July 8, 2025

RE: COVER LETTER / NMUSD 117-25

Ware Disposal Inc., a Women-Owned, Family-Operated C-Corporation, is pleased to submit its proposal to provide exceptional solid waste collection and recycling services. Ware Disposal hereby agrees to provide all the requested and additional services as required by the district in a safe and professional manner.

Our efforts will focus on: 1) meeting the current collection services, 2) providing any additional services requested, and 3) achieving required post-collection diversion requirements. Additionally, we will also exceed expectations by providing expert outreach and education to the schedule of the district properties, along with personal customer service contacts for all requests.

Ware Disposal has been providing solid waste & recycling services in Southern California since 1968. Ware Disposal was incorporated on June 14, 1982 in the State of California (C114555) and our Federal Tax ID is 95-3743725. Ms. Judith H. Ware has been our president since the company's founding. Our primary corporate officials are:

Judith Helaine Ware / President 1035 E 4th Street Santa Ana CA 92701 714-664-0677
Ben Marlon Ware / Secretary 1035 E 4th Street Santa Ana CA 92701 714-664-0677
Jay Ware / General Manager 1035 E 4th Street Santa Ana CA 92701 714-664-0677

Our General Manager, Jay Ware, will be the Contract Manager and he can be reached at Jay@Waredisposal.com. Brad Timmons is located at 995 North Mission Road LA 90033will be customer service liaison and can be reached at Brad@waredisposal.com Our service fleet will be housed at 995 North Mission Road Los Angeles CA 90033 and 1451 Manhattan Ave Fullerton CA 92831.

Ware Disposal hereby warrants that the information provided is true and complete as of the date of this proposal submission. Ware Disposal further acknowledges any and all addendum associated with the **RFP**. We also confirm that our proposal is valid for a period of no less than 60 days from this submittal date. Ware Disposal expressly states that should we be awarded the services portfolio, we will enter into a contract under the terms and conditions set forth herein.

Sincerely,

Judith Helaine Ware
President
Ware Disposal Inc

Jay Ware
General Manager
Ware Disposal Inc

WARE DISPOSAL, INC.

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Newport-Mesa Unified School District

TAB 1

COMPANY HISTORY & PERFORMANCE ABILITY

Ware Disposal is a family-owned and operated, Orange County-based refuse and recycling company established in 1968. A certified woman-owned business enterprise, our growth this century has been phenomenal, with annual gross revenues growing from $6.4 million in 2000 to $60 million in 2023, making Ware Disposal one of the top 50 firms in waste and recycling in the USA by revenue. We also operate our own 950 tpd transfer station/MRF in Santa Ana, CA, have our own CNG fueling Station we also operate 3 other facilities in Fullerton Los Angeles and San Diego.

Ware Disposal currently operates in dozens of communities within five (5) counties in Southern California including the Counties of San Bernardino, San Diego, Los Angeles, Riverside, and Orange. We are the exclusive franchisee in five (5) communities, a nonexclusive franchisee in many others, and contract on an exclusive basis with **27 school districts and colleges**.

For the City of Los Angeles, we are the exclusive franchisee in the Southeast Zero Waste Zone. In this zone we provide services for over commercial and multifamily 2,000 accounts, including refuse, recycling, food rescue and organics recycling.

In Los Angeles County, Ware Disposal is the exclusive franchisee in three (3) unincorporated LA County communities (i.e., South Whittier, Lennox Garbage Disposal District, and East Charter Oak). We are also a semi-exclusive commercial franchisee in the City of Monterey Park.

Besides being a refuse and recycling hauler, Ware Disposal is an able processor and marketer of recyclable materials. Our wholly owned subsidiary, Madison Materials, operates a fully permitted materials recovery facility (MRF) and transfer station (SWIS# 30-AB-0386) that is co-located on our corporate campus in Santa Ana, CA. Madison Materials has a rated capacity of 950 tons per day. Together with our collection operations, Ware Disposal manages about 350,000 tons of refuse and recyclables annually, which equates to over 1,100 tpd. We have maintained more than 500 tpd on average for the past 15 years on a continuous basis.

Ware Disposal has provided commercial bin and roll-off service to over 10,000 customers across Southern California in both exclusive and nonexclusive environments, along with 20,000 + residential customers. We fully understand the nature and composition of the commercial waste stream. Ware Disposal has the required expertise to maximize the recoverability of the many materials comprising urban wastes and prevent wastes from being landfilled. In fact, an evaluation of cost effectiveness performed by a 3rd party consultant on all service providers in Orange County unincorporated areas in May 2021 showed that Ware Disposal was the most efficient and effective in terms of cost per diverted ton.

WARE
DISPOSAL, INC

FIRM INFORMATION

Ware Disposal is exceptionally qualified to service your district and look forward to becoming your provider . We have maintained a perfect record with regards to safety while servicing your divisions and we will increase your recycling diversion percentage across all divisions of all materials we remove from all your campuses we service. We deliver all of the wastes and recyclables to our mixed waste resource recovery processing facility Madison Materials.

Importantly, we service all of the campuses with clean air vehicles using Compressed Natural Gas (CNG) and adding an electric service vehicle, which you will be the first customer to receive services from this type of truck . Our service is premised on our internal mandate of the Minuteman principle: whatever the job and activity, we make sure all your needs are addressed and handled immediately.

Overall, Ware Disposal has exemplary qualifications. Ware Disposal remains one of the longest standing, locally-owned and operated solid waste and recycling providers not only in Orange County, but also in Southern California; and it has secured a top 34 ranking in both Waste Age and Waste and Recycling industry publications.

Ware Disposal provides and services all manner of storage equipment ranging from carts to bins to roll offs to compactors. Plus, we also offer temporary collection services from Los Angeles to San Diego; and many experts regard Ware Disposal as the industry leader in their provision. Ware Disposal has more than the required expertise to maximize the recoverability of construction and demolition debris, organics and food wastes, and typical recyclables, to prevent them from being landfilled. To summarize:

- Certified Woman Business Enterprise & Family-Owned Firm
- Serving Southern California since 1968 including Los Angeles County – San Bernardino County – Riverside County – Orange County - San Diego County
- Over 20,000 single-family residential customers serviced every week
- Several thousand businesses serviced weekly
- Over 125 CNG Service Trucks + New Electric Service Vehicle
- Customer service with comprehensive state-of-the-art CS systems including real time tracking and performance of all service vehicles, onboard tablets tracking all loads and services, and direct communications with senior staff at Ware Disposal more detail within proposal.



KEY PERSONNEL

JUDITH HELAINE WARE / PRESIDENT & CEO

Judith has been the President and CEO of Ware Disposal Certified Women Owned Business (WBE) since its inception in 1968. She understands accounting principles utilized by large-scale CPA firms to produce the Company's financials and to adhere to generally accepted accounting principles. She develops the Company's overall corporate strategy (through the Company's annual corporate plan) and deals with financing/leasing companies in securing the requisite financing of capital equipment. She has participated in many workshops, seminars and conferences at the local and state level, and has helped local government develop permanent solutions to meeting their diversion requirements under AB 939, as well as more recent legislative mandates. Her participation at the local and state level has directly led a number of municipalities to implement construction and demolition debris recycling, and green waste recovery programs to capture high levels of diversion. Her knowledge of the solid waste and recycling industry is based on her 52 years of experience in the industry, and is beyond reproach. She has overseen the growth of Ware Disposal from three (3) trucks in 1968 to a fleet of 125 today. While managing the Company, she is also highly active in civic affairs and sits on a number of corporate/non-profit boards, including the California Women's Leadership Association, The Boys and Girls Club of Santa Ana, The Raise Foundation, and the Orange County Taxpayer's Association. She is a community partner, like the rest of the Company, and has been happily married since 1966. She has one son (Jay Ware, the Company's General Manager) and a daughter.



BEN MARLON WARE / VICE PRESIDENT-SECRETARY

Ben Ware is an original co-founder and a minority owner of Ware Disposal. He possesses 65 years of experience in the solid waste and recycling industry. He has a full understanding of managing the daily operations of a large-scale truck fleet and what makes our operations for the company run smoothly. When he established the Company in 1968, he was a pioneer in collecting and recycling waste materials, well before AB 939 and even before the original Earth Day 1970.

JAY WARE / GENERAL MANAGER

Jay Ware possesses 37+ years of experience in the solid waste and recycling industry. He began his career in the industry at Ware Disposal by driving routes, setting up service for customers, and assisting customer needs. He possesses a like amount of experience in upper management as Ware Disposal's General Manager; a position he has held now for several years. He has a full understanding of managing the daily operations of our fleet, while maintaining an open-door policy for all of his employees; helping staff when needed and making sure tasks are completed in a timely manner.

Jay was a driving force behind opening Ware Disposal's resource recycling facility (Madison Materials), and it was his forward thinking that has given us a facility that can process multiple different types of debris. He believed that mixed commercial debris along with construction and demolition materials could best be handled by recycling and processing these materials through a custom sorting system therefore diverting this debris from being landfilled and helping jurisdictions increase their diversion percentage and become compliant with California recycling mandates. Madison Materials opened in 2002 and obtained a full solid waste facility permit from the California Integrated Waste Management Board in September 2004. Jay has been very instrumental in the tremendous growth at Ware Disposal over the last decade due to the achievement of Madison Materials. Jay is a current board member of the Los Angeles City Disposal Association (LACDA). He graduated in 1992 from the University of Southern California (USC) with a degree in business administration and communications.

MICHAEL SHAFFER / CHIEF FINANCIAL OFFICER

Michael Shaffer is the CFO of Ware Disposal, and he possesses more than 15 years of progressively responsible experience in his career. Michael has led accounting groups at Fortune 500 companies as well as small early stage growth enterprises. Among his significant previous positions, Michael served as Vice President of Administration and CFO of Nakoma Group, a California-based management consulting firm specializing in Oracle-based ERP system implementations and upgrades. He was the Finance Director (Division Controller) for Endeavors Technology, a US subsidiary of publically traded UK firm Tadpole Technology. Prior to his years with Endeavors, Michael held various accounting related roles at Fortune 500 energy services firm Sempra Energy (NYSE:SRE). Michael holds a BS in Economics degree from California Polytechnic University, San Luis Obispo.

BRAD TIMMONS /CUSTOMER SERVICE MANAGEMENT

Brad Timmons has over 30 years of experience in the solid waste and recycling industry. He has previously worked in a number of capacities for other firms such as Western Waste Industries. After WWI was purchased by Waste Management, Brad joined Ware Disposal and has been a valuable team leader ever since (30+ years). He possesses many years of practical experience that will benefit from; and the agency can be assured that he will continue to be our liaison to maintain routing, assuring bins and equipment are in working order and presentable, and that tonnage is tracked accurately so diversion reports are timely and regular. He will be involved with the education and outreach to make sure materials are sorted properly, and that maintenance and employees are well versed on what is processed and recycled, and what is not. Brad will assist in targeting key sectors of each division in all cities so all locations can increase their participation in recycling and diversion programs to meet all of the new state mandates including AB 341 (Mandatory Commercial Recycling), AB 1826 (Mandatory Commercial Organics Recycling), and SB 1383 (Short Lived Climate Pollutants). Brad will also help in any public relations matters that may arise.

HARRY HOSHIYAMA / SENIOR OPERATIONS MANAGER

Harry has been the Senior Operations Manager for Ware Disposal for several years now. Prior to becoming the Senior Operations Manager, he was Ware Disposal's chief mechanic and he got his entry into the firm as a driver for the Company, driving both front-end loader and roll-off routes. He will be one of the lead individuals to ensure continuity in operations, and progressively improved diversion rates. He has assisted the Company in making routes more efficient, and we are pleased to note that he was the leading force for implementing a GPS system in all of the Company's trucks in 2018. He is also the key individual involved in recruiting and training any new drivers and service staff needed.

REETA RAJ / OFFICE MANAGER

Reeta Raj is Ware Disposal's office manager and also serves as its accounts payable clerk. She has worked in an exemplary manner for Ware Disposal for over a decade. Previously, she worked for the Charles Krishna Tax and Accounting service as an Accounts Clerk for three years. Additionally, she has worked for Punjas Ltd. in the Fiji Islands as an Accounts Payable Supervisor for two years prior to emigrating to the United States of America. Ms. Raj possesses a BS in Accounting and Information Systems from the University of the South Pacific, Fiji Islands.

The following summarizes the roles and responsibilities of key company personnel.

Role	Responsibility
Managers	**WDCO managers, academic and administrative, are responsible for ensuring that:** • Individuals under their management have the authority to implement appropriate health and safety policies, practices and programs; • Areas under their management have adequate resources for health and safety programs, practices, and equipment; and • Areas under their management are in compliance with WDCO health and safety policies, practices and programs.
Supervisors	**WDCO supervisors, including supervisors and Principal Investigators (PIs), are responsible for protecting the health and safety of employees and visitors working under their direction or supervision. This responsibility entails:** • Being current with and implementing WDCO health and safety policies, practices and programs; • Ensuring that workplaces and equipment are safe and well maintained; • Ensuring that workplaces are in compliance with WDCO policies, programs and practices, and • Ensuring that employees and visitors under their supervision or within their work areas have been provided with appropriate safety training and information, and adhere to established safety practices and requirements.
Staff	**Staff are responsible for:** • Keeping themselves informed of **conditions** affecting their health and safety; • Participating in safety **training** programs as required by WDCO policy and their supervisors and instructors; • Adhering to health and safety **practices** in their workplace; Advising of or **reporting** to supervisors potentially unsafe practices or serious hazards in the workplace, classroom or laboratory.

EH&S*	**Environmental Health and Safety (EH&S) is responsible for:** • Reviewing legislation, recommending policies, and monitoring compliance with environmental and health and safety statutes and **regulations** and WDCO health and safety policies and programs; • Developing institutional **safety and compliance programs** and assisting departments and managers with implementation • Providing **guidance and technical assistance** to supervisors and managers in departments and other work units in identifying, evaluating, and correcting health and safety hazards; • Developing programs for the safe use of hazardous substances; • Providing **training** materials, assistance, and programs in safe work practices; • Providing guidance on effective **emergency management and business continuity** programs, and providing emergency response services for incidents involving hazardous materials; • Providing **fire prevention**, inspection, engineering and systems maintenance services; and • **Hazardous waste management** and disposal services.

* While EH&S is responsible for developing and recommending relevant health and safety policies, institutional policy approval rests with other Ware Disposal authorities depending on the content of the proposed policies.

- Copy of the Proposer's safety plan and Injury and Illness Prevention Program including protocols and procedures
- Copy of the Proposer's annual safety training schedule, as well as annual safety training schedule for subcontractor's and facilities the Proposer plans to use during the term of the Agreement

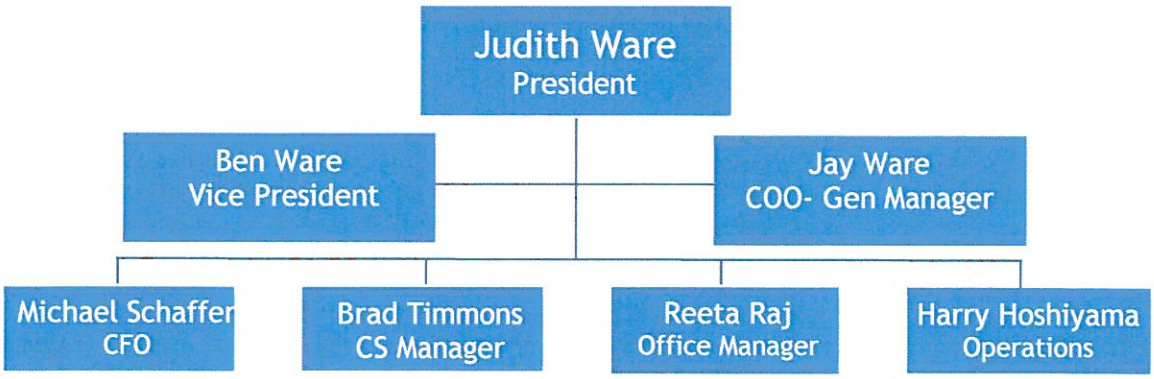
In the following, Ware Disposal provides a detailed overview of our safety program and then details salient aspects of the safety features of our fleet of vehicles.

Each individual at Ware Disposal is expected to perform all work safely. Managers and supervisors shall establish and maintain a system of positive reinforcement and escalated discipline to support good health and safety practices. Safety performance shall be a part of every individual's role and responsibility as well as performance expectation and evaluation

Ware Disposal's program for providing a safe workplace for staff includes: facility design; hazard identification, workplace inspection and corrective action; shutdown of dangerous activities; and emergency preparedness. In addition to this general institutional health and safety policy, additional hazard specific policies and requirements may apply to different work and learning environments at Ware Disposal and will be found in Human Resources and with the various Operations Managers.

WARE
DISPOSAL, INC.

EXECUTIVE & MANAGEMENT SUMMARY



Our Customer Service supervisors exist to provide daily guidance to CSRs with on-going customer service etiquette training, use of the Sof-Pak software system, reviewing and monitoring of telephone calls and emails, etc. Ware Disposal has a supervisor in each location to ensure company policies are followed at all times and to maintain our excellent record of customer service. Ware Disposal conducts monthly staff meetings to review prior CSR performance, provide new and refresher training courses, city rules and regulations and, in certain cases, field experience to actually understand the industry.

The normal training program from start to finish takes about four (4) weeks. All of Ware Disposal's supervisors have been employed by the Company for over five years and, in a number of cases, a decade or more.
Examples of daily CSR functions are as follows: scheduling waste assessments, answering questions from customers, taking orders for service, taking changes and special requests, entering in special item pick-ups, ordering service modifications, answering billing questions, establishing or terminating services, ordering temporary service, determining discount qualifications, etc.



A sampling of the awards and recognition that Ware Disposal has received from its customers and various nonprofit organizations that it participates with.

TAB 2

PROJECT APPROACH-OPERATIONAL PLAN

Ware Disposal has provided commercial bin service to customers across Southern California in both exclusive and nonexclusive environments. We fully understand the nature and composition of the commercial waste stream. Ware Disposal has the required expertise to maximize the recoverability of many materials that comprise that waste stream and prevent it from being landfilled. In the table below, we provide a simplified listing of what our accounts do and what Ware Disposal does:

What Accounts Do	What Ware Disposal Does
Separate their discards into 3 single streams	Collects all discards separately
1. Single-stream recyclables (blue bin) – Customers sort fiber, plastics, metals, glass, wood, and more	Collects and processes at Madison Materials for recycling (90% recovery)
2. Single-stream organics (green bin) – Customers sort organics	Collects and processes at Madison Materials for recycling into fuel and compost (90% recovery)
3. Single-stream refuse (black bin) – Customers do nothing other than place their refuse into the black bin and do not realize any difference in collection or collection cost	Collects refuse in dry and wet routes to enhance post-collection processing at Madison Materials (Up to 40% recovery): 1. *Dry, fiber-rich accounts*: all sources related to offices, retailers, services and industries, C&D debris sites, & distribution centers 2. *Wet, organic-rich accounts*: all sources that generate organics such as food-related businesses, grounds-related sources, & hospitality
4. Roll off boxes – Customers place refuse/ recyclables into appropriate containers	Collects and processes all materials at Madison Materials for optimal recovery (ranging from 55% to 100% recovery depending upon material)

Ware Disposal will provide the following and as stipulated in the schedule of services in the RFP including numbers of containers and scheduling of services:

1. Complete front-end & back-end collection system with 3-bin/dumpster system
2. Provide simple & easy separation program for mixed recyclables w/ dedicated recycle carts & bins
3. Offer simple & easy separation program for food wastes & organics w/dedicated carts
4. Back-end mixed waste processing to optimize recovery of recyclables from residuals
5. Safe & reliable collection & disposal of residuals
6. Engage employees and tenants with continuous multimedia training, instructions, signage & labeling
7. Provide incentives
8. Perform Zero Waste assessments
    - Ware Disposal will audit all locations
    - Qualified & experienced Zero Waste technicians
    - Annual right-sizing initiative performed every November
9. Free deskside separation kits for each employee
10. Guaranteed compliance with AB-341, AB-939, AB-1826 & SB-1383
11. Special services on demand
12. Ware Disposal is able to provide all service components described in Section III of the RFP

TAB 3

WARE DISPOSAL, INC.

Newport Mesa USD Trash Services

Location	Quantity	Bin	Frequency	Debris	Cost Per Bin	Monthly
Adams	2	3-Y	5x Week	Trash	$265.00	**530.00**
Anderson	1	3-Y	5x Week	Trash	$265.00	**265.00**
California	2	3-Y	5x Week	Trash	$265.00	**530.00**
College Park	3	3-Y	5x Week	Trash	$265.00	**795.00**
Davis	2	3-Y	5x Week	Trash	$265.00	**530.00**
Eastbluff	2	3-Y	5x Week	Trash	$265.00	**530.00**
Harbor View	2	3-Y	5x Week	Trash	$265.00	**530.00**
Kaiser	2	3-Y	5x Week	Trash	$265.00	**530.00**
Killybrooke	2	3-Y	5x Week	Trash	$265.00	**530.00**
Lincoln	2	3-Y	5x Week	Trash	$265.00	**530.00**
Mariners	2	4-Y	5x Week	Trash	$335.00	**$670.00**
Newport	1	4-Y	5x Week	Trash	$335.00	**$335.00**
Newport Coast	2	3-Y	5x Week	Trash	$265.00	**530.00**
Newport Height	2	3-Y	5x Week	Trash	$265.00	**530.00**
Paularino	2	3-Y	5x Week	Trash	$265.00	**530.00**
Pomona	2	3-Y	5x Week	Trash	$265.00	**530.00**
Rea	4	3-Y	5x Week	Trash	$265.00	**1060.00**
Sonora	2	3-Y	5x Week	Trash	$265.00	**530.00**
Victoria	2	3-Y	5x Week	Trash	$265.00	**530.00**
Whittier	2	3-Y	5x Week	Trash	$265.00	**530.00**
Wilson	2	3-Y	5x Week	Trash	$265.00	**530.00**
Woodland	2	3-Y	5x Week	Trash	$265.00	**530.00**
Ensign	3	3-Y	5x Week	Trash	$265.00	**795.00**
TeWinkle	4	3-Y	5x Week	Trash	$265.00	**1060.00**
CDM-MS-HS	8	3-Y	5x Week	Trash	$265.00	**2120.00**
C Mesa-MS-HS	4	3-Y	5x Week	Trash	$265.00	**1060.00**
	1	4-Y	5x Week	Trash	$335.00	**335.00**
Early College	2	3-Y	5x Week	Trash	$265.00	**530.00**
Estancia HS	4	3-Y	5x Week	Trash	$265.00	**1060.00**
Newport Harbor	7	3-Y	5x Week	Trash	$265.00	**1855.00**
Back Bay AEC	2	3-Y	5x Week	Trash	$265.00	**530.00**
BESST	1	3-Y	5x Week	Trash	$265.00	**265.00**
Harper	2	3-Y	5x Week	Trash	$265.00	**530.00**
Lindberg	2	3-Y	5x Week	Trash	$265.00	**530.00**
M&O	5	3-Y	5x Week	Trash	$265.00	**1325.00**
Central Kitchen	2	3-Y	5x Week	Trash	$265.00	**530.00**
					Monthly Total	**$24,660.00**

WARE DISPOSAL, INC.

Newport Mesa USD Optional Recycling Services Proposal

Location	Quantity	Bin	Frequency	Debris	Cost Per Bin	Monthly
Adams	1	3-Y	2x Week	Recycle	$115.00	**115.00**
Anderson	1	3-Y	2x Week	Recycle	$115.00	**115.00**
California	1	3-Y	2x Week	Recycle	$115.00	**115.00**
College Park	1	3-Y	2x Week	Recycle	$115.00	**115.00**
Davis	1	3-Y	2x Week	Recycle	$115.00	**115.00**
Eastbluff	1	3-Y	2x Week	Recycle	$115.00	**115.00**
Harbor View	1	3-Y	2x Week	Recycle	$115.00	**115.00**
Kaiser	1	3-Y	2x Week	Recycle	$115.00	**115.00**
Killybrooke	1	3-Y	2x Week	Recycle	$115.00	**115.00**
Lincoln	1	3-Y	2x Week	Recycle	$115.00	**115.00**
Mariners	1	3-Y	2x Week	Recycle	$115.00	**115.00**
Newport	1	3-Y	2x Week	Recycle	$115.00	**115.00**
Newport Coast	1	3-Y	2x Week	Recycle	$115.00	**115.00**
Newport Height	1	3-Y	2x Week	Recycle	$115.00	**115.00**
Paularino	1	3-Y	2x Week	Recycle	$115.00	**115.00**
Pomona	1	3-Y	2x Week	Recycle	$115.00	**115.00**
Rea	1	3-Y	2x Week	Recycle	$115.00	**115.00**
Sonora	1	3-Y	2x Week	Recycle	$115.00	**115.00**
Victoria	1	3-Y	2x Week	Recycle	$115.00	**115.00**
Whittier	1	3-Y	2x Week	Recycle	$115.00	**115.00**
Wilson	1	3-Y	2x Week	Recycle	$115.00	**115.00**
Woodland	1	3-Y	2x Week	Recycle	$115.00	**115.00**
Ensign	1	3-Y	2x Week	Recycle	$115.00	**115.00**
TeWinkle	1	3-Y	2x Week	Recycle	$115.00	**115.00**
CDM-MS-HS	1	3-Y	2x Week	Recycle	$115.00	**115.00**
C Mesa-MS-HS	1	3-Y	2x Week	Recycle	$115.00	**115.00**
Early College	1	3-Y	2x Week	Recycle	$115.00	**115.00**
Estancia HS	1	3-Y	2x Week	Recycle	$115.00	**115.00**
Newport Harbor	1	3-Y	2x Week	Recycle	$115.00	**115.00**
Back Bay AEC	1	3-Y	2x Week	Recycle	$115.00	**115.00**
BESST	1	3-Y	2x Week	Recycle	$115.00	**115.00**
Harper	1	3-Y	2x Week	Recycle	$115.00	**115.00**
Lindberg	1	3-Y	2x Week	Recycle	$115.00	**115.00**
M&O	1	3-Y	2x Week	Recycle	$115.00	**115.00**
Central Kitchen	1	3-Y	2x Week	Recycle	$115.00	**115.00**
					Monthly Total	**$4,025.00**

WARE DISPOSAL, INC.

Newport Mesa USD Optional Organics Services Proposal

Location	Quantity	Container	Frequency	Debris	Cost Per Bin	Monthly
Adams	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
Anderson	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
California	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
College Park	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
Davis	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
Eastbluff	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
Harbor View	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
Kaiser	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
Killybrooke	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
Lincoln	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
Mariners	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
Newport	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
Newport Coast	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
Newport Height	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
Paularino	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
Pomona	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
Rea	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
Sonora	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
Victoria	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
Whittier	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
Wilson	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
Woodland	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
Ensign	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
TeWinkle	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
CDM-MS-HS	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
C Mesa-MS-HS	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
Early College	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
Estancia HS	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
Newport Harbor	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
Back Bay AEC	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
BESST	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
Harper	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
Lindberg	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
M&O	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
Central Kitchen	1	35-Gallon Cart	1x Week	Organics	$95.45	**95.45**
					Monthly Total	**$3,340.75**

WARE
DISPOSAL, INC.

Roll Off / 10 & 40 Yard Boxes / On-Call Services (MSW – Green Waste – Metal Recycling)

10 Yard Lowboy **MSW – C&D** $305.00 per haul / $95.00 per ton / $125.00 per ton over 8 tons
10 Yard Lowboy **Green Waste** $305.00 per haul / $75.00 per ton / $115.00 per ton over 8 tons
10 Yard Lowboy **Metal** $3055.00 per haul / $21.00 per ton

40 Yard **MSW – C&D** $305.00 per haul / $95.00 per ton / $125.00 per ton over 8 tons
40 Yard **Green Waste** $305.00 per haul / $75.00 per ton / $115.00 per ton over 8 tons
40 Yard **Metal** $305.00 per haul / $21.00 per ton

3 & 4 Yard Bin Extra Service Fees ***Pictures Attached Below**

3 Yard Bin over filled $75.00 / 4 yard bin over filled $90.00
3 yard bin over weight $120.00 / 4 yard bin over weight $160.00
3 yard trash or recycle one time extra pick up $145 / 4 yard trash or recycle one time extra pick up $195.00

Over Filled + Extra Debris



Properly Loaded Bin



Over Weight + Over Filled



Over Filled



35 Gallon Organics Cart Extra Pick Service $65.00 per cart / Contamination $35.00 per cart





Ware Disposal Inc Staff Servicing and Supporting NMUSD

Drivers

Tony Lara	Route Supervisor	25 Years
Alvarado Gomez	Frontload Driver	22 Years
Jose Ortiz	Frontload Driver	19 Years
Juan Soria	Frontload Driver	18 Years
Carlos Muniz	Frontload Driver	16 Years
Francisco Lama	Roll Off Driver	18 Years
Tony Montero	Roll Off Driver	16 Years
Jesus Campo	Organics Driver	14 Years

Mechanics

Vincent Rojas	26 Years
Manuel Lopez	23 Years

Operations

Harry Hoshiyama	9 Years
Yecenia Yanez	11 Years
Jake Ware	2 Years

Customer Service

Kevin Hall	5 Years
Maria Juarez	5 Years
Carina Morales	3 Years

Contract Managers

Jay Ware	35 Years
Brad Timmons	25 Years

TAB 4

NEWPORT-MESA UNIFIED SCHOOL DISTRICT
TRASH AND RECYCLING SERVICES - RFP EVALUATION

Evaluation of Firms: All responses will be scored using this evaluation sheet. A minimum score of 80% is required to qualify for the second round of evaluation that includes review by a panel. Up to 10 additional points may be awarded in the second round based on subjective determination of the Firm's ability to carry out the required work. N-MUSD will select the top-rated firm to be awarded the contract for these services.

Instructions: Fill in a response for each question in Sections 1-5 below. Each correlate to a required element in the RFQ Response Format.

Firm: WARE DISPOSAL INC

1. Location/Accessibility	**Write in:**	**Max. Pts.**
Firm's location - Write in city and county of headquarters or local office, whichever is closest	Santa Ana CA	5
2. Past Performance	**Write in:**	**Max. Pts.**
Identify the Firm's qualifications, certificates, and number of years in service.	Attached in Proposal	10
At least four recent K12 clients in the last five years with references.	Attached in Proposal	5
Identify the vehicles that will be used to service this route, including any backups and ensure they are legally compliant and well maintained.	Attached in Proposal	5
Employees are well trained, and the firm has an established safety and training program, and drug policy.	Attached in Proposal	5
	Write in:	
Indicate the number of staff, managerial, technical, and support that will be assigned to this project. Include resumes for critical staff supporting the District.	7-Drivers / 4-Mechanics / 3-Operations 2-Customer Service / 2-District Liaisons	5
3. Cost	**Write in cost:**	**Max. Pts.**
Total cost of daily trash pick-up (monthly Price)	$24,660.00	10
4. Claims, Lawsuits, Arbitrations	**Write in:**	**Max. Pts.**
Identify the number damage claims filed by Firm by a client in the past 3 years	12 and all Resolved	5
Identify if you or any of your principals have been in litigation or arbitration or dispute of any kind on a question or questions relating to a public project during the past three years	No	5
Has your organization been terminated from a project in the last three years	No	5
5. Proposed Service Plan	**Write in:**	**Max. Pts.**
The service plan meets all statutory requirements for solid waste, recycling, and organic waste collection.	Yes Attached in Proposal	5
Responses will also be evaluated on the following formatting and grammatical criteria.		
6. Completeness of Response	**Write in:**	**Max**
Response organized as outlined in Response Format section		1
Includes all items listed in Response Format section		1
All required elements within 15 sheets of paper		1
Grammatical errors		5

I hereby certify that the above information is true and correct to the best of my knowledge. By signing below, I further acknowledge that should any of the information I provide be found to be false, the Firm's Response shall be considered nonresponsive and ineligible for consideration.

JAY B WARE — Printed Name

Signature

JULY 16TH 2025 — Date

INFORMATION REQUIRED OF SUBMITTERS

GENERAL INFORMATION

(1) Firm name, address, and contact information:

WARE DISPOSAL INC
PO BOX 1318
SANTA ANA CA 92702

(2) Telephone: 714-664-0677 Facsimile: 714-664-0696

E-Mail Address: INFO@WAREDISPOSAL.COM

Website Address: WWW.WAREDISPOSAL.COM

(3) Type of firm: (check one)

X Individual Partnership Corporation

_____Subsidiary Government Entity

(4) Names and titles of all principals/officers of the firm (use additional sheet if needed):

Name JUDITH WARE / BEN WARE / JAY WARE

Title PRESIDENT / SECRETARY / GENERAL MANAGER

Phone Number 714-664-0677

(5) Please list any applicable certifications and licenses and the associated numbers:

MOTOR CARRIER - CA0055393

WBE - WBE1700803

DIR - 1000969507

Have you or any of your principals ever conducted similar services under a different name or certification or different license number? NO

If Yes, give firm name, address and certification or license number.

(i) Name _____

(ii) Address _____

(iii) License No. (if any) _____

(6) How many years has your firm been in business under its present business name?
57 YEARS.

(7) How many years of experience does your firm have in providing similar services?
57 YEARS.

(8) To how many public agencies has your firm provided similar services?
HUNDREDS.

(9) Please list the public agencies, including School Districts, for which your firm has provided similar services:

LIST OF AGENCIES ARE ATTACHED

(10) Please attach a brief history of the firm including whether it is local, a subsidiary (partially or wholly owned by another entity), national, or international as well as approximate number of employees. Also provide the number of firm offices and locations.

(11) Please attach a copy of your firm's most recent reviewed financial statement or other financial instruments that would establish your firm's ability to complete its obligations under any agreement resulting from this RFP.

OUR FINANCIALS ARE CONFIDENTIAL AND NOT TO BE SHARED

WARE DISPOSAL, INC.

FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2022
with
REPORT OF CERTIFIED PUBLIC ACCOUNTANTS

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Sobul Primes & Schenkel
CERTIFIED PUBLIC ACCOUNTANTS
A PROFESSIONAL CORPORATION

David M. Primes, MSA, CPA.CITP
Richard J. Schenkel, CPA
Christopher D. Morris, MST, CPA
Steven H. Levitt, CPA
Kyle C. Taylor, CPA
Abhi J. Parikh, MST, CPA
Marta Bolten, EA

INDEPENDENT ACCOUNTANTS' REVIEW REPORT

To Management
Ware Disposal, Inc.
Santa Ana, California

We have reviewed the accompanying financial statements of Ware Disposal, Inc. (an S Corporation), which comprise the balance sheet as of December 31, 2022, and the related statements of income and retained earnings and cash flows for the year then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Accountants' Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

We are required to be independent of Ware Disposal, Inc. and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our review.

Accountants' Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Sobul, Primes & Schenkel

April 25, 2023

WARE DISPOSAL, INC.
BALANCE SHEET
DECEMBER 31, 2022

ASSETS

Current Assets		
Cash and cash equivalents	$ 3,327,182	
Accounts receivable, net of allowance for uncollectible accounts of $400,000	7,265,202	
Due from shareholder	7,983	
Prepaid expenses	473,651	
Other receivables and current assets	190,883	
TOTAL CURRENT ASSETS		$ 11,264,901
Property and Equipment, Net		11,003,684
Other Assets		
Consulting fees, net of accumulated amortization of $167,709	72,084	
Due from affiliated companies	3,721,186	
Right-of-use assets - operating	10,377,753	
TOTAL OTHER ASSETS		14,171,023
TOTAL ASSETS		$ 36,439,608

LIABILITIES AND STOCKHOLDERS' EQUITY

Current Liabilities		
Accounts payable	4,183,927	
Credit cards payable	817,840	
Accrued payroll and expenses	386,471	
Revolving line of credit - Bank of the West	1,281,927	
Current portion of equipment contracts payable	2,220,489	
Current portion of operating lease liability	763,559	
TOTAL CURRENT LIABILITIES		$ 9,654,213
Long-Term Debt		
Equipment contracts payable	5,073,639	
Operating lease liability	9,638,389	
TOTAL LONG-TERM DEBT		14,712,028
TOTAL LIABILITIES		24,366,241

See Accountants' Review Report and Accompanying Notes

WARE DISPOSAL, INC.
BALANCE SHEET
DECEMBER 31, 2022

LIABILITIES AND STOCKHOLDERS' EQUITY

Stockholders' Equity		
Common stock; authorized, 1,000 shares of no par value; issued and outstanding, 100 shares	$ 25,000	
Retained earnings	12,048,367	
TOTAL STOCKHOLDERS' EQUITY		$ 12,073,367
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY		$ 36,439,608

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See Accountants' Review Report and Accompanying Notes

WARE DISPOSAL, INC.
STATEMENT OF INCOME AND RETAINED EARNINGS
YEAR ENDED DECEMBER 31, 2022

	AMOUNT	% OF NET REVENUES
Net Revenues	$ 59,932,151	100.0
Costs and Expenses		
Cost of services	46,697,240	77.9
Selling expenses	334,174	0.6
General and administrative expenses	11,599,582	19.4
TOTAL COSTS AND EXPENSES	58,630,996	97.8
INCOME FROM OPERATIONS	1,301,155	2.2
Other Income	5,739	0.0
INCOME BEFORE PROVISION FOR INCOME TAXES	1,306,894	2.2
Provision for income taxes	800	0.0
NET INCOME	1,306,094	2.2
Retained earnings, beginning of year	11,100,776	
Less: dividends paid	(358,503)	
RETAINED EARNINGS, END OF YEAR	$ 12,048,367	

See Accountants' Review Report and Accompanying Notes

WARE DISPOSAL, INC.
STATEMENT OF CASH FLOWS
YEAR ENDED DECEMBER 31, 2022

Cash Flows From Operating Activities		
Net income	$	1,306,094
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization		2,797,954
Operating lease - noncash lease expense		632,663
Changes In		
Accounts receivable		(122,713)
Prepaid expenses		284,101
Other receivables and current assets		(56,269)
Due from affiliated companies		(991,727)
Due from shareholder		(7,983)
Related party receivable		5,323
Accounts payable		2,297,245
Credit cards payable		(20,170)
Accrued payroll and expenses		(111,666)
Deferred Social Security contributions		(118,206)
Operating lease - change in lease liability		(608,468)
NET CASH PROVIDED BY OPERATING ACTIVITIES		5,286,178
Cash Flows From Investing Activities		
Purchases of property and equipment		(887,999)
Cash Flows From Financing Activities		
Deposit financing		8,528
Principal payments under equipment contracts payable		(1,992,879)
Dividends paid		(358,503)
NET CASH USED IN FINANCING ACTIVITIES		(2,342,854)
NET CHANGE IN CASH		2,055,325
Cash and cash equivalents, beginning of year		1,271,857
CASH AND CASH EQUIVALENTS, END OF YEAR	$	3,327,182

See Accountants' Review Report and Accompanying Notes

WARE DISPOSAL, INC.
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2022

NOTE 1 - BUSINESS ACTIVITY

Ware Disposal, Inc. (the "Company") is located in Fullerton, California with a satellite office in Santa Ana, California. The Company provides residential solid waste and recycling services, temporary dumpster rentals, commercial roll-off services, and construction clean-up services to cities, counties, school districts, municipalities, and businesses located throughout Southern California.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) Revenue Recognition

The Company's revenues are primarily generated from fees charged for collection, transfer, and disposal of solid waste; the Company is also contracted to collect recyclable materials that are processed by an affiliated company (Note 7). The customer base is comprised of commercial and residential customers located in the southern California area. Revenue from sources other than customer contracts primarily relates to short-term rentals of containers, commercial roll-off services, and construction clean-up services.

For commercial and residential contracts a substantial amount of these services are billed prior to performance and recognized as the services are performed. Any advance billings were all earned as of December 31, 2022. All other revenues are billed and recognized as the services are performed. Trade accounts receivable is recorded net of an allowance for expected losses that's estimated from historical performance and projection of trends.

Economic and other qualitative factors that could affect the nature, amount, timing, and uncertainty of revenues and cash flows include market or type of customer; type of contract; contract duration; and types of goods or services provided.

Revenues from goods or services provided over a period of time	$ 55,498,072
Revenues from goods or services provided at a point time	4,434,079
Total Revenues	$ 59,932,151

(b) Depreciation

The cost of property and equipment (including equipment held under capital leases) is depreciated over the estimated useful lives of the related assets. The cost of leasehold improvements is amortized over the lesser of the length of the related lease or the estimated useful lives of the assets. Depreciation and amortization are computed on the straight line method.

(c) Income Taxes

The Company has elected to be taxed as an S-Corporation under the provisions of the Internal Revenue Code. Under those provisions, the Company does not pay federal corporate income taxes on its taxable income nor is it allowed a net operating loss carryback or carryforward as a deduction. Instead, the Company's stockholders include the Company's taxable income or loss (reported on the cash basis of accounting) in their income tax returns, subject to certain limitations. Tax years 2018-2021 are available for examination as of December 31, 2022.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(d) Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(e) Concentration of Credit Risk

The Company maintains cash in deposits with banks in either money market accounts or regular deposit accounts. The deposits are generally readily available, and therefore, bear minimum risk. At December 31, 2022, the Company held $2,820,610 in cash deposits with financial institutions in excess of the FDIC insured limits. The Company has not experienced any losses on its deposits.

(f) Cash and Cash Equivalents

The Company considers all investments purchased with an original maturity of three months or less, and which have virtually no risk in loss of value, cash equivalents.

(g) Consulting Fees Amortization

The Company engages consultants to assist the Company in acquiring new service routes. Service agreements related to these engagements can exist for several years. The Company amortizes the fees charged by consultants for their services over the life of the associated service agreements. Total amortization expense related to consulting fees for the year ended December 31, 2022 was $34,256.

(h) Accounting Policy Election

Effective 2019, the Company has made an accounting policy election to follow the guidance of FASB ASU 2018-17, Consolidation (Topic 810), and not apply the variable interest entity (VIE) guidance in ASC 810. Under the accounting policy election, a private company reporting entity is not required to apply the VIE subsections of ASC 810 if certain conditions are met. The Company meets those conditions and, accordingly, will not analyze its affiliates (Note 7) to determine whether they are variable interest entities that should be consolidated with these financial statements.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(i) Leases

In February 2016 the FASB issued ASU 2016-02, Leases (Topic 842), and issued additional accounting standards updates which provided changes, modifications, clarifications, and interpretations related to this guidance thereafter (collectively, "Topic 842"). Topic 842 amends a number of aspects of lease accounting, including requiring lessees to recognize almost all leases with a term greater than one year as a right-of-use ("ROU") asset and corresponding liability, measured as the present value of the future lease payments. The guidance is effective for nonpublic companies, or public companies eligible to adopt new accounting standards on the nonpublic company adoption timeline, for fiscal years beginning after December 15, 2021, and for interim periods within fiscal years beginning after December 15, 2022 with early adoption being permitted. The Company adopted Topic 842 as of January 1, 2022 using the modified retrospective transition method. Consequently, financial information will not be updated and the disclosures required under the new standard will not be provided for dates and periods before January 1, 2022.

The new standard provides a number of optional practical expedients in transition. The Company elected the practical expedients to not reassess its prior conclusions about lease identification under the new standard, to not reassess lease classification, and to not reassess initial direct costs. The Company has not elected the practical expedient to use hindsight in determining the lease term at the adoption date and has not elected the practical expedient pertaining to land easements as this is not applicable to the current contract portfolio.

The new guidance also provides practical expedients and accounting policy elections for ongoing lease accounting. The Company has elected the recognition exemption for short term leases for all leases that qualify. Under this exemption, the Company will not recognize ROU assets or lease liabilities for those leases that qualify as a short-term lease (a lease term of 12 months of less), which includes not recognizing ROU assets or lease liabilities for existing short-term leases of those assets in transition. The Company has elected the practical expedient to not separate lease and non-lease components for all existing asset classes. The Company has elected the nonpublic business entity accounting policy alternative to use a risk-free discount rate instead of the Company's incremental borrowing rate for all existing asset classes.

Upon adoption, the Company recognized operating lease right-of-use assets of $8,869,242 and operating lease liabilities of $8,869,242 on the Company's balance sheet. The Company's adoption of the new leasing standard did not result in an adjustment to the opening balance of retained earnings as of the adoption date.

(j) Date of Management's Review

In preparing these financial statements, the Company has evaluated events and transactions for potential recognition or disclosure through April 25, 2023, the date the financial statements were available to be issued.

NOTE 3 - CUSTOMER RECEIVABLE BALANCES

Receivables from customers were as follows:

Beginning of year	$ 7,142,489
End of year	$ 7,265,202

NOTE 4 - PROPERTY AND EQUIPMENT

Property and equipment are stated at cost and are summarized as follows:

Autos and trucks	$ 22,748,158
Computer equipment and software	144,354
Furniture and fixtures	96,296
Leasehold improvements	93,198
Machinery and equipment	14,021,785
Office equipment	44,039
Software	226,042
Assets not yet in service	460,064
	37,833,936
Less: accumulated depreciation	(26,830,252)
	$ 11,003,684

Depreciation expense for the year ended December 31, 2022 was $2,763,698.

NOTE 5 - NOTES PAYABLE

Current

Bank of the West - revolving line of credit up to $3,000,000 expiring on September 30, 2023 bears interest of at least the bank's Prime Rate plus 0.25% or, at the Company's election for certain balances to accrue interest at SOFR Rate plus 2.36% (subject to different payment terms) on line of credit advances. As of December 31, 2022 the outstanding balance drawn on this credit facility was $1,281,927.

Noncurrent

Equipment Contracts Payable

Contracts for vehicles and equipment costing $13,673,609 mature at various dates through November 2027. Contracts call for monthly payments totaling $267,315 bearing interest at rates ranging from 0.00 (short term) to 6.99%.	$ 7,294,128
Less: current maturities	(2,220,489)
Long-term equipment contracts payable	$ 5,073,639

NOTE 5 - NOTES PAYABLE (continued)

The revolving and equipment lines of credit are secured by substantially all of the Company's assets. Additionally, the Company's affiliate, Madison Materials Inc. (Note 7), has guaranteed the bank debt and granted the bank a security interest in certain assets. All capital lease obligations and equipment purchase contracts are secured by the respective vehicles and equipment for each obligation, with a total cost of $13,665,081 pledged as collateral. Substantially all of the Company's debt is personally guaranteed by the stockholders of the Company.

Maturities of the long-term equipment contracts payable are as follows:

Year ending December 31,	Amount
2024	$ 1,784,601
2025	1,408,574
2026	1,191,562
2027	688,902
	$ 5,073,639

Interest expense charged to operations for the year ending December 31, 2022 amounted to $309,328.

The loan agreement with Bank of the West contains various covenants related to the Company's debt service coverage ratio, its increase in the outstanding balance due from shareholder, its total funded debt to EBITDA ratio and its total capital expenditures. Under the terms of the agreement, the bank may call the loan if the company is in violation of any restrictive covenant. At December 31, 2022, the Company was not in violation of any covenants.

NOTE 6 - COMMITMENTS

The Company is obligated to an affiliate, BJW (Note 7), under a building lease expiring March 18, 2051 for $32,000 per month.

The Company is obligated under a yard lease expiring March 31, 2027 to use land located in Los Angeles. Rent increases at a rate of 4% per year, effective March 31. As of December 31, 2022 rent was $16,792 per month.

The Company is obligated under a yard lease expiring June 30, 2027 to use land located in Los Angeles. Rent increases at a rate of 4% per year, effective June 30. As of December 31, 2022 rent was $18,477 per month.

The Company is obligated under a yard lease expiring May 31, 2024 to use land located in San Diego. Rent increases at a rate of 3% per year, effective May 31. As of December 31, 2022 rent was $12,875 per month.

NOTE 6 - COMMITMENTS (continued)

Maturity of operating lease liabilities are as follows:

Year ending December 31,	Related Parties	Nonrelated Parties	Total
2023	$ 384,000	$ 590,909	$ 974,909
2024	384,000	517,360	901,360
2025	384,000	469,096	853,096
2026	384,000	487,859	871,859
2027	384,000	188,624	572,624
Thereafter	8,896,000	-	8,896,000
	10,816,000	2,253,848	13,069,848
Less: imputed interest	(2,548,580)	(119,320)	(2,667,900)
Total	$ 8,267,420	$ 2,134,528	$ 10,401,948

The Company leases a building from an affiliate, JBW (Note 7), on a month-to-month basis for $25,000 per month.

The Company leases other office and building facilities for parking in the Los Angeles area on a month-to-month basis for $1,400 per month.

The Company leases a bin storage lot in the Los Angeles area on a month-to-month basis for $12,500 per month.

The Company occupies and uses a parking lot facility in Los Angeles on a month-to-month basis for $15,000 per month.

Total rent expense for the year ended December 31, 2022 was $1,276,460.

NOTE 7 - RELATED PARTY TRANSACTIONS

The Company is affiliated with Madison Materials, Inc. ("Madison"), JBW Enterprises, LLC ("JBW"), Landware, LLC ("Landware") and BJW Properties, LLC ("BJW") as all companies have common stockholders and members. Madison operates a state licensed materials recovery facility located in Santa Ana, California that provides contracts with cities, counties, and municipal governments as well as serving as a public facility for all recycling and end use sorting and separation of recyclable materials. The facility accepts solid waste materials, electronics waste, tires, bulky items, and green waste. JBW and BJW own land, buildings and fixtures that are used by the Company and Madison. Transactions with these and other related parties are as follows:

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NOTE 7 - RELATED PARTY TRANSACTIONS (continued)

BJW, JBW, and Landware

The Company leased real property owned by BJW and JBW for $32,000 and $25,000 per month, respectively. For the year ended December 31, 2022, total rent expense incurred with BJW and JBW was $384,000 and $300,000, respectively.

Additionally, the Company has outstanding non-interest bearing loans to and from its affiliated companies. As of December 31, 2022, the amounts due from BJW and Landware to the Company were $430,957 and $2,049,351, respectively, and the net amount due from JBW to the Company was $245,786. These balances are included in Due from Affiliated Companies on the accompanying balance sheet.

Madison

The Company subleases an office and operating facilities to Madison at $27,600 per month. Total sublease income for the year ended December 31, 2022 was $331,200.

The Company has an outstanding non-interest bearing loan due from Madison. As of December 31, 2022, the amount due from Madison to the Company was $995,091; this balance is included in Due from Affiliated Companies on the accompanying balance sheet.

The Company uses Madison's facility as a materials recovery facility to further service customers to comply with state mandated recycling requirements, and is not charged by the affiliate. Concurrently, the Company pays various landfill fees on behalf of Madison. The dollar amounts of these transactions have not been quantified; however management is of the opinion that the reduced landfill fees (after waste processing by Madison) approximate the charges that Madison would otherwise have charged the Company.

Cash flows of related party loans discussed above for the year ended December 31, 2022 are presented below:

Net cash payments to BJW	$ 215,440
Net cash payments to Landware	436,625
Net cash payments to JBW	373,812
Net cash payments from Madison	(34,150)
	$ 991,727

Stockholders

Substantially all of the Company's debt is personally guaranteed by the Company's stockholders.

NOTE 8 - SUPPLEMENTARY CASH FLOW DISCLOSURES

a) Cash flows from investing and financing activities exclude equipment purchase loan contracts of $5,402,367 that were incurred when the Company financed new vehicles and equipment during 2022.

NOTE 8 - SUPPLEMENTARY CASH FLOW DISCLOSURES (continued)

b) Cash paid during the year ended December 31, 2022 for:

Interest	$ 309,328
Income taxes	800

c) Right-of-use assets obtained in exchange for new operating lease liabilities for the year ended December 31, 2022 were $11,010,416.

NOTE 9 - INCOME TAXES

As of December 31, 2022, the Company had unused Enterprise Zone tax credit carryforwards of approximately $51,017 that will provide future tax benefits. These credits expire in 2 years.

The provision for income taxes for the year ended December 31, 2022 is $800.

NOTE 10 - RISKS AND UNCERTAINTIES

The Company is still assessing the impact COVID-19 may have on its business, but there can be no assurance that the Company will be able to avoid any negative impact from the spread of COVID-19 or its consequences, including downturns in business sentiment generally, and more specifically, within the residential rental industry. The extent to which the COVID-19 pandemic, and global efforts to contain its spread, will impact the Company's operations will depend on future developments which are highly uncertain and cannot be predicted at this time, and include the duration, severity and scope of the pandemic, and the actions taken to contain or treat the COVID-19 pandemic.

NOTE 11 - CONTINGENT LIABILITIES

The Company is subject to various claims and legal proceedings covering a wide range of matters that arise in the ordinary course of business. In the opinion of management, any other such matters are adequately covered by insurance and, if not so covered, are without merit or are such kind or involve such amounts that would not have a significant effect on the financial statements if disposed of unfavorably.

(12) Please attach or list below why your firm should be selected by the District to provide the solicited services. WE HAVE BEEN IN PARTNERSHIP WITH THE DISTRICT FOR MORE THEN 15 YEARS AND HAVE PROVIDED EXCELLENT SERVICES AND WILL CONTINUE TO HELP THE DISTRICT ACHEIVE ALL GOALS AND SAFETY REQUIREMENTS

(13) Have you or any of your principals been in litigation or arbitration of any kind on a question or questions relating to similar services involving a school or community college district during the prior five (5) years? NO

(a) If Yes, provide the name of the public agency and briefly detail the dispute:

_____

_____

_____

_____

(14) Have you had a services agreement terminated for convenience or default in the prior five (5) years? NO.

(a) If Yes, provide details including the name of the other party:

_____

_____

_____

_____

(15) Is your firm, owners, and/or any principal or manager involved in or is your firm aware of any pending litigation regarding professional misconduct, bad faith, discrimination, or sexual harassment? NO.

(a) If Yes, provide details:

_____

_____

_____

_____

(16) Is your firm, owners, and/or any principals or managers involved in or aware of any pending disciplinary action and/or investigation conducted by any local, state, or federal agency? NO

(a) If Yes, provide details:

_____

_____

_____

(17) Will your firm comply with all District, local, State and Federal legal requirements, policies, rules, regulations, and laws? WE WILL COMPLY

REFERENCES

Have you ever had any direct or indirect business, financial or other connection with any official, employee or consultant of the District? Identify any conflict of interest in (a):

(a) Please elaborate and discuss any potential, apparent or actual conflict of interest:

YES WE ARE THE CURRENT SERVICE PROVIDER FOR THE DISTRICT

Each firm must include the following references:

(a) List at least four (4) clients for whom you have provided similar services. Show the names, addresses, and current telephone numbers of the persons who may be contacted. Information obtained through the references will be evaluated by the District. The Contractor recognizes that to ensure the effectiveness of the information review process, references must be able to speak frankly and openly. Contractors, therefore, release the organizations and individuals listed in this form from any claim or liability, because of responses given to requests for information by the District regarding the Contractors or the Contractor's performance of work.

Name	Address	Phone Number
REFERENCES ARE ATTACHED		

I certify and declare under penalty of perjury under the laws of the State of California that the foregoing "Information Required of Contractor," is true and correct.

Signature

Print Name: JAY B WARE

Title: GENERAL MANAGER

Dated: JULY 17, 2025

NONCOLLUSION DECLARATION

TO BE EXECUTED BY AND SUBMITTED WITH BID

(Public Contract Code Section 7106)

I, JAY B WARE, declare that I am the party making the foregoing proposal, that the proposal is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation; that the proposal is genuine and not collusive or sham; that the proponent has not directly or indirectly induced or solicited any other proponent to put in a false or sham proposal and has not directly or indirectly colluded, conspired, connived, or agreed with any proponent or anyone else to put in a sham proposal, or that anyone shall refrain from responding; that the proponent has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix any overhead, profit, or cost element of the proposal price, or of that of any other proponent, or to secure any advantage against the public body awarding the Contract of anyone interested in proposed Contract; that all statements contained in the proposal are true, and, further, that the proponent has not, directly or indirectly, submitted his or her proposal price of any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, or paid, and will not pay, any fee to any corporation, partnership, company association, organization, bid depository, or to any member or agent thereof to effectuate a collusive or sham bid.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

JULT 17TH 2025

Date

WARE DISPOSAL INC

Name of Contractor

JAY B WARE

Printed name of Authorized Company Representative

Signature of Authorized Company Representative

WORKERS' COMPENSATION CERTIFICATE

Labor Code Section 3700

"Every employer except the state shall secure the payment of compensation in one or more of the following ways:

(a) By being insured against liability to pay compensation in one or more insurers duly authorized to write compensation insurance in this state.

(b) By securing from the Director of Industrial Relations a certificate of consent to self-insure either as an individual employer, or as one employer in a group of employers, which may be given upon furnishing proof satisfactory to the Director of Industrial Relations of ability to self-insure and to pay any compensation that may become due to his or her employee.

(c) For any county, city, city and county, municipal corporation, public district, public agency, or any political subdivision of the state, including each member of a pooling arrangement under a joint exercise of powers agreement (but not the state itself), by securing from the Director of Industrial Relations a certificate of consent to self- insure against workers' compensation claims, which certificate may be given upon furnishing proof satisfactory to the Director of ability to administer workers' compensation claims properly, and to pay workers' compensation claims that may become due to its employees. On or before March 31, 1979, a political subdivision of the state which, on December 31, 1978, was uninsured for its liability to pay compensation, shall file a properly completed and executed application for a certificate of consent to self-insure against workers' compensation claims. The certificate shall be issued and be subject to the provisions of Section 3702."

I am aware of the provisions of Section 3700 of the Labor Code which require every employer to be insured against liability for workers' compensation or to undertake self-insurance in accordance with the provisions of the code, and I will comply with such provisions before commencing the performance of the work of this contract.

WARE DISPOSAL INC

(Contractor Name)

By JAY B WARE

(Signature of Authorized Signor)

GENERAL MANAGER

(Title of Signor)

(In accordance with Article 5 (commencing at Section 1860), Chapter 1, Part 7, Division 2 of the Labor Code, the above certificate must be signed and filed with the District prior to performing any work under this contract.)

NOTE: If contractor is a corporation, the legal name of the corporation shall be set forth above together with the signature(s) of the authorized officers or agents as more particularly described in section 20 of this Solid Waste and Recycling Services Agreement; and if contractor is a partnership or joint venture, the true name of the firm shall be set forth above together with the signature of the individual or individuals authorized to sign contracts on behalf of and bind the partnership or joint venture.

FINGERPRINTING CERTIFICATION

To the Governing Board of the Newport-Mesa Unified School District

I WARE DISPOSAL INC, acknowledge and certify as follows:
(Name of Contractor)

1. I have carefully read and understand the Notice to Contractors Regarding Criminal Record Checks ("Notice") (Education Code section 45125.1) required by the passage of AB 1610, 1612, and 2102.

2. Due to the nature of the work to be performed, my employees and volunteers may have contact with students of the District.

3. My employees and volunteers who may have contact with District students must complete background checks with the California Department of Justice (DOJ).

4. None of the employees or volunteers who will be performing the work has been convicted of a violent or serious felony as defined in the Notice and in Penal Code sections 667.5 and 1192.7. This determination was made by a background check through the DOJI.

I declare under penalty of perjury that the foregoing is true and correct.

Executed at SANTA ANA 92701, California, on 7 / 17 / 2025

JAY B WARE
Typed or printed name

GENERAL MANAGER
Title

Signature

1035 E 4TH STREET
Address

714-664-0677
Telephone Number

TAB 5

WARE
DISPOSAL, INC.

Reference List

1-Inglewood Unified School District (6-Years) 310-680-4893
Mike Orona / Deputy Chief Maintenance Operations / Mike.orona@inglewoodusd.com
401 S Inglewood Blvd, Inglewood, CA 90301
Solid Waste & Recycling / Organics / Roll Off Industrial Debris $350,000.00 Annually

2-Rowland Unified School District (5-Years) 626-965-2541
Rosana McLeod / Director of Purchasing / rmcleod@rowlandschools.org
1830 Nogales Street, Rowland Heights, CA 91748
Solid Waste & Recycling / Organics / Roll Off Industrial Debris $290,000.00 Annually

3-Irvine Unified School District (12-years) 949-936-5303
Jennifer Razo / Director Sustainability / JenniferRazo@iusd.org
100 Nightmist, Irvine CA 92618
Solid Waste & Recycling / Organics / Roll Off Industrial Debris $365,000.00 Annually

4-Walnut Valley Unified School District (8-Years) 909-595-1261
Suzanne Beach / Director of Operations & Purchasing / sbeach@wvusd.org
880 S Lemon Ave, Walnut CA 91789
Solid Waste & Recycling / Organics - G W / Roll Off Services $279,000.00 Annually

5-Norwalk La Mirada Unified School District (7 Years) 562-210-2000
Steve Fericean / Director of Purchasing / SFericean@nlmusd.k12.ca.us
12820 Pioneer Blvd, Norwalk CA 90650
Solid Waste & Recycling / Organics - G W / Roll Off Services $207,000.00 Annually

Below is a listing of our jurisdictional commercial franchises:

Jurisdictions	Franchise Arrangement	Services
Lennox District	Commercial & MF Exclusive	Commercial Bin, Roll-off & Carts
City of Los Angeles	Commercial & MF Exclusive	Commercial Bin, Roll-off & Carts
City of Monterey Park	Commercial Semi-Exclusive	Commercial Bin, Roll-off & Carts
County of Los Angeles	Commercial Exclusive	Commercial Bin, Roll-off & Carts
Cnty Los Angeles -S Whittier	Residential Exclusive	Bins & Carts
Cnty Los Angeles – Charter Oaks	Residential Exclusive	Bins & Carts
San Gabriel Valley West	Commercial Exclusive	Commercial, Residential Bins
City of Vernon	Commercial Nonexclusive	Commercial Bin, Roll-off & Carts
City of Pasadena	Commercial Nonexclusive	Commercial Bin, Roll-off & Carts
City of Montebello	Commercial Nonexclusive	Commercial Bin, Roll-off & Carts
City of San Diego	Commercial Nonexclusive	Commercial Bin, Roll-off & Carts
County of San Diego	Commercial Nonexclusive	MF & Commercial Bin, Roll-offs
City of Rancho Santa Margarita	Temporary Services	Roll Off Services
City of Lake Forest	Temporary Non-exclusive	Temp Bin & Roll Off Services
City of Thousand Oaks	Temporary Services	Roll Off Services
City of Los Alamitos	Temporary Semi-exclusive	Bins & Roll-off boxes
City of Vernon	Commercial Non-exclusive	Commercial Bin, Roll-off & Carts
City of Pasadena	Commercial Non-exclusive	Commercial Bin, Roll-off & Carts
City of Montebello	Commercial Non-exclusive	Commercial Bin, Roll-off & Carts
City of San Diego	Commercial Non-exclusive	Commercial Bin, Roll-off & Carts
County of San Diego	Commercial Non-exclusive	Commercial Bin, Roll-off & Carts
City of Costa Mesa	Commercial Non-exclusive	Commercial Bin, Roll-off & Carts
City of Irvine	Commercial Non-exclusive	Commercial Bin, Roll-off & Carts
City of Newport Beach	Commercial Non-exclusive	Commercial Bin, Roll-off & Carts

Ware Disposal has distinguished itself through its work with school districts, all of our school district are in compliance with AB 827, AB 341, and AB 1826 SB 1383 requirements.

School Districts	Exclusive Contract Services
San Bernardino County	
Claremont Unified School District	Commercial Bin & Roll-off; Organics & Recyclables
Upland Unified School District	Commercial Bin & Roll-off; Organics & Recyclables
Orange County	
Buena Park Unified School District	Commercial Bin & Roll-off; Organics & Recyclables
Centralia School District	Commercial Bin & Roll-off; Organics & Recyclables
Cypress School District	Commercial Bin & Roll-off; Organics & Recyclables
Irvine Unified School District	Commercial Bin & Roll-off; Organics & Recyclables
Los Alamitos Unified School District	Commercial Bin & Roll-off; Organics & Recyclables

Magnolia School District	Commercial Bin & Roll-off; Organics & Recyclables
Newport –Mesa Unified School District	Commercial Bin & Roll-off; Organics & Recyclables
North Orange County Community College District	Commercial Bin & Roll-off; Organics & Recyclables
Orange Unified School District	Commercial Bin & Roll-off; Organics & Recyclables
Rancho Santiago Community College District	Commercial Bin & Roll-off; Organics & Recyclables
Santa Ana Unified School District	Commercial Bin & Roll-off; Organics & Recyclables
South Orange County Community College District	Commercial Bin & Roll-off; Organics & Recyclables
Tustin Unified School District	Commercial Bin & Roll-off; Organics & Recyclables
Westminster Unified School District	Commercial Bin & Roll-off; Organics & Recyclables
Los Angeles County	
Central School District	Commercial Bin & Roll-off; Organics & Recyclables
Los Angeles Unified School District	Commercial Bin & Roll Off Organics & Recycling
El Monte Unified School District	Commercial Bin & Roll-off; Organics & Recyclables
El Segundo Unified School District	Commercial Bin & Roll-off; Organics & Recyclables
Garvey School District	Commercial Bin & Roll-off; Organics & Recyclables
Inglewood Unified School District	Commercial Bin & Roll-off; Organics & Recyclables
Lennox Unified School District	Commercial Bin & Roll-off; Organics & Recyclables
Little Lake School District	Commercial Bin & Roll-off; Organics & Recyclables
Lowell Joint School District	Commercial Bin & Roll-off; Organics & Recyclables
Norwalk-La Mirada Unified School District	Commercial Bin & Roll-off; Organics & Recyclables
Rowland Heights Unified School District	Commercial Bin & Roll-off; Organics & Recyclables
South Whittier School District	Commercial Bin & Roll-off; Organics & Recyclables
Walnut Unified School District	Commercial Bin & Roll-off; Organics & Recyclables
Riverside County	
Corona-Norco Unified School District	Commercial Bin & Roll-off; Organics & Recyclables

TAB 6

SAFETY & ROUTE OPERATIONS:

All drivers that service front load bins and roll off boxes will have a predetermined route on their tablet giving them the locations and type of bins to be serviced as requested, they will show up to service the campus with an empty truck to limit the weight factor to any of the campuses road ways. This will also allow my drivers to service all the frontload containers (20-25 per hour) without leaving the campus and being on the campuses less is a benefit to all. For the most part there will be a single driver per truck but we have learned that during the end of the year we man the truck with two drivers in order to accommodate the additional trash and recycling flow because of moving out. My operations can communicate will the drivers and vice versa with the inboard tablet and computer to advise of any situation that may arise, and the tablet can photos of any contaminated bin or overflowing issues a location may have so we can adjust services as we have done in the past. Safety is our number one goal, we are proud to say we have had a perfect record when safety is involved, that is due to our safety program which includes random drug and alcohol screening as well as making sure our drivers are physically fit to perform their duties. Ware Disposal has an outstanding safety record and has passed five consecutive California Highway Patrol BIT tests. To achieve this standard, twice per year, we require safety training of all drivers and mechanics through many different Highway Patrol Programs and private courses. These programs usually last four (4) to six (6) hours per seminar and are mandatory for all drivers and mechanics.



DRIVER'S VEHICLE INSPECTION REPORT
AS REQUIRED BY THE DOT FEDERAL MOTOR CARRIER SAFETY REGULATIONS

CARRIER: Ware Disposal
ADDRESS: 1451 Manhattan Ave
DATE: 3-21-22 TIME: A.M. P.M.
CHECK ANY DEFECTIVE ITEM AND GIVE DETAILS UNDER REMARKS

TRACTOR/ TRUCK NO. 95 ODOMETER READING 196116

- ☑ Air Compressor
- ☑ Air Lines
- ☑ Battery
- ☑ Belts and Hoses
- ☑ Body
- ☑ Brake Accessories
- ☑ Brakes, Parking
- ☑ Brakes, Service
- ☑ Clutch
- ☑ Coupling Devices
- ☑ Defroster/Heater
- ☑ Drive Line
- ☑ Engine
- ☑ Exhaust
- ☐ Fifth Wheel
- ☑ Fluid Levels
- ☑ Frame and Assembly
- ☑ Front Axle
- ☑ Fuel Tanks
- ☑ Horn
- ☑ Lights
  - Head/Stop
  - Tail/Dash
  - Turn Indicators
  - Clearance/Marker
- ☑ Mirrors
- ☑ Muffler
- ☑ Oil Pressure
- ☑ Radiator
- ☑ Rear End
- ☑ Reflectors
- ☑ Safety Equipment
  - Fire Extinguisher
  - Flags/Flares/Fuses
  - Reflective Triangles
  - Spare Bulbs and Fuses
  - Spare Seal Beam
- ☑ Starter
- ☑ Steering
- ☑ Suspension System
- ☑ Tire Chains
- ☑ Tires
- ☑ Transmission
- ☑ Trip Recorder
- ☑ Wheels and Rims
- ☑ Windows
- ☑ Windshield Wipers
- ☐ Other

TRAILER(S) NO.(S)

- ☐ Brake Connections
- ☐ Brakes
- ☐ Coupling Devices
- ☐ Coupling (King) Pin
- ☐ Doors
- ☐ Hitch
- ☐ Landing Gear
- ☐ Lights - All
- ☐ Reflectors/Reflective Tape
- ☐ Roof
- ☐ Suspension System
- ☐ Tarpaulin
- ☐ Tires
- ☐ Wheels and Rims
- ☐ Other

Remarks: Need to recharge A.C.

☐ CONDITION OF THE ABOVE VEHICLE IS SATISFACTORY
DRIVER'S SIGNATURE
☐ ABOVE DEFECTS CORRECTED
☐ ABOVE DEFECTS NEED NOT BE CORRECTED FOR SAFE OPERATION OF VEHICLE
MECHANIC'S SIGNATURE DATE
DRIVER'S SIGNATURE DATE 3-21-22
ORIGINAL
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USA • (800) 327-6868 • Printed in the United States
1854

Safety is a core value at Ware Disposal and it is committed to continued advancement of an institutional safety culture with strong programs of personal safety, accident and injury prevention, wellness promotion, and compliance with applicable environmental and health and safety laws and regulations.

Ware Disposal makes all reasonable efforts to:

- Promote occupational and personal safety, health and wellness;
- Protect the health and safety of Ware Disposal Inc. employees;
- Provide information to staff about health and safety hazards;
- Identify and correct health and safety hazards and encourage staff to report potential hazards;
- Conduct activities in a manner protective of the environment, and inform the Ware Disposal Inc. community regarding environmental impacts associated with institutional operations; and
- Maintain a risk-based emergency management program to reduce the impact of emergency events to the Ware Disposal client's communities.

Adherence to good health and safety practices and compliance with applicable health and safety regulations are a responsibility of all staff. Line responsibility for good health and safety practice begins with the supervisor in the workplace and proceeds upward through the levels of management. For detailed guidance on individual safety responsibilities under Cal/OSHA, refer to Ware Disposal's IIPP found in Tab 15 in Volume II.The operations managers at various Ware Disposal facilities have oversight authority for the Ware Disposal safety program. Final responsibility for health and safety policy and programs rests with the President of the Company and/or the General Manger.

SERVICE VEHICLES & EQUIPMENT

Ware Disposal Inc will be servicing the MUSD properties with Compressed Natural Gas (CNG) service vehicles and introducing the first wave of electric waste and recycling service vehicles all that have GPS tracking, waste auditing, safety cameras covering the front, rear & both sides of the vehicle, back up warning beepers sensors as well as a flashing lights for hearing impaired, and our drivers that will be servicing the district have been with our company more than 12 years and are union teamsters. There are different services that are being requested by the MUSD meaning that we will be several different vehicles to accommodate those services, below I have itemized the service vehicles we in vision using throughout the district as well as pictures to help identify our vehicles. Ware Disposals number one goal is safety first, we provide services to over 27 school districts and have maintained a perfect safety record to date.

FRONTLOAD SERVICE VEHICLES

9-CNG-4x4-Peterbuilt Front Bin Loaders







ROLL-OFF SERVICE VEHICLES

3-CNG-Peterbilt Roll Off



CNG ORGANICS SERVICE VEHICLE

Our organics truck will service the campus by swapping out the organic's carts with new clean carts for each service.

CNG BULKY ITEM SERVICE VEHICLES

We have 2 different service vehicles for bulky items service, depending upon the debris that is being removed you will have one or the other service vehicles service your site.



SCOUT SERVICE & BIN ASSIST VEHICLE

Our scout service bin assist vehicle will be another vehicle we will utilize to remove bins from tight areas and specific schools.





With several supplier partnerships, the company is making the most significant commitment to electrification in the industry. Ware Disposal, Inc as an environmental services provider has huge emissions reduction targeted goals. With the introduction of the first fully integrated electric recycling and waste collection truck, Ware Disposal, Inc is progressing toward hiring its goal.

Ware Disposal Inc. will begin operating two fully integrated EV waste trucks this fall. Perhaps more importantly, electric garbage trucks will represent half the new trucks purchased over the next five years.

Ware Disposal believes the waste and recycling collection business is perfect for going electric. The trucks run consistent routes and are left to sit overnight.

Perhaps, more importantly, gas-powered garbage trucks travel throughout communities, often idling to pick up and load waste, releasing harmful emissions everywhere they go, often for prolonged periods.

Electric garbage trucks, on the other hand, offer zero emissions to promote cleaner air in our communities, are nearly silent, and can save cities on maintenance and gas expenses. Ware Disposal is setting an example for the industry by setting a clear roadmap to electrify its fleet.





Misc Safety & Technology Information

Planned information technology roadmap (i.e., detailed timeline) for meeting all technology requirements of the District rubbish and diversion program goal by the start of the transition period, including but not limited to: acquisition or expansion of hardware, software, network services, data and/or call center facilities, training of staff on technical systems.

Every technology requirement stipulated by the District rubbish and diversion plan goal is ready to be deployed upon receipt of authorization to proceed. There is no need to acquire or expand hardware, software, network services, data and call center facilities, training, etc. Ware Disposal was thoroughly tested by its acceptance of the City of Los Angeles Zero Waste Franchise in Southeast Los Angeles; and the results of the systemic requirements far exceeded the requirements of the typical franchise environment. As a result, Ware Disposal vehicles all have state-of-the-art safety systems; our dispatch, routing, monitoring and reporting, and data/call center systems now greatly surpass what the typical franchise requires.

Ware Disposal maintains state-of-the-art web-based communication and outreach systems, and its call center and cloud-based on-board computerized data systems allow for real time updates as well as provide notifications on school/office support requests. Ware Disposal will review it systems to assure the compatibility of Soft Pak and the call center system in conjunction with the District's SAP software.

Our web page can easily provide a school/office web self-service system to allow for tracking current location of vehicle, service level history, service schedule and reduced service periods. Here is a view of our web site that includes accessibility functionality as well click to call and form-based communications. We have the capability to add other functionality as well to meet the most stringent needs of the District.



Ware Disposal will utilize its project management system to track and report school/office outreach and educational activities. Our subcontractor, SEMCO, is well versed in assessment of education and outreach measurement and their effects with over 20 years' experience in leading over 50 communities' outreach and education programs. Currently, SEMCO is working with the Santa Monica College CTE Program in Sustainability Systems and Technology curriculum, and Recycling and Resource Management curriculum. A major facet of this activity has been tracking the pathways and educational outcomes of students for the state chancellor's office and SMC college administration.

Field Operations, technical approach, including software, hardware and processes relating to how the Proposer will:

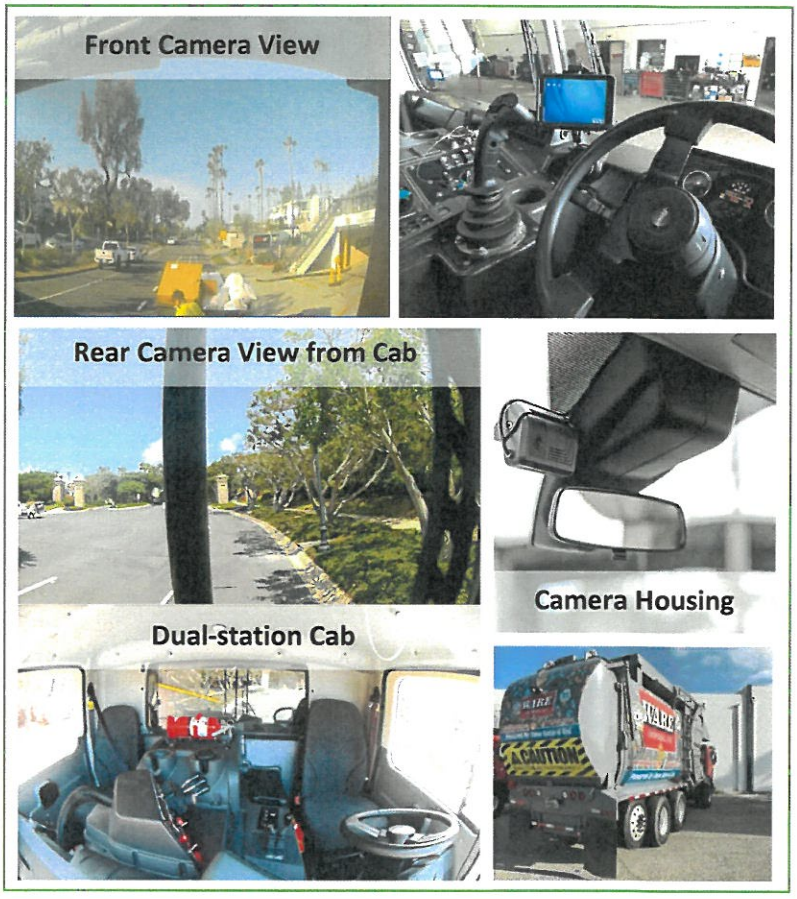
- Track and provide details on each site service levels and extra services provided,
- Track and provide details on vehicle inventory,
- Provide hauling route details and updates,
- Track and provide details on vehicle inspections, location data and vehicle operational data,
- Capture and provide photographic and/or video surveillance in a digital format,
- Track and submit details relating to accidents, incidents or collisions, and
- Track and submit details relating to personnel training, licenses, and safety.

Our vehicles have many features that fully fit with the desires and requirements of the District. These include:

1. Day and night vision cameras on each side of the truck
2. Side guards
3. Enlarged side and cross view mirrors custom-fitted to the front of each truck to allow for a wider front and side view of the vehicle, (4) easily visible placarding and labeling, and
4. Low overhead clearance by placing CNG equipment behind the cab rather than atop the truck body
5. Dual-station cab with two nearly identical work environments including dual controls for the parking brakes, HVAC system and stereo
6. Angled console sides for easy visibility and access to the same controls and displays from the right and left
7. An enhanced HVAC system for improved airflow and climate control
8. Pantograph wipers that cover 27 percent more of the windshield than previous designs for increased safety during inclement weather

The Pre-View Side Defender®II (shown in pictures on the next page) is the industry's most advanced side collision avoidance solution. It has been developed specifically for over-the-road truck operators and city service and delivery drivers

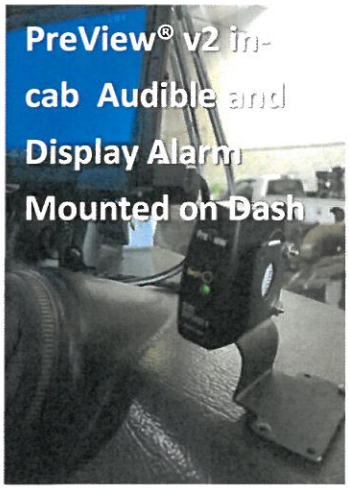
According to independent research, the incidence of highway and urban collisions is rising by almost 10% per year. PRECO is driven to design technology that assists heavy duty vehicle operators to mitigate these avoidable accidents.



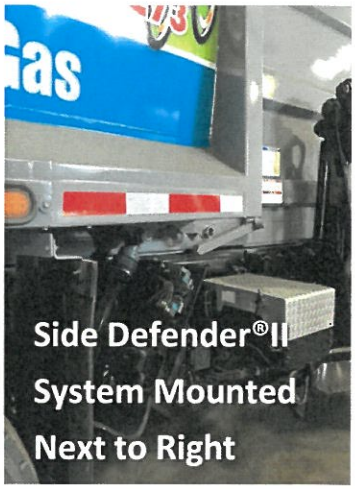
The Side Defender®II system actively warns operators with audible and visual alerts, in order for them to take the appropriate actions to mitigate collisions. Additionally, it has the ability to integrate with telematics applications, vehicle control systems, vision systems or other sensors using industry standard communications.

As part of the Side Defender®II system, the Pre-View® v2 in-cab display equips operators with more intuitive audible and visual alerts while offering installers more flexibility and time savings. For retrofit applications, the new display can provide a GPS based vehicle speed message, while OEMs and bodybuilders can connect the display directly to the vehicle CAN-bus for vehicle speed information.

All of the trucks to be operated in the City will be outfitted with the Side Defender®II system and Pre-View® v2 in-cab display system.

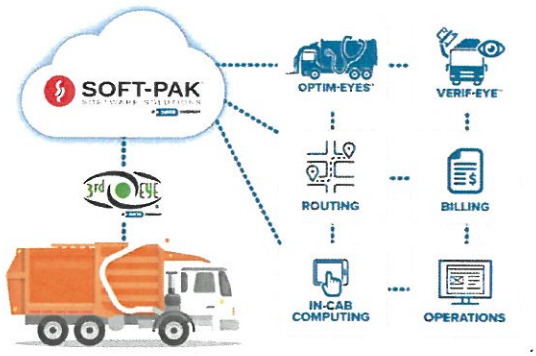






Our systems track and provide details on generator services including locations, lifts, bin contents, bin levels, and recordation of extra services. Furthermore, our system completely tracks and provides details on existing vehicle inventory, while providing hauling route details and updates.

d. Solid Resources Collection, technical approach, including software, hardware and processes relating to how the Proposer will track and report on quantities of solid waste, recyclables, and organics collected.



Ware Disposal utilizes appropriate technologies (i.e., software and hardware as identified above) to meet the District's needs for field operations data reporting. All of our hauling vehicles are equipped with data recording capabilities to capture data from global positioning system (GPS) devices, vehicle dynamics monitoring, lift monitoring, container Identification (ID) readers and engine performance monitoring systems. This data is communicated from the truck in real-time and maintained directly through our cloud-based Soft-Pak data management system. These systems also allow for the monitoring of fuel consumption, idle time, unsafe driving practices, vehicle maintenance, engine emissions, and container lifts. Please note that all of our fleet operates on low emission fuel (CNG and RCNG).

e. Cost and Fee information technical approach, including software, hardware and processes relating to how the Proposer will track and provide details for school/office billing, gross weight receipts, fees and liquidated damages due to the District Authorized Representative.

Every technology requirement stipulated by the District rubbish and diversion plan goal is ready to be deployed upon receipt of authorization to proceed. There is no need to acquire or expand hardware, software, network services, data and call center facilities, training, etc. Ware Disposal was thoroughly tested by its acceptance of the City of Los Angeles Zero Waste Franchise in Southeast Los Angeles; and the results of the systemic requirements far exceeded the requirements of the typical franchise environment. As a result, Ware Disposal vehicles all have state-of-the-art safety systems; and our dispatch, routing, monitoring and reporting, and data/call center systems now greatly surpass what the typical franchise requires.

Ware Disposal maintains state-of-the-art web-based communication and outreach systems, and its call center and cloud-based on-board computerized data systems allow for real time updates as well as provide notifications on school/office support requests. Ware Disposal will review its systems to assure the compatibility of Soft-Pak and the call center system in conjunction with the District's SAP software.

Ware Disposal always works closely with its clientele to fulfill requirements relating to systems integration and data exchange. A significant example was our work with the City of Los Angeles to develop and integrate our Soft-Pak vehicle operation, routing, communications, and dispatching system into a completely cloud-based, responsive management system shared with the City of Los Angeles. This was neither easy nor inexpensive. It took several months prior to the official startup of the Zero Waste Zones in the City of Los Angeles for us and the City to link and debug our systems. It also took additional time and effort to work out problems that emerged after startup. The District will receive the benefit of this experience if it selects Ware Disposal for the East and Central local districts.

g. Additional detailed information relating to data backup and storage plans and procedures; and use of additional software that will enhance the Proposer's ability to implement and manage a District.

Ware Disposal maintains a state-of-the-art data management system called Soft-Pak® with data backup, cloud-based storage, and system procedures in case of breakdowns and outages. With Soft-Pak, once data has been inputted to the hard system, it's stored both locally and in the cloud. The system saves itself every ten minutes, meaning there's virtually no chance to lose any data in case of a breakdown or outage.

The Soft-Pak® suite of products is a complete operational software solution that delivers the power and flexibility to succeed in today's competitive waste hauling marketplace. Whether a firm is an industry-top 20, a municipal operation, or a mid-size hauler with a single facility, Soft-Pak effectively manages your operations. With Soft-Pak, all customer service, billing, routing, and operational information is available for users in a controlled and easy to access system.

Operations

In-Cab Computing

Routing





Billing





Ware Disposal Slow Fuel CNG Station (Fullerton)





3 Yard Trash



3 Yard Co-Mingled Recycle



3 Yard Green Organics



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40 Yard Open Top



10 Yard Lowboy



TAB 7

WARE
DISPOSAL, INC.

RECYCLING COMPLIANCE & ZERO WASTE GOALS

Ware Disposal doesn't implement just one recycling plan it creates multiple recycling plans, for the simple reason ever district and or customer is different. The recycling we have done for your district has always gone above and beyond, by delivering your trash debris to a resource recovery facility to process and recycle as much as we can out of your waste stream which is so much better than delivering this material straight to a landfill for no diversion.

We have recycling bins throughout the district which are for comingled materials, these are serviced on a weekly basis to help the district achieve its diversion goals. We also service on a weekly basis a wide variety of green waste bins throughout the district to help achieve diversion for AB 1826. We also supply the district with temporary services or as needed services, such as E-Waste recycling, bulky item pickups, construction debris removal and other miscellaneous services. We provide containers for weekend community recycling events where we will rebate the proceeds to the district for the recycling debris that was collected and let the district pay out to the schools that were involved.

Ware Disposal will perform a waste audit if awarded the contract so we will be able to better assist the district with their recycling requirements and be able to implement additional programs to increase the recycling diversion rate for the district. Ware Disposal will maintain a minimum of 60% diversion for the district as long as we are the service provider. There are different services that are being requested within the bid package, meaning that there will be different materials or debris to be recycled. Different materials or types of debris will be categorized and will be delivered to the appropriate facility to ensure maximum diversion.

Zero Waste Assessment - Ware Disposal conducts zero waste assessments, our assessments will range from macro-level where we examine opportunities districtwide and to individual schools (i.e., micro-level) where the need for specific and tailored programs is required.

In this approach, we can easily identify "low hanging fruit" for immediate implementation. Our individual account assessments involve conducting a desk-top and/or onsite reconnaissance of the premises with representatives of the account to obtain specific information that can be used in analyses to select potential BMPs. The principal objective is to identify existing diversion efforts, qualify the integrity of current collection, classify wasting that is occurring, and ascertain policies and education that are needed at the account, if any, to support any future BMPs. Finally, we determine exactly what BMP will achieve the goal of reduce, reuse and recycle with the intent of saving money. When we conduct these assessments, we not only collect data of importance to diversion and zero waste, but we also obtain and verify account billing and service information. This makes this activity of prime importance and value to the district.

Ware Disposal Inc drivers are all union teamsters, all drivers are drawn from within that resource. Our drivers have to fill out several applications, from past and current health, to past and current driver's license they would have to pass a physical, pre-employment and random drug testing, finger printing is done prior to be awarded a position. All DMV checks are done to confirm driver's eligibility, along with back ground checks that coincide with the finger printing to make sure that the driver is legal and all information is correct. The driver will than go through a series of driver on the road tests, than a 30 day trial to make sure he is comfortable and has no issues with the service vehicle he would be driving.

DIVERSION PLAN AND INNOVATIVE IDEAS:

It is noteworthy that Zero Waste businesses achieve 90% levels of diversion from landfill by focusing on waste prevention and redesign, the twin elements and not by just separating and hauling recyclables to market. To that end, this diversion plan follows this script, provides immediate collection programs that process and market materials offsite, and develop long term programs that will prevent waste, reduce cost, and achieve much larger diversion in the future.

Ware Disposal offers a combination of collection and processing programs that aim to build a world without waste. At Ware Disposal, it's not about "out of sight, out of mind" but rather "we think; therefore, we recycle." We work closely with our customers to ensure that each has the right-sized service and the knowledge about ways they can reduce, reuse and recycle to save money. To implement the appropriate technology, we have organized our programs into commercial and residential silos. For the District, we'll describe our list of programs to be implemented.

Ware Disposal has long advocated the triple bottom line – people, planet and profits – and provided recycling services to our client base years before the advent of AB 939, the Integrated Waste Management Act of 1989. In partial recognition of this, Ware Disposal received a WRAP award in 2011 from Cal-Recycle for its outstanding contributions to diversion in Southern California. Typically, our Company sets a minimum goal of 55% diversion minimum goal for commercial sector materials, aiming for 75% and beyond. Our clean MRF, Madison Materials, processes nearly 175,000 tons per year. At Madison Materials, we have a 63% utilization rate -- three (3) times the industry average facility usage rate in So Cal, but still with capacity to spare – and our official facility diversion rate is 70%

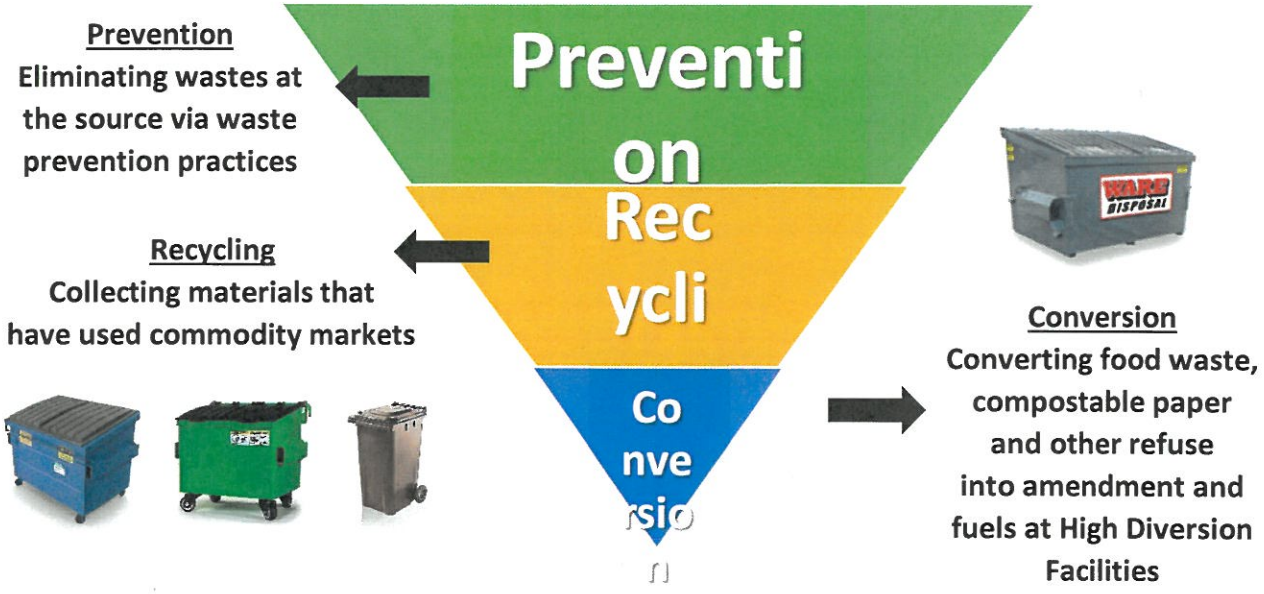
Ware Disposal will provide expert source separated collection service as its primary mechanism to effect recycling with commercial and industrial accounts. We will also process all mixed waste collected from customers with bin or permanent roll-off box service whether they participate or not in our separate recyclable collection program or are not otherwise in compliance with the mandatory commercial requirements under AB 341. This means that everything we pick up is processed to optimize recycling. We've also converted food wastes to mulch at a rate of nearly 900 tons a year. Additionally, we've worked closely with edible food rescue organizations since 2017 to capture and redirect food away from landfills and to hungry mouths. Plus, we're currently working with our existing franchise administrators to bring additional organic waste collection services and more to each of our franchises in 2022.

Our program is identified below and followed by a description of how we assist accounts to right-size service and implement recycling solutions. This approach works as follows and is *absolutely integral* to achieving higher rates of diversion:

	What Accounts Do	What Ware Disposal Does
Pre-Collection	Develop and implement Best Management Practices (BMPs) that prevent wasting upstream and/or are managed onsite	Provide education, incentives, and programs intended to promote waste prevention BMPs that focus attention *upstream* of the collection containers and promote onsite management (see BMP discussion following the table)
Post-Collection	*For any material(s) that cannot be reduced or reused onsite, follow instructions below, items 1 – 6.*	*See Items 1 – 6 below in this table*
	1. Single-stream recyclables – District staff sort recyclable fiber, plastics, metals, glass, wood and more into a **blue** bin (per AB 341)	Ware Disposal collects blue bin materials and processes recyclable materials at Madison Materials for recycling (>90% recovery)
	2. Single-stream yard debris – District staff sort yard debris into a **green** container (per AB 1826)	Collect and process at Madison Materials for delivery to compost or mulch contractors (>90% recovery)
	3. Single-stream organics – Some District staff sort all food waste, food scraps and food-soiled paper into a dedicated food waste (**brown**) container (per SB 1383)	Collect food waste and process materials at Madison Materials or at a contractor's facility for delivery to anaerobic digestion or composting facility (>90% recovery)
	4. Roll off boxes – District staff place refuse/ recyclables into their containers	Collect and process all materials at Madison Materials for optimal recovery (ranging from 40% to >90% recovery depending upon material)
	5. Temporary containers – District staff place their discards into temporary containers	Collect and process all materials at Madison Materials for optimal recovery (ranging from 40% to >90% recovery depending upon material)
	6. Refuse bin w/organics conversion – District staff place refuse and their food wastes and compostable paper into the refuse **Black** bin	Collect refuse with organics and convert materials at Madison Materials' High Diversion Facility (HDF) or at a contractor's HDF for later delivery to an anaerobic digestion facility (>50% recovery by 2022 and >75% recovery by 2025 per SB 1383)

The Zero Waste hierarchy can be useful to assist accounts to right-size their services and implement P-R-C solutions. To get this started, Ware Disposal has a plan of action that uses four (4) simple steps that will be done.

1. Conduct zero waste assessments at every site that is having issues with recycling and start at the bin and work upstream to identify how and why wasting is occurring
2. Work with site facility managers to select Waste Prevention Practices that work onsite and upstream best for that location
3. Assist IRVCO staff and facilities to implement selected WPPs
4. Follow up and track the progress of WPPs



Our individual zero waste assessments involve conducting a desk-top and/or onsite reconnaissance of the premises with representatives of the school to obtain specific information that can be used in analyses to select potential WPPs and other programs. The principal objective is to identify existing diversion efforts, qualify the integrity of current collection, classify wasting that is occurring, and ascertain policies and education that are needed at the account, if any, to support any future WPPs and other diversion alternatives. Finally, we determine exactly what diversion alternatives will achieve the goal of reduce, reuse and recycle with the intent of saving money. In this approach, we can easily identify "low hanging fruit" for immediate implementation. Additionally, we can identify ways to optimize our routing to improve dry and wet waste processing.

Edible Food Recovery Services

Madison Materials, Inc. is a solid waste facility permitted by CalRecycle (SWIS 30-AB-0386) that handles solid waste from 33 school districts and colleges delivered by Ware Disposal Inc in Los Angeles, Orange, San Bernardino, and Riverside Counties. Ware Disposal will work with the Montebello USD to implement a food recovery system for any locations you would like to implement.

These sites are an ideal environment for an edible food recovery program based on their sizable and stable population, With its solid waste facility Madison Materials serving as a central hub for a collection system, and by integrating this collection system with the premiere cloud-based food tracking and redistribution system operated by Abound Food Care, a non-profit organization that partners with businesses to create local food delivery systems, Madison Materials will be able to establish an effective Edible Food Recovery plan of action.

The MUSD is an excellent entity to collaborate with as according to the 2014 Second Harvest study, Hunger in America, there are more than 400,000 food-insecure people in Orange County including 1 in 7 children all of which are at school age or near school age.

Madison Materials' Edible Food Recovery pilot proposal will act as a template to expand to all locations by building an infrastructure that staff and administrators will find easy to follow and will be sustainable. The program will include training and education components including education for food service staff on best practices in reducing, preventing and diverting food waste, such as food share tables, student green teams and educational resource conservation projects. As a result of receiving grant funding Madison Materials has purchased refrigerated delivery vans, hired drivers, and partner with Abound to help us match edible food to those most in need in the surrounding community.



We will train staff at each site to cool and then freeze excess edible food. The staff will then pack the food in a Cambro cooler provided by Madison Materials. Staff will weigh the contents and report it on the ChowMatch app. Abound will take that information and match the food with a recipient and relay that information to Madison Materials' dispatch and in turn that information will be relayed in real time online to the Madison Materials' driver. The driver will then create a digital/paper receipt and have the cafeteria staff sign it upon pick-up, creating a paper trail as well as a digital record. On Tuesdays, the driver will pick up the frozen food from Thursday, Friday, and Monday's lunches and deliver it to the recipients. On Thursdays the driver will pick up food from Tuesday and Wednesday's lunches and deliver to the recipients. Each recipient of food will claim the donation on the ChowMatch app. There will be a three cooler system for each location, so the coolers are always in rotation and the sites always have an available cooler. This program will not only feed 76,500 meals to children and their families, but also reduce 17.91 tons of CO_2 eq. emissions from the local landfills.

ORGANIC WASTE RECYCLING PROGRAM

Ware Disposal (WD) SB 1383 Organic Waste Recycling Program consists of five simple steps. Our regular separate collection program for paper, glass, metals, plastics and such includes all organics fiber and textiles that are diverted to recycling markets. WD currently services well over 850 commercial customers throughout southern California for collection of food waste, resulting in the recovery of 2,855 tons annually. We've also converted food wastes to mulch at a rate of nearly 900 tons a year. WD has specialized vehicles for collection of organics and a secure agreement with Los Angeles County to dispose of the Organics for many years to come into the future. Ware has the ability to comply with the ever changing laws and Ware is currently educating clients and customers on SB 1383 and the requirements, and the need to comply.



All R&C accounts are afforded the opportunity to implement **upstream technological and AI solutions** (such as Winnow Technologies) to reduce collection cost. This is the essence of WD's *Distributed Organics Recycling Network* that is approved by Cal-Recycle and about which we discuss in our proposal. WD provides the education and training to assist to implement solutions like backyard composting, worm composting, grass-cycling and xeriscaping and micro-composting, micro-anaerobic digestion and dehydrators, for commercial accounts, as well as implement smart purchasing to reduce wasting. The DOR Network is one way that we can work with accounts to reduce their collection costs and build community composting and organic gardening. In fact, WD has offered to help subsidize these solutions!



Ware Disposal is engaged in **innovative post-collection solutions** using certified facilities for organics recycling including commercial composting and anaerobic digestion. We're focused on a program to utilize excess co-disposal AD capacity (in California there are almost 140 wastewater treatment facilities that utilize anaerobic digesters, with an estimated excess capacity of 15-30%). WD has a contract to supply organic slurry to OC Sanitation and it has contracts with San Bernardino-area composters.

Food rescue is an important component of our program. WD identifies edible food sources, locates connecting vehicular distribution systems, and works with redistribution agencies and nonprofits to get food to the needy – for instance, we use Abound, Food Cycle and Food Oasis. WD has been a pioneer in this effort in Los Angeles and other communities helping to feed literally hundreds of thousands of people.

Organic procurement through compost and mulch distribution to the County of LA, and through the purchase of RNG. All WD vehicles are CNG and can operate on RNG.



WARE DISPOSAL, INC.

Proper Organics Recycling



Improper Organics Recycling



TAB 8

Facility Design

Facilities are designed in a manner consistent with health and safety regulations and with standards of good design, construction and operation. Those departments charged with primary responsibility for the design, construction, and/or renovation of facilities, together with EH&S ensure that there is appropriate health and safety review of facility concepts, designs, and plans.

Disposal Facilities:

Ware Disposal encourages employees to report **health and safety hazards** to their supervisors, managers, or EH&S. Employees shall not be discriminated against in any manner for bona fide reporting of health and safety hazards to Ware Disposal or to appropriate governmental agencies. Supervisors inform employees of this policy and encourage reporting of workplace hazards.

Supervisors assure that regular, periodic inspections of workplaces are conducted to identify and evaluate workplace hazards and unsafe work practices. The frequency of inspections should be proportional to the magnitude of risk posed in the particular workplace. Means of correcting discovered hazards and/or protecting individuals from the hazards are determined and implemented appropriately. Unsafe conditions which cannot be corrected by the supervisor or manager are reported to the next higher level of management. Any individual, supervisor or manager who becomes aware of a serious concealed danger to the health or safety of individuals will report this danger promptly to the Department of EH&S and to the staff who may be affected.



RE: Disposal Facilities

Ware Disposal will use the facilities below and may use others depending upon wait time active hours maintenance and other reasons a facility may be shut down temporary, Ware Disposal Inc has an open and good standing account at all of the facilities list below.

1- Azusa Transfer MRF (Mixed MSW)
1501 W Gladstone Ave
Azusa, CA 91701

2- East LA Recycling & Transfer (Mixed MSW)
1512 N Bonnie Beach Pl
City Terrace CA 90063

3- Puente Hills Organics (Organics)
13130 Crossroads
Industry CA 91746

4- Madison Materials (Misc Debris)
1035 E 4th Street
Santa Ana CA 92701

5- Republic Innovative (Mixed MSW)
4133 Bandini Blvd
Vernon CA 90058

6- UWS (2-Locations)
9010 Norwalk Blvd (Mixed MSW)
Santa Fe Springs 90670

2460 E 24th Street (Organics)
Vernon CA 90058

TAB 9

SUSTAINABILITY



Comprehensive Program for Sustainability and Diversion:

Ware Disposal plans to work diligently to assist the with its waste stream and recycling programs, and in achieving its established goals, initiatives and objectives of enhancing the sustainability for the. Our operational program and education and outreach campaign will enhance the sustainability goals and objectives.

We know with our years of experience that the creation and nurturing of all divisions of the culture of sustainability is essential for any sustainability initiative to be effective. This culture will be represented at all campuses as principles of sustainability become incorporated into fundamental decisions and actions made by the. A campus culture of sustainability is a partnership among all employees customers and staff and Ware Disposal to implement sustainable programs on the properties and in the surrounding community. Through development and growth of this culture, the knowledge, values and techniques of sustainability will be shared and spread. If successful, the culture will not only influence decisions made by the, but also those of employees, faculty and staff in their lifestyle choices, consumption decisions, and their commitment to the improvement of their communities.

Once created, a campus-wide culture of sustainability will serve as a self-renewing and ever-growing resource. The campus culture of sustainability will be developed recognizing that there is a connection between the college community and local and global environmental health. Through the development of this culture at the, an expectation will be created that environmental issues are being considered in all parts of the districts functioning. Hopefully the year 2023-24 Ware Disposal Inc will choose to develop a theme of Sustainable Living, and Ware Disposal promises to be a valued partner in helping to bring about events, speakers and other activities related to this theme.

Ware Disposal has been involved in environmental sustainability for the better part of thirty years, by making sure we are maximizing the diversion of materials away from our landfills. By making sure our fleet is clean air fueled with compressed natural gas (CNG) and to introduce our first electric service vehicle to lessen our carbon foot print. Ware Disposal is the only solid waste hauler in Southern California to ever be awarded with the WRAP award, which was only given to 280 businesses' statewide in its short but profound history of awarding.

http://www.calrecycle.ca.gov/NewsRoom/2011/12Dec/22.htm

EDUCATION AND OUTREACH

Ware Disposal plans to provide an exemplary education and outreach campaign that will resonate with students and millennials, and inspire and inform faculty and staff. Key elements of the campaign include the following:

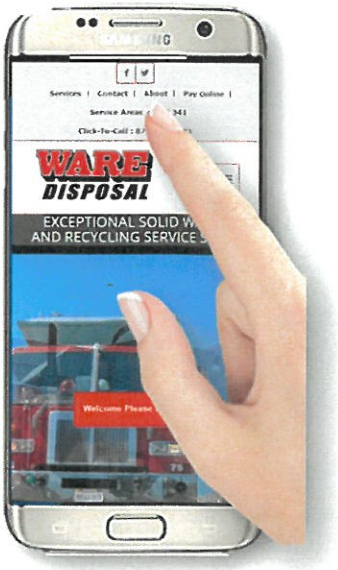
1. Welcome packet for facility personnel in the form of both physical and digital media. Our packet can be distributed to all campus personnel via their email, and contain all the information that need to understand the campus recycling program and fully participate. We can also print a select number of packets for distribution to departments at each site.



2. We will also prepare complimentary multimedia education & training materials for faculty, staff and students. Among the items that can be easily distributed to first year students will be a how-to rack card that will be composed of compostable paper or seeded for immediate planting. We also will have short informative videos about a variety of topics including recycling, source reduction, composting, e-waste, anti-toxicity, and smart purchasing that anyone can view online on their Internet-connected smart phones, tablets and iPads and laptop computers. Importantly, these specific training materials will be prepared by our exclusive educational consultant, Professor Jon Michael Huls, who teaches Zero Waste and Sustainability at Santa Monica College and College of the Siskiyous, and is affiliated with GreenEducation.US.

3. Ware Disposal maintains a state-of-the-art website that is educational and uses responsive design to make it easily accessible by faculty, staff and students on any smart, Internet connected device and platform. We intend to establish a webpage for the NOCCCD with specific information that each of the three campuses will find engaging and important. Our informative videos and downloads will empower everyone at the campuses to take charge of their own environments to counteract climate change now!

4. We intend to provide regular metrics reports to keep the facility manager informed of any onsite situation, diversion issues and opportunities, and observed wastefulness.



5. We are particularly proud of our state-of-the-art onboard technologies for collection vehicles allowing for immediate pictures of onsite situations for better management and communication. These systems can document the incidents of wastefulness, contamination of recycling containers, safety issues, presence of toxic materials, overfilled bins, and much more.

6. Our education and outreach campaign will include Zero Waste assessments for all facilities. We will supply our results to the facility manager as warranted.

7. As shown in the picture to the right, our website features "click to call" so that any issue or incident can be immediately reported. Our website is also accessible for those in need.



Ware Disposal is focused on Zero Waste. That means that it conducts business in a way that eliminates or avoids the generation of waste, incorporates the 3Rs (reduce, reuse and recycle), promotes triple bottom line economics for its customers, and educates its customer base on life and workstyles that promote Zero Waste. This begins with our own facilities where we practice Zero Waste daily!

Zero Waste Symposium Presentation



WOMEN OWNED BUSINESS PREFERENCE

Ware Disposal is not a small business so we are not submitting any small business preference. While we employ a number of former veterans, we are not a Disabled Veteran's Business Enterprise (DVBE). Ware Disposal is a certified Women's Business Enterprise.

