deliveries, and more

Becker's stocks the large majority of products at our New Jersey facility. In the event that an ordered item is not stocked, Becker's will arrange a drop ship to the customer. We understand the time pressures for programs to meet certain requirements and will do our best to honor rush order requests. Becker's has extensive experience with large customer accounts in classroom set-ups, furniture assembly, installation, and removal of all packaging at the end of a large delivery. This request will be reviewed order by order to ensure services align with the customer's needs. We want you to be completely satisfied with your purchase, and we solidly stand behind our 100% satisfaction guarantee.

Pricing Information

Becker's School Supplies is pleased to offer an 12% discount off all regular priced items and free freight excluding furniture and equipment. Furniture and equipment may incur additional freight charges.

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Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

2150 Keith Bridge Road Cumming, GA 30040
Phone: 770-781-6603 Fax: 770-888-0222

June 18, 2025

Blick Art Materials LLC
PO Box 1267
Galesburg, IL 61402
Attn: Tamby Peterson

Dear Ms. Peterson:

This is to advise you that your company has been awarded a contract from our recent **Bid # B25-04, Classroom & Art Supplies Catalog Discounts**.

This award is in accordance with the pricing, terms and conditions of the contract and with your discount remaining firm from **July 1, 2025** through **June 30, 2026**. This contract allows for a renewal if agreeable to both parties. This award letter is not an official order.

If you prefer to send a printed catalog, please do so before July 1, 2025 and address it to Faculty. Please see the attached list for school addresses and locations.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:

Discount Details
FCS School Directory

BLICK[®] art materials

PO Box 1267 Galesburg IL 61402-1267
Orders 800-447-8192
Contracts 800-704-7744

DickBlick.com
Fax 800-621-8293

Catalog Discount Terms and Exclusions

Contract Reference: B25-04 Classroom & Art Supplies Catalog Discounts

Discount: 20%

Discount Code: QD20TW6

Contact: Tamby Peterson

Email: contracts@dickblick.com

Offer Terms

- Discount is applied to the "each" price as listed in Blick's annual *Materials for Art Education* annual catalog only. Item numbers begin with A in 2025. Letters will change annually between A, B, or C.
- **Free freight on orders of \$69 or more after discount** See below for exclusions.

Discount Exclusions

- **Sale catalogs**
- **Website prices at www.dickblick.com**
You will receive the **lower of the web price** at the time of order **or your catalog discount**. To view discount prices while shopping online, select **Shop School or Business** at the top of the home page and follow the prompts to sign in or authenticate your school's information. Once authenticated, your adjusted prices will be visible on product pages, in the shopping cart, and at checkout. **Note: web prices may fluctuate daily.** If you will not place your order immediately, or will place your order offline, move your cart contents to a **Quick Quote** to lock prices for up to 60 days. Go to <https://www.dickblick.com/lists/quick-quote/> for more information.
- **Quantity pricing**
You will receive the **lower of the quantity break, for the quantity ordered, or your discount** from the "EACH" price.
- **Drop-ship items**
Any item with the **letter F** in the catalog item # prefix or noted as **factory-direct** online.
- Cannot be used in conjunction with additional **coupons or other promotions**.

Free Freight Exclusions

- **Orders under \$69, flat rate \$11.95 shipping**
- **Oversized or heavy weight items** (i.e. paper rolls, linoleum rolls, printmaking presses, or any item indicating additional handling)
- **50-lb boxes of clay or ANY modeling material** totaling 50-lbs or greater in weight
- **Drop-ship items** (any item with the letter F in the catalog item # prefix or noted as **factory-direct** online)
- When ordering sheets of paper or board larger than 18" x 24" in quantities of less than 10, a per-order handling fee applies. Paper or boards may be assorted to reach the quantity of 10.

To place an order

- Provide discount code on your order or in the promo field when ordering online
- Phone: **800-447-8192** or Fax: **800-621-8293**
- Email: PurchaseOrders@dickblick.com
- Online: www.dickblick.com

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Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

2150 Keith Bridge Road Cumming, GA 30040
Phone: 770-781-6603 Fax: 770-888-0222

June 18, 2025

DEMCO Inc.
4810 Forest Run Rd.
Madison, WI 53704
Attn: Kristopher Snow

Dear Mr. Snow:

This is to advise you that your company has been awarded a contract from our recent **Bid # B25-04, Classroom & Art Supplies Catalog Discounts**.

This award is in accordance with the pricing, terms and conditions of the contract and with your discount remaining firm from **July 1, 2025** through **June 30, 2026**. This contract allows for a renewal if agreeable to both parties. This award letter is not an official order.

If you prefer to send a printed catalog, please do so before July 1, 2025 and address it to Faculty. Please see the attached list for school addresses and locations.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:

Discount Details
FCS School Directory

Your discount pricing agreement terms

Please enjoy these discounts for B25-04 and use discount code C50402 on all orders.

Your discounts are based on prices listed at demco.com and will remain the same throughout the terms of this agreement.

Discount	• \$75 minimum order (after discount) required for contract terms to apply • 15% on library, office, and technology supplies (consumables) • 5% on learning materials • 5% on furniture and equipment under \$2,000* (non-consumable)
Shipping	• Demco will pay regular FedEx Ground Service shipping costs on all stock orders over the minimum order requirement. Express parcel shipping is not included. • Shipping and processing will be prepaid and added to all drop ship orders, such as furniture and equipment. We provide good-faith shipping estimates on all orders.
Exclusions	• Security products • Demco Software products • littleBits™ products • Demco exclusive products including but not limited to: Dr. Seuss™, Pete the Cat®, Eric Carle™, and Mo Willems
Expires	June 30 th , 2026

*For large quantity orders or purchases over \$7,500 please contact the Demco Inside Sales Team toll-free at 800.462.8709 or email quote@demco.com. You may be eligible for special bid pricing.

Discounts under this agreement cannot be used with bids, sale catalogs, or other promotions. If a sale price is lower than your discounted price, you will receive the best price.

Thank you for considering these terms. On behalf of Demco, I look forward to exceeding your expectations!

Kristopher L. Snow
Contracts Facilitator

Phone: 888.211.3072
Fax: 888.320.0288
Email: contracts@demco.com

How to place an order

Web: demco.com
Phone: 800.356.1200
Email: order@demco.com
Fax: 800.245.1329

Delivery

In-stock items arrive within 7–10 working days after receipt of order. Depending on vendor lead times, furniture and equipment may take 2–12 weeks to arrive.

Payment terms

Net 30 days

Remittance address

billing@demco.com
Demco
P.O. Box 88623
Milwaukee, WI 53288-8623

Mailing address

Demco
4810 Forest Run Rd.
P.O. Box 7488
Madison, WI 53707-7488

Returns & warranties

You may return or exchange a qualifying item* within six months of your invoice date. **Furniture, special orders, custom products, and international orders cannot be returned or exchanged unless you receive them damaged or defective.** Engraved or imprinted items are not returnable.

*Not sure if an item qualifies for a return or exchange? A Demco Customer Service Representative can help you. Call 800.962.4463 or email custserv@demco.com.

Note: Terms and conditions may change at any time.

Deviations or Exceptions:

- \$75.00 Minimum order after discounts for all terms to apply.
- Discounts will apply to list pricing found on www.demco.com. We plan to honor them all year, unless economic conditions force us to pass along price increases. The awarded discounts will not change for the length of the contract.
- Demco will pay regular FedEx Ground Service shipping costs on all stock orders over the \$75 minimum order requirement (After discounts). Express parcel shipping is not included.
- Shipping and Processing will be prepaid and added to all drop-ship orders, such as furniture and equipment. Demco provides good-faith shipping estimates on all orders. Accessorial delivery services are an additional fee.
- Inside delivery and Liftgate truck are available upon request at an additional charge.
- Deliveries will be made 7-10 days after receipt of stock item orders and 2-12 weeks for items shipped directly from the manufacturer such as furniture and equipment. No walk-in locations are available.
- Contract discounts are not available for Security Products, Demco Software, littleBits™ products and Licensed Products (Dr. Seuss™, Eric Carle™, etc.). See the attached list of items that are excluded from discounts.

Return & Exchange Policy

Demco stands behind our products. If your members are not satisfied with an order, you may return or exchange a qualifying item* within 6 months of your invoice date. Furniture, special orders, custom products, and international orders cannot be returned or exchanged unless you receive them damaged or defective. Anything that has been engraved or imprinted is not returnable.

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Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

2150 Keith Bridge Road Cumming, GA 30040
Phone: 770-781-6603 Fax: 770-888-0222

June 18, 2025

Earlychildhood LLC
DBA: Discount School Supply
20 Ryan Ranch Rd, Ste 200
Monterey, CA 93940
Attn: Anupam Martins

Dear Mr. Martins:

This is to advise you that your company has been awarded a contract from our recent **Bid # B25-04, Classroom & Art Supplies Catalog Discounts**.

This award is in accordance with the pricing, terms and conditions of the contract and with your discount remaining firm from **July 1, 2025** through **June 30, 2026**. This contract allows for a renewal if agreeable to both parties. This award letter is not an official order.

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If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:

Discount Details
FCS School Directory



April 16, 2025

Forsyth County Schools
2150 Keith Bridge Road
Cumming, GA 30040



20 Ryan Ranch Rd, Suite 200
Monterey, CA 93940
DiscountSchoolSupply.com

Reference: RFB #B25-04 Classroom & Art Supplies Catalog Discounts

Dear Forsyth County Schools,

Thank you for allowing Discount School Supply® (DSS) the opportunity to submit our response to your RFB #B25-04 for Classroom & Art Supplies Catalog Discounts. Discount School Supply (DSS) offers more than 20,000 early childhood education products from over 25 different categories, including Arts & Crafts, Active Play, Classroom Furniture, Storage & Equipment, Dramatic Play, Infant & Toddler Items, Math, Science, Language, and including Colorations®, a line of top-quality arts & crafts materials; and our original DSS paint. We can even create customization of items into kits to fit the needs of any center! Please reach out to your dedicated Account Director, Tisha Jacquot, at 203-880-6401 or tjacquot@reallygoodstuff.com for more info and custom bulk order pricing.

Our mission is to provide the **BEST** brands at the **BEST** value with the **BEST** service.

Pricing: Discount School Supply would like to offer you an 18% discount and free shipping on in-stock orders of \$99+.

Shipping: Free shipping on in-stock orders totaling \$99+, excluding any drop ship, furniture, or special shipping items, as indicated by a truck icon on our website. 🚚 📦 🚚

Payment Terms: Net 30 days.

Cancellations: If you cancel your order after it ships, a 15% restocking fee will be assessed. Items need to be returned within 30 days of receipt, in their original packaging, and in resalable condition.

Guarantee/ Warranty & Returns: Discount School Supply may have to substitute an item(s) due to stock – Should this be required, DSS will reach out with various options to substitute. We will not substitute without prior approval from you. Discount School Supply® offers the lowest everyday prices backed by a 110% Low Price Guarantee. DSS stands behind all our products. If you are unsatisfied with any product for any reason, we are here to help you and make it right. Our hassle-free return policy and no restocking fees make it easy for our customers to obtain a refund or exchange whenever necessary. Please contact Customer Support at 800-627-2829 to receive a return authorization (RA). Please see the following for more details: <https://www.discountschoolsupsupply.com/returns>

Exclusions: Promotionally priced items may be excluded from your standard contractual terms as mentioned above and are subject to review for special pricing. Really Good Stuff, Frog Street, and CCEI products are a specialty category and are excluded from these discounts and promotional pricing. This offer is not valid with any other promotions, discounts, or outside the 48 contiguous United States.

If awarded, please send notification to bids@discountschoolsupsupply.com.

Please reference "B25-04" for discount to be applied when sending purchase orders via email to bids@discountschoolsupsupply.com

Once again, thank you for your consideration. We look forward to hearing from you regarding this proposal. Please do not hesitate to contact me at the number below or via e-mail if you have any questions.

Sincerely,

Lynn Yeager, VP of Sales
(800) 627-2829
bids@discountschoolsupsupply.com

- **Big Creek Elementary** - 1994 Peachtree Parkway, Cumming GA 30041
- **Brandywine Elementary** - 175 Martin Drive, Alpharetta, GA 30004
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- **FCS Procurement & Distribution Center** – 2150 Keith Bridge Road, Cumming, Georgia 30040



Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

2150 Keith Bridge Road Cumming, GA 30040
Phone: 770-781-6603 Fax: 770-888-0222

June 18, 2025

EAI Education
118 Bauer Dr.
Oakland, NJ 07436
Attn: Bernard Guglberger

Dear Mr. Guglberger:

This is to advise you that your company has been awarded a contract from our recent **Bid # B25-04, Classroom & Art Supplies Catalog Discounts**.

This award is in accordance with the pricing, terms and conditions of the contract and with your discount remaining firm from **July 1, 2025** through **June 30, 2026**. This contract allows for a renewal if agreeable to both parties. This award letter is not an official order.

If you prefer to send a printed catalog, please do so before July 1, 2025 and address it to Faculty. Please see the attached list for school addresses and locations.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:

Discount Details
FCS School Directory



118 Bauer Drive, P.O. Box 7046
Oakland, NJ 07436-7046
PH: 800-770-8010 FX: 201-891-5689
www.EAieducation.com

**FORSYTH COUNTY SCHOOLS
CLASSROOM & ART SUPPLIES CATALOG DISCOUNT
BID #B25-04**

DISCOUNT: 15% discount off current published pricing with exceptions valid through June 30, 2026.

EXCEPTIONS: Discounts do not apply to the following items and product families: ALL products from Texas Instruments®, CalcPal®, Casio®, 3Doodler, Cubelets, Edison Robots, KidWind, K'NEX, Makeblock, Makey Makey, micro: bit, Ohaus, Okdo, Ozobot, Photon, Root Robot, Vernier, Wonder Workshop, 3D printers, batteries, carpets, drones, drop-shipped items, furniture, and select KEVA, storage, and TeacherGeek products.

Discounts cannot be combined with any coupons, sale prices, special offers, bids, contracts, or quote pricing. Product exclusions are subject to change. Please see eaieducation.com/exclusions for a current list of exclusions. Credit card payment is not accepted on all excluded items.

SHIPPING TERMS: Shipping on orders over \$99 is Free; under \$99 add \$9 for shipping. ALL products from Texas Instruments, CalcPal, Casio, Vernier, 3D printers, carpets, furniture, drop-shipped items and storage are not eligible for free shipping and do not apply toward the \$99 minimum order. Standard shipping rates will apply to all excluded items.

CATALOGS: Digital catalogs can be viewed at the following link: <https://www.eaieducation.com/digitalcatalog>. EAI Education catalogs are published in the Spring and Fall of each year. The discount applies to current published pricing. Pricing and exceptions are subject to change with the publication of new catalogs and new products.

RETURNS & WARRANTY: If you are not satisfied with any product, you may return your purchase in resalable condition within 90 days to be accepted for a credit or exchange. Fill out the Returns form at <https://www.eaieducation.com/returns> to obtain a Returned Merchandise Authorization (RMA) code. Do not mail your item until you have received an RMA or the return will not be accepted. Customer errors must be returned shipped pre-paid. *Due to the nature of Personal Protective Equipment, returns on PPE cannot be accepted.* Warranty covers manufacturers' defects for one year from date of invoice.

Please reference **BID #B25-04** on all purchase orders to obtain the discount on eligible items.

CONTACT INFORMATION:

SALES DEPARTMENT

Quote Requests, Bids and Contracts

SALES MANAGER: Kathy Franks

PHONE: 800-770-8010 Ext:7600

EMAIL: sales@eaieducation.com

CUSTOMER SERVICE DEPARTMENT

Purchase Orders, Credit Card Orders, Order/Product Inquiries

CUSTOMER SERVICE MANAGER: Jessica Maisonet

PHONE: 800-770-8010 Ext:7606

EMAIL: info@eaieducation.com

PHYSICAL ADDRESS: 118 Bauer Dr., Oakland, NJ 07436 - **REMIT ADDRESS:** PO Box 416366, Boston, MA 02241
PHONE: 800-770-8010 - **FAX:** 201-891-5689 - **WEBSITE:** <https://www.eaieducation.com/>

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- **FCS Procurement & Distribution Center** – 2150 Keith Bridge Road, Cumming, Georgia 30040



Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

2150 Keith Bridge Road Cumming, GA 30040
Phone: 770-781-6603 Fax: 770-888-0222

June 18, 2025

The EDMAT Company
1427-B Woodmont Lane
Atlanta, GA 30318
Attn: Maya Abbott

Dear Ms. Abbott:

This is to advise you that your company has been awarded a contract from our recent **Bid # B25-04, Classroom & Art Supplies Catalog Discounts**.

This award is in accordance with the pricing, terms and conditions of the contract and with your discount remaining firm from **July 1, 2025** through **June 30, 2026**. This contract allows for a renewal if agreeable to both parties. This award letter is not an official order.

If you prefer to send a printed catalog, please do so before July 1, 2025 and address it to Faculty. Please see the attached list for school addresses and locations.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:

Discount Details
FCS School Directory

3.0 Bid/Form Pricing

- 1. Percentage discount offered from a catalog** – An 8% discount offered from any items in our catalog. (See enclosed catalog.)
- 2. Website discounts offered** – An 8% discount offered from any item on our website, www.edmatcompany.com.
- 3. Category Discounts** – An 8% discount offered on all categories in our catalog and website.
- 4. Manufacturer Discounts** – N/A
- 5. Store Discounts** – N/A
- 6. Shipping Offerings** – A flat 7% shipping cost will be applied to all orders.
- 7. Percentage discounts over cost** – N/A
- 8. Special services offered** – N/A
- 9. Volume Discounts** – A 12% discount will be applied to all orders over \$50,000.
- 10. Exclusions** – N/A

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Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

2150 Keith Bridge Road Cumming, GA 30040
Phone: 770-781-6603 Fax: 770-888-0222

June 18, 2025

Fun and Function
PO Box 11
Merion, PA 19066
Attn: Perel N.

Dear Perel N.:

This is to advise you that your company has been awarded a contract from our recent **Bid # B25-04, Classroom & Art Supplies Catalog Discounts**.

This award is in accordance with the pricing, terms and conditions of the contract and with your discount remaining firm from **July 1, 2025** through **June 30, 2026**. This contract allows for a renewal if agreeable to both parties. This award letter is not an official order.

If you prefer to send a printed catalog, please do so before July 1, 2025 and address it to Faculty. Please see the attached list for school addresses and locations.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:

Discount Details
FCS School Directory



Catalog Discount for Forsyth County Schools

10% discount and free shipping on items under \$200. Use code FORSYTH25FF.

Fun and Function, LLC
PO Box 11, Merion Station, PA 19066
T 800.231.6329 F 800.343.6863

- **Big Creek Elementary** - 1994 Peachtree Parkway, Cumming GA 30041
- **Brandywine Elementary** - 175 Martin Drive, Alpharetta, GA 30004
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Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

2150 Keith Bridge Road Cumming, GA 30040
Phone: 770-781-6603 Fax: 770-888-0222

June 18, 2025

Global Equipment Company Inc.
11 Harbor Park Drive
Port Washington, NY 11050
Attn: William Rose

Dear Mr. Rose:

This is to advise you that your company has been awarded a contract from our recent **Bid # B25-04, Classroom & Art Supplies Catalog Discounts**.

This award is in accordance with the pricing, terms and conditions of the contract and with your discount remaining firm from **July 1, 2025** through **June 30, 2026**. This contract allows for a renewal if agreeable to both parties. This award letter is not an official order.

If you prefer to send a printed catalog, please do so before July 1, 2025 and address it to Faculty. Please see the attached list for school addresses and locations.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:

Discount Details
FCS School Directory



11 Harbor Park Drive
Port Washington, NY 11050

Type of Contract:

Catalog Discount

Global Equipment Company Inc. is pleased to offer a Firm-Fixed Percentage Discount of 10% on eligible products in the following commodity codes to the Forsyth County Schools. Any discount offered within this proposal shall remain the same for the life of the contract. Products reduced for inventory reduction or promotional purposes, as well as special order or custom products, are not eligible for any discount. Freight and shipping charges are also ineligible for discount.

<http://www.globalindustrial.com>

Commodities:

Classroom Supplies
Art Supplies
Office Supplies
Classroom Furniture

- **Big Creek Elementary** - 1994 Peachtree Parkway, Cumming GA 30041
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- **Poole's Mill Elementary** - 7110 Heardsville Road, Cumming, Georgia 30028
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- **FCS Procurement & Distribution Center** – 2150 Keith Bridge Road, Cumming, Georgia 30040



Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

2150 Keith Bridge Road Cumming, GA 30040
Phone: 770-781-6603 Fax: 770-888-0222

June 18, 2025

Kaplan Early Learning Company
1310 Lewisville-Clemmons Rd
Lewisville, NC 27023
Attn: Elizabeth Patterson

Dear Ms. Patterson:

This is to advise you that your company has been awarded a contract from our recent **Bid # B25-04, Classroom & Art Supplies Catalog Discounts**.

This award is in accordance with the pricing, terms and conditions of the contract and with your discount remaining firm from **July 1, 2025** through **June 30, 2026**. This contract allows for a renewal if agreeable to both parties. This award letter is not an official order.

If you prefer to send a printed catalog, please do so before July 1, 2025 and address it to Faculty. Please see the attached list for school addresses and locations.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:

Discount Details
FCS School Directory

Bid Form/Pricing

Kaplan Early Learning Company believes the best way to commence a partnership is to direct immediate savings to Forsyth County School System through an aggressive pricing structure. Kaplan's pricing proposal will encompass the Early Childhood Edition catalog, the Kaplan Elementary Edition catalog, the Infant Toddler and Twos Edition catalog, and Kaplan's website www.kaplanco.com.

Our 56-year strategy has been to offer a portfolio of quality classroom products. Our products year-after-year are consistently higher in quality, and our list pricing on average is below other respected early childhood vendors. Forsyth County School System can depend on achieving real dollar savings due to Kaplan's history of offering lower retail pricing than other marketplace competitors.

Pricing Proposal:

Kaplan will provide Forsyth County School System with a 5% discount off current list pricing for our catalogs, the Early Childhood Edition, the Kaplan Elementary Edition, and the Infant Toddler and Twos Edition as well as our website www.kaplanco.com. The discount percentage will apply for the duration of the contract. Some Exclusions apply – see exclusions below.

Shipping Offerings:

Orders are shipped Freight on Board (FOB) destination to include all associated charges for delivery (free freight). Free freight excludes playground items, Next Day Air, 2nd Day Air, and K-Truck delivery services.

Exclusions:

These contract provisions are not valid with any other sales promotions, bids, quotes, coupons, or discounts. This offer cannot be used toward purchases of gift certificates. The discount does not apply to outdoor playground structures, parts, surfacings or services of playground. Discount does not apply to lofts, technology products, computers & accessories, curriculum, assessments & screening materials, "All About ECERS-R", "All About ITTERS-R", professional development, Tot Tree (#96616), Gaggie Buggy & accessories, LEGO products, laminators and accessories, all Maple Line furniture, sterilizers, all PPE items, and custom kitting (special order items). Discount applied to current list pricing in effect at time of order. Web pricing prevails over catalog pricing. Product exclusions are subject to change.

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Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

2150 Keith Bridge Road Cumming, GA 30040
Phone: 770-781-6603 Fax: 770-888-0222

June 18, 2025

Lakeshore Learning Materials, LLC
2695 E. Dominguez Street
Carson, CA 90895
Attn: Rafael Muro

Dear Mr. Muro:

This is to advise you that your company has been awarded a contract from our recent **Bid # B25-04, Classroom & Art Supplies Catalog Discounts**.

This award is in accordance with the pricing, terms and conditions of the contract and with your discount remaining firm from **July 1, 2025** through **June 30, 2026**. This contract allows for a renewal if agreeable to both parties. This award letter is not an official order.

If you prefer to send a printed catalog, please do so before July 1, 2025 and address it to Faculty. Please see the attached list for school addresses and locations.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:

Discount Details
FCS School Directory

Bid Form/Pricing

Lakeshore is pleased to provide the following discounts to Forsyth County Schools:

Percentage discount offered from a catalog:

5% discount offered on all catalog items.

Website discounts offered:

5% discount offered on all website items.

Category Discount:

5% discount offered on all categories.

Manufacturer Discounts:

No additional manufacturer discounts will be applied.

Store Discounts:

5% discount in store.

Shipping Offerings:

Free shipping for all orders, no minimum order.

Percentage Discounts over cost:

N/A - No percentage discounts over cost is being offered

Special services offered:

Complete Classrooms® White-Glove Installation service is complimentary on orders of \$20,000 or more that ship to a single location in the contiguous United States. Depending on delivery location, additional charges may apply. This service includes:

- Unpacking and assembly
- Supervised setup in a classroom, a library, a media center or other learning space
- Custom labeling and boxing of orders by designated information, such as by classroom or teacher
- Supervised verification that all rooms are in ready-to-move-in condition

Volume Discounts:

No additional discount will be applied based on volume.

Exclusions:

Discount does not apply to sale items.

- **Big Creek Elementary** - 1994 Peachtree Parkway, Cumming GA 30041
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Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

2150 Keith Bridge Road Cumming, GA 30040
Phone: 770-781-6603 Fax: 770-888-0222

June 18, 2025

Nasco Education LLC
901 Janesville Ave
Fort Atkinson, WI 53538
Attn: Michelle Au

Dear Ms. Au:

This is to advise you that your company has been awarded a contract from our recent **Bid # B25-04, Classroom & Art Supplies Catalog Discounts**.

This award is in accordance with the pricing, terms and conditions of the contract and with your discount remaining firm from **July 1, 2025** through **June 30, 2026**. This contract allows for a renewal if agreeable to both parties. This award letter is not an official order.

If you prefer to send a printed catalog, please do so before July 1, 2025 and address it to Faculty. Please see the attached list for school addresses and locations.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:

Discount Details
FCS School Directory

Bid Exception Clarification

Entity:	<u>Forsyth County School System</u>
Bid ID:	<u>B25-04</u>
Bid Name:	<u>Classroom & Art Supplies Catalog Discounts</u>
Contract Dates:	<u>7/1/25-6/30/26</u>

- Current prices can be found at nascoeducation.com. Enter your quote number when prompted to receive your discounted price.
- Free ground shipping does not apply to separate orders less than \$199 or excluded items as listed below:
 - Items marked additional shipping charges
 - Preserved items
 - Items stated on website as being excluded
- Shipping is listed as a separate line item on Invoices. For shipping estimates, please call 800-558-9595.
- Additional charges apply to:
 - Hazardous Material
 - Inside Delivery
 - Lift gate
- Nasco is not responsible for excess costs incurred due to the purchase of items from other sources when products are unavailable at the time of order.
- Nasco is not responsible for paying penalty fees or liquidation damages.
- Returns or exchanges are granted only on stock merchandise upon request within 30 days of date of invoice. Restocking fees may apply. Contact Customer Care by calling 800-558-9595. See our full [Return Policy](#).
- Warranties vary by product and are based on manufacturer warranty terms.
- Nasco does not give additional discounts for prompt payment of invoices.
- Orders are invoiced once product has shipped. Net 30 payment terms commence at time of invoicing.
- Nasco does not install, assemble, or remove debris of any kind.



901 Janesville Avenue
Fort Atkinson, WI 53538-0901

PHONE 1.800.558.9595

FAX 1.800.372.1236

EMAIL info@nascoeducation.com

WEB nascoeducation.com

Empowered teachers, engaged students

Custom Discount for: B25-04 Classroom & Art Supplies Catalog Discount

Nasco Quote Number: 60617

Valid: 7/1/25-6/30/26

Category	Discount off current price
Art Education	20%
Dissection Materials	15%
Elementary Education	
Family and Consumer	
Sciences Geometry & Algebra	
Health and PE Education	
Math Education	
Science Education	
SEL & Mental Health	
Special Education	
STEM/STEAM Education	
Health Sciences	10%
Agricultural Education/Farm & Ranch	
Qualifying orders over \$199 (after discount)	Free Shipping*

*Some exclusions apply Please visit nascoeducation.com/shipping for current shipping and delivery terms. Hawaii and Alaska not included in free shipping offer. Please call 1.800.558.9595 for shipping rates.

TERMS: Net 30 days, with approved credit

DELIVERY: Approximately 5-10 business days upon receipt of order for in-stock items

PLEASE NOTE:

- Customers will receive the best of sale pricing, contract pricing, quantity pricing, or promotional discount for qualifying orders.
- Items marked "Excluded From Discounts" on nascoeducation.com are not discounted.
- An additional small order handling fee of \$5.00 will be applied to orders under \$50.00.
- A hazardous material surcharge will be added to items with a black diamond (◆) or D.O.T. symbol.
- For instructions on how to use your quote online, please visit nascoeducation.com/how-to-use-my-quote-number.
- Due to unforeseen increases or operational changes, Nasco Education reserves the right to change published prices or shipping policies without notice. Please refer to our website for current pricing and policies.
- Please include your quote number above on all orders.
- **IMPORTANT:** In the event that international tariffs are imposed by the U.S. government, some products or parts manufactured outside the United States may incur a tariff surcharge. If this surcharge applies to your order, you will be notified of any price increase before we process your purchase order.

Visit us at nascoeducation.com to browse our complete offering or request a catalog. For questions about pricing, high-quantity orders, bids and quotes, or help with product selection, contact our customer care team at 1.800.558.9595 or custserv@nascoeducation.com.

We look forward to serving you!

Michelle Au, Contract Sales Manager

- **Big Creek Elementary** - 1994 Peachtree Parkway, Cumming GA 30041
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Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

2150 Keith Bridge Road Cumming, GA 30040
Phone: 770-781-6603 Fax: 770-888-0222

June 18, 2025

S & S Worldwide
75 Mill Street
Colchester, CT 06415
Attn: Erin Hemingway

Dear Ms. Hemingway:

This is to advise you that your company has been awarded a contract from our recent **Bid # B25-04, Classroom & Art Supplies Catalog Discounts**.

This award is in accordance with the pricing, terms and conditions of the contract and with your discount remaining firm from **July 1, 2025** through **June 30, 2026**. This contract allows for a renewal if agreeable to both parties. This award letter is not an official order.

If you prefer to send a printed catalog, please do so before July 1, 2025 and address it to Faculty. Please see the attached list for school addresses and locations.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:

Discount Details
FCS School Directory



Forsyth County Schools
2150 Keith Bridge Rd
Cumming, GA 30040

April 17, 2025

RE: Bid B25-04 Classroom & Art Supplies Catalog Discount

To Whom It May Concern:

S&S Worldwide, Inc. would like to offer your organization a 20% discount. Please be aware that this discount will apply to **the current list price at the time of order placement**. Catalogs/list pricing is updated annually in January and is valid for the calendar year (January through December). The discount cannot be combined with sale prices, special promotions, quantity breaks, offer codes, or Internet specials. S&S Worldwide does not provide installations, assembly, removal of debris, or reconditioning of athletic items. **The district will be eligible for free standard ground delivery services on all orders***. Please reference bid# **B25-04ART%** on all correspondence to receive special pricing. ****We do not provide apparel, uniforms or clothing****

***Items labeled FOB/Dropship or "not available for free freight" are not eligible for free shipping.** Freight charges for items that are not eligible for free shipping will have freight charges prepaid and added to the invoice. If the District plans to purchase items ineligible for free shipping, we encourage our customers to contact us for a freight quote at the time of order placement. The discount does not apply to freight charges. Orders requiring a truck for delivery do not include unloading services (inside delivery and/or liftgate). If these services are required, please contact our customer service department at the time of order placement at 800-642-7354 for a quote. All shipments scheduled to be delivered by common carrier (UPS, Fed Ex, USPS) will include inside delivery to the ground floor.

Payment terms are net 30 days. Delivery will be made within 30 days ARO.

Please feel free to contact me with any questions.

Best Regards,

A handwritten signature in blue ink that reads 'Erin Hemingway'.

Erin Hemingway
Sr Bid Analyst
S&S Worldwide, Inc.

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- **FCS Procurement & Distribution Center** – 2150 Keith Bridge Road, Cumming, Georgia 30040



Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

2150 Keith Bridge Road Cumming, GA 30040
Phone: 770-781-6603 Fax: 770-888-0222

June 18, 2025

School Specialty Inc.
W6316 Design Drive
Greenville, WI 54942
Attn: Michael Holland

Dear Mr. Holland:

This is to advise you that your company has been awarded a contract from our recent **Bid # B25-04, Classroom & Art Supplies Catalog Discounts**.

This award is in accordance with the pricing, terms and conditions of the contract and with your discount remaining firm from **July 1, 2025** through **June 30, 2026**. This contract allows for a renewal if agreeable to both parties. This award letter is not an official order.

If you prefer to send a printed catalog, please do so before July 1, 2025 and address it to Faculty. Please see the attached list for school addresses and locations.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:

Discount Details
FCS School Directory



April 8, 2025

Forsyth County Schools
Purchasing Department
2150 Keith Bridge Road
CUMMING, GA 30040

Account No: 245040

RE: BID# B25-04 Classroom & Art Supplies Catalog Discounts Due date: March 23, 2025

To: Brad Richardson,

Forsyth County Schools is already qualified to the **Equalis Group 101519-01 Educational School Supplies awarded to School Specialty**. This agreement offers a very competitive catalog discount of **35%** off list price for Supplies and **14%** off list price for Furniture and Equipment items. There is also a net priced market basket included with this bid of over 300+ items priced even more competitively.

All discounts apply to the current year catalogs which are located on the School Specialty website at: <http://catalogs.schoolspecialty.com>. If you have not received your catalog, you can request a copy on the site as well. Some exclusions may apply.

School Specialty appreciates the opportunity to review your **B25-04 Classroom & Art Supplies Catalog Discounts** bid request. Please continue to use the Equalis contract noted above to make these purchases with us.

Please use this email for future notifications: bidnotices@schoolspecialty.com

Thank you for your consideration.

Sincerely,

A handwritten signature in black ink, appearing to read "Michael Holland".

Michael Holland
Contract Coordinator

- **Big Creek Elementary** - 1994 Peachtree Parkway, Cumming GA 30041
- **Brandywine Elementary** - 175 Martin Drive, Alpharetta, GA 30004
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Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

2150 Keith Bridge Road Cumming, GA 30040
Phone: 770-781-6603 Fax: 770-888-0222

June 18, 2025

The Bach Company
897 Independence Ave, Ste 2D
Mountain View, CA 94043
Attn: Lawrence Bach

Dear Mr. Bach:

This is to advise you that your company has been awarded a contract from our recent **Bid # B25-04, Classroom & Art Supplies Catalog Discounts**.

This award is in accordance with the pricing, terms and conditions of the contract and with your discount remaining firm from **July 1, 2025** through **June 30, 2026**. This contract allows for a renewal if agreeable to both parties. This award letter is not an official order.

If you prefer to send a printed catalog, please do so before July 1, 2025 and address it to Faculty. Please see the attached list for school addresses and locations.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:

Discount Details
FCS School Directory



Casio FX-CG50



Casio FX-260



TI-30XS Multiview



TI-108 Teacher Kit



Caddy Stack



TI Innovator Hub Kit



www.BachCompany.com or 1-800-248-2224



TI Navigator
Classroom Network



TI Software



TI-84Plus CE w/Python



TI-Nspire CX II w/Docking Station



TI-Nspire CX II

Dear Forsyth County Schools,

For more than 50 years, The Bach Company has been making 'technology for the classroom' available to educators. As your teaching styles have changed, we have responded by offering the most up-to-date instructional tools and materials.

The Bach Company has more than competitive prices. We also have the expertise to help you choose the technologies that will best bring success to your classroom. Product lines that we carry include Texas Instruments, Casio, HP, Sharp, Vernier, and Maxell.

Our Special programs for your classroom include our Calculator Buy-Back Program wherein we will buy back your underutilized calculators

At The Bach Company, we have worked to build a partnership with the educational community. And we look forward to continuing to supply your classroom technology needs as you educate the leaders of the future.

Bid B25-04 Classroom & Art Supplies Catalog Discounts:

- 1.0% off already steeply discounted pricing at www.bachcompany.com
- Call 1-800-248-2224 for volume discount quotes
- Minimum order \$500.00
- Free shipping
- Delivery time 2-4 days after receipt of order
- Payment terms: Net 30
- We accept Purchase Orders
- We will accept PCards for a fee of 4% on top of product cost

Sincerely,

Larry Bach

The Bach Company
1-800-248-2224

- **Big Creek Elementary** - 1994 Peachtree Parkway, Cumming GA 30041
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Quality Learning and Superior Performance for All

PURCHASING DEPARTMENT

2150 Keith Bridge Road Cumming, GA 30040
Phone: 770-781-6603 Fax: 770-888-0222

June 18, 2025

The School Box
4073 LaVista Rd, Ste 359
Tucker, GA 30084
Attn: Rebecca Henderson

Dear Ms. Henderson:

This is to advise you that your company has been awarded a contract from our recent **Bid # B25-04, Classroom & Art Supplies Catalog Discounts**.

This award is in accordance with the pricing, terms and conditions of the contract and with your discount remaining firm from **July 1, 2025** through **June 30, 2026**. This contract allows for a renewal if agreeable to both parties. This award letter is not an official order.

If you prefer to send a printed catalog, please do so before July 1, 2025 and address it to Faculty. Please see the attached list for school addresses and locations.

If you have any questions about this award, please contact Trey Tryan at 770-781-6603 or ttryan@forsyth.k12.ga.us. We appreciate your interest in the Forsyth County School System and your participation in our bidding process.

Sincerely:

Brad Richardson
Director of Procurement Services

Attachments:

Discount Details
FCS School Directory

Bid ID# **B225-04 Classroom and Art Supplies**

Specific Pricing and discount details:

14% discount on items, excluding sale items, furniture, and carpets.

Shipping details:

Orders under \$99- 15% of total order, minimum \$9.95

Orders over \$99- free shipping (excluding over sized items)

Oversized shipments (ex, furniture)- 15% of total order

- **Big Creek Elementary** - 1994 Peachtree Parkway, Cumming GA 30041
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