

B25-05, Music & Band Discounts				
Company	Discount	Freight Terms	Exclusions / Bid Notes	Awarded Contract
Music & Arts	0%	As per the current educator website terms and promotions	Online Catalog has discounted prices up to 60% must obtain credentials to view	Yes
Ponce De Leon	10%-60%	Free Shipping and Assembly	No Exclusions	Yes
Jackson's Music	Fox Double Reed Products- Polypropylene Models 20% MAP, Wooden Intermediate Models 15% MAP, Professional Models 10% MAP Vandoren Products - All reeds & mouthpieces 10%	Free Shipping	No Exclusions	No
Nisewonger	3-45% of list price	Free Shipping	No Exclusions Most products are part of P25-04 with some additional included in this response.	Yes
Washington Music	0-60%	Free Shipping over \$75	No Exclusions	Yes
Wenger	7%-Current Catalog 10%-StageTek Staging/Seating Risers, Tourmaster & Signature Standing Choral Risers, Ultra-Stor & Acousti-Cabinets, Music Library System	FOB Origin Installation if requested at additional cost	Not including special promotions.	Yes
West Music	0-20%	Free Shipping except oversize shipping	Discounts taken off current website pricing. Special order items are subject to 20% restocking fee if returned.	Yes
Rhythm Band	10% off catalog items 10% off Website items	Free Shipping	No Exclusions	Yes
Taylor Music Inc	0%	Accessory Catalog - Free w/\$99 minimum Sale Catalogs - Free Shipping Website - Free w/\$99 minimum	No Exclusions	No