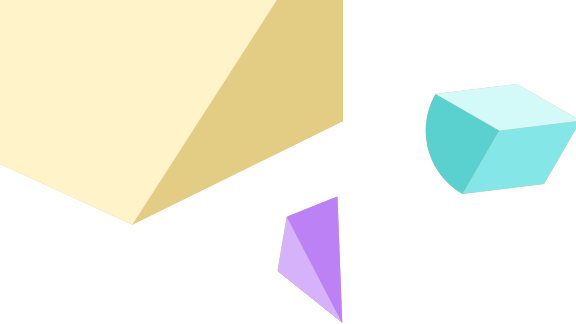
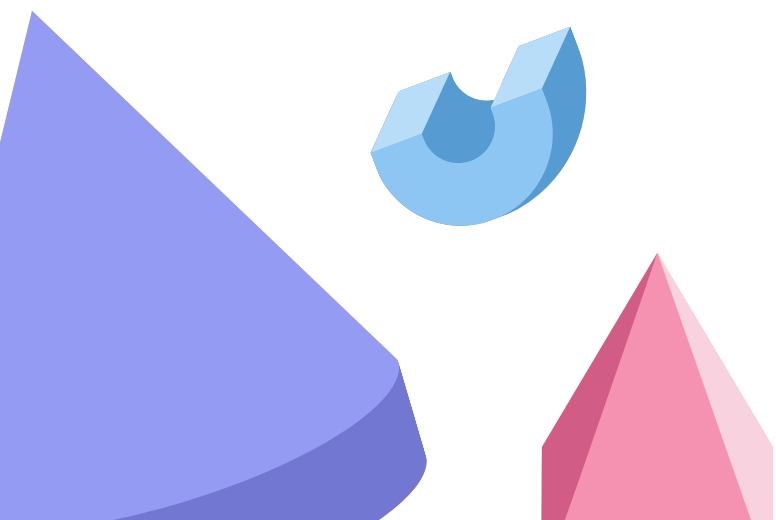
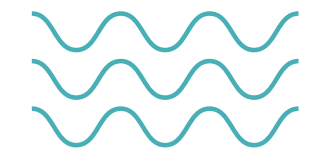




Welcome Sophomores



**What
Matters to
You?**



Learning Goals

1

Explore values
and how they
relate to
careers.

2

Identify your
personal values
as they relate to
careers

3

Complete
“Would You
Rather”
Assessment



What are Values?

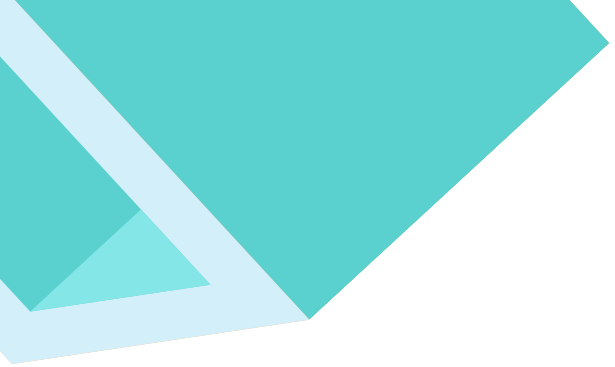
A person's judgement of what is important in life.

**Identifying and
understanding your personal
values can help you:**

- Discover the type of work you'll find satisfying
- Learn which type(s) of jobs fit your personality
- Find out what work environment(s) are best for you

Examples of Values

Advancement	Competition	Independence	Personal Growth	Teamwork
Adventure/ Risk-Taking	Creative Expression	Influence People	Physical Challenge	Work Alone
Affiliation	Excitement	Leadership	Recognition	Help Society
Balance	Financial Reward	Make Decisions	Security	Team Work
Challenge	Flexibility	Spiritual Fulfillment	Stability	Physical Challenge
Change & Variety	Friendship	Fast Pace/Time Pressure	Status/Prestige	Work Alone

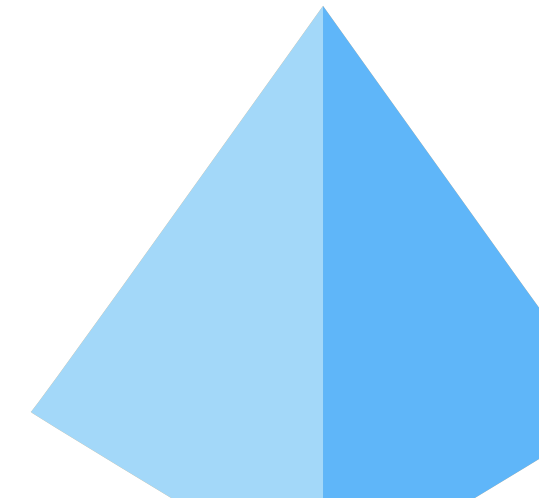


Choose 1:

Name a time when your values were upheld

or

**What role do you think
values have in career
choice?**



How can you determine your values?

- Your values are things you are for (or against).
- Your values are things you have chosen freely (...though others can influence you).
- Your values are things you believe in and are willing to stand up for.
- Your values guide your behavior and your life.



What are
your top 5
values?

Click
Here



Career Examples

Insurance Sales Agent

1,

2,

Veterinarian

Sports Agent

3,

4,

Mechanical Engineer

Preschool Teacher

5,

Business & Communication: Insurance Sales Agent

ALSO KNOWN AS: Account Executive, Account Agent, Commercial Lines Insurance Agent

Responsibilities

- Sell various types of insurance policies to businesses and individuals on behalf of insurance companies, including automobile, fire, life, property, medical and dental insurance, or specialized policies
- Explain features, advantages, and disadvantages of various policies to promote sale of insurance plans



[WATCH VIDEO](#)

Insurance Sales Agent Work Environment

- Most work in offices; some spend time traveling to meet clients
- Some meet clients during business hours and then spend evenings doing paperwork and preparing presentations



Which values do you feel fit a career as an insurance sales agent?

Advancement	Competition	Independence	Personal Growth	Teamwork
Adventure/ Risk-Taking	Creative Expression	Influence People	Physical Challenge	Work Alone
Affiliation	Excitement	Leadership	Recognition	Help Society
Balance	Financial Reward	Make Decisions	Security	Team Work
Challenge	Flexibility	Spiritual Fulfillment	Stability	Physical Challenge
Change & Variety	Friendship	Fast Pace/Time Pressure	Status/Prestige	Work Alone

Career Examples

Next Step

Environmental Sciences: Veterinarian

Responsibilities

- Treat sick or injured animals by prescribing medication, setting bones, dressing wounds, or performing surgery
- Collect body tissue, feces, blood, urine, or other body fluids for examination and analysis
- Treat animals to fight against various diseases, such as rabies or distemper



 **WATCH NOW**

Veterinarian Work Environment

- Most veterinarians work in private clinics and hospitals; others travel to farms or work in settings like laboratories, classrooms, or zoos
- Work can be emotionally stressful and physically demanding
- Some work nights or weekends, and they may have to respond to emergencies outside of scheduled work hours



Which values do you feel fit a career as a veterinarian?

Advancement	Competition	Independence	Personal Growth	Teamwork
Adventure/ Risk-Taking	Creative Expression	Influence People	Physical Challenge	Work Alone
Affiliation	Excitement	Leadership	Recognition	Help Society
Balance	Financial Reward	Make Decisions	Security	Team Work
Challenge	Flexibility	Spiritual Fulfillment	Stability	Physical Challenge
Change & Variety	Friendship	Fast Pace/Time Pressure	Status/Prestige	Work Alone

Career Examples

Next Step

Art, Communication & Media: Sports Agent

ALSO KNOWN AS: Agents & Business Managers for Actors, Singers or Athletes

Responsibilities

- Promote, market, and negotiate contracts for clients
- Liaison between clients and any entity that wants to contract your clients' talent
- Responsible for handling negotiations by analyzing contracts
- Need to constantly find new ways to market your clients and gain new potential employment options for them



[▶ WATCH NOW](#)

Sports Agent Work Environment

- Fast paced, ever-changing
- Spend most of the day on the phone or in meetings networking with others to market your clients.
- Must plan your work schedule to benefit your clients, so expect to work nights, weekends, and odd hours of the day



Which values do you feel fit a career as a sports agent?

Advancement	Competition	Independence	Personal Growth	Teamwork
Adventure/ Risk-Taking	Creative Expression	Influence People	Physical Challenge	Work Alone
Affiliation	Excitement	Leadership	Recognition	Help Society
Balance	Financial Reward	Make Decisions	Security	Team Work
Challenge	Flexibility	Spiritual Fulfillment	Stability	Physical Challenge
Change & Variety	Friendship	Fast Pace/Time Pressure	Status/Prestige	Work Alone

Career Examples

Next Step

Engineering, Manufacturing & Design: Mechanical Engineer

Responsibilities

- Estimate costs or submit bids for engineering, construction, or extraction projects.
- Read and interpret blueprints, technical drawings, schematics, or computer-generated reports.
- Research, design, evaluate, install, operate, or maintain mechanical products, equipment, systems or processes to meet requirements.



[WATCH VIDEO](#)

Mechanical Engineer Work Environment

- Professional office setting with occasional trips to visit worksites where a problem or piece of equipment needs their personal attention
- In most settings, they work with other engineers, engineering technicians, and other professionals as part of a team.



Which values do you feel fit a career as a mechanical engineer?

Advancement	Competition	Independence	Personal Growth	Teamwork
Adventure/ Risk-Taking	Creative Expression	Influence People	Physical Challenge	Work Alone
Affiliation	Excitement	Leadership	Recognition	Help Society
Balance	Financial Reward	Make Decisions	Security	Team Work
Challenge	Flexibility	Spiritual Fulfillment	Stability	Physical Challenge
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Career Examples

Next Step

Health & Human Services: Preschool Teacher

Responsibilities

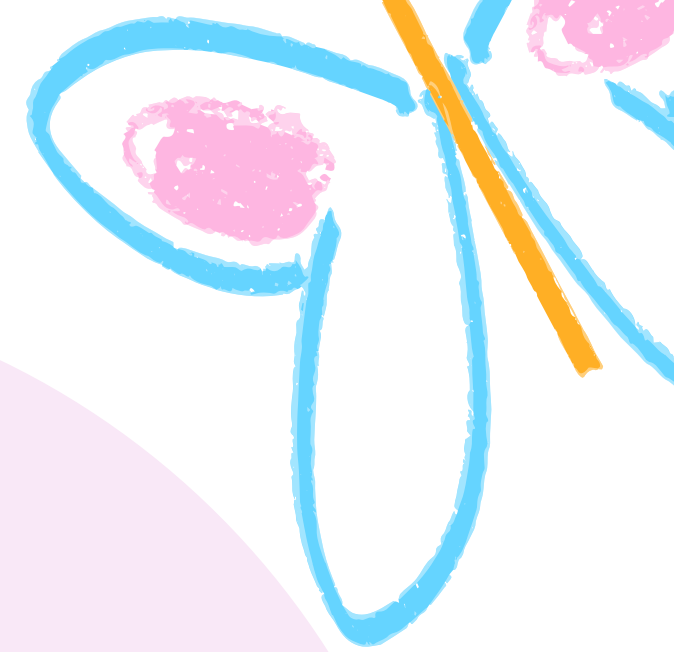
- Teach basic skills, such as color, shape, number and letter recognition, personal hygiene, and social skills
- Observe and evaluate children's performance, behavior, social development, and physical health
- Read books to entire classes or to small groups
- Establish and enforce rules for behavior and procedures for maintaining order



WATCH VIDEO

Preschool Teacher Work Environment

- Spend your day in a childcare center, school, or public facility
- Those in public schools generally work during school hours, with a 2-month break during the summer. Some may also teach in summer programs
- Those in daycare settings may work year-round with longer hours
- May be rewarding but can be tiring



Which values do you feel fit a career as a preschool teacher?

Advancement	Competition	Independence	Personal Growth	Teamwork
Adventure/ Risk-Taking	Creative Expression	Influence People	Physical Challenge	Work Alone
Affiliation	Excitement	Leadership	Recognition	Help Society
Balance	Financial Reward	Make Decisions	Security	Team Work
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Career Examples

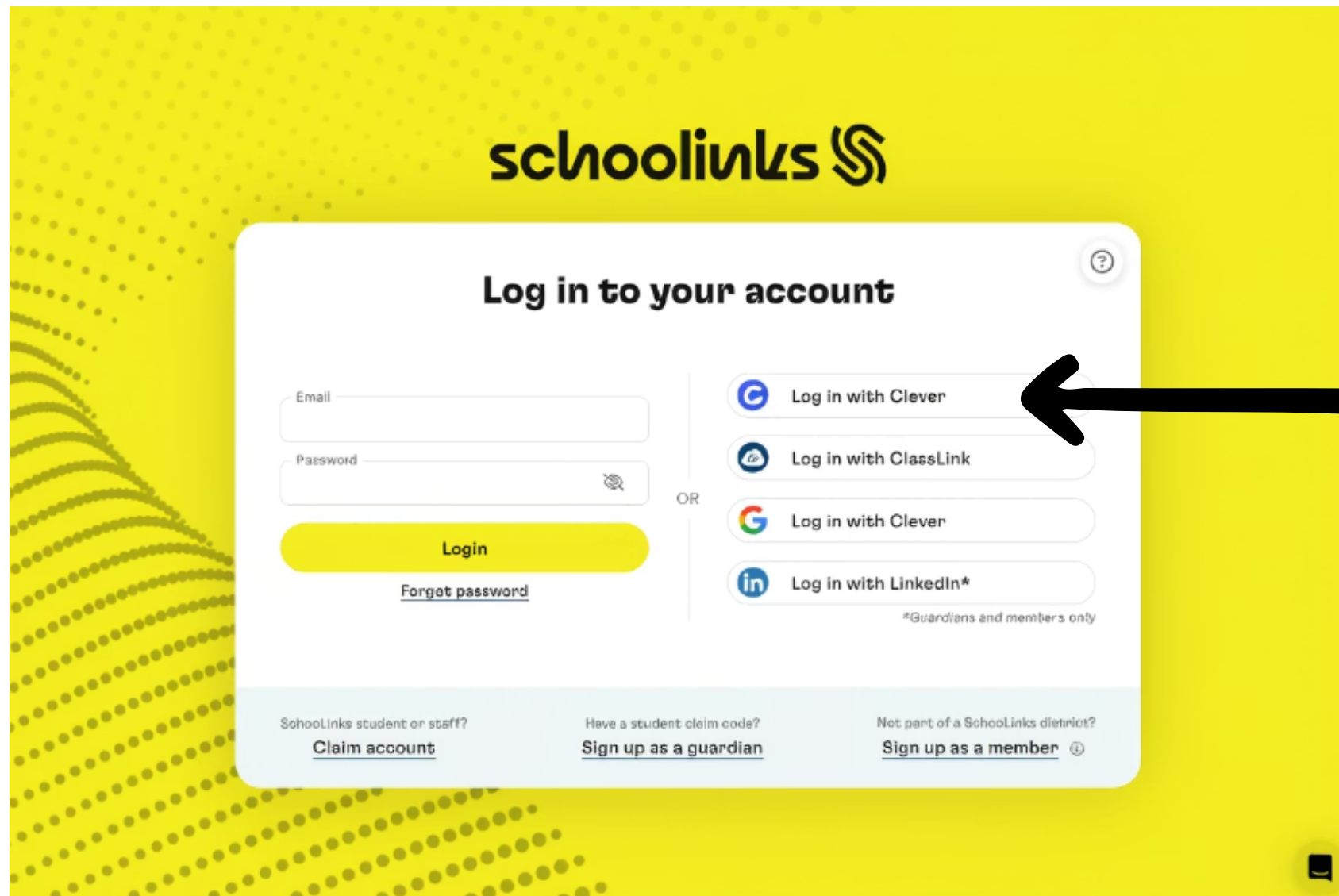
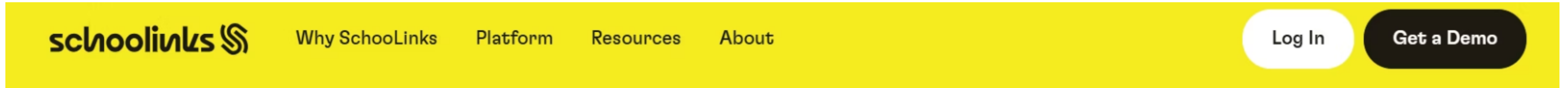
Next Step

Next Step:

schoolinks 

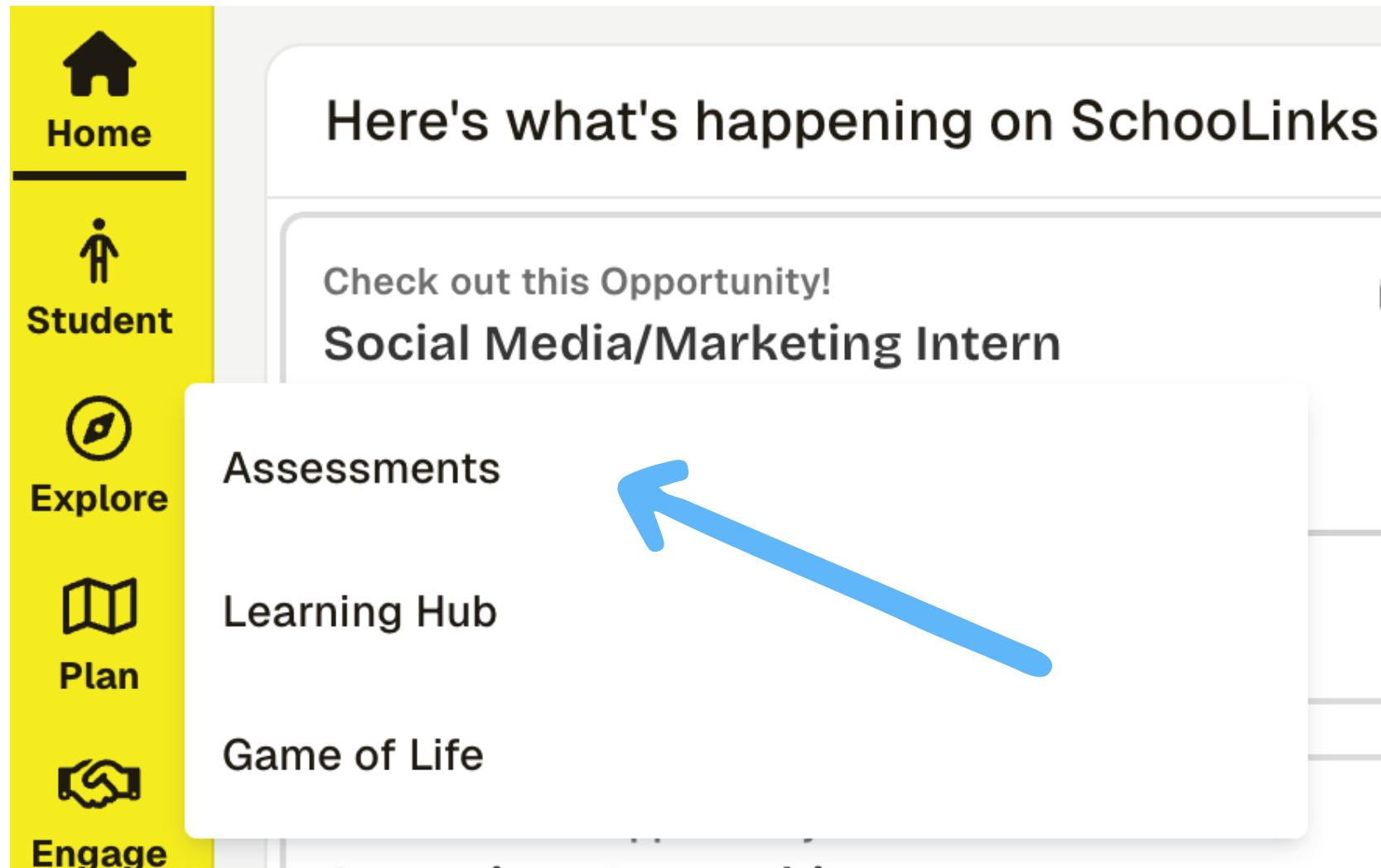


Getting Started



Step 1: Go to schoolinks.com

Step 2: Log in with Clever



Step 3:

**Go to Explore from
left hand side
menu and click on
"Assessments"**

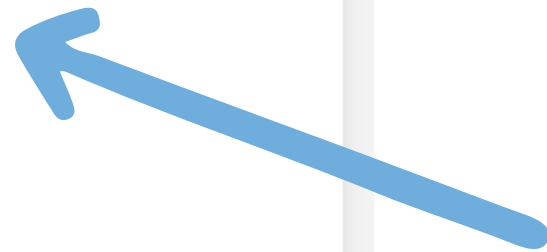
Would you rather

Choose your favorite activities to get career suggestions.

Use this info to see which of your favorite careers match your hobbies!

● NEVER TAKEN

Start assessment →



Step 4:

Look for “Would you rather” and click “start assessment”

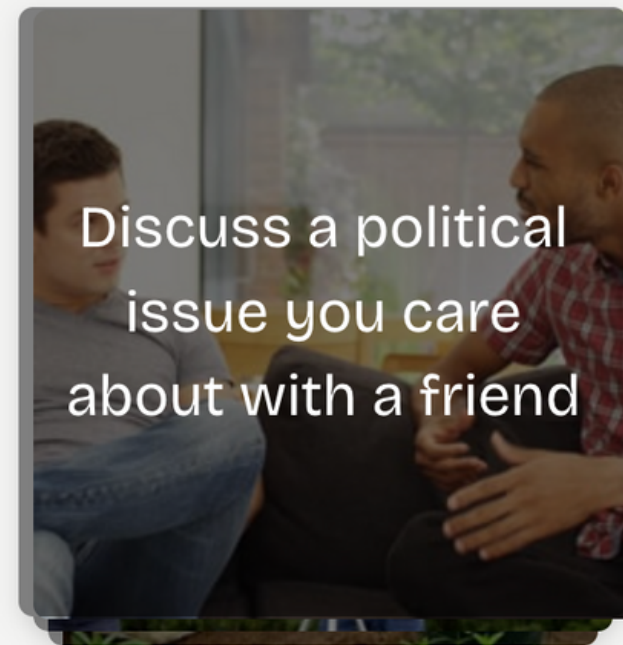
Would You Rather...



Improve your
social media
profile



OR



Discuss a political
issue you care
about with a friend



**Choose one based on what you learned
about what you Value!**

Based on your answers, we've matched you with the following:



Leyden CHSD 212

1st Cluster Match: Marketing, Sales, Service

Entrepreneurship

The Entrepreneurship pathway acquaints students with the knowledge and skills necessary to own and operate the...

Choose ✓

[Read More](#)

Marketing

The Marketing Pathway covers the principles of marketing, such as the creation of concepts, strategies, and th...

Choose ✓

[Read More](#)

2nd Cluster Match: Arts, Audio/Video Technology, & Communications

Apparel and Textiles

The Apparel and Textiles pathway is designed to provide basic knowledge and understanding of the design, devel...

Choose ✓

[Read More](#)

3rd Cluster Match: Business, Management, & Administration

Accounting

The Accounting pathway assists students pursuing a career in business, marketing, and management. This include...

Choose ✓

[Read More](#)

Business Strategy & Data Analysis

Business Strategy & Data Analysis

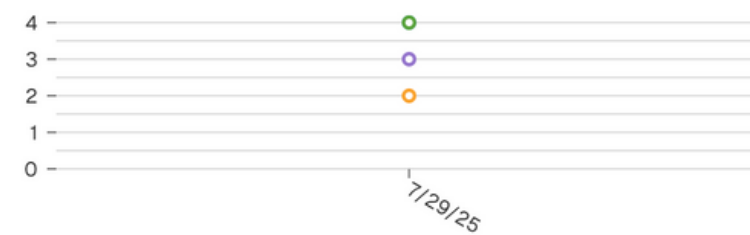
Choose ✓

Choose a cluster that most aligns with your values!

Would you rather results

[View past results](#)

Based on your chosen activities, you might be interested in...



1 Marketing, Sales, Service [↗](#)

2 Arts, Audio/Video Technology, & Communications [↗](#)

3 Business, Management, & Administration [↗](#)

4 Information Technology [↗](#)

Based on your chosen activities, you seem to be...



Artistic

You are a Creator

You value:

Following your creative vision

Your skills:

Creating new things, performing for others, and making art



Enterprising

You are a Persuader

You value:

Achieving success

Your skills:

Leading others to success, motivating others, and understanding others' motivations

[↶ Retake](#)

[Go to all assessments](#)

View your results