

OVERVIEW

CYBHI Fee Schedule

Santa Barbara
County Education Office
Susan C. Salcido, Superintendent



Master Plan for Kids' Mental Health

Children and Youth Behavioral Health Initiative (CYBHI)

- $4.7 billion state-wide initiative
- Multi-year overhaul of our mental health system
- Whole Child Approach meeting kids where they're at – schools
- Implemented by partners across health and education sectors

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Four focus areas:

Workforce Training and Capacity

Behavioral Health Ecosystem Infrastructure

Coverage Architecture

Public Awareness

More information about the Master Plan for Kids' Mental Health

What is the CYBHI Fee Schedule?

- **Multi-Payer -** Medi-Cal, Commercial Insurance, & Disability Insurance
- **School-Linked -** Services either occur at school site or referred from school site
- **Fee Schedule** - A list of established payment rates for behavioral health services

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- **Beneficiaries -** Students 0-25 years old
- **Who can bill the fee schedule?** COEs, LEAS, Charters and Institutions of Higher Education
- **Cost to Student/Family -** None, there is no co-pay
- **Provider Types -** Licensed/Associate Clinicians, PPS Credentials, Nurses, Wellness Coaches, Physicians & Psychiatrists
- **Types of Services -** Assessment, Counseling, Case Management, Psychoeducation, Crisis

School-Linked Partnership and Capacity Grant

Countywide Grant

14 districts, JCCS, 2 charters:

$4,194,831

Focus

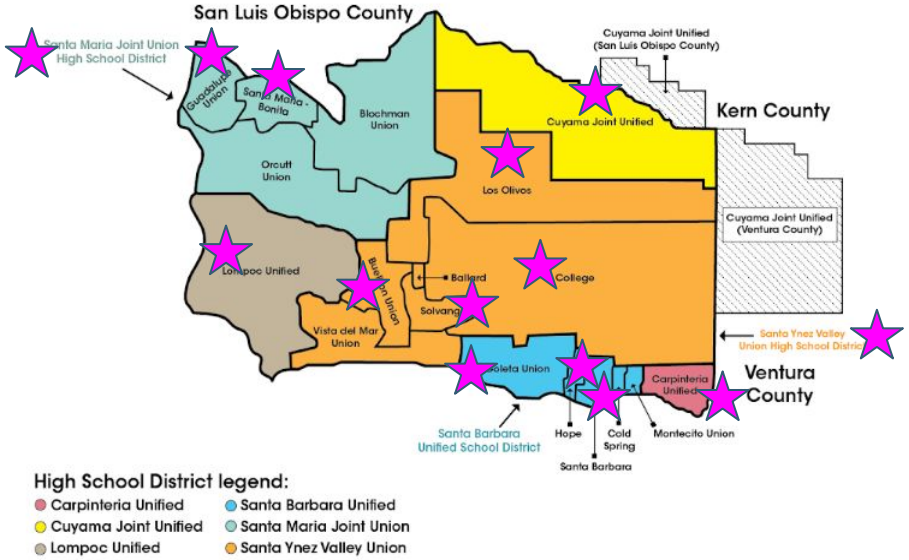
Medi-Cal Enrollment

Service Delivery Infrastructure

Billing Infrastructure

Data Collection & Documentation

Participating School Districts



Benefits of Utilizing a Billing Vendor & Electronic Health Record



Secure Data Management

HIPAA-compliant handling of student health information across providers



Workflow Integration

Streamlines clinical workflows with billing data for efficient claims preparation



Maximize Reimbursement

Accurately codes and bills all eligible CYBHI services for optimal revenue capture



Reduce Errors

Automated eligibility checks and documentation prompts minimize claim denials

SELECTION PROCESS

Santa Barbara County Education Office
Susan C. Salcido, Superintendent

Santa Barbara County Education Office
Service & Leadership

About SBCEO | Meeting Agendas | Divisions & Departments | Programs & Services | Districts & Schools | Careers & Benefits | Supporting students

Requests for Proposals

This page lists the current and past **Requests for Proposals** (RFP) announced by the Santa Barbara County Education Office (SBCEO). Requests can be administered either by SBCEO, or through a third-party project manager, depending on the nature of the requested work.

The **mailing address** for submitting RFPs to SBCEO is:
Santa Barbara County Education Office
Administrative Services
ATTN: Nicole Evenson, Administrator, Internal Services
4400 Cathedral Oaks Road
Santa Barbara, CA 93160-630

Current Requests for Proposals

Date posted	Bid ID	Bid title	Due date	Documents
April 08, 2025	SBCEO 2025-RFP-001	Health Management System Software and Implementation	Monday, May 05, 2025 (no later than 2:00 p.m.)	• RFP Legal Notice • Request for Proposal • RFP Timeline • RFP Questions & Responses

Contacts

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Project Scope

Seeking a hosted comprehensive electronic health record system software service, full-service claim and billing services, and implementation services to support Local Educational Agencies (LEAs) participating in the Children and Youth Behavioral Health Initiative (CYBHI).

Turnkey Solution

SBCEO wants to implement a "turnkey" software package hosted by the vendor with minimal custom modification

Participating LEAs

16 LEAs serving 35,000 students have opted in to allocating funding for a centralized billing vendor solution

CYBHI Initiative

Part of a transformative five-year initiative in California to improve behavioral health systems for children, youth, and families

Scope of Work

Develop operational readiness for participating LEAs to bill against the new Multi-Payer Fee Schedule billing processes.



EHR Integration

Electronic health record system that aligns with Carelon's requirements and facilitates seamless data collection



Billing Solution

Full-service third-party billing solution that streamlines reimbursement process and maintains compliance



Medi-Cal Enrollment

Assistance for Medi-Cal enrollment of LEAs and their embedded and affiliated providers

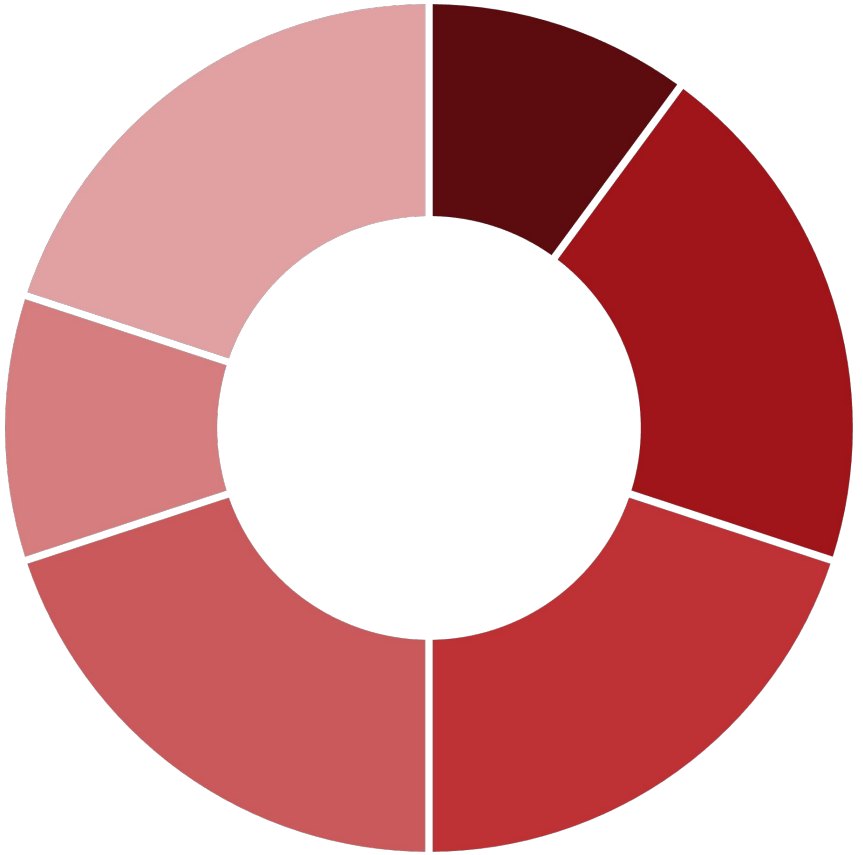


Training & Support

Ongoing support and training to ensure staff proficiency in new systems and billing procedures

Evaluation Criteria

- Cost/Proposed Fees
- Understanding of Project
- Technical Competence
- Functional/Technical Requirements
- Similar Project Experience
- Maintenance & Support



Selection Process

Initial Review

A Review Panel evaluated proposals using rubrics based on evaluation criteria and understanding of the work.

Finalist Selection

Selected finalists were notified and invited for interviews.

Interviews

Interviews and product demonstrations were held May 22, 2025. Interview panel included LEA and SBCEO staff.

Final Selection

Based on evaluation criteria, interview performance, and reference checks, final vendor selected.